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NetCarrier expands with Eclipse acquisition

Susan Schott Karr

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LANSDALE, Pa, February 27 (LocalBusiness.com) -- NetCarrier, Inc., an integrated communications provider (ICP) in Lansdale, has acquired Eclipse Internet Access, Inc., in an attempt to become a leading Internet presence in the Northeastern corridor.

NetCarrier declined to offer the financial terms of the acquisition.

NetCarrier and Eclipse, of Piscataway, N.J., are privately held companies.

The acquisition follows NetCarrier's \$28 million first round of financing in November. By yearend NetCarrier expects to go to Wall Street for another round of funding, spokeswoman Pamela Barrili said. The company also plans another acquisition this year, she added.

Under the terms of the deal, Peter K. Murray, president and CEO of NetCarrier since September 2000, will continue in his current positions. Erich W. Reinecker, president and founder of Eclipse, will become VP of operations.

Headquarters for the combined companies will remain in Lansdale, though they plan to move Eclipse's New Jersey offices to a new location in Piscataway. Reinecker will split his time between the two offices.

"Compatibility like this is hard to find," Reinecker said in a statement. "The merger provides for significant strengthening of our network and product offerings, while renewing our emphasis on improved customer service."

NetCarrier, founded in 1996, wires businesses and residences in Pennsylvania, New Jersey and Delaware for T1/T3, frame relay, dedicated subscriber lines, wireless and other fast routes to the Web.

Eclipse began business in 1995. Its market for full-service Internet offerings stretches from Maine to Virginia.

The merger will create a 100-employee company, with 70 employees from NetCarrier and 30 from Eclipse. The company plans to increase this number through hiring.

The combined company will use the name NetCarrier.

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