Internal Revenue Service

CHANGE OF ACCOUNTING PERIOD

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

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Open to Public Inspection

AI	For th	e 2018 calendar year, or tax year beginning SEP 1, 2018 and end	ding Jបា	N 30, 2019 '	
В	Check if	C Name of organization BOYS & GIRLS CLUBS OF METROPOLITAN		D Employer identific	ation number
	Addre	PHOENIX, INC.	į.		
	Name			86-01	07639
一	Initial		om/suite	E Telephone number	
F	Final	4309 E BELLEVIEW STREET BLDG 14		602-954	
-	∟returr term⊪ ated		1	G Gross receipts \$	13,081,630
Г	Amer	ided PHOENTY NO 95009	-	H(a) Is this a group re	
	Apple	`		for subordinates'	
_	Pend	SAME AS C ABOVE		H(b) Are all subordinates inc	
17	—. Гах∙ех	rempt status	1527	<i>y</i> ·	ist (see instructions)
		te: HTTP://www.BGCMP.ORG	<del></del>	H(c) Group exemption	
		f organization: X Corporation Trust Association Other			State of legal domicile; AZ
	art I	Summary	<u> </u>		
	1	Briefly describe the organization's mission or most significant activities EMPOWER YO	OUNG PE	OPLE TO REACH	
Se	•	THEIR FULL POTENTIAL AS PRODUCTIVE, CARING, RESPONSIBLE MEMBERS	····		
Governance	2	Check this box   If the organization discontinued its operations or disposed of the continued its operations.		ran 25% of its net assi	
Š	3	Number of voting members of the governing body (Part VI, line 1a)	RECE	3	64
ၓ	4	Number of independent voting members of the governing body (Part VI, line 102)		S 4	64
<b>න්</b> ග	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	MAR (	5 2020 1915	314
Activities &	6	Total number of volunteers (estimate if necessary)		S 6	792
휹	_	· · · · · · · · · · · · · · · · · · ·	CDE	N, UT 7a	0.
ď		Net unrelated business taxable income from Form 990-T, line 38	JOUL	-14, U 1	0.
				Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)		7,622,786.	6,569,111.
Revenue	9	Program service revenue (Part VIII, line 2g)		1,157,184.	992,613.
š	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		103,635.	156,437.
æ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		1,250,847.	1,274,195.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		10,134,452.	8,992,356.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		86,169.	41,005.
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		7,102,754.	5,793,943.
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
ğ		Total fundraising expenses (Part IX, column (D), line 25) 998, 262	. [		
ű		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		5,242,323.	4,652,038.
	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		12,431,246.	10,486,986.
	19	Revenue less expenses Subtract line 18 from line 12		<2,296,794.>	<1,494,630.>
58			Begi	nning of Current Year	End of Year
at Assets	20	Total assets (Part X, line 16)		29,440,287.	27,858,944.
ASS	21	Total liabilities (Part X, line 26)		1,677,955.	2,011,511.
<u>S</u> E	22	Net assets or fund balances Subtract line 21 from line 20		27,762,332.	25,847,433.
Pa	<u>ırt II</u>	Signature Block			
Und	er pena	alties of perjury, I declare that I have examined this return, including accompanying schedules and	t statement	ts, and to the best of my	knowledge and belief, it is
truo,	COFFO	ct, and complete, peckration of preparer (other than officer) is based on all information of which p	preparer ha	as any knowledge. 🦯	/
Sign		/ / 9/		2/19	/20
Sig	1	Signature of officer		Date 4	
Her	е	MARCIA MINTZ, CHIEF EXECUTIVE OFFICER			
		Type of print name and title		·	
		Print/Type preparer's name  AMY A. O'LOUGHLIN  Print/Type preparer's signature	Da		PTIN
Paid		AMY A. O'LOUGHLIN	<u> </u>	- 17 - 20 1 self-employed	P00869687
Prep	агег	Firm's name CBIZ MHM, LLC		Firm's EIN 🕨	34-1884125
Use	Only	Firm's address 4722 N 24TH ST, STE 300			
		PHOENIX, AZ 85016		Phone no. 602-	264-6835
May	the II	RS discuss this return with the preparer shown above? (see instructions)			X Yes No

Pa	990 (2018) PHOENIX, INC.	86-0107639	Page <b>2</b>
	rt III` Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III	<u> </u>	X
1	Briefly describe the organization's mission		
	THE BOYS & GIRLS CLUBS OF METRO PHOENIX EMPOWERS YOUNG PEOPLE TO REACH		
	THEIR FULL POTENTIAL AS PRODUCTIVE, CARING, RESPONSIBLE MEMBERS OF THE		
	COMMUNITY,		
		<del></del>	<del></del>
2	Did the organization undertake any significant program services during the year which were not listed on the		Yes X No
	prior Form 990 or 990-EZ?		Tes ANO
3	If "Yes," describe these new services on Schedule O		Yes X No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?  If "Yes," describe these changes on Schedule O		res No
4	Describe the organization's program service accomplishments for each of its three largest program services, as me	asured by expe	2925
•	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,		
	revenue, if any, for each program service reported	and total expense	55, <b>4</b> .15
4a	(Code) (Expenses \$ 2,900,597. including grants of \$ 5,960. ) (Revenue	\$	329,157.)
	HEALTH & LIFE SKILLS: DEVELOPS YOUNG PEOPLE'S CAPACITY TO ENGAGE IN		
	BEHAVIORS THAT NURTURE THEIR OWN WELL-BEING, SET PERSONAL GOALS &		
	ACQUIRE THE SKILLS TO LIVE SUCCESSFULLY AS SELF-SUFFICIENT ADULTS.		
	CLUBS HOST HEALTH FAIRS, OPERATE A DENTAL CLINIC, PROVIDE HOT DINNER		
	DURING SCHOOL YEAR & LUNCHES DURING THE SUMMER. CHILDREN SERVED: 6,365	<u> </u>	
	0.015.554		210 507
4b	(Code) (Expenses \$ 2,815,554. Including grants of \$ 4,086. ) (Revenue S SPORTS, FITNESS & RECREATION: PROMOTES PHYSICAL FITNESS, POSITIVE USE	š	319,507.
	OF LEISURE TIME, SKILLS FOR STRESS MANAGEMENT, APPRECIATION OF THE	<u>-</u>	
	ENVIRONMENT & SOCIAL & INTERPERSONAL SKILLS THROUGH INDIVIDUAL SPORTS		<del></del>
	CAMPING, HIKING & TEAM SPORTS. CHILDREN SERVED: 6,365		<del></del>
	<u> </u>	_	
		<del></del>	
		<del></del>	
		<del></del>	
4c	(Code ) (Expenses \$ 1,513,657. including grants of \$ 30,959. ) (Revenue \$	S	171,769. )
	EDUCATION & CAREER DEVELOPMENT: ENABLES YOUTH TO BECOME PROFICIENT IN		
	BASIC EDUCATIONAL DISCIPLINES, APPLY LEARNING TO EVERYDAY SITUATIONS &		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS, EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS,  EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,  CLUB NEWSPAPER & CAREER EXPLORATION. CHILDREN SERVED: 6,365		
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS,  EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,  CLUB NEWSPAPER & CAREER EXPLORATION. CHILDREN SERVED: 6,365  Other program services (Describe in Schedule O)	188 004	
	EMBRACE TECHNOLOGY TO OPTIMIZE EMPLOYABILITY THROUGH COMPUTER LABS,  EDUCATIONAL GAMES, TUTORING, INTERNET EXPLORATION, GED PREPARATION,  CLUB NEWSPAPER & CAREER EXPLORATION. CHILDREN SERVED: 6,365	188,994.)	

PHOENIX, INC.

# RD A 639 Fage 3 M

## Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2_	х	_
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	}	ł	ł
	during the tax year? If "Yes," complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III	5_		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6_		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			ł
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7_		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8_		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9_		<u> </u>
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
þ	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u> </u>
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u>_x</u>
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	ا ا	x	
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	x	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	11e		
ı	the organization's separate or consolidated imanicial statements for the tax year include a loomote that addresses  the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
122	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
124		12a		х
h	Schedule D, Parts XI and XII  Was the organization included in consolidated, independent audited financial statements for the tax year?	120	$\neg \neg$	
•	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		<u>x</u>
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	$\neg$	<u>x</u>
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
-	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	ĺ	X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	J	X
6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		х
8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	Ī		
	1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	I		
	complete Schedule G, Part III	19	х	
:0a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	1	X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	ļ		
	domestic government on Part IX, column (A), line 17 if "Yes." complete Schedule I, Parts I and II	21		<u> </u>

Form 990 (2018)

PHOENIX, INC.

Pa	rt IV   Checklist of Required Schedules <sub>(continued)</sub>			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	x	
24 2	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
240	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
		24a		x
	Schedule K If "No," go to line 25a	24a		<del></del> -
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	240	-	<del>                                     </del>
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease		Į	ŀ
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	<u>24d</u>	<u> </u>	-
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X_
þ	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			١.,
	Schedule L, Part I	25b		Х_
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			l .
	complete Schedule L, Part II	_26_		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	}		v
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)			v
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		x
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			х
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	_		x
	contributions? If "Yes," complete Schedule M	30		
31	Did the organization liquidate, terminate, or dissolve and cease operations?		i	х
	If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	_		х
00	Schedule N, Part II	32		
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		x	
04	sections 301 7701-2 and 301 7701-37 If "Yes," complete Schedule R, Part I	33		
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	ا مد ا		х
2F -	Part V, line 1	34		<u></u>
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		
D	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35b		
36	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Section 501(c)(2) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		
55	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	36		х
37	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30	<del></del>	
3,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	-5,		
•	Note. All Form 990 filers are required to complete Schedule O	38	x	
Par	t V Statements Regarding Other IRS Filings and Tax Compliance		1	
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	[		
	(gambling) winnings to prize winners?	1c	х	
			aan /	0010

Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	ľ	-	-
	filed for the calendar year ending with or within the year covered by this return 2a 31	1		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		х
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a		] !	
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		_	
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х_
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	$\vdash$	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a	<del>                                     </del>	Х
þ	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	6.	1 1	
7	were not tax deductible?	6b_		
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	x	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	x	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	"		
	to file Form 8282?	7c		х
	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	i l	x
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<b>7</b> f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<b>7</b> g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	<b></b>	Х
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the		. 1	_
	sponsoring organization have excess business holdings at any time during the year?	8	<u> </u>	
	Sponsoring organizations maintaining donor advised funds.			-
	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter		J	
	Initiation fees and capital contributions included on Part VIII, line 12  Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  10b	1		
	Section 501(c)(12) organizations. Enter	1		
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against	1		
	amounts due or received from them.)	] [		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which the	{		
	organization is licensed to issue qualified health plans	1 1		
	Enter the amount of reserves on hand	<del>                                     </del>	$\longrightarrow$	
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	$\longrightarrow$	X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	$\longrightarrow$	-
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			v
	excess parachute payment(s) during the year?	15	$\longrightarrow$	Х
	If "Yes," see instructions and file Form 4720, Schedule N	4.0	-	x
	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  If "Yes," complete Form 4720, Schedule O	16	$\dashv$	
	ii 100, complete i offit 4720, colledule O	Form	990 (	2018\
		. 31111	1	,-,

Pai	t VI Governance, Management, and Disclosure For each "Yes" response to lines 2 thr	ough	7b below, and for a	"No" n	espon	se	
	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O				·		
_ `	Check if Schedule O contains a response or note to any line in this Part VI					X	
Sec	tion A. Governing Body and Management						
			<del></del>		Yes	No	 >
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	64				
	If there are material differences in voting rights among members of the governing body, or if the governing					ļ	
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.						
b	Enter the number of voting members included in line 1a, above, who are independent	1b	64				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	with a	any other	1			
	officer, director, trustee, or key employee?		•	2	x		_
3	Did the organization delegate control over management duties customarily performed by or under the	direc	supervision				
	of officers, directors, or trustees, or key employees to a management company or other person?		·	3		х	
4	Did the organization make any significant changes to its governing documents since the prior Form 99	0 wa	s filed?	4	х		_
5	Did the organization become aware during the year of a significant diversion of the organization's asse			5		Х	
6	Did the organization have members or stockholders?			6		Х	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or app	oint (	one or				
	more members of the governing body?			7a		х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, sto	ckho	ders, or				_
	persons other than the governing body?			7b		х	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	by the	: following:				_
а	The governing body?	-	Ĭ	8a	x	_	•
b	Each committee with authority to act on behalf of the governing body?			8b	Х		_
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reach	ned a	t the				_
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		х	
Sec	ion B. Policies (This Section B requests information about policies not required by the Internal Revi	enue	Code.)				
					Yes	No	_
10a	Did the organization have local chapters, branches, or affiliates?			10a	Х		
b	If "Yes," did the organization have written policies and procedures governing the activities of such cha	pters	affiliates,				
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b	х		_
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body	befor	e filing the form?	11a	Х		
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990					J	Ξ,
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	Х		_
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	o conf	licts?	12ს	Х		_
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Ye	s," de	escnbe				
	ın Schedule O how this was done			12c	Х		_
13	Did the organization have a written whistleblower policy?			13	Х		_
14	Did the organization have a written document retention and destruction policy?			14	Х		_
15	Did the process for determining compensation of the following persons include a review and approval	by ind	lependent				
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?						
а	The organization's CEO, Executive Director, or top management official			15a	Х		_
b	Other officers or key employees of the organization			15b	Х		_
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			ĺ	ĺ		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	ent wi	th a			-	
	taxable entity during the year?			16a		X	-,
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate		í		-		i
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organiz	ation	's	-			
	exempt status with respect to such arrangements?			16b			_
	ion C. Disclosure						_
17	List the states with which a copy of this Form 990 is required to be filed NONE	000					_
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and	990-1	(Section 501(c)(3)s	only) a	vailab	le	
	for public inspection. Indicate how you made these available. Check all that apply	_					
45	X Own website Another's website X Upon request Other (explain ii		=		_1		
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflicted materials available to the public during the toy year.	ict of	interest policy, and f	inanci	al		
an.	statements available to the public during the tax year		ropords -				
20	State the name, address, and telephone number of the person who possesses the organization's book SWATI WEBB - 602-954-8182	s and	Tecorus -				-
	4309 E. BELLEVIEW STREET, BLDG. 14, PHOENIX, AZ 85008						-
							_

PHOENIX, INC Form 990 (2018)

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

#### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organiz	(B)			(4	C)			(D)	(E)	(F)
Name and Title	Average	,,,	not c	Pos	itior		nne	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pe	rson I	s both	n an	compensation	compensation	amount of
	week	-	cer ar	io a o	recio	T	lee)	from	from related	other
	(list any hours for	trustee or director	l		1	L	l	the organization	organizations (W-2/1099-MISC)	compensation from the
	related	9 9	ee			satec		(W-2/1099-MISC)	(***2/1099***********************************	organization
	organizations	truste	Institutional trustee		) se	Highest compensated employee		(** 27 1000 111100)		and related
	below	Individual	ntion	   	Кеу етрюуее	est co oyee	<u> </u>			organizations
	line)	ğ	insti	Officer	Key	돌	Former			
(1) KEVIN MCHOLLAND	10.00									
CHAIR		X		Х				0.	0.	0,
(2) GLYNIS BRYAN	5.00	]								
VICE CHAIR		х		Х				0.	0.	0.
(3) BRIAN HOGAN	5.00	]								
VICE CHAIR		х		х				0.	0.	0.
(4) DONNA TANNATT	5.00									
TREASURER/VICE CHAIR		х		х				0.	0.	0 ,
(5) RALPH MARCHETTA	2.00									
PAST BOARD CHAIR		x		х				0.	0.	0.
(6) DALE ADAMS	2.00									
DIRECTOR		х	l					0.	0.	0.
(7) ALLAN ALLFORD	2.00							-	<u> </u>	
DIRECTOR		х						0.	0.	0.
(8) JACK BARRY	2.00								· · <del>- ·</del>	
DIRECTOR		х	L					0.	0.	0,
(9) JAMES BAZLEN	2.00									
DIRECTOR		х						0.	0.	0.
(10) MARK BESH	2.00									
DIRECTOR		x_						0.	0.	0.
(11) DAVID BLOSS, SR.	2.00									
DIRECTOR	_	х						0.	0.	0.
(12) JAMES BREWER	2.00								-	
DIRECTOR		х						0.	0.	0.
(13) TOM CASTLEBERRY	2.00									
DIRECTOR		Х						0.	0.	0.
(14) CLARISSA CERDA	2.00									
DIRECTOR		х						0.	0.	0.
(15) KENNETH CHERRY	2.00									
DIRECTOR		х						0.	0.	0.
(16) ANDREW DESCHAPELLES	2.00									
DIRECTOR		х						_0.		0.
(17) DON DIEGEL	2.00									
DIRECTOR		х						0.	0.	0.
832007 12-31-18									-	Form <b>990</b> (2018

PHOENIX, INC.

Part VII Section A. Officers, Directors, Trus	tees, Key Em	oloy	ees,	and	d Hig	ghes	st C	ompensated Employee	s (continued)				
(A)	(B)				C)			(D)	(E)			(F)	
Name and title	Average	100	not c		ition		one	Reportable	Reportable		E:	stımat	red
	hours per	box	, unle	ss pe	rson ı	s botl	h an	compensation	compensatio	- 1	ar	nount	
	week	$\vdash$	cer ar	no a o	recto	T	tee)	from	from related	- 1		other	
	(list any hours for	recto						the	organization			ipens:	
	related	0 d	<u> </u>			sated		organization (W-2/1099-MISC)	(W-2/1099-MIS	ا (ک		rom th Janiza	-
	organizations	uste	E	ļ	) <sub>23</sub>	uadu.	]	(44-27 1099-141130)		]	_	d rela	
	below	dual t	tiona	_	e e	st cor						anızat	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				- 3		
(18) ROBERT DUBBERLY	2.00												
DIRECTOR		х	L	_				0.		0.			0.
(19) PATRICK EPUM	2.00												
DIRECTOR		х	<u> </u>		<u> </u>	<u> </u>		0.		0.			0.
(20) DION GEARY	2.00												_
DIRECTOR		х	<u> </u>	_			<u> </u>	0.		0.			<u> </u>
(21) TED GEISLER DIRECTOR	2.00	x				ŀ		0.		٥.			0.
(22) AMY GITTLER	2.00	_	-				$\vdash$			┵┤			
DIRECTOR		x					1	0.		0.			0.
(23) DARIUS GREEN	2.00												
DIRECTOR		х						0.		0.			0.
(24) BILL GRUWELL	2.00												
DIRECTOR		Х	L					0.		0.			0.
(25) KEVIN HALLORAN	2.00	١								ا ۱			•
DIRECTOR (26) BYRON JONES	2.00	Х	-			_	_	0.		0.			<u> </u>
DIRECTOR	2.00	x						0.		0.			0.
1b Sub-total	L							0.	_	0.			<del>0.</del>
c Total from continuation sheets to Part VII	. Section A							760,963.	<u>–</u>	0.		59,	407.
d Total (add lines 1b and 1c)	,						<b>•</b>	760,963.		0.		59,	407.
2 Total number of individuals (including but no	ot limited to th	ose	liste	d ab	ove)	) wh	o re	ceived more than \$100,0	000 of reportable				
compensation from the organization													4
										г		Yes	No
3 Did the organization list any former officer,		istee	, ke	y en	plo	yee,	or h	nighest compensated en	nployee on	l			
line 1a? If "Yes," complete Schedule J for se											_3_	Х	<b>├</b> ─
4 For any individual listed on line 1a, is the su	•								ne organization				
and related organizations greater than \$150	•		•								_4_	х	⊢—
5 Did any person listed on line 1a receive or a	•				-		elate	d organization or individ	ual for services		_		x
rendered to the organization? If "Yes." com Section B. Independent Contractors	olete Schedule	Jto	or su	ch p	erso	20					5		
Complete this table for your five highest cor	mnensated ind	ene	nder	nt co	ntra	ctor	s th	at received more than \$	100 000 of comp	ensat	on fro	m	
the organization Report compensation for t										on out			
(A)							$\Box$	(B)			(C	;)	
Name and business	address						$\perp$	Description of se	ervices	C	omper	nsatio	n
BANNER CATERING, 7621 E. GRAY RD, STE	Е. Н,												
SCOTTSDALE, AZ 85260							М	MEALS FOR FOOD PROC	GRAM			745,	953.

(A) Name and business address	(B) Description of services	(C) Compensation
BANNER CATERING, 7621 E. GRAY RD, STE. H,		
SCOTTSDALE, AZ 85260	MEALS FOR FOOD PROGRAM	745,953.
OKLAND CONSTRUCTION		
1700 N MCCLINTOCK DR, TEMPE, AZ 85281	FACILITY REMODEL	223,799.
THE WESTERN KIERLAND RESORT		
6902 E GREENWAY PKWY, SCOTTSDALE, AZ 85254	VENUE LOCATION	159,116.
PLAN B		
PO BOX 7758, SURPRISE, AZ 85374	CLEANING SERVICES	135,168.
RAID COMPUTING, LLC		ه تو مدی
17847 N. 75TH AVE, GLENDALE, AZ 85308	IT SERVICES	114,003.
<ul> <li>Total number of independent contractors (including but not limited \$100,000 of compensation from the organization</li> </ul>	to those listed above) who received more than	

SEE PART VII, SECTION A CONTINUATION SHEETS

PHOENIX, INC.

Part VII Section A. Officers, Directors, T (A) Name and title	(B) Average				<b>C)</b>		<u></u>	(D) Reportable	(E) Reportable	(F) Estimated
	hours per week (list any hours for related organizations below line)	stee or director	heck	Officer	that Key employee	Highest compensated employee	Former Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(27) JAMES KATZMAN	2.00									
DIRECTOR		Х					ļ	0.	0.	0
(28) TARA KRUPP	2.00									
DIRECTOR		Х						0.	0.	0
(29) THOM LEWIS	2.00									
DIRECTOR		х						0.	0.	0
(30) LINDA LITTLE	2.00									
DIRECTOR		х						0.	0.	0
(31) CHARLES LOTZAR	2.00									
DIRECTOR		х						0.	0.	0
(32) JEFF LOWE	2.00									
DIRECTOR		x						0.	0.	0
(33) AJ MAESTAS	2.00									
DIRECTOR		х						0.	0.	0
(34) CULLEN MAXEY	2.00									
DIRECTOR		х						0.	0.	0
(35) SHAWN MCCLAIN	2.00									
DIRECTOR		х	ŀ					0.	0.	0
(36) BOB MICERA	2.00									
DIRECTOR		х						0.	0.	0
(37) JAMES MOFFETT	2.00									
DIRECTOR		Х		L			L	0.	0.	0
(38) AL MOLINA	2.00									
DIRECTOR		Х						0.	0.	0
(39) RYAN MURRAY	2.00									
DIRECTOR		х						0.	0.	0
(40) ROB NAWFEL	2.00									
DIRECTOR		х	L_					0.	0.	. 0
(41) STEVE ORTEGA	2.00									
DIRECTOR		Х	L					0.	0.	0
(42) AMY PATEL	2.00									
DIRECTOR		х	<u> </u>					0.	0.	0
(43) MARK PETERSON	2.00	]								
DIRECTOR		Х	<u> </u>				L	0.	0.	0
(44) DAVID RALLS	2.00	1								
DIRECTOR		х	<u> </u>	<u> </u>	L_			0.	0.	0
(45) CRAIG ROBB	2.00	1								
DIRECTOR		х				L		0.	0.	0
(46) MICHAEL ROMANO	2.00	1								
DIRECTOR		x	1	ı	ı	I	1	0.	0.	0

. .

Organia Constitution of the constitution of th	(B) Average hours per week (list any hours for related ganizations below line) 2.00	stee or director		(C Posi	c) ition that			(D)  Reportable compensation	(E)  Reportable compensation	(F) Estimated
Name and title  org  47) STEVE RYAN  IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND  IRECTOR	Average hours per week (list any hours for related ganizations below line)	director	neck	Posi	that	арр	y)	Reportable	Reportable	Estimated
Organia Constitution of the constitution of th	hours per week (list any hours for related ganizations below line) 2.00	director		all t			y)		compensation	
Organia Constitution of the constitution of th	week (list any hours for related ganizations below line) 2.00	Individual trustee or director	litutional trustee			mployee			Jo portuation	amount of
Organia Constitution of the constitution of th	(list any hours for related ganizations below line) 2.00	Individual trustee or director	Intutional trustee			трюуее		from	from related	other
Organia Constitution of the constitution of th	hours for related ganizations below line)	Individual trustee or directo	Intutional trustee			훁		the	organizations	compensation
A7) STEVE RYAN  IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND	related ganizations below line)	Individual trustee or di	Intutional trustee			إتها		organization	(W-2/1099-MISC)	from the
47) STEVE RYAN  IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND	ganizations below line) 2.00	Individual trustee	Intutional trus			sated		(W-2/1099-MISC)		organization and related
47) STEVE RYAN  IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND	below line) 2.00	Individual to	litutiona		<u> </u>	посп				organizations
IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND	line) 2.00	thdiv	≝	_	mploy	st cor	<b></b>			organizations
IRECTOR  48) LOUIS (BUZZ) SANDS  IRECTOR  49) JODY SARCHETT  IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND		-	i S	Officer	Key employee	Highe	Former			
48) LOUIS (BUZZ) SANDS PIRECTOR  49) JODY SARCHETT PIRECTOR  50) MEG SASSAMAN PIRECTOR  51) MARK SCHOUTEN PIRECTOR  52) SHELLY SEXTON PIRECTOR  53) SUZEE SMITH-EVERHARD PIRECTOR  54) JIM STABILITO PIRECTOR  55) LUKE STOKEBRAND PIRECTOR  56) SCOTT SUTHERLAND PIRECTOR	2.00									
IRECTOR  49) JODY SARCHETT IRECTOR  50) MEG SASSAMAN IRECTOR  51) MARK SCHOUTEN IRECTOR  52) SHELLY SEXTON IRECTOR  53) SUZEE SMITH-EVERHARD IRECTOR  54) JIM STABILITO IRECTOR  55) LUKE STOKEBRAND IRECTOR  56) SCOTT SUTHERLAND	2.00	х						0.	0.	0
49) JODY SARCHETT  DIRECTOR  50) MEG SASSAMAN  DIRECTOR  51) MARK SCHOUTEN  DIRECTOR  52) SHELLY SEXTON  DIRECTOR  53) SUZEE SMITH-EVERHARD  DIRECTOR  54) JIM STABILITO  DIRECTOR  55) LUKE STOKEBRAND  DIRECTOR  56) SCOTT SUTHERLAND										
IRECTOR  50) MEG SASSAMAN  IRECTOR  51) MARK SCHOUTEN  IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND		Х						0.	0.	0
50) MEG SASSAMAN DIRECTOR 51) MARK SCHOUTEN DIRECTOR 52) SHELLY SEXTON DIRECTOR 53) SUZEE SMITH-EVERHARD DIRECTOR 54) JIM STABILITO DIRECTOR 55) LUKE STOKEBRAND DIRECTOR 56) SCOTT SUTHERLAND DIRECTOR	2.00									
TRECTOR  51) MARK SCHOUTEN  TRECTOR  52) SHELLY SEXTON  TRECTOR  53) SUZEE SMITH-EVERHARD  TRECTOR  54) JIM STABILITO  TRECTOR  55) LUKE STOKEBRAND  TRECTOR  56) SCOTT SUTHERLAND		Х						0.	0.	0
51) MARK SCHOUTEN DIRECTOR 52) SHELLY SEXTON DIRECTOR 53) SUZEE SMITH-EVERHARD DIRECTOR 54) JIM STABILITO DIRECTOR 55) LUKE STOKEBRAND DIRECTOR 56) SCOTT SUTHERLAND DIRECTOR	2.00									1
IRECTOR  52) SHELLY SEXTON  IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND  IRECTOR		Х						0.	0.	0
52) SHELLY SEXTON DIRECTOR  53) SUZEE SMITH-EVERHARD DIRECTOR  54) JIM STABILITO DIRECTOR  55) LUKE STOKEBRAND DIRECTOR  56) SCOTT SUTHERLAND DIRECTOR	2.00								_	
IRECTOR  53) SUZEE SMITH-EVERHARD  IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND  IRECTOR		Х		_			_	0.	0.	0
53) SUZEE SMITH-EVERHARD DIRECTOR 54) JIM STABILITO DIRECTOR 55) LUKE STOKEBRAND DIRECTOR 56) SCOTT SUTHERLAND DIRECTOR	2.00							_	_	
IRECTOR  54) JIM STABILITO  IRECTOR  55) LUKE STOKEBRAND  IRECTOR  56) SCOTT SUTHERLAND  IRECTOR		Х					_	0.	0.	0
54) JIM STABILITO DIRECTOR  55) LUKE STOKEBRAND DIRECTOR  56) SCOTT SUTHERLAND DIRECTOR	2.00						i	_		
SIRECTOR  55) LUKE STOKEBRAND  DIRECTOR  56) SCOTT SUTHERLAND  DIRECTOR		Х		_			_	0.	0.	0
55) LUKE STOKEBRAND PIRECTOR  56) SCOTT SUTHERLAND PIRECTOR	2.00									
IRECTOR  56) SCOTT SUTHERLAND  IRECTOR		х		$\dashv$		_	_	0.	0.	0
56) SCOTT SUTHERLAND IRECTOR	2.00							,		•
PIRECTOR	2.00	Х		-			-		0.	0
	2.00	,,						,	0.	0
	2.00	Х	$\vdash$	$\dashv$	$\vdash$	-	-			
57) JEFF TERRILL	2.00	x						0.	0.	0
IRECTOR 500 DATE TOOM		^	$\vdash$		_		-			
58) CRAIG THORN	2.00	,						0.	0.	0
IRECTOR SUPPLY	2.00	Х	$\vdash$				-	- 0.		
59) SCOTT THORN	2.00	x						0.	0.	0
IRECTOR	2.00	<u>  ^ </u>						0.	- 0.	
60) DIANA VOWELS	2.00	x						0.	0.	0
FIRECTOR 61) SEAN WALTZ	2.00	_		$\dashv$			$\dashv$			
· ·	2.00	x						0.	0.	0
OTRECTOR	2,00	^	$\vdash$	$\dashv$				<u>.</u>		
62) KARLENE KEOGH PARKS	2.00	x						0.	0.	0
63) JEFFREY LEVINSON	2.00	<u> </u>	$\vdash$	-	$\vdash$					
DIRECTOR	2.00	x						0.	0.	0
64) KIMBERLY J. MCWATERS	2.00	<del> </del>	$\vdash \vdash$			-	$\dashv$	<u>~`</u>		
DIRECTOR	2.00	x						0.	0.	0
65) JAMES MILLER	2.00	Ë	$\vdash \vdash$		$\vdash$	-	$\dashv$			
DIRECTOR	2.00	x						0.	0.	0
66) WILLIAM PELTIER	2,00	<del>"</del>	$\vdash$	$\dashv$	$\vdash$					
DIRECTOR	2,00	x						0.	0.	0
TRECTOR.						L	$\dashv$			

Form 990 PHOENIX, INC									86-01076	539
Part VII Section A. Officers, Directors, Ta	ustees, Key Er	nplo	yee	s, aı	nd F	ligh	est	Compensated Employe	es (continued)	
(A) Name and title	(B) Average hours	(c	heck	Pos	C) ition that		ıly)_	( <b>D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	(F) Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(67) PATRICK RAY DIRECTOR	2.00	x						0.	0.	
68) EDWARD ROBSON	2,00				$\vdash$	$\vdash$				
DIRECTOR		x				1		0.	0.	ı
(69) EDWARD SUCATO	2.00			<u> </u>						
DIRECTOR		х						0.	0.	(
(70) DIANE THORN	2.00									
DIRECTOR		x						0.	0.	•
(71) DAVID WILDER	2.00									
DIRECTOR		х					ļ	0.	0.	(
(72) MARCIA MINTZ	50.00									
CHIEF EXECUTIVE OFFICER				х				326,947.	0.	22,50
(73) DALE WANEK	50.00									
CHIEF FINANCIAL OFFICER		L.		x				155,493.	0.	20,41
(74) JOHN SCOLA	50.00									
CHIEF DEVELOPMENT OFFICER			L			х		145,686.	0.	6,77
(75) BRIDGET MCDONALD	50.00									
FORMER VP CLUB OPS (LEFT 6/2018)	-	-	<u> </u>				Х	132,837.	0.	9,70
	<del>                                     </del>	<b></b> -								**
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<del>-</del>					$\vdash$		-			
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	1						ш.	-		
Total to Part VII, Section A, line 1c								760,963.		59,40

Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (D) Revenue excluded from tax under (C) Unrelated Related or Total revenue husiness exempt function revenue revenue 56,093 Federated campaigns 1a Contributions, Gifts, Grants and Other Similar Amounts 25,536. 1b Membership dues 1,384,458, Fundraising events 1c Related organizations 1,012,664. 1e Government grants (contributions) f All other contributions, gifts, grants, and 4,090,360 similar amounts not included above 522,803 g Noncash contributions included in lines 1a-1f \$ 6,569,111 h Total. Add lines 1a-1f Business Code 875,256 PROGRAM SERVICE FEES 900099 875,256 Program Service Revenue 117,357 900099 117,357 MEMBERSHIP REV. (KIDS) All other program service revenue 992,613. Total. Add lines 2a-2f Investment income (including dividends, interest, and 179,901. 179,901. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (II) Personal 16,070 6 a Gross rents 0. b Less rental expenses 16,070. Rental income or (loss) 16,070 16,070 d Net rental income or (loss) (II) Other Gross amount from sales of (i) Securities 19,312. 3,503,398. assets other than inventory b Less cost or other basis 3,540,804. 5,370 and sales expenses <37.406.> 13,942. c Gain or (loss) <23,464.> <23,464.> d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue 1,384,458. of including \$ contributions reported on line 1c) See 1,708,208 Part IV, line 18 542.290 b Less. direct expenses 1,165,918 1,165,918, c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See 21,036 Part IV, line 19 810 **b** Less direct expenses 20,226 20,226. c Net income or (loss) from gaming activities ▶ 10 a Gross sales of inventory, less returns 16,814 and allowances 0 b Less cost of goods sold 16,814 16,814 Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 35,033 35,033. 900099 OTHER INCOME 11 a 17,512. INSURANCE RECOVERIES 900099 17,512. 2,622. 900099 2,622. CANDY/SODA MACHINE All other revenue 55,167 Total. Add lines 11a-11d 1,413,818. 8,992,356. 1,009,427 Total revenue See instructions

832009 12-31-18

PHOENIX, INC.

## Form 990 (2018) PHOENIX, INC. Part IX Statement of Functional Expenses

	Check if Schedule O contains a respons	(A)	(B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII	Total expenses	Program service expenses	Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	ındıvıduals See Part IV, line 22	41,005.	41,005.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	525,363.	433,219.	29,121.	63,023
_	trustees, and key employees		455,219.	23,121.	03,023
6	Compensation not included above, to disqualified	}	}		
	persons (as defined under section 4958(f)(1)) and				
7	persons described in section 4958(c)(3)(B)	4,299,572.	3,576,558.	190,465.	532,549
7	Other salaries and wages Pension plan accruals and contributions (include	4,233,372.	3,370,330.	150,103.	332,347
8	•	143,302.	124,637.	5,058.	13,607
9	section 401(k) and 403(b) employer contributions)  Other employee benefits	429,073.	373,186.	15,144.	40,743
10	Payroll taxes	396,633.	330,173.	18,454.	48,006
11	Fees for services (non-employees)				
''a					
b					
c	, · .				
d	· ·				
e					
f	Investment management fees	7,078.		7,078.	
g					
J	column (A) amount, list line 11g expenses on Sch O.)	639,209.	461,137.	55,990.	122,082
12	Advertising and promotion	29,713.	10,421.		19,292
13	Office expenses	1,186,468.	1,170,913.	9,109.	6,446
14	Information technology				
15	Royalties				
16	Occupancy	576,419.	520,274.	56,145.	
17	Travel	66,499.	63,839.	985.	1,675
18	Payments of travel or entertainment expenses				<del></del>
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	94,797.	30,927.	42,065.	21,805
20	Interest	19,664.	1,038.	17,645.	981.
21	Payments to affiliates	33,025.	33,025.		
22	Depreciation, depletion, and amortization	1,310,554.	1,280,953.	22,688.	6,913.
23	Insurance	161,100.	142,933.	16,914.	1,253
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
а	amount, list line 24e expenses on Schedule 0.) EQUIPMENT RENTAL/REPAIR	189,389.	124,337.	37,212.	27,840,
b	TELEPHONE	86,830.	67,320.	17,426.	2,084.
C	PRINTING/PUBLICATIONS	84,763.	48,163.	5,811.	30,789
d	TRAINING	51,978.	42,305.	8,699.	974
e		114,552.	18,896.	37,456.	58,200
25	Total functional expenses. Add lines 1 through 24e	10,486,986.	8,895,259.	593,465.	998,262.
<del></del> - 26	Joint costs Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)		}		

Form 990 (2018)
Part X Balance Sheet PHOENIX, INC.

Part		Balance Sneet					<del></del>
		Check if Schedule O contains a response or no	te to any	y line in this Part X	(A)	_	(B)
					(A) Beginning of year		End of year
	1	Cash - non-interest-bearing			154,075.	1	314,129
	2	Savings and temporary cash investments			158,587.	2	658,163
1	3	Pledges and grants receivable, net			2,055,458.	3	1,805,285
	4	Accounts receivable, net		ſ		4	
	5	Loans and other receivables from current and fo	ormer of	ficers, directors,	<del></del>		
		trustees, key employees, and highest compensations	ated em	ployees Complete			
		Part II of Schedule L				5	
	6	Loans and other receivables from other disquali	fied per	sons (as defined under	·	_	
		section 4958(f)(1)), persons described in section	4958(c	)(3)(B), and contributing			
		employers and sponsoring organizations of sect	tion 501	(c)(9) voluntary		[	[
v,		employees' beneficiary organizations (see instr) Complete Part II of Sch L		<u>-</u>	6		
Assets	7	Notes and loans receivable, net	-		172,053.	7_	170,104
₹	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			177,146.	9	104,974
1	10a	Land, buildings, and equipment cost or other	1 1	[			
		basis Complete Part VI of Schedule D	10a	32,807,318.	_		
	b	Less accumulated depreciation	10b	18,802,867.	14,469,205.	10c	14,004,451
1	11	Investments - publicly traded securities			4,423,522.	11	3,364,904
1	12	Investments - other securities See Part IV, line	11			12	
1	13	Investments - program-related See Part IV, line 11				13	
1	14	Intangible assets				14	
-   ₁	15	Other assets See Part IV, line 11			7,830,241.	15	7,436,934
1	16	Total assets. Add lines 1 through 15 (must equal line 34)			29,440,287.	16	27,858,944
<b></b>	17	Accounts payable and accrued expenses			658,794.	17	1,004,357
1	18	Grants payable			18	_	
1	19	Deferred revenue			20,979.	19	87,036
2	20	Tax-exempt bond liabilities				20	
2	21	Escrow or custodial account liability Complete	Part IV c	of Schedule D		21	
n 2	22	Loans and other payables to current and former	officers	, directors, trustees,			
ਊ		key employees, highest compensated employee	es, and c	disqualified persons	_		_
		Complete Part II of Schedule L				22	
J   2	23	Secured mortgages and notes payable to unrela	ated third	d parties	995,682.	23	917,618
2	24	Unsecured notes and loans payable to unrelated	d third p	arties		24	
2	25	Other liabilities (including federal income tax, pa	yables t	o related third			
		parties, and other liabilities not included on lines	17-24)	Complete Part X of			
		Schedule D			2,500.	25	2,500
_ 2	<u> 26</u>	Total liabilities. Add lines 17 through 25			1,677,955.	26	2,011,511
-		Organizations that follow SFAS 117 (ASC 958	), check	there 🕨 🗓 and			
g		complete lines 27 through 29, and lines 33 an	d 34.		,		
i   2	27	Unrestricted net assets			18,981,284.	27	16,652,795
2	28	Temporarily restricted net assets			5,389,208.	28	5,797,298
2   2	29	Permanently restricted net assets		_	3,391,840.	29	3,397,340
Net Assets of Fulld Balaines		Organizations that do not follow SFAS 117 (A	SC 958)	, check here 🕨 🔲			
5		and complete lines 30 through 34.				į	
ខ្ញុំ   3	30	Capital stock or trust principal, or current funds				30	
2   3	31	Paid-in or capital surplus, or land, building, or ed	quipmen	t fund		31	
<u>.</u>   3	32	Retained earnings, endowment, accumulated in	come, o	r other funds		32	
i   3	33	Total net assets or fund balances			27,762,332.	33	25,847,433
3	34	Total liabilities and net assets/fund_balances			29,440,287.	34	27,858,944

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

832012 12-31-18

3h

## **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

Open to Public Inspection

Name of the organization

BOYS & GIRLS CLUBS OF METROPOLITAN

PHOENIX INC.

Employer identification number 86-0107639

			A, INC.					00 0107033
Pa	rt I	Reason for Public (	Charity Status (/	All organizations must co	mplete th	s part ) Se	e instructions	
he o	organ	zation is not a private found	ation because it is (F	or lines 1 through 12, c	heck only	one box)		
1	Ň.	A church, convention of chi					I)(A)(i).	
2	一	A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ))						
3	Ħ	A hospital or a cooperative					i)	/
<u>ح</u>	H	A medical research organization						the hospital's name.
4			ation operated in cor	ijunction with a nospitar	described	iii Sectio		ino moopha o mamo,
_	$\overline{}$	city, and state					voramontal vast describ	
5		An organization operated for		lege or university owned	or operati	ed by a go	vernmental unit describe	ea in
		section 170(b)(1)(A)(iv). (C						
6		A federal, state, or local government	-					
7	$X_{\perp}$	An organization that normal	lly receives a substai	ntial part of its support fr	om a gove	rnmental (	unit or from the general (	public described in
		section 170(b)(1)(A)(vi). (C	omplete Part II)					
8		A community trust describe	d in section 170(b)(	1)(A)(vi). (Complete Par	t II )			
9		An agricultural research org	anization described	n section 170(b)(1)(A)(	ix) operate	ed in conju	inction with a land-grant	college
		or university or a non-land-g						
		university		,				
10		An organization that normal	lly receives (1) more	than 33 1/3% of its supi	ort from o	ontributio	ns. membership fees, ar	nd gross receipts from
		activities related to its exem						
		income and unrelated busin						
				(less section of reak) inc	in busines	oses acqui	ed by the organization t	anter earlie ee, 1010
		See section 509(a)(2). (Cor	•		iatu Caa	aasian Ef	VO(=)(4)	
11	=	An organization organized a	•	- ·	-			nurnaces of one or
12		An organization organized a						
		more publicly supported org						oneck the box in
	_	lines 12a through 12d that						
а	L	Type I. A supporting orga						
		the supported organization	on(s) the power to reg	jularly appoint or elect a	majority o	f the direc	tors or trustees of the su	upporting
	_	organization You must o	- ·					
b		Type II. A supporting orga						
		control or management of	f the supporting orga	inization vested in the sa	ame perso	ns that co	ntrol or manage the supp	ported
		organization(s) You mus	t complete Part IV,	Sections A and C.				
С		Type III functionally inte	grated. A supporting	g organization operated	ın connect	ion with, a	and functionally integrate	ed with,
		its supported organization	n(s) (see instructions)	You must complete i	Part IV, Se	ctions A,	D, and E.	
d		Type III non-functionally						zation(s)
		that is not functionally int						
		requirement (see instructi						
_		Check this box if the orga						
·		functionally integrated, or						
	Ente	r the number of supported o		iany integrated dapporti	ig organiz	4		
' -		ride the following information	•	d organization(s)				
		) Name of supported	(ii) EIN	(iii) Type of organization	(iv) Is the orga	nization listed	(v) Amount of monetary	(vi) Amount of other
	•	organization	,,-	(described on lines 1-10	ırı your governi Yes	No	support (see instructions)	support (see instructions)
				above (see instructions))	103	140		
		_						
		<del></del>						
_								

**Total** 

Schedule A (Form 990 or 990-EZ) 2018 PHOENIX, INC.

Part II Support Schedule for Organization Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Se	ction A. Public Support			<del></del>			
Cale	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and						
	membership fees received (Do not		ļ			]	
	ınclude any "unusual grants ")	8,770,411.	10,025,774.	9,796,006.	7,622,786.	6,569,111.	42,784,088.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to			Í			
	the organization without charge						
4	Total. Add lines 1 through 3	8,770,411.	10,025,774.	9,796,006.	7,622,786.	6,569,111.	42,784,088.
	The portion of total contributions						
	by each person (other than a					i	
	governmental unit or publicly			1			
	supported organization) included						
	on line 1 that exceeds 2% of the			:			
	amount shown on line 11,	į					
	column (f)						1,829,714.
6	Public support. Subtract line 5 from line 4						1,829,714.
Sec	ction B. Total Support		L				
	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 4	8,770,411.	10,025,774.	9,796,006.	7,622,786.	6,569,111.	42,784,088.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,			ļ			
	and income from similar sources	57,192.	72,536.	126,135.	146,529.	195,971.	598,363.
9	Net income from unrelated business						
-	activities, whether or not the						
	business is regularly carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI )	881,790.	108,453.	104,436.	71,128.	55,167.	1,220,974.
11	Total support. Add lines 7 through 10			<del></del> -			44,603,425.
	Gross receipts from related activities,	etc. (see instructio	ns)			12	10,511,908.
	First five years. If the Form 990 is for	•	•	fourth, or fifth tax	vear as a section		
	organization, check this box and stop	=		, , , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		ightharpoons
Sec	ction C. Computation of Public		centage				
14	Public support percentage for 2018 (lii	ne 6, column (f) div	rided by line 11, co	lumn (f))		14	91.82 %
	Public support percentage from 2017	• • • • • • • • • • • • • • • • • • • •	•	\ <i>''</i>		15	78.57 %
	33 1/3% support test - 2018. If the o			line 13, and line 14	1 is 33 1/3% or m	ore, check this box	and
	stop here. The organization qualifies as a publicly supported organization						
b	33 1/3% support test - 2017. If the o	rganization did not	check a box on lir	ne 13 or 16a, and li	ne 15 is 33 1/3%	or more, check this	s box
	and stop here. The organization qualif	fies as a publicly s	upported organizat	ion			ightharpoons
17a	7a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,						
	and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization						
	meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization						
b	10% -facts-and-circumstances test	=	•		_	7a, and line 15 is 1	
	more, and if the organization meets the	-					
	organization meets the "facts-and-circle				-		▶□
18	Private foundation. If the organization						<b>▶</b> □
					-	dule A (Form 990	or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 PHOENIX, INC.

Part III Support Schedule for Organizations Described in Section 509(a)(2)

Pai	Support Schedule for C	Jigariizations	Described iii	3ection 303(a)	(2)			
	(Complete only if you checked	the box on line 10	of Part I or if the	organization failed	to qualify under Pa	art II If th	ie organizat	ión fails to
	qualify under the tests listed b	elow, please comp	olete Part II)	<del></del>				<del></del>
Sec	tion A. Public Support	<b>γ</b>		, <u>.</u>				
Calen	dar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e)	2018	(f) Total
1 +	Gifts, grants, contributions, and					/	<b>'</b>	
	membership fees received (Do not							
-	include any "unusual grants ")			<u></u>		/		
1	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in							
	any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that	ļ	ļ	ļ		ļ		
	are not an unrelated trade or bus- ness under section 513			/				
4	Tax revenues levied for the organ-							
ı	zation's benefit and either paid to						]	
(	or expended on its behalf						İ	
5	The value of services or facilities							
	furnished by a governmental unit to							
1	the organization without charge		_	./			1	
6	Total, Add lines 1 through 5		//					
7a /	Amounts included on lines 1, 2, and		//					
;	3 received from disqualified persons							
b A	Amounts included on lines 2 and 3 received							<del></del>
	rom other than disqualified persons that							
	exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	,	/					
	Add lines 7a and 7b							
	Public support. (Subtract line 7c from line 6)							-
	tion B. Total Support			· <del>L</del>	<u></u>			
Calend	dar year (or fiscal year beginning in)	(a).2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2	2018	(f) Total
	Amounts from line 6		<u> </u>					
(	Gross income from interest, dividends, payments received on securities loans, rents, royalties,							
	and income from similar sources	<u>/</u>						
Ыl	Unrelated business taxable income							
(	less section 511 taxes) from businesses							
a	acquired after June 30, 1975							
c A	Add lines 10a and 10b						l_	
a	Net income from unrelated business activities not included in line 10b,							
r	whether or not the business is regularly carried on						$\perp$	
(	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)			1				
13	Total support (Add lines 9, 10c, 11, and 12)							
	First five years. If the Form 990 is for	the organization's	first, second, thir	d, fourth, or fifth ta	x year as a section	501(c)(3	) organizatio	on,
	check this box and stop here tion C. Computation of Publi	c Support Per	centage					<u>▶</u>
	Public support percentage for 2018 (li		<u>-</u>	nolumn (A)		46		
				column (i))		15		
	Public support percentage from 2017 tion D. Computation of Inves			<del></del>		16		<u>%</u>
				10 1 (0)		4=		
	nvestment income percentage for 20			ne 13, column (t))		17		%
	nvestment income percentage from					18		<u> </u>
	33 1/3% support tests - 2018. If the						na line 17 is	s not
	nore than 33 1/3%, check this box ar						0.4.004	. ▶∟
,	33 1/3% support tests - 2017. If the	_						·
,	ine 18 is not more than 33 1/3%, che		<del>-</del>				nization	▶;;
	Private foundation. If the organization	n did not check a l	box on line 14, 19	a, or 19b, check the				200 5=1 5=1=
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Schedule A (Form 990 or 990-EZ) 2018 PHOENIX, INC.

## Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

## Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.

  2. Did the organization have any supported organization that does not have an IRS determination of status.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?
  If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
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Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)		ļ_	
	below, the governing body of a supported organization?	11a	<u> </u>	
b	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a. b. or c. provide detail in Part VI.	11c	<u> </u>	<u></u>
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the		l	ł
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or		1	
	controlled the organization's activities If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			-
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	├	—
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carned out the purposes of the supported organization(s) that operated,		ļ	
<u>.</u>	supervised, or controlled the supporting organization.	2		<u>ل</u> ــــــــــــــــــــــــــــــــــــ
Sec	tion C. Type II Supporting Organizations			Г
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			ĺ
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control	ļ		
	or management of the supporting organization was vested in the same persons that controlled or managed		-	
<u></u>	the supported organization(s).		<u> </u>	Щ.
Sec	tion D. All Type III Supporting Organizations	<del></del> -	<u>-</u>	
	Deliberary and the second of the second of the		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	-		-
2	organization's governing documents in effect on the date of notification, to the extent not previously provided?  Were any of the organization's officers, directors, or triptops of the organization of provided by the supported			
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how	- 2	-	-
3	the organization maintained a close and continuous working relationship with the supported organization(s)  By reason of the relationship described in (2), did the organization's supported organizations have a	-		<del>                                     </del>
3	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	·	3	-	1
Sec	supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruc	tions).		
а	The organization satisfied the Activities Test Complete line 2 below			
b	The organization is the parent of each of its supported organizations. Complete line 3 below			
C	The organization supported a governmental entity Describe in Part VI how you supported a government entity (so	ee instructions)		
2	Activities Test Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			l
	that these activities constituted substantially all of its activities	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or		!	
	trustees of each of the supported organizations? Provide details in Part VI.	3a	[	
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	.	I	
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Sche	edule A (Form 990 or 990-EZ) 2018 PHOENIX, INC.			86-010/639 Page 6
Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Organ	izations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	g trust on f	Nov 20, 1970 (explain in F	Part VI) See instructions. A
	other Type III non-functionally integrated supporting organizations must co	mplete Sec	ctions A through E	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
_1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		<u> </u>
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7	<u> </u>	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Mınımum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year)			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3_		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	ly integrate	d Type III supporting orga	anization (see
-	instructions)			

Schedule A (Form 990 or 990-EZ) 2018

Part V   Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)	Sche	dule A (Form 990 or 990 EZ) 2018 PHOENIX, INC.			86-0107639	Page 7
1. Amounts paid to supported organizations to accomplish exempt purposes of supported organizations, in excess of income from activity that directly furthers exempt purposes of supported organizations, in excess of income from activity.  3. Administrative expenses paid to accomplish exempt purposes of supported organizations.  4. Amounts paid to acquire exempt use assets.  5. Qualified set assets amounts (prior IRS approval required).  6. Other distributions (describe in Part VI). See instructions.  7. Total amount distributions. Add lines 1 through 6.  8. Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.  9. Distributable amount for 2018 from Section C, line 6.  1. Line 8 amount divided by line 9 amount.  (i) (ii) (iii) (i	Pa	t V Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	nizations (continued)		
2 Amounts pard to perform activity that directly furthers evernight purposes of supported organizations.  3 Administrative expenses paid to accomples reempt purposes of supported organizations.  4 Amounts paid to acquire exemptious assets.  5 Qualified set aside amounts (pror IRS approval reguired).  6 Other distributions (describe in Part VI). See instructions.  7 Total annual distributions. Add lines 1 through 6  8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.  9 Distributable amount for 2018 from Section C, line 6  10 Line 8 amount divided by line 9 amount.  (i) (ii) Underdistributions.  Section E - Distribution Allocations (see instructions).  1 Distributable amount for 2018 from Section C, line 6  2 Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI). See instructions.  3 Excess distributions carryover, if any, to 2018  5 From 2015  6 From 2015  6 From 2015  7 Total of lines 3 althrough e  9 Applied to Underdistributions of prior years  A pagined to 2018 distributable amount  1 Carryover from 2013 not applied (see instructions).  1 Remander Subtract lines 3, alth, and 3 from 3f  1 Distributions for 2018 from Section D, line 7  1 Remainder Subtract lines 3, althrough amount  2 Remaining underdistributions of prior years  3 Applied to 2018 distributable amount  4 Distributions for 2018 from Section D, line 7  5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3, althrough and 4 from line 2 For result greater than zero, explain in Part VI). See instructions  8 Resease the subtract lines 4 from line 2 For result greater than zero, explain in Part VI. See instructions  9 Resease the subtract lines 5 and 4 from line 2 For result greater than zero, explain in Part VI. See instructions  1 Resease (subtract lines 4 from line 2 For result greater than zero, explain in Part VI. See instructions	Sect	on D - Distributions			Current Y	'ear
organizations, in excess of income from activity  3. Administrative expenses paid to accomplish exempt purposes of supported organizations  4. Amounts paid to acquire exemptuse assets  5. Qualified set-aside amounts (prior IRS approval required)  6. Other distributions (describe in Part VI) See instructions  7. Total annual distributions. Add lines 1 through 6.  8. Distribution to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions  9. Distributable amount for 2018 from Section C, line 6.  1. Distribution Allocations (see instructions)  8. Excess Distributions amount for 2018 from Section C, line 6.  2. Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI). See instructions  8. Excess distributions arryover, if any, to 2018  8. From 2013  9. From 2014  9. From 2014  9. From 2015  9. Applied to underdistributions of prior years  10. Applied to underdistributions of prior years  11. Carryover from 2013 not applied (see instructions)  12. Remander Subtract lines 3, although e  13. Applied to underdistributions of prior years  14. Applied to underdistributions of prior years  15. Applied to underdistributions for years prior to 2018, if any Subtract lines 3, although e  16. Remander Subtract lines 4 and 4 from 14. For result greater than zero, explain in Part VI. See instructions  16. Remander Subtract lines 3 and 4 from 14. For result greater than zero, explain in Part VI. See instructions  16. Remander Subtract lines 3 and 4 from 16. For result greater than zero, explain in Part VI. See instructions  17. Excess from 2014  18. Excess from 2015  19. Excess from 2015  10. Excess from 2015  10. Excess from 2015  11. Excess from 2015  12. Excess from 2015  13. Excess from 2015  14. Excess from 2015  15. Excess from 2015  16. Excess from 2015	_1_	Amounts paid to supported organizations to accomplish exe	empt purposes			
4 Amounts pad to acquire exempt use assets 5 Qualified set assets amounts (pnor IRS approval required) 6 Other distributions (describe in Part VII) See instructions 7 Total amount distributions. Add lines 1 through 6 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VII) See instructions 9 Distributable amount for 2018 from Section C, line 6 10 Line 8 amount divided by line 9 amount 11 Distributable amount for 2018 from Section C, line 6 2 Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions 3 Excess distributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions 3 Excess distributions carrivover, if any, to 2018 9 From 2014 1 Total of lines 3a through e 9 Applied to underdistributions of prior years h Applied to 2018 distributable amount 1 Carryover from 2013 or 10 pailed (see instructions) 1 Remainder Subtract lines 3g, 3h, and 3i from 3f 1 Part Subtract lines 3g, 3h, and 3i from 3f 1 Remainder Subtract lines 4g and 4b from 14 1 Remainder Subtract lines 4g and 4b from 14 1 Remainder Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI) See instructions 1 Remainder Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI) See instructions 2 Recess from 2015 3 Excess from 2015 4 Breakdown of line 7 5 Excess distributions carryover to 2019. Add lines 3g and 4c 8 Breakdown of line For result greater than zero, explain in Part VI) See instructions 4 Breakdown of line For result greater than zero, explain in Part VI See instructions 5 Excess from 2015 6 Excess from 2015 6 Excess from 2015 6 Excess from 2015	2	Amounts paid to perform activity that directly furthers exemp	ot purposes of supported			
4 Amounts paid to acquire exemptive assets 5 Qualified set-aside amounts (prior IRS approval required) 6 Other distributions (desorbitions) 7 Total annual distributions. Add lines 1 through 5 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions 9 Distributable amount for 2018 from Section C, line 6 10 Line 8 amount divided by line 9 amount (i) Line 8 amount divided by line 9 amount (ii) Linedristributions. I fam, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions 1 Distributable amount for 2018 from Section C, line 6 1 Distributable amount for 2018 from Section C, line 6 2 Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions 3 Excess distributions carryover, if any, to 2018 a From 2013 b From 2014 c From 2016 d From 2016 e From 2017 f Total of lines 3a through e g Applied to underdistributions of prior years h Applied to underdistributions for part Section C, line 6 Distributions for 2018 from Section D, line 7 § a Applied to 2018 distributable amount C Remainder Subtract lines 3g, 3h, and 3i from 3f A Remainder Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI. See instructions Remainder Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI. See instructions Remainder part VI. See instructions Rema		organizations, in excess of income from activity			<u></u>	
6 Other distributions (describe in Part VI) See instructions 7 Total annual distributions, Add lines 1 through 6 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions 9 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions 9 Distributable amount for 2018 from Section C, line 6 10 Line 8 amount divided by line 9 amount  (ii)  Section E - Distribution Allocations (see instructions)  1 Distributable amount for 2018 from Section C, line 6 2 Underdistributions, if any, for years prior to 2018 (resontiable cause required explain in Part VI). See instructions 3 Excess distributions carryover, if any, to 2018 4 From 2013 5 From 2014 6 From 2016 6 From 2016 7 Total of lines 3a through e 9 Applied to underdistributions of prior years h Applied to 2018 distributable amount 1 Carryover from 2013 not applied (see instructions) 1 Remainder Subtract lines 3g, 3h, and 3i from 3f 4 Distributions for 2018 from Section D, line 7 S a Applied to 2018 distributable amount c Remainder Subtract lines 3g and 4a from in e 2 For result greater than zero, explain in Part VI). See instructions 6 Remainder Subtract lines 3g and 4a from in e 2 For result greater than zero, explain in Part VI. See instructions 7 Excess distributions carryover to 2019, Add lines 3g and 4d See Breakdown of line 7 S 8 Breakdown of line 7 S	_ 3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	<u> </u>		
6 Other distributions (describe in Part VI) See instructions 7 Total annual distributions. Add lines 1 through 6 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions 9 Distributable amount for 2018 from Section C, line 6 10 Line 8 amount divided by line 9 amount  (i) (ii) (iii) (	_4_	Amounts paid to acquire exempt-use assets				
7 Total annual distributions. Add lines 1 through 6 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions 9 Distributable amount for 2018 from Section C, line 6 10 Line 8 amount divided by line 9 amount  (i) (ii) (iii) (iiii) (iiiii) (iiiii) (iiiiiii) (iiiiiiii	_ 5	Qualified set-aside amounts (prior IRS approval required)				
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(provide details in Part VI) See instructions 9. Distributable amount for 2018 from Section C, line 6 10. Line 8 amount divided by line 9 amount 10. (ii)  Section E - Distribution Allocations (see instructions) 11. Distributable amount for 2018 from Section C, line 6 12. Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions 3. Excess distributions carryover, if any, to 2018 3. From 2013 4. From 2014 5. From 2016 6. From 2016 6. From 2016 7. Total of lines 3a through e 9. Applied to underdistributions of prior years 1. Carryover from 2013 not applied (see instructions) 1. Remander Subtract lines 3g, 3h, and 3i from 3f 4. Distributions for 2018 from Section D, line 7 \$ 1. Remaining underdistributions of prior years 1. Applied to 2018 distributable amount 2. Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 For result greater than zero, explain in Part VI. See instructions 3. Excess from 2014 6. Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI. See instructions 3. Excess from 2014 6. Breakdown of line 7 6. Excess from 2015 6. Excess from 2016	7	Total annual distributions. Add lines 1 through 6	- <u>-</u>	· · · · · · · · · · · · · · · · · · ·		
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10 Line 8 amount divided by line 9 amount  Section E - Distribution Allocations (see instructions)  Section E - Distributable amount for 2018 from Section C, line 6  1 Distributable amount for 2018 from Section C, line 6  2 Underdistributions, if any, for years prior to 2018 (reasonable cause required explain in Part VI) See instructions  3 Excess distributions carryover, if any, to 2018  a From 2013  b From 2014  c From 2016  e From 2016  f Total of lines 3a through e  g Applied to underdistributions of prior years  h Applied to 2018 distributable amount  1 Carryover from 2013 not applied (see instructions)  J Remainder Subtract lines 3g, 3h, and 3i from 3f  4 Distributions for 2018 from Section D, line 7  s Applied to 2018 distributable amount  C Remainder Subtract lines 3g and 4a from 4  5 Remaining underdistributions for years prior to 2018, if  Applied to 2018 distributable amount  c Remainder Subtract lines 4a and 4b from 4  5 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI. See instructions  6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI. See instructions  7 Excess distributions carryover to 2019. Add lines 3j and 4c  8 Breakdown of line 7  a Excess from 2015  b Excess from 2015  c Excess from 2016		(provide details in Part VI) See instructions				
Section E - Distribution Allocations (see instructions)  Excess Distributions  Control of the co	9	Distributable amount for 2018 from Section C, line 6				
Section E - Distribution Allocations (see instructions)  Inderdistributions Pre-2018  Lostributable amount for 2018 from Section C, line 6  Underdistributions, if any, for years prior to 2018 (reasonable cause required-explain in Part VI) See instructions From 2013 From 2013 From 2014 From 2015 From 2016 From 2016 From 2017 Total of lines 3a through e Applied to underdistributions of prior years Applied to 2018 distributions of sprior years Applied to 2018 distributions of prior years Applied to underdistributions of prior years Applied to 2018 distributable amount C Remainder Subtract lines 3g, 3h, and 3i from 3f Applied to underdistributions of prior years Applied to 2018 distributable amount C Remainder Subtract lines 4a and 4b from 4 Applied to 2018 distributions for 2018 subtract lines 3h and 4b from line 2 For result greater than zero, explain in Part VI. See instructions And 4b from line 1 For result greater than zero, explain in Part VI. See instructions Free-2018 Applied to 2018 distributions for 2018 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI. See instructions Free-2018 Applied to 2018 distributions for 2018 Subtract lines 3h and 4b from line 1 For result greater than zero, explain in Part VI. See instructions Free-2018 Breakdown of line 7	10	Line 8 amount divided by line 9 amount			<u> </u>	
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8       Breakdown of line 7         a       Excess from 2014         b       Excess from 2015         c       Excess from 2016	7	Excess distributions carryover to 2019. Add lines 3j				ı
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b Excess from 2015 c Excess from 2016	8	Breakdown of line 7				'
c Excess from 2016	a	Excess from 2014				
	b	Excess from 2015				{
d Evoges from 2017	С	Excess from 2016				
		Excess from 2017				
e Excess from 2018	е	Excess from 2018			<u> </u>	

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990 EZ) 2018 PHOENIX, INC.

Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b, Part V, line 1, Part V, Section B, line 1e, Part V, Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions) SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME: OTHER 2014 AMOUNT: \$ 161,986. 2015 AMOUNT: \$ 93,194, 2016 AMOUNT: \$ 92,639. 2017 AMOUNT: \$ 66,499. 2018 AMOUNT: \$ 35,033. INSURANCE RECOVERY 707,162. 2014 AMOUNT: \$ 2016 AMOUNT: \$ 1,573. 2018 AMOUNT: \$ 17,512. CANDY/SODA MACHINE 2014 AMOUNT: \$ 12,642. 2015 AMOUNT: \$ 15,259. 2016 AMOUNT: \$ 10,224. 2017 AMOUNT: \$ 4,629. 2018 AMOUNT: \$ 2,622. PART II, SHORT YEAR EXPLANATION: IN 2018, THE ORGANIZATION CHANGED ITS YEAR END FROM AUGUST 31, 2019 TO JUNE 30, 2019. THE INFORMATION IN PART II FOR 2018 REPLECTS THE TEN-MONTH PERIOD FROM SEPTEMBER 1, 2018 TO JUNE 30, 2019.

## SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

## Supplemental Financial Statements

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 
➤ Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

BOYS & GIRLS CLUBS OF METROPOLITAN

**Employer identification number** 86-0107639

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts Total number at end of year 1 Aggregate value of contributions to (during year) 2 Aggregate value of grants from (during year) 3 Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds 5 are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year 2a a Total number of conservation easements 2b **b** Total acreage restricted by conservation easements 20 c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 No violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenue included on Form 990, Part VIII, line 1 b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a, See Form 990, Part X, line 10

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	76,705.	347,495.		424,200.
<b>b</b> Buildings		16,635,147.	7,285,295.	9,349,852.
c Leasehold improvements		10,996,684.	8,087,505.	2,909,179.
d Equipment		3,900,953.	2,896,316.	1,004,637.
e Other		850,334.	533,751.	316,583.
Total. Add lines 1a through 1e (Column (d) must e	gual Form 990. Part X. columr	ı (B), line 10c.)	<u> </u>	14,004,451.

Schedule D (Form 990) 2018 PHOENIX, INC.		<del></del>	86-0107639 Page
Part VII Investments - Other Securities.	on Form 000 Port IV June	11h See Form 990 Part V line 12	
Complete if the organization answered "Yes"  (a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost	or end-of-year market value
(1) Financial derivatives	(0) 2001111111	(6)	
(2) Closely-held equity interests		<del>                                     </del>	<del></del>
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		<u> </u>	
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"			
(a) Description of investment	(b) Book value	(c) Method of valuation Cost	or end-of-year market value
(1)			
(2)		<del></del>	
(3)			
(4)			
(5)			
(6)		-	
(8)			<del></del>
(9)		<del></del>	<del></del>
Total (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		-	
Part IX Other Assets.			<del></del>
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d See Form 990, Part X, line 15	
	Description		(b) Book value
(1) CASH SURRENDER VALUE OF LIFE INSURANCE	E		149,704.
(2) INTEREST IN NET ASSETS OF BOYS & GIRLS	S CLUBS OF METRO PHO	DENIX FOUNDATION	7,287,230.
(3)			
_(4)			
(5)			
(6)	<u> </u>		
(7)	<del></del>		
(8)			
(9)			
<u>Total. (Column (b) must equal Form 990, Part X. col. (B) line</u> Part X Other Liabilities.	: 15.)		7,436,934.
	5 000 B-+IV-I	14 14. O F 000 B. 1 V. I	05
Complete if the organization answered "Yes"  (a) Description of liability		(b) Book value	ne 25
<del>''</del>		(b) Book value	
(1) Federal income taxes (2) DEPOSITS		2,500.	
		2,300.	
(3)		<del></del>	
(5)			
(6)			
(7)			•
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	25.)	2,500.	ı

Total. (Column (b) must equal Form 990, Part X. col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Pai	<del></del>	ents With F	Revenue per Re	turn.	ı age
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a	·		, , , , , , , , , , , , , , , , , , ,	
1	Total revenue, gains, and other support per audited financial statements			1	8,638,628.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	1 1			
а	Net unrealized gains (losses) on investments	2a	<26,959.>	1	
b	Donated services and use of facilities	2b	6,092.	4	•
С	Recoveries of prior year grants	2c	74.050	<b>∤</b>	
d	Other (Describe in Part XIII )	2d_	74,058.		F2 101
_	Add lines 2a through 2d			2e	53,191. 8,585,437.
3	Subtract line 2e from line 1			3	0,305,437.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	ا ـه ا	7 078		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	7,078. 399,841.	1	
b	Other (Describe in Part XIII )	4b	373,041.	4-	406,919.
c	Add lines 4a and 4b			4c 5	8,992,356.
Par	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.)  Table Technical Statement	ents With	Eynenses ner F		0,352,330.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a		Experience per i	1010111.	
1	Total expenses and losses per audited financial statements		<u>.</u>	1	10,553,527.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			<del>- '</del>	
a	Donated services and use of facilities	2a	6,092.		
b	Prior year adjustments	2b		1	
c	Other losses	2c		1	
d	Other (Describe in Part XIII )	2d	67,527.	1 1	
	Add lines 2a through 2d			2e	73,619.
3	Subtract line 2e from line 1			3	10,479,908.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1				··
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	7,078.		
b	Other (Describe in Part XIII )	4b		1	
	Add lines 4a and 4b			4c	7,078.
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	10,486,986.
_	t XIII Supplemental Information.				· · · · · · · · · · · · · · · · · · ·
Provi	de the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part	IV, lines 1b a	nd 2b, Part V, line 4	, Part X, Iır	ne 2, Part XI,
	2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any add			,	,
PART	X, LINE 2:				
THE	CLUBS QUALIFY AS A TAX-EXEMPT ORGANIZATION UNDER SECTION 501(	C)(3) OF			
THE	INTERNAL REVENUE CODE ("IRC") AND, ACCORDINGLY, THERE IS NO PI	ROVISION			
FOR	INCOME TAXES. IN ADDITION, THE CLUBS QUALIFY FOR THE CHARITABL	LE			
<b></b>					
CONT	RIBUTION DEDUCTION UNDER SECTION 170 OF THE IRC AND HAVE BEEN				
CT AC	STRIPD AC AN ODGANIZATION MUAN TO NOW A DRIVAND DOUBLOAD TO	NOOME			
CDAS	SIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION. IN	NCOME	-		
DETE	RMINED TO BE UNRELATED BUSINESS TAXABLE INCOME ("UBTI") WOULD	RF			
	MINED TO BE UNKELLED BUSINESS TAXABLE INCOME ( UBIT ) WOODS		<u> </u>		
таха	BLE. BG DEVELOPMENT, LLC, BGC MANAGERS, LLC, AND AZ YOUTHFORCE	E LLC			
	obb, be buttabethant, bue, bee mandake, bue, and he reem exer			_	
ARE	TREATED AS DISREGARDED ENTITIES FOR INCOME TAX PURPOSES, AND				
ACCO	RDINGLY, ALL INCOME AND EXPENSES ARE PASSED THROUGH TO THE CLU	JBS.			
	· · · · · · · · · · · · · · · · · · ·				
THE	CLUBS EVALUATE THEIR UNCERTAIN TAX POSITIONS, IF ANY, ON A CON	NTINUAL			
BASI	S THROUGH REVIEW OF THEIR POLICIES AND PROCEDURES, REVIEW OF T	THEIR			
				Cabadula	D /Farm (000) 0040

#### BOYS & GIRLS CLUBS OF METROPOLITAN

Schedule D (Form 990) 2018 PHOENIX, INC.	86-0107639 Page <b>5</b>
Part XIII Supplemental Information (continued)	
REGULAR TAX FILINGS, AND DISCUSSIONS WITH OUTSIDE EXPERTS. THE CLUBS	
BELIEVE THAT THEY HAVE APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN,	
AND AS SUCH, DO NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO	
THE CONSOLIDATED FINANCIAL STATEMENTS.	
THE CLUB'S FEDERAL RETURN OF ORGANIZATIONS EXEMPT FROM INCOME TAX (FORM	
990) FOR FISCAL 2016, 2017 AND 2018 ARE SUBJECT TO EXAMINATION BY THE IRS	,
GENERALLY FOR THE THREE YEARS AFTER THEY WERE FILED.	
PART XI, LINE 2D - OTHER ADJUSTMENTS:	
CHANGE IN INSURANCE CASH SURRENDER VALUE 6,53	1.
REIMBURSED EXPENSES 67,52	7.
TOTAL TO SCHEDULE D, PART XI, LINE 2D 74,05	3.
PART XI, LINE 4B - OTHER ADJUSTMENTS:	
CHANGE IN INTEREST IN FOUNDATION NET ASSETS 399,84	ı <u>.                                    </u>
PART XII, LINE 2D - OTHER ADJUSTMENTS:	
REIMBURSED EXPENSES 67,52	7
· · · · · · · · · · · · · · · · · · ·	
~	
<del></del>	_ <del></del>

## **SCHEDULE G**

Department of the Treasury

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ.

rw.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

	to www.irs.gov/Form990 for instr	uction	s and	the latest informati	on.		mspection
Name of the organization BOYS & GIRI PHOENIX, IN	LS CLUBS OF METROPOLITAN					Employer ide 86-010763	ntification number
	Complete if the organization answe	red "Y	es" o	n Form 990, Part IV, I	ine 17	7 Form 990-EZ	filers are not
1 Indicate whether the organization rais		g activ	rities	Check all that apply		<del>_</del>	
a Mail solicitations			_	overnment grants			
<ul><li>b Internet and email solicitations</li><li>c Phone solicitations</li></ul>	s f ☐ Solicitat g ☐ Special			nment grants events			
d In-person solicitations	<b>3</b>		Ţ				
2 a Did the organization have a written o					tees,		
key employees listed in Form 990, Pa b If "Yes," list the 10 highest paid indiv	• •			<del>-</del>	ne fun	Yes ∟l draiser is to be	<del></del>
compensated at least \$5,000 by the			- <b>g</b>				
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have co	ustody	(iv) Gross receipts from activity	to (o	Amount paid r retained by) fundraiser	(vi) Amount paid to (or retained by) organization
		contribi	utions?		lıst	ed in col (i)	organization
		Yes	No				
			_				
<del></del>							
							<u> </u>
				_			
							_
				-			• • •
otal			_				
List all states in which the organization or licensing	n is registered or licensed to solicit c	ontribi	utions	or has been notified	ıt ıs e	xempt from reg	gistration
<del></del>							
		_	_				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2018

Schedule G (Form 990 or 990-EZ) 2018 PHOENIX, INC.

Pa	irt l	Fundraising Events. Complete if the	e organization answered	"Yes" on Form 990, Par	t IV, line 18, or reported	more than \$15,000						
	of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipt  (a) Event #1 (b) Event #2 (c) Other events											
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events						
				D. C. V. T. D. C. V. T.	,	(add col (a) through						
			(event type)	DISH IT OUT (event type)	(total number)	col (c))						
e			(event type)	(event type)	(total number)							
Revenue	1	Gross receipts	2,658,196.	237,680.	196,790.	3,092,666.						
	2	Less Contributions	1,307,005.	22,000.	55,453.	1,384,458.						
	3	Gross income (line 1 minus line 2)	1,351,191.	215,680.	141,337.	1,708,208.						
	4	Cash prizes	<u> </u>		0.							
ro	5	Noncash prizes			0.							
beuse	6	Rent/facility costs			10,903.	10,903.						
Direct Expenses	7	Food and beverages	141,255.	9,554.	18,272.	169,081.						
۵	6	Entertainment	2,850.	1,500.	800.	5,150.						
	8 9	Other direct expenses	37,284.	357,156.								
	10	Direct expense summary Add lines 4 through	231,978.	87,894.	<b>•</b>	542,290.						
	11	1,165,918.										
Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than												
		\$15,000 on Form 990-EZ, line 6a		(b) Pull tabs/instant								
Revenue		(d) Total gaming (add col (a) through col (c))										
Re	1	21,036.										
es	2	500.										
rect Expenses	3	Noncash prizes			310.	310.						
Direct	4	Rent/facility costs										
	5	Other direct expenses										
	6	Volunteer labor	Yes %	Yes% No	X Yes 80.00 % No							
	7	Direct expense summary Add lines 2 through	5 ın column (d)		<b>•</b>	810.						
	8	Net gaming income summary Subtract line 7	from line 1, column (d)		<b>•</b>	20,226.						
۵	Ent	er the state(s) in which the organization condu	ote gaming activities A7									
а	is th	ne organization licensed to conduct gaming ac No," explain THE ORGANIZATION IS EXEM -3302).	tivities in each of these s	tates?		Yes X No						
	_											
		re any of the organization's gaming licenses reverse," explain	•	minated during the tax y	ear?	Yes X No						
	_											
83508	2 10-	03-18			Schedule G (Form	n 990 or 990-EZ) 2018						

## BOYS & GIRLS CLUBS OF METROPOLITAN

Schedule G (Form 990 or 990-EZ) 2018 PHOENIX, INC.	86-	0107639	Page 3
11 Does the organization conduct gaming activities with nonmembers?		Yes	X No
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other	er entity formed		
to administer charitable gaming?		Yes	X No
13 Indicate the percentage of gaming activity conducted in		1 1	
a The organization's facility		13a	<u>%</u>
b An outside facility		13b   1	00.00 %
14 Enter the name and address of the person who prepares the organization's gaming/special event	is books and records.		
Name DALE WANEK			
Address > 4309 E. BELLVIEW STREET BLDG. 14 - PHOENIX, AZ 85008			
15a Does the organization have a contract with a third party from whom the organization receives ga	ming revenue?	Yes	X No
b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$	and the amount		
of gaming revenue retained by the third party >\$			
c If "Yes," enter name and address of the third party			
Name			
Address >			
16 Gaming manager information			
Name DALE WANEK			
Gaming manager compensation ▶ \$478.			
Description of services provided  IS RESPONSIBLE FOR ORGANIZING THE RAFFLE AND DISTRIBUTING PRIZES	)		
X Director/officer Employee Independent contractor			
17 Mandatory distributions			
a is the organization required under state law to make charitable distributions from the gaming pro	ceeds to		
retain the state gaming license?		Yes	X No
<b>b</b> Enter the amount of distributions required under state law to be distributed to other exempt orga	nizations or spent in the		
organization's own exempt activities during the tax year > \$			<u> </u>
Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, of 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		art III, lines 9,	9b, 10b,
100, 100, 10, and 110, as applicable Also provide any additional information occurrence			_
	<u>.</u>		
			<del></del>

# **SCHEDULE 1** (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

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OMB No 1545-0047

ame of t	ame of the organization BOYS & GIRLS CLUBS OF METROPOLITAN	Employer identification number
	PHOENIX, INC.	86-0107639
Part I	Part I General Information on Grants and Assistance	
1 Do	Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	
Crif	criteria used to award the grants or assistance?	X Yes No

	V, line 21, for any		(h) Purpose of grant or assistance		
	omestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any		(g) Description of noncash assistance		
			(f) Method of valuation (book, FMV, appraisal, other)	٠	
ring the use of grant funds in the United States		þe	(e) Amount of non-cash assistance		
		onal space is need	(d) Amount of cash grant		
		be duplicated if addition	(c) IRC section (if applicable)		
cedures for monito		5,000 Part II can I	(p) EIN		
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States	Part II Grants and Other Assistance to Domestic Organizations and I	recipient that received more than \$5,000 Part II can be duplicated if additional space is needed	1 (a) Name and address of organization or government		

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	<b>A</b>
3 Enter total number of other organizations listed in the line 1 table	•
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.	Schedule I (Form 990) (2018)

PHOENIX, INC.

Schedule I (Form 990) (2018) PHOENIX, INC.

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed					
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
SCHOLARSHIPS	29	30,674.	0.		
BACK TO SCHOOL SUPPLIES	1	0.	286.	FMV	BACK TO SCHOOL SHOPPING
CHRISTMAS SHOPPING	64	0.	1,586.	FMV	TOYS/CLOTHES
CLOTHING & OTHER	329	.0	8,459.	FMV	CLOTHING & OTHER
Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information	ured in Part I, lin	e 2, Part III, column	(b), and any other ac	J Iditional information	
PART I, LINE 2:					
THE CLUB'S SCHOLARSHIP COMMITTEE EVALUATES SCHOLARSHIP REQUESTS FROM CLUB	SHIP REQUESTS	FROM CLUB			
MEMBERS AND FORMER MEMBERS, FUNDS ARE DISBURSED UPON RECEI	ON RECEIPT OF	INVOICE OR			
OTHER NOTICE OF PAYMENT DUE FROM THE ACADEMIC INSTITUTION.	THE	ORGANIZATION		:	
ALSO PROVIDES SPECIFIC ASSISTANCE TO YOUTH IN NEED OF CLOTHING AND	OF CLOTHING	AND SCHOOL			
SUPPLIES. PAYMENTS ARE MADE DIRECTLY TO VENDORS. AFTER PAYMENTS ARE MADE	FTER PAYMENTS	ARE MADE,			
NO FURTHER MONITORING IS CONSIDERED NECESSARY.					

Schedule I (Form 990) (2018)

## **SCHEDULE J** (Form 990) ·

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No 1545-0047

Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

BOYS & GIRLS CLUBS OF METROPOLITAN

PHOENIX, INC.

Employer identification number 86-0107639

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			٠ '
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			(
	First-class or charter travel Housing allowance or residence for personal use		ł	] ,
	Travel for companions Payments for business use of personal residence			، ا
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			ĺí
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
ь	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			ا ا
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		<u> </u>
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			_!
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2_		<u> </u>
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			İ
_	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III			
	X Compensation committee			
	Independent compensation consultant  X Compensation survey or study			1
	X Approval by the board or compensation committee			',
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization		_	ر ا
а	Receive a severance payment or change-of-control payment?	4a	х	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			1
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			·
	contingent on the revenues of			_
а	The organization?	5a		х
b	Any related organization?	5b		х
	If "Yes" on line 5a or 5b, describe in Part III			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			'
	contingent on the net earnings of		_	
а	The organization?	6a		х
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			!
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			أ
	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			!
	Regulations section 53 4958-6(c)?	9		

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Schedule J (Form 990) 2018

PHOENIX, INC.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

86-0107639

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(I)(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	C compensation	(C) Retirement and	aldi	(E) Total of columns	(F) Compensation
(A) Name and Title	•	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	benefits	(B)(I)·(D)	ın column (B) reported as deferred on pnor Form 990
(1) MARCIA MINTZ	Ξ	233,073.	60,750.	33,124.	0	22,504.	349,451.	0.
CHIEF EXECUTIVE OFFICER	(E)	.0	0.	0.	0.	0.	• 0	.0
(2) DALE WANEK	Θ	139,230.	14,679.	1,584.	1,398.	13,021.	175,912.	0.
CHIEF FINANCIAL OFFICER	Ξ	0	0	• 0	0	• 0	• 0	0
(3) JOHN SCOLA	ε	134,904.	6,750.	4,032.	0	6,777.	152,463.	0.
CHIEF DEVELOPMENT OFFICER	(II)	0	0.	0	0.	0	0	0
(4) BRIDGET MCDONALD	Ξ	56,481.	0.	76,356.	5,750.	3,957.	142,544.	0
FORMER VP CLUB OPS (LEFT 6/2018)	(E)	0.	0.	0	0	0.	• 0	0
	(i)							
	€							
	Θ							
	Œ							
	(i)							
	(ii)							
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	(ii)							
	Ξ							
	(ii)							
	Ξ							
	(ii)							
	Ξ							
	(i)							
	Θ							
	(ii)							

40

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information PHOENIX, INC. Part III Supplemental Information Schedule J (Form 990) 2018

		SD \$67,307 IN SEVERANCE PAYMENTS.		BONUS PAYMENTS TO EMPLOYEES ARE PERFORMANCE-BASED AND ARE APPROVED ANNUALLY	SS.							Schedule J (Form 990) 2018
	PART I, LINE 4A:	BRIDGET MCDONALD RECIEVED \$67,307 IN SEVERANCE PAYMENTS.	PART I, LINE 7:	BONUS PAYMENTS TO EMPLOYEES ARE PERFORMANC	BY THE BOARD OF DIRECTORS.							

## **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

Name of the organization

BOYS & GIRLS CLUBS OF METROPOLITAN PHOENIX, INC.

**Employer identification number** 86-0107639

Pa	rt I Types of Property						
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	etermining	nts
1	Art · Works of art		nome commedia	, e eee, . e e,e eg			
2	Art - Historical treasures		· -				
3	Art - Fractional interests		· · · · · · · · · · · · · · · · · · ·				
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles	х	2	114,456.	COMPARABLE SALES		
7	Boats and planes						
8	Intellectual property						`
9	Securities · Publicly traded	Х	3	61,206.	COMPARABLE SALES		
10	Securities - Closely held stock						
11	Securities · Partnership, LLC, or						
	trust interests						
12	Securities · Miscellaneous						
13	Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts				<u> </u>		
23	Scientific specimens		<del></del>				
24	Archeological artifacts		2	100 750	COMPARABLE CALEC	<del> </del>	
25	Other (EQUIPMENT)	X	51		COMPARABLE SALES		
26	Other (TICKETS)	X	7		COMPARABLE SALES		
27	Other (SUPPLIES) Other (SIGNS)	X	16		COMPARABLE SALES		
28_					COMPARABLE DALLES		
29	Number of Forms 8283 received by the organization completed Form 828	-				1	0
	for which the organization completed Form 626	oo, Part IV, L	onee Acknowledg	ement <u>29  </u>		Yes	<del>`</del>
30-2	During the year, did the organization receive by	, contributio	n any property ren	orted in Part Lilings 1 through	n 28 that it	168	, INO
SUA	must hold for at least three years from the date						
	exempt purposes for the entire holding period?		COntribution, and	William trequired to be da	ed 101	30a	x
h	If "Yes," describe the arrangement in Part II					304	+
31	Does the organization have a gift acceptance p	olicy that re	nuires the review o	of any nonstandard contribute	ons?	31 X	
	Does the organization hire or use third parties of	=	•	=	OH3.	31	+-
a	contributions?	n Tolateu Uli	عدالح ما حداثات المعالمة	m, process, or sell floridasit		32a	x
b	If "Yes," describe in Part II					- J_U	<del>                                     </del>
33	If the organization didn't report an amount in co	olumn (c) for	a type of property	for which column (a) is chec	ked.		,
	describe in Part II	J. 101	a type of property	milon column (a) is chec	,		,
<del></del> -	GOSONOG III F QIL II			<del></del>		<u> </u>	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

## BOYS & GIRLS CLUBS OF METROPOLITAN

Schedule M	(Form 990) 2018	PHOENIX,	INC.					86-0107639	Page 2
Part II	(Form 990) 2018  Supplemental Is reporting in Part this part for any ad	Informat	ion. Provide b), the number	the information re of contributions, t	quired by Part I the number of it	, lines 30b, 32t ems received,	o, and 33, ar or a combina	nd whether the org ation of both Also	anization complete
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Schedule M (Form 990) 2018

832142 10-18-18

## **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Name of the organization

BOYS & GIRLS CLUBS OF METROPOLITAN

Employer identification number 86-0107639

PROENTA, INC.	00-0107033
FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:	
EMPOWER YOUNG PEOPLE TO REACH THEIR FULL POTENTIAL AS PRODUCTIVE,	
CARING, RESPONSIBLE MEMBERS THE COMMUNITY.	
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:	
ART PROGRAM: ENABLES YOUTH TO DEVELOP CREATIVITY AND VISUAL AWARENESS	
THROUGH KNOWLEDGE AND APPRECIATION OF VISUAL AND TACTILE ARTS AND	
CRAFTS, PERFORMING ARTS, AND CREATIVE WRITING, CHILDREN SERVED: 6,365	
EXPENSES \$ 942,310. INCLUDING GRANTS OF \$ 0. REVENUE \$ 106,933.	
CHARACTER & LEADERSHIP DEVELOPMENT CORE PROGRAM: EMPOWERS YOUTH TO	
SUPPOSRT AND INFLUENCE THIER CLUB AND COMMUNITY, SUSTAIN MEANINGFUL	
RELATIONSHIPS WITH OTHERS, DEVELOP A POSITIVE SELF-IMAGE, PARTICIPATE	
IN THE DEMOCRATIC PROCESS, AND RESPECT THIER OWN AND OTHERS' CULTURAL	
IDENTIES. CHILDREN SERVED: 6,365	
EXPENSES \$ 723,141. INCLUDING GRANTS OF \$ 0. REVENUE \$ 82,061.	
FORM 990, PART VI, SECTION A, LINE 2:	
BOARD MEMBERS, CRAIG, DIANE AND SCOTT THORN HAVE A FAMILY RELATIONSHIP.	
FORM 990, PART VI, SECTION A, LINE 4:	
ORGANIZATIONS YEAR END WAS CHANGED FROM AUGUST TO JUNE,	
FORM 990, PART VI, SECTION B, LINE 11B:	
A COPY OF THE FORM 990 IS PROVIDED TO THE ORGANIZATION'S GOVERNING BODY	
BEFORE IT IS FILED. THE RETURN IS REVIEWED AT BOTH THE EXECUTIVE COMMITTEE	

Schedule O (Form 990 or 990-EZ) (2018)

832211 10-10-18

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule Q (Form 990 or 990 EZ) (2018)		Page 2
Name of the organization BOYS & GIRLS CLUBS OF METROPOLITAN		Employer identification number
PHOENIX, INC.		86-0107639
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:		
	<del></del>	
CHANGE IN LIFE INSURANCE SURRENDER VALUE	6,531.	
		<del></del>
CHANGE IN INTEREST IN FOUNDATION NET ASSETS	-399,841.	
CHARGE IN INTEREST IN TOURDATION NET ADDETO	333,041.	
MOMAT MO BODY 000 DARW AT TIME 0	_303 310	
TOTAL TO FORM 990, PART XI, LINE 9	-393,310.	
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Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships Go to www.irs.gov/Form990 for instructions and the latest information. ▶ Attach to Form 990. BOYS & GIRLS CLUBS OF METROPOLITAN PHOENIX, INC. Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Open to Public Inspection 20:18

OMB No 1545-0047

Employer identification number 86-0107639

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 Part

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
BG DEVELOPMENT, LLC - 20-8293147					
4309 E, BELLVIEW STREET, BLDG 14 PHOENIX AZ 85008	CONSTRUCTION	ARIZONA	311,438.	7,154,544.N/A	N/A
BGC MANAGERS, LLC - 46-5280356					
4309 E. BELLVIEW STREET, BLDG 14					
PHOENIX, AZ 85008	MANAGEMENT SERVICES	ARIZONA	14,479.	8,868,N/A	N/A
AZ YOUTHFORCE, LLC					
4309 E. BELLVIEW STREET, BLDG 14					
PHOENIX, AZ 85008	YOUTH CAREER SERVICES	ARIZONA	383,678.	319,211. N/A	N/A
	i				
Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax exempt	ations. Complete if the organization an	iswered "Yes" on Form 990, Par	t IV, line 34, becaus	e it had one or more	related tax-exempt

organizations during the tax year

	(g) Section 512(b)(13)		Yes			 				
	<b>(</b> )	ב <u>ֿ</u>								
	(e)	Public charity status (if section	501(c)(3))							
	(p)	Exempt Code section							<del></del>	
	(c)	Legal domicile (state or foreign country)				 				
	(q)	Primary activity				!				
טוקמוווצמווטוא טמווווק נוופ ומא אפמו	(a)	Name, address, and EIN of related organization								

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

BOYS & GIRLS CLUBS OF METROPOLITAN

Schedule R (Form 990) 2018 PHOENIX, INC.

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year Part III

Page 2

86-0107639

( <del>X</del>	General or Percentage managing ownership partner?					i				
9	General or managing partner?				_					
(1)	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)									
(£)	Disproportionate allocations?  Yes No			_					_	
(b)	Share of end-of-year assets									
(a)	Share of total income							ii		
(e)	Predominant income (related, unrelated, excluded from tax under sections 512-514)		]		•					
(p)	Direct controlling entity									
(2)	Legal domicile (state or foreign country)									
(q)	Primary activity									
(a)	Name, address, and EIN of related organization									

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year Part IV

	ا ا	0)(13)	<u>}</u>	Š								
	<u>)</u>	512(b)(13) controlled	ent	Yes								
	(h)	Percentage ownership	•		_							
		Share of end-of-year										
	(μ)	Share of total										
	(e)	Type of entity (C corp, S corp,	or trust)									
	(p)	Direct controlling Type of entity S eorp,	•									
	(၁)	Legal domicile (state or	foreign	country)								
ilig tile tak year	(q)	Primary activity										
organizations treated as a corporation of trust during tree tax year	(e)	Name, address, and EIN of related organization										

Schedule R (Form 990) 2018

832162 10-02-18

Page 3

86-0107639

BOYS & GIRLS CLUBS OF METROPOLITAN Schedule R (Form 990) 2018 PHOENIX, INC.

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Part V

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Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				_	Yes	2
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more rela	ated organizations listed II	n Parts II-IV?		_	
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a	_	
<b>b</b> Gift, grant, or capital contribution to related organization(s)				1p		
c Gift. grant. or capital contribution from related organization(s)				10		
				;		
d Loans of loan guarantees to of lor related organization(s)				2	-	1
<ul> <li>Loans or loan guarantees by related organization(s)</li> </ul>				<u>е</u>	1	
f Dividends from related organization(s)				14		
a Sale of assets to related organization(s)				1		
				ŧ	-	
				ÿ		
Excriating of assets with related organization(s)				=	$\dagger$	1
<ul> <li>j Lease of facilities, equipment, or other assets to related organization(s)</li> </ul>				;=	1	
k Lease of facilities, equipment, or other assets from related organization(s)				*		
	nization(s)			=	_	
m Performance of services or membership or fundraising solicitations by related organization(s)	nization(s)			Ę		
n Sharing of facilities equipment mailing lists or other assets with related organization(s)	on(s)			Ę	-	
	(a)			;		
o Sharing of paid employees with related organization(s)				2	1	
				9	+	
<ul> <li>Reimbursement paid by related organization(s) for expenses</li> </ul>				5		
r Other transfer of cash or property to related organization(s)				<del>-</del>		- [
s Other transfer of cash or property from related organization(s)				18		
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	no must complete the	s line, including covered r	elationships and transaction thresholds			
(a) Name of related organization	(b) Transaction type (a·s)	(c) Amount involved	( <b>d)</b> Method of determining amount involved	/olved		
(1)						
(2)						
						1
6						
(4)						-
(9)						
(9)						
832163 10-02-18	•		Schedule R (Form 990) 2018	R (Form	990) 2	2018

Schedule R (Form 990) 2018 PHOENIX, INC.

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37 Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(k) Percentage	ownership																
(j) ieneral or	partner?				 H				_	_			+			 	$\dashv$
(i) Code V-UBI	Ares No (Form 1065) Yes No																
(h) spropor- tionate	allocations?										 4		+				$\exists$
	end-of-year all all all all all all all all assets					 -											
"	total																
(e) Are all partners sec	Yes No										_		+				$\dashv$
(d) Predominant income	excluded from tax under sections 512-514)																
(c) Legal domicile	(state or foreign country)																
(b) Primary activity				- ~													
(a)  Name, address, and EiN  Primary activity  (b)  (c)  (d)  Predominant income	of entity																

## BOYS & GIRLS CLUBS OF METROPOLITAN

Schedule	R (Form 990) 2018 PHOENIX, INC.	86~0107639	Page 5
Part VI	R (Form 990) 2018 PHOENIX, INC.  Supplemental Information.		
· · ·	Provide additional information for responses to questions on Schedule R. See instructions		
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