DLN: 93493065015580 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Internal Revenue Service For the 2019 calendar year, or tax year beginning 07-01-2018 , and ending 06-30-2019 C Name of organization D Employer identification number B Check if applicable LAKELAND ŬNIVERSITY ☐ Address change 39-0821861 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) ☐ Amended return W3718 SOUTH DR ☐ Application pending (920) 565-1000 City or town, state or province, country, and ZIP or foreign postal code PLYMOUTH, WI  $\,$  53073  $\,$ G Gross receipts \$ 56,652,370 Name and address of principal officer H(a) Is this a group return for AMY WIRTZ □Yes **☑**No subordinates? W3718 SOUTH DR H(b) Are all subordinates PLYMOUTH, WI 53073 ☐ Yes ☐No included? Tax-exempt status **☑** 501(c)(3) **☐** 501(c)( ) **◄** (Insert no ) □ 527 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW LAKELAND EDU L Year of formation 1862 M State of legal domicile WI K Form of organization ✓ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities LAKELAND UNIVERSITY EDUCATES WOMEN AND MEN OF DIVERSE BACKGROUNDS, PREPARING THEM TO THINK CRITICALLY, TO COMMUNICATE EFFECTIVELY, TO SUCCEED PROFESSIONALLY, AND TO LEAD ETHICAL, PURPOSEFUL, AND FULFILLING LIVES ROOTED IN THE VALUES OF THE UNITED CHURCH OF CHRIST, LAKELAND INTEGRATES THE LIBERAL ARTS AND EXPERIENTIAL LEARNING TO DEVELOP Activities & Governance THE WHOLE PERSON FOR SUCCESS IN A DYNAMIC, MULTI-FACETED WORLD Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 25 Number of independent voting members of the governing body (Part VI, line 1b) 4 5 1.059 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) . . . . 50 Total unrelated business revenue from Part VIII, column (C), line 12 7a -62,426 b Net unrelated business taxable income from Form 990-T, line 34 7b **Current Year** 8 Contributions and grants (Part VIII, line 1h) . 9,379,001 13,679,361 Ravenue 38,908,857 Program service revenue (Part VIII, line 2g) . 37,216,452 -187,750 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . 264,095 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,016,120 1,227,966 47,875,668 53,628,434 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 16,958,705 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 14,741,166 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 17,110,402 18,007,006 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶806,850 14,543,388 14,235,699 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 46,087,267 49,509,099 18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses Subtract line 18 from line 12 . 1,788,401 4,119,335 Assets or d Balances End of Year Beginning of Current Year 60,192,269 20 Total assets (Part X, line 16) . 60,519,062 21 Total liabilities (Part X, line 26) . 28,878,261 24,072,259 Net assets or fund balances Subtract line 21 from line 20 . 31,640,801 36,120,010 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-03-05 Signature of officer Sign Here AMY WIRTZ VP FOR FINANCE AND OPERATIONS Type or print name and title Date 2020-03-05 Print/Type preparer's name Preparer's signature Check  $\square$  if P00187863 **Paid** self-employed ► BAKER TILLY VIRCHOW KRAUSE LLP Firm's EIN > 39-0859910 Firm's name Preparer **Use Only** Firm's address ► 777 E WISCONSIN AVENUE 32ND FLOOR Phone no (414) 777-5500 MILWAUKEE, WI 53202 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) Cat No 11282Y

	n 990 (2018)					Page <b>2</b>
Pa	art III Statement	of Program Servi	ce Accomplis	hments		
	Check If Sche	dule O contains a resp	onse or note to a	any line in this Part III		🗹
1	Briefly describe the o	organization's mission				
EFFE UNIT	CTIVELY, TO SUCCEED	PROFESSIONALLY, AN ST, LAKELAND INTEGRA	ND TO LEAD ETH ATES THE LIBER.	ICAL, PURPOSEFÜL, AN	PARING THEM TO THINK CRIT ND FULFILLING LIVES ROOTEI NTIAL LEARNING TO DEVELOP	D IN THE VALUES OF THE
2	Did the organization	undertake any significa	ant program serv	vices during the year w	hich were not listed on	
	the prior Form 990 o	r 990-EZ?				🗌 Yes 🗹 No
	If "Yes," describe the	ese new services on Sc	hedule O			
3	Did the organization	cease conducting, or n	nake significant i	changes in how it condi	ucts, any program	
	services?					. ✓ Yes 🗆 No
	If "Yes," describe the	ese changes on Schedu	le O			
4	Section 501(c)(3) an		ons are required	to report the amount of	largest program services, as r of grants and allocations to oth	
4a	(Code	) (Expenses \$	20,859,819	including grants of \$	16,958,705 ) (Revenue \$	35,220,977 )
	See Additional Data					
4b	(Code	\ /5	10.071.026			
	•	) (Expenses \$	10,871,826	including grants of \$	) (Revenue \$	107,874 )
	See Additional Data	) (Expenses \$	10,871,826	including grants of \$	) (Revenue \$	107,874 )
4c	See Additional Data (Code	) (Expenses \$		including grants of \$	) (Revenue \$	3,299,500 )
4c			5,410,709			, . 
4c	(Code					, ,
4c	(Code See Additional Data (Code Other program servi	) (Expenses \$ ) (Expenses \$ ces (Describe in Sched	5,410,709 7,768,509 ule O )	including grants of \$ including grants of \$	) (Revenue \$ ) (Revenue \$	3,299,500 ) 1,585,772 )
	(Code See Additional Data (Code	) (Expenses \$ ) (Expenses \$ ces (Describe in Sched	5,410,709 7,768,509	including grants of \$ including grants of \$	) (Revenue \$	3,299,500 )

Form 990 (2018) Page 3 Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Yes 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates No 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 No Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? No 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, No 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🕏 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? Yes R Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Nο 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Yes permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 👺 . . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total No 11h assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 😏 . . . . . . . . Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🕏 . . . . . . . . . . Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🔧 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Nο b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 Yes 14a Did the organization maintain an office, employees, or agents outside of the United States? . . . . 14a Yes **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14b No Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Nο foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to Nο 16 or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, No 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 Yes Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 19 Nο 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . 20a No b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . .

Nο

20b

21

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Par	Checklist of Required Schedules (continued)			
			Yes	No
3	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
а	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a	Yes	
)	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
:	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
i	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
а	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
)	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I	25b		No
	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?  If "Yes," complete Schedule L, Part II	26		No
	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
l	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,  Part IV	28a		No
)	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
2	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🐒	29	Yes	
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
3	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
)	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
ar	Statements Regarding Other IRS Filings and Tax Compliance			
_	Check if Schedule O contains a response or note to any line in this Part V			
_	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   126		Yes	No

1b

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

**1**c

Yes

7d |

10a

10b

11a

11b

12b

13b

13c

7e

7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

No

Form **990** (2018)

No

No

d If "Yes," indicate the number of Forms 8282 filed during the year . . . .

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

**b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . .

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

orm	990 (2018)			Page <b>6</b>
Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions  Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to i	lines
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year   1a   25		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
Ь	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	∍.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
C	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
C-	ction C Disclosure			

17 List the States with which a copy of this Form 990 is required to be filed▶

policy, and financial statements available to the public during the tax year

19

20

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest

State the name, address, and telephone number of the person who possesses the organization's books and records ►AMY WIRTZ W3718 SOUTH DR PLYMOUTH, WI 53073 (920) 565-1000

lacktriangledown Own website  $\ \square$  Another's website  $\ \square$  Upon request  $\ \square$  Other (explain in Schedule O)

101111 330 (2	010)										Page /
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	nploy	ees	, Highest Comp	ensated Employ	ees,
	Check if Schedule O contains a	response or no	te to an	y line	≘ ın t	hıs	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	ıstees, Key E	mploy	ees	, an	d F	lighe	st (	Compensated En	nployees	
year .	this table for all persons requir of the organization's current of		·						, ,		•
of compensa	tion Enter -0- in columns (D), ( if the organization's <b>current</b> key	E), and (F) if no	compe	nsatı	on w	vas į	paid		- ,,		
• List the who received	organization's five <b>current</b> high direportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	than a	n off	icer, director, truste	e or key employee)	1
• List all o	of the organization's <b>former</b> office compensation from the organization						pensat	ed e	employees who rece	ived more than \$10	0,000
	f the organization's <b>former dir</b> e , more than \$10,000 of reportat										e
compensated	in the following order individual demployees, and former such p	ersons									
☐ Check tl	nis box if neither the organization	n nor any relate	ed organ	nizatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	Т
	(A) Name and Title	(B) Average hours per week (list any hours for related	than o	one bo oth a direct	ox, un off tor/t	t cho unles ficer rust	and a	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MI3C)	(W- 2/1099- MISC)	related organizations
See Additiona	al Data Table										

(B)

(D)

(E)

Page 8

	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related	than o	one bo both a direct	ox, u an off tor/tr	t che unles ficer ruste	<u> </u>	son a	(D) Reportable compensation from the organization (W- 2/1099-MISC)	Reportable compensation from related organizations (2/1099-MISC	on d (W-	(F) Estimated amount of other compensation from the organization and	
		organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2,1033 (1336)	2,2000 11200	-)	relat organiza	ted
See A	Additional Data Table										$\blacksquare$		
			<del> </del>	_	H	$\vdash$				+	-		
			_	<u> </u>		$\vdash$					$\dashv$		
					$\coprod$						$\pm$		
			<u> </u>	<u> </u>		$\vdash$	<u></u>	<u> </u>		<u></u>	_		
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15.5	Sub Tatal			<u></u>	Ш	'	<u> </u>	'	<u> </u>		$\dashv$		
c T	Sub-Total	art VII <b>, Section</b>	Α				•						
	Total (add lines 1b and 1c)						•	_	1,013,369		0		99,88
2	Total number of individuals (including of reportable compensation from the			e liste	ed at	οονε	≥) who	) rece	eived more than \$1	100,000			
											_	Yes	No
3	Did the organization list any <b>former</b> line 1a? <i>If "Yes," complete Schedule</i> 2								ighest compensated	i employee on	3		No
4	For any individual listed on line 1a, is organization and related organization individual	ns greater than \$	\$150,00	00? <i>If</i>	"Yes,	," со	omplet			m the	4	Yes	
5	Did any person listed on line 1a receivervices rendered to the organization									ividual for	5	1	No
Se	ection B. Independent Contract	tors		_		_					<u>-</u>		
1	Complete this table for your five high from the organization. Report compe										mpen	sation	
		(A) and business addre				1.5		• • • •		(B) scription of services		(C Comper	
THE B	BOLDT COMPANY	IIIU DUSIIIess audic	:55			—			CONSTRUC	•			3,240,723
	N ROEMER RD ETON, WI 54912												
	APPA CONSTRUCTION			—		—			CONSTRUC	TION			600,346
	I MAIN STREET OYGAN FALLS, WI 53085												
	ME LLC					_			MARKETING SERVICES	G PROFESSIONAL			471,706
	I BROADWAY SUITE 400 N BAY, WI 54303								SERVICES				
	RCE INC								DOOR LOC	KS/KEY CARDS			435,284
	OX 10068												
	N BAY, WI 54307 Y CREEK IV LLC								-	) (MILWAUKEE CENT	ER)		391,179
									LANDLORD	( ) ILLIII ONLLL CLIII			
	CHESTER ST SUITE 200 AUKEE, WI 53214								LANDLORD	(HILWHONEL CENT			

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 27

(C)

		(2018)										Page <b>9</b>
Part	VIII					l.m.am. #	hia Davi VIII					П
		Check if Schedul	le O contains a respi	onse or r	note to any	(	(A) revenue	Rel ex fui	(B) ated or cempt nction venue	Unr bus	(C) elated siness renue	(D) Revenue excluded from tax under sections 512 - 514
and Other Similar Amounts	1	b Membership dues c Fundraising events d Related organizatio e Government grants (co f All other contributions, and similar amounts n above g Noncash contribution in lines 1a - 1f \$	to the second se	2,183	125,073 395,555 6,971,078 6,187,655							
<u>₹</u>		<b>h Total.</b> Add lines 1a	-1f		. •		13,679,361					
Program Service Revenue	b	EDUCATION, TUITION A AUXILIARY SERVICES OTHER PROGRAM REVEI	NUE		Business	Code 611600 611600 611710 611600	3,3	20,977 01,788 78,218 07,874	278	0,977 0,500 3,218 7,874	2,2	88
r S	_											
Progra		All other program se <b>Total.</b> Add lines 2a–2		•	38,9	908,857						
	3 :	Investment income (ii	ncluding dividends,		•		283,700	)				283,700
Other Revenue	6a b d 7a b d 8a b	Gross rents  Rental income or (loss)  Net rental income or (loss)  Net rental income or (loss)  Less cost or other basis and sales expenses  Gain or (loss)  Net gain or (loss)  Net gain or (loss)  Cross income from front including \$  contributions reporte See Part IV, line 18  Less direct expense  Net income or (loss)  Gross income from gross income fr	(i) Securities  36,944  -36,944  -36,944  iundraising events 125,073 of ed on line 1c)  as b from fundraising events gaming activities  a	(11)	2,033,085 -434,506 37,634 52,508	55	-64,714 -471,450 -14,874				-64,714	-471,450 -14,874
	110 a		from gaming activit tory, less ces	Busir	2,142,622 835,068 • • • ess Code	╛	1,307,554		1,307,554			
					•							
	12	<b>! Total revenue.</b> See	Instructions	• •	• •		53,628,434	ı	40,214,123		-62,426	-202,624 Form <b>990</b> (2018

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Form 990 (2018)				Page <b>10</b>
Part IX Statement of Functional Expenses				
Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all co	_		, ,	
Check if Schedule O contains a response or note to any	line in this Part IX .			<u> L</u>
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	( <b>B)</b> Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	16,958,705	16,958,705		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	918,702	475,717	324,371	118,614
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	12,923,137	11,489,865	982,658	450,614
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	330,024	279,431	35,403	15,190
9 Other employee benefits	2,809,937	2,195,027	547,173	67,737
<b>10</b> Payroll taxes	1,025,206	892,576	91,424	41,206
11 Fees for services (non-employees)				
a Management				
<b>b</b> Legal	46,409		46,409	
c Accounting	48,490		48,490	
<b>d</b> Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees	13,569		13,569	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12 Advertising and promotion	746,536	720,658	20,647	5,231
13 Office expenses	712,041	521,557	177,239	13,245
14 Information technology	669,165	465,317	203,698	150
15 Royalties				
<b>16</b> Occupancy	1,631,829	1,631,829		
17 Travel	994,821	859,616	78,090	57,115
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	,	,	· · ·	,
<b>19</b> Conferences, conventions, and meetings	108,071	90,986	15,788	1,297
<b>20</b> Interest	346,713	344,124	2,589	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	3,165,118	3,073,329	81,466	10,323
23 Insurance	291,479	38,231	253,248	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a OPERATIONS & MAINTENANC	2,728,897	2,728,897		
b PROFESSIONAL SERVICES	1,332,821	1,200,300	121,097	11,424
c MISCELLANEOUS	475,209	194,730	280,479	
d UNCOLLECTIBLES	449,866	286,479	163,387	
All other eynences	782.354	463.489	304.161	14.704

49,509,099

44,910,863

3,791,386

806,850

Form **990** (2018)

		Check if Schedule O contains a response or not	e to an	y line in this Part IX			🗆
					<b>(A)</b> Beginning of year		(B) End of year
	1	Cash-non-interest-bearing				1	
	2	Savings and temporary cash investments .		[	3,985,693	2	2,993,500
	3	Pledges and grants receivable, net		. [	3,352,097	3	6,570,712
	4	Accounts receivable, net	ınts receivable, net				2,011,393
	5	trustees, key employees, and highest compensa Part II of Schedule L	nd other receivables from current and former officers, directors, , key employees, and highest compensated employees Complete f Schedule L			5	
S	6	Loans and other receivables from other disqualisection 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations. Part II of Schedule L		6			
ssets	7	Notes and loans receivable, net	268,652	7	250,940		
SS	8	Inventories for sale or use		•	54,789	8	65,346
٩	9	Prepaid expenses and deferred charges			241,632	9	168,426
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	80,854,469			
	b	Less accumulated depreciation	<b>10</b> b	42,868,933	37,503,377	<b>10</b> c	37,985,536
	11	Investments—publicly traded securities .			9,973,346	11	10,146,416
	12	Investments—other securities See Part IV, line	11 .			12	
	13	Investments—program-related See Part IV, line	e 11    .			13	
	14	Intangible assets				14	
	1			F			

Form 990 (2018)

3a

3b

Yes

Yes (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

# **Additional Data**

Software ID: Software Version:

**EIN:** 39-0821861

Name: LAKELAND UNIVERSITY

Form 990 (2018)

INSTRUCTION AND RELATED ACTIVITIES INCLUDE EXPENDITURES FOR ALL INSTRUCTION COSTS, INCLUDING GRANTS, AND RELATED ACTIVITIES

Form 990, Part III, Line 4a:

#### Form 990, Part III, Line 4b: ACADEMIC SUPPORT EXPENSES PROVIDE FUNDING FOR ADMINISTRATIVE OVERSIGHT IN ACADEMIC PROGRAMMING, LIBRARY SERVICES, TUTORING, ACCREDITATION, INSTRUCTIONAL DESIGN AND COMPUTING ADDITIONALLY, STUDENT SERVICES EXPENSES PROVIDE FUNDING TO STUDENTS INCLUDING FOR ATHLETICS, HEALTH

SERVICES, REGISTRATION, FINANCIAL AID, AND SECURITY

#### Form 990, Part III, Line 4c: AUXILIARY SERVICES INCLUDE EXPENDITURES FOR DINING SERVICES, RESIDENCE LIFE, AND RELATED ACTIVITIES

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours	and	a dır		r/tr	ustee)		organization		from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)		organization and related organizations
BARBARA S GANNON BOARD CHAIR	1 00	×		x				0	0	0
TRYG JACOBSON SECRETARY	1 00	×		x				0	0	0
DEBRA A ANSAY BOARD MEMBER	1 00	×						0	0	0
JOSE ARAUJO BOARD MEMBER	1 00	×						0	0	0

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JOSE ARAUJO
BOARD MEMBER
PAUL BARTELT
BOARD MEMBER
-

WENDY BEMIS

**BOARD MEMBER** 

STUART W BROTZ

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

**BONITA GRAFF** 

BOARD MEMBER

CAITLIN BROT-MCNITT

RICHARD L ENSWEILER

.......

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average compensation hours per than one box, unless compensation amount of other week (list person is both an officer from the from related compensation and a director/trustee\ any hours from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours	l		recto	r/tr	ustee	)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations
IRVIN KAAGE BOARD MEMBER	1 00	×						0	0	0
LORI KNITT BOARD MEMBER	1 00	×						0	0	0
ROBERT L LOFFREDO BOARD MEMBER	1 00	×						0	0	0
ROBERT T MELZER BOARD MEMBER	1 00	×						0	0	0

BOARD MEMBER		×			0	
ROBERT L LOFFREDO	1 00	×			0	
BOARD MEMBER						
ROBERT T MELZER	1 00	×			0	
BOARD MEMBER		,				
DAVID R PIERCE	1 00					

1 00

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and Independent Contractors

BOARD MEMBER

KATHIE POWERS

**BOARD MEMBER** 

BOARD MEMBER

CARLA E SALMON

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

**REV STEPHEN SAVIDES** 

FREDRIC A SEEFELDT

LOLA ROEH

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

(W- 2/1099-

130,594

129,560

69,435

86,936

(W- 2/1099-

0

0

0

4,997

17,080

9,901

10,413

organization and

for related

50 00

50 00

50 00

50 00

......

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	MISC)	MISC)	related organizations
DAVID SENTY BOARD MEMBER	1 00	×						0	0	0
WILLIAM C SHELDON BOARD MEMBER	1 00	х						0	0	0
JEFFREY D SPENCE BOARD MEMBER	1 00	×						0	0	0
WALLY WALDHART BOARD MEMBER	1 00	x						0	0	0
DEBORAH G WENTE BOARD MEMBER	1 00	×						0	0	0
DAVID R BLACK	50 00			х				176,115	0	5,062

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BOARD MEMBER
DEBORAH G WENTE
BOARD MEMBER
DAVID R BLACK

PRESIDENT

ELIZABETH BORGEN

......

MARGARET ALBRINCK PROVOST

VICE PRESIDENT OF OPERATIONS

VICE PRESIDENT FOR ACADEMIC AFFAIRS

EXECUTIVE VICE PRESIDENT

RICHARD HAEN ASSOCIATE

AMY WIRTZ VICE PRESIDENT

FOR FINANCE AND OPERATIONS

and Independent Contractors

and Independent Contractors (A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Average Estimated than one box, unless amount of other hours per compensation compensation

week (list

...............

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50 00

SCHOOL OF BUSINESS & ENTREPRENEURSHIP

MGMT & LEADERSHIP, ASSOC DIR ATHLETICS

APRIL ARVAN ASSOC PROF SPORT

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

person is both an officer

Х

from the

141,065

102,406

from related

compensation

14,760

6,358

	any hours					ustee		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
JANE BOUCHE INTERIM VICE PRESIDENT FOR KELLETT	50 00			х				80,025	0	11,477
MEHRABAN KHODAVAND PROF OF EDU & PSYCH, DIR OF GRAD ED PROGRAMS	50 00					х		97,233	0	19,838
M SCOTT NIEDERJOHN DEAN OF	50 00									

efil	e GR	APHIC prii	nt - DO NO1	PROCESS	As Filed Data -			DLN: 9	3493065015580	
	m 99	OULE A	Com	plete if the o	Charity Staturganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) e mpt charitable 990 or Form 99	organization or trust. 10-EZ.	r a section	2018	
nterns	1 Rever	f the Treasury		► Go to		Open to Public Inspection				
lam	e of tl	<b>he organiza</b> NIVERSITY	tion					Employer identific	ation number	
D-a	rt I	Poscon	for Bublic C	harity State	<b>us</b> (All organization	c must comple	to this part \ C	39-0821861		
					ent is (For lines 1 thro			see mstructions.		
1		A church, c	onvention of c	hurches, or as	sociation of churches	described in <b>sec</b>	tion 170(b)(1)	(A)(i).		
2	<b>✓</b>	A school de	escribed in <b>sec</b>	tion 170(b)(	1)(A)(ii). (Attach Sch	nedule E (Form 9	90 or 990-EZ))			
3	$\Box$	A hospital o	or a cooperativ	e hospital ser	vice organization desc	rıbed ın <b>section</b>	170(b)(1)(A)(	iii).		
4		A medical r name, city,		iization operat	ed in conjunction with	a hospital descr	bed in <b>section</b> :	170(b)(1)(A)(iii). E	inter the hospital's	
5		-	ation operated (iv). (Complet		t of a college or unive	rsity owned or op	perated by a gov	ernmental unit descri	bed in <b>section 170</b>	
6		A federal, s	state, or local	government or	governmental unit de	scribed in <b>sectio</b>	on 170(b)(1)(A	\)(v).		
7		section 17	'0(b)(1)(A)(	<b>vi).</b> (Complete			_	ınıt or from the gener	al public described in	
8		A communi	ty trust descri	bed in <b>section</b>	170(b)(1)(A)(vi)	(Complete Part I	I)			
9					escribed in <b>170(b)(1)</b> ee instructions Enter				lege or university or a	
D		from activit	cies related to cincome and u	its exempt fur inrelated busin	(1) more than 331/39 octions—subject to cer ess taxable income (leading properties of the part III )	taın exceptions,	and (2) no more	than 331/3% of its s	upport from gross	
1					d exclusively to test fo	r public safety S	ee section 509	(a)(4).		
2		more public	ly supported	organizātions (	d exclusively for the be described in <b>section 5</b> the type of supporting	<b>09(a)(1)</b> or se	ction 509(a)(2	). See <b>section 509</b> (a		
a		<b>Type I.</b> A so	supporting org n(s) the powe	anızatıon oper	ated, supervised, or cappoint or elect a majo	ontrolled by its s	upported organi	zation(s), typically by		
b		manageme	nt of the supp		ervised or controlled i ation vested in the sar and C.					
C					supporting organizatio				ated with, its	
d		Type III n	on-functiona integrated T	<b>ally integrate</b> he organizatio	ions) You must com d. A supporting organ n generally must satis t IV, Sections A and	ization operated fy a distribution	ın connection wi requirement and	th its supported orgai		
е		Check this	box if the orga	nızatıon recei	ved a written determir integrated supporting	nation from the I		pe I, Type II, Type II	I functionally	
f	Enter		of supported		2	J		_		
g					ipported organization(			T	T	
(i) Name of supported organization				(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)	
						Yes	No			
ota	1									
		work Reduc	tion Act Noti	ce, see the Iı	nstructions for	Cat No 11285	F :	Schedule A (Form 9	90 or 990-EZ) 2018	

instructions

	Page	_
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oport Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170
(1)(A)(ix)
mplete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part
If the organization fails to qualify under the tests listed below, please complete Part III.)

	III. If the organization fai						iy under Part
_	Section A. Public Support	is to quality ut	ider the tests his	ted below, pied.	se complete rai	C 111.)	
	Calendar year		I	T			
	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grant ")						
2	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
4	Total. Add lines 1 through 3						
4	The portion of total contributions by						
5	· · ·						
	each person (other than a governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						
6	<b>Public support.</b> Subtract line 5 from						
•	line 4						
S	ection B. Total Support		•	•	•		
	Calendar year	(a)2014	<b>(b)</b> 2015	(c)2016	(d)2017	(e)2018	(f)Total
	(or fiscal year beginning in) ▶	(a)2017	(0)2013	(6)2010	(u)2017	(e)2010	(1)Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on		+				
10							
	loss from the sale of capital assets						
	(Explain in Part VI ) <b>Total support.</b> Add lines 7 through						
11	10						
12	Gross receipts from related activities, e	tc (see instruction	ons)	<u> </u>		12	
	First five years. If the Form 990 is for			ard fourth or fifth	n tay year as a sec	tion 501(c)(3) org	anization
		=				· · · · · · <u>-</u>	_
_	check this box and stop here				<u> </u>	<u>P</u> L	
	Section C. Computation of Public						
	Public support percentage for 2018 (line			column (f))		14	
	Public support percentage for 2017 Sch					15	
16a	<b>33 1/3% support test—2018.</b> If the	organızatıon dıd ı	not check the box	on line 13, and lin	ne 14 is 33 1/3% o	r more, check this	box
	and stop here. The organization qualif	ies as a publicly s	supported organiza	ation			ightharpoons
b	33 1/3% support test—2017. If the	organization did	not check a box of	on line 13 or 16a,	and line 15 is 33 i	./3% or more, chec	k this
	box and <b>stop here.</b> The organization	qualifies as a nub	alicly supported or	ganization			ightharpoons
47-	10%-facts-and-circumstances test-				ne 13 16a or 16h	and line 14	
1/2	is 10% or more, and if the organization						
	in Part VI how the organization meets t						
	J			J. garnización	-, as a publ	,	►□
	organization	2017 ****	, , ,		43.46.46.	47	
ь	10%-facts-and-circumstances test						
	15 is 10% or more, and if the organization						
	Explain in Part VI how the organization	i meets the Tact	s-and-circumstand	es test the orga	inization qualifies	as a publicly	_
	supported organization						▶□
18	Private foundation. If the organizatio	n did not check a	box on line 13, 1	6a, 16b, 17a, or 1	.7b, check this box	cand see	

P	art IIII Support Schedule for								
	(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)								
- C	the organization falls to ection A. Public Support	quality under t	ne tests listed	below, please co	omplete Part II.	)			
30	Calendar year		43.50/5		412.004		(0) =		
	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total		
1	Gifts, grants, contributions, and								
	membership fees received (Do not include any "unusual grants")								
2	Gross receipts from admissions,								
_	merchandise sold or services								
	performed, or facilities furnished in								
	any activity that is related to the								
_	organization's tax-exempt purpose Gross receipts from activities that are								
3	not an unrelated trade or business								
	under section 513								
4	Tax revenues levied for the								
	organization's benefit and either paid								
_	to or expended on its behalf The value of services or facilities								
5	furnished by a governmental unit to								
	the organization without charge								
6	Total. Add lines 1 through 5								
7a	Amounts included on lines 1, 2, and								
	3 received from disqualified persons								
b	Amounts included on lines 2 and 3 received from other than disqualified								
	persons that exceed the greater of								
	\$5,000 or 1% of the amount on line								
	13 for the year								
	Add lines 7a and 7b								
8	<b>Public support.</b> (Subtract line 7c								
S	from line 6 ) ection B. Total Support								
	Calendar year			I	T				
	(or fiscal year beginning in) ▶	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total		
9									
10a	Gross income from interest,								
	dividends, payments received on								
	securities loans, rents, royalties and income from similar sources								
h	Unrelated business taxable income								
_	(less section 511 taxes) from								
	businesses acquired after June 30,								
	1975								
C	Add lines 10a and 10b								
11	Net income from unrelated business activities not included in line 10b,								
	whether or not the business is								
	regularly carried on								
12									
	loss from the sale of capital assets								
13	(Explain in Part VI ) <b>Total support.</b> (Add lines 9, 10c,								
	11, and 12 )								
14	First five years. If the Form 990 is fo	r the organization	's fırst, second, tl	nird, fourth, or fift	:h tax year as a se	ction 501(c)(3) c	rganızatıon,		
	check this box and stop here						▶ 🗆		
Se	ection C. Computation of Public								
15	Public support percentage for 2018 (lin	ie 8, column (f) di	ivided by line 13,	column (f))		15			
16	Public support percentage from 2017 S	chedule A, Part II	II, line 15			16			
Se	ection D. Computation of Invest								
17	Investment income percentage for 201	1 <b>8</b> (line 10c, colur	mn (f) divided by	line 13, column (f	())	17			
18	Investment income percentage from 2	<b>017</b> Schedule A, <sup>1</sup>	Part III, line 17			18			
19a	331/3% support tests—2018. If the	organization did r	ot check the box	on line 14, and lir	ne 15 is more than	33 1/3%, and lir	ne 17 is not		
	more than 33 1/3%, check this box and s						▶ □		
	33 1/3% support tests—2017. If the								
	not more than 33 1/3%, check this box	-			·		▶ □		
20	Private foundation. If the organization		-				▶□		
		AL GIG HOL CHECK O	. 202 011 11116 14, 1	a, or industrial	Callo DOX allu 366				

Schedule A (Form 990 or 990-EZ) 2018 Page 4 Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V ) Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

3а Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported

organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a

amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

organization's organizing document? Substitutions only. Was the substitution the result of an event beyond the organization's control?

5b 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its

6

7

8

answer line 10b below

the organization had excess business holdings)

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

complete Part I of Schedule L (Form 990 or 990-EZ)

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

9b which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

>cn	edule A (Form 990 or 990-E2) 2018		F	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	<b>11</b> c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	2		
	organization	-		
S	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
_	<u> </u>			
	ection D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		103	-140
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations		l	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions)		
	The organization satisfied the Activities Test Complete line 2 below	•		
	b			
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test Answer (a) and (b) below.	į	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement			
,		2b		
3	Parent of Supported Organizations Answer (a) and (b) below.	_		
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
	<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard	3h		

Sched	lule A (Form 990 or 990-EZ) 2018			Page <b>6</b>					
Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations						
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 (explain in Part VI) <b>See</b> instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E								
	Section A - Adjusted Net Income (A) Prior Year								
1	Net short-term capital gain	1							
2	Recoveries of prior-year distributions	2							
3	Other gross income (see instructions)	3							
4	Add lines 1 through 3	4							
5	Depreciation and depletion	5							
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6							
7	Other expenses (see instructions)	7							
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8							
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)					
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1							
а	Average monthly value of securities	1a							
b	Average monthly cash balances	<b>1</b> b							
С	Fair market value of other non-exempt-use assets	1c							
d	Total (add lines 1a, 1b, and 1c)	1d							
е	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)								
2	Acquisition indebtedness applicable to non-exempt use assets	2							
3	Subtract line 2 from line 1d	3							
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4							
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5							
6	Multiply line 5 by 035	6							
7	Recoveries of prior-year distributions	7							
8	Minimum Asset Amount (add line 7 to line 6)	8							
	Section C - Distributable Amount		_	Current Year					
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1							
2	Enter 85% of line 1	2							
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3							
4	Enter greater of line 2 or line 3	4							
5	Income tax imposed in prior year	5							
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6							
7	Check here if the current year is the organization's first as a non-functionally-instructions)	ntegrat	ed Type III supporting or	ganızatıon (see					

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2
If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

**a** Excess from 2014. . . . . **b** Excess from 2015. . . . . **c** Excess from 2016. . . . .

See instructions

d Excess from 2017.e Excess from 2018.

3<sub>j</sub> and 4c

8 Breakdown of line 7

## Additional Data

## Software ID: Software Version:

**EIN:** 39-0821861

Name: LAKELAND UNIVERSITY

Page 8

Schedule A (Form 990 or 990-EZ) 2018 Part VI Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V

Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions)
Facts And Circumstances Test

**SCHEDULE D** 

(Form 990)

Department of the Treasury

Internal Revenue Service

**Supplemental Financial Statements** 

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

DLN: 93493065015580 OMB No 1545-0047

Open to Public **Inspection** 

	me of the organization (ELAND UNIVERSITY				Emp	oloyer ide	ntification	number
LAN	RELAND UNIVERSITY				39-0	821861		
Pa	ort I Organizations Maintaining Donor Advi	sed Funds or Othe	er	Similar Funds	or Acc	ounts.		
	Complete if the organization answered "Ye	s" on Form 990, Pai (a) Donor ac				(h)Eunda	and other	accounts
1	Total number at end of year	(a) Donor ac	uvi:	sea runus		(D)Fullus	and other	accounts
<u>.</u> 2	Aggregate value of contributions to (during year)							
3	Aggregate value of grants from (during year)							
4	Aggregate value at end of year							
5	Did the organization inform all donors and donor adviso	re in writing that the a		ets held in donor a	l Juced	funds are t	he	
3	organization's property, subject to the organization's ex		1556	ets field iff dollor at	aviseu	iulius ale t		Yes 🗌 No
6	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?						nissible	Yes 🗌 No
Pa	rt II Conservation Easements. Complete if th	ne organization ansv	иe	red "Yes" on Fori	m 990	, Part IV,	line 7.	103 🗀 🚻
1	Purpose(s) of conservation easements held by the organ							
	Preservation of land for public use (e.g., recreation	n or education)	]	Preservation of ar	histor	rically impo	rtant land a	area
	Protection of natural habitat	, 	7	Preservation of a				
	Preservation of open space	_	_	Treservation of a	00101110	4 111313110	accare	
2	Complete lines 2a through 2d if the organization held a	qualified conservation	со	ntribution in the fo	rm of a			
_	easement on the last day of the tax year  Total number of conservation easements				l a-	Held at	the End o	of the Year
a L	Total acreage restricted by conservation easements				2a 2b			
b	Number of conservation easements on a certified histori	e etructure included in	(-	١				
C	Number of conservation easements included in (c) acqui		•	•	2c			
d	structure listed in the National Register	ired after 7/25/06, and	1 116	ot on a mistoric	2d			
3	Number of conservation easements modified, transferre tax year ▶	ed, released, extinguish	ned	d, or terminated by	the or	ganızatıon	during the	
4	Number of states where property subject to conservation	on easement is located	<b>&gt;</b>					
5	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds		, ın	spection, handling	of viol	— ations,	☐ Yes	□ No
6	Staff and volunteer hours devoted to monitoring, inspec	cting, handling of violat	tıoı	ns, and enforcing c	onserv	ation easer		
7	Amount of expenses incurred in monitoring, inspecting,  \$ \\$	handling of violations,	, ar	nd enforcing conser	vation	easements	during the	e year
В	· <del></del>	above esticfy the requ		amonto of costion 1	70/h)/	4\/B\/.\		
	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)$ ?	above satisfy the requ	une	ements of section 1	. / (11)(	4)(0)(1)	☐ Yes	□ No
9	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the organi						
Par	t III Organizations Maintaining Collections				ıer Si	milar Ass	sets.	
	Complete if the organization answered "Ye  If the organization elected, as permitted under SFAS 11				atomo	ot and hala	nco choot v	vorks of
1a	art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar	public exhibition, educ	atı	ion, or research in				
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items							
(	(i) Revenue included on Form 990, Part VIII, line 1					<b>▶</b> \$		
(	ii)Assets included in Form 990, Part X					<b>▶</b> \$	_	189,428
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS				ncıal g			
а	Revenue included on Form 990, Part VIII, line 1					<b>▶</b> \$		

**b** Assets included in Form 990, Part X

Cat No 52283D

Par	t III	Organizations Ma	aintaining Coll	ections of	Art, Histo	orical T	reas	ures, or	Other	Similar As	sets (cont	inued)	
3		Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)											
а	✓	Public exhibition			c		Loar	or excha	nge prog	ırams			
b	<b>✓</b>	Scholarly research			e	: 🗆	Othe	er					
С		Preservation for future	generations										
4	Prov Part	ide a description of the o	organization's coll	ections and e	xplain how	they fur	ther th	ie organiza	ation's ex	kempt purpo	se in		
5		ng the year, did the orga ts to be sold to raise fun								ılar	☐ Yes	<b>☑</b> N	o
Pa	rt IV	Escrow and Custon Complete if the org X, line 21.			on Form 9	90, Par	t IV, I	ıne 9, or	reporte	ed an amou	nt on Forr	n 990,	Part
1a		e organization an agent ided on Form 990, Part )		an or other in	termediary i	for contr	ribution	ns or othe	r assets i	not	Yes	□ N	o
Ь	If "Y	es," explain the arrange	ment in Part XIII	and complete	the followi	ng table		Γ		Α	mount		_
c		nning balance						T	1c				_
d	_	tions during the year						Ī	1d				_
е		ributions during the year							1e				_
f		ng balance							1f				_
2a	Did t	the organization include	an amount on Fo	rm 990 Part	X line 21 f	or escro	word	ustodial ad	count lia	hility?	□ vec	□ N	_
		es," explain the arrange									_		U
	ırt V	Endowment Fund											
- (	II C V	Endowment Fund	is. Complete ii	(a)Current		)Prior ye		(c)Two ye				Four year	rs back
<b>1</b> a	Begini	ning of year balance .			97,269	-	3,944		4,876,423		378,562	•	621,357
	-	butions		2.	50,308	19	1,506		222,883		272,061	:	388,250
С	Net in	vestment earnings, gain	s, and losses	9.	42,681	1,19	0,429	:	1,655,976		74,463		79,912
		s or scholarships	· .	3'	93,855	44	8,219		395,326		304,890		466,299
	Other	expenditures for facilities	es										
f	Admir	nistrative expenses .			51,787	5	0,391		46,012		43,773		45,344
g	End of	f year balance		17,9	44,616	17,19	7,269	16	6,313,944	14,	376,423	14,!	577,876
2	Prov	ide the estimated percei	י ntage of the curre	nt year end b	alance (line	1g, colu	umn (a	a)) held as	;				
а	Boar	d designated or quasi-ei	ndowment 🟲	16 250 %									
Ь	Perm	nanent endowment 🕨	83 750 %										
С	Temporarily restricted endowment ► 0 %												
	The percentages on lines 2a, 2b, and 2c should equal 100%												
3а		there endowment funds nızatıon by	not in the possess	sion of the or	ganızatıon t	hat are l	neld ar	nd adminis	stered fo	r the		Yes	No
	(i) u	inrelated organizations									3a(i)		No
_		related organizations .									3a(ii)		
b		es" on 3a(II), are the rel					₹?.				3b	Yes	
4		cribe in Part XIII the inte			s enaowmer	nt runds							
Pa	rt VI	Land, Buildings, Complete if the org			on Form O	90 Dar	+ T\/	ıne 112	See For	m 990 Pa	rt X lina 1	0	
	Descr	ription of property	(a) Cost or oth (investme	er basis (	<b>b)</b> Cost or otl					lepreciation		Book value	e
	Land					1.6	598,324	+				1	,698,324
		ngs					75,523			24,708,895			5,266,628
		hold improvements		+			332,724			297,749			534,975
		ment					524,131	_		5,842,970		2	2,781,161

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

7,704,448

37,985,536

12,019,319

Schedule D (Form 990) 2018			1.10.7	Page
<b>Part VII</b> Investments—Other Securities. Complete if See Form 990, Part X, line 12.	the organizat	ion answe	ered "Yes" on Form 99	0, Part IV, line 11b.
(a) Description of security or category (including name of security)		<b>(b)</b> Book value		d of valuation -year market value
Financial derivatives     Closely-held equity interests     Other				
)				
)				
:)				
P)				
;)				
G)				
1)				
otal. (Column (b) must equal Form 990, Part X, col (B) line 12)	•			
art VIII Investments—Program Related. Complete if the organization answered 'Yes' on				
(a) Description of investment	<b>(b)</b> Bo	ook value		d of valuation -year market value
.)				
2)				
3)				
1)				
5)				
5)				
")				
3)				
9)				
otal. (Column (b) must equal Form 990, Part X, col (B) line 13 )	•			
Part IX Other Assets. Complete if the organization answers (a) Description		n 990, Pari	: IV, line 11d See Form 9	(b) Book value
.)				
2)				
3)				
1)				
;)				
5)				
?)				
3)				
9)				
otal. (Column (b) must equal Form 990, Part X, col (B) line 15)				<b>•</b>
Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	answered 'Ye	es' on For	m 990, Part IV, line 1:	1e or 11f.
. (a) Description of liability		<b>(b)</b> Bo	ok value	
) Federal income taxes  DST RETIREMENT			979,201	
SSETS RETIREMENT OBLIGATION			577,865	
TEREST RATE EXCHANGE AGREEMENTS			270,736	
NNUITY OBLIGATIONS TUDENT DEPOSITS			186,502 214,819	
GENCY FUNDS			407,347	
")				
3)				
9)				
otal. (Column (b) must equal Form 990, Part X, col (B) line 25 )				
<ol> <li>Liability for uncertain tax positions In Part XIII, provide the text organization's liability for uncertain tax positions under FIN 48 (ASC</li> </ol>				

Part XI

2

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

а

Schedule D (Form 990) 2018

Page 4

228,118

37,689,317

15,939,117

53,628,434

33,438,224

33,438,224

16,070,875

49.509.099

d e

3 4

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Add lines **4a** and **4b** . . . . . .

c 5 Part XII 1

Donated services and use of facilities . . .

Other (Describe in Part XIII ) . . . . .

**Supplemental Information** 

Add lines 2a through 2d . .

Return Reference

b Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Investment expenses not included on Form 990, Part VIII, line 7b . Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4b

2c

2d

4a

4b

Explanation

4a

2a

2b

2c

2d

2a 2b

5

13,569

16,057,306

13,569

15.925.548

228.118

2e

3

4c

2e

3

4c

5

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Schedule D (Form 990) 2018

Schedule D (Form 990) 2018	Page <b>5</b>
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

## **Additional Data**

Software Version:

**EIN:** 39-0821861

Name: LAKELAND UNIVERSITY

Suppl	lemental	Info	rma	tior
	Poturn F	oforor	200	

Keturn Kererence

Explanation

PART III, LINE 4 WORKS OF ART ARE INCLUDED WITH THE UNIVERSITY'S ASSETS, AND ON DISPLAY ON CAMPUS FOR PUBLIC VIEWING

Software ID:

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2	THE UNIVERSITY AND THE FOUNDATION ARE EXEMPT FROM FEDERAL AND STATE INCOME TAX UNDER SECTI ON 501(C)(3) OF THE INTERNAL REVENUE CODE AND SECTION 71 26(1)(A) OF THE WISCONSIN STATUTE S, RESPECTIVELY HOWEVER, THE UNIVERSITY IS SUBJECT TO INCOME TAXES ON ANY INCOME THAT IS DERIVED FROM A TRADE OF BUSINESS REGULARLY CARRIED ON AND NOT IN FURTHERANCE OF THE PURPOS ES FOR WHICH IT WAS GRANTED EXEMPTION NO INCOME TAX PROVISION HAS BEEN RECORDED AS NET IN COME, IF ANY, FROM UNRELATED TRADE OR BUSINESS IS INSIGNIFICANT THE UNIVERSITY FOLLOWS THE ACCOUNTING STANDARDS FOR CONTINGENCIES IN EVALUATING UNCERTAIN TAX POSITIONS THIS GUIDA NCE PRESCRIBES RECOGNITION THRESHOLD PRINCIPLES FOR THE FINANCIAL STATEMENT RECOGNITION OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN THAT ARE NOT CERTAIN TO BE RE ALIZED NO LIABILITY HAS BEEN RECOGNIZED BY THE UNIVERSITY FOR UNCERTAIN TAX POSITIONS AS OF JUNE 30, 2019 OR 2018 THE UNIVERSITY'S TAX RETURNS ARE SUBJECT TO REVIEW AND EXAMINATI ON BY FEDERAL AND STATE AUTHORITIES

Return Reference	Explanation				
PART XI, LINE 4B - OTHER ADJUSTMENTS	SCHOLARSHIPS AND GRANTS 16,958,705 ADJUSTMENT OF ACTUARIAL LIABILITY FOR ANNUITIES PAYBAL E -27,908 UNREALIZED LOSS ON SWAP 150,874 ACCRETION EXPENSE 113,931 COST OF GOODS SOLD -835,068, RENTAL EXPENSES -66,331, ADJUSTMENT FOR NET ASSETS RELEASED FROM RESTRICTIONS -3				

95,555 ADJUSTMENT FOR MATURED ANNUITIES 26,900

Supplemental Information

Supplemental Information					
Return Reference	Explanation				
PART XII, LINE 4B - OTHER ADJUSTMENTS	SCHOLARSHIPS AND GRANTS 16,958,705 COST OF GOODS SOLD -835,068 RENTAL EXPENSES -66,331				

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493065015580 OMB No 1545-0047 SCHEDULE E **Schools** (Form 990 or 990-▶ Complete if the organization answered "Yes" on Form 990, EZ) Part IV, line 13, or Form 990-EZ, Part VI, line 48. ▶ Attach to Form 990 or Form 990-EZ. Open to Public ▶ Go to www.irs.gov/Form990EZ for the latest instructions. Inspection Department of the Treasury Namel & the organization **Employer identification number** LAKELAND UNIVERSITY 39-0821861 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II 3 Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes d Copies of all material used by the organization or on its behalf to solicit contributions? 4d Yes If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? 5a Nο b Admissions policies? 5b Nο 5c c Employment of faculty or administrative staff? Nο d Scholarships or other financial assistance? 5d Nο e Educational policies? 5e Νo f Use of facilities? 5f No g Athletic programs? 5g Nο h Other extracurricular activities? 5h Nο If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a Does the organization receive any financial aid or assistance from a governmental agency? 6a Yes b Has the organization's right to such aid ever been revoked or suspended? 6b No If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ. Schedule E (Form 990 or 990-EZ) (2018)

Schedule E (Form 990 or 990EZ) (2018)	Page <b>Z</b>
Part II Supplemental Information. Provide the explainance of the expla	anations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable Also provide
Return Reference	Explanation
SCHEDULE E, PART I, LINE 3	ALL APPLICATIONS AND ADVERTISING CONTAIN STATEMENTS AS TO THE NONDISCRIMINATORY POLICY OF THE UNIVERSITY
SCHEDULE E, PART I, LINE 6	LAKELAND UNIVERSITY DID NOT RECEIVE ANY FEDERAL OR STATE GRANTS IN FISCAL YEAR 2018-2019

Schedule F (Form 990 or 990-F7) (2018)

Cabadula E (Farma 000 as 000E7) (2010)

**SCHEDULE G** (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

## **Supplemental Information Regarding**

► Attach to Form 990 or Form 990-EZ.

Go to www irs gov/Form990 for instructions and the latest information

Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a

2018

DLN: 93493065015580 OMB No 1545-0047

> Open to Public Inspection

ame of the organization						Employer ide	entification number
AKELAND UNIVERSITY						39-0821861	
<b>Part I</b> Fundraising Activi Form 990-EZ filers a	•	_		answered "Yes" on Fo	orm 990,	Part IV, line	17.
Indicate whether the organiza	tion raised funds t	hrough an	y of the fo	ollowing activities Check	all that a	pply	
a Mail solicitations			е	Solicitation of nor	n-governm	ent grants	
<b>b</b> Internet and email solicita	tions		f	Solicitation of gov	/ernment o	grants	
c Phone solicitations			g	Special fundraising	g events		
d 🔲 In-person solicitations							
2a Did the organization have a w or key employees listed in For						~ —	es 🗆 No
b If "Yes," list the ten highest part to be compensated at least \$5			ndraisers)	pursuant to agreement	s under wh	nich the fundrais	ser is
i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai cust cont	i) Did iser have ody or trol of butions?	(iv) Gross receipts from activity	(or re fundra	nount paid to etained by) iser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No				
otal			•				
3 List all states in which the organ	nization is registere	ed or licen	sed to soli	cit contributions or has	been notifi	ed it is exempt	from registration or

che	dule G (Form 990 or 990-EZ) 2018					F	Page <b>3</b>
.1	Does the organization conduct gaming	activities with nonmember	5?		☐ Yes	□Ne	
.2	Is the organization a grantor, beneficia formed to administer charitable gaming		member of a partnership or other entity		□Yes		
3	Indicate the percentage of gaming activ	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
4	Enter the name and address of the pers	son who prepares the orga	nization's gaming/special events books and ri	ecords			
	Name ►						
	Address ►						
5a	Does the organization have a contract virevenue?	with a third party from who	om the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming re amount of gaming revenue retained by		anization ▶ \$ and th	ne			
С	If "Yes," enter name and address of the	e third party					
	Name ►						
	Address ▶						
6	Gaming manager information						
	Name ►						
	Gaming manager compensation ▶ \$						
	Description of services provided ▶						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
7	Mandatory distributions						
а	Is the organization required under state retain the state gaming license?	e law to make charitable di	stributions from the gaming proceeds to		Yes	□No	
b	Enter the amount of distributions requirements in the organization's own exempt activities.		ated to other exempt organizations or spent		53		
Pai	t IV Supplemental Informatio	n. Provide the explanat	rions required by Part I, line 2b, column licable. Also provide any additional info				 S.
_	Return Reference		Explanation				

Schedule G (Form 990 or 990-EZ) 2018

DLN: 93493065015580 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. **Open to Public** Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number LAKELAND UNIVERSITY 39-0821861 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete If the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (2)(4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

INSTITUTIONAL AID. THE FINANCIAL AID DEPARTMENT FOLLOWS THE SAME PROCEDURES

ALL GRANTS ARE DISBURSED TO THE STUDENTS ACCOUNTS DIRECTLY, ACCORDING TO GOVERNMENT REGULATIONS ALL OUTSIDE GRANTS ARE APPLIED TO THE STUDENTS ACCOUNTS AS PER THE INSTRUCTIONS FROM THE GRANTOR LAKELAND UNIVERSITY'S FINANCIAL AID DEPARTMENT MONITORS ALL GRANTS AND SCHOLARSHIPS USING POWERFAIDS SOFTWARE WHICH IS VERIFIED WITH COD BEFORE DISBURSEMENTS ARE PROCESSED FOR OUTSIDE AND OTHER

Schedule I (Form 990) 2018

Explanation

PART I, LINE 2

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Dat	a -	DLN: 934	9306	5015	580
Sch	edule J	Co	mpensat	ion Information	40	IB No	1545-0	0047
(For	n 990)	For certain Office		Trustees, Key Employees, and Hig	hest			
		► Complete if the org		ated Employees vered "Yes" on Form 990, Part IV	, line 23.	20	18	}
Б	84 T	-	▶ Attach	n to Form 990. rinstructions and the latest infori			to Pul	
•	tment of the Treasury al Revenue Service	▶ do to <u>www.irs.qo</u>	<i>V/F01111990</i> 101	mstructions and the latest more	nation.		ectio	
	ne of the organiza ELAND UNIVERSITY	ation			Employer identificat	ion nu	ımber	
LAN	ELAND UNIVERSITY				39-0821861			
Pa	rt I Questio	ons Regarding Compensa	tion					
							Yes	No
1a				f the following to or for a person liste ny relevant information regarding the				
		or charter travel	$oxed{oldsymbol{ abla}}$	Housing allowance or residence for	•			
		companions		Payments for business use of perso				
		nification and gross-up payments	s 🔽	Health or social club dues or initiati Personal services (e g , maid, chau				
	□ Discretion	ary spending account		Personal services (e g , maid, chau	rreur, cher)			
b		kes in line 1a are checked, did th ill of the expenses described abo		follow a written policy regarding payn nplete Part III to explain	nent or reimbursement	<b>1</b> b	Yes	
2	Did the organiza	ition require substantiation prior	to reimbursing	or allowing expenses incurred by all or, regarding the items checked in line	- 1-2	2	Yes	
	directors, truste	es, officers, including the CEO/E	xecutive Directo	or, regarding the items checked in line	e la'			
3				ed to establish the compensation of t not check any boxes for methods	he			
	_	•		CEO/Executive Director, but explain	ın Part III			
	✓ Compensa	ation committee	П	Written employment contract				
		ent compensation consultant	<b>\overline{\overline{\sigma}}</b>	Compensation survey or study				
		of other organizations	<u> </u>	Approval by the board or compensa	ation committee			
4	During the year, related organiza		990, Part VII, Se	ection A, line 1a, with respect to the f	iling organization or a			
	_							
a b		ance payment or change-of-cont receive payment from, a suppl		lified retirement plan?		4a 4b		No No
C	•	receive payment from, a suppli receive payment from, an equi	•	•		4c		No
·				plicable amounts for each item in Par	t III			110
_		), 501(c)(4), and 501(c)(29)	=	-				
5		ed on Form 990, Part VII, Section ontingent on the revenues of		the organization pay or accrue any				
а	The organization	ا <sup>ر</sup>				5a		No
b	Any related orga	anization? 5a or 5b, describe in Part III				5b		No
_	•	•	6 1 4 - 4.4	hl				
6		ontingent on the net earnings of		the organization pay or accrue any				
a	The organization					6a		No
Ь	Any related orga					6b		No
7	•	6a or 6b, describe in Part III	n Aluno to did	the organization provide any nanture	d			
7		ed on Form 990, Part VII, Section escribed in lines 5 and 6? If "Yes		the organization provide any nonfixe art III	u	7		No
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		No
9	If "Yes" on line 8 53 4958-6(c)?	3, did the organization also follo	w the rebuttable	presumption procedure described in	Regulations section	9		No
Ear I	Danarwark Badu	ction Act Notice, see the Ins	tructions for E	orm 990	50053T Schedule 1	/Eorn	, 000)	2018

Part II Officers,	Dire	ctors, Trustees, Kev	y Employees, and Hig	ghest Compensated	Employees. Use dup	licate copies if addition	nal space is needed.	
instructions, on row (ii) [	Do no	ot list any individuals that	rted on Schedule J, report t are not listed on Form 99 dividual must equal the to	90, Part VII	-	_		t ındıvıdual
(A) Name and Title			of W-2 and/or 1099-MISC		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1 DAVID R BLACK PRESIDENT	(i)	168,000	0	8,115	5,040	22	181,177	0
	(ii)		0	0	0	0	0	0
2 M SCOTT NIEDERJOHN DEAN	(i)	110,265	0	30,800	3,908	10,852	155,825	0
OF	(ii)	0	0	0	0	0	0	0
		ļ						
		ļ						

Schedule J (Form 990) 2016	Page 3
Part III Supplemental Inform	nation
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
Return Reference	Explanation

|MEMBERSHIP, A PORTION OF WHICH IS REPORTABLE INCOME ON FORM W-2 FINALLY, THE PRESIDENT WILL EITHER REIMBURSE THE INSTITUTION OR REPORT

INCOME ON FORM W-2 FOR PERSONAL AND COMPANION TRAVEL

Schodula 1 (Form 000) 2010

DLN: 93493065015580 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule K **Supplemental Information on Tax-Exempt Bonds** (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ▶ Attach to Form 990. Department of the Treasury Internal Revenue Service ▶Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization Employer identification number LAKELAND UNIVERSITY 39-0821861 Part I **Bond Issues** (a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued (f) Description of purpose (q) Defeased (h) On (i) Pool (e) Issue price behalf of financing ıssuer Yes No Yes No Yes No WISCONSIN HEALTH & 39-1337855 NONEAVAIL 10-13-2013 10,000,000 REFINANCE OF THE 2010 BONDS Χ Χ Χ **EDUCATIONAL FACILITIES** FOR CONSTRUCTION OF **AUTHORITY** FACILITIES WISCONSIN HEALTH & 39-1337855 NONEAVAIL 10-13-2013 4,250,000 REFINANCE OF THE 2010 BONDS FOR CONSTRUCTION OF **EDUCATIONAL FACILITIES** AUTHORITY FACILITIES Part  ${f I}$ **Proceeds** C D Α В 567,000 243,000 3 4,250,000 10,000,000 4 6 7 8 9 10 10,000,000 4,250,000 11 12 13 Yes No Yes No Yes No Yes No Х Х Were the bonds issued as part of a current refunding issue? . . . . 14 Were the bonds issued as part of an advance refunding issue? . . . . Χ Χ 15 Χ Χ 16 Does the organization maintain adequate books and records to support the final allocation of 17 Χ Х Part Ⅲ **Private Business Use** Yes No Yes No Yes Yes No No Was the organization a partner in a partnership, or a member of an LLC, which owned property Χ Х Are there any lease arrangements that may result in private business use of bond-financed Χ Χ Cat No 50193E Schedule K (Form 990) 2018 For Paperwork Reduction Act Notice, see the Instructions for Form 990.

6

Part IV

b

C

Arbitrage

Page 2

D

Schedule K (Form 990) 2018

No

Yes

Х

Χ

Χ

No

Χ

Χ

Χ

500 0000000000 %

Χ

Х

В

Yes

Χ

Χ

Χ

BMO HARRIS BANK

Х

No

Χ

Χ

Χ

500 00000000000 %

Χ

Х

Х

Х

Yes

C

No

If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside b counsel to review any management or service contracts relating to the financed property? Are there any research agreements that may result in private business use of bond-financed C Χ Χ d

Α

Yes

Χ

Х

Х

BMO HARRIS BANK

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?

Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

a section 501(c)(3) organization or a state or local government . . . . . Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply?...

Rebate not due yet? . . . . . . .

Exception to rebate? . . . . . . . . . . . .

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . . . Is the bond issue a variable rate issue? . . . . .

Was the hedge superintegrated? . . . . . .

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

Were gross proceeds invested in a guaranteed investment contract

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

**Procedures To Undertake Corrective Action** 

if self-remediation is not available under applicable regulations?

the GIC satisfied? . . . . . . . . .

requirements of section 148? . . .

Return Reference

Yes

Α

Nο

Explanation

Yes

Χ

Х

**Supplemental Information.** Provide additional information for responses to questions on Schedule K (see instructions).

No

Χ

Yes

В

No

Yes

Χ

No

Yes

No

Page 3

No

D

D

Nο

Yes

Schedule K (Form 990) 2018

Yes

Schedule K (Form 990) 2018

(GIC)?

period?

Part VI

efile GRAPHI	C print - DO	NOT PROCES	SS A	s Filed [	Data -					DL	N: 93	4930	650	15580
Schedule L (Form 990 or 990	-EZ) ► Com	plete if the org	anizati	on answe	red "Yes	" on Form 9		nes 2	25a, 2	25b, 26		MB No	1545	5-0047
		27, 28a				0-EZ, Part V 0 or Form 99	, line 38a or 4 10-EZ.	ю.				20	11	8
D 31 T		<b>⊳</b> Go t	to <u>www</u>	irs.gov/	Form990	of for the late	st information	۱.				Open		
Department of the Trea Internal Revenue Serv	I											Ins	pecti	on
Name of the org LAKELAND UNIVER								Er	nplo	yer ide	entifica	ation r	numb	er
Dart T. Even	ss Bonofit T	[rancactions /	/ <del></del>	E01(a)(3)		E01/a\/4\ ===	d F01/-\/30\ -=			1861				
											ne 40b			
1 (a	) Name of disc	qualified person		(b) Relati		etween disqua organization	lıfıed person an	ıd	` '	escript ansacti			_	rected?
						Ji gainization		+		ansaca	-	<b>Y</b>	es	No
								+						
Part II Loa Cor rep (a) Name of	The amount of tax incurred by organization answered an amount on Form 990, and for from Intercomplete if the organization answered an amount on Form 990, and for from with organization with organization of loan.	rested ered "Ye Part X,	Persons es" on Forn line 5, 6, c oan to or f organization	990-EZ or 22 from the			( <b>g</b> ) defa	) In nult?	(I Appro boai comm	o, or if  h)  ved by rd or  nittee?	or if the organization  (i)Written d by agreement?			
			To		From			Yes	No	Yes	No	Yes		No
 Total						<u> </u> ▶ \$								
TOCAL						<u>т</u> э								
Part III Gra		tana Banafi	Ain n Tu		d Damas									
							, line 27.							
(a) Name of Inter	tof the Treasury Venue Service  of the organization ID UNIVERSITY  Excess Benefit Transactions Complete if the organization answers  (a) Name of disqualified person  ter the amount of tax incurred by organization ter the amount of tax, if any, on line 2,  Loans to and/or From Inte Complete if the organization answereported an amount on Form 990, ame of indicate of the organization with organization of loan  I Grants or Assistance Benefit  The organization of tax incurred by organization answereported an amount on Form 990, ame of indicate of the organization of loan.	on and t		Amount	of assistance	( <b>d)</b> Type o	of assi	stanc	e	<b>(e)</b> Pu	e) Purpose of assistance			
							1							
For Paperwork Red	luction Act Noti	ce, see the Instru	ictions fe	or Form 99	0 or 990-l	<b>Z.</b> Ca	at No 50056A		Sch	nedule I	L (Form	990 o	r 990-	EZ) 2018

Part IV Business I ransactions I					
Complete if the organization	on answered "Yes" on Form	า 990, Part IV, line 28a	a, 28b, or 28c.		
(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	organiz	•
				Yes	No
(1) JAKE'S CAFE	TRUSTEE OWNS BUSINESS	6,500	LANDLORD		No
(2) ANSAY AND ASSOCIATES	TRUSTEES HUSBAND OWNS AGENCY, TRUSTEE DOES NOT	66,622	INSURANCE AGENT		No

PARTICIPATE IN BUSINESS

**Explanation** 

Schedule L (Form 990 or 990-EZ) 2018

Provide additional information for responses to questions on Schedule L (see instructions)

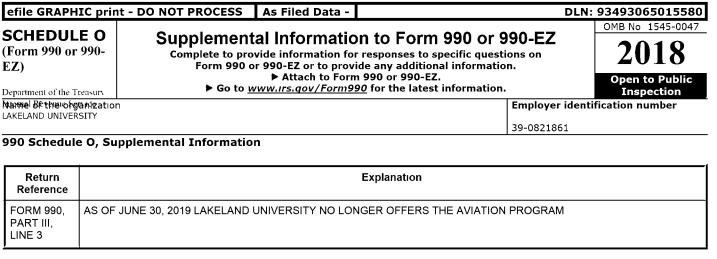
**Return Reference** 

Part V

**Supplemental Information** 

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493065015580 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** LAKELAND UNIVERSITY 39-0821861 **Types of Property** (b) (c) (d) (a) Method of determining Check if Number of contributions or Noncash contribution applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . 69.400 FMV Art-Historical treasures 3 Art—Fractional interests Books and publications Χ 4,206 FMV Clothing and household 56,974 FMV Χ goods . . . . Cars and other vehicles Boats and planes . . . Intellectual property . . Χ 37,498 FMV Securities—Publicly traded . 10 Securities—Closely held stock . Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . Qualified conservation contribution—Historic structures . . . . 14 Qualified conservation contribution—Other . 15 Real estate—Residential Real estate—Commercial . 17 Real estate—Other . . Collectibles . . . . 18 3,243 FMV Χ 19 Food inventory . . . 20 Drugs and medical supplies . Taxidermy . . . . 21 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . . 25 Other ▶ ( Χ 862 FMV ALUMNI EVENT ) 26 Other ▶ ( \_\_\_ 28 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a Nο **b** If "Yes," describe the arrangement in Part II 31 No Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Schedule M (Form 990) (2018)	Page 2
Part II Supplemental Info	
	ion required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part imber of contributions, the number of items received, or a combination of both. Also complete itional information.
Return Reference	Explanation
	Schedule M (Form 990) (2018)



Return Explanation
Reference

FORM 990, A BOARD OF TRUSTEES MEMBER IS MARRIED TO THE OWNER OF LAKELAND'S INSURANCE AGENCY A BOARD OF TRUSTEES MEMBER IS A PARTNER AT A LEGAL FIRM USED BY THE INSTITUTION LAKELAND UNIVERS SECTION A, ITY LEASES SPACE FROM A BUILDING OWNED BY A BOARD MEMBER

Return Explanation

FORM 990, PART VI, FOR REVIEW FURTHER, THE 990 IS MADE AVAILABLE FOR ALL BOARD MEMBERS, PUBLISHED ON THE TRU
SECTION B, STEE PORTAL AND NOTIFICATIONS ARE SENT TO ALL TRUSTEES

LINE 11B

Return Explanation
Reference

LINE 12C

FORM 990, PART VI, SECTION B.

THE PRESIDENT AND VP FOR FINANCE AND OPERATIONS REVIEW ALL CONFLICT OF INTEREST AGREEMENTS AND IDENTIFY ANY ITEMS THAT MAY BE OF CONCERN

Return Explanation
Reference

FORM 990, LAKELAND'S HR DEPARTMENT PROVIDES THE CHAIRMAN OF THE BOARD COMPARATIVE DATA LAKELAND'S P OLICY AND RECOMMENDATIONS ARE REVIEWED BY THE CHAIRPERSON AND ARE DISCUSSED WITH THE EXECU SECTION B, LINE 15

Return Explanation

FORM 990, PART VI, SECTION C, LINE 19

Return Explanation

Reference	
FORM 990,	ADJUSTMENT OF ACTUARIAL LIABILITY FOR ANNUITIES PAYABLE 27,908 UNREALIZED LOSS ON SWAP -1
DADT YI	50.874 ACCRETION EXPENSE 113.031 AD ILISTMENT OF NET ASSETS RELEASED FROM RESTRICTIONS 30

LINE 9 5.555 ADJUSTMENT FOR MATURED ANNUITIES -26.900

Return Explanation

Reference FORM 990. A COMMITTEE ASSUMES RESPONSIBILITY FOR THE OVERSIGHT OF AUDIT OF THE FINANCIAL STATEMENTS AND PART XII. SELECTION OF AN INDEPENDENT ACCOUNTANT

LINE 2C

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

DLN: 93493065015580 OMB No 1545-0047

> Open to Public Inspection

Name of the organization LAKELAND UNIVERSITY							Emple	oyer identi	fication nur	nber		
								21861				
Part I Identification of Disregarded Entities Complete in	f the organiz	ation answer	ed "Yes	on Form 9	990, Part	IV, line 3	3.					
(a) Name, address, and EIN (if applicable) of disregarded entity		<b>(b)</b> Primary acti	vity	(c) Legal domic or foreign	ıle (state	(d) Total inco	ome	<b>(e)</b> End-of-year a	assets	<b>(f</b> Direct coi enti	) ntrolling ity	
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	ons Complete	e if the orgar	nization	answered "	Yes" on F	orm 990,	Part IV,	line 34 be	ecause it ha	ad one or	more	
(a) Name, address, and EIN of related organization		b) activity	Legal do	(c) micile (state gn country)	(d Exempt Cod	) de section	Public ch	( <b>e)</b> arity status n 501(c)(3))	Direct co	f) ontrolling itity	Section (13) co ent	512(b
(1)LAKELAND UNIVERSITY FOUNDATION W3718 SOUTH DRIVE PLYMOUTH, WI 53073 39-1655132	TO PROVIDE SO TO LAKELAND STUDENTS			WI	501(C)(3)		LINE 7		LAKELAND UI	NIVERSITY	Yes	No
For Paperwork Reduction Act Notice, see the Instructions for Form	990.		Ca	t No 50135	iY				Schedule	e R (Form	990) 26	018

(a) Name, address, and EIN of related organization		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related unrelated, excluded from tax under sections 512- 514)	total income		( <b>I</b> Disprop alloca		(i) Code V-UBI amount in bo 20 of Schedule K-1 (Form 1065)	Gene mana part	j) ral or aging ner?	(k) Percen owner
					314)			Yes	No		Yes	No	
					1		1	1	1	1		1 1	
Identification of Related Organi because it had one or more related	zations Taxable as a ( organizations treated as	Corporation s a corporation	or Trus	<b>t</b> Complete st during th	ıf the organ ie tax year.	ızatıon ansv	wered "Yes	" on Fo	orm 9!	90, Part IV	, lıne	34	
Identification of Related Organi because it had one or more related  (a)  Name, address, and EIN of related organization	zations Taxable as a (organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e)	vered "Yes  (f) Share of total income	Share	(g) of end- year assets	of- Perce	h)	Se (1	(I) ection 5 I3) cont entity
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 L3) cont
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 13) cont entity
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 13) cont entity
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 13) cont entity
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 13) cont entity
because it had one or more related  (a)  Name, address, and EIN of	organizations treated as	L do (state	on or tru: (c) egal micile or foreign	st during th	(d) controlling Tyentity	(e) pe of entity corp, S corp,	<b>(f)</b> Share of total	Share	(g) of end- year	of- Perce	h) intage	Se (1	ection 5 13) cont entity

Schedule R (Form 990) 2018			Page <b>3</b>			
Part V Transactions With Related Organizations Complete if the organization answere	ed "Yes" on Form 990, Part IV, line 34, 35b, or 36.					
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Ye	s No			
1 During the tax year, did the organization engage in any of the following transactions with one or more	related organizations listed in Parts II-IV?					
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity		1a	No			
<b>b</b> Gift, grant, or capital contribution to related organization(s)		<b>1</b> b	No			
${f c}$ Gift, grant, or capital contribution from related organization(s)		1c Ye	s			
<b>d</b> Loans or loan guarantees to or for related organization(s)		<b>1</b> d	No			
e Loans or loan guarantees by related organization(s)		1e	No			
f Dividends from related organization(s)		1f	No			
g Sale of assets to related organization(s)		<b>1</b> g	No			
h Purchase of assets from related organization(s)		1h	No			
i Exchange of assets with related organization(s)		1i	No			
${f j}$ Lease of facilities, equipment, or other assets to related organization(s)		1j	No			
k Lease of facilities, equipment, or other assets from related organization(s)		1k	No			
I Performance of services or membership or fundraising solicitations for related organization(s) . $$ .		11	No			
$m{m}$ Performance of services or membership or fundraising solicitations by related organization(s)		1m	No			
f n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		1n	No			
$oldsymbol{o}$ Sharing of paid employees with related organization(s)		10	No			
p Reimbursement paid to related organization(s) for expenses		1p	No			
<b>q</b> Reimbursement paid by related organization(s) for expenses		1q	No			
r Other transfer of cash or property to related organization(s)		1r	No			
f s Other transfer of cash or property from related organization(s)		1s	No			
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete	e this line, including covered relationships and transaction thresholds					
(a) Name of related organization	(b) (c) (d) Transaction Amount involved Method of determining type (a-s)					
(1)LAKELAND UNIVERSITY FOUNDATION INC	C 395,555 CASH					

	Performance of services or membership or fundraising solicitations for related organization(s)	* '	140			
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	No			
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	No			
0	Sharing of paid employees with related organization(s)	10	No			
р	Reimbursement paid to related organization(s) for expenses	<b>1</b> p	No			
q	Reimbursement paid by related organization(s) for expenses	<b>1</b> q	No			
r	Other transfer of cash or property to related organization(s)	1r	No			
s	Other transfer of cash or property from related organization(s)	1s	No			
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds					
	(a) Name of related organization  (b) Transaction type (a-s)  (c) Amount involved Method of determining an	(d) Method of determining amount involved				
<b>(1)</b> LA	AKELAND UNIVERSITY FOUNDATION INC C 395,555 CASH					

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	section 501(c)(3) organizations?		Are all partners section 501(c)(3) organizations?		Are all partners section 501(c)(3) organizations?		(f) Share of total Income	end-of-year	(h) Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	x managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No					
													_				
									•	Schedul	e R (Form	1 99	0) 2018				

