SCANNED FEB 0 6 2019

Form **990**

EXTENDED TO NOVEMBER 15, 2018

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.



| | | the Treasury | Ì | | | - | numbers on this fo | | - | • | | Openito Public |
|------------------|----------------------|----------------------|--|----------------------|-----------------|-------------------------|-------------------------------------|--|---------------|------------------------------|--------------|----------------------------|
| | | ue Service | 1 | | - | v/Form99 | 90 for instructions | | | formation. | | Inspection |
| | | | | or tax year beg | ymmng | | | and ending | | . Empleyer idea | | ion number |
| B | heck if pplicable | C Name of | organiz | ation | | , | | | Į' | D Employer ider | itificat | ion number |
| _ | Address | CONS | RRVA | CION PAT | AGONTO | ' A | | | ı | | | |
| F | Name change | | ousiness | | 11001110 | | | | | 94. | -336 | 33675 |
| F | Initial | | | eet (or P.O. box i | f mail is not d | elwered to | street address) | Room/s | ıuta B | E Telephone nun | | |
| \vdash | Final return/ | | | ON STREE | | 31140104 10 | 311 001 aaa1 033) | 1100111/31 | "" " | | 15) | 229-9339 |
| _ | termin- ated | | | | | I ZIP or fo | oreign postal code | | ٦, | Gross receipts \$ | | 6,313,639. |
| | Amende | | | CISCO, C | | | orong poota, oodo | | | ·l(a) Is this a grou | o retu | |
| | Applica | | | ess of principal | | | E M. TOMPI | KINS | ─ ऻ ` | for subordina | • | Yes X No |
| | pending | | | 29290, S | | | | 1290 | | (b) Are all subordinal | es inclu | |
| 1 1 | ax-exe | mpt status | X 501(| c)(3) 501 | (c) (|) ∢ (ınse | ert no.) 4947(a |)(1) or | 3 27 | If "No," attac | h a list | t (see instructions) |
| JV | Vebsite | e: > WWW . | CONS | ERVACION | PATAGO | NICA | ORG | \ | } | H(c) Group exemp | otion n | umber 🕨 |
| | | organization: | | oration T | rust 🔲 A | ssociation | n Other 🕨 | \ LY | ear of | formation: 200 |) <u>M</u> S | tate of legal domicile; CA |
| [Pa | irt[l] | Summary | <u>'</u> | | | | | <u> </u> | | | | |
| a) | 1 E | Briefly describ | be the or | ganization's mis | sion or mos | t signific <i>a</i> | ant activities <u>SE</u> | E SCHE | DUL | E O | | |
| Governance | _ | | | | | | | | | | | |
| ř. | | Check this bo | _ | | | | its operations or di | sposed of m | ore th | an 25% of its net | assets | · _ |
| Ŏ | | | • | nbers of the gov | | | • | | | } | 3 | |
| 8 | | | • | • | - | _ | body (Part VI, line 1 | b) | | } | 4 | 7 |
| Activities & | | | | | | • | 7 (Part V, line 2a) | | | - | 5 | <u>0</u> 35 |
| tivit | 6 7 | otal number | of voluni | eers (estimate i | f necessary) | · [(0) | | | | } | 6 | 0. |
| Ac | /a : | otal unrelated | ea busine | ss revenue from | 1 Part VIII, Co | opo T. J | RECEIVE | D | | F | 7a | 0. |
| _ | В | vet unrelated | busines | s taxable incom | e irom Form | SPO F TH | HO-34 | *********** | ı | Prior Year | 7b | Current Year |
| | 8 (| Contributions | and ara | nts (Part VIII, line | a 1h) | B020 | NOV 1 4 2018 | RS-OS | | 7,181,678 | ₹. | 5,843,252. |
| nue | | | _ | ue (Part VIII, line | | m | 1 1 101 | | | | 5. | 0. |
| Revenue | 10 h | nvestment inc | come (Pa | art VIII. column | 'A). lines 3. 4 | and 7d | OGDEN, U | | | 1,222 | | 6,168. |
| æ | 11 (| Other revenue | e (Part VI | II, column (A), III | nes 5, 6d, 8d | :, 9 c, 10 c | OGUEN, U | <u>' </u> | | 2,245,810 | | 1,535. |
| | | | | | | | , column (A), line 12 | 2) | | 9,428,710 |). | 5,850,955. |
| · | 13 (| Grants and sin | mılar ame | ounts paid (Part | IX, column | (A), lines | 1-3) | | | 1,000 |). | 137,000. |
| | 14 E | Benefits paid t | to or for | members (Part | IX, column (| 4), line 4) | | | | |). | 0. |
| S | 15 S | Salaries, other | aries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | | | | | | |). | 0. |
| Expenses | | | | g fees (Part IX, | | | | | | (|). | 0. |
| ž | | | | nses (Part IX, co | | | | <u>,994.</u> | | 0.04 5.0 | | 004 500 |
| ш | | • | - | X, column (A), lı | | | | | | 221,736 | | 294,589. |
| | | | | nes 13-17 (must | | | ın (A) _, line 25) | } | | 222,736 | | 431,589. |
| | | Revenue less | expense | s Subtract line | 18 from line | 12 | | | | 9,205,974 | | 5,419,366. |
| ts or | | otal assets (F | Don't V Im | o 16\ | | | | | | ning of Current Ye 9,691,259 | | 75,110,625. |
| Assets of Balanc | | otal labilities | | • | | | | ŀ | | | | 0. |
| leet Teet | | | | ances Subtract | line 21 from | line 20 | | • | 6 | 9,691,259 | | 75,110,625. |
| (Pa | | Signature | | | 1110 21 11011 | IIIIC ZO | | 1 | | 3,032,233 | _ • 1 | 73722370231 |
| | | | | | ed this return | , including | accompanying sched | dules and stat | ements | s, and to the best of | my kn | owledge and belief, it is |
| | - | | | <i>/</i> | | | ed on all information o | | | • | , | , |
| | | | | , str | SA | | | | | 110 | 2/16 | 3 |
| Sigr | ۱ | ' \ | e of office | | 0. | 1 | | | | Date | ,,, | , |
| Here | • | | | I, VICE | PRESID | ENT | | | | | | |
| | | Type or p | print name | and title | | | | | 16 | | _ | 1 07111 |
| _ | | Print/Type prep | • | | | 1 - 1 - 1 | r's signature | 11. | Dat | | | PTIN |
| Paid | | PATRICIA | | | T T D | 1 gar | acces of | · judges | 10 | Sell-Bil | | P00188643 |
| Prep | | | | SS ADAMS | | DTTT | GITTER 12 | 00 | | Firm's EIN | _ 9 | 1-0189318 |
| Use (| UNIY | rirm's address | | | | | , SUITĚ 13 | 00 | | | 115 | 056 1500 |
| N/ === | #h a 170 | C disser- #1 | | N DIEGO, | | | | | - | I Phone no 4 | T 2 - | 956-1500 |
| | | | | vith the prepare | | | instructions) he senarate instru | ctions | | | | X Yes No |

| 'aı | 990 (2017) CONSERVACION PATAGONICA t III Statement of Program Service Accomplishments | | |
|-----|---|---|-------------|
| | Check if Schedule O contains a response or note to any line in this Part III | | Х |
| | Briefly describe the organization's mission | | |
| | SEE SCHEDULE O | | |
| | | · · · · · · · · · · · · · · · · · · · | |
| | | | |
| | Did the organization undertake any significant program services during the year which were not listed on the | | ~ |
| | prior Form 990 or 990-EZ? | Yes | XN |
| | If "Yes," describe these new services on Schedule O | | |
| | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | Yes | XN |
| | If "Yes," describe these changes on Schedule O Describe the organization's program service accomplishments for each of its three largest program services, as it | managered by avanges | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other | • • | nd |
| | revenue, if any, for each program service reported | | |
| ì | (Code) (Expenses \$ 283,603. including grants of \$ 137,000.) (Revent SEE SCHEDULE O | ue \$ | |
| | SEE SCREDULE O | | |
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| | (Code) (Expenses \$ including grants of \$) (Revenue | ıe \$ | |
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| | 990 (2017) CONSERVACION PATAGONICA 94-3363 | <u>6/5</u> | P | age 🤇 |
|-----|--|------------|------------|----------|
| Pa | tilVi Checklist of Required Schedules | | | |
| | | | Yes | No |
| 1 | is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | ., | |
| _ | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | х |
| 4 | public office? If "Yes," complete Schedule C, Part I | 3_ | | |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | 4 | | х |
| 5 | during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | - | | -25 |
| 5 | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | ۳ | | |
| • | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| - | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | |
| | as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | . , | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | X | |
| đ | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | ! | | х |
| _ | Part X, line 16? If "Yes," complete Schedule D, Part IX Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11d | | X |
| | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 11e | | |
| ' | the organization's separate or consolidated inhancial statements for the tax year include a roothote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | x | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | · · · · | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| ь | Was the organization included in consolidated, independent audited financial statements for the tax year? | , <u></u> | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | х | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| I4a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | Х | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | _X | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | Х | |
| 6 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | <u> </u> |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | v |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | <u> </u> |
| 8 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 40 | | X |
| 0 | 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes." | 18 | | |
| 9 | bid the organization report more than \$10,000 or gross income from gaming activities on Fart viii, line 3a / /f "Yes," | , , | I | |

Form 990 (2017)

complete Schedule G. Part III

| <u> Pa</u> | rtily Checklist of Required Schedules (continued) | | | TNa |
|------------|---|----------|-----|----------------|
| 202 | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | Yes | No X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | - | ^ |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | 200 | | 1 |
| ~ ' | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | х |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | <u> </u> | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K If "No", go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| ь | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | x |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L. Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an office | r, | _ | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes, " complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-37 If "Yes," complete Schedule R, Part I | 33 | X | |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | ĺ |
| | Part V, line 1 | 34 | Х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | Х | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | _ | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | X | <u></u> |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization | n, | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 1 | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37_ | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | 1 |

Form **990** (2017)

Note. All Form 990 filers are required to complete Schedule O

| Form | 990 (2017) CONSERVACION PATAGONICA 94-3363 | 675 | Р | age 5 |
|----------|---|------------|-------------------------|-------------------------|
| Par | | | | -3- |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | | | 1 |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | 1 1 |
| ŭ | (gambling) winnings to prize winners? | 1c | $\overline{\mathbf{x}}$ | |
| 22 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | " | | i i |
| 20 | filed for the calendar year ending with or within the year covered by this return 2a 0 | Ì | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | | |
| - | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | $\overline{\mathbf{x}}$ |
| | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| 74 | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | x | |
| h | If "Yes," enter the name of the foreign country ► CHILE | 14 | | ī |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | х |
| c | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | L |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| _ | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | $\overline{\mathbf{x}}$ |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7c | | Х |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7 f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | |] |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter | | | Ĭ. |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| 11 | Section 501(c)(12) organizations. Enter | | | |
| а | · · · · · · · · · · · · · · · · · · · | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | ŀ |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O | | | 1 |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| V. | organization is licensed to issue qualified health plans | 1 | | |
| | Enter the amount of reserves on hand | | | -! |
| 14a | | 14a | | <u> </u> |
| <u>b</u> | If "Yes," has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O | 14b | | ·00:=: |
| | | Form | 990 | (2017) |

732005 11-28-17

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions

| | to line da, db, dr rob below, describe the circumstances, processes, dr changes in beheadle of declinated to the | | | |
|----------|---|---------|-------------------------|----------|
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | لــــــ | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 7 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 7 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | - | |
| | officer, director, trustee, or key employee? | 2 | Х | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | 7.7 |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | <u>X</u> |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | 6 | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | 1 | х |
| L | more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | 7a | | |
| D | persons other than the governing body? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | 76 | - | |
| | The governing body? | 8a | $\overline{\mathbf{x}}$ | |
| | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| • | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | · | Х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | This Section b requests information about bolicies not required by the internal revenue code. | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | ın Schedule O how this was done | 12c | Х | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | . 1 | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | | X |
| b | Other officers or key employees of the organization | 15b | | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | ł | |
| 168 | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | X |
| L | taxable entity during the year? If "You " did the expensive fellow a written policy or procedure requiring the expension to evaluate the participation. | 16a | | |
| α | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | | 46h | | |
| Sect | exempt status with respect to such arrangements? | 16b | <u>_</u> | |
| | List the states with which a copy of this Form 990 is required to be filed AL, AK, AZ, AR, CA, CO, CT, DE, FL, | GA. | HT. | TD |
| | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) av | | _ | |
| | for public inspection. Indicate how you made these available. Check all that apply | abi6 | | |
| | Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | inancı | al | |
| | statements available to the public during the tax year | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | |
| | ESTHER LI - (415) 229-9339 | | | |
| | 1606 UNION STREET, SAN FRANCISCO, CA 94123 | | | |
| 32006 | 11-28-17 SEE SCHEDULE O FOR FULL LIST OF STATES | Form | 990 (| 2017) |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

 $\overline{\mathbf{x}}$

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) | (B) | | | | C) | | | ed any current officer, d | (E) | (F) | |
|----------------------------|----------------|--------------------------------|---|----------|------------------|---------------------------------|--------|---------------------------|-----------------|---------------|--|
| Name and Title | Average | Ĺ., | | Pos | ition | ١ | | Reportable | Reportable | Estimated | |
| | hours per | box | not c | ss per | son ı | s both | an | compensation | compensation | amount of | |
| | week | offi | officer and a du | | irector/trustee) | | tee) | from | from related | other | |
| | (list any | cto | | | | | | the | organizations | compensation | |
| | hours for | i ii | ه ا | | 1 | ted | | organization | (W-2/1099-MISC) | from the | |
| | related | stee | Iruste | | | beus | | (W-2/1099-MISC) | , | organization | |
| | organizations | al tru | ona | | plo ye | Ee ee | | | | and related | |
| | below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizations | |
| (1) KRISTINE TOMPKINS | 30.00 | | | - | | | | | | | |
| DIRECTOR, PRESIDENT | 10.50 | Х | | X | Ь. | <u> </u> | | 0. | 0. | 0 | |
| (2) DEBRA B. RYKER | 10.00 | | | | | | | _ | | _ | |
| DIRECTOR, SECRETARY/TREASU | 10.50 | X | $ldsymbol{ld}}}}}}$ | X | | <u> </u> | _ | 0. | 0. | 0 | |
| (3) YVON CHOUINARD | 0.30 | | | | | | | | | | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0 | |
| (4) RICHARD RIDGEWAY | 0.30 | | | | | | | | | | |
| DIRECTOR | | Х | Ш | | | <u> </u> | | 0. | 0. | 0 | |
| (5) MALINDA CHOUINARD | 0.30 | | | | | | | _ | _ | _ | |
| DIRECTOR | | X | | | | <u> </u> | | 0. | 0. | 0 | |
| (6) PETER BUCKLEY | 0.30 | ļ | | | | | | _ | _ | _ | |
| DIRECTOR | | X | Ш | | | | | 0. | 0. | 0 | |
| (7) JIB ELLISON | 0.30 | | | | | | | | | | |
| DIRECTOR | 10.00 | Х | - | | | L | | 0. | 0. | 0 | |
| (8) ESTHER T. LI | 10.00 25.00 | ł | | ₹. | | | | | 162 270 | 27 762 | |
| VICE PRESIDENT | 25.00 | | | X | | _ | | 0. | 163,279. | 37,763 | |
| | | ł | | | | | | | | | |
| | | | Н | | | | | | | | |
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Form 990 (2017)

| Part VII Section A. Officers, Directors, Trus | tees, Key Emp | oloy | ees, | and | 1 Hig | ghes | t C | ompensated Employee | s (continued) | | | |
|---|--|--------------------------------|-----------------------|--------------------------------|-------------------------------|------------------------------|-------------|----------------------------------|---|--------|---------------------------------------|---|
| (A) Name and title | (B) Average hours per week | (do box | not c | Pos Pos heck a ss per | C) ition more rson i | | one n an | (D) Reportable compensation from | (E) Reportable compensation from relate | on , | Est amo | (F) imated ount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | institutional trustee | Officer | Key employee | Highest compensated employee | rmer | the | organizatior (W-2/1099-MI | ns | comp fro orga and | ensation m the nization related nizations |
| | line, | lac | jų. | ij | Ke | 훈 | 앰 | | | | | |
| | | | | | | | | | | | | |
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| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1b Sub-total c Total from continuation sheets to Part VI | I, Section A | | • | | | | > | 0. | 163,2 | 0. | | ,763. 0. ,763. |
| d Total (add lines 1b and 1c) 2 Total number of individuals (including but n compensation from the organization | ot limited to th | ose | liste | d ab | ove |) wh | o re | | | | | 0 |
| 3 Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for si | | ıstee | e, ke | y en | nplo | yee, | or h | nighest compensated er | nployee on | | 3 | Yes No |
| For any individual listed on line 1a, is the su and related organizations greater than \$150. | m of reportable | | - | | | | | • | he organization | | | х |
| 5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes." com Section B. Independent Contractors | | | | | • | | late | ed organization or individ | dual for services | | 5 | X |
| Complete this table for your five highest countries the organization. Report compensation for the organization. | • | • | | | | | | | | pensat | tion fron | n |
| (A) Name and business | • | | NE | | | | | (B) Description of s | | С | (C) ompens | |
| | | | | | | | 1 | | , | | · · · · · · · · · · · · · · · · · · · | |
| | | | | | | ` | - | | | | | |
| | | | | | | | | | | | | |
| Total number of independent contractors (in | ncluding but no | ot lim | nited | to t | hos | e list | ed a | above) who received mo | ore than | | | _ |
| \$100,000 of compensation from the organiz | ation > | | | | 0 |) | | | <u> </u> | | Form 9 | 90 (2017) |

| | | I Check if Schedule O con | tains a resnonse | or note to any li | ne in this Part VIII | | | |
|--|----------|---|----------------------------|--|--|--|---|--|
| | • | Origon in Correcting O Corr | tains a response | or note to any ii | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| र र | 1 a | Federated campaigns | 1a | | | | | |
| a | l t | Membership dues | 1b | | 1 | l | | |
| مَ وَ | ٠ | Fundraising events | 1c | | 1 | | | Ì |
| ifts | | Related organizations | | 070,751. | 7 | | | |
| 0, E | e | Government grants (contribute | | | 1 | | | |
| ë ë | f | All other contributions, gifts, grai | | • | 1 | | | |
| ber | | similar amounts not included abo | | 772,501. | | | | |
| <u> </u> | ۰ | Noncash contributions included in lines | - | 462,684. | 1 | | | 1 |
| Contributions, Gifts, Grants and Other Similar Amounts | h | Total. Add lines 1a-1f | | | 5,843,252. | 1 | | |
| | | | | Business Cod | e | | | |
| ø | 2 a | · | | | | | | |
| . <u>5</u> | ` b | | | | | | | |
| S | ٥ | | | | | | | |
| e an | d | l | | | | | | |
| Program Service Revenue | е | · | | | | | | |
| 4 | f | All other program service reve | enue | | | | | |
| | 9 | Total. Add lines 2a-2f | | <u> </u> | | | | |
| | 3 | Investment income (including | dividends, intere | est, and | 0.055 | | | |
| | | other similar amounts) | | > | 2,357. | ` | | 2,357. |
| | 4 | Income from investment of ta | x-exempt bond p | roceeds | | | | · · · · · · · · · · · · · · · · · · · |
| | 5 | Royalties | | <u> </u> | - | | | |
| | | _ | (i) Real | (ii) Personal | - |] | | |
| | 6 a | | | | - | | | l |
| | b | | - | | | | | |
| | | Rental income or (loss) | | | | | | · |
| | | Net rental income or (loss) | 6) C = =t. = = | 6) 045 -:: | | | - | - |
| | / a | Gross amount from sales of | (i) Securities 466,495. | (ii) Other | 1 | | | |
| | L | assets other than inventory Less cost or other basis | =00, = > 3. | | 1 | 1 | | 1 |
| | | and sales expenses | 462,684. | | | | | 1 |
| | _ | Gain or (loss) | 3,811. | | 1 | | | |
| | | Net gain or (loss) | 0,0220 | | 3,811. | | | 3,811. |
| | | Gross income from fundraisin | a events (not | | -,,,, | | | 0,0220 |
| venue | | including \$ | |] | | | | |
|) Sve | | contributions reported on line | | |] | 1 | | |
| Other Re | | Part IV, line 18 | a | | | | | |
| the | b | Less direct expenses | b | | | | | |
| 0 | С | Net income or (loss) from fund | draising events | _/ ▶ | | | | |
| | 9 a | Gross income from gaming ad | ctivities See | 1 | | | | |
| | | Part IV, line 19 | . a | | _ ; | | | |
| | b | Less direct expenses | ` b | | | | | |
| | | Net income or (loss) from gam | _ | | | | | |
| | 10 a | Gross sales of inventory, less | returns | | | | | |
| | | and allowances | а | | - 1 | | | |
| | | Less cost of goods sold | b | L | | | | . |
| | <u> </u> | Net income or (loss) from sale | | <u> </u> | + | | · | |
| | | Miscellaneous Revenu CURRENCY TRANSL | | Business Code 900099 | 1,535. | | | 1 525 |
| | | | WI'TOM | 300033 | 1,,,,,,,, | | | 1,535. |
| | þ | | . | | | | | |
| | q | All other revenue | | | † | | | |
| | | Total. Add lines 11a-11d | | | 1,535. | | | 1 |
| | 12 | Total revenue. See instructions. | | | 5,850,955. | 0. | 0. | 7,703. |
| | | | | | | | | |

Form 990 (2017) CONSERVACION PATAGONICA
Part IX Statement of Functional Expenses

| Sect | ion 501(c)(3) and 501(c)(4) organizations must comp | olete all columns. All othe | er organizations must con | nplete column (A). | |
|------|---|-----------------------------|------------------------------------|---|--|
| | Check if Schedule O contains a respon | | this Part IX | | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | • | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | ındıvıduals See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | ındıvıduals. See Part IV, lines 15 and 16 | 137,000. | 137,000. | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | | | | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | Ī | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | | | | |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 1 | | | |
| 10 | Payroll taxes | | | | |
| 11 | Fees for services (non-employees) | | | j | |
| а | Management | 04 400 | | 24 4 2 2 | |
| b | Legal | 24,100. | | 24,100. | |
| С | Accounting | 39,898. | | 39,898. | |
| d | Lobbying | | | | · · · · · · · · · · · · · · · · · · · |
| е | Professional fundraising services. See Part IV, line 17 | | | - | |
| f | Investment management fees | | | | |
| g | Other (If line 11g amount exceeds 10% of line 25, | 2 215 | | 1 ((1 | 1 554 |
| | column (A) amount, list line 11g expenses on Sch O.) | 3,215. | | 1,661. | 1,554. |
| 12 | Advertising and promotion | 25,129. | 825. | 1 050 | 22 446 |
| 13 | Office expenses | 25,129. | 823. | 1,858. | 22,446. |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 41,717. | 2,201. | 193. | 39,323. |
| 17 | Travel | 41,/1/ | 2,201. | 193. | 39,343. |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | 61 560 | F0 000 | 2 760 | |
| 22 | Depreciation, depletion, and amortization | 61,762. | 58,000. | 3,762. | |
| 23 | Insurance | 7,320. | | 7,320. | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule (D.) | | | | |
| а | PROPERTY TAXES | 77,177. | 77,177. | | |
| b | PROGRAM EXPENSES | 8,400. | 8,400. | | |
| С | FILING FEES | 5,871. | | 1,200. | 4,671. |
| d | | | | | |
| е | All other expenses | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 431,589. | 283,603. | 79,992. | 67,994. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation | | | | |
| | Check here following SOP 98-2 (ASC 958-720) | | | | |

Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 97,496. 128,501. Cash - non-interest-bearing 1,351,849. 1,506,993. 2 Savings and temporary cash investments 2 3 3 Pledges and grants receivable, net Accounts receivable, net 4 4 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr) Complete Part II of Sch L 6 Notes and loans receivable, net 7 Inventories for sale or use 8 8 Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or other <u>18,831,171.</u> 10a basis Complete Part VI of Schedule D 74,270. 18,189,824. 18,756,901. b Less accumulated depreciation 10b 10c 11 Investments - publicly traded securities 11 12 Investments - other securities See Part IV, line 11 12 54,705,820. 50,038,820 13 Investments - program-related See Part IV, line 11 13 11,716. 14 Intangible assets 14 12,410. 1,554 0. 15 15 Other assets See Part IV, line 11 69,691,259. 75,110,625. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 17 17 Accounts payable and accrued expenses 18 Grants payable 18 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, 22 key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L Secured mortgages and notes payable to unrelated third parties 23 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D 0 0. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here

X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 73,756,154. 68,305,002. 27 27 Unrestricted net assets 1,386,257. $1,354,\overline{471}$. Temporarily restricted net assets 28 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 31 Paid-in or capital surplus, or land, building, or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds 69,691,259. 75,110,625. 33 Total net assets or fund balances 69,691,259. <u>75,1</u>10,625. Total liabilities and net assets/fund balances

Form 990 (2017)

| Form | 990 (2017) CONSERVACION PATAGONICA | 94-3 | 363675 | Pa | age 12 | | |
|----------|--|-----------------------|-------------|------------|--|--|--|
| Pa | rt XI Reconciliation of Net Assets | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | |
| | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 5,85 | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 31,5 | | | |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | 5,419,366. | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 69,69 | 1,2 | 59. | | |
| 5 | Net unrealized gains (losses) on investments | 5 | | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | |
| 7 | Investment expenses | 7 | | | | | |
| 8 | Prior period adjustments | 8 | | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, | | | | | | |
| | column (B)) | 10 | 75,13 | 10,6 | 25. | | |
| Pa | rt XII Financial Statements and Reporting | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | | | |
| 1 | Accounting method used to prepare the Form 990 X Cash Accrual Other | | | Yes | No | | |
| _ | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O . | | - | X | | |
| 2a | , , , , | | 2a | +- | ╀┻, | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | 1 | | | |
| | separate basis, consolidated basis, or both | | | | 1 1 | | |
| | Separate basis Separate basis Both consolidated and separate basis | | | X | 1 | | |
| ь | Were the organization's financial statements audited by an independent accountant? | | 2b | ┿ | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | | | |
| | consolidated basis, or both Separate basis M Consolidated basis Both consolidated and separate basis | | | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | | | | | | |
| С | | audit, | - | X | ∖ - | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | d. d O | <u>2c</u> | 1 | | | |
| 2- | If the organization changed either its oversight process or selection process during the tax year, explain in Sche As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | |] | | | | |
| Jd | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin Act and OMB Circular A-133? | yı c Audil | | · | X | | |
| L | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | od audit | 3a | + | 1 | | |
| D | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | eu auult | 3b | | | | |
| | or addits, explain why in ouneddie o and describe any steps taken to dridergo such addits | | | 990 | (2017) | | |
| | | | 1 0/1 | ,, 000 | (2017) | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2017

Open to Public Inspection

Employer identification number Name of the organization CONSERVACION PATAGONICA 94-3363675 Reason for Public Charity Status (All organizations must complete this part) See instructions Part The organization is not a private foundation because it is (For lines 1 through 12, check only one box) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 3 A hospital or a cooperative hospital service organization described in section 170/b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, 4 city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi), (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) R An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from 10 activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV. Sections A. D. and E. J Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization f Enter the number of supported organizations Provide the following information about the supported organization(s) (iv) Is the organization listed (i) Name of supported (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions))

Schedule A (Form 990 or 990-EZ) 2017 CONSERVACION PATAGONICA 94-3363 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

| Sec | ction A. Public Support | | | | | | |
|------|---|-----------------------|------------------------|--------------------------|--------------------------|---------------------|---------------------------------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not | | | | | | |
| | ınclude any "unusual grants ") | 7660633. | 4936005. | 5716445. | 7181678. | 5843252. | 31338013. |
| 2 | Tax revenues levied for the organ- | | | | | - | _ |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | • | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 7660633. | 4936005. | 5716445. | 7181678. | 5843252. | 31338013. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | : | | | |
| | amount shown on line 11, | - | | | | , , | |
| | column (f) | | | | | | 18980374. |
| 6 | Public support. Subtract line 5 from line 4 | | | - | | | 12357639. |
| | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| | Amounts from line 4 | 7660633. | 4936005. | 5716445. | 7181678. | | 31338013. |
| 8 | Gross income from interest, | | | | | * | i |
| _ | dividends, payments received on | | | | | | ĺ |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 169. | 94. | 42. | 95. | 2,357. | 2,757. |
| 9 | Net income from unrelated business | | | | | | |
| • | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain | | | | | | · · · · · · · · · · · · · · · · · · · |
| .0 | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 31340770. |
| | Gross receipts from related activities, | etc (see instructio | ine) | | | 12 | , |
| | First five years. If the Form 990 is for | • | • | 1 fourth or fifth ta | ا x vear as a section | | |
| | organization, check this box and stor | _ | , m. st, 0000.nd, time | s, 1001111, 07 111111 to | x your us a soonon | 00.(0)(0) | |
| Sec | tion C. Computation of Publi | c Support Per | centage | | | | |
| _ | Public support percentage for 2017 (li | | | olumn (f)) | | 14 | 39.43 % |
| | Public support percentage from 2016 | | | | | 15 | 39.62 % |
| | 33 1/3% support test - 2017. If the c | | | line 13, and line 1 | 14 is 33 1/3% or m | ore, check this box | |
| | stop here. The organization qualifies | - | | • | | · · | ightharpoons X |
| ь | 33 1/3% support test - 2016. If the c | | - | ne 13 or 16a, and | line 15 is 33 1/3% | or more, check the | |
| | and stop here. The organization quali | ifies as a publicly s | upported organiza | tion | | | ▶□ |
| 17a | 10% -facts-and-circumstances test | | · · · · · · · · | | 13, 16a, or 16b, a | nd line 14 is 10% o | or more, |
| | and if the organization meets the "fac- | _ | | | | | |
| | meets the "facts-and-circumstances" | | • | - | • | 3 | ightharpoons |
| b | 10% -facts-and-circumstances test | - | | * | - | 7a, and line 15 is | 10% or |
| | more, and if the organization meets th | _ | | | | | |
| | organization meets the "facts-and-circ | | | | • | | ightharpoons |
| 18 | Private foundation. If the organizatio | | = | | - | | ▶□ |
| | | | | | | dule A (Form 990 | |

| Part III Support Schedule for | Organizations 5 1 | Described in S | Section 509(a) | (2) | <u> </u> | JOTJ Page 3 |
|--|-----------------------|------------------------|------------------------|----------------------|---|----------------|
| (Complete only if you checke | - | | | | Part II If the organiz | ation fails to |
| qualify under the tests listed | below, please comp | olete Part II) | | | | |
| Section A. Public Support | | | | | | |
| Calendar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| Gifts, grants, contributions, and | | | | | | |
| membership fees received (Do not | | | | | | |
| include any "unusual grants ") | | | | | | |
| 2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | | | | / | | |
| are not an unrelated trade or bus- | | | | | | |
| iness under section 513 | | | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | 1 | | | |] |
| or expended on its behalf | | | | | | |
| 5 The value of services or facilities | | | | | | |
| furnished by a governmental unit to | | | | | | i |
| the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | | | / | ļ | | |
| 7a Amounts included on lines 1, 2, and | | / | ľ | | 1 | |
| 3 received from disqualified persons | i | | | | ļ | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support. (Subtract line 7c from line 6) | | 1 | | | | |
| Section B. Total Support | | _ | | . | - • · · · · · · · · · · · · · · · · · · | |
| Calendar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 9 Amounts from line 6 | | | | | <u> </u> | |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| b Unrelated business taxable income | 1 | | | | | |
| (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital | | | | | | |
| assets (Explain in Part VI) | | | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12) | | | J 6 | | - 501/-\/0\ | L |
| 14 First five years. If the Form 990 is for | or the organization s | s iirst, secona, tnird | o, tourth, or titth ta | ax year as a section | in 501(c)(3) organiza | ation, |
| check this box and stop here Section C.,Computation of Pub | lic Support Per | centage | <u> </u> | | | |
| 15 Public support percentage for 2017 | | _ | -l (6) | | 145 | 0/ |
| 16 Public support percentage from 201 | | • | Diumin (i)) | | 15 | <u>%</u> % |
| Section D. Computation of Inve | | | | | 1 10 [| |
| 17 Investment income percentage for 2 | | | e 13. column (f) | | 17 | % |
| 18 Investment income percentage from | • | • | ic 10, column (i)) | | 18 | |
| 19a,33 1/3% support tests - 2017. If th | | | on line 14, and line | 15 is more than 1 | | |
| more than 33 1/3%, check this box | | | | | | , 15 Hot |
| b 33 1/3% support tests - 2016. If th | • | - | • • | • • | | nd P |

line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

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Schedule A (Form 990 or 990-EZ) 2017

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

| Section A. All Supporting Orga | nizations |
|--------------------------------|-----------|
|--------------------------------|-----------|

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-------------|-------------|---------------|
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732024 10-06-17

732025 10-06-17

Schedule A (Form 990 or 990-EZ) 2017

| Schedule | A (Form | 990 or | 990- | ·EZ) | 2017 |
|----------|---------|--------|------|------|------|

Schedule A (Form 990 or 990-EZ) 2017

b Excess from 2014
 c Excess from 2015
 d Excess from 2016
 e Excess from 2017

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Open to Public Inspection

| Nam | e of the organization CONSERVACION PATAGE | ONTCA | Employer identification number 94-3363675 |
|----------|--|---|---|
| Pa | rt I Organizations Maintaining Donor Advise | d Funds or Other Similar Funds or A | ACCOUNTS: Complete if the |
| | organization answered "Yes" on Form 990, Part IV, lin | | Complete if the |
| | organization answered Tes Off Offi 330, Fartiv, in | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | (a) Dones actions to have | (b) t dride drie decedante |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | ····· |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advised for | ndo |
| J | are the organization's property, subject to the organization's | • | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | |
| Ŭ | for charitable purposes and not for the benefit of the donor o | 5 5 | • |
| | impermissible private benefit? | a donor davidor, or for any other purpose donor | Yes No |
| Pa | rt II Conservation Easements. Complete if the ore | ganization answered "Yes" on Form 990. Part I | V. line 7 |
| 1 | Purpose(s) of conservation easements held by the organization | | 7,1110 |
| | Preservation of land for public use (e.g., recreation or e | | lly important land area |
| | Protection of natural habitat | Preservation of a certified | |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualif | fied conservation contribution in the form of a c | conservation easement on the last |
| | day of the tax year | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic stri | ucture included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired a | • • | |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, rel | eased, extinguished, or terminated by the orga | nization during the tax |
| | year▶ | | • |
| 4 | Number of states where property subject to conservation eas | sement is located > | |
| 5 | Does the organization have a written policy regarding the per | riodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements it | holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing conservat | on easements during the year |
| | <u> </u> | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | lling of violations, and enforcing conservation e | asements during the year |
| | ▶ \$ | | |
| 8 | Does each conservation easement reported on line 2(d) above | e satisfy the requirements of section 170(h)(4)(E | 3)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation | on easements in its revenue and expense state | ment, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organizat | tion's financial statements that describes the or | ganization's accounting for |
| D | conservation easements | A. Distance of Taxabase of College | 0: |
| Pai | t III Organizations Maintaining Collections of | | Similar Assets. |
| | Complete if the organization answered "Yes" on Form | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | , | • |
| | historical treasures, or other similar assets held for public exh | | f public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that describ | | |
| b | If the organization elected, as permitted under SFAS 116 (AS | | |
| | treasures, or other similar assets held for public exhibition, ec | ducation, or research in furtherance of public se | ervice, provide the following amounts |
| | relating to these items | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | ▶ \$ ▶ \$ |
| _ | (ii) Assets included in Form 990, Part X | | |
| 2 | If the organization received or held works of art, historical trea | - · | provide |
| | the following amounts required to be reported under SFAS 13 | 16 (ASC 958) relating to these items | . . |
| a | Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| | Assets included in Form 990, Part X | . = | > \$ |
| ∟пА | For Paperwork Reduction Act Notice, see the Instructions | TOT FORM MMIL | Schedule D (Form 990) 2017 |

732051 10-09-17

| Sche | | ACION PATA | | | | | | | 363675 | | | | |
|-------|---|---------------------------------------|------------|-----------------|---------------|------------------|-------------------|---------------------------------|---------------|------------|--|--|--|
| Pai | t III `Organizations Maintaining C | ollections of Ar | t, Hist | orical Tre | asures, o | r Other | Simila | r Asset | s (continu | red) | | | |
| 3 | Using the organization's acquisition, accession (check all that apply) | on, and other record | s, check | any of the f | following tha | t are a sigr | nificant u | ise of its | collection it | ems | | | |
| а | Public exhibition | c | ı 🗀 | Loan or exc | hange progr | ams | | | | | | | |
| b | b Scholarly research e Other | | | | | | | | | | | | |
| С | | | | | | | | | | | | | |
| 4 | 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII | | | | | | | | | | | | |
| 5 | During the year, did the organization solicit of | • | | - | _ | | | | | | | | |
| _ | to be sold to raise funds rather than to be ma | | | | | | | | Yes | ☐ No | | | |
| Pai | t IV Escrow and Custodial Arran | | | | | "Yes" on F | orm 990 |), Part IV, | | | | | |
| | reported an amount on Form 990, Pa | | | | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custodi | an or other intermed | lary for | contributions | s or other as | sets not in | cluded | | | | | | |
| | on Form 990, Part X? | | | | | | | | Yes | No No | | | |
| b | If "Yes," explain the arrangement in Part XIII | and complete the fo | llowing t | table | | | | | | | | | |
| | | | | | | | | | Amount | | | | |
| С | Beginning balance | | | | | | 1c | | · | | | | |
| d | Additions during the year | | | | | | 1d | | | , | | | |
| | Distributions during the year | | | | | | 1e | | | | | | |
| f | Ending balance | | | | | | 1f | | | | | | |
| | Did the organization include an amount on Fe | orm 990 Part X line | 21 for (| escrow or cu | istodial acco | unt liability | | ` Г | Yes | No | | | |
| | If "Yes," explain the arrangement in Part XIII | | | | | | ' | _ | | "" | | | |
| Par | | | | | | | | | | | | | |
| | - Complete | (a) Current year | | Prior year | (c) Two year | | | vears back | (e) Four V | ears back | | | |
| 4. | Beginning of year balance | (a) Current year | (15) | noi year | (C) TWO yea | IS DECK 1 | 1) (1) (6) | years back | (e) rour y | cai S Dack | | | |
| 1a | * * . | | | | | | | | | | | | |
| b | Contributions | | | | l | | | | | | | | |
| C . | Net investment earnings, gains, and losses | | | | I | 1 | | | | | | | |
| d | Grants or scholarships | | | | | [[| | | + | | | | |
| е | Other expenditures for facilities | | | | | | | | | | | | |
| | and programs | | | | ļ | | | | - | | | | |
| f | Administrative expenses | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | | | |
| 2 | Provide the estimated percentage of the curr | • | e (line 1ç | g, column (a) |) held as | | | | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | | | | |
| | Permanent endowment | % | | | | | | | | | | | |
| С | Temporarily restricted endowment ▶ | % | | | | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c show | uld equal 100% | | | | | | | | | | | |
| 3a | Are there endowment funds not in the posse | ssion of the organiza | ition tha | it are held an | ıd admınıstei | red for the | organiza | ation | | | | | |
| | by | | | | | | | | ۷ | es No | | | |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | | | |
| | (ii) related organizations | | | | | | | | 3a(iı) | | | | |
| b | If "Yes" on line 3a(ii), are the related organiza | tions listed as requir | ed on S | chedule R? | | | | | 3b | | | | |
| 4 | Describe in Part XIII the intended uses of the | | wment f | unds | | | | | | | | | |
| Par | t VI Land, Buildings, and Equipm | ent. | | | | | | | | | | | |
| | Complete if the organization answered | d "Yes" on Form 990 | , Part IV | /, line 11a S | ee Form 990 | , Part X, Iır | ne 10 | | | | | | |
| | Description of property | (a) Cost or o | | (b) Cost | | (c) Acc | cumulate | ed | (d) Book | value | | | |
| | | basis (investr | nent) | basis | | depr | eciation | | | | | | |
| 1a | Land | | | 18,22 | 6,109. | | | 1 | 8,226 | ,109. | | | |
| b | Buildings | | | | | | | | | | | | |
| С | Leasehold improvements | | | | | | | | | | | | |
| d | Equipment | | | 60 | 5,062. | | 74,2 | 70. | 530 | ,792. | | | |
| е | Other | | | | | | | | | | | | |
| Total | . Add lines 1a through 1e (Column (d) must e | gual Form 990. Part | X. colum | nn (B), line 10 | Oc.) | | _ | $ ightharpoonup \overline{1}$ | 8,756 | ,901. | | | |

Schedule D (Form 990) 2017

| Part VII Investments - Other Securities. | | | | | |
|--|-------------------------------------|--------------|-------------------|-----------------------|---------------------------------------|
| Complete if the organization answered "Yes" | on Form 990, Part IV | /, line 11 | b See Form 990, | Part X, line 12 | |
| (a) Description of security or category (including name of security) | (b) Book value | | (c) Method of v | valuation Cost or end | d-of-year market value |
| (1) Financial derivatives | | | | | |
| (2) Closely-held equity interests | | | · | | |
| (3) Other | | | | | |
| (A) | | | | | <u> </u> |
| (B) | | | | | |
| (C) | | | | | - <u> </u> |
| (D) | | | | | |
| (E) | | | | | |
| <u>(F)</u> | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | | | |
| Part VIII Investments - Program Related. | | | | | |
| Complete if the organization answered "Yes" | | | | | |
| (a) Description of investment | (b) Book value | , | (c) Method of v | aluation Cost or end | l-of-year market value |
| (1) CONSERVACION PATAGONICA | | | | | ١ |
| (2) CHILE, S.A. | 54,343,1 | 36. | COST | | |
| (3) CONSERVATION LAND TRUST | | | | | |
| (4) ARGENTINA, S.A. | 362,6 | 84. | COST | | |
| (5) | | | | · | |
| (6) | | <u> </u> | | | |
| | ` | | | | |
| (8) | - | | | | |
| (9) | 54 505 0 | | | | · · · · · · · · · · · · · · · · · · · |
| Total (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets. | 54,705,8 | 20. | | | |
| | 5 000 B 111 | | | . | |
| Complete if the organization answered "Yes" | on Form 990, Part IV Description | , line 11 | d See Form 990, | Part X, line 15 | (h) Poek velve |
| · · · · · · · · · · · · · · · · · · · | Description | | | | (b) Book value |
| | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | - | | , | |
| (5) | | | | | |
| <u>(6)</u> | | | | | |
| (7) | | | | | |
| | | | | | |
| Tatal (Octoor Allows 45 and 50 | | | | | |
| Total. (Column (b) must equal Form 990. Part X. col. (B) line Part X Other Liabilities. | 15.) | | | | |
| Complete if the organization answered "Yes" | on Form 990 Part IV | line 11 | e or 11f See Form | 990 Part X line 25 | |
| 1. (a) Description of liability | Birr Gilli GGG, r art iv | |) Book value | | |
| (1) Federal income taxes | | ,,,, | , | | • |
| (2) | | | | | |
| (3) | | | • | | |
| (4) | | | | | • |
| (5) | | | | | |
| (6) | | - | | | |
| (7) | | | , | | i |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Column (b) must equal Form 990. Part X. col. (B) line | 25.1 | | | | • |
| Condition in the capacity of 1350, 1 art A, col. (b) life | | | | | <u> </u> |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2017

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16. ➤ Attach to Form 990.

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

| Name of the organization | Employer identification number | | | | | |
|--|---|--------------------|---|-----------------------|---|--|
| CONSERVACION PA | TAGONICA | | | | 94-336367 | 5 |
| | | ctivities Out | side the United States. Comple | ete if the organi | | |
| Form 990, Part I\ | | | | | | |
| 1 For grantmakers. Does | the organization | maintain record | ds to substantiate the amount of its gra | ints and other a | issistance, | |
| the grantees' eligibility fo | or the grants or a | issistance, and t | he selection criteria used to award the | grants or assis | tance? X | Yes No |
| 2 For grantmakers. Desc United States | nbe in Part V the | e organization's i | procedures for monitoring the use of its | s grants and oth | ner assistance outsi | de the |
| 3 Activities per Region (Th | ne following Part | I, line 3 table ca | n be duplicated if additional space is n | eeded) | | |
| (a) Region | (b) Number of offices in the region | `émployees, | (d) Activities conducted in the region (by type) (such as, fundraising, pro- gram services, investments, grants to recipients located in the region) | ıs a prog describe | oty listed in (d) gram service, specific type (s) in the region | (f) Total expenditures for and investments in the region |
| SOUTH AMERICA - | | | | CREATING A | NATIONAL PARK | |
| ARGENTINA, BOLIVIA, | | | | IN THE PATA | GONIA REGION | |
| BRAZIL, CHILE, | | | | BUILDING | | |
| COLUMBIA, ECUADOR, | 1 | 160 | PROGRAM SERVICES | INFRASTRUCT | URE; | 88,603. |
| SOUTH AMERICA - ARGENTINA, BOLIVIA, BRAZIL, CHILE, | | | | | | |
| COLUMBIA, ECUADOR, | 0 | 0 | INVESTMENT | | | 5,294,561. |
| • | | | | | | |
| | | | | | | |
| | | ` | | | | |
| | | | | , | | |
| | ı | | | | | |
| 3 a Sub-total | 1 | 160 | | | | 5,383,164. |
| b Total from continuation sheets to Part I | 0 | 0 | - | | - | 0. |
| c Totals (add lines 3a and 3b) | 1 | 160 | | | | 5,383,164. |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. SEE PART V FOR COLUMN (E) DESCRIPTIONS

Schedule F (Form 990) 2017

Page 2

Schedule F (Form 990) 2017

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000 Part II can be duplicated if additional space is needed

| l of k, FMV, ther) | | | | | | | | ~ | 1 |
|---|------------------------|---|---|---|-----|---|---|--|----|
| (i) Method of valuation (book, FMV, appraisal, other) | | | ` | | | | | | |
| (h) Description of noncash assistance | | (| | | | | | | |
| (g) Amount of noncash assistance | .0 | | | | | | | mpt | |
| (f) Manner of cash disbursement | 137,000. WIRE TRANSFER | | | | | | , | ecognized as tax-exe | |
| (e) Amount of cash grant | 137,000. | | | | , | · | | oreign country, r | |
| (d) Purpose of grant | LAND PRESERVATION | | | | | | | Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter | fa |
| (c) Region | SOUTH AMERICA | | | | | , | | is listed above that are re | |
| (b) IRS code section and EIN (if applicable) | | | | \ | · · | | , | ecipient organizatior h the grantee or cour | |
| 1 (a) Name of organization | • | | | | | | | 2 Enter total number of ruby the IRS, or for which | |

Schedule F (Form 990) 2017

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732072 10-06-17

| • | |
|---|--|

Page 3

CONSERVACION PATAGONICA

Schedule F (Form 990) 2017 CONSERVACION PATAGONICA 990) 2017

Part III | Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16

Part III can be duplicated if additional space is needed

| | 1 | ı | ı | ı | ı | ı | ı | ı | i . |
|--|-------------------|---|---|---|---|---|---|---|------------|
| (h) Method of valuation (book, FMV, | appraisal, orner) | | | | | | | | |
| (g) Description of noncash assistance | | | | | | | | ı | |
| (f) Amount of noncash assistance | | | | , | | | | | |
| (e) Manner of cash disbursement | | | | | | | | | |
| (d) Amount of cash grant | | | | | | | | | |
| (c) Number of recipients | | | | | | | | | |
| (b) Region | | | | , | | | | | |
| (a) Type of grant or assistance (b) Region | , | | | | · | | , | | |

732073 10-06-17

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Schedule F (Form 990) 2017

Schedule F (Form 990) 2017

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Open to Public

Internal Revenue Service Name of the organization

Department of the Treasury

► Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection Employer identification number

OMB No 1545-0047

| | CONSERVACION PATAGONICA | 94-336367 | 75 | |
|----|---|------------------|--------------|----------|
| P | art I Questions Regarding Compensation | | | |
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 9 | 3 90, | | |
| | Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items | | | |
| | First-class or charter travel Housing allowance or residence for person | nal use | | |
| | Travel for companions Payments for business use of personal res | idence | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | i | | |
| | Discretionary spending account Personal services (such as, maid, chauffet | ır, chef) | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | _ | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | - [| | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | _ 2 | ļ | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization | ion's | | |
| | CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization | n to | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III | | | 1 |
| | Compensation committee Written employment contract | | | |
| | Independent compensation consultant Compensation survey or study | | | 1 |
| | Form 990 of other organizations Approval by the board or compensation of | ommittee | | İ |
| | | | 1, | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization | <u> </u> | | <u> </u> |
| а | Receive a severance payment or change-of-control payment? | 4a | | Х |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | ļ | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | 1 | | |
| | contingent on the revenues of | | | |
| а | The organization? | 5a | | X |
| b | Any related organization? | 5b | | X |
| | If "Yes" on line 5a or 5b, describe in Part III | | | İ |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | , | | |
| | contingent on the net earnings of | | . | |
| а | The organization? | 6a | <u> </u> | X |
| b | Any related organization? | 6b | | X |
| | If "Yes" on line 6a or 6b, describe in Part III | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | <u> </u> | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | _ 7 | <u> </u> | X |
| 8 | We're any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | - | |
| | ınıtıal contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III | · <u>8</u> | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | 1 | 1 | 1 |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Regulations section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

CONSERVACION PATAGONICA

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

| | | (B) Breakdown of | W-2 and/or 1099-MISC compensation | C compensation | (C) Retirement and | 1 | (E) Total of columns | (F) Compensation |
|--------------------|------|------------------|-----------------------------------|----------------|-----------------------------|----------|----------------------|---------------------------------------|
| (A) Name and Title | | | (II) Bonus & | (iii) Other | other deferred compensation | benefits | (B)(i)-(D) | ın column (B) reported as deferred |
| | | compensation | compensation | compensation | | | | on prior Form 990 |
| (1) ESTHER T. LI | Ξ | 0 | | 0 | 0 | 0 | 0 | 0. |
| VICE PRESIDENT | (ii) | 163,279. | 0 | 0 | 4,898. | 32,865. | 201,042. | 0. |
| | Θ | | | | | | | |
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| | (3) | | | | | | | |
| | (ii) | | | | | | | |
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Schedule J (Form 990) 2017

732113 10-17-17

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SCHEDULE M (Form 990)

Noncash Contributions

OMB No 1545-0047

Employer identification number 94-3363675

2017

Open To Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

Go to www.irs.gov/Form990 for the latest information.

Name of the organization

CONSERVACION PATAGONICA

| Pai | rt I Types of Property | | | | | | |
|-----|--|-------------------------------|---------------------------|---|---|------|--------------|
| | | (a) Check if applicable | (b) Number of contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of detern noncash contribution | - | :s |
| 1 | Art - Works of art | | nems contributed | TOTAL OSO, I are vin, into 19 | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | Х | 5 | 462,684. | FAIR MARKET V | ALUE | |
| 10 | Securities - Closely held stock | | | , | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | , | | | | |
| 15 | Real estate - Residential | | | | | - | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens , | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other () | | | | | | |
| 26 | Other () | | | | | | |
| 27 | Other () | <u> </u> | | | | | |
| 28 | Other (| L | | | | | |
| 29 | Number of Forms 8283 received by the organi | _ | • | | | _ | |
| | for which the organization completed Form 82 | 83, Part IV, [| Donee Acknowledg | ement 29 | | 0 | |
| | | | | | | Yes | No |
| 30a | During the year, did the organization receive b | - | | | | | |
| | must hold for at least three years from the date | | l contribution, and | · · | | - | ليدا |
| | exempt purposes for the entire holding period | ? | | ` | 30: | a | X |
| | If "Yes," describe the arrangement in Part II | | | | _ | - | _ |
| 31 | Does the organization have a gift acceptance | - | • | - | ons? 31 | + | X |
| 32a | Does the organization hire or use third parties | or related or | ganizations to solid | cit, process, or sell noncash | | | v |
| | contributions? | | | | 32 | a | X |
| | , | | | | | | |
| 33 | If the organization didn't report an amount in o | :olumn (c) for | a type of property | tor which column (a) is chec | ked, | I i | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2017

describe in Part II

| Schedule M (Form 990) 2017 CONSERVACION PATAGONICA | 94-3363675 | Page 2 |
|--|------------------------------|-------------|
| Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and is reporting in Part I, column (b), the number of contributions, the number of items received, or a co | 33, and whether the organiza | ition |
| is reporting in Part I, column (b), the number of contributions, the number of items received, or a co | mbination of both. Also com- | plete |
| this part for any additional information | | |
| | | |
| SCHEDULE M, PART I, COLUMN (B): | | |
| Delinbond II, That I, conoin (b). | | |
| THE NUMBERS REPORTED IN PART 1, COLUMN(B) REPRESENT THE | MITMER OF | |
| THE NUMBERS REPORTED IN PART 1, COLUMN(B) REPRESENT THE | 10 Addition | |
| COMPATAMENTA | | |
| CONTRIBUTIONS. | | |
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| 732142 09-07-17 | Schedule M (Form | 990) 2017 |

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

| CONSERVACION PATAGONICA | 94-3363675 |
|--|---------------|
| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISS | ION: |
| CONSERVACIÓN PATAGONICA IS DEDICATED TO PROTECTING AND RES | roring |
| WILDLAND ECOSYSTEMS AND BIODIVERSITY IN PATAGONIA THROUGH | THE FORMATION |
| OF NEW NATIONAL PARKS. | |
| | |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MI | SSION: |
| CONSERVACION PATAGONICA IS DEDICATED TO PROTECTING AND RES | FORING |
| WILDLAND ECOSYSTEMS AND BIODIVERSITY IN PATAGONIA THROUGH | THE FORMATION |
| OF NEW NATIONAL PARKS. AS A NONPROFIT ORGANIZATION, CONSERV | VACION |
| PATAGONICA'S GOAL IS TO PRESERVE INTACT ECOSYSTEMS, TO ACQU | JIRE AND |
| PROTECT PRIVATELY OWNED WILDLANDS, AND ULTIMATELY TO RETURN | N ITS |
| LANDHOLDINGS TO THE PUBLIC DOMAIN FOR PERMANENT PROTECTION | IN THE FORM |
| OF NATIONAL PARKS OR RESERVES. | |
| · · · · · · · · · · · · · · · · · · · | |
| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENT | rs: |
| IN 2004 ESTANCIA VALLE CHACABUCO WAS ACQUIRED TO PRESERVE TO | WITH THE GOAL |
| OF INCORPORATING THIS PROPERTY WITH TWO ADJACENT CHILEAN NA | ATIONAL |
| RESERVES TO CREATE THE FUTURE PATAGONIA NATIONAL PARK. TO | CREATE A |
| 650,000-ACRE WORLD-CLASS PROTECTED AREA IN CENTRAL CHILEAN | PATAGONIA |
| WILL SECURE PROTECTION FOR A CRITICAL AREA OF PATAGONIA, RI | ESTORE ITS |
| ECOSYSTEMS AND ENDANGERED SPECIES, INSPIRE AN EDUCATE ADVO | CATES FOR |
| CONSERVATION AND CREATE A LOCAL ECONOMIC ALTERNATIVE IN ECO | OTOURISM. |
| HIGH-QUALITY PUBLIC ACCESS IS BEING DEVELOPED - TRAIL NETWO | ORKS, |

THIS FLAGSHIP NATIONAL PARK. BUILT FROM LOCAL MATERIALS, WHENEVER

CAMPGROUNDS, LODGING, A VISITOR CENTER, PARK GUARD STATIONS, AND A

CAFE/RESTAURANT - REPRESENTING A TOP PRIORITY IN THE ESTABLISHMENT OF

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

Employer identification number Name of the organization 94-3363675 CONSERVACION PATAGONICA POSSIBLE, AND IN A REGIONAL STYLE, THE PARK'S FACILITIES ARE DURABLE, ENERGY-EFFICIENT, AND BEAUTIFUL. PROGRAMS THAT RESTORE ECOSYSTEMS, RECOVER THREATENED WILDLIFE, AND ENGAGE LOCAL COMMUNITIES MAGNIFY THE ECOLOGICAL AND SOCIAL BENEFITS OF LAND CONSERVATION IN THE TRANSITION FROM ESTANCIA TO PARK. IN CREATING THE FUTURE PATAGONIA NATIONAL PARK, CONSERVACION PATAGONIA AIMS TO ENSURE THRIVING POPULATIONS OF ALL NATIVE SPECIES. SINCE BEGINNING THIS PROJECT IN 2004, THE TOP PRIORITY HAS BEEN THE RECOVERY OF THE ENDANGERED HUEMUL DEER. WE ARE STUDYING THE EXISTING HUEMUL POPULATION WITH RADIO TELEMETRY AND CLOSELY MONITORING BIRTH AND DEATH RATES TO UNDERSTAND THE BIGGEST THREATS TO THE DEER IN THE REGION, INCLUDING THE PUMA. WHILE STUDYING THE PREDATION PATTERNS OF PUMAS, WE SIMULTANEOUSLY WORK TO PROMOTE UNDERSTANDING OF THIS TOP PREDATOR AND WILDLIFE-FRIENDLY STRATEGIES FOR MANAGING LIVESTOCK. IN ADDITION, NEW PROGRAMS HAVE BEEN DEVELOPED TO MONITOR AND PROTECT THE LESSER RHEA AND MOUNTAIN VISCACHA. THE LONG-TERM CONSERVATION OF PATAGONIA NATIONAL PARK ULTIMATELY DEPENDS ON THE LOCAL COMMUNITIES LIVING AROUND THE PARK, THEIR BEHAVIORS TOWARD NATURE, THEIR BELIEFS ABOUT ITS VALUE, AND THEIR ABILITY TO PROTECT IT AND BENEFIT FROM ITS EXISTENCE. A COMMUNITY ENGAGEMENT PROGRAM HAS BEEN LAUNCHED TO BRING CLOSER COLLABORATION WITH THE COMMUNITIES NEIGHBORING THE PARK. EVENTS, MEETINGS AND INTERVIEWS WITH LOCAL COMMUNITY GROUPS HAVE BEEN ORGANIZED TO EXPAND PUBLIC RECOGNITION AND ENGAGEMENT WITH THE PROJECT. ON MARCH 15, 2017, THE CHILEAN GOVERNMENT SIGNED A PROTOCOL OF AGREEMENT TO EXPAND NATIONAL PARKLAND IN CHILE. THIS PROTOCOL WAS THE START OF THE PARK DONATION PROCESS TO THE CHILEAN GOVERNMENT.

FORM 990, PART VI, SECTION A, LINE 2:

732212 09-07-17

Name of the organization CONSERVACION PATAGONICA

Employer identification number 94-3363675

ONE OF THE DIRECTORS HAS A BUSINESS RELATIONSHIP WITH TWO OF THE DIRECTORS
WHO ARE HUSBAND AND WIFE.

FORM 990, PART VI, SECTION B, LINE 11B:

BOARD RECEIVES DRAFT COPY OF FORM 990 FOR REVIEW AND COMMENT BEFORE FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

A POTENTIAL CONFLICT OF INTEREST ARISES WHENEVER THE ORGANIZATION CONTEMPLATES A DECISION INVOLVING A VENDOR, CONSULTANT, OR GRANTEE WITH WHICH A DIRECTOR OR EMPLOYEE IS AFFILIATED. AFFILIATION MEANS THE CLOSE INVOLVEMENT WITH A VENDOR, CONSULTANT, OR GRANTEE ON THE PART OF (A) A DIRECTOR OR OFFICER OF THE ORGANIZATION, (B) AN EMPLOYEE OF THE ORGANIZATION, OR (C) THE SPOUSE OR EQUIVALENT, PARENTS, OR CHILDREN OF A DIRECTOR, OFFICER, OR EMPLOYEE. AFFILIATION INCLUDES, BUT IS NOT LIMITED TO: (1) DOING BUSINESS AS A DIRECTOR, OFFICER, EMPLOYEE, OR CONSULTANT TO THE GRANTEE, CONSULTANT, OR VENDOR; (2) DOING BUSINESS WITH THE GRANTEE, CONSULTANT OR VENDOR; OR (3) OWNING AN INTEREST IN SUCH CONSULTING FIRM OR VENDOR. TO FACILITATE THE DISCLOSURE OF AFFILIATIONS, EACH DIRECTOR AND EMPLOYEE COMPLETE AND PROVIDE TO THE SECRETARY OF THE ORGANIZATION, AN AFFILIATED PARTY DISCLOSURE FORM BY JANUARY 31 OF EACH YEAR. AN INDIVIDUAL WHO JOINS THE ORGANIZATION AS A DIRECTOR OR EMPLOYEE AFTER JANUARY 31 SHALL SUBMIT A COMPLETE AFFILIATED PARTY DISCLOSURE FORM TO THE SECRETARY WITHIN ONE WEEK OF ASSUMING THAT POSITION. AN EMPLOYEE WHO IS AFFILIATED WITH A PROSPECTIVE VENDOR, CONSULTANT, OR GRANTEE SHALL ABSTAIN FROM PARTICIPATING IN ANY DECISION INVOLVING THAT VENDOR, CONSULTANT, OR GRANTEE. A DIRECTOR WHO IS AFFILIATED WITH A PROSPECTIVE VENDOR, CONSULTANT OR GRANTEE SHALL ABSTAIN FROM VOTING WITH REGARD TO ANY TRANSACTION BETWEEN THE ORGANIZATION AND THAT PERSON. UNLESS THE BOARD OF DIRECTORS DECIDES OTHERWISE, HOWEVER Schedule O (Form 990 or 990-EZ) (2017) 732212 09-07-17

A DIRECTOR WHO HAS DISCLOSED SUCH AFFILIATION IS NOT REQUIRED TO LEAVE THE BOARD ROOM OR TO REFRAIN FROM PARTICIPATING IN ANY BOARD DISCUSSION CONCERNING THE PROSPECTIVE VENDOR, CONSULTANT, OR GRANTEE. THE ORGANIZATION MAY ENGAGE IN A TRANSACTION TO AWARD FUNDS OR TO CONTRACT WITH A GRANTEE, CONSULTANT, OR VENDOR WITH WHOM A DIRECTOR OR EMPLOYEE IS AFFILIATED, ONLY IF THE FOLLOWING CONDITIONS ARE MET PRIOR TO THE TRANSACTION: (A) THE AFFILIATED PERSON SHALL DISCLOSE TO THE BOARD OF DIRECTORS ALL MATERIAL FACTS CONCERNING THE AFFILIATION; (B) THE AFFILIATED PERSON, MEMBERS OF THE PERSON'S FAMILY, AND BUSINESS ENTERPRISES OF THE AFFILIATED PERSON DO NOT HAVE AN INTEREST IN THE PROPOSED TRANSACTION WHICH CONSTITUTES DIRECT OR INDIRECT SELF-DEALING UNDER IRC SECTION 4941; (C) THE BOARD OF DIRECTORS SHALL REVIEW THE MATERIAL FACTS. THE TRANSACTION MAY BE APPROVED ONLY IF A MAJORITY OF THE DIRECTORS, NOT COUNTING THE VOTE OF ANY DIRECTOR WHO IS AN AFFILIATED PERSON WITH REGARD TO THIS TRANSACTION, CONCLUDES THAT: (1) THE PROPOSED TRANSACTION IS FAIR AND REASONABLE TO THE ORGANIZATION; (2) THE ORGANIZATION PROPOSES TO ENGAGE IN THIS TRANSACTION FOR ITS OWN PURPOSES AND BENEFITS, AND NOT FOR THE BENEFIT OF THE AFFILIATED PERSON; (3) THE PROPOSED TRANSACTION IS THE MOST BENEFICIAL ARRANGEMENT WHICH THE ORGANIZATION COULD OBTAIN IN THE CIRCUMSTANCES WITH REASONABLE EFFORT; AND (4) THE PROPOSED TRANSACTION DOES NOT CONSTITUTE DIRECT OR INDIRECT SELF-DEALING UNDER IRC SECTION 4941. IF A DIRECTOR OR AN EMPLOYEE OWNS AN INTEREST IN A CONSULTING FIRM OR VENDOR AND THE ORGANIZATION INTENDS TO ENGAGE IN A TRANSACTION WITH THE CONSULTING FIRM OR VENDOR, THE ORGANIZATION MAY CONDITION SUCH TRANSACTION ON THE DIVESTITURE BY THE DIRECTOR OR EMPLOYEE OF THEIR OWNERSHIP INTEREST.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AZ,AR,CA,CO,CT,DE,FL,GA,HI,ID,IL,IN,IA,KS,KY,LA,ME,MD,MA,MI,MN,MS,MO

732212 09-07-17

Schedule O (Form 990 or 990-EZ) (2017)

SCHEDULE R (Form 990)

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

201

OMB No 1545-0047

Name of the organization Department of the Treasury Internal Revenue Service

► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number 94-3363675

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 CONSERVACION PATAGONICA Part 1

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|--|---------------------------|---|---------------------|---------------------------|-------------------------------------|
| CONSERVACION PATAGONICA LLC | | | | | |
| 1606 UNION STREET | DWNS INTEREST IN CP CHILE | | | | |
| SAN FRANCISCO, CA 94123 | S.A. & CLT ARGENTINA S.A. | DELAWARE | | 362,318. | 362,318. CONSERVACION PATAGONICA |
| SUR AIKE, LLC | | | | | |
| 1606 UNION STREET | DWNS INTEREST IN CP CHILE | | | | |
| SAN FRANCISCO, CA 94123 | S.A. & CLT ARGENTINA S.A. | DELAWARE | | 366. | 366. CONSERVACION PATAGONICA |
| VALLE СНАС LLC | | | | | |
| 1606 UNION STREET | DWNS LAND IN CHILE FOR | | | | |
| SAN FRANCISCO, CA 94123 | PRESERVATION PURPOSES | DELAWARE | | 16,748,789. | 16,748,789. CONSERVACION PATAGONICA |
| RIO BAKER, LLC | | | | | |
| 1606 UNION STREET | OWNS LAND IN CHILE FOR | | | • | |
| SAN FRANCISCO, CA 94123 | PRESERVATION PURPOSES | DELAWARE | | 1,477,320. | 1,477,320. CONSERVACION PATAGONICA |

Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year Part II

| (a) | (q) | (0) | (p) | (e) | (4) | (6) | |
|--|-------------------------|--------------------------|-------------|--------------------|--------|----------------------------------|-------------|
| Name, address, and EIN | Primary activity | Legal domicile (state or | Exempt Code | Public charity | Direc | Section 512(b)(13) controlled | o)(13) d |
| of related organization | | foreign country) | section | status (if section | entity | entity? | |
| | | | | 501(c)(3)) | | Yes | <u>ي</u> |
| FOUNDATION FOR DEEP ECOLOGY - 94-3106115 | | | | | | | |
| 1606 UNION STREET | ENVIRONMENTAL EDUCATION | | | | | | |
| SAN FRANCISCO, CA 94123 | AND AWARENESS | CALIFORNIA | 501(C)(3) | F.F. | N/A | | ы |
| TOMPKINS CONSERVATION - 68-0245471 | | | | | | | |
| 1606 UNION STREET | PRESERVATION OF WILD | | | - | | | |
| SAN FRANCISCO, CA 94123 | NATURE | CALIFORNIA | 501(C)(3) | PF | N/A | | 5 4 |
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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule R (Form 990) 2017

CONSERVACION PATAGONICA Schedule R (Form 990) 2017 Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year Part III

Page 2

94-3363675

| (k) | General or Percentage managing ownership | | | | | | | | | | , | | | |
|--------------|---|-------------------|---|---|-----|---|---|-------|---|---|------|---|---|---|
| (3) | ieneral or nanaging partner? | Yes | | | | + | | | H | _ | | 1 | | |
| (1) | UBI Pox Pox Pox Pox Pox Pox Pox Pox Pox Pox | K-1 (Form 1065) | | | | | | | | | | | | T |
| £ | Disproportionate allocatrons? | å | | | | | | · | | | | | | |
| _ | Disprop | Yes | | | | | | | L | | | _ | | 4 |
| (6) | Share of end-of-year | Since | | | | : | | | | | | | , | |
| € | Share of total income | | | | | | | | | | | | | |
| (e) | Predominant income (related, unrelated, excluded from tax under | sections 512-514) | | - | | | | | | | | | | |
| (Q) | Direct controlling entity | | | | | | | | | | | | | |
| (c) | Legal domicile (state or | country) | | | | | | | | | | | | |
| (q) | Primary activity | | _ | | , - | | _ | | | | | | | |
| (a) | Name, address, and EIN of related organization | | | | | | | | | | | | | |

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year Part IV

| (a) | (a) | (၁) | <u>(</u> | (e) | (3) | (6) | Œ | Ξ | |
|---|----------------------|--|---------------------------|---|-----------------------|-------------|-------------------------|--|------------------|
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign | Direct controlling entity | Type of entity (C corp, S corp, or trust) | Share of total income | of ear | Percentage ownership | Section 512(b)(13) controlled entity? | on 13) 18d |
| | | country) | | 600 | | 83365 | | Yes | ٥ ۷ |
| CONSERVACION PATAGONICA CHILE S.A. | MAINTAIN THE | | | | | | | | |
| KLENNER 299 | PRESERVATION & | | CONSERVACION | | | | | | |
| PUERTO VARAS X, CHILE | CONSERVATION OF LAND | CHILE | PATAGONICA | C CORP | 951,087. | 27,202,624. | 1008 | × | |
| THE CONSERVATION LAND TRUST ARGENTINA S.A. | MAINTAIN THE | | THE | | | | | | |
| 3355 SCALIBRINI ORTIZ, PISO 4, OFC. J. | PRESERVATION & | | CONSERVATION | | | | | | |
| BUENOS AIRES, ARGENTINA | CONSERVATION OF LAND | ARGENTINA | ARGENTINALAND TRUST | C CORP | 2,178. | 23,936. | .818 | | × |
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Schedule R (Form 990) 2017

94-3363675

Schedule R (Form 990) 2017 CONSERVACION PATAGONICA

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36

| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | | | Yes | S. |
|---|----------------------------------|---------------------------|---|-------------|
| December 13 year, did the organization engage in any of the follow | is with one or more rel | ated organizations listed | , | _ ; |
| a necept of (I) interest, (II) annututes, (III) royattles, or (IV) rent from a controlled entity • Giff annut as another controlled annututes to related accompanies. | > | | 1 | ⊲ > |
| o Cart, grant, or capital contribution from related organization(s) | | | | 4 |
| | | | ╁ | × |
| | | | + | 4 |
| Loans of loan guarantees by related organization(s) | | | 1e A | - ا⊳ |
| f Dividends from related organization(s) | | | X | ן× |
| d. Sale of assets to related organization(s) | | | | × |
| | | | | |
| | | | | : > |
| Lease of facilities, equipment, or other assets to related organization(s) | | | | × |
| | | | | |
| k Lease of facilities, equipment, or other assets from related organization(s) | | | † | × |
| Performance of services or membership or fundraising solicitations | ınızatıon(s) | | 1 | × |
| | nization(s) | | ; | × |
| | ion(s) | | 1n A | |
| Sharing of paid employees with related organization(s) | | | 10 X | |
| n Raimhilicement paid to related organization(s) for expenses | | | | |
| | | | 1 | × |
| | | | \$ | 4 |
| r Other transfer of cash or property to related organization(s) | | | 7- | × |
| ω | | | 15 | × |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | who must complete the | s line, including covered | relationships and transaction thresholds | |
| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved | |
| (1) TOMPKINS CONSERVATION | U | 3,015,751. | GRANT | |
| (2) CONSERVACION PATAGONICA CHILE S.A. | В | 4,667,000. | CAPITAL CONTRIBUTION - BOOK VALUE | 'UE |
| (5) | | | , | |
| (4) | | | | |
| (5) | | | | |
| (9) | | | | |
| 732163 09-11-17 | 48 | | Schedule R (Form 990) 2017 | 2017 |

Page 4

Part VI3 Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue)

| of Disproper Code V-UBI General or Perr allocated amount in box 20 managing own allocated K-1 perfect of Schedule K-1 res No (Form 1065) Ves No (Form 1065) Ves No | Primary activity Legal domicile Preformativi intendent, surface of country) sections 512-514) Tes No income asserts country) sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income asserts (state or foreign excluded from tax under sections 512-514) Tes No income as | Primary activity Legal domicile (state or foreign country) | | (£) | (a) | Ξ | (i) | 9 | <u>(K</u> |
|--|--|--|---|-----|-----------------------|-----------------------|--------------------------------|---------------|------------|
| Sections 512-514) Sections 512-514 (1997) Se | Country) sections 512-514) Tree miscome assets and only again that title miscome assets as the miscome assets and only again that title miscome assets and only again that title miscome assets and only again that the miscome as t | (State or Toreign country) | Predominant income | | Share of | Dispropor- tionate | Code V-UBI | General or | Percentage |
| | | | excluded from tax und sections 512-514) | | end-of-year assets | allocations? | of Schedule K-1 (Form 1065) | partner? | ownership |
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| Schedule R (Form 990) 2017 CONSERVACION PATAGONICA 94-3363675 Page 5 |
|--|
| Part VII Supplemental Information. |
| Provide additional information for responses to questions on Schedule R. See instructions |
| · · · · · · · · · · · · · · · · · · · |
| PART IV, IDENTIFICATION OF RELATED ORGANIZATIONS TAXABLE AS CORP OR TRUST: |
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| · · · · · · · · · · · · · · · · · · · |
| NAME OF RELATED ORGANIZATION: |
| NAME OF RELATED ORGANIZATION. |
| CONSERVACION PATAGONICA CHILE S.A. |
| |
| PRIMARY ACTIVITY: MAINTAIN THE PRESERVATION & CONSERVATION OF LAND & |
| |
| SPECIES OF LAND IN CHILE |
| |
| |
| NAME OF RELATED ORGANIZATION: |
| TABLE OF THE STATE |
| THE CONSERVATION LAND TRUST ARGENTINA S.A. |
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| PRIMARY ACTIVITY: MAINTAIN THE PRESERVATION & CONSERVATION OF LAND & |
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| SPECIES IN ARGENTINA |
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