



Direct Recruiters has been recognized as the relationship-focused search firm that assists Digital Health software and services vendors with recruiting, acquiring and retaining high-impact talent for critical positions. We have been a trusted partner for some of the most progressive companies in the industry.

### FINDING TOP TALENT

Direct Recruiters specializes in recruiting, staffing, search and consulting solutions for the Digital Health Industry.

The DRI team is comprised of Healthcare IT Senior Recruiters and Research Associates who have a thorough understanding of the Healthcare IT industry and current job market.



### CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

On a daily basis, we are in contact with executive management, hiring authorities, and human resource managers looking to fill open positions with professionals in these areas:

- CXO
- Sales Manager
- Sales Representative
- Pre & Post Sales Support
- Senior Business Analyst
- Medical Director of Informatics
- IS Team Leader
- Information Systems Engineer
- Product Owner
- Account Manager
- Marketing Manager/Product/MARCOM
- Product Manager
- Pre & Post Sales Engineer
- Applications Engineer
- Product Engineer
- VP of Clinical Informatics
- VP of Sales
- VP Professional Services
- VP Engineering
- VP Operations
- VP of Marketing
- VP of Product Management
- General Manager
- Healthcare IT Director
- Director of Applications
- Chief Medical Information Officer
- Clinical Systems Analyst
- Application Analyst
- Chief Technology Officer
- Chief Information Officer

As an executive search firm, Direct Recruiters works with renowned companies that focus on the following areas:

- Mobile
- Health apps
- Health Coaching
- Telehealth
- Telemedicine
- Remote Patient Monitoring
- Chronic Disease Management
- Chronic Care Management
- Care Coordination
- Care Management
- ACO
- Disease Management
- Medication Adherence
- Medicare
- Medicaid
- Predictive Analytics
- Wellness
- Clinical Decision Support
- Patient Referral Management
- Diabetes Management
- Diabetes Prevention
- Blood Pressure Monitoring
- Mobile Charge Capture
- Obesity Management
- Weight Loss
- Stress Management
- Anxiety Management
- Depression Management
- Mental Health
- HIPAA
- Heart Monitoring
- Patient Identification
- Vital Sign Monitoring
- Secure Testing
- Patient Engagement
- Patient Education
- Population Health Management
- Analytics
- Business Intelligence
- COPD Management
- Asthma Management
- Resiliency
- Sleep Monitoring
- Home Health
- Care Coordination