Form **990**

For Paperwork Reduction Act Notice, see the separate instructions.

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No 1545-0047 **2018** Open to Public

Open to Public Do not enter social security numbers on this form as it may be made public. Department of the Treasury ► Go to www.irs.gov/Form990 for instructions and the latest information Inspection and ending For the 2018 calendar year, or tax year beginning C Name of organization Norfolk Southern Corporation Post-D Employer identification number Check if applicable Retirement Benefits Trust X Address change 54-1607774 Doing business as Name change Number and street (or P.O. box if mail is not delivered to street address) 470-867-4900 1200 PEACHTREE STREET NE Initial return Final return/ City or town, state or province, country, and ZIP or foreign postal code terminated 16,016,672 GA 30309 Atlanta G Gross receipts\$ Amended return F Name and address of principal officer H(a) is this a group return for subordinates1 Application pending H(b) Are all subordinates included? If "No," attach a list (see instructions) X 501(c) 4947(a)(1) or (insert no) Tax-exempt status 501(c)(3) Website > H(c) Group exemption number ▶ Corporation X Trust Year of formation 1991 Form of organization Association Part! Summary 1 Briefly describe the organization's mission or most significant activities Governance Health and Welfare Benefit Plans 2 Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) Activities & 0 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 0 0 6 Total number of volunteers (estimate if necessary) 6 7a Total unrelated business revenue from Part VIIII column (6), tine 1 7,664 7a 6,664 b Net unrelated business taxable income from Form 990-7b)SO Prior Year **Current Year** 2019 0 8 Contributions and grants (Part VIII, line 1h) 0 9 Program service revenue (Part VIII, line 2g) 20,599,057 16,016,672 10 Investment income (Part VIII, column (A), lines 3, 4, 11 Other revenue (Part VIII, column (A), lines 5, 6d 8c, 9 0 67 DE Ne) 16,016,672 20,599,057 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 0 16a Professional fundraising fees (Part IX, column (A), line 11e) 0 b Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>734,733</u> 748,477 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 734,733 748,477 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 19,864,324 15,268,195 19 Revenue less expenses Subtract line 18 from line 12 Beginning of Current Year End of Year 158,773,502 186,917,847 20 Total assets (Part X, line 16) 468,361 461,868 21 Total liabilities (Part X, line 26) 186,449,486 158, 311,634 22 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties operjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Here Adams Trustee Type or print name and title Print/Type preparer's name PTIN Preparer's signati Check Paid 11 12 204 self-employed P01328918 Allen-W. Winston Firm's EIN > 52-1188014 Preparer Firm's name NORFOLK SOUTHERN - AVP TAX **Use Only** 1200 PEACHTREE STREET NE BOX 209 470-867-4900 ATLANTA, GA 30309 Phone no May the IRS discuss this return with the preparer shown above? (see instructions) Yes

Form 990 (2018)

		Corporation Post-54-	1607774	Page 2
	Statement of Program Services of Schedule O contain	rice Accomplishments s a response or note to any line in t	his Part III	
1 Briefly desc	cribe the organization's mission		ilis Fait III	
Health	and Welfare Bene	fit Plans		
		t program services during the year which we	re not listed on the	Yes X No
	990 or 990-EZ? scribe these new services on Scho	edule O		les IX 140
3 Did the org services?	anization cease conducting, or ma	ke significant changes in how it conducts, ar	ny program	Yes X No
lf "Yes," de	scribe these changes on Schedule			163 21 110
expenses		accomplishments for each of its three largest ganizations are required to report the amour ach program service reported		
4a (Code) (Expenses \$	including grants of\$) (Revenue \$)
N/A				
				ı
Ab (Codo) /Fv:===== f	analysis areas of) (Revenue \$	
4b (Code N/A) (Expenses \$	including grants of\$) (Nevenue \$,
			•	
4c (Code) (Expenses \$	including grants of\$) (Revenue \$)
N/A				
			•	•
	ram services (Describe in Schedu		(Revenue \$,
(Expenses 4e Total progr	ram service expenses	uding grants of\$	(Revenue \$	-
DAA				Form 990 (2018)

DAA

Form 990 (2018) Norfolk Southern Corporation Post- 54-1607774 Partive Checklist of Required Schedules



	,		Yes	<u> No</u>
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		x
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to		Î	
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	N	<u>'A</u>
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,	1		
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
_	"Yes," complete Schedule D, Part I	6	\dashv	X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_	- 1	77
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	-7 -		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"	ا ۾	- 1	v
^	complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
0	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable		:- [100
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"	Ĭ		
	complete Schedule D, Part VI	11a		X
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more		1	
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets	ļ		
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			7.5
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	\dashv	X
ıza	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	420	x	
	Schedule D, Parts XI and XII	12a	^	
D	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	\dashv	X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate		Į	
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other	1		
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	_	X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	4.		v
	If "Yes," complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		<u>X</u> /A
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	17	/A
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	ļ	X
	gomestic government on Fart IA, Column (A), line 1711-1765, Complete Schedule I, Farts Land II	41	- 1	

Pa	art IV Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated	23		x
24-	employees? If "Yes," complete Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than	23		_
24 a	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25a	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	N	/A
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
Ū	to defease any tax-exempt bonds?	24c	N	/A
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	N	1/A
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	N	/A
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b	N	/A
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			
	disqualified persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			_
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X_
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	201		v
	Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)	28c		x
20	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	29		X
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified	25		
30	conservation contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes,"			
-	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1	34	X	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		N/A_
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36	N	/A
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and	1		
_	19? Note. All Form 990 filers are required to complete Schedule O	38	X	<u> </u>
P	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V		V	L Na
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable		Yes	No
1a			1	
b			1	
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	N,	A
	reportable garning (garnoling) withings to prize withers.			0 (2018)
		. 3.,		· · -/

, Pa	art V. Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax	٦,	ή.	" ا
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 0		1	gra s
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	TN/A	1
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		- ;	- 4 - 4
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,			
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
þ	If "Yes," enter the name of the foreign country	1.	f K	
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		/A
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
þ	If "Yes," did the organization include with every solicitation an express statement that such contributions or			, ,
	gifts were not tax deductible?	6b	N	A
7	Organizations that may receive deductible contributions under section 170(c).	4	1	Ţ
а				
	and services provided to the payor?	7a		/A
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		/ A
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	 	J	1/4
	required to file Form 8282?	7c	1 . 1 .	/ A
d		7e		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7f		/A
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		I/A_
g h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7 <u>u</u> 7h		I/ A / A
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	Τ,		
Ü	sponsoring organization have excess business holdings at any time during the year?	8	_	/A
9	Sponsoring organizations maintaining donor advised funds.	1	11	1
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a	Ž	/A
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b	$\overline{}$	/A
10	Section 501(c)(7) organizations. Enter	3	; <u>q</u>	, F
а	Initiation fees and capital contributions included on Part VIII, line 12	1.		د ل قي
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b N/A	11	₹,	. True
11	Section 501(c)(12) organizations. Enter	1	'n	TE =
а	Gross income from members or shareholders 11a N/A	-1.		3
b	Gross income from other sources (Do not net amounts due or paid to other sources	, _	11:	. 1
	against amounts due or received from them)	حدا	ختد	- L
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	N	A
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b N/A	:	1	• * :
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	1	11	, 1
а	Is the organization licensed to issue qualified health plans in more than one state?	13a	IN.	A
	Note. See the instructions for additional information the organization must report on Schedule O	1.	<u>.</u>	
b	, , , , , , , , , , , , , , , , , , , ,	•);	1,1
	the organization is licensed to issue qualified health plans 13b N/A	į.	iî.	! "
C	Enter the amount of reserves on hand [13c] N/A	-		<u> </u>
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	<u> </u>	X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	<u> </u>	/ A
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If "Yes," see instructions and file Form 4720, Schedule N		عتد	<u> </u>
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O	- 1 #		<u> </u>

Form 990 (2018) Norfolk Southern Corporation Post- 54-1607774 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" Part VI response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O 0 b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X 2 any other officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 4 5 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 6 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a one or more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, X 7b stockholders, or persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8 X 8a a The governing body? $\overline{\mathbf{x}}$ b Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at X the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code, Yes No X 10a 10a Did the organization have local chapters, branches, or affiliates? b If "Yes." did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b NΛ 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 NA b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c describe in Schedule O how this was done 13 Did the organization have a written whistleblower policy? 13 X 14 Did the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a 15b **b** Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the N/A 16b organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ None Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain in Schedule O) 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records 1200 Peachtree Street NE

> 470-867-4900 Form 990 (2018)

GA 30309

A. W. Winston

Atlanta

000 (2018) N o	rfolk co	uthorn (Corporation	Doct-	54-1607774
-orm 990 (2018) NO	TIOIK SO	urnern (Lorboration	POST-	34-10U <i> </i> 4

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and **Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for	box	cer ar	Pos heck ess pe nd a d	rson Irecto	than or	an e)	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the
`	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(organization and related organizations
(1) J.M. Scheib		1								
Mariakas	0.00	x						o	0	o
Trustee (2) A. A. Adams	0.00	^	\vdash	\vdash		╁		<u> </u>	0	<u> </u>
(2)A.A. Adams	0.00									
Trustee	0.00	x				1 1		l o	o	0
(3) C.H. Allison						1 1	-			
	0.00									
Treasurer	0.00			X	_	\sqcup		0	0	0
(4) M. L. Thompson										
	0.00			l						
Secretary	0.00	-	_	X	 	₩		0	0	0
(5)										
(6)										
(7)		-								
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(10)	1									
(11)										
DAA	1								<u> </u>	Form 990 (2018)

Part:	VIII Section A. Officer	s, Directors, 11	ruste	es,	Key	Em	iploy	/ees	, and Highest Compens	ated Employees (contin	uea)
	(A) Name and title	ne and title Average hours per hours per week (list any officer and a director/trustee) Reportable compensation compensation from related organizations		(F) Estimated amount of other compensation from the							
		hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	organization and related organizations
c T	ub-total otal from continuation sh otal (add lines 1b and 1c)		, Se	ctio	n A	1		> > >			
2 T	otal number of individuals (eportable compensation fro	including but no			to th	ose	liste	d at	pove) who received more	than \$100,000 of	
4 From 17 or	and the organization list any imployee on line 1a? If "Yes or any individual listed on I reganization and related organization and related organization and related organization listed on line or services rendered to the	s," complete Sch ne 1a, is the sui anizations great 1a receive or a organization? If	nedui m of er th	repo an \$	for s ortab 3150 mpe	uch le c ,000	indivomp	ridua ensa "Yes from	al ation and other compensa s," complete Schedule J fo any unrelated organization	ation from the or such	Yes No
1 C	n B. Independent Contraction B. Independent B. Independent Contraction B. Independent B. Independent Contraction B. Independent B. Inde	five highest com	npen	sate	d inc	depe	ende	nt c	ontractors that received m	nore than \$100,000 of	
C	ompensation from the orga Name an	(A) d business address	CON	ipen	Sauc	ou re	or tire	Cal		(B) puton of services	(C) Compensation
											
						_					
2 T	otal number of independent eceived more than \$100,00	t contractors (ın 0 of compensat	clud on fi	ing b	ut n	ot lii orga	mited nizat	to tion	those listed above) who	0	
DAA											Form 990 (2018)

Pa	rt V	Statement of Re Check if Schedule			respons	e or note to any l	ine in this Part VII	II	
e in	SER					(A)	(B) Related or	(C)	(D)
						Total revenue	Related or exempt	Unrelated business	Revenue excluded from tax
						•	function revenue	Toveune	under sections 512-514
뿔		Federated campaigns	1a	Ministrating Bear ulfice		ens distribution	THE FEBRUARY BOLD WAS A		
E S		Membership dues	1b						
Am		Fundraising events	1c						
a g		Related organizations	1d						
s.E		Government grants (contributions)	1e						
PES	_	All other contributions, gifts, grants,							
팔림		and similar amounts not included above	1f						
들의	g	Noncash contributions included in lines	1a-1f	<u> </u>			MECHANIST TO THE TENT OF THE T	图1. 19- 大腿油。 图135年15. 14 · 图	
SE	_	Total. Add lines 1a-1f			•				
Program Service RevenueContributions, Gifts, Grant舒平 Program Service Revenue and Other Similar Amounts録					Busn Code				THEFT
ě	2a								
ě	b								
흥	С		,						
S	d	ų .							
틢	е								
ğ	f	All other program service re	venue						
ئے	g	Total. Add lines 2a-2f			<u> </u>				では、 は、 は、 は、 は、 は、 は、 は、 は、 は、
	3	Investment income (includir	ig divide	ends, intei	rest,		, ,		
		and other similar amounts)			>	4,945,814	,	7,664	4,938,150
	4	Income from investment of	ax-exe	mpt bond	proceed				
	5								
		(ı) Real		(II) P	ersonal				
	6a	Gross rents							
	þ	Less rental exps							
	С	Rental inc or (loss .							
	d	Net rental income or (loss)		,	<u> </u>				
	/a	Gross amount from (i) Securiti		(11)	Other				
		other than inventor 11,070	<u>,858</u>						
	b	Less cost or other ·		′					
		basis & sales exps		<u> </u>					
	С	Gain or (loss) 11,070	<u>, 858</u>	<u> </u>					
		Net gain or (loss)				11,070,858		ta natura de la composición de la comp	
enne	8a	Gross income from fundraising e	events						
ē		(not including \$							
<u>é</u>		of contributions reported on line	1c)						
- i		See Part IV, line 18	а						
Other Re		Less direct expenses	b						
		Net income or (loss) from fu		<u>ng events</u>		HE AMERICAN A HIGHER HE SHEET - ALL	art of the state o	March Christian and March College	0.6年,17月2日1日 1870年6月1日 - 1870年6月1日 1870年8月 - 1870年6月1日 1870年8月 - 1870年6月1日 1870年8月 - 1870年81 -
	9a	Gross income from gaming activ	uties						
		See Part IV, line 19	·a						
		Less direct expenses	b						
		Net income or (loss) from g		ctivities	<u> </u>	- 一個にでします。 東京 bay できまかばはない。	A POST OF A STATE OF A	Half and Distance of Philipped Classific	
	10a	Gross sales of inventory, le	sś						
		returns and allowances	a	,					
		Less cost of goods sold	b						
	С	Net income or (loss) from s		inventory	<u> </u>		AFECT PER LEGISLATION ES	40	18. 1. 1988年 年 - 1986年 1986年 1986年 1987年
		Miscellaneous Revenu	e		Busn Code			1000年11日1日日日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本日本日	
	11a							-	
	þ					ļ	-	<u> </u>	
	C					-	 		<u></u>
	d	All other revenue			<u> </u>	 	Transaction of the Coo. Inches		The state are the same
	е	Total. Add lines 11a-11d			•	16 010 070			A COC 1 CO
	12	Total revenue. See instruc	tions			16,016,672	11,070,858	7,664	4,938,150

I.Part IX! Statement of Functional Expens

Secti	on 501(c)(3) and 501(c)(4) organizations mus Check if Schedule O contains a res			st complete column (A)	
<u></u>		(A)	(B)	(C)	(D)
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	Total expenses	Program service	Management and	Fundraising expenses
	·		expenses	general expenses	expenses .
1	Grants and other assistance to domestic organizations			.1	, *, t i **]
2	and domestic governments See Part IV, line 21 Grants and other assistance to domestic			***	
-	individuals See Part IV, line 22			, T	.71 . 1" . 1".
3	Grants and other assistance to foreign				1
3	organizations, foreign governments, and foreign			. **:}	
	individuals See Part IV, lines 15 and 16			o was take the talk	
4	Benefits paid to or for members				17 - 1
5	Compensation of current officers, directors,			· · · · · · · · · · · · · · · · · · ·	
•	trustees, and key employees				
6	Compensation not included above, to disqualified			_	
Ū	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)		,		
7	Other salaries and wages				
	Pension plan accruals and contributions (include			· · ·	
8	section 401(k) and 403(b) employer contributions)				
a					
9	Other employee benefits				
10	Payroll taxes Fees for services (non-employees)	****		· 	
11					
a	Management				
b	Legal		-		
C	Accounting				
d	Lobbying	7	م حادثي ايمار	1 1 -1	
e	Professional fundraising services See Part IV, line	<i>\</i>	. 4 1 64 - 1 - 1		
f	Investment management fees			·	_
g	Other (If line 11g amount exceeds 10% of line 25, column				
	(A) amount, list line 11g expenses on Schedule O)	<u>.</u>		······	
12	Advertising and promotion				
13	Office expenses			-	
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expense	s			
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest		·		
21	Payments to affiliates			<u> </u>	
22	Depreciation, depletion, and amortization				
23	Insurance			<u> </u>	
24	Other expenses Itemize expenses not covered	-, x	w	The State State Tay	المائية المنافية السا
	above (List miscellaneous expenses in line 24e If	للقائية بالد	1,1 . 4		11 4 1
	line 24e amount exceeds 10% of line 25, column		1 1 1 1 1 1 1 1 1	5 5 5 5 4 5 4	1 1 1 1 1 1 1 1 1
	(A) amount, list line 24e expenses on Schedule O)		E* * 1 *, 1 F. 1	,	
а	Mortality/Other Ins. Char				
b	Investment Management Cha	168,102			
С					
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	748,477	0	0	0
26	Joint costs. Complete this line only if the				
	organization reported in column (B) joint costs				
	from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if				
	following SOP 98-2 (ASC 958-720)		<u> </u>		
DAA	,				Form 990 (2018)

Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 2,172,902 969,753 1 Cash-non-interest bearing 2 2 Savings and temporary cash investments 3 3 Pledges and grants receivable, net 1,935,696 1,956,866 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L 6 7 Notes and loans receivable, net 8 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or 10a other basis Complete Part VI of Schedule D 10c 10b b Less accumulated depreciation 468,826 462,702 11 11 Investments—publicly traded securities 12 12 Investments—other securities See Part IV, line 11 13 Investments—program-related See Part IV, line 11 13 14 14 Intangible assets 182,319,253 155,405,351 15 15 Other assets See Part IV, line 11 186,917,847 158,773,502 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 17 Accounts payable and accrued expenses 17 18 18 Grants payable 19 Deferred revenue 19 20 20 Tax-exempt bond liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X 468,361 461,868 25 of Schedule D 468,361 461,868 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ and Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 27 28 Temporarily restricted net assets 28 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here ▶X and complete lines 30 through 34. 30 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 31 186,449,486 158,311,634 32 Retained earnings, endowment, accumulated income, or other funds 186,449,486 158,311,634 Total net assets or fund balances 33 33 186,917,847 <u>158,773,502</u> Total liabilities and net assets/fund balances

orm	1990 (2018) Norfolk Southern Corporation Post-54-1607774				Pag	<u> 12</u>
Pa	rt-XI, Reconciliation of Net Assets					_
	Check if Schedule O contains a response or note to any line in this Part XI					_X_
1	Total revenue (must equal Part VIII, column (A), line 12)	1	<u> 16</u>		<u>.6, (</u>	
2	Total expenses (must equal Part IX, column (A), line 25)	2				477
3	Revenue less expenses Subtract line 2 from line 1	3				<u> 195</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	186			
5	Net unrealized gains (losses) on investments	5	-18	<u>,79</u>	95,2	<u> 251</u>
6	Donated services and use of facilities	6				
7	Investment expenses	7		<u>-39</u>	1,0	063
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-24	,21	9,	733
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	10	158	, 31	1, 0	<u> 634</u>
Pa	rt XII Financial Statements and Reporting					_
	Check if Schedule O contains a response or note to any line in this Part XII					X
			_		Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other		[• • •	1	,
	If the organization changed its method of accounting from a prior year or checked "Other," explain in		ŀ	*	· į	
	Schedule O		-			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		L	2a		X
	if "Yes," check a box below to indicate whether the financial statements for the year were compiled or				, , , , , , , , , , , , , , , , , , ,	ar -
	reviewed on a separate basis, consolidated basis, or both		ĺ	137	15	1
	Separate basis Consolidated basis Both consolidated and separate basis		L	[-]		i
b	Were the organization's financial statements audited by an independent accountant?			2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a		ſ	1	1 · t	11
	separate basis, consolidated basis, or both		[7	' ·	1	1 -
	Separate basis Consolidated basis Both consolidated and separate basis			:	1	1]
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight					
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		Ĺ	2c	X	L
	If the organization changed either its oversight process or selection process during the tax year, explain in		ſ	1	+	
	Schedule O		1	-	15	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in					
	the Single Audit Act and OMB Circular A-133?		L	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the					
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		
				Forn	990	(2018)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047 Open to Public

Inspection

Employer identification number

	of the organization orfolk Southern Corporation Post-	Employer identification number			
	etirement Benefits Trust		54-1607774		
	ort I Organizations Maintaining Donor Advised F Complete if the organization answered "Yes" of	unds or Other Similar Funds n Form 990, Part IV, line 6			
	<u> </u>	(a) Donor advised funds	(b) Funds and other accounts		
1	Total number at end of year				
2	Aggregate value of contributions to (during year)				
3	Aggregate value of grants from (during year)				
4	Aggregate value at end of year				
5	Did the organization inform all donors and donor advisors in writing	that the assets held in donor advised			
	funds are the organization's property, subject to the organization's e	xclusive legal control?	Yes No		
6	Did the organization inform all grantees, donors, and donor advisors	in writing that grant funds can be used			
	only for charitable purposes and not for the benefit of the donor or d	onor advisor, or for any other purpose			
	conferring impermissible private benefit?		Yes No		
Pa	conservation Easements.	5 000 B 1 11 1 7			
	Complete if the organization answered "Yes" of	n Form 990, Part IV, line 7.			
1	Purpose(s) of conservation easements held by the organization (che				
	Preservation of land for public use (e.g., recreation or education	·	•		
	Protection of natural habitat	Preservation of a certified histo	ric structure		
	Preservation of open space				
2	Complete lines 2a through 2d if the organization held a qualified cor	nservation contribution in the form of a c			
	easement on the last day of the tax year		Held at the End of the Tax Year		
_	Total number of conservation easements		2a		
b	•	androded on (a)	2b		
	Number of conservation easements on a certified historic structure	· ·	2c		
a	Number of conservation easements included in (c) acquired after 7/	25/06, and not on a	2d		
•	historic structure listed in the National Register	extinguished, or terminated by the era-			
3	Number of conservation easements modified, transferred, released,	extinguished, or terminated by the orga	anization during the		
4	tax year ► Number of states where property subject to conservation easement	is located			
5	Does the organization have a written policy regarding the periodic n				
3	violations, and enforcement of the conservation easements it holds'	_	☐ Yes ☐ No		
6	Staff and volunteer hours devoted to monitoring, inspecting, handlin				
·		g or troidiono, and omeromig concerna	and the second second second second		
7	Amount of expenses incurred in monitoring, inspecting, handling of	violations, and enforcing conservation e	easements during the year		
•	> \$,		
8	Does each conservation easement reported on line 2(d) above satisfied	sfy the requirements of section 170(h)(4	o)(B)(ı)		
	and section 170(h)(4)(B)(ii)?		☐ Yes ☐ No		
9	In Part XIII, describe how the organization reports conservation eas	ements in its revenue and expense stat	tement, and		
	balance sheet, and include, if applicable, the text of the footnote to	the organization's financial statements t	that describes the		
	organization's accounting for conservation easements				
Pa	art III Organizations Maintaining Collections of A	rt, Historical Treasures, or Otl	her Similar Assets.		
	Complete if the organization answered "Yes" of	on Form 990, Part IV, line 8.			
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement	and balance sheet		
	works of art, historical treasures, or other similar assets held for put	olic exhibition, education, or research in	furtherance of		
	public service, provide, in Part XIII, the text of the footnote to its fina	incial statements that describes these it	tems		
b	If the organization elected, as permitted under SFAS 116 (ASC 958	*			
	works of art, historical treasures, or other similar assets held for put		furtherance of		
	public service, provide the following amounts relating to these items	i e			
	(i) Revenue included on Form 990, Part VIII, line 1		\$		
	(ii) Assets included in Form 990, Part X		▶ \$		
2	If the organization received or held works of art, historical treasures	·	in, provide the		
	following amounts required to be reported under SFAS 116 (ASC 9	58) relating to these items			
а	Revenue included on Form 990, Part VIII, line 1		> \$		
A. .	Assats included in Form 000 Part V		▶ •		

Sche	dule D (Form 990) 2018 NOTIOLK											age ∠
Pa	rt III. Organizations Maintaini	ng Collections	<u>of Art,</u>	Historica	Treasur	es, or C	ther S	imila	<u>ar Ass</u>	ets (c	<u>ontın</u>	ued)
3	Using the organization's acquisition, acce collection items (check all that apply)	ssion, and other reco	ords, che	eck any of the	following th	nat are a s	ignificar	nt use	of its			
а	Public exhibition	d 🗌	Loan or	exchange pr	ograms							
b	Scholarly research	e 🗂	Other		•							
С	Preservation for future generations	_										
4	Provide a description of the organization's	s collections and exp	lain how	they further	the organiza	ition's exe	mpt pur	pose i	n Part			
	XIII	·		•	-		. ,					
5	During the year, did the organization solid				· •		ar				_	1
E Dá	assets to be sold to raise funds rather tha		s part of	f the organiza	tion's collec	tion?				Ye	:s	No
Pa	Complete if the organizat 990, Part X, line 21		es" on	Form 990,	Part IV, I	ine 9, oi	r repor	ted a	n amo	ount or	For	m
1a	Is the organization an agent, trustee, cust	odian or other interm	nediary f	or contributio	ns or other a	assets not						
	included on Form 990, Part X?		•							Ye	s 🗌	No
b	If "Yes," explain the arrangement in Part 2	(III and complete the	followin	ng table								
										Amoun	<u>t</u>	
С	Beginning balance							1c				
d	d Additions during the year											
е	e Distributions during the year											
f	f Ending balance											
	2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?											No
	b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided on Part XIII Part V Endowment Funds.											
Pa			"	C 000	D-4 IV 1	10						
	Complete if the organizat		T	•	Y T		4.5.7			1 4-> 5-		
		(a) Current year	(b)	Prior year	(c) Two ye	ars back	(a) In	ee year	s back	(e) Fou	r years t	эаск
	Beginning of year balance		-							$\vdash \!$		
	Contributions						.			├──		
С	Net investment earnings, gains, and losses											
	Grants or scholarships						_			├		
е	Other expenditures for facilities and											
	programs						<u> </u>			 		
	Administrative expenses						<u> </u>					
_	End of year balance		<u> </u>		<u> </u>		L					
	Provide the estimated percentage of the		ince (line	e 1g, column	(a)) held as							
	Board designated or quasi-endowment											
	Permanent endowment ▶ %											
С	Temporarily restricted endowment ▶	%										
•	The percentages on lines 2a, 2b, and 2c											
3a	Are there endowment funds not in the pos	ssession of the organ	nization	that are neid	and adminis	terea for t	ine			ſ	V 1	Na
	organization by									2=(1)	Yes	No
	(i) unrelated organizations									3a(i)	-	
.	(ii) related organizations	nizations listed as so	aurod o	n Cahadula E	22					3a(ii)		
	If "Yes" on line 3a(ii), are the related orga		•		()					3b		
L Da	Describe in Part XIII the intended uses of irt VI Land, Buildings, and Ed		nuowine	int lunus								
_ га	Complete if the organizat	•	es" on	Form 990	Part IV I	ına 11a	See F	orm	aan t	Part X	line	10
	Description of property	(a) Cost or other		(b) Cost or			Accumulate		550, .	(d) Book		10.
	Book profiles property	(investment)		(a) cost of			epreciation	-		(-,		
12	Land	, , , , , ,		<u> </u>			:	,	+			
	Buildings						τ1		+			
	Leasehold improvements					 -	-		+			
	Equipment			_		<u> </u>	•		+			
	Other					<u> </u>						
	I. Add lines 1a through 1e (Column (d) mu	ust equal Form 990.	Part X. c	column (B), lır	ne 10c)			•	,			
	<u></u>				•							

FPart VIII Investments—Other Securities.			Page (
Complete If the organization answered "Yes" (a) Description of security or category	(b) Book value	(c) Method o	
(including name of security)		Cost or end-of-ye	ar market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)	***************************************	***************************************	.,
(C)			
(D)			
(E)			
(F)	***************************************		
(G)			
(H) .	***************************************	Mineral militarias in the second seco	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12) ▶			1
Part VIII Investments—Program Related.			
Complete if the organization answered "Yes"	ľ		
(a) Description of investment	(b) Book value	(c) Method of Cost or end-of-ye	
(1)			
(2)			
(3)			
(4)	ļ	<u></u>	
(5)			
(6)			
(7)		i 	
(8)			
(9)			
Total (Column (b) must equal Form 990, Part X, col. (B) line 13) ► Part IX Other Assets.	Form 000 Bod N		1.4
Complete if the organization answered "Yes"	on Form 990, Part IV	, line i la See Form s	(b) Book value
(1) Trust Owned Life Insur	rance		155,405,351
(2)			
(3)	 	<u> </u>	
(4)		.=.	
(5)			
(6)			
(7)			
(8)		· · · · · · · · · · · · · · · · · · ·	
(9)		-	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)		•	155,405,35
Part X Other Liabilities.			
Complete if the organization answered "Yes" line 25	on Form 990, Part IV	, line 11e or 11f See	Form 990, Part X,
1. (a) Description of liability	(b) Book value	andriktnin illeran pin sigat	erfiliffication admissi
(1) Federal income taxes		7)	
(2) Reimbursement due to Plan Sponsor	461,868		ann agn ar in a Bib to thtia bib
(3)			
(4)		1. 1 m 1 - 1 1 1 1 1 1	
(5)			
(6)		المراكي أيسل ألما المراكب	
(7)		,	
(8)		To The second of	
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	461,868	1	e kaj jaj jaj jaj jaj Alemania sentra jaj j

Part XIII Supplemental Information.

b Other (Describe in Part XIII)

c Add lines 4a and 4b

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line

2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

4c

5

748,477

SCHEDULE 0

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2018
Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Name of the organization Norfolk Southern Corporation Post-Retirement Benefits Trust Employer identification number

54-1607774

Form 990, Part VI, Line 8b - Documentation by Committee Explanation MEETINGS WERE NOT HELD IN 2018

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990

THE FORM 990 IS NOT FORMALLY REVIEWED BY THE GOVERNING BODY PRIOR TO ITS

FILING. HOWEVER, THE FORM IS REVIEWED INTERNALLY BY MEMBERS OF MANAGEMENT

PRIOR TO ITS FILING.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation THE NAMED DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST.

Form 990, Part XI, Line 9 - Other Changes in Net Assets Explanation

Reduction in Employer Contributions \$ -8,021,823

Change in Payable due to Plan Sponsor \$ 6,493

Change to Prefunding Requirement for UHC \$ -1,204,403

Policy Loan \$ -15,000,000

Total \$ -24,219,733

Form 990, Part XII - Additional Information

THE SEPERATE, INDEPENDENT AUDITED FINANCIAL STATEMENTS WERE OBTAINED AT THE

PLAN LEVEL WHICH INCLUDES THE ORGANIZATION.

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships ▶ Go to www.irs.gov/Form990 for instructions and the latest information. ► Attach to Form 990. Norfolk Southern Corporation Post-Department of the Treasury Internal Revenue Service Name of the organization SCHEDULE R (Form 990)

Open to Public OMB No 1545-0047 2018

Employer identification number

54-1607774

Identification of Disregarded Entities. Complete If the organization answered "Yes" on Form 990, Part IV, line 33. Retirement Benefits Trust Part

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1)						
(2)						
(3)						
(4)						
(5)						
Identification of Related Tax-Exempt Organizations.	ions. Complete if the ing the tax year	Complete if the organization answered "Yes" e tax year	inswered "Yes"	on Form 990, P	on Form 990, Part IV, line 34, because it had	ecause it had
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 512(b)(13) controlled entity?
(1) Retirement Plan of Norfolk Southern Corp & Participating Subsidiaries	Remnt Plan	¥X	401a		A/N	×
(2) Thrift & Investment Plan of Norfolk Southern Corp & Participating Subsi		&	401a		N/A	×
(3) Thoroughbred Retirement Investment Plan of NSC & Participating Subsid		K V	401a		N/A	*
(4) Address for all is Norfolk, VA					N/A	×
(5)						
For Paperwork Reduction Act Notice, see the Instructions for Form 990.					Schedule	Schedule R (Form 990) 2018

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Schedule R (Form 990) 2018 Norfolk Southern Corporation Post- 54-1607774

Parill Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate alloc ?	(I) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Ceneral or managing partner?	(k) Ownership
(1)										
(2)										
(3)										
(4)					:					
[Part.IV] Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year	i tions Taxabl related organ	e as a	Corporations treated a	on or Trust. Case a corporation	omplete if the n or trust duri	organization and the tax year	ınswered	l "Yes" on For	rm 990, F	art IV,
(a) Name, address, and EIN of related organization	(b) Primary activity	ق د	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	e of Pe	(h) Percentage ownership	(I) Section 512(b)(13) controlled entity?
										Yes No
(1)Norfolk Southern Corporation 1200 Peachtree Street NE Atlanta 52-1188014	Holding	Co	VA	N/A	υ					×
(2)			=							
(3)										
(4)										
DAA *								Schedi	ule R (Forn	Schedule R (Form 990) 2018

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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.	answered "Yes" o	n Form 990, Part IV, line 34, 35b,	o, or 36.		
Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV?	related organizations l	sted in Parts II–IV?		Yes	0
 a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity b Giff. grant, or capital contribution to related organization(s) 				4 4 5	××
			1	10	×
d Loans or loan guarantees to or for related organization(s)			1	10	×
e Loans or loan guarantees by related organization(s)			1 11 1	a	X
f Dividends from related organization(s)			<u>ų</u>	=	×
g Sale of assets to related organization(s)				19	×
_				€ ;	×
i Exchange of assets with related organization(s)			<u> </u>	= =	< ×
			, N. I.	ni d	1
k Lease of facilities, equipment, or other assets from related organization(s)			1_	¥ :	×
				= ;	×
m Performance of services or membership or fundraising solicitations by felated organization(s)			_1_	E 4	4 ×
if Stianing of facilities, equipment, maining lists, of other assets with related organization(s) O. Sharing of paid employees with related organization(s)				- 2	×
			141	1 -1	
				1	×
q Reimbursement paid by related organization(s) for expenses			<u> </u>	5	×
r Other transfer of cash or property to related organization(s)				- -	××
If the answer to any of the above is "Yes," see the instructions for infor	his line, including cove	mation on who must complete this line, including covered relationships and transaction thresholds	spic		
(e)	(q)	(c)	(p)		
Name of related organization	Transaction type (a–s)	Amount involved Method of d	Method of determining amount involved	ıt ınvolved	
(1)					
(2)					
(3)					
(4)					
(5)					
(9)					
			Schedule R (Form 990) 2018	Form 99	0) 2018

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Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37. Part VI Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(g) (h) (l) (k) Share of Disproportionald Code V—UBI General or Percentage and-of-year allocations of Schedule K-1 partner? (Form 1065)											
(d) (e) (f) Predominant Are all partners Share of income (related, section unrelated, excluded from tax under organizations? Sections 512-514) Yes No											
(c) (b) (c) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d							-				
(a) Name, address, and EIN of entity	(1)	(2)	(3)	(4)	(5)	(9)	(2)	(8)	(6)	(10)	(11)