(Rev January 2020)

&CHANGE OF ACCOUNTING PERIOD

2949313527416 , OMB No 1545-0047

Department of the Treasury

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Open to Public Inspection

	Total 2010 and and an annual service 5 (01)			0010
	For the 2019 calendar year, or tax year beginning 5/01 , 2019, and endir	ig 12/3		, 2019
В	Check if applicable C		D Employer	identification number
	Address change NATIONAL ASSOCIATION OF CEMETERIES		53-02	232086
	Name change DBA ICCFA		E Telephone	number
	Initial return 107 CARPENTER DRIVE #100	ŀ	(703)	391-8400
	Final return/terminated STERLING, VA 20164	1	(,,,,,	
	Amended return		G Gross rece	eipts \$ 1,964,158.
	H	H(a) Is this a	group return for	
	INDINA DADDEDITANAGE, A	1	= :	
	SAME AS C ABOVE	If "No,"	attach a list (s	cluded? Yes No
<u> </u>	Tax-exempt status 501(c)(3) X 501(c) (6)) ◄ (Insert no.) 4947(a)(1) or √527	-}		
J	Website: ► WWW.ICCFA.COM	H(c) Group e	exemption numb	ber ►
K	Form of organization X Corporation Trust Association Other L Year of formation	ition 1929	M Stat	te of legal domicile VA
Paa	rtil Summary			
	1 Briefly describe the organization's mission or most significant activities, THE ASSOC	CIATION	WAS ORG	GANIZED TO
a)	PROVIDE OPPORTUNITIES FOR THE INTERCHANGE OF IDEAS AN	D EXPER	IENCES	AMONG MEMBERS
Ē	AND TO PROVIDE A FORUM FOR THE EDUCATION AND TRAINING	OF THO	SE INVO	LVED IN ALL
Ë	PHASES OF CEMETERY/MORTUARY OPERATIONS. Internal Heavi	100 BILL	เอือ	
Ş	2 Check this box ► If the organization discontinued its operations or disposition the	resthan 25	%of its net	assets
ĕ	3 Number of voting members of the governing body (Part VI, line 1a)	36		3 28
•ŏ	4 Number of independent voting members of the governing body (Part VI) lime 1b).	_		4 28
Activities & Governance	5 Total number of individuals employed in calendar year 2019 (Part V, India) NOV 3	0 2020		5 18
.≩	6 Total number of volunteers (estimate if necessary)	- 6040		6 0
Ac	7a Total unrelated business revenue from Part VIII, column (C), line 12 U			7a 345,432.
	b Net unrelated business taxable income from Form 990-T, line 39	n. UT		7b 60,339.
		Pı	ior Year	Current Year
6)	8 Contributions and grants (Part VIII, line 1h)		491,58	2. 112,717.
Revenue	9 Program service revenue (Part VIII, line 2g)	4	,655,87	4. 1,649,876.
š	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		209,33	
æ	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		58,94	
	12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	5	,415,73	
	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)			
	14 Benefits paid to or for members (Part IX, column (A), line 4)			
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1	,526,27	8. 947,200.
Expenses	16a Professional fundraising fees (Part IX, column (A), line 11e)	<u> </u>	,020,2.	31,7200.
ens				
×	b Total fundraising expenses (Part IX, column (D), line 25) ▶			
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	3	,081,63	9. 1,102,252.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4	,607,91	7. 2,049,452.
	19 Revenue less expenses Subtract line 18 from line 12		807,81	885,294.
5 8		Beginnin	g of Current Y	
ets Jano	20 Total assets (Part X, line 16)		,770,14	
Assets or Balances	21 Total liabilities (Part X, line 26)		804,87	
S. S.	22 Net assets or fund balances Subtract line 21 from line 20	1.0	,965,26	
<i>_</i>	rtill Signature Block	10	, 903, 20	4. 11,353,520.
3 0.1 101000	111744444444444444444444444444444444444			
Unde com	r penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the bes plete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge	t of my knowled	ge and belief, it i	is true, correct, and
٠	Signature of officer	Dat	/13/2020	
5 Sig	yn °			
5 He		EXECU	TIVE DI	.R.
.	Type or print name and title			
i	Print/Type preparer's name Preparer's signature Date	/ 1	Check	_{If} PTIN
Pa	id MITCHELL A. FREED, CPA H. L. CPA 4/19	1/20	self-employed	P01059175
Pr	eparer Firm's name T&F CERTIFIED PUBLIC ACCOUNTANTS LLC			
	e Only Firm's address > 2 PROFESSIONAL DR STE. 230		Fırm's EIN ►	45-4991133
)	GAITHERSBURG, MD 20879			571) 276-4322
14	the IPS discuss this return with the preparer shown above? (see instructions)		(Y Voc No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2019)

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Partily Checklist of Required Schedules

- Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete
- 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
- Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I
- Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II
- Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-197 If 'Yes,' complete Schedule C, Part III
- Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule E
- Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II
- Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III
- Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV
- Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V10
- If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable
 - a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule
 - **b** Did the organization report an amount for investments other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII
 - c Did the organization report an amount for investments program related in Part X, line 13, that is 5% or more of its tot assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII
 - d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX
 - e Did the organization report an amount for other liabilities in Part X, line 25° If 'Yes,' complete Schedule D, Part X
 - Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X
- 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII
 - b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional
- 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E
- 14a Did the organization maintain an office, employees, or agents outside of the United States?
 - b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV
- 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV
- Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV
- Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)
- Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 lines 1c and 8a? If 'Yes,' complete Schedule G, Part II
- Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III 19
- 20a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H
 - b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?
- Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II

		Yes	No
	1		Х
	2_	Х	
	3_		X
	4		
	5	Х	
D,	6		X
	7		Х
	8		X
	9		Х
	10		Х
е	11 a	Х	
al	11 b	Х	
tal	11 c		Х
	11 d		X
	11 e		X
	11 f	Х	
	12a	Х	
	12b		X
	13		X
	14a		X
d	14b	* - -	X
	15		X
	16		Х
	17		X
	18		Х
	19		Х
	20a		Х
	20b		,.
	21	agn .	X (2019)

Form 990 (2019) NATIONAL ASSOCIATION OF CEMETERIES

Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>	23	Х	
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		х
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
•	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		
1	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If 'Yes,' complete Schedule L, Part III	27		Х
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions).			
1	a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If 'Yes,' complete Schedule L, Part IV	28a		Х
	b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV	28ь		X
	c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		X
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-3° If 'Yes,' complete Schedule R, Part I	33		Х
	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Х	
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule Q	38	Х	
ra	rt V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			
	Order in Schedule O contains a response or note to any line in this rail v		Yes	No
1	a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable.		_	
	b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0]		
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (qambling) winnings to prize winners?	1 c	Х	
<u>ΒΛ/</u>			A GOD /	0010

NATIONAL ASSOCIATION OF CEMETERIES

Statements Regarding Other IRS Filings and Tax Compliance (continued)

						Yes	No
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2 a		18			
Ь	of fat least one is reported on line 2a, did the organization file all required federal employment				2 b	X	
_	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see inst		ns)				
	Did the organization have unrelated business gross income of \$1,000 or more during the year	.,			3 a	X	
	olf 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule Q				3Ь	Α	
	At any time during the calendar year, did the organization have an interest in, or a signature of financial account in a foreign country (such as a bank account, securities account, or other financial account the foreign country (such as a bank account, securities account, or other financial to the foreign country).	or otne nancia	er authority over, a I account)?		4 a	*15×4////###6	X
D	olf 'Yes,' enter the name of the foreign country► See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Fin	anaial	Assounts (ERAD)				
5 2	Was the organization a party to a prohibited tax shelter transaction at any time during the tax		, ,		<i>₩₩/₩</i> 5 a	Million.	X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelte	•			5 b		$\frac{x}{X}$
	: If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?			5 c			
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, ar solicit any contributions that were not tax deductible as charitable contributions?	the organization		6 a		X	
b	of Yes,' did the organization include with every solicitation an express statement that such contax deductible?	tions or gifts were		6 b			
7	Organizations that may receive deductible contributions under section 170(c).						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and pa services provided to the payor?	rtly fo	r goods and		7 a		
b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?				7 b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for where Form 8282?	ich it	was required to file	,	7 c		
d	If 'Yes,' indicate the number of Forms 8282 filed during the year	7 d					Str. Co.
е	Did the organization receive any funds, dirèctly or indirectly, to pay premiums on a personal be	enefit	contract?		7 e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit	efit cor	ntract?		7 f		
	g If the organization received a contribution of qualified intellectual property, did the organization as required?				7 g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the Form 1098-C?	organ	ızatıon file a		7 h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maint	ained	by the sponsoring			<i>*////888</i> *	Series (
	organization have excess business holdings at any time during the year?		•		8		
9	Sponsoring organizations maintaining donor advised funds.				77		
	Did the sponsoring organization make any taxable distributions under section 4966?				9 a		
	${f p}$ Did the sponsoring organization make a distribution to a donor, donor advisor, or related pers	on?	`		9 Ь		
	Section 501(c)(7) organizations. Enter						
	Initiation fees and capital contributions included on Part VIII, line 12	10 a	_				
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10 b	_				
	Section 501(c)(12) organizations. Enter	الما					
	Gross income from members or shareholders	11 a					
	o Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of lines.	11 b			12a		
	b if 'Yes,' enter the amount of tax-exempt interest received or accrued during the year	12b	10417		12 a	BANNA.	**************************************
	Section 501(c)(29) qualified nonprofit health insurance issuers.	120	-				
	a Is the organization licensed to issue qualified health plans in more than one state?				13a	THE SHOW	1/802308
	Note: See the instructions for additional information the organization must report on Schedule	. 0			* Station	3000 M	
ь	Enter the amount of reserves the organization is required to maintain by the states in						
	which the organization is licensed to issue qualified health plans. Enter the amount of reserves on hand	13b 13c					
_	a Did the organization receive any payments for indoor tanning services during the tax year?				14a	and selection.	X
	If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on S	Schedi	ule Q		14b		
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in						
. •	excess parachute payment(s) during the year?	. Siriul			15		Х
	If 'Yes,' see instructions and file Form 4720, Schedule N						
16	Is the organization an educational institution subject to the section 4968 excise tax on net inve	estmei	nt income?		16		X
	If 'Yes,' complete Form 4720, Schedule O						

X

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Sec	tion A. Governing Body and Wanagement										
			Yes	No							
1 a	a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members	B									
	of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O										
Ŀ	Enter the number of voting members included on line 1a, above, who are independent 1b 28	3 //////////									
	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other										
	officer, director, trustee, or key employee?	2		X							
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?	3		х							
4	Did the organization make any significant changes to its governing documents										
	since the prior Form 990 was filed?	4		Х							
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х							
6	CEE COUEDINE O										
7 a	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? SEE SCHEDULE O	7a	Х								
t	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b	Х								
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following										
	a The governing body?	8 a	X								
t	Each committee with authority to act on behalf of the governing body?	8 b	Х								
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule O	9		Х							
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Rev	<i>renue</i>	Code	?.)							
			Yes	No							
	a Did the organization have local chapters, branches, or affiliates?	10 a		X							
ŀ	o If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10Ь									
11 a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	X								
t	Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O										
12 a	a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Х								
t	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	-							
C	c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done SEE SCHEDULE O	12 c	Х								
13	Did the organization have a written whistleblower policy?	13	X								
14	Did the organization have a written document retention and destruction policy?	14	X								
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?										
ā	The organization's CEO, Executive Director, or top management official SEE SCHEDULE O	15 a	X								
t	Other officers or key employees of the organization	15b		Х							
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions)			20%							
16 a	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		X							
ŀ	o If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b									
Sec	tion C. Disclosure	100									
	List the states with which a copy of this Form 990 is required to be filed NONE										
	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 50' available for public inspection. Indicate how you made these available. Check all that apply	1(c)(3)s	only)								
	Own website										
	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available public during the tax year SEE SCHEDULE O	ible to									
20	State the name, address, and telephone number of the person who possesses the organization's books and records ▶										
	TCCFA 107 CARPENTER DRIVE #100 STERLING VA 20164 (703) 391-8400										

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of 'key employee'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

See instructions for the order in which to list the persons above

Check this box if neither the organization nor any r	Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee										
				(C))						
(A) Name and title	(B) Average hours per		dır	ector	/trusto	eck moss pers and a ee)		(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W-2/1099 MISC)	(F) Estimated amount of other	
	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099 MISC)	(W-2/1099 MISC)	compensation from the organization and related organizations	
(1) NADIRA BADDELIYANAGE	40										
EXECUTIVE DIR.	70	1		X				254,974.	0.	32,890.	
(2) JAY DODDS CFSP	11										
PRESIDENT	70] X		Х				0.	0.	0.	
(3) GARY FREYTAG CCFE	1										
PRESIDENT ELECT	0] X		X				0.	0.	0.	
(4) LEE LONGINO	1]			ļ						
VP, EXT AFFAIRS	7 0] X		Х				0.	0.	0.	
(5) SHAWNA DE LA CRUZ	1										
VP, MEMB & MARK] X		Х				0.	0.	0.	
(6) ROBBIE PAPE	1										
SECRETARY	7 0] X	;	Х				0.	0.	0.	
(7) MITCH ROSE CCFE CCRE	11_										
VP, EDUCATION	0	X		X				0.	0.	0.	
(8) CHRISTOPHER KELLER	1									***************************************	
TREASURER	7-0-] X		Х				0.	0.	0.	
(9) HILLARY ADAIR	1							***************************************	1	***************************************	
DIRECTOR	7 - 0 -] X]					0.	0.	0.	
(10) STACY ADAMS	1										
DIRECTOR	7 - 0 -] X						0.	0.	0.	
(11) GISELA ADISSI	1										
DIRECTOR	0] X					1	0.	0.	0.	
(12) STEPHEN BASSETT	1										
DIRECTOR	7 0] X						0.	0.	0.	
(13) LAUREN BLEVINS CCFE	1										
DIRECTOR		X				L	l	0.	0.	0.	
(14) THOMAS DALY CCE	1					"	"				
DIRECTOR		<u>X</u>						0.	0.	0.	

Rartivili Section A. Officers, Directors, Ir		ney	Er	_		es,	an	a nignest Cor	npensated Emp	continued)
(A) Name and title	Average hours per week	offic	, unle	heck ss pe nd a d	sition more erson direct	than is both	h an tee)	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other
	(list any hours for related organiza tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099 MISC)	(W-2/1099-MISC)	compensation from the organization and related organizations
(15) ALLEN DAVE CFUE DIRECTOR	1	х						0.	0.	0.
(16) SHAWNA DE LA CRUZ	1							_	_	_
DIRECTOR (17) BUDDY EWING DIRECTOR	$\begin{bmatrix} 0 \\ -\frac{1}{0} - \end{bmatrix}$	X						0.	0.	0.
(18) MATHEW FORASTIERE	1_1_									
DIRECTOR (19) COREY GAFFNEY	1	X						0.	0.	0.
DIRECTOR	 	x						0.	0.	0.
(20) ROBERT GORDON, JR. CCE DIRECTOR	$-\frac{1}{0}$	Х						0.	0.	0.
(21) JOHN GOUCH, JR.	1	ļ.,								
DIRECTOR (22) CARESSA HUGHES	0 1	X						0.	0.	0.
DIRECTOR (23) KEENAN KNOPKE CCFE	0	X						0.	0.	0.
DIRECTOR	0	X						0.	0.	0.
(24) ANDY LOPEZ	1	,,						_		
DIRECTOR (25) JOHN MCQUEEN CFSP	1	X						0.	0.	0.
DIRECTOR	 	X						0.	0.	0.
1 b Subtotal	· ·				L		>	254,974.	0.	32,890.
c Total from continuation sheets to Part VII, Section	n A						•	0.	0.	0.
d Total (add lines 1b and 1c)		1 -		- 1		1		254,974.	0.	32,890.
2 Total number of individuals (including but not limit from the organization ► 1	ited to tho	se IIs	sted	аво	ve)	wno	rece	eived more than \$	100,000 of reportab	le compensation
										Yes No
3 Did the organization list any former officer, direct on line 1a? If 'Yes,' complete Schedule J for such	or, trustee h individua	e, ke <u>y</u> al	y em	plo	yee,	or h	ighe	est compensated e	employee	3 X
4 For any individual listed on line 1a, is the sum of the organization and related organizations greate such individual									om	4 X
5 Did any person listed on line 1a receive or accrue for services rendered to the organization? If 'Yes									ndıvıdual	5 X
Section B. Independent Contractors										
Complete this table for your five highest compensation from the organization. Report compensation.										tax year.
(A) Name and business address (B) Description of services Compensation										
2 Total number of independent contractors (including	ng but not	lımıt	ed t	o th	ose	listed	i ab	ove) who received	d more than	10 10 10 10 10 10 10 10 10 10 10 10 10 1
\$100,000 of compensation from the organization										Form 990 (2019)
RΔΔ		TEFAC	12001	071	21 /10					orm wwii (2010)

Form 990

Continuation Sheet for Form 990

OMB No 1545-0047

2019

Department of the Treasury Internal Revenue Service

Name of the Organization

Employler Identification number

53-0232086

NATIONAL ASSOCIATION OF CEMETERIES

Partivill Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Highest Compensated Employees												
(A)	(B)		.	(C		L-4	l. A	(D)	(E)	(F)		
Name and title	Average hours per week (list any hours for related organiza tions below dotted line)	Individual trustee or director		Officer	Key employee	Highest compensated employee		Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations		
RICK MILLER CCFE	1											
DIRECTOR COPE	0	Х	_					0.	0.	0.		
GWEN MOONEY CCFE DIRECTOR	$-\frac{1}{0}$	Х						0.	0.	0.		
BLAIR NELSEN CFUE	1							0.	0.	<u> </u>		
DIRECTOR		Х						0.	0.	0.		
KYLE NIKOLA	1	Λ.								0.		
DIRECTOR		х						0.	0.	0.		
JENNIFER OLVERA CCE	1									<u> </u>		
DIRECTOR	-	Х						0.	0.	0.		
STEVE SCHACHT CCFE	1											
DIRECTOR	0	X						0.	0.	0.		
JIM SEMESCO	11											
DIRECTOR	0	X	<u> </u>					0.	0.	0.		
CHRISTIE TOSON CCE	11	ļ										
DIRECTOR	0	Х						0.	0.	0.		
MICHAEL USELTON CCFE		ļ ,,								•		
DIRECTOR	0	Х	_					0.	0.	0.		
KENNETH VARNER CCFE CCE	$-\frac{1}{0}$	Х							0	0		
DIRECTOR BILL WRIGHT CCE	1	_^					\vdash	0.	0.	0.		
DIRECTOR	 	х						0.	0.	0.		
DIRECTOR								0.	0.			
		Ì										
		-										
-									_			
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	- 	Ī										
		•				•				Form 990 Cont 2019		

		Check if Schedul	e O	contains a re	espor	nse or note to any	y line in this Part VI	II		
	_				_		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
sifts, Grants ar Amounts	b	Federated campaig Membership dues Fundraising events Related organizatio		-	l a l b l c	5,000.				
Contributions, Gifts, Grants and Other Similar Amounts	f g	Government grants (cont All other contributions, g similar amounts not incl Noncash contributions in lines 1a-1f	ıfts, q uded ıclude	grants, and above d in	le If	107,717.				
	h	Total Add lines 1a-	1f				112,717.			
흴					L	Business Code			Talling St. Communication of the Communication of t	
Ę.	2 a	MEMBERSHIP I	ΩĒ	<u>S</u>	9	00099	627,882.	627,882.		
æ	b	CEMETERY MGN	<u> </u>	MAGAZINE	_ 5	41800	494,252.	172,217.	322,035.	
<u>i</u>	C	EDUCATIONAL	SE	MINARS	9	00099	367,230.	367,230.		
ě	d	ANNUAL CONV	& :	FALL CON	F 9	00099	113,569.	113,569.		
Ē	е					41800	46,943.	23,546.	23,397.	
gra	f	All other program s							,	
Program Service Revenue	c	Total. Add lines 2a	2f		_		1,649,876.	itissi ja	ได้เก็บโดยการเก็บใหม่ ที่ได้ได้เก็บได้ได้เก็บได้ได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็ เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้ได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บได้เก็บ	vijty(g)(g)(g)(j)(j),jakalajajajajajajajajajajajajajajajaj
	3 Investment income (including dividends, interest, and other similar amounts)					•	159,202.	14444444444444444444444444444444444444	Содоватодина, понтична вичном иниципа	159,202.
	4	Income from invest	men	t of tax-exen	npt b	ond proceeds 🕨				
	5					37,301.			37,301.	
				(i) Real		(ii) Personal				
	6 a	Gross rents	6a							
	b	Less, rental expenses	6b							
	c	: Rental income or (loss)	6с	-						
	c	Net rental income of	r (lo	ss)		•				1,
	7 2	Gross amount from		(i) Securitie	s	(II) Other				
	, ,	sales of assets	٦.			<u> </u>				
	L	other than inventory Less cost or other basis	7a			-				
		and sales expenses	7b							
		: Gain or (loss)	7 c							
		Net gain or (loss)	ــــــــــــــــــــــــــــــــــــــ			<u> </u>	\(\alpha\)) \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		\$440000999995\$\\$600995\$\diaq\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
anı	_	Gross income from fundi (not including \$	aisin	g events		[
Ne l		of contributions reported	on li	ne 1 c).						
æ		See Part IV, line 18		-	8a					
ē	ŀ	Less direct expens	.65		8b					40 <u>1</u>
Other Revenu		: Net income or (loss		m fundraisin		l ents ▶	MACA SEPENDININESSES DIAN	10 75 55 11 16 15 1 1 1 1 1 1 1 1 1 1 1 1 1	VII LAST CENTRALISMENT IN COSTA	PHENERELY SE, GITTA & PARTING SHITTERS
9		•	•		<u></u>	-	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	*2556\$**********************************		
	9 a	Gross income from gami See Part IV, line 19	ng ac	tivities	9a			8 / / K		
	٠	Less direct expens	es		9 b					
		: Net income or (loss		m gaming a		es ►	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	. 37 SUMBASUM 97 v 125 17 3 2635 M 362	<u> </u>	PRESIDENT STATES (LES) L'ES RIBRITE MINUESSA
				55		<u> </u>		7/// 2/// 2/// 2/// 2/// 2/// 2/// 2///		P#37375
	10 a	 Gross sales of inventory, returns and allowances 	less		10a					
		Less. cost of goods		4	10b					
		: Net income or (loss					9991, 115991841111118659897957	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	4.5 33.7 511 william 1888 1897 15 2014	**************************************
	_	. reconcorre or (1033	7 110	III Suics of II	1	Business Code				
M -	11 a	EDUCATIONAL	MΛ	TEDIATC	+	900099	5,062.	5,062.	1964 1466 1465 1566 1566 1566 1566 1566 1566 1566 1566 1566 1566 1566 1566 1566	
Miscellaneous Revenue	l l		_	TTVTVTO_		00099	3,002.	3,002.		
를	<u></u>	· · TIUER TINCOME	<u>-</u> -		-	700033	 	 	-	
S S		All other revenue			-			 		
Ais F			. 11	1	L			1920988882899998888889999888888	Sant tat 35 verdingen en e	TUJIN JUJIN JUJIN JAJAN J
		Total. Add lines 11a				<u> </u>	5,062.			
	12	Total revenue. See	ınstı	UCTIONS		<u> </u>	1,964,158.	1,309,506.	345,432.	196,503.

Part X Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

1 Grain organization of the state of the sta	nclude amounts reported on lines b, 9b, and 10b of Part VIII. Ints and other assistance to domestic anizations and domestic governments. Part IV, line 21 Ints and other assistance to domestic viduals. See Part IV, line 22 Ints and other assistance to foreign anizations, foreign governments, and form individuals. See Part IV, lines 15 and 16 inefits paid to or for members inpensation of current officers, directors, tees, and key employees Inpensation not included above to supplied to present condendation.	(A) Total expenses	(B) Program service expenses	Management and general expenses	(D) Fundraising expenses
orga See 2 Grai Indiv 3 Grai orga eign 4 Ben 5 Com trusi 6 Cond disq	anizations and domestic governments. Part IV, line 21 ints and other assistance to domestic viduals. See Part IV, line 22 ints and other assistance to foreign anizations, foreign governments, and formulations, foreign governments, and formulations. See Part IV, lines 15 and 16 inefits paid to or for members inpensation of current officers, directors, tees, and key employees inpensation not included above to				
3 Gral organization organization organization of the contraction of th	viduals See Part IV, line 22 nts and other assistance to foreign anizations, foreign governments, and for- n individuals. See Part IV, lines 15 and 16 nefits paid to or for members inpensation of current officers, directors, tees, and key employees inpensation not included above to				
orga eign 4 Ben 5 Com trusi 6 Com disg	anizations, foreign governments, and for- n individuals. See Part IV, lines 15 and 16 nefits paid to or for members inpensation of current officers, directors, tees, and key employees inpensation not included above to				TO POST TO A WORK THE
5 Con trusi 6 Con disg	npensation of current officers, directors, tees, and key employees npensation not included above to				
trusi 6 Com disa	tees, and key employees npensation not included above to			Marin Hillson	
dısa		223,357.			
sect ın se	ualified persons (as defined under tion 4958(f)(1)) and persons described ection 4958(c)(3)(B)	0.			
7 Othe	er salaries and wages	571,387.			AI IIIIIIIIII
(incl	nsion plan accruals and contributions lude section 401(k) and 403(b) ployer contributions)	54,194.			
9 Othe	er employee benefits	46,999.			
10 Pay	roll taxes	51,263.			***************************************
11 Fee:	s for services (nonemployees)	MARIA LABAMANAMANINANI SISTEMA E CONTRACTORINA			
a Mar	nagement				
b Lega	al	53,169.			
c Acc	ounting				
d Lobl	bying	50,000.			
e Profe	essional fundraising services See Part IV, line 17			William William Sin Street Control of Control	
	estment management fees	27,010.			
(A) a	er (If line 11g amount exceeds 10% of line 25, column amount, list line 11g expenses on Schedule 0) vertising and promotion				
	ce expenses	123,629.			
14 Info	rmation technology	7,116.			
15 Roy	valties		-		
16 Occ	cupancy	104,614.			
17 Trav	vel	<u> </u>			
expe	ments of travel or entertainment enses for any federal, state, or local dic officials				
	nferences, conventions, and meetings prest	351,112.			
21 Pay	ments to affiliates			-	
22 Dep	preciation, depletion, and amortization	10,829.			
23 Insu		14,209.			<u>. </u>
cove on l of li	er expenses Itemize expenses not ered above (List miscellaneous expenses ine 24e If line 24e amount exceeds 10% ne 25, column (A) amount, list line 24e enses on Schedule O)				
a ĮÇ	CFA MAGAZINE	176,105.			** * **********************************
p CÖV	MMITTEES & MEETINGS	79,697.			
c <u>GO</u> V	VERNMENT & LEGISLATIVE FUND	27,990.			
d REE	PAIRS AND MAINTENANCE	25,111.			
	other expenses	51,661.			
25 Tota	Il functional expenses. Add lines 1 through 24e	2,049,452.			
the join cam Che	nt costs. Complete this line only if organization reported in column (B) it costs from a combined educational npaign and fundraising solicitation. eck here if following P 98-2 (ASC 958-720)				/

Part X Balance Sheet

1 Cash – non-interest-bearing 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 4 Accounts receivable, net	(A) ning of year 500. ,728,064.	1 2	(B) End of year 500 .
2 Savings and temporary cash investments. 2 Pledges and grants receivable, net 4 Accounts receivable, net			
3 Pledges and grants receivable, net 4 Accounts receivable, net	,728,064.	2	
4 Accounts receivable, net		2	3,281,241.
500 (-87.7)		3	_
	141,818.	4	31,122.
5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		(/. ') 5	
	i dye tipuya wisa dilipuwippiwanga kata	1300/1000 1300/1000/1000/1000/1000/1000/	\$.199.060mmp.djoh96699.845.8445.849644646464
7 Notes and loans receivable, net		7	
8 Inventories for sale or use		8	
8 Inventories for sale or use 9 Prepaid expenses and deferred charges	264,365.	9	444,975.
10a Land, buildings, and equipment, cost or other basis Complete Part VI of Schedule D	it on Aller of Something States of the Constitution of the Constit	ringings	demographic description of the state of the
b Less accumulated depreciation 10b 233,031.	<u>umianidákáúlllannájúnákáliáulam lána</u> 40,036.	тимини 1 0 с	<u>11,103.</u>
1 23073321		11	7,429,507.
12 Investments – other securities. See Part IV, line 11	·	12	1,702,115.
13 Investments – program-related See Part IV, line 11		13	1,,02,113.
14 Intangible assets		14	
15 Other assets See Part IV, line 11	10,807.	15	10,807.
	/	16	12,931,370.
Total assets. And mes i anough to (must equal mic so)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		12,331,370.
17 Accounts payable and accrued expenses	245,129.	17	234,728.
18 Grants payable		18	
19 Deferred revenue	559,750.	19	1,343,122.
20 Tax-exempt bond liabilities		20	
21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons	· · · · · · · · · · · · · · · · · · ·	22	
23 Secured mortgages and notes payable to unrelated third parties		23	
24 Unsecured notes and loans payable to unrelated third parties		24	
Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		25	
26 Total liabilities. Add lines 17 through 25	804,879.	26	1,577,850.
Organizations that follow FASB ASC 958, check here ► X	1 11 1 10 10	٠.	
and complete lines 27, 28, 32, and 33.	" 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
27 Net assets without donor restrictions 10	,152,423.	27	10,634,395.
28 Net assets with donor restrictions	812,841.	28	719,125.
Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33.			
29 Capital stock or trust principal, or current funds		29	
30 Paid-in or capital surplus, or land, building, or equipment fund		30	
		31	
31 Retained earnings, endowment, accumulated income, or other funds	-	• •	I .
31 Retained earnings, endowment, accumulated income, or other funds		32	11,353,520.

TEEA0111L 07/31/19

or audits, explain why on Schedule O and describe any steps taken to undergo such audits BAA

on Schedule O

Audit Act and OMB Circular A-133?

TEEA0112L 01/21/20

c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit

review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain

Form 990 (2019)

Х

Х

20

3 a

3 b

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Schedule C (Form 990 or 990-EZ) 2019

Open to Rublic Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below.
 Attach to Form 990 or Form 990-EZ.
 Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered 'Yes,' on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered 'Yes,' on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered 'Yes,' on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

•	Section 501(c)(4), (5), or (6) or	ganizations Complete Part III							
		SSOCIATION OF CEMETERIES		Employer identifica	ation number				
	DBA ICCFA			53-023208					
	-	ganization is exempt under section	• •		n.				
1		organization's direct and indirect political can of 'political campaign activities')	empaign activities in P	art IV					
2	•			⊳ \$					
	Political campaign activity ex	campaign activities (see instructions)		- 5					
		rganization is exempt under secti	ion 501(c)(3)						
		ise tax incurred by the organization under s		<u> </u>	_				
_		ise tax incurred by organization managers is		►\$	-				
	•	section 4955 tax, did it file Form 4720 for t		,	Yes No				
	Was a correction made?				Yes No				
	If 'Yes,' describe in Part IV								
		rganization is exempt under secti	on 501(c) . excer	ot section 501(c)(3).				
		pended by the filing organization for section		, , , ,					
2	Enter the amount of the filing 527 exempt function activities	g organization's funds contributed to other of	organizations for secti	on ►\$					
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b.								
4	Did the filing organization file Form 1120-POL for this year?								
5	Enter the names, addresses	and employer identification number (EIN) of	of all section 527 politi	cal organizations to whi	ch the filing				
	organization made payments amount of political contribution	For each organization listed, enter the amons received that were promptly and directly action committee (PAC). If additional space	nount paid from the fil y delivered to a separ	ing organization's funds ate political organization	. Also enter the				
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds if none, enter-0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter 0				
(1)									
(2)			*						
(3)									
(4)			-						
(5)	1								
(6)									

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

		SOCIALION OF CELL		33 023	
Rartill-A Complete if t section 501		is exempt under section	on 501(c)(3) and file	ed Form 5768 (electi	on under
A Check ► ☐ If the filir	ng organization belo	ngs to an affiliated group (a	and list in Part IV each	affiliated group member	r's name.
		share of excess lobbying		3 ,	,
_	·	ked box A and 'limited con	•		
(The term		ring Expenditures ans amounts paid or incurre	ed.)	(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expenditu	ures to influence pub	olic opinion (grassroots lobb	oying)		
b Total lobbying expenditu	ures to influence a le	egislative body (direct lobby	ring)		
c Total lobbying expenditu	ures (add lines 1a ar	nd 1b)			
d Other exempt purpose e	expenditures				
e Total exempt purpose e	xpenditures (add lin	es 1c and 1d)			
f Lobbying nontaxable an both columns	nount Enter the ame	ount from the following tabl	e in		
If the amount on line 1e, col	umn (a) or (b) is	The lobbying nontaxable a	mount is.		
Not over \$500,000		20% of the amount on line 1e			
Over \$500,000 but not over \$1,	,000,000	\$100,000 plus 15% of the excess	over \$500,000		
Over \$1,000,000 but not over \$	1,500,000	\$175,000 plus 10% of the excess	over \$1,000,000		
Over \$1,500,000 but not over \$	\$17,000,000	\$225,000 plus 5% of the excess or	ver \$1,500,000		
Over \$17,000,000		\$1,000,000			
g Grassroots nontaxable a	amount (enter 25% o	of line 1f)			<u></u>
h Subtract line 1g from lin	ne la Ifzero or less	, enter -0-			
i Subtract line 1f from line	e 1c. If zero or less,	enter -0-			
j If there is an amount ot section 4911 tax for this		ner line 1h or line 1i, did the	e organization file Form	n 4720 reporting	Yes No
/50		4-Year Averaging Period L at made a section 501(h) el	Inder Section 501(h)		
(30)		elow. See the separate instr			
	Lobb	ying Expenditures During	4-Year Averaging Perio	d	
Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
2 a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column (e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					
BAA				Schedule C (For	m 990 or 990-EZ) 2019

Rartill:B独 Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)	(b)
For each 'Yes' response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity	Yes	No	Amount
During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total Add lines 1c through 1i			
2 a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If 'Yes,' enter the amount of any tax incurred under section 4912			
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912	1/2		
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Part III A Complete if the organization is exempt under section 501(c)(4), section 5	501(c)(5). or	

section 501(c)(6).

			res	NO
1	Were substantially all (90% or more) dues received nondeductible by members?	1		X
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		Х
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3		Х
				_

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c) (6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No,' OR (b) Part III-A, line 3, is answered 'Yes.'

1	Dues, assessments and similar amounts from members	1	627,882.
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
	a Current year	2 a	50,000.
	b Carryover from last year	2 b	
	c Total	2 c	50,000.
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	0.
5	Taxable amount of lobbying and political expenditures (see instructions)	5	50,000.

Part V Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4; Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

Open to Public Inspection Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

NATIONAL ASSOCIATION OF CEMETERIES

	DBA ICCFA		53-0232086
Par	Organizations Maintaining Don Complete if the organization and	or Advised Funds or Other Single Swered 'Yes' on Form 990, Par	milar Funds or Accounts.
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	(a) Donor advised funds	(b) i unus and other accounts
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)	· · · - · · ·	
4	Aggregate value at end of year		
_			
5	Did the organization inform all donors and dor are the organization's property, subject to the		leid in donor advised funds Yes No
6	Did the organization inform all grantees, dono for charitable purposes and not for the benefit	rs, and donor advisors in writing that g of the donor or donor advisor, or for a	any other purpose conferring
	impermissible private benefit?		Yes No
Par	Conservation Easements.	awarad Wasi an Farm 000 Day	+ 11/ lima 7
	Complete if the organization and	<u>-</u>	
1	Purpose(s) of conservation easements held by		
	Preservation of land for public use (for example of patrice) helpitot	· · · ·	Preservation of a historically important land area
	Protection of natural habitat	''	Preservation of a certified historic structure
•	Preservation of open space	and the last of the state of th	and an art the forms of a second of
2	Complete lines 2a through 2d if the organization last day of the tax year	on held a qualified conservation contrit	oution in the form of a conservation easement on the
			Held at the End of the Tax Year
_	Total number of conservation easements.		
	Total acreage restricted by conservation ease		2 b
(: Number of conservation easements on a certif	ied historic structure included in (a)	2c
C	Number of conservation easements included in structure listed in the National Register	n (c) acquired after 7/25/06, and not or	n a historic 2 d
3	Number of conservation easements modified, tax year ►	transferred, released, extinguished, or	terminated by the organization during the
4	Number of states where property subject to co	nservation easement is located >	
5	Does the organization have a written policy reand enforcement of the conservation easemer		ction, handling of violations,
6	Staff and volunteer hours devoted to monitorin	ng, inspecting, handling of violations, a	and enforcing conservation easements during the year
7	Amount of expenses incurred in monitoring, in ►\$	specting, handling of violations, and e	nforcing conservation easements during the year
8	Does each conservation easement reported or and section 170(h)(4)(B)(i)?	n line 2(d) above satisfy the requireme	nts of section 170(h)(4)(B)(i) Yes No
9	In Part XIII, describe how the organization repinclude, if applicable, the text of the footnote to conservation easements.	orts conservation easements in its revo the organization's financial statemen	enue and expense statement and balance sheet, and its that describes the organization's accounting for
Par	Complete if the organization ans	tions of Art, Historical Treasure swered 'Yes' on Form 990, Par	s, or Other Similar Assets. t IV, line 8.
1 a		ld for public exhibition, education, or re	venue statement and balance sheet works of art, esearch in furtherance of public service, provide in s
ŧ	If the organization elected, as permitted under historical treasures, or other similar assets he following amounts relating to these items		ue statement and balance sheet works of art, esearch in furtherance of public service, provide the
	(i) Revenue included on Form 990, Part VIII,	line 1	►\$
	(ii) Assets included in Form 990, Part X		► \$
2	If the organization received or held works of a amounts required to be reported under FASB		assets for financial gain, provide the following
á	Revenue included on Form 990, Part VIII, line	•	► \$
ŀ	Assets included in Form 990. Part X		▶ \$

Rartilli Organizations Maintain	ing Collections	of Art, Historic	cal Treasures, or O	ther Similar Assets ((contin	ued)	
3 Using the organization's acquisition items (check all that apply)	on, accession, and c	ther records, che	eck any of the following	g that make significant us	se of its	collection	on
a Public exhibition		d Loan	or exchange program				
b Scholarly research		e Other					
c Preservation for future genera	ations						,
4 Provide a description of the organ Part XIII	nization's collections	and explain how	they further the organ	ization's exempt purpose) in		
5 During the year, did the organizat to be sold to raise funds rather th	an to be maintained	as part of the or	ganization's collection	7	Yes		No
Rartiva Escrow and Custodial A	rrangements. Cor amount on Forn	mplete if the on 990, Part X	rganization answere , line 21.	ed 'Yes' on Form 990	, Part I	V,	
1 a Is the organization an agent, trus on Form 990, Part X?		-		er assets not included	Yes		No
b If 'Yes,' explain the arrangement	in Part XIII and com	plete the following	ng table.		A		
- Paginning halance				1	Amoun	<u> </u>	
 c Beginning balance d Additions during the year 				1 c			
e Distributions during the year				1 e			
f Ending balance				16			
2a Did the organization include an ai	mount on Form 990.	Part X. line 21.	for escrow or custodial		Yes	Т	No
b If 'Yes,' explain the arrangement				•	□ .55	-	┤。
		•	·			_	
Partive Endowment Funds. Co	mplete if the org	anization ans	wered 'Yes' on Fo	rm 990, Part IV, line	10.		
,	(a) Current year	(b) Prior yea	r (c) Two years bar	ck (d) Three years back	(e) [Four years	back
1 a Beginning of year balance							
b Contributions							
c Net investment earnings, gains, and losses							
d Grants or scholarships							
e Other expenditures for facilities and programs							
f Administrative expenses.							
g End of year balance					<u> </u>		
2 Provide the estimated percentage		_	e 1g, column (a)) held	as			
a Board designated or quasi-endow		%					
b Permanent endowment ►	[%]						
c Term endowment	 %						
The percentages on lines 2a, 2b,	and 2c should equa	1 100%					
3 a Are there endowment funds not in	the possession of	the organization	that are held and admi	nistered for the	r		
organization by					7.5	Yes	No
(i) Unrelated organizations					3a(i)		
(ii) Related organizations b If 'Yes' on line 3a(ii), are the related	od organizations lis	od as required a	n Sahadula D2		3a(ii)		
4 Describe in Part XIII the intended	•	•			3b		L
RartiVII Land, Buildings, and		ation's endowine	Tit Turius				
Complete if the organi		'Yes' on Forn	n 990 Part IV line	2 11a See Form 990) Part	X lin	e 10
Description of property			************			-	
Description of property		st or other basis nvestment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(a) i	Book va	ilue
1 a Land	<u>`</u>		Ver in the second				
b Buildings		-					
c Leasehold improvements			10,228.	9,967.			261.
d Equipment			168,735.	140,156.		28	,579.
e Other			85,171.	82,908.			,263.
Total. Add lines 1a through 1e (Column	n (d) must equal For	m 990, Part X, c	olumn (B), line 10c.)	>			,103.

BAA

Schedule D (Form 990) 2019

Investments — Other Securities.	'Vaa' on Farm 000	Dort IV line 11h See Form O	00 Dort V line 10
Complete if the organization answered (a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-	
(1) Financial derivatives	(D) Book value	(C) Method of Valuation Cost of end-	Ui-year market value
(2) Closely held equity interests			
(3) Other PROPHECY TRADING INTERNATIONA	631,243.	END OF YEAR MARKET VALU	
(A) NEW VENTURES SELECT, LLC (LEVEL 3)	505,220.	END OF YEAR MARKET VALU	
(B) BLUE DIAMOND FUND (LEVEL 1)	, 295,719.	END OF YEAR MARKET VALU	- CO
(C) HUNTING HILL FUND (LEVEL 1)	269,933.	END OF YEAR MARKET VALU	
(D)	205,555.	END OF THE PRINCES VIIDO	
(E)	<u> </u>		
(F)			·····
(G)			
(H)			
(l)		1	
Total (Column (b) must equal Form 990, Part X, column (B) line 12)	1,702,115.		
Part VIII Investments – Program Related.	N/ 1	N/A	00 0 1 1 1 10
Complete if the organization answered			
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end	1-of-year market value
(1)			
(2)	***************************************		
(3)			
(4)		-	
(5)			
(6) (7)			
(8)			
(9)			
(10)			
Total (Column (b) must equal Form 990, Part X, column (B) line 13)		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Part XX Other Assets.	N/A		
Complete if the organization answered 'Y		art IV, line TTd. See Form 990, P	
(1)	scription		(b) Book value
(2)		.	
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B)) line 15.)	· · · · · · · · · · · · · · · · · · ·	
Part X Other Liabilities.	y mrc 15.)		<u> </u>
Complete if the organization answered 'Yes' on	Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line	25.
· ·	ption of liability		(b) Book value
(1) Federal income taxes			
(2)			
(3)			
(4)			
(5) (6)			
(7)	· ·		
(8)		444	-
(9)		-	
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 25)			<u> </u>
2. Liability for uncertain tax positions. In Part XIII, provide the text of the foo		nancial statements that reports the organization's	liability for uncertain
tax positions under FASB ASC 740 Check here if the text of the footnote has	been provided in Part XIII	Si	EE PART XIII 🛛

RartXIX Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 Total revenue, gains, and other support per audited financial statements 2,410,698. 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12 a Net unrealized gains (losses) on investments 473,550 2 a **b** Donated services and use of facilities 2 b c Recoveries of prior year grants. 2 c d Other (Describe in Part XIII.) 2 d 473,5<u>50.</u> e Add lines 2a through 2d 2€ 3 Subtract line 2e from line 1 3 1,937,148. 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1 a Investment expenses not included on Form 990, Part VIII, line 7b 27,010 b Other (Describe in Part XIII) 4 b c Add lines 4a and 4b 4 c 27,010. 5 Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) 1,964,158. RartiXIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 Total expenses and losses per audited financial statements 1 2,022,442. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25 a Donated services and use of facilities 2 a 2b **b** Prior year adjustments c Other losses 2 c d Other (Describe in Part XIII) 2 d e Add lines 2a through 2d 26 3 Subtract line 2e from line 1 3 2,022,442. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1 a Investment expenses not included on Form 990, Part VIII, line 7b 4 a 27,010 **b** Other (Describe in Part XIII) 4 b c Add lines 4a and 4b 27,010. 5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) 2,049,452.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

PART X - FASB ASC 740 FOOTNOTE

Part XIII Supplemental Information.

THE ASSOCIATION IS EXEMPT FROM FEDERAL AND STATE INCOME TAXES UNDER SECTION 501(C)(6) OF THE INTERNAL REVENUE CODE EXCEPT FOR UNRELATED BUSINESS INCOME EARNED. AN INCOME TAX LIABILITY MAY RESULT TO THE EXTENT THAT THE ASSOCIATION EARNS NET UNRELATED BUSINESS TAXABLE INCOME, OR INCURS CERTAIN EXPENSES RELATED TO LOBBYING ACTIVITIES. TAXES RELATED TO UNRELATED BUSINESS INCOME FOR THE EIGHT MONTHS ENDED DECEMBER 31, 2019 AND YEAR ENDED APRIL 30, 2019 WERE \$36,319 AND \$14,587,

RESPECTIVELY AND HAVE BEEN RECORDED IN PROGRAM EXPENSES.

Schedule D (Form 990) 2019

PART X - FASB ASC 740 FOOTNOTE (CONTINUED)

MANAGEMENT HAS DETERMINED THE ASSOCIATION DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS,

AND ASSOCIATED UNRECOGNIZED BENEFITS THAT MATERIALLY IMPACT THE FINANCIAL STATEMENTS

OR RELATED DISCLOSURES. BECAUSE TAX MATTERS ARE SUBJECT TO SOME DEGREE OF

UNCERTAINTY, THERE CAN BE NO ASSURANCE THE ASSOCIATION'S TAX RETURNS WILL NOT BE

CHALLENGED BY THE TAXING AUTHORITIES, AND THE ASSOCIATION WILL NOT BE SUBJECT TO

ADDITIONAL TAX, PENALTIES AND INTEREST AS A RESULT OF SUCH CHALLENGE.

AS OF APRIL 30, 2019, THE ASSOCIATION HAS EXEMPT ORGANIZATION FILINGS OPEN TO INTERNAL REVENUE SERVICE AUDIT FOR YEARS ENDING APRIL 30, 2017 THROUGH 2019.

SCHÉDULE J (Form 990)

Compensation Information

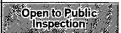
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047



Department of the Treasury Internal Revenue Service Name of the organization

NATIONAL ASSOCIATION OF CEMETERIES DBA ICCFA

Employer identification number 53-0232086

Questions Regarding Compensation Part I

				Yes	No
1 a	a Check the appropriate box(es) if the organization provided any of VII, Section A, line 1a Complete Part III to provide any relevant	f the following to or for a person listed on Form 990, Part information regarding these items			
	First-class or charter travel	Housing allowance or residence for personal use	3.5.		
	Travel for companions	Payments for business use of personal residence			
	Tax indemnification and gross-up payments	Health or social club dues or initiation fees			
	Discretionary spending account	Personal services (such as maid, chauffeur, chef)			
ŧ	b If any of the boxes on line 1a are checked, did the organization for reimbursement or provision of all of the expenses described above		1 b	/// */// *///	
2	Did the organization require substantiation prior to reimbursing of trustees, and officers, including the CEO/Executive Director, regard		2		
3	Indicate which, if any, of the following the organization used to executive Director. Check all that apply. Do not check any boxes establish compensation of the CEO/Executive Director, but explain	for methods used by a related organization to			
	X Compensation committee	Written employment contract			
	Independent compensation consultant	Compensation survey or study			
	Form 990 of other organizations	Approval by the board or compensation committee	1		i i
4	During the year, did any person listed on Form 990, Part VII, Seconganization or a related organization.	ction A, line 1a, with respect to the filing			
ã	a Receive a severance payment or change-of-control payment?		4 a		X
ŀ	${f b}$ Participate in, or receive payment from, a supplemental nonquali	fied retirement plan?	4 b		X
•	$oldsymbol{c}$ Participate in, or receive payment from, an equity-based compen	-	4 c		X
	If 'Yes' to any of lines 4a-c, list the persons and provide the appli	icable amounts for each item in Part III	·		
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations mu	ust complete lines 5-9.		*	
5	For persons listed on Form 990, Part VII, Section A, line 1a, did contingent on the revenues of	the organization pay or accrue any compensation			
ä	a The organization?		5 a		
ı	b Any related organization?		5 b		A3.00000044V
	If 'Yes' on line 5a or 5b, describe in Part III		7,7,7		Y
6	For persons listed on Form 990, Part VII, Section A, line 1a, did contingent on the net earnings of.	the organization pay or accrue any compensation			
ä	a The organization?		6 a		
ı	b Any related organization?		6 b		
	If 'Yes' on line 6a or 6b, describe in Part III		*	<u> </u>	
7	For persons listed on Form 990, Part VII, Section A, line 1a, did payments not described on lines 5 and 6? If 'Yes,' describe in Pa	the organization provide any nonfixed art III	7		
8	Were any amounts reported on Form 990, Part VII, paid or accru to the initial contract exception described in Regulations section 5 if 'Yes,' describe in Part III		8		
9	If 'Yes' on line 8, did the organization also follow the rebuttable p section 53 4958-6(c)?	presumption procedure described in Regulations	9		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Page 2

Schedule J (Form 990) 2019 NATIONAL ASSOCIATION OF CEMETERIES

Parill Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that aren't listed on Form 990, Part VII

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of	Breakdown of W-2 and/or 1099-MISC compensation	compensation			A Lake T	
(A) Name and Title		() Base compensation	(II) Bonus & incentive compensation	(III) Other reportable compensation	and other deferred compensation	benefits	columns(B)(i)-(b) in column (B) reported as deferred on prior Form 990	reported as deferred on prior Form 990
NADIRA BADDELIYANAGE	Θ	234,974.	20,000.	0.	32,890.	0	287,864.	0
1 EXECUTIVE DIR.	(ii)		0	0.	0	0.		0.
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2019

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization NATIONAL ASSOCIATION OF CEMETERIES DBA ICCFA

Employer identification number

53-0232086

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

GOVERNMENT LEGAL AND LEGISLATIVE FUND - ESTABLISHED TO ALLOW THE ASSOCIATION TO MORE ACTIVELY PARTICIPATE IN FEDERAL AND STATE ISSUES BY RETAINING LEGAL AND ACCOUNTING SPECIALISTS TO ADVISE ON DEVELOPMENTS AFFECTING THE INDUSTRY.

FORM 990, PART VI, LINE 6 - EXPLANATION OF CLASSES OF MEMBERS OR SHAREHOLDER

THE ASSOCIATION IS A MEMBERSHIP ORGANIZATION COMPRISED OF THOSE INVOLVED IN THE CEMETERY, FUNERAL SERVICE AND MEMORIALIZATION INDUSTRIES.

FORM 990, PART VI, LINE 7A - HOW MEMBERS OR SHAREHOLDERS ELECT GOVERNING BODY

THE ASSOCIATION IS GOVERNED BY A BOARD OF DIRECTORS THAT IS ELECTED DIRECTLY BY THE MEMBERS.

FORM 990, PART VI, LINE 7B - DECISIONS OF GOVERNING BODY APPROVAL BY MEMBERS OR SHAREHOLDERS

DECISIONS BY THE BOARD OF DIRECTORS WHICH REQUIRE APPROVAL OF THE MEMBERS INCLUDE CHANGES IN THE ORGANIZING DOCUMENTS AND/OR BYLAWS.

FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE FORM 990 IS PREPARED BY AN OUTSIDE CPA FIRM AND SUBMITTED FOR REVIEW TO THE EXECUTIVE DIRECTOR, FINANCE DEPARTMENT AND DIRECTOR OF OPERATIONS PRIOR TO FILING OF THE RETURN. AN ELECTRONIC VERSION OF THE RETURN IS MADE AVAILABLE TO THE BOARD OF DIRECTORS AND EXECUTIVE COMMITTEE.

FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS

CONFLICTS OF INTEREST ARE MONITORED AND ENFORCED BY THE EXECUTIVE COMMITTEE AS SITUATIONS ARISE.

FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT

COMPENSATION OF THE EXECUTIVE DIRECTOR AND DIRECTOR OF OPERATIONS IS DETERMINED ON AN ANNUAL BASIS BY THE EXECUTIVE COMMITTEE, AND APPROVED BY THE BOARD OF DIRECTORS.

COMPENSATION LEVELS FOR TRADE ASSOCIATIONS IN THE WASHINGTON, DC AREA ARE REVIEWED

Employer identification number 53-0232086

FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT (CONTI

BY THE EXECUTIVE COMMITTEE AND COMPARED TO THE JOB FUNCTIONS OF THE EXECUTIVE DIRECTOR AND DIRECTOR OF OPERATIONS, RESPECTIVELY. COMPENSATION IS SET, AND ADJUSTED, BASED ON THE MEDIAN LEVEL OF COMPENSATION FOR SIMILAR JOB DESCRIPTIONS IN THIS FIELD, AND IN THIS GEOGRAPHIC MARKET.

FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

GOVERNING DOCUMENTS, FINANCIAL STATEMENTS, POLICIES AND PROCEDURES ARE PROVIDED TO MEMBERS OF THE BOARD OF DIRECTORS, AND AVAILABLE TO THE GENERAL MEMBERSHIP UPON REQUEST.

SCHEDULE R (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Go to www.irs.gov/Form990 for instructions and the latest information.

CEMETERIES

2019

OMB No 1545-0047

Open to Public Inspection

Employer identification number

Schedule **R** (Form 990) 2019 (g) Sec 512(b)(13) controlled entity? å (f)
Direct controlling
entity × Yes 'Yes' on Form 990, Part IV, line 34, because (f)
Direct controlling
entity 53-0232086 ICCFA (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) 83 Rarking Identification of Disregarded Entities. Complete of the organization answered 'Yes' on Form 990, Part IV, line 12A (d) Total income (**d)** Exempt Code section TEEA5001L 06/27/19 501 (C) (3) Partill Identification of Related Tax-Exempt Organizations. Complete if the organization answered had one or more related tax-exempt organizations during the tax year. (c)
Legal domicile (state or foreign country) (c) Legal domicile (state or foreign country) M (b) Primary activity SUPPORTING (b) Primary activity BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990. (a) Name, address, and EIN (if applicable) of disregarded entity NATIONAL ASSOCIATION OF DBA ICCFA 1 1 1 1111 1 1 1 (a) Name, address, and EIN of related organization (1) ICCFA EDUCATIONAL FOUNDATION 107 CARPENTER DRIVE SUITE 100 STERLING, VA 20164 **8** (3) Ε¦ (2) € ල

Schedule R (Form 990) 2019 NATIONAL ASSOCIATION OF CEMETERIES

| Partill | Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(k) Percentage ownership					Sec 512(b)(13) controlled entity?				Schedule R (Form 990) 2019
General or managing partner?				t I<,	Percentage Se cor				dule R (For
Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)				on Form 990, Part IV,	Share of end-of- Per year assets ow				Sche
(h) Disproportionate allocations? Yes No				Corporation or Trust. Complete of the organization answered 'Yes' on nizations treated as a corporation or trust during the tax year.					
(g) Share of end-of-year assets				ation answ during the	Share of total income				
				e organiza or trust o	(e) Type of entity (C corp, S corp, or trust)				
(f) Share of total income				plete if th					61/
	-			rust. Con	(d) Direct controlling entity				TEEA5002L 06/27/19
(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)				ons treate	(c) Legal domicile (state or foreign country)				TEE
(d) Direct controlling entity				Taxable as a Corpor related organizati	(b) Primary activity Lei (sta				
(c) Legal domicile (state or foreign country)				lions Taxa nore rela			1 1 1	1 1 1	
(b) Primary activity				Identification of Related Organizations Taxable as a line 34, because it had one or more related orga	f related organization				
(a) Name, address, and EIN of related organization	(1)	(2)	(3)	Parally Identification of F	(a) Name, address, and EiN of related organization	(1)	(2)	(3)	ВАА

53-0232086

Schedule R (Form 990) 2019 NATIONAL ASSOCIATION OF CEMETERIES

[Rartivi] Transactions With Related Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule				Yes No	。
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ed organizations listed in Parts II-IV?				
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity			۱a	`	×
b Gift, grant, or capital contribution to related organization(s)			1 p	_	×
c Gift, grant, or capital contribution from related organization(s)			10	×	l
d Loans or loan guarantees to or for related organization(s)			19	_	×
e Loans or loan guarantees by related organization(s)			1 e	_	×
f Dividends from related organization(s)			16	<u> </u>	×
g Sale of assets to related organization(s)			19	_	×
h Purchase of assets from related organization(s)			1 h		×
i Exchange of assets with related organization(s)			; <u> </u>		×
j Lease of facilities, equipment, or other assets to related organization(s)			1j		×
k Lease of facilities, equipment, or other assets from related organization(s)			<u>-</u>	7	\times
l Performance of services or membership or fundraising solicitations for related organization(s)			-	_	×
m Performance of services or membership or fundraising solicitations by related organization(s)			E		×
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)			ם ר	×	
 Sharing of paid employees with related organization(s) 			10		×
p Reimbursement paid to related organization(s) for expenses			1 p	^	×
q Reimbursement paid by related organization(s) for expenses			19	^	×
 Other transfer of cash or property to related organization(s) 			1.	_	×
s Other transfer of cash or property from related organization(s)			18	>	×
2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	ne, including covered relationships ar	nd transaction thresholds			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	terminin ivolved	Ď.
(1)					
(2)					
(3)					
(4)			_		}
(5)					
(9)					
BAA TEEA5003L 06/27/19		Sched	Schedule R (Form 990) 2019	990) 20	<u> 6</u>

PartVI級 Unrelated Organizations Taxable as a Partnership. Complete If the organization answered 'Yes' on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(e)	_	(3)	1	(e)	- 1	•	(a)	3	9		3	8
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign country)	Predominant income (related, unre-lated, excluded	Are all partners section 501(c)(3) organizations?		Share of total income	Share of end-of-year assets	Dispropor- tionate allocations?	or- Code V-UBI amount in box is? 20 of Schedule K-1		General or managing partner?	Percentage ownership
			sections 512-514)	Yes	ş	-		Yes	No	Yes	2	
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