Ian Perez

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# Professional Summary

Aspiring Cloud Engineer with a strong foundation in AWS services, Python, and networking fundamentals. I bring years of leadership experience in high-stakes hospitality and operations management, where I learned to thrive under pressure, adapt quickly, and lead teams effectively. Currently pursuing a degree in Cloud Computing and building a hands-on portfolio of real-world projects that demonstrate my ability to design, deploy, and manage secure cloud-based solutions.

# Technical Skills

- Cloud Platforms: AWS (EC2, S3, IAM, VPC, Lambda, RDS, Route 53)  
- Programming: Python (beginner to intermediate), HTML, CSS  
- DevOps Tools: GitHub, AWS CLI, VS Code  
- Networking: IP addressing, subnets, security groups, firewalls  
- Operating Systems: Windows, Linux (basic CLI usage)  
- Other: Systems analysis, customer relationship management, business strategy

# Education

B.S. in Cloud Computing (In Progress)  
University-level coursework in networking, cloud architecture, Python, cybersecurity, and cloud migration  
Expected Graduation: 2026

# Projects

Personal Portfolio Static Website  
Built and deployed a responsive personal portfolio website using AWS S3 static hosting.  
Technologies: HTML, CSS, AWS S3, Route 53

Jewelry Store Cloud Migration Report  
Prepared a comparative analysis of AWS, Azure, and Google Cloud to recommend a scalable, secure cloud solution for a small e-commerce business.

EvolveWithVigor Cloud Integration Proposal  
Designed a full-scale AWS implementation plan covering service type, platform, storage, backup, access policies, and employee training for a health supplements startup.

# Certifications

- AWS Cloud Practitioner (in progress)  
- Google IT Support Fundamentals (Coursera – planned)

# Experience

General Manager – Vanguard Lounge, Orlando, FL (2020 – 2024)  
- Oversaw day-to-day operations of a high-volume nightclub with 1,000+ guests per night  
- Led a team of 50+ staff members and streamlined inventory systems, reducing liquor loss by 10%  
- Managed scheduling, vendor contracts, payroll, and conflict resolution  
- Introduced digital workflows and managed data-driven business strategies

Sales Account Executive – Insurance Industry (2022 – 2023)  
- Generated and qualified leads, exceeding monthly sales targets by 25%  
- Maintained client relationships through effective communication and follow-ups  
- Developed pitch strategies and improved client retention metrics by 30%

Freelance Designer & Marketer – Thread Shed (2023 – Present)  
- Designed branding materials, merchandise, and fundraising campaigns  
- Launched mental health awareness initiatives and built e-commerce presence  
- Used SEO and social media to grow organic reach for custom merchandise

# Additional Info

- Excellent communicator with proven leadership under pressure  
- Fast learner with a hands-on, self-driven approach to tech  
- Passionate about using cloud technology to solve real-world problems