



Direct Recruiters has been recognized as the relationship-focused search firm that assists Cybersecurity Technology companies with recruiting, acquiring and retaining high-impact talent for mission-critical positions. The DRI team has a thorough understanding of how to acquire talent in the Cybersecurity industry as well as what it takes to fill open positions.

FINDING TOP TALENT

Corporate knowledge and data are the most important assets of any organization. Companies must ensure the confidentiality, integrity, and availability of their data in order to survive and succeed in today's competitive environment. More connected devices mean more attacks by hackers and the Cybersecurity industry needs to move fast to address this rising security concern. That means you need the best Cybersecurity talent to help you face the ever changing challenges of maintaining privacy, meeting security standards, reducing risks and supporting the availability of systems and sensitive data.



CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

Across North America, we place leaders and build teams comprised of the following levels:

Levels That We Work With (We Place Leaders & Build Teams)

C-Suite (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)

Leadership (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)

Mid-Management (Directors and Managers – Sales, Marketing, Operations, Product Management)

Contributor-level (Sales, Marketing, Operations, Product Management)

On a daily basis, our GovTech Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Functions (Types of Roles We Fill)

Growth (BDR, Account Executives, Channel Sales, Alliances, Business Development)

Retention (Account Managers, Customer Success, Support Engineers)

Marketing (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)

Product Management (Product Managers, Product Owners, Product Marketing)

Field-based Engineers (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)

Implementation (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

Firewalls
Antimalware
Data Loss Prevention (DLP)
Security Information and Event Management (SIEM)

Vulnerability Scanners
Cloud Workload Protection Platform (CWPP)
Endpoint Protection
Intrusion Prevention/Detection Systems (IPS/IDS)

Endpoint Detection and Response
Encryption Tools
Virtual Private Networks (VPNs)
Cloud Access Security Broker (CASB)