



General questions

1. What problems can you identify in this story? Are solutions presented?
2. In what way might this story be relevant in your community?

Further exploration

1. Amid political instability, sectarian violence, natural disasters, and poverty, why do you think tech startups are seeing success instead of other industries?
2. Umair Aziz says “we don’t want to be out of the race by advertising that we’re based in Pakistan. There’s a very negative stigma associated with the country.” How can Pakistanis overcome that stigma? How does a country’s reputation affect individual entrepreneurs’ attempting to compete in a global marketplace ?
3. About 70 percent of Pakistan’s 200 million people were below the age of 30 in 2015. What are the economic disadvantages and advantages to such population demographics?