Department of the Treasury

DLN: 93493318121028 OMB No 1545-0047

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a>

Open to Public Inspection

Interna	ıl Reve	nue Service	F Information about	, FOITH 990 and its mistructions is at <u>wi</u>	.vvv 11\5 40V/	101111990		Inspection		
A F	or th	e <b>2017</b> ca		ning 01-01-2017 , and ending 12-	31-2017					
		pplicable	<b>C</b> Name of organization Medica Health Plans			D Employ	er identif	ication number		
	dress me ch	change ange	% MARY QUIST			41-124	2261			
	tial re	_	Doing business as							
		n/terminated	North and add about the D.O. have force	ul a san dalaman da san an adda an I Danas (		E Telephor	ne number			
		d return on pending	401 CARLSON PARKWAY CP 330	Il is not delivered to street address) Room/s	suite	(952) 9	92-2058			
		,	City or town, state or province, count	ry, and ZIP or foreign postal code		(552) 5	72 2030			
			MINNETONKA, MN 55305			<b>G</b> Gross re	eceipts \$ 5	,175,108,977		
			F Name and address of principal	officer	H(a) Is	s this a group re	turn for			
			JOHN NAYLOR 401 CARLSON PARKWAY CP 330			ubordinates?		□Yes 🗹 No		
			MINNETONKA, MN 55305			re all subordina icluded?	tes	☐ Yes ☐No		
I 1a:	x-exer	npt status	☐ 501(c)(3) <b>☑</b> 501(c)(4) <b>◄</b> (	insert no ) 4947(a)(1) or 527	1	f "No," attach a		•		
J W	ebsit	te:▶ WW	W MEDICA COM		H(c) G	iroup exemption	number	<b>&gt;</b>		
V [			✓ Corporation ☐ Trust ☐ Associ		L Year of	formation 1973	M State	of legal domicile		
K Forr	n or o	rganization	Corporation Li Trust Li Assoc	lation			MN	J		
Pa		Sumr								
			cribe the organization's mission or	most significant activities CE FOR CUSTOMERS, MEMBERS, PART	NERS AND	OUR EMPLOYEE	S			
ıce	:	IO BE THE	THOSTED HEALTH FEAT OF CHOL	ee for edgrafiers, the fibers, france	TIERO AND	0011 2111 20122				
let.	-									
Ne.	2	Check this	s box $\blacktriangleright \Box$ if the organization disc	continued its operations or disposed of	more than	25% of its net a	ssets			
Ğ				body (Part VI, line 1a)			3	6		
<b>×</b> 5	1		, -	the governing body (Part VI, line 1b)			4	5		
At le	1		• •	endar year 2017 (Part V, line 2a)			5	1,726		
Activities & Governance	1		nber of volunteers (estimate if nece		6	0				
Q.	1			VIII, column (C), line 12		• •	7a 7b	-43,613		
	В	Net unrei	ated business taxable income from	Form 990-1, line 34	<del>·                                    </del>	Prior Year	/B	-45,863 Current Year		
	8	Contributi	ions and grants (Part VIII, line 1h)			FIIOI Teal	0	0		
en Ci	1		service revenue (Part VIII, line 2g)			2,520,267,		1,471,441,545		
Rəvenue	1	-	nt income (Part VIII, column (A), l			16,566,		21,687,362		
<u> </u>	11	Other rev	enue (Part VIII, column (A), lines	1,590,	393	1,703,041				
	12	Total reve	enue—add lines 8 through 11 (mus	t equal Part VIII, column (A), line 12)		2,538,424,	327	1,494,831,948		
	13	Grants an	d sımılar amounts paıd (Part IX, co	olumn (A), lines 1–3 )		3,220,	000	576,000		
	1	·	paid to or for members (Part IX, co	554	1,137,627,909					
85	1	•		nefits (Part IX, column (A), lines 5–10)	·	150,323,	_			
Expenses	1		• , , ,	nn (A), line 11e)			0	0		
젌	1		aising expenses (Part IX, column (D), lin penses (Part IX, column (A), lines 1	665	123 010 018					
	1	· ·	enses Add lines 13-17 (must equa	•		275,256, 2,725,768,				
	1	•	less expenses Subtract line 18 fro			-187,344,		81,238,648		
<u>አ</u> ው	Ė				Begin	ning of Current Y		End of Year		
ets										
Net Assets or Fund Balances	1		ets (Part X, line 16)			803,328,		481,974,194		
S S	1		lities (Part X, line 26) s or fund balances Subtract line 2			485,977, 317,350,		194,116,273 287,857,921		
Pai			ature Block	THOM line 20		317,330,	370	207,037,321		
Unde	r pena	alties of pe	erjury, I declare that I have examı	ned this return, including accompanyin						
know any k			f, it is true, correct, and complete	Declaration of preparer (other than of	ficer) is bas	ed on all inform	ation of v	which preparer has		
		Signatu	re of officer			2018-11-08 Date				
Sign Here		MARKI	DAIDD CEO							
	-		BAIRD CFO print name and title							
			rint/Type preparer's name	Preparer's signature	Date		PTIN			
Paid	d	L <sup>M</sup>	onroe J Gierl	Monroe J Gierl	2018-11-08	self-employed	P0141323	<u> </u>		
Pre	pare	#I  —	rm's name KPMG LLP	C 714		Firm's EIN ►	205 ===			
Use	On	ıly   「	rm's address ► 4200 Wells Fargo Ctr 90			Phone no (612)	305-5000			
			Minneapolis, MN 55402			<u> </u>		. $\square$		
			this return with the preparer show				<u> </u>	/es □ No		
ror P	aper	MOLK KEC	luction Act Notice, see the sepa	nate mstructions.	Cat N	No 11282Y		Form <b>990</b> (2017)		

Part						Page <b>2</b>						
	Statement	of Program Ser	vice Accomplis	hments								
	Check if Sche	dule O contains a re	sponse or note to a	any line in this Part III .		🗹						
1	Briefly describe the o											
TO BE	THE TRUSTED HEALT	TH PLAN OF CHOICE	FOR CUSTOMERS,	MEMBERS, PARTNERS AND	OUR EMPLOYEES							
2	Did the organization	undertake any signi	ficant program ser	vices during the year which v	were not listed on							
	the prior Form 990 or 990-EZ?											
	If "Yes," describe the	ese new services on	Schedule O									
3	Did the organization	cease conducting, o	r make significant	changes in how it conducts, a	any program							
	services?											
	If "Yes," describe the	ese changes on Sche	dule O									
4		d 501(c)(4) organiza	ations are required	nts for each of its three large to report the amount of gra ported								
4a	(Code	) (Expenses \$	1,103,663,122	including grants of \$	) (Revenue \$	1,231,912,805 )						
	See Additional Data											
4b	(Code	) (Expenses \$	33,733,474	including grants of \$	) (Revenue \$	34,455,448 )						
	See Additional Data											
4c	(Code	) (Expenses \$	231,313	including grants of \$	) (Revenue \$	343,446 )						
	See Additional Data											
4d	Other program service	,	•									
	(Expenses \$	576,000 i	ncluding grants of	\$ 576,000)	(Revenue \$ 20-	4,729,846 )						
4e	Total program serv	/ice expenses ►	1,138,203,9	09								

or X as applicable

**Checklist of Required Schedules** 

Page 3

No

No

Nο

Nο

Nο

No

Nο

Nο

Nο

Nο

No

Nο

Nο

Nο

Νo

Nο

No

Nο

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5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸 . . . . . . . . . . .

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX.

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

ın Part X, line 16? *If "Yes," complete Schedule D, Part IX* 😼 . . . . . . . . . . . . . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

assessments, or similar amounts as defined in Revenue Procedure 98-19?

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right 6 7 8

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11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

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Yes

Yes

Yes

Yes

Yes

Form 990 (2017)					
Par	t IV Checklist of Required Schedules (continued)				
			Yes	No	
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No	
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20ь			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes		
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes		
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b			
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c			

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . .

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . . . . . . . . 💆

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

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instructions for applicable filing thresholds, conditions, and exceptions)

Nο Nο

Nο

Nο

No

Nο

Nο

Νo

Nο

Nο

No

Nο

Nο

Nο

24d

25a

25b

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27

28a

28b

28c

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32

33

34

35a

35h

36

37

Yes

Yes

Yes

Form **990** (2017)

orm	990 (2017)			Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1,332			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
	this return	2b	Yes	
D	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		103	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			140
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	<b>7</b> c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
2 -	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	124		
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Form	990 (2017)			Page <b>6</b>
Par	<b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to li	
	Check if Schedule O contains a response or note to any line in this Part VI			<b>✓</b>
Se	ction A. Governing Body and Management		V	
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 6		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b  5			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
11a	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the	10b	Yes	
h	form?	11a	Yes	
	Did the organization have a written conflict of interest policy? <i>If "No," go to line 13 </i>	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to			
С	conflicts?	12b	Yes	
	Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure	100		
17	List the States with which a copy of this Form 990 is required to be filed▶			
4-	MN			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest			
20	policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records MARY QUIST 401 CARLSON PARKWAY CP330 MINNETONKA, MN 55305 (952) 992-2058			

compensated employees, and former such persons

Part VII

 $\overline{\mathbf{V}}$ 

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
  - List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

(A) (C) (F) (B) (D) (E) Name and Title Position (do not check more Reportable Reportable Estimated Average than one how unless nerson amount of other

	hours per week (list any hours for related	than one box, unless person is both an officer and a director/trustee)  Highest compens employee  Individual frustee or director				compensation from the organization (W- 2/1099-MISC)	compensation from related organizations (W- 2/1099-	amount of other compensation from the		
	organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1033-MI3C)	(W- 2/1099- MISC)	organization and related organizations
See Additional Data Table										
										Form <b>990</b> (2017)

Name and Title

Average

hours per

week (list

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (F) Estimated

amount of other

compensation

(C)

Compensation

41,933,336

5,601,217

440,338

380,669

285,100

Form 990 (2017)

Description of services

Claims Processing

Temp Services

Issues claim pymnts

Consulting Services

Printing

Page 8

		any hours		director/trustee) organization (W- organizations (W- 2/1099-MISC)								from t	:he
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1033-MI3C)		organizati relate organiza	ed
See /	Additional Data Table												
											_		
											$\dashv$		
											+		
											$\dashv$		
											$\perp$		
41.5	7.1.7.1										$\perp$		
	Sub-Total						<b>&gt;</b>				+		
	Total (add lines 1b and 1c)					•			12,726,383		0		899,811
2	Total number of individuals (including of reportable compensation from the compensation	but not limited	to thos			bove		rece	' '	00,000			<u> </u>
										,		Yes	No
3	Did the organization list any <b>former</b> of line 1a? <i>If "Yes," complete Schedule J</i>									employee on	3		No
4	<u></u>						Yes						
Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person							5		No				
Se	Section B. Independent Contractors												

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Name and business address

Position (do not check more

than one box, unless person

is both an officer and a

Reportable

compensation

from the

Reportable

compensation

from related

United Health Care Services Inc,

1101 East 78th Street Suite 200 Bloomington, MN 55420 Change HealthCare Solutions LLC,

5151 Edina Industral Blvd Ste 100

compensation from the organization ▶ 19

3055 Lebanon Pike Ste 1000 Nashville, TN 37214 Human Capital Partners,

9900 Bren Dr E MN008-T380 Minnetonka, MN 55343 Dahl Consulting Inc.

418 County Road D E St Paul, MN 55117 Loffler Companies Inc,

Edina, MN 55439

Part		Statement of	Revenue									rage <b>3</b>
		Check if Schedul		a respo	nse or note to	any line in t	hıs Part VII	ı				🗆
							( <b>A)</b> revenue	Rela exe fun	B) ted or empt ction	Unre busi	C) elated enue	(D) Revenue excluded from tax under sections
	1a	Federated campaigi	ns	1a				rev	enue			512-514
ributions, Gifts, Grants Other Similar Amounts		<b>b</b> Membership dues		1b		_						
irai nou		Fundraising events		1c		_						
s, C An		d Related organization		1d								
Sife lar		Government grants (co		10 1e								
S. E		F All other contributions,	•	<u>re</u>		_						
tior sr S	•	and similar amounts no above	ot included	1f								
ibri		Noncash contribution	ns included									
Contributions, Gifts, Grants and Other Similar Amounts		ın lınes 1a-1f \$										
Containe	h	Total.Add lines 1a-1	f		, , <b>&gt;</b>	<u> </u>	0					
e n					Busi	ness Code						
۱۴۶۸		Medicaid Revenue				524114	-,	,912,805		912,805		
o≛ ı		Group & Individual Prem	ilums			524114 524114		343,446		455,448 343,446		
Service Revenue		Medicare Revenue Intercompany Admin Fe	PS			561000		,729,846		729,846		+
₹												
Program	e f	All other program se	rvice revenue	<u> </u>								
Ρος		<b>Total.</b> Add lines 2a-2f			1,4	471,441,545	5					
		Investment income (ir			nterest, and ot	her						_
	s	imilar amounts) .		•		<b>&gt;</b>	8,279,69	0				8,279,692
		Income from investme Royalties		•	ond proceeds	<b>▶</b>		0				
	۱ و	Noyalties	(ı) Rea		(II) Persona			1				
	6a	Gross rents	(1)		(,							
		5,541,020 Less rental expenses 3,794,366										
	b	Less rental expenses	3,,	794,300								
	С	Rental income or (loss)	1,7	746,654		0						
	d	Net rental income or	r (loss)			<b>-</b>	1,746,65	54				1,746,654
			(ı) Securi		(II) Other	<u>-</u>				+		, , , , , , , , , , , , , , , , , , ,
		Gross amount from sales of assets other than inventory	, ,	390,333	. ,							
	b	Less cost or other basis and sales expenses	3,676,4	182,663								
	c	Gain or (loss)	13,4	107,670								
	d	Net gain or (loss) .		•		<u> </u>	13,407,67	0				13,407,670
Other Revenue	8a	Gross income from for (not including \$ contributions reporte See Part IV, line 18	d on line 1c)	of		0						
gev	b	Less direct expenses		ь		0						
erl		Net income or (loss)		ing ev	ents	<b>→</b>		0				
Oth	9a	Gross income from g See Part IV, line 19		ies								
		See rait IV, ille 19		a		0						
	b	Less direct expenses	s	b		0						
		Net income or (loss)		activiti	es	<u> </u>		0				
	10a	aGross sales of invent returns and allowand	ory, less es	a		0						
	b	Less cost of goods s	old	b		0						
	С	Net income or (loss)		invent		<u>•</u>		0				
	11	Miscellaneous aMedica Tax Partners			Business Co	00099	-43,61	3			-43,613	
		Revenue	inip - Dentai		,		13,01				13,013	
	b											
	c				•					-		
	d	All other revenue .										
	е	Total. Add lines 11a	-11d			<b>&gt;</b>	-43,61	.3				
	12	Total revenue. See	Instructions			•	1,494,831,94		.,471,441,54	15	-43,613	23,434,016
							, ,,5		,	-	, , , , ,	Form <b>990</b> (2017)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Form 990 (2017) Page **10** Part IX Statement of Functional Expenses Check if Schedule O contains a response or note to any line in this Part IX . (B) (C) Do not include amounts reported on lines 6b, (A) (D) Program service Management and general expenses 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses expenses 576,000 576,000 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 0 2 Grants and other assistance to domestic individuals. See Part IV, line 22 0 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16 4 Benefits paid to or for members 1,137,627,909 1,137,627,909 Compensation of current officers, directors, trustees, and 3,365,925 3,365,925 key employees 0 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 122,336,506 122,336,506 7 Other salaries and wages 8 Pension plan accruals and contributions (include section 401 6,929,663 6,929,663 (k) and 403(b) employer contributions) . . 11,888,447 11,888,447 9 Other employee benefits . **10** Payroll taxes . . . 7,848,932 7,848,932 11 Fees for services (non-employees) 0 a Management . . **b** Legal 3,596,513 3,596,513 787,156 787,156 c Accounting . 427,886 427,886 **d** Lobbying . . . . . . e Professional fundraising services See Part IV, line 17 0 1,152,146 1,152,146 f Investment management fees . . . 31,767,315 g Other (If line 11g amount exceeds 10% of line 25, column 31,767,315 (A) amount, list line 11g expenses on Schedule O) 4,761,796 4,761,796 12 Advertising and promotion . 3,889,240 13 Office expenses . 3,889,240 13,102,313 13,102,313 14 Information technology . 15 Royalties . 4,993,085 4,993,085 16 Occupancy . 364.689 364,689 **17** Travel . 18 Payments of travel or entertainment expenses for any 0 federal, state, or local public officials . 290,335 290,335 **19** Conferences, conventions, and meetings 104,017 104,017 20 Interest . 0 21 Payments to affiliates . . . 25,575,191 25,575,191 22 Depreciation, depletion, and amortization . 1,558,802 1,558,802 23 Insurance . 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O ) 20,318,321 20,318,321 a Premium Taxes **b** Printing & Publication 6,008,273 6,008,273 c Other 4,322,840 4,322,840 d e All other expenses

1,413,593,300

25 Total functional expenses. Add lines 1 through 24e **26 Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ If following SOP 98-2 (ASC 958-720) 1,138,203,909

275,389,391

Form **990** (2017)

2

3

Assets

11

12

13

14

15

16

17

18

19

20

21

75,237,433

55.134.613

33,733,311

0

0

0

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0

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0

0

0

0

287,857,921

287,857,921

481.974.194

Form **990** (2017)

194,116,273

83,995,306

203.628.238

5.441.632

24.803.661

481.974.194

154,543,349

39,572,924

(B)

End of year

Page **11** 

# Check if Schedule O contains a response or note to any line in this Part IX .

Cash-non-interest-bearing	

Accounts receivable, net .

Part II of Schedule L

Inventories for sale or use .

Less accumulated depreciation

II of Schedule L . . . . . .

Notes and loans receivable, net .

basis Complete Part VI of Schedule D

Intangible assets . . . . .

Grants payable . . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances .

Unrestricted net assets

Accounts payable and accrued expenses

Prepaid expenses and deferred charges . 10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Investments—other securities See Part IV, line 11 . . .

Investments—program-related See Part IV, line 11 .

Other assets See Part IV, line 11 . . . . . .

Tax-exempt bond liabilities . . . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Total assets.Add lines 1 through 15 (must equal line 34) . . .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here lacktriangle and

voluntary employees' beneficiary organizations (see instructions) Complete

Savings and temporary cash investments . . .

10a

10b

Pledges and grants receivable, net . . .

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9)

119,907,467

35,912,161

(A)

Beginning of year

28,395,441

161.954.916

141,446,432

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0 14

0 18

0 20

0 21

0 22

0

0

88,265,866

237.463.007

67.677.405

78,125,087

803,328,154

336,961,958

149,015,820

485,977,778

317,350,376

317,350,376

803.328.154

9

10c

11

12

13

15

16

17

19

23

24

25

26

27

28

29

30 0

31

32

33

34

Lia	23 24 25
	26
Fund Balances	27 28 29
let Assets or	30 31 32
let	33

34

☐ Cash ☑ Accrual ☐ Other

☐ Both consolidated and separate basis

☑ Both consolidated and separate basis

Page **12** 

81,238,648 317,350,376 -2.959.348

-107,771,755

287,857,921

No

Nο

No

Form 990 (2017)

Yes

Yes

Yes

2a

2b

2c

3a

3b

9

10

2	Total expenses (must equal Part IX, column (A), line 25)	2	1,
3	Revenue less expenses Subtract line 2 from line 1	3	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	
_	Not worselve does not describe	1	

ŀ	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))										
•	Net unrealized gains (losses) on investments	5									
5	Donated services and use of facilities	6									
,	Investment expenses	7									

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))

Check if Schedule O contains a response or note to any line in this Part XII . . .

If the organization changed its method of accounting from a prior year or checked "Other," explain in

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

Consolidated basis

**b** Were the organization's financial statements audited by an independent accountant?

Form 990 (2017)

Prior period adjustments

**Reconcilliation of Net Assets** 

Other changes in net assets or fund balances (explain in Schedule O) .

**Financial Statements and Reporting** 

**1** Accounting method used to prepare the Form 990

separate basis, consolidated basis, or both

Separate basis

consolidated basis, or both

Audit Act and OMB Circular A-133?

Separate basis

Part XI

Part XII

Schedule O

## **Additional Data**

### Software ID: Software Version:

**EIN:** 41-1242261

Name: Medica Health Plans

Form 990 (2017)

Form 990, Part III, Line 4a:

See Schedule O

#### Form 990, Part III, Line 4b: IN 2017 MHP PROVIDED FULLY INSURED COMMERCIAL HMO HEALTH INSURANCE COVERAGE TO GROUPS AND INDIVIDUALS IN MINNESOTA AS OF 12/31/2017 THE ENROLLMENT IN MHP FULLY INSURED MINNESOTA GROUP PLANS WAS 2,946, WHICH WAS APPROXIMATELY 9 1% OF MHP'S TOTAL 2017 ENROLLMENT

#### Form 990, Part III, Line 4c: IN 2017, MHP PARTICIPATED IN MINNESOTA SENIOR HEALTH OPTIONS (MSHO), A MEDICARE-RELATED PRODUCT, IN MINNESOTA ENROLLMENT IN THAT PRODUCT WAS 11,115 OR 34 5% OF MHP'S TOTAL ENROLLMENT MSHO IS A PRODUCT FOR PEOPLE AGE 65 AND OLDER AND ELIGIBLE FOR BOTH MEDICARE AND MEDICAID

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours	and	a dir	ecto	r/tr	ustee)	)	organization	organizations	from the		
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations		
John W Naylor President/CEO- Start Feb 2017	40 0	×		×				1,372,499	0	43,421		
David Tilford Pres/CEO thru 1/17	40 0	x		x				1,444,272	0	7,239		
John Buck	15 0											

President/CEO- Start Feb 2017	0 0	_ ^		^			1,372,433	
David Tilford	40 0	×		Х			1,444,272	
Pres/CEO thru 1/17	0 0	^		^			1,444,272	
John Buck	15 0	×		х			123,250	
Director, Chair	0 0	,		^			123,230	
Peter Kelly	10 0	V					71 500	
		X	1 1		I		71,500	

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95,125

78,750

80,750

728,871

494,384

216,893

0

0

0

0

0

50,231

52,065

3,397

and Independent Contractors

Director

Director

Director

Mary Twinem

Mark L Baird

John Stanoch

Director, Vice Chair

Esther Tomljanovich

SVP & CFO, Treasurer

SVP & Gen Counsel, Secretary

James P Jacobson

Glenn E Andıs

SVP Govt Prog

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

430,664

413,204

503,263

450,860

324,714

49,488

31,425

50,496

60,857

47,278

0

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	famous lateral	and a an estar, trastee,						(14/ 3/4000	(W 2/4000		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Geoffrey J Bartsh VP & GM IFB	40 0				×			407,438	0	56,757	
Dannette M Coleman SVP IND & Fam Business	40 0				×			614,225	0	5,667	
Jana L Johnson SVP Hlth & Provider Services	40 0				х			540,751	0	24,574	
Debby S Knutson SVP HR	40 0				×			278,946	0	14,650	
Robert Longendyke	40 0				х			471,138	0	50,357	

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Debby S Knutson
SVP HR
Robert Longendyke
SVP & CMO

Scott R Reid

Alan Spiro MD

Timothy D Thull

Paul R Crowley

SVP & GM CMD

Thomas H Lindquist

SVP & GM Gov't Programs

SVP & CMO

SVP & CIO

VP Growth Initiatives

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours	and	a dır	ecto	r/tr	ustee)	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Nichole L White  VP Hith Services	40 0				×			499,863	0	74,814
John R Mach Jr CMO & SVP	40 0 0 0				x			30,508	0	3,092
Lynn Altmann VP HR	40 0				x			335,081	0	53,080
Kimberly A Branson VP Ops	40 0				×			330,732	0	45,776
Lori L Nelson SVP	40 0				×			268,870	0	20,807
Stephen T Custis	40 0								_	

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0 0

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350,854

654,379

397,160

391,995

325,444

53,716

9,403

47,628

32,666

10,927

0

0

0

Stephen T Custis

VP Chief Actuary

Andrew E Davis

GM & VP CHA

Mary P Quist

Christine R Finn

VP Mktg & Comm

James E Hartert

VP & SR MD

VP Finance & Corp Controller

and Independent Contractors

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

**Supplemental Financial Statements** ▶ Complete if the organization answered "Yes," on Form 990,

Open to Public

DLN: 93493318121028 OMB No 1545-0047

Inspection

Department of the Treasury

(Form 990)

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** Medica Health Plans 41-1242261 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Par	(1)	Organizations Ma	aintaining Col	lections o	f Art, Hi	istori	cal T	reasu	ıres, o	r Other	Similar As	ssets (cont	ınued)	
3		ng the organization's acqu ns (check all that apply)	uisition, accession	n, and other	records, o	check a	any of	the fo	llowing t	that are a	significant i	use of its col	lection	
а		Public exhibition				d		Loan	or exch	ange prog	ırams			
b		Scholarly research				е		Othe	r					
С		Preservation for future	generations											
4		vide a description of the o	organization's col	lections and	explain h	ow the	ey furt	her the	e organi:	zation's e	xempt purpo	se in		
5		ring the year, did the orga ets to be sold to raise fun									nılar	☐ Yes	□ N	lo
Pa	rt IV													
		Complete if the org X, line 21.										ınt on Forn	n 990,	Part
1a		he organization an agent, uded on Form 990, Part >		an or other	intermedia	ary for	contri	bution	s or oth	er assets	not	☐ Yes		lo
ь	If "	Yes." explain the arrange	ment in Part XIII	and comple	te the foll	lowina	table				Α	mount		_
c										1c				_
d	-	litions during the year								1d				_
e		tributions during the year								1e				_
f		ling balance								1f				_
2a		the organization include	an amount on Fo	rm 990, Par	t X, line 2	1, for	escrov	v or cu	stodial a		ability?	Yes	N	— lo
b		Yes," explain the arrange												
Pa	art V	Endowment Fund	<b>is.</b> Complete if											
1-	Rogu	nning of year balance .		(a)Curren	t year	<b>(b)</b> Pi	rior yea	r	<b>(c)</b> Two y	ears back	(d)Three yea	ars back (e)	Four yea	rs back
	_	ributions												
		nvestment earnings, gain	a and leases											
		ts or scholarships												
	and	r expenditures for facilitie programs	25											
		nistrative expenses .												
g	End	of year balance												
2 a		vide the estimated percer ird designated or quasi-ei		ent year end	balance (	(line 1g	g, colu	mn (a)	)) held a	ıs				
		manent endowment <b>&gt;</b>	indo i i i i i i i i i i i i i i i i i i i											
b		nporarily restricted endov	umant 🌬											
С		percentages on lines 2a,		ld ogual 100	10/6									
За	Are	there endowment funds anization by				on that	t are h	eld an	d admın	ıstered fo	r the		Yes	No
	_	unrelated organizations										3a(i)	103	
		related organizations .										3a(ii)		
b		Yes" on 3a(II), are the rel		s listed as r	equired or	 n Sche	dule R	. ?	• •			3b		
4	Des	scribe in Part XIII the inte	ended uses of the	organizatio	n's endow	ment f	unds							
Pa	rt VI	Land, Buildings,	and Equipmer	ıt.										
		Complete of the org												
	Des	cription of property	(a) Cost or oth (investme		(b) Cost o	r other	basis (	other)	(c) Acc	umulated o	depreciation	( <b>d)</b> B	ook valu	е
1a	Land						18,7	75,799					18	3,775,799
		ings					67,8	24,201			8,811,418		59	9,012,783
		ehold improvements					17,1	02,478			13,183,117			3,919,361
		oment						04,989			13,917,626			2,287,363

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

83,995,306

Schedule D	(Form 990) 2017				Page <b>3</b>
Part VII	<b>Investments—Other Securities.</b> Complete if the See Form 990, Part X, line 12.	he organızat	ion ansv	vered "Yes" on Form 9	90, Part IV, line 11b.
	(a) Description of security or category (including name of security)		(b) Book value		od of valuation of-year market value
(1) Financia	al derivatives				
(2) Closely- (3)Other	held equity interests	· · ·			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum	nn (b) must equal Form 990, Part X, col (B) line 12 )	•			
Part VIII		Form 000 B	ort TV/ li	no 11c Soo Form 000	Part V. June 12
	Complete if the organization answered 'Yes' on F  (a) Description of investment		ook value	(c) Meth	od of valuation
(1)				Cost or end-o	of-year market value
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colum	nn (b) must equal Form 990, Part X, col (B) line 13 )	<b>•</b>			
Part IX	Other Assets. Complete if the organization answered (a) Description	d 'Yes' on For	m 990, Pa	art IV, line 11d See Form	
(1) INVEST	MENT INCOME				<b>(b)</b> Book value 705,191
	RANCE RECOVERIES				230,332
	DMPANY RECEIVABLES  L EXPENSE RECEIVABLE				15,997,262 7,870,876
(5)					
(6)					
(7)					
(8)					
(9)					
	umn (b) must equal Form 990, Part X, col (B) line 15 )				24,803,661
Part X	<b>Other Liabilities.</b> Complete if the organization a See Form 990, Part X, line 25.	answered 'Y	es' on Fo	orm 990, Part IV, line 1	lle or 11f.
1.	(a) Description of liability		(b) B	ook value	
(1) Federal	income taxes			0	
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
	70 A 75 - 22 2 A 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2				
	on (b) must equal Form 990, Part X, col (B) line 25) or uncertain tax positions In Part XIII, provide the text o	►  of the footnote	to the o	0 ganization's financial stat	rements that reports the
	n's liability for uncertain tax positions under FIN 48 (ASC 7				

Part XI

2

b

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Schedule D (Form 990) 2017

Page 4

7,505,477 1,285,733,242

209,098,706

1,494,831,948

1,214,753,550

10,258,956

1,204,494,594

209,098,706

1.413.593.300

Schedule D (Form 990) 2017

d	Other (Describe in Part XIII )	2d	/,505,4//		
е	Add lines 2a through 2d		 	2e	
3	Subtract line <b>2e</b> from line <b>1</b>			3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1				

1.152.146 Investment expenses not included on Form 990, Part VIII, line 7b . 4a

4b

Add lines **4a** and **4b** . . . . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . . . 

5

Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities . . .

Other (Describe in Part XIII ) . . . . . .

Supplemental Information

Add lines 2a through 2d . .

Return Reference

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . . Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2a 2b

2c

2d

4a

4b

Explanation

207,946,560

10,258,956

1,152,146 207,946,560

4c 5

2e

3

4c

5

Page <b>5</b>		chedule D (Form 990) 2017		
	ormation (continued)	Part XIII Supplemental Info		
	Explanation	Return Reference		

Schedule D (Form 990) 2017

## **Additional Data**

### Software ID: Software Version:

**EIN:** 41-1242261

Name: Medica Health Plans

### **Supplemental Information**

Return Reference	Explanation
Sch D Part X Line 2	The Company is generally exempt from federal income taxes under section 501(c)(4) of The I

RC, with the exception of taxes on unrelated business activities. The federal unrelated bu siness income tax benefit is included in federal income tax benefit in the statutory state ments of revenue and expenses

Supplemental Information Return Reference Explanation Sch D Part XI Line 2d OTHER ADJUSTMENTS STATUTORY GROSS UP FOR RENTAL INCOME \$ 4,160,707 DENTAL EXPENSES (MEDIC

A TAX PARTNERSHIP K-1) \$ 3,247,644 FEDERAL TAXES BENEFIT \$ 97,126 TOTAL TO SCHEDULE D. PAR T XI, LINE 2D \$ 7,505,477

Supplemental Information Return Reference Explanation Sch D Part XI Line 4b OTHER ADJUSTMENTS INTERCOMPANY ADMIN FEES RECLASSED FROM EXPENSE \$ 204,729,846 INTEREST E XPENSE RECLASSED AS EXPENSE \$ 104,017 DEPRECIATION ON REAL ESTATE RECLASSED AS EXPENSE \$ 3

1.112.697 TOTAL TO SCHEDULE D, PART XI, LINE 4B \$ 207,946,560

Supplemental Information	
Return Reference	Explanation
	OTHER ADJUSTMENTS STATUTORY GROSS UP FOR DEPRECIATION EXPENSE \$ 2,753,479 STATUTORY GROSS UP FOR RENTAL INCOME \$ 4,160,707 DENTAL EXPENSES (MEDICA TAX PARTNERSHIP K-1), RECLASSED AS REVENUE \$ 3,247,644 FEDERAL TAXES BENEFIT \$ 97,126 TOTAL TO SCHEDULE D. PART XII. LINE

Supplemental Information

2D \$ 10,258,956

Supplemental Information Return Reference Explanation OTHER ADJUSTMENTS INTEREST EXPENSE RECLASSED AS REVENUE \$ 104,017 DEPRECIATION ON REAL ES Sch D Part XII Line 4b TATE RECLASSED AS EXPENSE \$ 3,112,697 INTERCOMPANY ADMIN FEES RECLASSED AS REVENUE \$ 204,7

29.846 TOTAL TO SCHEDULE D. PART XII. LINE 4B \$ 207.946.560

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DI	LN: 934933181	21028		
Schedule I (Form 990)  Department of the Treasury Internal Revenue Service	Co	Governments amplete if the organiza	and Individuals tion answered "Yes," o  Attach to Form	her Assistance to Organizations, nd Individuals in the United States on answered "Yes," on Form 990, Part IV, line 21 or 22.  Attach to Form 990. (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a> .							
Name of the organization Medica Health Plans							Employer identifi 41-1242261	ication number			
Part I General Inform	nation on Grants	and Assistance					41-1242261				
<ol> <li>Does the organization mains the selection criteria used</li> <li>Describe in Part IV the organization</li> </ol>	to award the grants	or assistance?				ce, and		<b>⊻</b> Yes	□ No		
		nestic Organizations ar can be duplicated if add		nts. Complete If the o	rganization answered "Yes	on Form	990, Part IV, line	e 21, for any recipi	ent		
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		Description of ash assistance	(h) Purpose of or assistance	grant		
(1) INSTITUTE FOR CLINICAL SYSTEMS IMPROVEMENT 8009 34TH AVE S SUITE 1200 BLOOMINGTON, MN 55425	41-1782168	501(C)(3)	576,000		ACTUAL AMOUNT			SUPPORT BEST PRACTICES IN I WORLD			
2 Enter total number of sect		-							1		
3 Enter total number of other				Cat No 5005				hedule I (Form 990)	) 2017		

Schedule I (Form 990) 2017		D	and a Committee of the com		// F 000 P+ IV 22	Page <b>2</b>		
		o Domestic Individua onal space is needed		janization answered Tres	s" on Form 990, Part IV, line 22			
(a) Type of grant or assi	ıstance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance		
(1)				<u> </u>				
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
Part IV Supplementa	al Information	on. Provide the inf	iormation required in	Part I, line 2; Part III	I, column (b); and any other ac	dditional information.		
Return Reference	ence Explanation							
Sch I Part I Line 2		MEDICA HEALTH PLANS (MHP) DONATES TO 501(C)(3) ORGANIZATIONS MHP HAS MEETINGS TO MONITOR THE WORK BEING DONE TO SUPPORT THE MISSION OF THE GRANT RECIPIENTS						

efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	a -	DLN: 934	9331	8121	.028	
Schedule J		Compensation Information					1545-0	0047	
(Form 990)		For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.					2017		
•	tment of the Treasury al Revenue Service	▶ Information a		(Form 990) and its instructions gov/form990.	is at	pen to Public Inspection			
Nar	ne of the organiz	ation			Employer identificat				
Med	lica Health Plans				41-1242261				
Pa	rt I Questi	ons Regarding Compensa	ation						
							Yes	No	
1a				the following to or for a person liste y relevant information regarding the					
	First-class	s or charter travel		Housing allowance or residence for	personal use				
		companions	닏	Payments for business use of perso					
		nification and gross-up paymen	ts 📙	Health or social club dues or initiation					
	□ Discretion	nary spending account	Ш	Personal services (e g , maid, chauf	feur, chef)				
b		xes in line 1a are checked, did t all of the expenses described ab		ollow a written policy regarding paym plete Part III to explain	nent or reimbursement	<b>1</b> b			
2				or allowing expenses incurred by all	. 1-3	2			
	directors, truste	es, officers, including the CEO/	Executive Director	r, regarding the items checked in line	e Ia,				
3	organization's C	EO/Executive Director Check a	ill that apply Dor	d to establish the compensation of th not check any boxes for methods CEO/Executive Director, but explain i					
	<b>✓</b> Compens	ation committee		Written employment contract					
		ent compensation consultant	$\checkmark$	Compensation survey or study					
	<b>✓</b> Form 990	of other organizations	$\checkmark$	Approval by the board or compensa	tion committee				
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a				
а	Receive a sever	ance payment or change-of-cor	ntrol payment?			4a	Yes		
b		r receive payment from, a supp		ified retirement plan?		4b	Yes		
С	•	r receive payment from, an equ	·	· ·		4c		No	
	If "Yes" to any o	of lines 4a-c, list the persons ar	nd provide the app	licable amounts for each item in Part	III				
	Only 501(c)(3	), 501(c)(4), and 501(c)(29	) organizations	must complete lines 5-9					
5	For persons liste	ed on Form 990, Part VII, Section	on A, line 1a, did t	the organization pay or accrue any					
	•	ontingent on the revenues of				_		N.	
a	The organization					5a 5b		No No	
b	Any related orga If "Yes." on line	5a or 5b, describe in Part III				30		NO	
6	For persons liste	·		the organization pay or accrue any					
а	The organization	n?				6a	Yes		
b	Any related orga					6b	Yes		
	If "Yes," on line	6a or 6b, describe in Part III							
7		ed on Form 990, Part VII, Secti escribed in lines 5 and 6? If "Ye		the organization provide any nonfixe rt III	d	7		No	
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," do	escribe	8		Me	
9	9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?							No_	
For F	Panerwork Redu	action Act Notice, see the In	structions for Fo	orm <b>990.</b> Cat No 5	50053T Schedule J	9 (Form	1 990)	2017	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report of	compensation fro	m the organization	on row (1) and fro	m related organiza	tions described i	n the	
instructions, on row (ii) Do not list any individuals that are not listed on Form 990	0, Part VII						
Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total							
(A) Name and Title	(B) Break	kdown of W-2 and/o compensation	or 1099-MISC	(C) Retirement and other	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation			
See Additional Data Table							
	-						

Schedule J (Form 990) 2017	Page <b>3</b>							
Part III Supplemental Information								
Provide the information, explanation, or	r descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information							
Return Reference	Explanation							
Sch J Part I Line 4a	Severance Payments Dannette M Coleman \$ 139,972 Andrew E Davis \$ 196,059 Jana L Johnson \$ 189,956 David Tilford \$ 456,923 James E Hartert \$ 153,811							
	THE FOLLOWING RECEIVED PAYMENTS FROM A NON-QUALIFIED RETIREMENT PLAN MARK L BAIRD \$ 48,290 Geoffrey J Bartsh \$ 25,124 Andrew E Davis \$ 86,042 JAMES P JACOBSON \$ 24,617 Jana L Johnson \$ 6,619 Debby S Knutson \$ 975 Robert Longendyke \$ 23,568 JOHN W NAYLOR \$ 234,207 MARY P QUIST \$ 16,823 SCOTT R REID \$ 19,753 Timothy D Thull \$ 27,887 David Tilford \$ 61,103 Lynn Altmann \$ 10,846 Kimberly A Branson \$ 11,780 Christine R Finn \$ 71,956							
Sch J Part I Line 6a & 6b	MANAGEMENT INCENTIVE COMPENSATION INCLUDES COMPONENTS RELATED TO THE ORGANIZATIONS OPERATING EARNINGS							

Sch J Part II SCHEDULE J, PART II, COLUMN (F), COMPENSATION IN COLUMN (B) REPORTED AS DEFERRED IN PRIOR FORM 990 COLUMN (F) INCLUDES AMOUNTS VESTED IN THE CURRENT YEAR, WHICH WERE PREVIOUSLY REPORTED IN COLUMN (C) OF PRIOR YEARS' 990'S, AS RETIREMENT AND DEFERRED COMPENSATION

Schedule J (Form 990) 2017

Software ID:

**Software Version:** 

**EIN:** 41-1242261

Name: Medica Health Plans

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedul	e J,	Part II - Officers, D	irectors, Trustees, K	ey Employees, and	Highest Compensate	d Employees	T	
(A) Name and Title		(B) Breakdown	of W-2 and/or 1099-MIS		(C) Retirement and	( <b>D</b> ) Nontaxable	(E) Total of columns (B)(ı)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits		
1Mark L Baird SVP & CFO, Treasurer	(1)	417,556	236,600	74,715	24,975	27,150	780,996	48,290
SVI & CIO, Treasurer	(11)	0	0	0	0	0	0	0
1Glenn E Andis	(1)	37,118	161,200	18,575	1,513	2,015	220,421	0
SVP Govt Prog	(11)	0	0	0	0	0	0	0
<b>2</b> Geoffrey J Bartsh VP & GM IFB	(1)	257,996 	103,350	46,092	32,892	25,395	465,725	25,124
3Dannette M Coleman	(1)	75,328	0	0	0	0	0	0
SVP IND & Fam Business	(II)	75,525		538,897  0	3,042  0	2,812  0	620,079  0	0
4Stephen T Custis	(1)	246,305	83,200	21,349	27,962	27,245	406,061	0
VP Chief Actuary	(11)	0	0	0	0	0	0	0
5Andrew E Davis	(1)	141,041	145,822	367,516	9,403	628	664,410	86,042
GM & VP CHA	(11)	0	0	0	0	0	0	0
6James P Jacobson	(1)	322,201	123,500	48,683	24,975	28,773	548,132	24,617
SVP & Gen Counsel, Secretary	(11)	0		0		0		0
7Jana L Johnson	(1)	135,700	187,939	217,112	10,167	15,032	565,950	6,619
SVP Hlth & Provider Services	(11)	0	0	0	0	0	0	0
8Debby S Knutson	(1)	139,910	117,000	22,036	10,358	4,899	294,203	975
SVP HR	(11)	0	0	0	0	0	0	0
9Robert Longendyke	(1)	298,228	123,500	49,410	24,975	26,990	523,103	23,568
SVP & CMO	(11)	0		0	0	0		0
10John W Naylor President/CEO- Start Feb	(1)	632,519	482,000	257,980	20,250	25,149	1,417,898	234,207
2017	(11)	0	0	0	0	0	0	0
11Mary P Quist VP Finance & Corp	(1)	265,304	91,000	40,856	24,975	24,196	446,331	16,823
Controller	(11)	0	0	0	0	0	0	0
12Scott R Reid VP Growth Initiatives	(1)	262,306	126,137	42,221	24,975	26,038	481,677	19,753
Vr Growth Initiatives	(11)	0	0	0	0	0	0	0
13Alan Spiro MD SVP & CMO	(1)	170,168	119,119	123,917	20,919	11,326	445,449	0
SVF & CHO	(11)	0	0	0	0	0	0	0
14Timothy D Thull SVP & CIO	(1)	319,731	133,900	49,632	24,975	27,179	555,417	27,887
011 41 020	(11)	0	0	0	0	0	0	0
15David Tilford Pres/CEO thru 1/17	(1)	226,344	679,900	538,028	4,546	2,996	1,451,814	61,103
1100,020 04 1, 1,	(11)	0	0	0	0	0	0	0
16Paul R Crowley SVP & GM CMD	(1)	296,375	133,400	21,085	37,553	24,901	513,314	0
SVI & GIT CITIS	(11)	0	0	0	0	0	0	0
17Thomas H Lindquist SVP & GM Gov't Programs	(1)	225,253	79,152	20,309	31,265	17,135	373,114	0
607 C710grailis	(11)	0	o	0	0	0	0	0
18Nichole L White VP Hlth Services	(1)	282,422	195,000	22,441	47,751	28,633	576,247	0
VI THEIR SELVICES	(11)	0	0	0	   0	ი	0	0
19John R Mach Jr	(1)	27,020	0	3,488	1,131	2,130	33,769	0
CMO & SVP	(11)	0	0	0	0	0	0	0
	1		<u> </u>		<u> </u>		1	

(A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in benefits other deferred (B)(i)-(D)column (B) (i) Base Compensation (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation 21Lynn Altmann (i) 237,935 29,566 65,000 32,146 24,975 389,622 10.846 VP HR 1Kımberly A Branson 255,233 41,600 33.899 23,625 23,663 378,020 11.780 VP Ops

20,286

94,942

197,677

16,481

14,194

4,867

4,942

19,770

6,616

290,293

425,959

336,927

71,956

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

115,870

92,421

7,150

132,714

204,632

120,617

2Lorı L Nelson

3Christine R Finn

VP Mkta & Comm

**4**James E Hartert

VP & SR MD

efile GRAPHIC print - DO NOT PROCESS				- DLN: 93493318121028		
SCHEDULE O (Form 990 or 990- EZ) Department of the Treasury		Supplemental Information to Form 990 or 990-EZ  Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.  Attach to Form 990 or 990-EZ.				Open to Public
Name of the organization Medica Health Plans		n		Employer identification n		tification number
					41-1242261	
990 Schedul	e O, Su	pplemental Information	n			
Return Reference				Explanation		
Form 990 Part III Line 4a	MEDIC MINNE RESID (SNBC CERTI 56 2 % 4,198 F MEMB HIGHE UNITE STATU STATU PROG INSUR DEPAF ABOU' CHILD CHILD PEOPI DISAB RATES BEARS RATIO	CAL ASSISTANCE, MINNÉSCESOTA'S MEDICAID PROGRESOTA'S MEDICAID PROGRESOTA'S WHO DO NOT HAVE AS A PROVIDES COVERAGE FOR TOTAL ENROLLIPE PREPAID MEDICAL ASSISTATES IN THE NCQA 2017 HE EST-RATED MEDICAID PLAND STATES MEDICA HEALTIPE SOF ACCREDITED FROM IT ANCE ELSEWHERE AND HEALTIPE ANCE ELSEWHERE AND HEALTIPE ANCE ELSEWHERE AND HEALTIPE ANCE ELSEWHERE AND OTHER ADULTS WITH DISABITE AND LOW-INCOME AD LEWHO MEET ELIGIBILITY AND FOR EMPLOYED WHEN IT CONTRACTS WITH CONTRACT	OTACARE, AND SPECAM MINNESOTACAI ACCESS TO AFFORI DE INDIVIDUALS AG ELOPMENTAL OR M MENT - WERE IN MII ANCE PROGRAM (M CALTH INSURANCE F IN MINNESOTA AN H PLANS' MINNESOTA NCQA STATE OF MI ONPROFIT AND TO H CARE PROGRAMS ELPS THEM PAY SO CES, COVERAGE IS THER FACTORS THI LITIES, CHILDREN V DULTS UNABLE TO IN PERSONS WITH DIS TH THE STATE'S NO OVE THE PREDETE TA HEALTH PROGRA	MO COVERAGE TO ENROLLEE CIAL NEEDS BASIC CARE PROBLE IS A PUBLICLY SUBSIDIZED DABLE HEALTH CARE COVER ES 18-64 THAT ARE ON MEDIC ENTAL DISABILITIES A TOTAL NICEOTA STATE PROGRAMS EDICAID) MEMBERS AND 13,90 PLAN RATINGS, MEDICA'S MEDICAID MEMBERS AND 13,90 PLAN RATINGS, MEDICA'S MEDICAID HMO CURRENTI NINESOTA HEALTH CARE PROPARTICIPATE IN STATE OF MEDICAID HAD CANNIME OR ALL-MEDICAL BILLS A AVAILABLE FOR QUALIFYING ESE PROGRAMS FOCUS ON FOUTH DISABILITIES, PEOPLE 60 SITH DISABILITIES, PEOPLE 60 SITH DISABILITIES, PEOPLE 60 SITH DISABILITIES, PEOPLE 60 SABILITIES THE STATE OF MINTONITIES THE STATE OF MINTONITIES THE STATE OF MINTONITIES THE STATE OF MINTONITIES THE ADMINISTRATE AND AND SABILITIES THE STATE OF MINTONITIES THE ADMINISTRATE AND SABOLITIES THE STATE ADMINISTRATE AND SABOLITIES THE ADMINISTRATE AND SABOLITIES AND SABOLIT	DGRAMS MEDIC. D HEALTH CARE AGE SPECIAL N CAL ASSISTANCI L OF 18,122 MED AS AS OF 12/31/20 24 SPECIAL NEE DICAID HMO WA ATED MEDICAID LY HOLDS AN AC DGRAMS MINNES INNESOTA HEAL OT GET OR AFFO ACCORDING TO T INDIVIDUALS W PREGNANT WOM SO OR OLDER, AD VERAGE IS ALSC INNESOTA SETS XED SUM PER E CA HEALTH PLAF	AL ASSISTANCE IS PROGRAM FOR JEEDS BASIC CARE E AND HAVE BEEN JICA MEMBERS OR THERE WERE EDS BASIC CARE SONE OF THE PLANS IN THE CCREDITATION SOTA REQUIRES LTH CARE ORD HEALTH THE MINNESOTA HO MEET RULES JEN, FAMILIES AND JULTS WITHOUT O AVAILABLE FOR I WHO HAVE A OR NEGOTIATES INROLLEE MHP NS MEDICAL LOSS

Return Reference	Explanation
Form 990 Part III Line 4d	Medica Health Plans Intercompany Administrative Agreements MHP has management agreements with related entities to provide administrative services MHP is reimbursed for these services monthly. In 2017, MHP was reimbursed for \$204,729,846 in intercompany administrative expenses, reported as revenue on the 990. Contributions by Medica On Behalf of Members Beyond Contracted Services in 2017 MHP spent approximately \$3.9 million to provide additional, beyond-contract support on behalf of the following categories of Minnesota state health clare programs. PMAP Families and Children, PMAP Adults without Children, MSC+, MNCare Families and Children, MNCare Adults without Children, MSHO, SNBC. Programs included My Health Rewards (MHR) Program, Value of Waived Family Deductibles, MSC+ Elderly Waiver for non-eligible members, Non-Medicare Part D. Pharmacy Copayments, and Non-Medicare Value of Cost-Sh aring Waived Copays. Other Community Benefits MHP provided other community benefits with a wide range of programs and initiatives to promote public and individual health, reduce di sparities in access to care, improve health care system performance, and help provide fina nical assistance to access care. Collaborative Efforts MHP donates funding, employee time and other resources in support of more than two dozen collaborative efforts with local, state, regional and national organizations. Examples include. Minnesota Community Measurement, which provides evidence-graded guidelines and assessments, Minnesota Health information Exchange, which connects d octors, hospitals and clinics statewide. Medica annually helps fund a number of collaborative education and training seminars and conferences. Health and Wellness Programs Providing Community Benefit Medica undertakes a variety of initiatives to make health care more af fordable, available and effective Examples include. Improvements in rates of annual screenings among members for diseases such as cancers, heart disease and diabetes, pre and post-birth maternity care, immunization

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990 Part III Line 4d	edica members with (a) a \$20 monthly membership credit for exercising at a participating h ealth club twelve or more days per month and (b) the opportunity for personal coaching and a personalized nutrition and fitness plan. In 2017, Fit Choices by Medica was available at no cost to MHP's fully insured and MinnesotaCare members. Health and Wellness Coaching Medica's health and wellness coaching program is a self-directed program offering a wide variety of tools and resources to help members make changes to improve their health. Health coaching support includes private, confidential access to trained health coaches. There was no cost to Medica members to participate in the health and wellness coaching program. Medical and Mental Health Disease Management and Patient Support Medica in 2017 offered a portfolio of disease management programs for physical and mental health, tobacco cessation, healthy pregnancy, common chronic medical diseases, and rare and complex diseases. These p rograms provide education and resources that help support the members' ability to manage c hronic conditions. The goals are to improve health and quality of life, reduce complications through early intervention and monitoring, promote medical care and compliance with the patient's physician-recommended medical treatment regimen, and to improve satisfaction with health care services. Medica's disease management programs were provided at no addition all charge to fully insured groups, and to Minnesota state health care program enrollees served by Medica. There is no cost to eligible Medica members.

Return Explanation

Reference	· ·
Form 990	MEMBERS EXIST WITHIN MEDICA HEALTH PLANS AS MEMBERS COVERED UNDER REGULATED INSURANCE PLANS

Part VI Line 6

Return Explanation
Reference

Form 990
Part VI Line
THE MEMBERSHIP OF MEDICA HEALTH PLANS ELECTS THE CONSUMER BOARD MEMBERS

Return Explanation

Reference	
Form 990	MEDICA'S TAX ADVISORS COMPLETE THE RETURN, MEDICA'S CONTROLLER AND FINANCE DIRECTOR REVIEW THE
Part VI Line	RETURN BEFORE IT IS SIGNED BY THE CFO A COPY WILL BE PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO
11b	FILING WITH THE IRS

Return Explanation

Ittererene	
Form 990	ANNUALLY ALL EMPLOYEES OF MEDICA HEALTH PLANS AND DIRECTORS OF ALL MEDICA ENTITIES COMPLETE A
Part VI Line	CONFLICT OF INTEREST DISCLOSURE AND ARE REQUIRED TO REVIEW THE CONFLICT POLICY ALL POTENTIAL
120	CONFLICTS ARE REVIEWED BY LEGAL/COMPLIANCE

Return

Reference	·
Form 990	THE BOARD'S PERSONNEL AND COMPENSATION COMMITTEE REVIEWS AND OBTAINS THE BOARD'S APPROVAL OF
Part VI Line	THE TOTAL COMPENSATION FOR THE PRESIDENT/CEO AND REVIEWS AND APPROVES THE TOTAL COMPENSATION
15a	RECOMMENDATIONS MADE BY THE CFO FOR THE EXECUTIVE AND SENIOR VICE PRESIDENTS, REVIEWS ALL
	OFFICER COMPENSATION AND PERFORMANCE GOALS APPROVED BY THE CEO ANNUALLY THE PERSONNEL AND
	COMPENSATION COMMITTEE ALSO REVIEWS AND RECOMMENDS TO THE BOARD, OFFICER AND NON-OFFICER
	COMPENSATION GUIDELINES FOR THE COMPANY AND ITS SUBSIDIARIES PERIODICALLY REVIEWING MARKET DATA
	TO ASSESS THE COMPANY'S COMPETITIVE POSITION PROCESS OUTSIDE THE CHARTER THE PERSONNEL AND
	COMPENSATION COMMITTEE WORKS WITH AN OUTSIDE CONSULTANT IN REVIEWING MARKET COMPETITIVE DATA
	THAT AIDS IN SETTING THE COMPENSATION FOR THE OFFICERS AND KEY EMPLOYEES

Explanation

Return

Reference	Едриникон
Form 990	MEDICA DOES NOT CONSIDER ITS CONFLICT OF INTEREST POLICY TO BE A CONFIDENTIAL OR PROPRIETARY
Part VI Line	DOCUMENT THEREFORE, MEDICA WOULD MAKE THIS POLICY AVAILABLE TO ANYONE WHO REQUESTS IT CERTAIN
19	MEDICA ENTITIES ARE REQUIRED TO FILE ANNUAL FINANCIAL STATEMENTS WITH THE REGULATORS MEDICA
	CONSIDERS FINANCIAL STATEMENTS THAT ARE FILED WITH THE REGULATORS TO BE PUBLIC DOCUMENTS
	ARTICLES AND BYLAWS, CONFLICT OF INTEREST POLICY, AND FORM 990S ARE AVAILABLE UPON REQUEST

Explanation

990 Schedule O, Supplemental Information

Return Explanation

Reference

Reference	
Form 990	CERTAIN INDIVIDUALS REPORTED ON FORM 990, PART VII SPLIT THEIR TIME BETWEEN SEVERAL OF THE MEDICA
Part VII	ENTITIES (MEDICA HEALTH PLANS, MEDICA HEALTH PLANS WI, MEDICA FOUNDATION, MEDICA RESEARCH INSTITUTE, 🖡
Section B	MEDICA INSURANCE COMPANY, MEDICA SELF-INSURED, MEDICA AFFILIATED SERVICES, MEDICA HEALTH
Line 1	MANAGEMENT, AND MMSI, INC) THE AVERAGE HOURS PER WEEK REPORTED IN PART VII ARE THE TOTAL HOURS

PER WEEK FOR ALL MEDICA ORGANIZATIONS

990 Schedule O, Supplemental Information

Return

Reference	
Form 990	CHANGES IN NET ASSETS CHANGE IN VALUE OF NONADMITTED ASSETS \$14,981,724 STAT GROSS UP FOR
Part XI Line 9	DEPRECIATION \$(2,753,479) TRANSFER TO MHC \$(120,000,000) TOTAL TO FORM 990, PART XI, LINE 9 \$(107,771,755)

Explanation

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** 

(Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Medica Health Plans

**Related Organizations and Unrelated Partnerships** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493318121028

Open to Public Inspection

**Employer identification number** 

							41-1	242261				
Part I Identification of Disregarded Entities Complete in	the organ	ızatıon answe	red "Yes	on Form !	990, Part I	IV, line 3	3.					
(a)  Name, address, and EIN (if applicable) of disregarded entity		<b>(b)</b> Primary activity L		(c) Legal domicile (state or foreign country)		(d) Total income		(e) End-of-year assets		(f) S Direct controlling entity		
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	<b>ns</b> Comple	te if the orgai	nızatıon	answered "	Yes" on Fo	orm 990,	Part I\	/, line 34 be	cause i	t had one or	more	
(a) Name, address, and EIN of related organization	Prima	<b>(b)</b> Primary activity		(c) Legal domicile (state or foreign country)		de section		(e) charity status ion 501(c)(3))	(f) Direct controlling entity		(g) Section 512 (13) control entity?	
(1)MEDICA FOUNDATION	FOUNDATIO	)NI	MN		501(C)(3)		Line 12b		MH COMPANY		Yes	No No
401 CARLSON PARKWAY	TOONDATIC	,	PIN		301(0)(3)		Line 120		INIT COM ANT			"
MINNETONKA, MN 55305 41-1812461												
(2)MEDICA HEALTH PLANS OF WISCONSIN 401 CARLSON PARKWAY	HEALTH CV	RGE	MN		501(C)(4)		N/A		MH COMPANY			No
MINNETONKA, MN 55305 41-1843804												
(3)MEDICA HOLDING COMPANY 401 CARLSON PARKWAY	HOLDING C	0		MN	501(C)(4)	N/A		/A				No
MINNETONKA, MN 55305 01-0571840												
(4)Mayo Research Inc 401 CARLSON PARKWAY	RESEARCH	FDTN		MN	501(C)(3)		Line 12a	ì	MH COM	1PANY		No
MINNETONKA, MN 55305 27-0600894												
For Paperwork Reduction Act Notice, see the Instructions for Form	990.		Ca	t No 50135	Y				Sche	dule R (Form	990) 20	17

Schedule R (Form 990) 2017													Page <b>2</b>		
Part III Identification of Related Or one or more related organization				e ıf the org	anızatıon	answered "`	es" on Form	1 990,	Part I\	/, line 34	oecau	se ıt h	nad		
(a)  Name, address, and EIN of related organization			(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominincome(relate excluded f tax undesections 5	ated, total inco d, rom er	(g) Share of me end-of-year assets	Disprop	<b>h)</b> ortionate ations?	(1) Code V-UBj amount in bo 20 of Schedule K- (Form 1065	Gene man part		<b>(k)</b> Percentage ownership		
					314)			Yes	No		Yes	No			
Part IV Identification of Related Or because it had one or more re		a corporation					swered "Yes	l on F	orm 9'		/, line	34	(1)		
Name, address, and EIN of related organization	Primary activity	l do (state	_egal omicile or foreign ountry)		t controlling	Type of entity (C corp, S corp or trust)	Share of tota		e of end- year assets	of- Perc	entage ership	(1:	ction 512(b 3) controlle entity? Yes No		
(1)MEDICA INSURANCE COMPANY 401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1490988	HEALTH INSURANCE	MN		MN		MEDI	MEDICA AFF C C			0		0			No
(2)MEDICA SELF-INSURED	THIRD PARTY ADMIN		MN	MEDI	CA AFF	C Corp		0		0			No		
401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1479417															
(3)MEDICA AFFILIATED SERVICES	HOLDING COMPANY		MN	MH C	OMPANY	C Corp		0		0			No		
401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1716415															
(4)MEDICA HEALTH MANAGEMENT	HEALTH MGMT		MN	MEDI	CA AFF	C Corp		0		0			No		
401 CARLSON PARKWAY MINNETONKA, MN 55305 20-8005519															
(5)MMSI INC	THIRD PARTY ADMIN		MN	MEDI	CA AFF	C Corp		0		0			No		

401 CARLSON PARKWAY MINNETONKA, MN 55305 41-1547003 Loans or loan guarantees to or for related organization(s) . . .

Reimbursement paid by related organization(s) for expenses . . .

Lease of facilities, equipment, or other assets to related organization(s) . . . . . . . . . . . . .

Name of related organization

Loans or loan guarantees by related organization(s) . . .

Sale of assets to related organization(s).

(1)MEDICA HEALTH PLANS OF WISCONSIN

(2)MEDICA HEALTH PLANS OF WISCONSIN

(3)MEDICA HEALTH PLANS OF WISCONSIN

(4)MEDICA HEALTH PLANS OF WISCONSIN

(5) Medica Holding Company

Purchase of assets from related organization(s).

No

No

No

No No

No

No

No

No

No

No

No

1e

1f

1g

11

1m

1n Yes

10 Yes

1q | Yes

1r Yes

1s

Schedule R (Form 990) 2017

(d)

Method of determining amount involved

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.								
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	Yes	No						
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?								
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity		No						
h. Gift grant or capital contribution to related organization(s)		No						

1c 1d Yes

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction type (a-s)

n

0

q

Amount involved

33,250,000

13,434,527

16,478,473

12.720.851

120,000,000

воок

воок

воок

воок

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See instructions regarding exclusion for certain investment partiterships													
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
	Schedule R (Form 990) 2017												0) 2017

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017