DLN: 93493317071639 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable PHYSICIANS HEALTH PLAN ☐ Address change 38-2356288 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminate E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite PO BOX 30377 ☐ Application pending (517) 364-8400 City or town, state or province, country, and ZIP or foreign postal code LANSING, MI $\,$ 48909 $\,$ G Gross receipts \$ 207,770,735 Name and address of principal officer H(a) Is this a group return for JAMES F DOVER □Yes ☑No subordinates? 1215 E MICHIGAN AVENUE H(b) Are all subordinates ANSING, MI 48912 ☐ Yes ☐No included? Tax-exempt status ☐ 501(c)(3) **☑** 501(c)(4) **◄** (Insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW PHPMICHIGAN COM L Year of formation 1980 **M** State of legal domicile MI K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities PHYSICIANS HEALTH PLAN'S MISSION IS TO IMPROVE THE HEALTH STATUS OF ITS MEMBERS BY FACILITATING QUALITY, COMPASSIONATE, ACCESSIBLE, COST EFFECTIVE HEALTHCARE Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 4 Number of independent voting members of the governing body (Part VI, line 1b) 5 122 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) . . . 7a Total unrelated business revenue from Part VIII, column (C), line 12 . 7a b Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . . 9 Program service revenue (Part VIII, line 2g) . . 192,156,736 201,613,791 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . 7,491,045 4,385,644 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 58,701 19,107 206,058,136 199,666,888 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1–3). 170,435,625 177,567,791 14 Benefits paid to or for members (Part IX, column (A), line 4) . Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 7,182,541 8,790,113 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 11,459,399 13,076,720 18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 189,077,565 199,434,624 19 Revenue less expenses Subtract line 18 from line 12 . 10,589,323 6,623,512 Net Assets or Fund Balances **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) . 92,056,926 95,848,627 34,784,726 21 Total liabilities (Part X, line 26) . 33,134,026 22 Net assets or fund balances Subtract line 21 from line 20 . 58,922,900 61,063,901 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-04 Signature of officer Sign Here DENNIS REESE PRESIDENT & CEO Type or print name and title Print/Type preparer's name Preparer's signature Date Check | If 2019-11-04 P00751307 Paid self-employed Firm's name ANDREWS HOOPER PAVLIK PLC Firm's EIN > 38-3133790 Preparer Use Only Firm's address ▶ 4295 OKEMOS RD STE 200 Phone no (517) 706-0800 OKEMOS, MI 488646201 ☑ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) Cat No 11282Y

Form	990 (20	018)					Page 2
Pa	rt III	Statement of Program Se	ervice Accomplis	hments			
		Check if Schedule O contains a	response or note to a	any line in this Part III .			✓
1	Briefly	describe the organization's miss	ion	•			
		HEALTH PLAN'S MISSION IS TO , COST EFFECTIVE HEALTHCARE		TH STATUS OF ITS MEME	BERS BY FACILITATING QUALITY,	COMPASSIONATE,	
2		e organization undertake any sig	· -	= '	ch were not listed on		
		ior Form 990 or 990-EZ?				☐ Yes ☑ N	O
		s," describe these new services o					
3		e organization cease conducting, es?		-	ets, any program	□yes ✓	No
		s," describe these changes on Sci					110
4	Describ Section	be the organization's program se	ervice accomplishmer	to report the amount of	argest program services, as meas grants and allocations to others,		
4a	(Code) (Expenses \$	192,038,322	including grants of \$) (Revenue \$	201,672,492)	
	See Add	ditional Data					
4b	(Code) (Expenses \$		including grants of \$) (Revenue \$)	
4c	(Code) (Expenses \$		ıncludıng grants of \$) (Revenue \$)	
4d	Other	program services (Describe in S	chedule O)				
_	(Exper	nses \$	including grants of	\$) (Revenue \$)	
4e	Total	program service expenses ▶	192,038,3	22			

Form 990 (2018) Page 3 Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Nο 1 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . 2 Nο No Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? No 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 💆 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? No 8 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Nο 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Yes permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total No 11b assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Yes 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🕏 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f No the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🥦 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Yes b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(u)? If "Yes," complete Schedule E 13 Nο 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Nο

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)

lines 1c and 8a? If "Yes," complete Schedule G, Part II

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

14h

15

16

17

18

19

20a

20b

21

No

Nο

Nο

No

Nο

Nο

No

Nο

No

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Pai	Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
Ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
Ь	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
Ь	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note.		V	

 \mathbf{c} Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

1a

1b

195

0

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1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

7e 7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

No

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10a

10b

11a

11b

12b

13b

13c

Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

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Pa	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to	lines
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year 11		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 8			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			i.
	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8 b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	∍.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?			1
		16b		
	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶ MI			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website \square Another's website $ ewline olimits$ Upon request \square Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records DENNIS REESE 1400 E MICHIGAN AVENUE LANSING, MI 48909 (517) 364-8400			

(14) APRIL CLOBES

(15) PETER GRAHAM MD MEDICAL DIRE

(16) GEORGE SCHNEIDER

(17) SCOTT NORMAN

DIRECTOR (PA

CEO/COO

VP OF SALES

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation $\,$ Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

 List all of the organization's former director organization, more than \$10,000 of reportable co 	r s or trustees empensation fro	that red om the d	ceive organ	d, ın ıızat	the	capa and ar	city ny re	as a former directo elated organization	or or trustee of the s	
List persons in the following order individual trus compensated employees, and former such persoi		rs, ınstı	tutioi	nal t	rust	ees, o	offic	ers, key employees	s, highest	
\square Check this box if neither the organization no	r any related or	rganızat	ion c	omp	ens	ated a	any i	current officer, dire	ctor, or trustee	
(A) Name and Title	(B) Average hours per week (list any hours	pers	n on on is	e bo both	t che x, u n an	eck m inless office ustee	er	compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
(1) DENNIS SWAN PRES/CEO - S	1 00 40 00	×						0	979,797	221,221
(2) PAULA REICHLE	1 00									
DIRECTOR	40 00	×						0	512,290	102,116
(3) DENNIS REESE	40 00									
PRESIDENT &	5 00	×		X				0	334,297	48,604
(4) DAVID KAUFMAN DO	1 00							0	1,392	0
DIRECTOR	40 00							٥	1,392	0
(5) JAMES BUTLER III BOARD CHAIR	1 00	×		х				0	1,392	0
(6) TIMOTHY HODGE DO DIRECTOR	1 00	×						0	0	0
(7) DIANA RODRIGUEZ ALGRA BOARD VICE C	1 00	×						0	0	0
(8) THOMAS HOFMAN PHD TREASURER/SE	1 00	×		x				0	0	0
(9) DEBORAH MUCHMORE	1 00									_
DIRECTOR	1 00	×						0	0	0
(10) MERRITTA PROCTOR DIRECTOR	1 00	×						0	0	0
(11) SHALIMAR MAYNARD	1 00									
DIRECTOR	1 00	×						0	0	0
(12) JAMES TISCHLER DIRECTOR	1 00	×						0	0	0
(13) BRITTANY BOGAN	1 00									
DIRECTOR	3 00	×						0	0	0

1 00

40 00 40 00

5 00 40 00

5 00

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Χ

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59,136

36,499

40.735

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0

306,968

291,518

274.762

Page 8 Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) Part VII (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated

than one box, unless person

is both an officer and a

compensation

from the

793,789

compensation

from related

3,478,189

793,685

No

Nο

4,354,026

1.042.457

835,068

794,351

263,377

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(C)

Compensation

Yes

Yes

Yes

3

4

5

Description of services

HEALTHCARE IT

COST CONT & CIR

COST CONT & CIR

MGMT CONSULTING

HEALTHCARE IT

amount of other

compensation

hours per

week (list

c Total from continuation sheets to Part VII, Section A .

of reportable compensation from the organization > 16

line 1a? If "Yes," complete Schedule J for such individual

d Total (add lines 1b and 1c) .

Section B. Independent Contractors

compensation from the organization \blacktriangleright 13

4

5

TRIZETTO

MILLIMAN

SOFTHEON

1085 MORRIS AVENUE UNION, NJ 07083 ZELIS HEALTHCARE

6875 SHILOH RD E ALPHARETTA, GA 300058403 CHANGE HEALTHCARE INC

3055 LEBANON PIKE NASHVILLE, TN 37214

1500 STONY BROOK RD CEWITT RD PARK

15800 BLUEMOUND RD SUITE 100 BROOKFIELD, WI 53005

individual .

	any hours		dırec	tor/t	trust	ee)		organization (W-	organizations	from the	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	- 2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations	
(18) SUSAN ARMBRUSTER	40 00	l				×		213,471	0	28,74	
DIRECTOR OF	5 00	ļ				^`			, and the second		
(19) PAULA HOWARD	40 00										
SENIOR SALES	5 00					×		159,316	0	33,40	
(20) ANN HUNT ELICATE DDU	40.00										

ENIUR SALES	5 00						1
20) ANN HUNT-FUGATE RPH	40 00	l		X	150,764	0	
IGR CLINICAL	5 00			.,	2007.01	Ţ.	
21) NICHOLAS D'ISA	40 00				144,084		
IR LEGAL/CO	5 00			^	144,084	U	4
22) JOY WAHAWISAN	40 00			<	126 154		_
LINICAL ANA	5 00	••••		X	126,154	U	3
22) MARK PRETT	0.00						

DIR LEGAL/CO	5 00					,		,
(22) JOY WAHAWISAN	40 00					126.454		20.474
CLINICAL ANA	5 00			×		126,154	U	30,471
(23) MARK BRETT	0 00				V	0	544,977	123,034
FORMER DIREC	40 00				^	0	344,977	123,034
(24) DAWN SPRINGER MD	0 00					0	220 706	22.045
FORMER DIREC	40 00				^	U	230,796	33,945

Total number of individuals (including but not limited to those listed above) who received more than \$100,000

For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Name and business address

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation

Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on

٠

(21) (12) (22)		1		Ιx		144,084	l n	22,712
DIR LEGAL/CO	5 00					111,001		
(22) JOY WAHAWISAN	40 00							
CLINICAL ANA	5 00			×		126,154	0	30,471
(23) MARK BRETT	0 00	1			×	0	544,977	123,034
FORMER DIREC	40 00				^`			
(24) DAWN SPRINGER MD	0 00	1			x	0	230,796	33,945
FORMER DIREC	40 00				,,	J	250,750	33,5 15
								1

(20) ANN HONT-FOGATE RPH	40 00	l	1					_	1
MGR CLINICAL	5 00				×		150,764	0	13,064
(21) NICHOLAS D'ISA	40 00				Ų		144.004	0	22.712
DIR LEGAL/CO	5 00				^		144,084	U	22,712
(22) JOY WAHAWISAN	40 00				V		126 154	0	20.471
CLINICAL ANA	5 00				^		126,154	U	30,471
(23) MARK BRETT	0 00						0	F44.077	122.024
FORMER DIREC	40 00					\	U	544,977	123,034
(24) DAWN SPRINGER MD	0 00								

	13,064
21) NICHOLAS D'ISA 40 00 X 144.084 0	22,712
DIR LEGAL/CO 5 00 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	22,712
22) JOY WAHAWISAN 40 00 X 126,154 0	30,471
CLINICAL ANA 5 00 TO TO TO THE STATE OF THE	55,1,1
23) MARK BRETT 0 00 X X 0 544,977	123,034
FORMER DIREC 40 00 1 344,977	125,054

		4		ated			
(18) SUSAN ARMBRUSTER	40 00			x	213,471	0	28,740
DIRECTOR OF	5 00			,	225/1/2		20,1.10
(19) PAULA HOWARD	40 00			×	159,316	0	33,408
SENIOR SALES	5 00			^,	199,910	9	33,100
(20) ANN HUNT-FUGATE RPH	40 00			_			

(20) ANN HUNT-FUGATE RPH	40 00			x		150,764	0	13,064
MGR CLINICAL	5 00			,		130,701	ŭ	15,00
(21) NICHOLAS D'ISA	40 00			,		111 001		22.74
DIR LEGAL/CO	5 00	1		X		144,084	U	22,712
(22) JOY WAHAWISAN	40 00							
CLINICAL ANA	5 00			Х		126,154	0	30,471
(23) MARK BRETT	0 00					0	E44.077	122.024
FORMER DIREC	40 00				^	U	544,977	123,034
	0.00							

	90 (2018)						Page 9
Part							
	Check if Schedule O contains a	response o	r note to any	(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	1a Federated campaigns	1a			revenue		512 - 514
nts Ints	b Membership dues	1b					
ora nou	c Fundraising events	1c					
, (S, C	d Related organizations	1d					
<u> </u>	e Government grants (contributions)	1e					
Contributions, Gifts, Grants and Other Similar Amounts	f All other contributions, gifts, grants,						
	and similar amounts not included above	1f					
	g Noncash contributions included						
	ın lines 1a - 1f \$						
<u>ۃ ک</u>	h Total. Add lines 1a-1f		. •				
ᆵ			Business		513,791 201,6	13,791	
Service Revenue	2a PREPAID HEALTHCARE		_	621990	513,791 201,0	,13,791	
υ Cξ	b ————————————————————————————————————	_					
Š	с —						
₹	d ————————————————————————————————————						
ran	e f All other program service revenue	_					
Program			201,6	513,791			
	9 Total. Add lines 2a–2f			1	T	1	
	3 Investment income (including divide similar amounts)		st, and other	2,140,335	5		2,140,335
	4 Income from investment of tax-exer	mpt bond pr	oceeds >				
	5 Royalties		. •				
	(1) Real	(11) Personal	_			
	6a Gross rents						
	b Less rental expenses						
	c Rental income or			_			
	(loss)			_			
	d Net rental income or (loss)						
	7a Gross amount	les ((II) Other	_			
	from sales of 3,95	57,908					
	than inventory						
	b Less cost or other basis and 1,71	12,599					
	sales expenses	45,309					
	c Gain or (loss) 2,24 d Net gain or (loss)	<u> </u>			<u> </u>		2,245,309
	8a Gross income from fundraising eve		<u> </u>	7			2,210,303
ne	(not including \$ c	of					
Other Revenue	contributions reported on line 1c) See Part IV, line 18	a					
Re	b Less direct expenses	ь		_			
ē	c Net income or (loss) from fundraisi	ing events		_			
O T	9a Gross income from gaming activities See Part IV, line 19	es					
		a					
	b Less direct expenses	b]			
	c Net income or (loss) from gaming a	activities .	• •	_			
	10a Gross sales of inventory, less returns and allowances						
		a					
	${f b}$ Less cost of goods sold $\; . \; \; \; . \;$	b					
	c Net income or (loss) from sales of						
	Miscellaneous Revenue	Bus	siness Code 900099		1 58,70)1	
	11aOTHER REVENUE		500095	30,70		-	
	b	_				1	
	=						
	с					1	
	d All other revenue					1	
	e Total. Add lines 11a-11d		. •				
	12 Total revenue. See Instructions			58,703		1	
	otal .orollaci occ monucuons		• • •	206,058,136	201,672,49	2	4,385,644 Form 990 (2018)
							1 01111 330 (2010

Forr	n 990 (2018)				Page 10
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	anızatıons must comp	elete column (A)	
	Check if Schedule O contains a response or note to any	/ line in this Part IX .	<u> </u>		🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4	Benefits paid to or for members	177,567,791	177,567,791		
	Compensation of current officers, directors, trustees, and key employees	1,077,022	815,306	261,716	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	6,154,760	4,659,153	1,495,607	
	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	344,286	260,625	83,661	
9	Other employee benefits	774,733	586,473	188,260	
	Payroll taxes	439,312	332,559	106,753	
	Fees for services (non-employees)				
ā	a Management	3,616,158		3,616,158	
Ŀ	Legal	69,592	52,681	16,911	
(Accounting	152,787	152,787		
c	il Lobbying				
6	Professional fundraising services See Part IV, line 17				
f	Investment management fees	102,092		102,092	
g	GOTHER (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,957,146	1,957,146		
12	Advertising and promotion	597,400	452,232	145,168	
13	Office expenses	475,778	360,164	115,614	
14	Information technology	497,298	376,455	120,843	
15	Royalties				
16	Occupancy	137,338		137,338	
	Travel	89,358		89,358	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19	Conferences, conventions, and meetings	2,752		2,752	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,706,904	1,706,904		
23	Insurance	68,860	68,860		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a BROKER COMMISSONS	2,022,613	2,022,613		
	b MISCELLANEOUS	880,546	666,573	213,973	
	c ADMINISTRATIVE EXPENSES	700,098		700,098	
	d				
	e All other expenses				
	Total functional expenses. Add lines 1 through 24e	199,434,624	192,038,322	7,396,302	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here In the following SOR 98-2 (ASC 958-720)				

Form **990** (2018)

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Part X Balance Sneet			
Check if Schedule O contains a response or note to any line in this Part IX .			🗆
	(A) Beginning of year		(B) End of year
1 Cash-non-interest-bearing		1	
2 Savings and temporary cash investments	46,765,765	2	49,545,947
3 Pledges and grants receivable, net		3	
4 Accounts receivable, net	5,177,591	4	8,671,065
Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
6 Loans and other receivables from other disqualified persons (as defined under			

Page **11**

14.743.721

1.145.685 95.848.627

30,319,683

1.707.393

61,063,901

95,848,627

Form **990** (2018)

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21

22

34

92,056,926

14.083.852

240.880

92.056.926

28,827,629

3.240.998

ts	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L					6	
sse	8	Inventories for sale or use		8			
Ä	9	Prepaid expenses and deferred charges		ŀ	1,604,841	9	1,760,497
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	17,862,454			
	ь	Less accumulated depreciation	10b	11,801,272	6,942,209	10c	6,061,182
	11	Investments—publicly traded securities .	17,241,788	11	13,920,530		

12

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14

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17 18

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21

34

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) .

Total liabilities and net assets/fund balances

Escrow or custodial account liability Complete Part IV of Schedule D

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Investments-program-related See Part IV, line 11

Intangible assets

Other assets See Part IV, line 11 .

Grants payable . .

Deferred revenue . . .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

_	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D	1,065,399	25	2,757,650
	26	Total liabilities. Add lines 17 through 25	33,134,026	26	34,784,726
Balances	27	Organizations that follow SFAS 117 (ASC 958), check here ▶ ✓ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets	58,922,900	27	61,063,901
ğ	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
Fund		Organizations that do not follow SFAS 117 (ASC 958),			
ō	30	check here ▶ ☐ and complete lines 30 through 34. Capital stock or trust principal, or current funds		30	
sets	31	Paid-in or capital surplus, or land, building or equipment fund		31	
Ass	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net	33	Total net assets or fund balances	58,922,900	33	61,063,901
Z			02.056.026		05.040.60

No

Form 990 (2018)

3b

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? 3a

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software ID:

Software Version:

EIN: 38-2356288

Name: PHYSICIANS HEALTH PLAN

Form 990 (2018)

Form 990, Part III, Line 4a:

PHYSICIANS HEALTH PLAN (PHP) IS OWNED BY SPARROW HEALTH SYSTEM (SPARROW) AND HOLDS A CERTIFICATE OF AUTHORITY AS AN HMO IN THE STATE OF MICHIGAN PHP IS PRIMARILY A COMMERCIAL HMO AND ALSO OPERATES THREE SUBSIDIARIES, PHP INSURANCE COMPANY (PHPIC), A COMMERCIAL INSURANCE COMPANY, PHP MEDICARE (PHPMA), A MICHIGAN MEDICARE PLAN, AND PHP SERVICE COMPANY A THIRD PARTY ADMINISTRATOR ALL STAFFING FUNCTIONS AND REPORTING ARE ACCOMPLISHED THROUGH THE USE OF THE SAME STAFF AS PHP UNLESS SPECIFICALLY NOTED. ALL REFERENCES TO PHP APPLY TO PHP. PHPIC. AND PHPMA PHPS SERVICE AREA INCLUDES THE MICHIGAN COUNTIES OF INGHAM, EATON, CLINTON, SHIAWASSEE, MONTCALM, GRATIOT, IONIA, JACKSON, HILLSDALE AND PORTIONS OF ISABELLA, SAGINAW, WASHTENAW, AND LENAWEE PHPIC OFFERS PRODUCTS ACROSS MICHIGAN AS OF DECEMBER 31, 2018, THERE WERE APPROXIMATELY 34,300 ENROLLEES IN PHPS COMMERCIAL HMO, 16,500 IN TPA, 4,700 IN PHPIC, AND 0 ENROLLEES IN PHPMA PHP CONTRACTS DIRECTLY WITH PHYSICIANS HEALTH NETWORK (PHN), A WHOLLY-OWNED SUBSIDIARY OF SHS. THE PHP NETWORK IS APPROXIMATELY 792 PRIMARY CARE PHYSICIANS, 1.314 SPECIALTY CARE PHYSICIANS, 568 ALLIED HEALTH PROFESSIONALS, AND 506 ORGANIZATIONAL PROVIDERS THAT INCLUDE 31 HOSPITALS PHP CONTRACTS WITH VARIOUS HDNS WHO PROVIDE HEALTHCARE SERVICES TO MEMBERS. PHPS COMMITMENT IS TO DEVELOP AND DELIVER QUALITY MANAGED CARE PRODUCTS AT REASONABLE COSTS FOR ITS MEMBERS PHPS SUCCESS IN MANAGING HEALTH CARE IS DUE IN PART TO THE EXTENSIVE NETWORK OF PARTICIPATING PROVIDERS IN THE HDN NETWORK THE HMO/HDN CONTRACTUAL ARRANGEMENTS ALLOW PHP TO ARRANGE FOR HEALTHCARE TO PATIENTS COVERED BY THE STATE OF MICHIGANS MEDICAID BENEFIT PLAN. THIS ARRANGEMENT ALLOWS THE MEMBERS TO ACCESS A WIDE VARIETY OF INDEPENDENT PROVIDERS WITHIN EACH HDN INCLUDING PHYSICIANS, HOSPITALS, PHARMACIES, SKILLED NURSING FACILITIES, AND ALLIED HEALTH PROFESSIONALS, PHP MEMBERS MAY ALSO RECEIVE CARE FOR SERVICES FROM A NONPARTICIPATING PROVIDER IF SUCH REFERRAL IS RECOMMENDED BY AN HDN PARTICIPATING PHYSICIAN AND THE SERVICE REQUIRED FOR TREATMENT, AS DETERMINED BY HDN, IS NOT AVAILABLE WITHIN THE HDNS NETWORK PHP OFFERS A VARIETY OF HEALTHCARE PROGRAMS, OR PRODUCTS TO GROUPS AND INDIVIDUALS PHP OFFERS CHOICES THAT PROVIDE COVERAGE WITHIN THE NETWORK OF CONTRACTED HDN PROVIDERS. LIMITED COVERAGE OUTSIDE OF THE PHP NETWORK, VARIOUS LEVELS OF DEDUCTIBLES, CO-PAYMENTS, AND COVERAGE LIMITS, ALL OF WHICH ARE DESIGNED TO BE RESPONSIVE TO CUSTOMER NEEDS PHP MEASURES THE QUALITY OF CARE PROVIDED TO ITS ENROLLEES THROUGH ANNUAL REVIEW OF INDICATORS SUCH AS - DISEASE MANAGEMENT PROGRAM PARTICIPATION AND OUTCOMES - OUALITY OF CARE CONCERNS - HEDIS MEASURES THE HEALTH PLAN EFFECTIVENESS DATA AND INFORMATION SET (HEDIS) IS A GROUP OF NATIONALLY RECOGNIZED MEASURES OF HEALTH PLANS PERFORMANCE IN A VARIETY OF CLINICAL AND NON-CLINICAL AREAS PHP USES THE EFFECTIVENESS OF CARE MEASURES TO DETERMINE PROGRESS AND IMPROVEMENT IN AREAS SUCH AS DIABETES, ASTHMA, DEPRESSION AND FOLLOW-UP AFTER MENTAL HEALTH ADMISSIONS. BREAST AND CERVICAL CANCER SCREENING, USE OF BETA-BLOCKERS AFTER HEART ATTACKS, CHILD AND ADOLESCENT IMMUNIZATIONS, CHOLESTEROL MANAGEMENT. CONTROLLING HIGH BLOOD PRESSURE. SMOKING CESSATION. PRENATAL AND POSTPARTUM CARE. AND TREATMENT OF CHILDHOOD RESPIRATORY INFECTIONS PHP MEASURES THE QUALITY OF SERVICE PROVIDED TO ITS ENROLLEES BY THE REVIEW OF PERFORMANCE MEASURES RELATED TO - ACCESS AND AVAILABILITY OF PROVIDERS, - ENROLLEE COMPLAINTS AND APPEALS, - CUSTOMER SERVICE TELEPHONE ACCESS PERFORMANCE, AND - MEMBER ASSESSMENT THE CONSUMER ASSESSMENT OF HEALTHCARE PROVIDERS AND SYSTEMS (CAHPS) SURVEY GIVES A GENERAL INDICATION OF HOW WELL THE ORGANIZATION MEETS MEMBERS EXPECTATIONS THE PHP OI PROGRAM IS ULTIMATELY ACCOUNTABLE TO THE BOARD OF DIRECTORS IN 2018 PHP RECEIVED FULL ACCREDITATION STATUS FROM URAC FOR BOTH HEALTH PLAN ACCREDITATION AND HEALTH PLAN ACCREDITATION WITH HEALTH INSURANCE MARKETPLACE URAC ACCREDITATION SIGNIFIES AN ISSUER HAS UNDERGONE AND PASSED A RIGOROUS AND INDEPENDENT REVIEW OF ITS OPERATION, INCLUDING THE QUALITY OF CARE AND LEVEL OF SERVICE PROVIDED TO ENROLLEES ACCREDITATION HEALTH PLAN STANDARDS INCORPORATE MARKET TRENDS AND ADDRESS MAJOR POLICY ISSUES WHILE ALIGNING WITH CORE REQUIREMENTS FOUND IN THE AFFORDABLE CARE ACT. PHP HAS BEEN ACCREDITED BY URAC UNDER THE HEALTH PLAN STANDARDS SINCE 2012. THE CURRENT ACCREDITATION IS EFFECTIVE THROUGH JULY 1, 2021 AT WHICH TIME REACCREDITATION WILL OCCUR

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

(Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

DLN: 93493317071639OMB No 1545-0047

2018

Open to Public Inspection

	nme of the organization YSICIANS HEALTH PLAN			Emp	oloyer identificati	on number
РΠ	ISICIANS REALTH PLAN			38-2	2356288	
Pā	art I Organizations Maintaining Donor Advi			r Acc	ounts.	
	Complete if the organization answered "Ye	T			41.55	
		(a) Donor advi	sed funds		(b)Funds and other	er accounts
L	Total number at end of year					
2	Aggregate value of contributions to (during year)					
3	Aggregate value of grants from (during year)					
1	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisor organization's property, subject to the organization's ex		ets held in donor ad	vised 1		☐ Yes ☐ No
5	Did the organization inform all grantees, donors, and d charitable purposes and not for the benefit of the dono private benefit?					☐ Yes ☐ No
Pa	rt II Conservation Easements. Complete if t	he organization answe	red "Yes" on Form	1 990	. Part IV. line 7.	res no
	Purpose(s) of conservation easements held by the orga				, , <u>, , , , , , , , , , , , , , , , , </u>	
-	Preservation of land for public use (e.g., recreation			histor	ically important lan	d area
						u area
	☐ Protection of natural habitat		Preservation of a c	ertirie	d historic structure	
	☐ Preservation of open space					
2	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservation co	ntribution in the for	m of a		
_	Total number of conservation easements			a- [Held at the End	d of the Year
a ı.	Total acreage restricted by conservation easements		-	2a		
b	· · · · · · · · · · · · · · · · · · ·	ne atmietura includad in (a	,	2b		
C	Number of conservation easements on a certified histor	,	·	2c		
d	Number of conservation easements included in (c) acquestructure listed in the National Register	ined after 7/25/06, and fi	ot on a mistoric	2d		
3	Number of conservation easements modified, transferred tax year ▶	ed, released, extinguished	l, or terminated by t	he or	ganızatıon durıng th	ne
1	Number of states where property subject to conservation	on easement is located >				
5	Does the organization have a written policy regarding t	he periodic monitoring, in:	spection, handling o	of viola	— ations,	
	and enforcement of the conservation easements it hold		-, ,		☐ Yes	□ No
5	Staff and volunteer hours devoted to monitoring, inspe	cting, handling of violatio	ns, and enforcing co	nserv	ation easements du	iring the year
7	Amount of expenses incurred in monitoring, inspecting, \$, handling of violations, ai	nd enforcing conserv	/ation	easements during	the year
3	Does each conservation easement reported on line 2(d) above satisfy the require	ements of section 17	70(h)(4)(B)(ı)	
	and section 170(h)(4)(B)(II)?				☐ Yes	□ No
9	In Part XIII, describe how the organization reports con- balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemer	e footnote to the organiza	revenue and exper tion's financial state	nse sta ments	atement, and that describes	
aı	rt III Organizations Maintaining Collections Complete If the organization answered "Ye			er Sii	milar Assets.	
La	If the organization elected, as permitted under SFAS 1: art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its final	public exhibition, educat	on, or research in f			
b	If the organization elected, as permitted under SFAS 1: historical treasures, or other similar assets held for pub following amounts relating to these items					
	(i) Revenue included on Form 990, Part VIII, line 1				> \$	
(ii)Assets included in Form 990, Part X				▶ \$	
2	If the organization received or held works of art, histor following amounts required to be reported under SFAS			ncial g	ain, provide the	
а	Revenue included on Form 990, Part VIII, line 1				> \$	

b Assets included in Form 990, Part X

arı	3 + + +	Organizations Ma	aintaining Col	lections o	of Art, Histo	rical '	Freasi	ures, or Other	Similar As	sets (cont	ınued)	
3		the organization's acq (check all that apply)	uisition, accession	n, and other	records, chec	k any c	f the fo	ollowing that are a	significant u	se of its col	lection	
а		Public exhibition			d		Loan	or exchange pro	grams			
b		Scholarly research			е		Othe	er				
С		Preservation for future	e generations									
ŀ	Provid Part X	de a description of the	organızatıon's col	lections and	explain how t	hey fur	ther th	e organization's e	xempt purpo	se in		
5		g the year, did the org s to be sold to raise fur							nılar	☐ Yes	□ N•	0
Par	t IV	Escrow and Cust Complete if the ord X, line 21.			on Form 99	90, Pai	t IV, l	ine 9, or reporte	ed an amou	nt on Forn	n 990,	Part
La		e organization an agent led on Form 990, Part I		an or other	ntermediary f	or cont	rıbutıor	ns or other assets	not	Yes	□ N•	o
L	TE "Va	es " evalue the arrange	omant in Dart VIII	and comple	to the fellows	ماطحة سم			Λ.	mount		_
b c		s," explain the arrange ning balance	ement m Part XIII	and comple	te the followin	ig table	:	1c		- Ilouit		_
d	_	ions during the year						1d				_
e		butions during the year	r					1e				_
f		g balance						1f				-
				000 B								_
a		ne organization include							•		∐ N∈	0
		s," explain the arrange										
-(-)	rt V	Endowment Fund	as. Complete if	tne organ (a)Curren		Prior ye		(c)Two years back	rt IV, IINE I (d)Three yea		Four year	re back
а	Beainni	ing of year balance .			,297,975		36,792	3,707,92 ⁴		411,165		184,706
	_	outions			314,065		14,433	191,313	<u> </u>	361,583		200,566
		estment earnings, gair	ns, and losses		-48,873		11,750	102,555		-49,824		40,893
		or scholarships			15,000		15,000	15,000		15,000		15,000
e	Other e	expenditures for facilities										
f.	Admını	strative expenses .										
g	End of	year balance		4.	,548,167	4,2	97,975	3,986,792	3,	707,924	3,4	111,165
	Provid	de the estimated perce	ntage of the curre	ent year end	balance (line	1g, col	umn (a)) held as	1			
а	Board	designated or quasi-e	ndowment >									
b	Perma	anent endowment 🕨	100 000 %									
С	Temp	orarily restricted endo	wment ►									
	The p	ercentages on lines 2a	, 2b, and 2c shou	ld equal 100)%							
la		nere endowment funds lization by	not in the posses	sion of the o	organization th	nat are	held ar	nd administered fo	r the		Yes	No
	(i) un	related organizations								3a(i)		No
		elated organizations .								3a(ii)		
		s" on 3a(II), are the rel Tibe In Part XIII the Inte	-		•					3b	Yes	
					n s endowmen	t runas						
ar	t VI	Land, Buildings, Complete if the or			on Form 99	90. Pai	† IV. l	ine 11a. See Fo	rm 990. Pai	rt X. line 1	0.	
	Descri	ption of property	(a) Cost or oth (investme	er basıs	(b) Cost or oth						Book value	e
.a	Land						455,895					455,895
	Building	qs					276,388		3,897,424		2	,378,964
		old improvements				7			. ,			
		nent				11.	130,171		7,903,848		3	,226,323
-	-4a.b.					/	,	1	.,,			

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) .

Schedule D ((Form 990) 2018 Investments—Other Securities. Complete If	the organiza	ition answ	vered "Ves" on F	orm 990 Par	Page 3
Part VIII	See Form 990, Part X, line 12. (a) Description of security or category	- Ine Organiza				
	(including name of security)		(b) Book value	Cost	c) Method of va or end-of-year r	narket value
	ll derivatives					
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Colum Part VIII	n (b) must equal Form 990, Part X, col (B) line 12) Investments—Program Related.	<u> </u>	•			
Part VIII	Complete if the organization answered 'Yes' or					
	(a) Description of investment	(b) Book	value		c) Method of va or end-of-year r	
	MENT IN PHP INSURANCE COMPANY MENT IN PHP SERVICE COMPANY		3,493,178 1,250,543		C C	
(3)			, ,			
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Colum Part IX	n (b) must equal Form 990, Part X, col (B) line 13) Other Assets. Complete if the organization answer	•	4,743,721 m 990, Pa	rt IV, line 11d Se	e Form 990, Pa	irt X, line 15
(1)	(a) Descript	tion				(b) Book value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						_
Total. (Colu Part X	mn (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	n answered 'Y			▶ , line 11e or :	11f.
1. (1) Federal :	(a) Description of liability		(b) B	ook value		
• •	RTY PAYABLE			2,757,650		
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	n (b) must equal Form 990, Part X, col (B) line 25) or uncertain tax positions In Part XIII, provide the text	t of the footnot	e to the or	2,757,650	rial statements	that reports the
	's liability for uncertain tax positions under FIN 48 (AS					

Part XI

2

b

c

b

c

Part XII

5

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Schedule D (Form 990) 2018

Page 4

3,767,523

206,058,136

197,051,791

1,389,596

3,772,429

199.434.624

Schedule D (Form 990) 2018

195,662,195

d Add lines **2a** through **2d** e 3 4 Amounts included on Form 990, Part VIII, line 12, but

Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Supplemental Information

Add lines 2a through 2d

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

2c 2d 1.384.690

-4.482.511

102,092

3,665,431

1,389,596

102,092

3.670.337

2e

3

4c

5

2a

2b

2a 2b

2c

2d

4a

4b

Explanation

2e -3,097,821 3 202,290,613

······································	_	-	-	-
Subtract line 2e from line 1				
Amounts included on Form 990, Part VIII, line 12, but not on line 1				
Investment expenses not included on Form 990, Part VIII, line 7b .	4a	1		
Other (Describe in Part XIII)	4b			
Add lines 4a and 4b				
Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)				

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4c Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Schedule D (Forn	n 990) 2018	Page 5
Part XIII	Supplemental Info	ormation (continued)
Retur	n Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software Version:

EIN: 38-2356288 Name: PHYSICIANS HEALTH PLAN

ROW FOUNDATION SPARROW HEALTH SYSTEM IS THE SOLE MEMBER OF PHP, SPARROW CLINTON HOSPITAL, AND SPARROW FOUNDATION THE ENDOWMENTS ARE MAINTAINED TO PROVIDE A PERMANENT SOURCE OF COME, WITH THE STIPULATION THE PRINCIPAL IS KEPT INTACT IN PERPETUITY AND THE INCOME GENER ATED FROM INVESTMENTS OF THE ENDOWMENT FUNDS CAN BE USED FOR THE PURPOSE ESTABLISHED BY TH

ILIUII		
	Explanation	_

PHP DOES NOT HOLD ENDOWMENTS THE ENDOWMENTS ARE HELD BY SPARROW CLINTON HOSPITAL AND

SCHEDULE D, PAGE 2, PART V, LINE 4

Supplemental Information Return Reference

SPAR

E ENDOWMENT

Software ID:

Supplemental Information					
Return Reference	Explanation				
SCHEDULE D, PAGE 4, PART XI, LINE 2D	HICA INCOME/ EXPENSE RECLASS 1,419,158 OTHER -34,468				

-

Supplemental Information	
Return Reference	Explanation
SCHEDULE D, PAGE 4, PART XI, LINE 4B	REINSURANCE 1,084,666 RISK ADJ INCOME/EXPENSE RECLASS 2,330,820 CHANGE IN NON-ADMITTED ASSETS 249,945

.

upplemental Information	
Return Reference	Explanation
CHEDULE D, PAGE 4, PART XII, INE 2D	HICA INCOME/EXPENSE RECLASS 1,419,158 PENSION NON-OPERATING -29,562

Sι

Supplemental Information	
Return Reference	Explanation
SCHEDULE D, PAGE 4, PART XII, LINE 4B	RISK ADJ/EXPENSE RECLASS 2,330,820 MISCELLANEOUS 58,702 REINSURANCE 1,084,666 STATUTORY/GAAP DIFFERENCE 196,149

efil	e GRAPHIC pr	int - DO NOT PROCESS	As Filed Data	a -	DLN: 934	9331	7071	.639		
Schedule J		Co	OM	IB No	1545-(0047				
(Fori	m 990)	For certain Office	^	1 (
		► Complete if the org	ganization answ	ated Employees vered "Yes" on Form 990, Part IV	, line 23.	2018				
Depar	tment of the Treasury	► Go to www.irs.go		ito Form 990. instructions and the latest inforr	nation.	pen i	n to Public			
Intern	al Revenue Service		<u> </u>			Insp	ectio	n		
	me of the organiza SICIANS HEALTH PL				Employer identificat	ion nu	ımber			
	Over att	Bdin- C	**		38-2356288					
Pa	rt I Questi	ons Regarding Compensa	tion				Yes	No		
1a				the following to or for a person liste y relevant information regarding the			103			
	First-class	or charter travel		Housing allowance or residence for	personal use					
	_	companions		Payments for business use of perso						
		nification and gross-up payment	:s 🛂	Health or social club dues or initiati						
	☐ Discretion	ary spending account		Personal services (e g , maid, chauf	rreur, cher)					
b		xes in line 1a are checked, did t all of the expenses described abo		ollow a written policy regarding payn iplete Part III to explain	nent or reimbursement	1 b	Yes			
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2	Yes			
	directors, truste	es, officers, including the CEO/	executive Director	r, regarding the items checked in line	e Ia'					
3	organization's C	EO/Executive Director Check a	II that apply Dor	ed to establish the compensation of the not check any boxes for methods CEO/Executive Director, but explain i						
	✓ Compensa	ation committee	✓	Written employment contract						
		ent compensation consultant	✓	Compensation survey or study						
		of other organizations	✓	Approval by the board or compensa	ition committee					
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a					
а	_	ance payment or change-of-con	trol payment?			4a		No		
b		r receive payment from, a suppl		ified retirement plan?		4b	Yes	-110		
С	Participate in, o	r receive payment from, an equ	ity-based comper	nsation arrangement?		4c		No		
	If "Yes" to any o	of lines 4a-c, list the persons an	d provide the app	olicable amounts for each item in Par	t III					
	Only 501(c)(3), 501(c)(4), and 501(c)(29)) organizations	must complete lines 5-9.						
5		ed on Form 990, Part VII, Section ontingent on the revenues of		the organization pay or accrue any						
а	The organization	1?				5a		No		
b	Any related orga					5b		No		
	•	5a or 5b, describe in Part III								
6		ed on Form 990, Part VII, Section Ontingent on the net earnings of		the organization pay or accrue any						
a	The organization					6a		No		
b	Any related orga					6 b		No		
7	·	6a or 6b, describe in Part III	n Δ line 15 did	the organization provide any nonfixe	d					
•		escribed in lines 5 and 6? If "Ye			u	7	Yes			
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		No		
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follo	w the rebuttable	presumption procedure described in	Regulations section	9		110		
For F	Panerwork Redu	iction Act Notice, see the Ins	tructions for Fo	orm 990. Cat No 5	50053T Schedule J	(Forn	990)	2018		

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (C) Retirement (E) Total of (F) and other benefits columns Compensation in compensation deferred (B)(i)-(D) column (B) (i) Base (ii) (iii) Other compensation reported as compensation Bonus & incentive reportable deferred on prior compensation compensation Form 990 See Additional Data Table

			 Schedule J (F	orm 990) 2018

Schedule J (Form 990) 2018	Page 3									
Part IIII Supplemental Inform	II Supplemental Information									
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information									
Return Reference	Explanation									
SCHEDULE J, PAGE 1, PART I, LINE 1A	CERTAIN BOARD MEMBERS- AND EXECUTIVES' MICHIGAN ATHLETIC CLUB DUES ARE PAID BY THE ENTITY THESE AMOUNTS ARE CONSIDERED TAXABLE									

COMPENSATION

Return Reference	Explanation
	SPARROW HEALTH SYSTEM IS THE SOLE MEMBER OF PHYSICIAN HEALTH PLAN SPARROW HEALTH SYSTEM IS AN INTEGRATED NON-PROFIT ORGANIZATION THAT INCLUDES A NUMBER OF NON-PROFIT ENTITIES THE METHODS SELECTED FOR DETERMINING THE COMPENSATION OF THE CEO/EXECUTIVE DIRECTOR ARE METHODS WHICH ARE BEING USED BY ALL SPARROW HEALTH SYSTEM RELATED ENTITIES

Return Reference	Explanation
SCHEDULE J, PAGE 1, PART I, LINE 4	PAULA REICHLE 0 46,140 0 MARK BRETT 0 50,123 0

___ ~ ~

Return Reference	Explanation
	COMPENSATION INCLUDES BOTH BASE AND VARIABLE COMPENSATION (NON-FIXED PAYMENTS) IN ACCORDANCE WITH ITS POLICIES, ALL ELEMENTS (BASE, VARIABLE, BENEFITS, AND PREREQUISITES) ARE COMPARED TO MARKET

Return Reference	Explanation
	MARK BRETT AND DAWN SPRINGER ARE FORMER BOARD MEMBERS OF PHYSICIANS HEALTH PLAN THE BOARD MEMBERS ARE BEING COMPENSATED BY SPARROW HEALTH SYSTEM AND AFFILIATES IN POSITIONS OTHER THAN AS BOARD MEMBERS OF PHYSICIANS HEALTH PLAN THE BOARD MEMBERS ARE NOT BEING COMPENSATED FOR ANY PAST SERVICES PROVIDED TO PHYSICIANS HEALTH PLAN

(A) Name and Title

SUSAN ARMBRUSTER

DIRECTOR OF OPER

PAULA HOWARD

NICHOLAS D'ISA

JOY WAHAWISAN

MARK BRETT

CLINICAL ANALYTICS

FORMER DIRECTOR

DAWN SPRINGER MD

FORMER DIRECTOR

SENIOR SALES REP

ANN HUNT-FUGATE RPH

DIR LEGAL/COMPLIANCE

MGR CLINICAL PHARM

(1)

(1)

(1)

(1)

(1)

(1)

(1)

Software ID:

Software Version:

(B) Breakdown of W-2 and/or 1099-MISC compensation

EIN: 38-2356288

Name: PHYSICIANS HEALTH PLAN

Form 990	, Schedule J,	, Part II - O	Officers,	Directors,	Trustees,	Key	Empl	oyees,	and H	ighest (Comp	oensate	d Em _l	ploy	ees	

72,613

200

38,213

PRES/CEO - SHS	[(I)							
,	(11)	927,328		52,469	172,836	48,385	1,201,018	
PAULA REICHLE DIRECTOR	(1)							
	(11)	487,496		24,794	54,240	47,876	614,406	
DENNIS REESE PRESIDENT & CEO	(1)							_
	(11)	326,567	150	7,580	16,350	32,254	382,901	
PETER GRAHAM MD MEDICAL DIRECTOR	(1)							
	(11)	304,522		2,446	24,200	34,936	366,104	
GEORGE SCHNEIDER CFO/COO	(1)							
	(11)	289,362		2,156	15,461	21,038	328,017	
SCOTT NORMAN VP OF SALES	(1)							
	(11)	249,463	25,000	299	8,250	32,485	315,497	

1,304

204

2,308

260

83

4,014

1,447

(C) Retirement and

other deferred

compensation

6,424

15,374

13,064

8,197

7,617

82,423

16,820

(D) Nontaxable

benefits

22,316

18,034

14,515

22,854

40,611

17,125

(E) Total of columns

(B)(ı)-(D)

242,211

192,724

163,828

166,796

156,625

668,011

264,741

(F) Compensation in column (B)

reported as deferred on

prior Form 990

		(i) Base Compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	
DENNIS SWAN PRES/CEO - SHS	(1)				
	(11)	927,328		52,469	
PAULA REICHLE DIRECTOR	(1)				

212,167

86,499

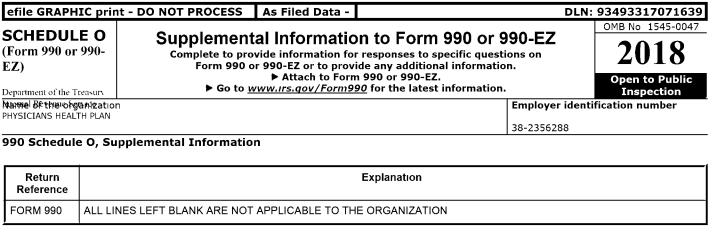
148,456

143,824

125,871

540,963

191,136



990 Schedule O, Supplemental Information

_	<u> </u>
Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4A	PHYSICIANS HEALTH PLAN (PHP) IS OWNED BY SPARROW HEALTH SYSTEM (SPARROW) AND HOLDS A CERTI FICATE OF AUTHORITY AS AN HMO IN THE STATE OF MICHIGAN PHP IS PRIMARILY A COMMERCIAL HMO AND ALSO OPERATES THREE SUBSIDIARIES, PHP INSURANCE COMPANY (PHPIC), A COMMERCIAL INSURANCE COMPANY, PHP MEDICARE (PHPMA), A MICHIGAN MEDICARE PLAN, AND PHP SERVICE COMPANY A THIRD PARTY ADMINISTRATOR ALL STAFFING FUNCTIONS AND REPORTING ARE ACCOMPLISHED THROUGH THE USE OF THE SAME STAFF AS PHP UNLESS SPECIFICALLY NOTED, ALL REFERENCES TO PHP APPLY TO PHP, PHPIC, AND PHPMA PHPS SERVICE AREA INCLUDES THE MICHIGAN COUNTIES OF INGHAM, EATON, CLIN TON, SHIAWASSEE, MONTCALM, GRATIOT, IONIA, JACKSON, HILLSDALE AND PORTIONS OF ISABELLA, SA GINAW, WASHTENAW, AND LENAWEE PHPIC OFFERS PRODUCTS ACROSS MICHIGAN AS OF DECEMBER 31, 2 018, THERE WERE APPROXIMATELY 34,300 ENROLLEES IN PHPS COMMERCIAL HMO, 16,500 IN TPA, 4,70 0 IN PHPIC, AND 0 ENROLLEES IN PHPMA PHP CONTRACTS DIRECTLY WITH PHYSICIANS HEALTH NETWORK (PHN), A WHOLLY-OWNED SUBSIDIARY OF SHS THE PHP NETWORK IS APPROXIMATELY 792 PRIMARY CA RE PHYSICIANS, 1,314 SPECIALTY CARE PHYSICIANS, 568 ALLIED HEALTH PROFESSIONALS, AND 506 O RGANIZATIONAL PROVIDERS THAT INCLUDE 31 HOSPITALS PHP CONTRACTS WITH VARIOUS HONS WHO PRO VIDE HEALTHCARE SERVICES TO MEMBERS PHPS COMMITMENT IS TO DEVELOP AND DELIVER QUALITY MAN AGED CARE PRODUCTS AT REASONABLE COSTS FOR ITS MEMBERS PHPS SUCCESS IN MANAGING HEALTH CARE IS DUE IN PART TO THE EXTENSIVE NETWORK OF PARTICIPATING PROVIDERS IN THE HDN NETWORK THE HMO/HDN CONTRACTUAL ARRANGEMENTS ALLOW PHP TO ARRANGE FOR HEALTHCARE TO PATIENTS COVER ED BY THE STATE OF MICHIGANS MEDICAID BENEFIT PLAN THIS ARRANGEMENT ALLOWS THE MEMBERS TO ACCESS A WIDE VARIETY OF INDEPENDENT PROVIDERS WITHIN EACH HAND INCLUDING PHYSICIANS, HOSP ITALS, PHARMACIES, SKILLED NURSING FACILITIES, AND ALLIED HEALTH PROFESSIONALS PHP MEMBER S MAY ALSO RECEIVE CARE FOR SERVICES FROM A NONPARTICIPATING PROVIDER IS SUCH REFERRAL IS RECOMMENDED BY AN HOND PATICIPATING PHYSICIAN AND THE SERVICE OF TH

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4A	OLLOW-UP AFTER MENTAL HEALTH ADMISSIONS, BREAST AND CERVICAL CANCER SCREENING, USE OF BETA -BLOCKERS AFTER HEART ATTACKS, CHILD AND ADOLESCENT IMMUNIZATIONS, CHOLESTEROL MANAGEMENT, CONTROLLING HIGH BLOOD PRESSURE, SMOKING CESSATION, PRENATAL AND POSTPARTUM CARE, AND TRE ATMENT OF CHILDHOOD RESPIRATORY INFECTIONS PHP MEASURES THE QUALITY OF SERVICE PROVIDED T O ITS ENROLLEES BY THE REVIEW OF PERFORMANCE MEASURES RELATED TO - ACCESS AND AVAILABILITY OF PROVIDERS, - ENROLLEE COMPLAINTS AND APPEALS, - CUSTOMER SERVICE TELEPHONE ACCESS PER FORMANCE, AND - MEMBER ASSESSMENT THE CONSUMER ASSESSMENT OF HEALTHCARE PROVIDERS AND SYS TEMS (CAHPS) SURVEY GIVES A GENERAL INDICATION OF HOW WELL THE ORGANIZATION MEETS MEMBERS EXPECTATIONS THE PHP QI PROGRAM IS ULTIMATELY ACCOUNTABLE TO THE BOARD OF DIRECTORS IN 2 018 PHP RECEIVED FULL ACCREDITATION STATUS FROM URAC FOR BOTH HEALTH PLAN ACCREDITATION AND HEALTH PLAN ACCREDITATION WITH HEALTH INSURANCE MARKETPLACE URAC ACCREDITATION OF DEPATION, I NCLUDING THE QUALITY OF CARE AND PASSED A RIGOROUS AND INDEPENDENT REVIEW OF ITS OPERATION, I NCLUDING THE QUALITY OF CARE AND LEVEL OF SERVICE PROVIDED TO ENROLLEES ACCREDITATION HEALTH PLAN STANDARDS INCORPORATE MARKET TRENDS AND ADDRESS MAJOR POLICY ISSUES WHILE ALIGNIN G WITH CORE REQUIREMENTS FOUND IN THE AFFORDABLE CARE ACT PHP HAS BEEN ACCREDITED BY URAC UNDER THE HEALTH PLAN STANDARDS SINCE 2012 THE CURRENT ACCREDITATION IS EFFECTIVE THROUGH JULY 1, 2021 AT WHICH TIME REACCREDITATION WILL OCCUR

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990, PAGE 6, OWNERSHIP

UNDERSTAND SOLE MEMBER OF PHYSICIANS HEALTH PLAN AND HAS 100%

OWNERSHIP

LINE 6

Return Explanation

Reference	
FORM 990,	THE NON-ENROLLEE MEMBERS OF THE BOARD OF DIRECTORS OF PHYSICIANS HEALTH PLAN ARE RATIFIED BY THE
PAGE 6,	BOARD OF DIRECTORS OF SPARROW HEALTH SYSTEM
PART VI,	
LINE 7A	

990 Schedule O, Supplemental Information

Return

LINE 7B

l	Reference	
I	FORM 990,	THE NON-ENROLLEE MEMBERS OF THE BOARD OF DIRECTORS OF PHYSICIANS HEALTH PLAN ARE RATIFIED BY THE
I	PAGE 6,	BOARD OF DIRECTORS OF SPARROW HEALTH SYSTEM THE DECISIONS OF THE PHYSICIANS HEALTH PLAN BOARD
ı	PART VI,	OF DIRECTORS MAY BE SUBJECT TO THE APPROVAL OF THE BOARD OF DIRECTORS OF SPARROW HEALTH SYSTEM $\;\;\;$

Explanation

Return Explanation
Reference

LINE 11B

FORM 990, COPIES OF THE 2018 FORM 990 ARE REVIEWED BY MANAGEMENT ONCE MANAGEMENT COMPLETED ITS REVIEW OF THE FORM 990 COPIES WERE PROVIDED AT THE FALL 2019 BOARD MEETING FOR ALL BOARD MEMBERS TO REVIEW AND COMMENT ON

Return

Deference

ı	Reference	
I	FORM 990,	1) CORPORATE COMPLIANCE SENDS OUT THE CONFLICT OF INTEREST POLICY AND QUESTIONNAIRES TO ALL
ı	PAGE 6,	VOTING BOARD MEMBERS AND THE EXECUTIVE TEAM ANNUALLY 2) ALL DISCLOSURES ARE RECEIVED AND
ı	PART VI	REVIEWED BY CORPORATE COMPLIANCE 3) ALL DISCLOSURES ARE GIVEN A RESOLUTION CODE AND PRESENTED.

Explanation

PART VI, REVIEWED BY CORPORATE COMPLIANCE 3) ALL DISCLOSURES ARE GIVEN A RESOLUTION CODE AND PRESENTED
LINE 12C TO THE CEO AND GOVERNANCE COMMITTEE OF THE BOARD 4) ALL BOARD/COMMITTEE LEVEL DISCLOSURES ARE
PROVIDED TO THE RESPECTIVE BOARD CHAIR AND EXECUTIVE LIAISON TO ENSURE ISSUES CAN BE ADDRESSED
ON A TRANSACTIONAL LEVEL (I E IF A VOTE IS REQUIRED ON A TRANSACTION INVOLVING AN INTERESTED PERSON)

990 Schedule O, Supplemental Information

Return

LINE 15A

Reference	
FORM 990,	THE PROCESS FOR DETERMINING COMPENSATION FOR THE CEO INVOLVED THE FOLLOWING UTILIZING THE
PAGE 6,	COMPENSATION COMMITTEE, USING INDEPENDENT CONSULTANTS, REVIEWING OTHER SIMILAR ORGANIZATIONS'
PART VI.	990S. USING COMPENSATION SURVEYS. AND FINAL APPROVAL BY THE SPARROW BOARD OF DIRECTORS. AS WELL

AS FINALIZING THE SALARY PACKAGE WITH A WRITTEN EMPLOYMENT CONTRACT

Explanation

Return

Reference	
FORM 990,	THE PROCESS FOR DETERMINING COMPENSATION FOR OFFICERS OR KEY EMPLOYEES OF THE ORGANIZATION
PAGE 6,	INVOLVED THE FOLLOWING UTILIZING THE COMPENSATION COMMITTEE, USING INDEPENDENT CONSULTANTS,
PART VI,	REVIEWING OTHER SIMILAR ORGANIZATIONS' 990S, USING COMPENSATION SURVEYS, AND FINAL APPROVAL BY THE
LINE 15B	SPARROW BOARD OF DIRECTORS, AS WELL AS FINALIZING THE SALARY PACKAGE WITH A WRITTEN EMPLOYMENT
	CONTRACT

Explanation

990 Schedule O, Supplemental Information

Return Explanation

Reference FORM 990. THE GOVERNING DOCUMENTS. CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE MADE AVAILABLE. PAGE 6. 1 TO THE PUBLIC AS FOLLOWS. THE GOVERNING DOCUMENTS OF PHP ARE SUBMITTED TO THE DEPARTMENT OF PART VI. INSURANCE AND FINANCIAL SERVICES (DIFS) THOSE ARE PUBLICLY AVAILABLE TO INTERESTED PARTIES THE CONFLICT OF INTEREST IS AVAILABLE THROUGH SPARROW BY REQUESTING THE POLICY FROM THE SPARROW LINE 19 COMPLIANCE OFFICER

Return Explanation
Reference

FORM 990,	HICA INCOME/ EXPENSE RECLASS 1,419,158 OTHER -34,468 REINSURANCE -1,084,666 RISK ADJ INCOME/EXPENSE
PART XI,	RECLASS -2,330,820 CHANGE IN NON-ADMITTED ASSETS -249,945 HICA INCOME/EXPENSE RECLASS -1,419,158
LINE 9	PENSION NON-OPERATING 29,562 RISK ADJ/EXPENSE RECLASS 2,330,820 MISCELLANEOUS 58,702 REINSURANCE
	1 084 666 STATUTORY/GAAP DIFFERENCE 196 149

efile GRAPHIC print - DC	NOT PROCESS	As Filed Data -										DLN: 93493	317071	639		
SCHEDULE R (Form 990)	Notated Organizations and Officiated Fatherships											OMB No 1545-004 2018				
Department of the Treasury Internal Revenue Service		► Go to <u>www</u>		► Attach to	Form 990.		•		20, 01			Open to	o Public	С		
Name of the organization PHYSICIANS HEALTH PLAN									Empl	oyer identif	ication	number				
Part I Identification	of Distogarded E	ntities Complete ıf	the organ	ization ancu	orod "Voc	" on Form	000 Part	TV line 3		356288						
	(a) EIN (If applicable) of disri	·	ure organ	(b)		(Legal dom	c) nicile (state	(d)		(e) End-of-year as	ssets	(f Direct co ent	ntrolling			
	of Related Tax-Ex npt organizations di		is Comple	te if the org	anızatıon	l answered	"Yes" on F	orm 990,	Part IV	, line 34 be	cause	ıt had one or	more			
See Additional Data Table Name, address, an	(a) d EIN of related organizati	on	Prima	(b) ary activity	Legal dom	c) nicile (state n country)	(d) Exempt Cod		Public ch	(e) arity status n 501(c)(3))	Dir	(f) rect controlling entity	Section (13) cor enti	512(b) ntrolled		
													les			
For Paperwork Reduction Ac	t Notice, see the Inc	structions for Form 9	90.		Ca	at No 5013	 				Sche	edule R (Form	990) 20	18		

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income		(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
								Yes	No		Yes	No	
Part IV Identification of Related Organization because it had one or more related or						ation answ	ered "Yes	" on Fo	orm 9!	90, Part IV,	line	34	
(a) Name, address, and EIN of	(b) Primary activity	(c) Lega		(d) Direct contro	olling Type of e	ntity Shai	(f) re of total	Share	(g) of end-	of- Percei		Se	(ı) ection 512(b)

							++	+	
					<u> </u>		++	+	
Part IV Identification of Related Organization of Related Organization of Related Organization (Related Organization)					n answered "Yes	! I I " on Form 990, I	Part IV, line 3	4	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(13) co ent	512(b) entrolled
(1)PHP INSURANCE COMPANY	INSURANCE	country) MI	N/A					Yes Yes	No
1400 E MICHIGAN AVENUE LANSING, MI 48912 20-5565219	INSURANCE	MI	IN/A					res	
(2)PHP SERVICE COMPANY	MED SVS	MI	N/A					Yes	
1400 E MICHIGAN AVENUE LANSING, MI 48912 38-3344741									
(3)SPARROW DEVELOPMENT INC	MED SUPPL	MI	N/A					Yes	
1215 E MICHIGAN AVENUE LANSING, MI 48912 38-2595963									
(4)EAST LANSING ATHLETIC CLUB	HLTH CLUB	MI	N/A					Yes	
2900 HANNAH BLVD EAST LANSING, MI 48823 38-2886420									
(5)MAC RESTAURANT LLC	RESTAURANT	MI	N/A					Yes	
2900 HANNAH BLVD EAST LANSING, MI 48823 20-5120690									
(6)CLINTON SERVICES CORPORATION	SERVICES	MI	N/A					Yes	
805 S OAKLAND ST JOHNS, MI 48879 38-2494110									
(7)EAST LANSING ATHLETIC CLUB & HSP	CONDO ASSO	MI	N/A					Yes	
1200 E MICHIGAN AVENUE STE 600 LANSING, MI 48912 81-3131851									
	<u> </u>		•			Sche	edule R (Form	990) 2	018

(1)PHYSICIANS HEALTH NETWORK

(2)EDWARD W SPARROW HOSPITAL

(3)PHP INSURANCE COMPANY

(4)PHP SERVICE COMPANY

Schedule R (Form 990) 2018		Pa	ge 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii)annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1 g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1 i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o Sharing of paid employees with related organization(s)	10	Yes	

9		, ,		1
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1 i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
		\Box		
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
О	Sharing of paid employees with related organization(s)	10	Yes	
a de la companya de		-	-	

	Exchange of assets with related organization(s)	۱ ۱		110
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p	Yes	
q	Reimbursement paid by related organization(s) for expenses	1 q	Yes	

(b) Transaction

type (a-s)

Μ

Q

Q

Q

(c)

Amount involved

162,728,885

13,155,538

3,159,435

1,132,127

COST

COST

COST

COST

1r Yes

(d)

Method of determining amount involved

Schedule R (Form 990) 2018

No

(a) Name of related organization

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	01	(e) e all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(1) General o managin partner	g	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
									•	Schedul	e R (Form	1 99	0) 2018



Software ID: Software Version:

EIN: 38-2356288

Name: PHYSICIANS HEALTH PLAN

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
	PARENT	MI	501C3	12A	N/A	163	No
1215 E MICHIGAN AVENUE LANSING, MI 48912 38-2542859							
	нмо	MI	501C4		SHS	Yes	
1400 E MICHIGAN AVENUE LANSING, MI 48912 38-2594856							
	FUNDRAISE	MI	501C3	12B	SHS	Yes	
1215 E MICHIGAN AVENUE LANSING, MI 48912 38-6100687							
	HOME HLTH	MI	501C3	10	SHS	Yes	
3315 E MICHIGAN AVENUE STE 4 LANSING, MI 48912 38-2543305							
	HLTH CARE	MI	501C3	3	SHS	Yes	
805 S OAKLAND STREET ST JOHNS, MI 48879 38-1358172							
	HLTH CARE	MI	501C3	3	SHS	Yes	
1215 E MICHIGAN AVENUE LANSING, MI 48912 38-1360584							
	HLTH CARE	MI	501C3	3	SHS	Yes	
3565 S STATE RD IONIA, MI 48846 38-3218134							
	LT ACUTE	MI	501C3	3	SHS	Yes	
1215 E MICH AVE 8W SPARROW TOWER LANSING, MI 48912 14-1885340							
	RESEARCH	MI	501C3	4	SHS	Yes	
1200 E MICHIGAN AVENUE LANSING, MI 48912 38-3075242							
	HLTH CARE	MI	501C3	3	SHS	Yes	
406 E ELM STREET PO BOX 879 CARSON CITY, MI 48811 38-1490180							
	FUNDRAISE	MI	501C3	12A	ссн	Yes	
406 E ELM STREET PO BOX 879 CARSON CITY, MI 48811 46-0877509							
	НМО	MI	501C4		PHP	Yes	
1400 E MICHIGAN AVENUE LANSING, MI 48912 83-2766121							

(b) (d) (c) (e) Name, address, and EIN of Primary activity Direct controlling Type of entity Share of total Legal related organization domicile (C corp, S corp, entity income (state or foreign or trust)

ΜI

ΜI

ΜI

MΙ

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Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

		country)	
(1) PHP INSURANCE COMPANY 1400 E MICHIGAN AVENUE LANSING, MI 48912 20-5565219	INSURANCE	MI	N/A
(1) PHP SERVICE COMPANY	MED SVS	Mī	N/A

MED SUPPL

HLTH CLUB

RESTAURANT

SERVICES

ICONDO ASSO

1400 E MICHIGAN AVENUE LANSING, MI 48912 38-3344741

1215 E MICHIGAN AVENUE LANSING, MI 48912 38-2595963

(4) MAC RESTAURANT LLC

2900 HANNAH BLVD EAST LANSING, MI 48823

2900 HANNAH BLVD EAST LANSING, MI 48823

38-2886420

20-5120690

805 S OAKLAND ST JOHNS, MI 48879 38-2494110

LANSING, MI 48912 81-3131851

(2) SPARROW DEVELOPMENT INC

(3) EAST LANSING ATHLETIC CLUB

(5) CLINTON SERVICES CORPORATION

(6) EAST LANSING ATHLETIC CLUB & HSP

1200 E MICHIGAN AVENUE STE 600

N/A

N/A

N/A

N/A

N/A

(f)

(h)

Percentage

ownership

(q)

Share of end-of-

year

assets

(i)

Section 512

(b)(13)

controlled entity? No

Yes Yes

Yes

Yes

Yes

Yes

Yes

Yes