DLN: 93493319197589 OMB No. 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable BIOTECHNOLOGY INNOVATION ORGANIZATION ☐ Address change 52-1224577 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 1201 MARYLAND AVENUE SW NO 900 ☐ Amended return ☐ Application pending (202) 962-9200 City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC $\,$ 20024 G Gross receipts \$ 87,471,231 Name and address of principal officer H(a) Is this a group return for JAMES C GREENWOOD ☐Yes ☑No subordinates? 1201 MARYLAND AVENUE SW NO 900 H(b) Are all subordinates WASHINGTON, DC 20024 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (6) **◄** (insert no) 4947(a)(1) or □ 527 If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW BIO ORG L Year of formation 1993 M State of legal domicile DC Summary 1 Briefly describe the organization's mission or most significant activities SUPPORT THE BIOTECHNOLOGY INDUSTRY TO EXPAND THE BOUNDARIES OF SCIENCE TO BENEFIT MANKIND Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 138 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . 138 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 **6** Total number of volunteers (estimate if necessary) 6 148 Total unrelated business revenue from Part VIII, column (C), line 12 693,008 **b** Net unrelated business taxable income from Form 990-T, line 34 **Current Year Prior Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenua 66,032,153 72,848,062 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 2,716,705 2,538,802 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 9,803,104 11,923,567 78,551,962 87,310,431 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 785,500 2,626,800 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 34,575,243 36,867,200 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 42,956,281 47,030,501 78,317,024 86,524,501 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 234,938 785,930 Net Assets or Fund Balances Beginning of Current Year **End of Year** 81,025,145 78,940,053 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 34,368,598 36,968,656 22 Net assets or fund balances Subtract line 21 from line 20 . 46,656,547 41,971,397 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-15 Signature of officer Sign Here YVETTE WHITE-WIGGINS CFO AND SVP, FINANCE & ADMIN Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00843460 Paid self-employed Firm's name CLIFTONLARSONALLEN LLP Firm's EIN ► 41-0746749 Preparer Use Only Firm's address ▶ 901 N GLEBE ROAD SUITE 200 Phone no (571) 227-9500 ARLINGTON, VA 22203 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)				Page 2
Pa	statement	of Program Service Acc	complishments		
	Check if Sche	dule O contains a response or	note to any line in this Part III		🗹
1	Briefly describe the o	organization's mission			
WAS IN TI REPF ALSC	HINGTON DC, STATE C HE LIFE SCIENCES TO RESENT COMPANIES OF D INCLUDE UNIVERSITI	CAPITALS, AND INTERNATION OVERCOME CHALLENGES IN FFERING A SPECTRUM OF BIO IES, NONPROFITS, PATIENT (O) REPRESENTS APPROXIMATELY 1,00 AL FORA BIO IS FOUNDED ON THE PF HEALTH CARE, AGRICULTURE, INDUST STECHNOLOGY APPLICATIONS ACROSS BROUPS, AND OTHER ORGANIZATIONS SWN INTO TWO PROGRAMS - ADVOCAGE	RINCIPLE THAT POLICY MUST RY, AND THE ENVIRONMENT B MAJOR SECTORS OF THE EC B THAT PLAY AN IMPORTANT F	NURTURE INNOVATION OUR MEMBERS ONOMY BIO MEMBERS
2	-	, -	gram services during the year which w		
					🗌 Yes 🗹 No
	•	ese new services on Schedule			
3	-	J ,	gnificant changes in how it conducts, a	ny program	— —
		ese changes on Schedule O			🗌 Yes 🗹 No
4	Describe the organiza Section 501(c)(3) an	ation's program service accon	nplishments for each of its three larges required to report the amount of gran		
	expenses, and reven	ac, ii airy, for cach program :	civice reported		
4a	(Code See Additional Data) (Expenses \$	including grants of \$) (Revenue \$)
4b	(Code See Additional Data) (Expenses \$	including grants of \$) (Revenue \$)
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)
4d	Other program service	ces (Describe in Schedule O)			
	(Expenses \$	ıncludıng	grants of \$) (Revenue \$)
4e	Total program serv	vice expenses ▶			

Pa	tiV Checklist of Required Schedules			rage 3
Pa	Checklist of Required Schedules		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 2	3		No
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III "	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛂	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🔁	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 2	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section $170(b)(1)(A)(II)$? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	26.		

21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

column (A), line 2? If "Yes," complete Schedule I, Parts I and III

Νo

Yes

20b

21

22

	Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M $$.	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I \cdot	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Check if Schedule O contains a response or note to any line in this Part V .

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

No

Yes

177

1c

1a

1b

Page 4

7c

7e 7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

Yes

Form 990 (2018)

No

7d |

10a

10b

11a

11b

12b

13b

13c

Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

d If "Yes," indicate the number of Forms 8282 filed during the year

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . .

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines

	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 138			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 138			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Cod	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the 11a Nο **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990 . . . **12a** Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Yes b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to 12b Yes Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in 12c Yes 13 13 Yes Did the organization have a written document retention and destruction policy? 14 14 Yes Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official . . . 15a Yes

15b Yes If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a 16a Nο b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt 16b Section C. Disclosure List the States with which a copy of this Form 990 is required to be filed▶ 17 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website 🗹 Upon request 🔲 Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records 20

▶YVETTE WHITE-WIGGINS 1201 MARYLAND AVENUE SW SUITE 990 WASHINGTON, DC 20024 (202) 962-9200

Form 990 (2018)

orm 990 (2018)										Page 7
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	this	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees	, an	id H	lighe	st C	Compensated En	nployees	
ear • List all f compens	e this table for all persons require of the organization's current of ation Enter -0- in columns (D), (ficers, directors, E), and (F) if no	trustee	s (wl nsatı	neth on v	er ir vas į	ndıvıdu Daid	als (or organizations), re	gardless of amount	-
	of the organization's current key		•								
ho receive	organization's five current high ad reportable compensation (Box n and any related organizations										
f reportabl	of the organization's former office e compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	•'			·	•
rganızatıor	of the organization's former dire n, more than \$10,000 of reportab	le compensation	n from t	he or	gan	ızatı	on and	an	y related organization	ns	2
ompensate	s in the following order individua ed employees, and former such p	ersons	•								
_ Check	this box if neither the organizatio	n nor any relate	ed organ	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	Г
	(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1000 MISC)	MISC)	related organizations
See Addition	al Data Table						Ŀ				
					l	1		l			

1201 NEW YORK AVENUE NW WASHINGTON, DC 20005

compensation from the organization ► 101

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

	(A) Name and Title	(B) Average hours per week (list any hours	r than one box, unless person compens t is both an officer and a from some organizati d 2/1/099-1								-	(F) Estimated amount of other compensation from the organization and		
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	0	organizati relati organiza	ed	
See A	Addıtıonal Data Table						-							
15.5	Sub-Total						<u> </u> ▶							
	otal from continuation sheets to Pa		 A		Ċ		•							
d <u>T</u> 	Total (add lines 1b and 1c) Total number of individuals (including					<u> </u>	▶		6,967,993	100.000			660,668	
2	of reportable compensation from the			e iiste	eu al	DOVE	e) who	rece	sived more than \$	100,000				
										F		Yes	No	
3	Did the organization list any former of line 1a? <i>If "Yes," complete Schedule 3</i>			ee, ke •	ey er •	mplo •	oyee,	or hi	ghest compensate	d employee on	3		No	
4	For any individual listed on line 1a, is organization and related organization individual									m the				
5	Did any person listed on line 1a receiv	e or accrue cor	npensat	on fr	om a	- any	unrela	ted	organization or inc	dividual for	4	Yes		
	services rendered to the organization		ete Sch	edule	J fo	rsu	ıch pei	rson			5		No	
Se	ction B. Independent Contract Complete this table for your five high		d inden	ender	t co	ntra	ectors :	that	received more tha	n \$100 000 of com	nenc	ation		
	from the organization Report comper	isation for the c								on's tax year	pens			
		(A) nd business addre	:55							(B) cription of services		(C) Compen	sation	
	MAN EXPOSITIONS DX 660613								CONVENTI	ON & CONFERENCES OR		2,	774,625	
DALLAS, TX 75266 LEVY RESTAURANTS FOOD SERVICE CATERING									1	.250,718				
	UMMER STREET								CATERINO			1,	250,710	
-	ON, MA 02210 ECTION INC								AUDIO/VIS	SUAL SERVICES			966,373	
РО ВС	OX 890472													
	LOTTE, NC 28289 ACHUSETTS CONVENTION CENTER								CONVENTI	ON CENTER RENTAL			766,252	
	UMMER STREET DN, MA 02210													
	ECT MATTER								CONSULTI	NG SERVICES			751,644	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Form 990 (2018)				Page 10
Part IX Statement of Functional Expenses				_
Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all cc	-			<u> </u>
Check if Schedule O contains a response or note to any	line in this Part IX .	(B)	(C)	<u> 🗹</u>
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	2,589,000			
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	37,800			
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	4,781,554			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	25,076,505			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	2,143,270			
9 Other employee benefits	3,307,030			
10 Payroll taxes	1,558,841			
11 Fees for services (non-employees)				
a Management				
b Legal	200,471			
c Accounting	69,762			
d Lobbying	3,730,312			
e Professional fundraising services See Part IV, line 17				
f Investment management fees	53,443			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	9,391,095			
12 Advertising and promotion	384,564			
13 Office expenses	761,242			
14 Information technology	1,505,528			
15 Royalties				
16 Occupancy	4,074,370			
17 Travel	1,978,810			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	17,046,500			
20 Interest	7,936			
21 Payments to affiliates	4,764,357			
22 Depreciation, depletion, and amortization	493,483			
23 Insurance	126,371			
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a DUES & SUBSCRIPTIONS	1,312,273			
b OUTREACH	498,580			
c TAXES PAID	374,369			
d BIO LEGISLATIVE DAY/FLY	211,040			
e All other expenses	45.995			

86,524,501

Form **990** (2018)

Form 990 (2018)

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Liabilities

Assets or Fund Balances

Net

Tax-exempt bond liabilities . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17 - 24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

					Beginning of year		End of year
	1	Cash-non-interest-bearing			6,917,248	1	6,430,187
	2	Savings and temporary cash investments .	3,265,043	2	3,364,536		
	3	Pledges and grants receivable, net			3		
	4	Accounts receivable, net			3,137,266	4	4,302,636
	5	Loans and other receivables from current and for trustees, key employees, and highest compense Part II of Schedule L	nployees Complete		5		
ssets	7	Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organization voluntary employees' beneficiary organizations Part II of Schedule L	(c)(3)(B), and f section 501(c)(9) structions) Complete		6		
SS	8	Inventories for sale or use		8			
A	9	Prepaid expenses and deferred charges			2,686,112	9	2,635,707
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	7,486,361			
	ь	Less accumulated depreciation	10 b	6,397,443	942,377	10 c	1,088,918
	11	Investments—publicly traded securities .			64,077,099	11	61,118,069
	12	Investments—other securities See Part IV, line	11 .	[12	
	13	Investments—program-related See Part IV, line	e 11 .	. [13	
	14	Intangible assets	[14		
	15	Other assets See Part IV, line 11	[15		
	16	Total assets.Add lines 1 through 15 (must equ	34)	81,025,145	16	78,940,053	
					47.047.000		40.750.000

	11 Investments—publicly traded securities .	64,077,099	11	61,118,069
	12 Investments—other securities See Part IV, line 11		12	
	13 Investments—program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11		15	
	16 Total assets.Add lines 1 through 15 (must equal line 34)	81,025,145	16	78,940,053
:	17 Accounts payable and accrued expenses	17,217,909	17	18,759,698
	18 Grants payable		18	

12	Investments—other securities See Part IV, line 11		12	
13	Investments—program-related See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets See Part IV, line 11		15	
16	Total assets.Add lines 1 through 15 (must equal line 34)	81,025,145	16	78,940,053
17	Accounts payable and accrued expenses	17,217,909	17	18,759,698
18	Grants payable		18	
19	Deferred revenue	13,458,572	19	15,113,063

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78,940,053

Form **990** (2018)

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34.368.598

46.656.547

46,656,547

81,025,145

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

EIN: 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

Form 990 (2018)

Form 990, Part III, Line 4a:

THE FOUR SECTION GOVERNING BOARDS THE BOARD OF DIRECTORS FOCUSES ON ISSUES OF IMPORTANCE TO ALL BIO MEMBERS, REGARDLESS OF THEIR SIZE OR TECHNOLOGY THESE CROSS-CUTTING ADVOCACY ACCOMPLISHMENTS IN 2017 ARE LISTED BELOW - SAFEGUARDED AND ADVANCED INTELLECTUAL PROPERTY PROTECTIONS, DOMESTICALLY AND INTERNATIONALLY - FOSTERED A DIALOGUE ABOUT BIOETHICS AND PROACTIVELY ADVANCED THE SOCIALLY RESPONSIBLE USE OF BIOTECHNOLOGY - PROMOTED INVESTMENT IN GOVERNMENT AND ACADEMIC RESEARCH - EXPANDED OUTREACH TO FOREIGN GOVERNMENTS AND INTERNATIONAL ENTITIES TO EDUCATE ON POLICY ISSUES OF IMPORTANCE TO THE BIOTECHNOLOGY INDUSTRY AND TO IMPROVE THE INVESTMENT AND REGULATORY CLIMATE FOR BIOTECH PRODUCTS THE HEALTH SECTION 2018 ADVOCACY ACCOMPLISHMENTS - PROMOTED HEALTHCARE POLICIES THAT RECOGNIZE BOTH THE PROMISE AND VALUE OF INNOVATION - ADVOCATED FOR A SAFE AND PREDICTABLE REGULATORY ENVIRONMENT FOR VALUE-BASED PAYMENT ARRANGEMENTS FOR DRUGS AND BIOLOGICS -ENHANCED AND PROTECTED PATIENT ACCESS TO INNOVATIVE THERAPIES AND PROMOTED THE NEED FOR GREATER NONDISCRIMINATION ENFORCEMENT AGAINST INSURANCE BENEFIT DESIGNS - ADVOCATED FOR BIOSIMILARS POLICIES THAT PROTECT PATIENT SAFETY, PROMOTE BIOMEDICAL INNOVATION, AND ADVANCE THE SCIENCE-BASED REVIEW AND APPROVAL OF BIOSIMILARS AND INTERCHANGEABLE BIOLOGICAL PRODUCTS - PROMOTED THE VALUE OF U.S. GOVERNMENT INVESTMENTS IN PROGRAMS THAT IMPROVE ACCESS TO IMMUNIZATIONS AND FOSTER VACCINE INNOVATION, STRENGTHENED OUR ABILITY TO RESPOND TO BIOTERROR THREATS OR EMERGING INFECTIOUS DISEASES, AND ENCOURAGED DEVELOPMENT OF NEW PRODUCTS TO FIGHT ANTIMICROBIAL RESISTANCE (AMR) - INFLUENCED IMPROVEMENTS TO THE INTERNATIONAL ENVIRONMENT FOR BIOMEDICAL INNOVATION AND GLOBAL PUBLIC HEALTH PREPAREDNESS THE EMERGING COMPANIES SECTION 2018 ADVOCACY ACCOMPLISHMENTS - ADVANCED THE INTEREST OF EMERGING COMPANIES IN CAPITAL FORMATION AND FINANCIAL SERVICES POLICY - ADVOCATED FOR TAX POLICIES SUPPORTING INNOVATIVE EMERGING COMPANIES AND INVESTMENT IN GROUNDBREAKING R&D, ENHANCED THE VOICE OF PRE-REVENUE, R&D-INTENSIVE BUSINESSES IN THE TAX REFORM DEBATE - ADVOCATED FOR THE REMOVAL OF BURDENSOME FINANCIAL REPORTING REGULATIONS ON EMERGING COMPANIES THE FOOD & AGRICULTURE SECTION 2018 ADVOCACY ACCOMPLISHMENTS - WORKED WITH THE ADMINISTRATION AND CONGRESS TO ADVANCE IMPROVEMENTS TO THE LLS AND GLOBAL REGULATORY SYSTEMS FOR AG-BIOTECH PRODUCTS - WORKED WITH MEMBERS OF THE AGRICULTURAL VALUE CHAIN TO ADDRESS TRADE ISSUES IN AGRICULTURAL EXPORT MARKETS SUCH AS CHINA AND EUROPE - ADVOCATED IN LEGISLATURES AND COURTS TO PRESERVE THE RIGHTS OF FARMERS TO PLANT GENETICALLY ENGINEERED CROPS THE INDUSTRIAL & ENVIRONMENTAL SECTION 2018 ADVOCACY ACCOMPLISHMENTS - SUPPORTED A RENEWABLE CHEMICALS REPORT - ADVOCATED FOR EPA TO TREAT ALL SUSTAINABLY SOURCED BIOMASS AS ELIGIBLE MEASURES FOR EMISSIONS REDUCTION CREDIT (ERC.) GENERATION -ADVOCATED REGARDING THE IMPLEMENTATION OF THE TOXIC SUBSTANCES CONTROL ACT (TSCA) AS AMENDED BY CONGRESS, AS WELL AS ISSUES RELATING TO THE NATIONAL BIOENGINEERED FOOD DISCLOSURE ACT - ENGAGED WITH THE ADMINISTRATION'S REVIEW OF THE COORDINATED FRAMEWORK FOR BIOTECHNOLOGY, INCLUDING WITH RESPECT TO THE REGULATION OF GENETICALLY ENGINEERED (GE) ALGAE - URGED CONGRESS TO EXTEND A SUITE OF CRITICAL ADVANCED BIOFUELS TAX INCENTIVES BEYOND 2017

ADVOCACY BIOTECHNOLOGY INNOVATION ORGANIZATION (BIO)'S ADVOCACY EFFORTS REFLECT THE PRIORITIES IDENTIFIED BY THE BIO BOARD OF DIRECTORS AND

SERVICES BIO'S SERVICES INCLUDE CONFERENCES AND ACTIVITIES THAT BRING TOGETHER INDUSTRY STAKEHOLDERS AND INVESTORS FOR EVENTS RANGING FROM THE BIO INTERNATIONAL CONVENTION TO CONFERENCES FOR BUSINESS DEVELOPMENT EXECUTIVES THE BIO INTERNATIONAL CONVENTION ATTRACTS APPROXIMATELY 16.000 OF THE MOST INFLUENTIAL BIOTECH AND PHARMA ATTENDEES FROM 76 COUNTRIES AND 48 U.S. STATES. AS WELL AS THE DISTRICT OF COLUMBIA, PUERTO

Form 990, Part III, Line 4b:

OPPORTUNITIES THE NET INCOME FROM THE CONVENTION SUPPORTS OUR ADVOCACY, PUBLIC OUTREACH, AND OTHER MEMBER SERVICE ACTIVITIES THE KEY ELEMENTS OF THE BIO INTERNATIONAL CONVENTION ARE EDUCATIONAL PROGRAMMING, EXHIBITION, THE BIO BUSINESS FORUM, AND NETWORKING EVENTS THESE ELEMENTS PROVIDE AN OPPORTUNITY FOR BIOTECHNOLOGY AND PHARMACEUTICAL COMPANIES, ACADEMIC RESEARCH INSTITUTIONS, AND INVESTORS FROM AROUND

RICO AND THE US VIRGIN ISLANDS, INCLUDING 300 MEMBERS OF THE MEDIA, AND OFFERS THREE DAYS OF PROFESSIONAL AND BUSINESS DEVELOPMENT

THE WORLD TO LEARN ABOUT RECENT SCIENTIFIC AND POLICY DEVELOPMENTS, AND SCHEDULE ONE-ON-ONE MEETINGS TO DISCUSS POTENTIAL BUSINESS
OPPORTUNITIES THE BIO BUSINESS FORUM AT THE CONVENTION HOSTS TENS OF THOUSANDS OF PARTNERING MEETINGS AMONG A FEW THOUSAND COMPANIES,
ALONG WITH A COUPLE HUNDRED COMPANY PRESENTATIONS. THE CONVENTION HOSTS HUNDREDS OF SPEAKERS, AND OVER A THOUSAND EXHIBITIONS WITH

INTERNATIONAL, REGIONAL AND STATE PAVILIONS (AND A NUMBER OF PRODUCT FOCUS ZONES) BEYOND THE CONVENTION, BIO HOSTS OR CO-HOSTS A NUMBER OF NATIONAL AND INTERNATIONAL CONFERENCES THAT PROVIDE VENUES FOR MEMBER AND NON-MEMBER COMPANIES TO PRESENT NEW DATA, MEET WITH FELLOW BIOTECH COMPANIES. AND ATTRACT FUNDING FROM INVESTORS AND OTHER ORGANIZATIONS

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	Land	, a dir	ecto		rustee)		organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	10	key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
JOHN MARAGANORE CHAIR	2 00	1		×				0	0	0
RON COHEN IMMEDIATE PAST CHAIR	2 00	1		x				0	0	0
BRADFORD ZAKES TREASURER	2 00	1		x				0	0	0
JULIE GERBERDING SECRETARY	2 00	1		×				0	0	0
ABBIE CELNIKER	2 00			\Box			\Box		Í '	

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DIRECTOR

DIRECTOR

DIRECTOR

ALAN SHAW

DIRECTOR

DIRECTOR

DIRECTOR

AMIR NASHAT

ALBERT BOURLA

ADAM MONROE

ADELENE PERKINS

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and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

!	I dilly libura	1	u un	CCLC	J1 / C1	usecc,	′ !	(ivi a // aga	organizations	I Tom the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
ANNA PROTOPAPAS DIRECTOR	2 00							0	0	0
ANNA RATH DIRECTOR	2 00	X						0	0	0
ANNE PHILLIPS DIRECTOR	2 00							0	0	0
BARRY FLANNELLY DIRECTOR	2 00							0	0	0
BASSIL DAHIYAT	2 00							0	0	0

DIRECTOR

DIRECTOR

DIRECTOR

BOB MORE

DIRECTOR

BILL ANDERSON

BENJAMIN KNUDSEN

and Independent Contractors

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation and a director/trustee) from the any hours

	any hours	and	a dır	recto	r/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
BOB WALSH	2 00	×						0	0	0
DIRECTOR	<u>'</u>	<u> </u>	<u> </u>							
BRIAN PEREIRA	2 00	×						0	0	0
DIRECTOR	i '	'	'							
BRIAN THOME DIRECTOR	2 00	×						0	0	0
CARLOS PAYA DIRECTOR	2 00	X						0	0	0
CARSTEN RRUNN	2 00		\vdash	\vdash		\Box				

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CARSTEN BRUNN DIRECTOR

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CEDRIC FRANCOIS

CHARL VAN ZYL

CHRIS STANDLEE

CHRISTI SHAW

CHRISTOPHE SCHILLING

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

DIRECTOR

DAVID MAIN

DAVID NICHOLSON

DEBORAH DUNSIRE

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DIRECTOR

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DIRECTOR

DOUG BERVEN

DAVID STACK

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
CHRISTOPHER HEALEY DIRECTOR	2 00	x						0	0	0	
CLIVE MEANWELL DIRECTOR	2 00	х						0	0	0	
DAN MEAGHER	2 00	×						0	0	0	

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CLIVE PIEMWYELE		Ιx			1	
DIRECTOR		^				
DAN MEAGHER	2 00					
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DAPHNE PREUSS	2 00	l 🗸			0	
DIRECTOR		_ ^				
DAVID KETTNER	2 00					

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	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
DOUGLAS DOERFLER DIRECTOR	2 00	×					0	0	0
EDDIE SULLIVAN DIRECTOR	2 00	х					0	0	0
ELIZABETH LEWIS DIRECTOR	2 00	х					0	0	0
ERIKA SMITH DIRECTOR	2 00	х					0	0	0
FABRICE CHOURAOUI	2 00								

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ERIKA SMITH
DIRECTOR
FABRICE CHOURAQUI
DIRECTOR
FRANK TERHORST

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

GREGG ALTON

GARY ZIEZIULA

GEORGE SCANGOS

GIL VAN BOKKELEN

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and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

	any hours			recto		ustee		organization	organizations	from the organization and	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	related organizations	
H THOMAS WATKINS DIRECTOR	2 00	×						0	0	0	
HELEN TORLEY DIRECTOR	2 00	х						0	0	0	
HERVE HOPPENOT DIRECTOR	2 00	x						0	0	0	
HOWARD ROBIN DIRECTOR	2 00	×						0	0	0	
HUGH WELSH	2 00	х						0	0	0	

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DIRECTOR

JAMES SAPIRSTEIN

JAMES SULLIVAN

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JEAN-CHRISTOPHE TELLIER

JEAN-JACQUES BIENAIME

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

JEFF KINDLER

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

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	for related organizations below dotted line)		Institutional Trustee		key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
JEFFREY CLELAND DIRECTOR	2 00	1 1						0	0	0	
JEFFREY MARRAZZO DIRECTOR	2 00	1 1						0	0	0	
JENNIFER HOLMGREN DIRECTOR	2 00	1 1						0	0	0	
JENNIFER TAUBERT	2 00	1 1						0	0	0	

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DIRECTOR		Х			
JENNIFER HOLMGREN	2 00	×			
DIRECTOR					
JENNIFER TAUBERT	2 00	×			
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and Independent Contractors

JEREMY LEVIN

DIRECTOR

JERRY FLINT

DIRECTOR

JILL ZULLO

DIRECTOR

JIM MEYERS

DIRECTOR

DIRECTOR

DIRECTOR

JOEL MARCUS

JOHN CROWLEY

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto		ustee,)	organization	organizations	rrom the organization and related organizations	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)		
JOHN LEPORE DIRECTOR	2 00	x						0	0	0	
JOHN MELO DIRECTOR	2 00	х						0	0	0	
JOHN SWART DIRECTOR	2 00	х						0	0	0	
JOHN YOUNG DIRECTOR	2 00	х						0	0	0	
JOSEPH LAROSA	2 00	×						0	0	0	

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DIRECTOR

JOSHUA OFMAN

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DIRECTOR

DIRECTOR

DIRECTOR

JULIA OWENS

JUSTIN GOVER

KARSTEN TEMME

KATRINE BOSLEY

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and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	recto		ustee)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
KENNETH MOCH DIRECTOR	2 00	×						0	0	0
KEVIN GORMAN DIRECTOR	2 00	x						0	0	0
KIRAN MAZUMDAR-SHAW DIRECTOR	2 00	x						0	0	0
LAURA BEREZIN	2 00	x						0	0	0

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KIRAN MAZUMDAR-SHAW
DIRECTOR
LAURA BEREZIN
DIRECTOR
LONNIE MOULDER

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DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

MARK JONES

MARK PRUZANSKI

MARK SKALETSKY

MARK ENYEDY

MARK DROZDOWSKI

.......

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
MARK TRUDEAU	2 00	X						0	0	0
DIRECTOR		^							,	
MARTIN BABLER	2 00									
DIRECTOR		X						0		0
MAXINE GOWEN	2 00	×						0	0	
DIRECTOR		, X						0	0	0

MARTIN BABLER	2 00	×			0	
DIRECTOR		_ ^				
MAXINE GOWEN	2 00	l ↓			0	
DIRECTOR		^			0	
MICHAEL MORRISSEY	2 00	l ↓			0	
DIRECTOR		^			l "	

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and Independent Contractors

MICHAEL NARACHI

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

NICK LESCHLY

OLIVER WALKER

MICHAEL RAAB

MICHAEL RYAN

NANCY SIMONIAN

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(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

PERRY STERNBERG

PETER GREENLEAF

.........

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

PHILIP MILLER

RACHEL KING

RICHARD POPS

	any hours	and	a dır	ecto	or/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
PAIGE MAHANEY DIRECTOR	2 00	х						0	0	0
PAT GRUBER DIRECTOR	2 00	X						0	0	0
PAUL BACKMAN DIRECTOR	2 00	х						0	0	0
PAUL HASTINGS DIRECTOR	2 00	x						0	0	0

PAUL BACKMAN	2 00	×			0	
DIRECTOR		^			9	
PAUL HASTINGS	2 00	×			0	
DIRECTOR		^			9	
PAUL MCKENZIE	2 00	×			0	
DIRECTOR		^`			Ĭ	

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(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer from the week (list from related compensation

	any hours					ustee)		organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RICK WINNINGHAM DIRECTOR	2 00	х						0	0	0
ROBERT WILLS DIRECTOR	2 00	x						0	0	0
ROGER WYSE DIRECTOR	2 00	х						0	0	0
RONALD STOTISH DIRECTOR	2 00	х						0	0	0
	2.00			Γ	$\overline{}$					

ROGER WYSE	2 00	×			
DIRECTOR		^			
RONALD STOTISH	2 00	_			
DIRECTOR		_ ^			
RUSSELL HERNDON	2 00	×			

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2 00

2 00

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and Independent Contractors

DIRECTOR

DIRECTOR

SABINE LUIK

SANDY MACRAE

SARAH HULL

SCOTT GARLAND

SCOTT HOLMSTROM

DIRECTOR

DIRECTOR

DIRECTOR

....... DIRECTOR

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

and Independent Contractors

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

TAMMY LEE

DIRECTOR

SUE WASHER

STEVEN PAUL

STUART ARBUCKLE

STEVEN MENTO

	any hours	and	a dır	ecto	r/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
SCOTT KOENIG DIRECTOR	2 00	x						0	0	0
SCOTT SMITH DIRECTOR	2 00	х						0	0	0
SHAJI PROCIDA	2 00	×						0	0	0

0

0

0

SCOTT SMITH	2 00	×			0	
DIRECTOR						
SHAJI PROCIDA	2 00	l 🗸			0	
DIRECTOR		_ ^			0	
SHARON MATES	2 00	l 🗸			0	
DIRECTOR		_ ^				
SIMON WADDINGTON	2 00					

2 00

2 00

2 00

2 00

2 00

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DIRECTOR							
SHAJI PROCIDA	2 00	l 🗸			0	0	
DIRECTOR		_ ^			,	0	
SHARON MATES	2 00	l 🗸			0	0	
DIRECTOR		_ ^			0	0	
SIMON WADDINGTON	2 00						

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(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

VINCENT SEWALT

WILLIAM NEWELL

JAMES GREENWOOD

YVETTE WHITE-WIGGINS

SVP & CHIEF FINANCIAL OFFICER

PRESIDENT & CHIEF EXECUTIVE OFFICER

WILLIAM FITZSIMMONS

DIRECTOR

DIRECTOR

DIRECTOR

	any hours	and	a dır	recto	r/tr	ustee)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
TED LOVE DIRECTOR	2 00	х						0	0	0
TERRIE CURRAN DIRECTOR	2 00	×						0	0	0
THOMAS WIGGANS DIRECTOR	2 00	x						0	0	0
TIMOTHY WAI BERT	2 00									

			l .			ı			
THOMAS WIGGANS DIRECTOR	2 00	Х						0	
TIMOTHY WALBERT	2 00	V						0	
DIRECTOR		^							·
TJERK DE RUITER	2 00	· ·							
		l X	I	I	I I	I	i l	1 0	1

2 00

2 00

2 00

40 00

40 00

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DIRECTOR							
TIMOTHY WALBERT	2 00	×			0	0	
DIRECTOR		^				3	
TJERK DE RUITER	2 00	,,					
DIRECTOR		×				U	ĺ

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2,578,863

425,637

150,227

71,878

0

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation

and a director/trustee)

Х

organization

517,982

486,197

481,261

461,023

organizations

from the

56,118

73,068

46,953

51,784

any hours

40 00

40 00

40 00

40 00

................

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

EVP, HEALTH POLICY

EVP, INDUSTRIAL & ENVIRONMENT

EVP, GOVERMENT AFFAIRS & EXTERNAL RELATIONS

EVP, ECS & VP, SCIENCE & REGULATORY

SVP, INTERNATIONAL AFFAIRS

BRENT ERICKSON

JOSEPH DAMOND

JEANNE HAGGERTY

ELIZABETH ESHAM

	,				,		,	(1)	(11) 0.11.000	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
THOMAS DILENGE PRESIDENT, ADVOCACY/LAW/PUBLIC POLIC	40 00				×			707,288	0	72,513
JOANNE DUNCAN PRESIDENT, MEMBERSHIP & BUS OPER DIV	40 00				×			707,288	0	67,859
DANIEL DURHAM	40 00					×		602,454	0	70,268

SCHEDULE C

(Form 990 or 990-

Department of the Treasury

EZ)

2

3

5

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

DLN: 93493319197589

Open to Public Inspection

Internal Revenue Service If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

• Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** BIOTECHNOLOGY INNOVATION ORGANIZATION 52-1224577 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") Political campaign activity expenditures (see instructions) 2 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes ☐ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt

	of political contributions received	that were promptly and directly delivere ee (PAC) If additional space is needed, j	ed to a separate p	olitical organization, such a	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
L					
2					
3					
1					
5					

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing

Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b

Did the filing organization file Form 1120-POL for this year?

☐ Yes

Grassroots ceiling amount

Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes?

If "Yes," enter the amount of any tax incurred under section 4912

Schedule C (Form 990 or 990-EZ) 2018

activity

Volunteers?

Media advertisements?

Other activities?

Total Add lines 1c through 1i

501(c)(6).

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

1

b

2a

1

2

1

2

С Total

Part IV

3

Part III-A

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

(b)

Amount

Yes During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?

Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?

If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Were substantially all (90% or more) dues received nondeductible by members?

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

(a)

No

Yes

1

2

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2018

No

No

No

29,904,703

9,870,000

10,131,880

9,868,552

263,328

261.880

efile GRAPHIC print - DO NOT PROCESS As Filed Data SCHEDULE D Supplemental Fina

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

DLN: 93493319197589OMB No 1545-0047

2018

Open to Public
Inspection
Employer identification number

BIO	TECHNOLOGY INNOVATION ORGANIZATION				52-1224577				
Pa	art I Organizations Maintaining Donor Advi	sed Funds or C	ther	Similar Funds o					
	Complete if the organization answered "Ye			•					
	Tabal number at and of year	(a) Dono	or adv	sed funds	(b)Fund	s and other	accounts		
	Total number at end of year								
•	Aggregate value of contributions to (during year) Aggregate value of grants from (during year)								
	Aggregate value at end of year								
			ho 200	ata hald in danas as	luned funds are	+h-a			
	Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex			ets neid in donor at	uvised lunus are		Yes 🗌 No		
•	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?						Yes 🗌 No		
₽a	rt II Conservation Easements. Complete if th	 ne organization a	answe	red "Yes" on For	m 990. Part IV		res 🗀 NO		
	Purpose(s) of conservation easements held by the organ				, , , , , , , , , , , , , , , , , , , ,	,			
	Preservation of land for public use (e.g., recreation	or education)		Preservation of ar	n historically important land area				
	Protection of natural habitat		\Box	Preservation of a					
				Treservation of a	certifica mistorie	Structure			
	☐ Preservation of open space	avalified concerns	b.an	ntubution in the fo	of a concession	tion			
4	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conserva	tion co	ntribution in the fo	Held at the End of the Year				
а	Total number of conservation easements				2a				
b	Total acreage restricted by conservation easements				2b				
С	Number of conservation easements on a certified histori								
d									
3	Number of conservation easements modified, transferre tax year ▶	d, released, exting	juishe	l, or terminated by	the organization	during the			
ŀ	Number of states where property subject to conservation	n easement is loca	ated ►						
5	Does the organization have a written policy regarding that and enforcement of the conservation easements it holds		rıng, ır	spection, handling	of violations,	☐ Yes	□ No		
•	Staff and volunteer hours devoted to monitoring, inspec	ting, handling of v	riolatio	ns, and enforcing c	onservation ease	ements durir	ng the year		
,	Amount of expenses incurred in monitoring, inspecting, \$ \\$	handling of violati	ons, a	nd enforcing conser	rvation easemen	ts during the	e year		
	Does each conservation easement reported on line 2(d)	above satisfy the	reauir	ements of section 1	70(h)(4)(B)(ı)				
•	and section 170(h)(4)(B)(II)?		., - ()(.)(-)(.)	☐ Yes	□ No				
)	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the or							
ar	Organizations Maintaining Collections Complete if the organization answered "Ye				ner Similar As	ssets.			
.a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finan	public exhibition,	educat	ion, or research in					
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for publifollowing amounts relating to these items	.6 (ASC 958), to re	port II	ı ıts revenue staten					
((i) Revenue included on Form 990, Part VIII, line 1				▶ \$				
	ii)Assets included in Form 990, Part X				· <u></u> ▶ \$				
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS:				ancıal gaın, provi	de the			
а	Revenue included on Form 990, Part VIII, line 1	, 11,12.	٠, ٠	-	▶ \$				
b	Assets included in Form 990, Part X				· <u> </u>				
_			• • • —						

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Maintaining C	ollections of Art,	Histor	ical T	reası	ires, or Othe	er Similar As	sets ((continued)
3		g the organization's acquisition, access s (check all that apply)	ion, and other records	, check	any of	the fo	ollowing that are	e a significant u	ise of it	s collection
а		Public exhibition		d		Loan	or exchange pr	rograms		
b		Scholarly research		e		Othe	r			
С		Preservation for future generations								
4	Provi Part :	de a description of the organization's o	collections and explain	how th	ey furtl	her the	e organization's	exempt purpo	se in	
5		ng the year, did the organization solicit ts to be sold to raise funds rather than						similar	□ Y	es 🗌 No
Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.										
1a										es 🗆 No
b	If "Ye	es," explain the arrangement in Part X	III and complete the f	ollowing	table			Α	mount	<u> </u>
С	Begir	nning balance					1c			
d	Addıt	tions during the year					1d			
е	Distr	ibutions during the year					1e			
f	Endır	ng balance					1f			
2a	Dıd t	he organization include an amount on	Form 990, Part X, line	21, for	escrov	v or cu	ıstodıal account	liability?	□ Y ₀	es 🗌 No
b	If "Y∈	es," explain the arrangement in Part X	III Check here if the e	explanat	ion has	s been	provided in Pai	rt XIII		
Pa	art V	Endowment Funds. Complete	ıf the organization	answe	red "Y			•		
	_		(a)Current year	(b)F	rior yea	r	(c)Two years bac	ck (d)Three yea	rs back	(e)Four years back
	-	ning of year balance				\dashv				
		butions				\dashv				
		vestment earnings, gains, and losses				\dashv				
		s or scholarships				\dashv				
	and pr	expenditures for facilities rograms				ightharpoonup				
		ustrative expenses								
g	End of	year balance								
2 a		ide the estimated percentage of the cu d designated or quasi-endowment >	rrent year end balance	e (line 1	g, colu	mn (a)) held as			
b	Perm	nanent endowment 🕨								
c	Temp	porarily restricted endowment >								
	The p	percentages on lines 2a, 2b, and 2c sh	ould equal 100%							
За										
		nrelated organizations		•					⊢	Ba(i)
b		related organizations es" on 3a(ii), are the related organizat	ons listed as required	on Sche	 edule R	. ?	· ·			a(ii) 3b
4	Desc	ribe in Part XIII the intended uses of t	<u>-</u>	wment	funds					
Pa	rt VI	Land, Buildings, and Equipm) D	. T. / L.	11. C	000 B-	V I.	ma 10
	Descr	Complete if the organization an ription of property (a) Cost or (invest)	other basis (b) Cos	t or other						(d) Book value
	Land									
		ngs								
		nold improvements			6,2	52,875		5,778,492		474,383
		ment				76,745		149,307		127,438
	Other					56,741		469,644		487,097
		lines 1a through 1e (Column (d) musi	equal Form 990, Part	X, colu			10(c))	>		1,088,918

	Form 990) 2018				Page 3
Part VII	Investments—Other Securities. Complete if the orga See Form 990, Part X, line 12.	anızatıoı	n ansv	wered "Yes" on Form 990, Part IV, line	11b.
	(a) Description of security or category (including name of security)		(b) Book /alue	(c) Method of valuation Cost or end-of-year market valu	ıe
(1) Financial (2) Closely-l (3)Other	neld equity interests	· _			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
	n (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form 99	90, Part	t IV, lı	ine 11c. See Form 990, Part X, line 13.	
	(a) Description of investment ((b) Book	value	(c) Method of valuation Cost or end-of-year market valu	ле
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Columi	n (b) must equal Form 990, Part X, col (B) line 13)				
Part IX	Other Assets. Complete if the organization answered 'Yes' or (a) Description	n Form 9	990, Pa		.5 ook value
(1)	• • • • • • • • • • • • • • • • • • • •				
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	mn (b) must equal Form 990, Part X, col (B) line 15)				
Part X	Other Liabilities. Complete if the organization answere See Form 990, Part X, line 25.	ed 'Yes'	on Fo	orm 990, Part IV, line 11e or 11f.	
1.	(a) Description of liability		(b) B	Book value	
(1) Federal II	SE OBLIGATION	+		130,657	
DEFERRED R				2,965,238	
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)		+			
Total. (Columi	n (b) must equal Form 990, Part X, col (B) line 25)	•		3,095,895	
2. Liability fo	or uncertain tax positions In Part XIII, provide the text of the foods is liability for uncertain tax positions under FIN 48 (ASC 740) Ch				

Part XI

Part XII

1

2

c

d

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b

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Part XIII

See Additional Data Table

Return Reference

3

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2

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Schedule D (Form 990) 2018

Page 4

-3,179,736

87,300,560

9,871

87,310,431

88,805,974

2,374,916

86,431,058

93.443

86.524.501

Schedule D (Form 990) 2018

b

Net unrealized gains (losses) on investments

d e 3

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Investment expenses not included on Form 990, Part VIII, line 7b .

4 b

Add lines **4a** and **4b** c 5

Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Supplemental Information

Add lines 2a through 2d

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Add lines **4a** and **4b**

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4b

2a 2b

2c

2d

4a

4b

Explanation

2a

2b

2c

2d

4a

-43,572

2,374,916

53,443 40.000

-6,130,430

2.950.694

53,443

4c

2e

3

4c

5

2e

3

Schedule D (Form 990) 2018	Page 5
Part XIII Supplemental Info	nation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software ID: Software Version:

EIN: 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

Supplemental Information

Explanation

BIOSIMILARS REVENUE 119,103 FGR SPECIAL INITIATIVES REVENUE 392,198 CBI LOBBYING FUND

Return Reference

PART XI, LINE 2D - OTHER ADJUSTMENTS 2,439,393

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	RENTAL EXPENSES -43,572

Supplemental Information Return Reference Explanation PART XII, LINE 2D - OTHER FOOD & AG LEGAL FUND EXPENSES BIOSIMILAR EXPENSES 119,103 FGR SPECIAL INITIATIVE EXPENSES 401.848 FOOD & AG SGR FUND 1.810.393 RENTAL EXPENSES 43.572 I ADJUSTMENTS

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	DEFERRED SPONSORSHIP EXPENSE 40,000

Sı

efile GRAPHIC prin	t - DO NOT P	ROCESS	As Filed Data	ta - DLN: 93493319197589					
SCHEDULE F (Form 990)	State	ment of	Activities (Outside the Uni	utside the United States				
(1 01111 330)	► Comple	ete if the organi		·	es" to Form 990, Part IV, line 14b, 15, or 16.				
Department of the Treasury Internal Revenue Service	•	Go to www.irs.		h to Form 990, Part IV, line 14b, 15, or 16. h to Form 990. r instructions and the latest information. Open to Public Inspection					
Name of the organization BIOTECHNOLOGY INNOV		ZATION			Employer ider	ntification number			
BIO LECHNOLOGY INNOV	ATION ORGANIZ	ZATION			52-1224577				
	Information of , Part IV, line :		s Outside the l	Jnited States. Comple	ete if the organization a	inswered "Yes" to			
to award the gran For grantmaker outside the Unite	nts or assistances. Describe in Following Following Technologies.	e? Part V the org	anızatıon's proce	stance, and the selection dures for monitoring the cated if additional space is	use of its grants and ot	✓ Yes □ No her assistance			
(a) Region	<u> </u>	(b) Number of offices in the region	<u> </u>	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the	(e) If activity listed in (d) is a program service, describe specific type of	(f) Total expenditures for and investments in region			
(1) See Add'l Data				region)					
(2)									
(3)									
(4)									
(5)									
3a Sub-total b Total from continua Part I c Totals (add lines 3			1 9			2,019,964 0 2,019,964			
For Paperwork Reduction		the Instruction			No 50082W Schedu	le F (Form 990) 2018			

(3)

(4)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as taxexempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2018 (2) (3) (4)

(5) (6) (7)

(8) (9) (10) (11) (12)

(13) (14)

(15) (16) (17) (18) Page 3

Schedule F (Form 990) 2018

Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (c) Number of (b) Region (d) Amount of (e) Manner of cash (f) Amount of (g) Description (h) Method of recipients cash grant disbursement non-cash of non-cash valuation (book, FMV, assistance assistance appraisal, other)

(1)

Sche	dule F (Form 990) 2018		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)		
		☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (see Instructions for Form 5471)	☐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	✓ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
	(see Instructions for Form 6005)	☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form		
	5713, don't file with Form 990)	☐ Yes	✓ No

Schedule F (For	n 990) 2018 Page 5
Pr ar m ar	pplemental Information vide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; ounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting thod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide additional information (see instructions). F, Supplemental Information
Return Reference	Explanation
PART I, LINE	THE ORGANIZATION HAS SUPPORTING DOCUMENTATION FOR THE AMOUNT THAT IS INVOICED FROM THE COMPANIES

Additional Data

EUROPE (INCLUDING ICELAND

ANDORRA, AUSTRIA, BELGIUM

& GREENLAND) - ALBANIA,

Software ID: Software Version:

EIN: 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA, CAMBODIA,	0	3	PROGRAM SERVICES	CONFERENCES, ADVOCACY	569,391

2 PROGRAM SERVICES

CONFERENCES,

ADVOCACY AND

IEDUCATION |

250,915

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) PROGRAM SERVICES IADVOCACY 7.169 MIDDLE EAST AND NORTH AFRICA - ALGERIA, BAHRAIN, DJIBOUTI, EGYPT, NORTH AMERICA - CANADA 2 PROGRAM SERVICES CONFERENCES, 1,041,159 AND MEXICO, BUT NOT THE IADVOCACY UNITED STATES

Form 990 Schedule F Part I - Activities Outside The United States (b) Number of (c) Number of (d) Activities conducted (a) Region (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) PROGRAM SERVICES IADVOCACY 107.554 SOUTH AMERICA -ARGENTINA, BOLIVIA, BRAZIL, CHILE, COLUMBIA, ECUADOR, SOUTH ASIA - AFGHANISTAN, 0 PROGRAM SERVICES IADVOCACY 9,959 BANGLADESH, BHUTAN, INDIA. MALDIVES, NEPAL.

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program reaion services, grants to service(s) in region region recipients located in the region) SUB-SAHARAN AFRICA 0 PROGRAM SERVICES IADVOCACY 33.817

DLN: 93493319197589 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasurv Internal Revenue Service Name of the organization Employer identification number BIOTECHNOLOGY INNOVATION ORGANIZATION 52-1224577 **General Information on Grants and Assistance** Part I Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (1) See Additional Data (2) (5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 36 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

Schedule I (Form 990) 2018	3					Page 2					
		Domestic Individuational space is needed	als. Complete if the org	anızatıon answered "Yes	" on Form 990, Part IV, line 22						
(a) Type of grant o	r assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance					
(1)											
(2)											
(3)											
(4)											
(5)											
(6)											
(7)											
Part IV Supplem	ental Informati	on. Provide the inf	ormation required in	Part I, line 2; Part III	, column (b); and any other a	dditional information.					
Return Reference	Explanation	on									
PART I, LINE 2		BIO RELIES ON THE REQUIRED QUALIFICATIONS OF THE GRANT RECIPIENTS TO PROVIDE ASSURANCE OF PROPER USAGE IN SOME CASES, BIO PERSONNEL ATTEND EVENTS AND RECEIVE ACKNOWLEDGEMENTS RELATED TO THE FUNDS GRANTED									

Schedule I (Form 990) 2018

Additional Data

		Software ID: Software Version: EIN: Name:	: 52-1224577	INNOVATION ORGAN	NIZATION		
Form 990,Schedule I, Part	II, Grants and	Other Assistance to	Domestic Organiza	tions and Domest	ic Governments.		
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ADAP ADVOCACY ASSOCIATION 131 E DAVIE STREET SUITE 201 RALEIGH, NC 27601	26-0482120	501(C)(3)	6,000				SCHOLARSHIP
AKIN GUMP STRAUSS HAUER & FELD LLP 1700 PACIFIC AVENUE SUITE 4100 DALLAS,TX 752014624	75-1338644	N/A	15,000				CONTRIBUTION

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 54-1379174 501(C)(3) 15.000 SPONSORSHIP ALLIANCE FOR AGING RESEARCH 1700 K STREET NW SUITE 740 WASHINGTON, DC 20006

CONTRIBUTION

100.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

N/A

83-1354631

ALLIANCE TO PROTECT
MEDICAL INNOVATION
1220 L ST NW SUITE 100 488
WASHINGTON, DC 20005

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 501(C)(3) 10.000 AMERICAN AUTOIMMUNE 38-3027574 IGENERAL SUPPORT RELATED DISEASES ASSOCIATION

22100 GRATIOT AVE
EASTPOINTE, MI 480212227

AMERICAN CANCER SOCIETY
ACTION NETWORK INC
555 11TH STREET NW SUITE

S2-2340031
501(C)(4)
10,000
SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

300

WASHINGTON, DC 20004

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 501(C)(3) 15.000 AMERICAN ENTERPRISE 53-0218495 IGENERAL SUPPORT INSTITUTE FOR PUBLIC POLICY RESEARCH 1789 MASSACHUSETTS AVENUE NW WASHINGTON, DC 20036 ARIZONA BIOINDUSTRY 86-0938465 501(C)(6) 15.000 SPONSORSHIP ASSOCIATION INC

107 S SOUTHGATE DRIVE CHANDLER, AZ 85226

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 20-2214508 N/A 12.000 SPONSORSHIP BIO NEBRASKA LIFE SCIENCES ASSOCIATION PO BOX 24802 BIO NI 22-3284393 N/A 10.000 IGENERAL SUPPORT

OMAHA, NE 68124

BIO NJ 22-3284393
1255 WHITEHORSEMERCERVILLE RD
BUILDING B - SUITE 514

TRENTON, NJ 08619

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance BIO NJ 22-3284393 N/A 60.000 SPONSORSHIP 1255 WHITEHORSE-

MERCERVILLE RD BUILDING B - SUITE 514 TRENTON, NJ 08619					
BIOFLORIDA INC 6742 FOREST HILL BLVD	59-3436638	501(C)(6)	5,500		SPONSORSHIP

SUITE 256

WEST PALM BEACH, FL 33413

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance BIOOHIO 34-1577705 501(C)(3) 12.000 SPONSORSHIP 1275 KINNEAR RD COLUMBUS, OH 43212 BIOUTAH 90-0899204 501(C)(6) 15,000 IGENERAL SUPPORT PO BOX 58531

SALT LAKE CITY, UT 841580531

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance CANCER SUPPORT COMMUNITY 95-4163931 501(C)(3) 20,000 IGENERAL SUPPORT

734 15TH STREET NW SUITE 300 WASHINGTON, DC 20005					
CENTER FOR MEDICINE IN THE PUBLIC INTEREST 757 THIRD AVENUE 20TH	20-4321812	501(C)(3)	25,000		GENERAL SUPPORT

FLOOR

NEW YORK, NY 10017

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 53-0045720 501(C)(6) 180.000 IGENERAL SUPPORT CHAMBER OF COMMERCE OF THE USA 1615 H STREET NW WASHINGTON, DC 20062

SPONSORSHIP

10.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(6)

COLORADO BIOSCIENCE

DENVER, CO 80203

600 GRANT STREET SUITE 306

ASSOCIATION

84-1363258

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 53-0190293 501(C)(6) 10.000 SPONSORSHIP CROPLIFE AMERICA 1156 15TH ATREET NW SUITE

1156 15TH ATREET NW SUITE
400
WASHINGTON, DC 20005

CULTIVATING CHANGE 81-0991258 501(C)(3) 5,000

SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

965 GEARY ST 2

SAN FRANCISCO, CA 94109

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 13-1930701 501(C)(3) 6.500 SPONSORSHIP CYSTIC FIBROSIS FOUNDATION

4550 MONTGOMERY AVENUE SUITE 1100 BETHESDA, MD 20814					
DEMOCRATIC GOVERNORS	52-1304889	N/A	25,000		CONTRIBUTION

ASSOCIATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1225 EYE ST NW SUITE 1100 WASHINGTON, DC 20005

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 26-4614274 501(C)(3) 10.000 SPONSORSHIP EVERYLIFE FOUNDATION FOR RARE DISEASES 1012 14TH ST NW SUITE 500 WASHINGTON, DC 20005

IGENERAL SUPPORT

25.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(5)

45-4591729

FARMERS ALLIANCE FOR INTEGRATED RESOURCES 1260 COUNTY ROAD 20 1/2 LONGMONT, CO 80504

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance **FUELSAMERICA** 46-0991009 501(C)(4) 250.000 IGENERAL SUPPORT 607 FORT WILLIAMS PKWY GENERAL SUPPORT

607 FORT WILLIAMS PRWY
ALEXANDRIA, VA 22304

GENETIC ALLIANCE 52-1571905 501(C)(3) 10,000

4301 CONNECTICUT AVENUE
NW SUITE
404

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WASHINGTON, DC 200082304

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance GEORGE MASON UNIVERSITY 54-1603842 501(C)(3) 25.000 DONATION

SPONSORSHIP

15,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

26-3331487

GLOBAL GENES

28 ARGONAUT SUITE 150 ALISO VIEJO, CA 92656

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 99-0258882 501(C)(6) 574.000 IGENERAL SUPPORT HAWAII CROP IMPROVEMENT ASSOCIATION PO BOX 126

IGENERAL SUPPORT

10.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(5)

AIEA, HI 96701

HAWAII FARM BUREAU
FEDERATION

PO BOX 253 KUNIA, HI 96759 99-0073460

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance HAWAII LODGING & TOURISM 99-0078248 501(C)(6) 20.000 IGENERAL SUPPORT ASSOCIATION

HEALTHYWOMEN	52-1624846	501(C)(3)	10,000		SPONSOR
2270 KALAKAUA AVE SUITE 1702 HONOLULU, HI 96815					

RED BANK, NJ 07701

ORSHIP 1 HARDING RD SUITE 101 PO BOX 430

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 13-1945157 501(C)(3) 85.000 IGENERAL SUPPORT HUDSON INSTITUTE INC 1201 PENNSYLVANIA AVE NW SUITE 400 WASHINGTON, DC 20004

DONATION

30.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

WASHINGTON, DC 20004
INSTITUTE FOR PATIENT
ACCESS

BETTENDORF, IA 52722

PO BOX 670

45-3456087

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 31-9885797 501(C)(6) 10.000 IOWA BIOTECHNOLOGY IGENERAL SUPPORT

ASSOCIATION 900 E DES MOINES ST DES MOINES, IA 50309		, , , ,			
JDRF INTERNATIONAL	23-1907729	501(C)(3)	10,000		SPONSORSHIP

JDRF INTERNATIONAL 26 BROADWAY 15TH FLOOR

NEW YORK, NY 10004

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 84-0688506 501(C)(3) 20.000 SPONSORSHIP KEYSTONE POLICY CENTER 1628 SAINTS JOHN ROAD

KEYSTONE, CO 80435 LIFE SCIENCE TENNESSEE 62-1776913 501(C)(6) 28,500 SPONSORSHIP 217 5TH AVE NORTH SUITE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

200 NASHVILLE, TN 37219

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 25-1621500 501(C)(6) 10.000 SPONSORSHIP LIFE SCIENCES PENNSYLVANIAL 650 EAST SWEDESFORD RD SUITE 190

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 200

GAITHERSBURG, MD 20878

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 20-4950778 501(C)(6) 7.500 SPONSORSHIP MARYLAND TECHNOLOGY COUNCIL INC 9841 WASHINGTONIAN BLVD

SPONSORSHIP

6,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(6)

SUITE 200

MEDMATES INC

GAITHERSBURG, MD 20878

184 BURNSIDE AVENUE WOONSOCKET, RI 02895 46-2858053

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance NATIONAL COALITION FOR 85-0357897 501(C)(3) 20.000 SPONSORSHIP CANCER SURVIVORSHIP

8455 COLESVILLE ROAD SUITE	
930	
SILVER SPRING, MD 20910	

20 F STREET NW SUITE300 WASHINGTON, DC 20001

NATIONAL FARMERS UNION 84-0200555 501(C)(3) 10,000 SPONSORSHIP

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 93-0571472 501(C)(3) 15.000 IGENERAL SUPPORT NATIONAL PSORIASIS FOUNDATION

IGENERAL SUPPORT

POUNDATION
6600 SW 92ND AVE SUITE 300
PORTLAND, OR 97223

NEHI INC 01-0624865 501(C)(3) 25,000
133 FEDERAL STREET 9TH

FLOOR

BOSTON, MA 02110

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance NEHI INC 01-0624865 501(C)(3) 25.000 IGENERAL SUPPORT 133 FEDERAL STREET 9TH

FLOOR BOSTON, MA 02110 NO LABELS 27-1432208 501(C)(4) 15.000 CONTRIBUTION

1130 CONNECTICUT AVE NW SUITE 325

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WASHINGTON, DC 20036

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 93-1009329 501(C)(5) 10.000 SPONSORSHIP OREGON BIOSCIENCE ASSOCIATION

PARTNERSHIP FOR AMERICA'S	83-0939222	N/A	300,000		DONATION
2828 SW CORBETT AVE SUITE 115 PORTLAND, OR 97201					

WASHINGTON, DC 200355492

HEALTH CARE FUTURE INC. PO BOX 65492

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance PERSONALIZED MEDICINE 54-2134884 E01/C1/31 10 000 SPONSORSHIP

1710 RHODE ISLAND AVE NW WASHINGTON, DC 20036	
COALITION ST 2134004 SOI(C)(S)	

950 F STREET NW SUITE 300 WASHINGTON, DC 20004

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance PREVENT CANCER 52-1429544 501(C)(3) 7.000 SPONSORSHIP 11-3655877 N/A 100,000 IGENERAL SUPPORT

FOUNDATION
1600 DUKE STREET SUITE 500
ALEXANDRIA, VA 22314
REPUBLICAN GOVERNORS
ASSOCIATION
1747 PENNSYLVANIA AVE NW

WASHINGTON, DC 20006

SUITE 250

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 52-1694732 501(C)(3) 15.000 SPONSORSHIP SOCIETY FOR WOMEN'S HEALTH RESEARCH

WASHINGTON, DC 20036 TEXAS HEALTHCARE AND	76-0501034	501(C)(6)	25,000		GENERAL SUPPORT
1025 CONNECTICUT AVE NW SUITE 601					

BIOSCIENCE INSTITUTE 815 BRAZOS ST SUITE 310 AUSTIN, TX 78701

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 52-1842738 501(C)(3) 5.000 SPONSORSHIP THE CONGRESSIONAL

HUNGER CENTER WEWORK APOLLO BUILDING 810 7TH ST NE SUITE 02-146 WASHINGTON, DC 20002		, , , ,	·		
THE GALIEN FOUNDATION INC	26-4549935	501(C)(3)	15,000		SPONSORSHIP

THE GALIEN FOUNDATION INC. 26-4549935 99 JOHN STREET SUITE 2502

NEW YORK, NY 10038

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, non-cash assistance organization ıf applıcable grant cash or assistance or government other) assistance 13-5644916 501(C)(3) 10.000 SPONSORSHIP THE LEUKEMIA & LYMPHOMA SOCIETY NATIONAL CAPITAL AREA CHAPTER

3601 EISENHOWER AVENUE SUITE 450 ALEXANDRIA, VA 22304					
THE UNITED STATES ASSOCIATION OF FORMER	54-0883744	501(C)(3)	25,000		SPONSORSHIP

MEMBERS OF CONGRESS 1401 K STREET NW SUITE 503

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WASHINGTON, DC 20005

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 27-1541515 N/A 140.000 THORN RUN PARTNERS LLC IGENERAL SUPPORT 100 M STREET SE SUITE 750 WASHINGTON, DC 20003

CONTRIBUTION

9,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

WASHINGTON
INTERNATIONAL TRADE
FOUNDATION
1300 PENNSYLVANIA AVE NW
SUITE 400

WASHINGTON, DC 20004

52-1907420

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant **(b)** EIN (c) IRC section organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 501(C)(3) 10.000 52-1071570 IGENERAL SUPPORT

WASHINGTON LEGAL FOUNDATION 2009 MASSACHUSETTS AVE

WASHINGTON, DC 20036

efil	e GRAPHIC p	rint - DO NOT PROCESS	As Filed Dat	a -	DLN: 934	19331	19197	589
Sch	nedule J	Co	ompensat	ion Information	01	1B No	1545-0	0047
(Fori	m 990)		Compensa ganization answ	Trustees, Key Employees, and Hig ated Employees vered "Yes" on Form 990, Part IV n to Form 990.	hest , line 23.	20	18	3
•	tment of the Treasury	► Go to <u>www.irs.q</u> c		instructions and the latest infor	mation.		to Pul	
	al Revenue Service ne of the organiz	ation			Employer identificat		ectio ımber	
BIO	TECHNOLOGY INNO	VATION ORGANIZATION			52-1224577			
Pa	rt I Questi	ons Regarding Compensa	ition		102 222 1077			
							Yes	No
1a				f the following to or for a person liste by relevant information regarding the				
		s or charter travel		Housing allowance or residence for	•			
	_	r companions		Payments for business use of perso				
		inification and gross-up payment	is 📙	Health or social club dues or initiati				
	LI Discretion	nary spending account		Personal services (e g , maid, chau	πeur, cner)			
b		exes in line 1a are checked, did t all of the expenses described ab		ollow a written policy regarding payn nplete Part III to explain	nent or reimbursement	1b		No
2				or allowing expenses incurred by all r, regarding the items checked in line	e 1 a 2	2	Yes	
	directors, truste	ees, officers, including the CLO/I	LXECULIVE DITECTO	r, regarding the items checked in ini-	e ia.			
3	organization's (CEO/Executive Director Check a	Il that apply Do i	ed to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	✓ Compens	sation committee		Written employment contract				
	· ·	lent compensation consultant	✓	Compensation survey or study				
	✓ Form 990	of other organizations	✓	Approval by the board or compensa	ation committee			
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to the f	filing organization or a			
а	Receive a sever	rance payment or change-of-con	itrol payment?			4a		No
b		or receive payment from, a supp		lified retirement plan?		4b	Yes	
C	Participate in, c	or receive payment from, an equ	ıty-based comper	nsation arrangement?		4c		No
	If "Yes" to any	of lines 4a-c, list the persons an	d provide the app	plicable amounts for each item in Par	t III			
	Only 501(c)(3	3), 501(c)(4), and 501(c)(29) organizations	must complete lines 5-9.				
5	For persons list		on A, line 1a, did	the organization pay or accrue any				
а	The organizatio	n?				5a		
b	Any related org					5b		
	If "Yes," on line	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section contingent on the net earnings o		the organization pay or accrue any				
а	The organizatio	n?				6 a		
b	Any related org					6b		
_	•	e 6a or 6b, describe in Part III						
7		ed on Form 990, Part VII, Section described in lines 5 and 6? If "Ye		the organization provide any nonfixe art III	ed	7		
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follo	ow the rebuttable	presumption procedure described in	Regulations section	9		
For F	Paperwork Red	uction Act Notice, see the Ins	structions for Fo	orm 990. Cat No	50053T Schedule J	(Form	1 990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

(A) Name and Title	,	(B) Breakdown	n of W-2 and/or 1099-MIS0	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
	, 	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1 JAMES GREENWOOD PRESIDENT & CHIEF	(i)	1,563,303	1,015,560	0	36,500	113,727	2,729,090	0
EXECUTIVE OFFICER	(ii)	0	0	0	0	0	0	0
2 YVETTE WHITE-WIGGINS SVP & CHIEF FINANCIAL	(i)	323,667	101,970	0	36,500	35,378	497,515	0
OFFICER	(ii)		0	0	0	0	0	0
3 THOMAS DILENGE PRESIDENT,	(i)		222,614	0	36,500	36,013	779,801	0
ADVOCACY/LAW/PUBLIC POLIC	(ii)		0	0	0	0	0	0
4 JOANNE DUNCAN PRESIDENT, MEMBERSHIP &	(i)	484,674	222,614	0	36,500	31,359	775,147	0
BUS OPER DIV	(ii)	0	0	0	0	0	0	0
5 DANIEL DURHAM EVP, HEALTH POLICY	(i)	459,654	142,800	0	36,500	33,768	672,722	0
	(ii)	0	0	0	0	0	0	0
6 BRENT ERICKSON EVP, INDUSTRIAL &	(i)		101,970	18,012	36,500	19,618	574,100	0
ENVIRONMENT	(ii)		0	0	0	0	0	0
7 JOSEPH DAMOND SVP, INTERNATIONAL	(i)	_	112,339	0	36,500	36,568	559,265	0
AFFAIRS	(ii)		0	0	0	0	0	0
8 JEANNE HAGGERTY EVP, GOVERMENT AFFAIRS &	/ix	+	113,344	17,917	33,794	13,159	528,214	0
EXTERNAL RE	(ii)		0	0	0	0	0	0
9 ELIZABETH ESHAM EVP, ECS & VP, SCIENCE &	(i)	350,000	111,023	0	36,500	15,284	512,807	0
REGULATORY	(ii)	0	0	0	0	0	0	0
			1				1	
		1	1				1	
							1	
,	\vdash	<u></u>	 					
,	1	1	'	1	1	1	1	1

Schedule J (Form 990) 2018	Page 3						
Part III Supplemental Inform	art III Supplemental Information						
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information						
Return Reference Explanation							
PART I, LINE 1A	INCLUDED IN TAXABLE COMPENSATION TO THE INDIVIDUAL -TRAVEL FOR COMPANIONS - \$8,016						

Return Reference	Explanation
PART I, LINE 1B	THE CHIEF EXECUTIVE OFFICER HAS A PREPAID SPENDING ACCOUNT AT A LOCAL RESTAURANT, USED EXCLUSIVELY FOR BUSINESS PURPOSES

Return Reference	Explanation
PART I, LINE 4B	JAMES GREENWOOD - 457(F) \$741,468

2018 Schedule 1

Additional Data

(1)

(11)

350,000

350,000

JEANNE HAGGERTY EVP, GOVERMENT AFFAIRS & EXTERNAL RE

ELIZABETH ESHAM EVP, ECS & VP, SCIENCE & REGULATORY

			Software ID:						
			Software Version:						
				52-1224577					
			Name:	BIOTECHNOLOGY IN	NOVATION ORGANIZA	TION			
Form 990, Schedule	J, I	Part II - Officers, Di	rectors, Trustees, Ko	ey Employees, and H	lighest Compensate	d Employees			
(A) Name and Title			of W-2 and/or 1099-MIS		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in	
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990	
JAMES GREENWOOD PRESIDENT & CHIEF	(1)	1,563,303	1,015,560	0	36,500	113,727	2,729,090	0	
EXECUTIVE OFFICER	(11)	0	0	0	0	0	0	0	
YVETTE WHITE-WIGGINS SVP & CHIEF FINANCIAL	(1)	323,667	101,970	0	36,500	35,378	497,515	0	
OFFICER	(11)	0	0	0	0	0	0	0	
THOMAS DILENGE PRESIDENT,	(1)	484,674	222,614	0	36,500	36,013	779,801	0	
ADVOCACY/LAW/PUBLIC POLIC	(11)	0	0	0	0	0	0	0	
JOANNE DUNCAN PRESIDENT, MEMBERSHIP &	(1)	484,674	222,614	0	36,500	31,359	775,147	0	
BUS OPER DIV	(11)	0	0	0	0	0	0	0	
DANIEL DURHAM EVP, HEALTH POLICY	(1)	459,654	142,800	0	36,500	33,768	672,722	0	
211,112,121111 02201	(11)	0	0	0	0	0	0	0	
BRENT ERICKSON EVP. INDUSTRIAL &	(1)	398,000	101,970	18,012	36,500	19,618	574,100	0	
ENVIRONMENT	(11)	0	0	0	0	0	0	0	
JOSEPH DAMOND SVP, INTERNATIONAL	(1)	373,858	112,339	0	36,500	36,568	559,265	0	
AFFAIRS	(11)	0	0	0	0	0	0	0	

17,917

33,794

36,500

13,159

15,284

528,214

512,807

0

113,344

111,023

efile GRAPHI	C print - DO	NOT PROCES	S As	Filed Data -					DL	N: 93	4933	1919	7589
Schedule L (Form 990 or 990)-EZ) ► Comp	lete if the org	anizatio	ons with Ir	on Form 9	90, Part IV, li	nes 2	5a, 2	:5b, 26		MB No	1545-	0047
			► At	28c, or Form 99 tach to Form 990 irs.gov/Form990	0 or Form 99	90-EZ.					20	18	3
Department of the Tre Internal Revenue Serv	I									•		to Pu pectio	
Name of the org		ANIZATION					Er	nploy	er ide	ntifica	ation r	numbe	r
Part I Exce	ss Renefit Tr	ansactions (section 5	01(c)(3), section 5	501(c)(4) and	d 501(c)(29) or		2-1224					
Comp	lete if the organ	ızatıon answere	d "Yes" o	n Form 990, Part i	IV, line 25a o	r 25b, or Form 9	990-E			ne 40b			
1 (a) Name of disqu	ialified person	((b) Relationship between disqualified person and organization					(c) Description transaction			· · · · · ·	
			+		or garnizacion				3113400		+	es	No
			_										
Cor	orted an amoun (b) Relationsh	anization answe t on Form 990, hip (c) Purpose	Part X, III (d) Lo	" on Form 990-EZ, ne 5, 6, or 22 an to or from the rganization?	Part V, line 3 (e)Original principal amount	38a, or Form 99 (f)Balance due	(g) defa	(g) In (h) default? Approve board commit		n) ved by rd or uttee?	ee ⁷		
			То	From			Yes	No	Yes	No	Yes	N	lo
Total					\$								
				erested Perso		. 27							
(a) Name of Inte		rganızatıon an (b) Relatıonshıp		"Yes" on Form 9		, line 27.		stance	e T	(e) Pu	rpose o	of assis	tance
(a) Hame of mice						(d) Type o	of assi				. , , , , ,	J. 45515	
		interested perso organizat		e	or assistance	(d) Type o	of assi		_				
				e	57 43313tanice	(d) Type o	of assi						
				e	or assistance	(d) Type o	of assi						
				e	of assistance	(d) Type o	of assi						

(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sh o organiz reven	f ation's
				Yes	No
(1) LAURA GREENWOOD	DAUGHTER OF CEO		PAID EMPLOYEE OF ORGANIZATION		No
(2) LILY DOEFLER	DAUGHTER OF A BOARD MEMBER	,	PAID EMPLOYEE OF ORGANIZATION		No
				1	

		ONGANIZATION	
(2) LILY DOEFLER	DAUGHTER OF A BOARD MEMBER	PAID EMPLOYEE OF ORGANIZATION	No

Explanation

Schedule L (Form 990 or 990-EZ) 2018

Provide additional information for responses to questions on Schedule L (see instructions)

Part V

Supplemental Information

Return Reference

efile GRAPH	IC print -	DLN:	93493319197589						
SCHEDULE O Form 990 or 990- CZ) Supplemental Information to Form 990 or 990-I Complete to provide information for responses to specific questions or Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Go to www.irs.qov/Form990 for the latest information.						OMB No 1545-0047 2018 Open to Public Inspection			
Name Betherong BIOTECHNOLOGY		ORGANIZATION		Employer identification number 52-1224577					
990 Schedul	e O, Supp	lemental Informatio	n	Explanation					
Reference FORM 990, PART VI, SECTION A, LINE 1	HAN NINE OMMITTE E PAST O HE BALAI LONGER BOARD S AND BE A T OR REM IBILITY, O AND OFF	ETEEN (19) DIRECTORS E SHALL CONSIST OF T HAIR OF THE ORGANIZA NCE BEING AT-LARGE D ELIGIBLE TO SERVE ON HALL BE SELECTED FOR AUTHORIZED TO EXERCA MOVE ELECTED OFFICE RUALIFICATIONS OR RIG	OF THE BOARD TO HE SEVEN (7) ELEC ATION, THE VICE CHIRECTORS FROM TI THE FULL BOARD, R THE EXECUTIVE (ISE, ALL POWERS CRS OR DIRECTORS, WHERE APPLICABLE	RESOLUTION AND WITH A QUACT AS AN EXECUTIVE COMMITTED OFFICERS OF THE ORGATAIRS OF EACH SECTION'S GOOD OF THE IMMED AN ADDITIONAL AT-LARGE DISCOMMITTEE THE EXECUTIVE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF THE FULL BOARD, EXCEPT TO CHANGE THE SIZE OF TH	MITTEE THE EXEC ANIZATION, THE II OVERNING BOARI EDIATE PAST CHA RECTOR FROM T COMMITTEE SHA (A) THE POWER IE BOARD, TO CH ITIONS AS TO DIR	CUTIVE C MMEDIAT D, AND T IIR IS NO IHE FULL ALL HAVE, TO ELEC ANGE ELIG IECTOR			

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE MEMBERS OF THE ORGANIZATION SHALL BE DIVIDED INTO FOUR CLASSES, CORE MEMBERS, ASSOCIAT E MEMBERS, AFFILIATE MEMBERS, AND CENTER MEMBERS, DEFINED AS FOLLOWS (A) CORE MEMBERS AN Y CORPORATION, PARTNERSHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROFIT, A SUBSTANTI AL PERCENTAGE OF WHOSE BUSINESS ACTIVITIES INVOLVE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR RELATED NEW TECHNOLOGIES, IS ELIGIBLE FOR MEMBERSHIP CORE MEMBERS ARE THOSE ENTITIES THAT UTILIZE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR OTHER RELATED NEW TECHNOLOGIES IN RESEARCH, DEVELOPMENT, TESTING, MANUFACTURING, OR SALES OF PRODUCT OR INFORMATION, AS WELL AS OTHER FIRMS THE BOARD SO CHARACTERIZES AND PLACES IN THIS CATEGORY CORE MEMBERS SHALL BE GROUPED IN THE FOLLOWING SUBCATEGORIES (I) EMERGING COMPANIES, WHICH ARE FIRMS THAT E MPLOY LESS THAN 350 PERSONS AND THAT DO NOT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U S MARKET, (II) ESTABLISHED FIRMS, WHICH ARE THOSE FIRMS THAT EMPLOY 350 OR MORE PERSONS OR THAT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U S MARKET, AND (III) LARGE FIRMS, WHICH ARE ESTABLISHED FIRMS THAT HAVE ANNUAL WORL DWIDE SALES OF BIOTECHNOLOGY PRODUCTS IN EXCESS OF \$15 BILLION, AND (IV) NON-DOMESTIC COMPANIES, WHICH ARE CORE MEMBERS WITHOUT SIGNIFICANT OPERATIONS IN THE UNITED STATES OR SIGN IFICANT COLLABORATION, OR OTHER ENTITY (B) ASSOCIATE MEMBERS ANY CORPORATION, PARTNER SHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROFIT, A SUBSTANTIAL PORTION OF WHOSE ACTIVITIES INVOLVE PROVIDING SERVICES OR PRODUCTS OF BENEFIT TO COMPANIES WHOSE PRINCIPAL BUSINESS IS BIOTECHNOLOGY, IS ELIGIBLE FOR ASSOCIATE MEMBERS ANY CORPORATION, PARTNER SHIP, ASSOCIATE MEMBERS ARE THOSE COMMERCIAL ENTITIES WHICH DO NOT NECESSARILY UTILIZE BIOTECHNOLOGY, E G TECHNICAL SUPPOR T, EQUIPMENT, CONSTRUCTION, ACCOUNTING, AND LAW FIRMS THAT SERVICE THE BIOTECHNOLOGY INDUSTRY, TRADE OR PROFESSIONAL ASSOCIATION WITH AN INTEREST IN, OR A MANDATE TO PROMOTE THE D EVELOPMENT OF, BIOTECHNOLOGY IS ELIGIBLE FOR

Return Explanation

990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION A, LINE 7A LINE 7A

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11B	THE FORM 990 AND RELATED SCHEDULES ARE PREPARED BY THE ORGANIZATION'S CERTIFIED PUBLIC ACC OUNTANTS UNDER THE GUIDANCE OF THE CHIEF FINANCIAL OFFICER (CFO) THE CFO AND THE CONTROLL ER THOROUGHLY REVIEW ALL CALCULATIONS AND SCHEDULES TO CONFIRM THEY REFLECT THE ACTUAL FIN ANCIAL RESULTS OF THE ORGANIZATION THE COMPLETE FORM 990 IS THEN REVIEWED INTERNALLY BY THE CEO, DIVISION PRESIDENTS, CFO, AND CONTROLLER IN CONSULTATION WITH LEGAL COUNSEL AND, AS APPROPRIATE, FURTHER CONSULTATION WITH THE ORGANIZATION'S CERTIFIED PUBLIC ACCOUNTANTS FINALLY, THE FORM 990 IS PROVIDED TO THE CHAIRMAN OF THE BOARD AND BIO EXECUTIVE COMMITTEE MEMBERS FOR THEIR REVIEW, QUESTIONS AND/OR COMMENTS ALL REVIEWS ARE COMPLETED BEFORE THE FORM IS FILED WITH THE IRS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	BIOTECHNOLOGY INNOVATION ORGANIZATION (BIO) TAKES SEVERAL STEPS TO ADDRESS COMPLIANCE BY E MPLOYEES AND DIRECTORS WITH ITS CONFLICTS OF INTEREST POLICY BIO TRAINS ALL NEW EMPLOYEES AND DIRECTORS ON VARIOUS ASPECTS OF BIO'S COMPLIANCE PROGRAM, INCLUDING CONFLICTS OF INTEREST, AND BIO'S WRITTEN CONFLICTS OF INTEREST POLICY REQUIRES ALL EMPLOYEES TO DISCLOSE AN Y OUTSIDE PERSONAL BUSINESS INTERESTS TO THEIR SUPERVISOR BIO'S GENERAL COUNSEL REGULARLY ADVISES BIO'S EXECUTIVES AND SUPERVISORS ON SUCH MATTERS BIO ALSO CONTRACTS WITH AN INDE PENDENT ORGANIZATION TO PROVIDE EMPLOYEES AND OTHERS WITH THE ABILITY TO FILE ANONYMOUS RE PORTS CONCERNING THE VIOLATION OF ANY LAWS OR BIO POLICIES, INCLUDING ALLEGATIONS OF POTEN TIAL CONFLICTS OF INTEREST, AND BIO HAS A PROCESS IN PLACE TO FOLLOW UP ON ANY SUCH COMPLA INTS IN A TIMELY AND THOROUGH MANNER FURTHER, BIO UNDERTAKES A QUESTIONNAIRE SENT TO EACH DIRECTOR ON ITS BOARD OF DIRECTORS SEEKING DISCLOSURE OF ANY POTENTIAL CONFLICTS OF INTER ESTS THEY MAY HAVE, OR THEIR FAMILY MEMBERS MAY HAVE, ASSOCIATED WITH BUSINESSES OR ORGANI ZATIONS THAT DO BUSINESS WITH BIO POTENTIAL CONFLICTS ARE MONITORED AND REVIEWED AT THE M ANAGEMENT AND SENIOR MANAGEMENT LEVEL OF THE ORGANIZATION, AND DEPENDING ON THE CONFLICT, DETERMINATIONS MAY BE MADE AT THE BOARD OR SENIOR MANAGEMENT LEVEL A CONFLICT AT THE BOAR D LEVEL WILL NORMALLY RESULT IN RECUSAL OF THE INDIVIDUAL FROM PARTICIPATION OR ACTIVITIES WITH RESPECT TO THE RELEVANT SUBJECT MATTER AT THE STAFF LEVEL, THE APPLICABLE BIO SUPER VISOR IS INFORMED OF THE POTENTIAL CONFLICT AND IS REQUIRED TO TAKE ALL APPROPRIATE STEPS TO ENSURE THAT THE INDIVIDUAL DOES NOT PARTICIPATE IN, OR RECEIVE CONFIDENTIAL INFORMATION RELATING TO, ANY BIO ACTIVITY RELATED TO THE SUBJECT MATTER OF THE CONFLICT, UP TO AND IN CLUDING, WHERE APPROPRIATE, TERMINATION OF SUCH EMPLOYEE

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	FOR 2018, THE PRESIDENT AND CHIEF EXECUTIVE OFFICER (CEO) OF BIO WAS COMPENSATED PER THE T ERMS OF A MULTI-YEAR CONTRACT THAT WAS DETERMINED WITH INDEPENDENT REVIEW, COMPARABILITY D ATA, AND CONTEMPORANEOUS SUBSTANTIATION OF THE DELIBERATION AND DECISION AS INDICATED IN P RIOR FORM 990 SUBMISSIONS IN ADDITION, BASED ON THE EXECUTIVE COMMITTEE'S EVALUATION OF T HE PRESIDENT AND CEO'S PERFORMANCE FOR 2018, THE COMMITTEE DETERMINED THE APPROPRIATE AMOU NT FOR THE DISCRETIONARY COMPONENT OF HIS COMPENSATION FOR THAT YEAR, IN ACCORDANCE WITH T HE RELEVANT PROVISION OF THE EXECUTIVE AGREEMENT DECISIONS REGARDING THE COMPENSATION FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION ARE NEGOTIATED INDIVIDUALLY AND ARE PERFOR MANCE-BASED, IN ACCORDANCE WITH AN ANNUAL WRITTEN EVALUATION PROCESS THAT HAS BEEN ESTABLI SHED FOR ALL EMPLOYEES OF THE ORGANIZATION THE PRESIDENTS OF THE TWO DIVISIONS AT BIO LED THE PROCESS, IN COORDINATION WITH THE PRESIDENT & CEO AN INDEPENDENT CONSULTANT PROVIDES COMPARATIVE BENCHMARKING SERVICES FOR SENIOR MANAGEMENT POSITIONS, AND OTHER INFORMATION ON COMPENSATION ISSUES, TRENDS, POLICIES, AND BEST PRACTICES FOR USE BY THE ORGANIZATION THE ORGANIZATION ALSO HAS AN ESTABLISHED COMPENSATION POLICY FOR ALL OF ITS EMPLOYEES, WHI CH SETS FORTH THE GENERAL PARAMETERS GOVERNING BIO'S COMPENSATION PRACTICES

Return Explanation
Reference

FORM 990, THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC SECTION C.

990 Schedule O, Supplemental Information

LINE 19

Return

Reference	
FORM 990,	EC EMERGING PRIORITIES 6,859,539 WORKPLAN OBJECTIVES 79,775 I&E INITIATIVES 35,242 INTE
PART IX,	RNS 45,728 TEMPORARY HELP 159,530 CEO DELEGATION EXPENSE 17,187 ECONOMIC STUDIES 360,17
LINE 11G	4 CONSULTANTS AND OTHER PROFESSIONAL FEES 1,493,584 BIO-PAC ADMINISTRATIVE 27,437 BUSIN
	ESS DEVELOPMENT EXEC PRESENTATION 43,875 PROGRAM INITIATIVES 66,388 RECRUITMENT 125,069
	BUSINESS STRATEGIES 9,613 EDUCATION 67,954

Explanation

Explanation Return Reference

FORM 990. DEFERRED SPONSORSHIP EXPENSE 40.000 NET EXCLUSIVE BUSINESS SOLUTION 619.350

PART XI, LINE 9

990 Schedule O, Supplemental Information

SCHEDULE R

(Form 990)

Related

Department of the Treasury

Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990. ► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information. 2018

DLN: 93493319197589

Open to Public Inspection

Employer identification number

BIOTECHNOLOGY INNOVATION ORGANIZATION							52-1	224577			
Part I Identification of Disregarded Entities Complete	ıf the organ	ızatıon answere	ed "Yes	" on Form 9	90, Part	IV, line 33	3.				
(a) Name, address, and EIN (If applicable) of disregarded entity		(b) Primary activity Le o		(c) Legal domicile (state T or foreign country)		(d) Total Income		(e) End-of-year as:	sets Direc	cs (f) Direct controlling	
Part II Identification of Related Tax-Exempt Organizati	ons Comple	te if the organ	ızatıon	answered "\	es" on F	orm 990,	Part I\	/, line 34 bed	cause it had one	or more	
related tax-exempt organizations during the tax year. (a) Name, address, and EIN of related organization		(b) ary activity	Legal d	(c) omicile (state eign country)	Exempt C	d) ode section	Public (if sect	(e) charity status ion 501(c)(3))	(f) Direct controllin entity	(13)	(g) tion 512(b controlled
(1)EXCELLENCE THROUGH STEWARDSHIP 1201 MARYLAND AVE SW SUITE 900 WASHINGTON, DC 20024 26-3021330	TO PROMOTE RESPONSIBL AGRICULTUR BIOTECHNOL	E USE OF AL		DC	501(C)(4)					Ye	No No
For Paperwork Reduction Act Notice, see the Instructions for Form	290		(-3	t No 50135\	(Schedule R (Fo	rm 990\	2018

(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related unrelated, excluded from tax under sections 512-	l, total income		(† Dispropi allocat	rtionate	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		ral or aging	(k) Percentag ownership
					514)			Yes	No		Yes	No	
Identification of Related Organiza because it had one or more related or						 ization ansv	 wered "Yes	" on Fo	orm 9	 90, Part IV,	line	34	
(a) Name, address, and EIN of related organization	(b) Primary activity	L do (state	(c) egal micile or foreign untry)		entity (Cid	(e) pe of entity orp, S corp, or trust)	(f) Share of total Income		(g) of end- year assets	-of- Perce owne	ntage	(1	(I) ection 512(.3) controllentity? Yes No

Schedule R (Form 990) 2018		Pa	ge 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No

f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
o Sharing of paid employees with related organization(s)	10		No

j Lease of facilities, equipment, or other assets to related organization(s)		. 1j No					
k Lease of facilities, equipment, or other assets from related organization(s)		. 1k No					
l Performance of services or membership or fundraising solicitations for related organization(s)		11 Yes					
m Performance of services or membership or fundraising solicitations by related organization(s)		. 1m No					
f n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		1n No					
o Sharing of paid employees with related organization(s)		10 No					
p Reimbursement paid to related organization(s) for expenses		1p No					
q Reimbursement paid by related organization(s) for expenses		1q No					
r Other transfer of cash or property to related organization(s)		1r No					
${f s}$ Other transfer of cash or property from related organization(s)		1s No					
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds							
(a) (b) (c) (d) Name of related organization Transaction Amount involved Method of determining amount invol		(d) Method of determining amount involved					

type (a-s)

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion																										
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	sections 512-	section 501(c)(3) organizations?		1		'												(f) (g) Share of total end-of-year assets	(h) e of Disproprtionate eyear allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No	<u> </u>		Yes	No		Yes	No	١													
				_						Schedul	e R (Form	1 990	0) 2018													

