efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493197004359 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Department of the Open to Public ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable Young Men's Christian Association of South Hampton Roads □ Address change 54-0445205 ☐ Name change Doing business as YMCA of South Hampton Roads ☐ Initial return ☐ Final return/terminated Number and street (or P O box if mail is not delivered to street address) Room/suite 920 Corporate Lane E Telephone number ☐ Amended return ☐ Application pending (757) 624-9622 City or town, state or province, country, and ZIP or foreign postal code Chesapeake, VA  $\,$  23320  $\,$ G Gross receipts \$ 52,771,068 Name and address of principal officer H(a) Is this a group return for William H George ☐Yes ☑No subordinates? 920 Corporate Lane H(b) Are all subordinates Chesapeake, VA 23320 ☐ Yes ☐No ıncluded? **✓** 501(c)(3) 501(c)( ) **◄** (insert no ) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► www ymcashr org L Year of formation 1885 **M** State of legal domicile Summary 1 Briefly describe the organization's mission or most significant activities TO PUT JUDEO-CHRISTIAN PRINCIPLES INTO PRACTICE THROUGH PROGRAMS THAT BUILD HEALTHY SPIRIT MIND & BODY FOR ALL Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 37 4 37 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 3,755 **6** Total number of volunteers (estimate if necessary) . . . . 6 2,400 Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 4,980,954 3,199,567 Ravenua 43,066,699 46,318,314 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 1,790,651 279,722 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,015,952 1,211,206 50,854,256 51,008,809 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 9,200 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 24,659,961 25,506,045 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 15,518 35,727 b Total fundraising expenses (Part IX, column (D), line 25) ▶2,156,565 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 22,834,057 23,988,443 47,518,736 49,577,515 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 3,335,520 1,431,294 Net Assets or Fund Balances Beginning of Current Year End of Year 108,062,071 111,628,962 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 48,519,464 43,781,419 22 Net assets or fund balances Subtract line 21 from line 20 . 59,542,607 67,847,543 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-07-16 Signature of officer Sign Here William H George CEO Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P01249785 Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ▶ 919 East Main Street Suite 1800 Phone no (804) 282-2121 Richmond, VA 23219 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2	018)					Page <b>2</b>						
Pa	rt III	Statement	of Program Serv	ice Accomplis	hments								
		Check If Sched	dule O contains a resi	onse or note to	any line in this Part III		🗹						
1	Briefly	describe the oi	rganızatıon's mıssıon										
SEE	SCHEDU	JLE O											
2	Did th												
	the pr	ior Form 990 or	990-EZ?				🗌 Yes 🗹 No						
	If "Yes	s," describe the	se new services on S	chedule O									
3	Did th	e organization d	cease conducting, or	make significant	changes in how it cond	ucts, any program							
	service	. 🗌 Yes 🗹 No											
	If "Yes	If "Yes," describe these changes on Schedule O											
4	Sectio	n 501(c)(3) and		ions are required	to report the amount	largest program services, as most programs and allocations to other							
4a	(Code		) (Expenses \$	25,930,719	ıncludıng grants of \$	20,000 ) (Revenue \$	30,985,406 )						
	See Ad	ditional Data											
4b	(Code		) (Expenses \$	15,357,675	ıncludıng grants of \$	22,600 ) (Revenue \$	14,580,717 )						
	See Ad	ditional Data											
4c	(Code		) (Expenses \$	410,123	ıncludıng grants of \$	4,700 ) (Revenue \$	634,910 )						
	See Ad	ditional Data											
	(Code		) (Expenses \$	83,885	ıncludıng grants of \$	0 ) (Revenue \$	239,878 )						
		The primary pro- ment fees	gram offerings not includ	led in youth develor	oment, healthy living and s	ocial responsibility mainly include ad	dult program revenue and golf						
4d	Other	program servic	es (Describe in Schei	dule O )									
	/ E	nses \$	83,885 ın	cluding grants of	\$	) (Revenue \$	239,878 )						
	(Expe		•			* *							

Par	tiv Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidate for public office? If "Yes," complete Schedule C, Part I	s <b>3</b>		No
4	Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the rig to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I	ht 6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, I or X as applicable	ıx,		
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its toll assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	:al <b>11b</b>		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> <sup>6</sup>	- 11 11 1	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section $170(b)(1)(A)(ii)$ ? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for an foreign organization? If "Yes," complete Schedule F, Parts II and IV	y <b>15</b>		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and $IV$	0 16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No

38

Part V

Pai	Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,			
	Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M $$	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that			

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Check if Schedule O contains a response or note to any line in this Part V  $% \left( A_{1}\right) =A_{1}\left( A_{2}\right) +A_{2}\left( A_{3}\right) +A_{3}\left( A_{3}\right) +$ 

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Page 4

Νo

No

37

38

53

0

1a

1b

Yes

Yes

Form **990** (2018)

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

Nο

Form **990** (2018)

10a

10b

11a

11b

12b

13b

13c

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

**b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

Page **6** 

t VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" resp	onse to l	lines							
	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI		<b>✓</b>							
ction A. Governing Body and Management										
		Yes	No							

	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI			<b>✓</b>				
Se	ction A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year label 1a 37							
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O							
b	Enter the number of voting members included in line 1a, above, who are independent 1b 37							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes					
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No				
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?							
5	, , , , , , , , , , , , , , , , , , ,							
6	Did the organization have members or stockholders?	6		No				
7a	7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following							
а	a The governing body?							
b	Each committee with authority to act on behalf of the governing body?	<b>8</b> b	Yes					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No				
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	e.)	•				
			Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes					
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes					
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes					
12	Did the organization have a written whichlehlower policy?	12	Voc					

	, , , , , , , , , , , , , , , , , , , ,			
	members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	<b>8</b> a	Yes	
b	Each committee with authority to act on behalf of the governing body?	<b>8</b> b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	∍.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			

IVa	blu the organization have local chapters, branches, or anniates?	<b>1</b> 0a	162				
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes				
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes				
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990						
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes				
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes				
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes				
13	Did the organization have a written whistleblower policy?	13	Yes				
14	Did the organization have a written document retention and destruction policy?	14	Yes				
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?						
а	The organization's CEO, Executive Director, or top management official	15a	Yes				
b	Other officers or key employees of the organization	15b	Yes				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?						
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt						
	status with respect to such arrangements?	16b		No			

b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	ľ
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		No
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶ NC , VA			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply		·	
	Own website Another's website 🗹 Upon request 🗌 Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest			

orm 990 (	2018)										Page <b>7</b>
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	this	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees	, an	id H	lighe	st C	Compensated En	nployees	
ear • List all f compens	e this table for all persons require of the organization's <b>current</b> of ation Enter -0- in columns (D), (	ficers, directors, E), and (F) if no	trustee	s (wl nsatı	neth on v	er ir vas į	ndıvıdu Daid	als (	or organizations), re	gardless of amount	-
	of the organization's <b>current</b> key		•								
ho receive	organization's five <b>current</b> high ad reportable compensation (Box n and any related organizations										
f reportabl	of the organization's <b>former</b> office e compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	•'			·	•
rganızatıor	of the organization's <b>former dire</b> n, more than \$10,000 of reportab	le compensation	n from t	he or	gan	ızatı	on and	an	y related organization	ns	2
ompensate	s in the following order individua ed employees, and former such p	ersons	•								
_ Check	this box if neither the organizatio	n nor any relate	ed orgar	nzatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	Γ
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations
See Addition	al Data Table						Ŀ				
					l	1		l			

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

Fair	Section A. Officers, Direct	tors, rrustees	s, key	Emp	loye	<i>2</i> es,	, and	nıgı	hest compensate	3d Lilipioyees	(0011	unueuj	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related	than o	one bo both a direct	οοχ, ι an of	ot che unles fficer	neck mo ess pers er and a stee)	rson a	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (\) 2/1099-MISC	Reportable ompensation ar from related columniations (W-		) ated of other sation the
ı		organizations below dotted line)		Institutional Trustee	Officei	key employee	Highest compensat employee	Former	2/1095-1113C)	2/ 1055-1113C	,	organizati relate organiza	:ed
		<u> </u>		·1·		$\perp$	R e-ci				$\Box$		
See /	Additional Data Table	<u> </u>		$\perp$	$\perp$	$\perp$	<u> </u>	$\perp$			$\dashv$		
				$\perp$	$\perp$	$\perp$	<u> </u>	$\downarrow$			$\dashv$		
		<u>'</u>		_	$\perp$	$\downarrow$	<u> </u>	$\perp$			$\dashv$		
			<u> </u>	$\perp$	$\perp$	Ļ	<u> </u>	$\perp$			$\dashv$		
			<u> </u>	$\perp$	$\perp$	$\downarrow$	<u> </u>	$\perp$			$\dashv$		
		<u> </u>	<u> </u>	$\perp$	$\perp$	$\perp$		$\perp$			$\dashv$		
			<u> </u>	$\perp$	$\perp$	$\perp$		$\perp$			$\perp$		
		<u> </u>				$\perp$		$\perp$					
	Sub-Total		•	•	_		•	_			工		
	Total from continuation sheets to P Total (add lines 1b and 1c)	•					<b>▶</b>		1,679,905		0		254,608
2	Total number of individuals (including of reportable compensation from the	g but not limited	d to thos				e) who	o rec	:eived more than \$1	.00,000			
					_	_					_	Yes	No
3	Did the organization list any <b>former</b> line 1a <sup>7</sup> <i>If "Yes," complete Schedule</i> .								-	employee on	3		No
4	For any individual listed on line 1a, is organization and related organization individual									n the	4	l Yes	
5	Did any person listed on line 1a recei									lividual for	-	1	
	services rendered to the organization									· · ·	5		No
<b>S</b> e	ection B. Independent Contract  Complete this table for your five high		ad inder	cende	nt c	ontr	actors	that	t received more tha	- #100 000 of co		nestion	
	from the organization Report compe	ensation for the c								on's tax year	Tipc.		
		(A) and business addre	ess							(B) cription of services		(C Compen	nsation
	ATLANTIC COMPANIES			_	_	_	_	_	BUILDING M	MAINTENANCE	_		791,157
VIRGI	DONNA DRIVE SINIA BEACH, VA 23451 SEX DEVELOPMENT CORP								GENERAL	CONTRACTOR			524,647
1604	HILLTOP W EXECUTIVE CTR								GENERAL	UNTRACTOR			524,047
	SINIA BEACH, VA 23451 er's Grocery Inc TA Shiloh Landscaping				—				LANDSCAPF	E SERVICES		<del>                                     </del>	263,317
	B HOLLAND RD FOLK, VA 23434												
	TAINABLE BUILDING SERVICE CONTRACTORS	; INC							CUSTODIAL	L SERVICES			197,795
	OX 11383 FOLK, VA 23517												
	SKE TRUCK LEASING CO LP								VEHICLE RE	<u>E</u> PAIRS			149,005
	OX 532658 NTA, GA 30353												
	Total number of independent contractor	ors (including bu)	t not lin	nited	to th	nose	- listed	abo	ve) who received m	ore than \$100.00	00 of	£	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 7

		(2018)										Page <b>9</b>
Part	VIII						D \ \/\					🗹
		Check if Schedul	e O contains a	respo	onse or note to any	(	(A) revenue	Re e fu	(B) lated or xempt inction	(C) Unrelated business revenue		(D) Revenue excluded from ax under sections
	1a	Federated campaigi	ns	1a	113,936			re	evenue			512 - 514
nts ints	ı	<b>b</b> Membership dues		1b	0							
Gra not	(	c Fundraising events		1c	220,817							
ts, I		d Related organizatio	ns	1d	0							
		e Government grants (co	ا ontributions)	1e	33,297							
tributions, Gifts, Grants Other Similar Amounts	1	All other contributions, and similar amounts no above	, gıfts, grants, ot ıncluded	1f	2,831,517							
Contributions, Gifts, Grants and Other Similar Amounts	و	Noncash contribution    In lines 1a - 1f \$		25	,80 <u>9</u>							
Cont		<b>h Total.</b> Add lines 1a-	-1f		•		3,199,567					
_					Business	Code						
n.	2a	Membership Revenue				813410	29,8	873,681	29,873	,681		
4	b	Childcare Revenue Sc	hool Age			813410	7,:	287,152	7,287	,152		
Se F	c	Day Camp Revenue				813410	3,:	211,424	3,211	,424		
er vi	d	Resident Camp Revenue	:			813410	2,:	146,658	2,146	,658		
S	e	Childcare Revenue Inf	fant/Toddler/Pre	school		813410	(	608,993	608	,993		
Program Service Revenue	£	All other program se	ruico rovonilo				3,:	190,406	3,190	,406	i	0 0
δĞ		· -			46,	318,314						
		Total. Add lines 2a-2			enterest and other	1						
		Investment income (in similar amounts)  .	· · · · ·		interest, and other		85,64	3	0		0	85,643
		Income from investme			•	•		0	0		0	0
	5 I	Royalties	,	•		0	0		0	0		
	٤.	Gross rents	(ı) Real		(II) Personal	4						
	va	GIOSS TEIRS	7	32,609		О						
	_	Less rental expenses		0		0						
	C	: Rental income or (loss)	7	32,609		0						
	d	Net rental income of	r (loss)			1	732,60	9	0		0	732,609
			(ı) Securit	es	(II) Other							
	7a	Gross amount from sales of assets other than inventory	1,5	13,570	153,03	8						
	b	Less cost or other basis and	1.3	98,587	73,94	2						
	_	sales expenses	·	14,983	·	┙						
		Gain or (loss)  Net gain or (loss)			, s,us	<u>"</u>	194,07	9	0		0	194,079
9 I		Gross income from fu (not including \$	undraising eve	ents			· · · · · ·					<u>`</u>
æ		contributions reporte See Part IV, line 18		а	   124,575	;						
Rev	b	Less direct expenses	s	b	106,073	1						
Other Revenue	c	: Net income or (loss)	from fundrais	ıng ev	ents		18,50	2			0	18,502
Oth	9a	Gross income from g See Part IV, line 19	amıng actıvıtı	es								
				а	) 							
	b	Less direct expenses	s	b	C							
		: Net income or (loss)		activit	ies			0	0		0	
	10a	Gross sales of invent returns and allowand										
				а	521,155	:						
	b	Less cost of goods s	sold	b	183,657							
	C	Net income or (loss)		invent			337,49	8	0		0	337,498
	11	Miscellaneous			Business Code 62410		122,59	7	122,597			
		<b>a</b> mıscellaneous reven	iues		02410		122,39		122,337			
	b							+				
	c							_				
	•	•										
	d	All other revenue .						0	0		0	0
	е	Total. Add lines 11a	-11d		>		122,59	7				
	12	<b>Total revenue.</b> See	Instructions						AC A40 01:			4 200 221
					·		51,008,80	기	46,440,911		0	1,368,331 Form <b>990</b> (2018)

and 16

4 Benefits paid to or for members

section 4958(c)(3)(B) .

9 Other employee benefits . 10 Payroll taxes . . .

a Management . . .

**b** Legal .

c Accounting

11 Fees for services (non-employees)

d Lobbying . . . . . .

f Investment management fees .

12 Advertising and promotion .

13 Office expenses .

15 Royalties .

**17** Travel .

16 Occupancy .

23 Insurance .

14 Information technology

**20** Interest . . . .

7 Other salaries and wages

key employees .

138,117

825,015

89,100

60,825

69,490

0

0

0

0

0

35,727

36,255

81,503

107,538

44,956

186,504

52,338

99,833

10,995

173,955

66,539

8,619

9,396

288

6,142

53,430

2,156,565

Form 990 (2018)

n

0

0

Part IX	Statement of	f Functional	I Expenses
<u> </u>	( )(3)	(4)	

3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15

Compensation of current officers, directors, trustees, and

6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in

8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . .

e Professional fundraising services See Part IV, line 17

18 Payments of travel or entertainment expenses for any

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

c Employee Testing, Vaccines and Record Checks

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

federal, state, or local public officials .

22 Depreciation, depletion, and amortization .

19 Conferences, conventions, and meetings

21 Payments to affiliates . . .

expenses on Schedule O )

a Equipment Maintenance

b Licenses and Dues

d Volunteer Recognition

e All other expenses

g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)											
Check if Schedule O contains a response or note to any line in this Part IX											
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses							
1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	47,300	47,300									
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22	0	0									

0

0

1,208,774

20,646,790

1,219,060

813,060

0

93,547

83,943

1,022

35,727

33,216

498,516

1,230,543

4,303,938

6,600,628

831.490

511,739

1,046,514

5,760,121

1,042,291

297,505

162,589

81,492

25,324

165,730

49,577,515

499,790

0

718,505

1,611,989

6,372

0

n

353,492

6,372

18,252,483

992,907

636,595

0

0

n

1,022

327,045

251,776

307,198

3,964,226

6,309,709

710,227

291,246

968,569

50,101

5,474,469

917,789

270,662

143,870

79,486

14,526

21,796

41,782,402

1,389,536

717,165

1,569,292

137,053

115,640

152,963

93,547

83,943

33,216

135,216

897,264

232,174

366,351

104,415

68.925

120,660

66,950

449,689

111,697

57,963

18,224

9,323

1,718

4,656

90,504

5,638,548

n

0

Form 990 (2018)			Page <b>11</b>
Part X Balance Sheet			
Check if Schedule O contains a response or note to any line in this Part IX .			🗆
	<b>(A)</b> Beginning of year		<b>(B)</b> End of year
1 Cash-non-interest-bearing	7,098	1	7,334
2 Savings and temporary cash investments	9,243,776	2	7,322,511
3 Pledges and grants receivable, net	9,143,546	3	8,057,309

376,300

0 5

0 6

401.630

59,542,607

108,062,071

33

34

4

7

8

9

429,570

0

0

0

0

67,847,543

111,628,962

Form **990** (2018)

268.530

Accort
7

	3
	4
	5
	6
Assets	7
ŝ	8
Į	9
	10a
	b
	11

33

34

Total net assets or fund balances

Total liabilities and net assets/fund balances

Accounts receivable, net .

Part II of Schedule L . . . Notes and loans receivable, net .

Prepaid expenses and deferred charges

Land, buildings, and equipment cost or other

Inventories for sale or use .

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9)

voluntary employees' beneficiary organizations (see instructions) Complete

	IUa	basis Complete Part VI of Schedule D	10a	147,682,816			
	b	Less accumulated depreciation	<b>10</b> b	60,201,377	80,418,289	10c	87,481,439
	11	Investments—publicly traded securities .			2,503,057	11	2,304,892
	12	Investments—other securities See Part IV, line	11 .		2,138,375	12	1,927,377
	13	Investments—program-related See Part IV, line	11 .	•	0	13	
	14	Intangible assets			0	14	0
	15	Other assets See Part IV, line 11	3,830,000	15	3,830,000		
	16	Total assets. Add lines 1 through 15 (must equ	108,062,071	16	111,628,962		
	17	Accounts payable and accrued expenses			3,449,665	17	2,613,977
	18	Grants payable	0	18	0		
	19	Deferred revenue		3,276,833	19	3,424,005	
	20	Tax-exempt bond liabilities	24,464,366	20	24,203,577		
S	21	Escrow or custodial account liability Complete F	0	21	0		
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employee					
iat		persons Complete Part II of Schedule L	0	22	0		
<b>–</b>	23	Secured mortgages and notes payable to unrela	ted thi	rd parties	13,498,600	23	9,687,696
	24	Unsecured notes and loans payable to unrelated	third	parties	0	24	0
	25	Other liabilities (including federal income tax, pa and other liabilities not included on lines 17 - 24 Complete Part X of Schedule D		to related third parties,	3,830,000	25	3,852,164
	26	Total liabilities. Add lines 17 through 25			48,519,464	26	43,781,419
Balances	27	Organizations that follow SFAS 117 (ASC 99 complete lines 27 through 29, and lines 33 Unrestricted net assets	• •		44,007,327	27	53,123,108
Bal	28	Temporarily restricted net assets			13,636,114	28	12,809,896
٦	29	Permanently restricted net assets			1,899,166	29	1,914,539
Fund		Organizations that do not follow SFAS 117	958),				
٥	30	check here ▶ ☐ and complete lines 30 th Capital stock or trust principal, or current funds			o	30	0
Assets	31	Paid-in or capital surplus, or land, building or eq	uıpmeı	nt fund	0	31	0
As	32	Retained earnings, endowment, accumulated in	or other funds	0	32	0	

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

### Additional Data

**Software ID:** 18007697

Software Version: 2018v3.1

**EIN:** 54-0445205

Name: Young Men's Christian Association of South Hampton Roads

Form 990 (2018)

Form 990, Part III, Line 4a:

HEALTHY LIVING The YMCA of South Hampton Roads is committed to improving the quality of life in our communities by helping individuals, kids, teens, families, and seniors improve their health and foster connections through fitness, sports, shared interests, and just having fun Y health and wellness programs, such as group exercise, strength training, personal training, active older adults, diabetes prevention, LIVESTRONG at the YMCA, Clinical Fitness, homeschool PE, the Traveling Y and adult and youth sports, are all important as our nation struggles with chronic diseases and obesity, as families wrestle with work/life balance, and as individuals search for personal fulfillment. Our programs are accessible, affordable and open to all faiths, backgrounds, abilities and income levels. In 2018, we provided \$6.56 million in financial assistance

to people who otherwise may not have been able to participate due to financial barriers. Every dollar is reinvested in the community through Y programs and services

## YOUTH DEVELOPMENT The YMCA of South Hampton Roads is committed to nurturing the potential of every child and teen. We believe all kids deserve the opportunity to discover who they are and what they can achieve Y programs, such as state licensed summer camp, ACA accredited overnight camp, state licensed before and after school

care, swim lessons, adaptive swim lessons, lifeguard training, golf at The First Tee of Hampton Roads, Parent's Night Out, and Preschool Child Care, all offer a range of experiences that provide academic support and enrichment, physical activity, healthy habits, social connectivity, family engagement, leadership skills, strong values, water

safety, and lots of fun! Expenses include subsidies and direct financial assistance that make participation possible for up to 32% of the people we engage

Form 990, Part III, Line 4b:

Form 990, Part III, Line 4c: SOCIAL RESPONSIBILITY The YMCA of South Hampton Roads believes in giving back and supporting our neighbors. We have been listening and responding to our community's most critical needs for more than 134 years. Our signature program, Togetherhood, is a member-led volunteer program. It activates Y members to plan and lead service projects that respond to local needs and produce social change. In 2018, YMCA volunteers clocked in over 18,000 hours to serve in areas such as youth sports

coaches, annual giving leads, membership, and board service, providing resources and support to their neighbors in order to effect change

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless person amount of other hours per compensation compensation week (list is both an officer and a compensation from the from related

0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

IAN HOLDER

**SECRETARY** 

PAST CHAIR

DIRECTOR

DIRECTOR

STEVE BEST

DIRECTOR

**DUDLEY WARE** 

KATHY ABSHIRE

YVONNE ALLMOND

	any hours	(	direct			ee)	1	organization (W-	organizations	from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated emptovee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
TERRIE EDWARDS	3 0	х		x				0	0	
CHAIR		^						0		
WILLIAM STULB	3 0			,,						
VICE CHAIR		X		Х				U	0	
LES WATSON	3 0			,,						
VICE CHAIR		X		Х				U	0	
JAKE ALLISON	3 0			,,						
TREASURER		X		X					0	
	3.0									

Χ

0

0

ol

LES WATSON	3 0	×	_		0	
VICE CHAIR		_ ^			O	
JAKE ALLISON	3 0		_			
TREASURER		×	X		0	
CHER WYNKOOP	3 0	1				
ASSISTANT TREASURER		X	X		0	

Χ

Х

Χ

Χ

1 0

10

10

10

10

......

......

......

......

......

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless person compensation compensation amount of other hours per ation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	week (list any hours		oth a direct	rust			from the organization (W-	from related organizations	compensation from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations	
EVERETT BIRDSONG	1 0	V								
DIRECTOR		X					٥		0	
ROBERT BLOXOM	1 0									
DIRECTOR		X					0	0	0	
ZACK BRANDAU	1 0	V								
DIRECTOR		X					0	U	0	
TRAVIS BURKE	1 0									
DIRECTOR		×					0	0	0	
	1.0									

0

0

0

ol

0

ol

ZACK BRANDAU	1 0	1			0	
DIRECTOR		_ ^			U	
TRAVIS BURKE	1 0	x			0	
DIRECTOR		_ ^			U	
CHRIS BURNS	1 0	V			0	
DIRECTOR		×			ľ	

10

10

10

10

10

Х

Х

Х

......

......

and Independent Contractors

STENETTE BYRD III

DIRECTOR

DIRECTOR

DIRECTOR

JIM DILLE

DIRECTOR

DIRECTOR

WYNN DIXON

HEATHER CARR

STEVE CHAPLIN

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless person amount of other hours per compensation compensation is both an officer and a week (list compensation from the from related director/trustee) any hours organization (Worganizations from the

Highest compensated employee

employee

Former

2/1099-MISC)

0

0

0

(W- 2/1099-

MISC)

organization and

related

organizations

0

for related

organizations

below dotted

line)

Individual trustee or director

Х

Х

Х

Х

Х

Х

Х

Χ

1 0

1 0

1 0

10

10

10

10

10

10

10

......

......

......

......

......

......

Institutional

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

DOUG HAISLIP
DIRECTOR
WARREN HARRIS
DIRECTOR
BRIAN HEDGEPETH

DIRECTOR

DIRECTOR

DIRECTOR

JD MILES IV

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

STEVE MOBLEY

RODNEY OLIVER

S PAUL O'NEAL

JOHN PADGETT

JOE KENNEDY

CHRIS LUMSDEN

and Independent Contractors

**(F)** Estimated (A) (B) (C) (D) (E) Name and Title Position (do not check more Reportable Reportable Average hours per than one box, unless person compensation compensation amount of other sation the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

WILLIAM H GEORGE

PRESIDENT/CEO

SUSAN E OHMSEN

WILLIAM T ZAZYNSKI

CHIEF FINANCIAL OFFICER

CO-CHIEF OPERATING OFFICER

	week (list any hours		oth a direct		and a ee)	1	from the organization (W-	from related organizations	from the	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	 Key employee	Highest compensated	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations	
ALVIN T PAYNE JR	1 0	×						0	0	
DIRECTOR		^						J	0	
WALTER POTTER	1 0							0	0	
DIRECTOR		×					0		0	
CAMERON ROBINETT	1 0									
DIRECTOR		X					١		0	

ALVIN I I ATTIC SIX		l				1	l
DIRECTOR		^			0		
WALTER POTTER	1 0	l			0	0	
DIRECTOR		^			0		
CAMERON ROBINETT	1 0	_			0	0	
DIRECTOR		_ ^			0		
STEVE ROMINE	1 0						

50 0

50 0

50 0

.....

CAMERON ROBINETT	10						1
DIRECTOR		×			0		
STEVE ROMINE	1 0	,			0	0	
DIRECTOR		^			0		
CAMERON ROUNTREE	1 0	×			0	0	
DIRECTOR		_ ^			٥		

DIRECTOR							
STEVE ROMINE	1 0				0		
DIRECTOR		^			0	U	0
CAMERON ROUNTREE	1 0				0	0	
DIRECTOR		*			U		U
CHERRY TIARA	1.0						

0

40,004

32,873

31,456

DIRECTOR		×			°	0	0
CAMERON ROUNTREE	1 0	V				0	0
DIRECTOR		_ ^			0		
SHERRY TIABA	1 0					0	0
DIRECTOR		1 ^			١	1	· ·

DIRECTOR	•••••••••••	×			0	0	C	i
SHERRY TIABA	1 0	,			0	0	ſ	_
DIRECTOR		_ ^			0			
ROBERT TRIVETTE	1 0							•

STERRI TADA		Ιv			۱ ،	ر ا		1
DIRECTOR		_ ^			Ĭ		ĺ	
ROBERT TRIVETTE	1 0					0		
DIRECTOR		^			J	l o		

Χ

Х

Χ

299,820

223,080

186,094

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless person amount of other hours per compensation compensation week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and ated

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

VP OF FINANCE & ACCOUNTING

DISTRICT VICE PRESIDENT

JENNIFER SILVERS

	organizations below dotted line)	Individual trustee or director	Institutional Trust⊭e	1 .	key employee	Highest compensated employee	Former	2/1099-11130)	MISC)	related organizations
ADAM M KAHRL	50 0				x			177.415		20.05
CO-CHIEF OPERATING OFFICER					*			177,415	0	30,05
ANTHONY O WALTERS SR	50 0				Ų			165 534	0	22.44
CHIEF STRATEGY OFFICER					X			165,534	0	22,44

30,057

22,442

21,006

15,579

20,186

CO-CHIEF OPERATING OFFICER			X		1//,415	U	
ANTHONY O WALTERS SR	50 0		Ţ		165,534	0	
CHIEF STRATEGY OFFICER			^		165,534	0	
KATHERINE BURGUS	50 0			V	130,747	0	
DISTRICT VICE PRESIDENT					130,747	0	
TERRI REEDY	50.0						

CHIEF STRATEGY OFFICER			^		165,534	o o	
KATHERINE BURGUS	50 0			_	130,747	0	
DISTRICT VICE PRESIDENT				^	130,747	o l	
TERRI REEDY	50 0			Y	124,503	0	
			l 1	_ ^	124,303	l "I	

KATHERINE BURGUS	50 0						
DISTRICT VICE PRESIDENT				×	130,747	0	
TERRI REEDY	50 0			,,	124 502		
VP OF MEMBERSHIP & MARKETING				X	124,503	0	

DISTRICT VICE PRESIDENT	•••••			X	130,747	0	
TERRI REEDY  VP OF MEMBERSHIP & MARKETING	50 0			х	124,503	0	
CALEB COOPER	50 0						

TERRI REEDY	50 0			V	124,503	0	20,	01/
VP OF MEMBERSHIP & MARKETING				^	124,503	0	20,	914
CALEB COOPER	50 0							

VP OF MEMBERSHIP & MARKETING	•••••			X	124,503	0	20,914
CALEB COOPER	50 0				105 100		
DICTRICT VICE PRECIDENT				X	125,488	0	20,091

Х

124,805

122,419

CALEB COOPER DISTRICT VICE PRESIDENT	50 0			х	125,488	0	
BRENDA CASASSA	50 0						

......

50 0

SCHEDULE A (Form 990 or Cor 990EZ)		Com	plete if the o	Charity Statu rganization is a sect 4947(a)(1) nonexe  Attach to Form	ion 501(c)(3) empt charitable 990 or Form 99	organization or trust. 10-EZ.	a section	2018
epartment of the ternal Revenue	Service		► Go to	www.irs.gov/Forms	990 for the late	st information		Open to Public Inspection
ame of the oung Men's Chr	organizati ristian Associa	on tion of South	Hampton Roads				Employer identific	cation number
Part I	Reason fo	r Public C	harity Stat	us (All organization	s must comple	te this part.) S	54-0445205 See instructions.	
				e it is (For lines 1 thro				
1	church, coi	nvention of o	churches, or as	sociation of churches	described in <b>sec</b>	tion 170(b)(1)	(A)(i).	
2 🗌 A	school des	cribed in <b>sec</b>	tion 170(b)(	1)(A)(ii). (Attach Sch	nedule E (Form 9	90 or 990-EZ) )		
3 🗆 A	hospital or	a cooperati	ve hospital ser	vice organization desci	nbed in <b>section</b>	170(b)(1)(A)(	iii).	
	medical res ame, city, a		nization operat	ed in conjunction with	a hospital descr	bed in <b>section</b> :	170(b)(1)(A)(iii). E	nter the hospital's
	-	on operated <b>/).</b> (Comple		t of a college or univer	rsity owned or o	perated by a gov	ernmental unit descr	bed in section 170
			•	governmental unit de	scribed in <b>secti</b> e	on 170(b)(1)(A	\)(v).	
			mally receives <b>vi).</b> (Complete	a substantial part of it Part II )	s support from a	governmental u	ınıt or from the gener	al public described in
3 🗆 A	community	trust descr	bed in <b>sectio</b> i	170(b)(1)(A)(vi)	(Complete Part I	I)		
				escribed in <b>170(b)(1)</b> ee instructions Enter				lege or university or
fr Ir	rom activitie ivestment ir	s related to ncome and u	its exempt fur inrelated busir	(1) more than 331/3% actions—subject to certiess taxable income (learning)	tain exceptions,	and (2) no more	than 331/3% of its s	upport from gross
	•			d exclusively to test for	r public safety S	ee section 509	(a)(4).	
n	nore publicly	supported	organizations :	d exclusively for the be described in <b>section 5</b> the type of supporting	<b>09(a)(1)</b> or se	ction 509(a)(2	). See section 509(a	
	<b>ype I.</b> A su rganization(	pporting org s) the powe	anızatıon oper	ated, supervised, or co	ontrolled by its s	upported organiz	zation(s), typically by	
n	nanagement	of the supp		ervised or controlled in ation vested in the sand C.				
		•	-	supporting organizations) You must com	•		, -	ated with, its
l □ T	ype III no unctionally i	n-functiona ntegrated T	ally integrate he organizatio	d. A supporting organi n generally must satis rt IV, Sections A and	zation operated fy a distribution	in connection wi requirement and	th its supported orga	
	•		•	ved a written determin	•		pe I, Type II, Type II	I functionally
<b>f</b> Enter th	ne number o	f supported	organizations	integrated supporting	-			
	the following the of suppo		on about the su	upported organization( (iii) Type of	1	anızatıon listed	(v) Amount of	(vi) Amount of
` '	ganization	rteu	(11) EIN	organization (described on lines 1- 10 above (see instructions))		ing document?	monetary support (see instructions)	other support (se instructions)
					Yes	No		
tal								
	ek Badusti	on Act Noti	co. coo tho T	l nstructions for	L Cat No 1128!	SF .	 Schedule A (Form 9	100 or 000-E7\ 201

Sch	nedule A (Form 990 or 990-EZ) 2018						Page <b>2</b>
I	Support Schedule for (b)(1)(A)(ix)	Organizations	Described in Se	ections 170(b)	(1)(A)(iv), 17	0(b)(1)(A)(vi)	, and 170
	(Complete only if you ch	ecked the box o	n line 5, 7, 8, or	9 of Part I or If	the organization	n failed to qualify	y under Part
	III. If the organization fa	ails to qualify un	der the tests list	ed below, please	e complete Part	III.)	
	Section A. Public Support						
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	9,461,369	10,144,708	9,686,017	4,980,954	3,199,567	37,472,615
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0
4	<b>Total.</b> Add lines 1 through 3	9,461,369	10,144,708	9,686,017	4,980,954	3,199,567	37,472,615
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0
6	Public support. Subtract line 5						37,472,615
_	from line 4						
	Section B. Total Support  Calendar year						
	(or fiscal year beginning in) ▶	(a)2014	<b>(b)</b> 2015	(c)2016	<b>(d)</b> 2017	(e)2018	(f)Total
7	Amounts from line 4	9,461,369	10,144,708	9,686,017	4,980,954	3,199,567	37,472,615
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	713,911	642,467	680,416	751,423	818,252	3,606,469
9							0
10	_ · · · · · · · · · · · · · · · · · · ·	0	153,158	167,950	169,911	124,575	615,594
11							41,694,678
12	Gross receipts from related activities,	etc (see instruction	ons)	•	•	12	213,024,485
13	First five years. If the Form 990 is for	or the organization	's first, second, thir	d, fourth, or fifth	tax year as a sect	ion 501(c)(3) orga	nızatıon,
	check this box and <b>stop here</b>					▶ □	
_	Section C. Computation of Publi						
	Public support percentage for 2018 (li			olumn (f))		14	89 87 %
15	Public support percentage for 2017 Sc	hedule A, Part II, l	ine 14			15	90 61 %
16	a <b>33 1/3% support test—2018.</b> If the	organization did r	not check the box o	n line 13, and line	14 is 33 1/3% or	more, check this b	ox
ı	and stop here. The organization qual b 33 1/3% support test—2017. If the		•		nd line 15 is 33 1/	3% or more, check	<b>▶</b> ✓ this
17	box and <b>stop here.</b> The organizatior <b>a 10%-facts-and-circumstances tes</b> is 10% or more, and if the organization in Part VI how the organization meets	t— <b>2018.</b> If the org	ganization did not c -and-circumstances	heck a box on line s" test, check this	box and stop her	e. Explain	▶□
ı	organization  10%-facts-and-circumstances tes 15 is 10% or more, and if the organiz Explain in Part VI how the organization	zation meets the "f	acts-and-circumsta	nces" test, check	this box and <b>stop</b>	here.	▶□
18	supported organization  Private foundation. If the organizati	on did not check a	box on line 13, 16	a, 16b, 17a, or 17	b, check this box	and see	▶□
	instructions						ightharpoonup

Р	art IIII Support Schedule for	Organization	s Described in	Section 509(a	a)(2)		
	(Complete only if you c	hecked the box	on line 10 of Pa	art I or if the or	ganization failed		er Part II. If
	the organization fails to	qualify under	the tests listed b	pelow, please co	omplete Part II.)	)	
Se	ection A. Public Support		T	Г			1
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
-	membership fees received (Do not						
	include any "unusual grants ")						
2	Gross receipts from admissions,						
	merchandise sold or services performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are						
	not an unrelated trade or business						
4	under section 513 Tax revenues levied for the						
-	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
•	the organization without charge						
6 72	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and						
/ a	3 received from disqualified persons						
ь	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6 )						
Se	ection B. Total Support						
	Calendar year	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
0	(or fiscal year beginning in) ► Amounts from line 6			. ,			
L0a	Gross income from interest,						
LUa	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
Ь	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI )						
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is fo	r the organization	ı ı's fırst, second. th	urd, fourth, or fift	h tax vear as a se	ction 501(c)(3) o	rganization.
	check this box and <b>stop here</b>	<b>.</b>	,	,,,	,		▶ □
Se	ection C. Computation of Public	Support Perce	ntage				
15	Public support percentage for 2018 (lin	e 8, column (f) d	ıvıded by line 13,	column (f))		15	
16	Public support percentage from 2017 S	ichedule A, Part I	II, line 15			16	
Se	ection D. Computation of Investi	ment Income	Percentage				
17	Investment income percentage for 201			lıne 13, column (f	))	17	
18	Investment income percentage from 2	<b>017</b> Schedule A,	Part III, line 17			18	
	331/3% support tests—2018. If the		•	on line 14, and lir	ne 15 is more than		e 17 ıs not
	more than 33 1/3%, check this box and						▶□
	<b>33 1/3% support tests—2017.</b> If the						
J	not more than 33 1/3%, check this box	-			*		<b>▶</b> □
20	Private foundation. If the organization	-	-				▶□

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V )

answer line 10b below

the organization had excess business holdings)

Schedule A (Form 990 or 990-EZ) 2018

Section A. All Supporting Organizations Yes

1	Are all of the organization's supported organizations listed by name in the organization's governing documents?  If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,		
	describe the designation If historic and continuing relationship, explain	1	
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509		

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2) 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

2 За Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below

4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a amendment to the organizing document)

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other 6 than (1) its supported organizations. (11) individuals that are part of the charitable class benefited by one or more of its

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 7

8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI. 9b

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding 10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Pa	rt IV Supporting Organizations (continued)				
	cupper unity or gamma units (community)		Yes	No	
11	Has the organization accepted a gift or contribution from any of the following persons?			<u> </u>	
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the		$\vdash$		
u	governing body of a supported organization?				
h	<b>b</b> A family member of a person described in (a) above?				
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11b			
	ection B. Type I Supporting Organizations	110			
	ection b. Type I Supporting Organizations		Yes	No	
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or				
	trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year				
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting				
	organization				
S	ection C. Type II Supporting Organizations				
			Yes	No	
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1			
_	,, , , , , , , , , , , , , , , , , , , ,			<u> </u>	
	ection D. All Type III Supporting Organizations		Yes	No	
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	j			
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)				
		2			
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3			
S	ection E. Type III Functionally-Integrated Supporting Organizations				
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct	ions)			
	The organization satisfied the Activities Test Complete line 2 below	-			
	b				
	c	ınstru	ctions)		
2	Activities Test Answer (a) and (b) below.		Yes	No	
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a			
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b			
3	Parent of Supported Organizations Answer (a) and (b) below.		$\vdash$		
	<ul> <li>a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.</li> </ul>	3a			
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	26			

m -	
/I) See	
ıgh E	
(B) Current Year	
(optional)	

(B) Current Year

(optional)

**Current Year** 

Schedule A (Form 990 or 990-F7) 2018

Page 6

	Check here if the organization satisfied the Integral Part Test as a qualifying trust on instructions. All other Type III non-functionally integrated supporting organizations in		
<b>~</b>		(A) Prior Year	

	instructions. All other Type III non-functionally integrated supporting organiza	tions i	must complete Sections A	through E
	Section A - Adjusted Net Income	(A) Prior Year	(B) C (o	
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		

4 5

Add lines 1 through 3

Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Other expenses (see instructions)

1

5

7

Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)

Section B - Minimum Asset Amount

Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)

a Average monthly value of securities **b** Average monthly cash balances c Fair market value of other non-exempt-use assets d Total (add lines 1a, 1b, and 1c)

e Discount claimed for blockage or other factors (explain in detail in Part VI)

2 Acquisition indebtedness applicable to non-exempt use assets Subtract line 2 from line 1d

Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)

**5** Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by 035 6

7 Recoveries of prior-year distributions Minimum Asset Amount (add line 7 to line 6)

Section C - Distributable Amount

8

Adjusted net income for prior year (from Section A, line 8, Column A) Enter 85% of line 1

2

4

Enter greater of line 2 or line 3

5 Income tax imposed in prior year

temporary reduction (see instructions)

instructions)

Minimum asset amount for prior year (from Section B, line 8, Column A)

Distributable Amount. Subtract line 5 from line 4, unless subject to emergency

5

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

2 3 4

6

7

8

1

1a

**1**b

1c 1d

2

3

4

5

6

7

8

1

6

(A) Prior Year

b Applied to 2018 distributable amount

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions 6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI See instructions

7 Excess distributions carryover to 2019. Add lines 31 and 4c 8 Breakdown of line 7

a Excess from 2014. . . . . . **b** Excess from 2015. . . . . c Excess from 2016. . . . .

Schedule A (Form 990 or 990-EZ) (2018)

d Excess from 2017. e Excess from 2018.

Schedule A (F	thedule A (Form 990 or 990-EZ) 2018 Page <b>8</b>					
	Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)					
	Facts And Circumstances Test					
<u> </u>						
990 Sched	990 Schedule A, Supplemental Information					
Retu	Return Reference Explanation					
Schedule A,	thedule A, Part II, Line 10 DESCRIPTION - GROSS INCOME FROM SPECIAL EVENTS FUNDRAISING, COLUMN A - , COLUMN B - 153158					

Other Income

0, COLUMN C - 167950 0, COLUMN D - 169911 0, COLUMN E - 124575 0, COLUMN F - 615594 0,

**SCHEDULE C** 

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

# **Political Campaign and Lobbying Activities**

OMB No 1545-0047

DLN: 93493197004359

Open to Public

Department of the Treasury Internal Revenue Service

EZ)

(Form 990 or 990-

For Organizations Exempt From Income Tax Under section 501(c) and section 527

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

		01(c)(3)) organizations Complete Parts	I-A and C below	Do not complete Part I-B	
	Section 527 organizations Complete organization answered "Yes" or	e Part I-A only I Form 990, Part IV, Line 4, or Form 9	90-F7 Part VI lin	e 47 (I obbyina Activitie	s) then
		have filed Form 5768 (election under s			
• 8	Section 501(c)(3) organizations that	have NOT filed Form 5768 (election un	ider section 501(h)	) Complete Part II-B Do	not complete Part II-A
		i Form 990, Part IV, Line 5 (Proxy Tax	i) (see separate ir	nstructions) or Form 990	)-EZ, Part V, line 35c
	xy Tax) (see separate instructions Section 501(c)(4), (5), or (6) organiz				
	me of the organization	adone complete ratem		Employer ide	ntification number
You	ing Men's Christian Association of South H	ampton Roads		F4 044F30F	
Par	t I-A Complete if the organ	nization is exempt under sectio	n 501(c) or is	54-0445205	ization
		<del>-</del>			
1	"political campaign activities")	ization's direct and indirect political cam	npaign activities in	Part IV (see Instructions	for definition of
2	Political campaign activity expend	itures (see instructions)		<b>&gt;</b>	\$
3	Volunteer hours for political camp	aign activities (see instructions)			
Par	t I-B Complete if the organ	nization is exempt under sectio	n 501(c)(3).		
1	Enter the amount of any excise ta	x incurred by the organization under se	ction 4955	•	\$
2	Enter the amount of any excise ta	x incurred by organization managers ur	nder section 4955	<b>&gt;</b>	\$
3	If the organization incurred a sect	ion 4955 tax, did it file Form 4720 for t	hıs year?		☐ Yes ☐ No
4a	Was a correction made?				☐ Yes ☐ No
b	If "Yes," describe in Part IV				
Par	t I-C Complete if the organ	nization is exempt under sectio	n 501(c), exce	pt section 501(c)(3	).
1	Enter the amount directly expende	ed by the filing organization for section	527 exempt functi	on activities	\$
2	Enter the amount of the filing organization activities	anization's funds contributed to other or	rganizations for se	ction 527 exempt ▶	\$
3	Total exempt function expenditure	es Add lines 1 and 2 Enter here and or	Form 1120-POL,	line 17b ►	\$
4	Did the filing organization file <b>For</b>	m 1120-POL for this year?			☐ Yes ☐ No
5	organization made payments For of political contributions received to	employer identification number (EIN) of each organization listed, enter the amo that were promptly and directly delivere se (PAC) If additional space is needed,	ount paid from the ed to a separate po	filing organization's funds olitical organization, such	Also enter the amount
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter	(e) Amount of political contributions received and promptly and
				-0-	directly delivered to a separate political organization If none, enter -0-
L					
2					
3					
1					
5					
5					
or P	Paperwork Reduction Act Notice, see t	he instructions for Form 990 or 990-EZ.	Cat	No 50084S Schedule C	(Form 990 or 990-EZ) 2018

Grassroots lobbying expenditures

(b)

Form 5768 (election under section 501(h)). (a) (b) For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity Yes No Amount During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? Mailings to members, legislators, or the public? d Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." 1 Dues, assessments and similar amounts from members 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b b Carryover from last year 2c c Total 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information Return Reference Explanation

Schedule C, Part II-A, Line 1b, Column The YMCA of South Hampton Roads is a member of the Virginia Alliance of YMCAs The Virginia Alliance of

Virginia Alliance of YMCAs goes towards lobbying efforts

YMCAs advocates for the cause of strengthening community through legislation. A portion of dues paid to the

**SCHEDULE D** 

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

OMB No 1545-0047

DLN: 93493197004359

Department of the Treasury

**b** Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

tern	al Revenue Service	► Go to <u>www.irs.g</u>	ov/Form990 for the latest information.		In	spection
	me of the organ			Employer i	dentification	number
rou	ing Men's Christian A	ssociation of South Hampton Roads		54-0445205	i	
Pa			sed Funds or Other Similar Funds o	r Accounts	•	
	Comple	te if the organization answered "Ye				
			(a) Donor advised funds	(b)Fun	ds and other	accounts
	Total number at	•				
	55 5	of contributions to (during year)				
i		of grants from (during year)				
•	Aggregate value	·				
i		ation inform all donors and donor adviso roperty, subject to the organization's ex	ors in writing that the assets held in donor ad	vised funds ar		🗖
	,	, ,, ,	•			Yes 🗌 No
•			onor advisors in writing that grant funds can r or donor advisor, or for any other purpose c			
	private benefit?		, , , ,	,	_	Yes 🗌 No
Pa	rt III Conser	vation Easements. Complete if the	ne organization answered "Yes" on Form	n 990, Part I	V, line 7.	
	Purpose(s) of co	onservation easements held by the orga	nızatıon (check all that apply)			
	Preservation	on of land for public use (e g , recreation	n or education)	historically im	portant land	area
	☐ Protection	of natural habitat	Preservation of a c	ertified histori	c structure	
	Preservation	on of open space				
			qualified conservation contribution in the for	m of a conser	vation	
		e last day of the tax year	qualifica conservation contribution in the for		at the End o	of the Year
а	Total number of	conservation easements		2a		
b	Total acreage re	stricted by conservation easements		2b		
С	Number of conse	ervation easements on a certified histori	c structure included in (a)	2c		
d		ervation easements included in (c) acqu n the National Register	ired after 7/25/06, and not on a historic	2d		
1	Number of constax year ▶	ervation easements modified, transferre	ed, released, extinguished, or terminated by t	the organization	on during the	
	Number of state	es where property subject to conservation	on easement is located <b>&gt;</b>			
i		zation have a written policy regarding that the conservation easements it hold:	he periodic monitoring, inspection, handling o	of violations,	☐ Yes	□ No
	Staff and volunt	eer hours devoted to monitoring, inspec	cting, handling of violations, and enforcing co	nservation ea		
,	<b>-</b>					
1	Amount of expe ► \$	nses incurred in monitoring, inspecting,	handling of violations, and enforcing conserv	/ation easeme	nts during the	e year
,			above satisfy the requirements of section 17	70(h)(4)(B)(ı)		
	and section 170	(h)(4)(B)(II)?			☐ Yes	□ No
l	balance sheet, a		servation easements in its revenue and exper e footnote to the organization's financial state its			
ar		<del>-</del>	of Art, Historical Treasures, or Othe	er Similar A	Assets.	
	•	te if the organization answered "Ye	,			
a	art, historical tre	easures, or other sımılar assets held for	L6 (ASC 958), not to report in its revenue sta public exhibition, education, or research in fi ncial statements that describes these items			
b	historical treasu		L6 (ASC 958), to report in its revenue statem lic exhibition, education, or research in furthe			
(	(i) Revenue ınclud	led on Form 990, Part VIII, line 1		▶ \$		
(	ii)Assets ıncluded	ın Form 990, Part X		<b>▶</b> \$_		
!		on received or held works of art, histori hts required to be reported under SFAS	cal treasures, or other similar assets for finar 116 (ASC 958) relating to these items	ncıal gaın, pro	vide the	
а	Revenue include	ed on Form 990, Part VIII, line 1		<b>▶</b> \$_		

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Coll	ections of	Art, His	tori	cal Tı	reası	ures, or	Other	Similar As	ssets (co	ntınued)	
3		the organization's acq (check all that apply)	uisition, accessior	, and other r	ecords, ch	neck a	any of	the fo	ollowing t	hat are a	significant i	use of its c	ollection	
а		Public exhibition				<b>d</b> Loan or exchange programs								
b		Scholarly research				e		Othe	er					
С		Preservation for future	e generations											
4		Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII												
5		Ouring the year, did the organization solicit or receive donations of art, historical treasures or other similar ssets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No												
Pa	rt IV													
1a		Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No												
b	If "Yes," explain the arrangement in Part XIII and complete the following table  Amoun							mount		_				
С		Beginning balance				_				1c				_
d	Addıt	Additions during the year							1d					
e	Dıstrı	Distributions during the year						1e						
f	Ending balance 1f													
2a	Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No													
		es," explain the arrange												
Pa	rt V	Endowment Fund	<b>ds.</b> Complete If											
1-	Roginn	ing of year balance		(a)Current	year 78,852	<b>(b)</b> Pr	or yea 2,353	$\overline{}$	(c)Two ye	ears back 2,213,692	(d)Three yea	ars back (4,408,201	Four yea	ars back ,338,589
	_	outions		-	89,721			3,801		129,636		22,455		9,960
		/estment earnings, gair	ns and losses		80,039			,322		148,982		27,233		166,603
		or scholarships						<u> </u>		,		,		
	Other e	expenditures for facilities		1	10,286		107	7,089		105,477		211,836		92,674
f		strative expenses .			32,417		38	3,170		32,845		32,361		14,277
		year balance		2,4	45,831		2,578	3,852		2,353,988	2,	,213,692	2	,408,201
2		Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as												
– a		d designated or quasi-e	=	2 83 %	salance (II	19	,, colu	(	,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_				
b		anent endowment ►	78 28 %											
c		orarily restricted endov		39 %										
·		percentages on lines 2a			/o									
3а	Are th	here endowment funds nization by				that	are h	eld ar	nd admını	stered fo	r the		Yes	No
	(i) ur	nrelated organizations										3a(	i) Yes	
	(ii) r	elated organizations .										3a(i	i)	No
b		es" on 3a(II), are the rel	<del>-</del>		•			?.				3b		
4	Descr	ribe in Part XIII the inte	ended uses of the	organızatıon'	s endowm	ent f	unds							
Pa	rt VI	Land, Buildings,				000	D- /	T) ( '		C	000		10	
	Descri	Complete if the ordination of property	ganization answ (a) Cost or oth (investme	er basis (	on Form (b) Cost or						rm 990, Pa lepreciation		Book valu	ne
1-	Land			+			12 54	59,251					1	2,569,251
	Land			+			104,04		+		40.802.054			3,244,166
	Buildin	-		+				75,390			40,802,054 1,669,056			4,306,334
	Leasen	nold improvements						19 958			15 934 968			6 674 990

686,698

87,481,439

1,795,299

2,481,997

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

Part VII Investments—Other Securities. Complete if the organization	ition answer	Page red "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12.  (a) Description of security or category (including name of security)	(b) Book	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives	value	
(2) Closely-held equity interests		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•	
Part VIII Investments—Program Related.  Complete if the organization answered 'Yes' on Form 990,	Part IV, line	11c. See Form 990, Part X, line 13.
(a) Description of investment (b) E	Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )  Part IX  Other Assets. Complete if the organization answered 'Yes' on Fo	200 5 1	
(a) Description	IIII 990, Fait .	(b) Book value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)  Part X  Other Liabilities. Complete if the organization answered '	· · · · ·	▶   n 990. Part IV. line 11e or 11f.
See Form 990, Part X, line 25.  1. (a) Description of liability	<b>(b)</b> Book	
(1) Federal income taxes	(2) 200.	· · · · · · · · · · · · · · · · · · ·
CURRENT PORTION OF CAPITAL LEASE OBLIGATION		22,164
LIABILITY FOR USE OF CONDITIONAL ASSET (3)		3,830,000
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )		3,852,164
2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnot organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check		

Part XI

2

b

d

e

3

5

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Part XII

Schedule D (Form 990) 2018

Page 4

7,187,691

51,008,809

51,008,809

49,891,564

314,049

49,577,515

49.577.515

Schedule D (Form 990) 2018

n

#### 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b . 4a 4b b Add lines **4a** and **4b** . . . . . . . c

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . .

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments . . . .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Donated services and use of facilities . . .

Other (Describe in Part XIII ) . . . . . .

**Supplemental Information** 

Add lines 2a through 2d . .

Return Reference

Donated services and use of facilities . . . . . .

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2d

2a

2b

2c

2d

4a

4b

Explanation

4c

2e

3

-263.669

314.049

7.137.311

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. 314,049

2e

3

4c 5

Schedule D (Form 990) 2018	Page <b>5</b>
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

#### Additional Data

**Software ID:** 18007697 Software Version: 2018v3.1

**EIN:** 54-0445205 Name: Young Men's Christian Association of South Hampton Roads

#### Supplemental Information

Return Reference Schedule D, Part V, Line 4 Intended uses of endowment

funds

Explanation

THE YMCA OF SOUTH HAMPTON ROADS ALLOCATES FUNDS FROM THE ENDOWMENT TO SUPPORT FINANCIAL

SISTANCE FOR THOSE IN NEED IN VARIOUS PROGRAMS. DONOR DESIGNATED SCHOLARSHIPS EXIST FOR TH E FIRST TEE, RESIDENT CAMP AT CAMP SILVER BEACH, AND VARIOUS PROGRAMS AT THE BLOCKER NORFO

LK, EASTERN SHORE, SUFFOLK, AND OUTER BANKS BRANCHES THE BOARD OF DIRECTORS DETERMINES TH

E PROGRAM AREAS THAT RECEIVE ENDOWMENT FUNDING FOR NON-DONOR DESIGNATED FUNDS FOR 2018,

AS

HEY INCLUDED SCHOLARSHIPS AT THE YON GRANBY LOCATION

Supplemental Information	
Return Reference	Explanation
Schedule D, Part X, Line 2 FIN 48 (ASC 740) footnote	Management has evaluated the YMCA's tax positions and concluded that the YMCA has taken no uncertain tax positions that require adjustment to the financial statements to comply wit high the accounting standard on accounting for uncertainty in income taxes. The YMCA files an informational Form 990 and exempt organization business income tax return Form 990-T, if required. Generally, the YMCA is no longer subject to income tax examinations by the feder al, state or local tax authorities for years before 2015.

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XI, Line 2(d) Other revenues in audited financial statements not in form 990	Excess of assets acquired over liabilities assumed in donation of the YMCA of Portsmouth - 5539448 Excess of assets acquired over liabilities assumed in donation of the YMCA of Sou th Boston - 1808861 Change in interests in net assets held by others210998

**SCHEDULE G** 

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

DLN: 93493197004359

**Supplemental Information Regarding** 

Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a

►Attach to Form 990 or Form 990-EZ. ►Go to www irs gov/Form990 for instructions and the latest information OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization Young Men's Christian Association of South Hampton Roads							Employer identification number			
100	ng Men's Christian Association o	or South Hampton Roa	ius			54-0445205	54-0445205			
Pa	Fundraising Activi	•	_			rm 990, Part IV, line 1	7.			
1	Indicate whether the organiza	ation raised funds thro	ough any	of the fo	llowing activities Check	all that apply				
а	Mail solicitations			e	Solicitation of non-	government grants				
b	✓ Internet and email solicita	ations		f	✓ Solicitation of gove	rnment grants				
c	✓ Phone solicitations			g	Special fundraising	events				
d	✓ In-person solicitations									
<b>2</b> a	Did the organization have a workey employees listed in Foi					·	es 🗆 No			
b	If "Yes," list the ten highest p to be compensated at least \$!	aid individuals or enti 5,000 by the organiza	ties (fun ition	draisers)	pursuant to agreements	under which the fundraise	er is			
(i)	Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai custo cont	Did ser have ody or outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization			
1	ANN ROPER BOWEN DBA CHARNWOOD CONSULTING LLC 5400 ROLFE AVE	GRANT RESEARCH AND WRITING SERVICE	Yes	<b>No</b> No	129,477	7,662	121,81			
2	NORFOLK, VA 23508  CHRISTOPHER TERENCE CULLEN DBA THE ZODIAC GROUP 11728 MAYS CHAPEL ROAD	CONSULTANTS FOR 2019 ANNUAL GIVING CAMPAIGN		No	497,318	28,065	469,25			
3	LUTHERVILLE, MD 21093									
4										
5										
6										
7										
8										
9										
10										
Tot	al			•	626,795	35,727	591,06			
3	List all states in which the organ	nızatıon ıs registered	or license	ed to soli	cit contributions or has be	een notified it is exempt f	rom registration or			

licensing

Sche	dule G (Form 990 or 990-EZ) 2018					Page <b>3</b>
11	Does the organization conduct gaming	activities with nonmemb	pers?		☐ Yes ☐ No	
12	Is the organization a grantor, beneficia formed to administer charitable gaming		or a member of a partnership or other entity		□Yes □No	
13	Indicate the percentage of gaming activ	vity conducted in				
а	The organization's facility			13a		%
b	An outside facility			13b		%
14	Enter the name and address of the pers	son who prepares the or	ganization's gaming/special events books and re	cords		
	Name ►					
	Address ►					
15a	Does the organization have a contract version revenue?	with a third party from v	vhom the organization receives gaming		☐ Yes ☐ No	
Ь	If "Yes," enter the amount of gaming re amount of gaming revenue retained by		organization • \$ and th	e		
С	If "Yes," enter name and address of the	e third party				
	Name					
	Address ►					
16	Gaming manager information					
	Name ►					
	Gaming manager compensation ▶ \$		······			
	Description of services provided ▶					
	☐ Director/officer	☐ Employee	☐ Independent contractor			
17	Mandatory distributions					
а	Is the organization required under state retain the state gaming license?	e law to make charitable	e distributions from the gaming proceeds to		☐ Yes ☐ No	
Ь	Enter the amount of distributions required in the organization's own exempt activities.		ributed to other exempt organizations or spent  \$ \$			
Pai			nations required by Part I, line 2b, columns pplicable. Also provide any additional infor			
	Return Reference		Explanation			

Schedule G (Form 990 or 990-EZ) 2018

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DL	N: 934931970	04359
Note: To capture the full o	ontent of this do	ocument, please se	lect landscape mode	e (11" x 8.5") whe	n printing.				
Schedule I (Form 990)		Governments	Other Assistand and Individuals tion answered "Yes," o	s in the Unite	d States			2018 Open to Public	
Department of the Treasury Internal Revenue Service		► Go to <u>ww</u> i	► Attach to Form w.irs.gov/Form990 for		on.			Inspection	
Name of the organization Young Men's Christian Associatio	<u> </u>						Employer identific 54-0445205	cation number	
Part I General Inform	ation on Grants	and Assistance							
the selection criteria used	to award the grants	or assistance?			for the grants or assistance	e, and		<b>☑</b> Yes	□ No
2 Describe in Part IV the org	' '		-						
		estic Organizations ar can be duplicated if add		nts. Complete if the oi	rganization answered "Yes"	on Form	390, Part IV, line	e 21, for any recip	ıent
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		Description of sh assistance	(h) Purpose o or assistance	f grant
(1) YMCA BLUE RIDGE ASSEMBLY 84 BLUE RIDGE CIRCLE BLACK MOUNTAIN, NC 28711	56-0532130	501(c)3	22,000					TO FURTHER E PURPOSE	XEMPT
(2) YMCA OF THE GREATER TWIN CITIES 2125 EAST HENNEPIN AVENUE MINNEAPOLIS, MN 55413	45-2563299	501(c)3	20,000					OPEN Y CAMPA	IGN
<ul><li>2 Enter total number of sect</li><li>3 Enter total number of other</li></ul>		-					· • <u> </u>		2
For Paperwork Reduction Act Note	ce, see the Instruction	ns for Form 990.		Cat No 50055	SP.		Sch	edule I (Form 990	2018

THE YMCA OF SOUTH HAMPTON ROADS RECEIVES REPORTS FROM ORGANIZATIONS THAT RECEIVE GRANTS THAT SUBSTANTIATES THE USE OF FUNDS

Schedule I (Form 990) 2018

Schedule I, Part I, Line 2

grant funds

Procedures for monitoring use of

efil	e GRAPHIC pr	rint - DO NOT PROCESS	As Filed Dat	a -		DLN: 934	9319	7004	359
Sch	nedule J	С	ompensat	ion Informati	on	MO	IB No	1545-0	0047
(For	m 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest							
		► Complete if the or		ated Employees vered "Yes" on Form	990, Part IV, line	23.	2018		
Denar	tment of the Treasury	▶ Go to www.irs.a		n to Form 990. Tinstructions and the	e latest informatio			to Pul	
Intern	al Revenue Service	-					Insp	ectio	n
	me of the organiza ng Men's Christian A	ation ssociation of South Hampton Roads			Emp	loyer identificat	ion nu	ımber	
					54-0	145205			
Pa	Irt I Questi	ons Regarding Compensa	ation						
1a		opiate box(es) if the organization and the complete Par						Yes	No
	☐ First-class	s or charter travel		Housing allowance or	residence for perso	nal use			
	☐ Travel for	companions		Payments for busines	s use of personal re	sidence			
	☐ Tax idemi	nification and gross-up paymen	ts 📙	Health or social club					1
	☐ Discretion	nary spending account	Ц	Personal services (e o	g , maid, chauffeur,	chef)			
b		xes in line 1a are checked, did i all of the expenses described ab				r reimbursement	<b>1</b> b		
2		ation require substantiation pric					2		
	airectors, truste	es, officers, including the CEO/	Executive Directo	r, regarding the items	cnecked in line 1a/				
3		if any, of the following the filing							
		EO/Executive Director Check and comparison companization to establish companization to establish comparison.				III			
	<b>✓</b> Compensa	ation committee	П	Written employment	contract				
	·	ent compensation consultant	<b>V</b>	Compensation survey					
		of other organizations	<b></b> ✓	Approval by the boar	•	ommittee			
4	During the year related organiza	, did any person listed on Form	990, Part VII, Se	ction A, line 1a, with r	espect to the filing o	rganization or a			
а	_	ance payment or change-of-cor	atrol payment?				4a		No
b		r receive payment from, a supp		lified retirement plan?			4b		No
С	•	r receive payment from, an equ	•	·			4c		No
	If "Yes" to any o	of lines 4a-c, list the persons ar	nd provide the app	olicable amounts for ea	ich item in Part III				
	Only 501(c)(3	), 501(c)(4), and 501(c)(29	) organizations	must complete lines	: 5 <b>-</b> 0				
5	For persons liste	ed on Form 990, Part VII, Section on the continues of the revenues of	on A, line 1a, did						
а	The organization	n?					5a	Yes	
b	Any related orga						5b		No
	If "Yes," on line	5a or 5b, describe in Part III							
6		ed on Form 990, Part VII, Section on tingent on the net earnings o		the organization pay o	r accrue any				
а	The organization	n?					<b>6</b> a	Yes	
b	Any related orga						6b		No
_	•	6a or 6b, describe in Part III							
7		ed on Form 990, Part VII, Secti escribed in lines 5 and 6? If "Ye			de any nonfixed		7		No
8		nts reported on Form 990, Part nitial contract exception describ				<b>e</b>	8		No
9	If "Yes" on line 5 53 4958-6(c)?	8, dıd the organızatıon also foll	ow the rebuttable	presumption procedur	e described in Regul	ations section	9		No
For I	Panerwork Redu	action Act Notice, see the In	structions for Fo	orm 990	Cat No 50053	Schedule J		990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII **Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of the sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of the sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of the sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal the sum of columns (B)(i)-(iii) for each listed individual must equal must equal the sum of columns (B)(i)-(iii

Note. The sum of columns (B)(1)-(111) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual								
(A) Name and Title	(B) Breakdow (i) Base		of W-2 and/or 1099-MISO	C compensation (iii) Other	(C) Retirement and other deferred	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	<b>(F)</b> Compensation in column (B) reported
		compensation	compensation	reportable compensation	compensation			as deferred on prior Form 990
1 WILLIAM H GEORGE	(i)	270,909	18,712	10,199	33,000	7,004	339,824	0
PRESIDENT/CEO	(ii)	0	0	0	0	0	0	0
2 SUSAN E OHMSEN	(i)	200,001	13,922	9,157	27,226	5,647	255,953	0
CHIEF FINANCIAL OFFICER	(ii)	0	0	0	0	0	0	0
3 WILLIAM T ZAZYNSKI	(i)	165,691	12,107	8,296	24,253	7,203	217,550	0
CO-CHIEF OPERATING OFFICER	(ii)	0	0	0	0	0	0	0
4 ADAM M KAHRL	(i)	157,524	11,721	8,170	22,909	7,148	207,472	0
CO-CHIEF OPERATING OFFICER	(ii)	0	0	0	0	0	0	0
5 ANTHONY O WALTERS SR	(i)	148,986	9,665	6,883	19,942	2,500	187,976	0
CHIEF STRATEGY OFFICER	(ii)	0	0	0	0	0	0	0
6 KATHERINE BURGUS	(i)	128,697	1,213	837	15,837	5,169	151,753	0
DISTRICT VICE PRESIDENT	(ii)	0	0	0	0	0	0	0
	П							
	H							
	$\vdash \vdash$							
	$\vdash \vdash$							
	dash							
	Щ							
	=						Schedule	J (Form 990) 2018

Schedule 3 (Form 550) 2010	rage <b>3</b>			
Part III Supplemental Information				
ovide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information				
Return Reference	Explanation			
Compensation contingent on revenues of the organization	IN ADDITION TO BASE PAY, THE YMCA OF SOUTH HAMPTON ROADS HAS AN INCENTIVE VARIABLE PAY MATRIX BASED ON SPECIFIC BENCHMARKED PERFORMANCE GOALS THE BENCHMARKS ARE BASED ON BUDGETED GOALS FOR SEVERAL CRITERIA, INCLUDING MEMBERSHIP REVENUE, NET EARNINGS, FUNDRAISING GOALS, AND ON SEVERAL OTHER GOALS INCLUDED IN THE STRATEGIC AND OPERATIONAL PLANS ANNUALLY, THE COMPENSATION COMMITTEE REVIEWS AND APPROVES ACTUAL PERFORMANCE VERSUS THE BENCHMARKS AND ESTABLISHES THE AMOUNTS OF INCENTIVE PAY FOR EACH GOAL WITHIN THE PRE-ESTABLISHED SET OF ACHIEVEMENT RANGES			

Dage 3

Schedule J (Form 990) 2018

Schedule J, Part I, Line 6a SEE ANSWER TO QUESTION 5A

Schedule 1 (Form 990) 2018

Compensation contingent on net earnings of the organization

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493197004359 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule K Supplemental Information on Tax-Exempt Bonds (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. Open to Public ▶ Attach to Form 990. Department of the Treasury Internal Revenue Service ▶Go to www.irs.gov/Form990 for the latest information. Name of the organization Employer identification number Young Men's Christian Association of South Hampton Roads 54-0445205 Part I **Bond Issues** (a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued (e) Issue price (f) Description of purpose (i) Pool (g) Defeased (h) On behalf of financina issuer Yes No Yes No Yes No Economic Development Authority 54-1029755 12-20-2012 3,872,000 | See supplemental information Χ Χ Χ of Accomack County Virginia Small Business Financing 54-1300845 05-31-2012 11,100,000 | See supplemental information Х Χ Χ Authority JOINT INDUSTRIAL 10,000,000 SEE SUPPLEMENTAL INFORMATION 52-1298458 06-30-2014 Χ **DEVELOPMENT AUTHORITY SERIES 2014** 52-1298458 JOINT INDUSTRIAL 05-01-2017 10,000,000 | See supplemental information Х Χ Х **DEVELOPMENT AUTHORITY** SERIES 2017 **Proceeds** Part II В C D Α 713,693 8,688,189 2,574,353 966,800 Amount of bonds legally defeased. Total proceeds of issue . . . 3 3,872,000 11,100,000 10,000,000 10,000,000 6 100,000 60,000 103,460 130,931 8 9 10 3,772,000 3,306,639 9.896.540 1,607,200 11 7,733,361 8,261,869 12 ol ol 13 2014 2012 2015 2015 Yes Yes No Yes No Yes No No Were the bonds issued as part of a current refunding issue? . . . . Χ Χ Χ Χ 14 Were the bonds issued as part of an advance refunding issue? . . . . . 15 Χ Χ Χ Χ 16 Χ Χ Χ Does the organization maintain adequate books and records to support the final allocation of 17 Х Х Х Х **Private Business Use** Part Ⅲ Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property Х Χ Χ Χ 

Are there any lease arrangements that may result in private business use of bond-financed

X Cat No 50193E

193E Schedule K (Form 990) 2018

Χ

Χ

Arbitrage

C

d

6

Part IV

C

Χ

Х

0 %

0 %

0 %

Χ

No

Х

Χ

Х

Page 2

D

Yes

Χ

Х

Yes

Χ

Schedule K (Form 990) 2018

D

В

No

Х

Χ

0 %

0 %

0 %

Х

Yes

Х

Yes

Χ

Χ

No

Χ

Χ

X

Nο

Χ

Χ

0 %

0 %

0 %

В

Yes

Χ

Χ

Χ

Χ

No

Х

Х

Х

Α

Yes

Х

C

No

X

Χ

0 %

0 %

0 %

Х

Yes

Х

Χ

No

Χ

Χ

Х

C

Are there any research agreements that may result in private business use of bond-financed

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

counsel to review any research agreements relating to the financed property?

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Х

Yes

Χ

Nο

Explanation

ITHE LOAN PROCEEDS UTILIZED TO PURCHASE, RENOVATE, AND EQUIP A NEW CORPORATE HEADQUARTERS FOR THE YMCA OF SOUTH HAMPTON ROADS

Χ

Yes

Χ

No

Yes

Page 3

Nο

0 %

No

Χ

Yes

**Supplemental Information.** Provide additional information for responses to questions on Schedule K (see instructions).

Schedule K (Form 990) 2018

period?

Part V

Part VI

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

**Procedures To Undertake Corrective Action** 

if self-remediation is not available under applicable regulations?

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

requirements of section 148? . . .

Return Reference

Schedule K, Part I, Column (f) Issuer Name Economic Development

Authority of Accomack County

Return Reference	Explanation
Issuer Name Virginia Small  Rusiness Financing Authority	THE LOAN PROCEEDS UTILIZED FOR BUILDING RENOVATIONS AND EQUIPMENT PURCHASES AND INSTALLATION OF MPROVEMENTS IN THE HAMPTON ROADS AREA AND FOR REFINANCING OBLIGATIONS ISSUED BY VIRGINIA NDUSTRIAL OR ECONOMIC DEVELOPMENT AUTHORITIES THAT WERE USED TO FINANCE LAND ACQUISITION AND DEVELOPMENT ON THE EASTERN SHORE AND IN the Hampton Roads area Also includes financing of issuing costs

Return Reference	Explanation
Schedule K, Part I, Column (f)	THE LOAN PROCEEDS USED TO REFUND THE VIRGINIA SMALL BUSINESS AUTHORITY SERIES 2010 BONDS AND
ISSUER NAME JOINT	REDEEM A PORTION OF THE JOINT INDUSTRIAL DEVELOPMENT AUTHORITY SERIES 2014 BONDS, AND TO FUND
INDUSTRIAL DEVELOPMENT	CERTAIN EXPENDITURES RELATED TO CONSTRUCTION AND EQUIPPING OF THE PRINCESS ANNE FACILITY IN
AUTHORITY SERIES 2017	VIRGINIA BEACH, VA

Return Reference	Explanation
ORT AND INDUSTRIAL	MODIFICATION OF BOND ISSUED IN APRIL 2015 ORIGINAL BOND PROCEEDS USED TO REFINANCE THE 2005 MOUNT JACKSON IDA BONDS AND TWO TAXABLE LOANS, BOTH USED FOR CAPITAL EXPENDITURES AT THE PORTSMOUTH YMCA

DO

Schedule K, Part I, Column (f) ISSUER NAME JOINT INDUSTRIAL DEVELOPMENT  THE LOAN PROCEEDS UTILIZED TO CONSTRUCT THE PRINCESS ANNE FACILITY IN VIRGINIA BEACH, VA	Return Reference	Explanation
AUTHORITY SERIES 2014	ISSUER NAME JOINT INDUSTRIAL DEVELOPMENT	THE LOAN PROCEEDS UTILIZED TO CONSTRUCT THE PRINCESS ANNE FACILITY IN VIRGINIA BEACH, VA

#### **Additional Data**

**Return Reference** 

Software ID: 18007697
Software Version: 2018v3.1

EIN: 54-0445205

Name: Young Men's Christian Association of South Hampton Roads

	·
	THE LOAN PROCEEDS UTILIZED TO PURCHASE, RENOVATE, AND EQUIP A NEW CORPORATE HEADQUARTERS FOR THE YMCA OF SOUTH HAMPTON ROADS
Business Financing Authority	THE LOAN PROCEEDS UTILIZED FOR BUILDING RENOVATIONS AND EQUIPMENT PURCHASES AND INSTALLATION OF IMPROVEMENTS IN THE HAMPTON ROADS AREA AND FOR REFINANCING OBLIGATIONS ISSUED BY VIRGINIA INDUSTRIAL OR ECONOMIC DEVELOPMENT AUTHORITIES THAT WERE USED TO FINANCE LAND ACQUISITION AND DEVELOPMENT ON THE EASTERN SHORE AND In the Hampton Roads area. Also includes financing of issuing costs
INDUSTRIAL DEVELOPMENT	THE LOAN PROCEEDS USED TO REFUND THE VIRGINIA SMALL BUSINESS AUTHORITY SERIES 2010 BONDS AND REDEEM A PORTION OF THE JOINT INDUSTRIAL DEVELOPMENT AUTHORITY SERIES 2014 BONDS, AND TO FUND CERTAIN EXPENDITURES RELATED TO CONSTRUCTION AND EQUIPPING OF THE PRINCESS ANNE FACILITY IN VIRGINIA BEACH, VA
ISSUER NAME PORTSMOUTH	MODIFICATION OF BOND ISSUED IN APRIL 2015 ORIGINAL BOND PROCEEDS USED TO REFINANCE THE 2005 MOUNT JACKSON IDA BONDS AND TWO TAXABLE LOANS, BOTH USED FOR CAPITAL EXPENDITURES AT THE PORTSMOUTH YMCA
Schedule K, Part I, Column (f) ISSUER NAME JOINT INDUSTRIAL DEVELOPMENT AUTHORITY SERIES 2014	THE LOAN PROCEEDS UTILIZED TO CONSTRUCT THE PRINCESS ANNE FACILITY IN VIRGINIA BEACH, VA

**Explanation** 

ef	ile GRAPHIC print - DO NO	T PROCESS As	Filed Data -									DLN: 93	4931970	004359
	te: To capture the full cont	ent of this docum	ent, please sele	ct landscape mode	e (11" x 8.	5") wh	nen p	rinting.						
Schedule K (Form 900)  Supplemental Information				nformation o	on Tay-Evemnt Ronds					OMB No 1545-0047				
(Form 990) Complete if the organization answered "Yes" to Form								criptions,			2.0	018		
			explanations	, and any additional	information				,					
	artment of the Treasury rnal Revenue Service			➤ Attach to Form 99 irs.gov/Form990 for		nformat	tion.						to Public pection	
Nam	ne of the organization	S								Employ	er iden	tification n	<u> </u>	
You	ing Men's Christian Association of	South Hampton Koads								54-04	45205			
Pa	art I Bond Issues													
(a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued			(e) Issue price (f) Description of purpose			on of purpose	( <b>g)</b> De	feased	(h) 0	,	( <b>i)</b> Pool nancing			
												behalf ıssue	issuer	
										Yes	No	Yes	No Yes	No No
Α	PORTSMOUTH PORT AND INDUSTRIAL COMMISSION	54-1612198		12-31-2018	2,17	74,611	SEE S	UPPLEMENT.	AL INFORMATION		Х		X	X
	INDOSTRIAL COMMISSION													
Pā	art II Proceeds													
					,	4		E	3	С			D	
	Amount of bonds retired						0							
	Amount of bonds legally defeat						0							
3	Total proceeds of issue					2,174	1,611							
<u> </u>	Gross proceeds in reserve fund						0							
	Capitalized interest from proce						0							
<u>6</u> -	Proceeds in refunding escrows						0							
7	Issuance costs from proceeds  Credit enhancement from proc						0							
8	Working capital expenditures f						0							
9	Capital expenditures from prod	•					0							
10	Other spent proceeds					2 4 7 4	0							
11 12	Other unspent proceeds					2,174	0							
13	Year of substantial completion				20	18	-							
	rear of Jappianian completion			• •	Yes	No	.	Yes	No Y	'es	No	<u> </u>	'es	No
14	Were the bonds issued as part	of a current refunding	ıssue?		X									
15	Were the bonds issued as part	of an advance refundi	ng issue?			Х								
16	Has the final allocation of proc	eeds been made?			Х									
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?				x									
Pā	art III Private Business U				l							<b>'</b>		
	<del>-</del>				,	4		E	В	С			D	
	Mara dia anno mandra di santa			la. ala anno a di mona	Yes	No	•	Yes	No Y	'es	No	)	'es	No
1 	Was the organization a partner financed by tax-exempt bonds	?				Х								
2	Are there any lease arrangeme property?			of bond-financed		Х	$\Box$							
E	Panerwork Peduction Act Not				Cal	· No 50	11025					shodula k	(Form 9	90) 2018

Page 2

D

D

Schedule K (Form 990) 2018

No

Yes

Yes

C

No

Yes

C

No

Yes

Α

Nο

Χ

Χ

0 %

0 %

0 %

В

No

Yes

Х

Yes

No

Yes

Χ

Χ

No

Х

Х

Х

Α

Yes

Χ

counsel to review any management or service contracts relating to the financed property?

Are there any research agreements that may result in private business use of bond-financed

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

counsel to review any research agreements relating to the financed property?

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

c If "You and g Has the is Reg

C

Arbitrage

d

6

Part V Part VI Return Reference

Schedule K (Form 990) 2018

(GIC)?

period?

Arbitrage (Continued)

Has the organization established written procedures to monitor the requirements of section 148? . . . **Procedures To Undertake Corrective Action** Has the organization established written procedures to ensure that violatio requirements are timely identified and corrected through the voluntary close if self-remediation is not available under applicable regulations? Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Were gross proceeds invested in a guaranteed investment contract

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

the GIC satisfied? . . . . . . . . .

	Х		
×			
		,	Yе
ons of federal tax osing agreement program			X

Х

Yes

Nο

Explanation

No

Yes

В

No

Yes

No

Yes

No

Page 3

No

D

D

Nο

Yes

Schedule K (Form 990) 2018

Yes

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493197004359 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** Young Men's Christian Association of South Hampton Roads 54-0445205 **Types of Property** (b) (c) (d) (a) Method of determining Check if Number of contributions or Noncash contribution applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . Art-Historical treasures **3** Art—Fractional interests Books and publications Clothing and household goods . . . . . Cars and other vehicles Boats and planes . . Intellectual property . . . Χ 19,364 Selling cost Securities—Publicly traded . 10 Securities—Closely held stock . Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . Qualified conservation contribution—Historic structures . . . . 14 Qualified conservation contribution—Other . Real estate—Residential . 15 Real estate—Commercial . 17 Real estate—Other . . Collectibles . . . . 18 19 Food inventory . . . 20 Drugs and medical supplies . Taxidermy . . . . 21 22 Historical artifacts . . . 23 Scientific specimens . . . 24 Archeological artifacts . . 25 Other ▶ ( Χ 6,445 Market value PROGRAM SUPPLIES ) Other ▶ ( \_\_\_\_\_ 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a Nο **b** If "Yes," describe the arrangement in Part II 31 No Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Schedule M (Form 990) (2018)	Page <b>2</b>
	tion required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part umber of contributions, the number of items received, or a combination of both. Also complete
Return Reference	Explanation
	Securities - Publicly traded - Number of Contributions Other - PROGRAM SUPPLIES Program Supplies Number of Items Received
	Schedule M (Form 990) (2018)

efile GRAPHIC print - DO NOT PROCESS			PROCESS	As Filed Data -		DLN:	93493197004359
SCHEDULE O (Form 990 or 990- EZ) Department of the Treasury			iplete to pro Form 990 o	vide information for r 990-EZ or to provi ▶ Attach to Forn	on to Form 990 or 9 responses to specific questi ide any additional informatio n 990 or 990-EZ. 90 for the latest information.	ons on n.	2018 Open to Public Inspection
<b>Name! 8६ the किन्द्र</b> Young Men's Christi	an Associ	ation of South Hai	·			Employer identi 54-0445205	fication number
990 Schedule	O, Su	pplemental :	Informatio	n			
Return Reference					Explanation		
Form 990, Part III, Line 1 Organization's mission	REAL ( NITIES H DEV F EVEI ITIES 1 TO STH OPLE A AND W ON-PR ROGR E ACH W CHA GH VO G KIDS GER C ALL BA	CHALLENGES THAT EMPOVICELOPMENT, HEY CHILD AND TO GIVE BACK RENGTHEN THE YMCA IS COMMUNITY EVELL-BEING, AROFIT ORGANI AMS AND SER RENGEN AMS AND SER RENGEN AT DELUNTEERINGS ALLENGES AT DELUNTEERINGS ACKGROUNDS	THAT WE FAVER PEOPLE EALTHY LIVI DEEN, IMPRIANTED TO ROUGHOUT THE CAROLINA CADEMIC PEZATION, THE IVICES FOR A LIVING EVERYTHIN MILIES AND SUPPO AN	CE EVERY DAY THE AND COMMUNITIES NG AND SOCIAL REOVES THE NATION' OF OUR COMING SIGN HAMPTON ROADS, USING THAT ARE FUNE ALL THAT ARE FUNE AND ING HEALTHY HABI'MP, OR GIVING PECTOR THE WICH OUR DOORS OUTH OUR DOORS O	A POSITIVE FORCE IN OUR CO E YMCA MAKES ACCESSIBLE S TO LEARN, GROW AND THR SPONSIBILITY, THE YMCA NU S HEALTH AND WELL BEING, IE VISION OF THE YMCA OF S MUNITY BY INCREASING THE IFICANT, MEASURABLE RESL FRANKLIN, HALIFAX COUNTY ATEGIC PRIORITIES AS OUR LEADERSHIP, AND SERVICE T IAMPTON ROADS PROVIDES, DED THROUGH OUR ANNUAL TS, EMPOWERING CHILDREN OPLE THE CHANCE TO STREN IS IN SERVICE OF BUILDING, ITHEIR HEALTH AND WELL-BE PEN TO ALL, THE YMCA BRIN- NEED US THE MOST WE TAK VICE IN RETURN	THE SUPPORT A IVE WITH A FOC IRTURES THE PO AND PROVIDES ( OUTH HAMPTON NUMBER OF HE JLTS FOR OVER 2 THE EASTERN S GUIDE COMMUN TO OTHERS AS A A LASTING IMPAC CAMPAIGN FROI TO SWIM, TO TA IGTHEN OUR COI A BETTER US BY GING, WE BUILD A GS TOGETHER P	ND OPPORTU US ON YOUT OTENTIAL O OPPORTUN I ROADS IS ALTHY FAMILI 250,000 PE SHORE AND NO IITY HEALTH A LEADING N CT, VITAL P M TACKLING TH KING ON NE MMUNITY THROU OF HELPIN A STRON GEOPLE FROM

Return Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	(Expenses \$ 83,885 including grants of \$ 0)(Revenue \$ 239,878) OTHER The primary program offerings not included in youth development, healthy living and social responsibility main ly include adult program revenue and golf tournament fees

Return Reference	Explanation
Form 990, Part VI, Line 16b WRITTEN POLICY TO EVALUATE PARTICIPATION IN JOINT VENTURE	THE YMCA DOES NOT HAVE A WRITTEN POLICY OR PROCEDURE TO EVALUATE ITS PARTICIPATION UNDER J OINT VENTURE ARRANGEMENTS HOWEVER, THE YMCA DOES CONSULT WITH LEGAL COUNSEL AND TAX ACCOU NTANTS TO SAFEGUARD THE ORGANIZATION'S EXEMPT STATUS WITH RESPECT TO SUCH ARRANGEMENTS AL L JOINT VENTURE ARRANGEMENTS ARE REVIEWED AND APPROVED BY THE BOARD

Return Reference	Explanation
Form 990, Part VI, Line 1a Delegate broad authority to a committee	The Executive Committee shall consist of the elected officers of the Association (the Chai rman of the Board, two Vice-Chairmen, one of whom may be designated a Chairman-Elect, Trea surer, Assistant Treasurer, and Secretary), the immediate Past-Chairman of the Board, the Chairman of each of the Board's standing committees, and a minimum of three representative s of the Center Operating Committee. The Chairman of the Board shall be the Chairman of the Executive Committee. The Executive Committee is delegated all power and authority of the Board of Directors and shall have general charge of the affairs of the Association when the Board of Directors is not in session, the primary focus of the Executive Committee shall be setting and defining the strategic goals and policies of the Association and allocating the funds of the Association Action taken by the Executive Committee shall bind the Association without any further action by the Board of Directors except that the Executive Committee alone cannot amend the By-Laws or approve the annual operating budget for the Association. The Executive Committee shall report to the Board of Directors at the Board's regularly scheduled meetings all actions taken by the Executive Committee.

Return Reference	Explanation
Form 990, Part VI, Line 2 Family/business relationships amongst interested persons	JOE KENNEDY AND HEATHER CARR - Family relationship, Jim Dille and Billy George - Business relationship, Yvonne Allmond and Anthony Walters - Business relationship

Return Explanation
Reference

Form 990,	A COMPLETE COPY OF THE FORM 990 IS E-MAILED TO EACH MEMBER OF THE BOARD OF DIRECTORS, FINA
Part VI, Line	NCE COMMITTEE, AND AUDIT COMMITTEE PRIOR TO ITS FILING
11b Review	
of form 990	
by governing	
body	
l	

Return Explanation
Reference

990 Schedule O, Supplemental Information

Form 990,
Part VI, Line
12c Conflict
Of INTEREST POLICY IS MONITORED ON AN ONGOING BASIS BY REVIEW OF TRANSACTIONS
WITH RELATED PARTIES IN ADDITION, ON AN ANNUAL BASIS, THE POLICY AND A DETAILED QUESTION
NAIRE IS SENT TO EACH EXEMPT STAFF MEMBER AND VOLUNTEER MEMBERS OF THE BOARD OF DIRECTORS,
EXECUTIVE COMMITTEE, FINANCE COMMITTEE, PROPERTY COMMITTEE, AUDIT COMMITTEE, AND ENDOWMEN
T TRUSTEES RESULTS ARE SUMMARIZED AND PRESENTED TO THE AUDIT COMMITTEE, AND FOLLOW UP IS
CONDUCTED AS DEEMED NECESSARY

Return Reference	Explanation
Form 990, Part VI, Line 15a Process to establish compensation of top management official	The following process was undertaken in 2018 for William George, President and CEO, Adam K ahrl, Co-Chief Operating Officer, William Zazynski, Co-Chief Operating Officer, Susan Ohms en, Chief Financial Officer, and Anthony Walters, Chief Strategy Officer THE YMCA OF SOUT H HAMPTON ROADS UTILIZES A FORMAL REVIEW AND APPROVAL PROCESS FOR THE COMPENSATION OF OFFI CERS, KEY EMPLOYEES AND ALL OTHER DISQUALIFIED PERSONS THE INDEPENDENT COMPENSATION COMMITTEE ADMINISTERS THE PROCESS, WHICH IS GUIDED BY AN EXECUTIVE COMPENSATION PHILOSOPHY AND STRATEGY PERIODICALLY, AN OUTSIDE CONSULTANT, SMITH PILOT INC, IS ENGAGED TO CONDUCT A COMPETITIVE EXECUTIVE TOTAL CASH COMPENSATION ANALYSIS, TO CONDUCT COMPETITIVE TOTAL COMPENS ATION AND EXECUTIVE BENEFITS ANALYSES RELATIVE TO COMPARABLE NON-PROFIT ORGANIZATIONS, AND TO PROVIDE GUIDANCE AND COUNSEL TO THE COMPENSATION COMMITTEE IN MATTERS RELATED TO EXECUTIVE COMPENSATION, REGULATORY COMPLIANCE, BOARD GOVERNANCE, AND RELATED BEST PRACTICES ULTIMATELY, THE CONSULTANT ISSUES A COMPETITIVE ASSESSMENT AND REASONABLENESS OPINION OF EXECUTIVE COMPENSATION, AND COMPENSATION IS APPROVED BY THE COMPENSATION COMMITTEE AND REPORTED TO THE BOARD OF DIRECTORS DATA, DISCUSSION, AND DECISIONS ARE DOCUMENTED IN MINUTES THE LAST YEAR A CONSULTANT WAS USED WAS IN 2018

Return Reference	Explanation
Form 990, Part VI, Line 15b Process to establish compensation of other employees	The YMCA of South Hampton Roads utilized a formal review and approval process for all disq ualified employees. The independent Compensation Committee administers the process, which is guided by a board approved executive compensation philosophy and strategy. Compensation and executive benefits are approved by the Compensation Committee and reported to the Board of Directors. Data, discussion and decisions are documented in minutes.

Return Explanation Reference

990 Schedule O, Supplemental Information

the public

Form 990. ALL DOCUMENTS ARE AVAILABLE UPON WRITTEN OR VERBAL REQUEST FOR THE SAME PERIOD OF DISCLOSUL Part VI. Line RE AS SET FORTH IN SECTION 6104(d). BUT ARE NOT WIDELY MADE AVAILABLE TO THE PUBLIC THE 9 90 IS AVAILABLE ON THE INTERNET VIA POSTING BY GUIDESTAR

19 Required documents available to

Return Explanation
Reference

Form 990,	Other Program Revenue - Total Revenue 3190406, Related or Exempt Function Revenue 319040
Part VIII, Line	6, Unrelated Business Revenue ,Revenue Excluded from Tax Under Sections 512, 513, or 514
2f Other	, Residence Revenue - Total Revenue 0, Related or Exempt Function Revenue 0, Unrelated
Program	Business Revenue , Revenue Excluded from Tax Under Sections 512, 513, or 514 ,
Service	
Revenue	

Return Reference	Explanation
Form 990, Part XI, Line 9 Other changes in net assets or fund balances	Excess of assets acquired over liabilities assumed in donation of the YMCA of Portsmouth - 5539448, Excess of assets acquired over liabilities assumed in donation of the YMCA of So uth Boston - 1808861, Change in interest in net assets held by others210998,