or Section 4947(a)(1) Trust Treated as Private Foundation

DLN: 93491165005139 OMB No 1545-0052

2017

Form 990-P	F
<b>40</b> €.]	

Department of the Treasury

Internal Revenue Service

**Return of Private Foundation** 

▶ Do not enter social security numbers on this form as it may be made public.
 ▶ Information about Form 990-PF and its instructions is at <a href="www.irs.gov/form990pf">www.irs.gov/form990pf</a>.

Open to Public Inspection

For	caler	ndar year 2017, or tax year beginn	ing 08-01-20	17	and (	ending <b>07-</b> 31-	2018		
		indation tems Foundation				A Employer id	entification numbe	er	
						77-0443347			
		street (or P O box number if mail is not delivered Tasman Drive	to street address)	Room/suite		<b>B</b> Telephone nu	mber (see ınstructio	ns)	
1.	70 West	. Tasifiati Diffe				(408) 527-3040			
		, state or province, country, and ZIP or foreign pos A 95134	stal code	1		C If exemption	application is pendir	ng, check here	
G Ch	neck al	I that apply 🔲 Initial return 🔲 Ir	nitial return of a	former public cha	ıty	<b>D 1.</b> Foreign or	ganizations, check h	ere	
		☐ Final return ☐ A	Amended return				ganizations meeting		
		Address change	Name change				k here and attach co	· -	
H Ch	neck ty	pe of organization $\square$ Section 501(c)(3)	exempt private	foundation			ındatıon status was n 507(b)(1)(A), che		
	Section	4947(a)(1) nonexempt charitable trust	Other taxabl	e private foundati					
		xet value of all assets at end from Part II, col (c),	iting method	☐ Cash ☑ A	crual		ation is in a 60-mont n 507(b)(1)(B), che		
		\$ 205.884.265	her (specify) column (d) must	be on cash basis	)	dilder seedle	11 307 (B)(1)(B), che	ok nere	
Pa	rt I	Analysis of Revenue and Expense		1				(d) Disbursements	
		of amounts in columns (b), (c), and (d) may not equal the amounts in column (a) (see instruction	necessarily	(a) Revenue and expenses pe books		Net investment income	(c) Adjusted net income	for charitable purposes (cash basis only)	
	1	Contributions, gifts, grants, etc , received schedule)	(attach	20,272	,294				
	2	Check ► ☐ If the foundation is <b>not</b> requirements of B	ed to attach						
Revenue	3	Interest on savings and temporary cash in	vestments	109	,744	109,744			
	4	Dividends and interest from securities		2,386	,298	3,026,129			
	5a	Gross rents							
	ь	Net rental income or (loss)							
	6a	Net gain or (loss) from sale of assets not o	on line 10	19,919	,333				
	b	Gross sales price for all assets on line 6a	147,881,098						
	7	Capital gain net income (from Part IV, line				34,995,459			
	8	Net short-term capital gain							
	9	Income modifications							
	10a	Gross sales less returns and allowances							
	ь	Less Cost of goods sold							
	С	Gross profit or (loss) (attach schedule)							
	11				,175	105,175			
	12	Total. Add lines 1 through 11		42,792	,844	38,236,507			
	13	Compensation of officers, directors, trustee	es, etc						
	14	Other employee salaries and wages .							
ses	15 16a	Pension plans, employee benefits Legal fees (attach schedule)		<b>9</b> 63	,133			59,953	
ē	b	Accounting fees (attach schedule)			,307	46,294		49,400	
Ĕ	C	Other professional fees (attach schedule)			,431	348,431		75,40.	
Ne		Interest		340	,431	340,431			
Operating and Administrative Expenses	17 18	Taxes (attach schedule) (see instructions)		<b>9</b> 683	,302	21,116			
:: ::	19	Depreciation (attach schedule) and depleti	on			<u> </u>			
Ē	20	Occupancy							
Ă	21	Travel, conferences, and meetings							
and	22	Printing and publications							
bu	23	Other expenses (attach schedule)		157	,119	56,508		93,555	
atı	24	Total operating and administrative exp	penses.						
be		Add lines 13 through 23		1,354	,292	472,349		202,91	
0	25	Contributions, gifts, grants paid		16,302	,857			16,323,245	
	26	<b>Total expenses and disbursements.</b> Ad 25	d lines 24 and	17,657	,149	472,349		16,526,156	
	27	Subtract line 26 from line 12							
	а	Excess of revenue over expenses and disbursements		25,135	,695				
	ь	<b>Net investment income</b> (if negative, ent	er -0-)			37,764,158			
	С	Adjusted net income(If negative, enter -	0-)						
For	Paper	work Reduction Act Notice, see instruct	tions.	•		Cat No 11289>	Fo	rm <b>990-PF</b> (2017	

	2	Savings and temporary cash investments		26,035,678		2,285,038	2,285,038
	3	Accounts receivable					
		Less allowance for doubtful accounts ▶					
	4	Pledges receivable ►					
		Less allowance for doubtful accounts ▶					
	5	Grants receivable					
	6	Receivables due from officers, directors, trustees, and other					
		disqualified persons (attach schedule) (see instructions)					
	7	Other notes and loans receivable (attach schedule)					
		Less allowance for doubtful accounts ▶					
S	8	Inventories for sale or use					
sets	9	Prepaid expenses and deferred charges					
As	10a	Investments—U S and state government obligations (attach schedule)					
	b	Investments—corporate stock (attach schedule)		104,332,851	ار <b>چ</b>	119,372,185	119,372,185
	С	Investments—corporate bonds (attach schedule)		9,599	<b>چ</b> ا	9,263	9,263
	11	Investments—land, buildings, and equipment basis ▶					
		Less accumulated depreciation (attach schedule) ▶					
	12	Investments—mortgage loans					
	13	Investments—other (attach schedule)		48,975,730	رچه ارچه	50,500,118	50,500,118
	14	Land, buildings, and equipment basis ▶					
		Less accumulated depreciation (attach schedule) ▶					
	15	Other assets (describe)	<b>%</b> J	6,333,201	چ <u>ي</u>	33,717,661	33,717,661
	16	Total assets (to be completed by all filers—see the					
		instructions Also, see page 1, item I)		185,687,059		205,884,265	205,884,265
	17	Accounts payable and accrued expenses		108,906		803,420	

660,000

1,990,990

203,893,275

203,893,275 205.884.265

183,775,571

25,135,695

208,911,266

203,893,275 Form **990-PF** (2017)

5,017,991

1

2

3

4

5

6

183,775,571

183,775,571

185.687.059

### 18 Grants payable. Liabilities 19 Deferred revenue . Loans from officers, directors, trustees, and other disqualified persons 20 Mortgages and other notes payable (attach schedule). . 21 وچو Other liabilities (describe 1,254,624 22 23 Total liabilities(add lines 17 through 22) . . . . 1,911,488

Foundations that follow SFAS 117, check here ▶

and complete lines 24 through 26 and lines 30 and 31.

Foundations that do not follow SFAS 117, check here

Capital stock, trust principal, or current funds . . . .

Total net assets or fund balances (see instructions) .

Paid-in or capital surplus, or land, bldg, and equipment fund

Retained earnings, accumulated income, endowment, or other funds

Total liabilities and net assets/fund balances (see instructions) .

**Analysis of Changes in Net Assets or Fund Balances** 

Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-

Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30

Net Assets or Fund Balances

24

25

26

27

28 29

30

31 Part III

2

3

4

5

Unrestricted

Temporarily restricted Permanently restricted .

and complete lines 27 through 31.

of-year figure reported on prior year's return)

Decreases not included in line 2 (itemize) ▶

Other increases not included in line 2 (itemize)

Enter amount from Part I, line 27a

Add lines 1, 2, and 3 . .

	(a) the kınd(s) of property sold (e g , re ehouse, or common stock, 200 shs	(b) How acquired P—Purchase D—Donation	(c) Date acquired (mo , day, yr )	(d) Date sold (mo , day, yr )	
1 a Sales of Publicly Traded	Securites		Р	2000-01-01	2018-01-01
<b>b</b> Sales of Donated Stocks			D	2000-01-01	2018-01-01
c Capital Gains from Inves	tment Pshps		Р	2000-01-01	2018-01-01
d					
e					
(e)	(f)		(g)	(	h)
Gross sales price	Depreciation allowed		other basis		r (loss)
126.25	(or allowable)	pius expe	ense of sale		) minus (g)
a 126,37	•		106,385,04		19,988,064
	3,743		6,500,59	+	13,693,653
<u> </u>	3,742				1,313,742
d					
e					
Complete only for assets	s showing gain in column (h) and ow	<u> </u>			(I)
(i)	(j) Adjusted basis		<b>(k)</b> of col (ı)		h) gain minus less than -0-) <b>or</b>
F M V as of 12/31/69	as of 12/31/69		(1), if any		om col (h))
a	30 0. 22, 02, 02		(3// =/	,	19,988,064
b					13,693,653
c					1,313,742
d					
<u>е</u>					
	gain or (loss) as defined in sections : rt I, line 8, column (c) (see instructi		Part I, line 7	3	34,995,459
-	Jnder Section 4940(e) for Reprivate foundations subject to the sec				
To optional use by domestic p	invate roundations subject to the sec	ction 4540(a) tax on he	t investment inco	iie <i>)</i>	
if section 4940(d)(2) applies, le	eave this part blank				
if "Yes," the foundation does no	e section 4942 tax on the distributal of qualify under section 4940(e) Do	not complete this part	·		es 🔽 No
• • • • • • • • • • • • • • • • • • • •	nount in each column for each year,	see instructions before	making any entri	es	
(a) Base period years Calendar year (or tax year beginning in)	<b>(b)</b> Adjusted qualifying distributions	(c) Net value of noncharitab	le-use assets	<b>(d)</b> Distribution rat (col (b) divided by c	
2016	15,146,023		176,536,642		0 08580
2015	13,399,196		131,996,290		0 10151
2014	12,492,454		130,953,180		0 09540
2013	13,250,877		132,031,225		0 10036
2012	13,092,834		124,436,096	_	0 10522
2 Total of line 1, column (	d)		2		0 488282
	o for the 5-year base period—divide to the following for the 5-year base period—divide to form the following for the fol	or by the		0 097656	
	ncharitable-use assets for 2017 from		4		178,249,716
		,	5		17,407,154
	ent income (1% of Part I, line 27b)		6		377,642
			7		17,784,796
	ions from Part XII, line 4 ,				24,026,156
	eater than line 7, check the box in Pa			ng a 1% tax rate Se	

Pari	t VIII	Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors	_
1	List all o	fficers, directors, trustees, foundation managers and their compensation (see instructions).	

and Contractors  List all officers, directors, trustee	es, foundation managers	and their compensation	(see instructions)	
(a) Name and address	Title, and average hours per week  (b) devoted to position	(c) Compensation (If not paid, enter -0-)	(c) Compensation (If not paid, enter hepefit plans and deferred	
See Additional Data Table				
2 Compensation of five highest-pai	d employees (other than	those included on line	L—see instructions). If no	ne, enter "NONE."
(a) Name and address of each employee pa more than \$50,000	Title, and averag hours per week (b) devoted to position	(c) Compensation	employee benefit plans and deferred (d) compensation	Expense account, (e) other allowances
NONE				
				_
<b>Total</b> number of other employees paid over	 er \$50.000			_
3 Five highest-paid independent co				E".
(a) Name and address of each person	paid more than \$50,000	(b) Typ	e of service	(c) Compensation
State Street Bank and Trust  One Lincoln Street		Custodial Fees		56,50
Boston, MA 02110				
Daruma Asset Management 50 East 42nd Street		Asset Management		220,426
New York, NY 10165				
_azzard Asset Management 30 Rockefeller Plaza 57th Floor		Asset Management		81,476
New York, NY 10112				
Adler & Colvin 235 Montgomery St Ste 1220		Legal Fees		63,133
San Francisco, CA 94104				
Fontanello Duffield & Otake LLP		Accounting Fees		60,30
44 Montgomery Street Ste 1305 San Francisco, CA 94104				
Total number of others receiving over \$50		es		
Part IX-A Summary of Direct C  ust the foundation's four largest direct charitable.		nclude relevant statistical inforr	nation such as the number of	
organizations and other beneficiaries served, conf				Expenses
1				
2				
3				
4				
Part IX-B Summary of Program	n Bolotod Taylogtmont	es (coo instructions)		
Describe the two largest program-related inve	n-Related Investment estments made by the foundation		and 2	Amount
1 On August 1, 2017 the Foundation con				
additional \$7,500,000 to another not-f construction of rental properties that s	erve identified low-income i	residents in Santa Clara, S	an Francisco and Alameda	
Counties The additional \$7,500,000 w of 2% per annum and is payable quart	as funded on April 2, 2018 erly The outstanding princi	1 Ine total loan is 10,500,0 ipal and any accrued intere	oo The loan bears interest states state is due in full on August	
1, 2027 <b>2</b>				7,500,00
•				
-				
All other program-related investments  3	See instructions			
<u> </u>				
otal. Add lines 1 through 3				7 500 000

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for

1a

1b

2

3a 3h

4

5

16,526,156

7,500,000

24.026.156

23.648.514

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377,642

Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes

Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,

Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment

Adjusted qualifying distributions. Subtract line 5 from line 4. . . . . . . . . .

Amounts set aside for specific charitable projects that satisfy the

the section 4940(e) reduction of tax in those years

Expenses, contributions, gifts, etc —total from Part I, column (d), line 26. . . . . . . . . . . .

Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4

1

2

3

4

5

8,534,844

8,534,844

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Page 9

### Part X

**b** Total for prior years

a From 2012. . . . .

**b** From 2013. . . . . c From 2014. . . .

d From 2015. . . . .

e From 2016. . . . .

-PF (	(20	)1	/	)
411			ī	In

Undistributed Income (see instructions) 1 Distributable amount for 2017 from Part XI, line 7

**d** Applied to 2017 distributable amount. . . . e Remaining amount distributed out of corpus

same amount must be shown in column (a) )

**5** Excess distributions carryover applied to 2017 (If an amount appears in column (d), the

a Corpus Add lines 3f, 4c, and 4e Subtract line 5

applied on line 5 or line 7 (see instructions) . . .

Subtract lines 7 and 8 from line 6a . . . . . .

9 Excess distributions carryover to 2018.

10 Analysis of line 9

a Excess from 2013. . .

**b** Excess from 2014. . .

c Excess from 2015. . . .

d Excess from 2016. . . e Excess from 2017. . .

6 Enter the net total of each column as

**b** Prior years' undistributed income Subtract line 4b from line 2b . . . . . . . . . . c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed. . . . . . d Subtract line 6c from line 6b Taxable amount e Undistributed income for 2016 Subtract line 4a from line 2a Taxable amount—see instructions . . . . . . . . . f Undistributed income for 2017 Subtract lines 4d and 5 from line 1. This amount must be distributed in 2018 . . . . . . 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may 8 Excess distributions carryover from 2012 not

indicated below:

a Enter amount for 2016 only. . . . . .

2 Undistributed income, if any, as of the end of 2017 Excess distributions carryover, if any, to 2017

6,975,319 6,910,580

6.180.703 6.994.479

6,567,532

(a)

Corpus

33.628.613

15,491,312

49,119,925

6.975.319

42,144,606

(b)

Years prior to 2016

(c)

2016

6.910.580

6,180,703

6,994,479

6,567,532

15,491,312

f Total of lines 3a through e. . . . . . . .

4 Qualifying distributions for 2017 from Part XII, line 4 > \$ 24,026,156 a Applied to 2016, but not more than line 2a **b** Applied to undistributed income of prior years (Election required—see instructions). . . . . c Treated as distributions out of corpus (Election 

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other

factors

See Statement 20 for details

Page **11** 

16,323,245

Recipient	show any relationship to	Foundation status of	Purpose of grant or	Amo
Name and address (home or business)	any foundation manager or substantial contributor	recipient	contribution	71110
a Paid during the year See Statement 19 See Statement 19 See Statement, CA 95134	N/A	PC	Various	

 	<b>&gt;</b> 3a	16,323,245
		527,570
		N/A PC Matching Employee Gifts

**▶** 3b 527,570 Form **990-PF** (2017)

m 990-PF (2017)  art XVI-A Analysis of Income-Produ	ucing Activities				Page <b>1</b>	
er gross amounts unless otherwise indicated		Unrelated business income		512, 513, or 514	(e) Related or exempt function income	
Program service revenue	(a) Business code	(b) Amount	(c) Exclusion code	<b>(d)</b> Amount	(See instructions	
a						
c						
d						
e						
f						
<b>g</b> Fees and contracts from government agencie Membership dues and assessments						
Interest on savings and temporary cash						
investments			14	109,744		
Dividends and interest from securities			14	2,386,298		
Net rental income or (loss) from real estate  a Debt-financed property						
<b>b</b> Not debt-financed property						
Net rental income or (loss) from personal pro	operty					
Other investment income	·		<del>                                     </del>			
Gain or (loss) from sales of assets other than						
inventory			18	19,919,333		
Net income or (loss) from special events Gross profit or (loss) from sales of inventory	-		+			
Other revenue						
a PRI Interest			14	105,175		
b						
С						
d						
e				22 520 550		
e Subtotal Add columns (b), (d), and (e)			13	22,520,550		
e	y calculations )			22,520,550		
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify art XVI-B Relationship of Activities	y calculations ) to the Accomplish	ment of Exem	pt Purposes	<b>.</b>	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify art XVI-B Relationship of Activities  Relationship of Activities  Explain below how each activity for the accomplishment of the foundations are supported by the foundations are supp	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
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Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify  Relationship of Activities  The No.  Explain below how each activity for the accomplishment of the foundations.	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify art XVI-B Relationship of Activities  Relationship of Activities  Explain below how each activity for the accomplishment of the foundations are supported by the foundations are supp	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify  Relationship of Activities  The No.  Explain below how each activity for the accomplishment of the foundation	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify art XVI-B Relationship of Activities  Relationship of Activities  Explain below how each activity for the accomplishment of the foundations are supported by the foundations are supp	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify  Relationship of Activities  The No.  Explain below how each activity for the accomplishment of the foundations.	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	
Subtotal Add columns (b), (d), and (e).  Total. Add line 12, columns (b), (d), and (e).  (See worksheet in line 13 instructions to verify art XVI-B  Relationship of Activities  ne No.  Explain below how each activity for the accomplishment of the foundation	y calculations ) to the Accomplish which income is reporte	ment of Exem	pt Purposes  If Part XVI-A contribut	ted importantly to	22,520,55	

For	m 990-PF (2	2017)										Pa	ge <b>13</b>
Ŀ	art XVII	Information Re Exempt Organi	garding Transfers To and zations	d Transac	tions ar	nd Rela	tionship	s Wit	h No	nchari	table		
1			directly engage in any of the fo n 501(c)(3) organizations) or ir							ion 501		Yes	No
а	Transfers f	rom the reporting foun	dation to a noncharitable exem	pt organizat	on of								
	(1) Cash.										1a(1)		No
	(2) Other	assets									1a(2)		No
b	Other trans	sactions											
	(1) Sales	of assets to a nonchari	table exempt organization								1b(1)		No
	(2) Purcha	ases of assets from a n	oncharitable exempt organizati	on							1b(2)		No
	(3) Renta	l of facilities, equipmer	t, or other assets								1b(3)		No
	(4) Reimb	oursement arrangemen	ts								1b(4)		No
	(5) Loans	or loan guarantees.									1b(5)		No
	(6) Perform	mance of services or m	embership or fundraising solicit	ations							1b(6)		No
С	Sharing of	facılıtıes, equipment, n	nailing lists, other assets, or pai	d employee	s						1c		No
d	of the good	ds, other assets, or ser	is "Yes," complete the following vices given by the reporting fou ngement, show in column (d) t	ndation If t	he found	ation rec	eived less	than fa	air mai	rket valu			
(a)	Line No	(b) Amount involved	(c) Name of noncharitable exempt	organization	(d)	Descriptio	n of transfe	rs, trans	actions	s, and sha	rıng arra	ngemen	ts

` '		ļ.	-				-	-
<b>c</b> Sharing	of facilities, equipment, r	mailing lists, other	assets, or paid employee	s			1c	No
of the go	iswer to any of the above bods, other assets, or ser ansaction or sharing arra	vices given by the	reporting foundation If t	he foundatio	n received less than fa	ır market valu	/alue le	
(a) Line No	(b) Amount involved	(c) Name of nonch	arıtable exempt organization	(d) Des	cription of transfers, trans	actions, and sha	rıng arrangem	ents
	undation directly or indire	•			. •			
describe	d in section 501(c) of the	Code (other than	section $501(c)(3)$ ) or in s	section 527?			∐ Yes 🖪	<b>∠</b> No
<b>b</b> If "Yes,"	complete the following s		/b) Toma af access		1 (-3.5			
	(a) Name of organization	on	(b) Type of organiz	ation	(c) Des	cription of relation	onsnip	
					<del> </del>			

2a Is the fo	oundation directly or indire	ectly affiliated with	, or related to, one or mo	re tax-exem	pt organizations
describe	ed in section 501(c) of the	Code (other than	section 501(c)(3)) or in s	ection 527?	
	complete the following s				
	(a) Name of organization	on	(b) Type of organiz	ation	(c) Description of relationship
					ompanying schedules and statements, and to the best
	hich preparer has any kno		and complete Decidiation	or prepare	totaler than taxpayer, is based on an information of

May the IRS discuss this return with the preparer shown 2019-06-14 Signature of officer or trustee Date Title (see instr )? 🔲 Yes 🗹 No

Sign Here Print/Type preparer's name Preparer's Signature PTIN Date Check if self-P01471027 employed ightharpoonupMichael Fontanello Paid **Preparer** Firm's name ▶ Fontanello Duffield & Otake LLP Firm's EIN ▶37-1420474 **Use Only** Firm's address ▶ 44 Montgomery Street Suite 1305 Phone no (415) 983-0200 San Francisco, CA 94104

Form **990-PF** (2017)

Form 990PF Part VIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation (a) Name and address Title, and average (c) Compensation (If (d) Expense account, hours per week not paid, enter Contributions to (e) other allowances (b) devoted to position -0-) employee benefit plans and deferred compensation John P Morgridge Trustee/Pres 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Michael Veysey Trustee 0 0.50 170 West Tasman Drive San Jose, CA 951341706 Mary de Wysocki Trustee 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Larry R Carter ٥ Trustee 0 50 170 West Tasman Drive San Jose, CA 951341706 Rob Johnson 0 Trustee 0 50 170 West Tasman Drive San Jose, CA 951341706 Tae Yoo Trustee 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Marcus Breaden 0 Trustee 0 50 170 West Tasman Drive San Jose, CA 951341706 Peter Tavernise 0 Executive Dir 40 00 170 West Tasman Drive San Jose, CA 951341706 John Chambers 0 Hon Chairman 0 50 170 West Tasman Drive San Jose, CA 951341706 Roger Biscay ۵ Treasurer 0 50 170 West Tasman Drive San Jose, CA 951341706 Randy Pond Trustee/Sect 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Ehrika Gladden 0 Trustee 0 50 170 West Tasman Drive San Jose, CA 951341706 VC Gopalratnam Trustee 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Kathy Mulvany Trustee 0 0 50 170 West Tasman Drive San Jose, CA 951341706 Max Tremp Trustee 0 0 50 170 West Tasman Drive San Jose, CA 951341706

efile GRAPHIC print - DO NOT PRO	CESS As Filed I	Data -	DI	LN: 93491165005139				
TY 2017 Accounting Fees	Schedule							
N	lame: Cisco Sy	stems Foundation						
	<b>EIN:</b> 77-0443347							
Softwar	<b>Software ID:</b> 17005038							
Software Ver	r <b>sion:</b> 2017v2.	2						
Accounting Fees Schedule								
Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes				
Accounting/Tax Preparation	60,307	26,294	0	28,403				
Audit	42,000	20,000	0	21,000				

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

## **TY 2017 Expenditure Responsibility Statement**

Name: Cisco Systems Foundation

**EIN:** 77-0443347

**Software ID:** 17005038

**Software Version:** 2017v2.2

Grantee's Name	Grantee's Address	Grant Date	Grant Amount	Grant Purpose	Amount Expended By Grantee	Any Diversion By Grantee?	Dates of Reports By Grantee	Date of Verification	Results of Verification
Crossroads Foundation	2 Castle Peak Road Tuen Mun, East Asia & Pacif N/A HK	2012-06-18	27,000	Flip Camera Project	10,582	No	3/28/19	2019-03-28	Expenditures complied with the grant agreement, no exceptions were noted
Akshara Foundation	No 621 5th Main Road OMBR Layout Bangalore, South Asia 560043 IN	2016-03-22	97,736	Ganitha Kalika Andolana - A Math Movement	97,736	No	3/27/19	2019-03-27	Expenditures complied with the grant agreement, no exceptions were noted
End Poverty	M 48 South City 1 Gurgaon, South Asia 122002 IN	2016-03-22	100,000	Gurukul	100,000	No	4/1/2019	2019-04-01	Expenditures complied with the grant agreement, no exceptions were noted
Habitat for Humanity Greater Ottawa	768 Belfast Road Ottawa, North America K1G0Z5 CA	2018-04-02	10,000	Build Grant	10,000	No	3/26/2019	2019-03-26	Expenditures complied with the grant agreement, no exceptions were noted
Fundacın Habitat para la Humanıda	Ave las Americas 9-50 Zona 3 Quetzaltenango, Central America 502 GT	2017-06-13	6,900	Build Grant	6,900	No	3/22/2019	2019-03-22	Expenditures complied with the grant agreement, no exceptions were noted
Habitat for Humanity Grtr Toronto	155 Bermondsey Road Toronto, North America M4A 1X9 CA	2018-05-17	10,000	Build Grant	10,000	No	3/28/2019	2019-03-28	Expenditures complied with the grant agreement, no exceptions were noted
Habitat for Humanity Grtr Vancouver	7977 Enterprise Street Burnaby V5A1V5 CA	2018-05-17	10,000	Build Grant	10,000	No	3/22/2019	2019-03-22	Expenditures complied with the grant agreement, no exceptions were noted

### TY 2017 General Explanation Attachment

Name: Cisco Systems Foundation

**EIN:** 77-0443347 **Software ID:** 17005038

**Software Version:** 2017v2.2

### **General Explanation Attachment**

Identifier	Return Reference	Explanation	
1		General Explanation Supplemental Information for Form 990-PF	Supplemental StatementForm 990-PF, Part VII-B, Question 1(a)(3)During the fiscal year ending July 31, 2018, Cisco Systems, Inc. (the Corporation) provided the full-time equivalent of two employees to Cisco Systems Foundation (the Foundation). The Foundation did not reimburse the Corporation for these employees. Moreover, the Corporation provided the Foundation with space rent free. The corporation is a disqualified person with respect to the Foundation under U.S. Treasury Regulation Section 53 4941(d)-2(d)(3). The furnishing of goods and services by a disqualified person free of charge is not an act of self-dealing.

GRAPHIC print - DO NOT PROCESS	As Filed Data -	[	DLN: 93491165005139				
TY 2017 Investments Corporate Bonds Schedule							
Name:	Cisco Systems Foundat	cion					
EIN:	77-0443347						
Software ID:	17005038						
Software Version:	2017v2.2						
stments Corporate Bonds Schedule							
Name of Bond	1	End of Year Book Value	End of Year Fair Market Value				
Name of Bond	tt						

Soundview Home Equity Loan, 15,154.19 Sh

9,263

9,263

effile GRAPHIC print - DO NOT PROCESS	AS FIIED Data -	DLN: 93491165005139
TY 2017 Investments Corporat	e Stock Schedu	ule

DI N. 0240116E00E120

86,368,310

86,368,310

Name: Cisco Systems Foundation

**EIN:** 77-0443347

**Software ID:** 17005038

Software Version: 2017v2 2

SPDR S&P 500 ETF Trust, 307,000 Sh

Software Version. 2017V2.2		
Name of Stock	End of Year Book Value	End of Year Fair Market Value
Invesco QQQ Trust Series 1, 58,500 Sh	10,322,325	10,322,325
Daruma - See Statement 17	22,681,550	22,681,550

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93491165005139					
TY 2017 Investments - Other Schedule							
Name:	Cisco Systems Foundation						
EIN:	77-0443347						
Software ID:	17005038						
Software Version:	2017v2.2						

**BNP Paribas** 

Investments Other Schedule 2						
Category/ Item	Listed at Cost or FMV	Book Value	End of Year Fair Market Value			
Blackrock Gov Bd Indx Fd, 498,912.10 Sh	FMV	20,904,537	20,904,537			
Principal Global Investors	FMV	12,009,013	12,009,013			
Lazard Asset Mgmt - See Statement 18	FMV	10,878,412	10,878,412			

FMV

6,708,156

6,708,156

efile GRAPHIC print - DO NOT PROCES	S As Filed Data	-	DLN	i: 93491165005139
TY 2017 Legal Fees Schedul	le			_
Nam	e: Cisco Syster	ns Foundation		
EI	<b>N:</b> 77-0443347			
Software I	<b>D:</b> 17005038			
Software Versio	<b>n</b> : 2017v2.2			
Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Legal Fees	63,133	0	0	59,953

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### TY 2017 Other Assets Schedule

Name: Cisco Systems Foundation

**EIN:** 77-0443347

**Software ID:** 17005038

**Software Version:** 2017v2.2

### 011.

Other Assets Schedule						
Description	Beginning of Year - Book Value	End of Year - Book Value	End of Year - Fair Market Value			
Interest/Dividends Receivable	32,075	20,298	20,298			
Net Trades Pending Settlement		20,259,594	20,259,594			
State Street Investment Funds	2,785,175	2,540,142	2,540,142			
Tax Refund Receivable	15,951	18,839	18,839			

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -		DLN	93491165005139
TY 2017 Other Expenses Sche	dule			
Name:	Cisco Systems F	oundation		
EIN:	77-0443347			
Software ID:	17005038			
Software Version:	2017v2.2			
Other Expenses Schedule				
Description	Revenue and Expenses per Books	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Custodial Fees	56,508	56,508		

160

11,400

89,051

160

11,400

81,995

Filing Fees

Insurance

Outsourced Staff Support

TY 2017 Other Income Sched	ule			
Name:	Cisco Syste	ms Foundation		
EIN:	77-0443347	7		
Software ID:	17005038			
Software Version:	2017v2.2			
Other Income Schedule				
Description		Revenue And Expenses Per Books	Net Investment Income	Adjusted Net Income

105,175

DLN: 93491165005139

105,175

PRI Interest

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -		D	LN: 93491165005139
TY 2017 Other Liabilities Sche	dule			
Name:	Cisco Systems	Foundation		
EIN:	77-0443347			
Software ID:	17005038			
Software Version:	2017v2.2			
Description	n		Beginning of Year - Book Value	End of Year - Book Value
Deferred Excise Tax Liability			753,000	660,000
Net Trades Pending Settlement			501,624	

efile GRAPHIC print - DO NOT PROCE	SS As Filed Data	-	DLN	l: 93491165005139
TY 2017 Other Professiona	al Fees Schedu	le		
Na	me: Cisco Syster	ms Foundation		
	<b>IIN:</b> 77-0443347			
Software	<b>ID:</b> 17005038			
Software Vers	ion: 2017v2.2			
Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Investment Management	348,431	348,431	0	0

efile GRAPHIC print - DO NOT PROCESS	As Filed Data	-	DLI	N: 93491165005139
TY 2017 Taxes Schedule				
Name	e: Cisco Syster	ns Foundation		
EIN	<b>I:</b> 77-0443347			
Software ID	<b>):</b> 17005038			
Software Version	1: 2017v2.2			
Category	Amount	Net Investment Income	Adjusted Net Income	Disbursements for Charitable Purposes
Foreign Tax on Investments	21,116	21,116		
Provision for Excise Tax	662,186			

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -				DLN: 93491165005139
Schedule B		Schedu	ale of Contribute	ors		OMB No 1545-0047
(Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service	► Information al	bout Schedule B (F	Form 990, 990-EZ, or 990 Form 990, 990-EZ, or 990-l <u>ww <i>Irs gov/form</i>990</u>		ons is at	2017
Name of the organization Cisco Systems Foundation	1				Employer id	dentification number
Organization type (check	( ono)				77-0443347	
Organization type (check	( one)					
Filers of:	Section:					
Form 990 or 990-EZ	☐ 501(c)( )	(enter number) o	rganization			
	☐ 4947(a)(1	) nonexempt char	ritable trust <b>not</b> treated a	as a private founda	ition	
	☐ 527 politic	cal organization				
Form 990-PF	<b>✓</b> 501(c)(3)	exempt private fo	undation			
	☐ 4947(a)(1	) nonexempt char	ritable trust treated as a	private foundation		
	☐ 501(c)(3)	taxable private for	undation			
			PF that received, during omplete Parts I and II S			
Special Rules						
under sections 509	9(a)(1) and 170(b)( one contributor, du	1)(A)(vi), that che uring the year, tota	g Form 990 or 990-EZ th cked Schedule A (Form al contributions of the gr plete Parts I and II	990 or 990-EZ), P	art II, line 13,	, 16a, or 16b, and that
during the year, to	tal contributions of	more than \$1,000	or (10) filing Form 990 Dexclusively for religious animals Complete Part	s, charitable, scien		
during the year, co If this box is check purpose Don't cor	ontributions <i>exclusi</i> led, enter here the inplete any of the p	vely for religious, total contributions arts unless the <b>G</b> e	or (10) filing Form 990 charitable, etc., purpose that were received duri eneral Rule applies to the or more during the year	es, but no such cor ing the year for an his organization be	ntributions tota exclusively re ecause it recei	aled more than \$1,000 eligious, charitable, etc , ived <i>nonexclusively</i>
Caution. An organization 990-EZ, or 990-PF), but it Form 990-EZ or on its For 990-EZ, or 990-PF)	must answer "No"	on Part IV, line 2	, of its Form 990, or che	ck the box on line	H of its	
For Paperwork Reduction Act for Form 990, 990-EZ, or 990-F		uctions	Cat No 30613X	Sched	ule B (Form 990	0, 990-EZ, or 990-PF) (2017)

Schedule B (For	m 990, 990-EZ, or 990-PF) (2017)		Page <b>2</b>
Name of organiz Cisco Systems Fo		Employer identification 77-0443347	number
Part I	Contributors (See instructions) Use duplicate copies of Part I if ac	dditional space is needed	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	Cisco Systems Inc 170 West Tasman Dr  San Jose, CA95134	\$ 20,262,978	Person Payroll Noncash (Complete Part II for noncash
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-		s	Person
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-			Person Payroll Noncash (Complete Part II for noncash contributions)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-		\$	Person Payroll Noncash (Complete Part II for noncash contributions)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions)

Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

# **Cisco Systems Foundation**

Statement 18 Form 990-PF, Part II, Line 10b Investments - Corporate Stock Lazard Asset Management

Description	Shares	FMV
CANADIAN NATL RAILWAY CO COMMON STOCK	1,380	123,077
NATIONAL BANK OF CANADA COMMON STOCK	3,570	174,853
ROGERS COMMUNICATIONS INC B COMMON STOCK	100	5,094
SUNCOR ENERGY INC COMMON STOCK	5,890	247,814
CARLSBERG AS B COMMON STOCK DKK20	1,215	146,588
ANHEUSER BUSCH INBEV SA/NV COMMON STOCK	1,698	172,032
SAMPO OYJ A SHS COMMON STOCK	3,014	153,263
CAPGEMINI SE COMMON STOCK EUR8 0	1,374	176,520
MICHELIN (CGDE) COMMON STOCK EUR2	1,414	182,155
SOCIETE GENERALE SA COMMON STOCK EUR1 25	2,531	112,859
COMPAGNIE DE SAINT GOBAIN COMMON STOCK EUR4 0	2,441	108,746
SAFRAN SA COMMON STOCK EUR 2	1,693	210,074
VINCI SA COMMON STOCK EUR2 5	2,342	235,662
AIR LIQUIDE SA COMMON STOCK EUR5 5	857	109,799
VALEO SA COMMON STOCK EUR1 0	2,085	102,461
FRESENIUS SE + CO KGAA COMMON STOCK	2,008	155,111
SAP SE COMMON STOCK	2,610	304,925
VOLKSWAGEN AG PREF PREFERENCE TENARIS SA COMMON STOCK USD1	514 4,674	91,546
WOLTERS KLUWER COMMON STOCK EUR 12	4,683	85,478 282,515
ABN AMRO GROUP NV CVA DUTCH CERT EUR1 0	2,718	75,371
RED ELECTRICA CORPORACION SA COMMON STOCK EUR 5	7,477	158,697
KDDI CORP COMMON STOCK	5,000	139,048
DAIWA HOUSE INDUSTRY CO LTD COMMON STOCK	7,769	282,332
DON QUIJOTE HOLDINGS CO LTD COMMON STOCK	6,000	279,793
ISUZU MOTORS LTD COMMON STOCK	8,100	109,155
KAO CORP COMMON STOCK	1,790	130,116
MAKITA CORP COMMON STOCK	4,800	214,829
SUMITOMO MITSUI FINANCIAL GR COMMON STOCK	4,400	174,719
YAMAHA CORP COMMON STOCK	3,200	149,223
SHIN ETSU CHEMICAL CO LTD COMMON STOCK	1,400	140,951
SONY CORP COMMON STOCK	2,400	124,953
NEXON CO LTD COMMON STOCK	10,100	144,814
BANK LEUMI LE ISRAEL COMMON STOCK ILS 1	5,184	32,466
TELENOR ASA COMMON STOCK NOK6	8,535	167,090
EQUINOR ASA COMMON STOCK NOK2 5	5,195	138,112
BHP BILLITON PLC COMMON STOCK USD 5	9,015	207,489
DIAGEO PLC COMMON STOCK GBP 2893518	3,196	117,470
BRITISH AMERICAN TOBACCO PLC COMMON STOCK GBP 25	4,723	260,269
HOWDEN JOINERY GROUP PLC COMMON STOCK GBP 1	13,896	86,966
PRUDENTIAL PLC COMMON STOCK GBP 05 MELROSE INDUSTRIES PLC COMMON STOCK GBP 06857143	15,405	364,746 123,841
ROYAL DUTCH SHELL PLC A SHS COMMON STOCK GBP 00837143	43,728 10,719	367,686
UNILEVER PLC COMMON STOCK GBP 0311	3,890	222,223
RELX PLC COMMON STOCK GBP 144397	5,044	109,999
SHIRE PLC COMMON STOCK GBP 05	3,967	226,414
COMPASS GROUP PLC COMMON STOCK GBP 1105	10,652	229,084
FERGUSON PLC COMMON STOCK GBP 114032	3,299	260,081
RSA INSURANCE GROUP PLC COMMON STOCK GBP1 0	14,463	122,217
INFORMA PLC COMMON STOCK GBP 001	13,449	139,264
DBS GROUP HOLDINGS LTD COMMON STOCK	8,190	160,936
NETLINK NBN TRUST UNIT	129,500	73,250
NORDEA BANK AB COMMON STOCK SEK1 0	14,958	159,206
ASSA ABLOY AB B COMMON STOCK SEK1 0	10,102	200,452
EPIROC AB A COMMON STOCK SEK 412413	10,878	130,340
NOVARTIS AG REG COMMON STOCK CHF 5	4,641	390,219
JULIUS BAER GROUP LTD COMMON STOCK CHF 02	2,349	129,171
LAZARD EMERGING MARKETS EQUITY LAZARD EMERG MKT EQY INST	27,529	500,424
RYANAIR HOLDINGS PLC SP ADR ADR	1,448	152,619
AON PLC COMMON STOCK USD 01	1,720	246,906
MEDTRONIC PLC COMMON STOCK USD 1	2,825 _	254,900
	_	10,878,412
	_	

Page 1

### **Cisco Systems Foundation**

77-0443347

Supplemental Statement
Form 990-PF, Part VII-B, Question 1(a)(3)

During the fiscal year ending July 31, 2018, Cisco Systems, Inc. (the Corporation) provided the full-time equivalent of two employees to Cisco Systems Foundation (the Foundation). The Foundation did not reimburse the Corporation for these employees. Moreover, the Corporation provided the Foundation with space rent free. The corporation is a disqualified person with respect to the Foundation under U.S. Treasury Regulation Section 53.4941(d)-2(d)(3). The furnishing of goods and services by a disqualified person free of charge is not an act of self-dealing.

### Cisco Systems Foundation

### **Grant Guidelines**

The Cisco Systems Foundation (Foundation) and Cisco Systems Inc 's Public Benefit Investment (PBI) group apply the same overall strategic approach, guidelines and processes to Investment Areas, Eligibility Criteria, Grant making Guidelines, and Application procedures Cisco Systems Inc screens proposals at no cost to the Foundation and presents possible funding opportunities to the Foundation, which the Foundation then evaluates and approves if appropriate The Foundation only provides funding that is appropriate given its status as a Section 501(c)(3) charity and as a private foundation, and only when the proposed project is in furtherance of its established policies and charitable purposes

Within this document, references to Cisco apply to both the Cisco Systems Foundation and Cisco Systems Inc. The programs described below reflect Foundation activities that may be subsidized in part, or carried out with the assistance of, Cisco Systems Inc. While Cisco Systems Inc. provides various services free of charge to the Foundation, the Foundation never subsidizes programs or activities of Cisco Systems Inc.

Cisco believes that in a digitally connected world anyone can be a Global Problem Solver By combining the power of the network with innovative, entrepreneurial, and passionate people, we accelerate solutions that create positive change

The Foundation's grant expenditures fall into the following major programs. Global Impact Cash. Grants, Silicon Valley Impact Grants, Habitat for Humanity Grants, as well employee Matching Gifts. Cisco's cash grants programs support non-profit and non-government organizations working in the investment areas specified under each program. In order to maximize the impact of investments, Cisco supports innovative organizations that serve the underserved, and leverage technology solutions to improve the efficiency, reach, and social impact of their services. Carefully selected organizations that meet Cisco's grant making criteria and policies, and serve at least one of Cisco's investment areas may be eligible for cash grants.

Cisco's grant programs, grant guidelines, eligibility criteria, and investment portfolios are outlined below Further details can be found on our website

Cisco awards Global Impact Cash Grants to US-based and non-US based non-profit organizations around the globe, with national or multinational operations Eligible organizations must align with our grant-making criteria and policies

By investing in and developing scalable technology-based solutions, we enable nonprofits and social enterprises to create and sustain long-term positive social change. Cisco's overall approach is to partner with non-profit organizations to identify, incubate, and develop innovative solutions that solve challenging socioeconomic conditions in at least one of the investment areas critical human needs, access to education, and economic empowerment. In order to maximize the impact of investment, Cisco supports programs that fit within its investment areas, serve the underserved, and leverage technology solutions to improve the reach, efficiency, and impact of services. Programs must also have high potential for replication and scale in multiple environments, and a clear path for long-term sustainability.

Investment Areas

Cisco Global Impact Cash grants focus on underserved populations worldwide, working in the three focus areas elaborated upon below. A list of selected partner organizations and selected examples of programs funded by Cisco are available on the Community Partners section of our website.

### Education

Cisco supports the creation and deployment of strategic technology-based solutions and enhanced education delivery models that accelerate learning and enable children (age 5-19) to master a baseline of educational knowledge in Science, Technology, Engineering, and Math (STEM). The rationale behind this approach is that these skills will provide children with the foundation to succeed beyond school into the workforce. In line with Cisco's overall grantmaking philosophy, Cisco focuses particularly on underserved populations and those students at greatest risk of dropping out.

Cisco investments support innovative solutions which increase capacity, allowing grantee organizations to deliver, administer, and track education development more effectively and efficiently. To this end, Cisco funds the design and development of tools which increase the availability of, or improve access to, products and/or services for curriculum development, student-centricity, teacher development, and parental participation. Cisco does not provide direct funding to schools

### Economic Empowerment

Cisco's strategy is to encourage employment success, entrepreneurship, and long-term self-sufficiency by providing access to skills, knowledge, and financial products and services via technology-based solutions. Target beneficiaries are underserved populations transitioning from education to workforce, or re-entry to workforce. Cisco's investments in technology solutions facilitate widespread and equitable access to resources that people in poverty need to achieve sustained economic self-sufficiency, and participate in socio-economic development in their communities.

Access to financial products and services investments focus on addressing the technology and human capital constraints to increase the reach, efficiency, sustainability, transparency and social impact of microfinance institutions (MFIs). We also support initiatives that provide access to knowledge and (technical and leadership) skills upgrading for under-resourced individuals and entrepreneurs, so people are equipped for the workforce and can make informed financial decisions for themselves and their families.

### Critical Human Needs

Cisco seeks to help overcome the cycle of poverty and dependence through strategic investments that enhance the capacity of organizations that successfully address basic needs of underserved communities. The rationale behind this strategy and approach is that children who have good health and a place to call home are better equipped to learn. Cisco's investments support programs with innovative solutions which increase capacity, allowing the grantee organization to deliver its products and/or services more effectively and efficiently. Cisco also supports the design and implementation of web-based tools which increase the availability of, or improve access to, products and/or services that are necessary for people to survive and thrive. Within Cisco's framework, the critical human needs investment area includes clean water, food, shelter, and disaster response. Cisco investments support programs that provide these and other essential prerequisites to self-sufficiency.

When appropriate, Cisco makes grants in response to acute needs, such as natural disasters and humanitarian crises. In the past, Cisco has provided support through organizations such as the American Red Cross, Save the Children, CARE, and NetHope, to provide relief to people affected by the Japan earthquake.

and Tsunami, famine in the Horn of Africa, Haiti earthquake, and storms/floods in the U.S. By policy we tend to confine our response campaigns to significant natural disaster situations, as opposed to those caused by human conflict

### Grantmaking Criteria

When Cisco evaluates grant proposals, our goal is to partner with nonprofit organizations that maximize the impact of the assets we have to offer, thereby nurturing the development of successful, self-sustaining individuals and vibrant communities around the globe. To that end, we give highest priority for consideration and funding to proposals that can clearly articulate the planned impact of their efforts, as well as the metrics by which that impact would be measured.

Provided below are the criteria we use to evaluate a grant proposal. We believe these values are the key to maximizing our positive impact on the community

Addresses a Significant Social Problem with Unmet Need

The program addresses a problem that affects a large number of lives within the target area, and which has severe effects on the lives of individuals and communities within the target area. The significant unmet need exists due to a gap between current and required funding, and/or the need for innovative approaches

Serves the Underserved

The target audience is greater than 65% economically underserved, relative to the average standards of the target geography

Utilizes and Leverages the Internet

The program uses the internet and/or internet-based communications technology to improve the efficiency and reach of program services

Employs an Innovative Approach with Potential for Broad Impact

The program provides an innovative solution that creates an opportunity for significant impact beyond the direct benefits of specific Cisco-funded activities. For example

- Market effects due to major shift in economics/productivity/effectiveness
- Ability to catalyze behavior of other key agents or partners in ecosystem to achieve an order of magnitude more together than apart

Has Appropriate Attributes to be Replicable

The design of the program allows for it to be easily and cost effectively reproduced/duplicated for use in local environments around the globe

Has Appropriate Attributes to be Scalable

The design of the program allows it to expand to meet the needs of the target population without a nearly equivalent investment of resources for each individual or group

### Has Appropriate Attributes to be Sustainable

The long-term plan for the program includes mechanisms by which it can flourish significantly beyond the resources which will be provided by Cisco

### Incorporates Metrics to Measure Program Impact

The program defines and utilizes SMART (Specific, Measurable, Achievable, Realistic, Timely) metrics in order to help Cisco and the grantee measure progress towards success

- Specific Specific Metrics are clear and well-defined. This helps both the grantee and the grantor, as the
  grantee knows what is expected of them and the grantor is able to monitor and assess actual performance
  against the specific Metrics.
- Measurable Progress toward Metrics often needs to be to be monitored while work is underway. It is
  important to know when that work has been done as the Metrics are completed. A measurable metric
  achieves this end.
- Achievable Achievable Metrics ensure that everything is in place and that if the grantee does not reach the goals they cannot reasonably point the finger elsewhere
- Realistic Metrics should be realistic A metric will often fail for a number of reasons including a lack of skill, not having enough resources (computers, tools, etc.), not having access to key people and not having management support
- Timely Descriptions of Metrics should include timescales of what is required by when. This may also include
  details of delivery, stating (if relevant) where Metrics are to be completed. Giving a time scale adds
  appropriate sense of urgency and ensures that the Metrics do not dribble out over an unreasonably long
  timescale.

### Possesses Outstanding Leadership

The organization has an outstanding leader and/or management team with qualities such as vision, execution ability, passion, ethical approach, expertise, external relationships, and credible track record in the relevant area

### Aligns with Cisco Goals and Values

- Program meets basic criteria, guidelines, requirements of Cisco grant programs
- Program fits into at least one investment area Critical Human Needs, Access to Education, Economic Empowerment
- Program leverages the internet
- Program serves the underserved
- Program has the potential to leverage the breadth of Cisco resources and assets (i.e., products, Cisco employees, partner ecosystems, etc.) for maximum value added

### Eligibility and Policies

Overall, Cisco will not consider incomplete proposals or programs that do not meet our grant-making criteria. Following are the basic eligibility requirements and policies for Cisco Global Impact Cash Grants.

### Organization Classification

- 1 U S organizations must provide evidence that the IRS has recognized them as tax exempt under the Internal Revenue Code Section 501 (c)(3), AND has classified them as a public charity
- 2 Organizations from outside the U S must (a) provide information and documents to determine whether the organization is the equivalent of a U S public charity, or (b) agree to sign and comply with an expenditure responsibility contract. Cisco will determine whether (a) or (b) is appropriate for a particular organization

### First-Time Global Impact Cash Grant Applicants

Note that for first-time global grant applicants, the maximum request amount Cisco will consider is US\$75,000 In a very few cases, an exception may be made

### Overhead Percentage

As a rule, Cisco does not fund organizations or programs whose overhead expenses exceed 25% Organizations or programs whose overhead costs exceed our stated limit are occasionally exempt from this requirement, however, they must be exceptionally aligned with Cisco's values and criteria, and they must clearly explain and justify their overhead costs Exemptions to the requirement on overhead expenses are determined on a case-by-case basis

### Ineligible Programs and/or Activities

- Miscellaneous exclusions general operating expenses, other than directly associated with the program itself, individuals, research programs, membership-based activities, programs that promote or serve one culture, race, religion, population group, or political viewpoint rather than the community at large, religious, political, or sectarian organizations (some exceptions apply See our "Policy on Religious Proselytizing" below)
- Hospitals Private or public hospitals, hospital foundations, medical centers, research centers, etc (Programs based in a hospital may be eligible, however, grant funds must go exclusively to direct service in the community, not to general hospital operating expenses)
- Schools and scholarships Private, public, or charter schools, school foundations, booster clubs, and/or fundraising organizations affiliated with a particular school, colleges/universities, scholarships, stipends or loans within a program, and/or school-related activities such as field trips, research programs, etc
- Events athletic events, competitions, tournaments, conferences, seminars, workshops, festivals, field trips, or other recreational events, fundraising events or sponsorships (benefit dinners, walks/runs, concerts, sports teams, etc.)
- Philanthropic capital building funds, challenge grants, grant-making organizations (all other foundations including private foundations, family foundations, school foundations, etc.)

### Policy on the Funding of Equipment

In general, Cisco does not fund the purchase of computer hardware or software, but may consider doing so only in cases where 1) such resources are leveraged in a strategically innovative manner, thereby extending their impact well beyond everyday/staff use, AND 2) such resources are not available through other, more cost-effective means such as in-kind donation. Applicants must demonstrate that they have thoroughly explored such avenues without success.

### Policy on Non-Discrimination

Cisco does not promote or discriminate against any person, population group, or organization with regard to categories protected by applicable United States law, as well as other categories identified by Cisco in alignment with our own Human Resources policies. These include, but are not limited to race, color, religion, sex, gender expression, physical appearance, language, education background, national origin, age, disability, and veteran status.

Cisco seeks to support public benefit organizations that are substantially in alignment with our non-discrimination policy. Organizations that are found to discriminate in their provision of services and/or their hiring practices based on any of these or other criteria may be deemed ineligible for funding support and/or required to return any grant awards, and may be rendered ineligible for future support

### Policy on Religious Proselytizing

Cisco is committed to providing an open, diverse, and nondenominational working environment. Cisco will not support any program which requires exposure, adherence to, or conversion to any religious doctrine in order to be a beneficiary of the program. To clarify, a direct service program run by a faith-based organization may be eligible, provided that the program's beneficiaries are not encouraged or required to learn about, adhere to, or convert to that organization's religious doctrine as a condition of receiving service from the program.

### Policy on Non-Support of Violence and Terrorism

It is Cisco's mission to fund nonpartisan service organizations that adhere rigorously to fundamental human rights principles. Cisco does not knowingly support grantee organizations that endorse, support, or promote violence, terrorist activity, or related training, whether through their own activities or indirectly through their support of, support by, or cooperation with, other persons and organizations engaged in such activities. Cisco requires our grantees to confirm that they do not engage in or support such activities, and we vet potential grantees with care. If a grantee appears to be in violation of this policy, Cisco will suspend funding immediately and require the grantee to freeze grant funds until Cisco has investigated the matter. If the investigation discloses violations of this policy, Cisco will require the grantee to return all grant funds, Cisco will classify the grantee as ineligible for future funding, and Cisco will take such other steps as the law may require

### Policy on Advocacy, Lobbying, and Other Political Activity

Cisco's policy with respect to providing grant support to organizations that engage in advocacy and/or lobbying is subject to our diversity policy. This policy states that Cisco does not promote or discriminate against any person, population group, or organization with regard to race, color, religion, sex, gender expression, national origin, age, disability, veteran status, or other categories protected by applicable United States law. In accordance with this policy, Cisco will not provide grant support to any organization that advocates or lobbies against any such protected category.

Furthermore, in order to avoid actual or apparent preferences for any protected or non-protected category over another, Cisco may reject grant support to any organization that lobbies or advocates for or against any single person, population group, organization, or cause/issue (e.g., political position, policy, law/legislation, etc.)

In addition, grantees that are classified as charitable organizations under the U.S. Internal Revenue Code must certify to Cisco that they comply with applicable law regarding limits on their lobbying activity and that they do not engage in prohibited electioneering activity. Finally, Cisco does not permit its grant funds to be applied to any individual program of a grantee that involves any type of lobbying or other political activity.

Note "Lobbying" is defined in Section 4945(e) of the U.S. Internal Revenue Code to mean attempts to influence legislation through grassroots lobbying of the public or direct lobbying of government officials. Certain exceptions exist (e.g., for nonpartisan analysis or invited testimony). "Legislation" includes all matters that may be voted upon by the U.S. Senate or House of Representations, a state legislature, a local city or county council, an Indian tribal body, or a legislative body in a foreign nation, including votes taken by a committee of such body. Such matters may include votes to approve executive or judicial appointments of public officials as well as new laws or repeal of existing laws. "Legislation" also includes laws voted upon by the people in an initiative, referendum or other vote taken within a national, state, or local area.

"Political" refers to any payment made or action taken, directly or indirectly, to influence the outcome of any political campaign on behalf of, or in opposition to, any candidate for elective public office, including oral or written statements. Such activity is prohibited for tax-exempt organizations under Section 501(c)(3) of the U.S. Internal Revenue Code.

### Policy on Board Review and Approval

Cisco requires applicants to certify that the chairperson or at least one officer of the organization's Board of Directors has reviewed the grant proposal and that the organization's board is aware of the application and supports its submission. Cisco also requires applicants to certify the accuracy of the proposal and to confirm that the organization complies with the policies stated on this web site.

### Policy on Reviews of Accuracy/Compliance

All applicants are subject to reviews of their representations in their grant applications, their compliance with the policies stated above, and, if applicable, their adherence to the terms of the grant contract. If such a review reveals significant inaccuracies or violations of the policies stated above, or if an organization does not cooperate with the review, the organization may be required to return any granted assets and forfeit future funding eligibility.

### Written Grant Contract

Grantee organizations are required to sign a written grant contract before payments can be made

### Reporting and Performance Tracking

As noted in the grantmaking criteria section of our program overview, Cisco looks for grant proposals in which concrete measures of success can be used to assess performance. Organizations that receive funding will be required to use our online grant platform to customize performance metrics for their project and measure their progress over the life of the grant award. Meaningful participation in this process is a requirement for continued funding eligibility.

### Application Process

Cisco accepts unsolicited applications to the Global Impact Cash Grant program. Our online application process is open year-round, therefore, an organization may begin the application process at any time. Please note that all grant applications must be submitted using our online grant application tool. We do not accept applications submitted via postal mail or email attachment.

### Open Application Process for Silicon Valley Impact Cash Grants

Cisco accepts grant proposals from Bay Area organizations through the Open Application Process for Silicon Valley during a limited period annually

# Specialized Investment Areas

Subset of Community Impact Cash Grants - Investment Areas

### 1. Critical Human Needs: Health Programs

Cisco seeks to invest in programs that promote disease prevention and positive health habits, especially in the areas of obesity and violence prevention as these epidemics affect children

### 2. Education: K-8 Programs

Cisco seeks to invest in programs that make it possible for every child to attain a quality education as demonstrated by improved student attendance, behavior, and math, science or literacy course performance

**Note:** For both categories listed above, grant proposals must include SMART (Specific, Measurable, Achievable, Realistic, Timely) metrics to help Cisco and the grantee measure progress towards success

NOTE In FY19, the Cisco Foundation Board approved (October 2018 Board meeting) a recommendation to sunset the Silicon Valley Impact Cash Grant program and replace with a new Bay Area Community Impact grant program As part of the transition plan to sunset the Silicon Valley Impact Cash Grant program, in FY19, grants of \$10K each will be made to 30 Bay Area non-profit organizations, totaling \$300K in funding Non-profit organizations who received grants (and a few strong runner ups) in the past three years will be invited to apply for a final year of funding in FY19

Under the new Bay Area Community Impact grant program grant-making will be directed to a few select non-profits in the areas of K-5 Education. These organizations will receive larger grants, ranging from \$50-\$75K. The total budget for the Bay Area Community Impact grant program will be \$300K on an annual basis, beginning in FY19.

### Disaster/Humanitarian Impact Grants

As mentioned above, on occasion, Cisco may provide cash grants to non-profit organizations to support disaster relief efforts for natural disasters (e.g., hurricanes, earthquakes, floods, drought related famine, wildfires, etc.) and health pandemics (e.g., Ebola, et al). Grants are awarded to selected non-profit organizations already vetted and with whom Cisco has identified as a disaster/humanitarian relief partner. In these cases, the non-profit organization is provided with an URL and Invitation Code to submit a proposal application online.

### **Policies**

- Organizations within the United States (U S) must be recognized by the Internal Revenue Service (IRS) as tax-exempt under Internal Revenue Code Section 501(c)(3) and classified by the IRS as a public charity
- Organizations from outside the United States (U S) must (a) provide information and documents to determine whether the organization is the equivalent of a U S public charity, or (b) agree to sign and comply with an expenditure responsibility contract. Cisco will determine whether (a) or (b) is appropriate for a particular organization.
- All other policies of the Globla Impact Grants program listed above apply to these grants including policies on funding equipment, non-discrimination, religious proselytizing, non-support of violence and terrorism, etc

### Overview

Cisco employees have been participating with Habitat for Humanity since the 1990's. We began tracking employee participation in 1998 when it became clear that this was going to be a valued relationship for years to come. Now, Cisco supports Habitat for Humanity affiliates around the globe by providing Build grants in addition to matching employee contributions of both time and money. The Cisco Habitat for Humanity grant program aims to further encourage and support employee engagement with Habitat for Humanity around the globe.

The Habitat Build Grants Program is a special program that combines resources from both the Foundation and the Corporation. The Foundation portion only covers the Build Grant portion (see percentage table below) and this is only offered based on employee level of participation. Cisco volunteers must donate at least 15% domestically and 10% internationally of the total volunteer hours needed to build a Habitat house in order for it to qualify for a Habitat Build Grant. The Habitat affiliate then applies to Cisco for a Build Grant to help pay for a portion of the house.

### Basic Requirements

- The grant program has some basic requirements. A group of employees must be willing to commit to building a significant portion of any one house in order to recommend the HFH affiliate for the grant program
- Domestically, employees must be willing to commit to building 15% of the total build hours required to complete the house. So if the HFH affiliate estimates that it will take 1000 unskilled labor hours to build a house, then the employees must commit to building 150 hours.
- Internationally, employees must be willing to commit to building 10% of the total build hours required to complete the house. So if the HFH affiliate estimates that it will take 1000 unskilled labor hours to build a house, then the employees must commit to building 100 hours.

### Limitations

- Grants must be recommended at least 8 weeks prior to the start of the build
- Grants are independent from matching gifts and volunteer match those are available regardless of the number of volunteer hours committed
- Grants will be processed throughout the fiscal year so long as funds are available
- When the budget is expired, the grants program will close until the beginning of the new fiscal year
- Each HFH Affiliate may receive a limit of up to two Build grants per year

### **Process**

A volunteer team of employees can nominate their local Habitat affiliate for a House Build Grant from the Cisco Systems Foundation if the Cisco volunteers donate at least 15% of the total volunteer hours domestically and 10% of the total build hours internationally needed to build a Habitat house. Once the employee completes an online nomination form and the nomination is approved, the local HFH affiliate will be invited to apply for a Build Grant via CyberGrants online. The amount of the build grant depends on the total cost of the house. There is a sliding scale to determine the value of the grant. See below

Once the local affiliate has applied and the grant has been approved by the foundation staff and trustees, the grant agreements signed and returned, the check will be processed and mailed This takes on average 2 – 3 months in total

### Employee Volunteer Match

The Foundation will match employee volunteer time by donating \$10 per hour per employee worked with a maximum team event match of \$10,000 to the local Habitat affiliate Immediately after any volunteer event, the habitat contact will be sent an access code to go online and verify the volunteer hours. Once the hours have been verified, the matching gifts team will process the checks for the volunteer match.

All volunteer service hours must be reported within 30 days of their service

### Grant Determination Chart:

Hous e cost rang e:	Up to \$10,00 0	From \$10,00 1 to \$25,00 0	From \$25,00 1 to \$50,00 0	From \$50,001 to \$100,00 0	From \$100,00 1 to \$150,00 0
Build Grant as % of hous e cost	50%	35%	20%	15% with 10,000 max	10,000 max

The Foundation will match direct contributions by all regular Cisco employees made to nonprofit organizations which conform to the current program criteria and guidelines. Employees can request matching funds for qualified 501(c)(3) nonprofit organizations, qualified US K-12 public & private schools, and qualified US Colleges and Universities. Gifts of cash and volunteer hours are currently matched in this program. Both individuals and teams are eligible

# **Cisco Systems Foundation**

Statement 17 Form 990-PF, Part II, Line 10b Investments - Corporate Stock Daruma

Description	Shares	FMV
ATLAS AIR WORLDWIDE HOLDINGS COMMON STOCK USD 01	10,977 000	736.008
BEACON ROOFING SUPPLY INC COMMON STOCK USD 01	17.718 000	745,573
BOINGO WIRELESS INC COMMON STOCK	34.630 000	800.299
CALLAWAY GOLF COMPANY COMMON STOCK USD 01	42.780 000	823.087
COMFORT SYSTEMS USA INC COMMON STOCK USD 01	19,595 000	1,088,502
COSTAR GROUP INC COMMON STOCK USD 01	2.339 000	972,673
CUBIC CORP COMMON STOCK	12.586 000	857,107
DIPLOMAT PHARMACY INC COMMON STOCK	3.778 000	78.507
ENCOMPASS HEALTH CORP COMMON STOCK USD 01	16,293 000	1,232,240
ENPRO INDUSTRIES INC COMMON STOCK USD 01	9.924 000	758,094
ENTEGRIS INC COMMON STOCK USD 01	26,453 000	929,823
EVERCORE INC A COMMON STOCK USD 01	8.823 000	996,999
FCB FINANCIAL HOLDINGS CL A COMMON STOCK USD 001	15.020 000	766,020
GREEN PLAINS INC COMMON STOCK USD 001	12,150 000	201,690
HORTONWORKS INC COMMON STOCK USD 0001	44.846 000	781.217
INVACARE CORP COMMON STOCK USD 25	35.843 000	639,798
KRATOS DEFENSE + SECURITY COMMON STOCK USD 001	68.236 000	881.609
MONOTYPE IMAGING HOLDINGS IN COMMON STOCK USD 001	23.914 000	493.824
NEENAH INC COMMON STOCK USD 01	7.476 000	656,393
NEWPARK RESOURCES INC COMMON STOCK USD 01	2.986 000	32,995
NOVANTA INC COMMON STOCK	12.982 000	809.428
ORASURE TECHNOLOGIES INC COMMON STOCK USD 000001	42.959 000	721.282
PRA GROUP INC COMMON STOCK USD 01	17.902 000	701.758
PACIRA PHARMACEUTICALS INC COMMON STOCK USD 001	17.848 000	717,490
PLANET FITNESS INC CL A COMMON STOCK USD 0001	24.899 000	1,183,200
PROS HOLDINGS INC COMMON STOCK USD 001	24.638 000	915,055
RING ENERGY INC COMMON STOCK USD 001	43.975 000	543,531
SELECT ENERGY SERVICES INC A COMMON STOCK USD 01	30.579 000	467.247
TEXAS CAPITAL BANCSHARES INC COMMON STOCK USD 01	8.858 000	804,306
WEX INC COMMON STOCK USD 01	5,363 000	1.018.005
XPERI CORP COMMON STOCK USD 001	19.687 000	327.789
	<u>-</u>	22,681,550

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# Cisco Systems Foundation

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**Cisco Systems Foundation** 

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15 000 Media Arts Storyteling Project Taking Our Model in Authentic STEM Education to Scale Expanding V-Lab Experiment Laboratory and Website

15 000 Daybreak Shelter for Homeless Youth 15 000 the 2018-2019 School Year 10 000 General Support

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Weymouth San Carlos San Francisco

3130 20th Street Suite 311 20 Mathewson Drive 610 Elm Street Suite 212

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East Hanover Oakland San Francisco Tacoma

66 Deforest Ave 333 Hegenberger Road Suite 503 1060 Howard Street 4824 South Tacoma Way

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15 000 Literacy and Social-Emotional Intervention Programming for First Responders 15 000 Combat to Community – Veteran Cultural Competency Training for First Responders 10 000 General Support Into Canada Support Interven

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NetHope ODD FELLOW-REBEKAH CHILDREN'S HOME OF CALIFORNIA Opportunity international (\$300K if fain \$500K from DAF) Playing At Learning PowerMylearning inc Refugee Transitions SaveNature org Schmahl Science Workshops
Scientific Adventures South Shore Habitat for Humanity StarVisia Streetside Stones
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World Food Program USA
Statement 19 Form 990-PF, Part XV, Line 3 Grants and Contributions Pard During the Year

100 000 fight hunger

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PO Box 668

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Washington

1725 Eye Street NW Suite 510

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6 900 General Support mobile Vulnerability Analysis and Mapping (mVAM) Mobile Technology to empower vulnerable communities to

10 000 General Support 225 000 Scaling Rolicall - An automated phone tree for crisis 175 000 General Support 15 000 Teens on Target

15 000 Sharb's Services for People Living with HIV 80 800 Taking Design Challenge Learning to Scale 15 000 Investigative STEM Programs 10 000 General Support

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308 Congress Street FL 6

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201 S Market Street 3170 23rd Street 550 Valley Way

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