

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public!
 ✓ Information about Form 990 and its instructions is at www.irs.gov/form990.

Open to Public Inspection

A	For	the 20	016 calendar year, or tax year beginning O	CT 1, 2016 and	ending S	SEP 30, 2017	
В	Check applic	k if cable	C Name of organization			D Employer identific	cation number
Г	Ad ch	ldress ange	GREATER RALEIGH CHAMBE				
	⊟Na	ime ange	Doing business as		·	56-0	370850
	ret	tial turn nal	Number and street (or P.0. box if mail is not de P. O. BOX 2978	livered to street address)	Room/suite	E Telephone number	
_	√ret ter	turn/ min-		7/0	<u> </u>	G Gross receipts \$	6,175,663.
	ate An ret	ea nended turn	City or town, state or province, country, and RALEIGH, NC 27602	ZIP or foreign postal code		H(a) is this a group re	
	—Jtıò	plica-	F Name and address of principal officer ADR	IENNE H. COLE		for subordinates	? ☐ Yes X No
		nding	PO BOX 2978, RALEIGH, N			H(b) Are all subordinates in	ncluded? Yes No
					or 1 527	If "No," attach a	list (see instructions)
			► RALEIGHCHAMBER.ORG			H(c) Group exemption	
_	_	_		ssociation Other	∟ Year	of formation: 1916 N	State of legal domicile; NC
_	art		ummary	<u> </u>			
0 2018 Governance	1	l Bre	efly describe the organization's mission or most	t significant activities. TO E	SOTPD E	THRIVING R	EGIONAL
	١.		CONOMY, ENHANCE THE COMM				
20. Je	2		eck this box if the organization disco		osed of more	l 1	
့် စိ	3		mber of voting members of the governing body	•		3	18
~~ ∞	1 4		mber of independent voting members of the go	• • • • • •		4	54
SEP 1	5		tal number of individuals employed in calendar			5	400
SEP	6		tal number of volunteers (estimate if necessary)			6	132,517.
~ 8	'		tal unrelated business revenue from Part VIII, co	000 T line 04	-1	7a	-6,750.
SCANNED Revenue	+	D Ne	t unrelated business taxable income from Form	RECEIVED	1 .	7b	
Z	١.		atributions and grants (Part VIII line 1b)	RECLIVE	⊢ ان	Prior Year 3,145,035.	3,050,600.
A Part	8 9		ntributions and grants (Part VIII, line 1h) ogram service revenue (Part VIII, line 2g)		න\	2,704,882.	3,120,994.
(2) e	10		estment income (Part VIII, column (A), lines 3,	had the 1 7 2018	IRS-OSC	3,621.	4,069.
(K.	1		ner revenue (Part VIII, column (A), lines 5, 6d, 80	Bo 100 and 110)	띄누	0.	0.
	1:	7 Tot	tal revenue - add lines 8 through 11 (must equal	Part Hiller March (1997)	1	5,853,538.	6,175,663.
_	1:		ants and similar amounts paid (Part IX, column)		- CALEBRAN	0.	0.
	14		nefits paid to or for members (Part IX, column (A	 :		0.	0.
v.			laries, other compensation, employee benefits (•		3,093,649.	2,730,936.
lse	10		ofessional fundraising fees (Part IX, column (A),			0.	0.
Expenses			tal fundraising expenses (Part IX, column (D), lin	006 5	537.		
ú	17		ner expenses (Part IX, column (A), lines 11a-11d			3,194,189.	3,930,749.
	18		tal expenses Add lines 13-17 (must equal Part I	·		6,287,838.	6,661,685.
	19	9 Re	venue less expenses Subtract line 18 from line	12		-434,300.	-486,022.
, o	<u> </u>				Ве	eginning of Current Year	End of Year
Assets	ੂ 20	D Tot	tal assets (Part X, line 16)			6,130,456.	5,500,925.
t As	<u>]</u> 2	1 Tot	tal liabilities (Part X, line 26)			1,747,072.	1,603,563.
Net			t assets or fund balances Subtract line 21 from	line 20		4,383,384.	3,897,362.
	art		Signature Block			 	<u>-</u>
			s of perjury, I declare that I have examined this return,			•	/ knowledge and belief, it is
tru	e, coi	rect, a	nd complete. Declaration of preparer (other then) office	er) is based on all information of w	vhich preparei	has any knowledge.	
			Signature of officer			1/-/ <u>1</u>	<u>-18</u>
Sig	_			TDDIM C CDO		Date	
He	re		ADRIENNE H. COLE, PRES	IDENT & CEO			
_		- P		D 0		Date Check	II PTIN
Pa	: A		int/Type preparer's name AVID HASKINS	Preparel's signature		16 / 27 / 10 f	
	io epare	<u> </u>			CPA C		P01300877 71-0817652
	e Onl		m's name FROST, PLLC m's address 5510 SIX FORKS R	ח פוודיים ואח		Firm's EIN	11 001/032
US	o Uni	ויין ני	RALEIGH, NC 2760			Dhana na Q1	9-782-8410
			TABLISH, NC 2700		···	Tritone 110.5 1.	Y Van Na

	990 (2016) GREATER RALEIGH CHAMBER OF COMMERCE 56-03/	0850	Page 2
Par	t IH Statement of Program Service Accomplishments		X
1	Check if Schedule O contains a response or note to any line in this Part III		لها_
1	Briefly describe the organization's mission TO BUILD A THRIVING REGIONAL ECONOMY, ENHANCE THE COMMUNITY'S	חד.דת	v
	OF LIVE, AND STRENGTHEN MEMBER BUSINESSES.	QUILLI	-
2	Did the organization undertake any significant program services during the year which were not listed on the	-	
	prior Form 990 or 990-EZ?	☐ Yes [X No
	If "Yes," describe these new services on Schedule O		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	LYes L	X No
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured b		
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total	expenses, ar	ıd
	revenue, if any, for each program service reported (Code) (Expenses \$ 2,235,822 • including grants of \$) (Revenue \$	640,4	16
4a	(Code) (Expenses \$2,235,822. including grants of \$) (Revenue \$		40.
	FUNCTION IS TO ATTRACT NEW BUSINESS TO THE RALEIGH AREA.	,51	
	TORCITON AD TO INTINGET HAW DODINGDO TO THE INDIAN		
	(Code) (Expenses \$ 1,093,651. including grants of \$) (Revenue \$ 1	,663,2	10
4b	(Code) (Expenses \$1,093,651. including grants of \$) (Revenue \$1 THE ORGANIZATION PROVIDES SUPPORT TO ITS MEMBERSHIP THROUGH PROVI		
	VARIOUS SEMINARS AND NETWORKING OPPORTUNITIES.	COVIDII	-
			
			
4c	(Code) (Expenses \$ 674,206. including grants of \$) (Revenue \$	199,6	81.)
	THE ORGANIZATION PROVIDES PUBLICATIONS ABOUT THE AREA TO PROSE		
	NEW BUSINESSES, NEW RESIDENTS, AND VISITORS.		
		.	
		<u>-</u> -	
4d	Other program services (Describe in Schedule O)		
	(Expenses \$ 302,799. including grants of \$) (Revenue \$ 485,101	. •)	
4e	Total program service expenses ► 4,306,478.		
		- 00	0 (0040)

R M 56-0370850 Page 3

Part IV Checklist of Required Schedules

			Yes	No
ì	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		<u>X</u>
2	Is the organization required to complete Schedule B, Schedule of Contributors?	_2_	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		<u>X</u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect		1	
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_	х	
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	6		X
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I Did the organization receive or hold a conservation easement, including easements to preserve open space,	-	-	
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	i	Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
Ŭ	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		<u>X</u>
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			Х
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	110	-	
_	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	1 <u>1</u> f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	37
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		<u> </u>
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	446		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	14b		
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	-~		
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"		1	
	complete Schedule G, Part III	19	لــــا	X

Part IV Checklist of Required Schedules (continued)

20a but the organization operate one or more hospital facilities? If "Yes," complete Schedule I I but the organization at the new copy of its audied frameals statements to the return? 21 but the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic powerment on Part IX, column (A), line 17 if "Yes," complete Schedule I, Part I and II 22 but the organization report more than \$5,000 of grants or other assistance to any domestic organization or organization or domestic powerment on Part IX, column (A), line 27 if "Yes," complete Schedule I, Part I and II 23 but the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 27 if "Yes," complete Schedule I, Part I and II 24 but the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 27 if "Yes," complete Schedule II, Part I and II 25 but the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 27 if "Yes," complete Schedule IX, Part I and III a				162	1110
21 but the organization report more than \$5,000 of grafts or other assistance to any domestic organization or domestic organization report more than \$5,000 of grafts or other assistance to or for domestic individuals on Part IX, column (A), Imp. 27 if Y'es, "complete Schedule I, Parts I and III 22 II 32 but the organization report more than \$5,000 of grafts or other assistance to or for domestic individuals on Part IX, column (A), Imp. 27 if Y'es, "complete Schedule I, Parts I and III 32 but the organization in stems "Yes" to Part IVI, Section A, line 3, 4, or 5 shoul compensation of the organization's current and former officers, directors, fruiteses, key employees, and highest compensated employees? If Y'es, "complete Schedule K If YNO', go to line 25a Schedule K If YNO', complete Schedule K If YNO	20̀a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
domestic government on Part IX, column (A), line 17 if 17*es, *complete Schedule I, Parts I and if I Part IX, column (A), line 27 if 17*es, *complete Schedule I, Parts I and if II Part IX, column (A), line 27 if 17*es, *complete Schedule I, Parts I and if II Part IX, column (A), line 27 if 17*es, *complete Schedule I, Parts I and if II Part IX, column (A), line 27 if 17*es, *complete Schedule I, Parts I and if II Part IX, column (A), line 27 if 17*es, *complete Schedule I, Parts I and if II Part IX, column (A), line 27 if 17*es, *complete Schedule I, Part IX, column (A), line 27 if 17*es, *complete Schedule I, Part IX, column (A), line 27 if 17*es, *complete Schedule IX, parts IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 27 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), line 28 if 17*es, *complete Schedule IX, part IX, column (A), column	b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
22 Ib dit the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2° If "Yes," complete Schedule I, Part I and III 22 Ib dit the organization answer "Yes" to Part IVI, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, deectors, frustees, key employees, and highest compensated employees? If "Yes," complete Schedule IX I Yes I and IVI Schedule II. Part IV is a simple of the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the sist day of the year, that was issued after December 31, 2002° If "Yes," answer lines 24th through 24d and complete Schedule IX If "No", yo to line 25s	21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
Part IX, column (A), line 27 if "Yes," complete Schedule I, Parts I and III and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J. Part IV is a discussion of the organization as well and an access to the start of the organization with a discussion of the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the list day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule I, "Part I in the Organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization invest any proceeds of tax-exempt bonds outstanding at any time during the year of the organization and that it engaged in an excess benefit transaction with a disqualified person during the year? "Tes," complete Schedule I, Part II is 18 the organization aware that the engage in an excess benefit transaction with a disqualified person during the year? "Tes," complete Schedule I, Part II is 18 the organization aware that the engage in an excess benefit transaction with a disqualified person of uring the year? "Tes," complete Schedule I, Part IV is 18 the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officer, director, trustee, or well organization persons? If "Yes," complete Schedule I, Part IV is 18 the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officer, director, trustee, or key employee? If "Yes," complete Schedule I, Part IV is 18 the organization review the part I is 18 the organization review to a		domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
23 Did the organization answer "Yes" to Part VII, Section A, Ine 3.4, or 5 about compensation of the organization's current and former officers, directors, fustees, key employees, and highest compensated employees? If "Yes," complete Schedule J. 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24a X 25b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part II 25b Interpretation of the organization aware that it engaged in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part II 25c Interpretation of the organization aware that it engaged in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part II 25c Interpretation of the organization aware that it engaged in an excess benefit transaction with a disqualified person on a prompt year, and that the transaction has not been reported on any of the organization with a disqualified person in a prompt year, and that the transaction are report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officer, suitates, key employees, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV 25d Did the organization aparty to a business transaction with one of the following parties (see Schedule L, Part IV 26a A nentry of which a current or former officer, director, trustee, or key e	22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule I. 23 X 24a Dd the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the list day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule II. "No", or to me 25a 24b Dd the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24c Dd the organization mixed any proceeds of tax-exempt bonds beyond a temporary period exception? 24d Dd the organization mixed any proceeds of tax-exempt bonds beyond a temporary period exception? 24d Dd the organization mixed as an "on behalf of" issuer for bonds outstanding at any time during the year to defease any tax-exempt bonds? 24d Dd the organization aware that it engaged in an excess benefit transaction with a disqualified person of unity transaction with a disqualified person during the year? If "Yes," complete Schedule I. Part II are transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization aprior Forms 990 or 990 E22 If "Yes," complete Schedule I. Part II are transaction as a property of the organization part of the organization aprior Portion 1990 or 990 E22 If "Yes," complete Schedule I. Part IV and you thereof the organization aprior to a part of or their assistance to an officer, director, fustee, levy employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of a current or former officer, director, fustee, or key employee? If "Yes," complete Schedule I. Part IV and the organization review more than \$25,000 in non-cash contributions? If "Yes," complete Schedule II. Part IV and the organization related to any tax exempt or taxable entity? If "Yes," complete Schedule II, Part IV and II are a se		Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
Schedule / 24 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a bit the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization expects the time act as a secretary of the organization in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction with a disqualified persons? If "Yes," complete Schedule I, Part II and that the transaction is an organization provide a grant or other assistance to an officer, director, trustee, we preployee substantial contributor or employee substantial contributors or applicable fining thresholds, conditions, and exceptions? Did the organization receive mo	23				
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the list day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K if "No", go to line 25s b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary peniod exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary peniod exception? Did the organization invest any proceeds of tax-exempt bonds beyond a temporary peniod exception? 24d				۱.,	İ
sast day of the year, that was assued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No", go to line 25b 24c b Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? d Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? d Did the organization with a disqualified person of any of the organization is the organization is an excess benefit transaction with a disqualified person on a prior year, and that the transaction was that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction engage in an excess benefit transaction with a disqualified person of any of these parazation approach and a prior and any of these parazation approach and a prior and any of these parazation approach and a prior and an		·	23	<u> </u>	 -
Schedule K If "No", go to line 25a Did the organization invest any proceeds of tax-exempt bonds beyond a temporary penod exception? Did the organization mivest any proceeds of tax-exempt bonds beyond a temporary penod exception? Did the organization mivest any proceeds of tax-exempt bonds beyond a temporary penod exception? Did the organization mivest any proceeds of tax-exempt bonds? Did the organization maintain an escrow account other than a refunding escrow at any time during the year of the degrace any tax-exempt bonds? Did the organization account as an "on behalf of" issuer for bonds outstanding at any time during the year? Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization sprior Forms 990 or 990-EZ?* If "Yes," complete Schedule L, Part II Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any ourrent or former officers, directors, trustees, it is provided to a spring the properties of any of these persons? If "Yes," complete Schedule L, Part III Did the organization provide a grant or other assistance to an officer, director, trustee, every employee, substantial contributor or employee thereot, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III Did the organization provide a grant or other assistance to an officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III Did the organization or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part III Did the organization receive more than \$25,000 in non-eash contributions? If "Yes," complete Schedule L, Part III Did the organization receive more than \$25,000 in non-eash contributions? If "Yes," complete Schedule L, Part III Did the organization	24a				
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If "Yes," complete Schedule N, Part I 31 X 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II 32 X 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 X 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 34 X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 35a X b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b	31		30		
Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?/f "Yes," complete Schedule N, Part II 32	٠.		31		х
Schedule N, Part II 32 X 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 X 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 37 A X 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	32		<u> </u>		
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 35 Did the organization have a controlled entity within the meaning of section 512(b)(13)? 36 If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	-		32		Х
sections 301 7701·2 and 301.7701·3? If "Yes," complete Schedule R, Part I 33	33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 55a Did the organization have a controlled entity within the meaning of section 512(b)(13)? 55a X			33		Х
Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b 35ction 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 37 X 38 39 39 39 39 30 30 31 32 33 35 36 37 38 38 38 38 38 38 38 38 38	34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 37 X 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X		Part V, line 1	34	Х	
within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X	35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X	Ь	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
If "Yes," complete Schedule R, Part V, line 2 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X		within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
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and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X			36		
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O 38 X	37				
Note. All Form 990 filers are required to complete Schedule O			37		X
	38		_	😛	
		Note. All Form 990 filers are required to complete Schedule O			(0015)

orm	990 (2016) GREATER RALEIGH CHAMBER OF COMMERCE 56-0370	<u>850</u>	P	age 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			$\underline{\sqcup}$
•			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable] !		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a_	X	
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b_	Х	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			.,
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country: ►			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			٠,;
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		-
7	Organizations that may receive deductible contributions under section 170(c).		1	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	<u> </u>	-
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	_ '		
	to file Form 8282?	7c	-	\vdash
d	If "Yes," indicate the number of Forms 8282 filed during the year	┨╻. ╵	l	
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	\vdash	-
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	 	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g 7h	 	
	• • • • • • • • • • • • • • • • • • • •	 // 	 	
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	8	l	
_	sponsoring organization have excess business holdings at any time during the year?	┡		
9	Sponsoring organizations maintaining donor advised funds.	9a	i	-
a	Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:	J.		
а	Initiation fees and capital contributions included on Part VIII, line 12		İ	
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	1		
11	Section 501(c)(12) organizations. Enter:	1		
''a	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against	1		
	amounts due or received from them.)			
122	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	1	
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	1]	
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
a	Note. See the instructions for additional information the organization must report on Schedule O	T		
h	Enter the amount of reserves the organization is required to maintain by the states in which the			
~	organization is licensed to issue qualified health plans			
_	Enter the amount of reserves on hand	1		
_		+		

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14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

•	Check if Schedule O contains a response or note to any line in this Part VI					X							
Sec	tion A. Governing Body and Management												
					Yes	No							
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	1	. 8		T							
	If there are material differences in voting rights among members of the governing body, or if the governing												
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.												
b	Enter the number of voting members included in line 1a, above, who are independent	1b	1	. 8									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	o with	any other										
	officer, director, trustee, or key employee?			2		X							
3	Did the organization delegate control over management duties customarily performed by or under the	e direc	t supervision										
	of officers, directors, or trustees, or key employees to a management company or other person?			3		X							
4	Did the organization make any significant changes to its governing documents since the prior Form 9	90 wa	s filed?	4		X							
5	5												
6													
7a	Did the organization have members, stockholders, or other persons who had the power to elect or ap	point	one or										
	more members of the governing body?			7a		X							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s	tockh	olders, or										
	persons other than the governing body?			7b		X							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	r by th	e following:			1							
а	The governing body?			8a	_								
b	Each committee with authority to act on behalf of the governing body?			8b	<u> </u>	<u> </u>							
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rear	ched a	at the										
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O		·	9		X							
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue	Code)										
				_	Yes								
	Did the organization have local chapters, branches, or affiliates?			10	1	X							
b	If "Yes," did the organization have written policies and procedures governing the activities of such ch	apter	s, affiliates,										
	and branches to ensure their operations are consistent with the organization's exempt purposes?			101		 							
_	Has the organization provided a complete copy of this Form 990 to all members of its governing body	y befo	re filing the form?	118	ı X	ļ							
ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990												
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12:		-							
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise			121	<u> </u>	+							
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Ye	es," de	escribe	١	٠.								
40	In Schedule O how this was done			120		+							
13	Did the organization have a written whistleblower policy?			13	X	-							
14	Did the organization have a written document retention and destruction policy?			14	X	+							
15	Did the process for determining compensation of the following persons include a review and approva	ıı by ın	aepenaent										
_	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			1	$ \mathbf{x} $								
	The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization			158	7.	+							
D	• • • •			15t	' ^	+							
162	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangements.	oont u	uth o		i	1							
iva	taxable entity during the year?	ient w	nin a	46.		x							
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluat	o ito n	artioination	16a	+	12							
Ü	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of the organizati												
	exempt status with respect to such arrangements?	iizatioi	15	16t	.								
Sec	tion C. Disclosure			100	<u> </u>	1							
17	List the states with which a copy of this Form 990 is required to be filed ►NC		 -										
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T	/Sect	on 501(a)(3)s only	\ availe	blo								
	for public inspection. Indicate how you made these available. Check all that apply	(O c Cl)	on so regas only	, avalla	IDIG								
	Own website Another's website X Upon request Other (explain in	ın Sch	edule (1)										
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, cor			nd for-	noid								
.5	statements available to the public during the tax year	mict O	i interest policy, a	nu iina	iicidi								
20	State the name, address, and telephone number of the person who possesses the organization's boo	nke an	d records										
	ADRIENNE H. COLE - (919) 664-7020	ino ai l		_									
	800 S. SALISBURY STREET, RALEIGH, NC 27602												
633006	11.11.16		-	Eor	m 990	(2016)							

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII		

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees; officers, key employees, highest compensated employees, and former such persons

(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average	(do	not c	Pos heck	more	than	one	Reportable	Reportable	Estimated
	hours per	рох	x, unless person is both an ficer and a director/trustee)					compensation	compensation	amount of
	week	\vdash	Jei ali	I	110010	1711145	(66)	from	from related	other .
	(list any hours for	ndividual trustee or director			İ			the	organizations	compensation from the
	related	e or d	ᆲ			sated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	organization
	organizations	ruste	trus		95	nben		(***2/1099*****130)		and related
	below	dualt	institutional trustee	_	old I	stcol				organizations
	line)	Indiv	Instit	Officer	Key employee	Highest compensated employee	Former			J
(1) ADRIENNE COLE	40.00									
PRESIDENT		X	_	X				208,741.	0.	20,874.
(2) JIMMY GOODMON	2.00									
CHAIRMAN		Х						0.	0.	0.
(3) GREG WINKLER	2.00									
IMMEDIATE PAST CHAIRMAN		X	L_				L	0.	0.	0.
(4) DELISA ALEXANDER	2.00									
TREASURER		Х						0.	0.	0.
(5) JIM HANSEN	2.00							_	_	_
CHAIRMAN ELECT		Х						0.	0.	0.
(6) WILL BARFIELD	2.00							_	_	_
VICE CHAIR, EDUCATION		Х						0.	0.	0.
(7) CREIGHTON BLACKWELL	2.00									
DIRECTOR		Х						0.	0.	0.
(8) JO ALLEN	2.00									
DIRECTOR		Х						0.	0.	0.
(9) NATE SPILKER	2.00							•		•
VICE CHAIR, ECONOMIC DEV.		Х						0.	0.	0.
(10) DAVID PAULSON	2.00									
GENERAL COUNSEL		Х						0.	0.	0.
(11) CARI BOYCE	2.00	_			ŀ			_	_	_
DIRECTOR		Х						0.	0.	0.
(12) PHYLLIS BROOKSHIRE	2.00									
DIRECTOR		X						0.	0.	0.
(13) JULIE ROPER	2.00							_		_
VICE CHAIR, PUBLIC POLICY		Х		_		<u> </u>		0.	0.	0.
(14) LAURA BUNN	2.00	,						ا ۾ ا		_
DIRECTOR		X		H				0.	0.	0.
(15) JEFF COBB	2.00	, .								
DIRECTOR		X		_	ļ			0.	0.	0.
(16) COURTNEY CROWDER	2.00	,,						_	^	•
DIRECTOR		X						0.	0.	0.
(17) SCOTT CUTLER	2.00	,,						0.	0.	^
DIRECTOR		X	با			لبيا		U •]	0.	0 . Form 990 (2016)

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(4)	(D)	,		, 4	<u> </u>	9		(-)		(F)			
(A)	(B)			(C Posi		,		(D)	(E)			(F)	
Name and title	Average hours per		not c	heck	more	than		Reportable	Reportable			tımatı	
	week					ıs bot or/trus		1 '	compensation		ar	nount	
	(list any	Ę				П	Π	from the	from related organizations		com	other pensa	
	hours for	direct						organization	(W-2/1099-MISC	a		om th	
	related	e or	ste			Sate		(W-2/1099-MISC)	(** 27 1000 111100	'		anızat	
	organizations	trust	를		ye ye	Ē		(,		ŀ	_	d relat	
	below	Individual trustee or director	Institutional trustee	<u> </u>	og w	est co	<u>=</u>	l i			orga	anızatı	ons
	line)	Indiv	Instit	Officer	Key employee	Highest compensated employee	Former						
(18) ROBERT DOREAUK	2.00												
DIRECTOR		Х				l		0.	(0.			0.
(19) SHERI DE SHAZO	2.00									寸			
DIRECTOR		Х						0.	(۱. ۵			0.
(20) MITCH PERRY	2.00									丌			
AT LARGE		Х						0.	(0.			0.
(21) JOEL GRAYBEAL	2.00									一			
DIRECTOR		Х			ĺ			0.	(۱. د			0.
(22) KERRY SAUNDERS	2.00									T			
VICE CHAIR, COMMUNICATIONS	,	Х						0.	(۱. د			0.
(23) MELANIE DUBIS	2.00	\Box		П			T			T			
DIRECTOR		X						0.	(۱. د			0.
(24) JILL HEATH	2.00						T			T			
PAST CHAIR		Х						0.	(۱. د			0.
(25) VIRGINA PARKER	2.00									寸			
AT LARGE		х		х		ŀ		0.	(۱. د			0.
(26) MICHAEL J LANDGUTH	2.00												
DIRECTOR		х						0.	(o .			0.
1b Sub-total	*					•	▶	208,741.	(J.	20,874.		
c Total from continuation sheets to Part V	II, Section A						.	507,811.	() .			
d Total (add lines 1b and 1c)	•						•	716,552.	(7 .			
2 Total number of individuals (including but r	ot limited to th	ose	liste	d at	oove	e) wl	ho r	eceived more than \$100	,000 of reportable			•	
compensation from the organization						•			•				5
												Yes	No
3 Did the organization list any former officer,	director, or tru	ustee	e, ke	y en	nplo	yee	, or	highest compensated ei	mployee on	ſ			
line 1a? If "Yes," complete Schedule J for s											3		X
4 For any individual listed on line 1a, is the si	um of reportab	le co	ompe	ensa	tion	and	d ot	her compensation from t	the organization	Γ			
and related organizations greater than \$15	0,000? If "Yes,	" co	mple	ete S	Sche	edule	e J f	for such individual			4	X	
5 Did any person listed on line 1a receive or	accrue compe	nsatı	ion f	rom	any	unr/	elat	ted organization or indivi	dual for services				
rendered to the organization? If "Yes," com	plete Schedul	e J f	or su	ich į	oers	son					5		Х
Section B. Independent Contractors													
1 Complete this table for your five highest co	mpensated in	depe	ende	nt c	ontr	racto	ors t	that received more than	\$100,000 of comp	ensa	ation	rom	
the organization. Report compensation for	the calendar y	ear e	endı	ng w	/ith «	or w	ıthır	n the organization's tax y	/ear				
(A)								(B)			(0		
Name and business	address	NC	ONE					Description of s	ervices	Co	ompe	nsatıo	n
											_		
2 Total number of independent contractors (ncluding but n	ot lir	nited	d to	thos	se lis	sted	d above) who received m	ore than				1

\$100,000 of compensation from the organization
SEE PART VII, SECTION A CONTINUATION SHEETS

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Dort VIII								COMMERCE	56-037	0000
Part VII Section A. Officers, Directors, T		mple	yee			ligh	est			
(A)	(B)			(C	C)			(D)	(E)	(F)
Name and title	Average	1		Posi				Reportable	Reportable	Estimated
	hours	(c	neck	all t	that	app	ly)	compensation	compensation	amount of
	per					ا ا		from the	from related	other compensation
	week (list any	ا ق				ploye		organization	organizations (W-2/1099-MISC)	from the
	hours for	direc				ma p;		(W-2/1099-MISC)	(** 27 1000 111100)	organization
	related	tee or	ıstee			ensate		·		and related
	organizations	Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee				organizations
	below	widu	htuto	Officer	emp.	hest	Former			
	line)	ğ	Ist	ЩO	Key	БH	젼			
(27) LAURIE FORD	2.00									
DIRECTOR		X						0.	0.	0.
(28) STEPHANIE MCEWEN	2.00									-
DIRECTOR		X						0.	0.	0
(29) NANCY MCFARLANE	2.00									
DIRECTOR		X						0.	0.	0 .
(30) JOHN MCKINNEY	2.00									
DIRECTOR		X						0.	0.	0
(31) STEPHEN PORTERFIELD	2.00									
DIRECTOR		X						0.	0.	0
(32) REGINALD SCALES	2.00								-	
DIRECTOR		X						0.	0.	0
(33) COURTNEY TELLEFSEN	2.00									
DIRECTOR		x						0.	0.	0.
(34) KACIE FORCE	2.00									
DIRECTOR		x						0.	0.	0.
(35) KEITH MCDONALD	2.00									
AT LARGE		x						0.	0.	0.
(36) SAMANTHA HATEM	2.00									
DIRECTOR		X						0.	0.	0
(37) DAVID ZAAS	2.00									-
DIRECTOR		X						0.	0.	0
(38) SHARAT NAGARAJ	2.00	Т								
VICE CHAIR, MEMBERSHIP ENGAGEMENT		x						٥.	0.	0
(39) PATRICE GILMORE	2.00	1								
AT LARGE		x						0.	0.	0
(40) JON HAYES	2.00									
DIRECTOR	· · · · · · · · · · · · · · · · · · ·	Х						0.	0.	0
(41) EDWARD WILLINGHAM	2.00		\vdash							
PAST CHAIR		x						0.	0.	0
(42) FRITZ LEHMAN	2.00			\dashv						
VICE CHAIR MEMBERSHIP DEVE		х						0.	0.	0
(43) LILYN HESTER	2.00									
DIRECTOR		x						0.	0.	0
(44) DAN DELEO	2.00					\vdash				 -
IMMEDIATE PAST CHAIR YPN	2.00	Х						0.	0.	0
(45) PAUL HICKMAN	2.00		\vdash	\vdash		\vdash				<u>_</u>
DIRECTOR	2.00	x						0.	0.	0
(46) ANNA LYNCH	2.00		H	\vdash		\vdash				
AT LARGE	2.00	х						0.	0.	0
AI DANGE	<u> </u>	Λ				L		U .	· · ·	

GREATER GREATER								COMMERCE		0850
Part VII Section A. Officers, Directors,		nplo	yee			ligh	est			
(A)	(B)			(C				(D)	(E)	(F)
Name and title	Average hours	(с		Posi all t			ly)	Reportable compensation	Reportable compensation	Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organization
47) AMY BAKER DIRECTOR	2.00	x						0.	0.	
48) SIG HUTCHINSON	2.00		\vdash	Н		\vdash				
DIRECTOR		x						0.	0.	
(49) MONIKA JOHNSON-HOSTLER	2.00			Н	-	H				
DIRECTOR		x						ĺ 0.	0.	1
(50) BETH TYNER JONES	2.00	<u> </u>		Н						
DIRECTOR		x						0.	0.	
(51) CURT LADIG	2.00								_	
DIRECTOR		Х						0.	0.	
(52) GEOFF LANG	2.00			П				**	· <u> </u>	
DIRECTOR		X						0.	0.	
53) MICHAEL MUNN	2.00									
DIRECTOR		Х						0.	0.	
(54) BRUCE SARGENT	2.00			П						
DIRECTOR		X		ĺĺ				0.	0.	
(55) J.R. SHEARIN	2.00									
DIRECTOR		Х						0.	0.	
(56) MATT SMITH	2.00									
DIRECTOR		Х						0.	0.	
(57) MIKE SMITH	2.00	ĺ		ĺĺ	1	i				l
DIRECTOR		Х						0.	0.	
(58) KYLE STILL	2.00							_	_	
DIRECTOR		Х				L_		0.	0.	
(59) CRYSTAL SUAZO	2.00								_	
DIRECTOR		Х	L					0.	0.	
(60) SUMIT VOHRA	2.00									
DIRECTOR	40.00	X	<u> </u>					0.	0.	
(61) JIM WHITE	40.00					١.,		114 100	_	0 01
CONTROLLER	40.00	ļ			<u> </u>	X		114,188.	0.	8,91
(62) MICHAEL HALEY	40.00	{			1			111 (41	_	11 10
SENIOR VP OF ECON. DEV.	40.00	 	\vdash	dash	<u> </u>	Х		111,641.	0.	11,16
(63) JANET CARR	40.00	-				.		141 670		14 10
GENERAL MGR./SENIOR VP	40.00	<u> </u>	_	$\vdash \vdash$	<u> </u>	Х		141,679.	0.	14,16
(64) JOE MILAZZO II	40.00	1			1	_~		140 202	0.	14 02
EXECUTIVE DIRECTOR		\vdash		H	\vdash	X		140,303.		14,03
										-
	<u> </u>		L			<u> </u>				

56-0370850 GREATER RALEIGH CHAMBER OF COMMERCE Form 990 (2016) Page 9 Part WII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) (D) Revenue excluded from tax under Unrelated Related or Total revenue exempt function husiness sections 512 - 514 revenue revenue 1 a Federated campaigns 2,127,899 b Membership dues 1c c Fundraising events 1d Related organizations 559,328 e Government grants (contributions) 1e f All other contributions, gifts, grants, and 363,373 similar amounts not included above 84,917 g Noncash contributions included in lines 1a-1f \$ 3,050,600. h Total. Add lines 1a-1f Business Code 2,195,435,2,195,435 900099 PROGRAMS/EVENTS Program Service Revenue **b REGIONAL TRANSPORTATIO** 401,792 900099 401,792. **COMMUNITY AFFAIRS** 900099 391,250. 391,250 100,000. 100,000. MEMBER SERVICE REVENUE 541800 MEMBER DISCOUNT REVENU 541900 19,096. 19,096. 13,421. 13,421. 511140 f All other program service revenue 120,994 Total. Add lines 2a-2f Investment income (including dividends, interest, and 4,069. 4,069 other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (ı) Real (II) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c) See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events

632009 11-11-16

11 a

4,069.

132,517.

Business Code

All other revenue

Total. Add lines 11a-11d

Total revenue. See instructions.

Part IV, line 19 **b** Less direct expenses

and allowances

b Less cost of goods sold

9 a Gross income from gaming activities See

Net income or (loss) from gaming activities
 a Gross sales of inventory, less returns

c Net income or (loss) from sales of inventory

Miscellaneous Revenue

6,175,663.2,988,477.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (A) (B) Program service (D) Do not include amounts reported on lines 6b, C Total expenses Management and general expenses Fundraising 7b. 8b. 9b. and 10b of Part VIII. expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 2 Grants and other assistance to domestic individuals See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 785,701 229,616. 556,085. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 1,470,706. 920,936. 38,978. 510,792. Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 311,063. 101,106. 112,593. 97,364. Other employee benefits 85,955. 163,466. 41,055. 36,456. 10 Payroll taxes Fees for services (non-employees) a Management Legal 50,543. 50,543. c Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees f Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.) 889,759. 889,759. 12 Advertising and promotion 86,832. 3,018. 83,814. 13 Office expenses 14 Information technology 15 Royalties 127,724. 127,724. 16 Occupancy 65,421. 52,334. 8.022. 5,065. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 355,749. 355,749. 19 Conferences, conventions, and meetings 20 Interest 21 Payments to affiliates 106,229. 106,229. Depreciation, depletion, and amortization 22 193,826. 167,808. 26,018. 23 Insurance Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 747,533. 747,533 EVENT EXPENSES ADMINISTRATIVE FEES 580,807. 580.807. MEMBER DISCOUNT & APPRE 279,634. 7,735. 271,899. 1,334. OTHER TAXES & LICENSES 139,975. 138,641. 162,788. 306,717. 78,968. 64,961. All other expenses Total functional expenses. Add lines 1 through 24e 6,661,685. 4,306,478. 1,368,670. 986,537. Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here If following SOP 98-2 (ASC 958-720)

632010 11-11-16

Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (B) (A) End of year Beginning of year 600. 600. Cash - non-interest-bearing 2,793,759. 2,673,520. 2 2 Savings and temporary cash investments 2,142,519. 1,471,194. 3 3 Pledges and grants receivable, net 375,462. 264,400. Accounts receivable, net Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L. 7 Notes and loans receivable, net R Inventories for sale or use 3,410. 2,014. 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 2,813,922. basis Complete Part VI of Schedule D 10a 968,958. 1,844,964. 934,945. 10b 10c b Less accumulated depreciation 11 Investments - publicly traded securities 12 Investments - other securities See Part IV, line 11 12 Investments - program-related See Part IV, line 11 13 13 14 14 Intangible assets 15 15 Other assets. See Part IV. line 11 6,130,456. 5,500,925. Total assets. Add lines 1 through 15 (must equal line 34) 16 85,984. 288,640. 17 17 Accounts payable and accrued expenses 18 18 Grants payable 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 23 23 Secured mortgages and notes payable to unrelated third parties 24 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of 1,458,432. 1,517,579. 25 Schedule D 1,747,072. 1,603,563. Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here X and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 1,302,681. 1,132,039. 27 Unrestricted net assets 3,070,703. 2,755,323. 28 Temporarily restricted net assets 28 10,000. 10,000. Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 30 30 Capital stock or trust principal, or current funds 31 31 Paid-in or capital surplus, or land, building, or equipment fund

> 5,500,925. Form **990** (2016)

3,897,362.

32

33

4,383,384.

6,130,456.

Total net assets or fund balances

Total liabilities and net assets/fund balances

Retained earnings, endowment, accumulated income, or other funds

Form	990 (2016) GREATER RALEIGH CHAMBER OF COMMERCE	<u> 56-0</u>	<u>370850</u>	Pag	_{je} 12
Pai	1 XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
•					
1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,175		
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,661		
3	Revenue less expenses Subtract line 2 from line 1	3	-486		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4,383	<u>3,3</u>	<u>84.</u>
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	3,897	7,3	<u>62.</u>
Pai	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990. Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a		i	
	separate basis, consolidated basis, or both.			ł	
	Separate basis Consolidated basis Both consolidated and separate basis			_	
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basıs,		ļ	
	consolidated basis, or both:				
	Separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audıt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch		1 1		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil	ngle Audıt		}	177
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		
			Form !	99U (2016)

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2016

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations: Complete Part I-A only

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

	() (see separate instructions	s , tnen organizations: Complete Part III.			
	me of organization	organizations. Complete Fart III.		Empl	oyer identification number
	GRE	ATER RALEIGH CHAMI	BER OF COMMERCE	s .	56-0370850
Pa		the organization is exempt			
2	Provide a description of the Political campaign activity of Volunteer hours for political	•	oolitical campaign activities ii	n Part IV ► \$	
Pá	art I-B Complete if t	the organization is exempt	under section 501(c)(3).	
ч—		cise tax incurred by the organizatio		<u>▶</u> \$	
	=	cise tax incurred by organization m			
	-	a section 4955 tax, did it file Form	•	•	Yes No
	a Was a correction made?		•		Yes No
t	b If "Yes," describe in Part IV				
Pa	art I-C Complete if t	he organization is exempt	under section 501(c),	except section 501(c)(3).
1	Enter the amount directly e	expended by the filing organization f	for section 527 exempt funct	ion activities > \$	
2	Enter the amount of the filir	ng organization's funds contributed	to other organizations for se	ection 527	
	exempt function activities			▶\$	
3	Total exempt function expe	enditures Add lines 1 and 2 Enter h	nere and on Form 1120-POL,		
	line 17b			▶\$	
4		le Form 1120-POL for this year?			└── Yes └── No
5		s and employer identification numb			
		organization listed, enter the amour			
		were promptly and directly delivered PAC) If additional space is needed,			te segregated fund or a
	·		· · · · · · · · · · · · · · · · · · ·	1	1
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

LHA

632041 11-10-16

Schedule C (Form 990 or 990 EZ) 2016 G Part II-A Complete if the orga	nization is ex	empt under section	on 501(c)(3) and file	ed Form 5768 (0370850 Page election under
section 501(h)).					
A Check 🕨 📖 if the filing organization	on belongs to an a	ffiliated group (and list	n Part IV each affiliated	group member's na	me, address, EIN,
expenses, and share	•	·			
B Check 🕨 📖 if the filing organization	on checked box A	and "limited control" pr	ovisions apply.		
	on Lobbying Exp tures" means am	oenditures ounts paid or incurred	.)	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influe	ence public opinio	(grass roots lobbying)			
b Total lobbying expenditures to influe	•				
c Total lobbying expenditures (add line	-	, (,9)	<u> </u>		
d Other exempt purpose expenditures	•				
e Total exempt purpose expenditures		1d)	•		
f Lobbying nontaxable amount. Enter	•	•	th columns		
If the amount on line 1e, column (a) or		obbying nontaxable an			
Not over \$500,000		of the amount on line 1			
Over \$500,000 but not over \$1,000,		000 plus 15% of the ex			
Over \$1,000,000 but not over \$1,500		000 plus 10% of the ex			
Over \$1,500,000 but not over \$17,00		000 plus 5% of the exc	ess over \$1,500,000		
Over \$17,000,000	\$1,00	0,000			
- 0	- 050/ - f l 40				
g Grassroots nontaxable amount (ente	•		-		
h Subtract line 1g from line 1a If zero	•		-		
i Subtract line 1f from line 1c If zero c	•	and an artist at the control of the	L		
j If there is an amount other than zero		or line 11, did the organiz	zation file Form 4/20		
reporting section 4911 tax for this ye					Yes N
(Some organizations that	it made a section	veraging Period Unde 501(h) election do not arate instructions for l	t have to complete all c	of the five columns	below.
	Lobbying Exp	enditures During 4-Ye	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount				······································	
(150% of line 2a, column(e))					
c Total lobbying expenditures					
d Crossvests pontavalila amazini					
d Grassroots nontaxable amount		-	 		
e Grassroots ceiling amount (150% of line 2d, column (e))					
(277 27 27 27 27 27 27 27 27 27 27 27 27		-	 		
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2016

Schedule C (Form 990 or 990-EZ) 2016 GREATER RALEIGH CHAMBER OF COMMERCE 56-037085 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

of the lobbying activity	(6	3)	(b)		
of the lobbying activity	Yes	No	Amo	ount	
During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of. a Volunteers?					
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
c Media advertisements?d Mailings to members, legislators, or the public?		-			
e Publications, or published or broadcast statements?	-				
f Grants to other organizations for lobbying purposes?	-				
g Direct contact with legislators, their staffs, government officials, or a legislative body?	<u> </u>		<u> </u>		
 h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? 					
j Total Add lines 1c through 1i	-		<u> </u>		
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b If "Yes," enter the amount of any tax incurred under section 4912					
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	<u> </u>				
Part III-A Complete if the organization is exempt under section 501(c)(4), se	ction 501(c)	(5), or se	ction		
501(c)(6).		(-),			
			Yes	No	
1 Were substantially all (90% or more) dues received nondeductible by members?		1		X	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		Х	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures fro	m the prior yea	r? 3		X	
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answer answered "Yes."			τ III-A, III	ie 3, is	
1 Dues, assessments and similar amounts from members		1	-		
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)	olitical				
expenses for which the section 527(f) tax was paid).					
a Current year		2a			
a Current yearb Carryover from last year		2b			
 a Current year b Carryover from last year c Total 		2b 2c			
 a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 		2b			
 a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the 	excess	2b 2c			
 a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the does the organization agree to carryover to the reasonable estimate of nondeductible lobbying a 	excess	2b 2c 3			
 a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the 	excess	2b 2c			

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047 16 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Employer identification number

Nam	e of the organization GREATER RALEIGH CH	AMBER OF COMMERCE	Em	ployer identification number 56-0370850
Pa			s or Accou	
تنا	organization answered "Yes" on Form 990, Part IV, Iir			
	organization anomored 100 or 1 or 1000, 7 arc 10, 11	(a) Donor advised funds	(b) Fur	ids and other accounts
1	Total number at end of year	(.,,	(47.5	
2	-			
	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in	-	sea tunas	
	are the organization's property, subject to the organization's	<u> </u>		L Yes L No
6	Did the organization inform all grantees, donors, and donor a	• •	•	
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	conterring	
Бо	impermissible private benefit? rt II Conservation Easements. Complete if the ori		D- (1)(1)	Yes No
			Part IV, line 7	· · · · · · · · · · · · · · · · · · ·
1	Purpose(s) of conservation easements held by the organizat			
	Preservation of land for public use (e.g., recreation or e	· —		
	Protection of natural habitat	Preservation of a cer	tified historic	structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form	of a conserv	
	day of the tax year.		<u> </u>	Held at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic str	ructure included in (a)	_2c	
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic struct	ture	
	listed in the National Register		2d	
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by th	e organizatio	n during the tax
	year >			
4	Number of states where property subject to conservation ea	sement is located >		
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of		
	violations, and enforcement of the conservation easements i	t holds?		L Yes L No
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing con	iservation eas	sements during the year
				
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserva	ation easemei	nts during the year
	▶ \$			
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170)(h)(4)(B)(i)	
	and section 170(h)(4)(B)(ii)?			└ Yes
9	In Part XIII, describe how the organization reports conservati	on easements in its revenue and expense	e statement, a	and balance sheet, and
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describes	the organiza	tion's accounting for
	conservation easements			
Pa	rt III Organizations Maintaining Collections o	f Art, Historical Treasures, or O	ther Simil	ar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8		
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue states	ment and bala	ance sheet works of art,
	historical treasures, or other similar assets held for public exl	hibition, education, or research in furthera	ance of public	service, provide, in Part XIII,
	the text of the footnote to its financial statements that descri	bes these items		
ь	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statemen	t and balance	e sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ea	ducation, or research in furtherance of pu	ıblıc service, i	provide the following amounts
	relating to these items	•		•
	(i) Revenue included on Form 990, Part VIII, line 1		•	\$
	(ii) Assets included in Form 990, Part X			\$
2	If the organization received or held works of art, historical tre	asures, or other similar assets for financia	al gain, provid	
_	the following amounts required to be reported under SFAS 1		ga, provid	· -
а	Revenue included on Form 990, Part VIII, line 1	v iee soo, rolating to tress trems.	•	\$
	Assets included in Form 990, Part X			\$
	7.000to indiaded in 1 Gilli 000, 1 art A			<u> </u>

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2016

-		RALEIGH C								Page 2
Par	1 III Organizations Maintaining C	collections of Ar	t, Histo	rical T	reasures, o	or Other	Simila	ar Asse	ts (continu	ued)
3	Using the organization's acquisition, accessi	on, and other record	s, check a	ny of the	following tha	at are a sig	nıfıcant u	use of its	collection	rtems
•	(check all that apply)									
а	Public exhibition	d			change progra	ams				
b	Scholarly research	е	L Ott	ner		_				
С	Preservation for future generations									
4	Provide a description of the organization's co							se in Par	t XIII	
5	During the year, did the organization solicit o					er sımılar a	issets		7	
	to be sold to raise funds rather than to be ma					_			Yes	No_
Par	t IV Escrow and Custodial Arran		te if the or	ganızatı	on answered	"Yes" on F	orm 990	, Part IV,	lıne 9, or	
	reported an amount on Form 990, Par					_				
1a	Is the organization an agent, trustee, custodi	an or other intermed	liary for co	ntributio	ns or other as	sets not ir	ncluded		٦	<u> </u>
_	on Form 990, Part X?								」Yes	└── No
Ь	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing tab	le						
							-		Amount	
	Beginning balance						1c			
	Additions during the year						1d			
_	Distributions during the year						1e			
f	Ending balance						<u>1f</u>		T	1 1
	Did the organization include an amount on Fo						y?		Yes	⊢ No
Par	If "Yes," explain the arrangement in Part XIII									<u> </u>
[Fai	rt V Endowment Funds. Complete in	·· ·						aara baali	4.3 Faur	reare beek
	man a constant	(a) Current year	(b) Prio	r year	(c) Two year	rs dack (c) Three ye	ears back	(e) Four y	ears back
1a	Beginning of year balance					_				
	Net investment earnings, gains, and losses		 -		 					
	Grants or scholarships									
е	Other expenditures for facilities									
	and programs				 					
Т	Administrative expenses				 	<u></u>				
9	End of year balance		- // 1		'a' balalaa					
2	Provide the estimated percentage of the curr	rent year end balanc		column (a)) neid as					
	Board designated or quasi-endowment	<u></u> %	_%							
	Permanent endowment ► Temporarily restricted endowment ►	% %								
C	The percentages on lines 2a, 2b, and 2c sho									
22	Are there endowment funds not in the posse	•	stion that a	ro bold (and administs	rad for the	orannia.	ation		
Ja	by	SSION OF THE ORGANIZA	auon mat a	ie neiu a	and administe	rea for the	organiza	ation		res No
	(i) unrelated organizations								3a(i)	140
	(ii) related organizations								3a(ii)	- -
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on Sch	edule R2	,				3b	
4	Describe in Part XIII the intended uses of the								[00]	
	t VI Land, Buildings, and Equipm		THE TOTAL TUE							
	Complete if the organization answered). Part IV. Ii	ne 11a 3	See Form 990). Part X. III	ne 10.			
	Description of property	(a) Cost or ot			t or other		umulated	a T	(d) Book	value
	Dood, pitch of property	basis (investm	-		(other)	` '	eciation	_	(u) Doon	value
1a	Land	<u> </u>			3,739.			$\neg \vdash$	113	,739.
	Buildings	_			9,204.	1,2	14,97	79.		,225.
	Leasehold improvements	***		<u> </u>				$\neg +$		
	Equipment			93	30,979.	5.5	99,98	35.	330	,994.
	Other		<u> </u>							
Total	Add lines 1s through 1e (Column (d) must ex	aual Form 990 Part	Y column	(P) //po	100)				968	958.

Schedule D (Form 990) 2016

Part X

(A)(B) (C) (D) (E) (F) (G) (H)

> (1) (2)(3)(4) (5) (6)(7)(8)

> (1) (2) (3)(4)(5)(6)(7)(8) (9)

> > Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

1	(a) Description of hability	(b) Book value
(1)	Federal income taxes	
(2)	DEFERRED REVENUE	1,463,767.
(3)	ACCRUED LIABILITIES	53,812.
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col (B) line 25)	1,517,579.

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII LX Schedule D (Form 990) 2016

PART XI, LINE 2D - OTHER ADJUSTMENTS:

GREATER RALEIGH CHAMBER OF COMMERCE COMMUNITY DEVELOPMENT

2014 OR 2013.

CHAMBER DID NOT HAVE ANY INTEREST OR PENALTIES ACCRUED AT SEPTEMBER 30,

Schedule D (Form 990) 2016 Part XIII Supplemental Inform	GREATER RALEIGH	CHAMBER OF COMMERCE	56-0370850 Page 5
Part XIII Supplemental Inform	mation (continued)		
FOUNDATION			364,470.
			
PART XII, LINE 2D -	OTHER ADJUSTMENT	rs:	
GREATER RALEIGH CHAN	MBER OF COMMERCE	COMMUNITY DEVELOPMENT	
FOUNDATION			399,906.
			
·			
	 		
			

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

GREATER RALEIGH CHAMBER OF COMMERCE

Employer identification number 56-0370850

Pa	art I Questions Regarding Compensation						
			Yes	No			
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			ĺ			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items						
	First-class or charter travel Housing allowance or residence for personal use	'		ĺ			
	Travel for companions Payments for business use of personal residence			ĺ			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			ĺ			
	Discretionary spending account L Personal services (such as, maid, chauffeur, chef)						
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	ایدا	х	ĺ			
2	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	_				
2	2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?						
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	_2_	X				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's						
Ū	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to						
	establish compensation of the CEO/Executive Director, but explain in Part III	ĺ					
	X Compensation committee	ŀ					
	Independent compensation consultant X Compensation survey or study	}					
	Form 990 of other organizations X Approval by the board or compensation committee			ĺ			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing	İ					
	organization or a related organization:			_			
а	Receive a severance payment or change-of-control payment?	4a		X			
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X			
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х			
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	1					
_	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.	1		ŀ			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation						
_	contingent on the revenues of	5a		Í			
	The organization? Any related organization?	5b					
	If "Yes" on line 5a or 5b, describe in Part III	 					
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	1		ĺ			
Ū	contingent on the net earnings of			i '			
а	The organization?	6a		ĺ			
	Any related organization?	6b					
	If "Yes" on line 6a or 6b, describe in Part III						
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments	<u> </u>					
	not described on lines 5 and 6? If "Yes," describe in Part III	7					
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the						
	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8					
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in						
	Regulations section 53 4958-6(c)?	9					

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2016

GREATER RALEIGH CHAMBER OF COMMERCE

56-0370850

Page 2

Schedule J (Form 990) 2016

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(Q)·(i)(B)	in column (B) reported as deferred on prior Form 990 •
(1) ADRIENNE COLE	Ξ	194,920.		13,821.	20,87	0.	229,61	0
PRESIDENT	(ii)			0		0		0.
(2) JANET CARR	Ξ	140,846.	:	833.	14,16	0	155,84	0
	▣	0		- 1		0	,	0
(3) JOE MILAZZO II	Ξ	120,018.		20,285.	14,03	0	154,33	0
EXECUTIVE DIRECTOR	⊞	0	0	0	0	0.	0	0
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	Ξ							
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629119 NO.NO.16				43			Schedu	Schedule J (Form 990) 2016

SCHEDULE M (Form 990)

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

2016

OMB No 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Attach to Form 990.

► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

GREATER RALEIGH CHAMBER OF COMMERCE

Employer identification number 56-0370850

Par	t I Types of Property								
		(a) Check if applicable	(b) Number of contributions or	(c) Noncash contribu amounts reported	l on	Method of noncash contri		_	s
	Art Works of art		items contributed	Form 990, Part VIII,	ine 1g				
1 2	Art - Works of art Art - Historical treasures	_							
3	Art - Fractional interests								
4	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes								
8	Intellectual property								
9	Securities · Publicly traded								
10	Securities - Closely held stock								
11	Securities - Partnership, LLC, or								
	trust interests								
12	Securities - Miscellaneous								
13	Qualified conservation contribution -								
	Historic structures								
14	Qualified conservation contribution - Other								
15	Real estate - Residential								
16	Real estate - Commercial								
17	Real estate - Other								
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22 23	Historical artifacts Scientific specimens								
23 24	Archeological artifacts								
25	Other (CAROLINA HURR)	X	1	30.0	000.	FMV			
26	Other (FURNITURE)	X	1		000.				
27	Other (MARKETING)	Х	3		000.				
28	Other (AUDIT SERVICE)	X	1	10,0	000.	FMV			
29	Number of Forms 8283 received by the organi	zation durin	g the tax year for o	contributions		-			
	for which the organization completed Form 82	83, Part IV,	Donee Acknowled	gement 2	9		_		
								Yes	No
30a	During the year, did the organization receive b	y contribution	on any property re	ported in Part I, lines	1 throu	gh 28, that it			
	must hold for at least three years from the dat	e of the initia	al contribution, and	d which isn't required	to be u	sed for			
	exempt purposes for the entire holding period	?					30a		X
þ	If "Yes," describe the arrangement in Part II								-يـــ
31	Does the organization have a gift acceptance	policy that r	equires the review	of any nonstandard	contribu	utions?	31		X
32a	Does the organization hire or use third parties	or related o	rganızatıons to sol	cit, process, or sell n	oncash				77
	contributions?						32a		X
	If "Yes," describe in Part II								
33	If the organization didn't report an amount in c	column (c) fo	or a type of propert	y for which column (a	ı) ıs che	ecked,	1 1		
	describe in Part II	_			_				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2016)

Schedule M (Form 990) (2016) GREATER RALEIGH CHAMBER OF COMMERCE	56-0370850	Page 2
Part II. Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, is reporting in Part I, column (b), the number of contributions, the number of items received, or a comb this part for any additional information	and whether the organiza	ation
PART I, OTHER TYPES OF PROPERTY:		
EVENT FACILITIES		
(A) CHECK IF APPLICABLE = X		
(B) NUMBER OF CONTRIBUTIONS = 2		
(C) REVENUE REPORTED ON FORM 990, PART VIII \$ 6917.		-
(D) METHOD OF DETERMINING REVENUE: FMV		
		
	 	
		<u> </u>
632142 08-23-16	Schedule M (Form 9	990) (2016)

SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990 OMB No 1545-0047 Open to Public Inspection

Name of the organization

GREATER RALEIGH CHAMBER OF COMMERCE

Employer identification number 56-0370850

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: MEMBER BUSINESSES. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: THE ORGANIZATION MAINTAINS A DEPARTMENT WHOSE FUNCTION IS TO PROMOTE CIVIC AND COMMUNITY DEVELOPMENT AND EDUCATION. REVENUE \$ 485,101. EXPENSES \$ 302,799. INCLUDING GRANTS OF \$ 0. FORM 990, PART VI, SECTION B, LINE 11B: CPA FIRM SENDS DRAFT TO OFFICER FOR REVIEW. FORM 990, PART VI, SECTION B, LINE 12C: THE BOARD MAINTAINS A CONFLICT OF INTEREST POLICY THAT IN THE COURSE OF MEETINGS OR ACTIVITIES, EVERYONE WILL DISCLOSE ANY INTERESTS IN A TRANSACTION OR DECISION WHERE HE/SHE, INCLUDING THEIR BUSINESS OR OTHER NON-PROFIT AFFILIATIONS, FAMILY AND/OR SIGNIFICANT OTHER, EMPLOYER OR CLOSE ASSOCIATES MAY HAVE A CONFLICT. AFTER DISCLOSURE OF ANY POSSIBLE CONFLICT OF INTEREST, THE PERSON WILL BE ASKED TO LEAVE THE ROOM FOR THE DISCUSSION AND WILL NOT BE PERMITTED TO VOTE ON THE QUESTION. FORM 990, PART VI, SECTION B, LINE 15: STEP 2 IS TO STEP 1 IS TO PRESENT SALARIES TO THE COMPENSATION COMMITTEE. COMPARE WITH THE NATIONAL ORGANIZATION COMPENSATION SURVEY. STEP 3 IS APPROVAL BY THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2016)

Schedu	ıle O (Form	990 or 9	90-EZ) (2010	6)									Page 2
	of the organ	ızatıon	GREAT	ER RALEI	GH_	CHAMBER	OF	СОММ	ERCE		Employe 56-	r identificat -037085	ion number
UPOI	REQU	EST								<u></u>			
FORM	1 990,	PAR	T XII,	LINE 2C	:								
THE	AUDIT	СОМ	MITTEE	PROCESS	OF	REVIEW	HAS	NOT	CHANGED	FROM	THE	PRIOR	
YEAR	ι.					_							
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SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

▶ Attach to Form 990.

2016

OMB No 1545-0047

Open to Public Inspection

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 56-0370850

Schedule R (Form 990) 2016 (g) Section 512(b)(13) 운 controlled entity? × Direct controlling Yes entity Identification of Related Tax-Exempt Organizations. Complete If the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year Direct controlling entity End-of-year assets status (if section 501(c)(3)) e Public charity LINE 7 Total income Exempt Code section 501(C)(3) Legal domicile (state or Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33 Legal domicile (state or foreign country) foreign country) GREATER RALEIGH CHAMBER OF COMMERCE Primary activity CIVIC BETTERMENT AND ECONOMIC DEVELOPMENT Primary activity For Paperwork Reduction Act Notice, see the Instructions for Form 990. COMMUNITY DEVELOPMENT POUNDATION - 56-14, P. Name, address, and EIN (if applicable) GREATER RALEIGH CHAMBER OF COMMERCE Name, address, and EIN O. BOX 2978, RALEIGH, NC 27602 of related organization of disregarded entity Name of the organization Part II Part

56-0370850

Page 2

GREATER RALEIGH CHAMBER OF COMMERCE Schedule R (Form 990) 2016

Part III

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year

General or Percentage managing ownership 3 Yes Code V-UBI amount in box 20 of Schedule -K-1 (Form 1065) N Yes No Disproportionate allocations? Ξ Share of end-of-year assets <u>6</u> Share of total Income Predominant income (related, unrelated, excluded from tax under sections 512-514) (d)
| Direct controlling | entity (c)
Legal
domicile
(state or
foreign
country) Primary activity Ð Name, address, and EIN of related organization

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year Part IV

Schedule R (Form 990) 2016 GREATER RALEIGH CHAMBER OF COMMERCE Part V Transactions With Related Organizations Complete if the commentation of the Complete in the commentation of the Complete in the Complet

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Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule 1. During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II.IV?	ons with one or more r	elated organizations listed	n Darts II.IV.	Yes No
a Receipt of (i) interest, (ii) annuties, (iii) royalties, or (iv) rent from a controlled entity	tıty			1a X
b Gift, grant, or capital contribution to related organization(s)				
c Gift, grant, or capital contribution from related organization(s)				1c X
d Loans or loan guarantees to or for related organization(s)				1d X
e Loans or loan guarantees by related organization(s)				1e X •
f Dividends from related organization(s)				*
g Sale of assets to related organization(s)				
				E +
i Exchange of assets with related organization(s)				
j Lease of facilities, equipment, or other assets to related organization(s)				
k Lease of facilities, equipment, or other assets from related organization(s)				*
I Performance of services or membership or fundraising solicitations for related organization(s)	ganization(s)			
m Performance of services or membership or fundraising solicitations by related organization(s)	ganization(s)			1m X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	ation(s)			1n X
 Sharing of paid employees with related organization(s) 				1o X
p Reimbursement paid to related organization(s) for expenses				
				1q X
r Other transfer of cash or property to related organization(s)				*
s Other transfer of cash or property from related organization(s)				
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete t	his line, including covered	relationships and transaction thresholds	
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	nolved
GREATER RALEIGH CHAMBER OF COMMERCE (1) COMMUNITY DEVELOPMENT FOUNDATION	0	2,353.COST	COST	
(2)				
(3)	i			
(4)				
(5)				
(9)				
632163 09-06-16	51		Schedule	Schedule R (Form 990) 2016

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

ואמווה, מתחופטט, מווס בווא	Primary activity	Legal domicile	Predominant income partners sec	all Share of	Share of	Dispropor-	Code V-UBI	General or	(n) Percentage
of entity		(state or foreign country)	(related, unrelated, excluded from tax under sections 512-514)		end-of-year assets	tionate allocations?	amount in box 20 managing ownership of Schedule K-1 partner? (Form 1065) Yes No	managing partner?	ownership
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