Department of the Treasury

DLN: 93493318096087

2016

OMB No 1545-0047

Open to Public

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

▶ Do not enter social security numbers on this form as it may be made public
 ▶ Information about Form 990 and its instructions is at www.irs.gov/form990

| nterna. | Reven | iue Service | | | | | | | Inspection |
|--------------------------------|---------------------|---------------------|--|--|-------------|--------------------|------------------------------|-------------|--------------------------|
| A Fo | r the | 2016 c | alendar year, or tax year be | eginning 01-01-2016 , and en | ding 12-3 | 1-2016 | | | |
| B Chec | ck ıf ap | plicable | C Name of organization DELTA DENTAL OF MISSOURI | | | | D Employ | er ıdentı | fication number |
| | dress cl | - | | | | | 43-090 | 8349 | |
| | me cha :ial retu | _ | % BARBARA C BENTRUP Doing business as | | | | | | |
| Fin | al | | _ | | | | | | |
| | n/term | inated return | | if mail is not delivered to street addres | ss) Room/su | ite | E Telephor | ne numbe | er . |
| | | return n pending | 12399 GRAVOIS ROAD | | | | (314) 6 | 56-3000 | 0 |
| | | ,9 | City or town, state or province, ST LOUIS, MO 631271702 | country, and ZIP or foreign postal code | | | | | |
| | | | · | | | | G Gross re | ceipts \$ 5 | 579,026,298 |
| | | | F Name and address of prine EB ROB GOREN | icipal officer | | H(a) Is | this a group re | turn for | |
| | | | 12399 GRAVIOS ROAD | | | | ubordinates? | | □Yes ☑No |
| | | | ST LOUIS, MO 631271702 | | | H(b) Ai | re all subordinat cluded? | .es | ☐ Yes ☐No |
| [Tax | r-exem | pt status | ☐ 501(c)(3) ☑ 501(c) (4 |) ◀ (insert no) ☐ 4947(a)(1) or | ☐ 527 | 1 | "No," attach a | • | • |
| J W | ebsite | e:► WW | /W DELTADENTALMO COM | | | H(c) G | roup exemption | numbe | r ▶ |
| | | | | | | 1 1/ 66 | | M si i | 61 11 1 |
| K Form | n of org | ganızatıon | ✓ Corporation ☐ Trust ☐ | Association ☐ Other ► | | L Year of f | ormation 1958 | MO State | e of legal domicile |
| Pai | rt I | Sumi | marv | | | | | | |
| | | _ | | on or most significant activities | | | | | |
| | | | | ITAL HEALTH OF THE PUBLIC BY F | | PREVENT | IVE DENTISTRY | AND PF | ROVIDING |
| ၂၄ | <u></u> | OMPREHI | ENSIVE DENTAL CARE AND MA | AINTENANCE ON A PREPAID BASI | 5 | | | | |
| na! | _ | | | | | | | | |
| Ver | _ | | | | | | | | |
| Governance | | | | n discontinued its operations or di | | | 25% of its net a | | 1 45 |
| ×đ | | | - | erning body (Part VI, line 1a) . | | | • | 3 | |
| Activities & | | | · - | rs of the governing body (Part VI, | • | | | 4 | 11 |
| | | | | n calendar year 2016 (Part V, line | • | | | 5 | 241 |
| AC | | | · | necessary) | | | | 6 | |
| | | | | Part VIII, column (C), line 12 | | | | 7a | |
| | D | Net unrei | ated business taxable income | from Form 990-T, line 34 | | | Duine Vane | 7b | |
| | | C | wana and supple (Daul VIII line | - 16) | | | Prior Year | 0 | Current Year |
| ġ | | | • • | e 1h) | | | F26 964 | | E7E 201 E7 |
| Ravenue | | - | • | e 2g) (A), lines 3, 4, and 7d) . . | | - | 536,864,0 2,571,0 | | 575,301,577 2,118,86 |
| æ | | | · | ines 5, 6d, 8c, 9c, 10c, and 11e) | | | 1,314, | | |
| | | | | (must equal Part VIII, column (A) | lino 12) | - | 540,750,4 | | 1,519,903 578,940,336 |
| | | | _ | IX, column (A), lines 1–3) | | | 1,196,4 | _ | 570,850 |
| | | | | X, column (A), line 4) | | | 485,977, | | 518,709,004 |
| | | • | • | e benefits (Part IX, column (A), lii | | | 20,963,8 | | 23,737,180 |
| Expenses | | • | | column (A), line 11e) | , | | 20,303, | 0 | 23,737,120 |
| (H) | | | raising expenses (Part IX, column (| | | | | \dashv | |
| Ē | | | | nes 11a-11d, 11f-24e) | | | 23,951,0 | 595 | 24,930,660 |
| | | • | | equal Part IX, column (A), line 25 | | | 532,089, | _ | 567,947,694 |
| | | | , | 8 from line 12 | • | | 8,661, | | 10,992,642 |
| × % | | | TOO OXPONOCO DUDINACE INTO 2 | <u> </u> | | Beginn | ning of Current Y | | End of Year |
| Net Assets or Fund Balances | | | | | | | | | |
| Bal | 20 | Total asse | ets (Part X, line 16) | | | | 148,371,0 | 510 | 162,941,82 |
| to E | 21 | Total liab | ılıtıes (Part X, line 26) | | | | 46,963, | 331 | 48,841,806 |
| | | Net asset | s or fund balances Subtract I | ine 21 from line 20 | • | | 101,408, | 279 | 114,100,016 |
| | t II | | ature Block | | | | | 1.1 | |
| | | | | xamined this return, including acc lete Declaration of preparer (othe | | | | | |
| any ki | nowled | dge | | | | | | | |
| | | . * * * * * * | * | | | | 2017-10-30 | | |
| Sign | | Signati | ure of officer | | | | Date | | |
| Here | | BARBA | RA C BENTRUP CFO & CORP COUN | NSEL | | | | | |
| | | | r print name and title | | | | | | |
| | | | rınt/Type preparer's name | Preparer's signature | | ate | | PTIN | |
| Paic | 1 | A | aron Hershberger | Aaron Hershberger | 2 | 017-10-30 | Check L If I self-employed | P0096188 | 34 |
| | oare | r 🖪 | ırm's name 🕨 BKD LLP | <u> </u> | | | Firm's EIN ► | | |
| | Onl | 10 | ırm's address ► 312 WALNUT STRE | EET SUITE 3000 | | | Phone no (513) | 621-8300 |) |
| | | | CINCINNATI, OH | 45202 | | | | | |
| May tl | ne IRS | discuss | this return with the preparer | shown above? (see instructions) | | | | ✓ | Yes 🗌 No |
| • | | | | | | | | | |

| Form | 990 (2016) | | | | | Page 2 |
|------|----------------------|------------------------|-----------------------|---------------------------|--|------------------------|
| Par | t IIII Statemei | nt of Program Se | ervice Accomplis | hments | | |
| | Check If Sc | hedule O contains a | response or note to | any line in this Part III | | 🗹 |
| 1 | Briefly describe the | e organization's miss | sion | • | | |
| | | | | | PUBLIC BY PROMOTING PREVEN | NTIVE DENTISTRY AND |
| PRO | /IDING COMPREHEN | ISIVE DENTAL CARE | AND MAINTENANCE | ON A PREPAID BASIS | | |
| | | | | | | |
| 2 | Did the organization | on undertake any sig | nıfıcant program ser | vices during the year v | which were not listed on | |
| | the prior Form 990 | or 990-EZ? | | | | 🗌 Yes 🗹 No |
| | If "Yes," describe t | these new services o | n Schedule O | | | |
| 3 | Did the organization | on cease conducting, | or make significant | changes in how it cond | lucts, any program | |
| | services? | | | | | 🗌 Yes 🛭 No |
| | If "Yes," describe t | these changes on Scl | hedule O | | | |
| 4 | Section $501(c)(3)$ | | izations are required | to report the amount | e largest program services, as me of grants and allocations to othe | |
| 4a | (Code |) (Expenses \$ | 558,085,533 | including grants of \$ | 607,550) (Revenue \$ | 575,301,572) |
| | See Additional Data | | | | | |
| 4b | (Code |) (Expenses \$ | 380,802 | including grants of \$ |) (Revenue \$ | |
| טד | See Additional Data | / (Expenses \$ | 300,002 | merading grants or \$ |) (Neverlae # | , |
| | | | | | | |
| 4c | (Code |) (Expenses \$ | 484,338 | including grants of \$ |) (Revenue \$ |) |
| | See Additional Data | | | | | |
| 4d | Other program ser | rvices (Describe in Sc | chedule O) | | | |
| | (Expenses \$ | 243,417 | including grants of | \$ |) (Revenue \$ |) |
| 4e | Total program se | ervice expenses 🕨 | 559,194,0 | 90 | | |
| | · | | | | | Form 990 (2016) |

Yes

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11e

11f

12a

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Yes

Yes

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Page 3

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Nο

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No

Nο

Form **990** (2016)

Form 990 (2016) **Checklist of Required Schedules**

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . .

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?

Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian

for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable

14a Did the organization maintain an office, employees, or agents outside of the United States? . . . **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

business, investment, and program service activities outside the United States, or aggregate foreign investments

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

ın Part X, line 16? *If "Yes," complete Schedule D, Part IX* 😼

b Was the organization included in consolidated, independent audited financial statements for the tax year?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

| Form | Form 990 (2016) Page 4 | | | | | | | | |
|------|---|-----|-----|----|--|--|--|--|--|
| Par | t IV Checklist of Required Schedules (continued) | | | | | | | | |
| | | | Yes | No | | | | | |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | No | | | | | |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | | | | | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Yes | | | | | | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | No | | | | | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | | | | | | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | | No | | | | | |
| ь | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | | | | | | | |

| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> | 23 | Yes | |
|-----|---|-----|-----|--|
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |

24c

24d

25a

25b

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28a

28b

28c

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Yes

Yes

Yes

Yes

Form 990 (2016)

No

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Νo

Nο

No

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Nο

Nο

Nο

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

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instructions for applicable filing thresholds, conditions, and exceptions)

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 🛸 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

| orm | 990 (2016) | | | Page 5 |
|-----|--|------------|-------|---------------|
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 56,015 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1 c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by | | | |
| | this return | 2b | Yes | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 20 | 165 | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | No |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | Yes | |
| b | If "Yes," enter the name of the foreign country ►TK See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | - 100 | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | No |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 30 | | |
| · | If res, to line 3a of 3b, did the organization me Form 8880-17 | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6 a | | No |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | No |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7 b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | No |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | No |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9 b | | |
| 10 | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O | 13a | | |
| | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

| -orm | 990 (2016) | | | Page 6 |
|------|--|---------|-----------|---------------|
| Par | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions | " respo | nse to li | _ |
| | Check if Schedule O contains a response or note to any line in this Part VI | | | <u> </u> |
| Se | ction A. Governing Body and Management | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 15 | | Yes | No |
| | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 11 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | No |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . | 3 | | No |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | Yes | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No |
| 6 | Did the organization have members or stockholders? | 6 | Yes | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | 7a | Yes | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | 7b | Yes | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | |
| а | The governing body? | 8a | Yes | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Yes | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No |
| Se | ection B. Policies (This Section B requests information about policies not required by the Internal Revenu | e Code | e.) | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | Yes | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | Yes | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Yes | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i> | 12c | Yes | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other officers or key employees of the organization | 15b | Yes | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | |
| Se | ection C. Disclosure | | | |
| 17 | List the States with which a copy of this Form 990 is required to be filed▶ | | | |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply | | | |
| 19 | Own website Another's website Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest | | | |
| | policy, and financial statements available to the public during the tax year State the name, address, and telephone number of the person who possesses the organization's books and records | | | |

| orm 990 (2 | 2016) | Page 7 |
|-------------|--|---------------|
| Part VII | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors | |
| | Check if Schedule O contains a response or note to any line in this Part VII | |
| Section | A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees | |
| La Complete | e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's | tax |

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

Name and Title

Average

hours per

week (list

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (F)

Estimated

amount of other

compensation

Page 8

| | | any hours | | direct | tor/t | organizations (| w- | from | the | | | | |
|-----|---|--|-----------------------------------|---------------------------|--------------|-----------------|------------------------------|---------------|---|-------------|----------|---------------------------------|-----------|
| | | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | 2/1099-MISC) | 2/1099-MISC |) | organizati relat organiza | ed |
| See | Additional Data Table | | | | | | | | | | \top | | |
| | | | | | | | | | | | 一 | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| | | | | | | | > | | | | Ţ | | |
| | Total from continuation sheets to P Total (add lines 1b and 1c) | • | | | | | > | | 4,515,630 | | 0 | : | 1,029,296 |
| 2 | Total number of individuals (including of reportable compensation from the | but not limited | to thos | | | | e) who | rece | eived more than \$1 | 00,000 | | | |
| | | | | | | | | | | | | Yes | No |
| 3 | Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i> . | | | | | | | | ghest compensated | employee on | 3 | Yes | |
| 4 | For any individual listed on line 1a, is organization and related organization individual | the sum of repositions of the sum of repositions that the sum of t | ortable o 150,00 | comp 0? <i>If</i> • | ensa "Yes | ation 5," c | and complet | ther te Sc | compensation from the | n the | 4 | Yes | |
| 5 | Did any person listed on line 1a recei | ve or accrue cor | npensat | on fi | rom | any | unrela | ated | organization or indi | vidual for | - | 162 | |
| | services rendered to the organization | ₹If "Yes," compl | ete Sch | edule | J fo | or su | ıch pei | rson | | | 5 | | No |

Position (do not check more

than one box, unless person

is both an officer and a

| - | | | | | | | |
|---|---|----------|------------|--------|--------|-----------|-----|
| | | services | rendered | to the | orgai | nization | 7] |
| | 5 | Did any | person iis | tea on | line 1 | La receiv | / (|

MISSOURI DENTAL PROFESSIONALS,

3555 SUNSET OFFICE DR STE 210 SAINT LOUIS, MO 63127 JAY F HAUSER DDS PC,

17300 OUTER FORTY RD N STE 103 CHESTERFIELD, MO 63005 MCKINSEY COMPANY,

compensation from the organization ▶ 809

E BROWN DDS C HOLLANDER DDS M FER,

1100 SPUR DR STE 30 MARSHFIELD, MO 65706

PO BOX 503094 SAINT LOUIS, MO 63150 MICHAEL K PARSONS DDS PC

PO BOX 7247-7255 PHILADELPHIA, PA 19170

| ındıvıdual . | | • | | • | | • | • | | | ٠ | | | • | • | | 4 |
|---------------------------------|--|---|--|---|--|---|---|--|--|---|--|--|---|---|--|---|
| Did any perso services rende | | | | | | | | | | | | | | | | 5 |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Name and business address

| | | e | 1 (11) | | | | | | | | | | | | | | | | s gre | |
|---|---|---|--------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|-------|--|
| 4 | • | • | • | • | • | • | • | • | • | • | • | ٠ | ٠ | ٠ | • | ٠ | • | ٠ | • | |
| _ | | | | | | | _ | | | | , | | | | | | | | ve oi | |

Reportable

compensation

from the

Reportable

compensation

from related

| 4 | Yes |
|---|-----|
| 5 | |
| 5 | |

Description of services

DENTAL SERVICES

DENTAL SERVICES

DENTAL SERVICES

DENTAL SERVICES

CONSULTING SERVICES

| Yes | |
|-----|--|
| | |
| | |
| | |

(C)

Compensation

7,261,094

2,629,398

2,464,132

1,462,316

1,329,666

Form 990 (2016)

| | services rendered to the organization? If "Yes," complete Schedule J for such person | |
|----|---|------|
| Se | ection B. Independent Contractors | |
| 1 | Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensate from the organization. Report compensation for the calendar year ending with or within the organization's tax year. | tion |

| Part | | | | | | | | | | Page 9 |
|--|---|---------------|--------------------------|--|---------------------------------------|------------|----------------------------------|-------------------------|--------------|--|
| | Check if Schedule O contains | a respo | onse or note to any | line in th (A Total re | 1) | Rela ex | (B) ited or empt iction | Unrel Unrel busir | ated ness | (D) Revenue excluded from tax under sections |
| | 1a Federated campaigns | 1a | | | | rev | renue | | | 512-514 |
| nts ints | b Membership dues | 1b | | | | | | | | |
| Grai nou | c Fundraising events | 1c | | | | | | | | |
| S. (A | d Related organizations | 1d | | | | | | | | |
| Gif ilar | e Government grants (contributions) | 1e | | | | | | | | |
| ns, | f All other contributions, gifts, grants, | | | | | | | | | |
| atio er | and similar amounts not included above | 1 f | | | | | | | | |
| Contributions, Giffs, Grants and Other Similar Amounts | g Noncash contributions included | | | | | | | | | |
| Cont and | in lines 1a-1f \$ | | _ | | | | | | | |
| | h Total.Add lines 1a-1f | • • | Business | Code | 0 | | | | | |
| Program Service Revenue | 2a DENTAL PREMIUMS | | Business | 524114 | 575,3 | 301,572 | 575,3 | 01,572 | | |
| Pe K | b — | | | | · · · · · · · · · · · · · · · · · · · | | | | | |
| - P | с — | | | | | | | | | |
| Serv | d | _ | | | | | | | | |
| an | e | | | | | | | | | |
| rogr | f All other program service revenu | е | 575.3 | 301,572 | | | | | | |
| <u> </u> | gTotal.Add lines 2a-2f | | <u> </u> | <u>, </u> | | | | _ | | T |
| | 3 Investment income (including divisional similar amounts) | dends, ı • | nterest, and other | | 2,020,903 | 3 | | | | 2,020,903 |
| | 4 Income from investment of tax-ex | empt bo | ond proceeds > | | | | | | | |
| | 5 Royalties | | | | (| | | | | |
| | (ı) Rea | al | (II) Personal | - | | | | | | |
| | | 164,639 | | | | | | | | |
| | b Less rental expenses | 85,962 | | | | | | | | |
| | c Rental income or | 78,677 | C |) | | | | | | |
| | (loss) d Net rental income or (loss) . | | | _ | 78,677 | 7 | | | | 78,677 |
| | (i) Secur | | (II) Other | | , 0,0,, | | | + | | 70,077 |
| | 7a Gross amount from sales of | 97,958 | (1) | | | | | | | |
| | assets other than inventory | 97,958 | | | | | | | | |
| | b Less cost or | | | - | | | | | | |
| | other basis and sales expenses | | | | | | | | | |
| | C Gain or (loss) | 97,958 | | | | | | | | |
| | d Net gain or (loss) | | • | <u> </u> | 97,958 | 3 | | 1 | | 97,958 |
| a | 8a Gross income from fundraising ev (not including \$ | ents of | | | | | | | | |
| muə | contributions reported on line 1c) See Part IV, line 18 | | 0 | | | | | | | |
| }ev | b Less direct expenses | . а | 0 | | | | | | | |
| erF | c Net income or (loss) from fundra | sıng ev | ents | J | (| | | | | |
| Other Revenue | 9a Gross income from gaming activi See Part IV, line 19 | ties | | | | | | | | |
| | See Fait IV, inte 15 | а | 0 | | | | | | | |
| | b Less direct expenses | ь | 0 | | | | | | | |
| | c Net income or (loss) from gaming | activit | ies > | | (| | | | | |
| | 10a Gross sales of inventory, less returns and allowances | | | | | | | | | |
| | | а | 0 | | | | | | | |
| | b Less cost of goods sold | b | 0 | | (| | | | | |
| | Net income or (loss) from sales of Miscellaneous Revenue | f invent | Business Code | | | 1 | | + | | + |
| | 11aMISCELLANEOUS INCOME | | 900099 | , | 155,976 | 5 | | | | 155,976 |
| | | | | | | | | | | |
| | b INVESTMENT IN SUBSIDIARY | | 900003 | 3 | 1,285,250 | | | | | 1,285,250 |
| | | | | | | <u>L</u> | | | | |
| | с | | | | | | | | | |
| | | | | | | | | | _ | |
| | d All other revenue | | | | | | | | | |
| | e Total. Add lines 11a-11d | | • | | 1,441,226 | 5 | | | | |
| | 12 Total revenue. See Instructions | • • | | | 578,940,336 | 5 | 575,301,57 | 2 | _ | 3,638,764 |
| | | | | | | | | | | Form 990 (2016) |

| Forn | n 990 (2016) | | | | Page 10 |
|------|---|----------------------|------------------------------|-------------------------------------|-------------------------|
| | t IX Statement of Functional Expenses on 501(c)(3) and 501(c)(4) organizations must complete all co | lumns All other orga | inizations must comp | lete column (A) | |
| | Check if Schedule O contains a response or note to any | - | • | | П |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraisingexpenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 | 570,850 | 570,850 | 3 | |
| 2 | Grants and other assistance to domestic individuals See Part IV, line 22 | 0 | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16 | 0 | | | |
| 4 | Benefits paid to or for members | 518,709,004 | 518,709,004 | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 3,848,276 | 3,155,586 | 692,690 | |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | 0 | | | |
| 7 | Other salaries and wages | 13,424,098 | 11,007,758 | 2,416,340 | _ |
| 8 | Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) | 2,665,948 | 2,186,077 | 479,871 | |
| 9 | Other employee benefits | 2,732,222 | 2,240,422 | 491,800 | |
| 10 | Payroll taxes | 1,066,636 | 874,642 | 191,994 | |
| 11 | Fees for services (non-employees) | | | | |
| a | Management | 0 | | | |
| b | Legal | 249,458 | 204,556 | 44,902 | |
| c | Accounting | 344,084 | 282,149 | 61,935 | |
| | Lobbying | 0 | | | |
| | Professional fundraising services See Part IV, line 17 | 0 | | | |
| | Investment management fees | 203,017 | 166,474 | 36,543 | |
| | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) | 3,188,722 | 2,614,752 | 573,970 | |
| 12 | Advertising and promotion | 1,738,431 | 1,425,513 | 312,918 | |
| | Office expenses | 3,490,968 | 2,862,594 | 628,374 | |
| | Information technology | 0 | , , | , | |
| | Royalties | 0 | | | |
| | Occupancy | 629,919 | 516,534 | 113,385 | |
| | Travel | 746,334 | 611,994 | 134,340 | |
| | Payments of travel or entertainment expenses for any federal, state, or local public officials | 0 | 011,551 | 13 1,3 10 | |
| 19 | Conferences, conventions, and meetings | 179,368 | 147,082 | 32,286 | |
| | Interest | . 0 | , | , | |
| | Payments to affiliates | 0 | | | |
| | Depreciation, depletion, and amortization | 365,962 | 300,089 | 65,873 | |
| | Insurance | 338,120 | 277,258 | 60,862 | |
| | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) | , | , | , | |
| | BOARD AND BUREAU DUES | 567,911 | 465,687 | 102,224 | |
| i | SERVICE BUREAU FEES | 11,074,356 | 9,080,972 | 1,993,384 | |
| | PUBLIC RELATIONS | 580,583 | 476,078 | 104,505 | |
| | d SERVICE AGREEMENTS | 519,704 | 426,157 | 93,547 | |
| | e All other expenses | 713,723 | 591,862 | 121,861 | |
| | Total functional expenses. Add lines 1 through 24e | 567,947,694 | 559,194,090 | 8,753,604 | 0 |
| | Joint costs. Complete this line only if the organization | 33.73.77,034 | 223,231,030 | 5,755,004 | |
| _5 | reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

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Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Page **11**

399.074

6,207,372

72,383,598

25.544.265

2.548,473

162.941.822

13,188,370

0

0

0

0

0

0

0

35.653.436

48,841,806

114,100,016

114,100,016

162.941.822

Form **990** (2016)

Form 990 (2016)

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15

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17

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32

33

34

Liabilities 22

Fund Balances

Assets or 30

Net

Prepaid expenses and deferred charges . 10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) . .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here lacktriangle and

Investments—program-related See Part IV, line 11

Tax-exempt bond liabilities

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

Total liabilities. Add lines 17 through 25 .

basis Complete Part VI of Schedule D

Intangible assets

Grants payable . . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Less accumulated depreciation

| check if Schedule o contains a response of note to any line in this Part IX | | | <u> </u> |
|---|--------------------------|---|---------------------------|
| | (A) Beginning of year | | (B) End of year |
| 1 Cash-non-interest-bearing | 0 | 1 | 0 |
| 2 Savings and temporary cash investments | 14,123,784 | 2 | 22,240,520 |

| 2 | Savings and temporary cash investments | 14,123,784 | 2 | 22,240,520 |
|---|---|------------|---|------------|
| 3 | Pledges and grants receivable, net | 0 | 3 | 0 |
| 4 | Accounts receivable, net | 32,640,505 | 4 | 33,618,520 |
| 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L | 0 | 5 | 0 |
| 6 | Loans and other receivables from other disqualified persons (as defined under | | | |

section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets Notes and loans receivable, net 0 Inventories for sale or use . . 0 0

14,748,096

8,540,724

10a

10b

251.105

5,777,095

68,885,123

24.259,016

2.434.982

148,371,610

13,113,155

9

10c

11

12

13

14

15

16

17

18

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21

23

24

25

26

27

28

29

30

31

32

33

34

0 19

0

0 22

0

33.850.176

46,963,331

101,408,279

101,408,279

148,371,610

☐ Both consolidated and separate basis

2c

3a

3b

Yes

No

Form 990 (2016)

Consolidated basis

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

Separate basis

Audit Act and OMB Circular A-133?

Additional Data

Software ID: Software Version:

EIN: 43-0908349

Name: DELTA DENTAL OF MISSOURI

Form 990 (2016)

Form 990, Part III, Line 4a:

DELTA DENTAL OF MISSOURI IS A PREPAID DENTAL INSURANCE COMPANY IN 2016, DELTA DENTAL PROCESSED 3,072,213 CLAIMS FOR DENTAL SERVICES

Form 990, Part III, Line 4b: DENTAL HEALTH THEATER - SEE SCHEDULE O

Form 990, Part III, Line 4c: LAND OF SMILES - SEE SCHEDULE O

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related any hours and a director/trustee) organization organizations for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former MISC) MISC) employee

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26,650

27,700

26,900

31,100

51,000

20,600

18,900

31,100

27,950

(F)

Estimated

compensation

from the

related organizations

0

0

0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| | organizations below dotted line) | Individual trustee or director | Institutional Trustee |
|----------------------|--|-----------------------------------|-----------------------|
| William J Bender | 2 0 | | |
| | | X | |
| DIRECTOR / TREASURER | 0 0 | | |
| Brian Berglund | 2 0 | | |

Brian Berglund

Richard W Braun

Rosemary A Bishop

Robert E Butler

Johnny Custardo

DIRECTOR

DIRECTOR

HR Redohl

DIRECTOR

James W Rhea

Mark S Mancin

Deborah J Patterson

DIRECTOR / SECRETARY

DIRECTOR / BOARD CHAIRMAN

DIRECTOR - EFFECTIVE 11/4/16

DIRECTOR / 1ST VICE CHAIRMAN

......

......

DIRECTOR

DIRECTOR

Compensated Employees, and Independent Contractors (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099-Highest complement organization and Individual to or director Office Former Key employed Institutional organizations MISC) MISC) related below dotted organizations line)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| | | <u> </u> | กับรับษะ | | שיי | ensated | | | |
|---|-----|----------|----------|---|-----|---------|--------|---|--|
| Edward C Robison DIRECTOR / 2ND VICE CHAIRMAN | 2 0 | × | | × | | | 17,450 | 0 | |
| Timothy S Taylor DIRECTOR | 2 0 | × | | | | | 24,800 | 0 | |

| Tilliothy 5 Taylor | | l _x | | | 24,800 | 0 | (|
|-------------------------------|-----|----------------|--|--|--------|---|---|
| DIRECTOR | 0 0 | ^ | | | 21,000 | C | |
| Gary R Williams | 2 0 | ., | | | 2.450 | | _ |
| DIRECTOR - EFFECTIVE 11/4/16 | 0.0 | × | | | 3,150 | U | |
| Joshua Whitford | 2 0 | V | | | 22 500 | 0 | |
| DIRECTOR - TERM ENDED 11/4/16 | | ^ | | | 23,500 | U | |

| DIRECTOR - EFFECTIVE 11/4/16 | 0 0 | Х | | | 3,150 | 0 | C |
|---|-----|---|--|--|--------|---|---|
| Joshua Whitford DIRECTOR - TERM ENDED 11/4/16 | 2 0 | X | | | 23,500 | 0 | C |
| Mark R Zust | 2 0 | | | | | 0 | |

| DIRECTOR - EFFECTIVE 11/4/16 | 0 0 | ^ | | | 3,130 | 0 | | |
|-------------------------------|-----|----|--|--|--------|---|--|---|
| Joshua Whitford | 2 0 | × | | | 23.500 | 0 | | (|
| DIRECTOR - TERM ENDED 11/4/16 | 0 0 | '' | | | 25,555 | 0 | | |
| Mark R Zust | 2 0 | l | | | 0 | 0 | | (|
| DIDECTOR FEFECTIVE 11/4/16 | | l | | | | l | | |

| | 0.0 | | | | | | |
|-------------------------------|-----|------|--|--|--------|---|---|
| Joshua Whitford | 2 0 | ., | | | | | |
| DIRECTOR - TERM ENDED 11/4/16 | 0 0 | × | | | 23,500 | 0 | 0 |
| Mark R Zust | 2 0 | × | | | 0 | 0 | 0 |
| DIRECTOR - EFFECTIVE 11/4/16 | 0 0 | l '' | | | | 3 | |
| | | | | | | | |

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3,150

552,685

489,073

236,164

203,837

127,112

174,040

19,603

28,689

0

0

2 0

0 0 55 0

0.0 55 0

0 0 55 0

0 0

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Х

William M Edwards

E B ROB GOREN

RONALD E INGE

PRESIDENT & CEO

BARBARA C BENTRUP

CHIEF DENTAL OFFICER

JONATHAN R JENNINGS

CHIEF ACTUARY/VP UNDERWRITING

CFO & CORPORATE COUNSEL

DIRECTOR - EFFECTIVE 11/4/16

Compensated Employees, and Independent Contractors (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related any hours and a director/trustee) organization organizations for related (W-2/1099-(W-2/1099organization and

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| | organizations below dotted line) | ndradual trustee or director | Institutional Trustee | Xfice: | ey employee | highest compensated | -ormer | MISC) | MISC) | related organizations |
|-------------------------------|--|---------------------------------|-----------------------|--------|-------------|---------------------|--------|---------|-------|--------------------------|
| PAMELA A MARTIN | 55 0 | | | | | | | | | |
| VP & COO | | | | X | | | | 314,186 | 0 | 101,746 |
| | 0 0 | | | | | | | | | |
| KARL A MUDRA | 55 0 | | | | | | | | | |
| CHIEF INFORMATION OFFICER | 0 0 | | | X | | | | 347,221 | 0 | 93,956 |
| EDWARD A PATTAROZZI | 55 0 | | | | | | | | | |
| | | | | × | | | | 475,950 | 0 | 148,908 |
| CHIEF SALES/MARKETING OFFICER | 0 0 | | | | | | | | | |
| JANICE M LEES | 50 0 | | | | | | | | | |
| | | l | I | I | I | Ιx | 1 | 196.123 | l o | 72.981 |

(F)

Estimated

compensation

from the

52,277

58,655

39,750

| CHIEF SALES/MARKETING OFFICER | 0 0 | | | | ., 3,333 | Š | _ |
|-------------------------------|------|--|-----|----|----------|------|---|
| JANICE M LEES | 50 0 | | | < | 196,123 | 0 | |
| VP BOARD RELATIONS | 0 0 | | | ^ | 190,123 | Ŭ | |
| HENRY S LAFFITTE | 50 0 | | | X | 396,087 | 0 | |
| VD SALES & ACCOUNT MANAGEMENT | | | I I | ^` |] | ı "I | |

| | | l | l | I x I | | 196,123 | i 0! | i |
|--------------------------------|------|---|---|-------|--|---------|------|---|
| VP BOARD RELATIONS | 0 0 | | | | | | | |
| HENRY S LAFFITTE | 50 0 | | | x | | 396,087 | | |
| VP, SALES & ACCOUNT MANAGEMENT | 0 0 | | | _ ^ | | 330,007 | Ŭ | |
| | E0.0 | | | | | | | |

| *** *********************************** | 0.0 | | | | | | 1 |
|---|------|--|--|---|---------|---|---|
| HENRY S LAFFITTE | 50 0 | | | | | | |
| VP, SALES & ACCOUNT MANAGEMENT | 0 0 | | | Х | 396,087 | 0 | |
| VICKI I KATZEEY | 50 0 | | | | | | |

| | 0.0 | | | | | | |
|--------------------------------|------|--|--|---|---------|---|----|
| HENRY S LAFFITTE | 50 0 | | | | | | |
| VP, SALES & ACCOUNT MANAGEMENT | 0 0 | | | X | 396,087 | 0 | 54 |
| VICKI L KATZFEY | 50 0 | | | | | | |

| HENRY S LAFFITTE | 50 0 | | | | | | |
|--------------------------------|------|--|--|---|---------|---|--------|
| VP, SALES & ACCOUNT MANAGEMENT | 0 0 | | | Х | 396,087 | 0 | 54,506 |
| VICKI L KATZFEY | 50 0 | | | | | | |
| | | | | Х | 209,939 | 0 | 57,073 |

| VP, SALES & ACCOUNT MANAGEMENT | 0 0 | | | ,, | 050,000 | | |
|--------------------------------|------|--|--|----|---------|---|--------|
| VICKI L KATZFEY | 50 0 | | | × | 209,939 | 0 | 57,073 |
| NATIONAL ACCOUNT EXECUTIVE | 0 0 | | | | | | |

Х

Х

213,425

339,846

| VICKI E KATZFEY | | | | l _x | 209,939 | ام | |
|----------------------------|------|--|--|----------------|---------|----|--|
| NATIONAL ACCOUNT EXECUTIVE | 0 0 | | | | | | |
| ROBERT WOZNIAK | 50 0 | | | | | | |
| | | | | l x | 207,144 | 0 | |

0 0 50 0

> 0 0 0.0

> 0 0

ACCOUNT EXECUTIVE

MANAGER, CORPORATE COMPLIANCE

PRESIDENT & CEO (FORMER)

ELLEN R SAMUELS

DAVID W HAYNES

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

As Filed Data -

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

DLN: 93493318096087 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number DELTA DENTAL OF MISSOURI 43-0908349 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? □ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the 2 following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D Schedule D (Form 990) 2016

d Equipment .

| | edule D (Form 990) 2016 | | | | | | | | Page 2 |
|--------|--|------------------------|---------------------------------|---------------|---------------|------------------------------|----------------|--------------|------------------|
| Par | t IIII Organizations Maintainii | ng Collections o | f Art, Histo | rical Tr | easures, | , or Other | Similar Ass | ets (cont | inued) |
| 3 | Using the organization's acquisition, a items (check all that apply) | ccession, and other | records, checl | k any of | the followi | ng that are a | significant us | e of its col | lection |
| а | Public exhibition | | d | | Loan or ex | xchange prog | ırams | | |
| b | Scholarly research | | е | | Other | | | | |
| c | Preservation for future generation | ons | | | | | | | |
| 4 | Provide a description of the organizati Part XIII | on's collections and | explain how t | hey furth | er the org | anızatıon's ex | kempt purpose | e in | |
| 5 | During the year, did the organization sassets to be sold to raise funds rather | | | | | | nlar | ☐ Yes | □ No |
| Pa | rt IV Escrow and Custodial Ar Complete if the organizatio X, line 21. | _ | on Form 99 | 0, Part | IV, line 9 | , or reporte | ed an amoun | | n 990, Part |
| 1a | Is the organization an agent, trustee, included on Form 990, Part X? | custodian or other i | ntermediary fo | or contrib | outions or o | other assets | | ☐ Yes | □ No |
| | 75 IV. | | | | | | A | | |
| b c | If "Yes," explain the arrangement in P Beginning balance | art XIII and comple | te the followin | g table | | 1c | Am | nount | |
| d | 5 | | | | | 1d | | | |
| e | | | | | | 1e | | | |
| f | Ending balance | | | | | 1f | | | |
| 2a | Did the organization include an amour | t on Form 990 Par | t X line 21 fo | r escrow | or custodi | | ability? | | |
| | _ | • | | | | | , | ∐ Yes | ∐ No □ |
| b | II 100, explain the arrangement in t | | | | | | | | |
| Pā | art V Endowment Funds. Comp | | | | | | | | |
| 1 3 | Beginning of year balance | (a)Current | year (b) | Prior year | (c)1v | vo years back | (d)Three years | back (e) | Four years back |
| | Contributions | • | | | | | | | |
| | Net investment earnings, gains, and los | 505 | | | | | | | |
| | Grants or scholarships | 363 | | | | | | | |
| | Other expenditures for facilities and programs | | | | | | | | |
| f | Administrative expenses | | | | | | | | |
| | End of year balance | | | | | | | | |
| 2 | Provide the estimated percentage of t | ne current year end | halance (line | 1a colur | nn (a)) he | ld ac | | | |
| - a | Board designated or quasi-endowmen | • | balance (iii)e | 19, 20141 | iiii (a)) iic | | | | |
| b | Permanent endowment ► | | | | | | | | |
| c | | | | | | | | | |
| C | The percentages on lines 2a, 2b, and | oc should equal 100 | % | | | | | | |
| 3а | | · | | at are he | eld and adr | ministered fo | r the | | Yes No |
| | (i) unrelated organizations | | | | | | | 3a(i) | |
| b | (ii) related organizations If "Yes" on 3a(II), are the related orga | nızatıons lısted as re | equired on Sch | nedule Ri | , | | | 3a(ii) 3b | |
| 4 | Describe in Part XIII the intended use | | n's endowmen | t funds | | | | | |
| Pa | rt VI Land, Buildings, and Equ | | 001 |) De 1 |) / lon - d d | - C F: | 000 B- : | V l | |
| | Complete if the organization Description of property (a) Co | n answered 'Yes' | on Form 990 (b)Cost or other | , | | la. See For Accumulated d | | | O. look value |
| | | nvestment) | (2)0000 01 0016 | 54515 (0 | | | colacion | (4) | |
| 12 | Land | | | 1.35 | 0,000 | | | | 1,350,000 |
| | Buildings | | | | 5,736 | | 2,902,998 | | 4,132,738 |
| | Leasehold improvements | | | - | 5,945 | | 1,433,465 | | 322,480 |

85,919

316,235

6,207,372

1,575,675

2,628,586

1,661,594

2,944,821

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

| | | | | | 90, Part IV, line 11b. |
|--|--|-------------------|-------------------------------|---|--|
| | See Form 990, Part X, line 12. (a) Description of security or category (including name of security) | | (b)Book value | | nod of valuation of-year market value |
| (1)Financial | | | | | , |
| (3)Other | reid equity interests | | | | |
| (A) | | | | | |
| (B) | | | | | |
| (C) | | | | | |
| (D) | | | | | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| | n (b) must equal Form 990, Part X, col (B) line 12) | | • | | |
| Part VIII | Investments—Program Related. Comple See Form 990, Part X, line 13. | ete if the organ | ization answe | ered 'Yes' on Form | 990, Part IV, line 11c. |
| | (a) Description of investment | (b) Book | (value | | nod of valuation of-year market value |
| (1)INVEST (1) | IN ADVANTICA HLDG CO | | 25,544,265 | | С |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| | n (b) must equal Form 990, Part X, col (B) line 13) | | 25 544 265 | | |
| Part IX | Other Assets. Complete if the organization ans | wered 'Yes' on Fe | 25,544,265 orm 990, Part : | IV, line 11d See Form | 1 |
| (1) | (a) Desc | ription | | | (b) Book value |
| (2) | | | | | |
| | | | | | |
| (3) | | | | | |
| | | | | | |
| (4) | | | | | |
| (4) | | | | | |
| (4) (5) (6) | | | | | |
| (4) (5) (6) (7) | | | | | |
| (4) (5) (6) (7) | | | | | |
| (4) (5) (6) (7) (8) (9) | umn (b) must equal Form 990, Part X, col (B) line 15 | 5) . | | | . • |
| (4) (5) (6) (7) (8) (9) | omn (b) must equal Form 990, Part X, col (B) line 19 Other Liabilities. Complete if the organization | | | | |
| (4) (5) (6) (7) (8) (9) Total. (Colu | | | | 990, Part IV, line | |
| (4) (5) (6) (7) (8) (9) Total. (Colument X | Other Liabilities. Complete if the organizations of the See Form 990, Part X, line 25. | | Yes' on Form | 990, Part IV, line | |
| (4) (5) (6) (7) (8) (9) Total. (Column Part X 1. (1) Federal (1) | Other Liabilities. Complete if the organizar See Form 990, Part X, line 25. (a) Description of liability income taxes | | Yes' on Form | o 990, Part IV, line value | |
| (4) (5) (6) (7) (8) (9) Total. (Colu Part X 1. (1) Federal I | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS | | Yes' on Form | 0 29,493,873 | |
| (4) (5) (6) (7) (8) (9) Total. (Colu Part X 1. (1) Federal I | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS | | Yes' on Form | 0 29,493,873 984,130 | |
| (4) (5) (6) (7) (8) (9) Total. (Colu Part X 1. (1) Federal I | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS | | Yes' on Form | 0 29,493,873 | |
| (4) (5) (6) (7) (8) (9) Total. (Column Part X 1. (1) Federal IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS | | Yes' on Form | 0 29,493,873 984,130 | |
| (4) (5) (6) (7) (8) (9) Total. (Colument X) 1. (1) Federal Incurred ESTIMATE UNEARNED FEXPERIENCE ADVANCE DI | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS INPAID CLAIM PROCESS PREMIUMS E RATED CREDIT LIAB | | Yes' on Form | 0 29,493,873 984,130 4,731,306 | |
| (4) (5) (6) (7) (8) (9) Total. (Column Part X 1. (1) Federal Incurred E ESTIMATE U UNEARNED E EXPERIENCE ADVANCE DI (6) | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS INPAID CLAIM PROCESS PREMIUMS E RATED CREDIT LIAB | | Yes' on Form | 0 29,493,873 984,130 4,731,306 | |
| (4) (5) (6) (7) (8) (9) Total. (Column Part X 1. (1) Federal IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS INPAID CLAIM PROCESS PREMIUMS E RATED CREDIT LIAB | | Yes' on Form | 0 29,493,873 984,130 4,731,306 | |
| (4) (5) (6) (7) (8) (9) Total. (Columnation of the columnation of the | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS INPAID CLAIM PROCESS PREMIUMS E RATED CREDIT LIAB | | Yes' on Form | 0 29,493,873 984,130 4,731,306 | |
| Part X 1. (1) Federal INCURRED E ESTIMATE U UNEARNED E EXPERIENCE ADVANCE DI (6) (7) (8) (9) | Other Liabilities. Complete If the organizar See Form 990, Part X, line 25. (a) Description of liability Income taxes BUT UNREPORTED CLAIMS INPAID CLAIM PROCESS PREMIUMS E RATED CREDIT LIAB | | Yes' on Form | 0 29,493,873 984,130 4,731,306 | |

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2

b

c

d

е

3

4

5

1

2

b

d

3

4

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b

C 5

Part XIII

Part XII

Other losses .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Schedule D (Form 990) 2016

Page 4

Investmen Other (Des Add lines 4

Add lines 2a through 2d . . .

Subtract line 2e from line 1 .

Donated services and use of facilities .

Recoveries of prior year grants . . . Other (Describe in Part XIII) . .

| | Co | mplete | if the o | raanızat | ion answ | e |
|-------------------------------------|-------------------------|------------|-----------|-------------|---------------|----|
| XIII Rec | onciliatio | n of E | xpense | s per A | udited F | i |
| Total revenue Add lines | 3 and 4c. | (This mi | ust equal | Form 99 | 0, Part I, l | 11 |
| Add lines 4a and 4b . | | | | | | |
| Other (Describe in Part > | (III) | | | | | |
| Investment expenses no | t ıncluded | on Form | 990, Par | t VIII, lın | e 7b . | |
| Amounts included on For | m 990, Pa | rt VIII, I | ıne 12, b | ut not on | lıne 1 | |
| | | | | | | |

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Other (Describe in Part XIII)

Supplemental Information

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . .

| | | | • | • | | | | |
|----------|-------|-----|----|-----|----|----|------|---|
| | | | | | | | | |
| | 4a | | | | | | | |
| | 4b | | | | | | | |
| | | | | | | | | |
| ine 12) | | | | | | | | |
| inanci | al St | ate | me | nts | Wi | th | Expe | 2 |
| | | | | | | | | |

2a

2b

2c

2d

4b

Explanation

2a

2b

2c

2d

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

| 4c | |
|-------------------------|------------|
| 5 | |
| i ses p e 12a |) (|
| 1 | |
| | |

4c

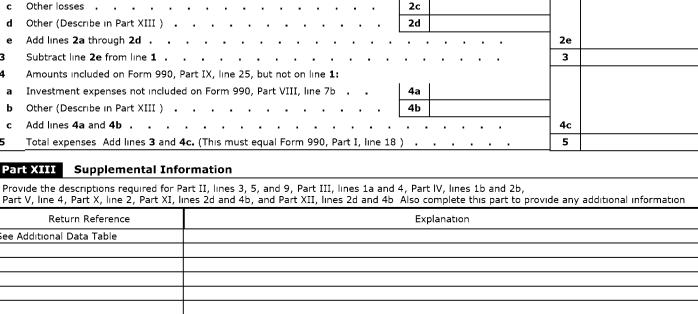
2e

3

| es per Return. 12a. | | | | | | |
|-------------------------------|--|--|--|--|--|--|
| 1 | | | | | | |
| | | | | | | |
| 2e | | | | | | |
| 3 | | | | | | |
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|---|---|---|---|---|
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| _ | _ | _ | _ | _ |
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Schedule D (Form 990) 2015



Complete if the organization answered 'Yes' on Form 990, Part IV, li Total expenses and losses per audited financial statements . Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . Prior year adjustments Other (Describe in Part XIII) . Subtract line 2e from line 1 .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Total revenue, gains, and other support per audited financial statements

| Page 5 | Schedule D (Form 990) 2015 |
|---------------|--|
| tinued) | Part XIII Supplemental Information (co |
| Explanation | Return Reference |
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Schedule D (Form 990) 2016

| Supplemental Information | |
|---|--|
| Return Reference | Explanation |
| SCHEDULE D, PART X, TEXT OF FIN 48 FOOTNOTE | FIN 48 FOOTNOTE THE ORGANIZATION IS EXEMPT FROM INCOME TAXES UNDER SECTION 501 OF THE INTE RNAL REVENUE CODE AND A SIMILAR PROVISION OF STATE LAW ADVANTICA HOLDING COMPANY AND ITS WHOLLY-OWNED SUBSIDIARIES ARE SUBJECT TO BOTH FEDERAL AND STATE INCOME TAXES AND ACCOUNT FOR INCOME TAXES IN ACCORDANCE WITH INCOME TAX ACCOUNTING GUIDANCE (ASC 740 INCOME TAXES) THE INCOME TAX ACCOUNTING GUIDANCE (RSC 740 INCOME TAXES) THE INCOME TAX ACCOUNTING GUIDANCE (RSC 740 INCOME TAXES) THE INCOME TAX ACCOUNTING GUIDANCE RESULTS IN TWO COMPONENTS OF INCOME TAXE XPENSE FOR THE INCOME TAXE XPENSE REFLECTS TAXES TO BE PAID OR REFUNDED FOR THE CURRENT PERIOD BY APPLYING THE PROVISIONS OF THE ENACTED TAX LAW TO THE TAXABLE INCOME OR EXCESS OF DEDUCTIONS OVER REVENUES THE COMPANY DETERMINES DEFERRED INCOME TAXES USING THE LIABILITY (OR BALANCE SHEET) METHOD UNDER THIS METHOD, THE NET DEFERRED TAX ASSET OR LIAB ILITY IS BASED ON THE TAX EFFECTS OF THE DIFFERENCES BETWEEN THE BOOK AND TAX BASES OF ASS ETS AND LIABILITIES, AND ENACTED CHANGES IN TAX RATES AND LAWS ARE RECOGNIZED IN THE PERIOD IN WHICH THEY OCCUR DEFERRED INCOME TAX EXPENSE RESULTS FROM CHANGES IN DEFERRED TAX AS SETS AND LIABILITIES BETWEEN PERIODS DEFERRED TAX ASSETS ARE REDUCED BY A VALUATION ALLOWA NCE IF, BASED ON THE WEIGHT OF EVIDENCE AVAILABLE, IT IS MORE LIKELY THAN NOT THAT SOME PO RITION OR ALL OF A DEFERRED TAX ASSET WILL NOT BE REALIZED UNCERTAIN TAX POSITIONS ARE REC OGNIZED IF IT IS MORE LIKELY THAN NOT, BASED ON THE TECHNICAL MERITS, THAT THE TAX POSITION OF THE RELATED APPEALS OR LITIGATION PROCESSES, IF ANY A TAX POSITION THAT MEETS THE MORE-LIKELY-THAN-NOT RECOGNITION THRESHOLD IS INITIALLY AND SUBSEQUENTLY MEASURED AS THE LARGEST AMOUNT OF TAX BENEFIT THAT HAS A GREATER THAN 50 PERCENT, THE TERM FOR MORE THAN THAS FULL KNOWLEDGE OF ALL RELEVANT IN FORMATION THE ERRORS THAN THAT HAS FULL KNOWLEDGE OF ALL RELEVANT IN FORMATION THE SHOLD CONSIDERS THE FACTS, CIRCUMSTANCES AND INFORMATION AVAILABLE AT THE REPORTING DATE AND IS SUBSIDIANCE AND ALJOHANCE AN |

| Supplemental Information | |
|--|---|
| Return Reference | Explanation |
| SCHEDULE D, PART X, TEXT OF FIN 48 FOOTNOTE | ALUATION ALLOWANCE HAS BEEN RECORDED AGAINST THESE DEFERRED TAX ASSETS AT DECEMBER 31, 201 6 AND 2015 THE ORGANIZATION AND ITS SUBSIDIARIES ARE CURRENTLY OPEN TO EXAMINIATION UNDER THE STATUE OF LIMITATIONS BY THE INTERNAL REVENUE SERVICE AND STATES IN WHICH IT FILES FO R THE YEARS ENDED DECEMBER 31, 2013 THROUGH 2016 |

Supplemental Information

| efile GRAPHIC print - DO | NOT PROCESS | As Filed Data - | | | | D | LN: 93493318096087 |
|--|------------------------------------|---|--|--|---|---|------------------------------------|
| Schedule I (Form 990) Department of the Treasury Internal Revenue Service | Governments mplete if the organiza | Other Assistance to Organizations, and Individuals in the United States Ition answered "Yes," on Form 990, Part IV, line 21 or 22. Attach to Form 990. It (Form 990) and its instructions is at www.irs.gov/form990 . | | | | OMB No 1545-0047 2016 Open to Public Inspection | |
| Name of the organization | | | | | | Employer identi | fication number |
| DELTA DENTAL OF MISSOURI | | | | | | 43-0908349 | |
| Part I General Inform | nation on Grants | and Assistance | | | | - | |
| 1 Does the organization mai the selection criteria used | | | | | for the grants or assistance | e, and | ☑ Yes ☐ No |
| 2 Describe in Part IV the org | janızatıon's procedur | es for monitoring the us | se of grant funds in the Ur | ited States | | | |
| | | | nd Domestic Governme ditional space is needed | nts. Complete if the or | rganızatıon answered "Yes" | on Form 990, Part IV, li | ne 21, for any recipient |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| | | - | | | | | 12 |
| For Paperwork Reduction Act Noti | | | | Cat No 50055 | | | chedule I (Form 990) 2016 |

(2) (3)

(4) (5)

DETERMINE THE BENEFITS OF DELTA DENTAL'S PARTICIPATION

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Schedule I (Form 990) 2016

SCHEDULE I, PART I, LINE 2

Part III

PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS IN THE U.S. DELTA DENTAL MAINTAINS RECORDS TO SUBSTANTIATE THE AMOUNT OF ASSISTANCE THAT

IT PROVIDES TO THE COMMUNITY ORGANIZATIONS DELTA DENTAL WORKS WITH THE INDIVIDUAL ORGANIZATIONS TO UNDERSTAND THEIR MISSIONS AND TO

Page **2**

Schedule I (Form 990) 2016

(6) (7)

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Part IV

Explanation Return Reference

Additional Data

Software ID: Software Version:

44-6000987

90-0293508

EIN: 43-0908349

Name: DELTA DENTAL OF MISSOURI

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government assistance other)

250,000

62,000

MISSOURI DEPT OF HEALTH &

JEFFERSON CITY, MO 65102 DENTAL LIFELINE NETWORK

JEFFERSON CITY, MO 65110

SENIOR SERVICE PO BOX 570

PO BOX 105919

STATE OF MO

501(C)(3)



GENERAL SUPPORT

GENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 20-1287939 501(C)(3) 50.000 37.439 BOOK SUPPLIES / SERVICES GIVE KIDS A SMILE IGENERAL SUPPORT 10 WORTHINGTON DR MD HEIGHTS, MO 63043 56-2032690 501(C)(3) 50,000 GENERAL SUPPORT SOUTH CAROLINA DENTAL CARE FOUNDATION

120 STONEMARK LANE COLUMBIA, SC 29210

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 43-0917230 501(C)(3) 36.075 IGENERAL SUPPORT MYRTLE HILLIARD DAVIS -COMP HEALTH CENTER

IGENERAL SUPPORT

TRUMAN MEDICAL CNTR 43-1194064 501(C)(3) 20,000 CHARITABLE FOUNDATION

2310 HOLMES

KANSAS CITY, MO 64108

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 43-1371143 501(C)(3) 15.000 IGENERAL SUPPORT RONALD MCDONALD HOUSE CHARITIES 949 F PRIMROSE ST

IGENERAL SUPPORT

15.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

SPRINGFIELD, MO 65807
PALMETTO HEALTH
FOUNDATION

1600 MARION ST PO BOX, SC 29202 57-0725699

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 43-0653618 501(C)(3) 10.750 YWCA METRO ST LOUIS IGENERAL SUPPORT 3820 WEST PINE BLVD

ST LOUIS, MO 63108 CAREFIRST CAROLINA 55-0839537 501(C)(3) 7,000 FOUNDATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

GENERAL SUPPORT 201 S 5TH ST HARTSVILLE, SC 29550

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 13-1632524 501(C)(3) 6.850 AMERICAN LUNG ASSOCATION IGENERAL SUPPORT 55 W WACKER DR

GENERAL SUPPORT

CHICAGO, IL 60601

AMERICAN PARKINSON 13-1962771 501(C)(3) 5,500

DISEASE ASSOCIATION 135 PARKINSON AVE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

STATEN ISLAND, NY 10305

DLN: 93493318096087

OMB No 1545-0047

2015

Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.qov/form990.

Open to Public Inspection

Treasury Internal Revenue Service

Department of the

Employer identification number Name of the organization DELTA DENTAL OF MISSOURI 42 0000240

| | | | 43-0908349 | | | |
|----|---|-----------|---|----------|-----|----|
| Pa | rt I Questions Regarding Compensation | 1 | | | | |
| | | | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization prov 990, Part VII, Section A, line 1a Complete Part III | | | | | |
| | □ First-class or charter travel | Ľ | Housing allowance or residence for personal use | | | |
| | Travel for companions | Г | Payments for business use of personal residence | | | |
| | Tax idemnification and gross-up payments | Ľ | Health or social club dues or initiation fees | | | |
| | □ Discretionary spending account | Γ | Personal services (e g , maid, chauffeur, chef) | | | |
| b | If any of the boxes in line 1a are checked, did the orgenumbursement or provision of all of the expenses de | | | 1b | Yes | |
| 2 | Did the organization require substantiation prior to redirectors, trustees, officers, including the CEO/Exec | | · · · · · · · · · · · · · · · · · · · | 2 | Yes | |
| 3 | Indicate which, if any, of the following the filing organ organization's CEO/Executive Director Check all th used by a related organization to establish compensi | at apply | y Do not check any boxes for methods | | | |
| | Compensation committee | Г | Written employment contract | | | |
| | Independent compensation consultant | Ľ | Compensation survey or study | | | |
| | Form 990 of other organizations | Ľ | Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed on Form 990, or a related organization | Part VI | I, Section A, line 1a with respect to the filing organization | | | |
| а | Receive a severance payment or change-of-control p | paymen | t? | 4a | | No |
| b | Participate in, or receive payment from, a supplemen | ital non | qualified retirement plan? | 4b | Yes | |
| c | Participate in, or receive payment from, an equity-ba | sed coi | mpensation arrangement? | 4c | | No |
| | If "Yes" to any of lines 4a-c, list the persons and pro | | · - | | | |
| | Only 501(c)(3), 501(c)(4), and 501(c)(29) organizat | ions mu | ust complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A compensation contingent on the revenues of | , line 1a | a, did the organization pay or accrue any | | | |
| а | The organization? | | | 5a | | No |
| b | Any related organization? | | | 5b | | No |
| | If "Yes," on line 5a or 5b, describe in Part III | | | | | |
| 6 | For persons listed on Form 990, Part VII, Section A compensation contingent on the net earnings of | , line 1a | a, did the organization pay or accrue any | | | |
| а | The organization? | | | 6a | | No |
| b | Any related organization? | | | 6b | | No |
| | If "Yes," on line 6a or 6b, describe in Part III | | | | | |
| 7 | For persons listed on Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," d | | | 7 | | No |
| 8 | Were any amounts reported on Form 990, Part VII, p | | | <u> </u> | | |
| | subject to the initial contract exception described in | | | | | |
| | ın Part III | | | 8 | | Νo |
| 9 | If "Yes" on line 8, did the organization also follow the section 53 4958-6(c)? | e rebutt | able presumption procedure described in Regulations | 9 | | |

| Schedule J (Form 990) 2015 | | | | | | | Page Z |
|---|--------------------------|---|---|--------------------------------|------------------------|----------------------|--|
| Part III Officers, Directors | , Trustees, Key Er | nployees, and Hig | hest Compensate | ed Employees. Use | duplicate copies if | additional space is | needed. |
| For each individual whose compensal instructions, on row (ii) Do not list al Note. The sum of columns (B)(i)-(iii) | ny individuals that are | not listed on Form 990 | , Part VII | • , , | - | · | |
| (A) Name and Title | (B) Breakdown of | f W-2 and/or 1099-MIS | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation in |
| | Base (1) compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | column(B) reported as deferred on prior Form 990 |

Cahadula 1 (Farm 000) 201 F

See Additional Data Table

Page **3**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Schedule J (Form 990) 2015

Return Reference

INFORMATION REGARDING BENEFITS PROVIDED A HOUSING ALLOWANCE WAS PROVIDED TO THE FOLLOWING EMPLOYEES JONATHAN

ITENNINGS AND RONALD INGE THESE AMOUNTS ARE TREATED AS TAXABLE COMPENSATION. HEALTH CLUB DUES WERE PAID FOR THE FOLLOWING EMPLOYEES. DAVID HAYNES AND EDWARD PATTAROZZI, THESE AMOUNTS ARE TREATED AS TAXABLE COMPENSATION

SCHEDULE J, PART I, LINE 4B

SCHEDULE J. PART I. LINE 1A

PARTICIPATED IN THIS PLAN DURING 2016 WERE THE FOLLOWING DAVID HAYNES, BARBARA BENTRUP, E B ROB GOREN, JANICE LEES,

PAMELA MARTIN, EDWARD PATTAROZZI, AND KARL MUDRA ALL INCREASES IN THE PROJECTED BENEFIT ACCRUALS FOR THIS DBDCP ARE

HAYNES \$ 57,751 - JANICE LEES \$ 18,601

REPORTED ANNUALLY IN THE FORM 990 FOR EACH PARTICIPANT IT IS IMPORTANT TO NOTE THAT SEVERAL PARTICIPANTS IN THIS

PROGRAM ARE NOT YET VESTED, YET THE INCREASE IN THE VALUE OF THE COMPANYS ACCRUAL HAS TO BE REPORTED ANNUALLY AS COMPENSATION IN THE FORM 990 FOR EACH OF THE PARTICIPANTS WHEN THERE WAS NO BENEFIT VALUE TO THEM PERSONALLY IF PARTICIPANTS LEAVE THE COMPANY PRIOR TO MEETING THE AGE AND SERVICE REQUIREMENTS, THERE IS NO BENEFIT PAYABLE

Explanation

NAMES, AMOUNTS, AND DETAILS OF ARRANGEMENTS THE ORGANIZATION HAS A NONQUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT IPLAN FOR THE BENEFIT OF CERTAIN EMPLOYEES TO RECEIVE CONTRIBUTIONS IN EXCESS OF THE LIMITATIONS IMPOSED BY THE INTERNAL REVENUE CODE ON STANDARD EMPLOYEE PENSION PLANS. AMOUNTS PAID DURING 2016 FOR THE FOLLOWING INDIVIDUALS WERE - BARBARA BENTRUP \$ 19.067 - E B ROB GOREN \$ 15.781 - KARL MUDRA \$ 6.317 - PAMELA MARTIN \$ 1.233 - EDWARD PATTAROZZI \$ 12.720 THE ORGANIZATION HAS AN UNFUNDED NONOUALIFIED, DEFINED BENEFIT DEFERRED COMPENSATION PLAN (DBDCP) FOR ITS

SENIOR LEVEL EXECUTIVES, WITH VESTING OVER 10 TO 15 YEARS OF SERVICE TO THE ORGANIZATION THE ACTUARIALLY DETERMINED LIABILITY IS BASED UPON ASSUMPTIONS FOR REMAINING YEARS OF SERVICE UNTIL RETIREMENT, PROJECTED SALARIES FOR THE FINAL THREE YEARS OF SERVICE, AND A PREDETERMINED BENEFIT PERCENTAGE BASED UPON THE PARTICIPANTS POSITION INDIVIDUALS WHO

SCHEDULE J, PART II, COLUMN C INCLUDES THESES AMOUNTS FOR THE INCREASES IN THE COMPANYS ACCRUAL THE AMOUNTS PER PARTICIPANT ARE - BARBARA BENTRUP \$ 113.961 - E B ROB GOREN \$ 58.368 - PAMELA MARTIN \$ 42.278 - KARL MUDRA \$ 27.570 - $|\mathsf{JANICELEES\$37,331-EDWARD\,PATTAROZZI\$87,979\,$ AMOUNTS PAID UNDER THE PLAN IN 2016 PER PARTICIPANT WERE $\,$ - DAVID

Schedule J (Form 990) 2015

Software ID: Software Version:

EIN: 43-0908349

Name: DELTA DENTAL OF MISSOURI

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| (A) Name and Title | | | W-2 and/or 1099-MIS | SC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | | | |
|---|------|-----------------------------|-------------------------------------|--|--------------------------------|------------------------|----------------------|---|--|--|
| | | (i) Base Compensation | (ii) Bonus & Incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | column (B) reported as deferred on prior Form 990 | | |
| 1DAVID W HAYNES PRESIDENT & CEO (FORMER) | (1) | 57,300 | 221,007 | 61,539 | 39,750 | 0 | 379,596 | | | |
| | (11) | О | 0 | 0 | 0 | - | - | | | |
| 1E B ROB GOREN PRESIDENT & CEO | (1) | 401,124 | 125,713 | 25,848 | 98,118 | 28,994 | 679,797 | | | |
| PRESIDENT & CEO | (11) | 0 | 0 | 0 | 0 | | | | | |
| 2 BARBARA C BENTRUP | (1) | 220.004 | | | | 0 | 0 | | | |
| CFO & CORPORATE COUNSEL | (1) | 338,894 | 117,695 | 32,484 | 153,731 | 20,309 | 663,113 | | | |
| | (11) | 0 | 0 | 0 | 0 | -0 | - 0 | | | |
| 3RONALD E INGE CHIEF DENTAL OFFICER | (1) | 206,072 | 0 | 30,092 | 6,397 | 13,206 | 255,767 | | | |
| | (11) | О | 0 | 0 | 0 | | | | | |
| 4JONATHAN R JENNINGS CHIEF ACTUARY/VP | (1) | 165,231 | 0 | 38,606 | 5,038 | 23,651 | 232,526 | | | |
| UNDERWRITING | (11) | 0 | 0 | 0 | 0 | | | | | |
| 5PAMELA A MARTINVP & COO | (1) | 218,647 | 76,430 | 19,109 | 82,028 | 0 19,718 | 415,932 | | | |
| | (11) | 0 | , 0,130 | | | | | | | |
| | | | 0 | 0 | · · | 0 | 0 | | | |
| 6 KARL A MUDRA CHIEF INFORMATION OFFICER | (1) | 238,375 | 86,947 | 21,899 | 67,320 | 26,636 | 441,177 | | | |
| GITIGEN | (11) | 0 | 0 | 0 | 0 | - 0 | 0 | | | |
| 7 EDWARD A PATTAROZZI CHIEF SALES/MARKETING | (1) | 320,777 | 114,948 | 40,225 | 127,729 | 21,179 | 624,858 | | | |
| OFFICER | (11) | 0 | 0 | 0 | 0 | | - 0 | | | |
| 8JANICE M LEES VP BOARD RELATIONS | (1) | 68,820 | 101,193 | 26,110 | 53,203 | 19,778 | 269,104 | | | |
| | (11) | 0 | 0 | 0 | 0 | | | | | |
| 9HENRY S LAFFITTE | (1) | 210,563 | 181,351 | 4,173 | 39,750 | 14,756 | 450,593 | | | |
| VP, SALES & ACCOUNT MANAGEMENT | (11) | 0 | 0 | 0 | 0 | | | | | |
| 10VICKI L KATZFEY | (1) | 87,673 | 444.500 | 7.670 | 20.054 | 0 | 0 | | | |
| NATIONAL ACCOUNT EXECUTIVE | (11) | 0,075 | 114,588 | 7,678 | 30,854 | 26,219 | 267,012 | | | |
| | ("/ | U | 0 | 0 | 0 | 0 | 0 | | | |
| 11ROBERT WOZNIAK ACCOUNT EXECUTIVE | (1) | 79,036 | 121,139 | 6,969 | 30,589 | 21,688 | 259,421 | | | |
| | (11) | 0 | 0 | 0 | 0 | - | - | | | |
| 12ELLEN R SAMUELS MANAGER, CORPORATE | (1) | 165,133 | 47,271 | 1,021 | 30,726 | 27,929 | 272,080 | | | |
| COMPLIANCE | (11) | 0 | 0 | 0 | 0 | | | | | |
| | | | | | | | 0 | | | |

| efile GRAPHIC print - DO NOT PROCESS | | | | | | | | DL | .N: 93 | 4933 | 180 | 96087 | |
|--|---|--|---|---|---------------------------------|-------------------------|---------|---------------|------------------------|---|--------------------|---------------------------|----------------------|
| Schedule L (Form 990 or 990 | P-EZ) | | ► Compl rm 990, Pa | ns with In lete if the orga art IV, lines 2! | anization and 5a, 25b, 26, 3 | swered 27, 28a, 28b, | | Bc, | | | мв No 2(| | |
| Department of the Tre Internal Revenue Serv | asurv | ormation ab | ► Atta | 990-EZ, Part th to Form 99 ule L (Form 99 <u>www.irs.gov</u> | 0 or Form 99 00 or 990-EZ | 0-EZ. | ructio | ns is | at | | ے Open Insi | to P | ublic |
| Name of the org DELTA DENTAL OF | anızatıon | | | | | | | - | yer ide 8349 | ntifica | | | |
| | ss Benefit Trar lete if the organiza | | | | | | | | | ne 40b | | | |
| |) Name of disquali | | | Relationship be | | | | (c) [| Descript ansacti | on of | |) Cor es | rected? No |
| | | | | | | | | | | | | | |
| 4958 3 Enter the ar | mount of tax incurion of tax, if an ans to and/or I applete if the organ orted an amount or (b) Relationship with organization | y, on line 2, a From Interization answe n Form 990, I (c) Purpose | ested Per red "Yes" o Part X, line (d) Loan | bursed by the orsons. n Form 990-EZ, 5, 6, or 22 | rganization . | | 90, Pa | | line 26 | \$ 5, or if ' h) ved by | (| ganıza i)Writ greem | ten |
| | | | То | From | | | Yes | committee? | | Yes | Yes No | | |
| | | | 10 | 110111 | | | 103 | | 103 | | 103 | | 110 |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Total | | | | | ▶ \$ | | | | | | | | |
| Con | Complete if the organization answered a) Name of interested person (b) Relationship between the organization (c) Relationship between the organization | | swered "Y between in and the | ed "Yes" on Form 990, Part IV, lii veen (c) Amount of assistance | | | of assi | of assistance | | (e) Pur | | of ass | ıstance |
| | | | | | | | | | | | | | |
| For Danaswark Dos | fuction Act Notice | ea the Instru | rtions for Ea | rm 990 or 990-5 | . 7 | at No. 50056A | | C - 1 | hadula ' | /Far: | 000 = | - 000 | EZ\ 2016 |

(c) Amount of

(a) Sharing

(b) Pelationship

(a) Name of interested person

| (a) Name of Interested person | | between interested person and the organization | transaction | (d) Description of transaction | of organization's revenues? | | | | |
|--------------------------------|--|--|-----------------------------|--------------------------------|-----------------------------------|----|--|--|--|
| | | | | | Yes | No | | | |
| (1) JAMES W RHEA DDS PC | | BOARD MEMBER AS OWNER | 220,418 | DENTAL SERVICES PROVIDED | | No | | | |
| (2) FINNANE-ROBISON DENTAL LLC | | BOARD MEMBER AS OWNER | 184,941 | DENTAL SERVICES PROVIDED | | No | | | |
| (3) CURRY TAYLOR DDS LLC | | BOARD MEMBER AS OWNER | 187,508 | DENTAL SERVICES PROVIDED | | No | | | |
| (4) MARK R ZUST DDS LTD | | BOARD MEMBER AS 200,180 DENTAL SERVICES PROVIDED OWNER | | | | | | | |
| | | | | | | | | | |
| Part V Supplemental Info | | responses to questions or | n Schedule L (see instructi | ons) | | | | | |
| Return Reference | | | Explanati | on | | | | | |
| PART IV, LINE 1 | BUSINESS TRANSACTIONS BOARD MEMBER JAMES RHEA HAS A REPORTABLE INTEREST IN JAMES W RH DDS PC WHICH PROVIDES DENTAL SERVICES TO SUBSCRIBERS AND DEPENDENTS OF BENEFIT PLANS INSURED OR ADMINISTERED BY THE ORGANIZATION BOARD MEMBER EDWARD ROBISON AND ELIZABI FINNANE, DAUGHTER OF BOARD MEMBER EDWARD ROBISON, HAVE A REPORTABLE INTEREST IN FINNA ROBISON DENTAL LLC WHICH PROVIDES DENTAL SERVICES TO SUBSCRIBERS AND DEPENDENTS OF BENEFIT PLANS INSURED OR ADMINISTERED BY THE ORGANIZATION BOARD MEMBER TIMOTHY TAYLO | | | | | | | | |

HAS A REPORTABLE INTEREST IN CURRY TAYLOR DDS LLC WHICH PROVIDES DENTAL SERVICES TO SUBSCRIBERS AND DEPENDENTS OF BENEFIT PLANS INSURED OR ADMINISTERED BY THE ORGANIZATION

BOARD MEMBER MARK ZUST AND DANIELLE RIORDAN, DAUGHTER OF BOARD MEMBER MARK ZUST, HAVE A

REPORTABLE INTEREST IN MARK R ZUST DDS LTD WHICH PROVIDES DENTAL SERVICES TO SUBSCRIBERS AND DEPENDENTS OF BENEFIT PLANS INSURED OR ADMINISTERED BY THE ORGANIZATION

Schedule L (Form 990 or 990-EZ) 2016

| efile GRAPH | IC print | - DO NOT PROCESS | As Filed Data - | | DLN: | 93493318096087 |
|---|---|--|---|--|---|---|
| (Form 990 or 990- EZ) Complete to pro- Form 990 o | | | vide information fo r 990-EZ or to prov ▶ Attach to Forn | on to Form 990 or 9 r responses to specific questi ide any additional information n 990 or 990-EZ) 990 or 990-EZ) and its instru v/form990. | ons on n. | 2016 Open to Public Inspection |
| | The of the organization TA DENTAL OF MISSOURI | | | | | ification number |
| 990 Schedule | e O, Suր | pplemental Informatio | n | | 43-0908349 | |
| Return Reference | | | | Explanation | | |
| FORM 990, PART III, LINE 4B | OUIS C CES AN E MEDI IN SPF CATION TRE RE USEUM HEALTH HILDRE PLAY T Y THE S MS AND TA DEN OR-LED LEDGE ON HEA SOURC PAREN 90,000 ING 201 URI SPE WORKS I, MORE | O-SPONSORS/COALITION: ID VARIOUS CHARITABLE CAL SCHOOL, TRIO FOUN RING 2016, AFTER MORE T I TO HUNDREDS OF THOU ILOCATED AND EXPANDE! S MISSION IS TO EDUCAT H AND OVERALL HEALTH (INS MUSEUM IN ST LOUIS O HELP KIDS LEARN HEAL T LOUIS SCIENCE CENTE O HANDS-ON EXHIBITS AC ITAL HEALTH THEATRE SE O PROGRAMMING THAT EN ABOUT THE MOUTH-BOD NALTH THE MUSEUM ALSO E FOR TEACHERS, CAREC TS VISITED THE MUSEUM VISITORS ANNUALLY LON 6, WHEN IT BECAME PAR ONSORED DELTA DENTAL SI KIDS MUSEUM ST LOUIS | S INVOLVED ST LODONORS (E.G., JEFDONORS | TAL HEALTH THEATRE HEALT UIS OFFICE FOR DEVELOPME FERSON FOUNDATION, THE SCATRANSPLANT AND OTHER PROVIDING ORAL HEALTH AN EN IN THE ST LOUIS METRO, TO F THE HEALTHWORKS! KID LOPEN AND THE COMMUNITY /F OPTIMUM HEALTH IT IS THE Y TO HEALTH EDUCATION, WEALTHIER LIVES AT ITS LEASHE MUSEUM HOSTS ONSITE HIDUALS OF ALL AGES WITHIN ACTIVE LEARNING CENTER WEALTH EALTH AND THE INJUSTY OUTREACH PROGRAMMES APPROXIMATELY 37,000 CONTROL OF THE STAND THE INTO OUTREACH PROGRAMMES APPROXIMATELY 37,000 CONTROL OF THE STAND THE STALL HEALTH THEATRE OPER SI KIDS MUSEUM ST LOUIS EFROM 2002 THROUGH 2015, AND USE OF THE SUPPORT OF DE HAVE RECEIVED HEALTH EDITALL HEA | ENTAL DISABILIT MILE GENERATI S) PROGRAM D D OVERALL HEA THE DENTAL HE IS MUSEUM ST I TO MAKE POSIT HE ONLY FREES HICH IS COMBIN SED FACILITY OW IEALTH EDUCAT I THE MUSEUM, WITH HIGH-ENER INCREASES IND MPACT OF PERS S AND SERVES A CHILDREN, TEAC E CAPACITY TO S RATED FROM 197 DELTA DENTAL OF ELTA DENTAL OF | Y RESOUR ON, LITTL DESCRIPTION LITH EDU ALTH THEA LOUIS THE M TIVE ORAL TANDING C JED WITH WNED B JON PROGRA THE DEL GY, EDUCAT IVIDUAL KNOW ONAL CHOICES AS A HEALTH RE HERS AND SERVE TO SPR OF MISSO ORED HEALTH |

| Return Reference | Explanation |
|-----------------------------------|--|
| FORM 990, PART III, LINE 4C | DESCRIPTION OF OTHER PROGRAM SERVICES LAND OF SMILES TOURING THEATRICAL EDUCATION PROGRAM DESCRIPTION LAND OF SMILES IS A TOURING, THEATRICAL PROGRAM THAT FEATURES TOOTH WIZARD, L ITTLE SISTER TOOTH FAIRY AND THEIR ARCH ENEMY PLAQUEMAN THE SHOW TRAVELED TO 400 SCHOOLS (K-3RD GRADE CLASSROOMS) THROUGHOUT THE STATES OF MISSOURI AND SOUTH CAROLINA IN 2016, TEA CHING CHILDREN THE IMPORTANCE OF ORAL HEALTH AN ASSEMBLY-STYLE LIVE PERFORMANCE WITH AUDI ENCE PARTICIPATION, THE PROGRAM CAPTURES EACH STUDENT'S ATTENTION THROUGH FUN, KID-FOCUSED ENTERTAINMENT THE THREE CHARACTERS EXPLAIN PROPER BRUSHING TECHNIQUES, HOW TO FLOSS, GOO D AND BAD FOODS FOR THE TEETH AND WHY IT IS IMPORTANT TO VISIT THE DENTIST TWICE A YEAR E ACH CHILD IS GIVEN A TAKE-HOME "SMILE BAG" FILLED WITH A TOOTHBRUSH, TOOTHPASTE, FLOSS, A COLORING SHEET, AND A REMINDER DECAL STUDENTS WHO COMPLETE THE PROGRAM ALSO EARN HEALTHY SMILE "CERTOOTHICATES" TO REINFORCE THE MESSAGES OF THE PROGRAM AFTER THE PERFORMANCE, DD MO DISTRIBUTES A CURRICULUM KIT THAT INCLUDES A DVD, A LARGE MODEL OF A MOUTH, A LARGE TOO THBRUSH, AND AUDIO VISUAL EDUCATIONAL TOOLS FOR USE IN THE CLASSROOM, AS WELL AS BOOKS FOR THE LIBRARY A KIDS' WEBSITE, WWW LANDOFSMILESVIDEO COM, PROVIDES ANOTHER SOURCE TO VIEW THE DVD ONLINE THIS PROGRAM REACHES OVER 90,000 CHILDREN EACH YEAR TEACHERS AND SCHOOL N URSES CONSISTENTLY RATE THE PROGRAM AS EXCELLENT, AND TYPICALLY FOLLOW UP EACH SHOW WITH A REQUEST TO BE ADDED TO THE LIST IN THE TWO-YEAR CYCLE IN ADDITION TO THE SCHOOL TOUR, THE LAND OF SMILES PROGRAM IS PERFORMED AT THE GIVE KIDS A SMILE CLINICS IN ST LOUIS AND AT MORE THAN 20 AREA HEALTH FAIRS, WITH NEARLY 50,000 KIDS AND FAMILIES ATTENDING THROUGH THE YEAR LONGEVITY THIS PROGRAM HAS BEEN IN PLACE SINCE 2002 |

| Return Reference | Explanation |
|-----------------------------------|---|
| FORM 990, PART III, LINE 4D | DESCRIPTION OF OTHER PROGRAM SERVICES GIVE KIDS A SMILE ("GKAS") IN ST LOUIS CO-SPONSORS/ COALITIONS INVOLVED GREATER ST LOUIS DENTAL SOCIETY (GSLDS) AND GREATER KANSAS CITY DENT AL SOCIETY PROGRAM DESCRIPTION ONE OF OUR MOST SUCCESSFUL OUTREACH INITIATIVES, GKAS WAS LAUNCHED IN ST LOUIS, MISSOURI, IN FEBRUARY OF 2002 IN PARTNERSHIP WITH GSLDS IN 2016, GKAS IN ST LOUIS PROVIDED 4,000 CHILDREN WITH MORE THAN \$1 MILLION WORTH OF FREE DENTAL C ARE AND ORAL HEALTH EDUCATION AT ITS TWO CLINICS AND OTHER COMMUNITY PROGRAMS AT THE TWO- DAY CLINICS, SEVERAL HUNDRED LOCAL DENTISTS, HYGIENISTS AND ASSISTANTS, SUPPORTED BY LAY V OLUNTEERS AND SPONSORS, SUCH AS DELTA DENTAL, PROVIDE CHILDREN WITH FREE, COMPREHENSIVE DE NTAL CARE, INCLUDING EXAMS, SEALANTS, X-RAYS, PROFESSIONAL CLEANINGS, FLUORIDE TREATMENTS, RESTORATIONS AND MORE ON-SITE ENTERTAINMENT SUCH AS FACE PAINTING, STORYTELLING, BALLOON ISTS, DELTA DENTAL'S TOOTH WIZARD, P A N D A AND TOOTH FAIRY CHARACTERS, EDUCATIONAL VIDE OS, DENTAL CARE KITS, FREE TOYS AND BOOKS AND SACK LUNCHES ENSURE THAT THE CHILDREN'S VISI T TO THE DENTIST IS ASSOCIATED WITH A FUN AND EDUCATIONAL EXPERIENCE FOR EACH CLINIC, DEL TA DENTAL OF MISSOURI PROVIDES BUS TRANSPORTATION FOR GROUPS OF CHILDREN AND FUNDS ALL PUB LIC RELATIONS AND MARKETING ACTIVITIES, FACILITY LIABILITY COVERAGE, VOLUNTEER T-SHIRTS, E VENT SIGNAGE, DECORATIONS, GIVEAWAYS, AND ENTERTAINERS IN 2003, GKAS WAS ADOPTED BY THE A MERICAN DENTAL ASSOCIATION AS A NATIONAL CAMPAIGN IN 2006, GKAS WAS RECOGNIZED BY CONGRES S AS AN EXEMPLARY GRASSROOTS EFFORT THE GKAS PROGRAM WAS EXPANDED TO THE GREATER KANSAS C ITY AREA IN 2013 LONGEVITY THIS PROGRAM HAS BEEN IN PLACE SINCE 2002 |

| Return Reference | Explanation |
|---|---|
| FORM 990, PART VI, SECTION A, LINE 4 | CHANGES TO BY-LAWS ART II, SEC 1 B CLARIFIES THAT TERMINATION OF A MEMBERS PARTICIPATIN G DENTIST AGREEMENT WILL RESULT IN TERMINATION OF MEMBERSHIP IN THE CORPORATION, REMOVES F AILURE TO FILE AN UPDATED FEE LISTING FROM THE POTENTIAL GROUNDS FOR TERMINATION, PROVIDES TWO ADDITIONAL GROUNDS FOR TERMINATION OF MEMBERSHIP IN THE CORPORATION RETIREMENT FROM THE PRACTICE OF DENTISTRY AND NO LONGER BEING DULY LICENSED OR PRACTICING DENTISTRY WITHIN THE STATES OF MISSOURI OR SOUTH CAROLINA, WHICHEVER WAS APPLICABLE TO THE MEMBER ART II I, SEC 1 INCREASES THE NUMBER OF VOTING DIRECTORS BY TWO ONE DENTIST AND ONE REPRESENTATI VE OF THE PUBLIC WHO EITHER RESIDE IN OR HAVE THEIR PRIMARY PLACE OF EMPLOYMENT IN THE STATE OF SOUTH CAROLINA, PROVIDES FOR THE ADDITION OF ONE ADDITIONAL REPRESENTATIVE OF THE PUBLIC FROM THE STATE OF MISSOURI ART VI, SEC 2 ALLOWS THE BOARD OR THE SPECIAL COMMITTEE TO DELEGATE CERTAIN POWERS OR FUNCTIONS OF A SPECIAL COMMITTEE TO OTHER DESIGNEES ART VI, SEC 2 A CHANGES THE DELIVERY METHOD OF SUSPENSION OR TERMINATION NOTICES FROM REGISTE RED TO FIRST CLASS MAIL, SPECIFIES THAT SUSPENSION OR TERMINATION NOTICES WILL BE SENT TO THE LAST ADDRESS OF THE MEMBER SHOWN ON THE CORPORATIONS RECORDS |

Return Explanation
Reference

FORM 990, CLASSES OF MEMBERS OR STOCKHOLDERS THE MEMBERS OF THE ORGANIZATION ARE COMPRISED OF LICENS ED DENTISTS IN THE STATES OF MISSOURI AND SOUTH CAROLINA WHO HAVE SIGNED A PARTICIPATING D SECTION A, ENTIST AGREEMENT WITH THE ORGANIZATION THE MEMBERS MEET ANNUALLY LINE 6

990 Schedule O, Supplemental Information

Return Explanation

Reference

FORM 990, PART VI, EMBERS OR STOCKHOLDERS WHO CAN ELECT MEMBERS OF THE GOVERNING BODY THE ORGANIZATION HAS MEMBERS WHO ELECT THE INDIVIDUALS TO SERVE ON THE ORGANIZATION'S BOARD OF DIRECTORS THE MEMBERS OF THE ORGANIZATION ARE COMPRISED OF LICENSED DENTISTS IN THE STATES OF MISSOURI AND SOUTH CAROLINA WHO HAVE SIGNED A PARTICIPATING DENTIST AGREEMENT WITH THE ORGANIZATION THE MEMBERS MEET ANNUALLY

Return Explanation

LINE 7B

FORM 990, GOVERNANCE DECISIONS CHANGES TO THE CORPORATE BYLAWS BY THE BOARD ARE SUBJECT TO APPROVAL BY PART VI, THE MEMBERS SECTION A,

Return Explanation
Reference

| FORM 990, | PROCESS TO REVIEW THE FORM 990 THE FORM 990 IS PREPARED AND REVIEWED BY AN INDEPENDENT PUB |
|------------|--|
| PART VI, | LIC ACCOUNTING FIRM THE FORM 990 IS THEN REVIEWED IN DETAIL BY THE ORGANIZATION'S CFO AND |
| SECTION B, | PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO THE ELECTRONIC FILING OF THE FROM 990 WITH TH |
| LINE 11B | FINTERNAL REVENUE SERVICE |

Return Explanation
Reference

| FORM 990, | PROCESS FOR MONITORING COMPLIANCE WITH CONFLICT OF INTEREST POLICY DELTA DENTAL OF MISSOUR |
|------------|--|
| PART VI, | I REGULARLY REQUIRES ITS OFFICERS, DIRECTORS, AND KEY EMPLOYEES TO COMPLETE A CONFLICT OF |
| SECTION B, | INTEREST STATEMENT THE REVIEW OF THE STATEMENTS IS PART OF THE FINANCE AND AUDIT COMMITTE |
| LINE 12C | F'S RESPONSIBILITIES |

| Return Reference | Explanation |
|--|---|
| FORM 990, PART VI, SECTION B, LINE 15A & 15B | COMPENSATION APPROVAL PROCESS DELTA DENTAL OF MISSOURI HAS ESTABLISHED A COMPENSATION COMM ITTEE (A SUBSET OF THE BOARD OF DIRECTORS) COMPOSED ENTIRELY OF PERSONS WITH NO CONFLICT O F INTEREST THAT REVIEWS AND SETS OFFICER COMPENSATION IN ACCORDANCE WITH THE PROCESS OUTLI NED IN TREASURY REGULATION SECTION 53 4958-6 FOR ESTABLISHING THE REBUTTABLE PRESUMPTION O F REASONABLENESS OF THE COMPENSATION OF THE CEO AND ALL OTHER OFFICERS THIS PROCESS INCLU DES EMPLOYING INDEPENDENT COMPENSATION CONSULTANTS, UTILIZING RELEVANT COMPENSATION SURVEY S AND STUDIES, CONTEMPORANEOUSLY DOCUMENTING AND RECORDING THE DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT, AND SEEKING APPROVAL ON FINALIZED COMPENSATION PR OPOSALS BY THE COMMITTEE AND BOARD OF DIRECTORS REVIEWS ARE CONDUCTED AND APPROVED BY THE COMPENSATION COMMITTEE ON AN ANNUAL BASIS |

Return Explanation
Reference

FORM 990, DISCLOSURE THE ORGANIZATION'S CONFLICT OF INTEREST POLICY, GOVERNING DOCUMENTS, AND FINANCIAL PART VI, STATEMENTS ARE AVAILABLE UPON REQUEST
LINE 19

| efile GRAPHIC print - DO | NOT PROCESS As Filed Data - | | | | | | | | | | DLN: 93493 | 318096 | 087 |
|--|--|-----------|----------------------------|-----------|-----------------------------------|--|---------------------|--|------------------------------|-------------|-----------------------------------|---------------------------|---------------------------|
| SCHEDULE R (Form 990) | Related O Complete if the organize | _ | | | | | - | | 37. | | 20 | 47 | |
| Department of the Treasury Internal Revenue Service | ► Attach to Form 990. ► Inform | nation al | out Schedul | e R (Form | 990) and | its instruct | ions is at <u>i</u> | www.ii | rs.gov/form9 | <u>90</u> . | Open to | Publication | С |
| Name of the organization DELTA DENTAL OF MISSOURI | | | | | | | | Emp | loyer identifi | cation | number | | |
| | | | | | | | | 43-0 | 908349 | | | | |
| Part I Identification | of Disregarded Entities Complete if the | ne organ | ızatıon answ | ered "Yes | " on Form | 990, Part | IV, line 33 | 3. | | | | | |
| Name, address, and | (a) EIN (if applicable) of disregarded entity | | (b) Primary a | | Legal dom | c) nicile (state n country) | (d) Total inco | ome | (e) End-of-year as | sets | (f Direct co ent | ntrolling | |
| | | | | | | | | | | | | | |
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| Part II Identification of related tax-exen | of Related Tax-Exempt Organizations npt organizations during the tax year. | Comple | te if the org | anızatıon | answered | "Yes" on F | orm 990, | Part I\ | V, line 34 bed | cause | it had one or | more | |
| Name, address, an | (a) d EIN of related organization | Prim | (b) ary activity | Legal dom | c) nicile (state n country) | (d) Exempt Cod | e section | (e) Public charity status (if section 501(c)(3)) | | Dii | (f) rect controlling entity | Section (13) co ent | 512(b) ntrolled ty? |
| | | | | | | | | | | | | Yes | No |
| | | | | | | | | | | | | | |
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| For Panerwork Reduction Ac | t Notice, see the Instructions for Form 99 | <u> </u> | | Ca | t No 5013 | 357 | | | | Sch | edule R (Form | 990) 20 | 116 |

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | | | (c) Legal domicile (state or foreign country) | entity | Predon Income(I unrela exclude tax u section | minant related, ated, ed from inder is 512- | (f) Share of total income | (g) Share of end-of-year assets | (h Dispropi allocat | rtionate | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene mana part | ral or aging | (k Percer owner | ntage |
|---|--------------------------------|--|---|------------|--|--|---|--|---------------------------|------------------|---|------------------------------|-----------------|--|-----------------------|
| | | | | | 31. | 7) | | | Yes | No | | Yes | No | | |
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| Part IV Identification of Related Organiz because it had one or more related or | | | | | | | ation ansv | vered "Yes | " on Fo | orm 9 | 90, Part IV, | line | 34 | | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Lega domic (state or f counti | il ile oreign | Direct coi | (d) Direct controlling Typentity (C co | | (e) Type of entity (C corp, S corp, or trust) | | Share (| e of end-of- Per | | n) ntage rship | | (i) Section (b)(1 contro entit Yes | n 512 13) olled |
| (1)ADVANTICA HOLDING COMPANY | HOLDING COMPANY | МО | | NA | C | C-CORP | | 61,029,847 | 30 | 0,728,9 | 79 100 00 | 00 % | | Yes | |
| 12399 GRAVOIS ROAD ST LOUIS, MO 63127 26-1323283 | | | | | | | | | | | | | | | |
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| Schedule R (Form 990) 2016 | | P | age 3 |
|---|--------------|--------|--------------|
| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. | | | |
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | | Yes | No |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | Γ | \top | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity | | 1a | No |
| b Gift, grant, or capital contribution to related organization(s) | | 1b | No |
| c Gift, grant, or capital contribution from related organization(s) | | 1c | No |
| d Loans or loan guarantees to or for related organization(s) | F | ld | No |
| e Loans or loan guarantees by related organization(s) | | 1e | No |
| f Dividends from related organization(s) | | 1f | No |
| g Sale of assets to related organization(s) | Ţ. | lg | No |
| h Purchase of assets from related organization(s) | [| Lh | No |
| i Exchange of assets with related organization(s) | İ | 1i | No |
| j Lease of facilities, equipment, or other assets to related organization(s) | - | Lj | No |
| k Lease of facilities, equipment, or other assets from related organization(s) | <u> </u> | 1k | No |
| I Performance of services or membership or fundraising solicitations for related organization(s) | | 1l Yes | 1 |
| m Performance of services or membership or fundraising solicitations by related organization(s) | - | lm Yes | |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | ļ | 1n Yes | + |
| a. Sharing of paid ampley account by related arganization (c) | | 10 | No |

| g Sale of assets to related organization(s) | 1g | No |
|--|---------|----|
| h Purchase of assets from related organization(s) | 1h | No |
| i Exchange of assets with related organization(s) | 1i | No |
| j Lease of facilities, equipment, or other assets to related organization(s) | 1j | No |
| k Lease of facilities, equipment, or other assets from related organization(s) | 1k | No |
| l Performance of services or membership or fundraising solicitations for related organization(s) | . 11 Ye | s |
| m Performance of services or membership or fundraising solicitations by related organization(s) | 1m Ye | s |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | 1n Ye | s |
| o Sharing of paid employees with related organization(s) | 10 | No |
| p Reimbursement paid to related organization(s) for expenses | 1p | No |
| q Reimbursement paid by related organization(s) for expenses | 1q | No |
| r Other transfer of cash or property to related organization(s) | 1r | No |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| 1 | | | | | | | | | | | | | | | | | |
|--|--------------------------------|----------|--|--|----|----------|--|---------|----|--|----------------------------------|------|--|-------------------------|--|--------------------------------|--|
| (a) Name, address, and EIN of entity | (b) Primary activity | domicile | (d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514) | section 501(c)(3) organizations? | | section | | section | | (f) (g) Share of total income end-of-year assets | (h) Disproprtionate allocations? | | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | ox managing partner? | | (k) Percentage ownership | |
| | | | 514) | Yes | No | ! | | Yes | No | | Yes | No | | | | | |
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