## National Association of Athletic Development Directors (NAADD) 31<sup>st</sup> Annual Convention – June 8-11, 2025 Marriott World Center – Orlando, FL

As of 3/18/25

## Fundamentals of Athletics Development Sponsored by Elevate Sports Ventures Sessions Located in Cypress Ballroom 1

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3:45-4:45 p.m. NAADD Fundamentals of Athletics Development Welcome Reception Located in Salon H

| Monday, June 9   |  |
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| 8:30-9:00 am     | Check-In / Coffee  |
| 9:00-9:05 am     | Welcome and Philosophy of NAADD Bobby Purcell Welcome Video Jen Montgomery, Executive Director of Development for Athletics, George Washington University  |
| 9:05 - 9:35 am   | Why Are You in This Business  John Currie, Vice President and Director of Athletics, Wake Forest University  |
| 9:35 - 9:38 am   | Video on Annual Giving Beth Tafolla-Voetsch, Executive Senior Associate Athletic Director/Chief Development Officer, University of California  |
| 9:38 – 9:58 am   | Table Discussion Annual Giving   |
| 9:58 - 10:01 am  | Video on Making the Ask<br>Howard Milton, Chief Development Officer, University of Illinois  |
| 10:01 – 10:21 am | Table Discussion on Making the Ask   |
| 10:21 – 10:33 am | Break  |
| 10:33 - 11:05 am | Fundraising with Your AD Bryan Blair, Vice President and Director of Athletics, University of Toledo Al Tomlinson, Deputy Athletic Director, University of Toledo Host: Haven Fields, Deputy Athletic Director / Chief Operating Officer, University of Nebraska   |
| 11:05 - 11:08 am | Video on Prospecting Rob Clark, Associate Athletic Director for Development, University of Utah  |
| 11:08 – 11:28 am | Table Discussion on Prospecting  |
| 11:28 – 12:10 pm | Central Development Panel Nick Langridge, Vice President of University Advancement, James Madison University Jay Strohman, Senior Vice President of Advancement and Alumni Affairs, University of South Florida Host: Erin Wissing, Deputy Executive Director of Virginia Athletics Foundation, University of Virginia |
| 12:10 – 12:20 pm | Break to grab boxed lunch and return to seat   |
| 12:20 - 12:50 pm | Lunch Table Discussion on Unique Stewardship Ideas   |
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