

## **HEALTHCARE TECHNOLOGY**



**Direct Recruiters has been recognized** as the relationship-focused search firm that assists Healthcare Technology organizations with recruiting, acquiring and retaining high-impact talent for mission-critical positions. We have been a trusted partner for some of the most progressive companies in the industry.

## **FINDING TOP TALENT**

Direct Recruiters specializes in recruiting, staffing, search and consulting solutions for the Healthcare Information Technology (IT) Industry. Our team is dedicated to sourcing, identifying, acquiring, and retaining top performing professionals to elevate the success of our clients' organizations. In addition, DRI's healthcare IT executive search specialists are experienced in working with Private Equity, Venture Capital, and Growth Equity firms to recruit their portfolio company leaders and teams.



## **CORE VALUES**

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

- **Respectfully tenacious** 1.
- 2. Team player
- Positively impacts others 3.
- Solutions oriented

As an executive search firm, Direct Recruiters Healthcare Technology works with renowned companies that focus on the following areas: •

- ALARM Management
- **Business Intelligence**
- Cardiovascular Systems
- Care Coordination
- Charge Capture
- Clearinghouse
- **Clinical Decision Support**
- Clinical Order sets
- Clinical Quality Reporting
- Clinical Software
- CPOE
- Coding / Charge Capture •

- Continuous Quality Improvement E-Prescribing
- EDIS
- EMR
- **Enterprise Content** Management / Practice Management
- Enterprise Image Management
- FRP
- Healthcare Consultants
- HIE
- HIM / Release of Information

- HIS
- Hospital Throughput
- Imaging PACS/RIS/CVIS
- Integration
- Lab Systems
- Management Consultant
- Mobile Wellness Platforms
- NLP •
- Patient Access / Registration •
- Patient Engagement
- Patient Flow / Hospital Throughput
- Patient Pay Analytics

- Payer
- Perioperative / EDIS
- Pharmacy Automation
- Population Health
- **Prescriptive Analytics**
- Revenue Cycle •
- Scheduling Systems •
- Single Sign On
- Telemedicine •
- Transcription/Dictation
- Workforce Management
- Web Portal Systems

Clinical Systems Analyst

• Sr. Application Analyst

Medical Director of

Informatics

• IS Team Leader

Senior Business Analyst

- On a daily basis, we are in contact with executive management and hiring authorities looking to fill open positions with top talent.
- CXO
- VP of Clinical Informatics
- VP Sales
- **VP** Professional Services
- **VP** Engineering
- **VP** Operations
- Sales Manager
- **Project Manager**
- Sales Representative

- Pre & Post Sales Support
- VP of Product Management
- Product Owner
  - Account Manager
  - Marketing Manager / Product / MARCOM
  - **Product Manager**
- Pre & Post Sales Engineer
- Applications Engineer

- Product Engineer
- VP of Marketing
- General Manager
- Information Systems Manager
- Healthcare IT Director
- Director of Applications
- Officer

Chief Technology Officer

www.directrecruiters.com

**Mike Silverstein** Managing Partner of Healthcare IT & Life Sciences 440-996-0594 msilverstein@directrecruiters.com

- Chief Medical Information
- Chief Information Officer

31300 Solon Road, Suite 4 Solon, OH 44139