20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

BA 11/1	6/2020 1 00 PM					29	4932	205	0 9 1	
	n 990 January 2020) Imment of the Treas	Under sec	tion 501(c), 527, ▶ Do not enter s	rganization E or 4947(a)(1) of the Int ocial security number irs gov/Form990 for in	ternal Revenus s on this forn	ie Code (ex n as it may	cept private fou be made public.	ndations)	OMB No 1545-0047 2019 Open to	
ΑI	For the 2019 (lendar year, or tax y	ear beginning	, and	d ending					
ВС	heck if applicable	Name of organization	Norfolk S	Southern Corp	poration	Post-	,	D Employe	r identification number	
\square	ddress change		Retiremen	nt Benefits 7	Trust					
	·	Doing business as						54-1	607774	
₽"	lame change	Number and street (or P O		•			Room/suite	E Telephone number		
	nitial return	1200 PEACHTE		470-1	<u> 367-4900 </u>					
	inal retum/ erminated	City or town, state or proving	ice, country, and ZIP	or foreign postal code						
	mended return	Atlanta		GA 30309				G Gross rece	eipts\$ 17,234,816	
\equiv		Name and address of princ	ipal officer				H(a) Is this a g	roup return for c	ubordinates Yes X No	
^	pplication pending						n(a) is tills a g	oup return for a		
							H(b) Are all su	bordinates incl	uded? Yes No	
							if "No	," attach a list	(see instructions)	
1 1	Tax-exempt status	501(c)(3) X 5	01(c) (9) <	(insert no) 4947	7(a)(1) or	527				
		'A					H(c) Group ex	emption numbi	er >	
K	orm of organization	Corporation X Trus	Association	Other >		L	Year of formation 1	991	M State of legal domicile VA	
P	artil Su	nmary								
		cribe the organization'	s mission or mo:	st significant activities						
Activities & Governance	2 Check th3 Number of4 Number of5 Total num	box if the organ voting members of the independent voting more of individuals emplore of volunteers (estir	nued its operations or y (Part VI, line 1a) overning body (Part V year 2019 (Part V, li	/I, line 1b)	R	25% of its net s ECEIVEL DV 2 5 2020	3 (4) (5) (6)	3 0 0		
	7a Total unr	lated business revenue	e from Part VIII,	cotumn (C), line 12		V		07a	7,224	
_	b Net unrel	ted business taxable ii	ncome from Forr	n 990-T, line 39		- DE	SDEM: U	<u>T 76 </u>	6,224	
				11 11 - Q1	Δ'	<u> </u>	Prior Ye	ar	Current Year	
Revenue		ons and grants (Part V	•	11 16 M	\mathcal{O}				0	
le l	_	ervice revenue (Part V					16 01	6 670		
Ş.		t income (Part VIII, col		•			16,01	0,0/2	17,234,816	
		nue (Part VIII, column		•			1.6 01	C C70	17 024 016	
		nue – add lines 8 throu			A), line 12)		16,01	6,6/2	17,234,816	
		d sımılar amounts paid	•							
		aid to or for members (0	
es		· · ·	er compensation, employee benefits (Part IX, column (A), lines 5–10)						0	
e u		ial fundraising fees (Pa							0	
Expenses		raising expenses (Part				0				
ш	17 Other ex	enses (Part IX, column	(A), lines 11a–1	1d, 11f-24e)				8,477	752,317	
.	18 Total exp	nses Add lines 13-17	(must equal Pa	rt IX, column (A), line	25)			8,477	752,317	
<u>:</u>	19 Revenue	ess expenses. Subtrac	t line 18 from lin	e 12			15,26		16,482,499	
5 8							Beginning of Cu	rrent Year	End of Year	

Partill Signature Block Under penalties of perjury, I declare that I have examined this feture, including accompanying schedules and statements, and to the best of my knowledge and belief, it is

true, corre	ect, and	a compie	ie Deci	aration of prepa	er (otner	ylar	officer) is based	n all informat	ion of which preparer has a	any kno	wieage				
								8					1		
Sign		Signatur	e of office	er ,							11	Date,	/		
Here		М.	R.	George	'	$\overline{}$			Chairman		11	1161	2020	Ó	
		Type or	print nam	e and title		1									
	Pr:nt/1	уре ргера	rer's nan	ne			Preparer's signa	ture III '	111	Date		Check	ıt l	PTIN	
Paid	Alle	n W. V	Vinsto				ľ	Alle	My	11/1	6/20	self-empl	loyed	P013289	918
Preparer	Fırm's	name	<u> </u>	Norfolk S	outhe	rn	-AVP Tax				Firm's E	IN Þ	52-118	88014	
Use Only				1200 Pe	acht	tre	e Stree	t NE -	Box 209					<u> </u>	<u> </u>
	Firm's	address	>	Atlanta	1, G/	A.	30309				Phone r	10 '	<u>470</u>	<u> -867-</u>	4900
May the IR	S disc	cuss this	return	with the prepa	rer show	vn a	bove? (see instr	uctions)						Yes	No

For Paperwork Reduction Act Notice, see the separate instructions. DAA

22 Net assets or fund balances Subtract line 21 from line 20

158,773,502

158,

461,868

311,634

171,839,888

171

336,310

503,578

		Corporation Post- 54-1	607774	Page 2
	Statement of Program Ser	vice Accomplishments is a response or note to any line in thi	s Part III	
1 Briefly des	cribe the organization's mission		s r art m	
Health	and Welfare Bene	fit Plans		
2 Doddha asa			and haded on the	
prior Form	janization undertake any significant 990 or 990-EZ? escribe these new services on Sche	program services during the year which were reduced.	not listed on the	Yes X No
services?	anization cease conducting, or ma	ke significant changes in how it conducts, any p	orogram	Yes X No
4 Describe the expenses	ne organization's program service a	ccomplishments for each of its three largest pr ganizations are required to report the amount of		
4a (Code N/A) (Expenses \$	including grants of \$) (Revenue \$)
4b (Code N/A) (Expenses \$	including grants of \$) (Revenue \$)
4c (Code N/A) (Expenses \$	including grants of \$) (Revenue \$)
·				
Ad Other	Annual (December 2011)	la ()		
(Expenses			Revenue \$	
	am service expenses			
DAA				Form 990 (2019)

Form 990 (2019) Norfolk Southern Corporation Post- 54-1607774

Part W Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 2 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to X 3 candidates for public office? If "Yes," complete Schedule C, Part I Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) X election in effect during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, 5 X assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 6 X "Yes," complete Schedule D, Part I 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," X 8 complete Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or X debt negotiation services? If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments X 10 or in quasi endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," X 11a complete Schedule D, Part VI b Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more X of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more X 11c of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets X 11d reported in Part X, line 16? If "Yes," complete Schedule D, Part IX X e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete X 12a Schedule D. Parts XI and XII b Was the organization included in consolidated, independent audited financial statements for the tax year? If 12b "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional X Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 14a 14a Did the organization maintain an office, employees, or agents outside of the United States? b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate X 14b foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or 15 X for any foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other X 16 assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on X 17 Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on X 18 Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? X 19 If "Yes," complete Schedule G, Part III 20a 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20b b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

X

21

Form 990 (2019)

15

16

16

excess parachute payment(s) during the year?

If "Yes," complete Form 4720, Schedule O

If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Form	990 (2019) Norfolk Southern Corporation Post- 54-1607774				D	age 6
	Governance, Management, and Disclosure For each "Yes" response to lines 2 th	rough	7h helow	and fo		
	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change	-				
	Check if Schedule O contains a response or note to any line in this Part VI	0,, 0				X
Sec	tion A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	3			110
	If there are material differences in voting rights among members of the governing body, or					
	if the governing body delegated broad authority to an executive committee or similar]				
	committee, explain on Schedule O					
b	Enter the number of voting members included on line 1a, above, who are independent	1 _b	0			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with	<u> </u>				
_	any other officer, director, trustee, or key employee?			2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct			H		
-	supervision of officers, directors, trustees, or key employees to a management company or other person?			3		x
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was file	ed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	-		5		X
6	Did the organization have members or stockholders?			6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint					
	one or more members of the governing body?			7a		x
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			· · ·		
-	stockholders, or persons other than the governing body?			7b		х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the	ear by	the following			
a	The governing body?	,,		8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b		Х
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at					
	the organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the	ntern	al Revenu	e Co	de.)	
					Yes	No
10a	Did the organization have local chapters, branches, or affiliates?			10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,					
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?			10b		X
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before fil	ng the	form?	11a		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990	_				
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a		X
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	ise to	conflicts?	12b		X
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"					
	describe in Schedule O how this was done			12c		X
13	Did the organization have a written whistleblower policy?			13		X
14	Did the organization have a written document retention and destruction policy?			14	X	
15	Did the process for determining compensation of the following persons include a review and approval by					
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision	?				
a	The organization's CEO, Executive Director, or top management official			15a		X
þ	Other officers or key employees of the organization			15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement					
	with a taxable entity during the year?			16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its					
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the					
	organization's exempt status with respect to such arrangements?	_		16b		X
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ▶ None					
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T	(Sectio	n 501(c)			
	(3)s only) available for public inspection. Indicate how you made these available. Check all that apply					
	Own website Another's website X Upon request Other (explain on Schedule O)					
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of in	terest	policy, and			
	financial statements available to the public during the tax year					
20	State the name, address, and telephone number of the person who possesses the organization's books and re	cords I	•			
A	W. Winston 1200 Peachtree Street NE					
_A	tlanta GA 3030	9	470	-86	7-4	900
DAA				Form	990	(2019)

					E4 4 60 0 0 0 0 4	
Form 990 (2019)	Noriolk	Southern	Corporation	Post-	54-160///4	

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Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and title	(B) Average hours per week (list any hours for	box	k, unle icer ar	Pos heck ss pe nd a d	rson recto	than o	an ee)	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(11-211033111100)	(** 21000 mileo)	related organizations
(1)M. R. George	0.00			_						
Chairman	0.00	X		<u> </u>		{ 		0	0	O
(2)B. N. Paul	0.00									
Trustee		x						o	0	O
(3) V. A. Sutherlan	0.00	^				╁─┤		- 0	U	
(3) V. A. Sucherian	0.00									
Trustee	0.00	x						О	o	O
(4) C.H. Allison	0.00	<u> </u>	 -			 	_			
(,, 0	0.00									
Controller	0.00	[x				o	0	C
(5)C. R. Neikirk		T				⇈				
	0.00		l							
Treasurer	0.00			X				0	0	C
(6) M. L. Thompson										
	0.00	ŀ	ļ							
Secretary	0.00		L.	X		\sqcup		0	0	<u></u>
(7)										
(8)										
(9)										
(10)				_						
(11)					<u> </u>					

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continue	Form 990 (2019) Norfolk	Southern	Corporation	Post-	54-160	7774	
	PartiVII	Section A. Office	rs, Directors, Tru	ustees, Key Employees,	and Highe	st Compens	ated Employees	(continued)

• (. Name	A) and title	(B) Average hours per week (list any	box	, unle	Pos heck ss pe nd a d	rson	than d is both or/trust	an ee)	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the
		hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	organization and related organizations
						-					
		<u> </u>									
	continuation she		, Sec	tior	ı A		<u> </u>	> > >			
2 Total numb		ncluding but not	limite on ►	ed to O	tho	se li	sted	abo	ve) who received more that	an \$100,000 of	Yes No
employee o For any indi organization individual Did any per	in line 1a? If "Yes, ividual listed on lin in and related orga son listed on line	"complete Schene 1a, is the sum inizations greate 1a receive or ac	edule of re or tha crue	J fo epor n \$1 com	<i>r suc</i> table 50,0	ch in e coi 000? satio	mper If "Y	iual nsati 'es,' om a	yee, or highest compensation and other compensation complete Schedule J for sample unrelated organization J for such person	n from the such	3 X 4 X 5 X
1 Complete the compensation	nis table for your fi	ive highest comp	oens	ated	ınde	eper	dent	cor	ntractors that received mor ndar year ending with or w	e than \$100,000 of	vear
		(A) d business address							Descrip	(B) tion of services	(C) Compensation
											-
2 Total numb	er of independent	contractors (inc	ludin	a bu	ıt no	t lim	ted t	0.15	ose listed above) who		
	ore than \$100,000									0	Form 990 (2019)

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Pa	rt V	Statement of Re Check if Schedule	venue e O contains	a respo	onse or no	ote to any line in	this Part VIII		
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a b c d e	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contributions) All other contributions, gifts, grants, and similar amounts not included above	<u> </u>					**************************************	
Cont and (g h	Noncash contributions included in lines Total. Add lines 1a–1f	1a-1f 1g	\$	•	[\$			
Program Service Revenue	2a b c d e		VACUA		Business Code		Service and the service and th		To consequence in the second s
		Total. Add lines 2a-2f	veriue		>				
	3 4 5	Investment income (includin other similar amounts) Income from investment of t Royalties			•	5,418,485		7,224	5,411,261
	6a b c	Gross rents Less rental expenses Rental inc or (loss) 6c	(ı) Real	(II) F	ersonal				
ıne		Gross amount from	(i) Secunties 1,816,331	(11)	Other	di	,		
Other Revenue		basis and sales exps Gain or (loss) 7b 7c 1	1,816,331		•	11,816,331	11,816,331		
ŧ o	8a	Gross income from fundraising a (not including \$ of contributions reported on line See Part IV, line 18 Less direct expenses					digital districts		
	С	Net income or (loss) from fu Gross income from gaming active See Part IV, line 19		s	>				
	С	Less direct expenses Net income or (loss) from ga Gross sales of inventory, les	ss		•				
		returns and allowances Less cost of goods sold Net income or (loss) from sa	10a 10b ales of inventor		•		,	Taken N	<u> </u>
Miscellaneous Revenue	11a b c				Business Code				
Mis R	e	All other revenue Total. Add lines 11a-11d	_		•				
	12	Total revenue. See instruc	tions	_		17,234,816	11,816,331	7,224	5,411,261 Form 990 (2019

Pa	Part IX Statement of Functional Expenses									
Secti	on 501(c)(3) and 501(c)(4) organizations must			complete column (A)						
	Check if Schedule O contains a res									
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses					
1	Grants and other assistance to domestic organizations									
	and domestic governments See Part IV, line 21									
2	Grants and other assistance to domestic									
	individuals See Part IV, line 22			,						
3	Grants and other assistance to foreign									
	organizations, foreign governments, and foreign	İ			,					
	individuals See Part IV, lines 15 and 16			ж	· · · · · · · · · · · · · · · · · · ·					
4	Benefits paid to or for members			. e, 19	·					
5	Compensation of current officers, directors,									
_	trustees, and key employees	-			· · · · · · · · · · · · · · · · · · ·					
6	Compensation not included above to disqualified									
	persons (as defined under section 4958(f)(1)) and									
-	persons described in section 4958(c)(3)(B)									
7	Other salaries and wages									
8	Pension plan accruals and contributions (include		:							
^	section 401(k) and 403(b) employer contributions)									
9	Other employee benefits									
10	Payroll taxes									
11	Fees for services (nonemployees) Management									
a h	Legal									
0	Accounting									
d	Lobbying									
u _	Professional fundraising services. See Part IV, line 1	7								
f	Investment management fees	,								
g g	Other (If line 11g amount exceeds 10% of line 25, column									
9	(A) amount, list line 11g expenses on Schedule O)									
12	Advertising and promotion									
13	Office expenses				-					
14	Information technology									
15	Royalties									
16	Occupancy									
17	Travel									
18	Payments of travel or entertainment expenses									
	for any federal, state, or local public officials									
19	Conferences, conventions, and meetings									
20	Interest	,								
21	Payments to affiliates			-						
22	Depreciation, depletion, and amortization			<u> </u>						
23	Insurance		······································							
24	Other expenses. Itemize expenses not covered									
	above (List miscellaneous expenses on line 24e If			'						
	line 24e amount exceeds 10% of line 25, column				1					
	(A) amount, list line 24e expenses on Schedule O)	T00 000								
а	Mortality/Other Ins. Char									
b	Investment Management Cha	159,409	,							
C										
d										
	All other expenses	750 047			ļ					
25	Total functional expenses. Add lines 1 through 24e	752,317	0	0						
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)									
	- 10.0 ming 001 00 2 [100 000 120]		·							

Part X | . Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (B) (A) Beginning of year End of year 3,008,608 Cash-non-interest-bearing 969.753 1 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 3 1,935,696 4 2,115,362 Accounts receivable, net 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 5 controlled entity or family member of any of these persons Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 6 7 7 Notes and loans receivable, net Inventories for sale or use 8 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b 10c b Less accumulated depreciation 462,702 336,814 11 11 Investments—publicly traded securities 12 Investments-other securities. See Part IV, line 11 12 13 13 Investments—program-related See Part IV, line 11 14 14 Intangible assets 155,405,351 158,773,502 166,379,104 15 Other assets See Part IV, line 11 15 171,839,888 16 16 Total assets. Add lines 1 through 15 (must equal line 33) Accounts payable and accrued expenses 17 17 18 Grants payable 18 19 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% 22 controlled entity or family member of any of these persons 23 Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X 461,868 336,310 of Schedule D 461,868 26 336.310 26 Total liabilities. Add lines 17 through 25 Organizations that follow FASB ASC 958, check here Balances and complete lines 27, 28, 32, and 33. 27 27 Net assets without donor restrictions 28 28 Net assets with donor restrictions Fund Organizations that do not follow FASB ASC 958, check here ▶X and complete lines 29 through 33. ō 29 29 Capital stock or trust principal, or current funds Net Assets 30 Paid-in or capital surplus, or land, building, or equipment fund 30 171,503,578 158,311,634 Retained earnings, endowment, accumulated income, or other funds 31 31 171,503,578 Total net assets or fund balances 158,311,634 32 32 158,773,502 33 171,839,888 Total liabilities and net assets/fund balances 33

Form **990** (2019)

orm	990 (2019) Norfolk Southern Corporation Post- 54-1607774			Pa	ge 12
	Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				_X_
1	Total revenue (must equal Part VIII, column (A), line 12)	1_	17,	234,	<u>816</u>
2	Total expenses (must equal Part IX, column (A), line 25)	2		<u>752,</u>	
3	Revenue less expenses Subtract line 2 from line 1	3	16,	482,	<u>499</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	158,	311,	634
5	Net unrealized gains (losses) on investments	5	18,	740,	<u> 763</u>
6	Donated services and use of facilities	6			
7	Investment expenses	7	-1,	567,	847
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9	-20,	463,	471
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line				
	32, column (B))	10	171,	503,	<u>578</u>
Pä	TIXII Financial Statements and Reporting				_
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other				Total Section
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		Ŀ	2a	X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or				
	reviewed on a separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?			2b X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a				
	separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separate basis				
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of				
	the audit, review, or compilation of its financial statements and selection of an independent accountant?		ن_ا	2c X	
	If the organization changed either its oversight process or selection process during the tax year, explain on		3		
	Schedule O		3.9		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the				
	Single Audit Act and OMB Circular A-133?		<u></u> :	3a	X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		1 :	3b	

Form **990** (2019)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

	of the organ			Employer	dentification number
		k Southern Corporation Post-			
		ment Benefits Trust			07774
Ra	TO .	Organizations Maintaining Donor Advised Complete if the organization answered "Yes"	Funds or Other Similar Funds on Form 990, Part IV, line 6.	or Accol	ınts.
			(a) Donor advised funds	(b)	Funds and other accounts
1	Total nu	mber at end of year			
2	Aggrega	te value of contributions to (during year)			
3		te value of grants from (during year)			•
4	Aggrega	te value at end of year			
5		organization inform all donors and donor advisors in writing	that the assets held in donor advised		
	funds ar	e the organization's property, subject to the organization's e	exclusive legal control?		Yes No
6	Did the d	organization inform all grantees, donors, and donor advisors	s in writing that grant funds can be used		
	only for	charitable purposes and not for the benefit of the donor or d	onor advisor, or for any other purpose		
		ng impermissible private benefit?			Yes No
Pa	rt II	Conservation Easements.			
		Complete if the organization answered "Yes"	on Form 990, Part IV, line 7.		
1	Purpose	(s) of conservation easements held by the organization (ch	eck all that apply).		
	Pres	ervation of land for public use (for example, recreation or e	ducation) Preservation of a historically	y important	land area
	Prote	ection of natural habitat	Preservation of a certified h	istoric struc	ture
	Pres	ervation of open space			
2	Complet	e lines 2a through 2d if the organization held a qualified cor	nservation contribution in the form of a co	nservation_	
	easeme	nt on the last day of the tax year			eld at the End of the Tax Year
а	Total nu	mber of conservation easements		2a	
b	Total ac	reage restricted by conservation easements		2b	
С	Number	of conservation easements on a certified historic structure	ıncluded ın (a)	2c	
d	Number	of conservation easements included in (c) acquired after 7/	25/06, and not on a		
		structure listed in the National Register		2d	
3	Number	of conservation easements modified, transferred, released	, extinguished, or terminated by the organ	ization durii	ng the
	tax year				
4	Number	of states where property subject to conservation easement	is located ▶		
5	Does the	e organization have a written policy regarding the periodic n	nonitoring, inspection, handling of		
	violation	s, and enforcement of the conservation easements it holds	?		Yes No
6	Staff and	d volunteer hours devoted to monitoring, inspecting, handling	g of violations, and enforcing conservatio	n easemen	ts during the year
	•				
7	Amount	of expenses incurred in monitoring, inspecting, handling of	violations, and enforcing conservation ea	sements du	ring the year
	▶ \$				
8	Does ea	ch conservation easement reported on line 2(d) above satis	sfy the requirements of section 170(h)(4)(B)(ı)	
	and sect	tion 170(h)(4)(B)(ii)?			Yes No
9	In Part X	(III, describe how the organization reports conservation eas	ements in its revenue and expense stater	ment and	
	balance	sheet, and include, if applicable, the text of the footnote to	the organization's financial statements tha	at describes	the
	organiza	tion's accounting for conservation easements			
1Pa	irt[[[]]	Organizations Maintaining Collections of A	Art, Historical Treasures, or Oth	ner Simil	ar Assets.
		Complete if the organization answered "Yes"	on Form 990, Part IV, line 8.		
1a	If the org	ganization elected, as permitted under FASB ASC 958, not	to report in its revenue statement and bal	ance sheet	works
	of art, hi	storical treasures, or other similar assets held for public ext	nibition, education, or research in furthera	nce of publi	С
	service,	provide in Part XIII the text of the footnote to its financial st	atements that describes these items.		
b	If the org	ganization elected, as permitted under FASB ASC 958, to re	eport in its revenue statement and balance	e sheet wor	ks of
	art, histo	orical treasures, or other similar assets held for public exhib	ition, education, or research in furtherance	e of public s	service,
	provide	the following amounts relating to these items			
	(i) Rev	enue included on Form 990, Part VIII, line 1		>	\$
	(ii) Asse	ets included in Form 990, Part X		•	\$
2		ganization received or held works of art, historical treasures	·	provide the)
	following	amounts required to be reported under FASB ASC 958 re	lating to these items		
а	Revenue	e included on Form 990, Part VIII, line 1		>	\$
b	Assets ı	ncluded in Form 990, Part X		<u> </u>	\$

	dule D (Form 990) 2019 Norfolk										Page 2
Ra	irtalla . Organizations Maintaini	ng Collections	of Art,	Historical	Treasure	s, or O	ther S	imila	r Ass	ets (cont	<u>ınued)</u>
3	Using the organization's acquisition, access collection items (check all that apply)	sion, and other recoi	rds, ched	ck any of the f	ollowing that	make sig	nıfıcant	use of	its		
а	Public exhibition	d 🗍	Loan or	exchange pro	ogram						
b	Scholarly research	e □	Other								
С	Preservation for future generations										
4	Provide a description of the organization's	collections and expla	ain how t	hey further the	e organizatio	n's exem	pt purpo	se in P	'art		
	XIII										
5	During the year, did the organization solicit	or receive donations	of art, h	nistorical treas	sures, or othe	er sımılar					
	assets to be sold to raise funds rather than	to be maintained as	part of t	he organizatio	on's collection	n?				Yes	No_
Pa	rt IV Escrow and Custodial A										
	Complete if the organization 990, Part X, line 21.	on answered "Ye	es" on I	Form 990,	Part IV, lir	ne 9, or	report	ed an	amo	unt on Fo	rm
1a	Is the organization an agent, trustee, custo	dian or other interme	diary for	contributions	or other as	sets not					
	included on Form 990, Part X?									Yes	☐ No
b	If "Yes," explain the arrangement in Part XI	II and complete the f	following	table							
										Amount	
С	Beginning balance							1c			
d	Additions during the year							1d			
е	Distributions during the year							1e			
f	Ending balance							1f			
2a	Did the organization include an amount on	Form 990, Part X, Irr	ne 21, fo	r escrow or cu	istodial acco	unt liabilit	y?			Yes	∐ No
	If "Yes," explain the arrangement in Part XI	II Check here if the	explanat	ion has been	provided on	Part XIII					
Pa	rtiV Endowment Funds.			_							
	Complete if the organization	on answered "Ye	es" on l	<u>Form 990,</u>	Part IV, Iir	<u>ne 10.</u>	·				
	Complete if the organization answered "Yes" on Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back									(e) Four yea	ars back
1a	Beginning of year balance									ļ	
þ	Contributions										
C	Net investment earnings, gains, and										
	losses										
	Grants or scholarships										
е	Other expenditures for facilities and										
	programs		ļ								
	Administrative expenses										
g	•				<u> </u>		L			L	
2	Provide the estimated percentage of the cu		ice (line	1g, column (a)) held as						
	Board designated or quasi-endowment	%									
	Permanent endowment ▶ %										
С	Term endowment ▶ %	14000/									
٥-	The percentages on lines 2a, 2b, and 2c sl			-4 b ald							
3a	Are there endowment funds not in the poss	session of the organi	zation th	at are neid ar	id administer	rea for the				\v-	
	organization by									Y€	s No
	(i) Unrelated organizations									3a(i)	
_	(ii) Related organizations			Cabadula D2						3a(ii)	+
D A	If "Yes" on line 3a(ii), are the related organ									3b	
E Da	Describe in Part XIII the intended uses of to irt VI Land, Buildings, and Eq		downlen	Tunus.							
	Complete if the organization		e" on l	Form 990	Part IV III	ne 11a	See F	orm 9	an P	art X line	10 د
	Description of property	(a) Cost or other		(b) Cost or o			ccumulate		JU, 11	(d) Book valu	
	pescription of property	(investment)		(oth			preciation			(=, = 50K Vall	
12	Land	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		ζ	•						
	Buildings		-						╅	· · · · ·	
	Leasehold improvements								+-		
	•								+		
	Equipment Other								+		
	I. Add lines 1a through 1e (Column (d) mus	at equal Form 990 P	art X co.	lumn (B) line	10c)	<u> </u>			.†		
					/						

166,379,104 (4) (5) (6) (7) (8) (9) 336,310 Total. (Column (b) must equal Form 990, Part X, col (B) line 25) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII Schedule D (Form 990) 2019

PartiXIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line

2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Schedule D (Fo	orm 990) 2019	Norfolk	Southern	Corporation	Post-	54-160	7774	<u> </u>	Page 5
Part XIII	Suppleme	ntal Informat	ion (continued)				_		
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SCHEDULE O (Form 990 or 990-EZ) Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Department of the Treasury Internal Revenue Service Name of the organization

Name of the organization Norfolk Southern Corporation Post-Retirement Benefits Trust Inspection
Employer identification number

OMB No 1545-0047

2019

<u>මැත්තුව</u>

54-1607774

Form 990, Part VI, Line 8b - Documentation by Committee Explanation MEETINGS WERE NOT HELD IN 2019.

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990

THE FORM 990 IS NOT FORMALLY REVIEWED BY THE GOVERNING BODY PRIOR TO ITS

FILING. HOWEVER, THE FORM IS REVIEWED INTERNALLY BY MEMBERS OF MANAGEMENT

PRIOR TO ITS FILING.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation THE NAMED DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST.

Form 990, Part XI, Line 9 - Other Changes in Net Assets Explanation

Reduction in Employer Contributions	\$ -7,627,885
Change in Payable due to Plan Sponsor	\$ 125,558
Change to Prefunding Requirement for UHC	\$ 2,038,856
Policy Loan	\$ -15,000,000
Total	\$ -20,463,471

Form 990, Part XII - Additional Information

THE SEPERATE, INDEPENDENT AUDITED FINANCIAL STATEMENTS WERE OBTAINED AT THE

PLAN LEVEL WHICH INCLUDES THE ORGANIZATION.

Page 3

	on Form 990, Part IV, line 34, 35b, or 36.
outhern Corporation Post- 54-1607774	ed Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.
orm 990) 2019 Norfolk S	Transactions With Relat
Schedule R (F	(Perr)(V

Note: Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule	_	Yes No	_
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a	×	
b Gift, grant, or capital contribution to related organization(s)	1b	×	l
c Gift, grant, or capital contribution from related organization(s)	10	×	I
d Loans or loan guarantees to or for related organization(s)	1d	×	1
e Loans or loan guarantees by related organization(s)	1 e	×	l
f Dividends from related organization(s)	1	×	
g Sale of assets to related organization(s)	19	×	1
h Purchase of assets from related organization(s)	1h	×	۱ ا
i Exchange of assets with related organization(s)	1i	×	۱ ا
j Lease of facilities, equipment, or other assets to related organization(s)	1j	×	i
k Lease of facilities, equipment, or other assets from related organization(s)	+	×	i
I Performance of services or membership or fundraising solicitations for related organization(s)	11	×	1
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	×	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	×	
o Sharing of paid employees with related organization(s)	10	×	ı
		L	1
p Reimbursement paid to related organization(s) for expenses	1 _p	×	ı
q Reimbursement paid by related organization(s) for expenses	10	×	
r Other transfer of cash or property to related organization(s)	1	×	1
s Other transfer of cash or property from related organization(s)	1s	×	
A 1811.			ì

2 If the answer to any of the above is 1 es, see the historical of miorination of who mass complete this filled in changing covered relations and transaction (meshious)	mie, monding covered	וכומנוסוופווולום מוות נומוופ	
(e)	9	(c)	(p)
Name of related organization	Transaction type (a-s)	Amount involved	Method of determining amount involved
			Schedule R (Form 990) 2019

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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2019
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Schedule R (Form 990) 2019 (g) Section 512(b)(13) controlled entity? ŝ × × × × (f)
Direct controlling
entity Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. Employer identification number Yes 54-1607774 (f)
Direct controlling
entity End-of-year assets N/A N/A N/A N/A ē (e)
Public chanty status
(if section 501(c)(3)) Identification of Disregarded Entities. Complete If the organization answered "Yes" on Form 990, Part IV, line 33. (d) Total income (d) Exempt Code section **401a** 401a 401a (c) Legal domicile (state or foreign country) (c)
Legal domicile (state or foreign country) 5 5 \$ Primary activity Remnt Plan (b) Primary activity Norfolk Southern Corporation Post-For Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA Retirement Benefits Trust Retirement Plan of Norfolk Southern Thrift & Investment Plan of Norfolk Southern Corp & Participating Subsi (a) Name, address, and EIN (ff applicable) of disregarded entity Plan of NSC & Participating Subsid Thoroughbred Retirement Investment Corp & Participating Subsidiaries Name, address, and EIN of related organization Address for all is Norfolk, VA Department of the Treasury Internal Revenue Service Name of the organization Part Part <u>4</u> 3 <u>છ</u> € ϵ 3 Ξ 3 9 ල

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(a)	(b) (c)	(a) (a)	Thership during	rne tax year.	Decause it had one or more related organizations treated as a partnership during the tax year. (a) (b) (c) (d) (e) (f) (f) (f) (f) (g) (h) (g) (h) (h) (h) (h) (h) (h) (h) (h) (h) (h	£	Ξ	9	(K)
Name, address, and EIN of related organization	Primary activity Legal domicile (state or foreign country)	Direct	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	Share of end-of- year assets	Dispro-	Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	General or managing partner?	Pen ow
								3	
Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.	ons Taxable a	s a Corporations treated	 lion or Trust. C as a corporatior	omplete if the	organization ans	swered "Y	es" on Form §	990, Par	τ IV.
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of enuty (C corp. S corp. or trust)	(f) Share of total nncome	(g) Share of end-of-year assets	(h) Percentage sets ownership	tage	(I) Section 512(b)(13) controlled entity?
									Yes No
Norfolk Southern Corporation 1200 Peachtree Street NE Atlanta 52-1188014	Holding Co	ξ.	N/A	υ					
								-	
					 ,				

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Schedule R (Form 990) 2019 Norfolk Southern Corporation Post- 54-1607774

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37. Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(h) (l) (l) (k) Disproportionate Code V—UBI General or Percentage allocations? amount in box 20 managing ownership of Schedule K-1 (Form 1065)												Schedule R (Form 990) 2019
(I) (I) (I) Code V—UBI General or amount in box 20 managing of Schedule K-1 (Form 1065)												Ę
(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	2											1 '6
												e R (F
ortionate tons?												Schedu
	, 											
Dispropo alloca	ŭ											
(g) Share of end-of-year assets												
(f) Share of total income												
on (3)											-	
(e) Are all partners section 501(c)(3) organizations?	3											<u> </u>
(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)												
(c) Legal domicite (state or foreign												
(b) Primary activity												
(a) Name, address, and EIN of entity	(1)	(2)	(3)	(4)	(5)	(9)	(1)	. (8)	(6)	(10)	(11)	

Schedule R (Form 990) 2019 Norfolk Southern Corporation Post- 54-1607774 Supplemental Information.

Provide additional information for responses to questions on Schedule R See Instructions.