# Name of Reporting Institution: Pennsylvania State University Information for the Reporting Year: 2012

Check to release your information to your conference [6]

This will enable your data to be included in a summary that is sent to the conference office if they request it.

Number of Undergraduates (i.e.; full-time, baccalaureate, degree-seeking students) by Gender: (Use fall semester enrollment figures)

Use fall semester enrollment figures)

	Number	Percent
Male Undergraduates:	20168	54.0%
Female	17192	46.0%
Undergraduates:		
Total Undergraduates:	37360	100.0%

#### **Institutional Contact:**

Primary Contact Person: Richard C. Kaluza Person best suited for the NCAA to contact with questions regarding the data submitted. Title: Associate Athletic Director - Finance Phone: (814) 865 - 7780 Email: rck11@psu.edu Rodney A. Erickson CEO: president@psu.edu CEO's e-mail address: \_\_\_\_\_ \* University CFO: David J. Gray \* University CFO's e-mail djg36@psu.edu address: Auditors(NCAA Agreed-Upon Procedures): Deloitte & Touche LLP

#### **Current Classification:**

NCAA division	1-A	ව II (with football)
	ୀ-AA	<ul> <li>II (without football)</li> </ul>
	♦ 1-AAA	○ III (with football)
		O III (without football)

#### Miscellaneous Information:

Total Revenues amd Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:

Revenues:	4617011000
Expenses:	4543331000

#### Institution's Education and General Expenses:

\* E & G as defined in NACUBO'S Finance and Reporting Manual: E&G expenses are categorized as instruction, research, public service, academic support, student services, instructional support, and scholarships and fellowships. E&G does not include auxiliary enterprises, hospitals or independent operations.

E & G: 2960516000

#### Average Cost of Full Grant-In-Aid:

(Institution's total cost for tuition, fees, room and board, and books)

	·
In-State:	26418
Out-of-	38578
State:	

15.02.5 Full Grant-in-Aid. A full grant-in-aid is financial aid that consists of tuition and fees, room and board, and required course-related books.

#### **Total Cost of Attendance:**

In-State:	31204
Out-of-	43364
State:	

15.02.2 Cost of attendance. The "cost of attendance" is an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution. (Adopted: 1/11/94) Refer to 15.02.2.1 for Calculation of Cost of Attendance.

#### Please verify the Men's, Women's and Mixed Teams your institution sponsors:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams	
Baseball	Х			
Basketball	Х	X		
Bowling				
Cross Country	X	X		
Equestrian				
Fencing	X	X		
Field Hockey		X		
Football	X			
Golf	X	X		
Gymnastics	X	X		
Ice Hockey				
Lacrosse	X	X		
Rifle				
Rowing				
Rugby				
Sand Volleyball				
Skiing				
Soccer	X	X		
Softball		X		
Swimming	X	X		
Tennis	X	X		
Track, Indoor	X	X		
Track, Outdoor	X	X		

Volleyball	X	X	
Water Polo			
Wrestling	X		
Others			

## Revenue/Expense Summary

ID	Item	Amount	Definition
THE PARTY OF THE P	Ticket Sales.	34729535	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees	0	Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.	153000	Include revenue received from participation in away games.
4	Contributions.	25504557	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
	Compensation and Benefits Provided by a Third Party.	0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.		Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
	Direct Institutional Support.	0	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
I 5	Indirect Facilities and Administrative Support.	0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional

			support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	25124289	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
	Broadcast, Television, Radio, and Internet Rights.	2500000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
	Program Sales, Concessions, Novelty Sales, and Parking.	4802711	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	4444416	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	0	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	4396491	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
15	Other Operating Revenue.	6597282	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	108252281	Add Categories 1-15.
<b></b>	penses		
	Athletic Student Aid.		Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
<b>—</b>	Guarantees.	1819000	Include amounts paid to visiting participating institutions.
	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	18572357	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking

20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).  Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	12932960	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	956330	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	1428050	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	6938597	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.
	Equipment, Uniforms and Supplies.	ואועוראני	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.		Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

28	Fund Raising, Marketing and Promotion.	2320291	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	0	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics.  Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	21897769	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	293823	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	2512253	Include medical expenses and medical insurance premiums for student- athletes.
34	Memberships and Dues.	48846	Include memberships, conference and association dues.
35	Other Operating Expenses.		Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	107389258	Add Categories 17-35.
37	Transfers to Institution	0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
38	Total Expenses	107389258	Add Categories 36-37.

## Revenue/Expense Detail

Ticket Sales.	34729535	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Ticket Sales.	Ticket Sales.	Ticket Sales.

Baseball	24099		
Basketball	684535	233460	
Fencing			
Field Hockey			
Football	33403454		
Golf			
Gymnastics	9539	19123	
Lacrosse	528		
Soccer			
Softball		8488	
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball	7616	122460	
Others			
Wrestling	216233		
Subtotal All Teams	34346004	383531	
Revenue Not Related to Specific Teams			
Total Revenue	34346004	383531	

2 Student Fees	0 Include student fees assessed and restricted for support of intercollegiate athletics.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

3	Guarantees.	153000	Include revenue received from participation in away games.
	1	1	The state of the s

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Guarantees.	Guarantees.	Guarantees.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	150000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country	1500	1500	
Volleyball			
Others			
Wrestling			
Subtotal All Teams	151500	1500	
Revenue Not Related to Specific Teams			
Total Revenue	151500	1500	

Contributions. 2	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Contributions.	Contributions.	Contributions.	
Baseball	267829			
Basketball	300954	270788		
Fencing	70274	114455		
Field Hockey		214007		
Football	9691092		·	
Golf	90344	171032		
Gymnastics	139407	283938		
Lacrosse	278152	313282		
Soccer	265402	360610		
Softball		316314		

Swimming	211293	295923	
Tennis	107017	206984	
Track and Field, X-Country	278918	440756	
Volleyball	149546	354623	
Others			
Wrestling	254762		
Subtotal All Teams	12104990	3342712	
Revenue Not Related to Specific Teams			10056855
Total Revenue	12104990	3342712	10056855

5			Include all amounts provided by a third party and contractually guaranteed by the
	Compensation and		institution, but not included on the institution?s W-2 (e.g., car stipend, country club
	Benefits Provided by	0	membership, entertainment allowance, clothing allowance, speaking fees, housing
	a Third Party.		allowance, compensation from camps, radio income, television income, and shoe
			and apparel income). This should equal Expense Categories 20 and 22 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			St. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.
Softball			
Swimming			
Tennis		10. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	
Track and Field,			
X-Country		_	
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

Other Government Support.	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to
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the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct State or Other Government Support.	Direct State or Other Government Support.	Direct State or Other Government Support.
Baseball			
Basketball			
Fencing			
Field Hockey	•		
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others	1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

7		Include value of institutional resources for the current operations of intercollegiate
	Direct	athletics, as well as all unrestricted funds allocated to the athletics department by the
	Institutional	0 university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal
ĺ	Support.	Work Study support for student workers employed by athletics. Report actual amounts
		and do not net with Transfers to Institution (category 37).

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball		:	
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			

Softball		
Swimming		
Tennis		
Track and Field, X-Country		
Volleyball		
Others		
Wrestling	·	
Subtotal All Teams		
Revenue Not Related to Specific Teams		
Total Revenue	, , , , , , , , , , , , , , , , , , ,	

Indirect Facilities and Administrative Support.	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf		( ) = (( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	The second second
Gymnastics		N-179-179-16-16-1	
Lacrosse			
Soccer			
Softball			
Swimming		11 01 0 0100000000000000000000000000000	
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

NCAA/Conference Distributions including all tournament revenues.	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball	8349177		
Fencing			
Field Hockey			
Football	16564228		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams	24913405		
Revenue Not Related to Specific Teams			210884
Total Revenue	24913405		210884

Broadcast, Television, Radio, and Internet Rights.	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball		· ::	
Fencing			
Field Hockey			

Football		
Golf		
Gymnastics		
Lacrosse		
Soccer		
Softball		
Swimming		
Tennis		
Track and Field,		
X-Country		
Volleyball		
Others		
Wrestling		
Subtotal All Teams		
Revenue Not Related to	V	2500000
Specific Teams		
Total Revenue		2500000

Program Sales,	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Program Sales, Concessions, Novelty Sales, and Parking.	Program Sales, Concessions, Novelty Sales, and Parking.	Program Sales, Concessions, Novelty Sales, and Parking.	
Baseball	660			
Basketball	8022	6432		
Fencing				
Field Hockey		2572		
Football	4331138	:		
Golf				
Gymnastics	4346	5781		
Lacrosse	1897	1338		
Soccer	3789	13891		
Softball		17723		
Swimming				
Tennis				
Track and Field, X-Country	3789	3789		
Volleyball	7440	42579		
Others				
Wrestling	57278			
Subtotal All Teams	4418359	94105		
Revenue Not Related to Specific Teams			290247	

Total Rev	enne	4418359	94105	290247	
1 Otal 100	Oliao				

Royalties, Licensing, Advertisements and Sponsorships. 4444416	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.
Baseball	93000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams	93000		
Revenue Not Related to Specific Teams			4351416
Total Revenue	93000		4351416

13 Sports Camp	Include amounts received by the athletics department for sports-camps and
Revenues.	clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues.	Sports Camp Revenues.	Sports Camp Revenues.
Baseball			
Basketball			
Fencing	,		
Field Hockey			
Football			

Golf		
Gymnastics		
Lacrosse		
Soccer		
Softball		
Swimming	11 - CAMP AND	
Tennis		
Track and Field, X-Country		
Volleyball		
Others		
Wrestling		
Subtotal All Teams		
Revenue Not Related to Specific Teams		
Total Revenue		

Endowment and Investment Income.	4396491	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Endowment and Investment Income.	Endowment and Investment Income.	Endowment and Investment Income.	
Baseball	54860			
Basketball	149822	149770		
Fencing	5390	21373		
Field Hockey		35530		
Football	896631			
Golf	54244	37608		
Gymnastics	112745	50126		
Lacrosse	57831	51158		
Soccer	30222	33172		
Softball		17810		
Swimming	31273	34538		
Tennis	54567	63210		
Track and Field, X-Country	73024	39412		
Volleyball	14947	76767		
Others				
Wrestling	220171			
Subtotal All Teams	1755727	610474		
Revenue Not Related to Specific Teams			2030290	
Total Revenue	1755727	610474	2030290	

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Other Operating Revenue.	Other Operating Revenue.	Other Operating Revenue.	
Baseball	169095			
Basketball	119492	150581		
Fencing	36441	59854		
Field Hockey		95776		
Football	1173959			
Golf	38666	74776		
Gymnastics	59170	129091		
Lacrosse	145152	143226		
Soccer	117197	165217		
Softball		147018		
Swimming	91509	134460		
Tennis	48915	105010		
Track and Field, X-Country	150377	235167		
Volleyball	58807	162243		
Others	10-200			
Wrestling	81477			
Subtotal All Teams	2290257	1602419		
Revenue Not Related to Specific Teams			2704606	
Total Revenue	2290257	1602419	2704606	

16	Total Operating Revenue.	108252281	Add Categories 1-15.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender Total Operating Revenue.	
Revenues by Source	Total Operating Revenue.	Total Operating Revenue.		
Baseball	609543			
Basketball	9612002	811031		
Fencing	112105	195682		
Field Hockey		347885		
Football	66210502			
Golf	183254	283416		
Gymnastics	325207	488059		
Lacrosse	483560	509004		
Soccer	416610	572890		
Softball	1 11000	507353		
Swimming	334075	464921		

Tennis	210499	375204	
Track and Field, X-Country	507608	720624	
Volleyball	238356	758672	
Wrestling	829921		
Others			
Subtotal All Teams	80073242	6034741	
Revenue Not Related to Specific Teams			22144298
Total Revenue	80073242	6034741	22144298

	Athletic Student 12814311 Aid.	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
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	Ma	le Athletes		Fem	ale Athlete	Not Allocated by Gendo			
	Sc	holarships		Se	holarships		Sc	holarships	
Sport	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	E Aı
Baseball	12.19	27	418395						
Basketball	13	13	551147	12	12	525581			
Fencing	2.55	5	97859	4.5	8	188558			
Field Hockey				11.94	22	325490			
Football	79.6	86	3692638						
Golf	4	9	158861	6.4	9	242246			
Gymnastics	7	13	289331	12	12	455689			
Lacrosse	11.98	32	418843	12.57	27	498007			
Soccer	9.75	19	393380	14	18	543656			
Softball				11.75	16	471939			
Swimming	9.71	21	314622	12.21	23	451403			
Tennis	4.5	10	196011	8	8	359775			
Track and Field, X-Country	12.4	23	448680	17.23	28	676148			
Volleyball	5	12	188821	12	13	555611			
Wrestling	9.85	18	351620						
Others								·	

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							 ·, · · · · · · · · · · · · · · · · · ·	
Expenses Not Related to Specific Teams		-						
Totals	181.53	288	7520208	134.6	196	5294103	 	<u> </u>

					1
ſ			4040000	It I I was a state a state of a state of the	1
ł	18	Guarantees.	1819000	Include amounts paid to visiting participating institutions.	1
- 1		Guaranto co.			

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Guarantees.	Guarantees.	Guarantees.	
Baseball	1500			
Basketball	547000	48500		
Fencing				
Field Hockey				
Football	1200000			
Golf				
Gymnastics				
Lacrosse				
Soccer	15000			
Softball				
Swimming				
Tennis				
Track and Field, X-Country				
Volleyball	4000			
Others				
Wrestling	3000			
Subtotal All Teams	1770500	48500		
Expenses Not Related to Specific Teams				
Total Expenses	1770500	48500		

Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	18572357	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
Coaching Other Compensation and Benefits Paid by a Third Party.		Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and

Benefits Provided by a Tl	nird Party).
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	Men's Teams Head Coaches Men's Team						Assistant Coaches		
Sport	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	
Baseball	1	1			2	2			
Basketball	1	1			3	3			
Fencing	1	.5			2	1.5			
Football	1	1			9	9			
Golf	1	1			1	1			
Gymnastics	1	1			2	2			
Lacrosse	1	1			2	2			
Soccer	1	1			2	2			
Swimming	1	.5			5	2.33			
Tennis	1	1			1	1			
Track and Field, X-Country	1	.5			3	2,5			
Volleyball	1	1			2	2			
Others									
Wrestling	1	1			2	2			
Subtotal All Teams	13	11.5			36	32.33			
Expenses Not Related to Specific Teams			7708436				6416662		
Total Expenses			7708436				6416662		

	W	omen's Te	ams Head Co	oaches	Wor	nen's Tear	ns Assistant	Coaches
Sport	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related	Coaching Other Compensation and Benefits Paid by a Third Party.

			Entities.			Entities.	
Basketball	1	1		 3	3		
Fencing	1	.5		 2	1.5		
Field Hockey	1	1		2	2		
Golf	1	1		1	1		
Gymnastics	1	1		2	2		
Lacrosse	1	1		 2	2		
Soccer	1	1		2	2		
Softball	1	1		2	2		
Swimming	1	.5		5	2.33		
Tennis	1	1		1	1		
Track and Field, X-Country	1	.5		 3	2.5		
Volleyball	1	1		2	2		
Others							
Subtotal All Teams	12	10.5		27	23.33		
Expenses Not Related to Specific Teams			2194017			2253242	
Total Expenses			2194017			2253242	

Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	12932960	nclude gross salaries, bonuses and benefits paid to administrative staff (i.e., potball secretary, sport-specific trainer) that would be reportable on niversity and related entities (e.g., foundations, booster clubs) W-2 and 099 forms (e.g., car stipend, country club membership, entertainment flowance, clothing allowance, speaking fees, housing allowance, upplemental retirement allowance, compensation from camps, radio neome, television income, tuition remission, earned deferred compensation enefits). Staff members responsible for the gender-specific athletics epartment, but not a specific sport (i.e., director of men?s athletics), will ave their compensation figures reported as Expenses Not Related to specific Teams fields. Athletics department staff members who assist both nen?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.		
Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.		Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).		

	Men's Te	ams Only	Women's T	Teams Only	Not Allc
Expenses by Object of Expenditure	and Bonuses Paid	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/Administra Salaries, Benef and Bonuses Pa by the Univers and Related Entities.
Baseball					
Basketball	302694		251609		
Fencing					
Field Hockey			14318		
Football	603146				
Golf					
Gymnastics					
Lacrosse	5		10		
Soccer			151		
Softball					
Swimming	29564		29492		
Tennis					
Track and Field, X-Country	60261		79260		
Volleyball			56405		
Others	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Wrestling	51548				
Subtotal All Teams	1047218		431245		
Expenses Not Related to Specific Teams					11454497
Total Expenses	1047218		431245		11454497

23 Severance	956330 Include severance payments and applicable benefits recognized for past coaching and
Payments.	administrative personnel.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Severance Payments.	Severance Payments.	Severance Payments.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	956330		

Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			-
Subtotal All Teams	956330		1 100 100 1
Expenses Not Related to Specific Teams			
Total Expenses	956330	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

24	Recruiting.	1429050	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or
			contributed transportation.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Recruiting.	Recruiting.	Recruiting.
Baseball	37580	3 0 mm 1 mm 10 mm 1 mm 1 mm 1	
Basketball	322306	147868	
Fencing	6288	9258	
Field Hockey		13331	
Football	443022		
Golf	7104	8509	
Gymnastics	13443	23887	
Lacrosse	27911	14187	
Soccer	27037	27707	
Softball		24950	
Swimming	44926	44241	
Tennis	16190	34859	a
Track and Field, X-Country	27508	25059	
Volleyball	21029	38291	-d-ada-W-add-ada-a-'
Others			
Wrestling	17728		
Subtotal All Teams	1012072	412147	
Expenses Not Related to Specific Teams			3831
Total Expenses	1012072	412147	3831

25 Team		Include air and ground travel, lodging, meals and incidentals for competition related to	
Travel	6938597	preseason, regular season and postseason. Amounts incurred for food and lodging for housing	

the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	244259		
Basketball	684139	837940	
Fencing	62488	50661	
Field Hockey		134376	
Football	2095637		
Golf	63031	79098	
Gymnastics	144016	116471	
Lacrosse	68976	129241	
Soccer	109676	186174	
Softball		180931	
Swimming	129141	191149	
Tennis	74881	96082	
Track and Field, X-Country	249151	331097	
Volleyball	97839	352415	
Others			
Wrestling	212990		
Subtotal All Teams	4236224	2685635	
Expenses Not Related to Specific Teams			16738
Total Expenses	4236224	2685635	16738

26 Equipment, Uniforms and	2819484	Include items that are provided to the teams only. Equipment amounts are
Supplies.	2019404	those expended from current or operating funds.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Equipment, Uniforms and Supplies.	Equipment, Uniforms and Supplies.	Equipment, Uniforms and Supplies.
Baseball	28275		
Basketball	133154	77479	
Fencing	19874	20599	
Field Hockey		8545	
Football	573297		
Golf	16552	9551	
Gymnastics	15921	37901	
Lacrosse	28598	15120	
Soccer	21842	48626	
Softball		13286	
Swimming	34051	35077	
Tennis	20636	21005	
Track and Field, X-Country	25478	28541	
Volleyball	6598	19960	

Others			
Wrestling	51064		
Subtotal All Teams	975340	335690	
Expenses Not Related to Specific Teams			1508454
Total Expenses	975340	335690	1508454

27 Game	4346444 Include game-day expenses other than travel that are necessary for intercollegiate athletics
Expenses.	competition, including officials, security, event staff, ambulance and such.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Game Expenses.	Game Expenses.	Game Expenses.
Baseball	32129		
Basketball	221130	155914	
Fencing	5662	6017	·
Field Hockey		10476	
Football	1145608		
Golf	957	3244	
Gymnastics	13815	21195	
Lacrosse	21842	16129	
Soccer	16755	23813	
Softball		27455	
Swimming	1100	950	
Tennis	11760	12104	
Track and Field, X-Country	9403	19091	
Volleyball	25763	67040	
Others			
Wrestling	44453		
Subtotal All Teams	1550377	363428	1
Expenses Not Related to Specific Teams			2432639
Total Expenses	1550377	363428	2432639

28 Fund Raising, Marketing	0000004	Include costs associated with fund raising, marketing and promotion for
and Promotion.	2320291	media guides, brochures, recruiting publications and such.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.
Baseball			
Basketball	4753	5265	
Fencing			
Field Hockey			
Football	27475		
Golf			

Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Track and Field, X-Country			
Volleyball		3745	
Others			
Wrestling	4196		
Subtotal All Teams	36424	9010	
Expenses Not Related to Specific Teams			2274857
Total Expenses	36424	9010	2274857

Sports Camp Expenses.	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
1 1	and benefits should be reported in eurogenes 13, 20, 21 of 22.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country		***************************************	
Volleybail			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

30 Direct Facilities,		Include direct facilities costs charged to intercollegiate athletics, including
Maintenance, and	21897769	building and grounds maintenance, utilities, rental fees, operating leases,
Rental.		equipment repair and maintenance, and debt service.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.
Baseball	97067		
Basketball	394055	340977	
Fencing	434	434	
Field Hockey		3524	
Football	2389902	:	
Golf	715	1160	
Gymnastics	3713	4062	
Lacrosse	618	735	
Soccer	3934	3997	
Softball		5307	
Swimming	306	306	
Tennis	25114	25000	
Track and Field, X-Country	5917	5249	
Volleyball	8912	10626	
Others			
Wrestling	7037		
Subtotal All Teams	2937724	401377	
Expenses Not Related to Specific Teams			18558668
Total Expenses	2937724	401377	18558668

	31		293823	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.	
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			

Subtotal All Teams	
	293823
Expenses Not Related to Specific Teams	
Total Expenses	293823

Indirect Facilities and Administrative Support.	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse	1 To a second se		
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

33 Medical Expenses and Medical Insurance Insu	33 Medical Expenses and Medical Insurance	2512253 Include medical expenses and medical insurance premiums for student-athletes.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance	
Baseball				
Basketball				

Fencing			
Field Hockey			
Football	37877		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling		Transcription of the contract	
Subtotal All Teams	37877		
Expenses Not Related to Specific Teams			2474376
Total Expenses	37877		2474376

		10010	T. I. I I I
134	Memberships and Dues.	48846	Include memberships, conference and association dues.
127	intentionismbs and page.	,	include includes, control and account

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	33		
Basketball	865	970	·
Fencing	0	0	
Field Hockey		763	
Football	1994		
Golf	1358	1103	
Gymnastics	684	295	
Lacrosse	1800	3875	
Soccer	0	85	
Softball		300	
Swimming	665	605	
Tennis	1197	1049	
Track and Field, X-Country	530	580	
Volleyball	3725	370	
Others			
Wrestling	1585		
Subtotal All Teams	14436	9995	
Expenses Not Related to Specific Teams			24415
Total Expenses	14436	9995	24415

Other Operating Expenses.	17688743	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	453037		
Basketball	461813	307919	
Fencing	6237	7025	
Field Hockey		45713	
Football	5213775		
Golf	11178	31049	
Gymnastics	27353	37290	
Lacrosse	60886	37641	
Soccer	51966	71005	-
Softball		45204	
Swimming	26973	33537	
Tennis	16092	17286	
Track and Field, X-Country	53590	55435	
Volleyball	23661	86811	
Others			
Wrestling	161146		
Subtotal All Teams	6567707	775915	
Expenses Not Related to Specific Teams			10345121
Total Expenses	6567707	775915	10345121

36	Total Operating Expenses.	107389258	Add Categories 17-35.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.	
Baseball	1312275			
Basketball	3623056	2700022		
Fencing	198842	282552		
Field Hockey		556536		
Football	18380701			
Golf	259756	375960		

Gymnastics	508276	696790	
Lacrosse	629479	714945	
Soccer	639590	905214	
Softball		769372	
Swimming	581348	786760	
Tennis	361881	567160	
Track and Field, X-Country	880518	1220460	
Volleyball	380348	1191274	
Wrestling	906367		
Others			
Subtotal All Teams	28662437	10767045	
Expenses Not Related to Specific Teams	14125098	4447259	49387419
Total Expenses	42787535	15214304	49387419

37 Trans Instit		Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Transfers to Institution	Transfers to Institution	Transfers to Institution
Basebali			
Basketball		-	
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

Total Expenses 107000200 Fixed Categories 30-37.	14X	Total Expenses	107389258	h
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Expenses	Total Expenses	Total Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball	11 11 11 11 11 11 11 11 11 11 11 11 11		
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

50		varsity team practices wi receives ath	able 1 Athletics Participation. A participant is a student-athlete who, as of the day of a cristy team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) actices with the varsity team and receives coaching from one or more varsity coaches; or (c) ceives athletically-related student aid.  The student who satisfies one or more of the criteria above is a participant, including a student on									
Table 1	835	a team the institution designates or defines as junior varsity, freshman, or novice, or a swho does not play in a scheduled contest, whether for medical reasons or to preserve e (i.e., a redshirt).  Student-athletes who participate in more than one sport should be counted in each sport Coed Teams column is marked based on the content of the sports sponsored table (Mix in the School Info page. Male practice players are NOT to be included as participa table.										
			Number of	Participants	Participatin	Participants g on a Second cam	Participatiı	Participants  ig on a Third  eam				
Sį	ort	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams				
Baseball			35									
Basketball			16	16								
Cross Coun	try		15	23	15	21	14	21				
Fencing			22	25								
		4 1										

Football	124					
Golf	10	10				
Gymnastics	19	14				
Lacrosse	38	26				
Soccer	26	29				
Softball		22				
Swimming	28	34				
Tennis	10	10				
Track, Indoor	40	52	38	52	14	21
Track, Outdoor	44	52	38	52	14	21
Volleyball	17	17				
Wrestling	37					
Others						
Total Participants	481	354	91	125	42	63
Per Participants	57.6%	42.4%				
Unduplicated Count of Participants	429.0	281.0				

•				
- 1	~ .	m 11 01		T-11-04 Hand Conchag Agginnmente Man's Forms
- 1	51	Table 2A	1.3	Table 2A Head Coaches Assignments Men's Teams
- 1	יוע	I auto an	, , ,	Tuoio Zii

	,		Н	ead Coaches	nes of Men's Teams					
	N	Aale Coache	s - Head Cou	ınt	Female Coaches - Head Count					
Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer		
Baseball	1		1							
Basketball	1		1							
Fencing		1	1							
Football	1		1							
Golf	1		1							
Gymnastics	1		1							
Lacrosse	1		1							
Soccer	1		1							
Swimming		1	1	1 00 11 1 00 1 000						
Tennis	1		1							
Track and Field, X-Country						1	1			
Volleyball	1		1							
Wrestling	1		1							
Others										
Coaching Position Totals	10	2	12			1	1			

1	m (1 AD	۱	Table 2B Head Coaches Assignments Women's Teams
52	Table 2B	12	Table 2B Head Coaches Assignments Women's Teams
122	14010 20		
	· · · · · · · · · · · · · · · · · · ·	•	<del>`</del>

			He	ad Coaches of	Women's Teams				
	N	Aale Coache	s - Head Cou	ınt	Female Coaches - Head Count				
Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	
Basketball					1		1		
Fencing		1	1	300 1 8010 H					
Field Hockey					1		1		
Golf					1		1		
Gymnastics	1		1						
Lacrosse					1		1		
Soccer					1		1		
Softball					1		1		
Swimming		1	1						
Tennis					1		1		
Track and Field, X-Country						· •	1		
Volleyball	1		1						
Others									
Coaching Position Totals	2	2	4		7	1	8		

53	Table 3A	52	Table 3A Assistant Coaches Assignments Men's Teams

	Assistant Coaches of Men's Teams									
	N	Aale Coache	s - Head Cou	ınt	Fe	male Coach	es - Head Co	ount		
Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer		
Baseball	2	1	2	1						
Basketball	3		3							
Fencing		4	2	2						
Football	9		9							
Golf	1		1							
Gymnastics	2	1	2	1						
Lacrosse	2	1	2	1						
Soccer	2	1	2	1						
Swimming		5	4	1		2	1	1		
Tennis	1	1	1	1						
Track and Field,		9	4	5						

X-Country							
Volleyball	2		2				
Wrestling	2	1	2	1			
Others							
Coaching Position Totals	26	24	36	14	2	1	1

- T			The second secon
15/1	Table 3B	43	Table 3B Assistant Coaches Assignments Women's Teams
1,74	Table 3D	70	1000 3D 1103istant Contrios 1 isoi Bitternis 11 annual
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	Assistant Coaches of Women's Teams							
	N	Aale Coache	s - Head Cot	ınt	Fe	male Coach	es - Head Co	unt
Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Fencing		4	2	2				
Field Hockey		1		1	2		2	
Golf	1	= : .	1					
Gymnastics	1		1		1	1	1	1
Lacrosse					2		2	
Soccer	1	1	1	1	1		1	
Softball					2	1	2	+
Swimming		5	4	1		2	1	1
Tennis	1		1					
Track and Field, X-Country		9	4	5		1		1
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	6	21	16	11	11	5	12	4

56	Table 4 - Operating Expenses	10146694	All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.
----	------------------------------	----------	---

	Operati	ng Expenses	Per Capita Expenses	
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	304663		8705	
Basketball	1038423	1071333	64901	66958
Fencing	88024	77277	4001	3091
Field Hockey		153397		6392

Football	3814542		30762	
Golf	80540	91893	8054	9189
Gymnastics	173752	175567	9145	12541
Lacrosse	119416	160490	3143	6173
Soccer	148273	258613	5703	8918
Softball		221672		10076
Swimming	164292	227176	5868	6682
Tennis	107277	129191	10728	12919
Track and Field, X-Country	284032	378729	2869	2982
Volleyball	130200	439415	7659	25848
Others				
Wrestling	308507		8338	
Total Operating Expense	6761941	3384753	14058	9561
Percent of Total	66.6%	33.4%		

#### Comments

55	1	Please include any comments.
null		

#### **Capital Expenditure Survey**

1. Does your institution utilize an athletic facility that is n	not under the direct control of the university (e.g. municipal
facility, professional facility)?	
Yes. Go to question 2.	No. Go to question 3.
2. If the facility(s) is not under the control of the universit	ty, check one or more of the following boxes:

□ Football Stadium?

Basketball Facility?

Other

3. Current year additions: Additions to facilities during the current reporting period.

a. Football Athletics Facilities

1022395

b. Basketball Athletics Facilities

c. Other Athletics Facilities

11522940

d. Total Athletics Facilities (a+b+c)

12545335

e. Other Institutional Facilities

4. Current year deletions: Deletions of facilities during the current reporting period.

a. Football Athletics Facilities

b. Basketball Athletics Facilities

c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c)

0

e. Other Institutional Facilities

5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and

145522881

Equipment balance.

Institution's Total Property Plant and

Equipment balance.\*

3547503000

6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt

Service

Institution's Annual Debt Service\*

91452177

2878546

7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt

50198888

Balance

Institution's Total Outstanding Debt Balance\* 1152706000

#### Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)

a. Total Athletics Revenues

108252281

b. Total Athletics Expenses

107389258

c. Surplus(Deficit)

863023

How is the deficit funded or surplus allocated? (Enter amount where applicable)

d. Athletic Reserve (enter negative "-" if deficit

indicated in 1.c above)

e. Auxillary Reserve (enter negative "-" if deficit

indicated in 1.c above)

f. Institutional Reserve (enter negative "-" if deficit

indicated in 1.c above)

g. Other (enter negative "-" if deficit indicated in 1.c

above)

863023

#### Comment

100% of the current year surplus was allocated towards the cost of major maintenance project expenses as well as towards the cost of self-funded capital projects.

Questions 9 - 13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the 105118232 sole support of athletics:

10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely

54369666

#### support athletics:

11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

11942807

Additional Financial Information (voluntary submission if applicable)

## 12. Direct support athletics provides back to the university/academics: Purpose of the direct support:

260000

Funding used by our on-site public broadcasting network and our University Relations department to offset the production and marketing costs of the approximate 60 hours of non-athletic programming as required by the Big Ten Network.

**Indirect Facilities and Administrative Support** 

\* the following questions pertain to the Financial Reporting System's category #32 – Indirect Facilities and Administrative Support.

- 13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?
  - © Federal Indirect Cost Methodology
  - Square footage/space
  - Headcount
  - Salaries
  - Percent of budget
  - Other \*Please specify (Max. 50 Chars.)
- 13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?

100% of the current year surplus was allocated towards the cost of major maintenance project expenses as well as towards the cost of self-funded capital projects.

## **Revenues by Sport**

Table 7 Revenues.	108252281	You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total	
Revenues Attributable to Specific Teams	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	
Baseball	609543		:	609543	
Basketball	9612002	811031		10423033	
Fencing	112105	195682		307787	
Field Hockey		347885	:	347885	
Football	66210502		i	66210502	
Golf	183254	283416		466670	
Gymnastics	325207	488059		813266	
Lacrosse	483560	509004		992564	
Soccer	416610	572890		989500	
Softball		507353		507353	
Swimming	334075	464921	:	798996	
Tennis	210499	375204		585703	
Track and Field, X-Country	507608	720624		1228232	
Volleyball	238356	758672		997028	
Wrestling	829921		i	829921	
Others			·	0	
Total Revenue excluding football and basketball	4250738	5223710		9474448	
Total Revenue	80073242	6034741		86107983	
Revenue Not Related to Specific Teams			22144298	22144298	
Grand Total Revenue	80073242	6034741	22144298	108252281	

## **Expenses by Sport**

71	107389258	Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball	1312275			1312275
Basketball	3623056	2700022		6323078
Fencing	198842	282552		481394
Field Hockey		556536		556536
Football	18380701			18380701
Golf	259756	375960		635716
Gymnastics	508276	696790		1205066
Lacrosse	629479	714945		1344424
Soccer	639590	905214		1544804
Softball	:	769372		769372
Swimming	581348	786760		1368108
Tennis	361881	567160		929041
Track and Field, X-Country	880518	1220460		2100978
Volleyball	380348	1191274		1571622
Wrestling	906367			906367
Others				0
Total Expenses excluding football and basketball	6658680	8067023		14725703
Total Expenses	28662437	10767045		39429482
Expenses Not Related to Specific Teams	14125098	4447259	49387419	67959776
Grand Total Expenses	42787535	15214304	49387419	107389258

### **Miscellaneous Information**

1	7	Include the total amount of athletically related student aid awarded, including summer school and
		tuition discounts and waivers (including aid given to student-athletes who have exhausted their
	Athletically	eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes
	Related	(student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to
Ì	Student Aid	Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific
		Teams row as long as you have reported non-zero entries for Equivalencies, Number of
L.		Students, and Dollars (all 3 required) for at least one sport.

Men's Teams	7520208		
Women's Teams	5294103		
Total Amount	12814311		

[-	
24	Include transportation, lodging and meals for prospective student-athletes and institutional
	personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed

#### transportation.

Men's Teams	1012072
Women's Teams	412147
Total Recruiting	1424219
Expenses	1424213

## Head Coaches Salaries

Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions	
Men's Teams	670298.78	11.5	592956,62	13	
Women's Teams	208954	10.5	182834.75	12	

Assistant Coaches Salaries

Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	198473.93	32.33	178240.61	36
Women's Teams	96581.31	23.33	83453.41	27

Statement of
Revenues and
Expenses
For the year
ended June 30,
2012
(UNAUDITED)

1					l l	MOR-
			Men's	Women's	Other	Program
ID	Item	Football	Basketball	Basketball	Sports	Specific
1	Ticket Sales.	33403454	684535	233460	408086	
2	Student Fees	0	0	0	0	
3	Guarantees.	150000	0	0	3000	
)4	Contributions.	9691092	300954	270788	5184868	100568
5	Compensation and Benefits Provided by a Third Party.	0	0	0	0	
6	Direct State or Other Government Support.	0	0	0	0	
7	Direct Institutional Support.	0	0	0	0	

Non-

8	Indirect Facilities and Administrative Support.	0	0	0	0	0	0
9	NCAA/Conference Distributions including all tournament revenues.	16564228	8349177	0	0	210884	25124289
10	Broadcast, Television, Radio, and Internet Rights.	0	0	0	0	2500000	2500000
11	Program Sales, Concessions, Novelty Sales, and Parking.	4331138	8022	6432	166872	290247	4802711
12	Royalties, Licensing, Advertisements and Sponsorships.	0	0	0	93000	4351416	4444416
13	Sports Camp Revenues.	0	0	0	0	0	0
14	Endowment and Investment Income.	896631	149822	149770	1169978	2030290	4396491
15	Other Operating Revenue.	1173959	119492	150581	2448644	2704606	6597282
16	Total Operating Revenue.	66210502	9612002	811031	9474448	22144298	108252281
Ex	penses						
17	Athletic Student Aid.	3692638	551147	525581	8044945	0	12814311
18	Guarantees.	1200000	547000	48500	23500	0	1819000
	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	0	0	0	0	18572357	18572357
20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	0	0	0	o	0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	603146	302694	251609	321014	11454497	12932960
	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	o	0	0	0	0	0
23	Severance Payments.	956330	0	0	0	0	956330
24	Recruiting.	443022	322306	147868	511023	3831	1428050
25	Team Travel	2095637	684139	837940	3304143	16738	6938597
	Equipment, Uniforms and Supplies.	573297	133154	77479	527100	1508454	2819484
27	Game Expenses.	1145608	221130	155914	391153	2432639	4346444
	Fund Raising, Marketing and Promotion.	27475	4753	5265	7941	2274857	2320291
29	Sports Camp Expenses.	0	0	0	0	0	0
- 1	Direct Facilities, Maintenance, and Rental.	2389902	394055	340977	214167	18558668	21897769
31	Spirit Groups	0	0	0	0	293823	293823
•	Indirect Facilities and Administrative Support.	0	0	0	0	o	0
	Medical Expenses and Medical Insurance	37877	0	0	0	2474376	2512253
34	Memberships and Dues.	1994	865	970	20602	24415	48846
35	Other Operating Expenses.	5213775	461813	307919	1360115	10345121	17688743

	Excess (Deficiencies) of Revenues Over (Under) Expenses	47829801	5988946	(-1888991)	(-5251255)	( -45815478 )	863023
38	Total Expenses	18380701	3623056	2700022	14725703	67959776	107389258
37	Transfers to Institution	0	0	0	0	0	0
36	Total Operating Expenses.	18380701	3623056	2700022	14725703	67959776	107389258