Department of the

Internal Revenue Service

Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

DLN: 93493153023540

2018

Open to Public Inspection

A F	or th	e 2019 d	alendar year, or tax year be	ginning 07-01-2018 $$, and ending 06-	-30-2019					
B Che	ck if a	pplicable:	C Name of organization SALEM HEALTH			D Employer	identifi	cation number		
		change				93-05797	22			
□ Na □ Ini		-	% SALEM HEALTH Doing business as							
		n/terminated	i							
		d return	900 OAK STREET	if mail is not delivered to street address) Room,	/suite	E Telephone	number			
□ Ар	olicati	on pending				(503) 814	-1938			
			City or town, state or province, of SALEM, OR 97301	country, and ZIP or foreign postal code						
			E Names and address of union	::! - <i>££</i> :	1 >	G Gross recei		50,697,397		
			F Name and address of prince JAMES PARR	cipal officer:		Is this a group retu	n for			
			890 OAK STREET SALEM, OR 97301			subordinates? Are all subordinates		☐Yes ☑No		
	(-exer	npt status	•	40	┤ ` ′	included?		Yes No		
1 107	- h-:	- N/A	: 501(c)(3) 501(c)() WW.SALEMHEALTH.ORG	◀ (insert no.)		If "No," attach a list Group exemption no	•	•		
J 44.	EDSII	le: P W	WW.SALEMHEALTH.ORG			Croup exemplion in	annoc.	•		
K Forn	n of o	rganizatior	n: 🗹 Corporation 🗌 Trust 🔲 A	Association Other ►	L Year o	f formation: 1970	1 State o	of legal domicile: OR		
Pa	ırt I	Sum	nmary							
			scribe the organization's missio	n or most significant activities:						
e .	-	TO IMPRO	OVE THE HEALTH AND WELL BE:	ING OF THE PEOPLE IN THE COMMUNITIE	S WE SERV	/E				
an)										
Governance	-									
307				discontinued its operations or disposed of rning body (Part VI, line 1a)			ets. 3	13		
			-	s of the governing body (Part VI, line 1b)			4	13		
Se S			· -	calendar year 2018 (Part V, line 2a)			5	5,454		
Activities &		Total nu	6	505						
Act			•	necessary)			7a	2,652,476		
	b	Net unre	elated business taxable income f	rom Form 990-T, line 34			7b	477,421		
						Prior Year		Current Year		
Ravenue	8	Contribu	tions and grants (Part VIII, line	1h)		1,056,59	1	280,398		
n La	9	Program	service revenue (Part VIII, line	2g)		783,829,05	5	817,092,478		
₽÷	10	Investm	ent income (Part VIII, column (A	a), lines 3, 4, and 7d)		31,831,44	6	29,554,053		
_	11	Other re	venue (Part VIII, column (A), lin	es 5, 6d, 8c, 9c, 10c, and 11e)		542,70		780,603		
			<u>-</u> `	must equal Part VIII, column (A), line 12)		817,259,79	5	847,707,532		
				(, column (A), lines 1–3)		807,29	+	743,743		
			paid to or for members (Part IX		,		0	0		
Expenses			, other compensation, employee onal fundraising fees (Part IX, co	benefits (Part IX, column (A), lines 5-10)	'	412,741,88	 			
<u>G</u>			Iraising expenses (Part IX, column (I	, , ,		'	1	0		
ጃ			penses (Part IX, column (A), lin		-	321,264,71	4,712 327,142,462			
				equal Part IX, column (A), line 25)		734,813,89	-	770,794,007		
			e less expenses. Subtract line 18	• • • • • • • • • • • • • • • • • • • •		82,445,90	+	76,913,525		
Net Assets or Fund Balances					Begi	nning of Current Yea	r	End of Year		
sset	20	Total ass	sets (Part X, line 16)			1,306,434,81	8	1,399,234,388		
A B	21	Total lial	bilities (Part X, line 26)			385,873,79	2	392,328,484		
žΞ	22	Net asse	ets or fund balances. Subtract lir	ne 21 from line 20		920,561,02	6	1,006,905,904		
	rt II		nature Block							
				amined this return, including accompanying the companying the companying the companer (other than o						
any k										
		11				2020-05-21				
Sign		Signat	ture of officer			Date				
Here	:	JAMES	S PARR CFO							
		Туре	or print name and title							
_			Print/Type preparer's name	Preparer's signature	Date 2020-05-2	Check I if POI	N 1490170			
Paid		<u> </u>	Final name A KRMC 113	self-employed		· 				
Pre		₹!	Firm's name FKPMG LLP			Firm's EIN ►				
Use	On	ıly 🗀	Firm's address 🟲 1918 Eighth Avenue	e Suite 2900		Phone no. (206) 91	3-4000			
			Seattle, WA 98101							
May t	he IR	S discuss	s this return with the preparer s	hown above? (see instructions)			✓ Y	es 🗆 No		
For P	aper	work Re	duction Act Notice, see the	separate instructions.	Cat.	No. 11282Y		Form 990 (2018)		

Form	990 (2018)					Page 2						
Pa	rt III Statement	of Program Servi	ce Accomplis	hments								
	Check if Sche	dule O contains a resp	onse or note to	any line in this Part III		🗆						
1	Briefly describe the c	organization's mission:										
<u>TO II</u>	MPROVE THE HEALTH A	AND WELL-BEING OF	THE PEOPLE AND	COMMUNITIES WE SE	RVE.							
	Did the organization	undertake any signific	ant program ser	vices during the year w	vhich were not listed on							
_	the prior Form 990 o	, ,		,		□ Yes V No						
		ese new services on So										
3	,			changes in how it cond	lucts, any program							
	services?											
	If "Yes," describe these changes on Schedule O.											
4	Section $501(c)(3)$ an	ation's program servic d 501(c)(4) organizat ue, if any, for each pr	ions are required	to report the amount	largest program services, as mea of grants and allocations to others	sured by expenses. , the total						
	(Code:) (Expenses \$	119,090,106	including grants of \$) (Revenue \$	367,771,664)						
	See Additional Data											
4b	(Code:) (Expenses \$	535,899,306	including grants of \$) (Revenue \$	424,087,165)						
	See Additional Data											
4c	(Code:) (Expenses \$	40,510,003	including grants of \$	743,743) (Revenue \$	23,655,409)						
	See Additional Data											
4d		ces (Describe in Sched	•									
	(Expenses \$	inc	cluding grants of	\$) (Revenue \$)						
4e	Total program serv	vice expenses ▶	695,499,4	15								

Pai	Checklist of Required Schedules			
	·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 😼	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🥞	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			No
8	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets?	7		No No
•	If "Yes," complete Schedule D, Part III 🐿	8		
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🥦	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section $170(b)(1)(A)(ii)$? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	Yes	_
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	Yes	
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
		F	orm 99	(2018)

	Charlist of Beguired Schodules (continued)			rage 4				
Pa	tiv Checklist of Required Schedules (continued)		Yes	N				
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	No				
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	Yes					
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No				
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No				
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No				
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No				
b	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I							
26	6 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II							
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III							
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):							
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No				
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No				
С	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV							
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	28c 29		No				
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No				
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No				
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No				
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Yes					
34		34	Yes					
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes					
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No				
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No				
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No				
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes					
Pa	Statements Regarding Other IRS Filings and Tax Compliance							
	Check if Schedule O contains a response or note to any line in this Part V							
			Yes	No				
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 334							
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . 1b 0							

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?

	Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	5	5,454			
b	If at least one is reported on line 2a, did the organization file all required federal employs Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see				2b	Yes	
_	, , , , , , , , , , , , , , , , , , , ,		•		_		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the	year?		L	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation	in Sch	nedule O		3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signa financial account in a foreign country (such as a bank account, securities account, or other				4a		No
b	If "Yes," enter the name of the foreign country: ▶						
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and	l Finan	icial Accounts (FBAR)). [
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the	ne tax	year?	[5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax	shelte	r transaction?	ſ	5b		No

D	If Tes, has it med a form 550 from this year: If No to line 55, provide all explanation in Schedule O	30	163	i
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			L
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
C	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
		_ 5C		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		

b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
	TE Wyor II in disease the manufacture of Former 0202 filed during the average		$\overline{}$

6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b	
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	

а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8	
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a	

10a

10b

11a

11b

12b

13b

13c

9b

12a

13a

14a

14b

15

No

Nο

Form 990 (2018)

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O.

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

Section 501(c)(7) organizations. Enter:

11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders .

Enter the amount of reserves on hand .

If "Yes," complete Form 4720, Schedule O.

against amounts due or received from them.) .

a Initiation fees and capital contributions included on Part VIII, line 12 .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

Gross income from other sources (Do not net amounts due or paid to other sources

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.

a Is the organization licensed to issue qualified health plans in more than one state?

which the organization is licensed to issue qualified health plans

b Enter the amount of reserves the organization is required to maintain by the states in

14a Did the organization receive any payments for indoor tanning services during the tax year? .

Section 501(c)(29) qualified nonprofit health insurance issuers.

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Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "N 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI		onse to	lines 🗹
Se	ction A. Governing Body and Management		W	
1a	Enter the number of voting members of the governing body at the end of the tax year 13		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
	The governing body?	8a	Yes	
	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	,	No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenue	<u>e Coae</u>	e.) Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	163	No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		110
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
	ection C. Disclosure	100		<u> </u>
17	List the States with which a copy of this Form 990 is required to be filed▶			
	<u>OR</u>			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.			
19	Own website Another's website Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records: SALEM HEALTH 890 OAK STREET SE SALEM, OR 97301 (503) 814-1938			
		F	orm 99	0 (2018)

Form 990 (2	2018)										Page 7
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	e in t	his	Part VI	١.			\square
Section	A. Officers, Directors, Tru	stees, Key E	mploy	rees	, an	d F	lighe	st C	Compensated En	nployees	
1a Complete year.	e this table for all persons require	ed to be listed.	Report	comp	ensa	tion	for th	е са	lendar year ending	with or within the o	rganization's tax
 List all 	of the organization's current off ation. Enter -0- in columns (D), (als o	or organizations), re	gardless of amount	
• List all o	of the organization's current key	employees, if	any. Se	e inst	ructi	ons	for de	finit	ion of "key employe	e."	
who receive	organization's five current high d reportable compensation (Box and any related organizations.)
	of the organization's former office e compensation from the organiz							ed e	employees who rece	ived more than \$10	0,000
	of the organization's former dire 1, more than \$10,000 of reportab										e
	in the following order: individua d employees; and former such p		ectors;	instit	utior	nal t	rustee	s; of	ficers; key employe	es; highest	
☐ Check t	his box if neither the organizatio	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee.	
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	ne b	ox, u in off tor/t	t che inles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	•	MISC)	related organizations
See Addition	al Data Table										

Part VII

EPIC SYSTEMS CORP,

Milwaukee, WI 532880314

Los Angeles, CA 900746157

compensation from the organization ▶ 97

PO BOX 88314

PO BOX 677638 Dallas, TX 752677638 ARUP LABORATORIES,

PO BOX 27964 Salt Lake City, UT 84127 AMN LOS ANGELES,

PO BOX 56157

INX LLC,

3,564,911

2,540,787

2,030,182

1,927,812

Form 990 (2018)

	(A) Name and Title	(B) Average hours per week (list any hours	Average Position (do not check more than one box, unless person is both an officer and a director/trustee) organization of the control of the						Repo comp fro organiz	(D) ortable ensation m the ration (W- 9-MISC)	(E) Reportable compensation from related organizations (W-		(F) Estimated amount of other compensation from the organization and	
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/109	a-MISC)	2/1099-MISC	-)	relat organiza	ed
See	Additional Data Table													
						\vdash								
						\vdash								
c 1	Sub-Total Fotal from continuation sheets to Pa Fotal (add lines 1b and 1c)	art VII , Section .							10	547,679		0		1,341,149
2	Total number of individuals (including of reportable compensation from the		to thos				e) who	rece			100,000			2,3 12,2 13
													Yes	No
3	Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i> 3				еу е •		oyee, d	or hi	ghest co	mpensated	d employee on	3		No
4	For any individual listed on line 1a, is organization and related organization individual										m the	4	Yes	_
5	Did any person listed on line 1a receivervices rendered to the organization									tion or inc	lividual for	5		No
Se	ection B. Independent Contract	ors												1,10
1	Complete this table for your five high from the organization. Report comper											mpen	nsation	
		(A) and business addre	ess								(B) cription of services		(C Comper	sation
3181 Portla	ON HEALTH SCIENCE UNIVERSITY, SW SAM JACKSON PARK RD and, OR 972393098									CONTRACT	LABOR		5	,993,095
EDIC	CVCTEMC CODD	· · · · · · · · · · · · · · · · · · ·								CONCLUTI	IC CEDVACEC			FC4 044

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

CONSULTING SERVICES

HARDWARE SUPPORT

LABORATORY SERVICES

CONTRACT LABOR

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

		(2018)												Page 9
Part	VIII	Statement of Check if Schedul		a roca	once or n	oto to any	line in t	nic Part VIII						
		Check ii Schedui	e O contains	a respo	onse or m	ote to any	(A) evenue	Re e: fu	(B) lated or xempt inction evenue	b	(C) nrelated usiness evenue	(D Reve exclude tax under 512 -	enue ed from sections
	12	a Federated campaig	ns	1a					10	venue			312 -	
s, Grants Amounts	١.	b Membership dues		1b	<u> </u>									
Grants mounts	١,	c Fundraising events		1c	<u> </u>									
. S. \		d Related organizatio	ns	1d	<u> </u>	280,398								
Gif ila	١,	e Government grants (co	ontributions)	1e	<u> </u>									
ns, Sim	1	f All other contributions,	, gifts, grants,		l									
ributions, Gifts Other Similar		and similar amounts nabove	ot included	1f		0								
ë ş	و	g Noncash contribution	ons included											
Contributions, Gifts, and Other Similar A		in lines 1a - 1f:\$ h Total. Add lines 1a-	-1f											
<u> </u>		n Iotal. Add lines 1a	-11	•	• • •	Desciones		280,398	T					
<u>e</u>	3-	NET PATIENT SERVICE F	REVENUE		-	Business		795,	771,113	795,771	,113			
Ken		Other Hospital services					621110	12,	513,949	12,382	,726	131,	223	
2 €	-	PHARMACY					900099	6,	592,292	5,092	,129	1,500,	163	
¥,C		REGIONAL LAB					446110	1,	349,364	328	,274	1,021,	090	
∑	"	NUTRITION/VALUE BASI	ED CARE				621500		865,760	865	,760			
ram							722210							
Program Service Revenue		All other program se			L	817.	 092,478		L					
	Ь—	Total. Add lines 2a-2			<u> </u>									
		Investment income (ii similar amounts) .	ncluding divic		interest, a	and other		30,336,62	22				3	30,336,622
	4 1	Income from investme			ond proce	eeds 🕨	•		0					
	5	Royalties				•	•		0					
	(i) Real (ii) Pers					ersonal	4							
	oa	Gross rents	;	715,153										
	b	Less: rental expenses	1,0	008,786										
	c	Rental income or	-2	293,633			0							
	ا ا	(loss)	r (lasa)				_	-293,63	13					-293,633
	"	d Net rental income or (loss) (i) Securities a Gross amount			Other		255,05	,3					-293,033	
	7a	from sales of	(1) 555411		()	1,198,51	0							
		assets other than inventory												
	b	 Less: cost or other basis and 				1,981,07	9							
	c	sales expenses Gain or (loss)				-782,56	9							
	d	Net gain or (loss) .				>		-782,56	59					-782,569
a)	8a	Gross income from for form for the form for the form of the form o	_	ents of										
돐		contributions reporte See Part IV, line 18				0								
ev.	h	Less: direct expense:		a b		0								
<u>اد</u>	l	Net income or (loss)			ents .				0					
Other Revenue	9a	Gross income from g See Part IV, line 19		ies.										
•		See Part IV, line 19		а	 	0)							
	b	Less: direct expense	s	b		0	1							
	l	Net income or (loss)		activit	ies	>			0					
	10a	Gross sales of invent returns and allowand												
				а		0								
		Less: cost of goods s		b		0			0					
		Net income or (loss) Miscellaneous		invent		ss Code								
	11	- a Passthrough Income	2			54190	0	1,074,23	86	1,074,236				
	b)												
	_													
	C	•												
	d	All other revenue .												
	e	Total. Add lines 11a	-11d			>		1,074,23	36					
	12	! Total revenue. See	Instructions.					847,707,53		815,514,238		2,652,476	_	29,260,420
								,. 37,55	7	,011,200		_,002,170		20,200,420 20,2010)

Part IX	Statement of Functional Expenses
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orm 990 (2018)				Page 1 (
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns. All other orga	nizations must comp	lete column (A).	_
Check if Schedule O contains a response or note to any	line in this Part IX .			<u> 🗆 </u>
Do not include amounts reported on lines 6b, b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	560,767	560,767		
2 Grants and other assistance to domestic individuals. See Part IV, line 22	182,976	182,976		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	0			
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	6,479,935		6,479,935	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	341,208,388	313,157,990	28,050,398	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	0			
9 Other employee benefits	71,021,837	63,968,371	7,053,466	
10 Payroll taxes	24,197,642	21,794,477	2,403,165	
11 Fees for services (non-employees):				
a Management	771,284	771,284		
b Legal	1,355,501	15,168	1,340,333	
c Accounting	424,320	349,665	74,655	
d Lobbying	75,000		75,000	
e Professional fundraising services. See Part IV, line 17	0			
f Investment management fees	0			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	25,496,724	22,029,526	3,467,198	
L2 Advertising and promotion	103,290		103,290	
.3 Office expenses	7,567,107	4,193,625	3,373,482	
L4 Information technology	6,657,250	1,378,752	5,278,498	
.5 Royalties	0			
L6 Occupancy	22,261,680	12,675,195	9,586,485	
L 7 Travel	1,049,310	661,963	387,347	
L8 Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
.9 Conferences, conventions, and meetings	796,968	616,056	180,912	
20 Interest	10,535,457	10,535,457		
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	45,469,068	45,469,068		
23 Insurance	4,261,104	4,261,104		
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a PATIENT SUPPLIES	113,918,140	113,380,637	537,503	
b PROVIDER TAX	44,011,628	44,011,628		
c BAD DEBTS	23,932,066	23,932,066		
d Other Purchased Services	12,113,462	10,346,610	1,766,852	
e All other expenses	6,343,103	1,207,030	5,136,073	
Total functional expenses. Add lines 1 through 24e	770,794,007	695,499,415	75,294,592	(
Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				
Check here ► ☐ if following SOP 98-2 (ASC 958-720).				

Form	1 990	(2018)					Page 11
P	art X	Balance Sheet					
		Check if Schedule O contains a response or no	te to a	ny line in this Part IX			🗆
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing		•	535,623	1	454,184
	2	Savings and temporary cash investments .			14,572,136	2	12,555,367
	3	Pledges and grants receivable, net			0	3	0
	4	Accounts receivable, net			87,867,240	4	103,925,303
	5	Loans and other receivables from current and for trustees, key employees, and highest compens. Part II of Schedule L	ormer ated er	officers, directors, mployees. Complete	0	5	0
ş	6	Loans and other receivables from other disqual section 4958(f)(1)), persons described in sectic contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	n 4958 ations (see ir	8(c)(3)(B), and of section 501(c)(9) estructions) Complete	0	Ľ	0
ssets	7	Notes and loans receivable, net			545,456		632,371
As	8	Inventories for sale or use		•	6,689,498	8	7,525,578
~	9	Prepaid expenses and deferred charges		[6,274,832	9	8,790,526
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	1,016,204,892			
	ь	Less: accumulated depreciation	10b	518,742,955	477,020,355	10c	497,461,937
	11	Investments—publicly traded securities .			674,691,909	11	729,653,923
	12	Investments—other securities. See Part IV, line	11 .		0	12	0
	13	Investments—program-related. See Part IV, line	e 11		15,672,505	13	24,141,214
	14	Intangible assets		[0	0	
	15	Other assets. See Part IV, line 11		[22,565,264	15	14,093,985
	16	Total assets.Add lines 1 through 15 (must equ	ıal line	34)	1,306,434,818	16	1,399,234,388

S	٥	inventories for sale of use		•	0,009,490	°	
A	9	Prepaid expenses and deferred charges			6,274,832	9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	1,016,204,892			
	b	Less: accumulated depreciation	10b	518,742,955	477,020,355	10c	
	11	Investments—publicly traded securities .			674,691,909	11	
	12	Investments—other securities. See Part IV, line	11 .		0	12	
	13	Investments—program-related. See Part IV, line	11 .		15,672,505	13	
	14	Intangible assets			0	14	
	15	Other assets. See Part IV, line 11			22,565,264	15	
	16	Total assets.Add lines 1 through 15 (must equ	al line	34)	1,306,434,818	16	1,
	17	Accounts payable and accrued expenses			83,977,757	17	
	18	Grants pavable			0	18	

	17	Accounts payable and accrued expenses	83,977,757	17	93,526,918
	18	Grants payable	0	18	0
	19	Deferred revenue	525,200	19	82,780
	20	Tax-exempt bond liabilities	278,251,740	20	272,967,121
Ś	21	Escrow or custodial account liability. Complete Part IV of Schedule D	0	21	0
iabilities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
ge		persons. Complete Part II of Schedule L	0	22	0
	23	Secured mortgages and notes payable to unrelated third parties	164,174	23	0
	24	Unsecured notes and loans payable to unrelated third parties	0	24	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D	22,954,921	25	25,751,665
	26	Total liabilities Add lines 17 through 25	385 873 702	26	392 328 484

00 500 040

1,006,905,904

1,399,234,388

Form **990** (2018)

31

32

33

34

920,561,026

1,306,434,818

26 **Total liabilities.**Add lines 17 through 25 . 385,873,792 392,328,484 26

complete lines 27 through 29, and lines 33 and 34. 917,643,621 1,003,876,479 Unrestricted net assets 27

27 28 Temporarily restricted net assets 2,917,405 28

29 Permanently restricted net assets 0 29

Net Assets or Fund Balances 3,029,425 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and complete lines 30 through 34.

30 Capital stock or trust principal, or current funds . . . 30

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

31

32

33

34

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Audit Act and OMB Circular A-133?

2c

3a

3h

No

Form 990 (2018)

Additional Data

Software ID:

Software Version:

EIN: 93-0579722

Name: SALEM HEALTH

Form 990 (2018)

Form 990, Part III, Line 4a:

SALEM HEALTH IS ONE OF THE LARGEST OF OREGON'S 59 ACUTE CARE HOSPITALS AND OPERATES THE BUSIEST EMERGENCY DEPARTMENT IN OREGON. THERE ARE 488 PRACTITIONERS, REPRESENTING 54 DIFFERENT SPECIALTIES. MORE THAN 505 VOLUNTEERS PROVIDE NON-MEDICAL SUPPORT FOR THE HOSPITAL. STATISTICS FOR THE 12 MONTH PERIOD ENDED 6/30/19: BIRTHS - 3,432, DIAGNOSTIC IMAGING PROCEDURES - 200,763, ED VISITS - 108,607, INPATIENT ADMISSIONS - 27,225, LABORATORY PROCEDURES - 1.450.292, SURGERIES - 14.053, THE PRIMARY SERVICE AREA IS MARION AND POLK COUNTIES WITH APPROXIMATELY 430.000 RESIDENTS.

Form 990, Part III, Line 4b: SALEM HEALTH PROVIDES HEALTHCARE TO PEOPLE IN OUR COMMUNITY REGARDLESS OF THEIR ABILITY TO PAY. IN THE 12 MONTH PERIOD ENDED 6/30/19, THE COST OF SERVICES PROVIDED AS A COMMUNITY BENEFIT TOTAL \$111.8 MILLION. THIS FIGURE CONSISTED OF \$19.2 MILLION IN COSTS TO PROVIDE CHARITY CARE TO INDIVIDUALS WHO CANNOT AFFORD TO PAY: \$42.2 MILLION IN UNDERPAYMENT BY MEDICAID AS THE AMOUNT PAID WAS LESS THAN THE COST TO PROVIDE THE

SERVICES: AND \$50.4 MILLION IN UNDERPAYMENT BY MEDICARE AS THE AMOUNT PAID WAS LESS THAN THE COST TO PROVIDE THE SERVICES.

SALEM HEALTH ACTIVELY PARTICIPATES IN COMMUNITY HEALTH IMPROVEMENT SERVICES. IN THE 12 MONTH PERIOD ENDED 6/30/19, SALEM HEALTH GAVE \$24.9 MILLION FOR UNFUNDED OR UNDERFUNDED HEALTH SERVICES, COMMUNITY HEALTH EDUCATION AND PREVENTION PROGRAMS. THE HOSPITAL HAS AN ACTIVE SPEAKERS BUREAU PROVIDING FREE HEALTH LECTURES TO COMMUNITY GROUPS. HEALTH SCREENINGS, SUPPORT GROUPS AND EDUCATION CLASSES ARE OFFERED ON

AN ON-GOING BASIS. IN FY 2019, SALEM HEALTH PROVIDED MORE THAN \$400,000 IN CASE AND IN-KIND DONATIONS TO COMMUNITY HEALTH PROGRAMS SUCH AS

Form 990, Part III, Line 4c:

MEDASSIST AND PROJECT ACCESS, PSYCHIATRIC CRISIS CENTER AND THE SALEM FREE CLINIC.

(A) (E) (B) (C) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation and a director/trustee) organizations from the any hours organization

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any nours	and	a dir	ecto		ustee)		organization	organizations	rrom the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Katherine L Keene Chair	4.7 1.3	Х		х				0	0	0	
Lane Shetterly Vice Chair	3.3	Х		х				0	0	0	
Alan Wynn Secretary/Treasurer	3.1 0.9	Х		х				0	0	0	
John Combes MD	2.7	Х						0	0	0	

0

0

0

0

0

0

1,465

3,660

0.8 3.9

1.1 2.3

0.7 3.1

0.9 2.3

0.7 3.9

1.1 3.9

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Vice Chair
Alan Wynn
Secretary/Treasurer
John Combes MD
Trustee

Bonnie Driggers RN

David Harrison MD

Theresa Haskins

Past Chair

Trustee

Trustee

Trustee

Trustee

Trustee

Phil Jackson

Robert Kelly MD

John Lattimer

and Independent Contractors

(A) (E) (B) (C) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Ralph Yates

Leah Mitchell

Bahaa Wanly

Laurie Barr

Sarah Horn

Chief Operating Officer

Chief Nursing Officer

CMO Salem Health and SHMG

CIO/VP Kaizen Quality & Safety

Chief HR Officer - END 1/19/19

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	any hours		a dir	recto		ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Ricardo Linares	2.0	х						0	0	0	
Trustee	0.5							0	0		
Kenneth Sherman Jr Trustee	3.5	Х						0	0	0	
Robert Wells Trustee	2.3							0	0	0	
	0.7 31.9			<u> </u>							

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60,230

94,858

82,272

86,980

78,514

81,077

80,553

0

0

0

0

0

610,012

548,027

454,461

428,628

409,682

	1.0								
Robert Wells	2.3	v					0	0	
Trustee	0.7	^					0		
Cheryl Nester Wolfe	31.9			v			1,089,162	0	
President & CEO	8.1						1,005,102	Ŭ	
James Parr	34.9								
			I	ΙX	1	l	586.361	. 0'	1

0.0 40.0

0.0 40.0

0.0 40.0

0.0 40.0

0.0

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Trustee	0.7						
Cheryl Nester Wolfe	31.9						
President & CEO	8.1		×		1,089,162	0	
James Parr	34.9		,		E00 201	0	
Chief Financial Officer	5.1		^		586,361	U	
Balah Vatas	40.0						

Nobel C Wells		X			0	n	
Trustee	0.7				•	•	
Cheryl Nester Wolfe	31.9		Х		1,089,162	0	
President & CEO	8.1		^		1,005,102	3	
James Parr	34.9						
			l x l		586.361	a	

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Zennia Ceniza

Leilani Slama

Jaime Nichols

Bruce Rodgers

Juan Oyarzun

Katherine Jones

VP Clinical Operations

VP Community Engagement

Interim VP Human Resources

VP Medical Group - END 1/5/19

Dir Cardiothoracic Medicine

Cardiothoracic Surgeon

	any nours	and	a dir	ecto	r/tr	ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	101	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Christine Clarke	20.0										
General Surgeon	0.0				Х			297,395	0	37,620	
Andrew Furman	40.0										
VP Med Affairs - End 2/25/18	0.0				Х			281,830	0	19,039	
Denise Hoover	40.0				.,			264.047		64.040	

- Contered Cargeon	0.0						
Andrew Furman	40.0		Х		281,830	0	
VP Med Affairs - End 2/25/18	0.0		^		201,030	3	
Denise Hoover	40.0		<		264,317	0	
VP Surgical Services	0.0		^		204,317	0	
Shea Corum	40.0						
			X		260.909	O O	

0.0 39.0

1.0 40.0

0.0 20.0

20.0 40.0

0.0 40.0

0.0

......

VF Med Alfalis - Life 2/23/16	0.0						<u> </u>
Denise Hoover	40.0		<		264,317	0	64.912
VP Surgical Services	0.0		^		264,317	0	64,813
Shea Corum	40.0		X		260,909	0	63,486
VP IT Operations	0.0		^		200,505	0	05,400
Zannia Coniza	40.0						

VP Med Affairs - End 2/25/18	0.0						
Denise Hoover	40.0						
VP Surgical Services	0.0		Х		264,317	0	64,813
Shea Corum	40.0		×		260,909	0	63,486
VP IT Operations	0.0		_^		200,303		03,400

Χ

Х

Χ

Χ

Х

241,881

236,717

178,568

138,057

1,183,341

1,017,316

0

0

0

0

0

0

42,016

60,345

46,513

37,984

85,299

81,544

and Independent Contractors (A) Name and Title

Nervin Fanous

Daniel Chen

Neurology Physician

Cardiothoracic Surgeon Nicole VanDerHeyden

SHMG Chief Medical Officer

week (list any hours for related organization below dotte line)
40
 0
40

(B)

Average

hours per

0.0 40.0

0.0

.

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

(C)

an	nless office ustee	
V	Highest compensated employee	
	X	
	х	
	X	

Former

(D)

(E)

Reportable

compensation

from related

organizations

(W- 2/1099-

MISC)

(F)

Estimated

amount of other

compensation

from the

organization and

related

organizations

76,282

93,013

68,711

етне	GKA	APHIC Pri	nt - DO NOT PROCE	55	As Filed Data -			DLN: 9	3493153023540
CH	IED	ULE A	Publi	ic C	Charity Statu	s and Pul	olic Supp	ort T	OMB No. 1545-0047
or OOE	m 990 (Z)	0 or		ne or	ganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) e mpt charitable	organization or trust.		2018
		the Treasury	▶ Ge	o to <u>ı</u>	www.irs.gov/Forms				Open to Public Inspection
me	Revent of th HEALT	ue Service ne organiza '⊔	tion					Employer identific	<u> </u>
								93-0579722	
	t I		for Public Charity S a private foundation bec					See instructions.	
L			onvention of churches,		`	•	,	(A)(i).	
2		·	scribed in section 170 6						
3	✓		or a cooperative hospital			,		iii).	
ŀ			esearch organization op		_			•	nter the hospital's
5		An organiza	ation operated for the be (iv). (Complete Part II.)		of a college or univer	rsity owned or op	perated by a gov	ernmental unit descri	bed in section 170
5		A federal, s	tate, or local governme	nt or	governmental unit de	scribed in sectio	on 170(b)(1)(A	\)(v).	
7			ation that normally recei O(b)(1)(A)(vi). (Com			s support from a	governmental u	init or from the gener	al public described in
3		A communi	ty trust described in sec	ction	170(b)(1)(A)(vi).	(Complete Part I	I.)		
l			ural research organization rant college of agricultur						ege or university or a
		from activit	ation that normally receivies related to its exempincome and unrelated been section 509(a)(2).	t fund ousine	ctions—subject to cert ess taxable income (le	tain exceptions,	and (2) no more	than 331/3% of its su	ipport from gross
			ation organized and oper			r public safety. S	ee section 509	(a)(4).	
!		more public	ation organized and oper ly supported organization through 12d that descr	ons d	escribed in section 5	09(a)(1) or sec	ction 509(a)(2). See section 509(a	
		Type I. A so	supporting organization on the control of the power to regular Part IV, Sections A and	opera arly a	ated, supervised, or co	ontrolled by its s	upported organiz	zation(s), typically by	
)		manageme	supporting organization nt of the supporting org plete Part IV, Sections	aniza	tion vested in the san				
:			unctionally integrated						ited with, its
I		Type III n	organization(s) (see inst on-functionally integon integrated. The organize). You must complete	r ated zation	I. A supporting organi generally must satis	zation operated fy a distribution	in connection wi	th its supported organ	
!		Check this	box if the organization r or Type III non-function	eceiv	ed a written determir	ation from the I		pe I, Type II, Type II	I functionally
f	Enter		of supported organizati			-		<u> </u>	
<u> </u>			ing information about th	-					I . n
	(i) N	lame of supp organizatior			(iii) Type of organization (described on lines 1- 10 above (see instructions))	in your governing document? monetary support (see instructions)		(vi) Amount of other support (see instructions)	
						Yes	No		
_									
tal				\dashv					
		work Reduc	tion Act Notice, see th	ne In	structions for	Cat. No. 11285	5F :	Schedule A (Form 9	90 or 990-EZ) 2018

Page 2

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support

	Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total			
1	Gifts, grants, contributions, and									
_	membership fees received. (Do not									
	include any "unusual grant.")									
2	Tax revenues levied for the									
	organization's benefit and either paid									
	to or expended on its behalf									
3	The value of services or facilities									
	furnished by a governmental unit to									
	the organization without charge									
4	Total. Add lines 1 through 3									
5	The portion of total contributions by									
•	each person (other than a									
	governmental unit or publicly									
	supported organization) included on									
	line 1 that exceeds 2% of the amount									
	shown on line 11, column (f)									
5	Public support. Subtract line 5 from									
	line 4.									
S	ection B. Total Support									
	Calendar year	(a)2014	(b) 2015	(c)2016	(d)2017	(e)2018	(f)Total			
	(or fiscal year beginning in) ▶	(a)2014	(D)2013	(6)2010	(u)2017	(e)2018	(T)TOLAT			
7	Amounts from line 4									
8	Gross income from interest,									
	dividends, payments received on									
	securities loans, rents, royalties and									
	income from similar sources									
9	Net income from unrelated business									
	activities, whether or not the									
	business is regularly carried on									
10	Other income. Do not include gain or									
	loss from the sale of capital assets									
	(Explain in Part VI.).									
11	Total support. Add lines 7 through									
	10 Gross receipts from related activities, e	L- (i	>			T T				
						12				
L3	First five years. If the Form 990 is for	_			•	• • • • • •				
	check this box and stop here					▶[
S	ection C. Computation of Public	Support Perc	entage							
14	Public support percentage for 2018 (line	e 6, column (f) di	vided by line 11, c	olumn (f))		14				
15	Public support percentage for 2017 Sch	15								
	33 1/3% support test—2018. If the					more, check this	box			
LVa										
b	and stop here. The organization qualifies as a publicly supported organization									
	box and stop here. The organization	qualifies as a pub	licly supported org	janization			▶ 📙			
17 a	10%-facts-and-circumstances test-	–2018. If the org	janization did not	check a box on lin	ie 13, 16a, or 16b,	and line 14				
	is 10% or more, and if the organization									
	in Part VI how the organization meets t	he "facts-and-circ	tumstances" test.	The organization (qualifies as a publi	cly supported				
	organization						▶ 🗆			
L	10%-facts-and-circumstances test	-2017. If the or	ranization did not	check a hov on li		r 17a and line				
O	15 is 10% or more, and if the organiza									
	Explain in Part VI how the organization									

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

Р	art IIII Support Schedule for	Organization	s Described in	Section 509(a	a)(2)		1 4 9 0
	(Complete only if you cl					to qualify und	ler Part II. If
	the organization fails to	qualify under t	the tests listed l	pelow, please co	mplete Part II.)		
Se	ection A. Public Support						_
	Calendar year	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	(or fiscal year beginning in) ► Gifts, grants, contributions, and						
-	membership fees received. (Do not						
	include any "unusual grants.") .						
2	Gross receipts from admissions,						
	merchandise sold or services						
	performed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are						
	not an unrelated trade or business						
4	under section 513 Tax revenues levied for the						
4	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge						
6	Total. Add lines 1 through 5						
/a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3						
_	received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line						
_	13 for the year. Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
J	from line 6.)						
Se	ection B. Total Support				•		•
	Calendar year	(2) 2014	(h) 2015	(a) 2016	(d) 2017	(e) 2018	(f) Total
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2016	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties and						
	income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from						
	businesses acquired after June 30,						
_	1975. Add lines 10a and 10b.						
С 11	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is						
	regularly carried on.						
12	Other income. Do not include gain or loss from the sale of capital assets						
	(Explain in Part VI.)						
13	Total support. (Add lines 9, 10c,						
	11, and 12.)						
14	First five years. If the Form 990 is for	_			,		
	check this box and stop here						▶ ⊔
	ection C. Computation of Public S			1 (6)			
15	Public support percentage for 2018 (lin		•	, , ,		15	
16	Public support percentage from 2017 S	chedule A, Part II	II, line 15			16	
Se	ction D. Computation of Investr						·
17	Investment income percentage for 201	. 8 (line 10c, colur	nn (f) divided by	line 13, column (f))	17	
18	Investment income percentage from 20					18	
19a	331/3% support tests—2018. If the	organization did r	ot check the box	on line 14, and lir	ne 15 is more than	33 1/3%, and lir	ne 17 is not
	more than 33 1/3%, check this box and s	stop here. The or	rganization qualifi	es as a publicly su	ipported organizati	ion	. ▶□
	33 1/3% support tests—2017. If the						
	not more than 33 1/3%, check this box	and stop here.	The organization o	qualifies as a publ	icly supported orga	anization	. ▶□
20	Private foundation. If the organization						►□

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1

If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. Did the organization have any supported organization that does not have an IRS determination of status under section 509

1 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).

2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below. 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

3с checked 12a or 12b in Part I, answer (b) and (c) below. 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations.

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and

(c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document). Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the 5b

organization's organizing document? 5c Substitutions only. Was the substitution the result of an event beyond the organization's control?

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing

6 organization's supported organizations? If "Yes," provide detail in Part VI. 6 7

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

7 complete Part I of Schedule L (Form 990 or 990-EZ). 8

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

9b

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI. 9c

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

answer line 10b below. 10a Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings). 10b

Schedule A (Form 990 or 990-EZ) 2018

	leddie A (Point 990 01 990-EZ) 2016		- F	age 3
₽}	Supporting Organizations (continued)			
			Yes	No
	Has the organization accepted a gift or contribution from any of the following persons?	<u> </u>		<u> </u>
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	<u> </u>		
	governing body of a supported organization:	11a		
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11 c		
S	Section B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	ne organization operate for the benefit of any supported organization other than the supported organization(s) that ted, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit d out the purposes of the supported organization(s) that operated, supervised or controlled the supporting			
	organization.	2		ĺ
S	Section C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
_	Section D. All Type III Supporting Organizations		<u> </u>	
	,,, = === ==,,, ======================		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?			
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	3		
_	Section E. Type III Functionally-Integrated Supporting Organizations		<u> </u>	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct)	ions):		
_	a The organization satisfied the Activities Test. Complete line 2 below.	00		
	b The organization is the parent of each of its supported organizations. Complete line 3 below.			
	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test. Answer (a) and (b) below.		Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's			
	involvement.	2b		<u> </u>
3	Parent of Supported Organizations. Answer (a) and (b) below.	<u> </u>		<u> </u>
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI.</i> the role played by the organization in this regard.	3h		_

Sched	dule A (Form 990 or 990-EZ) 2018			Page 6
Pai	Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7	Chack have if the surrent year is the organization's first as a non-functionally in	toarst.	ad Type III supporting or	raprization (coo

Schedule A (Form 990 or 990-EZ) (2018)

b Applied to 2018 distributable amount
c Remainder. Subtract lines 4a and 4b from 4.
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines

See instructions.

d Excess from 2017.e Excess from 2018.

3j and 4c.

8 Breakdown of line 7:

Additional Data

Software ID: Software Version: EIN: 93-0579722

Name: SALEM HEALTH

Page 8

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

instructions).

Facts And Circumstances Test

efile GRAPHIC print - DO NOT PROCESS As Filed Data -

Political Campaign and Lobbying Activities

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
 Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

• Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2018

OMB No. 1545-0047

DLN: 93493153023540

pen to Public Inspection

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

• Section 527 organizations: Complete Part I-A only.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations: Complete Part III. Name of the organization **Employer identification number** SALEM HEALTH 93-0579722 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") Political campaign activity expenditures (see instructions) 2 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 Enter the amount of any excise tax incurred by organization managers under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? 3 ☐ Yes □ No Was a correction made? ☐ Yes ☐ No If "Yes," describe in Part IV. Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b....... Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV. (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds. If none, enter and promptly and -0-. directly delivered to a separate political organization. If none, enter -0-. 2 5 For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2018 Cat. No. 50084S

(150% of line 2d, column (e))

f Grassroots lobbying expenditures

Page 2

Δ.	Check Lifthe filing organization belongs to expenses, and share of excess lobby			in Part IV each a	ffiliated group m	ember's name, ad	ddress, EIN,		
В	Check ▶ ☐ if the filing organization checked be Limits on Lobbyi (The term "expenditures" mea	ng Exp	enditures	,		(a) Filing (b) Affilia organization's group tot totals			
1a	Total lobbying expenditures to influence public op	inion (gras	ss roots lobbying)						
	Total lobbying expenditures to influence a legislat					90,000 90,000			
С	Total lobbying expenditures (add lines 1a and 1b)	·							
d	Other exempt purpose expenditures					695,409,415 695,499,415 1,000,000			
е	Total exempt purpose expenditures (add lines 1c	and 1d)							
f	Lobbying nontaxable amount. Enter the amount f columns.	rom the fo	llowing table in bo	oth					
	If the amount on line 1e, column (a) or (b) i	s: The lo	bbying nontaxa	ble amount is:					
	Not over \$500,000	20% of	the amount on line 1	le.	i				
	Over \$500,000 but not over \$1,000,000	\$100,00	00 plus 15% of the e	xcess over \$500,00	0.				
	Over \$1,000,000 but not over \$1,500,000	\$175,00	00 plus 10% of the e	xcess over \$1,000,0	000.				
	Over \$1,500,000 but not over \$17,000,000	\$225,00	00 plus 5% of the ex	cess over \$1,500,00	00.				
	Over \$17,000,000	\$1,000,	000.		 				
i j	Subtract line 1f from line 1c. If zero or less, enter If there is an amount other than zero on either lin section 4911 tax for this year?	ne 1h or lir	ne 1i, did the orga	nization file Form	1(h)		Yes No		
	columns below. Se		•			2f.)			
	Lobbying Ex	kpenditu	ıres During 4-`	Year Averagır	ng Period				
	Calendar year (or fiscal year beginning in)		(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total		
2a	Lobbying nontaxable amount		1,000,000	1,000,000	1,000,000	1,000,000	4,000,000		
b	Lobbying ceiling amount (150% of line 2a, column(e))						6,000,000		
с	Total lobbying expenditures		97,242	135,334	127,723	90,000	450,299		
d	Grassroots nontaxable amount		250,000	250,000	250,000 250,000		1,000,000		
e	Grassroots ceiling amount						1 500 000		

1,500,000

Pa	rt II-B		ganization is exempt under section 501(c)(3) and has NOT fi on under section 501(h)).	led				
or c	ach "Vec"	•	ough 1i below, provide in Part IV a detailed description of the lobbying	(a	(a)		(b)	
ctiv		response on lines la unic	nagh in below, provide in Part IV a detaned description of the lobbying	Yes	No	•	Amount	
1			anization attempt to influence foreign, national, state or local legislation, e public opinion on a legislative matter or referendum, through the use of:					
а	Voluntee	rs?						
b	Paid staf	f or management (includ	e compensation in expenses reported on lines 1c through 1i)?					
c	Media ad	lvertisements?						
d	Mailings	to members, legislators,	or the public?					
e	Publicati	ons, or published or broa	dcast statements?					
f	Grants to	o other organizations for	lobbying purposes?					
g	Direct co	ntact with legislators, the	eir staffs, government officials, or a legislative body?					
h :		·	s, conventions, speeches, lectures, or any similar means?					
i					<u> </u>			
j			h					
2a			he organization to be not described in section 501(c)(3)?		<u> </u>			
b			tax incurred under section 4912					
_			tax incurred by organization managers under section 4912			-		
d			a section 4912 tax, did it file Form 4720 for this year?					
'ai	t III-A	Complete if the or $501(c)(6)$.	ganization is exempt under section 501(c)(4), section 501(c))(5), o	r sec	tion		
							Yes	No
1	Were sul	ostantially all (90% or mo	ore) dues received nondeductible by members?			1		
2	Did the d	organization make only in	-house lobbying expenditures of \$2,000 or less?			2		
3	Did the d	organization agree to carı	ry over lobbying and political expenditures from the prior year?			3		
	t III-B	and if either (a) B answered "Yes."	ganization is exempt under section 501(c)(4), section 501(c) OTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part	III-A,			501(c)(6)
1	,		nounts from members	1	<u> </u>			
2	expense	es for which the section	bying and political expenditures (do not include amounts of political n 527(f) tax was paid).					
a				2a	<u> </u>			
b	•	,		2b	<u> </u>			
c			15 or 6022/ \(\dagger) \dagger	2c	<u> </u>			
3		<u>-</u>	ction 6033(e)(1)(A) notices of nondeductible section 162(e) dues .	3	<u> </u>			
4	the orga	nization agree to carryov	unt on line 2c exceeds the amount on line 3, what portion of the excess does er to the reasonable estimate of nondeductible lobbying and political					
5		,	political expenditures (see instructions)	5				
	art IV	Supplemental Info						
Pro	vide the d	escriptions required for P	art I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list);	Part II-	·A, line	s 1 ar	nd 2 (se	ee
1115	,	urn Reference	Explanation					
			· ·			ND 151		NT1 : -
CH	EDULE C, I	YAKI II-A	SALEM HEALTH CONTRACTED WITH PUBLIC AFFAIRS COUNSEL TO KEEP THE IN THE STATE LEGISLATURE AND TO ENGAGE THE LEGISLATORS ON BEHAL NECESSARY TO PROVIDE INFORMATION TO LEGISLATORS REGARDING THE HOSPITAL ADDITIONALLY, THE HOSPITAL PAYS MEMBERSHIP DUES TO	F OF THI IMPACT	E HOS OF LE	PITAL GISLA	WHEN TION (NC

AND NATIONAL HEALTHCARE ISSUES.

HOSPITALS AND HEALTH SYSTEMS (OAHHS) AND AMERICAN HOSPITAL ASSOCIATION (AHA). A PORTION OF THE DUES TO THESE ORGANIZATIONS IS ALLOCATED TO LOBBYING ACTIVITY IN RELATION TO STATE

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Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

DLN: 93493153023540 OMB No. 1545-0047

Open to Public

Inspection

Internal Revenue Service

(Form 990)

Department of the Treasury ▶ Go to www.irs.gov/Form990 for the latest information. Name of the organization **Employer identification number** SALEM HEALTH 93-0579722 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible ☐ Yes ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Year Number of conservation easements on a certified historic structure included in (a) 20 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🟲 Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? □ _{Yes} Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

Par	t III	Organizations Ma	aintaining Collections o	of Art, Histor	rical T	reas	ures, or Othe	r Similar As	sets (conti	nued)	
3		g the organization's acq s (check all that apply):	uisition, accession, and other	records, check	any of	the fo	ollowing that are	a significant u	se of its coll	ection	
а		Public exhibition		d		Loar	or exchange pr	ograms			
b		Scholarly research		е		Othe	er				
c		Preservation for future	generations								
4	Provi Part)		organization's collections and	l explain how th	ney furt	her th	e organization's	exempt purpos	se in		
5			anization solicit or receive do nds rather than to be maintai						☐ Yes	□ No	D
Pa	rt IV		odial Arrangements. ganization answered "Yes	" on Form 99	0, Part	t IV, I	ine 9, or repor	ted an amou	nt on Form	990,	Part
1a			, trustee, custodian or other X?						Yes	□ N•	D
b	If "Y€	es," explain the arrange	ement in Part XIII and comple	ete the following	g table:	:		Ar	nount		_
С	Begin	nning balance					1c				_
d	Addit	tions during the year .					1d				
e	Distri	ibutions during the year	r				1e				_
f	Endin	ng balance					1f				_
2a	Did tl	he organization include	an amount on Form 990, Pa	rt X, line 21, for	r escrov	w or cu	stodial account	liability?	☐ Yes	□ No	D
b	If "Y∈	es," explain the arrange	ment in Part XIII. Check her	e if the explana	tion ha	s beer	provided in Par	t XIII			
Pa	rt V		ds. Complete if the organ								
			(a)Currer	nt year (b)	Prior yea	ar	(c)Two years bac	k (d) Three year	rs back (e) F	our year	s back_
1 a	Beginn	ning of year balance .		,910,663	2,57	9,755	3,345,1	10 2,6	19,320	2,5	60,192
b	Contrib	butions		414,192	45	8,243	373,1		83,999		18,689
C	Net in	vestment earnings, gair	ns, and losses	82,322	19	0,571	-201,1	46 6	55,272		-66,873
d	Grants	or scholarships									
е		expenditures for facilitie ograms	es	425,435	31	7,906	937,3	43 6	13,481	1	.92,688
f	Admini	istrative expenses .									
g	End of	year balance		,981,742	2,91	0,663	2,579,7	55 3,3	45,110	2,6	19,320
2	Provi	de the estimated perce	ntage of the current year end	l balance (line i	1g, colu	ımn (a)) held as:				
а	Board	d designated or quasi-e	ndowment 🟲								
b	Perm	anent endowment ►									
c	Temp	porarily restricted endov	wment ▶ 100.000 %								
		,	, 2b, and 2c should equal 10								
3а		here endowment funds nization by:	not in the possession of the	organization tha	at are h	neld ar	nd administered	for the		Voc	No
	-	nrelated organizations							3a(i)	Yes	No
	٠,	elated organizations .							3a(ii)	Yes	
b			lated organizations listed as i	equired on Sch	edule F	₹? .			3b	Yes	
4	Desci	ribe in Part XIII the inte	ended uses of the organizatio	n's endowment	funds.						
Pa	rt VI	Land, Buildings,	and Equipment. ganization answered "Yes	" on Form 99	O Part	- T\/	ine 11a See F	Orm 990 Dar	t X line 1	າ	
	Descri	iption of property	(a) Cost or other basis (investment)	(b) Cost or othe						ook value	•
	Land		13,075,728		23,1	24,460				36	,200,188
	Buildin		22,305,358		· ·	15,944		290,150,477			,470,825
		nold improvements			•						
		nent			306,0	11,756		220,246,328		85	,765,428
				i e				II			

45,371,646

Total. Add lines 1a through 1e.(Column (d) must equal Form 990, Part X, column (B), line 10(c).) .

37,025,496

497,461,937

8,346,150

Part VII Investments—Other Securities. Complete if t	the organizatio	n answe	ered "Yes" on Form 99	Page D, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category (including name of security)		(b) Book value		d of valuation: year market value
.) Financial derivatives				
2) Closely-held equity interests 3) Other	<u> </u>			
)				
)				
)		-		
))				
)				
5)				
1)				
tal. (Column (b) must equal Form 990, Part X, col. (B) line 12.)	•			
Investments—Program Related. Complete if the organization answered 'Yes' on	Form 990, Par	t IV, lin	e 11c. See Form 990,	Part X, line 13.
(a) Description of investment	(b) Book	< value		d of valuation: year market value
)				
		+		
3)		+		
))				
()				
))		-		
·/ ·/)				
3)				
9)				
otal. (Column (b) must equal Form 990, Part X, col.(B) line 13.) Part IX Other Assets. Complete if the organization answere	ed 'Yes' on Form	990 Part	· IV line 11d See Form 9	90 Part X line 15
(a) Description				(b) Book value
)				
)				
)				
)				
)				
)				
)				
)				
otal. (Column (b) must equal Form 990, Part X, col.(B) line 15.)				•
Part X Other Liabilities. Complete if the organization				e or 11f.
See Form 990, Part X, line 25. (a) Description of liability		(b) Boo	ok value	
) Federal income taxes			0	
IR VALUE - INTEREST RATE SWAP CRUED POST RETIREMENT BENEFIT			11,982,074 6,631,051	
CRUED MALPRACTICE INSURANCE			4,156,390	
JE TO WVCH			2,764,172	
ASEHOLD INCENTIVES THER LIABILITIES			91,479 126,499	
7)				
)				
)				
otal. (Column (b) must equal Form 990, Part X, col.(B) line 25.)	<u> </u>		25,751,665	
	-			

2

b

c d

е

3

4

Schedule D (Form 990) 2018

2e

3

Page 4

b	Other (Describe in Part XIII.) .		4b			
c	Add lines 4a and 4b				4c	
5	Total revenue. Add lines 3 and 4	c. (This must equal Form 990, Part I, line 12.)			5	
Par		penses per Audited Financial Statem ization answered 'Yes' on Form 990, Part		•	Retur	n.
L	Total expenses and losses per au	dited financial statements			1	
2	Amounts included on line 1 but no	ot on Form 990, Part IX, line 25:				
а	Donated services and use of facili	ties	2a			
b	Prior year adjustments		2b			
c	Other losses		2c			
d	Other (Describe in Part XIII.) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line ${f 2e}$ from line ${f 1}$.				3	
1	Amounts included on Form 990, F	Part IX, line 25, but not on line 1:				
а	Investment expenses not include	d on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.) .		4b			
C	Add lines 4a and 4b				4c	
5	Total expenses. Add lines 3 and 4	1c. (This must equal Form 990, Part I, line 18.) .		5	
Par	t XIII Supplemental Info	ormation				
		art II, lines 3, 5, and 9; Part III, lines 1a and as 2d and 4b. Also complete this part to provide			t V, line	4; Part X, line 2; Part
	Return Reference		Ex	planation		
ee A	Additional Data Table					

2a

2b

2c

2d

4a

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Amounts included on line 1 but not on Form 990, Part VIII, line 12:

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b .

Net unrealized gains (losses) on investments

Donated services and use of facilities

Recoveries of prior year grants

Other (Describe in Part XIII.)

Add lines 2a through 2d

Subtract line 2e from line 1

Page 5		chedule D (Form 990) 2018
	ormation (continued)	Part XIII Supplemental Info
	Explanation	Return Reference

Schedule D (Form 990) 2018

Additional Data

Software Version: **EIN:** 93-0579722

Name: SALEM HEALTH

Supplemental Information

Explanation

Software ID:

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2:	UNCERTAIN TAX POSITIONS FROM THE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS ISSUED FOR SAL EM HEALTH HOSPITALS AND CLINICS AND RELATED COMPANIES: THE CORPORATION (SALEM HEALTH HOSPITALS & CLINICS), SALEM HEALTH, SALEM HEALTH WEST VALLEY, SALEM HEALTH FOUNDATION, WEST VALLEY HOSPITAL FOUNDATION, SALEM HEALTH PROFESSIONAL SERVICES AND WILLAMETTE VALLEY INSURANCE CORPORATION ARE TAX-EXEMPT ORGANIZATIONS PURSUANT TO INTERNAL REVENUE CODE (IRC) SECTION 501(C)(3). AS SUCH, ONLY UNRELATED BUSINESS INCOME IS SUBJECT TO FEDERAL OR STATE INCOME TAXES. MANAGEMENT HAS NOT RECORDED A PROVISION AS UNRELATED BUSINESS INCOME, IF ANY, IS IM MATERIAL TO THE CONSOLIDATED FINANCIAL STATEMENTS. ACCOUNTING PRINCIPLES GENERALLY ACCEPTE D IN THE UNITED STATES OF AMERICA REQUIRE THE CORPORATION TO EVALUATE TAX POSITIONS TAKEN BY THE CORPORATION AND RECOGNIZE A TAX LIABILITY (OR ASSET) IF THE CORPORATION HAS TAKEN A NUNCERTAIN POSITION THAT MORE LIKELY THAN NOT WOULD NOT BE SUSTAINED UPON EXAMINATION BY THE INTERNAL REVENUE SERVICE. MANAGEMENT HAS ANALYZED TAX POSITIONS TAKEN BY THE CORPORATI ON AND HAS CONCLUDED THAT AS OF JUNE 30, 2019 THERE ARE NO UNCERTAIN POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REQUIRE RECOGNITION OF A LIABILITY (OR ASSET) OR DISCLOSURE IN THE CONSOLIDATED FINANCIAL STATEMENTS. THE CORPORATION IS SUBJECT TO ROUTINE AUDITS BY TAXING JURISDICTIONS; HOWEVER, THERE ARE CURRENTLY NO AUDITS FOR ANY TAX PERIODS IN PROGRE SS. THE CORPORATION MANAGEMENT BELIEVES IT IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS FOR YEARS PRIOR TO FISCAL YEAR 2016.

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE H** (Form 990)

As Filed Data -**Hospitals**

DLN: 93493153023540 OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury

► Complete if the organization answered "Yes" on Form 990, Part IV, question 20.
► Attach to Form 990. ▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

	e or the organization 4 HEALTH				Emp	loyer identifica	tion n	umber	
					93-0	579722			
Pa	rt I Financial Assist	ance and Certair	n Other Commur	nity Benefits at	Cost				
								Yes	No
1a	Did the organization have a		policy during the tax	year? If "No," skip	to question 6a .		1a	Yes	
ь 2	If "Yes," was it a written pol If the organization had mult	,	indicate which of t	bo following boot do		of the financial	1b	Yes	
_	assistance policy to its vario				scribes application	or the illiancial			
	☑ Applied uniformly to all	hospital facilities	☐ App	olied uniformly to mo	ost hospital facilitie	·s			
	Generally tailored to inc		ities	·	·				
3	Answer the following based organization's patients during	n the financial assistance eligibility criteria that applied to the largest number of the							
а	Did the organization use Feder If "Yes," indicate which of th					re?	3a	Yes	
	□ 100% □ 150% □	200% 🗹 Other _		300 %					
b	Did the organization use FPG	G as a factor in deter	mining eligibility for	providing <i>discounte</i>	ed care? If "Yes," in	ndicate			
	which of the following was t	he family income lim	it for eligibility for d	iscounted care: .			3b	Yes	
	□ 200% □ 250% □	300% 🔲 350% 🗟	✓ 400% □ Other	r		%			
С	If the organization used fact used for determining eligibil used an asset test or other to discounted care.	ity for free or discou	nted care. Include ir	n the description who	ether the organizat				
4	Did the organization's finance provide for free or discounte	cial assistance policy ed care to the "medic	that applied to the l		s patients during tl		4	Yes	
5a	Did the organization budget the tax year?	amounts for free or	discounted care pro	vided under its finar	ncial assistance pol	icy during 	5a	Yes	
b	If "Yes," did the organization	n's financial assistan	ce expenses exceed	the budgeted amou	nt?		5b	Yes	
c						counted			
	care to a patient who was el	-					5c		No
6a	Did the organization prepare	•		•			6a	Yes	
b	If "Yes," did the organization Complete the following table					 these worksheets	6b	Yes	
	with the Schedule H.	s doing the workshee	no provided in the 5	chedate it motification	no. Do not basime	these worksheets			
7	Financial Assistance and	l Certain Other Con	nmunity Benefits at	Cost					
Fi	nancial Assistance and	(a) Number of activities or programs	(b) Persons served	(c) Total community	(d) Direct offsetting			(f) Perc	
G	Means-Tested Sovernment Programs	(optional)	(optional)	benefit expense	revenue	benefit expen	se	total exp	oense
	Financial Assistance at cost						+		
	(from Worksheet 1)		46,470	19,184,794		19,184	1,794	2	.490 %
Ь	Medicaid (from Worksheet 3, column a) .		117,861	177,544,445	135,347,73	42,196	5,712	5	.470 %
С	Costs of other means-tested government programs (from Worksheet 3, column b)								
d	Total Financial Assistance and Means-Tested Government Programs		164,331	196,729,239	135,347,73	61,38	1.506	7	.960 %
-	Other Benefits		10.,001	230,, 23,233	100,0 . / / /	52,30	,		
e	Community health improvement services and community benefit							_	
f	operations (from Worksheet 4). Health professions education		43,245	3,575,539	89,35	·			.450 %
g	(from Worksheet 5) Subsidized health services (from		567	1,567,955		1,567	7,955		.200 %
L	Worksheet 6)			42,815,218	23,558,16	-			.500 %
	Research (from Worksheet 7) . Cash and in-kind contributions			188,759		188	3,759	0	.020 %
	for community benefit (from Worksheet 8)		27,330	428,048		428	3,048	0	.060 %
-	Total. Other Benefits		71,142	48,575,519	23,647,52	<i>'</i>		3	.230 %
k	Total. Add lines 7d and 7j	1	235.473	245,304,758	158.995.25	64 86.309	.504	11	.190 %

Pa	community Build during the tax year communities it serv	, and describe in								activ	ities
		(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total commu building expen		d) Direct of revenu		(e) Net commu building expen		(f) Perototal ex	
1	Physical improvements and housing										
	Economic development										
3	Community support			30	,976			30	,976		
	Environmental improvements										
	Leadership development and training for community members										
6	Coalition building										
	Community health improvement advocacy										
	Workforce development			2,139	,321			2,139	,321	0	.280 %
9	Other							,			
	Total			2,170	,297			2,170	,297	0	.280 %
	Bad Debt, Medica	ire, & Collection	Practices							T 34	
зе с	tion A. Bad Debt Expense Did the organization report b No. 15?			athcare Financia	Manag	gement As	sociatio	n Statement	1	Yes	No No
2	Enter the amount of the orga methodology used by the org					2		23,932,067			
3	Enter the estimated amount eligible under the organization	n's financial assistar	nce policy. Explain ii	n Part VI the							
	methodology used by the orgincluding this portion of bad				ny, for	3		13,658,934			
4	Provide in Part VI the text of page number on which this fo					scribes ba	d debt e	xpense or the			
Sec	tion B. Medicare										
5	Enter total revenue received	from Medicare (inclu	ıding DSH and IME)			5		117,281,538			
6	Enter Medicare allowable cos	ts of care relating to	payments on line 5	5		6		127,268,795			
7 8	Subtract line 6 from line 5. T Describe in Part VI the exten Also describe in Part VI the c Check the box that describes	t to which any short osting methodology	fall reported in line	7 should be trea	ted as			-9,987,257 t.			
Sec	✓ Cost accounting system tion C. Collection Practices	☐ Cost	to charge ratio		Other						
9a	Did the organization have a v If "Yes," did the organization contain provisions on the coll	's collection policy th	nat applied to the la be followed for patie	rgest number of nts who are kno	its pati wn to q	ients durir qualify for	financia	l assistance?	9a 9b	Yes Yes	
Pa	rt IV Management Comp								ans—s	ee instrud	tions)
	(a) Name of entity	(b)	Description of primary activity of entity		profit %	enization's or stock ship %	tr	Officers, directors, ustees, or key oloyees' profit % ock ownership %	pr	e) Physic ofit % or ownershi	stock
1							-				
2 — 3							-				
4											
5											
6											
7											
8											
9							1				
10 11							1		-		
12							1		+		
13							1				
							1	Schedule	 H (Fo	rm 990) 2018

reporting group (from Part V, Section A):				
_			Yes	No
Co	mmunity Health Needs Assessment]		
1	Was the hospital facility first licensed, registered, or similarly recognized by a state as a hospital facility in the current tax year or the immediately preceding tax year?	1		No
2	Was the hospital facility acquired or placed into service as a tax-exempt hospital in the current tax year or the immediately preceding tax year? If "Yes," provide details of the acquisition in Section C.	2		No
3	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If "No," skip to line 12.	3	Yes	
	If "Yes," indicate what the CHNA report describes (check all that apply):	Ť	103	
	a 🗹 A definition of the community served by the hospital facility			
	b 🗹 Demographics of the community			
	c 🗹 Existing health care facilities and resources within the community that are available to respond to the health needs of the community d 🗹 How data was obtained			
	e 🗹 The significant health needs of the community			
	f Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
	g 🗹 The process for identifying and prioritizing community health needs and services to meet the community health needs			
	h ☑ The process for consulting with persons representing the community's interests			
	i 🗹 The impact of any actions taken to address the significant health needs identified in the hospital facility's prior CHNA(s)			
4	j Other (describe in Section C) Indicate the tax year the hospital facility last conducted a CHNA: 20 <u>17</u>			
5	In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Section C how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	5	Yes	
6 a	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Section C	6a	Yes	
	b Was the hospital facility's CHNA conducted with one or more organizations other than hospital facilities?" If "Yes," list the other organizations in Section C	6b	Yes	
7	Did the hospital facility make its CHNA report widely available to the public?	7	Yes	
	If "Yes," indicate how the CHNA report was made widely available (check all that apply):			
	a 🗹 Hospital facility's website (list url): www.salemhealth.org			
	b 🗹 Other website (list url): www.co.marion.or.us/HLT			
	${f c}$ $oxed{oxed}$ Made a paper copy available for public inspection without charge at the hospital facility			
8	d ✓ Other (describe in Section C) Did the hospital facility adopt an implementation strategy to meet the significant community health needs identified through its most recently conducted CHNA? If "No," skip to line 11.	8	Yes	
9	Indicate the tax year the hospital facility last adopted an implementation strategy: 20 18			
10	Is the hospital facility's most recently adopted implementation strategy posted on a website?	10	Yes	
	If "Yes" (list url): www.salemhealth.org/about/community			
	b If "No," is the hospital facility's most recently adopted implementation strategy attached to this return?	 10ь		
	2 in 110, 10 the hospital facility of most recently adopted implementation of strategy attached to this return:	1200	ı	I

Describe in Section C how the hospital facility is addressing the significant needs identified in its most recently conducted CHNA and any such needs that are not being addressed together with the reasons why such needs are not being addressed.
 Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by

c If "Yes" on line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its

hospital facilities? \$

b If "Yes" on line 12a, did the organization file Form 4720 to report the section 4959 excise tax? .

No

12a

12b

her application c 🗹 Provided the contact information of hospital facility staff who can provide an individual with information about the FAP and FAP application process $exttt{d} igsqcup$ Provided the contact information of nonprofit organizations or government agencies that may be sources of assistance with FAP applications e ✓ Other (describe in Section C) **16** Was widely publicized within the community served by the hospital facility? 16 Yes If "Yes," indicate how the hospital facility publicized the policy (check all that apply): a ☑ The FAP was widely available on a website (list url): see Section C **b** Lagrange The FAP application form was widely available on a website (list url): c ☑ A plain language summary of the FAP was widely available on a website (list url):

See Section C d 🗹 The FAP was available upon request and without charge (in public locations in the hospital facility and by mail) e 🗹 The FAP application form was available upon request and without charge (in public locations in the hospital facility and by mail) hospital facility and by mail) g 🗹 Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP, by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public displays or other measures reasonably calculated to attract patients' attention h 🗹 Notified members of the community who are most likely to require financial assistance about availability of the FAP i 🗹 The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s) spoken by LEP populations Other (describe in Section C) Schedule H (Form 990) 2018

Other (describe in Section C)

Schedule H (Form 990) 2018	Page 8
Part V Facility Information (cor	ntinued)
6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18 hospital facility in a facility reporting g	on for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each roup, designated by facility reporting group letter and hospital facility line number from Part 3," etc.) and name of hospital facility.
Form and Line Reference	Explanation
See Add'l Data	
	
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	-
	Schedule H (Form 990) 2018

Sche	edule H (Form 990) 2018	Page 9
Pa	rt V Facility Information (continued)	
	tion D. Other Health Care Facilities That Are Not L in order of size, from largest to smallest)	icensed, Registered, or Similarly Recognized as a Hospital Facility
Hov	v many non-hospital health care facilities did the organi	zation operate during the tax year?
Nan	ne and address	Type of Facility (describe)
1	REHABILITATION CENTER 755 MISSION ST SE SALEM, OR 97302	REHABILITATION
2	LABORATORY PHILEBOTOMY SITE - HOPE 1600 STATE ST SALEM, OR 97301	LABORATORY SERVICES
3	COMPREHENSIVE PAIN CENTER 875 OAK STREET SALEM, OR 97302	PAIN MANAGEMENT
4	REGIONAL LABORATORY 3300 STATE ST SALEM, OR 97301	LABORATORY SERVICES
5	SALEM HEALTH MEDICAL CLINIC - KEIZER 550 DEITZ AVE NE KEIZER, OR 97303	CLINIC
6	SALEM HEALTH MEDICAL CLINIC - S SALEM 2925 RIVER RD S SALEM, OR 97302	CLINIC
7	SALEM HEALTH MEDICAL CLINIC - SALEM 966 12TH STREET SE SALEM, OR 97301	CLINIC
8	SALEM HEALTH MEDICAL CLINIC - W SALEM 1049 EDGEWATER ST NW SUITE 150 SALEM, OR 97304	CLINIC
9		
10		
		Schedule H (Form 990) 2018

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Part VI Supplemental Information

Provide the following information.

1 Required descriptions. Provide the descriptions required for Part II lines 3c 6a and 7: Part II and Part III lines 2 3 4 8 and 9h

-	Required descriptions frovide the descriptions required for faire 1, miles se, ou, and 7, faire 11 and fair 11, miles 2, 3, 1, 0 and 35.
2	Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs
	reported in Part V. Section B

Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy.
 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves.
 Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other

of surplus funds, etc.).

health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use

Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the

Form and Line Reference	Explanation
Part I, LINE 3C:	Criteria considered in determining eligibility include, but are not limited to: 1. Household's gross income *The definition of 'household's gross income' includes the combined gross monthly income of all persons legally responsible for patient bill or balance. 2. Household's assets other than primary residence * Equity in a real estate (other than the patient/guarantor's primary residence), securities or other assets are considered available to pay the patient's medical expenses and should be included in the income calculation. * The income from income-producing real property should be used in the calculation rather than the equity. * Individual Retirement Accounts (IRAs) or other retirement funds will not be included in household assets; however distributions from those funds will be considered income. 3. Family size (persons legally responsible for the patient bill and their dependents) 4. The family's monthly out of pocket expenses for medical supplies and services 5. Eligibility may be contingent upon patient cooperation with the application process.
Part I, Line 6a &6b:	A Community Benefit Report was published and is available at www.salemhealth.org.

Form and Line Reference Explanation		
Part I, Line 7:	WORKSHEET 2, RATIO OF PATIENT CARE COST TO CHARGES, WAS USED TO CALCULATE THE RATIO OF PATIENT CARE COST TO CHARGES (CCR). THIS CCR WAS THEN APPLIED TO THE CHARITY CARE, MEDICAID AND OTHER COMMUNITY BENEFIT RELATED EXPENSES TO CALCULATE THE COST.	
DARTI LINE 7 COLLIMN (E):	THE BAD DEBT EXPENSE INCLUDED ON FORM ORD, DART IN LINE 25, COLUMN (A), BUT SUBTRACTED	

990 Schedule H. Supplemental Information

| PART I, LINE /, COLUMN (F): THE BAD DEBT EXPENSE INCLUDED ON FORM 990, PART IX, LINE 25, COLUMN (A), BUT SUBTRACTED FOR PURPOSES OF CALCULATING THE PERCENTAGE IN THIS COLUMN IS \$23,932,067.

Form and Line Reference	Explanation
PART II, COMMUNITY BUILDING ACTIVITIES:	SALEM HEALTH IS DEEPLY EMBEDDED IN THE COMMUNITY AND HOSPITAL LEADERS WORK HAND IN HAND WITH REPRESENTATIVES FROM GOVERNMENT AGENCIES AND OTHER NON-PROFIT ORGANIZATIONS TO ASSESS AND ADDRESS COMMUNITY NEEDS. THREE AREAS CURRENTLY IDENTIFIED AS PRIORITIES ARE ADOLESCENT MENTAL HEALTH, OBESITY AND TOBACCO. COMMUNITY WIDE TASK FORCES ARE IN PLACE TO ADDRESS THESE HEALTH NEEDS, WHICH ARE DEEMED MOST CRITICAL IN THE TWO COUNTIES SERVED BY SALEM HEALTH. REPRESENTATIVES FROM APPROPRIATE AREAS OF THE HOSPITAL ATTEND TASK FORCE MEETINGS AND LEVERAGE HOSPITAL RESOURCES TO POSITIVELY IMPACT HEALTH OUTCOMES. HOSPITAL LEADERS VOLUNTEER TIME TO SERVE ON COMMUNITY NON-PROFIT BOARDS WHICH MIRROR THE MISSION OF SALEM HEALTH AND ATTEND REGIONAL COLLABORATIVE WORK GROUPS THAT ADDRESS SOCIAL DETERMINANTS OF HEALTH. EXAMPLES INCLUDE BOARD POSITIONS ON SALEM FREE CLINIC, FAMILY BUILDING BLOCKS, MARION POLK FOOD SHARE, THE BOYS AND GIRLS CLUB, UNITED WAY, UNION GOSPEL MISSION, AND LIBERTY HOUSE. THE HOSPITAL PROVIDES COMMUNITY BASES HEALTH IMPROVEMENT SERVICES AS REQUESTED IN MARION AND POLK COUNTIES. IN 2017, THESE INCLUDED HEALTH SCREENINGS, EDUCATION AND OUTREACH. THE COMMUNITY HEALTH EDUCATION CENTER OFFERS A HEALTH RELATED LENDING LIBRARY, DROP-IN NURSING CONSULTATION SERVICES AND GROUP INSTRUCTION. DIABETIC AND NUTRITION COUNSELING IS ALSO OFFERED FOR PATIENTS NEWLY DIAGNOSED AND UNABLE TO PAY FOR THESE SERVICES. THE CENTER PROVIDES SPACE FREE OF CHARGE TO COMMUNITY PARTNERS SEEKING TO IMPROVE HEALTH OUTCOMES. THE ROOMS HOST CLASSES, LECTURES, HEALTH FAIRS AND SUPPORT GROUPS THAT ARE COORDINATED IN PARTNERSHIP WITH COMMUNITY AGENCIES. SALEM HEALTH PROVIDED COMMUNITY PARTNER GRANTS IN 2018 TO ENHANCE EXISTING NON-PROFIT ORGANIZATIONS' WORK THAT ADDRESSES NEEDS IDENTIFIED IN THE COMMUNITY HEALTH NEEDS ASSESSMENT. ADDITIONAL FINANCIAL GRANTS ARE ISSUED TO NON-PROFITS THAT ADDRESS ACCESS TO HEALTH CARE FOR UN- AND UNDERINSURED POPULATIONS. LASTLY, THE HOSPITAL PROVIDES TRAINING FOR NURSING STUDENTS AND EMERGING HEALTH CARE PROFESSI
	TO HEALTH CARE FOR UN- AND UNDERINSURED POPULATIONS. LASTLY, THE HOSPITAL PROVIDES
	HOSPITAL CATCHMENT AREA SERVE HUNDREDS OF HIGH SCHOOL STUDENTS ASPIRING TO MEDICAL CAREERS. SALEM HEALTH HAS MORE THAN 450 VOLUNTEERS AND A STAFF OF THREE THAT COORDINATE COMMUNITY BUILDING ACTIVITIES. VOLUNTEERS RAISE MONEY FOR COMMUNITY
	SCHOLARSHIPS, COORDINATE JOB SHADOW OPPORTUNITIES AND ARRANGE FOR BLOOD DRIVES. IN

2017, SALEM HEALTH SPONSORED AN ORGANIZATION WIDE INITIATIVE TO ENCOURAGE EMPLOYEES TO VOLUNTEER IN THE LOCAL COMMUNITY. OVER THE COURSE OF THE YEAR, 83% OF DEPARTMENTS

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Form and Line Reference

WITHIN THE HOSPITAL HAD AT LEAST ONE EMPLOYEE VOLUNTEER OUTSIDE THE HOSPITAL. GROUP VOLUNTEER OPPORTUNITIES WERE COORDINATED QUARTERLY, SUCH AS PARK BEAUTIFICATION AND SET UP OF LOCAL EVENTS. LEADERS AT ALL LEVELS WITHIN SALEM HEALTH SERVE ON COMMUNITY BOARDS AND TASK FORCES THAT ADDRESS COMMUNITY NEEDS. THE HOSPITAL WORKS WITH THE

Explanation

LOCAL MEDICAL COMMUNITY TO IDENTIFY GAPS IN CARE AND RECRUIT NEEDED PRIMARY CARE PROVIDERS AND SPECIALISTS TO IMPROVE ACCESS TO CARE, PHYSICIAN LEADERSHIP TRAINING IS OFFERED TO COMMUNITY PROVIDERS ACROSS THE SERVICE AREA. PART III. LINE 2: BAD DEBT EXPENSE IS PRIMARILY ESTIMATED BASED UPON THE HOSPITALS' HISTORICAL COLLECTION

EXPERIENCE, THE AGE OF THE PATIENT'S ACCOUNT, THE PATIENT'S ECONOMIC ABILITY TO PAY, AND THE EFFECTIVENESS OF COLLECTION EFFORTS, PATIENT ACCOUNTS RECEIVABLE BALANCES ARE ROUTINELY REVIEWED IN CONJUNCTION WITH HISTORICAL COLLECTION RATES AND OTHER ECONOMIC

CONDITIONS THAT MIGHT ULTIMATELY AFFECT THE COLLECTABILITY OF PATIENT ACCOUNTS WHEN CONSIDERING THE ADEOUACY OF THE AMOUNTS RECORDED IN THE ALLOWANCE FOR DOUBTFUL ACCOUNTS. ACTUAL WRITE-OFFS HISTORICALLY HAVE APPROXIMATED MANAGEMENT'S EXPECTATIONS.

Form and Line Reference	Explanation
PART III, LINE 3:	BAD DEBT EXPENSE ATTRIBUTABLE TO PATIENTS WHO LIKELY WOULD QUALIFY FOR FINANCIAL ASSISTANCE UNDER SALEM HEALTH'S FINANCIAL ASSISTANCE POLICY IS ESTIMATED BASED ON DATA FROM OUR PATIENT ACCOUNTING SYSTEM. THIS DATA IS THEN COMPARED AND MATCHED TO MEDIAN HOUSEHOLD INCOME CENSUS DATA BY ZIP CODE TO DETERMINE THE ESTIMATED BAD DEBT EXPENSE ATTRIBUTABLE TO PATIENTS WHO LIKELY WOULD QUALIFY FOR FINANCIAL ASSISTANCE.
PART III, LINE 4:	EFFECTIVE OCTOBER 1, 2011, THE HOSPITALS ADOPTED FASB ISSUED ACCOUNTING STANDARDS UPDATE (ASU) NO. 2011-07, HEALTH CARE ENTITIES (TOPIC 954): PRESENTATION AND DISCLOSURE OF PATIENT SERVICE REVENUE, PROVISION FOR BAD DEBTS, AND THE ALLOWANCE FOR DOUBTFUL ACCOUNTS FOR CERTAIN HEALTHCARE ENTITIES. THE ADOPTION OF THIS ASU RESULTED IN A RECLASSIFICATION OF BAD DEBT EXPENSE FROM AN OPERATING EXPENSE TO BE A REDUCTION IN DERIVING NET PATIENT SERVICE REVENUE. THE ALLOWANCES FOR DOUBTFUL ACCOUNTS ARE PRIMARILY ESTIMATED BASED UPON THE HOSPITALS' HISTORICAL COLLECTION EXPERIENCE, THE AGE OF THE PATIENT'S ACCOUNT, THE PATIENT'S ECONOMIC ABILITY TO PAY, AND THE EFFECTIVENESS OF COLLECTION EFFORTS. PATIENT ACCOUNTS RECEIVABLE BALANCES ARE ROUTINELY REVIEWED IN CONJUNCTION WITH HISTORICAL COLLECTION RATES AND OTHER ECONOMIC CONDITIONS THAT MIGHT UITIMATELY AFFECT THE COLLECTION ITTY OF PATIENT ACCOUNTS WHEN CONSIDERING THE ADEQUACY

HISTORICALLY HAVE APPROXIMATED MANAGEMENT'S EXPECTATIONS.

OF THE AMOUNTS RECORDED IN THE ALLOWANCE FOR DOUBTFUL ACCOUNTS. ACTUAL WRITE-OFFS

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PART III, LINE 8:	MEDICARE PAYS A SIGNIFICANTLY REDUCED AMOUNT FOR MEDICAL SERVICES RENDERED TO THEIR
.,	ENROLLEES SUCH THAT THE NET REIMBURSEMENT DOES NOT COVER THE EXPENSES INCURRED TO
	PROVIDE THE SERVICES. SALEM HEALTH CONSIDERS THE DIFFERENCE BETWEEN THE COSTS TO
	PROVIDE THE SERVICES FOR MEDICARE ENROLLEES AND THE NET REIMBURSEMENT AS A BENEFIT TO
	THE COMMUNITY. MEDICARE FEE-FOR-SERVICE COSTS ARE DETERMINED FROM SALEM HEALTH'S FILED
	MEDICARE COST REPORT. THE CALCULATION OF NET BENEFIT IS EQUAL TO TOTAL MEDICARE PAYMENTS
	LESS MEDICARE COSTS. IN ADDITION TO TRADITIONAL MEDICARE FEE-FOR-SERVICE, SALEM HEALTH
	PROVIDES SUBSTANTIAL SERVICES TO OTHER MEDICARE POPULATIONS PARTICIPATING IN MEDICARE
	ADVANTAGE PLANS AT SIGNIFICANTLY REDUCED REIMBURSEMENT. THE NET REVENUES FOR THESE
	PLANS ARE LESS THAN THE COST TO PROVIDE CARE AND ARE NOT DISCLOSED IN PART III, LINE 8.
	SALEM HEALTH ALSO CONSIDERS THE DIFFERENCE BETWEEN THE NET COST TO PROVIDE CARE FOR
	MEDICARE ADVANTAGE ENROLLEES AND THE NET REIMBURSEMENT AS A BENEFIT TO THE COMMUNITY.

Explanation

THESE NET COSTS HAVE BEEN DETERMINED BY APPLYING THE RATIO OF COSTS TO CHARGES AS

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Form and Line Reference

DETERMINED IN WORKSHEET 2 TO THE FULL BILLED CHARGES. THE CALCULATION OF NET BENEFIT IS EQUAL TO TOTAL MEDICARE ADVANTAGE PAYMENTS OF \$171,457,893 LESS MEDICARE ADVANTAGE COSTS OF \$211,901,271 FOR A TOTAL ADDITIONAL COMMUNITY BENEFIT IN THE AMOUNT OF \$40,443,378.

PART III. LINE 9B: THE BILLING AND COLLECTIONS ADMINISTRATIVE HOUSE-WIDE POLICY AND PROCEDURE STATES, "IF A PATIENT SUBMITS A COMPLETE APPLICATION FOR FINANCIAL ASSISTANCE AFTER AN ACCOUNT HAS

BEEN REFERRED FOR COLLECTION ACTIVITY, SALEM HEALTH WILL SUSPEND THE ECAS UNTIL THE

PATIENT'S APPLICATION HAS BEEN PROCESSED AND NOTIFY THE PATIENT OF DETERMINATION. IF AN INDIVIDUAL IS FOUND TO BE ELIGIBLE FOR FINANCIAL ASSISTANCE, ANY ECAS WILL BE REVERSED.

PART VI, LINE 2:	AN UPDATED COMMUNITY NEEDS ASSESSMENT WAS CONDUCTED IN 2017. THE NEEDS ASSESSMENT DESCRIBES THE COMMUNITY SERVED BY THE HOSPITAL AND THE DEMOGRAPHICS OF THE COMMUNITY. IT DOES NOT DESCRIBE THE EXISTING HEALTH CARE FACILITIES AND RESOURCES WITHIN THE COMMUNITY THAT ARE AVAILABLE TO RESPOND TO NEEDS. THE MARION AND POLK COUNTY HEALTH CARE SYSTEM CAPACITY AND ACCESS ASSESSMENT CONTAINS HEALTH CARE FACILITY AND RESOURCE INFORMATION. THE CAPACITY AND ACCESS ASSESSMENT IS UPDATED ANNUALLY. THE MOST RECENT CHINA AND HEALTH CARE SYSTEM CAPACITY AND ACCESS ASSESSMENTS ARE PUBLISHED TO THE SALEM HEALTH WEBSITE AT WWW.SALEMHEALTH.ORG. THE NATIONAL MODEL, MOBILIZATION FOR ACTION THROUGH PLANNING AND PARTNERSHIPS (MAPP) WAS USED AS THE FRAMEWORK FOR CHNA. THE FOUR ASSESSMENTS OF MAPP FRAMEWORK INCLUDE: COMMUNITY THEMES AND STRENGTHS, LOCAL PUBLIC HEALTH SYSTEM ASSESSMENT, COMMUNITY HEALTH STATUS ASSESSMENT AND THE FORCES OF CHANGE ASSESSMENT. THE COMMUNITY THEMES AND STRENGTHS ASSESSMENT WAS CONDUCTED BY SURVEYING COMMUNITY PARTNERS WORKING IN SOCIAL, EDUCATIONAL, COMMUNITY AND CORRECTIONAL HEALTH SETTING AND THE COMMUNITY AT LARGE. THE SURVEYS USED IN BOTH COUNTIES HAS THE SAME QUESTIONS AND WERE BASED ON PAST SURVEYS. PAPER AND ELECTRONIC SURVEYS WERE ALLOCATED BASESSMENT WAS CONDUCTED BY COMPILING DATA FROM NATIONAL SURVEILLANCE SYSTEMS LIKE THE BEHAVIORAL RISK FACTOR SURVEILLANCE SURVEY AND OREGON HEALTHY TEENS, AS WELL AS STATE AND LOCAL DATA FROM BIRTH AND DEATH CERTIFICATES. IN ADDITION, A SERIES OF COMMUNITY FORUMS WERE CONDUCTED ACROSS MARION AND POLK COUNTIES TO IDENTIFY HEALTH PRIORITIES. THE MARION AND POLK COUNTY HEALTH ASSESSMENT UPDATES WERE PUBLISHED IN DECEMBER 2017 AND CAN BE FOUND ON THE SALEM HEALTH WEBSITE AT WWW.SALEMHEALTH.ORG. THE DOCUMENT INFORMED THE DEVELOPMENT OF THE COMMUNITY BENEFIT IMPLEMENTATION STRATEGY FOR THE YEARS 2018-2020, ALSO AVAILABLE ON THE WEBSITE. THE IMPACT OF ACTIONS TAKEN TO ADDRESS THE SIGNIFICANT HEALTH NEEDS IDENTIFIED IN THE HOSPITAL FACILITIES' PRIOR CHANAS CAN BE FOUND ON
PART VI, LINE 3:	SALEM HEALTH SCREENS UNINSURED PATIENTS FOR ELIGIBILITY THROUGH THE OREGON HEALTH PLAN

Explanation

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Form and Line Reference

(OHP/MEDICAID), WORKERS COMPENSATION, THIRD PARTY LIABILITIES, CONSOLIDATED OMNIBUS BUDGET RECONCILIATION ACT (COBRA) OR ANY OTHER POTENTIAL FUNDING SOURCE AT THE POINT OF SCHEDULING, PATIENT REGISTRATION, OR WHILE INPATIENT. THE HOSPITAL OR ITS REPRESENTATIVE WILL REVIEW THE PATIENT'S CURRENT RESOURCES AND WORK WITH HIM/HER TO GAIN ELIGIBILITY FOR ANY OF THESE PROGRAMS AS APPROPRIATE. PATIENTS NOT ELIGIBLE FOR OHP OR THE OTHER PROGRAMS LISTED ABOVE WHO HAVE FINANCIAL CONSTRAINTS THAT INHIBIT THEIR ABILITY TO PAY.

INFORMS THE PATIENT OF THEIR RIGHT TO APPLY FOR FINANCIAL ASSISTANCE. 3. WRITTEN

WANT TO LEARN MORE.

WILL BE ASSESSED FOR FINANCIAL ASSISTANCE. 1. NOTICES ARE POSTED IN KEY AREAS OF THE HOSPITAL, INCLUDING ADMITTING, THE EMERGENCY DEPARTMENT, OUTPATIENT DEPARTMENT REGISTRATION AREAS AND PATIENT FINANCIAL SERVICES. 2. THE CONDITIONS OF ADMISSION FORM

INCLUDE A NOTICE THAT FINANCIAL ASSISTANCE IS AVAILABLE AND CONTACT INFORMATION IF THEY

INFORMATION IS AVAILABLE IN ENGLISH, SPANISH, RUSSIAN AND VIETNAMESE. THE HOSPITAL WILL PROVIDE THE APPROPRIATE INTERPRETATION SERVICES FOR PATIENTS/GUARANTORS WHO DO NOT SPEAK ENGLISH. 4. FRONT LINE STAFF ARE TRAINED TO ANSWER FINANCIAL ASSISTANCE OUESTIONS

EFFECTIVELY AND WILL DIRECT ANY THAT CANNOT BE ANSWERED TO FINANCIAL COUNSELORS IN A TIMELY MANNER. 5. THIS POLICY IS POSTED ON SALEM HEALTH'S WEBSITE. WRITTEN INFORMATION ABOUT THIS POLICY WILL BE MADE AVAILABLE UPON REQUEST. 6. ALL PATIENT BILLING STATEMENTS

Woodburn, which are home to 66% of the County's total population. The remaining 34% live in one of the
smaller 15 cities or on unincorporated land. In Polk, the largest cities are Dallas, Falls City, Independence,
Monmouth, West Salem, and Willamina, in which about 84% of Polk's population resides. Those who live
outside of the major population areas in the community may experience greater difficulty accessing
resources like health care services and healthy foods. Given the limited public transportation in these rural
areas, access to a vehicle is likely required to live a healthy lifestyle. As of 2017, there were about
424,982 people living in the community, which is about 10% of the total state population. Of those, it is
estimated that 341,286 people live in Marion and 83,696 live in Polk. Since 2010, the population has
increased by 8% in Marion and 11% in Polk, which was similar to the increase in the state as a whole.
There were also a larger number of people living per square mile in this community compared to the state
and this was especially true for Marion. Just over half of community members identified as female, which
was similar to the state. The community had a larger proportion of members between the ages of 0-24
years old than Oregon. There was also a smaller proportion of working age adults (25-64) in the

Explanation

Marion and Polk County are located in the Willamette Valley and are the 5th and 13th most populous counties in Oregon respectively. This community spans about 1.950 square miles, of which 1.200 are in Marion and 750 are in Polk. In Marion, the five largest cities are Keizer, Salem, Silverton, Stayton, and

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Form and Line Reference

PART VI. LINE 4:

community than the state. In 2016, the median age was lower in Marion (36.4 years) compared to Polk (37.7 years) and the state (39.2 years.) Additionally, more people have been migrating into this community as opposed to leaving, which is expected to continue during the forecast period. Between 2017 and 2035, growth will initially occur at a slightly higher pace and then will begin to slow down, tapering off towards the end of the forecast. It is estimated that this community will exceed 500,000 members by 2035. Polk will be growing at a faster rate than Marion. Shifts in age groups will be occurring over the next 50 year forecast period in this community, with a greater proportion of members falling into older age groups. This change is important, as it highlights the need to expand and prepare for the growing health needs of an aging population. About 26% of community members in Marion identified as Hispanic or Latina(o), which was higher than Polk (13%) and Oregon (12%). Marion had a smaller proportion of members who identified as White, non-Hispanic/Latina(o) than Polk and the state. Marion also had a larger proportion of members who identified as Native Hawaiian or Pacific Islander than Polk and the state. About 1 out of 4 households (25%) in Marion spoke a language other than other than English at home than Polk (14%) and the state (15%). Just over 15% of people in this community were living with a disability, which was greater than the state. The proportion of people living with disabilities has been increasing in all regions in recent years. Community members in Marion had lower household median incomes and a higher percentage living in poverty, especially children, than Polk and the state. Roughly 25% of children were living in poverty in Marion, compared to 17% in Polk and 20% in Oregon. In the community, a higher proportion of females were living in poverty than males, and members who identified as a race or ethnicity other than White, non-Hispanic/Latina(o) had higher poverty rates as well. Overall, poverty rates have been decreasing in this community and the state recently, likely due in part to improving economic conditions. Educational achievement has been improving in recent years as a higher percentage of community members have a high school diploma/GED. However, educational achievement in Marion was lower than Polk and the state, especially with regard to college graduates. In Marion, 22% of people had a Bachelor's degree or higher, compared to 30% in Polk and 31% in Oregon. Educational foods due to affordability and low access to stores that sell them. PART VI, LINE 5: Center that offers no and low cost health education to the general public in the form of classes, outreach the latest research and treatment options. A staff of health educators presents to the public on various community health topics on request and attends wellness fairs, providing biometrics and health

achievement differed by sex, race and ethnicity, geography, and disability status. About 1 out of 5 children were food insecure in this community. It was also difficult for some community members to obtain healthy In addition to the work described in the above narrative, Salem Health has a Community Health Education

and access to research materials, online and in print. A full time librarian is on staff to assist clinicians with

education and access to care.

information. The Salem Cancer Institute offers free screenings several times a year for various cancers, including breast, colon, lung and skin cancer. Staff and clinicians participate in dozens of health

improvement committees, addressing social determinants of health such as homelessness, food insecurity,

Additional Data

Software ID:

Software Version:

EIN: 93-0579722

Name: SALEM HEALTH

							,			
Form 990 Schedule H, Part V Section A. Hospital Facilities										
Section A. Hospital Facilities (list in order of size from largest to smallest—see instructions) How many hospital facilities did the organization operate during the tax year? 1 Name, address, primary website address, and state license number	Licensed hospital	General medical & surgical	Children's hospital	Teaching hospital	Critical access hospital	Research facility	ER-24 hours	ER-other	Other (Describe)	Facility reporting group
1 Salem Health 890 Oak Street SE Salem, OR 97301 14-1428	×	X					X			

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility

in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference	Explanation
rait v, section B, Line 3.	A comprehensive needs assessment was conducted in the tax year 2017 in cooperation with the local public health department, coordinated care organizations and local non-profit organizations. The assessment was conducted by surveying community partners working in social, health, community, educational and correctional health settings and the community at large. Paper and electronic surveys were distributed throughout both counties and community forums were held as well to identify health needs and priorities. National surveillance data such as the Behavior Risk Surveillance survey and Oregon Healthy Teens was used, in addition to state and local data from birth and death certificates.

Form 990 Part V Section C Supplemental Information for Part V, Section B. Section C. Supplemental Information for Part V. Section B. Provide descriptions required for Part V. Section B. lines 1i. 3. 4. 5d. 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22, If applicable, provide separate descriptions for each facility

Form and Line Reference	Explanation
Part V. Section B. Line 6a:	The CHNA was conducted with cooperation and representatives from Santiam Hospital and Legacy

in a facility reporting group, designated by "Facility A." "Facility B." etc.

Health.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Form and Line Reference Explanation The hospital facility's CHNA was conducted with Community Action Agency, the Early Learning Hub, Part V. Section B. Line 6b: Marion County Health Department, Polk Co Health Department, Oregon State University Cooperative

Extension, United Way, WVP Health Authority and Willamette Valley Community Health.

Section C. Supplemental Information for Part V. Section B.Provide descriptions required for Part V. Section B. lines 1i, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Form and Line Reference	Explanation
Part V, Section B, Line 7d:	The Hospital made the CHNA widely available to the community. All partners described in Section B, Line 6b were provided with executive summary documents for distribution to community members free

of charge. The full assessment is posted to the hospital and county websites.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc. Form and Line Reference Explanation Part V, Section B, Line 11: Priority areas addressed in the 2017 assessment include adolescent mental health, obesity, tobacco use, and sexually transmitted infections. Salem Health has chosen to focus on the first three areas. Adolescent Mental Health: Oregon's suicide rate in 2017 was more than twice as high as the national average. Suicide is the second leading cause of death for those ages 15-34 and the third leading cause for those ages 9-14. According to Oregon Health Plan (Medicaid) data, 31.5% of children ages 12-17 in Marion County have a mental health condition and fewer than half are receiving treatment. The numbers are even more stark for children under the age of 12: 27% have been identified as having a mental health condition and just 4% are receiving treatment. The number of patients seen in the Salem Hospital e mergency room for suicidal ideation and intentional self-harm has increased neatly 80% sin ce 2016. Salem Health has launched a community wide initiative to explore contributing fac tors to this increase along with Salem-Keizer Public Schools, the county health department s and other mental health care providers. The scope for the 2018-19 years is community pre vention with plans to expand the work beyond this scope in 2020. Salem Health offers free Ouestion, Persuade, Refer (OPR) training to community members and has partnered with sever al school districts, universities, nonprofit organizations and the faith based community to increase the number of trainers available to offer the course. Tobacco: Tobacco is the agent most responsible for avoidable illness and death in America today. According to the Centers for Disease Control and Prevention, tobacco use brings premature death to almost half a million Americans each year and it contributes to profound disability and pain in many others. The World Health Organization states that approximately one-third of all tobacc ousers in this country will die prematurely because of their dependence on tobacco. Mario n and Polk counties have continuously seen a significant increase in tobacco since 2011: 1 9% of Marion County residents and 16.4% of Polk County residents use tobacco. Tobacco use contributes to many diseases, including lung cancer. Marion and Polk county residents die at a higher rate from lung cancer than those in other parts of Oregon. With tobacco use co mes a greater exposure to secondhand smoke for non-smokers, which may exacerbate a wide range of adverse health effects such as respiratory infections and asthma. Particularly conc erning is the increase of tobacco use during pregnancy. Tobacco use during pregnancy has d ecreased in recent years, but at 10% is still far higher than the Health People 2020 goal of less than 2%. Salem Health is a smoke free campus and has worked with the City of Salem to expand smoke free zones to neighboring sidewalks and city parks. The hospital screens 100% of its patients for tobacco use and provides all tobacco users with community cessati on resource

information. The A

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc. Form and Line Reference Explanation merican Lung Association's Freedom From Smoking curriculum is offered at no cost through t he Salem Part V, Section B, Line 11: Health Community Health Education Center and the Health Education and Outreach te ams provide community based education to schools related to tobacco prevention. Obesity: O besity rates in Marion and Polk counties continue to climb at a rate higher than the rest of the state. Nearly 35% of adults in Marion county are considered to be obese and 18% of 11th graders in Marion county are obese, compared with 26% and 15% respectively statewide. In Polk county, 31.5% of adults are obese as are 17.5% of 11th graders. Obesity contribut es to nearly every chronic medical condition, including heart disease, diabetes and cancer. Salem Health continues to focus on obesity prevention efforts through health outreach an d education, support of partnering agencies with a shared goal to decrease obesity, medica I provider BMI screenings and community health education center programming focused on hea Ith promotion and prevention of chronic disease. Obesity is also a priority for the Commun ity Health Improvement Plan (CHIP) which is supported by Salem Health. The Marion County P ublic Health Department convenes community stakeholders to address obesity using a logic m odel and collective impact framework. Salem Health and other community partners' collective work impact is published annually on the Marion County Public Health website. Sexually t ransmitted infections: Marion County has experienced significant increases in sexually transmitted infections in the last five years, including a 7.8% increase in the incidence of Chlamydia, 186.7% increase in the incidence of Gonorrhea and a 490% increase in the incide nce of Syphilis. Marion County is seeing an increase in rates of congenital Syphilis. Mari on County is actively working with local providers to ensure accurate reporting, education to appropriate audiences and efficacy of treatment in tackling these diseases. Salem Heal th's providers are participating and a representative meets regularly with Marion County P ublic Health to assess the needs and progress made.

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4, 5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility

in a facility reporting group, designated by "Facility A." "Facility B." etc.

The facility reporting group, designated by Facility A, Facility D, etc.				
Form and Line Reference	Explanation			
PART V, SECTION B, LINE 13H:	CRITERIA CONSIDERED IN DETERMINING ELIGIBILITY INCLUDE, BUT ARE NOT LIMITED TO: 1. HOUSEHOLD'S GROSS INCOME *THE DEFINITION OF 'HOUSEHOLD'S GROSS INCOME' INCLUDES THE COMBINED GROSS MONTHLY INCOME OF ALL PERSONS LEGALLY RESPONSIBLE FOR PATIENT BILL OR BALANCE. 2. HOUSEHOLD'S ASSETS OTHER THAN PRIMARY RESIDENCE * EQUITY IN A REAL ESTATE (OTHER THAN THE PATIENT/GUARANTOR'S PRIMARY RESIDENCE), SECURITIES OR OTHER ASSETS ARE CONSIDERED AVAILABLE TO PAY THE PATIENT'S MEDICAL EXPENSES AND SHOULD BE INCLUDED IN THE INCOME CALCULATION. * THE INCOME FROM INCOME-PRODUCING REAL PROPERTY SHOULD BE USED IN THE CALCULATION RATHER THAN THE EQUITY. * INDIVIDUAL RETIREMENT ACCOUNTS (IRAS) OR OTHER RETIREMENT FUNDS WILL NOT BE INCLUDED IN HOUSEHOLD ASSETS; HOWEVER DISTRIBUTIONS FROM THOSE FUNDS WILL BE CONSIDERED INCOME. 3. FAMILY SIZE (PERSONS LEGALLY RESPONSIBLE FOR THE PATIENT BILL AND THEIR DEPENDENTS) 4. THE FAMILY'S MONTHLY OUT OF POCKET EXPENSES FOR MEDICAL SUPPLIES AND SERVICES 5. ELIGIBILITY MAY BE CONTINGENT UPON PATIENT COOPERATION WITH THE APPLICATION PROCESS. HOUSEHOLD INCOMES UP TO 400% OF THE ANNUAL FEDERAL POVERTY GUIDELINES (FPG) WILL BE ELIGIBLE FOR FINANCIAL ASSISTANCE AS OUTLINED BELOW AND IN THE FPG FINANCIAL MATRIX: FINANCIAL MATRIX INCOME AS A PERCENTAGE OF FEDERAL POVERTY LEVEL PERCENTAGE DISCOUNT 0-300% 100% 301-400% 65% ALL OTHER UNINSURED ALL OTHER			

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4,

5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Form and Line Reference

Explanation

Part V, Section B, Line 15e:

Supporting documentation may include the following: Patient must provide two of the following documents to support the income claims on the application. * Three months income verification in the

form of pay stubs, bank deposits, etc. * Social Security determination letters * The prior year's tax returns or 4506T-EZ * A "Basic Needs" letter that indicates how persons with no income are meeting their day to day basic living needs. "Basic Needs" letter must only be considered a secondary supporting document after the Financial Counselor or Clerk validates the information. As outlined in Salem Health's Condition of Admission, a credit bureau report or a charity scoring vendor may be requested to validate information provided on the financial assistance application. Salem Health may accept information provided on an OHP application, OHP eligibility, Probate Estates determination, documentation of homeless status, or reliable third party credit information as a substitute for the financial forms. OHP information will be considered valid 30 days prior to admission and 90 days post discharge. Approved sources of documentation for homeless status include chart notes, discharge plans, or discharge summaries entered into our health information system by care providers or the patient indicating they lare homeless during the registration process. Financial Assistance granted based on third party information rather than a Financial Assistance Application does not extend to future dates of service and would need to be reevaluated based on information available at that time. Application Process & Eligibility Determination A request for financial assistance may be made before, during, or after the provision of care. The Hospital has developed an application process for determining initial interest in and qualification for financial assistance. Requests for financial assistance will be accepted from the patient directly, or others on the patient's behalf. This could include but is not limited to, the patient's representative, or hospital staff.

Form 990 Part V Section C Supplemental Information for Part V, Section B.

5d, 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility in a facility reporting group, designated by "Facility A," "Facility B," etc.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4,

Form and Line Reference Explanation

Part V, Section B, Line 16a: FAP website address: http://www.salemhealth.org/about/charity-care-and-financial-policy

Form 990 Part V Section C Supplemental Information for Part V, Section B. Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B. lines 1i, 3, 4, 5d. 6i, 7, 10, 11, 12i, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility

1. a tablet, reporting group, assignated by realisty right results, 27 etc.							
Form and Line Reference	Explanation						

lin a facility reporting group, designated by "Facility A." "Facility B." etc.

|Financial assistance application website address: http://www.salemhealth.org/about/charity-care-and-financial Part V, Section B, Line 16b: policy

Form 990 Part V Section C Supplemental Information for Part V, Section B.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 1j, 3, 4,

5d, 6i, 7, 10, 11, 12i, 14g, 16e,	17e, 18e, 19c, 19d, 20d, 21, and 22. If applicable, provide separate descriptions for each facility				
n a facility reporting group, designated by "Facility A," "Facility B," etc.					

Form and Line Reference Explanation

Part V, Section B, Line 16c: Plain language summary website address: http://www.salemhealth.org/about/charity-care-and-financial-policy

efile GRAPHIC print - DO NOT PROCESS As Filed Data
Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

OMB No. 1545-0047

2018
Open to Public

DLN: 93493153023540

Inspection

ame of the organization ALEM HEALTH						Employer identif	ication number
	- ti					93-0579722	
Part I General Informa 1 Does the organization main the selection criteria used t	ntain records to sub	stantiate the amount of				ce, and	☑ Yes ☐ No
Describe in Part IV the orga							
Part III Grants and Other A that received more t			i nd Domestic Governme ditional space is needed.	ents. Complete if the o	rganization answered "Yes	' on Form 990, Part IV, lir	ne 21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
1) See Additional Data							
2)							
3)							
4)							
5)							
6)							
7)							
8)							
9)							
10)							
11)							
12)							
2 Enter total number of sections 3 Enter total number of other	. , . ,	-					17

(Form 990)

Department of the

Internal Revenue Service

Treasury

(5)

Schedule I (Form 990) 2018

(6)

(7)

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part IV

Explanation

Return Reference PART I, LINE 2: GRANTS ARE ONLY MADE TO QUALIFIED EXEMPT ORGANIZATIONS. BECAUSE DOCUMENTATION AND AUTHORIZATION IS CAREFULLY EXAMINED BEFORE A GRANT IS

IGIVEN. AND THE PURPOSES FOR A GRANT ARE KNOWN BEFORE IT IS AWARDED. NO ADDITIONAL FOLLOW UP IS PERFORMED TO FIND OUT HOW THE GRANT WAS USED.

PART III, COLUMN A CASH ASSISTANCE IS PROVIDED TO PATIENTS IN NEED FOR PRESCRIPTIONS, LIFELINE SUPPORT, REHABILITATION AND OTHER URGENT NEEDS.

Page 2

Additional Data

PO BOX 20298

Keizer, OR 97307

Software ID: **Software Version: EIN:** 93-0579722 Name: SALEM HEALTH

Form 990, Schedule I, Par	t II, Grants and Other Assistance	to Domestic Organizations and D	omestic Governments.

or government				assistance	other)	
AMERICAN CANCER SOCIETY 0330 SW CURRY ST	13-1788491	501(C)(3)	11,500			

(a) Name and address of (b) EIN (c) IRC section if applicable organization grant cash

(d) Amount of cash (e) Amount of non-(f) Method of valuation (book, FMV, appraisal,

(g) Description of

non-cash assistance

(h) Purpose of grant

SPONSORSHIP/IMPROVE SOCIAL DETERMINATE

SPONSORSHIP2018/2019

SUPERHERO RACE SPONSORSHIP/2019 LIGHT OF HOPE SPONSORSHIP/IMPROVE SOCIAL DETERMINATE

or assistance

OF HEALTH IGOLD

OF HEALTH

RELAY FOR LIFE OF IGREATER SALEM SPONSORSHIP/TOAST TO CANCER SURVIVORS

PORTLAND, OR 97239 CASA OF MARION COUNTY 27-0560943 501(C)(3) 8,500

organization if applicable non-cash assistance grant cash (book, FMV, appraisal, or assistance or government assistance other) 23-7056987 501(C)(3) 15,000 Adolescent health goals COMMUNITY ACTION AGENCY achieved by the agency's HOME

(e) Amount of non-

(f) Method of valuation

(g) Description of

(h) Purpose of grant

SOCIAL DETERMINATE OF

THEALTH

625 Union St NE Tavlor's House/IMPROVE SALEM, OR 97301 SOCIAL DETERMINATE OF IHEALTH FAMILY BUILDING BLOCKS 93-1233373 501(C)(3) 6,000

12019 SUSTAINERS HAPPY l HOUR 2425 LANCASTER DR NE SALEM, OR 97305 SPONSORSHIP/RIVERFEST

(d) Amount of cash

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(c) IRC section

(a) Name and address of

(b) EIN

SPONSORSHIP/IMPROVE

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, non-cash assistance organization if applicable grant cash or assistance or government assistance other) 93-1328274 501(C)(3) 6.500 KRIS KNOX LLV FOUNDATION 2018 PLAY FOR A CURE 4742 Liberty St S PMB 270 OREGON SPONSORSHIP/IMPROVE

SOCIAL DETERMINATE

OF HEALTH

SALEM, OR 97302 SOCIAL DETERMINATE NORTHWEST FAMILY 93-0841022 501(C)(3) 30,461

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

OF HEALTH PROJECT ACCESS SERVICES NOW/2018 DISCOVERY 6200 SE King Rd IPINK WALK PORTLAND, OR 97222 SPONSORSHIP/IMPROVE

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government assistance other) 93-6002310 POLK COUNTY 6.000 POLK COUNTY FAMILY & MID VALLEY SUICIDE OUTREACH IPREVENTION COALTION 182 SW ACADEMY SUITE 220 WEBSITE UPGRADES/DISEASE

OF HEALTH

Dallas, OR 97338 15,000 POLK COUNTY SERVICE 93-6002310 POLK COUNTY INTEGRATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PREVENTION 2018-2019 INTEGRATION 182 SW ACADEMY SUITE 220 SERVICES/IMPROVE Dallas, OR 97338 SOCIAL DETERMINATE

if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government assistance other) SALEM ART ASSOCIATION 93-0421613 501(C)(3) 6,250 2019 SALEM ART FAIR & FESTIVAL 600 MISSION ST S SALEM, OR 97302 SPONSORSHIP/2019 GOLD SPONSORSHIP FOR CLAY BALL/IMPROVE SOCIAL DETERMINATE OF

(e) Amount of non-

(f) Method of valuation

(g) Description of

(h) Purpose of grant

AND IMPROVE SOCIAL DETERMINATE OF HEALTH

HEALTH 79,000 SALEM FREE CLINIC SALEM FREE CLINIC 20-3549992 501(C)(3) 1300 BROADWAY ST NE SUPPORT/ 2018 BINATIONAL HEALTH SALEM, OR 97301 FAIR PRESENTING SPONSOR / OREGON BI-NATIONAL HEALTH FAIR & PROVIDER SPONSORSHIP/ DISEASE PREVENTION

(d) Amount of cash

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(c) IRC section

(a) Name and address of

(b) EIN

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, non-cash assistance organization if applicable grant cash or assistance or government assistance other) 501(C)(3) 6.000 SALEM HEALTH FOUNDATION 23-7002687 WELLNESS CLASSIC PO Box 14001 SPONSORSHIP/IMPROVE SALEM, OR 97309 SOCIAL DETERMINATE

OF HEALTH 93-0831467 501(C)(3) 21.000 SALEM KEIZER EDUC FOUNDATION SPORTS 233 Commerical Street NE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

AWESOME YOUTH SPONSORSHIP/2019 SALEM, OR 97301 AWESOME 3000 SPONSORSHIP/IMPROVE SOCIAL DETERMINATE

OF HEALTH

if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance SALEM KEIZER SCHOOL 93-6000763 OREGON 5,400 MEALS FOR SUICIDE PREVENTION/DISEASE DISTRICT

(e) Amount of non-

(f) Method of valuation

(g) Description of

(h) Purpose of grant

DETERMINATE OF HEALTH

2450 Lancaster Dr NE SALEM, OR 97305					PREVENTION
SALEM LEADERSHIP FOUNDATION PO BOX 7384	93-1215089	501(C)(3)	6,000		BRIDGE BUILDERS SUMMER CHALLENGE SPONSORSHIP/ OPEN

SALEM, OR 97303 STREETS SALEM EVENT SPONSORSHIP/COMMUNITY HOMELESS CONNECT SUPPORT/IMPROVE SOCIAL

(d) Amount of cash

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(c) IRC section

(a) Name and address of

(b) EIN

if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government assistance other) SALEM POLICE FOUNDATION 27-1899059 501(C)(3) 10,000 SUICIDE AWARENESS

(e) Amount of non-

(f) Method of valuation

(g) Description of

(h) Purpose of grant

CDONCODCUTD/CUTEE'C

SOCIAL DETERMINATE

OF HEALTH

SALEM, OR 97308					CIRCLE TITLE SPONSORSHIP/DISEASE PREVENTION & IMPROVE SOCIAL DETERMINATE OF HEALTH
SALVATION ARMY	94-1156347	501(C)(3)	25,000		LIGHTHOUSE

1901 Front St SALEM, OR 97301 IALCOHOL MENTOR/IMPROVE

(d) Amount of cash

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(c) IRC section

(b) EIN

(a) Name and address of

DO BOY 2621

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization if applicable arant cash (book, FMV, appraisal, non-cash assistance or assistance assistance other) or government

PSYCHIATRIC CRISIS CENTER 93-6002307 MARION COUNTY 23,367 OVERHEAD COSTS USE OF SPACE ACCESS TO MEDICAL SERVICES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SALEM, OR 97309

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Data	a -	DLN: 934	19315	3023	540		
Sch	edule J	Co	mpensati	ion Information	10	1B No.	1545-0	0047		
(Form 990)		For certain Office	20	110						
	Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.				line 23.	2018				
Depart	tment of the Treasury	► Go to <u>www.irs.go</u>		to Form 990. instructions and the latest inforn	nation.)pen i	to Pul	olic		
	al Revenue Service	4:			F		ectio			
	ne of the organiza EM HEALTH	ation			Employer identificat	tion nu	ımber			
Da	et I Ougetie	ons Regarding Compensa	tion		93-0579722					
Pa	rt I Questi	ons Regarding Compensa	tion				Yes	No		
1a				the following to or for a person liste y relevant information regarding the						
	First-class	or charter travel		Housing allowance or residence for	personal use					
		companions	님	Payments for business use of person						
		nification and gross-up payment	s L	Health or social club dues or initiation						
	☐ Discretion	ary spending account	Ц	Personal services (e.g., maid, chauf	feur, chef)					
b		xes in line 1a are checked, did th all of the expenses described abo		ollow a written policy regarding paym plete Part III to explain	nent or reimbursement	1 b				
2				or allowing expenses incurred by all	. 1-2	2				
	directors, truste	es, officers, including the CEO/E	xecutive Director	r, regarding the items checked in line	e la?					
3				d to establish the compensation of the	ne					
				not check any boxes for methods CEO/Executive Director, but explain i	n Part III.					
	, 	-								
	_ '	ation committee ent compensation consultant	✓	Written employment contract Compensation survey or study						
		of other organizations	▽	Approval by the board or compensa	tion committee					
		-	_							
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the fi	ling organization or a					
а	_	ance payment or change-of-cont	trol payment?			4a	Yes			
b		· · ·		ified retirement plan?		4b	Yes			
c	•		•	nsation arrangement?		4c		No		
	If "Yes" to any o	of lines 4a-c, list the persons and	d provide the app	licable amounts for each item in Part	: III.					
	0	\ F04(-\(4\) F04(-\(20\)		t						
5), 501(c)(4), and 501(c)(29)	_	the organization pay or accrue any						
•		ontingent on the revenues of:		the organization pay or decide any						
а	The organization	1?				5a		No		
b						5b		No		
	If "Yes," on line	5a or 5b, describe in Part III.								
6		ed on Form 990, Part VII, Sectio ontingent on the net earnings of		the organization pay or accrue any						
а	The organization	1?				6a		No		
b						6b		No		
	•	6a or 6b, describe in Part III.								
7	payments not d	escribed in lines 5 and 6? If "Yes	s," describe in Pa	the organization provide any nonfixed rt III		7		No		
8	subject to the in	nitial contract exception describe	d in Regulations	red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," de						
						8		No		
9				presumption procedure described in		9				
For F		iction Act Notice, see the Ins			 60053T Schedule J		1 990)	2018		

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990. Part VII.

instructions, on row (ii). Do not list any individuals that are not listed on Form 99 Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the to	90, otal	, Part VII. I amount of For	m 990, Part VII, Se	ection A, line 1a, ar	oplicable column ([)) and (E) amoun	ts for that indi	vidual.
(A) Name and Title	(A) Name and Title		kdown of W-2 and/c compensation	or 1099-MISC	(C) Retirement and other	(D) Nontaxable benefits	columns	(F) Compensation in
		(i) Base compensation Bonus & incentive compensation compensation (iii) (iii) Other reportable compensation		deferred compensation		(B)(i)-(D)	column (B) reported as deferred on prior Form 990	
See Additional Data Table								
								_
	\exists							
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	\dashv			<u> </u>				<u> </u>
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	1							
	1							

Jeneadie J (1 01111 330) 2010	rage 3						
Part III Supplemental Information							
Provide the information, explanation, or	Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.						
Return Reference	Explanation						
	SOME OF THE HOSPITAL'S EMPLOYEES RECEIVE DEFERRED COMPENSATION UNDER A 457(F) NONQUALIFIED PLAN. THIS COMPENSATION IS INCLUDED IN COMPENSATION REPORTED IN PART II. THE TOTAL NONQUALIFIED PORTION OF EACH PERSONS DEFERRED COMPENSATION IS: BAHAA WANLY \$26,787 BRUCE						

\$31,614 RALPH YATES \$34,394 SARAH HORN \$23,102 SHEA CORUM \$15,469

RODGERS \$17,080 CHRISTINE CLARKE \$7,871 DANIEL CHEN \$14,064 DENISE HOOVER \$15,724 JAMES PARR \$34,850 JUAN OYARZUN \$29,791 KATHERINE JONES \$28,492 LAURIE BARR \$23,461 LEAH MITCHELL \$29,963 LEILANI SLAMA \$14,388 MATTHEW BOLES \$4,005 NERVIN FANOUS \$28,492 NICHOLE VANDERHEYDEN

Dage 3

Schedule J (Form 990) 2018

I (Form 990) 2018

Software ID: Software Version:

> **EIN:** 93-0579722 Name: SALEM HEALTH

Form 990, Schedule	∍J,	Part II - Officers, D	irectors, Trustees, K	ey Employees, and I	lighest Compensate	d Employees		
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	column (B) reported as deferred on prior Form 990
Cheryl Nester Wolfe President & CEO	(i)	820,803	249,393	18,966	20,625	39,605	1,149,392	0
	(ii)	0	0	0	0	0	0	0
James Parr Chief Financial Officer	(i) (ii)	493,482 0	91,079 	1,800 	55,475 	39,383 	681,219 	0
Ralph Yates CMO Salem Health and SHMG	(i) (ii)	488,863	96,469	24,680	49,519	32,753	692,284	0
Leah Mitchell CIO/VP Kaizen Quality &	(i)	441,476	104,311	2,240	50,588	36,392	635,007	0
Bahaa Wanly	(ii) (i)	0 377,966	0 75,133	0 1,362	0 41,912	36,602	0 532,975	0
Chief Operating Officer	(ii)	o	73,133	1,502			332,973	
Laurie Barr Chief HR Officer - END	(i)	342,771	83,617	2,240	44,086	36,991	509,705	0
1/19/19 Sarah Horn	(ii)	0 342,054	0	0	0	0	0	0
Chief Nursing Officer	(i) (ii)	342,054 	66,284	1,344	43,727	36,826	490,235	
Christine Clarke General Surgeon	(i)	295,902	U	1,493	22,996	14,624	335,015	0
=	(ii)	0	0	0	0	0	0	0
Andrew Furman VP Med Affairs - End 2/25/18	(i)	124,442 		157,388 	3,165	15,874 	300,869	0
Denise Hoover	(ii) (i)	0 218,497	0 44,848	0 972	35,806	29,007	0 329,130	0
VP Surgical Services	(ii)	0		0	35,000	29,007	329,130	
Shea Corum VP IT Operations	(i)	217,081	42,987	841	29,988	33,498	324,395	0
Zennia Ceniza	(ii)	0	0	0	0	0	0	0
VP Clinical Operations	(i) (ii)	217,460	23,094	1,327	15,771	26,245 	283,897	0
Leilani Slama	(i)	195,737	38,718	2,262	27,561	32,784	297,062	0
VP Community Engagement	(ii)	0	0	0	0	0	0	0
Jaime Nichols Interim VP Human Resources	(i)	161,019	17,403 	146 	14,609	31,904 	225,081	0
Bruce Rodgers	(ii) (i)	86,569	0 50,577	911	25,098	12,886	0 176,041	0
VP Medical Group - END 1/5/19	(ii)	0	0	0	0	0	0	0
Juan Oyarzun Dir Cardiothoracic Medicine	(i)	1,152,177	25,000	6,164 	44,916	40,383	1,268,640	0
Katherine Jones	(ii) (i)	1,016,026	0	0 1,290	0 43,617	0 37,927	1,098,860	0
Cardiothoracic Surgeon	(ii)	0	 ol			0	1,050,000	
Nervin Fanous Cardiothoracic Surgeon	(i)	947,153	60,417	2,150	43,617	32,665	1,086,002	0
Nicole VanDerHeyden	(ii) (i)	0 613,489	0	0	0	0	0	0
SHMG Chief Medical Officer	(ii)	013,489	68,658 	7,482	52,239 	40,774 	782,642	0
Daniel Chen Neurology Physician	(i)	588,269	26,564	1,708	29,189	39,522	685,252	0
	(ii)	0	0	0	0	0	0	0

DLN: 93493153023540 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No. 1545-0047 Schedule K **Supplemental Information on Tax-Exempt Bonds** (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ▶ Attach to Form 990. Open to Public Department of the Treasury Internal Revenue Service ▶Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization **Employer identification number** SALEM HEALTH 93-0579722 Part I **Bond Issues** (c) CUSIP # (g) Defeased (i) Pool (a) Issuer name (b) Issuer EIN (d) Date issued (e) Issue price (f) Description of purpose (h) On behalf of financing issuer Yes No Yes No Yes No 794458CY3 REFUND SERIES 2004AB AND Х Х Χ HOSPITAL FACILITY AUTHORITY 52-1542796 11-13-2008 125,000,000 OF THE CITY OF SALEM 2006B HOSPITAL FACILITY AUTHORITY 794458EL9 REFUND SERIES 2013AB AND 52-1542796 11-01-2016 215,638,877 Χ Χ OF THE CITY OF SALEM 2008A Part ${f I}$ Proceeds С 50,000,000 14,580,000 2 125,021,764 216,071,505 5 6 7 633,004 1.649.486 8 1,153,492 9 10 9,260,268 11 113,975,000 214,380,232 12 41,788 13 2009 Yes No Yes No Yes No Yes No Were the bonds issued as part of a current refunding issue? Χ Χ 14 Were the bonds issued as part of an advance refunding issue? 15 Χ Χ Has the final allocation of proceeds been made? Χ Χ 16 Does the organization maintain adequate books and records to support the final allocation of Χ Χ **Private Business Use** Part 🏻 В C Δ D Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property Х

Χ

Cat. No. 50193E

Χ

Schedule K (Form 990) 2018

Are there any lease arrangements that may result in private business use of bond-financed

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

b

C

d

6

Part IV

b

C

Arbitrage

Page **2**

D

D

Schedule K (Form 990) 2018

No

Yes

Yes

В

No

1.000 %

0.200 %

1.200 %

Χ

Х

Χ

Yes

C

No

Yes

Χ

Χ

Χ

Χ

Χ

No

Χ

Χ

Χ

Χ

0.500 %

0.100 %

0.600 %

Χ

Χ

Χ

Yes

Χ

Χ

В

Χ

Χ

Χ

Νo

Χ

Χ

2580 %

Χ

Χ

Α

Yes

Χ

Χ

Χ

Х

UBS AG

C

No

Yes

Are there any research agreements that may result in private business use of bond-financed

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12

Has the organization established written procedures to ensure that all nongualified bonds of

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

counsel to review any research agreements relating to the financed property?

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

Exception to rebate?

hedge with respect to the bond issue?

Was the hedge terminated?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Term of GIC

the GIC satisfied?

requirements of section 148? . . .

Return Reference

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

Schedule K (Form 990) 2018

(GIC)?

period?

Part V

Part VI

COLUMN A:

Χ

Yes

Χ

R

No

C

No

C

Nο

Yes

Yes

Page 3

No

D

D

No

Yes

Yes

Yes No Yes No Χ Χ

Yes

Χ

Α

Χ

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Χ

THE BONDS MET A SPENDING EXCEPTION TO REBATE AND. THEREFORE. NO PAYMENT WILL EVER BE DUE ON THE BONDS.

Were gross proceeds invested in a guaranteed investment contract

Х

No

Explanation

ORGANIZATION HAS NOT UNDERTAKEN AN ANALYSIS OF THE PRIVATE SECURITY TEST WITH RESPECT TO THE BONDS AS THE LEVEL OF PRIVATE BUSINESS USE AND/OR UNRELATED TRADE OR BUSINESS REPORTED IN PART III, LINE 6, IS NOT IN EXCESS OF AMOUNTS PERMITTED UNDER SECTION 145 OF THE CODE. PART IV, LINE 2(B): THE REFUNDING AND NEW MONEY PORTIONS OF THE BONDS HAVE MET THE 6-MONTH EXCEPTION TO REBATE. PART IV, LINE 2(C): PROCEEDS OF

THE DIFFERENCE BETWEEN PART I (E) AND PART II. LINE 3 IS DUE TO INTEREST EARNINGS IN THE PROJECT FUND. PART I (A): THE HOSPITAL FACILITY AUTHORITY OF THE CITY OF SALEM, OREGON REVENUE BONDS PART I (F): PROCEEDS WERE USED TO REFUND SERIES 2004AB AND SERIES 2006B BONDS, FINANCE THE CONTRUCTION OF THE PATIENT TOWER AND OTHER IMPROVEMENTS. PART II, LINE 1: BONDS REFUNDING SERIES 2008C: SERIES 2013AB (ISSUED JUNE 27, 2013). PART III, LINE 7: AS PROVIDED IN TREASURY REGULATION SECTION 1.141-4(C)(2)(I)(B), THE AMOUNT OF PRIVATE PAYMENTS TAKEN INTO ACCOUNT UNDER THE PRIVATE PAYMENTS TEST MAY NOT EXCEED THE AMOUNT OF PRIVATE BUSINESS USE AND/OR UNRELATED TRADE OR BUSINESS USE.

ACCORDINGLY, THE AMOUNT OF PRIVATE PAYMENTS FOR THE REPORTING PERIOD DOES NOT EXCEED THE AMOUNT STATED IN PART III, LINE 6. THE

Return Reference	Explanation
COLUMN B:	THE DIFFERENCE BETWEEN PART I(E) AND PART II, LINE 3 IS DUE TO INTEREST EARNINGS ON BOND PROCEEDS. PART I (A): THE HOSPITAL FACILITY AUTHORITY OF THE CITY OF SALEM, OREGON REVENUE BONDS PART I (F): BONDS PROCEEDS WERE EXPENDED TO REFUND THE 2013AB BONDS (ISSUED ON JUNE 27, 2013), TO REFUND THE 2008A BONDS (ISSUED ON OCTOBER 8, 2008) TO REFUND THE 2006A BONDS (ISSUED ON NOVEMBER 15, 2006) AND TO PAY COSTS OF ISSUANCE RELATING TO THE BONDS. PART II, LINE 13: SINCE THE PROCEEDS OF THE BONDS WERE USED FOR REFUNDING PURPOSES, THE YEAR OF SUBSTANTIAL COMPLETION IS NOT APPLICABLE. PART III, LINE 7: AS PROVIDED IN TREASURY REGULATION SECTION 1.141-4(C)(2)(I)(B), THE AMOUNT OF PRIVATE PAYMENTS TAKEN INTO ACCOUNT UNDER THE PRIVATE PAYMENT TEST MAY NOT EXCEED THE AMOUNT OF PRIVATE BUSINESS USE AND/OR UNRELATED TRADE OR BUSINESS USE. ACCORDINGLY, THE AMOUNT OF PRIVATE PAYMENTS FOR THE REPORTING PERIOD DOES NOT EXCEED THE AMOUNT STATED IN PART III, LINE 6. THE ORGANIZATION HAS NOT UNDERTAKEN AN ANALYSIS OF THE PRIVATE SECURITY TEST WITH RESPECT TO THE BONDS, AS THE LEVEL OF PRIVATE BUSINESS USE AND/OR UNRELATED TRADE OR BUSINESS REPORTED IN PART III, LINE 6, IS NOT IN EXCESS OF AMOUNTS PERMITTED UNDER SECTION 145 OF THE CODE. PART IV, LINE 2(B): THE PORTION OF BOND PROCEEDS USED FOR CURRENT REFUNDING HAS MET THE 6-MONTH EXCEPTION TO REBATE.

efile GRAPH	C print - DO NOT PROCESS As Filed Data -		DLN: 93493153023540
SCHEDUL (Form 990 or EZ)	to Form 990 or 990-EZ sponses to specific questions on any additional information. o or 990-EZ. or the latest information.	OMB No. 1545-0047 2018 Open to Public Inspection	
Vamel Betherofg SALEM HEALTH 990 Schedule	ที่gation O, Supplemental Information	93-057972	identification number
Return Reference	Ex	planation	
FORM 990, PART VI, SECTION B, LINE 11B:	THE ORGANIZATION'S ACCOUNTING & FINANCE TEAM V M IT ENGAGES TO PREPARE AND REVIEW THE RETURN E FORM 990 BEFORE IT IS PRESENTED TO THE GOVERN NANCE ADMINISTRATION ADDRESSES AND RESPONDS CE COMMITTEE. AFTER IT IS REVIEWED BY THE GOVER ARDED TO THE ENTIRE BOARD OF TRUSTEES PRIOR TO	. THE CONTROLLER AND CFO REVIE IANCE COMMITTEE OF THE BOARD (TO QUESTIONS RAISED BY MEMBER NANCE COMMITTEE, THE FINAL FOR	EW A DRAFT OF TH OF TRUSTEES. FI RS OF THE GOVERNAN RM 990 IS FORW

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C:	ON AN ANNUAL BASIS THE SECRETARY OF THE HOSPITAL SHALL SEND TO EACH PERSON WHO IS A TRUSTE E, OFFICER, OR MEMBER OF A COMMITTEE, AND TO THOSE EMPLOYEES OF THE HOSPITAL AS THE BOARD MAY DETERMINE, A COPY OF THE POLICY REGARDING CONFLICTS OF INTEREST, TOGETHER WITH A QUEST IONNAIRE INQUIRING AS TO CONFLICTS, TO BE COMPLETED AND RETURNED TO THE SECRETARY BY THE T RUSTEE, OFFICER, COMMITTEE MEMBER OR EMPLOYEE PRIOR TO THE BEGINNING OF EACH CALENDAR YEAR

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15:	EXECUTIVE COMPENSATION AT SALEM HEALTH IS DESIGNED TO ALLOW THE ORGANIZATION TO RECRUIT AN D RETAIN QUALIFIED SENIOR LEADERS. THE GOVERNANCE COMMITTEE OF THE SALEM HEALTH BOARD OF T RUSTEES, NONE OF WHOM IS A SALEM HEALTH EMPLOYEE, ENGAGES ONE OR MORE INDEPENDENT CONSULTA NTS TO PROVIDE MARKET DATA ON CEO COMPENSATION, INCLUDING BENEFITS, FOR THE CEOS AT COMPAR ABLE ORGANIZATIONS. THIS INFORMATION IS USED BY THE GOVERNANCE COMMITTEE AND BOARD OF TRUS TEES IN THEIR DISCUSSIONS AND DECISIONS ON CEO COMPENSATION. COMPENSATION FOR THE CEO IS R EVIEWED ON AN ANNUAL BASIS. THE MOST RECENT REVIEW TOOK PLACE IN JULY/AUGUST 2019. THE COM PENSATION DELIBERATIONS AND DECISIONS ARE DOCUMENTED IN THE GOVERNANCE COMMITTEE AND BOARD MINUTES FOR THIS MEETING, ONE OR MORE INDEPENDENT CONSULTANTS ARE ALSO RETAINED TO REVIEW EXECUTIVE COMPENSATION SEPARATE FROM THE CEO. THE CEO, IN CONJUNCTION WITH THE INDEPENDENT CONSULTANTS, ENSURES THAT EACH EXECUTIVE'S COMPENSATION IS COMPETITIVE IN THE MARKET FOR SIMILAR POSITIONS AT COMPARABLE ORGANIZATIONS. THE CEO ALSO PROVIDES INFORMATION TO THE B OARD GOVERNANCE COMMITTEE ON THE LEVELS OF EXECUTIVE COMPENSATION.

Return Explanation

FORM 990,	THE CONFLICT OF INTEREST POLICY AND GOVERNING DOCUMENTS ARE AVAILABLE ON THE HOSPITAL WEBSITE.
PART VI,	
SECTION C,	
LINE 19:	ļ ,

Return Explanation
Reference

FORM 990, PART XI, LINE 9, CHANGE IN FAIR VALUE OF INTEREST RATE SWAP AGREEMENT -2,823,233. CHANGE IN NET BENEFIT COS
T -1,794,648. CHANGE IN BENEFICIAL INTEREST IN FOUNDATION 112,020. Book/Tax Difference in
Partnership Income 2,261,004. TOTAL TO FORM 990, PART XI, LINE 9 -2,244,857.

CHANGES
IN NET
ASSETS:

efile GRAPHIC print - DO NOT PROCESS AS

As Filed Data -

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

OMB No. 1545-0047

DLN: 93493153023540

Open to Public

Department of the Treasury Internal Revenue Service

SALEM HEALTH

Name of the organization

(Form 990)

▶ Attach to Form 990.▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

Inspection
Employer identification number

						93-0579722			
Part I Identification of Disregarded Entities Complete	te if the or	ganization answ	ered "Yes" on Form	990), Part IV, line 3	3.			
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary activity	(c) Legal domicile (st. or foreign countr	(c) Legal domicile (state or foreign country)		(e) End-of-year assets	(f) Direct controlling entity		
(1) MWVP INC 570 LIBERTY ST SE STE 200 SALEM, OR 97301		HOLDS LAND	OR				SHHC		_
									_
									_
									_
Part II Identification of Related Tax-Exempt Organizations during the tax years.		nplete if the org	anization answered	"Yes	s" on Form 990,	Part IV, line 34 b	pecause it had one or	more	
(a) Name, address, and EIN of related organization	(b) Primary activity		(c) Legal domicile (state or foreign country)	(d) Exempt Code section		(e) Public charity status (if section 501(c)(3))		(g) Section 512((13) controll entity?	
(1)SALEM HEALTH FOUNDATION 890 OAK STREET SE	SUPPO	DRT SH	OR	501(c)(3)		7	SHHC	Yes	No No
SALEM, OR 97301 23-7002687									
(2)SALEM HEALTH HOSPITALS & CLINICS 890 OAK STREET SE	LEASE	S LAND	OR	501(c)(3)		12, TYPE I	NA		No
SALEM, OR 97301 93-0823471 (3)SALEM HEALTH WEST VALLEY	HOSPI	ITAL	OR	501(c)(3)		3	SHHC	+	No
525 SOUTHEAST WASHINGTON ST DALLAS, OR 97338 43-1960221									
(4)WEST VALLEY HOSPITAL FOUNDATION 525 SOUTHEAST WASHINGTON ST	SUPPO	DRT SHWV	OR	501	1(c)(3)	12, TYPE I	SHHC		No
DALLAS, OR 97338 93-1298564									
(5)WILLAMETTE VALLEY INSURANCE COMPANY 745 FORT STREET	INSUR	ANCE	HI	501	1(c)(3)	12, TYPE I	SHHC		No
HONOLULU, HI 96813 20-1836190									<u> </u>
(6)SALEM HEALTH PROFESSIONAL SERVICES 890 OAK STREET SE SALEM, OR 97301 75-3175249	BILLIN	lG	OR	501	1(c)(3)	12, TYPE I	SHHC		No
				\top					
For Paperwork Reduction Act Notice, see the Instructions for Fo	rm 990.		Cat. No. 5013	5Y		I	Schedule R (Form	990) 2	018

Schedule R (Form 990) 2018													Page	2
Part III Identification of Related Organi					organization	answered "	Yes" on Forr	n 990,	, Part	IV, line 34	beca	use it	t had	
one or more related organizations treated as a partnersl (a) Name, address, and EIN of related organization		(b) Primary activity	(c)	(d) Direct controlling entity	(e) Predominant income(related unrelated, excluded from tax under sections 512-	(f) Share of total income	(g) Share of end- of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)			(k Percer owner	ntage
					514)			Yes	No	-	Yes	No		
(1) SALEM AMBULATORY SURGERY CENTER LLC 570 LIBERTY ST SE SUITE 200 SALEM, OR 97301 82-4752936		SURGERY CENTER	OR	NA	RELATED	0	51,000		No	0		No	51.0	000 %
(2) WILLAMETTE SURGERY CENTER LLC 890 OAK STREET SE SALEM, OR 97301 93-0579722		SURGERY CENTER	OR	SALEM HEALTH	RELATED	266,794	1,435,112		No	0		No	54.2	200 %
Part IV Identification of Related Organi	izations Taxable as	a Corporatio	n or T	rust Comp	lete if the ord	lanization ar	swered "Ye	s" on	Form	990. Part I	V. lin	e 34		
because it had one or more related							iomered re	5 011		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	• ,			
(a) Name, address, and EIN of related organization	(b) Primary activity	(sta	(c) Legal domicile ate or fore		(d) Direct controlling entity	(e) Type of entity C corp, S corp, or trust)	(f) Share of tota income	(g) Share of e year asset		d-of- Per-	(h) Percentage ownership		(i Section (13) cor enti	512(b ntrolle ty?
(1)OREGON HEALTHCARE ENTERPRISES INC TTEE	TAX TRUST PROGRAM		country) OR		Δ	Trust	126,04	19		0 6.58	7 %		Yes	No No
4000 KRUSE WAY PL BLDG 2 STE 100 LAKE OSWEGO, OR 97035 45-6525337														ı
(2)OREGON HEALTHCARE ENTERPRISES INC TTEE 4000 KRUSE WAY PL BLDG 2 STE 100 LAKE OSWEGO, OR 97035 45-6822739	TAX TRUST PROGRAM		OR	ľ	IA	Trust		0		0 0%				No
(3)PACIFIC MEDICAL CONDOMINIUM UNIT OWNERS 890 OAK STREET SE SALEM, OR 97301 45-4353791	OWNERS ASSN		OR	S	ALEM HEALTH	C Corp		0		0 71.5	90 %			No
	1						1							

Pa	Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1 D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	1 b	Yes	
c	Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d	Loans or loan guarantees to or for related organization(s)	1 d	Yes	
е	Loans or loan guarantees by related organization(s)	1e		No
f	Dividends from related organization(s)	1f		No
g		1 g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1 i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k	Yes	
I	Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p	Yes	
q	Reimbursement paid by related organization(s) for expenses	1 q	Yes	
r	Other transfer of cash or property to related organization(s)	1r	Yes	
s	Other transfer of cash or property from related organization(s)	1 s	Yes	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.			

	Sharing of paid employees with related organization(s)				10 100				
р	Reimbursement paid to related organization(s) for expenses				Lp Yes				
q	Reimbursement paid by related organization(s) for expenses				Lq Yes				
r	Other transfer of cash or property to related organization(s)				1r Yes				
	Other transfer of cash or property from related organization(s)				ls Yes				
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.									
(a) Name of related organization			(c) Amount involved	(d) Method of determining amou	ınt involved				
 		Transaction type (a-s)							
4									
									

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Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	domicile	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)			(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	partner?		(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
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