



Direct Recruiters has been recognized as the relationship-focused search firm that assists Unified Communications (UC) organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.

## FINDING TOP TALENT

As technology continues to drive businesses across the globe, communication platforms and tools such as voice call, video call, instant messaging, email, collaboration channels and more need to be unified so that organizations can be more efficient in connecting, sharing and working together. Unified communication technology is constantly evolving and optimizing businesses, as the market is expected to reach \$113 billion by 2028.

While unified communications, UCaaS, and cloud managed services organizations continue to grow, the need for top talent in this area is on the rise. Direct Recruiters UC recruiters are specialized in the matching top talent with Unified Communications organizations.

## CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.



1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

Across North America, we place leaders and build teams comprised of the following levels:

### Levels That We Work With (We Place Leaders & Build Teams)

**C-Suite** (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)

**Leadership** (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)

**Mid-Management** (Directors and Managers – Sales, Marketing, Operations, Product Management)

**Contributor-level** (Sales, Marketing, Operations, Product Management)

On a daily basis, our Unified Communications Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

### Functions (Types of Roles We Fill)

**Growth** (BDR, Account Executives, Channel Sales, Alliances, Business Development)

**Retention** (Account Managers, Customer Success, Support Engineers)

**Marketing** (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)

**Product Management** (Product Managers, Product Owners, Product Marketing)

**Field-based Engineers** (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)

**Implementation** (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

CCaaS  
Cloud & Managed Services  
Contact Center AI  
CPaaS  
Customer Engagement/CX Software  
DRaaS

Interactive Voice Response  
Networking  
Omni-Channel Platform  
Performance Software  
Recording Solutions  
SD-WAN

STaaS  
UCaaS  
Unified Communications (UC)  
VCaaS  
VoIP  
Workforce Management Software

## MEET OUR TEAM



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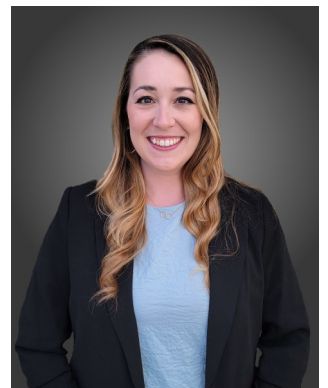
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