

ABOUT US

Direct Recruiters, Inc. is an award-winning, nationally ranked search firm with a proven track record of success, recognized for over 20 national awards. We partner with clients to help them strategically build high-performing teams from the C-Suite through the individual contributor level across each area of the organization.

OVER 600+ PLACEMENTS IN THE LAST ~24 MONTHS

ACROSS ALL FUNCTIONS:

Sales

Finance, Operations & HR

Marketing

Client Services

Product & Engineering

Operations

ACROSS ALL LEVELS:

(1) Chief Clinical Officer

(1) Chief Marketing Officer

(2) Chief Commercial Officers

(2) Chief Technology Officers

(2) Chief Medical Officers

(5) Chief Financial Officers

(1) Chief Operating Officer

(11) Chief Revenue Officers

(2) Chief Growth Officers

(1) Chief People Officer

(1) President

(25) EVPs/SVPs/GMs

(80) VPs

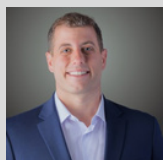
(36) AVPs/RVPs

(82) DIRECTORS

(350+) INDIVIDUAL CONTRIBUTORS

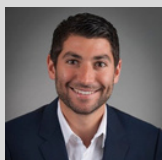
"Mike and his team are consultative, experienced, and collaborative. They offer thoughtful ideas and solutions and then go out and execute. Most importantly, they are trustworthy, honest and are focused on the long-term relationship with their customer. We partnered with the DRI team on the successful hire of our Chief Clinical Officer and subsequently a search for our new General Counsel. If you are looking for a search partner that is focused on what is best for your business and not theirs, talk to Mike." - **Dan Trigub**, CEO & Co-Founder, **MedArrive**

WHO TO KNOW:



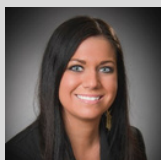
Mike Silverstein

Managing Partner,
Healthcare Technology &
Life Science Practice
Founder



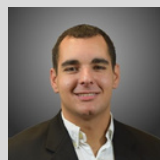
Norm Volsky

Managing Partner, Digital
Health & Employer
Technology Practice
Founder



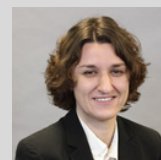
Kasey Kaiser

Partner, Head of
Operations and 11
Years' Executive Search
Experience



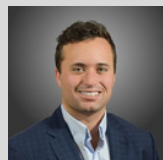
Mitch Herman

Managing Partner



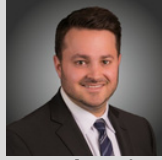
Jaimie Bailey

Partner, Research
Manager



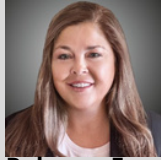
Trevor Yasinow

Partner & HR
Technology
Leader



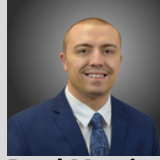
Ben Shamis

Partner with
Healthcare Consulting
and CPA/Finance
Experience



Rebecca Forristall

Partner & Biotech
Practice Leader with
21 Years' HIT Sales
Experience



Brad Morrison

Principal Recruiter
with 11 Years'
Recruiting and HR
Experience



Steve Benson

Principal Recruiter
with 11 Years'
Recruiting
Experience

DRI CLIENTS AND PARTNERSHIPS

Direct Recruiters works with several Private Equity and Venture Capital firms and their portfolio of companies to recruit, acquire and retain leading talent in order to elevate the success of their organizations.

- 7 Wire Ventures
- Andreessen Horowitz
- Blue Heron Capital
- Capital Resource Partners
- Clearlake Capital
- Distributed Ventures
- Edison Partners
- Francisco Partners
- Frazier Healthcare Partners
- Frontier Partners
- Great Hill Partners
- Health Catalyst Capital
- Health Velocity Capital
- HLM Ventures
- JMI Equity
- Mainsail Partners
- New Mountain Capital
- Norwest Venture Partners
- Oak HC/FT
- Parthenon Capital
- Prolog Ventures
- Radian Capital
- SemperVirens
- Silversmith Capital
- Sopris Capital
- Sunstone Partners
- Symphony Ai
- TA Associates
- Transformation Capital
- Triple Tree Capital
- Warburg Pincus

**SUCCESSFUL
C-SUITE
PLACEMENTS**



Our team is dedicated to acquiring and retaining top performing professionals to elevate the success of our clients' organizations. We provide staffing, recruiting, and executive search options for healthcare technology and services companies focused in the following areas:

- EMR
- Pharmacy Automation
- HIS
- Patient Acquisition
- ECM
- Practice Management
- Value Based Care
- Hospital Throughput
- AI / Machine Learning
- LIS
- Digital Therapeutics
- HIE
- RPM
- Mobile Wellness Platforms
- Transcription / Dictation
- Clinical Decision Support
- Imaging PACS / RIS / CVIS
- EDIS
- Credentialing
- Clinical Education
- Clinical Trials
- RWD/RWE
- Genomics
- Vendor Neutral Archiving
- Integration
- Business Intelligence
- Scheduling Systems
- E-Prescribing
- Outsourced Services
- Workforce Management
- SSO (Single Sign On)
- Clinical Decision Support
- Genomics
- HIM / ROI
- ERP
- Biotechnology
- CPOE
- Management Consulting
- RCM (Front & Back)
- Patient Safety
- RTLS / RFID
- Cost Transparency
- MSK
- CROs
- Drug Discovery
- Medication Management
- Patient Access
- Coding / Charge Capture
- NLP
- Telemedicine / mHealth
- Healthcare CRM
- Predictive Analytics
- Clinical Communications
- Patient Pay Analytics
- Patient Engagement
- Member Engagement
- Clinical Quality Reporting
- Alarm Management
- Care Coordination
- Population Health
- Quality Improvement
- Clearinghouse
- Precision Medicine
- Risk Adjustment
- Clinical Services
- Mental Health
- Post-Acute / Long-Term Care
- Utilization Management

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