

Form 990-T

Exempt Organization Business Income Tax Return
(and proxy tax under section 6033(e))

OMB No 1545-0687

2017

For calendar year 2017 or other tax year beginning 7/01, 2017, and ending 6/30, 2018

Go to www.irs.gov/Form990T for instructions and the latest information.

Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).

Open to Public Inspection for 501(c)(3) Organizations Only

Department of the Treasury
Internal Revenue Service

A <input type="checkbox"/> Check box if address changed B Exempt under section <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 220(e) <input type="checkbox"/> 408(e) <input type="checkbox"/> 530(a) <input type="checkbox"/> 408A <input type="checkbox"/> 529(a)		Print or Type CALIFORNIA STATE UNIVERSITY, FRESNO ASSOCIATION, INC. 2771 EAST SHAW AVENUE FRESNO, CA 93710	D Employer identification number (Employees' trust, see instructions) 94-1512286 E Unrelated business activity codes (See instructions) 453220 722210
C Book value of all assets at end of year 130,573,855.		F Group exemption number (See instructions) ▶ G Check organization type <input checked="" type="checkbox"/> 501(c) corporation <input type="checkbox"/> 501(c) trust <input type="checkbox"/> 401(a) trust <input type="checkbox"/> Other trust	

H Describe the organization's primary unrelated business activity
 BOOKSTORE, CONCESSIONS, CATERING

I During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidary controlled group? ☐ Yes ☒ No
 If 'Yes,' enter the name and identifying number of the parent corporation ▶

J The books are in care of ▶ KATE TUCKNESS Telephone number ▶ 559-278-0803

Part I	Unrelated Trade or Business Income	(A) Income	(B) Expenses	(C) Net
1a	Gross receipts or sales 613,670.	1c	613,670.	
b	Less returns and allowances	2	193,168.	
2	Cost of goods sold (Schedule A, line 7)	3	420,502.	420,502.
3	Gross profit Subtract line 2 from line 1c	4a		
4a	Capital gain net income (attach Schedule D)	4b		
b	Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)	4c		
c	Capital loss deduction for trusts	5		
5	Income (loss) from partnerships and S corporations (attach statement)	6		
6	Rent income (Schedule C)	7	973,459.	3,288,857.
7	Unrelated debt-financed income (Schedule E)	8		-2,315,398.
8	Interest, annuities, royalties, and rents from controlled organizations (Schedule F)	9		
9	Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G)	10		
10	Exploited exempt activity income (Schedule I)	11		
11	Advertising income (Schedule J)	12	4,122,587.	4,122,587.
12	Other income (See instructions, attach schedule)	13	5,516,548.	3,288,857.
13	Total. Combine lines 3 through 12			2,227,691.

Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.)

14	Compensation of officers, directors, and trustees (Schedule K)	14	
15	Salaries and wages	15	477,879.
16	Repairs and maintenance	16	49,203.
17	Bad debts	17	
18	Interest (attach schedule)	18	
19	Taxes and licenses	19	
20	Charitable contributions (See instructions for limitation rules)	20	
21	Depreciation (attach Form 4562)	21	2,624,971.
22	Less depreciation claimed on Schedule A and elsewhere on return	22a	2,624,971.
23	Depletion	22b	
24	Contributions to deferred compensation plans	23	
25	Employee benefit programs	24	
26	Excess exempt expenses (Schedule I)	25	
27	Excess readership costs (Schedule J)	26	
28	Other deductions (attach schedule)	27	
29	Total deductions. Add lines 14 through 28	28	963,356.
30	Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13	29	1,490,438.
31	Net operating loss deduction (limited to the amount on line 30)	30	737,253.
32	Unrelated business taxable income before specific deduction Subtract line 31 from line 30	31	737,253.
33	Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions)	32	0.
34	Unrelated business taxable income Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32	33	
		34	0.

Part III Tax Computation

35 Organizations Taxable as Corporations. See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here <input type="checkbox"/> See instructions and		
a Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order)		
(1) \$	(2) \$	(3) \$
b Enter organization's share of (1) Additional 5% tax (not more than \$11,750)		\$
(2) Additional 3% tax (not more than \$100,000)		\$
c Income tax on the amount on line 34		35 c 0.
36 Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 34 from <input type="checkbox"/> Tax rate schedule or <input type="checkbox"/> Schedule D (Form 1041)		36
37 Proxy tax. See instructions		37
38 Alternative minimum tax		38
39 Tax on Non-Compliant Facility Income. See instructions		39
40 Total. Add lines 37, 38 and 39 to line 35c or 36, whichever applies		40 0.

Part IV Tax and Payments

41 a Foreign tax credit (corporations attach Form 1118, trusts attach Form 1116)		41 a	
b Other credits (see instructions)		41 b	
c General business credit Attach Form 3800 (see instructions)		41 c	
d Credit for prior year minimum tax (attach Form 8801 or 8827)		41 d	
e Total credits. Add lines 41a through 41d		41 e	0.
42 Subtract line 41e from line 40		42	0.
43 Other taxes Check if from <input type="checkbox"/> Form 4255 <input type="checkbox"/> Form 8611 <input type="checkbox"/> Form 8697 <input type="checkbox"/> Form 8866 <input type="checkbox"/> Other (attach schedule)		43	
44 Total tax. Add lines 42 and 43		44	0.
45 a Payments A 2016 overpayment credited to 2017		45 a	
b 2017 estimated tax payments		45 b	
c Tax deposited with Form 8868		45 c	
d Foreign organizations Tax paid or withheld at source (see instructions)		45 d	
e Backup withholding (see instructions)		45 e	
f Credit for small employer health insurance premiums (Attach Form 8941)		45 f	
g Other credits and payments <input type="checkbox"/> Form 2439 <input type="checkbox"/> Form 4136 <input type="checkbox"/> Other Total		45 g	
46 Total payments. Add lines 45a through 45g		46	0.
47 Estimated tax penalty (see instructions) Check if Form 2220 is attached <input type="checkbox"/>		47	
48 Tax due. If line 46 is less than the total of lines 44 and 47, enter amount owed		48	
49 Overpayment. If line 46 is larger than the total of lines 44 and 47, enter amount overpaid		49	
50 Enter the amount of line 49 you want Credited to 2018 estimated tax <input type="checkbox"/> Refunded <input type="checkbox"/>		50	

Part V Statements Regarding Certain Activities and Other Information (see instructions)

51 At any time during the 2017 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts If YES, enter the name of the foreign country here	Yes	No
		X
52 During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file		X
53 Enter the amount of tax-exempt interest received or accrued during the tax year \$		0.

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge		May the IRS discuss this return with the preparer shown below (see instructions)? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
	Signature of officer <i>[Signature]</i>	Date <i>12/1/2018</i> Title EXECUTIVE DIRECTOR	
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature <i>[Signature]</i>	Date <i>12/3/18</i>
	Firm's name	FAUSTO HINOJOSA, CPA, CFE	Check <input type="checkbox"/> if self-employed
	Firm's address	PRICE, PAIGE AND COMPANY 677 SCOTT AVENUE CLOVIS, CA 93612	PTIN P00196912 Firm's EIN 77-0203007 Phone no (559) 299-9540

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Schedule A – Cost of Goods Sold. Enter method of inventory valuation **LOWER OF COST OR MARKET**

1 Inventory at beginning of year	1		6 Inventory at end of year	6	
2 Purchases	2	193,168.	7 Cost of goods sold. Subtract line 6 from line 5. Enter here and in Part I, line 2	7	193,168.
3 Cost of labor	3				
4a Additional section 263A costs (attach schedule)	4a				
b Other costs (attach sch.)	4b		8 Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization?	Yes	No
5 Total. Add lines 1 through 4b	5	193,168.			X

Schedule C – Rent Income (From Real Property and Personal Property Leased With Real Property) (see instructions)

1 Description of property		
(1)		
(2)		
(3)		
(4)		
2 Rent received or accrued		
(a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%)	(b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income)	3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule)
(1)		
(2)		
(3)		
(4)		
Total	Total	
(c) Total income. Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A).		(b) Total deductions. Enter here and on page 1, Part I, line 6, column (B).

Schedule E – Unrelated Debt-Financed Income (see instructions)

1 Description of debt-financed property		2 Gross income from or allocable to debt-financed property	3 Deductions directly connected with or allocable to debt-financed property SEE ST 4	
			(a) Straight line depreciation (attach sch.)	(b) Other deductions (attach schedule)
(1) SAVE MART CENTER		1,179,816.	2,624,971.	1,361,068.
(2)				
(3)				
(4)				
4 Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	5 Average adjusted basis of or allocable to debt-financed property (attach schedule)	6 Column 4 divided by column 5	7 Gross income reportable (column 2 x column 6)	8 Allocable deductions (column 6 x total of columns 3(a) and 3(b))
(1) 55,146,845.	66,837,005.	82.5094 %	973,459.	3,288,857.
(2)		%		
(3)		%		
(4)		%		
			Enter here and on page 1, Part I, line 7, column (A)	Enter here and on page 1, Part I, line 7, column (B)
Totals			973,459.	3,288,857.
Total dividends-received deductions included in column 8				

Schedule F – Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions)

1 Name of controlled organization	2 Employer identification number	Exempt Controlled Organizations			
		3 Net unrelated income (loss) (see instructions)	4 Total of specified payments made	5 Part of column 4 that is included in the controlling organization's gross income	6 Deductions directly connected with income in column 5
(1)					
(2)					
(3)					
(4)					

Nonexempt Controlled Organizations

7 Taxable Income	8 Net unrelated income (loss) (see instructions)	9 Total of specified payments made	10 Part of column 9 that is included in the controlling organization's gross income	11 Deductions directly connected with income in column 10
(1)				
(2)				
(3)				
(4)				
			Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A)	Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B)

Totals**Schedule G – Investment Income of a Section 501(c)(7), (9), or (17) Organization** (see instructions)

1 Description of income	2 Amount of income	3 Deductions directly connected (attach schedule)	4 Set-asides (attach schedule)	5 Total deductions and set-asides (column 3 plus column 4)
(1)				
(2)				
(3)				
(4)				
		Enter here and on page 1, Part I, line 9, column (A)		Enter here and on page 1, Part I, line 9, column (B)

Totals**Schedule I – Exploited Exempt Activity Income, Other Than Advertising Income** (see instructions)

1 Description of exploited activity	2 Gross unrelated business income from trade or business	3 Expenses directly connected with production of unrelated business income	4 Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute columns 5 through 7	5 Gross income from activity that is not unrelated business income	6 Expenses attributable to column 5	7 Excess exempt expenses (column 6 minus column 5, but not more than column 4)
(1)						
(2)						
(3)						
(4)						
		Enter here and on page 1, Part I, line 10, column (A)	Enter here and on page 1, Part I, line 10, column (B)			Enter here and on page 1, Part II, line 26

Totals**Schedule J – Advertising Income** (See instructions)**Part III Income From Periodicals Reported on a Consolidated Basis**

1 Name of periodical	2 Gross advertising income	3 Direct advertising costs	4 Advertising gain or (loss) (col 2 minus col 3). If a gain, compute cols 5 through 7	5 Circulation income	6 Readership costs	7 Excess readership costs (col 6 minus col 5, but not more than col 4)
(1)						
(2)						
(3)						
(4)						

Totals (carry to Part II, line (5))

Part II **Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

1 Name of periodical	2 Gross advertising income	3 Direct advertising costs	4 Advertising gain or (loss) (col 2 minus col 3) If a gain, compute cols 5 through 7	5 Circulation income	6 Readership costs	7 Excess readership costs (col 6 minus col 5, but not more than col 4)
(1)						
(2)						
(3)						
(4)						
Totals from Part I ▶						
Totals, Part II (lines 1–5) ▶	Enter here and on page 1, Part I, line 11, column (A)	Enter here and on page 1, Part I, line 11, column (B)				Enter here and on page 1, Part II, line 27

Schedule K – Compensation of Officers, Directors, and Trustees (see instructions)

1 Name	2 Title	3 Percent of time devoted to business	4 Compensation attributable to unrelated business
		%	
		%	
		%	
		%	
Total. Enter here and on page 1, Part II, line 14 ▶			

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FEDERAL STATEMENTS
CALIFORNIA STATE UNIVERSITY, FRESNO
ASSOCIATION, INC.

PAGE 1

94-1512286

STATEMENT 1
FORM 990-T, PART I, LINE 12
OTHER INCOME

ADVERTISING	\$ 675,000.
ADVERTISING (UBI SCHEDULE)	584,252.
COMMERCIALS	115,667.
EXCLUSIVE RIGHTS	26,160.
FOOD AND BEVERAGE INCOME	1,910,723.
MERCHANDISE INCOME	121,861.
NET PARKING INCOME	688,924.
TOTAL	<u>\$ 4,122,587.</u>

STATEMENT 2
FORM 990-T, PART II, LINE 28
OTHER DEDUCTIONS

ALLOC OF OVERHEAD COSTS	\$ 347,744.
CONTRACTED SERVICES - SMG	131,331.
GENERAL AND ADMINISTRATIVE - SMG	59,249.
INSURANCE - SMG	44,196.
OPERATIONS EXPENSE - SMG	16,752.
SMG MANAGEMENT FEE	149,906.
SUPPLIES - SMG	21,096.
UTILITIES - SMG	193,082.
TOTAL	<u>\$ 963,356.</u>

STATEMENT 3
FORM 990-T, PART II, LINE 31
NET OPERATING LOSS DEDUCTION

LOSS YEAR ENDING	ORIGINAL LOSS	LOSS PREVIOUSLY USED	LOSS AVAILABLE
6/30/08	\$ 960,564.	\$ 411,234.	\$ 549,330.
6/30/09	2,087,952.	0.	2,087,952.
6/30/10	1,442,818.	0.	1,442,818.
6/30/11	2,773,100.	0.	2,773,100.
NET OPERATING LOSS AVAILABLE			\$ 6,853,200.
TAXABLE INCOME			\$ 737,253.
NET OPERATING LOSS DEDUCTION (LIMITED TO TAXABLE INCOME)			<u>\$ 737,253.</u>

STATEMENT 4
FORM 990-T, SCHEDULE E, LINE 3B
OTHER DEDUCTIONS ALLOCABLE TO DEBT-FINANCED PROPERTY

SAVE MART CENTER	
NET SERVICES LOSS - SMG	\$ 1,361,068.
TOTAL	<u>\$ 1,361,068.</u>