

Form **990**
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047
2018
Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 01-01-2018, and ending 12-31-2018

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization: CATAPULT LAKELAND INC
Doing business as:
Number and street (or P.O. box if mail is not delivered to street address): 226 N KENTUCKY AVE Room/suite:
City or town, state or province, country, and ZIP or foreign postal code: LAKELAND, FL 33801

D Employer identification number: 80-0945525

E Telephone number: (863) 687-3788

G Gross receipts \$ 4,350,076

F Name and address of principal officer: DAVID HALLOCK JR, ONE LAKE MORTON DR, LAKELAND, FL 33801

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
If "No," attach a list (see instructions)

I Tax-exempt status: 501(c)(3) 501(c) () (insert no) 4947(a)(1) or 527

J Website: HTTP://CATAPULTLAKELAND.COM/

H(c) Group exemption number

K Form of organization: Corporation Trust Association Other

L Year of formation: 2013

M State of legal domicile: FL

Part I Summary

1 Briefly describe the organization's mission or most significant activities: CATAPULT LAKELAND, INC A COMMUNITY-CENTERED ENTREPRENEUR CENTER LOCATED IN LAKELAND, FL WE AIM TO FOSTER THE GROWTH OF STARTUPS IN THE LAKELAND, FL AND CENTRAL FLORIDA AREA AND MAINTAIN THEIR SUCCESS THROUGH AFFORDABLE MEMBERSHIP, THOUGHTFUL EDUCATION, AND FUNDING TO DRIVE LOCAL BUSINESS FORWARD CATAPULT LAKELAND, INC IS A PLACE WHERE ENTREPRENEURS CAN FLOURISH AND DEVELOP IDEAS THAT RESULT IN ESTABLISHING AND GROWING BUSINESSES IN THE LAKELAND, FLORIDA AREA THROUGH EDUCATION AND MENTORING OPPORTUNITIES

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)	3	6
4 Number of independent voting members of the governing body (Part VI, line 1b)	4	7
5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	19
6 Total number of volunteers (estimate if necessary)	6	80
7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
7b Net unrelated business taxable income from Form 990-T, line 34	7b	

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)	6,014,858	4,253,529
9 Program service revenue (Part VIII, line 2g)	57,534	67,680
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-1,083,176	-10,420
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		39,287
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	4,989,216	4,350,076
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0
14 Benefits paid to or for members (Part IX, column (A), line 4)		0
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	480,330	437,018
16a Professional fundraising fees (Part IX, column (A), line 11e)		0
b Total fundraising expenses (Part IX, column (D), line 25) ▶ 0		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,127,322	767,445
18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	1,607,652	1,204,463
19 Revenue less expenses Subtract line 18 from line 12	3,381,564	3,145,613

	Beginning of Current Year	End of Year
20 Total assets (Part X, line 16)	6,910,041	10,048,988
21 Total liabilities (Part X, line 26)	9,342	2,676
22 Net assets or fund balances Subtract line 21 from line 20	6,900,699	10,046,312

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here
Signature of officer: *****
Date: 2019-11-04
DAVID HALLOCK JR PRESIDENT
Type or print name and title

Paid Preparer Use Only
Print/Type preparer's name: _____ Preparer's signature: _____ Date: 2019-11-12
Check if self-employed PTIN: P10322307
Firm's name: WALL TITUS LLC Firm's EIN: 59-3613234
Firm's address: 212 E HIGHLAND DR STE 201 LAKELAND, FL 338131725 Phone no: (863) 683-0708

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission

CATAPULT PUTS CREATIVE CAPITAL TO WORK THROUGH EDUCATIONAL AND MENTORING PROGRAMS THAT SUPPORT THE PROFESSIONAL GROWTH OF ENTREPRENEURS, ARTISANS AND EMERGING LEADERS, HELP ENTREPRENEURS BUILD AND DEVELOP SUSTAINABLE AND VIABLE VENTURES, ENABLES THE DEVELOPMENT OF VISIONARY IDEAS FOR THE LAKELAND, FL COMMUNITY, AS WELL AS CENTRAL FLORIDA, SHOWCASE ENTREPRENEURIAL SUCCESSES AND IDEAS, AS WELL AS ESTABLISH A PLATFORM FOR SOCIAL INTERACTION

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 21,569 including grants of \$) (Revenue \$ 4,815)
See Additional Data

4b (Code) (Expenses \$ 19,275 including grants of \$) (Revenue \$)
See Additional Data

4c (Code) (Expenses \$ 127 including grants of \$) (Revenue \$)
See Additional Data

(Code) (Expenses \$ 1,019,440 including grants of \$) (Revenue \$ 62,865)

OTHER ACCOMPLISHMENTS MEMBERSHIP - CATAPULT RECENTLY ADDED A SALES COMPONENT IN THE MEMBERSHIP DIRECTOR'S DUTIES THAT IS DESIGNED TO SIGNIFICANTLY INCREASE CATAPULT MEMBERSHIP OUR INTENT IS TO PACK THE SPACE TO CAPACITY PRIOR TO MOVING INTO THE NEW BUILDING

4d Other program services (Describe in Schedule O)
(Expenses \$ 1,019,440 including grants of \$) (Revenue \$ 62,865)

4e Total program service expenses ▶ 1,060,411

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III		No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V		No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII		No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	Yes	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X		No
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII		No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional		No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		No
14a Did the organization maintain an office, employees, or agents outside of the United States?		No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV		No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV		No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV		No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)		No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		No

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question/Line Number, Yes, No. Rows include questions 23 through 38 regarding compensation, tax-exempt bonds, excess benefit transactions, and related party transactions.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question/Line Number, Yes, No. Rows include 1a (Form 1096), 1b (Forms W-2G), and 1c (gambling winnings).

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	19		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		2b	Yes		
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a		No	
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		3b			
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		No	
b If "Yes," enter the name of the foreign country ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)					
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No	
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No	
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c			
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a		No	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b			
7 Organizations that may receive deductible contributions under section 170(c).					
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a			
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b			
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c			
d If "Yes," indicate the number of Forms 8282 filed during the year		7d			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e			
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f			
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g			
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h			
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8			
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a			
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b			
10 Section 501(c)(7) organizations. Enter					
a Initiation fees and capital contributions included on Part VIII, line 12		10a			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		10b			
11 Section 501(c)(12) organizations. Enter					
a Gross income from members or shareholders		11a			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a			
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year		12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		13a			
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		13b			
c Enter the amount of reserves on hand		13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a		No	
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		14b			
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N		15		No	
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O		16		No	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI



Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year (6); 1b Enter the number of voting members included in line 1a, above, who are independent (7); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (No); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? (No); 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? (No); 5 Did the organization become aware during the year of a significant diversion of the organization's assets? (No); 6 Did the organization have members or stockholders? (No); 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? (No); 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? (No); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a The governing body? (Yes); 8b Each committee with authority to act on behalf of the governing body? (Yes); 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O (No).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? (No); 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? (Yes); 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 (Yes); 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (Yes); 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done (Yes); 13 Did the organization have a written whistleblower policy? (No); 14 Did the organization have a written document retention and destruction policy? (Yes); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a The organization's CEO, Executive Director, or top management official (No); 15b Other officers or key employees of the organization (No); If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions); 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (No); 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

Table with 2 columns: Question, Answer. Rows include: 17 List the States with which a copy of this Form 990 is required to be filed (FL); 18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply: Own website, Another's website, Upon request, Other (explain in Schedule O); 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year; 20 State the name, address, and telephone number of the person who possesses the organization's books and records (LAURA TAYLOR 226 N KENTUCKY AVE LAKELAND, FL 33801 (863) 687-3788).

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a			
	b Membership dues	1b	88,953		
	c Fundraising events	1c			
	d Related organizations	1d	224,341		
	e Government grants (contributions)	1e			
	f All other contributions, gifts, grants, and similar amounts not included above	1f	3,940,235		
	g Noncash contributions included in lines 1a - 1f \$ _____		149,341		
	h Total. Add lines 1a-1f		4,253,529		

Program Service Revenue			Business Code			
	2a LAKELAND SUMMER LEADERSHIP PR			41,848	41,848	
	b CATAPULT KITCHEN			7,861	7,861	
	c YLAKELAND			7,708	7,708	
	d COSTARTERS FEES			4,815	4,815	
	e WORKSHOPS			4,069	4,069	
	f All other program service revenue			1,379	1,379	
	g Total. Add lines 2a-2f			67,680		

Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			-10,420	-10,420	
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties					
	6a Gross rents	(i) Real	(ii) Personal			
	b Less rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss)					
	7a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
	b Less cost or other basis and sales expenses					
	c Gain or (loss)					
	d Net gain or (loss)					
	8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a				
	b Less direct expenses	b				
	c Net income or (loss) from fundraising events					
	9a Gross income from gaming activities See Part IV, line 19	a				
	b Less direct expenses	b				
	c Net income or (loss) from gaming activities					
	10a Gross sales of inventory, less returns and allowances	a				
	b Less cost of goods sold	b				
	c Net income or (loss) from sales of inventory					
Miscellaneous Revenue	Business Code					
11a MISCELLANEOUS INCOME			39,287	39,287		
b _____						
c _____						
d All other revenue						
e Total. Add lines 11a-11d			39,287			
12 Total revenue. See Instructions			4,350,076	96,547		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.				
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	375,219	300,175	75,044	
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)				
9 Other employee benefits	35,749	28,599	7,150	
10 Payroll taxes	26,050	20,840	5,210	
11 Fees for services (non-employees)				
a Management				
b Legal	2,818	2,254	564	
c Accounting	7,350	5,880	1,470	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12 Advertising and promotion	29,907	29,907		
13 Office expenses	91,541	73,234	18,307	
14 Information technology				
15 Royalties				
16 Occupancy	149,341	119,473	29,868	
17 Travel	20,678	20,678		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	21,175	16,940	4,235	
23 Insurance	9,269	7,415	1,854	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Y-LAKELAND	339,389	339,389		
b LEADERSHIP AWARDS	36,060	36,060		
c EDUCATION WORKSHOPS	19,275	19,275		
d CATAPULT KITCHEN	17,194	17,194		
e All other expenses	23,448	23,098	350	
25 Total functional expenses. Add lines 1 through 24e	1,204,463	1,060,411	144,052	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part IX

		(A) Beginning of year		(B) End of year	
Assets	1 Cash—non-interest-bearing	5,688,537	1	8,080,234	
	2 Savings and temporary cash investments		2		
	3 Pledges and grants receivable, net		3		
	4 Accounts receivable, net		4		
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5		
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6		
	7 Notes and loans receivable, net		7		
	8 Inventories for sale or use		8		
	9 Prepaid expenses and deferred charges		9		
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	1,168,433			
	b Less accumulated depreciation	91,667	972,499	10c	1,076,766
	11 Investments—publicly traded securities		11		
	12 Investments—other securities See Part IV, line 11		12		
	13 Investments—program-related See Part IV, line 11		13		
	14 Intangible assets		14		
	15 Other assets See Part IV, line 11	249,005	15	891,988	
16 Total assets. Add lines 1 through 15 (must equal line 34)	6,910,041	16	10,048,988		
Liabilities	17 Accounts payable and accrued expenses		17		
	18 Grants payable		18		
	19 Deferred revenue		19		
	20 Tax-exempt bond liabilities		20		
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21		
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22		
	23 Secured mortgages and notes payable to unrelated third parties		23		
	24 Unsecured notes and loans payable to unrelated third parties		24		
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D	9,342	25	2,676	
	26 Total liabilities. Add lines 17 through 25	9,342	26	2,676	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27 Unrestricted net assets	6,879,184	27	9,967,589	
	28 Temporarily restricted net assets		28		
	29 Permanently restricted net assets	21,515	29	78,723	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30 Capital stock or trust principal, or current funds		30		
	31 Paid-in or capital surplus, or land, building or equipment fund		31		
	32 Retained earnings, endowment, accumulated income, or other funds		32		
33 Total net assets or fund balances	6,900,699	33	10,046,312		
34 Total liabilities and net assets/fund balances	6,910,041	34	10,048,988		

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	4,350,076
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,204,463
3	Revenue less expenses Subtract line 2 from line 1	3	3,145,613
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,900,699
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	10,046,312

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990 Cash Accrual Other _____
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
 If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
 If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
 If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a	Yes	
2b		No
2c	Yes	
3a		
3b		

Additional Data

Software ID:

Software Version:

EIN: 80-0945525

Name: CATAPULT LAKELAND INC

Form 990 (2018)

Form 990, Part III, Line 4a:

CATAPULT LAKELAND, INC ENGAGES AND EQUIPS LOCAL ENTREPRENEURS, ARTISANS AND EMERGING LEADERS WITH A VARIETY OF TOOLS AND RESOURCES TO CREATE A COMMUNITY THAT IS STRONGER, MORE DISTINCTIVE AND SUSTAINABLE. CATAPULT'S PROGRAM AND OPERATING COSTS ARE FUNDED BY PRIVATE INDIVIDUALS, FOUNDATIONS AND EARNED REVENUE. ALL PROGRAMS TAKE PLACE IN LAKELAND, FLORIDA. CO-STARTERS, THE MOST SUCCESSFUL EDUCATION PROGRAM OFFERED BY CATAPULT IS BACK BY POPULAR DEMAND. THERE ARE CURRENTLY 10 BUSINESSES PARTICIPATING IN THIS NINE-WEEK COURSE THAT EQUIPS ENTREPRENEURS WITH THE INSIGHTS, RELATIONSHIPS, AND TOOLS NEEDED TO TURN IDEAS INTO ACTION. CAT WALK CATAPULT & PILGRIM ASSOCIATES CREATED, AND IMPLEMENTED, A PILOT PROJECT FOR LAKELAND ENTREPRENEURS IN 2018 WHICH FOCUSES ON PEER GROUP COACHING. CAT WALK IS DESIGNED FOR ENTREPRENEURS THAT HAVE SUCCESSFULLY LAUNCHED AND ARE NOW FOCUSING ON SCALING THEIR BUSINESS. DELIVERABLES INCLUDE "MAKING BETTER DECISIONS - STAYING STRATEGIC RATHER THAN TACTICAL. HAVING YOUR ANSWERS QUESTIONED. "ACCOUNTABILITY - COLLECTIVE ACCOUNTABILITY TASKS, "WHAT GETS MEASURED, GETS DONE " "GROWTH - MEMBERS LEARN FROM HAVING THEIR ISSUES WORKED BY THE GROUP AS WELL AS WORKING ON OTHER MEMBERS' ISSUES. OCCASIONALLY, SPEAKERS ARE BROUGHT TO THE GROUP FOCUSING ON SPECIFIC AREAS OF BUSINESS NEEDS AND INTERESTS. "ISOLATION - THE "LONELY AT THE TOP SYNDROME" IS ADDRESSED THROUGH NON-JUDGMENTAL, TRUSTED AND CONFIDENTIAL DISCUSSIONS IN EACH OTHERS' DEVELOPMENT, AKA, INFORMAL BOARD OF ADVISORS. "CHANGE - DEVELOPING THE COURAGE/CONFIDENCE TO DISCUSS AND IMPLEMENT THE APPROPRIATE CHANGE IN YOUR BUSINESS AND PERSONAL DEVELOPMENT. CURRENTLY, THERE ARE 10 BUSINESSES PARTICIPATING IN THE PILOT. CATAPULT & PILGRIM ASSOCIATES WILL EVALUATE THIS PILOT PROJECT IN JUNE 2019. IF SUCCESSFUL, THE INITIAL TEAM WILL CONTINUE TO MEET, AND BASED ON DEMAND, FUTURE GROUPS MAY BE CREATED. LAKELAND ENTREPRENEUR AWARDS. CATAPULT SECURED AN AGREEMENT WITH SADDLE CREEK LOGISTICS TO BE THE PRESENTING SPONSOR FOR OUR NEW ANNUAL LAKELAND ENTREPRENEUR AWARDS SCHEDULED FOR JANUARY 15, 2019. THE TOTAL VALUE OF THIS SPONSORSHIP IS 125,000 OVER A 5-YEAR PERIOD. THIS EVENT WILL BE HELD AT HAUS 820 (MANAGED BY FORMER CATAPULT MEMBER, ASHTON EVENTS). ENTERPRENUHER AS A RESULT OF THE ONE-ON-ONE MEETINGS WITH CATAPULT MEMBERS, IT BECAME APPARENT THAT A SUPPORT NETWORK FOR WOMEN ENTREPRENEURS WAS NEEDED. THE CATAPULT TEAM IS PILOTING NETWORKING EVENTS, FORUMS, PANELS, ETC. AIMED AT HELPING WOMEN ENTREPRENEURS. THE FIRST EVENT IS A PANEL DISCUSSION TO DISCUSS HOW TO ACHIEVE SUCCESS WHEN EVERYONE DEFINES IT DIFFERENTLY.

Form 990, Part III, Line 4b:

INTRO TO ENTREPRENEURSHIP - ENTREPRENEURSHIP TRAINING, FOR THE REST OF US WE BUILT INTRODUCTION TO ENTREPRENEURSHIP AS A BUSINESS TRAINING PROGRAM FOR ASPIRING ENTREPRENEURS WE TEACH BUSINESS FUNDAMENTALS - CUSTOMER DEVELOPMENT, BRANDING ESSENTIALS AND BASIC FINANCIALS, AMONG OTHER THINGS - WITH A WELCOMING, HANDS-ON AND HUMAN APPROACH INNOVATION & DESIGN COURSE OUR EDUCATION PARTNERS POLK STATE COLLEGE, FLORIDA SOUTHERN COLLEGE, SOUTHEASTERN UNIVERSITY, FLORIDA POLYTECHNIC UNIVERSITY AND KEISER UNIVERSITY HAVE CREATED AN INTERCOLLEGIATE INTERDISCIPLINARY INNOVATION, FOUR CREDIT HOUR COURSE TO BE TAUGHT AT CATAPULT THE COURSE WILL BE OFFERED AT BOTH THE UNDERGRADUATE AND GRADUATE LEVELS STUDENTS FROM EACH OF THESE EDUCATIONAL INSTITUTIONS WOULD FORM TEAMS OF 5-7, WITH 5 TO 7 TEAMS PARTICIPATING IN THE COURSE TEAMS WOULD BE SELECTED ON THE BASIS OF FUNCTIONAL/INDUSTRY INTEREST

Form 990, Part III, Line 4c:

CATAPULT'S MENTOR PROGRAM FACILITATES ONE-ON-ONE RELATIONSHIPS THAT ARE MUTUALLY BENEFICIAL TO BOTH MENTOR AND MENTEE. THESE INDIVIDUAL RELATIONSHIPS RESULT IN PERSONAL AND PROFESSIONAL ACCOMPLISHMENTS FOR BOTH PARTIES. ALL OTHER ASPECTS OF THE PROGRAM INHERENTLY SUPPORT THE RELATIONSHIP AND WELL-ROUNDED DEVELOPMENT OF THE MENTEE. THE RELATIONSHIP BETWEEN MENTOR AND MENTEE WILL LAST 3-MONTHS. THEY CALL OR MEET ONCE A MONTH FOR PERHAPS COFFEE OR LUNCH. EACH MEETING IS APPROXIMATELY 60 TO 90 MINUTES. WHILE EACH MENTOR WILL HAVE HIS OR HER OWN STYLE, REMEMBER THE PRIMARY GOAL OF THESE MEETINGS IS TO ATTACK A SPECIFIC CHALLENGE FACING THE MENTEE'S BUSINESS AND MAKE FORWARD PROGRESS. OUR PROGRAM IS OPEN TO ALL CATAPULT ENTREPRENEURS, BUT THE BEST CANDIDATES ARE USUALLY ACTIVELY WORKING ON A STARTUP AND HAVE A SPECIFIC TOPIC OR PROBLEM WHERE THEY COULD USE HELP FROM AN EXPERIENCED MENTOR. CATAPULT LAKELAND ALSO OFFERS THE FOLLOWING WEEKLY EDUCATIONAL PROGRAMMING: LUNCH & LEARNS WORKSHOPS - 1 HOUR TRAINING ON A SPECIFIC TOPIC, SEMINARS - 2 TO 3-HOUR IN-DEPTH TRAINING ON A SPECIFIC TOPIC, OFFICE HOURS - QUESTIONS ANSWERED BY A PROFESSIONAL. MORE THAN 1000 PEOPLE HAVE PARTICIPATED IN FREE OR LOW-COST EDUCATIONAL WORKSHOPS AND TRAINING IN 2017. LAUNCH IS A COMMUNITY-BASED EFFORT LEAD, AND FUNDED, BY LOCAL FINANCIAL INSTITUTIONS TO CATAPULT THAT IS CREATED TO ASSIST LOCAL ENTREPRENEURS. LAUNCH'S GOAL IS TO HELP LAKELAND ENTREPRENEURS TAKE THEIR BUSINESS CONCEPT TO THE NEXT LEVEL. LAUNCH WILL DO THIS BY PROVIDING GRANTS TO ENTREPRENEURS WHO CAN SUCCESSFULLY PITCH THEIR CONCEPTS TO LAUNCH'S TEAM. PITCH SESSIONS - ARE HELD 2 TO 3 TIMES PER YEAR AT CATAPULT. APPLICATIONS ARE AVAILABLE ONLINE AT CATAPULTLAKELAND.COM. ADVISORY BOARD MEMBERS ATTEND PITCH SESSIONS, GIVE THEIR INPUT IN A CLOSED-DOOR SESSION FOLLOWING THE PITCHES AND THE PITCH JUDGES WILL VOTE ON GRANT AWARDS. THE PUBLIC IS INVITED TO ATTEND PITCH SESSIONS. IT'S LIKE SHARK TANK BUT WITH HAPPY PEOPLE.

SCHEDULE A
(Form 990 or
990EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
CATAPULT LAKELAND INC

Employer identification number
80-0945525

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 12, check only one box)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ))
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8 A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9 An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture See instructions Enter the name, city, and state of the college or university _____
- 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 11 An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization
 - f Enter the number of supported organizations _____
 - g Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170(b)(1)(A)(ix)

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

	Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from line 4						

Section B. Total Support

	Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities, etc (see instructions)					12	

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14	Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14	
15	Public support percentage for 2017 Schedule A, Part II, line 14	15	

- 16a 33 1/3% support test—2018.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization
- b 33 1/3% support test—2017.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization
- 17a 10%-facts-and-circumstances test—2018.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization
- b 10%-facts-and-circumstances test—2017.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization
- 18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶		(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	213,287	1,178,829	3,336,696	6,014,858	4,253,529	14,997,199
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose			38,459	89,056	96,547	224,062
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	213,287	1,178,829	3,375,155	6,103,914	4,350,076	15,221,261
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						15,221,261

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶		(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6	213,287	1,178,829	3,375,155	6,103,914	4,350,076	15,221,261
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	45,000	3,426				48,426
13	Total support. (Add lines 9, 10c, 11, and 12.)	258,287	1,182,255	3,375,155	6,103,914	4,350,076	15,269,687

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15	Public support percentage for 2018 (line 8, column (f) divided by line 13, column (f))	15	
16	Public support percentage from 2017 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17	Investment income percentage for 2018 (line 10c, column (f) divided by line 13, column (f))	17	
18	Investment income percentage from 2017 Schedule A, Part III, line 17	18	
19a	33 1/3% support tests—2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b	33 1/3% support tests—2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
20	Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions <input type="checkbox"/>		

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.		
	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.		
	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.		
	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.		
	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).		
	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
	5b		
c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .		
	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .		
	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .		
	9b		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .		
	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.		
	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		
	10b		

Part IV Supporting Organizations (continued)

		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b	A family member of a person described in (a) above?		
c	A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI</i>		

Section B. Type I Supporting Organizations

		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)		
a	<input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c	<input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2	Activities Test Answer (a) and (b) below.		
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
3	Parent of Supported Organizations Answer (a) and (b) below.		
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
b	Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8	
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1	
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI)		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	
Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2018			
a From 2013.			
b From 2014.			
c From 2015.			
d From 2016.			
e From 2017.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2018 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions			
6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions			
7 Excess distributions carryover to 2019. Add lines 3j and 4c			
8 Breakdown of line 7			
a Excess from 2014.			
b Excess from 2015.			
c Excess from 2016.			
d Excess from 2017.			
e Excess from 2018.			

Part VI Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Facts And Circumstances Test

990 Schedule A, Supplemental Information

Return Reference	Explanation
PART III, LINE 12	48,426

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements
▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047
2018
Open to Public Inspection

Name of the organization
CATAPULT LAKELAND INC

Employer identification number
80-0945525

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes <input type="checkbox"/> No	
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes <input type="checkbox"/> No	

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e g , recreation or education) Preservation of an historically important land area

Protection of natural habitat Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year	
a Total number of conservation easements	2a	
b Total acreage restricted by conservation easements	2b	
c Number of conservation easements on a certified historic structure included in (a)	2c	
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange programs
 - e** Other
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table
- | | Amount |
|--|--------|
| c Beginning balance | |
| d Additions during the year | |
| e Distributions during the year | |
| f Ending balance | |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . Yes No
- b** If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as
- a** Board designated or quasi-endowment ▶
 - b** Permanent endowment ▶
 - c** Temporarily restricted endowment ▶
- The percentages on lines 2a, 2b, and 2c should equal 100%
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- | | | |
|--|-----|----|
| (i) unrelated organizations | Yes | No |
| (ii) related organizations | | |
| b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? | | |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		795,420		795,420
b Buildings				
c Leasehold improvements				
d Equipment				
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				795,420

Part VII Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12.)		

Part VIII Investments—Program Related. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13.)		

Part IX Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1) CIP	658,717
(2) GIVEWELL FOUNDATION - CATAPULT FUND	233,271
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15.)	891,988

Part X Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability	(b) Book value
(1) Federal income taxes	
FUTA	2,169
FEDERAL	1,839
POST-TAX MEDICAL	1,552
HSA-OPTUM BANK ACCOUNT	258
POST-TAX HSA EE	125
SUTA	-893
401K PAYABLE	-2,374
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)	2,676

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)		5	

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)		5	

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation	
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Part XIII **Supplemental Information (continued)**

Return Reference	Explanation
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Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) LAKELAND ECOM DEVL P COUNCIL LEDC	RELATED PARTY	75,000	CONTRIBUTION FROM		No
(2) LEDC	RELATED PARTY	89,167	EMPLOYEE SAL REIMB		No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No 1545-0047

2018

▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
 ▶ **Attach to Form 990.**
 ▶ **Go to www.irs.gov/Form990 for the latest information.**

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
CATAPULT LAKELAND INC

Employer identification number

80-0945525

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (OFF FACILITIES)	X	1	149,341	FMV
26 Other ▶ (_____)				
27 Other ▶ (_____)				
28 Other ▶ (_____)				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		No
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?		No
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		No
b If "Yes," describe in Part II		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II		

Part II **Supplemental Information.**

Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference

Explanation

SCHEDULE O
(Form 990 or 990-EZ)**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

2018
Open to Public Inspection

Department of the Treasury

Name of the organization
CATAPULT LAKELAND INC

Employer identification number

80-0945525

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990 - ORGANIZATION'S MISSION	CATAPULT PUTS CREATIVE CAPITAL TO WORK THROUGH EDUCATIONAL AND MENTORING PROGRAMS THAT SUPPORT THE PROFESSIONAL GROWTH OF ENTREPRENEURS, ARTISANS AND EMERGING LEADERS, HELP ENTREPRENEURS BUILD AND DEVELOP SUSTAINABLE AND VIABLE VENTURES, ENABLES THE DEVELOPMENT OF VISIONARY IDEAS FOR THE LAKELAND, FL COMMUNITY, AS WELL AS CENTRAL FLORIDA, SHOWCASE ENTREPRENEURIAL SUCCESSES AND IDEAS, AS WELL AS ESTABLISH A PLATFORM FOR SOCIAL INTERACTION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990	<p>THROUGH EDUCATIONAL AND MENTORING PROGRAMS, CATAPULT PROVIDES AN ATMOSPHERE FOR EDUCATION, MENTORING, TRAINING AND ACCELERATING INNOVATIVE IDEAS TO HELP ENTREPRENEURS LEARN HOW TO BUILD STRONGER, SUCCESSFUL BUSINESSES. CATAPULT PROVIDES EDUCATIONAL OPPORTUNITIES AND RESOURCES THAT ALLOW ENTREPRENEURS TO PITCH AND FLUSH OUT IDEAS TO CATAPULT THEIR BUSINESSES TO THE NEXT LEVEL, AS WELL AS IDENTIFY TECHNOLOGIES OR BUSINESS GAPS, AND PROVIDE VALUE-ADDED SOLUTIONS. CATAPULT IS A PLACE WHERE IDEAS CAN BE SHARED AND PROBLEMS CAN BE SOLVED IN AN ENTREPRENEURIAL CULTURE THAT ENCOURAGES AND FOSTERS INNOVATION FOR THE BETTERMENT OF THE LAKELAND COMMUNITY. ADVISORY BOARD CATAPULT'S ADVISORY BOARD COMPLETED FOUR YEARS OF SERVICE IN OCTOBER. THE BOARD TOOK ANOTHER STEP TOWARDS INDEPENDENCE BY FORMALIZING OFFICER POSITIONS AND TERMS (TWO YEARS) MOVING FORWARD, INCLUDING -CHAIR, CALLIE NESLUND - MOSAIC -IMMEDIATE PAST CHAIR - CORY PETCOFF - BARON REALTY -VICE CHAIR - ALYSSIA TOTTEN - LANIER UPSHAW -SECRETARY - LEILA BLACKING - PUBLIX -TREASURER - ALEX NIKDEL - CNP -MEMBER REP - DAVID YOUNG - DRONE LAUNCH ACADEMY -AT LARGE - RICARDO RIVERA - DYNAMIC SECURITY STAFF AFTER SERVING AS INTERIM EXECUTIVE DIRECTOR, CHRISTINA GRAHAM WAS NAMED CATAPULT'S EXECUTIVE DIRECTOR IN AUGUST. CONNOR LOCKHART WAS PROMOTED TO MEMBERSHIP DIRECTOR, MAGGIE LEACH CONTINUES TO SERVE AS KITCHEN DIRECTOR AND CHRISTIN STRAWBRIDGE HAS JOINED THE TEAM AS PROJECT MANAGER. FOUR-YEAR REVIEW CATAPULT STAFF COMPLETED A COMPREHENSIVE REVIEW AND EVALUATION OF EVERYTHING CATAPULT FOR THE PAST FOUR YEARS INCLUDING STAFF, MEMBERSHIP, EDUCATION, PROGRAMS AND FINANCES. AS PART OF THIS EVALUATION, CHRISTINA AND STEVE MET ONE ON ONE WITH OVER 25 FULL-TIME CATAPULT MEMBERS TO GET THEIR FINGER ON THE EXACT NEEDS OF OUR CURRENT MEMBERS AND EXPLORE WAYS WE CAN CREATE A VALUE-ADDED ROI FOR OUR MEMBERS. THE REPORT AND EXISTING MEMBER VISITS LED TO SIGNIFICANT CHANGES IN STAFF, EDUCATION, AND PROGRAMS AT CATAPULT. CROSS COUNTRY RESEARCH TRIP FOLLOWING MANY OF THE CHANGES THAT HAPPENED AT CATAPULT IN THE SPRING, STAFF FELT STRONGLY ABOUT VISITING COWORKING, MAKER SPACES, AND KITCHENS IN MAJOR US MARKETS PRIOR TO COMPLETING THE INTERIOR DESIGN ON THE NEW CATAPULT BUILDING. FOR TWO WEEKS IN JUNE, STEVE, LUCIA, MAGGIE, AND CATAPULT CHAIR CORY PETCOFF TRAVELED TO NYC, CHICAGO, SAN FRANCISCO, AND PORTLAND VISITING OVER 100 SPACES. THESE VISITS NOT ONLY RESULTED IN NEW LEARNINGS AND RELATIONSHIPS BUT RESULTED IN SIGNIFICANT INTERIOR DESIGN CHANGES OF THE NEW BUILDING. WE ALSO MET DAN RASURE WITH THESHOP BUILD WHICH EVENTUALLY TURNED INTO A MAKER SPACE AGREEMENT. CATAPULT 3.0 WE BROKE GROUND ON CATAPULT 3.0 IN OCTOBER AND PLAN TO HAVE THE PROJECT COMPLETED IN LATE SUMMER, 2019. CATAPULT SIGNED A PRELIMINARY MULTI-YEAR PARTNERSHIP WITH THESHOP BUILD TO MANAGE OUR NEW MAKER SPACE. THESHOP BUILD OPERATES MAKER SPACES IN CALIFORNIA THAT PROVIDE INNOVATORS AND ENTREPRENEURS WITH SUBSCRIPTION-BASED ACCESS TO TOOLS, TECHNOLOGY.</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990	, TRAINING AND SUPPORT SERVICES WHICH BREAK DOWN BARRIERS TO DESIGN, PROTOTYPING, AND FABRICATION BY INDIVIDUALS AND STARTUPS

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART III	CATAPULT PUTS CREATIVE CAPITAL TO WORK THROUGH EDUCATIONAL AND MENTORING PROGRAMS THAT SUPPORT THE PROFESSIONAL GROWTH OF ENTREPRENEURS, ARTISANS AND EMERGING LEADERS, HELP ENTREPRENEURS BUILD AND DEVELOP SUSTAINABLE AND VIABLE VENTURES, ENABLES THE DEVELOPMENT OF VISIONARY IDEAS FOR THE LAKE LAND, FL COMMUNITY, AS WELL AS CENTRAL FLORIDA, SHOWCASE ENTREPRENEURIAL SUCCESSES AND IDEAS, AS WELL AS ESTABLISH A PLATFORM FOR SOCIAL INTERACTION

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 2	<p>CROSS COUNTRY RESEARCH TRIP FOLLOWING MANY OF THE CHANGES THAT HAPPENED AT CATAPULT IN THE SPRING. STAFF FELT STRONGLY ABOUT VISITING COWORKING, MAKER SPACES, AND KITCHENS IN MAJOR US MARKETS PRIOR TO COMPLETING THE INTERIOR DESIGN ON THE NEW CATAPULT BUILDING FOR TWO WEEKS IN JUNE, STEVE, LUCIA, MAGGIE, AND CATAPULT CHAIR CORY PETCOFF TRAVELED TO NYC, CHICAGO, SAN FRANCISCO, AND PORTLAND VISITING OVER 100 SPACES THESE VISITS NOT ONLY RESULTED IN NEW LEARNINGS AND RELATIONSHIPS BUT RESULTED IN SIGNIFICANT INTERIOR DESIGN CHANGES OF THE NEW BUILDING WE ALSO MET DAN RASURE WITH THESHOP BUILD WHICH EVENTUALLY TURNED INTO A MAKER SPACE AGREEMENT</p> <p>CATAPULT 3.0 WE BROKE GROUND ON CATAPULT 3.0 IN OCTOBER AND PLAN TO HAVE THE PROJECT COMPLETED IN LATE SUMMER, 2019 CATAPULT SIGNED A PRELIMINARY MULTI-YEAR PARTNERSHIP WITH THESHOP BUILD TO MANAGE OUR NEW MAKER SPACE THESHOP BUILD OPERATES MAKER SPACES IN CALIFORNIA THAT PROVIDE INNOVATORS AND ENTREPRENEURS WITH SUBSCRIPTION-BASED ACCESS TO TOOLS, TECHNOLOGY, TRAINING AND SUPPORT SERVICES WHICH BREAK DOWN BARRIERS TO DESIGN, PROTOTYPING, AND FABRICATION BY INDIVIDUALS AND STARTUPS CAT WALK CATAPULT & PILGRIM ASSOCIATES CREATED, AND IMPLEMENTED, A PILOT PROJECT FOR LAKELAND ENTREPRENEURS IN 2018 WHICH FOCUSES ON PEER GROUP COACHING CAT WALK IS DESIGNED FOR ENTREPRENEURS THAT HAVE SUCCESSFULLY LAUNCHED AND ARE NOW FOCUSING ON SCALING THEIR BUSINESS DELIVERABLES INCLUDE " MAKING BETTER DECISIONS - STAYING STRATEGIC RATHER THAN TACTICAL HAVING YOUR ANSWERS QUESTIONED "ACCOUNTABILITY - COLLECTIVE ACCOUNTABILITY TASKS, "WHAT GETS MEASURED, GETS DONE " "GROWTH - MEMBERS LEARN FROM HAVING THEIR ISSUES WORKED BY THE GROUP AS WELL AS WORKING ON OTHER MEMBERS' ISSUES OCCASIONALLY, SPEAKERS ARE BROUGHT TO THE GROUP FOCUSING ON SPECIFIC AREAS OF BUSINESS NEEDS AND INTERESTS "ISOLATION - THE "LONELY AT THE TOP SYNDROME" IS ADDRESSED THROUGH NON- JUDGMENTAL, TRUSTED AND CONFIDENTIAL DISCUSSIONS IN EACH OTHERS' DEVELOPMENT, AKA, INFORMAL BOARD OF ADVISORS "CHANGE - DEVELOPING THE COURAGE/CONFIDENCE TO DISCUSS AND IMPLEMENT THE APPROPRIATE CHANGE IN YOUR BUSINESS AND PERSONAL DEVELOPMENT CURRENTLY, THERE ARE 10 BUSINESSES PARTICIPATING IN THE PILOT CATAPULT & PILGRIM ASSOCIATES WILL EVALUATE THIS PILOT PROJECT IN JUNE 2019 IF SUCCESSFUL, THE INITIAL TEAM WILL CONTINUE TO MEET, AND BASED ON DEMAND, FUTURE GROUPS MAY BE CREATED LAKELAND ENTREPRENEUR AWARDS CATAPULT SECURED AN AGREEMENT WITH SADDLE CREEK LOGISTICS TO BE THE PRESENTING SPONSOR FOR OUR NEW ANNUAL LAKELAND ENTREPRENEUR AWARDS SCHEDULED FOR JANUARY 15, 2019 THE TOTAL VALUE OF THIS SPONSORSHIP IS 125,000 OVER A 5-YEAR PERIOD THIS EVENT WILL BE HELD AT HAUS 820 (MANAGED BY FORMER CATAPULT MEMBER, ASHTON EVENTS) EXPANSION SPACE - CATAPULT OPENED A SECOND KITCHEN LOCATION AT GRACE CITY CHURCH ON FLORIDA AVENUE IN NOVEMBER, MORE THAN DOUBLING OUR CAPACITY CATAPULT CURRENTLY HAS 11 KITCHEN TENANTS BETWEEN THE TWO LOCATIONS CATAPULT ALSO EXPANDED IT</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 2	S DEDICATED DESK OFFERINGS INTO CLASSROOMS A AND B IN OCTOBER MORE THAN TRIPLING THE NUMBER OF AVAILABLE DESKS THE PHONE BOOTH WAS CONVERTED TO A PODCAST ROOM TO ACCOMMODATE BOTH CATAPULT MEMBERS AND COMMUNITY MEMBERS WHO ARE INTERESTED IN STARTING A PODCAST MEMBERSHIP - CATAPULT RECENTLY ADDED A SALES COMPONENT IN THE MEMBERSHIP DIRECTOR'S DUTIES THAT IS DESIGNED TO SIGNIFICANTLY INCREASE CATAPULT MEMBERSHIP OUR INTENT IS TO PACK THE SPACE TO CAPACITY PRIOR TO MOVING INTO THE NEW BUILDING SPOTLIGHTS THE LEDGER CONTINUED THEIR SPOTLIGHT DONATION FOR ANOTHER YEAR AND DONATED OVER 25,000 IN PRINT ADVERTISING TO CATAPULT IN 2017 IN 2018, 51 ENTREPRENEURS WERE FEATURED IN THE SUNDAY BUSINESS SECTION OF THE LEDGER, CATAPULT'S WEBSITE (11,000+ PAGEVIEWS) & SOCIAL MEDIA (14,000 ENGAGEMENTS)

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4A	<p>CATAPULT LAKELAND, INC ENGAGES AND EQUIPS LOCAL ENTREPRENEURS, ARTISANS AND EMERGING LEADERS WITH A VARIETY OF TOOLS AND RESOURCES TO CREATE A COMMUNITY THAT IS STRONGER, MORE DISTINCTIVE AND SUSTAINABLE CATAPULT'S PROGRAM AND OPERATING COSTS ARE FUNDED BY PRIVATE INDIVIDUALS, FOUNDATIONS AND EARNED REVENUE ALL PROGRAMS TAKE PLACE IN LAKELAND, FLORIDA CO STARTERS, THE MOST SUCCESSFUL EDUCATION PROGRAM OFFERED BY CATAPULT IS BACK BY POPULAR DEMAND THERE ARE CURRENTLY 10 BUSINESSES PARTICIPATING IN THIS NINE-WEEK COURSE THAT EQUIPS ENTREPRENEURS WITH THE INSIGHTS, RELATIONSHIPS, AND TOOLS NEEDED TO TURN IDEAS INTO ACTION CAT WALK CATAPULT & PILGRIM ASSOCIATES CREATED, AND IMPLEMENTED, A PILOT PROJECT FOR LAKELAND ENTREPRENEURS IN 2018 WHICH FOCUSES ON PEER GROUP COACHING CAT WALK IS DESIGNED FOR ENTREPRENEURS THAT HAVE SUCCESSFULLY LAUNCHED AND ARE NOW FOCUSING ON SCALING THEIR BUSINESS DELIVERABLES INCLUDE "MAKING BETTER DECISIONS - STAYING STRATEGIC RATHER THAN TACTICAL HAVING YOUR ANSWERS QUESTIONED "ACCOUNTABILITY - COLLECTIVE ACCOUNTABILITY TASKS, "WHAT GETS MEASURED, GETS DONE " "GROWTH - MEMBERS LEARN FROM HAVING THEIR ISSUES WORKED BY THE GROUP AS WELL AS WORKING ON OTHER MEMBERS' ISSUES OCCASIONALLY, SPEAKERS ARE BROUGHT TO THE GROUP FOCUSING ON SPECIFIC AREAS OF BUSINESS NEEDS AND INTERESTS "ISOLATION - THE "LONELY AT THE TOP SYNDROME" IS ADDRESSED THROUGH NON- JUDGMENTAL, TRUSTED AND CONFIDENTIAL DISCUSSIONS IN EACH OTHERS' DEVELOPMENT, AKA, INFORMAL BOARD OF ADVISORS "CHANGE - DEVELOPING THE COURAGE/CONFIDENCE TO DISCUSS AND IMPLEMENT THE APPROPRIATE CHANGE IN YOUR BUSINESS AND PERSONAL DEVELOPMENT CURRENTLY, THERE ARE 10 BUSINESSES PARTICIPATING IN THE PILOT CATAPULT & PILGRIM ASSOCIATES WILL EVALUATE THIS PILOT PROJECT IN JUNE 2019 IF SUCCESSFUL, THE INITIAL TEAM WILL CONTINUE TO MEET, AND BASED ON DEMAND, FUTURE GROUPS MAY BE CREATED LAKELAND ENTREPRENEUR AWARDS CATAPULT SECURED AN AGREEMENT WITH SADDLE CREEK LOGISTICS TO BE THE PRESENTING SPONSOR FOR OUR NEW ANNUAL LAKELAND ENTREPRENEUR AWARDS SCHEDULED FOR JANUARY 15, 2019 THE TOTAL VALUE OF THIS SPONSORSHIP IS 125,000 OVER A 5-YEAR PERIOD THIS EVENT WILL BE HELD AT HAUS 820 (MANAGED BY FORMER CATAPULT MEMBER, ASHTON EVENTS) ENTERPRENUHER AS A RESULT OF THE ONE-ON-ONE MEETINGS WITH CATAPULT MEMBERS, IT BECAME APPARENT THAT A SUPPORT NETWORK FOR WOMEN ENTREPRENEURS WAS NEEDED THE CATAPULT TEAM IS PILOTING NETWORKING EVENTS, FORUMS, PANELS, ETC AIMED AT HELPING WOMEN ENTREPRENEURS THE FIRST EVENT IS A PANEL DISCUSSION TO DISCUSS HOW TO ACHIEVE SUCCESS WHEN EVERYONE DEFINES IT DIFFERENTLY</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4B	INTRO TO ENTREPRENEURSHIP - ENTREPRENEURSHIP TRAINING, FOR THE REST OF US WE BUILT INTRODUCTION TO ENTREPRENEURSHIP AS A BUSINESS TRAINING PROGRAM FOR ASPIRING ENTREPRENEURS WE TEACH BUSINESS FUNDAMENTALS - CUSTOMER DEVELOPMENT, BRANDING ESSENTIALS AND BASIC FINANCIALS, AMONG OTHER THINGS - WITH A WELCOMING, HANDS-ON AND HUMAN APPROACH INNOVATION & DESIGN COURSE OUR EDUCATION PARTNERS POLK STATE COLLEGE, FLORIDA SOUTHERN COLLEGE, SOUTHEASTERN UNIVERSITY, FLORIDA POLYTECHNIC UNIVERSITY AND KEISER UNIVERSITY HAVE CREATED AN INTERCOLLEGIATE INTERDISCIPLINARY INNOVATION, FOUR CREDIT HOUR COURSE TO BE TAUGHT AT CATAPULT THE COURSE WILL BE OFFERED AT BOTH THE UNDERGRADUATE AND GRADUATE LEVELS STUDENTS FROM EACH OF THESE EDUCATIONAL INSTITUTIONS WOULD FORM TEAMS OF 5-7, WITH 5 TO 7 TEAMS PARTICIPATING IN THE COURSE TEAMS WOULD BE SELECTED ON THE BASIS OF FUNCTIONAL/INDUSTRY INTEREST

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4C	<p>CATAPULT'S MENTOR PROGRAM FACILITATES ONE-ON-ONE RELATIONSHIPS THAT ARE MUTUALLY BENEFICIAL TO BOTH MENTOR AND MENTEE. THESE INDIVIDUAL RELATIONSHIPS RESULT IN PERSONAL AND PROFESSIONAL ACCOMPLISHMENTS FOR BOTH PARTIES. ALL OTHER ASPECTS OF THE PROGRAM INHERENTLY SUPPORT THE RELATIONSHIP AND WELL-ROUNDED DEVELOPMENT OF THE MENTEE. THE RELATIONSHIP BETWEEN MENTOR AND MENTEE WILL LAST 3-MONTHS. THEY CALL OR MEET ONCE A MONTH FOR PERHAPS COFFEE OR LUNCH. EACH MEETING IS APPROXIMATELY 60 TO 90 MINUTES. WHILE EACH MENTOR WILL HAVE HIS OR HER OWN STYLE, REMEMBER THE PRIMARY GOAL OF THESE MEETINGS IS TO ATTACK A SPECIFIC CHALLENGE FACING THE MENTEE'S BUSINESS AND MAKE FORWARD PROGRESS. OUR PROGRAM IS OPEN TO ALL CATAPULT ENTREPRENEURS, BUT THE BEST CANDIDATES ARE USUALLY ACTIVELY WORKING ON A STARTUP AND HAVE A SPECIFIC TOPIC OR PROBLEM WHERE THEY COULD USE HELP FROM AN EXPERIENCED MENTOR. CATAPULT LAKELAND ALSO OFFERS THE FOLLOWING WEEKLY EDUCATIONAL PROGRAMMING: LUNCH & LEARNS WORKSHOPS - 1 HOUR TRAINING ON A SPECIFIC TOPIC, SEMINARS - 2 TO 3-HOUR IN-DEPTH TRAINING ON A SPECIFIC TOPIC, OFFICE HOURS - QUESTIONS ANSWERED BY A PROFESSIONAL. MORE THAN 1000 PEOPLE HAVE PARTICIPATED IN FREE OR LOW-COST EDUCATIONAL WORKSHOPS AND TRAINING IN 2017. LAUNCH IS A COMMUNITY-BASED EFFORT LEAD, AND FUNDED, BY LOCAL FINANCIAL INSTITUTIONS TO CATAPULT THAT IS CREATED TO ASSIST LOCAL ENTREPRENEURS. LAUNCH'S GOAL IS TO HELP LAKELAND ENTREPRENEURS TAKE THEIR BUSINESS CONCEPT TO THE NEXT LEVEL. LAUNCH WILL DO THIS BY PROVIDING GRANTS TO ENTREPRENEURS WHO CAN SUCCESSFULLY PITCH THEIR CONCEPTS TO LAUNCH'S TEAM. PITCH SESSIONS - ARE HELD 2 TO 3 TIMES PER YEAR AT CATAPULT. APPLICATIONS ARE AVAILABLE ONLINE AT CATAPULTLAKELAND.COM. ADVISORY BOARD MEMBERS ATTEND PITCH SESSIONS, GIVE THEIR INPUT IN A CLOSED-DOOR SESSION FOLLOWING THE PITCHES AND THE PITCH JUDGES WILL VOTE ON GRANT AWARDS. THE PUBLIC IS INVITED TO ATTEND PITCH SESSIONS. IT'S LIKE SHARK TANK BUT WITH HAPPY PEOPLE.</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4D	OTHER ACCOMPLISHMENTS MEMBERSHIP - CATAPULT RECENTLY ADDED A SALES COMPONENT IN THE MEMBERSHIP DIRECTOR'S DUTIES THAT IS DESIGNED TO SIGNIFICANTLY INCREASE CATAPULT MEMBERSHIP OUR INTENT IS TO PACK THE SPACE TO CAPACITY PRIOR TO MOVING INTO THE NEW BUILDING

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 11B	THE BOARD OF DIRECTORS REVIEWS THE FORM 990 BEFORE IT IS FILED AND DESIGNATES ONE OF ITS MEMBERS TO DISCUSS ANY QUESTIONS WITH THE CPA WHO PREPARED THE RETURN

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 12C	WE MONITOR ANY INTERESTS WITH OUR BOARD OF DIRECTORS AND VOLUNTEER LEGAL COUNSEL

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 19	THE ORGANIZATION MAKES IT GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC BY HAVING THEM AVAILABLE IN THE CORPORATE OFFICE AND BY MAIL UPON REQUEST

**SCHEDULE R
(Form 990)**

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

2018

**Open to Public
Inspection**

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.**
▶ **Attach to Form 990.**
▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Department of the Treasury
Internal Revenue Service

Name of the organization
CATAPULT LAKELAND INC

Employer identification number

80-0945525

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) LAKELAND ECONOMIC DEVELOPMENT COUNCIL 226 N KENTUCKY AVE LAKELAND, FL 33801 45-4919549	ECON DEVL	FL	501C6		N/A		No

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

	Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		No
b Gift, grant, or capital contribution to related organization(s)		No
c Gift, grant, or capital contribution from related organization(s)	Yes	
d Loans or loan guarantees to or for related organization(s)		No
e Loans or loan guarantees by related organization(s)		No
f Dividends from related organization(s)		No
g Sale of assets to related organization(s)		No
h Purchase of assets from related organization(s)		No
i Exchange of assets with related organization(s)		No
j Lease of facilities, equipment, or other assets to related organization(s)		No
k Lease of facilities, equipment, or other assets from related organization(s)		No
l Performance of services or membership or fundraising solicitations for related organization(s)		No
m Performance of services or membership or fundraising solicitations by related organization(s)		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		No
o Sharing of paid employees with related organization(s)		No
p Reimbursement paid to related organization(s) for expenses	Yes	
q Reimbursement paid by related organization(s) for expenses		No
r Other transfer of cash or property to related organization(s)		No
s Other transfer of cash or property from related organization(s)		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) LAKELAND ECONOMIC DEVL P COUNCIL	C	75,000	CASH VALUE
(2) LAKELAND ECONOMIC DEVL P COUNCIL	P	89,167	COST TO RELTED ORG

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
SCHEDULE R	RECEIVED 75,000 CONTRIBUTION FROM LAKELAND ECONOMIC DEVELOPMENT COUNCIL (LEDC) PAID LEDC 89,167 FOR USE OF LEDC EMPLOYEES

Schedule Form 2016