Department of the Treasury Internal Revenue Service

Extended to November 15, 2019

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A h	or th	e 2018 calendar year, or tax year beginning and	d ending			
Вс	Check if ipplicab	C Name of organization		D Employer id	dentification	on number
	Addre	_Allinial Global				
L	Name chang	Doing business as		7	<u>2-068</u>	1619
느	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/sui			
	Final return			(<u>770)2</u>	<u>79-4560</u>
	termir ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	}	8,941,795.
Ļ	Amen	Lawrenceville, GA 30043		H(a) Is this a gi	roup return	
	Application pendi	F Name and address of principal officer Terry Stryder		for subord	linates?	Yes X.No
	ponda	same as C above		H(b) Are all subord	linates include	ed? Yes No
		empt status 501(c)(3) 501(c) (6) ◀ (Insert no.) 4947(a)(1)	or [If "No," at	tach a list	(see instructions)
		e: ▶ www.allinialglobal.com \	$-\omega$	H(c) Group exe		
		organization: X Corporation Trust Association Other ►	L Ye	ar of formation: 19	71 M Sta	ite of legal domicile: GA
Pa	rt I	Summary	`			
e	1	Briefly describe the organization's mission or most significant activities $\ \ \underline{\sf See} \ \ $	Sched	lule O		
& Governance			··· ·			
ern		Check this box If the organization discontinued its operations or dispo	sed of mo	ore than 25% of its	net assets	_
Š		Number of voting members of the governing body (Part VI, line 1a)	RECE	EIVED	3	<u> </u>
8		Number of independent voting members of the governing body (Part VI, line]b)-			4	7
Activities	l	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	AUG 1	6 2019	5	28
Ĭ	i i	Total number of volunteers (estimate if necessary)	AUU I	2013	6	100
Act		Total unrelated business revenue from Part VIII, column (C), line 12			7a	0.
	b	Net unrelated business taxable income from Form 990-T, line 38	OGDE	., 0, 1	7b	0.
	_			Prior-Yeat	_	Current Year
ne	l	Contributions and grants (Part VIII, line 1h)	_	7 644 0	0.	0.
Revenue		Program service revenue (Part VIII, line 2g)		7,644,9		7,997,525.
Re		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		7,4		5,974.
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		E 650 3	0.	0.
_		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	-	7,652,3		8,003,499.
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	-		-0.	0.
		Benefits paid to or for members (Part IX, column (A), line 4)		2 067 2	0.	0.
E20f@ses		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		3,067,2	0.	3,482,565.
聚		Professional fundraising fees (Part IX, column (A), line 11e)	<u>,</u>		- 0 • -	0.
Č,		Total fundraising expenses (Part IX, column (D), line 25)	<u> </u>	4 900 E	00	4 240 700
•		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	-	4,809,5		4,340,700. 7,823,265.
_		Total expenses Add lines 13·17 (must equal Part IX, column (A), line 25)	-	7,876,8		
	19	Revenue less expenses Subtract line 18 from line 12		-224,4		180,234.
Ssers of Balances	00	Total accepts (Dart V. line 10)	-	Beginning of Current 2,268,7		End of Year 2,751,314.
See See		Total assets (Part X, line 16) Total liabilities (Part X, line 26)		589,0		891,755.
		Net assets or fund balances Subtract line 21 from line 20	-	1,679,6		1,859,559.
Pa	rt II	Signature Block		1,075,0	15.	1,000,000.
~-		Ities of perjury, I declare that I have examined this return, including accompanying schedule	es and state	ments, and to the he	st of my kno	wledge and helief it is
		Land complete, Declarate of the parer (other than officer) is based on all information of w				modge and bandi, it is
		S Will Company to Comp	mon propu	1/2	5/19	
Sign	,	Signature of officer		Date	- - 	
Here		Terry Snyder, President and CEO				
1010		Type of print name and title				
		Print/Type preparer's name Preparer's signature			neck	PTIN
aid		Brian T. Muia	_	7/16/19 15	if-employed	P01222323
rep	1	Firm's name Jones and Kolb		Firm's E		8-1763570
Jse (Firm's address 3475 Piedmont Road, Suite 1500				
	•	Atlanta, GA		Phone n	o. (404	262-7920
vlav	the IF	S discuss this return with the preparer shown above? (see instructions)		1		X Yes No
	1 12-3		ons.		_/	Form 990 (2018)

		· ·	<u> </u>
		Yes	No
	1		X
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
_	If "Yes," complete Schedule A	_1_		X
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	3		^
•	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			,,
_	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	9		
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		_X_
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			₩
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
a	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	х	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	_	<u>X</u>
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	-	<u>X</u>
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		<u>X</u>
D	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		<u> </u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		<u>X</u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	_17		<u> </u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		Ì	v
40	1c and 8a? If "Yes," complete Schedule G, Part II	18		<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10		X
20-	complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	19 20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
_	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		_X_
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Part IV	Checklist of	Required	Schedules	(continued)

			Yes	No
22	Did'the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	<u> </u>
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	1		l
	Schedule K If "No," go to line 25a	24a	-	X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"	00		x
07	complete Schedule L, Part II	26		
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV	21		
20	instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
a b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
•	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	1		
	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Par				
	Check if Schedule O contains a response or note to any line in this Part V	 1		<u> </u>
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 40			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b. 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		,,	
	(gambling) winnings to prize winners?	_1c_	<u>X</u>	2012
832004	1 12-31-18	⊢orm	990 (∠∪ I 8)

	990 (2018) Allinial Global 72-0681 † V Statements Regarding Other IRS Filings and Tax Compliance (continued)	<u>619</u>	P	age 5
га	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
_	E.W. 11		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 28			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		1	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	<u>3b</u>		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a_		X
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c_		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h _		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against		l	
	amounts due or received from them)			i
I2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	Ì		
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O			
	• • • • • • • • • • • • • • • • • • •			

b Enter the amount of reserves the organization is required to maintain by the states in which the

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

14a Did the organization receive any payments for indoor tanning services during the tax year?

organization is licensed to issue qualified health plans

If "Yes," see instructions and file Form 4720, Schedule N

excess parachute payment(s) during the year?

If "Yes," complete Form 4720, Schedule O

c Enter the amount of reserves on hand

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or

13b 13c

14a

15

Form 990 (2018)

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X

X

Form 990 (2018) Allinial Global 72-0681619 Part VI | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No Yes 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 7 b Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 of officers, directors, or trustees, or key employees to a management company or other person? X 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? X 5 X 6 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? Х 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X a The governing body? 8a Х **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a X b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe X in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 13 Х 14 Did the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a Х b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed **GA** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available 18 for public inspection. Indicate how you made these available. Check all that apply Another's website X Upon request ___ Own website

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial

statements available to the public during the tax year

State the name, address, and telephone number of the person who possesses the organization's books and records Stephen Varley - 770-279-4560

1745 North Brown Road, Suite 350, Lawrenceville, 30043

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization (A) Name and Title	(B) Average hours per	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				1 than is bot	one h an	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (list any hours for related organizations below line)	stee or director	Institutional trustee	Officer	Key employee	Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) Clinton Pugh	2.00									
Chair		X	<u> </u>	X				4,500.	0.	0
(2) John Schnitzer	2.00]				
Vice Chair		X		X		<u> </u>		5,500.	0.	0
(3) George Virtue	2.00								_	_
Past Chair		Х		X		ļ		5,000.	0.	0
(4) Melanie Kirk	2.00									
Director	0.00	X				ļ		3,000.	0.	0
(5) Ray Scheaffer	2.00								0	0
Director	2 00	X				-		0.	0.	0
(6) Scott Williams	2.00	.						E 500	0.	0
Director	2 00	X						5,500.	0.	0
(7) Michael Rowley	2.00	x						4,500.	0.	0
Director Charles	45.00	^						4,500.	0.	
(8) Terry Snyder	43.00	ł		х		1		525,699.	0.	67,105
President and CEO (9) Jack Charlesworth	45.00			Λ		\vdash		323,033.		07,103
Past Executive VP and COO	43.00			Х				148,992.	0.	26,616
(10) Stephen Varley	45.00							110/3320		20,010
VP_ Technical Services	13.00	ĺ		x				109,809.	0.	30,404
(11) Jacobus Dieleman	45.00							203,003		
EVP and Global Market Director						X		170,465.	0.	36,551
(12) Brian Powers	45.00									
VP Information Services						Х		129,011.	0.	17,174
(13) Karen Jenkins	45.00							-		
VP_ Meeting Services						X		111,836.	0.	12,635
(14) Jihyun Chun	45.00									
VP, Marketing Services						X		110,352.	0.	23,109
(15) Susan Rhodes	45.00			- 1						
VP HR & Member Relations						X		106,030.	0.	26,969
			-	_						
922007 12-21-18			,					,		Form 990 (201

	compensation from the organization			8
			Yes	No
3	Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on			
	line 1a? If "Yes," complete Schedule J for such individual	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization			
	and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	X	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services			'

Section B. Independent Contractors

rendered to the organization? If "Yes," complete Schedule J for such person

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Tanner, LLC, 36 S State Street #600, Salt Lake City, UT 84111	Leadership training	147,310.
20-20 Services, LLC PO Box 711588, Herdon, VA 20171	Leadership training	120,379.
		· · · · · · · · · · · · · · · · · · ·
2 Total number of independent contractors (including but not limited to those lists \$100,000 of compensation from the organization ▶ 2	ed above) who received more than	

		Check if Schedule O con	tains a response	or note to any l	1	(5)	· (0)	
	•				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
nts nts	1 a	Federated campaigns	1a					
Gra	b	Membership dues	1b					
ts,	c	Fundraising events	1c					
igi lar	c	Related organizations	1d					
S.E	е	 Government grants (contribution) 	tions) 1e					
e it	f	All other contributions, gifts, grad	nts, and					
퉏		similar amounts not included abo	ove 1f	. <u> </u>				
Contributions, Gifts, Grants and Other Similar Amounts	_	Noncash contributions included in line	s 1a-1f \$					
ă C	h	Total. Add lines 1a-1f		<u> </u>				<u> </u>
	_	Mambasahis Bus	_	Business Code	-	- 006 005		
)Ce		Membership Dues		541900	5,096,887.			
le g		HR & Training A		541900	2,257,481.			
E a		Marketing Serv	ces	541900	337,316.			
Re	a	Entrance Fees		541900	88,388.		•	
Program Service Revenue	e	Technical Servi		541900 541900	80,079.	80,079. 137,374.		
		All other program service revo	enue	541300	137,374. 7,997,525.	131,314.		
\dashv	<u>_</u> 9	Investment income (including	dividends intere	est and	1,331,323.			,
	3	other similar amounts)	, aividerias, iritere	sst, and	8,254.			8,254.
	4	Income from investment of ta	x-exempt bond o	roceeds	0,251			0,231.
	5	Royalties	in onompresone p					
ĺ	•	,	(ı) Real	(II) Personal			· · ·	
	6 a	Gross rents	V	.,,,	1			
	b	Less rental expenses						
	С	D. 1.1]			
	d	Net rental income or (loss)		•]			
-	7 a	Gross amount from sales of	(i) Securities	(II) Other				
		assets other than inventory	900,000.	36,016.]			
	b	Less cost or other basis]			
		and sales expenses	900,000.	38,296.				
	С	Gain or (loss)	0.	-2,280.				
	d	Net gain or (loss)		>	-2,280.			-2,280.
او	8 a		g events (not					
er		including \$	of					
<u>۾</u>		contributions reported on line	1c) See					
Other Revenu		Part IV, line 18	a		ļ			•
₹			b					
		Net income or (loss) from fund	-					
	9 a	Gross income from gaming ac	ctivities See					
		Part IV, line 19	а					
		•	b					
		` , 3	í					·
- 1	10 a	Gross sales of inventory, less						
		and allowances	a					
		Less cost of goods sold	b (-			
-	C	Net income or (loss) from sale Miscellaneous Revenu		Pusinasa Cada			,	
- 1	11 a			Business Code				
	ıı a							
	C							
	4	All other revenue						
	e	Total. Add lines 11a-11d	1	•				
	12	Total revenue See instructions			8,003,499.	7,997,525.	0.	5,974.
32009								Form 990 (2018)

Form 990 (2018) Allinial Global Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Do not include amounts reported on innes 6b. 70, 8b, 9b, and 100 of Pert VIII. 1 Grants and other assistance to demestic organizations and discussed operaments. See Pri IV, line 21 2 Grants and other assistance to demestic organizations and discussed operaments. Per IV, line 21 3 Grants and other assistance to demestic individuals See Part IV, line 21 4 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation of current officers, directors, trustees, and key employees Compensation included above, to desqualind persons (as befined under section 4950)(11) and persons described in section 4950(11) and 4930(11) and 4930(1		* Check if Schedule O contains a respon	nse or note to any line in	this Part IX		
1 Grants and other assistance to domestic organizations and dimestic powernents. See Part IV, line 22 2 Grants and other assistance to domestic individuals See Part IV, line 22 3 Grants and other assistance to domestic individuals See Part IV, line 22 4 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 27 5 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 27 6 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 27 6 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 27 6 Grants and other assistance to domestic organizations and the part of the part o		not include amounts reported on lines 6b,	(A)	(B) Program service	Management and	
and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign regions, foreign governments 908, 625. 908, 625. 1, 993, 213. 1, 993,	1	Grants and other assistance to domestic organizations			ganoralanpanaa	
2 Grants and other assistance to domestic individuals See Part IV, inc 2 See Part IV, inc 3 See Part IV, inc 4 See Part IV, inc						
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 4 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees 6 Compensation of current officers, directors, trustees, and key employees 6 Compensation of current officers, directors, trustees, and key employees 7 Other salanes and wages 8 Person plan accrusis and contributions (include section 405(kg/d)) and double prophyce contributions) 9 Other employee banefits 1 Payrol taxes 1 175 , 400 . 1 Payrol taxes 1 18 , 585 . 1 Legal 2 Payrol transangement fees 9 Other (If line 11g amont excess 10% of line 25, column (i/s) arount, list the 11g expenses on Sch 0.) 2 Advertising and promotion 1 Advertising and promotion 2 Advertising and promotion 2 Advertising and promotion 3 Advertising and promotion 4 Cocupancy 2 Cofferences, conventions, and meetings 1 Information technology 2 23 , 483 . 3 Conferences, conventions, and meetings 1 Information technology 2 269 , 234 . 3 Travel 3 Payments of travel or entertainment expenses for any foderal, state, or local public officials 3 Insurance 4 Agricultural and Publications 4 Agricultural and Publications 4 Agricultural and Publications 5 Agricultural and Publications 4 Agricultural and Publications 5 Agricultural and Publications 4 Agricultural and Publications 5 Agricultural and Publications 6 Agricultural and Publications 7 Agricultural and Publications 8 Agricultural and Publications 1 Agricultural and Franchistorial and Franchistorial and Franchistorial and Franchistorial and Franchist	2	Grants and other assistance to domestic	-		·	<u></u>
organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 4 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees 6 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, and the persons described in section 458(f)(1) and persons described in section 458(f)(1) and persons described in section 458(f)(1) and persons described in section 401(k) and 402(b) employee contributions (include section 401(k) and 402(b) employee contributions) 9 Cother employee benefits 9 Payroll taxes 175, 400. 1818, 019. 287, 308. 9 Payroll taxes 175, 400. 1818, 585. 192, 400. 193, 538. 194, 538. 195, 400. 197, 538. 287, 308. 197, 538. 287, 308. 198, 585. 299, 238. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 258, 758. 269, 234. 17 Travel 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 1, 806. 1, 993, 213. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 259, 234. 279, 136. 289, 234. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 138. 290, 136. 290, 136. 290, 138. 290, 136. 290, 138. 290, 136. 290, 138. 29		individuals See Part IV, line 22				
organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 4 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees 6 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, trustees, and key employees 908, 625. 1 Compensation of unrent officers, directors, and the persons described in section 458(f)(1) and persons described in section 458(f)(1) and persons described in section 458(f)(1) and persons described in section 401(k) and 402(b) employee contributions (include section 401(k) and 402(b) employee contributions) 9 Cother employee benefits 9 Payroll taxes 175, 400. 1818, 019. 287, 308. 9 Payroll taxes 175, 400. 1818, 585. 192, 400. 193, 538. 194, 538. 195, 400. 197, 538. 287, 308. 197, 538. 287, 308. 198, 585. 299, 238. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 258, 758. 269, 234. 17 Travel 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 1, 806. 1, 993, 213. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 259, 234. 279, 136. 289, 234. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 136. 290, 138. 290, 136. 290, 136. 290, 138. 290, 136. 290, 138. 290, 136. 290, 138. 29	3	Grants and other assistance to foreign				
4 Benefits paul to or for members 5 Compensation of current officers, directors, trustees, and key employees 6 Compensation not included above, to dequalified persons (as defined under section 4958(r)(1)) and persons described in section 4958(r)(1)) and persons described in section 4958(r)(3)(8) 7 Other salanes and wages 8 Pension plan acrusials and contributions (include section 4018) and 4030) employer contributions (include section 4030) employer contri		organizations, foreign governments, and foreign				
5 Compansation of current officers, directors, trustees, and key employees 6 Compansation not included above, to dequalified persons (as defined under section 4958(f(1)) and persons described in sec		individuals See Part IV, lines 15 and 16				
trustaes, and key employees Compensation not included above, to disqualified persons (as defined under section 4958((1))) and persons described in section 4958((1))) and 493((2)) employer contributions) 9 Other employee benefits 10 Payroll taxes 11 Fees for services (non-employees) 28 Management 15 Legal 175, 400. 18 Fees for services (non-employees) 28 Management 18 Legal 19 Professional fundraising services. See Part IV, line 17 Investment management fees 9 Other (Iff ine 1) gamount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 248, 770. 248, 770. 248, 770. 248, 770. 248, 770. 364, Adversing and promotion 36, 351. 36, 351. 37 Travel 38 Payments of travel or entertainment expenses for any federal, state, or local public officials 29 Conferences, conventions, and meetings 11, 993, 213. 287, 308. 287, 308. 287, 308. 287, 308. 38, 309. 39, 318. 39, 319. 39, 3213. 39, 32	4	Benefits paid to or for members				
6 Compensation not included above, to disqualified persons (as defined under section 4958(r)(1)) and persons described in section 4958(r)(1) and 1959, 213. Other employee benefits 118,019, 287,308. 118,019, 287,308. 118,019, 287,308. 1175,400. 118 persons and a management of the section of the section 4958, 287,308. 119,93,213. 118,019, 287,308. 1175,400. 118,019, 287,308. 119,93,213. 118,019, 287,308. 119,93,213. 119,93,213. 118,019, 287,308. 119,93,213. 118,019, 295,308. 119,93,213. 118,019, 295,308. 119,93,213. 119,93,213. 118,019, 295,308. 118,019, 295,308. 118,019, 295,308. 119,53	5	Compensation of current officers, directors,		_·		
persons (as defined under section 4958((r)(1)) and persons described on section 4958((r)(2))(8) 7 Other sinches and wages set on 401k() and 403() employer contributions (include section 401k() and 403() employer contributions) 9 Other employee benefits 287, 30.8. 10 Payroll taxes 175, 40.0. 118, 019. 287, 30.8. 175, 40.0. 18, 585. 287, 30.8. 175, 40.0. 18, 585. 287, 30.8. 298, 32.8. 299, 23.8. 290, 23.8, 290		trustees, and key employees	908,625.			
Persons described in section 4958(c)(3)(8) 1,993,213.	6	Compensation not included above, to disqualified		-		
7 Other salaries and wages 8 Pension plan accruals and contributions (include section 401(k) and 403(k) employer contributions) 9 Other employee benefits 10 Payroll taxes 11 Fees for services (non-employees) a Management b Legal c Accounting d Lobbying e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other (line 11g amount sexceets 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 2 Advertising and promotion 2 Advertising and promotion 3 Office expenses 6 Cocupancy 17 Travel 8 Payments of travel or entertainment expenses for any federal, state, or local public officials 10 Conferences, conventions, and meetings interest 11 Ro 0.9 12 Payments of affiliates 12 Depreciation, depletion, and amortization insurance 24 Other expenses. Henrize expenses in the 24e. Flinic 24e amount exceets 10% of line 25, solumn (A) amount, list line 24e expenses in the 24e. Flinic 24e amount exceets 10% of line 25, solumn (A) amount, list line 24e expenses in Schoolie 0) 3 HR & Training Activitie 5 Membership 5 Marketing 4 PR and Publications 4 Joint casts Complete this line only if the organization reported in column (8) joint costs from a combined ferored for column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored in column (8) joint costs from a combined ferored fero		persons (as defined under section 4958(f)(1)) and			•	
118		persons described in section 4958(c)(3)(B)				
118	7	Other salaries and wages	1,993,213.			
Description	8	Pension plan accruals and contributions (include				
10		section 401(k) and 403(b) employer contributions)				
11 Fees for services (non-employees) a Management b Legal c Accounting d Lobbying Professional fundraising services. See Part IV, line 17 f Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 2 Advertising and promotion 2 Advertising and promotion 3 Office expenses 8 6, 351. 4 Information technology 8 Royalties 8 Cocupancy 17 Travel 8 Payments of travel or entertainment expenses for any federal, state, or local public officials 10 Conferences, conventions, and meetings 11 Interest 11 Payments to affiliates 12 Payments to affiliates 13 Depreciation, depletion, and amortization 14 Insurance 15 Other expenses. Itemize expenses in line 24e. If line 24e amount, list line 24e expenses on Schedule 0) 16 AT R Training Activitie 17 Marketing 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 18 (2016, 296.) 2017 (2016, 296.) 2017 (2016, 296.) 2018 (201	9	Other employee benefits				
a Management b Legal c Accounting d Lobbying e Professional fundraising services. See Part IV, line 17 I Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 12 Advertising and promotion 13 Office expenses 14 Information technology 15 Royalties 16 Occupancy 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 10 Interest 11 Robe. 12 Payments to affiliates 12 Depreciation, depletion, and amortization 1 Insurance 2 Other expenses. Itemize expenses in line 24e. If line 24e amount, list line 24e expenses on Schedule 0) 1 R & Training Activitie b Membership 1 C Marketing 1 Pay and Publications 1 R 23 Joint expenses 2 All other expenses 3 All other expenses 4 All other expenses 5 All other expenses 5 All other expenses 6 All other expenses 6 All other expenses 7 All other expenses 7 All other expenses in the only if the organization reported in column (8) point costs from a combined	10	Payroll taxes	<u>175,400.</u>			
b Legal 79,538.	11	Fees for services (non-employees)				
C Accounting 18,585.	а	Management				
d Lobbying e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 2 Advertising and promotion 2 , 821. 3 Office expenses 8 6, 351. 5 Royalties 6 Occupancy 7 Travel 8 Payments of travel or entertainment expenses for any federal, state, or local public officials 9 Conferences, conventions, and meetings 10 Interest 11 Payments to affiliates 20 Interest 21 Payments to affiliates 20 Depreciation, depletion, and amortization 21 Insurance 20 Insurance 20 Interest 21 Payments to affiliates 24 Other expenses in line 24e, if line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schoule 0) 4 HR & Training Activitie b Membership 5 53, 068 . c Marketing d PR and Publications 1 166, 414 . e All other expenses 3 Jig , 719 . 7 , 823 , 265 .	b	Legal				
e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 12 Advertising and promotion 2,821. 13 Office expenses 86,351. 14 Information technology 15 Royalties 16 Occupancy 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 11 Payments to affiliates 12 Depreciation, depletion, and amortization 19 Insurance 20 Interest 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on School (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on School (List miscellaneous expenses in line 24e. If line 24g amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on School (List miscellaneous expenses on School (List	С	-	18,585.			
f Investment management fees g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 12 Advertising and promotion 13 Office expenses 14 Information technology 15 Royalties 16 Occupancy 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 10 Interest 11 Payments to affiliates 12 Depreciation, depletion, and amortization 13 Insurance 14 Other expenses. Itemize expenses in line 24e. If line 24e amount, list line 24e expenses on Schedule 0) 19 HR & Training Activitie 2 Amount, list line 24e expenses on Schedule 0) 20 Marketing 293, 218. 21 Pay and Publications 22 Office expenses 23 Office expenses 24 Other expenses 25 Otal revents 26 Aurketing 293, 218. 27 Otal functional expenses Add lines 1 through 24e 26 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined						_
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch 0.) 2 Advertising and promotion 2 Advertising and promotion 3 Office expenses 8 6, 351. Information technology 223, 483. Royalties Cocupancy 7 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 20 Interest 1 Payments to affiliates 20 Depreciation, depletion, and amortization 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 40 Other expenses, liemize expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) a HR & Training Activitie b Membership c Marketing 47 PR and Publications 166, 414. e All other expenses 319, 719. 7 7, 823, 265. 5 Total functional expenses Add lines 1 through 24e 5 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined	_	· •				
Column (A) amount, list line 11g expenses on Sch 0. 248,770. 2,821.	•	-				
12 Advertising and promotion 2 , 821 .	9		240 770			
13 Office expenses 14 Information technology 15 Royalties 16 Occupancy 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 20 Interest 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Ofther expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) 2 HR & Training Activitie 2 Membership 2 Conferences, conventions, and meetings 2 Depreciation, depletion, and amortization 3 Depreciation, depletion, and amortization 3 Depreciation, depletion, and amortization 3 Depreciation, depletion, and amortization 4 T, 919. 2 Depreciation, depletion, and amortization 3 Depreciation, depletion, and amortization 4 T, 919. 2 Depreciation, depletion, and amortization and						
Information technology Royalties Cocupancy Travel Repayments of travel or entertainment expenses for any federal, state, or local public officials Conferences, conventions, and meetings Interest Conferences, conventions, and meetings Interest Coperciation, depletion, and amortization Insurance Coperciation, depletion, and amortization Coperciation, depletion, and depletion, and depletion, and depletion,						
15 Royalties 16 Occupancy 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 19 Interest 20 Interest 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Other expenses is limize expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) 2 HR & Training Activitie 2 Membership 2 Membership 2 Marketing 2 PR and Publications 2 All other expenses 3 19, 719. 25 Total functional expenses Add lines 1 through 24e 26 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined		·				
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17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 11,806. 20 Interest 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) 23 HR & Training Activitie 24 Membership 25 Membership 293, 218. 293, 218. 293, 218. 293, 218. 293, 219. 293, 218. 294, 294. 295, 294. 295, 294. 296, 296. 297, 297, 297, 298. 297, 297, 297, 297, 297, 297, 297, 297,			269 234			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials 19 Conferences, conventions, and meetings 20 Interest 21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) 2 HR & Training Activitie 2 Membership 2 Membership 3 Marketing 4 , 342. 47 , 919. 9 , 136. 2			203,234.			
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21 Payments to affiliates 22 Depreciation, depletion, and amortization 23 Insurance 24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) a HR & Training Activitie b Membership c Marketing d PR and Publications e All other expenses 319,719. 25 Total functional expenses Add lines 1 through 24e 26 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined		· · · · · · · · · · · · · · · · · · ·			· · ·	
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24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) a HR & Training Activitie b Membership c Marketing d PR and Publications e All other expenses Total functional expenses Add lines 1 through 24e 25 Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined	24					
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Joint costs Complete this line only if the organization reported in column (B) joint costs from a combined					· · · · · · · · · · · · · · · · · · ·	
reported in column (B) joint costs from a combined			1,023,203.			
	20					
equicational campaign and fundraising solicitation.		educational campaign and fundraising solicitation.				
Check here Infollowing SOP 98-2 (ASC 958-720)						

Form 990 (2018)
Part X Balance Sheet

ra	<u>π λ</u>	Balance Sneet				
		Check if Schedule O contains a response or no	te to any line in this Part X			
	•			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		284,358.	1	744,343
	2	Savings and temporary cash investments	808,499.	2	1,016,405	
	3	Pledges and grants receivable, net		3		
	4	Accounts receivable, net		651,568.	4	599,860
	5	Loans and other receivables from current and for	ormer officers, directors,			-
		trustees, key employees, and highest compensation	ated employees Complete			
		Part II of Schedule L	ļ		_5	
	6	Loans and other receivables from other disquali	fied persons (as defined under			
		section 4958(f)(1)), persons described in section	4958(c)(3)(B), and contributing		li	
		employers and sponsoring organizations of sec	ion 501(c)(9) voluntary			
şţ		employees' beneficiary organizations (see instr)	Complete Part II of Sch L	 :	6	
Assets	7	Notes and loans receivable, net		50,836.	7	10,607
⋖	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		229,658.	9	167,884
	10a	Land, buildings, and equipment cost or other				
		basis Complete Part VI of Schedule D	10a 506,666.			
	b	Less accumulated depreciation	10b 404,866.	133,509.	10c	101,800
	11	Investments - publicly traded securities			11	
	12	Investments - other securities See Part IV, line 1	1		12	
	13	Investments - program-related See Part IV, line	11		13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11	<u> </u>	110,297.	15	110,415
_	16	Total assets. Add lines 1 through 15 (must equa	al line 34)	2,268,725.	16	2,751,314
	17	Accounts payable and accrued expenses	_	481,582.	17	<u>808,466</u>
	18	Grants payable	-		18	
	19	Deferred revenue	1		19	
	20	Tax-exempt bond liabilities	-	·····	20	
	21	Escrow or custodial account liability Complete F	F		21	
Se	22	Loans and other payables to current and former				
		key employees, highest compensated employee	s, and disqualified persons		ı	
Liabilities		Complete Part II of Schedule L.	.		22	
	23	Secured mortgages and notes payable to unrela	·		23	
	24	Unsecured notes and loans payable to unrelated	' F		24	
ĺ	25	Other liabilities (including federal income tax, pay				
		parties, and other liabilities not included on lines	17-24) Complete Part X of	107 470		02 200
ŀ	00	Schedule D	-	107,470.	25	83,289.
	26	Total liabilities. Add lines 17 through 25		589,052.	26	891,755.
,,		Organizations that follow SFAS 117 (ASC 958	1			
rung balances	27	complete lines 27 through 29, and lines 33 an Unrestricted net assets	d 34.	1 670 673	~	1 050 550
	27		-	1,679,673.	27	1,859,559.
<u> </u>	28 29	Temporarily restricted net assets Permanently restricted net assets		28		
	29	Organizations that do not follow SFAS 117 (A)	C 058) shock have		29_	
		-	SC 958), check here		- 1	
ן כ	20	and complete lines 30 through 34.			20	
2	30	Capital stock or trust principal, or current funds	upmont fund		30	
ا ك	31	Paid-in or capital surplus, or land, building, or eq	·		31	
۱ ځ	30					
Net Assets or	32 33	Retained earnings, endowment, accumulated inc Total net assets or fund balances	come, or other tunds	1,679,673.	33	1,859,559.

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Inspection

Name of the organization

Employer identification number Allinial Clobal

Pa	rt I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds or	Accounts Complete if the
<u> </u>	organization answered "Yes" on Form 990, Part IV, lir		Accounts. Complete if the
	organization answered Tes On Form 550, Part IV, III	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	(a) sono autos isnas	(b) Tarido ario otrioi accounte
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		···
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets hold in depart advised for	undo
Ū	are the organization's property, subject to the organization's		Yes No
6	Did the organization inform all grantees, donors, and donor a	•	
•	for charitable purposes and not for the benefit of the donor of		-
	impermissible private benefit?	or deficit adviser, or for any earlier purpose com	Yes No
Pa		ganization answered "Yes" on Form 990, Part I	
1	Purpose(s) of conservation easements held by the organizat		7,
•	Preservation of land for public use (e.g., recreation or e		lly important land area
	Protection of natural habitat	Preservation of a certified	• •
	Preservation of open space	1 100011411011 014 00111100	The structure
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of a	conservation easement on the last
	day of the tax year	,	Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired	• •	
	listed in the National Register	·	2d
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by the orga	anization during the tax
	year▶		-
4	Number of states where property subject to conservation ea	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements i	t holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing conserva	tion easements during the year
	>		
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conservation e	easements during the year
	▶ \$		
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170(h)(4)	(B)(ı)
	and section 170(h)(4)(B)(ii)?		└── Yes └── No
9	In Part XIII, describe how the organization reports conservati	on easements in its revenue and expense state	ement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	tion's financial statements that describes the o	rganization's accounting for
_	conservation easements		<u> </u>
Par		•	Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue statement :	and balance sheet works of art,
	historical treasures, or other similar assets held for public exh	nibition, education, or research in furtherance o	of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri		
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of public s	ervice, provide the following amounts
	relating to these items		
	(i) Revenue included on Form 990, Part VIII, line 1		> \$
	(ii) Assets included in Form 990, Part X		> \$
2	If the organization received or held works of art, historical tre	_	ı, provide
	the following amounts required to be reported under SFAS 1	16 (ASC 958) relating to these items	
	Revenue included on Form 990, Part VIII, line 1		> \$
	Assets included in Form 990, Part X		<u>▶\$</u>
LHA	For Paperwork Reduction Act Notice, see the Instructions	s for Form 990.	Schedule D (Form 990) 2018

		1 Global					72-06	8161	9 F	age 2
Ра	rt III Organizations Maintaining (
3	Using the organization's acquisition, access	ion, and other record	s, check any of ti	ne following th	at are a sig	gnificant	use of its	collectio	n iten	ns
	(check all that apply)									
а	Public exhibition	d	Loan or e	xchange prog	rams					
þ	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's c	ollections and explair	n how they furthe	r the organizat	tion's exen	npt purpo	ose in Par	: XIII		
5	During the year, did the organization solicit of				ner sımılar	assets		_	_	_
_	to be sold to raise funds rather than to be m							Yes		<u>No</u>
Pa	rt IV Escrow and Custodial Arran		te if the organiza	tion answered	"Yes" on	Form 990), Part IV,	line 9, oi	r	
	reported an amount on Form 990, Pa	rt X, line 21								
1a	Is the organization an agent, trustee, custod	ian or other intermed	ary for contributi	ons or other a	ssets not i	ncluded		_		_
	on Form 990, Part X?							Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing table							
								Amoun	t	
С	Beginning balance					1c				
d	Additions during the year					1d				
e	Distributions during the year					1e				
f	Ending balance					1f				
2a	Did the organization include an amount on F	orm 990, Part X, line	21, for escrow or	custodial acc	ount liabilit	ty?		Yes		No
b	If "Yes," explain the arrangement in Part XIII									
Pa	rt V Endowment Funds. Complete	f the organization and	swered "Yes" on	Form 990, Par	t IV, line 1	0				
		(a) Current year	(b) Prior year	(c) Two yea	ırs back (d) Three y	ears back	(e) Four	r years	back
1a	Beginning of year balance		•							
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curr	rent year end balance	e (line 1g, column	(a)) held as						
а	Board designated or quasi-endowment		_%							
b	Permanent endowment >	%								
C	Temporarily restricted endowment ▶	%								
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%								
За	Are there endowment funds not in the posse	ssion of the organiza	tion that are held	and administe	ered for the	e organız	ation			
	by							\longrightarrow	Yes	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as require	ed on Schedule F	13				3b		
4	Describe in Part XIII the intended uses of the		wment funds							
Par	t Ⅵ	ent.								
	Complete if the organization answered	d "Yes" on Form 990,	Part IV, line 11a	See Form 990), Part X, I	ne 10				
	Description of property	(a) Cost or otl	, · · · ·	st or other	(c) Acc	cumulate	d	(d) Book	k valu	е
		basis (investm	ent) bası	s (other)	depr	eciation				
1a	Land									
b	Buildings									
С	Leasehold improvements			42,702.		<u>34,72</u>			7 <u>,9</u>	<u>76.</u>
d	Equipment		3	21,589.		32,36		8.9	9,2	<u>22.</u>
e	Other		1 1	<u>42,375.</u>	1	<u>37,77</u>	73.		<u>4,6</u>	<u>02.</u>
	Add boss to the court to Cateria (d) and at a		/	40-1			N	10	1 0	$\Delta \Delta$

Schedule D (Form 990) 2018

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25)

1. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2018

(4) (5) (6) (7) (8) (9)

Pa	rt XI Reconciliation of Revenue per Audited Financial Stateme	ents With Revenue per F	Return	l .
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a			
1	Total revenue, gains, and other support per audited financial statements		1	8,003,151.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
а	Net unrealized gains (losses) on investments	2a -348.		
b	Donated services and use of facilities	2b	1 1	
С	Recoveries of prior year grants	2c]	
d	·	2d	.	
е	Add lines 2a through 2d		2e	-348.
3	Subtract line 2e from line 1		3	8,003,499.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	1 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	-	
b	Other (Describe in Part XIII)	4b	1 . 1	0
c	Add lines 4a and 4b		4c	8,003,499.
D ₂	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) rt XII Reconciliation of Expenses per Audited Financial Statem	ents With Expenses per	Betu	
Га		ents with Expenses per	netu	111.
_	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a Total expenses and losses per audited financial statements		1	7,823,265.
1	Amounts included on line 1 but not on Form 990, Part IX, line 25			1,023,203.
2 a	Donated services and use of facilities	2a		
a b	Prior year adjustments	2b	1	
C	Other losses	2c	1	
d	Other (Describe in Part XIII)	2d	1	
e	Add lines 2a through 2d		2e	0.
3	Subtract line 2e from line 1		3	7,823,265.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1			
· a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII)	4b		
С	Add lines 4a and 4b		4c	0.
	riod inico 4a dila 4b			
5			5	7,823,265.
	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information.		-	7,823,265.
Pa	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	IV, lines 1b and 2b, Part V, line	5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information.		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	
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Pa Prov	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) rt XIII Supplemental Information. Ide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part		5	

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

➤ Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

<u>Allinial Global</u>				72-068161	
Part I General Info	rmation on A	ctivities Ou	tside the United States. Comple	ete if the organization answered "Y	'es" on
Form 990, Part IV	/, line 14b				
1 For grantmakers. Does	the organization	n maintain recor	ds to substantiate the amount of its gr	ants and other assistance,	
the grantees' eligibility fo	or the grants or a	assistance, and	the selection criteria used to award the	e grants or assistance?	Yes No
2 For grantmakers. Desc	ribe in Part V the	organization's	procedures for monitoring the use of it	s grants and other assistance outs	side the
United States					
3 Activities per Region (TI	he following Part	I, line 3 table ca	an be duplicated if additional space is i	needed)	
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, pro- gram services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
East Asia and the				Regional meeting, member connectivity, and	
Pacific	0	,	Program Services	recruiting.	159 128.
FACILIC			Flogram Services	Global and regional	133,120.
				meetings, training,	
Europe (Including				member connectivity, and	
Europe (Including Iceland & Greenland)	0	1	Program Services	recruiting.	739,712,
iceland & Greenland)			Flogiam Services	recruiting.	733,712,
Middle East and					
North Africa	0	0	Program Services	New member onboarding.	9,311,
				Member connectivity and	
North America	0	1	Program Services	recruiting.	50,098.
					10 520
South Asia	0	0_	Program Services	Member recruiting	18,528.
				Member connectivity and	25 450
Sub-Saharan Africa	_0	11_	Program Services	recruiting	35,458.
					_
3 a Subtotal	0	5			1,012,235.
b Total from continuation					
sheets to Part I	0	0			0.
c Totals (add lines 3a					
and 3b)	0	5	No. 1 (1) Farm 200	C-1	1 012 235.
1114 P. Barrier and Dankinsk	ion Ant Matina	aaa kka laatuus	tions for Earm 900	Schedule F (Form 990) 2018

Page 2

Allinial Global

Schedule F (Form 990) 2018

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000 Part II can be duplicated if additional space is needed

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(I) Method of valuation (book, FMV, appraisal, other)
2 Enter total number by the IRS, or for w	mber of recipient organizatio	ons listed above that are runsel has provided a sect	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	foreign country, er	recognized as tax-ex	empt		

Schedule F (Form 990) 2018

Schedule F (Form 990) 2018

Schedule F (Form 990) 2018 Allinial Global
Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16

(h) Method of valuation (book, FMY, appraisal, other) (g) Description of noncash assistance (f) Amount of noncash assistance (e) Manner of cash disbursement (d) Amount of cash grant (c) Number of recipients Part III can be duplicated if additional space is needed (b) Region (a) Type of grant or assistance

Schedule F (Form 990) 2018

		Schedule F (For	m 990) 2018
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, don't file with Form 990)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐ Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)	☐ Yes	X No
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	☐ Yes	X No

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2018

Open to Public Inspection

Name of the organization

Department of the Treasury

Allinial Global

Employer identification number 72-0681619

F	art i Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use	,		
	Travel for companions Payments for business use of personal residence	e		
	X Tax indemnification and gross-up payments X Health or social club dues or initiation fees		ĺ	
	Discretionary spending account Personal services (such as maid, chauffeur, chef)		
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	İ	Х
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
_	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2	x	
	trustees, and officers, including the OEO/Executive Director, regarding the items checked of line 14:		1	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III			
	X Compensation committee X Written employment contract			
	Independent compensation consultant Compensation survey or study		,	
	Form 990 of other organizations X Approval by the board or compensation committed.	iee	ł	
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization		-	
а	D	<u>4a</u>	<u> </u>	X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	<u> </u>	_X_
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of			
а	The organization?	5a	<u> </u>	<u> </u>
b	Any related organization?	5b	<u> </u>	<u> </u>
	If "Yes" on line 5a or 5b, describe in Part III	Ì		
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of			
а	The organization?	6a	<u> </u>	└
b	Any related organization?	_6b_	<u> </u>	<u> </u>
	If "Yes" on line 6a or 6b, describe in Part III			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	↓	<u> </u>
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	Ь—	
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9	<u> </u>	<u></u>
LHA		chedule J (For	m 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(I) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Schells	(a)-(i)(a)	in column (b) reported as deferred on prior Form 990
(1) Terry Snyder	Θ	465,699.	.000,09	0.	27,500.	39,605.	592,804.	0
President and CEO	(ii)	0.	0.	0.	• 0	0	0	0
(2) Jack Charlesworth	Ξ	148,992.	0.	0.	15,025.	11,591.	175,608.	0
Past Executive VP and COO	Ξ	0.	0.	• 0	0	0		0
(3) Jacobus Dieleman	Ξ	170,465.	0.	0.	17,394.	19,157.	207,01	0
	(II)	0	0	0.	0	0	0	0
	(0)							
	(ii)							
	Θ							
	(1)							
	Θ							
	1							
	Ξ							
	Ξ							
	ε							
	(E)							
	Θ							
	(E)							
	(1)							
	(ii)							
	(i)							
	(ii)							
	Ξ							
	(ii)							
	Ξ							
	▣							
	Ξ							
	Ξ							
	Ξ							
	9							
	Ξ							
	(ii)							

Schedule J (Form 990) 2018

	wide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
Part	Provi

Part I, Line la:

PART I, LINE 1A AND 1B:

First class or charter travel - First-class travel must be authorized and approved by the President. Travel for companions - The President's employment contract provides for The Executive VP and Chief Operating Officer's spousal travel to certain events was authorized and approved by the President. spousal travel.

These expenses were considered ordinary and necessary business expenses of

the Association.

Tax indemnification and gross-up payments - Two of the officers and two of

the highest compensated employees received gross-up payments for life

insurance which were approved by the President and included as taxable

compensation.

Social Club Dues - The President is the listed member of a social club

which is used to provide an alternate meeting site and to have a place to

Schedule J (Form 990) 2018

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information	
take visitors of the Association. The expenses of the club are primarily	
ss expenses of the Ass	
Schedule J (Form 990) 20	90) 20

SCHEDULE 0

(Form 990 or 99Q-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047 Open to Public

Inspection

Name of the organization

Allinial Global

Employer identification number 72-0681619

Form 990, Part 1, Line 1, Description of Organization Mission:
Support to professional firms in Marketing Resources, Information
Technology, Practice Management, Learning and Development, Human
Resources, International Connections and Technical Expertise.
Form 990, Part VI, Section A, line 6:
The Association has members.
Form 990, Part VI, Section A, line 7a:
The Association has members who may elect one or more members of the
governing body.
Form 990, Part VI, Section A, line 7b: Decisions of the governing body are subject to approval by the members.
Form 990, Part VI, Section B, line 11b:
A draft copy of the 990 is included in the board book materials, which are
distributed to all board members. The 990 is filed after the board members
have an opportunity to review it.
Form 990, Part VI, Section B, Line 12c:
A copy of the conflict of interest policy and a response form are
distributed to all Board of Directors and committee members on an annual
basis. The form asks for any potential interests which could give rise to
conflicts. If any potential conflicts were noted, the Association would
act accordingly. HA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2018)
LHA FOR PAREYWORK REQUICTION ACTINOTICE. See the instructions for Form 990 or 990-EZ, Schedule O (Form 990 or 990-EZ) (20 to)

832211 10-10-18