



**DISTRIBUTION
MANAGEMENT**
we supply trust

THE
**SINGLE
SOURCE**
FOR YOUR IMAGING BUSINESS

www.DISTRIBUTIONMGMT.com
800-729-9300

OUR GOAL: To be the preferred distributor for print and imaging supplies, equipment and Managed Print Services for resellers seeking a high-value, category-focused supplier to help them grow their business.

PRODUCTS



- OEM and compatible ink & toner
- Printers, MFPs and accessories
- OEM and refurbished printer parts
- Thermal supplies and hardware
- Award-winning MPS program
- Automated thermal supplies replenishment

SERVICES & SOLUTIONS



- mpsSELECT® and barcodeSELECT™
- Cost Per Image service
- Comprehensive array of a la carte services
- National Printer Installation
- Patented Supply Routing Label services
- Equipment pre-configuration & asset tagging
- Equipment consignment

DISTRIBUTION CAPABILITIES



- Drop-ship expertise
- Four highly automated distribution centers
- Late order cutoff:
 - » Fresno, CA: 5pm PST
 - » Dallas, TX: 6pm CST
 - » Carlisle, PA: 6pm EST
 - » St. Louis, MO: 6pm CST
- 1-2 day delivery to 99% of US
- Same-day shipping

INTEGRATION



- Partnered with industry leaders
 - » e-Automate, Red Falcon, DDMS, MWAi Forza, CNet and many more
- Electronic POs, PO and shipment confirmations
- Real-time stock and price check
- Rich product content

MARKETING & PROMOTIONS



- Reseller branded Pick Tickets
- In-box marketing collateral
- Private labeling capabilities
- Reseller branded end-user marketing materials
- Channel-leading manufacturer programs

DEDICATED RESOURCES



- Knowledgeable Account Managers
- MPS Solutions Advisors
- Equipment Advisors
- Printer parts technical support
- Federal Bid Desk Representatives
- Dedicated Credit Analysts

99.9% order accuracy

32,000+ SKUs available

65+ imaging brands

4 highly-automated distribution centers



 Lexmark

 xerox™

 brother
at your side

 Canon

 EPSON®
EXCEED YOUR VISION

 RICOH
imagine. change.

 TOSHIBA

 TROY®



 ZEBRA

...and more.