DLN: 93493319029969 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization D Employer identification number B Check if applicable Medica Health Plans □ Address change 41-1242261 % MARY QUIST ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 401 CARLSON PARKWAY CP 330 ☐ Amended return ☐ Application pending (952) 992-2058 City or town, state or province, country, and ZIP or foreign postal code MINNETONKA, MN $\,$ 55305 $\,$ **G** Gross receipts \$ 2,059,291,205 Name and address of principal officer H(a) Is this a group return for JOHN NAYLOR □Yes ☑No subordinates? 401 CARLSON PARKWAY CP 330 H(b) Are all subordinates MINNETONKA, MN 55305 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (4) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW MEDICA COM L Year of formation 1973 M State of legal domicile K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities TO BE THE TRUSTED HEALTH PLAN OF CHOICE FOR CUSTOMERS, MEMBERS, PARTNERS AND OUR EMPLOYEES Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 4 5 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 1,781 **6** Total number of volunteers (estimate if necessary) 6 Total unrelated business revenue from Part VIII, column (C), line 12 7a -15,133 **b** Net unrelated business taxable income from Form 990-T, line 34 161,808 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenua 1,471,441,545 1,027,855,012 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 21,687,362 10,573,754 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,703,041 1,465,647 1,494,831,948 1,039,894,413 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 576,000 3,218,589 1,137,627,909 660,745,339 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 152,369,473 190,686,046 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 123,019,918 142,885,207 1,413,593,300 997,535,181 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 81,238,648 42,359,232 Net Assets or Fund Balances Beginning of Current Year **End of Year** 481,974,194 539,695,899 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 194,116,273 246,628,684 22 Net assets or fund balances Subtract line 21 from line 20 . 287,857,921 293,067,215 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-01 Signature of officer Sign Here MARK L BAIRD CFO Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2019-11-01 P01413237 Paid self-employed Firm's name ► KPMG LLP Firm's EIN ▶ Preparer Use Only Firm's address ▶ 4200 Wells Fargo Ctr 90 S 7th Phone no (612) 305-5000 Minneapolis, MN 55402 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page 2
Pa	rt III Statement	of Program Servi	ce Accomplis	hments		
	Check if Sche	dule O contains a resp	onse or note to a	any line in this Part III .		🗹
1	Briefly describe the o	organization's mission				
<u>TO B</u>	E THE TRUSTED HEALT	TH PLAN OF CHOICE F	OR CUSTOMERS,	MEMBERS, PARTNERS A	AND OUR EMPLOYEES	
2	Did the organization	undertake any signific	ant program ser	vices during the year wh	ıch were not listed on	
	the prior Form 990 o	r 990-EZ?				🗌 Yes 🗹 No
	If "Yes," describe the	ese new services on Sc	hedule O			
3	Did the organization	cease conducting, or r	nake significant	changes in how it conduc	cts, any program	
	services?					. 🗌 Yes 🗹 No
	If "Yes," describe the	ese changes on Schedu	ile O			
4	Section 501(c)(3) an		ons are required	to report the amount of	argest program services, as m grants and allocations to othe	
4a	(Code) (Expenses \$	653,688,712	including grants of \$) (Revenue \$	728,511,381)
	See Additional Data					
4b	(Code) (Expenses \$	3,370,757	ıncludıng grants of \$) (Revenue \$	4,491,744)
	See Additional Data					
4c	(Code) (Expenses \$	3,685,870	including grants of \$) (Revenue \$	-360,589)
	See Additional Data					· · · · · · · · · · · · · · · · · · ·
	(Code) (Expenses \$	3,218,589	including grants of \$	3,218,589) (Revenue \$	295,212,476)
	Intercompany Admin Ag	reement				
4d	Other program service	ces (Describe in Sched	ule O)			
	(Expenses \$	3,218,589 inc	luding grants of	\$ 3,218,58	39) (Revenue \$ 29	5,212,476)
4e	Total program serv	/ice expenses ▶	663,963,9	28		

Form 990 (2018) Page 3 Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Nο 1 2 Nο Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . No Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? No 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🥞 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? No 8 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation No 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Nο permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 👺 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total No 11h assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 😏 Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🛸 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Yes 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(u)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States?

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

11e Nο 11f Yes

Yes

Yes

Nο

No

No

Nο

Nο

No

Nο

Nο

No

No

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12a

12b

13

14a

14h

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16

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20a

20b

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Yes

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Pai	t IV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
Ь	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
Pa	statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			1 1

7с

7e 7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

No

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7d |

10a

10b

11a

11b

12b

13b

13c

If "Yes," did the organization notify the donor of the value of the goods or services provided?

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

d If "Yes," indicate the number of Forms 8282 filed during the year

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b Gross income from other sources (Do not net amounts due or paid to other sources

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders .

Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file

Form	990 (2018)			Page 6
Pa	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to	lines
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 6		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 5			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? \cdot	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
Ь	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
	The governing body?	8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	<u>e Code</u>		
10-	Did the assessment on heavy level shoutons have also as efficiency	10-	Yes	No
	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10a 10b	Yes Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
Ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?			
		16b		
	Let the States with which a copy of this Form 990 is required to be filed.			
17	List the States with which a copy of this Form 990 is required to be filed▶ MN			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website 🔲 Another's website 🗹 Upon request 🔲 Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records MARY QUIST 401 CARLSON PARKWAY CP330 MINNETONKA, MN 55305 (952) 992-2058			

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

year

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee"

• List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
 - f reportable compensation from the organization and any related organizations

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A)

Name and Title

Average hours per than one box, unless person week (list is both an officer and a from the from related compensation compensation from the from related compensation compensation from the from related compensation compensation compensation from the from related compensation compensation compensation compensation from the from related compensation compensation compensation compensation from the from related compensation compensation compensation compensation compensation and compensation compens

Name and Title	hours per week (list any hours for related	than o	ne bo	ox, u n off or/t	inles ficer ruste	and a	on	compensation from the organization (W- 2/1099-MISC)	compensation from related organizations (W- 2/1099-	amount of other compensation from the organization and
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2,1005-11150)	MISC)	related organizations
See Additional Data Table										
										Form 990 (2018)

3055 Lebanon Pike Ste 1000 Nashville, TN 37214 Optimity Advisors LLC, 1600 K St NW

compensation from the organization ▶ 26

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

	Name and Title	Average hours per week (list any hours	than o	one b	ox, u an off	ot che unles	neck mo ess pers er and a tee)	rson	Repo compe fror organiz	ortable ensation om the zation (W	N-	from related organizations (V	Reportable compensation		Estimated amount of other compensation from the organization and		
		for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/109	99-MISC)	,	2/1099-M15C))	relat relat organiz	ted		
See A	Additional Data Table							\top					\top				
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	Sub-Total						•	_			<u> </u>		丰				
_		rant vii, Section					>	_	13,	,669,659	_		0		1,072,234		
2	Total number of individuals (including of reportable compensation from the			e list	ed a	bov	e) who) rec	eıved mo	re than	\$10	0,000					
					_									Yes	No		
3	Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i> .											employee on	3	Yes			
4	For any individual listed on line 1a, is organization and related organization											the					
5	Individual	ive or accrue co	mpensa	tion f	rom	• anv	· · · · · · · · · · · · · · · · · · ·	· · ·	organiza	tion or i	ndı\	· · ·	4	Yes	 		
	services rendered to the organization												5		No		
	ection B. Independent Contract				_	_					_						
1	Complete this table for your five high from the organization Report compe												npen	ısatıon			
	Name	(A) and business addre	ess							D.	escr	(B) iption of services			C) nsation		
9900	d Health Care Services Inc, Bren Dr E MN008-T380 etonka, MN 55343									Claims Pr	roces	ssing		84	4,017,889		
Doher 418 C	rty Consulting Inc, Jounty Road D E JUL, MN 55117									Temp Sei	rvice)S		10),625,953		
Aon H 5600	lewitt Health Market Insurance, W 83rd St 8200 Tower Ste 1100									Consultin	ng Se	ervices		3	3,566,933		
Chang	eapolis, MN 55437 ge HealthCare Solutions LLC, Lebanon Pike Ste 1000							—		Issues cla	aım	pymnts		1	1,820,008		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

(C)

(D)

(E)

(B)

965,275

Consulting Services

Part	VIII	Statement of	Revenue									
		Check if Schedul	e O contains a r	esponse or	note to any	line in th	nis Part VIII					🗆
							A) evenue	e: fu	(B) lated or xempt inction	Ь	(C) nrelated usiness evenue	(D) Revenue excluded from tax under sections 512 - 514
	12	Federated campaig	ns	La				10	venue			312 - 314
nts ants	1	b Membership dues	:	Lb								
65a	,	c Fundraising events		Lc								
\$ \ <u>\ \</u>	١,	d Related organizatio	ns :	Ld								
<u>ā</u>	١,	e Government grants (co	ontributions)	Le								
ns, Sim	1	F All other contributions										
er (and similar amounts n above	ot included	1f								
들	1	y Noncash contribution	ons included									
Contributions, Gifts, Grants and Other Similar Amounts		in lines 1a - 1f \$ h Total. Add lines 1a	-1f	_	•							
<u> </u>		ii rotaii /taa iiiles ta			Business	Code	0					
H.	2a	Medicaid Revenue			Business		728,	511,381	728,51	1,381	728,150,7	792
757		Group & Individual Prem	niums			524114	4,	491,744	4,49:	L,744	4,491,7	744
		INTERCOMPANY ADMIN				524114 561000	295,	212,476	295,212	2,476	295,212,4	176
JE VIC	d	MEDICARE REVENUE				524114	-:	360,589	-360	,589		
δ F						324114						
Program Service Revenue	e f	All other program se	rvice revenue									
Æ		Total. Add lines 2a-2		•	1,027,8	355,012						
		Investment income (ii		ds, interest	, and other	1					I	
	S	imilar amounts) .		•	>	<u> </u>	7,321,79	0				7,321,798
		Income from investma Royalties		pt bond pro	ceeds >			0				
		ixoyaides i i i	(ı) Real	(11)	Personal							
	6a	Gross rents										
	ь	Less rental expenses	5,467 3,986			-						
	C	: Rental income or (loss)	1,480	,780	C)						
	d	Net rental income o	r (loss)		. •	1	1,480,78	0				1,480,780
	_	6	(ı) Securities	5 (1	ı) Other							
	7a	Gross amount from sales of assets other	1,018,662	,518								
		than inventory										
	b	Less cost or other basis and	1,015,410	562								
	_	sales expenses	3,251			-						
		Gain or (loss) Net gain or (loss)		,,,,,,	•	1	3,251,95	6				3,251,956
	8a	Gross income from f		:s	<u> </u>							
Other Revenue		(not including \$ contributions reporte	of on line 1c)									
æ }		See Part IV, line 18		a	0							
ď.		Less direct expense : Net income or (loss)		b	0			0				
the		Gross income from g			• •	1		1				
0		See Part IV, line 19			0							
	b	Less direct expense	5	a b	0	-						
		: Net income or (loss)			· •	J		0				
	10a	Gross sales of invent										
		returns and anowand	.es	a	0							
	b	Less cost of goods s	sold	ь	0	1						
	c	Net income or (loss)						0				
	11	Miscellaneous		Busi	ness Code 900099	1	-15,13	3			-15,133	
		^a Medica Tax Partners Revenue	ental ט - שווי		500095		13,13				13,133	
	b			\dashv								
	c	;		+								
	d	All other revenue .										
	e	Total. Add lines 11a	-11d		. •		-15,13	3				
	12	Total revenue. See	Instructions .		•	1	,039,894,41		1,027,855,012		-15,133	12,054,534
							.,>,->-,-1	-1	_,,,000,012		13,133	Form 990 (2018)

orn	n 990 (2018)				Page 10
	art IX Statement of Functional Expenses ion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	nizations must comp	lete column (A)	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Check if Schedule O contains a response or note to any	_	·		П
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	3,218,589	3,218,589	3	
2	Grants and other assistance to domestic individuals See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16	0			
4	Benefits paid to or for members	660,745,339	660,745,339		
5	Compensation of current officers, directors, trustees, and key employees	10,336,580		10,336,580	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	144,394,218		144,394,218	
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	12,154,916		12,154,916	
9	Other employee benefits	14,868,166		14,868,166	
10	Payroll taxes	8,932,166		8,932,166	
11	Fees for services (non-employees)				
а	Management	0			
ь	Legal	921,798		921,798	
c	Accounting	752,505		752,505	
d	Lobbying	566,573		566,573	
e	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	547,036		547,036	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	34,621,910		34,621,910	
12	Advertising and promotion	13,078,228		13,078,228	
13	Office expenses	4,663,902		4,663,902	
14	Information technology	28,036,757		28,036,757	
15	Royalties	0			
16	Occupancy	5,867,834		5,867,834	
17	Travel	566,489		566,489	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
19	Conferences, conventions, and meetings	413,035		413,035	
20	Interest	30,423		30,423	
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	24,252,042		24,252,042	
23	Insurance	1,610,068		1,610,068	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a Premium Taxes	15,846,301		15,846,301	
	b Printing & Publication	7,207,923		7,207,923	
	c Other	3,902,383		3,902,383	
	d				
	e All other expenses				
25	Total functional expenses. Add lines 1 through 24e	997,535,181	663,963,928	333,571,253	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	0	0	0	0

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Form	1 990	(2018)					Page 11
Pa	art X	Balance Sheet					
		Check if Schedule O contains a response or not	e to any	line in this Part IX			🗆
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			75.237.433	1	21,045,722
	2	Savings and temporary cash investments		⊢	55,134,613	2	121,463,698
	3	Pledges and grants receivable, net		<u> </u>	0	3	0
	4	Accounts receivable, net		-	33.733.311	4	33,968,280
	5	Loans and other receivables from current and for trustees, key employees, and highest compensa Part II of Schedule L	ormer off ated emp	ficers, directors, ployees Complete	0	5	0
its	6	Loans and other receivables from other disqualities section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	fied pers n 4958(d ations of (see inst	cons (as defined under c)(3)(B), and section 501(c)(9) cructions) Complete	0	6	0
ssets	8	Inventories for sale or use		_	0	8	0
¥	9	Prepaid expenses and deferred charges	0	9	0		
	_	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	122,127,959			
	ь	Less accumulated depreciation	10b	40,403,968	83,995,306	10 c	81,723,991
	11	Investments—publicly traded securities .	· · · · · · · · · · · · · · · · · · ·		203,628,238	11	254,027,635
	12	Investments—other securities See Part IV, line		5,441,632	12	0	
	13	Investments—program-related See Part IV, line	0	13	0		
	14	Intangible assets	[0	14	0	
	15	Other assets See Part IV, line 11		[24,803,661	15	27,466,573
	16	Total assets.Add lines 1 through 15 (must equ	al line 3	4)	481,974,194	16	539,695,899
	17	Accounts payable and accrued expenses	154,543,349	17	206,815,184		
	18	Grants payable			0	18	0
	19	Deferred revenue			39,572,924	19	39,813,500
	20	Tax-exempt bond liabilities			0	20	0
Š	21	Escrow or custodial account liability Complete F	Part IV of	Schedule D	0	21	0
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employee					
iat		persons Complete Part II of Schedule L			0	22	0
	23	Secured mortgages and notes payable to unrela		·	0	23	0
	24	Unsecured notes and loans payable to unrelated	d third pa	arties	0	24	0
	25	Other liabilities (including federal income tax, pa and other liabilities not included on lines 17 - 24 Complete Part X of Schedule D		to related third parties,	0	25	0
	26	Total liabilities. Add lines 17 through 25	<u> </u>		194,116,273	26	246,628,684
Balances	27	Organizations that follow SFAS 117 (ASC 9 complete lines 27 through 29, and lines 33 Unrestricted net assets			207 857 024	27	202.067.245
<u>a a</u>	27			-	287,857,921	27	293,067,215
ã	28 29	Temporarily restricted net assets		0	28 29	0	
2	29	Permanently restricted net assets Organizations that do not follow SFAS 117	(850.01	- P	0	29	
or Fund		check here ► □ and complete lines 30 th					
	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or eq	quipment	fund		31	
	32	Retained earnings, endowment, accumulated in	come, or	other funds		32	
Net	33	Total net assets or fund balances		[287,857,921	33	293,067,215
	34	Total liabilities and net assets/fund balances .			481,974,194	34	539,695,899

539,695,899 Form **990** (2018)

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID: Software Version:

EIN: 41-1242261

Name: Medica Health Plans

Form 990 (2018)

Form 990, Part III, Line 4a:

SEE SCHEDULE O

Form 990, Part III, Line 4b: IN 2018 MHP PROVIDED FULLY INSURED COMMERCIAL HMO HEALTH INSURANCE COVERAGE TO GROUPS AND INDIVIDUALS IN MINNESOTA AS OF 12/31/2018 THE ENROLLMENT IN MHP FULLY INSURED MINNESOTA GROUP PLANS WAS 523, WHICH WAS APPROXIMATELY 1 7% OF MHP'S TOTAL 2018 ENROLLMENT

Form 990, Part III, Line 4c: SEE SCHEDULE O

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the /M_ 2/1000 /M- 2/1000

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	related organizations
John W Naylor President & CEO	40 0	×		х				1,725,038	0	41,286
John Buck Director, Chair	15 0	×		х				110,250	0	0
Peter Kelly	10 0									

John Buck	15 0	×	x		110 250	
Director, Chair	0 0	^			110,230	
Peter Kelly	10 0	×			67 500	
Director	0 0	^			110,250 67,500 72,500	
John Stanoch	10 0	×	x		72 500	
Director, Vice Chair	0 0	_ ^			72,300	
Esthor Tombanovich	6 0					

0 0 10 0

0 0 40 0

0 0 40 0

0 0 40 0

0 0

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67,750

70,000

1,007,625

693,328

507,654

594,804

0

0

52,175

52,578

63,547

51,718

and Independent Contractors

Esther Tomljanovich

SVP & CFO, Treasurer

SVP & Gen Counsel, Secretary

James P Jacobson

Geoffrey J Bartsh

Robert Longendyke

SVP & GM IFB

SVP & CMO

Director

Director

Mary Twinem

Mark L Baird

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

John R Mach Jr

Lynn Altmann

VP Operations

Lori L Nelson

Stephen T Custis

VP Chief Actuary

Chief Med Officer & SVP

VP Human Resources

Kimberly A Branson

SVP Prov Strat & Net Mgt

	for related			_				/ _ 2/1000_	(W- 2/1099-	organization and
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	MISC)	related organizations
Scott R Reid	40 0								_	
VP Growth Initiatives	0 0				×			552,768	0	49,724
Timothy D Thull SVP & CIO	40 0				×			874,412	0	50,709
Paul R Crowley	40 0				Ţ			F72 112	0	72.407
SVP & GM CMD	0 0				×			572,112	U	73,497
Thomas H Lindquist	40 0									

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0

0

0

436,591

503,613

672,763

554,609

494,833

87,266

86,013

61,814

53,709

46,296

49,800

64,631

	0 0					
Paul R Crowley	40 0				F70 440	
SVP & GM CMD	0 0		'	*	572,112	
Thomas H Lindquist	40 0			,	658,210	
SVP & GM Govt Programs	0 0			^	038,210	
Nichole L White	40 0			,	595,052	
SVP Health Services	0.0		'	^	393,032	

0 0 40 0

0 0 40 0

0 0 40 0

0 0

......

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Former GM & VP CHA

Former SVP & CMO

Former President & CEO

Former SVP Govt Prog

Former SVP HIth & Provider Srv

Alan Spiro MD

David Tilford

Glenn E Andıs

Jana L Johnson

	any hours	fau valatad)	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Mary P Quist VP Finance & Corp Controller	40 0					х		653,723	0	48,280	
Jay C McLaren VP Pub Policy & Govt Rel	40 0					x		391,823	0	61,327	
Thomas M Wentzel Director Agency Relations	40 0					х		393,299	0	43,752	
Stacy L Ballard	40 0					×		413,130	0	34,112	

93,908

58,333

292,799

164,218

377,014

Х

Х

Х

Х

Thomas M Wentzel	40 0							
					Х		393,299 413,130	
Director Agency Relations	0 0							
Stacy L Ballard	40 0							
		l			X	1	413.130	
Medical Director	0 0				,,		,	
Andrew E Davis	0 0							

0 0 0.0

0 0 0.0

0 0

......

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efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

OMB No 1545-0047

DLN: 93493319029969

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990)

8

▶ Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization **Employer identification number** Medica Health Plans 41-1242261 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 52283D

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Col	lections o	of Art, H	istori	cal T	reası	ıres, or	Other	Similar	Assets (contin	nued)	
3		ig the organization's acq is (check all that apply)	uisition, accessioi	n, and other	records,	check a	any of	the fo	llowing t	hat are a	sıgnıfıcar	nt use of it	s colle	ection	
а		Public exhibition				d		Loan	or excha	ange prog	rams				
b		Scholarly research				е		Othe	r						
С		Preservation for future	e generations												
4		vide a description of the XIII	organızatıon's col	lections and	explain h	ow the	y furtl	ner the	e organız	ation's ex	empt pur	rpose in			
5		ng the year, did the orga ets to be sold to raise fur									ılar	☐ Y €	es	□ N-	0
Pai	rt IV														
		Complete if the org X, line 21.	ganization ansv	vered "Yes	" on Forr	n 990	, Part	IV, lı	ne 9, or	r reporte	d an am	nount on I	Form	990,	Part ———
1a		ne organization an agent uded on Form 990, Part I		an or other	ıntermedi	ary for	contri	bution	s or othe	er assets i	not	☐ Y €	es	□ N	0
ь	If "۱	es," explain the arrange	ement in Part XIII	and comple	ete the foll	lowing	table					Amount			_
С	Beg	inning balance		·		_			l	1c					_
d	Add	itions during the year								1d					_
e	Dıst	ributions during the year	r						l	1e					_
f		ing balance							l	1f					_
2a		the organization include	an amount on Fo	rm 900 Par	+ V lung 2	11 for	occrow	or cu	retodial a	ccount liz	hility2			□ N	_
												_	25	□ N	0
		es," explain the arrange													
-6	rt V	Endowment Fund	as. Complete if	tne organ (a)Curren								years back	/a\Fa	our year	e back
1a	Beain	ning of year balance .		(a)Curren	it year	(b)PI	rior yea	<u>' </u>	(C) I WO YE	ears Dack	(d)Three	уеаго раск	(e)rc	our year	S Dack
	_	ibutions													
		nvestment earnings, gair	os and losses												
		s or scholarships			+			_							
	Other	expenditures for facilitie						\dashv							
		rograms			-										
		nistrative expenses .			-										
g		f year balance													
2		ride the estimated percei		ent year end	l balance ((line 1g	g, colu	mn (a)) held a	S					
а		rd designated or quasi-e	ndowment >												
b		nanent endowment 🕨													
c		porarily restricted endov													
_		percentages on lines 2a													
3a		there endowment funds inization by	not in the posses	sion of the o	organizatio	on that	are h	eld an	d admini	istered foi	r the		Γ	Yes	No
	-	unrelated organizations										3	a(i)		110
		related organizations .											a(ii)		
b		'es" on 3a(II), are the rel		s listed as r	equired o	n Sche	dule R	?				.	3b		
4	Des	cribe in Part XIII the inte	ended uses of the	organizatio	n's endow	ment f	unds								•
Pai	rt VI														
		Complete if the or													
	Desc	ription of property	(a) Cost or oth (investme		(b) Cost o	or other	pasis (otner)	(c) Acc	umulated d	epreciatior	י ו	(a) Bo	ok value	9
1a	Land						18,77	75,799						18	,775,799
b	Buıldı	ngs					67,82	24,201			10,507,02	23		57	,317,178
		hold improvements					18,55	54,927			14,691,71	18		3	,863,209
	Equip	'						73 032	†		15 205 22				767.805

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) .

	(Form 990) 2018				Page 3
Part VII	Investments—Other Securities. Complete if t See Form 990, Part X, line 12.	the organiza	tion ansv	vered "Yes" on Form 9	90, Part IV, line 11b.
	(a) Description of security or category (including name of security)		(b) Book value		nod of valuation of-year market value
(1) Financia	al derivatives				
(2) Closely- (3)Other	-held equity interests	· · ·			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum	nn (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on	Form 990 F	ort IV li	no 11c Soo Form 990	Part V. Juno 13
	(a) Description of investment		ook value	(c) Meth	nod of valuation
(1)				Cost or end-	of-year market value
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	nn (b) must equal Form 990, Part X, col (B) line 13)	•			
Part IX	Other Assets. Complete if the organization answere (a) Description	ed 'Yes' on For	m 990, Pa	art IV, line 11d See Form	990, Part X, line 15 (b) Book value
(1) INVEST	MENT INCOME				1,152,632
	RED PLANS RECEIVABLE				820,000
	OMPANY RECEIVABLES LE EXPENSE RECEIVABLE				16,438,778 9,055,163
(5)	E EN EIGE RECEIVABLE				3,033,103
(6)					
(7)					
(8)					
(9)					
	umn (b) must equal Form 990, Part X, col (B) line 15)				2 7,466,573
Part X	Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	answered 'Y	es' on Fo	orm 990, Part IV, line	11e or 11f.
1.	(a) Description of liability		(b) B	look value	
(1) Federal	income taxes			0	
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	nn (b) must equal Form 990, Part X, col (B) line 25)	b		0	
	for uncertain tax positions In Part XIII, provide the text of the second is liability for uncertain tax positions under FIN 48 (ASC				

Part XI

2

b

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Schedule D (Form 990) 2018

3

4c

5

2e

3

4c

5

547,036

298,447,106

7,361,262

547,036

298,447,106

Page 4

4,607,783

740,899,971

298,994,142

705,902,301

7,361,262

698,541,039

298,994,142

997.535.181

Schedule D (Form 990) 2018

1,039,894,113

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

4a

4b

2a 2b

2c

2d

4a

4b

Explanation

3 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Add lines **4a** and **4b**

b

Add lines **4a** and **4b** c

4

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

5 Part XII

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Supplemental Information

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Schedule D (Forn	n 990) 2018	Page 5
Part XIII	Supplemental Info	ormation (continued)
Retur	n Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software ID: Software Version:

EIN: 41-1242261

Name: Medica Health Plans

Supplemental Information

Evplanation
Evolanation

Return Reference Explanation

Sch D Part X Line 2 The Company is generally exempt from federal income taxes under section 501(c)(4) of The I RC, with the exception of taxes on unrelated business activities. The federal unrelated business income tax benefit is included in federal income tax benefit in the statutory state ments of revenue and expenses.

Supplemental Information Return Reference Explanation Sch D Part XI Line 2d OTHER ADJUSTMENTS STATUTORY GROSS UP FOR RENTAL INCOME \$ 4,592,650 DENTAL EXPENSES \$ 15,1 33 TOTAL TO SCHEDULE D. PART XI. LINE 2D \$ 4.607.783

Supplemental Information Return Reference Explanation Sch D Part XI Line 4b OTHER ADJUSTMENTS INTERCOMPANY ADMIN FEES RECLASSED FROM EXPENSE \$295,212,476 INTEREST EX PENSE RECLASSED AS EXPENSE \$30,423 DEPRECIATION ON REAL ESTATE RECLASSED AS EXPENSE \$3,204 ,207 TOTAL TO SCHEDULE D, PART XI, LINE 4B \$298.447.106

Supplemental Information	
Return Reference	Explanation
	Other Adjustments Statutory Gross Up for depreciation expense \$2,753,479 Statutory Gross up for rental income \$4,592,650 Dental Expenses (Medica Tax Partnership K-1) \$15,133 Total to Schedule D, Part XII, Line 2d \$7,361,262

Supplemental Information	
Return Reference	Explanation
	Other adjustments interest expense reclassed as revenue \$30,423 depreciation on real esta te reclassed as expense \$3,204,207 intercompany admin fees reclassed as revenue \$295,212,4 76 Total to Schedule D, Part XII, line 4b \$298,447,106

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Note: To capture the full o	content of this do	- -	•				0	MB No 1545-004	.7		
(Form 990)		Sovernments a	other Assistand and Individuals	in the Unite	d States			2018			
Department of the Treasury Internal Revenue Service	Coi		tion answered "Yes," o ▶ Attach to Form w.irs.gov/Form990 for	990.	•			Open to Public Inspection			
Name of the organization Medica Health Plans							Employer identific 41-1242261	ation number			
	nation on Grants										
the selection criteria used	to award the grants	or assistance?			for the grants or assistance	te, and		☑ Yes	□ No		
2 Describe in Part IV the org	<u>'</u>										
		estic Organizations ar can be duplicated if add		nts. Complete if the o	rganization answered "Yes'	on Form	990, Part IV, line	21, for any recipi	ent		
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		Description of ash assistance	(h) Purpose of or assistance	grant		
(1) INSTITUTE FOR CLINICAL SYSTEMS IMPROVEMENT 8009 34TH AVE S SUITE 1200 BLOOMINGTON, MN 55425	41-1782168	501(C)(3)	218,589					SUPPORT BEST PRACTICES IN I WORLD			
(2) MEDICA FOUNDATION 401 CARLSON PARKWAY CW 104 MINNETONKA, MN 55305	41-1812461	501(C)(3)	3,000,000					PROGRAM SUPP	PORT		
2 Enter total number of sect 3 Enter total number of other	. , , ,	-							2		
For Paperwork Reduction Act Noti				Cat No 50055		· · ·		edule I (Form 990	2018		

Schedule I (Form 990) 201	.8					Page 2
	Other Assistance to e duplicated if addition		als. Complete If the org	ganization answered "Yes	on Form 990, Part IV, line 22	-
(a) Type of grant		(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Supplen	nental Informati	on. Provide the inf	ormation required in	Part I, line 2; Part III	, column (b); and any other ac	Iditional information.
Return Reference	Explanati	on				
Sch I Part I Line 2		ALTH PLANS (MHP) D	PONATES TO 501(C)(3)	ORGANIZATIONS MHP	HAS MEETINGS TO MONITOR THE V	VORK BEING DONE TO SUPPORT THE MISSION OF

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Dat	ta -	DLN: 93	4933:	19029	969		
Sch	nedule J	C	ompensat	tion Information	0	MB No	1545-0	0047		
(For	m 990)	For certain Offic		Trustees, Key Employees, and F	lighest					
		► Complete if the ore	Compensa ganization answ	IV, line 23.	20	18	}			
Б			► Attach	h to Form 990. r instructions and the latest info		Open to Public				
•	tment of the Treasury al Revenue Service	P do to <u>www.ms.qc</u>	101	moductions and the latest mid	ormation:		ectio			
	me of the organiza lica Health Plans	ation			Employer identifica	tion n	ımber			
					41-1242261					
Pa	rt I Questi	ons Regarding Compensa	ition				T			
1 a	Check the appro	oniate hov(es) if the organization	n provided any of	of the following to or for a person li	sted on Form		Yes	No		
10				ny relevant information regarding t						
	☐ First-class	or charter travel		Housing allowance or residence f	or personal use					
	☐ Travel for	companions		Payments for business use of per	sonal residence					
	Tax idemi	nification and gross-up payment	ts 🔲	Health or social club dues or initi	ation fees					
	☐ Discretion	ary spending account	Ш	Personal services (e g , maid, ch	auffeur, chef)					
ь	If any of the box	xes in line 1a are checked, did t	the organization f	follow a written policy regarding pa	vment or reimbursement	:				
	or provision of a	all of the expenses described ab	ove? If "No," com	mplete Part III to explain	•	1 b				
2	Did the organization	ation require substantiation prio es, officers, including the CEO/	r to reimbursing Executive Directo	or allowing expenses incurred by a or, regarding the items checked in l	all line 1a?	2				
		_								
3				ed to establish the compensation o not check any boxes for methods	f the					
	_	•		CEO/Executive Director, but expla	ın ın Part III					
	✓ Compensa	ation committee		Written employment contract						
		ent compensation consultant	✓	Compensation survey or study						
		of other organizations	\checkmark	Approval by the board or comper	nsation committee					
4	During the year related organiza		990, Part VII, Se	ection A, line 1a, with respect to th	e filing organization or a					
а	_	ance payment or change-of-cor	strol navment?			4a	Yes			
ь		r receive payment from, a supp		lified retirement plan?		4b	Yes			
С	•	r receive payment from, an equ	•	· ·		4c		No		
	If "Yes" to any o	of lines 4a-c, list the persons an	d provide the app	plicable amounts for each item in F	Part III					
	Only 501/5//2	\ F01(-\/4\4 F01(-\/30	\	t						
5), 501(c)(4), and 501(c)(29 ed on Form 990. Part VII. Section	-	the organization pay or accrue any	/					
-		ontingent on the revenues of								
а	The organization	1?				5a		No		
b	Any related orga					5b		No		
	•	5a or 5b, describe in Part III								
6		ed on Form 990, Part VII, Section on tingent on the net earnings o		the organization pay or accrue any	/					
а	The organization					6a	Yes			
b	Any related orga					6b	Yes			
7	·	6a or 6b, describe in Part III	on Allino to did	the organization arounds and mark	yod					
7		ed on Form 990, Part VII, Section escribed in lines 5 and 6? If "Ye		the organization provide any nonfi art III	xeu	7		No		
8	subject to the in			ared pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes,'						
	ın Part III					8		No		
9	If "Yes" on line 5 53 4958-6(c)?	8, did the organization also folio	ow the rebuttable	e presumption procedure described	ın Regulatıons section	9				
For I	Paperwork Redu	ction Act Notice, see the Ins	structions for Fo	orm 990. Cat No	50053T Schedule	l (Forn	1 990)	2018		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Part II Officers, Directors, Trustees, Rey Employees, and Ting							
For each individual whose compensation must be reported on Schedule J, report of instructions, on row (ii) Do not list any individuals that are not listed on Form 990	0, Part VII						
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the tot	<u>al amount of Fo</u> r	<u>rm 990, Part VII, Se</u>	ction A, line 1a, a	pplicable column (ر	<u>ン) and (E) amour</u>	nts for that indi	vidual
(A) Name and Title	(B) Breal	kdown of W-2 and/o compensation	or 1099-MISC	and other	(D) Nontaxable benefits	columns	Compensation in
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table						•	
	1	1	1		1	I	1
							!
				+			
	+			+			
				+			
1-				+			
1							

chedule J (Form 990) 2018 Page 3	
Part III Supplemental Information	
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information	
Return Reference	Explanation

|Severance Payments | Jana L | Johnson \$ 118,723 | David Tilford \$ 83,077 | Alan Spiro \$ 58,333 | Andrew Davis \$36,761

Sch J Part I Line 4a

Return Reference	Explanation
	THE FOLLOWING RECEIVED PAYMENTS FROM A NON-QUALIFIED RETIREMENT PLAN Mark L BAIRD \$ 70,542 Geoffrey J BARTSH \$ 6,352 ANDREW E DAVIS \$ 747 JAMES P JACOBSON \$ 43,106 JANA L JOHNSON \$ 60,801 ROBERT LONGENDYKE \$ 33,988 JOHN W NAYLOR \$ 200,570 MARY P QUIST \$ 37,689 SCOTT R REID \$ 30,024 TIMOTHY D THULL \$ 59,202 DAVID TILFORD \$ 5,358 LYNN ALTMANN \$ 25,158 KIMBERLY A BRANSON \$ 39,808 STEPHEN T CUSTIS \$ 22,914 PAUL R CROWLEY \$ 9,953 LORI L NELSON \$ 37,526 JAY C MCLAREN \$ 3,958 GLENN E ANDIS \$ 50,160

Return Reference	Explanation
Sch J Part I Line 6a & 6b	MANAGEMENT INCENTIVE COMPENSATION INCLUDES COMPONENTS RELATED TO THE ORGANIZATIONS OPERATING EARNINGS

Return Reference	Explanation
	SCHEDULE J, PART II, COLUMN (F), COMPENSATION IN COLUMN (B) REPORTED AS DEFERRED IN PRIOR FORM 990 COLUMN (F) INCLUDES AMOUNTS VESTED IN THE CURRENT YEAR, WHICH WERE PREVIOUSLY REPORTED IN COLUMN (C) OF PRIOR YEARS' 990'S, AS RETIREMENT AND DEFERRED COMPENSATION

Software ID:

Software Version:

EIN: 41-1242261

Name: Medica Health Plans

Form 990, Schedul	e J,	Part II - Officers, D	irectors, Trustees, K	ey Employees, and I	Highest Compensate	d Employees			
(A) Name and Title			of W-2 and/or 1099-MIS	(E) Total of columns					
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990	
Mark L Baırd SVP & CFO, Treasurer	(1)	426,322 	483,680	97,623	25,438	28,653	1,061,716	70,542	
	(11)	0	0	0	0	0	0	0	
Geoffrey J Bartsh SVP & GM IFB	(I)	275,300 	204,471	27,883	39,682	25,434	572,770	6,352	
Stephen T Custis VP Chief Actuary	(1)	256,978	193,033	44,822	38,781	27,365	560,979	22,914	
James P Jacobson	(1)	344,235	0 278,497	0 70,596	0 25,438	0 28,873	747,639	43,106	
SVP & Gen Counsel, Secretary	(11)	0	0	0		0			
Robert Longendyke SVP & CMO	(1)	302,179	234,664	57,961	25,438	27,662	647,904	33,988	
SVF & CINO	(11)	0	0	0	0	0	0	0	
John W Naylor President & CEO	(1)	775,426	721,508	228,104	20,625	22,645	1,768,308	200,570	
	(11)	0	0	0	0	0	0	0	
Mary P Quist VP Finance & Corp Controller	(1)	277,923	313,379	62,421	25,438 	24,415	703,576	37,689	
Scott R Reid	(1)	271,355	320,653	53.761	0	0	604.037	0	
VP Growth Initiatives	(II)	271,333	228,652	52,761	25,438	25,831	604,037	30,024	
Timothy D Thull	(1)	330,652	461,323	82,437	25,438	26,953	926,803	59,202	
SVP & CIO	(11)	0		0_,,					
Paul R Crowley	(1)	308,123	232,405	31,584	50,043	25,080	647,235	9,953	
SVP & GM CMD	(11)	0	0	0	0	0			
Thomas H Lindquist SVP & GM Govt Programs	(1)	322,142	314,035	22,033	62,527	26,416	747,153	0	
SVI & GM GOVE Frograms	(11)	0	0	0	0	0	0	0	
Nichole L White SVP Health Services	(1)	299,136	268,331	27,585	55,379	37,680	688,111	0	
	(11)	0	0	0	0	0	0	0	
John R Mach Jr Chief Med Officer & SVP	(1)	230,917	179,800	25,874	41,562	21,721	499,874	0	
	(11)	0	0	0	0	0	0	0	
Lynn Altmann VP Human Resources	(1)	267,335 	189,144	47,134 	25,438	29,816	558,867	25,158	
Kımberly A Branson	(11)	0	0	0	0	0	0	0	
VP Operations	(I)	280,647 0	329,478 0	62,638 0	24,063 	23,804 0	720,630 0	39,808 0	
Lori L Nelson SVP Prov Strat & Net Mgt	(1)	299,373	192,605	62,631	23,136	28,277	606,022	37,526	
3VI TIOV Struct a Net Figt	(11)	0	0	0	0	0	0	0	
Jay C McLaren VP Pub Policy & Govt Rel	(1)	213,293	151,384	27,146	30,408	32,321	454,552	3,958	
	(11)	0	0	0	0	0	0	0	
Thomas M Wentzel Director Agency Relations	(1)	177,188	212,687	3,424	20,625	24,035	437,959	0	
Stacy L Ballard	(11)	0 268,609	0	0	0	0	0	0	
Medical Director	(1)	200,009	142,980	1,541	18,064	16,972	448,166	0	
Glenn E Andis	(1)	0	0	0 164,218	0	0	164,218	50,160	
Former SVP Govt Prog	(11)	0	0	0		0	0	0	
					l			•	

(A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (iii) reported as deferred on compensation Bonus & incentive Other reportable prior Form 990 compensation compensation

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

David Tilford

Former President & CEO

		compensation	compensation				F
Jana L Johnson Former SVP HIth & Provider	' I	72,400	304,614	0	0	377,014	60,801
Srv	.						

292.799

5.358

292.799

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319029969 OMB No 1545-0047 SCHEDULE O Supplemental Information to Form 990 or 990-EZ (Form 990 or 990-Complete to provide information for responses to specific questions on EZ) Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. Open to Public ▶ Go to www.irs.gov/Form990 for the latest information. Inspection Department of the Treasury Name Betherorganization Employer identification number Medica Health Plans 41-1242261 990 Schedule O, Supplemental Information Return **Explanation** Reference Form 990 MEDICA HEALTH PLANS (MHP) IN 2018 PROVIDED HMO COVERAGE TO ENROLLEES IN THE STATE OF MINNESOTA'S SENIOR CARE PLUS (MSC+) AND SPECIAL NEEDS BASIC CARE PROGRAMS (SNBC) MSC+ PROVIDES MANAGED CARE Part III Line FOR LOW-INCOME PEOPLE IN MINNESOTA WHO ARE AGES 65 OR OLDER ON MEDICAL ASSISTANCE SNBC PROVIDES 4a MANAGED CARE FOR INDIVIDUALS AGES 18-64 ON MEDICAL ASSISTANCE AND ARE CERTIFIED WITH PHYSICAL. DEVELOPMENTAL OR MENTAL DISABILITIES A TOTAL OF 16,789 MEDICA MEMBERS 55 9% OF MHP'S TOTAL ENROLLMENT - WERE IN MINNESOTA STATE PROGRAMS AS OF 12/31/2018 THERE WERE 4.056 MINNESOTA SENIOR CARE PLUS MEMBERS AND 12,733 SPECIAL NEEDS BASIC CARE MEMBERS STATE OF MINNESOTA HEALTH CARE PROGRAMS MINNESOTA REQUIRES A HEALTH PLAN THAT CONTRACTS WITH THE MINNESOTA DEPARTMENT OF HUMAN SERVICES (DHS) TO PROVIDE MANAGED CARE BE LICENSED BY THE MINNESOTA DEPARTMENT OF HEALTH (MDH) AS AN HMO MINNESOTA HEALTH CARE PROGRAMS COVER PEOPLE WHO CANNOT GET OR AFFORD HEALTH INSURANCE ELSEWHERE AND HELPS THEM PAY SOME OR ALL MEDICAL BILLS. DHS MANAGES THE ENROLLMENT OF ENROLLEES AND ENFORCES ELIGIBILITY RULES THAT PERTAIN TO INCOME. ASSETS AND OTHER FACTORS MEDICAS MANAGED CARE PRODUCTS SERVE ADULTS WITH DISABILITIES, SOME CHILDREN WITH DISABILITIES, AND LOW-INCOME PEOPLE 65 OR OLDER MANAGED CARE IS AVAILABLE FOR LOW-INCOME PEOPLE 65 OR OLDER WHO ARE ASSESSED TO REQUIRE AN INSTITUTIONAL LEVEL OF CARE, MINNESOTA DHS DETERMINES CAPITATED RATES AS A COMPONENT OF THE ANNUAL CONTRACT NEGOTIATION PROCESS WITH MHP AND PAYS MHP A FIXED RATE PER ENROLLEE PER MONTH MHP BEARS THE RISK FOR THE TOTAL COST OF CARE FOR THESE ENROLLEES -IN 2018 MEDICA HEALTH PLANS MEDICAL LOSS RATIO FOR STATE OF MINNESOTA HEALTH PROGRAMS WAS 89 7% -THE ADMINISTRATIVE COST RATIO WAS APPROXIMATELY 5 6% INCLUDING PREMIUM TAXES FORM 990 PART III LINE 4C IN 2018. MHP PARTICIPATED IN MINNESOTA SENIOR HEALTH OPTIONS (MSHO), A MEDICARE-RELATED PRODUCT, IN MINNESOTA ENROLLMENT IN THAT PRODUCT WAS 11.132 OR 37 0% OF MHP'S TOTAL ENROLLMENT MSHO IS A PRODUCT FOR PEOPLE AGE 65 AND OLDER AND ELIGIBLE FOR BOTH MEDICARE AND MEDICAID IN 2018, MEDICA STARTED OFFERING MEDICARE ADVANTAGE AND MEDICARE SUPPLEMENT PLANS MEDICARE ADVANTAGE HAD ENROLLMENT OF 391 MEMBERS OR 1 3% OF MHPS TOTAL ENROLLMENT MEDICARE ADVANTAGE IS A HEALTH PLAN THAT PROVIDES ALL ENROLLEES PART A AND PART B BENEFITS MEDICARE SUPPLEMENT HAD ENROLLMENT OF 1,224 MEMBERS OR 4 1% OF MHPS TOTAL ENROLLMENT MEDICARE SUPPLEMENT IS A PLAN THAT HELPS PAY SOME HEALTH CARE COSTS THAT MEDICARE DOES NOT COVER, SUCH AS COPAYMENTS, COINSURANCE, AND **DEDUCTIBLES**

Return Reference	Explanation
Form 990 Part III Line 4d	MEDICA HEALTH PLANS INTERCOMPANY ADMINISTRATIVE AGREEMENTS MHP HAS MANAGEMENT AGREEMENTS W ITH RELATED ENTITIES TO PROVIDE ADMINISTRATIVE SERVICES MHP IS REIMBURSED FOR THESE SERVICES MONTHLY IN 2018, MHP WAS REIMBURSED FOR \$295,212,476 IN INTERCOMPANY ADMINISTRATIVE E XPENSES, REPORTED AS REVENUE ON THE 990 CONTRIBUTIONS BY MEDICA ON BEHALF OF MEMBERS BEYO ND CONTRACTED SERVICES IN 2018 MHP SPENT APPROXIMATELY \$2.5 MILLION TO PROVIDE ADDITIONAL, NON-STATE PLAN SERVICES ON BEHALF OF THE FOLLOWING CATEGORIES OF MINNESOTA HEALTH CARE PR OGRAMS MSC+, MSHO, AND SNBC ON-STATE PLAN SERVICES INCLUDED VALUE OF WAIVED FAMILY DED UCTIBLES, MSC+/MSHO ELDERLY WAIVER FOR NON-ELIGIBLE MEMBERS, NON-MEDICARE PART D PHARMACY COPAYMENTS, AND NON-MEDICARE VALUE OF COST-SHARING WAIVED COPAYS OTHER COMMUNITY BENEFITS MHP PROVIDED OTHER COMMUNITY BENEFITS WITH A WIDE RANGE OF PROGRAMS AND INITIATIVES TO PR OMOTE PUBLIC AND INDIVIDUAL HEALTH, REDUCE DISPARITIES IN ACCESS TO CARE, IMPROVE HEALTH C ARE SYSTEM PERFORMANCE, AND HELP PROVIDE FINANCIAL ASSISTANCE TO ACCESS CARE COLLABORATIVE EFFORTS MHP DONATES FUNDING, EMPLOYEE TIME AND OTHER RESOURCES IN SUPPORT OF MORE THAN T WO DOZEN COLLABORATIVE EFFORTS WITH LOCAL, STATE, REGIONAL AND NATIONAL ORGANIZATIONS EXA MPLES INCLUDE MINNESOTA COMMUNITY MEASUREMENT, WHICH PROMOTES COMMUNITY-BASED, EVIDENCE-B ASED CARE, AND QUALITY COMPARISONS OF PROVIDER GROUPS AND CLINICS, INSTITUTE FOR CLINICAL SYSTEMS IMPROVEMENT, WHICH PROVIDES EVIDENCE-GRADED GUIDELINES AND ASSESSMENTS HEALTH AND WELLNESS PROGRAMS PROVIDING COMMUNITY BENEFIT MEDICA UNDESTRAKES A VARIETY OF INITIATIVES TO MAKE HEALTH CARE MORE AFFORDABLE, AVAILABLE AND EFFECTIVE EXAMPLES INCLUDE -IMPROVEMENTS IN RATES OF ANNUALS SCREENINGS CAMMUNITY BENEFIT MEDICA UNDESTRAKES A VARIETY OF INITIATIVES TO MAKE HEALTH CARE MORE AFFORDABLE, AVAILABLE AND EFFECTIVE EXAMPLES INCLUDE -IMPROVEMENTS IN RATES OF ANNUALS SCREENINGS COMMUNITY BENEFIT MEDICAL HOSPITAL ADMISSIONS -TYING PROVIDER REIMBURSEMENT TO IMPROVEMENTS IN CARE OUTCOMES, QUALITY A

Return Reference	Explanation
Form 990 Part III Line 4d	IVATE, CONFIDENTIAL ACCESS TO TRAINED HEALTH COACHES THERE WAS NO COST TO MEDICA MEMBERS TO PARTICIPATE IN THE TOBACCO CESSATION COACHING PROGRAM MEDICAL AND MENTAL HEALTH DISEAS E MANAGEMENT AND PATIENT SUPPORT MEDICA IN 2018 OFFERED A PORTFOLIO OF DISEASE MANAGEMENT PROGRAMS FOR PHYSICAL AND MENTAL HEALTH, TOBACCO CESSATION, HEALTHY PREGNANCY, COMMON CHRO NIC MEDICAL DISEASES, AND RARE AND COMPLEX DISEASES THESE PROGRAMS PROVIDE EDUCATION AND RESOURCES THAT HELP SUPPORT THE MEMBERS' ABILITY TO MANAGE CHRONIC CONDITIONS THE GOALS A RE TO IMPROVE HEALTH AND QUALITY OF LIFE, REDUCE COMPLICATIONS THROUGH EARLY INTERVENTION AND MONITORING, PROMOTE MEDICAL CARE AND COMPLIANCE WITH THE PATIENT'S PHYSICIAN-RECOMMEND ED MEDICAL TREATMENT REGIMEN, AND TO IMPROVE SATISFACTION WITH HEALTH CARE SERVICES MEDIC A'S DISEASE MANAGEMENT PROGRAMS WERE PROVIDED AT NO ADDITIONAL CHARGE TO FULLY INSURED GRO UPS, AND TO MINNESOTA STATE HEALTH CARE PROGRAM ENROLLEES SERVED BY MEDICA THERE IS NO CO ST TO ELIGIBLE MEDICA MEMBERS

990 Schedule O, Supplemental Information Return Explanation

Reference	
Form 990	MEMBERS EXIST WITHIN MEDICA HEALTH PLANS AS MEMBERS COVERED LINDER REGULATED INSURANCE PLANS

Part VI Line 6

Explanation Return Reference

Form 990 THE MEMBERSHIP OF MEDICA HEALTH PLANS ELECTS THE CONSUMER BOARD MEMBERS Part VI Line

Return Explanation

Reference	
Form 990	MEDICA'S TAX ADVISORS COMPLETE THE RETURN, MEDICA'S CONTROLLER AND FINANCE DIRECTOR REVIEW THE
Part VI Line	RETURN BEFORE IT IS SIGNED BY THE CFO A COPY WILL BE PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO
11b	FILING WITH THE IRS

Return Explanation
Reference

Form 990	ANNUALLY ALL EMPLOYEES OF MEDICA HEALTH PLANS AND DIRECTORS OF ALL MEDICA ENTITIES COMPLETE A
Part VI Line	CONFLICT OF INTEREST DISCLOSURE AND ARE REQUIRED TO REVIEW THE CONFLICT POLICY ALL POTENTIAL
120	CONFLICTS ARE REVIEWED BY LEGAL/COMPLIANCE

Return Reference	Explanation
Form 990	THE BOARD'S PERSONNEL AND COMPENSATION COMMITTEE REVIEWS AND OBTAINS THE BOARD'S APPROVAL OF
Part VI Line	THE TOTAL COMPENSATION FOR THE PRESIDENT/CEO AND REVIEWS AND APPROVES THE TOTAL COMPENSATION
15a	RECOMMENDATIONS MADE BY THE CFO FOR THE EXECUTIVE AND SENIOR VICE PRESIDENTS, REVIEWS ALL
	OFFICER COMPENSATION AND PERFORMANCE GOALS APPROVED BY THE CEO ANNUALLY THE PERSONNEL AND
	COMPENSATION COMMITTEE ALSO REVIEWS AND RECOMMENDS TO THE BOARD, OFFICER AND NON-OFFICER
	COMPENSATION GUIDELINES FOR THE COMPANY AND ITS SUBSIDIARIES PERIODICALLY REVIEWING MARKET DATA
	TO ASSESS THE COMPANY'S COMPETITIVE POSITION PROCESS OUTSIDE THE CHARTER THE PERSONNEL AND
	COMPENSATION COMMITTEE WORKS WITH AN OUTSIDE CONSULTANT IN REVIEWING MARKET COMPETITIVE DATA
	THAT AIDS IN SETTING THE COMPENSATION FOR THE OFFICERS AND KEY EMPLOYEES

Return

Reference	Explanation
Form 990	MEDICA DOES NOT CONSIDER ITS CONFLICT OF INTEREST POLICY TO BE A CONFIDENTIAL OR PROPRIETARY
Part VI Line	DOCUMENT THEREFORE, MEDICA WOULD MAKE THIS POLICY AVAILABLE TO ANYONE WHO REQUESTS IT CERTAIN
19	MEDICA ENTITIES ARE REQUIRED TO FILE ANNUAL FINANCIAL STATEMENTS WITH THE REGULATORS MEDICA
	CONSIDERS FINANCIAL STATEMENTS THAT ARE FILED WITH THE REGULATORS TO BE PUBLIC DOCUMENTS
	ARTICLES AND BYLAWS, CONFLICT OF INTEREST POLICY, AND FORM 990S ARE AVAILABLE UPON REQUEST

Explanation

990 Schedule O, Supplemental Information Return Reference Explanation

Form 990	CERTAIN INDIVIDUALS REPORTED ON FORM 990, PART VII SPLIT THEIR TIME BETWEEN SEVERAL OF THE MEDICA
Part VII Line	ENTITIES (MEDICA HEALTH PLANS, MEDICA Community Health Plan, Medica Holding Company, MEDICA FOUNDATION,
Section B	MEDICA INSURANCE COMPANY, MEDICA SELF-INSURED, MEDICA AFFILIATED SERVICES, MEDICA HEALTH
Line 1	MANAGEMENT, AND MMSI, INC) THE AVERAGE HOURS PER WEEK REPORTED IN PART VII ARE THE TOTAL HOURS
	PER WEEK FOR ALL MEDICA ORGANIZATIONS

990 Schedule O, Supplemental Information

Return

Reference	
Form 990	CHANGES IN NET ASSETS CHANGE IN VALUE OF NONADMITTED ASSETS \$31,738,363 STAT GROSS UP FOR
Part XI Line 9	DEPRECIATION \$(2,753,479) TRANSFER TO MHC \$(55,000,000) TOTAL TO FORM 990, PART XI, LINE 9 \$(26,015,116)

Explanation

SCHEDULE R
(Form 990)

As Filed Data Related

Department of the Treasury

Internal Revenue Service

Name of the organization

Medica Health Plans

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

2018

Employer identification number

DLN: 93493319029969OMB No 1545-0047

Open to Public Inspection

							41-1	242261				
Part I Identification of Disregarded Entities Complete	ıf the organı	zation answei	ed "Yes	" on Form 9	990, Part	IV, lıne 3	3.					
(a) Name, address, and EIN (ıf applıcable) of disregarded entity		(b) Primary activity		ty Legal domicile (state or foreign country)		(d) Total income		(e) End-of-year assets		(f) Direct controlling entity		
Part II Identification of Related Tax-Exempt Organization		te if the orgar	nization	answered "	Yes" on F	orm 990,	Part I	/, line 34 be	cause	ıt had one or	more	
related tax-exempt organizations during the tax year (a) Name, address, and EIN of related organization			nary activity Legal do		(c) (d) micile (state gn country) Exempt Code section		(e) Public charity status (if section 501(c)(3))		(f) Direct controlling entity		(g) Section 512(b (13) controlled entity?	
(1)MEDICA FOUNDATION 401 CARLSON PARKWAY	FOUNDATIC	N		MN	501(C)(3)		Line 12	3	мн со	MPANY	Yes	No No
MINNETONKA, MN 55305 41-1812461												
(2)MEDICA Community Health Plan 401 CARLSON PARKWAY	HEALTH CVI	RGE	MN		501(C)(4)		N/A		MH COMPANY			No
MINNETONKA, MN 55305 41-1843804 (3)MEDICA HOLDING COMPANY 401 CARLSON PARKWAY	HOLDING C	0		MN	501(C)(4)		N/A		NA		+	No
MINNETONKA, MN 55305 01-0571840												
For Paperwork Reduction Act Notice, see the Instructions for Forn	າ 990.		Ca	t No 50135	Υ				Sch	edule R (Form	990) 26	018

(a) Name, address, and EIN of related organization			(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predomir income(rel unrelate excluded tax und sections 5 514)	nant S lated, tot ed, from ler 512-	(f) Share of tal income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) e Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		partner?	owners
					1				Yes	No		<u> </u>	es No	-
					1							_	+	
hecause it had one or more rel	lated organizations treated as	s a corporati	on or tru	st durina th	ie tax vea	ar								
because It had one or more rel (a) Name, address, and EIN of related organization	(b) Primary activity	d (state	(c) Legal omicile or foreign	Direc	(d) (d) t controlling entity	(e	entity S corp,	(f) Share of total Income		(g) of end- year assets		(h) rcenta wnersh		(I) Section 51 (13) contri entity?
(a) Name, address, and EIN of related organization	(b)	d (state	(c) Legal omicile	Direc	(d) t controlling	(e Type of (C corp,	entity S corp,	Share of total income		of end- year		rcenta		Section 51 (13) contr
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305	(b) Primary activity	d (state	(c) Legal omicile or foreign ountry)	Direc	(d) t controlling entity	(e Type of (C corp, or tru	entity S corp,	Share of total income	ć	of end- year	01	rcenta		Section 51 (13) contri entity? Yes
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1490988	(b) Primary activity	d (state co	(c) Legal omicile or foreign ountry)	Direc MEDI	(d) t controlling entity	(e Type of (C corp, or tru	entity S corp,	Share of total income	ć	of end- year	01	rcenta		Section 51 (13) contri entity? Yes
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY (401 CARLSON PARKWAY MINNETONKA, MN 55305 (1-1490988 (2)MEDICA SELF-INSURED (401 CARLSON PARKWAY MINNETONKA, MN 55305	(b) Primary activity HEALTH INSURANCE	d (state co	(c) Legal omicile e or foreign ountry) MN	Direc MEDI	(d) t controlling entity	(e Type of (C corp, or tru	entity S corp,	Share of total income	0	of end- year	0	rcenta		Section 51 (13) contri entity Yes I
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 11-1490988 (2)MEDICA SELF-INSURED 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1479417	(b) Primary activity HEALTH INSURANCE	d (state	(c) Legal omicile e or foreign ountry) MN	Direc MEDI6	(d) t controlling entity	(e Type of (C corp, or tru	entity S corp,	Share of total Income	0	of end- year	0	rcenta		Section 51 (13) contri entity Yes I
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN	d (state	(c) Legal omicile e or foreign ountry) MN	Direc MEDI6	(d) It controlling entity CA AFF	(e Type of (C corp, or tru	entity S corp,	Share of total Income	0	of end- year	0	rcenta		Section 51 (13) contribution Section Sec
(a) Name, address, and EIN of related organization (1) MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 11-1490988 (2) MEDICA SELF-INSURED 401 CARLSON PARKWAY MINNETONKA, MN 55305 11-1479417 (3) MEDICA AFFILIATED SERVICES 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN	d (state	(c) Legal omicile e or foreign ountry) MN	MEDIO MEDIO	(d) It controlling entity CA AFF	(e Type of (C corp, or tru	entity S corp,	Share of total income	0	of end- year	0	rcenta		Section 51 (13) contribution Section Sec
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(a) Name, address, and EIN of related organization (1) MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1490988 (2) MEDICA SELF-INSURED 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1479417 (3) MEDICA AFFILIATED SERVICES 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415 (4) MEDICA HEALTH MANAGEMENT 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN HOLDING COMPANY	d (state co	(c) Legal omicle or foreign ountry) MN MN	MEDIO MEDIO MEDIO MEDIO	(d) t controlling entity CA AFF CA AFF	(e Type of (C corp, or tru C Corp	entity S corp,	Share of total income	0	of end- year	0	rcenta		Section 51 (13) contri- entity: Yes I
(a) Name, address, and EIN of related organization (1) MEDICA INSURANCE COMPANY (301 CARLSON PARKWAY AINNETONKA, MN 55305 (1-1490988) (2) MEDICA SELF-INSURED (301 CARLSON PARKWAY AINNETONKA, MN 55305 (1-1479417) (3) MEDICA AFFILIATED SERVICES (301 CARLSON PARKWAY AINNETONKA, MN 55305 (1-1716415) (4) MEDICA HEALTH MANAGEMENT (301 CARLSON PARKWAY AINNETONKA, MN 55305 (102 CARLSON PARKWAY AINNETONKA, MN 55305 (103 CARLSON PARKWAY AINNETONKA, MN 55305 (104 CARLSON PARKWAY AINNETONKA, MN 55305 (105 CARLSON PARKWAY AINNETONKA, MN 55305	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN HOLDING COMPANY HEALTH MGMT	d (state co	(c) Legal omicile e or foreign ountry) MN MN MN	MEDIO MEDIO MEDIO MEDIO	(d) t controlling entity CA AFF CA AFF OMPANY CA AFF	(e Type of (C corp, or tru) C Corp C Corp C Corp	entity S corp,	Share of total income	0 0 0 0 0 0 0	of end- year	0	rcenta		Section 51 (13) contribution of the contributi
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1490988 (2)MEDICA SELF-INSURED 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1479417 (3)MEDICA AFFILIATED SERVICES 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415 (4)MEDICA HEALTH MANAGEMENT 401 CARLSON PARKWAY MINNETONKA, MN 55305	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN HOLDING COMPANY HEALTH MGMT	d (state co	(c) Legal omicile e or foreign ountry) MN MN MN	MEDIO MEDIO MEDIO MEDIO	(d) t controlling entity CA AFF CA AFF OMPANY CA AFF	(e Type of (C corp, or tru) C Corp C Corp C Corp	entity S corp,	Share of total income	0 0 0 0 0 0 0	of end- year	0	rcenta		Section 51 (13) contribution of the contributi
(a) Name, address, and EIN of related organization (1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1490988 (2)MEDICA SELF-INSURED 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1479417 (3)MEDICA AFFILIATED SERVICES 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415 (4)MEDICA HEALTH MANAGEMENT 401 CARLSON PARKWAY MINNETONKA, MN 55305 20-8005519 (5)MMSI INC 401 CARLSON PARKWAY MINNETONKA, MN 55305	(b) Primary activity HEALTH INSURANCE THIRD PARTY ADMIN HOLDING COMPANY HEALTH MGMT	d (state co	(c) Legal omicile e or foreign ountry) MN MN MN	MEDIO MEDIO MEDIO MEDIO	(d) t controlling entity CA AFF CA AFF OMPANY CA AFF	(e Type of (C corp, or tru) C Corp C Corp C Corp	entity S corp,	Share of total income	0 0 0 0 0 0 0	of end- year	0	rcenta		Section 51 (13) contribution of the contributi

Schedule R (Form 990) 2018							
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.							
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No				
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?							
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No				
b Gift, grant, or capital contribution to related organization(s)	1 b	Yes					
c Gift, grant, or capital contribution from related organization(s)	1c		No				
d Loans or loan guarantees to or for related organization(s)	1 d		No				
e Loans or loan guarantees by related organization(s)	1e		No				
f Dividends from related organization(s)	1f		No				
g Sale of assets to related organization(s)	1 g		No				
h Purchase of assets from related organization(s)	1h		No				
i Exchange of assets with related organization(s)	1i		No				
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No				
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No				
I Performance of services or membership or fundraising solicitations for related organization(s)	11		No				
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No				
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes					
o Sharing of paid employees with related organization(s)	10	Yes					
p Reimbursement paid to related organization(s) for expenses	1 p		No				
a Reimbursement paid by related organization(s) for expenses	1 q	Yes	\vdash				

j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No							
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No							
1	Performance of services or membership or fundraising solicitations for related organization(s)	11		No							
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No							
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes								
О	Sharing of paid employees with related organization(s)	10	Yes								
р	Reimbursement paid to related organization(s) for expenses	1 p		No							
q		1 q	Yes								
r	Other transfer of cash or property to related organization(s)	1r	Yes								
s	Other transfer of cash or property from related organization(s)	1s		No							
2	2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds										
	(a) (b) (c) (d) Name of related organization Transaction type (c) Amount involved Method of determining amou										

type (a-s) (1)MEDICA FOUNDATION b 3,000,000 воок

Schedule R (Form 990) 2018

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	section 501(c)(3) organizations?		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership	
			514)	Yes	No			Yes	No		Yes	No		
													_	
									•	Schedul	e R (Forn	1 99	0) 2018	

