DLN: 93493315008069 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization THE MOUNT VERNON LADIES' ASSOCIATION D Employer identification number B Check if applicable □ Address change OF THE UNION ☐ Name change Doing business as GEORGE WASHINGTON'S MOUNT VERNON ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 3200 MOUNT VERNON MEMORIAL HIGHWAY ☐ Amended return ☐ Application pending (703) 780-2000 City or town, state or province, country, and ZIP or foreign postal code MOUNT VERNON, VA $\,$ 22121 G Gross receipts \$ 71,490,404 Name and address of principal officer H(a) Is this a group return for PHILIP L MANNO ☐Yes **☑**No subordinates? 3200 MOUNT VERNON MEMORIAL HIGHWAY H(b) Are all subordinates MOUNT VERNON, VA 22121 ☐ Yes ☐No ıncluded? 4947(a)(1) or □ 527 If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW MOUNTVERNON ORG L Year of formation 1853 M State of legal domicile VA Summary 1 Briefly describe the organization's mission or most significant activities TO PRESERVE, RESTORE, AND MANAGE THE ESTATE OF GEORGE WASHINGTON AND EDUCATE VISTORS ABOUT HIS LIFE Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 23 4 23 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) **6** Total number of volunteers (estimate if necessary) 6 314 Total unrelated business revenue from Part VIII, column (C), line 12 2,172,249 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 10,453,714 26,117,389 Ravenua 15,777,777 15,687,415 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 6,029,399 7,278,122 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11,248,069 10,985,095 43,508,959 60,068,021 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 506,925 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 24,177,304 24,484,567 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 185,200 162,000 b Total fundraising expenses (Part IX, column (D), line 25) ▶3,568,709 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 24,436,572 24,491,046 49,306,001 49,683,181 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) -5,797,042 10,384,840 Revenue less expenses Subtract line 18 from line 12 . Net Assets or Fund Balances Beginning of Current Year End of Year 295,168,149 286,036,646 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 26,467,050 25,377,420 22 Net assets or fund balances Subtract line 21 from line 20 . 268,701,099 260,659,226 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-11 Signature of officer Sign Here PHILIP L MANNO CHIEF FINANCIAL OFFICER Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2019-11-11 P00639053 Paid self-employed Firm's name ► MARCUM LLP Firm's EIN > 11-1986323 Preparer Use Only Firm's address ▶ 1899 L STREET NW SUITE 850 Phone no (202) 227-4000 WASHINGTON, DC 20036 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)				Page 2
Pa	Statement of Progra	am Service Accomplis	hments		
	Check if Schedule O cont	ains a response or note to	any line in this Part III .		🗹
1	Briefly describe the organization	's mission			
GEOF	MISSION OF THE MOUNT VERNON RGE WASHINGTON TO THE HIGHE ACIES OF GEORGE WASHINGTON, ERATIONS	ST STANDARDS AND TO E	DUCATE VISITORS AND	PEOPLE THROUGHOUT THE WOR	LD ABOUT THE LIFE AND
2	Did the organization undertake a			uch were not listed on	
	the prior Form 990 or 990-EZ?				🗌 Yes 🗹 No
	If "Yes," describe these new serv				
3	Did the organization cease condi	5,	-	cts, any program	
	services?				🗌 Yes 🗹 No
	If "Yes," describe these changes	on Schedule O			
4		organizations are required	I to report the amount of	argest program services, as meas grants and allocations to others,	
4a	(Code) (Expe	enses \$ 26,877,121	including grants of \$	530,568) (Revenue \$	24,097,264)
	See Additional Data				
4b	(Code) (Expe	enses \$ 15,392,439	ıncludıng grants of \$	15,000) (Revenue \$)
	See Additional Data				
4c	(Code) (Expe	enses \$	including grants of \$) (Revenue \$)
4d	Other program services (Describ	•			
	(Expenses \$	including grants of	\$) (Revenue \$)
4e	Total program service expens	ses ► 42,269,5	560		

Par	tiV Checklist of Required Schedules			rage 3
Гаі	Checklist of Required Schedules		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III "	8	Yes	
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	

11 (-11)	Checklist of Requirea Schedules (continuea)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a	Yes	
Ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
5a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
6	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
7	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
8	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,			
	Part IV	28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
9	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🛸	29	Yes	
0	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
1	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
3	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
4	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
5a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b		
6	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
7	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
8	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Check if Schedule O contains a response or note to any line in this Part V $\,$.

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

No

Yes

211

0

1a

1b

financial account in a foreign country (such as a bank account, securities account, or other financial account)?		
If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)		
Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	
Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	
If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	

b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were 6b

Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services 7a Yes 7b Yes

If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file 7с Nο d If "Yes," indicate the number of Forms 8282 filed during the year 7d

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e No 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . No If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 7h

8

9a

9h

13a

14a

14b

15

No

No

Form **990** (2018)

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b Gross income from other sources (Do not net amounts due or paid to other sources

a Is the organization licensed to issue qualified health plans in more than one state?

which the organization is licensed to issue qualified health plans

b Enter the amount of reserves the organization is required to maintain by the states in

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

Section 501(c)(7) organizations. Enter

11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders .

11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b

10a

10b

11a

13b

13c

13 Section 501(c)(29) qualified nonprofit health insurance issuers.

Page **6** lines

Par	t VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instruction.		' respo	nse to i	_
				•	• •	<u> </u>
<u> 5e</u>	ction	A. Governing Body and Management			Yes	No
1a	Enter	the number of voting members of the governing body at the end of the tax year la	23		165	
	body,	ere are material differences in voting rights among members of the governing, or if the governing body delegated broad authority to an executive committee or ar committee, explain in Schedule O				
b		the number of voting members included in line 1a, above, who are independent 1b	23			
2		ny officer, director, trustee, or key employee have a family relationship or a business relationship with ar er, director, trustee, or key employee?	ny other	2		No
3		he organization delegate control over management duties customarily performed by or under the direct s ficers, directors or trustees, or key employees to a management company or other person?	upervision	3		No
4	Did th	he organization make any significant changes to its governing documents since the prior Form 990 was fi	led? .	4		No
5	Did th	he organization become aware during the year of a significant diversion of the organization's assets? .		5		No
6	Did th	he organization have members or stockholders?	[6		No
7a		he organization have members, stockholders, or other persons who had the power to elect or appoint one bers of the governing body?	or more	7a		No
b		ony governance decisions of the organization reserved to (or subject to approval by) members, stockholders on so ther than the governing body?	ers, or	7b		No
8		he organization contemporaneously document the meetings held or written actions undertaken during the ollowing	year by			
а	The g	governing body?		8a	Yes	
b	Each	committee with authority to act on behalf of the governing body?	[8b	Yes	
9		ere any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at t				
		nization's mailing address? If "Yes," provide the names and addresses in Schedule O		9		No
Se	ction	B. Policies (This Section B requests information about policies not required by the Interna	l Revenue	Code		
			г		Yes	No
		he organization have local chapters, branches, or affiliates?	<u> </u>	10a		No
Ь		es," did the organization have written policies and procedures governing the activities of such chapters, a pranches to ensure their operations are consistent with the organization's exempt purposes?	filiates,	10ь		
11a		he organization provided a complete copy of this Form 990 to all members of its governing body before f		11a	Yes	
ь	Descr	ribe in Schedule O the process, if any, used by the organization to review this Form 990	.			
12a	Did th	he organization have a written conflict of interest policy? If "No," go to line 13	Ī	12a	Yes	
b	Were confli	officers, directors, or trustees, and key employees required to disclose annually interests that could give icts?		12b	Yes	
С		he organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," described bow this was done</i>		12c	Yes	
13	Did th	he organization have a written whistleblower policy?		13	Yes	
14	Did th	he organization have a written document retention and destruction policy?	. [14	Yes	
15		he process for determining compensation of the following persons include a review and approval by indepons, comparability data, and contemporaneous substantiation of the deliberation and decision?	endent			
a	The o	organization's CEO, Executive Director, or top management official	. [15a	Yes	
b	Other	r officers or key employees of the organization	. [15b	Yes	
	If "Ye	es" to line 15a or 15b, describe the process in Schedule O (see instructions)	Γ			
16a		he organization invest in, contribute assets to, or participate in a joint venture or similar arrangement wit ble entity during the year?		16a		No
b	ın joir	es," did the organization follow a written policy or procedure requiring the organization to evaluate its par nt venture arrangements under applicable federal tax law, and take steps to safeguard the organization's s with respect to such arrangements?	exempt	4.51		
				16b		
		n C. Disclosure he States with which a copy of this Form 990 is required to be filed▶				
17	LIST T	AL, AK, AR, CA, CO, CT, FL, MA, MI, MN, MS, NH, NJ, N, OR, PA, RI, SC, TN, UT, VA	IM , NV , NY	, NC		
18	only)	on 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(or available for public inspection. Indicate how you made these available. Check all that apply	:)(3)s			
		Own website $\ \square$ Another's website $\ \square$ Upon request $\ \square$ Other (explain in Schedule O)				
19	policy	ribe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of in y, and financial statements available to the public during the tax year				
20		the name, address, and telephone number of the person who possesses the organization's books and re LIP L MANNO PO BOX 110 MOUNT VERNON, VA 22121 (703) 780-2000	cords			

101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), (if the organization's current key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five current high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's former office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's former dir e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one bo oth a direct	ox, un off tor/t	t cho unles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

825 GIROD STREET NEW ORLEANS, LA 70113

compensation from the organization ▶ 20

Page 8

гаі	Section A. Officers, Direct	ors, musicus	, ICC y	LIIIPI	y	,	unu	9.	lest com	pensae	cu Employees	(00//	enraca)	
	(A) Name and Title	(B) Average hours per week (list any hours	than o	one b	ox, u in of	t ch unle ficei	eck moss pers r and a tee)	son	(D Repor comper from organizat	table sation the ion (W-	(E) Reportable compensation from related organizations (n I W-	(F Estima amount o compen from	ated of other sation the
		for related organizations below dotted line)	Individual trustee or director	Institution	Officer	key emplo	Highest compensatemployee	Former	2/1099-	·MISC)	2/1099-MISC	;)	organizat relat organiz	ed
			trustee r	Institutional Trustee),ee	ompensated							
See A	Additional Data Table													
							+					\dashv		
							+							
							-							
							-							
							-							
							<u> </u>							
	ub-Total						▶					+		
	otal (add lines 1b and 1c)	•					•		1,72	5,453		0		175,122
2	Total number of individuals (including of reportable compensation from the			e liste	ed a	bov	e) who	rec	eived more	than \$1	.00,000			
3	Did the organization list any former of										l employee on		Yes	No
	line 1a? If "Yes," complete Schedule J											3		No
4	For any individual listed on line 1a, is organization and related organizations										n the			
	ındıvıdual			•	•	٠	•					4	Yes	
5	Did any person listed on line 1a receiv services rendered to the organization									on or ind	ıvıdual for			
	ction B. Independent Contract		CLC SCII	Cuarc	. 5 /6	,, 50	acri per	3077			• • •	5		No
1	Complete this table for your five higher from the organization Report comper	est compensate										mpe	nsation	
	Name a	(A) nd business addre	ess							Des	(B) cription of services		(C Comper	
LUKEN	IS COMPANY								D:		IL SOLICITING			,340,809
	SHIRLINGTON ROAD 9TH FLOOR GTON, VA 22206													
	TRUCTION TRADE SERVICES									EW FACIL	ITY CONSTRUCTION	1		924,033
603 EAST CHURCH STREET FREDERICK, MD 21701									31	ERVICES				
	CONSTRUCTION										TION AND REPAIR			660,015
	ROSE HILL DRIVE NDRIA, VA 22310								[5]	ERVICES				
	ER PRINT								PF	RINTING	SERVICES			382,656
	FERMINAL ROAD NGTON, VA 22122													
	MAN GROUP									AUDIO VISUAL SYSTEM				295,143
825 G	IROD STREET									ISTALLAT	ION			

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Part	VIII	Statement of	Revenue								<u></u>
		Check If Schedul	le O contains a re	sponse	or note to any	(his Part VIII A) revenue		(B) lated or	(C) Unrelated	(D) Revenue
								fu	xempt inction evenue	business revenue	excluded from tax under sections 512 - 514
0 B	18	Federated campaig	ns 1	9							
ar gr		b Membership dues	1	,	1,546,835						
و ق	•	c Fundraising events	1		951,645						
fş Fy	١,	d Related organizatio	ons 1	ı							
<u>:</u> 5 :[,	e Government grants (c	ontributions) 1	=	_						
Sin	1	All other contributions and similar amounts n	ot included								
Contributions, Gifts, Grants and Other Similar Amounts	!	above 9 Noncash contribution in lines 1a - 1f \$	ons included	f 2,882,8	23,618,909						
Cont		h Total. Add lines 1a					26,117,389				
ب					Business	Code					
Service Revenue	2a	ADMISSION FEES				900099		299,882	13,299		
₽. •	_	EVENT REVENUE				900099		138,808	2,138		
1Ce	_	CONFERENCES & SYMPO	OSIA			900099		125,693		5,693	
Serv	d	PRESERVATION TOURS				900099	1	123,032	123	3,032	
an	e										
Program	f	All other program se	rvice revenue		45.4	.07.445					
•	g	Total. Add lines 2a-2	2f	>	15,6	87,415					
		Investment income (i		s, ınter	est, and other		3,640,37	9			3,640,379
		similar amounts) . Income from investm	ent of tax-exemp	· bond i	proceeds >		5,010,07	1			3,616,671
					•		128,94	3			128,943
			(ı) Real		(II) Personal						
	6a	Gross rents									
	b	Less rental expenses				_					
	c	Rental income or (loss)									
	c	Net rental income o			<u> </u>]					
	7-	Gross amount	(ı) Securities	+	(II) Other	-					
	<i>,</i> a	from sales of assets other than inventory	8,647,3	42							
	b	Less cost or				1					
		other basis and sales expenses	4,967,4		42,16	_					
		Gain or (loss)	3,679,9	08	-42,16	<u> </u>	2 627 74				2.627.74
		I Net gain or (loss) . Gross income from f			<u> </u>	1	3,637,74	3			3,637,743
1e		(not including \$	951,645 of								
en		contributions reporte See Part IV, line 18	ed on line 1c)	a	150,835						
Rev	b	Less direct expense		ь	373,346	1					
Other Revenue		: Net income or (loss)		events	•		-222,51	1			-222,511
Oth	9a	Gross income from g See Part IV, line 19									
		See Full IV, III 23		a							
	b	Less direct expense	s	ь		1					
		: Net income or (loss)		vities		-					
	10	Gross sales of invent returns and allowand									
				a	16,621,536						
	b	Less cost of goods s	sold	b	6,039,438]					
	C	Net income or (loss)					10,582,09	8	8,409,849	2,172,24	9
	11	Miscellaneous ••OTHER INCOME	Revenue	Н в	usiness Code 900099	<u> </u>	496,56	5			496,565
		STILK INCOME			_ 0000						
	ь	·		+							
	_										
	c	:		+							
	c	All other revenue .		+							
	e	Total. Add lines 11a	-11d		. •		496,56	5			
	12	! Total revenue. See	Instructions .				450,30	1			

Form 990 (2018	3)				Page 10
	tatement of Functional Expenses				_
Section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	anizations must comp	elete column (A)	
Che	eck if Schedule O contains a response or note to any	line in this Part IX .			🗆
	e amounts reported on lines 6b, d 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
	d other assistance to domestic organizations and governments See Part IV, line 21	304,241	304,241		
2 Grants and Part IV, line	d other assistance to domestic individuals. See e 22	241,327	241,327		
	d other assistance to foreign organizations, foreign nts, and foreign individuals. See Part IV, line 15				
4 Benefits p∂	aid to or for members				
	tion of current officers, directors, trustees, and yees	1,102,601	516,015	301,210	285,376
defined und	tion not included above, to disqualified persons (as der section 4958(f)(1)) and persons described in 58(c)(3)(B)				
7 Other salar	ries and wages	18,353,111	16,039,312	1,366,811	946,988
	an accruals and contributions (include section 401 3(b) employer contributions)	1,167,115	1,014,557	83,280	69,278
9 Other emp	oloyee benefits	2,383,615	2,039,946	201,891	141,778
10 Payroll tax	es	1,478,125	1,260,624	125,355	92,146
11 Fees for se	ervices (non-employees)				
a Manageme	ent				
b Legal .		62,576		62,576	
c Accounting	,	49,569		49,569	
d Lobbying				_	
e Professiona	al fundraising services See Part IV, line 17	162,000			162,000
f Investmen	t management fees	92,151		92,151	
	ine 11g amount exceeds 10% of line 25, column it, list line 11g expenses on Schedule 0)	2,439,389	1,756,663	354,431	328,295
12 Advertisinç	g and promotion	726,856	715,925	9,134	1,797
13 Office expe	enses	5,120,078	3,912,358	408,420	799,300
14 Information	n technology	290,853	14,585	276,268	
15 Royalties					
16 Occupancy		6,216,421	6,073,822	87,413	55,186
17 Travel .	[511,728	470,605	11,871	29,252
	of travel or entertainment expenses for any ate, or local public officials				
19 Conference	es, conventions, and meetings	110,878	80,856	19,808	10,214
20 Interest .					
34 Day	. .				

5,851,952

1,456,636

497,879

328,536

461,129

49,683,181

1,491,791

274,415

5,303,834

1,282,941

497,879

174,124

350,414

790,649

42,269,560

219,532

274,059

41,162

11,730

6,571

61,202

29,836

3,844,912

274,059

13,721

161,965

147,841

49,513

3,568,709

Form **990** (2018)

671,306

22 Depreciation, depletion, and amortization 23 Insurance . 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☑ If following SOP 98-2 (ASC 958-720)

exceeds 10% of line 25, column (A) amount, list line 24e

21 Payments to affiliates .

expenses on Schedule O)

b COLLECTIONS/ACQUISITION

a EVENT EXPENSES

c DIRECT MAIL

e All other expenses

d

Page **11**

22 23

24

25

26

32

33

34

5.995.030

25.377.420

260,659,226

286,036,646

Form **990** (2018)

6.866.005

26.467.050

268,701,099

295,168,149

Form 990 (2018)

23

24

26

32

33

34

Net

					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			3,753,051	1	4,388,949
	2	Savings and temporary cash investments		(13,218,070	2	11,158,756
	3	Pledges and grants receivable, net			7,176,275	3	17,216,009
	4	Accounts receivable, net	829,171	4	853,485		
	6	Loans and other receivables from current and for trustees, key employees, and highest compensa Part II of Schedule L	rsons (as defined under (c)(3)(B), and (f) section 501(c)(9) structions) Complete		5		
ets	7	Notes and loans receivable, net			500,000	7	500,000
SS	8	Inventories for sale or use			2,752,572	8	2,827,290
A	9	Prepaid expenses and deferred charges			188,167	9	113,907
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	165,941,303			

	ь	Less accumulated depreciation	10 b	79,665,042	88,840,078	10c	86,276,261
	11	Investments—publicly traded securities .			159,702,881	11	146,615,097
	12	Investments—other securities See Part IV, line	11 .		12,194,203	12	10,462,436
	13	Investments—program-related See Part IV, line	11 .	•		13	
	14	Intangible assets		14			
	15	Other assets See Part IV, line 11		6,013,681	15	5,624,456	
	16	Total assets.Add lines 1 through 15 (must equ	34)	295,168,149	16	286,036,646	
	17	Accounts payable and accrued expenses	4,209,175	17	4,053,962		
	18	Grants payable		18			
	19	Deferred revenue			391,870	19	328,428
	20	Tax-exempt bond liabilities			15,000,000	20	15,000,000
S	21	Escrow or custodial account liability Complete F	art IV	of Schedule D		21	
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employee					
gei		persons Complete Part II of Schedule L			22		
	22	Secured mortgages and notes navable to unrela	ted the	ard partice		22	

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Retained earnings, endowment, accumulated income, or other funds

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties .

Complete Part X of Schedule D

Total net assets or fund balances

Total liabilities and net assets/fund balances

and other liabilities not included on lines 17 - 24)

Total liabilities.Add lines 17 through 25 .

Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets 134.668.433 127.276.014 27 27 92,122,324 28 92,209,280 28 Temporarily restricted net assets 29 Permanently restricted net assets 41,910,342 29 Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

41,173,932 30 Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building or equipment fund . . . 31

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

3a

3b

No

Form 990 (2018)

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

EIN: 54-0564701

Name: THE MOUNT VERNON LADIES' ASSOCIATION

OF THE UNION

Form 990 (2018)

Form 990, Part III, Line 4a:

EDUCATION WE WELCOMED 1.068.000 VISITORS TO THE ESTATE IN 2018. 350.000 OF WHICH WHERE STUDENTS WHO VISITED FROM ALL 50 OF THE UNITED STATES AND AROUND THE WORLD WE REMAINED THE MOST POPULAR HISTORIC ESTATE IN AMERICA, AND REACHED EVEN MORE INDIVIDUALS THROUGH OUR ONLINE PRESENCE IT WAS A NOTABLE YEAR FOR VISITS BY NEWSMAKERS AND LUMINARIES ON APRIL 23, PRESIDENT DONALD TRUMP AND FIRST LADY MELANIA TRUMP HOSTED THEIR FRENCH COUNTERPARTS, EMMANUEL AND BRIGITTE MACRON, AT MOUNT VERNON FOR AN INTIMATE DINNER GEORGE WASHINGTON'S RECONSTRUCTED DISTILLERY SERVED AS THE BACKDROP FOR THE JUNE 19 SIGNINGOF THE U.S. PATENT AND TRADEMARK OFFICE'S 10 MILLIONTH PATENT, AN EVENT ATTENDED BY SECRETARY OF COMMERCE WILBUR ROSS, USPTO DIRECTOR, ANDREI LANCU, AND OTHER DIGNITARIES SECRETARY OF DEFENSE JAMES MATTIS BROUGHT CHINA DEFENSE MINISTER WEI FENGHE TO MOUNT VERNON ON NOVEMBER 8 AS PART OF AN OFFICIAL VISIT. THESE NOTEWORTHY GUESTS JOIN THE CONSTELLATION OF GOVERNMENT AND MILITARY FIGURES WHO HAVE TRAVELED TO THE HOME OF GEORGE WASHINGTON OVER THE YEARS FOR BOTH FORMAL GATHERINGS AND PERSONAL VISITS WE CELEBRATED THE 286TH ANNIVERSARY OF OUR FIRST PRESIDENT'S BIRTH IN FEBRUARY BY UNVEILING A POWERFUL NEW ATTRACTION, BE WASHINGTON IT'S YOUR TURN TO LEAD LOCATED IN THE MUSEUM AND EDUCATION CENTER, THIS FIRST-PERSON INTERACTIVE EXPERIENCE PUTS GUESTS INSIDE THE MIND OF THE COMMANDER IN CHIEF AND PRESIDENT AT FOUR CHALLENGING MOMENTS IN HISTORY PARTICIPANTS RECEIVE ADVICE FROM HISTORICAL FIGURES AND. ULTIMATELY. CHOOSE A COURSE OF ACTION TO EXPAND ON THE IMPACT OF THIS POWERFUL NEW EXPERIENCE, WE LAUNCHED AN ONLINE VERSION OF THE GAME DESIGNED FOR USE IN CLASSROOMS IN ITS FIRST YEAR, MORE THAN 130,000 PEOPLE ACCESSED THE BE WASHINGTON PLATFORM IN PERSON OR ONLINE WE WERE HONORED TO RECEIVE AN INTERNATIONAL HONOR. THE THEA AWARD OF OUTSTANDING ACHIEVEMENT, FROM THE THEMED ENTERTAINMENT ASSOCIATION, AND ALSO TOOK HOME TOP HONORS AT THE SOUTHEASTERN MUSEUM CONFERENCE TECHNOLOGY COMPETITION OUR LIVESTOCK PROGRAM HAS SERVED AS A "BEST-OF-BREED" EXAMPLE TO SIMILAR VENTURES AT OTHER HISTORIC SITES RECOGNIZING THE POWERFUL ROLE THAT ANIMALS PLAY IN TELLING GEORGE WASHINGTON'S STORY, IN 2018 WE COMMENCED THE CONSTRUCTION OF A NEW LIVESTOCK FACILITY TO HOUSE THIS AWARD-WINNING PROGRAM. THE NEW BUILDING INCLUDES VETERINARY MEDICAL CARE FACILITIES, GROOMING CAPABILITIES, AND ADDITIONAL SPACE TO SHELTER THE ANIMALS DURING EXTREME WEATHER CONSTRUCTION WILL BE COMPLETED IN 2019 FOR MORE THAN 60 YEARSSINCE MRS FRANCES PAYNE BOLTON, VICE REGENT FROM OHIO, PURCHASED 485 ACRES OF LAND ON THE MARYLAND SHORELINE TO STOP THE CONSTRUCTION OF AN OIL REFINERYTHE MOUNT VERNON LADIES' ASSOCIATION HAS WORKED TIRELESSLY WITH PARTNERS ON BOTH SIDES OF THE POTOMAC RIVER TO PROTECT THE RURAL LANDSCAPE IN MOUNT VERNON'S VIEW SHED FROM OVERDEVELOPMENT. THIS EFFORT WAS TESTED AGAIN IN 2018 AS WE JOINED FORCES WITH LIKE-MINDED ORGANIZATIONS TO SUCCESSFULLY STOP THE CONSTRUCTION OF A NATURAL GAS COMPRESSOR STATION THAT MIGHT HAVE UNDERMINED THESE ACHIEVEMENTS IN THE FIVE YEARS SINCE ITS OPENING, THE LIBRARY HAS DELIVERED A PROFOUND IMPACT ON SCHOLARS, EDUCATORS, AND LEADERS IN MYRIAD PROFESSIONS TO MARK THAT ANNIVERSARY. WE HOSTED A SERIES OF EVENTS, INCLUDING A PRESENTATION BY THE LIBRARY'S NEW EXECUTIVE DIRECTOR, DR KEVIN BUTTERFIELD, AND A VIRTUAL EDUCATION PROGRAM CREATED IN PARTNERSHIP WITH THE HARRY S TRUMAN PRESIDENTIAL LIBRARY IN INDEPENDENCE, MISSOURI OUR FOUNDING DEBATES PROGRAM, SPONSORED BY THE AMMERMAN FAMILY FOUNDATION TO HONOR JAMES C REES, COMMEMORATED THE ANNIVERSARY WITH PRESENTATIONS BY NOTABLE HISTORIANS AND JOURNALISTS WHO EXPLORED THE THEME. "HISTORY, MEMORY, IDENTITY WHAT IT MEANS TO BE AN AMERICAN " HIGHLIGHTING RESEARCH AND SCHOLARSHIP ACROSS THE ESTATE, THE LIBRARY ALSO FACILITATED THE PUBLICATION OF A NEW BOOK, STEWARDS OF MEMORY THE PAST, PRESENT, AND FUTURE OF HISTORIC PRESERVATION AT GEORGE WASHINGTON'S MOUNT VERNON, EDITED BY CAROL BORCHERT CADOU, FORMER SENIOR VICE PRESIDENT FOR HISTORIC PRESERVATION AND COLLECTIONS, WITH LUKE J. PECORARO, FORMER DIRECTOR OF ARCHAEOLOGY, AND THOMAS REINHART, DIRECTOR OF PRESERVATION OUR PROGRAMS, EVENTS, AND OUTREACH ARE DESIGNED TO BUILD CONNECTIONS WITH TODAY'S VISITORS. THUS, IN A NOD TO POPULAR INTEREST IN HEMP CULTIVATION. WE WORKED IN PARTNERSHIP WITH THE INDUSTRIAL HEMP RESEARCH PROGRAM AT THE UNIVERSITY OF VIRGINIA TO PLANT THE CROP IN OUR FIELDS FOR THE FIRST TIME SINCE WASHINGTON'S LIFETIME. THE HEMP'S HARVEST GARNERED WIDESPREAD MEDIA ATTENTION AND YIELDED A CROP DESTINED FOR USE IN ON-SITE TEXTILE DEMONSTRATIONS. WHEN THE ACCLAIMED MUSICAL HAMILTON APPEARED AT THE NEARBY KENNEDY CENTER DURING THE SUMMER MONTHS. WE MOUNTED A TEMPORARY EXHIBITION SHOWCASING HAMILTON-RELATED OBJECTS AND DOCUMENTS IN JUNE. A PORTION OF THE CAST TRAVELED TO MOUNT VERNON FOR A SPECIAL TOUR OF THE ESTATE AND TO RECORD AN EPISODE OF OUR PODCAST WASHINGTON'S ROLE AS AN ENTERPRISING SPIRITS MAKER CONTINUES TO DELIGHT VISITORS TO HIS RECONSTRUCTED DISTILLERY THIS YEAR, WE ADDED A NEW TWIST TO THE STORY, CRAFTING THE FIRST BATCH OF RUM IN THE DISTILLERY'S TWELVE-YEAR HISTORY ALTHOUGH WASHINGTON NEVER MADE RUM IN HIS DISTILLERY. THE SPIRIT WAS CERTAINLY PART OF THE CULTURE AT MOUNT VERNON, PARTICULARLY BEFORE THE AMERICAN REVOLUTION. IN ANOTHER NEW DISTILLING VENTURE WE ALSO PRODUCED BOURBON FOR THE FIRST TIME FOR THIS PROJECT, THEY DREW UPON WASHINGTON'S RECORDS FROM 1797, IN WHICH HE LAMENTED THAT THERE WAS NOT ENOUGH RYE GRAIN ON HAND TO PRODUCE WHISKEY, FORCING HIM TO RELY ON CORN AND WHEAT INSTEAD. THE BOURBON WILL BE AGED FOR A MINIMUM OF FOUR YEARS. WHILE EXPERIMENTING WITH THESE SPIRITS, THE DISTILLERY CONTINUES TO PERFECT ITS SIGNATURE PRODUCT, GEORGE WASHINGTON'S RYE WHISKEY, WHICH RECENTLY EARNED A SILVER MEDAL AT THE AMERICAN CRAFT SPIRITS ASSOCIATION AWARDS

Form 990, Part III, Line 4b:

OUTBUILDINGS ONCE ADDITIONAL FUNDING HAS BEEN SECURED.

CURATORIAL TEAMS PORED OVER A RICH COLLECTION OF PRIMARY SOURCES, INCLUDING WASHINGTON'S PAPERS, DOCUMENTS FROM HIS HEIRS, AND THE ARCHIVES OF THE MOUNT VERNON LADIES' ASSOCIATION FROM THERE. THE ARCHITECTURAL TEAM LAUNCHED AN IN-DEPTH PHYSICAL INVESTIGATION INTO THE SPACE. ASSESSING EVERY ELEMENT FROM THE PANELING VISIBLE TODAY TO THE PLASTER, LATH, AND FRAMING MEMBERS DATING TO THE 1730'S AND 1740'S WORK ON THE WOOD-PANELED WALLS LED TO A REMARKABLE DISCOVERY AN EARLIER GENERATION OF PANELING COMPOSED OF MOLDED AND PAINTED PLASTERA TECHNIQUE RESERVED FOR THE FINEST ROOMS IN THE MOST ELITE HOMES IN THE CHESAPEAKE REGION THE ROOM'S EXISTING WOOD PANELS, INSTALLED IN THE LATE 1750'S TO

HISTORIC PRESERVATION AND COLLECTIONS AS PART OF A COMPREHENSIVE PLAN TO RESTORE EACH ROOM OF THE MANSION TO THE MOST ACCURATE POSSIBLE REPRESENTATION OF ITS 1799 APPEARANCE, WE FOCUSED OUR ATTENTION IN 2018 ON THE FRONT PARLOR TO INFORM THE PROJECT, THE ARCHITECTURAL AND

EARLY 1760'S, HAD WARPED UNDER THE STRAINS OF WEATHER AND TIME AND WERE SUCCESSFULLY REHYDRATED USING INNOVATIVE PRESERVATION METHODS. IN PREPARATION FOR THE ROOM'S REINSTALLATION AND UNVEILING IN EARLY 2019. THE CURATORIAL TEAM WORKED BEHIND THE SCENES TO RE-CREATE THE ROOM'S DOCUMENTED FURNISHINGS A SOFA AND EIGHT CHAIRS UPHOLSTERED IN SILK AND WOOL DAMASK DYED A STRIKING SAXON BLUEA HIGHLY FASHIONABLE HUE INVENTED IN THE 1750'S NEW RESEARCH AND INSIGHTS ALSO INSPIRED CHANGES TO THE MANSION'S CENTRAL PASSAGE IN 2018 EARLY IN THE YEAR. THE SPACE WAS RETURNED TO A MORE AUTHENTIC REPRESENTATION OF ITS 1799 APPEARANCE, TRADING ITS DARK, WOOD-GRAINED PANEL WALLS FOR A LIGHTER BEIGE COLOR ORIGINALLY FINISHED WITH PANELING IN THE LATE 1750'S, THE CENTRAL PASSAGE WAS ROUTINELY UPDATED WITH THE MOST FASHIONABLE PAINT COLORS DURING

WASHINGTON'S LIFETIMEENDING AT THE TIME OF HIS DEATH WITH THE CURRENT COLOR, KNOWN, IN THAT ERA, AS "STONE " MICROSCOPIC PAINT ANALYSIS CONFIRMED THAT THE TYPE OF WOOD-GRAINED TREATMENT ON VIEW SINCE 1981 WAS NOT IN PLACE UNTIL AFTER WASHINGTON'S DEATH. THE CENTRAL PASSAGE'S REPAINTING PROVIDED A PRIME OPPORTUNITY FOR ATTENTION TO ONE OF OUR MOST TREASURED OBJECTS. THE KEY TO THE BASTILLE, PRESENTED IN ITS ORIGINAL

GILT DISPLAY CASE THE CASE IS A RARE, POSSIBLY UNIQUE EXAMPLE OF 18TH-CENTURY CRAFTSMANSHIP, BELIEVED TO HAVE BEEN CUSTOM DESIGNED FOR PRESIDENT WASHINGTON BY A PHILADELPHIA CARVER ALTHOUGH THE CASE'S DELICATE WOOD FRAME AND FRAGILE GLASS PANES REMAINED REMARKABLY INTACT. OTHER ELEMENTS REQUIRED RESTORATION, SUCH AS THE GILT EXTERIOR AND A MISSING ORNAMENTAL CENTRAL DROP, WHICH WAS FORTUNATELY DOCUMENTED IN AN EARLY PUBLICATION NEW METAL MOUNTS WERE ALSO CRAFTED TO SUPPORT BOTH THE CASE ITSELF AND THE KEY INSIDE OUR PROFESSIONAL STAFF ALSO LAUNCHED SIGNIFICANT PROJECTS BEHIND THE SCENES AND BELOW THE FLOORBOARDS OF THE MANSION. ENSURING THE HOME'S LONG-TERM SUSTAINABILITY AS A

KEY STEP IN THIS PROCESS, THE ARCHAEOLOGY TEAM CONDUCTED AN UNUSUAL EXCAVATION INSIDE THE MANSION BASEMENT, UNCOVERING FASCINATING EVIDENCE

OF EARLY DRAINS AND WALL FOUNDATIONS GUIDING US TO A MORE DETAILED AND ACCURATE UNDERSTANDING OF HOW AND WHEN THE CELLAR EVOLVED. OUTSIDE

THE MANSION, WE LAID THE GROUNDWORK FOR THE RESTORATION OF THE EAST SLOPE. WHERE A HEAVY STORM IN 2017 HAD DAMAGED A SECTION OF BRICK WALL AND SURROUNDING HILLSIDE WORKING WITH LEADING STRUCTURAL AND GEOTECHNICAL ENGINEERING EXPERTS, WE CONDUCTED A COMPREHENSIVE ASSESSMENT

TO IDENTIFY SOLUTIONS FOR A LANDSCAPE PROBLEM THAT HAS VEXED MOUNT VERNON SINCE WASHINGTON'S LIFETIME. SITE WORK TO IMPROVE DRAINAGE SYSTEMS AND REBUILD THE WALL WILL BEGIN IN EARLY 2020 TO ENSURE ITS SAFETY IN THE EVENT OF A FIRE. WE COMMENCED WORK ON THE INSTALLATION OF A NEW STATE-OF-THE-ART FIRE SUPPRESSION SYSTEM INSIDE THE MANSION, WHICH WILL BE COMPLETED IN LATE 2019 THE SYSTEM WILL BE EXPANDED TO INCLUDE THE ORIGINAL

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

MARY LANG BISHOP

ANN HAUNSCHILD BOOKOUT

MARIBETH ARMSTRONG BORTHWICK

VICE REGENT

VICE REGENT

VICE REGENT

VICE REGENT

VICE REGENT

JUDITH WILSON GRANT

ELIZABETH MEDLIN HALE

	any hours	and	a dır	ecto	r/trد	ustee))	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SARAH MILLER COULSON REGENT	30 00	X		×				0	0	0
ANN CADY SCOTT SECRETARY	20 00	×		x				0	0	0
MARGARET HARTMAN NICHOLS TREASURER	20 00	×		х				0	0	0
MARGARET APPLETON ALLISON	10 00									

SECRETAIN.								
MARGARET HARTMAN NICHOLS	20 00			Х			0	
TREASURER		^		X			0	
MARGARET APPLETON ALLISON	10 00						0	
VICE REGENT		_ ^					5	
CLAUDIA PUIG AMUNDSEN	10 00	l 🗸					0	
		I ^			l		l o	

10 00

10 00

10 00

10 00

10 00

......

......

......

		Ιx	l	Ιx			l	n	1
TREASURER								•	
MARGARET APPLETON ALLISON	10 00	,							
VICE REGENT		\						0	
CLAUDIA PUIG AMUNDSEN	10 00	l 🗸					0	0	
VICE REGENT		^							

Х

Х

Х

Х

Х

0

0

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average compensation hours per than one box, unless compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organizations from the organization

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

CATHERINE HAMILTON MAYTON

.....

VICE REGENT

VICE REGENT

VICE REGENT

VICE REGENT

VICE REGENT

ANNE NEAL PETRI

SUSAN STEVENS REEDER

ANDREA NOTMAN SAHIN

LAURA PEEBLES RUTHERFORD

	any hours	6 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -) '	organization	organizations	from the	
	organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
LUCIA BOSQUI HENDERSON VICE REGENT	10 00	1 1						0	0	0
VIRGINIA DAWSON LANE VICE REGENT	10 00	1 1						0	0	0
HELEN HERBOTH LAUGHERY VICE REGENT	10 00							0	0	0
LIZ ROLLINS MAURAN VICE REGENT	10 00							0	0	0
	10.00				\Box		$\overline{}$			

HELEN HERBOTH LAUGHERY VICE REGENT	10 00	x			0	
LIZ ROLLINS MAURAN VICE REGENT	10 00	×			0	
CAMERON KOCK MAYER	10 00	×			0	
VICE REGENT						

10 00

10 00

10 00

10 00

10 00

Х

Х

Х

Х

Х

0

0

0

......

......

......

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W- 2/1099-(W- 2/1099organization and

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	MISC)	MISC)	related organizations
JEAN ARMFIELD SHERRILL VICE REGENT	10 00	×						0	0	0
SUSAN MARSHALL TOWNSEND VICE REGENT	10 00	×						0	0	0
CATHERINE MARLETTE WADDELL VICE REGENT	10 00	X						0	0	0
DOUGLAS BRADBURN	40 00			х				315,889	0	32,031

Х

Х

Х

Х

Х

Х

229,764

239,569

221,732

159,765

144,489

142,140

19,263

32,900

11,453

12,741

22,698

17,685

0

0

40 00

40 00

40 00

40 00

40 00

......

......

......

CATHERINE MARLETTE WADDELL			
VICE REGENT			
DOUGLAS BRADBURN	40 00		
PRESIDENT/CEO			
PHILIP L MANNO	40 00		

CHIEF FINANCIAL OFFICER

SVP VISITOR ENGAGEMENT

ROBERT SHENK

JOSEPH A BONDI

......... SVP DEVELOPMENT

BEREND OLTMANS

MATTHEW K BRINEY

VICE PRESIDENT NEW MEDIA

M CAROLINA CAMARGO CHIRHART

SR DIRECTOR OF DEVELOPMENT

DIRECTOR OF IT

and Independent Contractors

and Independent Contractors
(A)
Name and Title

ROY FREDERICK YOUNG II

ANTHONY CAVALLO

VICE PRESIDENT EDUCATION

FOOD AND BEVERAGE DIRECTOR

nours per week (list any hours for related organizations below dotted line)	
 40 00	
40 00	ŀ

(B)

Average

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,



compensation from related organizations (W- 2/1099- MISC)	
	0
	0

(E)

Reportable

amount of other compensation from the organization and related organizations

8,160

18,191

(F)

Estimated

⁽C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Institutiona employee

efile	e GRA	APHIC pri	nt - DO NOT PROCESS	As Filed Data -			DLN: 9	3493315008069
SCH	IED	ULE A	Public (Charity Statu	s and Dul	olic Supp	ort	OMB No 1545-0047
	m 990		Complete if the or	ganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) c empt charitable 990 or Form 99	organization or trust. 10-EZ.	r a section	2018
•		the Treasury	► Go to	www.irs.gov/Form	<u>990</u> for the late	st information	•	Open to Public Inspection
Name	of th	ue Service ne organiza (EDNON LADIE	tion S' ASSOCIATION				Employer identific	<u> </u>
	UNIO		5 A550CIATION				54-0564701	
	t I		for Public Charity Statual for Public Charity Statual formation because foundation because				See instructions.	
1 ne o	rganiz		a private roundation because onvention of churches, or as	`	J ,	, ,	(A)(i)	
2		•	escribed in section 170(b)(. , ,	. , ,	
3					,	,,		
4			or a cooperative hospital serv	-			•	
•	Ш	name, city,	esearch organization operate and state	ed in conjunction with	a nospital descri	ibed in section .	170(B)(1)(A)(III). E	nter the nospital s
5			ation operated for the benefit (iv). (Complete Part II)	of a college or unive	rsity owned or op	perated by a gov	ernmental unit descri	bed in section 170
6		A federal, s	tate, or local government or	governmental unit de	scribed in sectio	on 170(b)(1)(A	۱)(v).	
7			ation that normally receives a (O(b)(1)(A)(vi). (Complete		s support from a	governmental u	ınıt or from the gener	al public described in
8		A communi	ty trust described in section	170(b)(1)(A)(vi)	(Complete Part I	I)		
9			ural research organization de rant college of agriculture Se					ege or university or a
10	✓	from activit	ation that normally receives cies related to its exempt fun income and unrelated busin See section 509(a)(2). (Co	ctions—subject to cer ess taxable income (le	taın exceptions, a	and (2) no more	than 331/3% of its si	upport from gross
11		An organiza	ation organized and operated	exclusively to test fo	r public safety S	ee section 509	(a)(4).	
12		more public	ation organized and operated by supported organizations of through 12d that describes	escribed in section 5	09(a)(1) or sec	ction 509(a)(2). See section 509(a	
a		Type I. A so	supporting organization opera n(s) the power to regularly a Part IV, Sections A and B.	ated, supervised, or c	ontrolled by its s	upported organi	zation(s), typically by	
b		manageme	supporting organization sup nt of the supporting organiza plete Part IV, Sections A a	ition vested in the sar				
С			unctionally integrated. A s organization(s) (see instructi					ited with, its
d		Type III n	on-functionally integrated integrated The organization i) You must complete Par	I. A supporting organ generally must satis	Ization operated fy a distribution i	in connection wi requirement and	th its supported orgai	1. 4
e		Check this	box if the organization receiv or Type III non-functionally	ed a written determir	nation from the II		pe I, Type II, Type II	I functionally
f	Enter		of supported organizations					
g			ing information about the su	pported organization(T*			
	(i) N	i) Name of supported (ii) EIN organization		(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organized in your govern	anization listed ing document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
			<u> </u>					
Fa4-'								
Total		vork Dadua	tion Act Notice, see the Ir	etructione for	Cat No 11285	<u> </u>	Schedule A / Form O	 90 or 990-EZ) 2018

instructions

	Page	_
1	L70	

oport Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170
(1)(A)(ix)
mplete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part
If the organization fails to qualify under the tests listed below, please complete Part III.)

	III. If the organization fai						iy under Part
_	Section A. Public Support	is to quality ut	ider the tests his	ted below, pied.	se complete rai	C 111.)	
	Calendar year		I	T			
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grant ")						
2	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
4	Total. Add lines 1 through 3						
4	The portion of total contributions by						
5	· · ·						
	each person (other than a governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						
6	Public support. Subtract line 5 from						
•	line 4						
S	ection B. Total Support		•	•	•		
	Calendar year	(a)2014	(b) 2015	(c)2016	(d)2017	(e)2018	(f)Total
	(or fiscal year beginning in) ▶	(a)2017	(0)2013	(6)2010	(u)2017	(e)2010	(1)Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on		+				
10							
	loss from the sale of capital assets						
	(Explain in Part VI) Total support. Add lines 7 through						
11	10						
12	Gross receipts from related activities, e	tc (see instruction	ons)	<u> </u>		12	
	First five years. If the Form 990 is for			ard fourth or fifth	n tay year as a sec	tion 501(c)(3) org	anization
		=				· · · · · · <u>-</u>	_
_	check this box and stop here				<u> </u>	<u>P</u> L	
	Section C. Computation of Public						
	Public support percentage for 2018 (line			column (f))		14	
	Public support percentage for 2017 Sch					15	
16a	33 1/3% support test—2018. If the	organızatıon dıd ı	not check the box	on line 13, and lin	ne 14 is 33 1/3% o	r more, check this	box
	and stop here. The organization qualif	ies as a publicly s	supported organiza	ation			ightharpoons
b	33 1/3% support test—2017. If the	organization did	not check a box of	on line 13 or 16a,	and line 15 is 33 i	./3% or more, chec	k this
	box and stop here. The organization	qualifies as a nub	alicly supported or	ganization			ightharpoons
47-	10%-facts-and-circumstances test-				ne 13 16a or 16h	and line 14	
1/2	is 10% or more, and if the organization						
	in Part VI how the organization meets t						
	J			J. garnización	-, as a publ	,	►□
	organization	2047 ****	, , ,		43.46.46.	47	
ь	10%-facts-and-circumstances test						
	15 is 10% or more, and if the organization						
	Explain in Part VI how the organization	i meets the Tact	s-and-circumstand	es test the orga	inization qualifies	as a publicly	_
	supported organization						▶□
18	Private foundation. If the organizatio	n did not check a	box on line 13, 1	6a, 16b, 17a, or 1	.7b, check this box	cand see	

Part III Support Schedule for Organizations Described in Section 509(a)(2)

	(Complete only if you the organization fails t					to qualify unde	r Part II. If
Se	ection A. Public Support	o quality affact t	ine tests fisted b	ciott, picase co	inpiece raic iii)		
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	9,247,345	13,952,745	16,853,102	10,453,714	26,117,389	76,624,295
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	26,293,684	28,181,664	29,192,752	30,037,912	29,205,034	142,911,046
3	Gross receipts from activities that are not an unrelated trade or						
4	business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	35,541,029	42,134,409	46,045,854	40,491,626	55,322,423	219,535,341
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons	1,482,574	1,005,908	5,996,286	1,093,223	3,841,221	13,419,212
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the						0
	greater of \$5,000 or 1% of the						
_	amount on line 13 for the year Add lines 7a and 7b	1,482,574	1,005,908	5,996,286	1,093,223	3,841,221	13,419,212
8	Public support. (Subtract line 7c	1,462,374	1,005,908	3,990,280	1,093,223	3,041,221	
	from line 6)						206,116,129
Se	ection B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6	35,541,029	42,134,409	46,045,854	40,491,626	55,322,423	219,535,341
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	2,575,695	2,255,263	3,264,580	4,724,950	3,769,322	16,589,810
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b	2,575,695	2,255,263	3,264,580	4,724,950	3,769,322	16,589,810
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12		560,508	233,817	218,649	305,618	496,565	1,815,157
13	Total support. (Add lines 9, 10c, 11, and 12)	38,677,232	44,623,489	49,529,083	45,522,194	59,588,310	237,940,308
14	First five years. If the Form 990 is f	or the organization	's fırst, second, th	ırd, fourth, or fıfth	tax year as a sec	tion 501(c)(3) org	_
	check this box and stop here						▶⊔_
	ection C. Computation of Public Public support percentage for 2018 (I			column (f\)		145	00.000.00
15 16	Public support percentage for 2016 (1	. , ,	•	Joidinii (1))		15 16	86 630 % 88 080 %
	ection D. Computation of Inves					10	
	Investment income percentage for 20			ine 13. column (f))	17	6 970 %

not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 Page 4 Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V) Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

3а Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported

organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a

amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

organization's organizing document? Substitutions only. Was the substitution the result of an event beyond the organization's control?

5b 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its

6

7

8

answer line 10b below

the organization had excess business holdings)

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

complete Part I of Schedule L (Form 990 or 990-EZ)

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

9b which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

>cn	edule A (Form 990 or 990-E2) 2018		F	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11 c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	2		
	organization	-		
S	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
_	<u> </u>			
	ection D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		103	-140
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations		l	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions)		
	The organization satisfied the Activities Test Complete line 2 below	•		
	b			
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test Answer (a) and (b) below.	į	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement			
,		2b		
3	Parent of Supported Organizations Answer (a) and (b) below.	_		
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard	3h		

Sched	lule A (Form 990 or 990-EZ) 2018			Page 6
Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount		_	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally-instructions)	ntegrat	ed Type III supporting or	ganızatıon (see

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2

If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

See instructions

d Excess from 2017.e Excess from 2018.

3_j and 4c

8 Breakdown of line 7

Schedule A (F	hedule A (Form 990 or 990-EZ) 2018 Page 8				
	Section A, lines 1, 2, 3 Part IV, Section D, line	mation. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, es 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See			
		Facts And Cırcumstances Test			
990 Sched	ule A, Supplemen	tal Information			
Retu	ırn Reference	Explanation			
SCHEDULE A	A, PART III, LINE 12, ON OF OTHER	OTHER INCOME - 2014 AMOUNT \$ 560,508 2015 AMOUNT \$ 233,817 2016 AMOUNT \$ 218,649 2017 AMOUNT \$ 305,618 2018 AMOUNT \$ 496,565			

INCOME

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

DLN: 93493315008069 OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

1

2

5

8

Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Name of the organization **Employer identification number** THE MOUNT VERNON LADIES' ASSOCIATION OF THE UNION 54-0564701 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🟲 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Collecti	ons of Art, Hist	torica	al Tr	easu	res, or	Other	Similar As	ssets (con	tınued)	
3		g the organization's acq s (check all that apply)	uisition, accession, and	other records, che	eck ar	ny of t	he fol	lowing t	hat are a	significant u	ise of its co	llection	
а	✓	Public exhibition			d	✓	Loan	or excha	ange prog	ırams			
b	\checkmark	Scholarly research e Other											
С	Preservation for future generations												
4	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII												
5	During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No												
Pa	rt IV		odial Arrangemen ganization answered		990,	Part :	[V, lır	ne 9, or	reporte	ed an amou	ınt on For	m 990,	Part
1a		e organization an agent ided on Form 990, Part I		other intermediary	for c	ontrib	utions	s or othe	er assets	not	Yes		lo
b	If "Y	es," explain the arrange	ement in Part XIII and o	complete the follow	ving ta	able				A	mount		
С		nning balance		·					1c				
d	Addı	tions during the year						İ	1d				_
е	Dıstr	ributions during the year	•						1e				_
f	Endı	ng balance							1f				
2a	Did t	the organization include	an amount on Form 99	00, Part X, line 21,	for es	scrow	or cus	- stodial a	ccount lia	ability?	☐ Yes		— lo
b		es," explain the arrange								·	_		
	rt V		ds. Complete if the										
					(b) Prio				ears back)Four yea	ırs back
1 a	Begini	ning of year balance .		157,292,554	13	6,871,	108	13	9,309,486	146,	000,113	151	,676,248
b	Contri	butions		3,046,820		550,	186		1,046,444	6,	578,079	3,	,119,789
c	Net ın	vestment earnings, gair	ns, and losses	-10,708,395	2	6,509,	563		9,604,030	-4,	157,069	2	,580,194
d	Grant	s or scholarships											
е		expenditures for facilition	es	5,494,996		6,638,	302	1	3,088,852	9,	111,637	11,	,373,118
f	Admır	nistrative expenses .											
g	End of	f year balance		144,135,983	15	7,292,	555	13	6,871,108	139,	309,486	146	,000,113
2	Prov	ide the estimated perce	ntage of the current ye	ar end balance (lır	ne 1g,	colun	nn (a)) held a	s				
а	Boar	d designated or quasi-e	ndowment ► 22 09	90 %									
b	Perm	nanent endowment 🟲	34 030 %										
c	Tem	porarily restricted endov	wment ▶ 43 880 %										
	The	percentages on lines 2a	, 2b, and 2c should equ	ıal 100%									
3а		there endowment funds	not in the possession of	of the organization	that a	are he	ld and	dadmını	stered fo	r the			
	_	nization by inrelated organizations									3a(i	Yes Yes	No
	٠,	related organizations .			•						3a(ii		No
b		es" on 3a(II), are the rel		ed as required on S	Schedu	ule R?	٠.	· · ·			3b	1	
4	Desc	cribe in Part XIII the inte	ended uses of the organ	nızatıon's endowme	ent fui	nds						- 1	<u> </u>
Pa	rt VI												
			ganization answered										
	Desci	ription of property	(a) Cost or other bas (investment)	(b) Cost or o	other ba	asıs (o	tner)	(c) Acc	umulated c	lepreciation	(d)	Book valu	
1a	Land												
b	Buildii	ngs			1	14,520	0,121			38,506,220		7	6,013,901
С	Lease	hold improvements											
d	Equipi	ment				44,12	5,860			38,955,961			5,170,899

2,202,861

7,294,322

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) .

5,091,461

86,276,261

Part VII Investments—Other Securities. Comple	te if the organiza	tion ansv	vered "Yes" on Form 99	90, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category (including name of security)		(b) Book value		od of valuation f-year market value
(1) Financial derivatives				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII Investments—Program Related. Complete if the organization answered 'Ye	s' on Form 990, i	Part IV, lı	ne 11c. See Form 990,	Part X, line 13.
(a) Description of investment	(b) B	ook value		od of valuation f-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	•			
Part IX Other Assets. Complete if the organization are (a) Des		m 990, Pa	art IV, line 11d See Form	990, Part X, line 15 (b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 2 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25.		es' on Fo		. ▶ 1e or 11f.
1. (a) Description of liability		(b) B	ook value	
(1) Federal income taxes			4.606.515	
INTEREST RATE SWAP AGREEMENT ANNUITY GIFT LIABILITY			4,606,515 1,261,492	
POOLED INCOME FUND LIABILITY			121,747	
DUE TO REGION 5 HISTORY FUND (5)			5,276	
(6)				
(7)	+			
(8)	-			
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	. 1		5,995,030	
2. Liability for uncertain tax positions. In Part XIII, provide the organization's liability for uncertain tax positions under FIN 48.			ganization's financial state	

Part XI

Part XII

1

2

а

b

c

d

3

b

5

Part XIII

See Additional Data Table

2

Schedule D (Form 990) 2018

Page 4

-18,112,986

66,388,654

-6,320,633

60,068,021

56,317,541

313,727

56,003,814

-6,320,633

49.683.181

Schedule D (Form 990) 2018

b	Donated services and use of facilities	2b		3
С	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII)	2d		
е	Add lines 2a through 2d		i	
3	Subtract line 2e from line 1			
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
а	Investment expenses not included on Form 990, Part VIII, line 7b .	4a		
b	Other (Describe in Part XIII)	4b		-6,4
С	Add lines 4a and 4b			ı
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)			

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Supplemental Information

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Subtract line 2e from line 1

Add lines 2a through 2d .

Return Reference

2a

2a

2b

2c

2d

4a

4b

Explanation

-18,946,455

313.727

519.742

92,151

-6.412.784

313,727

92,151

-6,412,784

2e

3

4c

1

2e

3

4c

5

ichedule D (Form 990) 2018	
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software ID: Software Version:

EIN: 54-0564701

Name: THE MOUNT VERNON LADIES' ASSOCIATION

OF THE UNION

Supplemental Information
Return Reference

PART III, LINE 1A

HISTORICAL PROPERTIES OWNED BY THE ASSOCIATION WERE ACQUIRED THROUGH PURCHASES AND CONTRIBUTIONS SINCE THE ASSOCIATION'S INCEPTION THESE HISTORICAL PROPERTIES ARE NOT INCLUDED IN THE STATEMENT OF FINANCIAL POSITION THE COST OF THE PROPERTIES IS NOT READILY AVAILABLE, AND THE ASSOCIATION IS OF THE OPINION THAT, BECAUSE OF THE INTRINSIC VALUE OF THE PROPERTIES, IT IS IMPRACTICAL TO ASSIGN VALUES TO THE COMPONENTS PURCHASES OF COLLECTION ITEMS ARE RECORDED AS DECREASES IN UNRESTRICTED NET ASSETS IN THE YEAR IN WHICH THE ITEMS ARE ACQUIRED OR AS TEMPORARILY OR PERMANENTLY RESTRICTED NET ASSETS IF THE ASSETS USED TO PURCHASE THE ITEMS ARE RESTRICTED BY DONORS FINANCIAL STATEMENTS DO NOT REFLECT ANY CONTRIBUTED COLLECTION ITEMS

Supplemental Information	n
Return Reference	Explanation
PART III, LINE 4	THE ASSOCIATION COLLECTS, RESEARCHES, CONSERVES, RESTORES, RECONSTRUCTS, PRESERVES, DOCUME NTS, AND SHARES WITH THE PUBLIC HISTORIC STRUCTURES, ARCHAEOLOGICAL SITES, AND THE CULTURA L LANDSCAPE AS WELL AS TWO AND THREE-DIMENSIONAL OBJECTS IN A VARIETY OF MEDIA RESPONSIBILITY FOR THE PRESERVATION AND AND THE HISTORIC PRESERVATION AND COLLECTIONS DEPARTMENT AND THE FRED WYSMITH LIBRARY FOR THE HISTORIC PRESERVATION AND COLLECTIONS DEPARTMENT AND THE FRED WYSMITH LIBRARY FOR THE HISTORIC PRESERVATION AND COLLECTIONS DEPARTMENT AND THE FRED WYSMITH LIBRARY FOR THE HISTORIC PRESERVATION AND COLLECTIONS DEPARTMENT IS DIVIDED INTO THE FINE AND DECORATIVE ARTS CURATORIA L COLLECTION, THE ARCHAEOLOGICAL COLLECTION AND P HOTO ARCHIVES THE FINE AND DECORATIVE ARTS CURATORIAL COLLECTION INCLUDES THREE-DIMENSION AL OBJECTS, TEXTILES, WORKS OF ART ON PAPER, AND PAINTINGS THE ARCHAEOLOGICAL COLLECTION INCLUDES ARTIFACTS AND THEIR ASSOCIATED DOCUMENTATION DERIVING FROM EXCAVATION PROJECTS, A S WELL AS RANDOM FINDS ORIGINATING ON THE MOUNT VERNON ESTATE THE ARCHITECTURAL FRAGMENTS COLLECTION INCLUDES FEATURES, BUILDING MATERIALS, AND FINISH TREATMENTS THAT ARE ARCHITEC TURAL IN NATURE, AND WHICH HAVE BEEN REMOVED FROM THEIR ORIGINAL CONTEXT DURING THE COURSE OF RESTORATION WORK UNDERTAKEN TO STABILIZE, PROTECT, OR REINTERPRET MOUNT VERNON'S HISTORIC BUILDINGS AND STRUCTURES PHOTO ARCHIVES CONTAINS MODERN FILM, NEGATIVES, AND DIGITAL IMAGE FILES OF A VARIETY OF MOUNT VERNON ARCHIVES CONTAINS MODERN FILM, NEGATIVES, AND DIGITAL IMAGE FILES OF A VARIETY OF MOUNT VERNON RELATED SUBJECTS SPECIAL COLLECTIONS INCLUDES RA RE BOOKS, HISTORIC MANUSCRIPTS, PHOTOGRAPHS, THE ASSOCIATION'S ARCHIVAL MATERIALS, AND PRI NTED EPHEMERA THE LIBRARY COLLECTS PRINTED MATERIAL WITH A PRIMARY EMPHASIS ON GEORGE WE AND THE MOUNT VERNON AND THE MOUNT VERNON NOT THE MOST IMPORTANT INITIAL CRITERION WITH WHICH TO EVALUATE A POTENTIAL

Supplemental Information					
Return Reference	Explanation				
PART III, LINE 4	PREVIOUSLY REPRODUCED OR PUBLISHED IN PRINT OR ELECTRONIC FORMAT, MAPS, PLANS, SURVEYS, MA NUSCRIPTS, RARE BOOKS, PHOTOGRAPHS AND OTHER DOCUMENTS OF HISTORICAL VALUE RELATING TO 17T H, 18TH 19TH AND 20TH CENTURY LIFE AT MOUNT VERNON AND THE WASHINGTON FAMILY				

_ _ _

upplemental Information						
Return Reference	Explanation					
PART V, LINE 4	THE ASSOCIATION'S ENDOWMENT CONSISTS OF 73 INDIVIDUAL FUNDS ESTABLISHED FOR A VARIETY OF PURPOSES THE BOARD APPROVES SPENDING ON PROGRAM RESTRICTED ENDOWMENTS AS PART OF ITS ANNUAL BUDGET APPROVAL PROCESS IN ADDITION, THE BOARD ALSO APPROVES, AS PART OF ITS ANNUAL BUDGETARY APPROVAL PROCESS, THE TRANSFER AND EXPENDITURE OF ADDITIONAL BOARD-DESIGNATED FUNDS FOR CAPITAL IMPROVEMENTS, COLLECTION ACQUISITIONS OR SPECIAL PROJECTS TEMPORARILY RESTRICTED ENDOWMENT FUNDS ARE USED FOR THE OPERATIONS OF THE ORIENTATION CENTER, EDUCATION CENTER, AND NATIONAL LIBRARY					

Supplemental Information	
Return Reference	Explanation
·	THE ASSOCIATION EVALUATED ITS UNCERTAINTY IN INCOME TAXES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017, AND DETERMINED THAT THERE ARE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS OR THAT MAY HAVE AN EFFECT ON ITS TAX-EXEMPT STATUS

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS	CHANGE IN VALUE OF INTEREST RATE SWAP AGREEMENT 800,377 CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS -280,635

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	SPECIAL EVENT DIRECT EXPENSES -373,346 COST OF GOODS SOLD -6,039,438

Sı

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	SPECIAL EVENT DIRECT EXPENSES -373,346 COST OF GOOD SOLD -6,039,438

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE G

(Form 990 or 990-EZ)

Total

DLN: 93493315008069

OMB No 1545-0047

Supplemental Information Regarding Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

Department of the Treasury ▶Go to www irs gov/Form990 for instructions and the latest information Internal Revenue Service Name of the organization **Employer identification number**

THE MOUNT VERNON LADIES' ASSOCIATION OF THE UNION 54-0564701 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply ✓ Mail solicitations ✓ Solicitation of non-government grants ✓ Internet and email solicitations ☐ Solicitation of government grants Phone solicitations Special fundraising events ✓ In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ✓ Yes 🗆 No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (i) Name and address of individual (iii) Did (ii) Activity (iv) Gross receipts (v) Amount paid to (vi) Amount paid to fundraiser have or entity (fundraiser) from activity (or retained by) (or retained by) custody or fundraiser listed in organization control of col (i) contributions? Yes No DIRECT MAIL THE LUKENS COMPANY 2800 SHIRLINGTON ROAD 9TH Νo 2,368,797 162,000 2,206,797 **FLOOR** ARLINGTON, VA 22206

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or

AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS, KY, ME, MD, MA, MI, MN, MS, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA,

2,368,797

2,206,797

162,000

Sche	dule G (Form 990 or 990-EZ) 2018					F	Page 3
11	Does the organization conduct gaming	activities with nonmemb	pers?		☐ Yes	□No	
12	Is the organization a grantor, beneficial formed to administer charitable gaming		r a member of a partnership or other entity		□Yes	_	
13	Indicate the percentage of gaming acti	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the per	son who prepares the or	ganization's gaming/special events books and re	cords			
	Name •						
	Address 🟲						
15a	Does the organization have a contract revenue?	with a third party from w	whom the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming r amount of gaming revenue retained by		organization 🕨 \$ and th	e			
С	If "Yes," enter name and address of the	e third party					
	Name ▶						
	Address ►						
16	Gaming manager information						
	Name ►						
	Gaming manager compensation ► \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17 a	Mandatory distributions Is the organization required under state retain the state gaming license?	e law to make charitable	distributions from the gaming proceeds to		□Yes	Пло	
b	Enter the amount of distributions requi	red under state law distr	ributed to other exempt organizations or spent				
	ın the organization's own exempt activ		•				
Pai			nations required by Part I, line 2b, columns pplicable. Also provide any additional infor				s.
	Return Reference		Explanation				
SCHE	EDULE G, PART I, LINE 2B, COLUMN (V)	\$1,340,809 OF THIS AN	ED DECEMBER 31, 2018, THE LUKENS COMPAN MOUNT, \$162,000 WAS RELATED TO DIRECT FU ENT OF PRINTING, POSTAGE, AND OTHER FUND	NDRAIS	ING AND	THE REST	-

efile GRAPHIC print - DO N	NOT PROCESS	As Filed Data -					DLN: 9349331500806
Note: To capture the full co	ntent of this d	ocument, please sel	lect landscape mode	: (11" x 8.5") whe	n printing.		
Schedule I (Form 990)		Governments a	Other Assistand and Individuals tion answered "Yes," o	s in the Unite	d States		OMB No 1545-0047 2018
Department of the Treasury Internal Revenue Service			► Attach to Form <u>v.irs.gov/Form990</u> for	990.	•		Open to Public Inspection
Name of the organization THE MOUNT VERNON LADIES' ASS	SOCIATION						er identification number
OF THE UNION						54-056	·4/01 ————————————————————————————————————
Part I General Informa	tion on Grants	and Assistance					
Does the organization maint the selection criteria used to	award the grants	or assistance?				e, and	☑ Yes 🔲 I
Describe in Part IV the orgaPart II Grants and Other A	<u>'</u>				rganization answered "Yes"	' on Form 990. Pa	art IV, line 21, for any recipient
		can be duplicated if add			941112411011141101141141141		
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Descrip noncash assi	
(1) UNIVERSITY OF VIRGINIA PO BOX 400195 CHARLOTTESVILLE, VA 229044195	54-6001796	501(C)(3)	276,193				PAPERS OF GEORGE WASHINGTON
(2) ACCOKEEK FOUNDATION 3400 BRYAN POINT ROAD ACCOKEEK, MD 20607	52-6037288	501(C)(3)	15,000				PROTECTION OF VIEWSHED
2 Enter total number of section	n 501(c)(3) and go	overnment organizations	listed in the line 1 table .				>
3 Enter total number of other	organizations listed	d in the line 1 table					•
For Paperwork Reduction Act Notice	. see the Instruction	ns for Form 990.		Cat No 50055	;P		Schedule I (Form 990) 2018

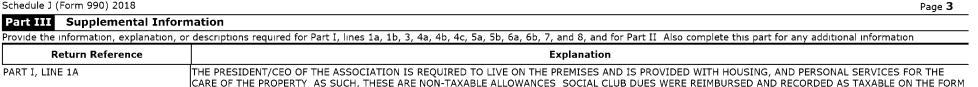
Schedule I (Form 990) 2018

ACCOMPLISHMENTS THROUGH OUR DAY-TO-DAY INVOLVEMENT WITH A PARTNER

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Dat	a -	DLN: 934	9331	5008	069		
Sch	edule J	Col	mpensati	ion Information	OM	IB No	1545-(0047		
(Form 990)		For certain Officers	For certain Officers, Directors, Trustees, Key Employees, and Highest							
		Complete if the orga	Compensa nization answ	ated Employees vered "Yes" on Form 990, Part IV,	. line 23.	2018				
_			▶ Attach	to Form 990. instructions and the latest inforn			to Pul			
•	tment of the Treasury al Revenue Service	► Go to <u>www.irs.gov</u>	<u>/ </u>	instructions and the latest inform	nation.		ectio			
	me of the organiza	ation DIES' ASSOCIATION			Employer identificat	ion nu	ımber			
	THE UNION	DIES ASSOCIATION			54-0564701					
Pa	rt I Questi	ons Regarding Compensati	on							
							Yes	No		
1a				the following to or for a person liste y relevant information regarding thes						
		s or charter travel	✓	Housing allowance or residence for	•					
	_	companions		Payments for business use of person						
		nification and gross-up payments	✓	Health or social club dues or initiation						
	LI Discretion	ary spending account	•	Personal services (e g , maid, chauf	reur, cher)					
b		xes in line 1a are checked, did the all of the expenses described abov		ollow a written policy regarding paym iplete Part III to explain	nent or reimbursement	1b	Yes			
2				or allowing expenses incurred by all	. 1?	2	Yes			
	directors, truste	es, officers, including the CEO/EX	ecutive Directo	r, regarding the items checked in line	e la?					
3		if any, of the following the filing o EO/Executive Director Check all t		ed to establish the compensation of the	ne					
	_	•		CEO/Executive Director, but explain i	n Part III					
	Componer	ation committee	П	Written employment contract						
	· ·	ent committee	✓	Compensation survey or study						
		of other organizations	✓	Approval by the board or compensa	tion committee					
4			90, Part VII, Se	ction A, line 1a, with respect to the fi	ılıng organızatıon or a					
	related organiza									
a		ance payment or change-of-contro				4a		No		
b c	•	r receive payment from, a suppler r receive payment from, an equity	•	· ·		4b 4c		No No		
·				blicable amounts for each item in Part	: III	70		110		
), 501(c)(4), and 501(c)(29) o	_	-						
5		ed on Form 990, Part VII, Section ontingent on the revenues of		the organization pay or accrue any						
а	The organization					5a		No		
b	Any related orga	anızatıon? 5a or 5b, describe in Part III				5b		No		
_	-	·	المنام المالية	.						
6		ontingent on the net earnings of	A, line 1a, did	the organization pay or accrue any						
a	The organization					6a		No		
b	Any related orga	anization? 6a or 6b, describe in Part III				6 b		No		
7	•	•	A line 15 did	the organization provide any nonfixed	d					
,	payments not d	escribed in lines 5 and 67 If "Yes,"	' describe in Pa	rt III	u	7	Yes			
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," de	escribe	8		No		
9	If "Yes" on line 3 53 4958-6(c)?	8, did the organization also follow	the rebuttable	presumption procedure described in	Regulations section	9				
For E	Danerwork Pedu	iction Act Notice, see the Instr	uctions for Ec	orm 990 Cat No 5	50053T Schedule 1	(Form	990)	2018		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

ınstructions, on row (II)	Do no	ot list any individuals that	ted on Schedule J, report are not listed on Form 9	90, Part VII		_	·	_
	ıs (B		dividual must equal the to					
(A) Name and Title		(B) Breakdown (i) Base compensation	of W-2 and/or 1099-MIS (ii) Bonus & incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1 DOUGLAS BRADBURN PRESIDENT/CEO	(i)	315,889	0	0	18,184	13,847	347,920	0
	(ii)	0	0	0	0	0	0	0
2 PHILIP L MANNO CHIEF FINANCIAL OFFICER	(i)	229,764	0	0	18,061	1,202	249,027	0
	(ii)	0	0	0	0	0	0	0
3 ROBERT SHENK SVP VISITOR ENGAGEMENT	(i)	239,569	0	0	19,267	13,633	272,469	0
	(ii)	0	0	0	0	0	0	0
4 JOSEPH A BONDI SVP DEVELOPMENT	(i)	221,732	0	0	4,493	6,960	233,185	0
	(ii)	0	0	0	0	0	0	0
5 BEREND OLTMANS DIRECTOR OF IT	(i)	159,765	0	0	12,254	487	172,506	0
	(ii)	0	0	0	0	0	0	0
6 MATTHEW K BRINEY VICE PRESIDENT NEW	(i)	144,489	0	0	12,001	10,697	167,187	0
MEDIA	(ii)	0	0	0	0	0	0	0
7 M CAROLINA CAMARGO	(i)	142,140	0	0	11,226	6,459	159,825	0
CHIRHART SR DIRECTOR OF DEVELOPMENT	(ii)	0	0	0	0	0	0	0
8 ANTHONY CAVALLO FOOD AND BEVERAGE	(i)	121,778	12,500	0	2,803	15,388	152,469	0
DIRECTOR	(ii)	0	0	0	0	0	0	0



Return Reference	Explanation
'	DURING THE YEAR ENDED DECEMBER 31, 2018, ANTHONY CAVALLO, FOOD AND BEVERAGE DIRECTOR, RECEIVED A BONUS OF \$12,500 BASED ON HIS PERFORMANCE

ef	file GRAPHIC print - DO NO	PROCESS As	Filed Data -									DLN: 93	4933150	08069
	te: To capture the full cont	ent of this docum	ent, please sele	ct landscape mode	(11" x 8.	5") wh	en pi	rinting.						
	chedule K	Sui	nnlemental l	Information o	n Tav_F	vemi	nt R	onde				OMB No	1545-004	1 7
(F	orm 990)				on Tax-Exempt Bonds orm 990, Part VI, line 24a. Provide descriptions,							2.0	018	
		•	explanations	, and any additional i	informatior				• ′					
	ertment of the Treasury ernal Revenue Service			▶ Attach to Form 990 irs.gov/Form990 for		nformat	ion.						to Public	
Nan	ne of the organization	IATION								Employ	er ident	tification n		
	E MOUNT VERNON LADIES' ASSOC THE UNION	IATION								54-05	54701			
P	art I Bond Issues									•				
(a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued		(e) Issue	price	(f) Descripti	on of purpose	(g) De	feased	(h) 0) Pool			
												behalf issue		ancing
										Yes	No	Yes	No Yes	No
Α	FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY	91-1910090	30382EDU5	06-20-2007	15,0	000,000	REFIN	IANCE EXIS	TING BONDS		X		X	X
P	art II Proceeds													
					1	4		E	3	С			D	
1	Amount of bonds retired													
2	Amount of bonds legally defeas													
3	Total proceeds of issue					15,000,	,000							
4	Gross proceeds in reserve fund													
5	Capitalized interest from proceed													
6	Proceeds in refunding escrows													
7	Issuance costs from proceeds .					128,	,967							
8	Credit enhancement from proce													
9	Working capital expenditures fr	·												
10						14,871,	,033							
11														
12														
13	Year of substantial completion .					009		1						
_					Yes	No	_	Yes	No	Yes	No	<u> </u>	'es	No
14	<u> </u>				Х									
15						X								
16					X									
17	Does the organization maintain proceeds?				×									
P	art Ⅲ Private Business Us													
						Α		E		C		_	D	
1	Was the organization a partner financed by tax-exempt bonds?				Yes	No X		Yes	No	Yes	No	-	'es	No
2		nts that may result in	private business use	e of bond-financed		Х								
For	Paperwork Reduction Act Noti				Cal	No 50	193F				S	chedule k	(Form 99	2018

b

6

Part IV

b

C

Arbitrage

If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside

a section 501(c)(3) organization or a state or local government Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply?...

Rebate not due yet?

Exception to rebate?

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed Is the bond issue a variable rate issue?

Was the hedge superintegrated?

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

Page 2

D

Schedule K (Form 990) 2018

No

Yes

C D Yes Nο Yes No Yes No Yes Are there any management or service contracts that may result in private business use of Χ

Х

Χ

Χ

Yes

В

No

C

No

Yes

counsel to review any management or service contracts relating to the financed property? Are there any research agreements that may result in private business use of bond-financed C Χ If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside d counsel to review any research agreements relating to the financed property?

Α

No

Χ

Χ

Χ

3000 0000000000 %

Χ

Χ

Yes

Χ

Х

Х

SUNTRUST

Enter the percentage of financed property used in a private business use by entities other than

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

Were gross proceeds invested in a guaranteed investment contract

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

the GIC satisfied?

requirements of section 148? . . .

Return Reference

Yes

Yes

Nο

Explanation

Х

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

No

Yes

В

No

Yes

No

Yes

No

Page 3

No

D

D

Nο

Yes

Schedule K (Form 990) 2018

Yes

Schedule K (Form 990) 2018

(GIC)?

period?

Part V

Part VI

efil	e GRAPHIC pr	int - DO NOT PR	ROCESS	As Filed Data -			DLN: 93	49331	5008	069
	EDULE M			loncash Contri	hutions		ОМ	IB No 1	545-0	047
•	m 990)	► Attach to Form	organizati 990.	ons answered "Yes" on Fo	orm 990, Part IV, lines 2	9 or 30		20 pen t		
•	tment of the Treasury al Revenue Service	•						Inspe		
	e of the organizat					Emplo	yer identifica	ition n	umbei	-
	E UNION	IES ASSOCIATION				54-056	54701			
Pa	rt I Types	of Property			•					
			(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	r	(c Method of c noncash contrib	letermi		:s
1	Art—Works of art									
2	Art—Historical tre					-				
3 4	Art—Fractional in Books and public									
	Clothing and hou					1				
_										
6	Cars and other v	ehicles								
7	Boats and planes									
8	Intellectual prope		<u></u>	6-7	2 0 4 2 75	\				
	Securities—Public		X	67	2,843,750	JI-MV				
	Securities—Close Securities—Partr	nership, LLC,								
12	or trust interest Securities—Misce					1				
13	Qualified conserve contribution—Hi structures	vation storic								
	Qualified conserve contribution—Of	/ation ther								
	Real estate—Res									
	Real estate—Con									
17	Real estate—Oth					1				
18 19	Collectibles . Food inventory					<u> </u>				
20	Drugs and medic									
21	Taxidermy					1				
	Historical artifact	:								
23	Scientific specim	ens								
24	Archeological art	ifacts								
SUPF	Other ▶ (PLIES)		Х	21	35,766					
MISC	Other ► (CELLANEOUS)		Х	1	3,289	FMV				
27	Other ▶ ()				-				
28	· · · · · · · · · · · · · · · · · · ·)	1			1				
29				ation during the tax year for 3, Part IV, Donee Acknowled		29				
20-	During the ver-	did the organization	n rocewa k	y contribution any property r	operted in Dart I lines 1 th	rough	28 +ba+ :+		Yes	No
30a	must hold for at		om the date	e of the initial contribution, a				20-		NI-
b	If "Yes," describ	e the arrangement (n Part II					30a		No_
31	Does the organi	zation have a gift ac	ceptance p	olicy that requires the review	of any nonstandard contri	butions	5?	31	Yes	
32a		zation hire or use th		or related organizations to so	olicit, process, or sell nonca	sh •		32a		No
b	If "Yes," describ	e ın Part II								
33	If the organizati describe in Part	•	amount in	column (c) for a type of pro	perty for which column (a)	ıs chec	ked,			
For D	anomuonk Bodustis	on Act Notice, see the	Instruction	s for Form 990	Cat. No. 512271		Schedule	M (Form	000	(2018)

Schedule M (Form 990) (2018)	Page 2
Part II Supplemental Info	ormation.
	tion required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part Lumber of contributions, the number of items received, or a combination of both. Also complete litional information
Return Reference	Explanation
PART I, COLUMN (B)	PART I, COLUMN B REPRESENTS THE NUMBER OF CONTRIBUTIONS
	Schedule M (Form 990) (2018)

efile GRAPH	DLN:	93493315008069				
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specific que Form 990 or 990-EZ or to provide any additional informa Attach to Form 990 or 990-EZ.	stions on ion.	OMB No 1545-0047 2018 Open to Public Inspection			
Name Brthe ofg THE MOUNT VERNO OF THE UNION		Employer identi 54-0564701	fication number			
Return Reference						
FORM 990, PART VI, SECTION B, LINE 11B	ASSOCIATION'S PROCESS FOR PREPARING AND REVIEWING THE FEDERAL FORM 990, CONTAINS FOUR FELS OF REVIEW 1) A DRAFT OF THE FEDERAL FORM 990 IS PREPARED BY THE ASSOCIATION'S TAX ISONS, MARCUM LLP, BASED ON FINANCIAL INFORMATION IN THE CERTIFIED AUDIT, ORGANIZATIONA FORMATION DOCUMENTED FROM THE AUDIT, PREPARATION OF INFORMATION SCHEDULES BY THE FINAN DEPARTMENT AND ANSWERS TO CHECKLIST QUESTIONS, 2) THE DRAFT OF FEDERAL FORM 990 IS REVIED BY THE ASSOCIATION'S MANAGEMENT (PRESIDENTICEO, CHIEF FINANCIAL OFFICER AND CONTROLLE OR ACCURACY AND COMPLETENESS, 3) THE AUDIT COMMITTEE REVIEWS THE FINAL DRAFT WITH THE EPENDENT AUDITOR, AND 4) THE FINAL DRAFT IS THEN PROVIDED TO THE FULL BOARD FOR REVIEW OR TO FILING WITH THE INTERNAL REVENUE SERVICE					

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	THE ASSOCIATION'S CONFLICT OF INTEREST POLICY REQUIRES THE ANNUAL COMPLETION OF A CONFLICT OF INTEREST FORM BY ALL DIRECTORS, OFFICERS AND KEY EMPLOYEES THE FORM WAS PREPARED BY O UTSIDE COUNSEL AND ASKS FOR DOCUMENTATION OF POTENTIAL CONFLICTS OF INTEREST IN THE FOLLOW ING AREAS FINANCIAL INTERESTS, GIFTS OR ENTERTAINMENT THAT MIGHT INFLUENCE DECISION MAKIN G, AND ANY OTHER ACTIVITIES THE FORMS ARE REVIEWED BY THE CHIEF FINANCIAL OFFICER AND ARE DISCUSSED WITH THE OUTSIDE COUNSEL AND THE EXECUTIVE COMMITTEE OF THE BOARD, IF APPROPRIA TE THE PRESIDENT/CEO REVIEWS THE COMPLETED FORM OF THE CHIEF FINANCIAL OFFICER, AND TAKES ANY APPROPRIATE ACTION IF A CONFLICT IS IDENTIFIED ON THE QUESTIONNAIRE, THE CONFLICT IS SENT TO THE EXECUTIVE COMMITTEE AND IS RESOLVED APPROPRIATELY BASED ON THE CIRCUMSTANCES

EMPLOYEES THE FORM WAS PREPARED BY O ENTIAL CONFLICTS OF INTEREST IN THE FOLLOW NT THAT MIGHT INFLUENCE DECISION MAKIN BY THE CHIEF FINANCIAL OFFICER AND ARE IVE COMMITTEE OF THE BOARD. IF APPROPRIA

990 Schedule O, Supplemental Information Return Reference Explanation

ON A PERIODIC BASIS, THE ASSOCIATION WORKS WITH A COMPENSATION CONSULTANT TO PERFORM COMPA

FORM 990

i Citivi Coo,	CHANGE COME BY COOK THE WOOD WITH A COUNT FROM CONTROL CONTROL TO LEVE ON COUNTY
PART VI,	RATIVE MARKET STUDIES ON OVER 50 FULL-TIME POSITIONS THIS STUDY INCLUDED ALL EXECUTIVE AN
SECTION B,	D MANAGEMENT POSITIONS AND A NUMBER OF FRONT LINE STAFF POSITIONS COMPENSATION IS BENCHMA
LINE 15	RKED AGAINST OUR PEER GROUP (MUSEUMS AND HISTORICAL SITES), SIMILAR POSITIONS IN THE WASHI
	NGTON DC METRO AREA AND THE NOT-FOR-PROFIT INDUSTRY AT-LARGE MARKET ADJUSTMENTS ARE MADE
	AND SALARY GRADES ADJUSTED BASED ON THESE STUDIES IN ADDITION, PRESIDENT/CEO COMPENSATION
	IS REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE BOARD IN 2017 THE BOARD HIRED AN IND
	EPENDENT EXECUTIVE SEARCH FIRM THAT SPECIALIZED IN NON-PROFIT CEO COMPENSATION TO ANALYZE
	OUR PRESIDENT/CEO COMPENSATION STRUCTURE TO ENSURE IT IS CONSISTENT WITH CURRENT MARKET AN
	D INDUSTRY RATES

990 Schedule O, Supplemental Information

Return

Reference	
FORM 990,	THE ASSOCIATION'S ARTICLES OF INCORPORATION ARE AVAILABLE TO THE PUBLIC THROUGH THE STATE
PART VI,	OF VIRGINIA STATE CORPORATION COMMISSION THE BYLAWS AND THE CONFLICTS OF INTEREST POLICY,
SECTION C,	WHICH REQUIRES ANNUAL DISCLOSURE OF CONFLICTING INTERESTS BY BOARD OF DIRECTORS AND OFFIC
LINE 19	ERS, ARE NOT MADE AVAILABLE TO THE PUBLIC FINANCIAL STATEMENTS ARE POSTED ON THE ASSOCIAT

ION'S WEBSITE AND ARE AVAILABLE IN HARD COPY UPON SPECIFIC REQUEST. IN ADDITION, SUMMARIZE

D FINANCIAL INFORMATION IS DISCLOSED IN THE ASSOCIATION'S ANNUAL REPORT

Explanation

Return Explanation

990 Schedule O, Supplemental Information

FORM 990, CHANGE IN VALUE OF INTEREST RATE SWAP AGREEMENT 800,377 CHANGE IN VALUE OF SPLIT-INTEREST PART XI, AGREEMENTS -280,635