DLN: 93493196061520 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 09-01-2018 , and ending 08-31-2019 D Employer identification number B Check if applicable MAKE-A-WISH FOUNDATION OF AMERICA □ Address change 86-0481941 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 1702 E HIGHLAND AVE NO 400 ☐ Amended return ☐ Application pending (602) 279-9474 City or town, state or province, country, and ZIP or foreign postal code PHOENIX, AZ  $\,\,$  85016  $\,$ G Gross receipts \$ 120,633,580 Name and address of principal officer H(a) Is this a group return for RICHARD DAVIS ☐Yes **☑**No subordinates? 1702 E HIGHLAND AVE NO 400 H(b) Are all subordinates PHOENIX, AZ 85016 ☐ Yes ☐No ıncluded? **✓** 501(c)(3) 501(c)( ) **◄** (insert no ) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW WISH ORG L Year of formation 1983 M State of legal domicile AZ K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities TOGETHER, WE CREATE LIFE-CHANGING WISHES FOR CHILDREN WITH CRITICAL ILLNESSES Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 24 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) **6** Total number of volunteers (estimate if necessary) . . . . 6 50 Total unrelated business revenue from Part VIII, column (C), line 12 -317,289 **b** Net unrelated business taxable income from Form 990-T, line 34 -317,289 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 82,706,985 86,378,178 Ravenua 8,707,460 9 Program service revenue (Part VIII, line 2g) . 12,336,553 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 1,747,281 3,132,949 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 3,747,655 2,849,470 96,909,381 104,697,150 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 55,097,314 52,383,111 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 21,216,652 22,041,238 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 3,079,492 3,527,701 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶13,847,833 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 22,401,350 22,395,203 101,794,808 100,347,253 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . -4,885,427 4,349,897 Net Assets or Fund Balances Beginning of Current Year End of Year 77,553,013 75,083,885 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 34,221,518 29,746,515 22 Net assets or fund balances Subtract line 21 from line 20 . 43,331,495 45,337,370 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-07-14 Signature of officer Sign Here MAUREEN MUSSELMAN CHIEF FINANCIAL OFFICER Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2020-07-10 P00743140 Paid self-employed Firm's name ► DELOITTE TAX LLP Firm's EIN ► 86-1065772 Preparer Use Only Firm's address ► TWO JERICHO PLAZA Phone no (516) 918-7000 JERICHO, NY 11753 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page <b>2</b>
Pa	t III Statement	of Program Servi	e Accomplis	hments		
	Check If Sche	dule O contains a resp	onse or note to	any line in this Part III .		🗆
1	Briefly describe the o	organization's mission				
SEE S	SCHEDULE O					
2	Did the organization	undertake any significa	ant program ser	vices during the year wh	ich were not listed on	
	the prior Form 990 o	r 990-EZ?				🗌 Yes 🗹 No
	If "Yes," describe the	ese new services on Sc	nedule O			
3	Did the organization	cease conducting, or n	nake significant	changes in how it condu	cts, any program	
	services?					🗌 Yes 🗹 No
	If "Yes," describe the	ese changes on Schedu	le O			
4	Section 501(c)(3) an		ons are required	I to report the amount of	argest program services, as meas f grants and allocations to others,	
4a	(Code	) (Expenses \$	72,253,270	including grants of \$	52,383,111 ) (Revenue \$	15,346,867 )
	See Additional Data					
4b	(Code	) (Expenses \$		including grants of \$	) (Revenue \$	)
4c	(Code	) (Expenses \$		including grants of \$	) (Revenue \$	)
4d	Other program service	ces (Describe in Sched	ule O)			
	(Expenses \$	•	luding grants of	\$	) (Revenue \$	)
4e	Total program serv	vice expenses 🟲	72,253,2	.70		

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Pai	tiV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 2	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥞	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	_
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
	Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section $170(b)(1)(A)(II)$ ? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
Ь	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No

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Par	Checklist of Required Schedules (continued)			
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current		Yes Yes	No
	and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	165	
•	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
•	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
,	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I	25b		No
	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			
		28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	<b>28</b> c		No
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🐒	29	Yes	
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that			No
	is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

 ${f c}$  Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 

No

Yes

115

1a

1b

7b

7с

7e

7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

No

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7d |

10a

10b

11a

11b

12b

13b

13c

Yes

Nο

No

No

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

**b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

d If "Yes," indicate the number of Forms 8282 filed during the year . . . .

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file

Page **6** 

					rage <b>o</b>
	rt VI	<b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	respo	onse to i	ines
Se	ction	A. Governing Body and Management			
				Yes	No
1a	Enter	the number of voting members of the governing body at the end of the tax year  1a  24			
	body,	re are material differences in voting rights among members of the governing or if the governing body delegated broad authority to an executive committee or ir committee, explain in Schedule O			
Ь	Enter	the number of voting members included in line 1a, above, who are independent  1b 24			
2		ny officer, director, trustee, or key employee have a family relationship or a business relationship with any other r, director, trustee, or key employee?	2		No
3		ne organization delegate control over management duties customarily performed by or under the direct supervision icers, directors or trustees, or key employees to a management company or other person?	3		No
4		ne organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did th	ne organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did th	ne organization have members or stockholders?	6		No
7a	Did th	ne organization have members, stockholders, or other persons who had the power to elect or appoint one or more			
	meml	pers of the governing body?	7a 7b		No No
	perso	ns other than the governing body?	/5		
8	the fo	ne organization contemporaneously document the meetings held or written actions undertaken during the year by following			
	_	overning body?	8a	Yes	
Ь	Each	committee with authority to act on behalf of the governing body?	8b	Yes	
9		ere any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the inzation's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction	B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	e.)	
				Yes	No
L0a	Did th	ne organization have local chapters, branches, or affiliates?	10a	Yes	
b		s," did the organization have written policies and procedures governing the activities of such chapters, affiliates, ranches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
l1a	Has tl form?	he organization provided a complete copy of this Form 990 to all members of its governing body before filing the	11a	Yes	
b	Descr	ibe in Schedule O the process, if any, used by the organization to review this Form 990			
L2a	Did th	ne organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b		officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	12b	Yes	
С		ne organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in dule O how this was done</i>	12c	Yes	
L3	Did th	ne organization have a written whistleblower policy?	13	Yes	
L4		ne organization have a written document retention and destruction policy?	14	Yes	
L5	Did th	ne process for determining compensation of the following persons include a review and approval by independent instructions, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	•	rganization's CEO, Executive Director, or top management official	15a	Yes	
		officers or key employees of the organization	15b	Yes	
_		s" to line 15a or 15b, describe the process in Schedule O (see instructions)			
L6a	Did th	ne organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a le entity during the year?	16a		No
b	ın joir	s," did the organization follow a written policy or procedure requiring the organization to evaluate its participation of the venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
		s with respect to such arrangements?	16b		
Se	ction	C. Disclosure			
L7	List th	ne States with which a copy of this Form 990 is required to be filed AK , AL , AR , AZ , CA , CO , CT , DC , FL , , KY , LA , MA , MD , ME , MI , MN , MO , M , NM , NV , NY , OH , OK , OR , PA , RI , So WI , WV	15 , NC	, ND , I	LN , HI
18		on 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s available for public inspection. Indicate how you made these available. Check all that apply			
	☑ (	Own website 🔲 Another's website 🗹 Upon request 🔲 Other (explain in Schedule O)			
L9	Descr	ribe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest and financial statements available to the public during the tax year			
20		the name, address, and telephone number of the person who possesses the organization's books and records JREEN MUSSELMAN 1702 E HIGHLAND AVE SUITE 400 PHOENIX, AZ 85016 (602) 385-6906			

101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (	Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), ( if the organization's <b>current</b> key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five <b>current</b> high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's <b>former</b> office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's <b>former dir</b> e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one bo oth a direct	ox, un off tor/t	t cho unles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

Form	990 (2018)				_	_									Page <b>8</b>
Part	Section A. Officers, Direction (A)	ectors, Trustees	s, Key I	Empl			and	High		ompens (D)	ate	l -	(con	tınued) <b>(F</b>	
	Name and Title Average hours per week (list any hours for related			one bo	ox, i an of tor/t	ot che unles fficer trust	<u> </u>	rson a	Rep comp fro organi	portable Reportable Reportable compensation compensation (W- organization		(E) Reportable compensatio from related organizations ( 2/1099-MISO	n I W-	Estimated amount of other compensation from the organization and	
		organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/10	JJ°⊞⊾⊖ €	-)	2/1000 1120	relat organiz	ed	
See A	Additional Data Table					$\dagger$		$\vdash$							
		+				T		$\top$							
						$\perp$		'							
			<u> </u>	$\perp$	$\perp$	$\perp$	<u> </u>	⊥'							
								'							
						$oxed{L}$	<u> </u>								
	Sub-Total		Δ,		· .		<b>*</b>	_			_		+		
	Total (add lines 1b and 1c)	•					•	_	4	1,096,818			0		237,331
2	Total number of individuals (includir of reportable compensation from the			e liste	ed a	ibove	e) who	) rece	eived mo	ore than	\$10	00,000			
3	Did the organization list any <b>forme</b> line 1a <sup>7</sup> If "Yes," complete Schedule			:ee, k	ey e	≗mpl •	oyee,	or hı	ghest co	ompensa • •	ited •	employee on	3	Yes	No No
4	For any individual listed on line 1a, i organization and related organizatio individual	is the sum of repo ons greater than s	ortable ( \$150,00 • •	comp 10? If	ensa "Ye:	atior s," c	n and comple:	other te Sc	r comper chedule . • •	nsation f	from :h	the	4		,
5	Did any person listed on line 1a recesservices rendered to the organizatio									ation or	ındı	vidual for		1	
Se	ection B. Independent Contrac	•			_				<u> </u>		_		5		No
1	Complete this table for your five hig from the organization Report comp	ghest compensate											mpen	nsation	
·	·	(A)		уча	end	lirig	WILLI	F WIL	:Nill tile	T		(B)		(0	
TRUE	NORTH INC	e and business addre	355									option of services ONLINE SERVICES	5	Comper 2	nsation 2,480,915
630 TH	HIRD AVE 12TH FLOOR YORK, NY 10017														
	B MASON				_	_		_		MARKET	TING	SERVICES		1	.,716,093
	D GILROY ROAD MORE, MD 21031														
CLIFTO	ON LARSON ALLEN LLP									ACCOU	NTIN	G SERVICES		1	.,375,434
PHOEN	THOMAS RD NIX, AZ 85012												_		
	HWEST PUBLISHING & MAILING			_	_	_	_	_		PRINTIN	ĪG &	POSTAGE SERVICE	ES	1	.,340,634
TOPEK	SE ADAMS KA, KS 66609									- ~= 0				ļ	
	ONSULTING DX 35146									IT SERV	ICES	;		1	.,274,241
SEATT	ox 35146 TLE, WA 98124 Fotal number of independent contracto	- Carabidina hii	· ~~+ lux	-t-ad	·- +		hatad.		- \ who		٠ (	#!\-\ #100 O	an of		
	otal number of independent contractors compensation from the organization <b>&gt;</b>		. NOT IIIII	itea .	.0 tm	105e	listeu	abov	/e) wno	received	Пп	ore than \$100,0	)U 01		

Part		Statement of	Revenue									rage <b>3</b>
		Check if Schedul	e O contains	a respo	onse or note to any	line in thi	s Part VIII				<u>.</u>	🗆
						( <b>A</b> Total re		Rela ex fur	(B) ated or empt action	Unre bus	C) elated iness enue	( <b>D</b> ) Revenue excluded from tax under sections 512 - 514
	1:	a Federated campaig	ns	1a	4,652			iev	/enue			312 - 314
Contributions, Gifts, Grants and Other Similar Amounts		<b>b</b> Membership dues		<b>1</b> b								
Gra not		<b>c</b> Fundraising events		1c								
E &		d Related organizatio	ns	1d	_							
<u> </u>		e Government grants (co	ontributions)	1e								
ns,	1	f All other contributions,										
er S		and similar amounts no above	ot included	1f	86,373,526							
듈		g Noncash contribution	ons included									
Contributions, and Other Sim					701,040							
ح ت		<b>h Total.</b> Add lines 1a	-1r	•	•		5,378,178					
a li	_	CHAPTER ACCECCMENT	~		Business	Code	12 1	.02,342	12,10	2 342		
ven		CHAPTER ASSESSMENTS	<del></del>			561000		222,740		2,740		
a <del>ž</del>		CONFERENCE REVENUE				561499		11,471		1,471		
Service Revenue	С	TRAINING REVENUE				611430		11,471		1,471		
₹ *	d	I		_								
ram	е											
Program	f	All other program se	rvice revenue		12	336,553						<b>I</b>
<u>.</u>	g	Total. Add lines 2a-2	f		<u> </u>	-						
		Investment income (ii similar amounts) .			nterest, and other	.	663,824	4				663,824
		Income from investme			ond proceeds							
	5	Royalties										
			(ı) Rea	l	(II) Personal							
	6a	Gross rents	8	03,464								
	Ŀ	Less rental expenses		87,173		1						
	_	Rental income or	-	83,709		4						
	C	(loss)	-3	03,709								
	c	Net rental income o	r (loss)			]	-383,709	€			-317,289	-66,420
			(ı) Securit	ies	(II) Other	_						
	7a	Gross amount from sales of	17,2	18,382								
		assets other than inventory										
	Ŀ	Less cost or				1						
		other basis and sales expenses	14,9	06,675	-157,418	3						
		Gain or (loss)	·	11,707	157,41	3		_				
		d Net gain or (loss) . Gross income from fi			<b>•</b>	-	2,469,125					2,469,125
<u>a</u>	Od	(not including \$	_	of								
eun		contributions reporte See Part IV, line 18		а								
ev.	Ŀ	Less direct expense		ь		-						
er		Net income or (loss)		ing ev	ents	_						
Other Revenue	9a	Gross income from g	amıng actıvıtı	es								
		See Part IV, line 19		а								
	Ŀ	Less direct expense	s	b		1						
	c	Net income or (loss)	from gaming	activit	ies							
	10	<b>a</b> Gross sales of invent returns and allowand										
		retarns and anowane		a								
	Ŀ	Less cost of goods s	sold	b		1						
	c	Net income or (loss)	from sales of	ınvent	cory ►							
		Miscellaneous			Business Code							
	11	LaCENTRALIZED SERV	ICES		54120	0	2,022,775	5	2,022,775			
					900099		022.20	1	022.264			
	t	P REBATES & ROYALT	IES		900099		833,26:	1	833,261			
		LICT DENIET COLOR			54180	1	אין פרו	=				222,865
	C	LIST RENTAL INCOM	IE		541800		222,865					222,865
		d All other revenue				1	154,278		154,278			
		d All other revenue . • <b>Total.</b> Add lines 11a			<u> </u>		134,2/8		134,2/8	1		
							3,233,179	9		-		
		<b>2 Total revenue.</b> See	INSTRUCTIONS	• •	• • • •	:	104,697,150	o	15,346,867		-317,289	3,289,394
												Form <b>990</b> (2018)

Forn	n 990 (2018)				Page <b>10</b>
	Statement of Functional Expenses cion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	anızatıons must comp	lete column (A)	
	Check if Schedule O contains a response or note to any	/ line in this Part IX			🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	52,304,974	52,304,974		
2	Grants and other assistance to domestic individuals See Part IV, line 22	_			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16	78,137	78,137		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	3,896,673	1,664,243	1,533,508	698,922
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	14,788,448	6,252,065	5,901,700	2,634,683
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	453,005	189,689	171,488	91,828
9	Other employee benefits	1,611,511	731,226	588,048	292,237
10	Payroll taxes	1,291,601	576,447	479,430	235,724
11	Fees for services (non-employees)				
a	Management				
b	DLegal	36,166	14,520	21,635	11
c	Accounting	1,345,661	1,292,613	53,048	
d	<b>i</b> Lobbying				
e	Professional fundraising services See Part IV, line 17	3,527,701			3,527,701
f	Investment management fees	225,450		225,450	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	5,888,481	2,877,707	1,486,384	1,524,390
12	Advertising and promotion	115,614	9,347	11,336	94,931
13	Office expenses	6,627,709	2,460,110	1,149,264	3,018,335
14	Information technology	1,831,187	871,142	315,146	644,899
15	Royalties				
16	Occupancy	1,083,369	300,659	660,056	122,654
	Travel	957,271	428,883	334,482	193,906
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19	Conferences, conventions, and meetings	1,057,751	798,365	191,984	67,402
20	Interest	566,288		566,288	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,155,094	650,147	346,206	158,741
23	Insurance	788,340	678,349	83,316	26,675
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O )				
,	a BANK/MERCHANT FEES	531,975	28	26,494	505,453
	b MEMBERSHIP DUES	85,517	65,088	14,834	5,595
-	c PAYROLL ADMIN FEES	61,089		61,089	
	d LICENSES AND PERMITS	26,610	8,611	14,258	3,741
,	e All other expenses	11,631	920	10,706	5
25	Total functional expenses. Add lines 1 through 24e	100,347,253	72,253,270	14,246,150	13,847,833
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined	6,839,354	2,501,170	901,029	3,437,155

Form **990** (2018)

Page **11** 

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31 32

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34

17.880.409

6.981.701

29.746.515

23.501.883

11,507,156

10.328.331

45,337,370

75,083,885

Form **990** (2018)

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8,702,539

34.221.518

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12,306,386

10,126,942

43,331,495

77,553,013

Form 990 (2018)

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34

Liabilities 22

**Fund Balances** 

Assets or 30

Net

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here 

and complete lines 30 through 34.

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

	(A) Beginning of year		( <b>B)</b> End of year
1 Cash-non-interest-bearing	3,400,228	1	4,939,442
2 Savings and temporary cash investments	18,407	2	364,584
3 Pledges and grants receivable, net	7,460,565	3	8,840,861
4 Accounts receivable, net	880,308	4	635,687
5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete  Date to a formation to the director of the d		5	

		· · · · · · · · · · · · · · · · · · ·			
	4	Accounts receivable, net	880,308	4	635,68
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
;	7	Notes and loans receivable, net		7	
3	8	Inventories for sale or use	140,967	8	7,93

	6	section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations.	c)(3)(B), and section 501(c)(9)		6		
ets	7	Notes and loans receivable, net				7	
SS	8	Inventories for sale or use			140,967	8	7,939
A	9	Prepaid expenses and deferred charges		1,248,857	9	2,685,958	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	33,503,781			
	b	Less accumulated depreciation	10b	5,408,319	26,230,371	10c	28,095,462
	11	Investments—publicly traded securities .		36,113,489	11	26,239,005	
	4.5	T	4.4	F		4.5	4 447 669

	basis Complete Part VI of Schedule D	10a	33,503,781			
b	Less accumulated depreciation	<b>10</b> b	5,408,319	26,230,371	10c	28,095,462
11	Investments—publicly traded securities .			36,113,489	11	26,239,005
12	Investments—other securities See Part IV, line	11 .			12	1,147,668
13	Investments—program-related See Part IV, line	e 11 .			13	
14	Intangible assets				14	
15	Other assets See Part IV, line 11			2,059,821	15	2,127,279
16	Total assets.Add lines 1 through 15 (must equ	ial line	34)	77,553,013	16	75,083,885
17	Accounts payable and accrued expenses			5,336,124	17	4,778,299
18	Grants payable				18	
19	Deferred revenue			182,855	19	106,106
i						1

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

### Additional Data

Software ID:

Software Version: **EIN:** 86-0481941

Name: MAKE-A-WISH FOUNDATION OF AMERICA

Form 990 (2018)

Form 990, Part III, Line 4a:

THE FOUNDATION PERFORMS ACTIVITIES WHICH PROMOTE THE DEVELOPMENT AND HANDLING OF RESOURCES USED TO GRANT THE WISHES OF CHILDREN WITH CRITICAL ILLINESSES AND PROVIDES SUPPORT TO AFFILIATED 501(C)(3) ORGANIZATIONS (CHAPTERS) TO FUND THEIR WISH PROGRAM DURING FY19, THE FOUNDATION DISTRIBUTED \$64 MILLION IN CASH AND IN-KIND TO THE CHAPTERS TO GRANT WISHES AS OF AUGUST 31, 2019. THE FOUNDATION HAS 60 CHARTERED CHAPTERS

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

......

DIRECTOR AS OF 1/26/19

CONSTANCE WEAVER

DIRECTOR THROUGH 1/26/19

CHRIS BEARD

DIRECTOR

DIRECTOR

CORTNEY ERIN

DERRICK HALL

DIRECTOR

DOLF BERLE

DIRECTOR

	formal-tours		a un	ecto	<i>)</i>  /[	ustee,	,	Organization	Organizations	organization and	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	ee voldwe Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
DAVID CLARK	2 00	l		Ţ				0	0	0	
CHAIR AS OF 9/17/18		×		X				0	0	0	
BRENDA BATY	3 00	×		x				0	0	0	
CHAIR THROUGH 9/17/18		^		_^				U	J	0	
BOB CHAPEK DIRECTOR	2 00	×						0	0	0	

0

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BRENDA BATT		<sub>v</sub>		v			n	l
CHAIR THROUGH 9/17/18		_ ^		^				l
ВОВ СНАРЕК	2 00	l				0	0	Ī
DIRECTOR		_ ^				0	U	
CARLOS CATA	2 00					0	0	Ī
DIRECTOR		^				0	0	
CHERYL HEINONEN	2 00							I

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto		ustee,	)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
DON YAEGER DIRECTOR	2 00	×						0	0	0	
DOUG ECKROTE DIRECTOR	2 00	x						0	0	0	
DR SACHIN JAIN DIRECTOR	3 00	×						0	0	0	
GEORGE BARRIOS DIRECTOR	2 00	×						0	0	0	
G1 HART	2 00										

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DIRECTOR
GEORGE BARRIOS
DIRECTOR
GJ HART
DIRECTOR

JAMES WILKINSON

JOAQUIN HIDALGO

......

DIRECTOR AS OF 10/19/18

LINDA RUTHERFORD

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

NANCY VITALE

KERI GOHMAN

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

DIRECTOR

BIPIN JAYARAJ

DAVID MULVIHILL

DAVID WILLIAMS

**DEBORAH THOMPSON** 

VP CHAPTER INITIATIVES

VP & GENERAL COUNSEL

CHIEF INFORMATION OFFICER

PRESIDENT AND CEO THRU 10/18

	any hours	and	a dı	recto	or/tr	ustee	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RANDY SLOAN DIRECTOR	2 00	×						0	0	
ROB LLOYD DIRECTOR AS OF 10/19/18	2 00	×						0	0	
SHARLYN HESLAM DIRECTOR	2 00	×						0	0	
SPENCER NEUMANN DIRECTOR	2 00	Х						0	0	

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197,400

306,337

550,384

252,366

0

8,389

20,517

37,736

14,016

0

DINECTOR CONTRACTOR CO								
SPENCER NEUMANN	2 00							
DIRECTOR	•••••••••••	×					0	
STEVEN IZEN	2 00						0	
DIRECTOR		^						
XAVIER WILLIAMS	2 00	,						
		X	I		i l	I	l ol	

45 00

45 00

45 00

45 00

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any hours and a director/trustee)							organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
FRANCES HALL VP OF MISSION ADVANCEMENT	45 00			×				130,884	0	12,564	
HOLLY THOMAS VP CORP ALLIANCES	45 00			x				89,615	0	0	
JANELL HOLAS  VP OF BRAND & MARKETING	45 00			x				197,427	0	5,778	
KATHLEEN FORSHEY  VP CORP ALLIANCES THRU 10/18	45 00			x				243,411	0	12,266	
LESLIE MOTTER CHIEF OPERATING OFFICER	45 00			x				347,007	0	32,109	
LUANN BOTT	45 00										

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79,464

129,528

201,569

0

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8,000

8,338

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45 00

45 00

45 00

45 00

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VP OF CHAPTER ADVANCEMENT

MAUREEN MUSSELMAN

FORMER CFO THRU 5/18

PAUL MEHLHORN

RICHARD DAVIS

RYAN HEGSETH

PRESIDENT AND CEO

VP OF STRATEGIC PLANNING

CFO

and Independent Contractors

(C) (E) (A) (B) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless amount of other compensation compensation week (list person is both an officer from the from related compensation

and Independent Contractors

PATRICIA CLEMENCY

STACY OWEN

DIVERSITY/DEVELOPMENT OFFICER

DIRECTOR OF CORPORATE ALLIANCES

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours					ustee		organization	organizations	from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
THOMAS PARKER CHIEF HUMAN RESOURCES OFFICER	45 00			х				243,535	0	5,116
TODD SHELLENBERGER VP OF DEVELOPMENT	45 00			×				263,494	0	18,851
TREVOR VIGFUSSON CFO THRU 9/2018	45 00			х				148,788	0	5,487
DAVID WEISS CHAPTER PHILANTHROPY ADVISOR	45 00					х		137,402	0	10,523
	45.00					1				

9,210

10,130

TREVOR VIGFUSSON CFO THRU 9/2018	45 00		x		148,788	0	
DAVID WEISS CHAPTER PHILANTHROPY ADVISOR	45 00			Х	137,402	0	
JONATHAN CMITH	45 00						

DAVID WEISS	45 00				×	137.402	C	
CHAPTER PHILANTHROPY ADVISOR					^	137,402	3	
JONATHAN SMITH	45 00					420.045	0	
		l	ı		I X I	139.845	U	

45 00

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DAVID WEISS	45 00			X	137,402	0	
CHAPTER PHILANTHROPY ADVISOR					·		
JONATHAN SMITH	45 00			×	139.845	0	
					 	-1	

DAVID WEISS	45 00								
CHAPTER PHILANTHROPY ADVISOR					X		137,402	0	
JONATHAN SMITH	45 00								
		l	l	1 1	¥	1 1	139 845	0	

DAVID WEISS					427.402		
CHAPTER PHILANTHROPY ADVISOR				Х	137,402	U	
JONATHAN SMITH	45 00						
DIR OF DIGITAL & BRAND COMMS				Х	139,845	0	

CHAPTER PHIDANTHROPT ADVISOR							
JONATHAN SMITH DIR OF DIGITAL & BRAND COMMS	45 00	l		X	139,845	0	7,674
KAREN SANTONI	45 00						

			I				I			
KAREN SANTONI DIRECTOR OF PRINCIPAL GIVING	45 00	l .				х		137,801	0	10,627
	45.00				-					
DATRICIA CLEMENCY	45 00	l .	I							

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152,110

148,451

SCHEDUL Form 990 or 90EZ)		Complete if t	ic Charity Statu he organization is a sect 4947(a)(1) nonexc Attach to Form	tion 501(c)(3) empt charitable 990 or Form 99	organization or trust. 90-EZ.	a section	2018 Open to Public
epartment of the T ternal Revenue Se ame of the o	TLINE		o to <u>www.irs.gov/Form</u>	<u>990</u> for the late	est information	Employer identific	Inspection
AKE-A-WISH FOU	JNDATION OF	AMERICA				86-0481941	
			Status (All organization				
e organization	n is not a pr	ivate foundation bed	ause it is (For lines 1 thro	ough 12, check o	only one box )		
	hurch, conv	ention of churches,	or association of churches	described in <b>sec</b>	tion 170(b)(1)	(A)(i).	
A s	chool descri	bed in <b>section 170</b>	<b>(b)(1)(A)(ii).</b> (Attach Sci	hedule E (Form 9	990 or 990-EZ))		
☐ A h	ospital or a	cooperative hospita	l service organization desc	rıbed ın <b>section</b>	170(b)(1)(A)(	iii).	
	nedical rese ne, city, and		perated in conjunction with	a hospital descr	ribed in <b>section</b> :	170(b)(1)(A)(iii). E	inter the hospital's
	-	n operated for the b . (Complete Part II	enefit of a college or unive )	rsity owned or o	perated by a gov	ernmental unit descri	bed in <b>section 170</b>
		, ,	, nt or governmental unit de	escribed in <b>secti</b>	on 170(b)(1)(A	()(v).	
		n that normally rece <b>o)(1)(A)(vi).</b> (Com	ives a substantial part of it plete Part II )	s support from a	a governmental u	ınıt or from the gener	al public described in
A c	ommunity t	rust described in <b>se</b>	ction 170(b)(1)(A)(vi)	(Complete Part I	II )		
			on described in <b>170(b)(1</b> ) re See instructions Enter				lege or university or
froi inv	m activities estment inc	related to its exempome and unrelated l	ives (1) more than 331/3 <sup>c</sup> it functions—subject to cer business taxable income (l . (Complete Part III )	taın exceptions,	and (2) no more	than 331/3% of its s	upport from gross
			rated exclusively to test fo	r public safety	See section 509	(a)(4).	
□ mo	re publicly s	supported organizati	rated exclusively for the boons described in section 5 ribes the type of supporting	<b>09(a)(1)</b> or se	ction 509(a)(2	). See section 509(a	
☐ <b>T</b> yl	pe I. A supplant	oorting organization	operated, supervised, or carly appoint or elect a majo	ontrolled by its s	supported organiz	zation(s), typically by	
ma	nagement c		n supervised or controlled i ianization vested in the sai s <b>A and C.</b>				
			<b>I.</b> A supporting organizatio tructions) <b>You must com</b>		· ·	, -	ated with, its
☐ <b>Ty</b> j	pe III non- ctionally int	functionally integ egrated The organi	rated. A supporting organ zation generally must satis e Part IV, Sections A and	ization operated fy a distribution	in connection wi requirement and	th its supported orgai	
	•	•	eceived a written determin	•		pe I, Type II, Type II	I functionally
_	-	Type III non-functio supported organizat	nally integrated supporting ions	organization			
			he supported organization(	T .		/ A	(
	e of supporte anization	ed (ii) EII	(iii) Type of organization (described on lines 1- 10 above (see instructions))		janization listed ning document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (se instructions)
				Yes	No		
tal							
	Reduction	Act Notice, see t	he Instructions for	Cat No 1128!	 5F	 Schedule A (Form 9	  90 or 990-EZ\ 201

	III. If the organization f	alis to quality ur	ider the tests lis	sted below, piea:	se complete Par	t III.)	
- 1	Section A. Public Support						
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	<b>(d)</b> 2017	(e) 2018	(f) Total
L	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,942
	Tau warraniyaa larusad fan blaa						

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part

	Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,94
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						

	organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,942
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column						46,854,023

	Calendar year	(a)2014	<b>(b)</b> 2015	<b>(c)</b> 2016	<b>(d)</b> 2017	<b>(e)</b> 2018	<b>(f)</b> ⊤otal
	Section B. Total Support						
6	<b>Public support.</b> Subtract line 5 from line 4						358,075,919
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						46,854,023
4	Total. Add lines 1 through 3	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,942
	furnished by a governmental unit to the organization without charge						

5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  Public support. Subtract line 5						46,854,023
	from line 4						358,075,919
-	ection B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	<b>(c)</b> 2016	(d)2017	(e)2018	<b>(f)</b> Total
7	Amounts from line 4	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,942
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	669,189	672,839	1,599,929	1,585,534	1,467,288	5,994,779

6	(f) <b>Public support.</b> Subtract line 5 from line 4						358,075,919
-:	Section B. Total Support	'					
	Calendar year (or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	(c)2016	<b>(d)</b> 2017	(e)2018	<b>(f)</b> ⊤otal
7	Amounts from line 4	70,369,626	79,624,407	85,850,746	82,706,985	86,378,178	404,929,942
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	669,189	672,839	1,599,929	1,585,534	1,467,288	5,994,779
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)	1,386,965	1,993,144	3,374,062	4,126,095	3,233,179	14,113,445

Total support. Add lines 7 through 12 check this box and stop here . . . . . . .

11 425,038,166 12 Gross receipts from related activities, etc (see instructions) 45.507.452 Section C. Computation of Public Support Percentage 14 84 250 % 15 84 290 %

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, 14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) 15 Public support percentage for 2017 Schedule A, Part II, line 14 16a 33 1/3% support test-2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test-2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test-2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2018

Р	Support Schedule for						
	(Complete only if you c						ler Part II. If
- C	the organization fails to ection A. Public Support	quality under t	ne tests listed	pelow, please co	omplete Part II.	)	
30	Calendar year		43.554.5		413.004-		(0) =
	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
_	organization's tax-exempt purpose Gross receipts from activities that are						
3	not an unrelated trade or business						
	under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf The value of services or facilities						
5	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
_	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line						
	13 for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6 )						
36	ection B. Total Support  Calendar year			I	1		1
	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
b	income from similar sources Unrelated business taxable income						
D	(less section 511 taxes) from						
	businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI )						
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is for	r the organization	ı 's fırst, second, tl	nird, fourth, or fift	:h tax vear as a se	ction 501(c)(3) c	rganization.
	check this box and <b>stop here</b>	,	, ,	, ,	,	( ), ( )	• □
Se	ection C. Computation of Public	Support Perce	ntage				<u> </u>
15	Public support percentage for 2018 (lin			column (f))		15	
16	Public support percentage from 2017 S					16	
	ection D. Computation of Investi					1 1	
<u> </u>	Investment income percentage for 201			line 13, column (f	·))	17	
18	Investment income percentage from 2	•		,(	• •	18	
	331/3% support tests—2018. If the		·	on line 14 and lin	ne 15 is more than		ne 17 is not
							_
	more than 33 1/3%, check this box and s						
b	33 1/3% support tests—2017. If the	-			•		_
	not more than 33 1/3%, check this box	and stop here.	The organization	qualifies as a publ	icly supported org	anization	▶⊔_
20	Private foundation. If the organization	on did not check a	box on line 14, 1	.9a, or 19b, check	this box and see	instructions	▶ □

Schedule A (Form 990 or 990-EZ) 2018 Page 4 Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V ) Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

3а Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported

organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a

amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

organization's organizing document? Substitutions only. Was the substitution the result of an event beyond the organization's control?

5b 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its

6

7

8

answer line 10b below

the organization had excess business holdings)

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

complete Part I of Schedule L (Form 990 or 990-EZ)

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

9b which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

>cn	edule A (Form 990 or 990-E2) 2018		F	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	<b>11</b> c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	2		
	organization	-		
S	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
_	<u> </u>			
	ection D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		103	-140
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations		l	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions)		
	The organization satisfied the Activities Test Complete line 2 below	•		
	b			
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test Answer (a) and (b) below.	į	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement			
,		2b		
3	Parent of Supported Organizations Answer (a) and (b) below.	_		
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in <b>Part VI.</b>	3a		
	<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	3h		

Sched	lule A (Form 990 or 990-EZ) 2018			Page <b>6</b>
Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	<b>1</b> b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount		_	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally-instructions)	ntegrat	ed Type III supporting or	ganızatıon (see

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2
If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

**a** Excess from 2014. . . . . **b** Excess from 2015. . . . . **c** Excess from 2016. . . . .

See instructions

d Excess from 2017.e Excess from 2018.

3<sub>j</sub> and 4c

8 Breakdown of line 7

Schedule A (Form 990 or 990-EZ) 2018 Page 8 Part VI Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D. lines 5, 6, and 8, and Part V. Section E. lines 2, 5, and 6. Also complete this part for any additional information. (See instructions) Facts And Circumstances Test 990 Schedule A, Supplemental Information Return Reference Explanation SCHEDULE A, PART II, LINE 10, OTHER REVENUE - 2014 AMOUNT \$ 112,113 2015 AMOUNT \$ 154,016 2016 AMOUNT \$ 186,115 20 17 AMOUNT \$ 106,602 2018 AMOUNT \$ 154,278 LIST RENTAL - 2014 AMOUNT \$ 189,457 2015 A EXPLANATION OF OTHER INCOME MOUNT \$ 304,070 2016 AMOUNT \$ 236,971 2017 AMOUNT \$ 268,473 2018 AMOUNT \$ 222,865 REBATES - 2014 AMOUNT \$ 531.845 2015 AMOUNT \$ 739.458 2016 AMOUNT \$ 749.750 2017 AMO UNT \$ 762,305 2018 AMOUNT \$ 833,261 CENTRALIZED SERVICES - 2014 AMOUNT \$ 553,550 201 5 AMOUNT \$ 795.600 2016 AMOUNT \$ 2.201,226 2017 AMOUNT \$ 2.988,715 2018 AMOUNT \$ 2.

022.775

efile GRAPHIC print - DO NOT PROCESS As Filed Data SCHEDULE D Supplemental Fina

(Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

**DLN: 93493196061520**OMB No 1545-0047

2018

Open to Public
Inspection
Employer identification number

MAH	KE-A-WISH FOUNDATION OF AMERICA				86-0481941	
Pa	rt I Organizations Maintaining Donor Advi				1	
	Complete if the organization answered "Ye					
	Total number at and of year	(a) Dono	r advis	ea tunds	(b)Fund	ds and other accounts
1 2	Total number at end of year  Aggregate value of contributions to (during year)			+		
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor adviso	rs in writing that th	10 2550	ts held in donor ad	vised funds are	the
	organization's property, subject to the organization's ex	clusive legal contro	۶۱۶			☐ Yes ☐ No
6	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?					
Pa	rt II Conservation Easements. Complete if th	e organization a	nswer	ed "Yes" on Forn	n 990. Part I	
1	Purpose(s) of conservation easements held by the organ				,	
	Preservation of land for public use (e.g., recreation	or education)		Preservation of an	historically imp	portant land area
	Protection of natural habitat	,		Preservation of a c		•
	Preservation of open space		_			
2	Complete lines 2a through 2d if the organization held a	qualified conservat	ion cor	itribution in the for	m of a conserv	ration
-	easement on the last day of the tax year	quannea conservat		ic pacion in the for		at the End of the Year
а	Total number of conservation easements				2a	
b	Total acreage restricted by conservation easements				2b	
c	Number of conservation easements on a certified histori	structure include	d ın (a)		2c	
d	Number of conservation easements included in (c) acquistructure listed in the National Register	red after 7/25/06,	and no	t on a historic	2d	
3	Number of conservation easements modified, transferre tax year •	d, released, exting	uished,	or terminated by t	the organizatio	n during the
4	Number of states where property subject to conservation	n easement is loca	ted 🕨			
5	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds	ne periodic monitor	_	spection, handling o	of violations,	☐ Yes ☐ No
6	Staff and volunteer hours devoted to monitoring, inspec		iolation	s, and enforcing co	onservation eas	
7	Amount of expenses incurred in monitoring, inspecting,  \$	handling of violation	ons, an	d enforcing conserv	vation easemer	nts during the year
8	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)^2$	above satisfy the	require	ments of section 17	70(h)(4)(B)(ı)	☐ Yes ☐ No
9	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the org	ganızat	ion's financial state	ements that des	scribes
Par	<b>Complete if the organization answered</b> "Ye				er Similar A	ssets.
1a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan	public exhibition, e	ducation	on, or research in f		
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items					
(	i) Revenue included on Form 990, Part VIII, line 1				▶ \$	
(i	i)Assets included in Form 990, Part X				<b>-</b> \$	
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS:				ncial gain, prov	vide the
а	Revenue included on Form 990, Part VIII, line 1	, , , ,			<b>▶</b> \$	
b	Assets included in Form 990, Part X				<b>-</b> \$	
	Paperwork Reduction Act Notice, see the Instruction	s for Form 990.		Cat No		nedule D (Form 990) 20

Par	3111	Organizations Ma	aintaining Coll	ections o	f Art, His	torical <sup>-</sup>	Γreas	ures, or	Other	Similar As	sets (co	ntınued)	
3		g the organization's acq s (check all that apply)	uisition, accession	, and other	records, ch	eck any c	f the fo	ollowing t	hat are a	sıgnıfıcant u	ise of its o	collection	
а		Public exhibition				d 🗌	Loar	n or excha	ange prog	rams			
b		Scholarly research				е 🗌	Othe	er					
С		Preservation for future	e generations										
4	Prov Part	ide a description of the XIII	organization's coll	ections and	explain hov	v they fur	ther th	ie organiz	ation's ex	empt purpo	se in		
5		ng the year, did the orga ts to be sold to raise fur								ılar	☐ Yes	□ No	
Pai	t IV	Escrow and Cust Complete if the ord X, line 21.			' on Form	990, Par	t IV, I	ine 9, or	reporte	d an amou	int on Fo	rm 990, P	art
1a		e organization an agent ided on Form 990, Part )		ın or other ı	ntermediary	y for cont	ribution	ns or othe	er assets i	not	☐ Yes	□ No	
ь	If "Y	es," explain the arrange	ement in Part XIII	and comple	te the follow	ving table		[		A	mount		
С		nning balance						•	1c				
d	-	tions during the year						•	1d				
е		ributions during the year	r						1e				
f		ng balance						İ	1f				
2a		the organization include	an amount on For	-m 990 Par	t X line 21	for escro	word	ı e letodial	ccount lia	hility?	□ ves	□ №	
b		es," explain the arrange										_ INO	
	rt V	Endowment Fund											
		Lildowinene i dil	asi complete ii	(a)Current		(b)Prior ye				(d)Three yea		<b>e)</b> Four years	back
<b>1</b> a	Begini	ning of year balance .			860,523		13,786		.1,526,362		645,282		92,856
b	- Contri	butions	ľ	1,	056,656	3:	55,404		378,203		778,680	51	17,779
С	Net ın	vestment earnings, gair	ns, and losses		16,390	91	01,089		936,753		486,101	-31	15,702
d	Grants	s or scholarships											
		expenditures for facilities	es	1,	.263,100	3:	39,756		897,532	:	383,701	14	19,651
f	Admın	nistrative expenses .											
g	End of	f year balance	[	12,	670,469	12,8	50,523	1	1,943,786	11,	526,362	10,64	15,282
2	Prov	ide the estimated percei	ntage of the curre	nt year end	balance (lır	ne 1g, col	umn (a	a)) held a	s		•		
а	Boar	d designated or quasi-e	ndowment 🟲										
b	Perm	nanent endowment 🕨	81 500 %										
С	Tem	porarily restricted endov	wment ▶ 18 5	00 %									
	The	percentages on lines 2a	, 2b, and 2c shoul	d equal 100	)%								
3а		there endowment funds	not in the possess	sion of the c	organization	that are	held ar	nd admini	stered for	the			
	_	nization by inrelated organizations									3a(		No No
	` '	related organizations .				• •		• •			3a(		No
Ь		es" on $3a(\pi)$ , are the rel		s listed as r	equired on S	Schedule	R? .				3b		
4		cribe in Part XIII the inte	-		•								
Pai	t VI												
		Complete if the or											
	Descr	ription of property	(a) Cost or othe (investmen		(b) Cost or o	other basis	(other)	(c) Acc	umulated d	epreciation	(d)	) Book value	
1a	Land					2,	000,000					2,0	000,000
b	Buildir	ngs				22,	732,758	3		1,874,187		20,8	358,571
С	Leasel	hold improvements											
d	Equipi	ment				1,	273,893	3		679,184		į	594,709

7,497,130

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

4,642,182

28,095,462

2,854,948

Schedule D (Form 990) 2018  Part VII Investments—Other Securities. Complete if the organ	nızatıon	answered "Yes	on Form 990, Par	Page <b>3</b> t IV, line 11b.
See Form 990, Part X, line 12.  (a) Description of security or category	(1	b)	(c) Method of va	luation
(including name of security)	Во		Cost or end-of-year n	narket value
(1) Financial derivatives				
(3)Other	-			
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12 )	•			
Part VIII Investments—Program Related.  Complete if the organization answered 'Yes' on Form 999	0, Part :	IV, lıne 11c. Se	e Form 990, Part X	, line 13.
·	<b>b)</b> Book v	/alue	(c) Method of va Cost or end-of-year n	luation
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )				
Part IX Other Assets. Complete if the organization answered 'Yes' on  (a) Description	Form 99	0, Part IV, line 1	1d See Form 990, Pa	rt X, line 15 (b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
<b>Part X Other Liabilities.</b> Complete if the organization answered See Form 990, Part X, line 25.	d 'Yes' c	on Form 990, Pa	art IV, line 11e or 1	.1f.
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes  DUE TO CHAPTERS		6,407,	578	
DEFERRED RENT		87,0		
PROVISION FOR SPLIT-INTEREST AGREEMENT (4)		487,0	025	
(5)	+			
(6)	+			
(7)	+			
(8)	-			
(9)				
	<u> </u>	C 001	701	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )  2. Liability for uncertain tax positions In Part XIII, provide the text of the foot	▶  tnote to t	6,981,7 he organization's:		that reports the

Part XI

2

3

Schedule D (Form 990) 2018

1

3

2e

3

-2,236,706

93,115,497

1,221,871

Page 4

-142,322

194,531,303

94,409,986

100,121,317

Schedule D (Form 990) 2018

Prior year adjustments . .

Other (Describe in Part XIII ) .

Subtract line 2e from line 1 .

Add lines 2a through 2d .

_	, initialities included on the 2 part lot on 1 of the 350, 1 are 1211, line 22
а	Net unrealized gains (losses) on investments
b	Donated services and use of facilities
c	Recoveries of prior year grants
d	Other (Describe in Part XIII )
e	Add lines 2a through 2d
3	Subtract line <b>2e</b> from line <b>1</b>

Investment expenses not included on Form 990, Part VIII, line 7b .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2c 2d 4a

2a

2b

2b

2c

2d

225,450

2e 90,878,791 104,839,472 104,697,150

b	Other (Describe in Part XIII )	4b		-367,772		l
c	Add lines <b>4a</b> and <b>4b</b>			•	4c	l
5	Total revenue Add lines ${f 3}$ and ${f 4c.}$ (This must equal Form 990, Part I, line 12 )				5	ĺ
Par	<b>TXII</b> Reconciliation of Expenses per Audited Financial Statem Complete if the organization answered 'Yes' on Form 990, Part			enses per R	eturi	1
1	Total expenses and losses per audited financial statements				1	ĺ
2	Amounts included on line 1 but not on Form 990, Part IX, line 25					Ī
а	Donated services and use of facilities	2a		93,188,115		l

_					_	,
4	Amounts included on Form 990, I	Part IX, line 25, but not on line 1:				
а	Investment expenses not include	d on Form 990, Part VIII, line 7b 🔒 .	4a	225,450		
ь	Other (Describe in Part XIII ) .		4b	486		
С	Add lines 4a and 4b				4c	225,936
5	Total expenses Add lines 3 and 4	1c. (This must equal Form 990, Part I, line 18	) .		5	100,347,253
Par	Part XIII Supplemental Information					
		art II, lines 3, 5, and 9, Part III, lines 1a and s 2d and 4b Also complete this part to provide			V, line	e 4, Part X, line 2, Part
	Return Reference		Exp	planation		
See A	Addıtıonal Data Table					

Schedule D (Form 990) 2018	Page <b>5</b>
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

# **Additional Data**

Software ID: Software Version:

**EIN:** 86-0481941

Name: MAKE-A-WISH FOUNDATION OF AMERICA

## Supplemental Information

Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THE ENDOWMENT FUNDS CONSIST OF TWO GENERAL ENDOWMENT FUNDS AND A GROUP OF FUNDS TO BE USED FOR THE GRANTING OF WISHES BY THE FOUNDATION OR BY ANY ONE OR MORE OF THE FOUNDATION'S CH APTERS

Supplemental Information	
Return Reference	Explanation
	THE FOUNDATION IS A NONPROFIT ORGANIZATION EXEMPT FROM FEDERAL INCOME AND ARIZONA TAXES UN DER THE PROVISIONS OF INTERNAL REVENUE CODE (IRC) SECTION 501(C)(3) AND ARIZONA REVISED ST ATUTES 43-1201(4) HOWEVER, THE FOUNDATION REMAINS SUBJECT TO INCOME TAXES ON ANY NET INCO ME THAT IS DERIVED FROM A TRADE OR BUSINESS, REGULARLY CARRIED ON AND NOT IN FURTHERANCE O F THE PURPOSE FOR WHICH IT WAS GRANTED EXEMPTION NO INCOME TAX PROVISION HAS BEEN RECORDE D AS THE NET INCOME, IF ANY, FROM ANY UNRELATED TRADE OR BUSINESS, IN THE OPINION OF MANAG EMENT, IS NOT MATERIAL TO THE FINANCIAL STATEMENTS TAKEN AS A WHOLE MANAGEMENT BELIEVES T HAT NO UNCERTAIN TAX POSITIONS EXIST FOR THE FOUNDATION AT AUGUST 31, 2019 THE FOUNDATION FILES INCOME TAX RETURNS IN THE US FEDERAL JURISDICTION AND ARIZONA JURISDICTION

Cupplemental Information

Supplemental Information		
Return Reference	Explanation	
PART XI, LINE 4B - OTHER ADJUSTMENTS	BUILDING CAMPAIGN CONTRIBUTIONS 819,401 EXPENSES ASSOCIATED -1,187,173	WITH BUILDING RENTAL INCOME

Supplemental Information Return Reference Explanation PART XII, LINE 2D - OTHER CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS 34,698 EXPENSES ASSOCIATED WITH BUILDING RENTAL INCOME 1,187,173 I ADJUSTMENTS

upplemental Information		
Return Reference	Explanation	
PART XII, LINE 4B - OTHER ADJUSTMENTS	BUILDING CAMPAIGN EXPENDITURES 486	

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efile GRAPHIC print -	- DO NOT F	PROCESS	As Filed Data -	nta - DLN: 93493196061520			
SCHEDULE F (Form 990)	State	ement of	Activities (	Outside the Un	ited S	tates	OMB No 1545-0047
(1 o.m. 999)	·	-	► Attach t	res" to Form 990, Part IV, I o Form 990. Instructions and the latest II	·		2018 Open to Public
Department of the Treasury Internal Revenue Service	·		gev, rei				Inspection
Name of the organization MAKE-A-WISH FOUNDATIO	N OF AMERIC	CA				Employer iden 86-0481941	tification number
Part I General In Form 990, P			s Outside the U	Inited States. Comple	te if the	organization a	nswered "Yes" to
_	e grantees'	eligibility for t		substantiate the amoun stance, and the selection	_		☑ Yes □ No
2 For grantmakers. outside the United S		Part V the org	anızatıon's proce	dures for monitoring the	use of it	s grants and oth	ner assistance
<b>3</b> Activites per Region	(The following	ng Part I, line 3	table can be dupli	cated if additional space is	needed	)	
(a) Region		<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	program spe	vity listed in (d) is a i service, describe ecific type of ce(s) in region	(f) Total expenditures for and investments in region
NORTH AMERICA		(	0	GRANT-MAKING			78,137
3a Sub-total b Total from continuation	on sheets to		0 0				78,137 0
Part I <b>c Totals</b> (add lines 3a a	and 3b)		0 0				78,137
For Paperwork Reduction A	ct Notice see	the Instruction	ns for Form 990	Cat	No 5008	2W Schedul	e F (Form 990) 2018

Schedule F (Form 990)	Page <b>2</b>									
	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.									
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)		
		NORTH AMERICA	WISH GRANTING	78,137	CHECK			FMV		
					1					
					1					
					1					
	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter									
3 Enter total number	er of other orç	Janizations or entitie <sup>,</sup>	s	<u> </u>	<u></u>	<u> •</u>	,	0		

Schedule F (Form 990) 2018							Page <b>3</b>
Part IIII Grants and Otl				<b>ed States.</b> Complete r	f the organization ar	nswered "Yes" to Form 9	990, Part IV, line 16.
	duplicated if addit			T	1		
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Sche	dule F (Form 990) 2018		Page <b>4</b>
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	<b>☑</b> No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)		
		☐ Yes	<b>✓</b> No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (See Instructions for Form 5471)	$\square$ Yes	<b>✓</b> No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	<b>✓</b> No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		☐ Yes	<b>✓</b> No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form		
	5713, don't file with Form 990)	☐ Yes	<b>✓</b> No

Page 5

Part V

Supplemental Information
Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information

Schedule F, Supplemental Information

Explanation

Explanation

Return Reference	Explanation
PART I, LINE 2	THE FOUNDATION'S POLICY FOR FOREIGN GRANTS IS CONSISTENT WITH ITS POLICY FOR DOMESTIC GRANTS THE FOUNDATION PROVIDES GRANTS AND SCHOLARSHIPS TO AFFILIATED CHAPTERS FOR THE PURPOSE OF GRANTING THE WISHES OF CHILDREN WITH CRITICAL ILLNESSES THE FOUNDATION AND ITS CHAPTERS OPERATE UNDER INDIVIDUAL CHAPTER AGREEMENTS WHICH DEFINE THE TERMS AND CONDITIONS UNDER WHICH A CHAPTER IS GRANTED THE RIGHTS AND PRIVILEGES OF BEING A CHAPTER, AS WELL AS THE DUTIES AND OBLIGATIONS ASSOCIATED WITH THAT PRIVILEGE BY ENTERING INTO THE CHAPTER AGREEMENT, THE CHAPTER AGREES TO COMPLY WITH THE POLICIES OF THE FOUNDATION TO ENSURE COMPLIANCE WITH THE POLICIES, EACH CHAPTER AGREES TO PERMIT THE FOUNDATION'S DESIGNATED REPRESENTATIVES TO INSPECT THE CHAPTER'S BOOKS AND RECORDS AND TO INTERVIEW THE CHAPTER'S DIRECTORS, OFFICERS, EMPLOYEES, AND VOLUNTEERS AT ANY REASONABLE TIME AND UPON REASONABLE NOTICE IN ADDITION, THE FOUNDATION'S COMPLIANCE TEAM VISITS ALL CHAPTERS ON A ROTATING BASIS TO FURTHER ENSURE COMPLIANCE WITH THE POLICIES FOR THE ACCEPTANCE AND USE OF GRANTS AND SCHOLARSHIPS MAKE-A-WISH FOUNDATION OF AMERICA DOES NOT PROVIDE CASH GRANTS TO INDIVIDUALS, BUT RATHER GRANTS WISHES TO SELECTED BENEFICIARIES THAT MEET THE SPECIFIC CRITERIA FOR THE WISH-GRANTING PROGRAM THE ORGANIZATION ALLOCATES FUNDS DIRECTLY TO THE VENDORS FOR THE WISH EXPENSES, WITH THE EXCEPTION OF TRAVEL STIPENDS (I E , MEALS, TIPS, GAS, ETC ) FROM A STANDARDIZED WISH BUDGET GENERALLY WISH EXPENSES ARE APPROVED BY THE PRESIDENT/CEO THE ORGANIZATION

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As Filed Data -

DLN: 93493196061520

2018

OMB No 1545-0047

**Supplemental Information Regarding Fundraising or Gaming Activities** 

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**SCHEDULE G** 

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a ► Attach to Form 990 or Form 990-EZ.

▶Go to www irs gov/Form990 for instructions and the latest information

Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.

Name of the organization **Employer identification number** MAKE-A-WISH FOUNDATION OF AMERICA 86-0481941

	Form 990-EZ filers a	are not required to	comple	ete this p	art.		
1	Indicate whether the organiza	ition raised funds thr	ough any	of the fo	llowing activities Check	all that apply	
а	✓ Mail solicitations			e	Solicitation of non-	government grants	
b	✓ Internet and email solicita	itions		f	Solicitation of gove	ernment grants	
c	✓ Phone solicitations			g	✓ Special fundraising	g events	
d	✓ In-person solicitations						
2a	Did the organization have a w or key employees listed in For					·	es 🗆 No
b	If "Yes," list the ten highest p to be compensated at least \$5	aid individuals or ent 5,000 by the organiza	ities (fun ation	idraisers)	pursuant to agreements	under which the fundrais	er is
(i)	Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai custo cont	) Did ser have ody or trol of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
			Yes	No			
	TRUE NORTH INC 630 THIRD AVE 12 FLOOR	DIGITAL FUNDRAISING CAMPAIGN		No	0	2,974,227	(
	NEW YORK, NY 10017	DIRECT MAIL					
	THOMPSON HABIB & DENISON						
	INC 55 OLD BEDFORD RD SUITE 201			No	0	674,798	(
	LINCOLN, MA 01773						
	PARADYSZ PMX AGENCY ONE WORLD TRADE CENTER 63RD FLOOR	DIRECT MAIL CAMPAIGN		No	0	358,912	,
	NEW YORK, NY 10007						
	AMERICA'S CHARITIES INC 14150 NEWBROOK DR 110	WORKPLACE GIVING		No	0	74,631	(
	CHANTILLY, VA 20151	CORPORATE					
	TBWACHIATDAY 5353 GROSVENOR BLVD	FUNDRAISING CAMPAIGN		No	0	110,000	· ·
	LOS ANGELES, CA 90066	CORRORATE					
	PROJECT MOCKINGBIRD LLC 3333 WELBORN ST SUITE 100	CORPORATE FUNDRAISING CAMPAIGN		No	0	15,600	(
	DALLAS, TX 75219						
_							
	al	1		<b>&gt;</b>		4,208,168	

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or

AK, AL, AR, AZ, CA, CO, CT, DC, FL, GA, HI, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, TN, TX, UT, VA, WI, WV 

Cat No 50083H

Sche	dule G (Form 990 or 990-EZ) 2018					P	age <b>3</b>					
11	Does the organization conduct gaming a	ctivities with nonmembers	57		□Yes	□No						
12	Is the organization a grantor, beneficiar formed to administer charitable gaming		member of a partnership or other entity		□Yes	Пио						
13	Indicate the percentage of gaming activ	ity conducted in										
а	The organization's facility			13a			%					
b	An outside facility			13b			%					
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records											
	Name ►											
	Address •											
15a	Does the organization have a contract w revenue?	oth a third party from who	m the organization receives gaming		□Yes	Пио						
b	If "Yes," enter the amount of gaming reamount of gaming revenue retained by		anization ▶ \$ and th	e								
c	If "Yes," enter name and address of the	third party										
	Name ►											
	Address ►											
16	Gaming manager information											
	Name ►											
	Saming manager compensation ▶ \$											
	Description of services provided											
	☐ Director/officer	☐ Employee	☐ Independent contractor									
17	Mandatory distributions											
а	Is the organization required under state retain the state gaming license?	law to make charitable di	stributions from the gaming proceeds to		☐Yes	Пио						
b	Enter the amount of distributions require in the organization's own exempt activit		ited to other exempt organizations or spent \$									
Pai			ions required by Part I, line 2b, columns licable. Also provide any additional infor				5.					
	Return Reference		Explanation									
SCHE	EDOLE G, PART I, EINE 2B, COLOFIN (V) E	BASIS TO DESIGN FUNDRAMARKETS OR TYPES OF FUNDRAME MANAGED BY STAFF COMPLOYED BY THE FOUND	ES PROFESSIONAL FUNDRAISERS ON A 'FIXE AISING CAMPAIGNS AND TO PROVIDE ADVIC INDRAISING ACTIVITIES ONCE DESIGNED, TO THE FOUNDATION AS SUCH, THE PROFES ATION DO NOT PARTICIPATE IN EXECUTING R CUSTODY OF ANY FOUNDATION CONTRIBU	E ABOU HE FUN SIONAI THE CA	JT SELECTE NDRAISING L FUNDRAIS MPAIGN S	D TARGE CAMPAIO SERS	T GNS					

Schedule G (Form 990 or 990-EZ) 2018

DLN: 93493196061520 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number MAKE-A-WISH FOUNDATION OF AMERICA 86-0481941 **General Information on Grants and Assistance** Part I Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization (book, FMV, appraisal, noncash assistance or assistance grant cash or government assistance other) (1) See Additional Data (4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

(2) (3) (4) (5)

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

(6) (7) Return Reference **Explanation** PART I, LINE 2

THE FOUNDATION PROVIDES GRANTS AND SCHOLARSHIPS TO AFFILIATED CHAPTERS FOR THE PURPOSE OF GRANTING THE WISHES OF CHILDREN WITH CRITICAL ILLNESSES THE FOUNDATION AND ITS CHAPTERS OPERATE UNDER INDIVIDUAL CHAPTER AGREEMENTS WHICH DEFINE THE TERMS AND CONDITIONS UNDER WHICH A CHAPTER IS GRANTED THE RIGHTS AND PRIVILEGES OF BEING A CHAPTER, AS WELL AS THE DUTIES AND OBLIGATIONS ASSOCIATED WITH THAT PRIVILEGE BY ENTERING INTO THE CHAPTER AGREEMENT, THE CHAPTER AGREES TO COMPLY WITH THE POLICIES OF THE FOUNDATION TO ENSURE COMPLIANCE WITH THE POLICIES. EACH CHAPTER AGREES TO PERMIT THE FOUNDATION'S DESIGNATED REPRESENTATIVES TO INSPECT THE CHAPTER'S BOOKS AND RECORDS AND TO INTERVIEW THE CHAPTER'S DIRECTORS, OFFICERS, EMPLOYEES, AND VOLUNTEERS AT ANY REASONABLE TIME AND UPON REASONABLE NOTICE IN

Schedule I (Form 990) 2018

ADDITION, THE FOUNDATION'S COMPLIANCE TEAM VISITS ALL CHAPTERS ON A ROTATING BASIS TO FURTHER ENSURE COMPLIANCE WITH THE POLICIES FOR THE ACCEPTANCE AND USE OF GRANTS AND SCHOLARSHIPS MAKE-A-WISH FOUNDATION OF AMERICA DOES NOT PROVIDE CASH GRANTS TO INDIVIDUALS, BUT RATHER GRANTS WISHES TO SELECTED BENEFICIARIES THAT MEET THE SPECIFIC CRITERIA FOR THE WISH-GRANTING PROGRAM THE ORGANIZATION ALLOCATES FUNDS DIRECTLY TO THE VENDORS FOR THE WISH EXPENSES, WITH THE EXCEPTION OF TRAVEL STIPENDS (I E , MEALS, TIPS, GAS, ETC ) FROM A STANDARDIZED WITH BUDGET GENERALLY WISH EXPENSES ARE APPROVED BY THE PRESIDENT/CEO. THE SUPPORTING WISH EXPENSE DOCUMENTATION (I E . INVOICES AND STATEMENTS) IS RETAINED BY THE ORGANIZATION

Page **2** 

## Additional Data

(a) Name and address of

organization

VESTAVIA HILLS, AL 35216

811 FIRST AVENUE SUITE 520 SEATTLE, WA 98104

MAWF OF ALASKA & WASHINGTON

SUITE 402

## Software ID: Software Version:

(b) EIN

91-1329433

**EIN:** 86-0481941

Name: MAKE-A-WISH FOUNDATION OF AMERICA

(d) Amount of cash

arant

1,081,963

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

MANUE OF ALABAMA	E0 0074473	E04(6)(2)	224.060	21.00	= 4 1 /	Ξ
or government				assistance	other)	
			J		[ \=,,	

58-0074472 501(C)(3) 324,960 25,586|FMV

MAWF OF ALABAMA 400 VESTAVIA PARKWAY

501(C)(3)

(c) IRC section

if applicable

(e) Amount of non-(f) Method of valuation (book, FMV, appraisal, cash

153,737 FMV

(h) Purpose of grant

(q) Description of non-cash assistance or assistance

OPERATIONS

TRAVEL, M&E, SUPPLIES FUNDING FOR

TRAVEL, M&E, SUPPLIES FUNDING FOR

OPERATIONS

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 86-0409636 501(C)(3) 1,135,469 82.124 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF ARIZONA 2001 NORTH 78TH STREET OPERATIONS

SCOTTSDALE, AZ 85251						OFENATIONS
MAWF OF CENTRAL & NORTHERN FLORIDA 1020 NORTH ORLANDO AVENUE SUITE 100 100	59-3235806	501(C)(3)	1,023,740	29,883	FMV	FUNDING FOR OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

MAITLAND, FL 32751

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF CENTRAL & SOUTH 74-2357788 501(C)(3) 578.159 45.907 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR TEYAS OPERATIONS

2224 WALSH TARLTON LANE SUITE 200 AUSTIN, TX 78746						OFLINATIONS
MAWF OF CENTRAL &	56-1492432	501(C)(3)	746,246	43,268	FMV	 FUNDING FO

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

CHARLOTTE, NC 28203

FOR OPERATIONS WESTERN NORTH CAROLINA 217 E TREMONT AVENUE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF CENTRAL NEW YORK 22-2572086 501(C)(3) 241.841 7.704 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 5005 CAMPUSWOOD DRIVE OPERATIONS EAST SYRACUSE, NY 13057 MAWE OF COLORADO 74-2273004 501(C)(3) 996.871 147.800 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 7951 E MAPLEWOOD AVENUE OPERATIONS SUITE 126

GREENWOOD VILLAGE, CO

80111

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 22-2710919 501(C)(3) 769.765 54.373 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWF OF CONNECTICUT 126 MONROE TURNPIKE OPERATIONS

126 MONROE TURNPIKE
TRUMBULL, CT 06611

MAWF OF EAST TENNESSEE 6005 CENTURY OAKS DRIVE

OPERATIONS

TRAVEL, M&E, SUPPLIES
FUNDING FOR OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 500

CHATTANOOGA, TN 37416

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 58-1792140 501(C)(3) 610.625 59.207 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF EASTERN NORTH OPERATIONS CAROLINA

3809 COMPUTER DRIVE SUITE 201 RALEIGH, NC 27609						
MAWF OF GEORGIA 1775 THE EXCHANGE SE	58-2146828	501(C)(3)	1,718,321	135,378	FMV	 FUNDING FOR OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1775 THE EXCHANGE SE SUITE 200

ATLANTA, GA 30339

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF GREATER BAY AREA 94-2958481 501(C)(3) 1.585.598 114.358 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR OPERATIONS 95-4107024 1.833.135 35,164 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

1333 BROADWAY SUITE 200 OAKLAND, CA 94612 MAWE OF GREATER LOS 501(C)(3) ANGELES OPERATIONS 11390 W OLYMPIC BLVD SUITE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

300

LOS ANGELES, CA 90064

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance or government other) assistance MAWF OF GREATER 25-1464177 501(C)(3) 829,477 55,052 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

PITTSBURGH, PA 152191916				
37TH FLOOR				
STREET				
THE GULF TOWER 707 GRANT				
VIRGINIA				
PENNSYLVANIA & WEST				OPERATIONS

501(C)(3) 498,593 65,427 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF GREATER VIRGINIA 54-1429614 OPERATIONS 2810 N PARHAM ROAD SUITE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

302

RICHMOND, VA 23294

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 98-0098218 501(C)(3) 52.055 14.407 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF GUAM 590 SOUTH MARINE CORPS OPERATIONS DRIVE INT TRADE CTR STE 125

1,577 FMV

434,620

TRAVEL, M&E, SUPPLIES

FUNDING FOR

OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

TAMUNING GUAM, GU 96913

99-0220777

MAWE OF HAWAII

HONOLULU, HI 96805

PO BOX 1877

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 13-3344306 501(C)(3) 513.434 18.223 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWF OF HUDSON VALLEY 832 SOUTH BROADWAY THE OPERATIONS

265.194

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

WISH HOUSE TARRYTOWN, NY 10591 MAWE OF IDAHO

310 W IDAHO STREET

BOISE, ID 83702

82-0408150

65.076 FMV

TRAVEL, M&E, SUPPLIES

FUNDING FOR

OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 36-3422138 501(C)(3) 2.282.580 181.268 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF ILLINOIS 640 NORTH LASALLE SUITE OPERATIONS

280 CHICAGO, IL 60654 S01(C)(3) 2,472,743 10,814 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 1702 E HIGHLAND AVE SUITE OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

400

PHOENIX, AZ 85016

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

MAWF OF IOWA 3009 100TH STREET	42-1310530	501(C)(3)	232,022	33,265	FMV	TRAVEL, M&E, SUPPLIES	FUNDING FOR OPERATIONS
URBANDALE, IA 503223220							

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SCARBOROUGH, ME 04074

MAWE OF MAINE 01-0477512 501(C)(3) 203,070 15,345 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR OPERATIONS 66 MUSSEY ROAD

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF MASSACHUSETTS & 22-2867371 501(C)(3) 1,165,510 28.786 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

ODED ATTOMIC

RHODE ISLAND ONE BULFINCH PLACE 2ND FLOOR BOSTON, MA 02114							OPERATIONS
MAWF OF METRO NEW YORK &	11-2645641	501(C)(3)	2,234,996	175,616	FMV	1	FUNDING FOR

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NEW YORK, NY 10110

WESTERN NEW YORK TOPERATIONS 500 5TH AVENUE SUITE 2900

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 38-2505812 501(C)(3) 1.104.038 65.650 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWF OF MICHIGAN 7600 GRAND RIVER AVENUE OPERATIONS BRIGHTON, MI 48114

MAWE OF THE MID-ATLANTIC 52-1306075 501(C)(3) 1.741.232 87.718 FMV TRAVEL, M&E, SUPPLIES 6555 ROCK SPRING DRIVE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

FUNDING FOR LOPERATIONS SUITE 280 BETHESDA, MD 20817

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF MIDDLE TENNESSEE 62-1833327 501(C)(3) 479.701 60.420 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 8119 ISABELLA LANE SUITE OPERATIONS 105A

57.173 FMV

TRAVEL, M&E, SUPPLIES

FUNDING FOR

OPERATIONS

397.134

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

BRENTWOOD, TN 37027

MAWF OF THE MID-SOUTH

MEMPHIS, TN 38117

SUITE 10

1780 MORIAH WOODS BLVD

62-1253153

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 41-1422893 501(C)(3) 815.566 110.727 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF MINNESOTA 1919 UNIVERSITY AVE W OPERATIONS

SUITE 415 ST PAUL, MN 55104						
MAWF OF MISSISSIPPI 607 HIGHLAND COLONY PARKWAY SUITE 100	64-0730362	501(C)(3)	255,770	25,366	FMV	 FUNDING FOR OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

RIDGELAND, MS 39157

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance 43-1550697 501(C)(3) 1.063.195 34.825 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF MISSOURI AND OPERATIONS

KANSAS 8251 MARYLAND AVENUE SUITE 10

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1015 MOUNT AVE SUITE C

MISSOULA, MT 59801

FUNDING FOR

ST LOUIS, MO 63105 TRAVEL, M&E, SUPPLIES MAWE OF MONTANA 30-0882267 501(C)(3) 191.983 26,871 FMV

OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance FUNDING FOR

MAWF OF NEBRASKA 47-0671096 501(C)(3) 241,224 13,995 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR OPERATIONS OMAHA, NE 68144

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

MANCHESTER, NH 031012230

OMAHA, NE 68144

MAWF OF NEW HAMPSHIRE 02-0405369 501(C)(3) 269,584 4,108 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 22-2488495 501(C)(3) 2.333.621 43.282 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF NEW JERSEY 1384 PERRINEVILLE ROAD OPERATIONS

MONROE TOWNSHIP, NJ 08831 85-0347088 501(C)(3) 258.431 37.163 FMV TRAVEL, M&E, SUPPLIES MAWF OF NEW MEXICO 7400 TIBURON DR NE SUITE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

ALBUQUERQUE, NM 87109

FUNDING FOR OPERATIONS Α1

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 45-0393770 501(C)(3) 119.522 30.377 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWF OF NORTH DAKOTA OPERATIONS

4143 26TH AVENUE SOUTH SUITE 104 FARGO, ND 58104

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

IRVING.TX 75039

MAWE OF NORTH TEXAS 75-1889666 501(C)(3) 1.516.118 136.956 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 6655 DESEO OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 14-1703503 501(C)(3) 254.725 6.980 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF NORTHEAST NEW YORK OPERATIONS

3 WASHINGTON SOUARE ALBANY, NY 12205 MAWE OF NORTHEASTERN 68-0027351 501(C)(3) 863.450 46.717 FMV TRAVEL, M&E, SUPPLIES CALIFORNIA AND NORTHERN

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SACRAMENTO, CA 95835

FUNDING FOR OPERATIONS NEVADA 2800 CLUB CENTER DRIVE

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF OHIO KENTUCKY & 34-1471131 501(C)(3) 2.699.283 232,274 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

INDIANA 2545 FARMERS DRIVE SUITE 300 COLUMBUS, OH 43235		( )( )		,			OPERATIONS
MAWF OF OKLAHOMA	73-1176743	501(C)(3)	359,119	11,853	FMV	TRAVEL, M&E, SUPPLIES	FUNDING FOR

. ( \_ ) ( \_ ) OPERATIONS 1900 NW EXPRESSWAY SUITE 700

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

OKLAHOMA CITY, OK 73118

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF ORANGE COUNTY & 33-0036556 501(C)(3) 1,177,189 42.750 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

INLAND EMPIRE 3230 EL CAMINO REAL SUITE 100 IRVINE, CA 926021389							OPERATIONS
MAWF OF OREGON	82-0385049	501(C)(3)	495,709	76,191	FMV	1	FUNDING FOR

2000 SW 1ST AVENUE SUITE LOPERATIONS 410

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PORTLAND, OR 97201

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance MAWE OF PHILADELPHIA & 22-2755963 501(C)(3) 1.037.650 95.514 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR NS

MANUE OF BUIEDTO BIGO	66 0530000	F01(C)(2)	122 507	0.222	EM)/	TRAVEL MOSE CURRITIES	FUNDING FO
SUSQUEHANNA VALLEY 5 VALLEY SQ SUITE 210 BLUE BELL, PA 19422				·			OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SAN JUAN, PR 009193348

FUNDING FOR TRAVEL, M&E, SUPPLIES MAWE OF PUERTO RICO 66-0529880 501(C)(3) 133,507 9.3231FMV PO BOX 193348 OPERATIONS

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance MAWF OF THE RIO GRANDE 74-2850325 501(C)(3) 70.159 9.253 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR

VALLEY 1801 S 2ND STREET SUITE 405 MCALLEN, TX 78503		, , , ,	·				OPERATIONS
MAWF OF SAN DIEGO	33-0039466	501(C)(3)	605,007	51,047	FMV	TRAVEL, M&E, SUPPLIES	FUNDING FOR

2440 HOTEL CIRCLE NORTH OPERATIONS SUITE 200

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SAN DIEGO, CA 92108

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 57-0786119 501(C)(3) 653.940 83.716 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWE OF SOUTH CAROLINA OPERATIONS

225 SOUTH PLEASANTBURG DRIVE C17 GREENVILLE, SC 29607

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SIOUX FALLS, SD 57104

MAWE OF SOUTH DAKOTA 46-0375953 501(C)(3) 111.222 37.539 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR 1400 WEST 17TH STREET OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance MAWE OF SOUTHERN FLORIDA 59-2620322 501(C)(3) 1.669.201 58.463 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR TIONS

OPERATIONS

4491 S STATE ROAD 7 SUITE 201 FT LAUDERDALE, FL 33314		( ), /	·	,			OPERATIONS
MAWF OF SOUTHERN NEVADA	88-0371088	501(C)(3)	855,138	8,015	FMV	TRAVEL, M&E, SUPPLIES	FUNDING FOR

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

9950 COVINGTON CROSS DR

LAS VEGAS, NV 89144

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 11-2666969 501(C)(3) 379.046 2.982 FMV TRAVEL. M&E. SUPPLIES FUNDING FOR MAWF OF SUFFOLK COUNTY OPERATIONS

1 COMAC LOOP SUITE 1A1
RONKONKOMA, NY 11779

MAWF OF TEXAS GULF COAST & 76-0116615 S01(C)(3) 1,020,694 35,557 FMV

TRAVEL, M&E, SUPPLIES FUNDING FOR OPERATIONS

12625 SOUTHWEST FREEWAY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

STAFFORD, TX 77477

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance MAWE OF TRI-COUNTIES 77-0098671 501(C)(3) 251 421 26 415 FMV TRAVEL M&F. SUPPLIES FUNDING FOR ERATIONS

	(-/(-/			
4001 MISSION OAKS BLVD				OPER
SUITE F				l
CAMARILLO, CA 93012				ı

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

MURRAY, UT 84107

33.830 FMV TRAVEL, M&E, SUPPLIES MAWE OF UTAH 74-2392822 501(C)(3) 383.673 FUNDING FOR 771 EAST WINCHESTER OPERATIONS

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 03-0323013 501(C)(3) 112.451 19.178 FMV TRAVEL, M&E, SUPPLIES FUNDING FOR MAWF OF VERMONT 431 PINE STREET SUITE 214 OPERATIONS

431 PINE STREET SUITE 214
SOUTH BURLINGTON, VT
05401

MAWF OF WISCONSIN
11020 WEST PLANK COURT

A39-1543541
39-1543541
39-1543541
501(C)(3)
860,501
74,200 FMV
TRAVEL, M&E, SUPPLIES
OPERATIONS

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 200

WAUWATOSA, WI 53226

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (b) EIN organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

501(C)(3) 90.908 6.206 FMV TRAVEL, M&E, SUPPLIES MAWE OF WYOMING 83-0276233

CASPER, WY 82601

FUNDING FOR 236 W 1ST STREET OPERATIONS

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Data	a -	DLN: 934	19319	6061	520
Sch	edule J	C	ompensat	ion Information	40	1B No	1545-(	0047
(For	n 990)	For certain Office		Trustees, Key Employees, and Hig	hest	-		
		Complete if the ord	Compensa ganization answ	ated Employees vered "Yes" on Form 990, Part IV	, line 23.	20	18	}
Б			▶ Attach	n to Form 990. instructions and the latest inform			o Pul	
•	tment of the Treasury al Revenue Service	₩ do to <u>www.irs.qo</u>	<i>00/                                   </i>	mstructions and the latest miori	nation.		ectio	
	me of the organiza (E-A-WISH FOUNDA				Employer identificat	ion nu	ımber	
man	C A WISH TOONDA	HON OF APIENICA			86-0481941			
Pa	rt I Questi	ons Regarding Compensa	ition					
							Yes	No
1a				f the following to or for a person liste by relevant information regarding the				
		s or charter travel		Housing allowance or residence for	•			
	_	companions		Payments for business use of perso				
		nification and gross-up payment	is 📙	Health or social club dues or initiating Personal services (e.g., maid, chaut				
	L Discretion	ary spending account		Personal services (e g , maid, chau	rreur, cher)			
b		xes in line 1a are checked, did t all of the expenses described ab		ollow a written policy regarding payn nplete Part III to explain	nent or reimbursement	1b		
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2		
	directors, truste	es, officers, including the CEO/1	executive Directo	r, regarding the items checked in line	e Ia'			
3				ed to establish the compensation of t not check any boxes for methods	he			
	_	•		CEO/Executive Director, but explain	ın Part III			
	<b>✓</b> Compensa	ation committee		Written employment contract				
		ent compensation consultant	<b>\cute{\cie\cute{\cute{\cute{\cute{\cute{\cute{\cute{\cute{\cute{\cute{\ci</b>	Compensation survey or study				
		of other organizations	<u> </u>	Approval by the board or compensa	ition committee			
4			990, Part VII, Se	ection A, line 1a, with respect to the f	iling organization or a			
	related organiza	ition						
a		ance payment or change-of-con				4a		No
b	•	r receive payment from, a supp	•	· ·		4b		No
С		r receive payment from, an equ of lines 4a-c. list the persons an		nsation arrangement? plicable amounts for each item in Par	t III	4c		No_
	,							
	Only 501(c)(3	), 501(c)(4), and 501(c)(29	) organizations	must complete lines 5-9.				
5		ed on Form 990, Part VII, Section Ontingent on the revenues of		the organization pay or accrue any				
а	The organization	٦ <sup>7</sup>				5a		No
b	Any related orga					5b		No
	-	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section Ontingent on the net earnings o		the organization pay or accrue any				
a	The organization					6a		No
b	Any related orga					<b>6</b> b		No_
7	-	6a or 6b, describe in Part III	on Allino to did	the erganization provide any nanture	d			
7	payments not d	escribed in lines 5 and 6? If "Ye	s," describe in Pa		u	7	Yes	
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		No
9	If "Yes" on line 5 53 4958-6(c)?	8, did the organization also follo	ow the rebuttable	presumption procedure described in	Regulations section	9		
For F	Paperwork Redu	iction Act Notice, see the Ins	structions for Fo	orm 990. Cat No. 5	50053T Schedule J	(Form	9901	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Part II Officers, Directors, Trustees, Rey Employees, and Ting								
For each individual whose compensation must be reported on Schedule J, report of instructions, on row (ii) Do not list any individuals that are not listed on Form 990	0, Part VII							
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the tot	<u>al amount of Fo</u> r	<u>rm 990, Part VII, Se</u>	≥ction A, line 1a, a	pplicable column (ر	<u>ン) and (E) amour</u>	nts for that indi	vidual	
(A) Name and Title	(B) Breal	(B) Breakdown of W-2 and/or 1099-MISC compensation			( <b>D)</b> Nontaxable benefits	columns	Compensation in	
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990	
See Additional Data Table						•		
	1	1	1		1	I	1	
							!	
				+				
	+			+				
				+				
		-		+		-		
1								

Schedule J (Form 990) 2018	Page <b>3</b>			
Part III Supplemental Information				
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information				
Return Reference	Explanation			
PART I, LINE 7				

IAND DECISIONS

INDIVIDUAL GOALS, PERFORMANCE, ETC FOR EACH PLAN YEAR THE COMMITTEE SHALL HAVE THE SOLE DISCRETION TO MAKE ALL SUCH DETERMINATIONS

(A) Name and Title

KATHLEEN FORSHEY

LESLIE MOTTER

RYAN HEGSETH

THOMAS PARKER

OFFICER

OFFICER
STACY OWEN

ALLIANCES

10/18

VP CORP ALLIANCES THRU

CHIEF OPERATING OFFICER

VP OF STRATEGIC PLANNING

CHIEF HUMAN RESOURCES

TODD SHELLENBERGER

VP OF DEVELOPMENT

TREVOR VIGFUSSON

PATRICIA CLEMENCY

DIVERSITY/DEVELOPMENT

DIRECTOR OF CORPORATE

CFO THRU 9/2018

(1)

(1)

(1)

(II)

(1)

(1)

(1)

#### Software ID:

Software Version:

(B) Breakdown of W-2 and/or 1099-MISC compensation

(ii)

(i) Base Compensation

204,349

276,570

170,392

206,633

221,961

136,860

148,521

125,429

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

0

39,062

66,025

30,000

35,000

40,000

5,000

15,602

**EIN:** 86-0481941

Name: MAKE-A-WISH FOUNDATION OF AMERICA

(iii)

		(i) Base compensation	Bonus & incentive compensation	Other reportable compensation	compensation			reported as deferred on prior Form 990
BIPIN JAYARAJ CHIEF INFORMATION		195,600	0	1,800	4,620	3,769	205,789	0
OFFICER	(11)	0	0	0	0	0	0	0
DAVID MULVIHILL VP & GENERAL COUNSEL	(1)	261,337	45,000	0	12,750	7,767	326,854	0
	(II)	0	0	0	0	0	0	0
DAVID WILLIAMS PRESIDENT AND CEO THRU	(1)	411,565	111,211	27,608	31,250	6,486	588,120	0
10/18	(11)	0	0	0	0	0	0	0
DEBORAH THOMPSON VP CHAPTER INITIATIVES	(1)	212,895	38,000	1,471	11,411	2,605	266,382	0
	(11)	0	0	0	0	0	0	0
JANELL HOLAS VP OF BRAND & MARKETING	(1)	195,600	27	1,800	3,870	1,908	203,205	0
	l, ,	1						

4,412

1,177

1,902

1,533

6,928

3,589

7,420

(C) Retirement and

other deferred

10,910

29,455

8,038

12,750

7,014

7,420

0

0

(D) Nontaxable

benefits

1,356

2,654

300

5,116

6,101

5,487

2,196

2,710

(E) Total of columns

(B)(i)-(D)

255,677

379,116

209,907

248,651

282,345

154,275

161,320

158,581

(F) Compensation in

column (B)

0

0

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493196061520 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** MAKE-A-WISH FOUNDATION OF AMERICA 86-0481941 **Types of Property** (a) (b) (c) (d) Check If Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . 2 Art—Historical treasures Art—Fractional interests Books and publications Clothing and household goods . . . . . Cars and other vehicles Boats and planes . . Intellectual property . . 310,529 COST/SELLING PRICE Securities—Publicly traded . Χ 10 Securities—Closely held stock . 11 Securities—Partnership, LLC, or trust interests . . . Securities—Miscellaneous . Qualified conservation contribution—Historic structures . . . . 14 Oualified conservation contribution—Other . Real estate—Residential . Real estate—Commercial . 17 Real estate—Other . . Collectibles . . . 18 19 Food inventory . . . 20 Drugs and medical supplies . 21 Taxidermy . . . . 22 Historical artifacts . . 23 Scientific specimens . . Archeological artifacts . Other ▶ ( 25 Χ 1,525 2,342,501 COST/SELLING PRICE AIRLINES/TRAV ) Χ 26 Other ▶ ( 14,566 1,041,106 COST/SELLING PRICE WISH RELATED ) Other ▶ ( Χ 6,904 COST/SELLING PRICE OTHER ) 28 Other ▶ ( \_ Number of Forms 8283 received by the organization during the tax year for contributions 0 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a Nο **b** If "Yes," describe the arrangement in Part II 31 Yes Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) (2018) Cat No 51227J

Schedule M (Form 990) (2018)	Page 2
I, column (b), the	formation. ation required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part number of contributions, the number of items received, or a combination of both. Also complete dditional information.
Return Reference	Explanation
PART I, COLUMN (B)	THE AMOUNT IN COLUMN (B) REPRESENTS BOTH THE NUMBER OF CONTRIBUTIONS AND THE NUMBER OF ITEMS RECEIVED
	Schedule M (Form 990) (2018)

efile GRAPH	C print	- DO NOT PROCESS	As Filed Data -		DLN:	93493196061520
SCHEDUL (Form 990 or EZ)	990-	Supplemental Information to Form 990 or 990-EZ  Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.  Attach to Form 990 or 990-EZ.  Go to <a href="https://www.irs.gov/Form990">www.irs.gov/Form990</a> for the latest information.				
Namel ଅନ୍ୟାଧାରୀକୁ MAKE-A-WISH FOUI 990 Schedule	NDATION C	of AMERICA  plemental Information	n		Employer identi 86-0481941	fication number
Return Reference				Explanation		
FORM 990, PART III, LINE 1	R, WE CISH-GRA, AS WE RE COM DREAM ES TO COWORLD'TS FULL ONS, FOUND OUS BE ARENTS WISH TELD HAVE WISH TELD HAVE WISH TELD HAVE TO SEE "GRADE CHILD'S CHILD'S	REATE LIFE-CHANGING VANTING EFFORTS CREATILL AS THEIR FRIENDS AN IMUNITIES FOUNDED IN TO PECCE. THE METER OF THE WORLD IN THE UNITED IS MOST WELL-KNOWN COME. THE WORLD IS MOST WISHES ARE GRANT LIEFS OR ANY OTHER DESTANT OF THE WORLD IS ONE WISH, WHAT WOULD GO "I WISH TO MEET ANTING A WISH TO MEET ANTING A WISH CREATES ED JOY THE MOST THE FOR WISH BECAUSE WATC WOLVED IN THE WISH EXPLANTING A WISH EXEMPLES WATC WOLVED IN THE WISH EXEMPLES THE WOLVED IN THE WISH EXPLANTING A WISH CREATES WISH BECAUSE WATC WOLVED IN THE WISH EXPLANTING A WISH EXPLANTING A WISH CREATES WISH BECAUSE WATC WOLVED IN THE WISH EXPLANTING A WISH EXPLANTING A WISH EXPLANTING A WISH CREATES WISH BECAUSE WATC WOLVED IN THE WISH EXPLANTING A WISH EXPLANTING A WISH EXPLANTING A WISH EXPLANTING A WISH CREATES WISH BECAUSE WATC WOLVED IN THE WISH EXPLANTING A WISH EXPLANTING A WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED IN THE WISH EXPLANTING A WISH CREATES WATCH WOLVED A WISH CREATES WATCH WATCH WATCH WOLVED A WATCH WA	VISHES FOR CHILDIES A LIFE-CHANGING D FAMILIES, REFER 1980 WHEN A GROU OFFICER, THE FOU STATES AND ITS TE HARITIES, THE MAKE I A NETWORK OF NITICAL ILLNESSES ILLNGUAGE INTERFOLD IT BEORGAPHIC CATEORS OF THE MEDICAD, THE VOLUNTEER D IT BEORGAPHIC CATEORS OF THE MEDICAD, THE VOLUNTEER D IT BEORGAPHIC CATEORS OF THE MEDICAD, THE VOLUNTEER D IT BEORGAPHIC CATEORS OF THE MISHES TO WISHES THE FOUNDATION MAKE THE FOUNDA	ISH-GRANTING ORGANIZATION REN WITH CRITICAL ILLNESSE IMPACT FOR THE CHILDREN RAL SOURCES, DONORS, SPOOF OF CARING VOLUNTEERS INDATION NOW HAS GRANTEIS FRITORIES ALTHOUGH IT HEALTHOUGH IT HEALTHOUGH IN HAS EARLY 40,000 VOLUNTEERS IN VOLUNTEERS WORK AS WISH RETERS AND IN NUMEROUS OF TRECEIVES NO FEDERAL, STOUGH INDIVIDUAL CONTRIBUTION OF THE CHILD'S RACE, SOCIOUGH STATE ON THE CHILD'S START WITH ONE SIMPLE OF TYPICALLY FALL INTO ONE OF THE CHILD'S START WITH ONE SIMPLE OF THE CHILD'S START WITH ONE SIMPLE OF THE CHILD'S EVERY EFFORT TO INCLUDING TRUE CREATES HOPE, STINDATION IS DEDICATED TO MAD ABOUT THE MAKE-A-WISH IN ABOUT THE MAKE-A-WISH IN THE CONTROL TO ME ABOUT THE MAKE-A-WISH IN THE MAKE THE THE MAKE THE THE THE THE THE THE THE THE THE TH	ES THE FOUNDA WHO ARE GRAN ONSORS, AND EN HELPED A BOY FO D MORE THAN 31 AS BECOME ONE MAINTAINED THE ENABLES THE FO OTHER CAPACIT JTIONS, CORPOR ATE OR LOCAL GECONOMIC STAT HES COME FROM LDREN THEMSEL QUESTION "IF YO F FIVE CATEGOR H TO GIV DREN AT A TIME N E IMMEDIATE FAI RENGTH AND JO'MAKING EVERY E	TION'S W ITED A WISH VEN ENTI ULFILL HIS 5,000 WISH E OF THE E GRASSROO DUNDATIO NDRAISERS IES THE M RATE DONATI GOVERNMEN US, RELIGI CHILDREN'S P VES WHEN A DU COU ITES "I WHEN T MILY IN TH Y FOR EVERY SLIGIBLE

## 990 Schedule O, Supplemental Information

Reference	
FORM 990, PART VI, SECTION B, LINE 11B  THE FOUNDATION'S BOARD OF DIRECTORS HAS DELEGATED THE PRIMARY REVIEW OF THE FORM 990 TO S AUDIT AND FINANCE COMMITTEE ("AFC") THE FOUNDATION'S CHIEF FINANCIAL OFFICER WORKED CLO SELY WITH THE FOUNDATION'S OUTSIDE ACCOUNTING FIRM TO PREPARE AND ENSURE THE ACCURACY OF THE FORM 990 THE AFC HAS THE RIGHT OT MAKE INQUIRIES OF ANY PERSONNEL INVOLVED IN THE PREPARATION PROCESS OF THE FORM 990, INCLUDING THE CHIEF HUMAN RESOURCES OFFICER AND MEMBER FORM SENIOR LEADERSHIP TEAM THE AFC ALSO MET WITH THE OUTSIDE ACCOUNTING FIRM HIRED TO PREPARE THE FORM 990 PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE	OF T RS O

### 990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION B, LINE 12C  THE FOUNDATION ADOPTED A "STATEMENT OF VALUES, CODE OF ETHICS AND CONFLICT OF INTEREST POLICY" IN 2004 WITH WHICH ALL OFFICERS, DIRECTORS, EMPLOYEES AND VOLUNTEERS ARE REQUIRED TO COMPLY AND ACKNOWLEDGE BY SIGNING, UPON THEIR INITIAL INVOLVEMENT WITH THE FOUNDATION AND ANNUALLY THEREAFTER, AN "ANNUAL CONFLICT OF INTEREST AND ETHICS ASSURANCE STATEMENT" (THE "COI STATEMENT") EFFECTIVE JULY 2009, THE COI STATEMENT WAS EXPANDED TO INCLUDE AN ADDEND UM IN WHICH OFFICERS, DIRECTORS, AND KEY EMPLOYEES ARE REQUIRED TO DISCLOSE THE EXISTENCE OF ANY FAMILY AND/OR BUSINESS RELATIONSHIPS THEY MAY HAVE WITH OTHER OFFICERS, DIRECTORS, OR KEY EMPLOYEES OF THE FOUNDATION THE SECRETARY OF THE BOARD IS CHARGED WITH ENSURING THE E COI STATEMENT AND ADDENDUM ARE SIGNED EACH YEAR BY DIRECTORS, WHILE THE FOUNDATION'S HUM AN RESOURCES DEVELOPMENT IS CHARGED WITH ENSURING THOSE DOCUMENTS ARE SIGNED BY OFFICERS A ND KEY EMPLOYEES IF ANY COVERED PERSON DISCLOSES A POTENTIAL OR ACTUAL CONFLICT, THE FOLL OWING PROCEDURE IS FOLLOWED (1) THE CONFLICTING INTEREST IS FULLY DISCLOSED TO THE BOARD, (2) THE COVERED PERSON RESPONDS TO ANY FACTUAL QUESTIONS FROM THE BOARD RELATED TO THE DISCLOSED CONFLICT, AND (3) THE BOARD, WITHOUT THE COVERED PERSON PRESENT, DISCUSSES THE CONFLICT AND APPROVES OR DISAPPROVES THE PROPOSED TRANSACTION	Return Reference	Explanation
	PART VI, SECTION B,	ICY" IN 2004 WITH WHICH ALL OFFICERS, DIRECTORS, EMPLOYEES AND VOLUNTEERS ARE REQUIRED TO COMPLY AND ACKNOWLEDGE BY SIGNING, UPON THEIR INITIAL INVOLVEMENT WITH THE FOUNDATION AND ANNUALLY THEREAFTER, AN "ANNUAL CONFLICT OF INTEREST AND ETHICS ASSURANCE STATEMENT" (THE "COI STATEMENT") EFFECTIVE JULY 2009, THE COI STATEMENT WAS EXPANDED TO INCLUDE AN ADDEND UM IN WHICH OFFICERS, DIRECTORS, AND KEY EMPLOYEES ARE REQUIRED TO DISCLOSE THE EXISTENCE OF ANY FAMILY AND/OR BUSINESS RELATIONSHIPS THEY MAY HAVE WITH OTHER OFFICERS, DIRECTORS, OR KEY EMPLOYEES OF THE FOUNDATION THE SECRETARY OF THE BOARD IS CHARGED WITH ENSURING THE COI STATEMENT AND ADDENDUM ARE SIGNED EACH YEAR BY DIRECTORS, WHILE THE FOUNDATION'S HUM AN RESOURCES DEVELOPMENT IS CHARGED WITH ENSURING THOSE DOCUMENTS ARE SIGNED BY OFFICERS A ND KEY EMPLOYEES IF ANY COVERED PERSON DISCLOSES A POTENTIAL OR ACTUAL CONFLICT, THE FOLL OWING PROCEDURE IS FOLLOWED (1) THE CONFLICTING INTEREST IS FULLY DISCLOSED TO THE BOARD, (2) THE COVERED PERSON RESPONDS TO ANY FACTUAL QUESTIONS FROM THE BOARD RELATED TO THE DISCLOSED CONFLICT, AND (3) THE BOARD, WITHOUT THE COVERED PERSON PRESENT, DISCUSSES THE CONF

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#### 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE TOTAL COMPENSATION (INCLUDING BASE SALARY, BENEFITS, AND INCENTIVE PAYMENTS) OF THE FO UNDATION'S CEO AND OFFICERS FOR 2019 WAS REVIEWED AND APPROVED BY THE COMPENSATION AND MAN AGEMENT DEVELOPMENT COMMITTEE OF THE BOARD OF DIRECTORS, WHICH IS COMPRISED SOLELY OF INDE PENDENT DIRECTORS, NONE OF WHOM HAD A CONFLICT OF INTEREST WITH RESPECT TO THE PROPOSED CO MPENSATION ARRANGEMENTS THE COMPENSATION REVIEW/APPROVAL PROCESS INCLUDED SUBSTANTIAL INP UT FROM THE FOUNDATION'S COMPENSATION AND MANAGEMENT DEVELOPMENT COMMITTEE AND EXECUTIVE C OMMITTEE (COLLECTIVELY, THE "COMMITTEES"), AS WELL AS AN INDEPENDENT COMPENSATION AND BENE FITS SPECIALIST ("INDEPENDENT EXPERT") RETAINED TO ADVISE THE FOUNDATION IN SUCH MATTERS AMONG OTHER THINGS, THE COMMITTEES AND THE INDEPENDENT EXPERT REVIEWED APPROPRIATE COMPARA BILITY INFORMATION REGARDING THE COMPENSATION PAID BY OTHER SIMILARLY SITUATED NONPROFIT O RGANIZATIONS TO THEIR CEOS AND TOP MANAGEMENT OFFICIALS TO ENSURE THAT THE COMPENSATION PROPOSED FOR THE CORRESPONDING EXECUTIVE AT THE FOUNDATION WAS REASONABLE AND APPROPRIATE BA SED ON COMPARABLE MARKET DATA. THE FOUNDATION'S CONTEMPORANEOUS RECORDS INCLUDE (1) THE TE RMS OF THE COMPENSATION ARRANGEMENTS (INCLUDING THE DATES THEY WERE APPROVED), (2) THE NAM ES OF BOARD/COMMITTEE MEMBERS WHO WERE PRESENT DURING THE DISCUSSIONS AND WHO VOTED ON THE ARRANGEMENTS, AND (3) A DESCRIPTION OF THE COMPARABILITY DATA RELIED UPON BY THE FOUNDATI ON BEFORE THE COMPENSATION ARRANGEMENTS WERE APPROVED

# 990 Schedule O, Supplemental Information Return Explanation

FORM 990,
PART VI,
SECTION C,
LINE 19

ALTHOUGH FEDERAL TAX LAWS DO NOT MANDATE THAT AN ORGANIZATION'S GOVERNING DOCUMENTS, CONFL
ICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS BE MADE AVAILABLE FOR PUBLIC INSPECTION,
THE FOUNDATION POSTS ITS ANNUAL REPORT AND FORM 990 ON ITS WEBSITE (HTTP //WWW WISH ORG/MA
NAGING-OUR-FUNDS) AND ALSO MAKES SUCH DOCUMENTS AVAILABLE TO MEMBERS OF THE PUBLIC UPON RE
QUEST

990 Schedule O, Supplemental Information Explanation Return Reference

FORM 990, CHANGE IN VALUE OF SPLIT INTEREST -34,698
PART XI.

LINE 9