



Direct Recruiters has been recognized as the relationship-focused search firm that assists HVAC/R organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We specialize in the recruitment of candidates for the HVAC/R, Energy Services, and MEP Industries.

FINDING TOP TALENT

Top industry companies rely on Direct Recruiters for the best professionals in the consulting engineering, HVAC/R, mechanical contracting, temperature controls, and energy services industries, including Distributor Sales, Performance Contracting, OEM Sales, Design/Build Sales & Project Management, Sales Engineering, Energy Management, Commissioning, and Engineering Design.

Your DRI search team is comprised of HVAC/R Senior Recruiters and Research Associates who have a thorough understanding of the Industry, current job market and how to fill open positions.



CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

Across North America, we place leaders and build teams comprised of the following levels:

Levels That We Work With (We Place Leaders & Build Teams)

C-Suite (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)

Leadership (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)

Mid-Management (Directors and Managers – Sales, Marketing, Operations, Product Management)

Contributor-level (Sales, Marketing, Operations, Product Management)

On a daily basis, our HVAC Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Functions (Types of Roles We Fill)

Growth (BDR, Account Executives, Channel Sales, Alliances, Business Development)

Retention (Account Managers, Customer Success, Support Engineers)

Marketing (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)

Product Management (Product Managers, Product Owners, Product Marketing)

Field-based Engineers (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)

Implementation (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

Chillers
Rooftop Units
BIM Systems
Preventive Maintenance
Energy Efficiency Services
Boilers

Thermal Energy Storage
Refrigeration
Commissioning
Energy Management Software
Air Handling
Design/Build
Commercials Fans

Dehumidification
IAQ
HVAC Wholesale Distribution
Building Automation
Performance Contracting
Smart Building Technologies