

Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
Do not enter social security numbers on this form as it may be made public
Information about Form 990 and its instructions is at www.irs.gov/form990

OMB No 1545-0047
2017
Open to Public Inspection

A For the 2017 calendar year, or tax year beginning 07-01-2017, and ending 06-30-2018

- B Check if applicable
Address change
Name change
Initial return
Final return/terminated
Amended return
Application pending

C Name of organization
DETROIT REGIONAL CHAMBER
Doing business as
Number and street (or P O box if mail is not delivered to street address) Room/suite
ONE WOODWARD AVE NO 1900
City or town, state or province, country, and ZIP or foreign postal code
DETROIT, MI 48226

D Employer identification number
38-0477570
E Telephone number
(313) 964-4000
G Gross receipts \$ 6,498,644

F Name and address of principal officer
SANDY BARUAH
ONE WOODWARD AVE NO 1900
DETROIT, MI 48226

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
If "No," attach a list (see instructions)
H(c) Group exemption number

I Tax-exempt status
501(c)(3) 501(c)(6) (insert no) 4947(a)(1) or 527

J Website: WWW.DETROITCHAMBER.COM

K Form of organization
Corporation Trust Association Other

L Year of formation 1903

M State of legal domicile MI

Part I Summary

1 Briefly describe the organization's mission or most significant activities
THE DETROIT REGIONAL CHAMBER CARRIES OUT ITS MISSION TO POWER THE ECONOMY OF SOUTHEAST MICHIGAN THROUGH PUBLIC POLICY, ADVOCACY, ECONOMIC DEVELOPMENT, AND TALENT INITIATIVES THE CHAMBER IMPROVES THE IMAGE AND QUALITY OF LIFE IN THE DETROIT REGION

Table with 2 columns: Description, Amount. Rows 2-7b. Includes total revenue, expenses, and net assets.

Table with 3 columns: Description, Prior Year, Current Year. Rows 8-19. Details revenue and expenses.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here
Signature of officer: SANDY BARUAH CEO
Date: 2019-02-07

Paid Preparer Use Only
Print/Type preparer's name: ADAM P WILLIAMS CPA
Preparer's signature: ADAM P WILLIAMS CPA
Date: 2019-01-22
Check if self-employed
Firm's name: REHMANN ROBSON LLC
Firm's EIN: 38-3635706
Firm's address: 555 BRIARWOOD CIRCLE STE 300 ANN ARBOR, MI 48108

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III

**1** Briefly describe the organization's mission

THE CHAMBER IS THE VOICE FOR BUSINESS AND WORKS TO POWER THE ECONOMY FOR SOUTHEAST MICHIGAN THROUGH PUBLIC POLICY, ADVOCACY AND LEADING REGIONAL ECONOMIC DEVELOPMENT AND TALENT INITIATIVES

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

**4a** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )  
See Additional Data

**4b** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )  
See Additional Data

**4c** (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

**4d** Other program services (Describe in Schedule O )  
(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ▶

**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> . . . . .		No
<b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	Yes	
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		No
<b>4 Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> . . . . .		
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	Yes	
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		No
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		No
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		No
<b>9</b> Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		No
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		No
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	Yes	
<b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		No
<b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		No
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		No
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	Yes	
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	Yes	
<b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		No
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	Yes	
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		No
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States? . . . . .		No
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> . . . . .		No
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> . . . . .		No
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i> . . . . .		No
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions) . . . . .		No
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . . . . .		No
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> . . . . .		No

**Part IV Checklist of Required Schedules** (continued)

	Yes	No
<b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H . . . . .</i>		No
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II . . . . .</i>	Yes	
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III . . . . .</i>		No
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J . . . . .</i>	Yes	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .</i>		No
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .		
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .		
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .		
<b>25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II . . . . .</i>		No
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III . . . . .</i>		No
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
<b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		No
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		No
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		No
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M . . . . .</i>		No
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M . . . . .</i>		No
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I . . . . .</i>		No
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II . . . . .</i>		No
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I . . . . .</i>		No
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .</i>	Yes	
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)?	Yes	
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		No
<b>36 Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI . . . . .</i>		No
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V [ ]

Table with columns for question ID, question text, and Yes/No response boxes. Rows include questions 1a-1b, 2a-2b, 3a-3b, 4a-4b, 5a-5c, 6a-6b, 7a-7h, 8, 9a-9b, 10a-10b, 11a-11b, 12a-12b, and 13a-13c.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a (80), 1b (79), 2, 3, 4, 5, 6, 7a, 7b, 8, 8a, 8b, 9.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a, 10b, 11a, 11b, 12a, 12b, 12c, 13, 14, 15a, 15b, 16a, 16b.

Section C. Disclosure

Table with 3 columns: Question, Yes, No. Rows include: 17 (MI), 18 (checkboxes), 19, 20 (DETROIT REGIONAL CHAMBER...).

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										
<b>1b Sub-Total</b> . . . . .										
<b>1c Total from continuation sheets to Part VII, Section A</b> . . . . .										
<b>1d Total (add lines 1b and 1c)</b> . . . . .							765,620	2,298,168		268,296

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ► **4**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . . . . .		No
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . . . . .	Yes	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . . . . .		No

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► **0**



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . .	<b>1a</b>					
	<b>b</b> Membership dues . . .	<b>1b</b>					
	<b>c</b> Fundraising events . . .	<b>1c</b>					
	<b>d</b> Related organizations	<b>1d</b>					
	<b>e</b> Government grants (contributions)	<b>1e</b>					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	61,350				
	<b>g</b> Noncash contributions included in lines 1a-1f \$ _____						
	<b>h Total.</b> Add lines 1a-1f . . . . .		61,350				
<b>Program Service Revenue</b>		Business Code					
	<b>2a</b> MACKINAC POLICY CONFER	900099	3,694,625	3,694,625			
	<b>b</b> MEMBERSHIP DUES	900099	2,126,072	2,126,072			
	<b>c</b> OTHER MEMBER EVENTS	900099	417,427	417,427			
	<b>d</b> _____						
	<b>e</b> _____						
	<b>f</b> All other program service revenue						
<b>g Total.</b> Add lines 2a-2f . . . . .		6,238,124					
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .		133,074			133,074	
	<b>4</b> Income from investment of tax-exempt bond proceeds						
	<b>5</b> Royalties . . . . .						
	<b>6a</b> Gross rents	(i) Real	(ii) Personal				
		<b>b</b> Less rental expenses					
		<b>c</b> Rental income or (loss)					
		<b>d</b> Net rental income or (loss) . . . . .					
	<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		<b>b</b> Less cost or other basis and sales expenses		6,300			
		<b>c</b> Gain or (loss)		0			
		<b>d</b> Net gain or (loss) . . . . .		6,300			6,300
	<b>8a</b> Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 . . . . .	<b>a</b>					
		<b>b</b> Less direct expenses . . . . .	<b>b</b>				
		<b>c</b> Net income or (loss) from fundraising events . . . . .					
	<b>9a</b> Gross income from gaming activities See Part IV, line 19 . . . . .	<b>a</b>					
<b>b</b> Less direct expenses . . . . .		<b>b</b>					
<b>c</b> Net income or (loss) from gaming activities . . . . .							
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>						
	<b>b</b> Less cost of goods sold . . . . .	<b>b</b>					
	<b>c</b> Net income or (loss) from sales of inventory . . . . .						
Miscellaneous Revenue	Business Code						
<b>11a</b> PROFESSIONAL SERVICES	900099	45,600	45,600				
<b>b</b> CONFERENCE ROOM RENTAL	900099	8,200		8,200			
<b>c</b> MISCELLANEOUS REVENUE	900099	5,996	5,996				
<b>d</b> All other revenue . . . . .							
<b>e Total.</b> Add lines 11a-11d . . . . .		59,796					
<b>12 Total revenue.</b> See Instructions . . . . .		6,498,644	6,289,720	8,200	139,374		

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	1,000,000			
<b>2</b> Grants and other assistance to domestic individuals See Part IV, line 22				
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
<b>4</b> Benefits paid to or for members				
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	605,455			
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
<b>7</b> Other salaries and wages	2,185,901			
<b>8</b> Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . . . .	191,244			
<b>9</b> Other employee benefits . . . . .	263,475			
<b>10</b> Payroll taxes . . . . .	225,778			
<b>11</b> Fees for services (non-employees)				
<b>a</b> Management . . . . .				
<b>b</b> Legal . . . . .				
<b>c</b> Accounting . . . . .				
<b>d</b> Lobbying . . . . .				
<b>e</b> Professional fundraising services See Part IV, line 17				
<b>f</b> Investment management fees . . . . .				
<b>g</b> Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	165,841			
<b>12</b> Advertising and promotion . . . . .	901			
<b>13</b> Office expenses . . . . .	107,319			
<b>14</b> Information technology . . . . .				
<b>15</b> Royalties . . . . .				
<b>16</b> Occupancy . . . . .	594,653			
<b>17</b> Travel . . . . .	97,749			
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
<b>19</b> Conferences, conventions, and meetings . . . . .	320,889			
<b>20</b> Interest . . . . .				
<b>21</b> Payments to affiliates . . . . .				
<b>22</b> Depreciation, depletion, and amortization . . . . .	160,480			
<b>23</b> Insurance . . . . .	53,402			
<b>24</b> Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a</b>				
<b>b</b>				
<b>c</b>				
<b>d</b>				
<b>e</b> All other expenses				
<b>25</b> Total functional expenses. Add lines 1 through 24e	5,973,087			
<b>26</b> Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part IX

		(A) Beginning of year		(B) End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	2,394,354	<b>1</b>	1,879,024
	<b>2</b> Savings and temporary cash investments . . . . .	976,975	<b>2</b>	1,056,853
	<b>3</b> Pledges and grants receivable, net . . . . .		<b>3</b>	
	<b>4</b> Accounts receivable, net . . . . .	2,240,495	<b>4</b>	3,065,790
	<b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . .		<b>5</b>	
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L . . . . .		<b>6</b>	
	<b>7</b> Notes and loans receivable, net . . . . .		<b>7</b>	
	<b>8</b> Inventories for sale or use . . . . .		<b>8</b>	
	<b>9</b> Prepaid expenses and deferred charges . . . . .	239,225	<b>9</b>	274,083
	<b>10a</b> Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	3,454,391		
	<b>b</b> Less accumulated depreciation	3,044,921		
		477,249	<b>10c</b>	409,470
	<b>11</b> Investments—publicly traded securities . . . . .	7,835,603	<b>11</b>	8,429,015
	<b>12</b> Investments—other securities See Part IV, line 11 . . . . .	55,472	<b>12</b>	55,472
	<b>13</b> Investments—program-related See Part IV, line 11 . . . . .		<b>13</b>	
	<b>14</b> Intangible assets . . . . .		<b>14</b>	
<b>15</b> Other assets See Part IV, line 11 . . . . .		<b>15</b>		
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	14,219,373	<b>16</b>	15,169,707	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	1,850,030	<b>17</b>	1,828,931
	<b>18</b> Grants payable . . . . .		<b>18</b>	
	<b>19</b> Deferred revenue . . . . .	1,036,731	<b>19</b>	1,001,185
	<b>20</b> Tax-exempt bond liabilities . . . . .		<b>20</b>	
	<b>21</b> Escrow or custodial account liability Complete Part IV of Schedule D		<b>21</b>	
	<b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . . . . .		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .		<b>24</b>	
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	105,845	<b>25</b>	39,061
	<b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .	2,992,606	<b>26</b>	2,869,177
<b>Net Assets or Fund Balances</b>	<b>27 Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b> Unrestricted net assets	11,211,767	<b>27</b>	12,260,530
	<b>28</b> Temporarily restricted net assets . . . . .	15,000	<b>28</b>	40,000
	<b>29</b> Permanently restricted net assets		<b>29</b>	
	<b>30 Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds		<b>32</b>	
	<b>33 Total net assets or fund balances . . . . .</b>	11,226,767	<b>33</b>	12,300,530
	<b>34 Total liabilities and net assets/fund balances . . . . .</b>	14,219,373	<b>34</b>	15,169,707

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12) . . . . .	<b>1</b>	6,498,644
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25) . . . . .	<b>2</b>	5,973,087
<b>3</b>	Revenue less expenses Subtract line 2 from line 1 . . . . .	<b>3</b>	525,557
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . . . .	<b>4</b>	11,226,767
<b>5</b>	Net unrealized gains (losses) on investments . . . . .	<b>5</b>	548,207
<b>6</b>	Donated services and use of facilities . . . . .	<b>6</b>	
<b>7</b>	Investment expenses . . . . .	<b>7</b>	
<b>8</b>	Prior period adjustments . . . . .	<b>8</b>	
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O) . . . . .	<b>9</b>	0
<b>10</b>	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	12,300,530

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
<p><b>1</b> Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____                      If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O</p>		
<p><b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant?                      If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both  <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis</p>	<b>2a</b>	No
<p><b>b</b> Were the organization's financial statements audited by an independent accountant?                      If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both  <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis</p>	<b>2b</b>	Yes
<p><b>c</b> If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?                      If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O</p>	<b>2c</b>	Yes
<p><b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?</p>	<b>3a</b>	No
<p><b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits</p>	<b>3b</b>	

## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 38-0477570

**Name:** DETROIT REGIONAL CHAMBER

Form 990 (2017)

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**Form 990, Part III, Line 4a:**

THE DETROIT REGIONAL CHAMBER IS ONE OF THE LARGEST METROPOLITAN CHAMBER OF COMMERCE IN THE UNITED STATES. THE CHAMBER MEMBERSHIP CONSISTS OF COMPANIES OF ALL TYPES AND SIZES WITH BUSINESS LOCATIONS THROUGHOUT THE 11-COUNTY SOUTHEAST MICHIGAN REGION AND CONCENTRATED IN THE IMMEDIATE METROPOLITAN DETROIT AREA. SMALL AND MEDIUM-SIZED BUSINESSES JOIN THE CHAMBER TO TAKE ADVANTAGE OF ITS DIVERSE BENEFITS TO HELP THEIR BUSINESS GROW. THE REGION'S LARGE CORPORATIONS JOIN TO SHOW THEIR SUPPORT FOR THE CHAMBER'S MISSION.

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**Form 990, Part III, Line 4b:**

THE DETROIT REGIONAL CHAMBER'S ANNUAL MACKINAC POLICY CONFERENCE IS A GATHERING OF OVER 1,700 OF THE STATE'S MOST INFLUENTIAL BUSINESS, POLITICAL, AND CIVIC LEADERS ATTENDEES SPEND THREE DAYS DISCUSSING ISSUES IMPORTANT TO MICHIGAN'S ECONOMY AND HEARING FROM NATIONAL THOUGHT LEADERS

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**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Insttutchnal Trustee	Officer	Key employee	Highest compensated employee	Former			
SANDY K BARUAH ..... PRESIDENT/ SECRETARY	9 00 ..... 28 50	X		X				149,795	449,386	28,765
STEPHEN POLK ..... CHAIRMAN OF THE BOARD	1 00 .....	X		X				0	0	0
RAMESH TELANG ..... FIRST VICE CHAIRMAN	1 00 .....	X		X				0	0	0
DENNIS ARCHER JR ..... IMMEDIATE PAST CHAIR	1 00 .....	X		X				0	0	0
DANIEL PONDER ..... TREASURER	1 00 .....	X		X				0	0	0
J MICHAEL BERNARD ..... GENERAL COUNSEL	1 00 .....	X		X				0	0	0
KAREN BELANS ..... CHIEF FINANCIAL OFFICER	8 00 ..... 29 50			X				57,338	229,351	31,134
MEGAN SPANITZ ..... VICE PRESIDENT, RESOURCE D	10 00 ..... 27 50				X			67,165	181,593	20,426
GLENN STEVENS ..... VICE PRESIDENT, AUTOMOTIVE	1 00 ..... 37 50				X			0	246,792	16,664
BRADLEY WILLIAMS ..... VICE PRESIDENT, GOVERNMENT	30 00 ..... 7 50				X			162,373	40,593	26,382

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MICHELLE HANSEL ..... VICE PRESIDENT, HUMAN RESO	11 00 ..... 26 50				X			51,174	119,406	22,928
TAMMY CARNRIKE ..... CHIEF OPERATING OFFICER	9 00 ..... 28 50				X			102,253	306,760	23,168
JUSTIN ROBINSON ..... VICE PRESIDENT, BUSINESS A	1 00 ..... 37 50				X			0	189,450	23,014
GREGORY HANDEL ..... VICE PRESIDENT, EDUCATION	1 00 ..... 37 50					X		0	159,661	22,686
WENDY NODGE ..... SENIOR DIRECTOR, SIGNATURE	37 50 .....					X		149,956	0	22,344
DANIEL PIEPSZOWSKI ..... SENIOR DIRECTOR, LEADERSHI	1 00 ..... 37 50					X		0	127,948	5,118
JASON JURCZYK ..... SENIOR DIRECTOR, ACCOUNTIN	8 00 ..... 29 50					X		25,566	102,264	21,268
MARK D ROBERTS ..... SENIOR DIRECTOR, RESOURCE DEVELOPMENT	1 00 ..... 37 50					X		0	144,964	4,399
LANE COLEMAN ..... DIRECTOR	1 00 .....	X						0	0	0
HENRY COONEY ..... DIRECTOR	1 00 .....	X						0	0	0



**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MATTHEW CULLEN ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID DAUCH ..... DIRECTOR	1 00 .....	X						0	0	0
MARK DAVIDOFF ..... IMMEDIATE PAST CHAIR	1 00 .....	X						0	0	0
RICHARD DEVORE ..... DIRECTOR	1 00 .....	X						0	0	0
MATTHEW ELLIOTT ..... DIRECTOR	1 00 .....	X						0	0	0
PAUL GLANTZ ..... DIRECTOR	1 00 .....	X						0	0	0
KOUHAILA HAMMER ..... DIRECTOR	1 00 .....	X						0	0	0
TRICIA KEITH ..... DIRECTOR	1 00 .....	X						0	0	0
GORDON KRATER ..... DIRECTOR	1 00 .....	X						0	0	0
WRIGHT LASSITER ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
TREVOR LAUER ..... DIRECTOR	1 00 .....	X						0	0	0
RYAN MAIBACH ..... DIRECTOR	1 00 .....	X						0	0	0
FLORINE MARK ..... DIRECTOR	1 00 .....	X						0	0	0
MICHAEL MCGEE ..... DIRECTOR	1 00 .....	X						0	0	0
HEATHER PAQUETTE ..... DIRECTOR	1 00 .....	X						0	0	0
PATTI POPPE ..... DIRECTOR	1 00 .....	X						0	0	0
JOHN RAKOLTA JR ..... DIRECTOR	1 00 .....	X						0	0	0
ANDRA RUSH ..... DIRECTOR	1 00 .....	X						0	0	0
ARN TELLEM ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID BARFIELD ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LINDA BLAIR ..... DIRECTOR	1 00 .....	X						0	0	0
RANDALL BOOK ..... DIRECTOR	1 00 .....	X						0	0	0
CHRISTOPHER BROCHERT ..... DIRECTOR	1 00 .....	X						0	0	0
DEAN BRODY ..... DIRECTOR	1 00 .....	X						0	0	0
MICHAEL BROSSÉAU ..... DIRECTOR	1 00 .....	X						0	0	0
WILLIAM BURGESS ..... DIRECTOR	1 00 .....	X						0	0	0
JOHN CARTER ..... DIRECTOR	1 00 .....	X						0	0	0
CAROLYN CASSIN ..... DIRECTOR	1 00 .....	X						0	0	0
JEFF DAVIDMAN ..... DIRECTOR	1 00 .....	X						0	0	0
BRIAN DEMKOWICZ ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
BUD DENKER ..... DIRECTOR	1 00 .....	X						0	0	0
ROBERT DIEHL JR ..... DIRECTOR	1 00 .....	X						0	0	0
JOHN DIGGINS ..... DIRECTOR	1 00 .....	X						0	0	0
SANDRO DINELLO ..... DIRECTOR	1 00 .....	X						0	0	0
MARK DOUGLAS ..... DIRECTOR	1 00 .....	X						0	0	0
LENA EPSTEIN ..... DIRECTOR	1 00 .....	X						0	0	0
CHRISTINE ESTEREICHER ..... DIRECTOR	1 00 .....	X						0	0	0
PATRICK FEHRING ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID FOLTYN ..... DIRECTOR	1 00 .....	X						0	0	0
BYRON FOSTER ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOHN FOX ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID GIRODAT ..... DIRECTOR	1 00 .....	X						0	0	0
RICHARD HAMPSON ..... DIRECTOR	1 00 .....	X						0	0	0
JUSTIN KLIMKO ..... DIRECTOR	1 00 .....	X						0	0	0
WILLIAM KOZYRA ..... DIRECTOR	1 00 .....	X						0	0	0
TERRENCE LARKIN ..... DIRECTOR	1 00 .....	X						0	0	0
GEORGE LENYO ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID LOCHNER ..... DIRECTOR	1 00 .....	X						0	0	0
THOMAS MANGANELLO ..... DIRECTOR	1 00 .....	X						0	0	0
LAWRENCE MARANTETTE ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JEAN MEYER ..... DIRECTOR	1 00 .....	X						0	0	0
PATRICIA MOORADIAN ..... DIRECTOR	1 00 .....	X						0	0	0
VIRINDER MOUDGIL ..... DIRECTOR	1 00 .....	X						0	0	0
JAMES MURRAY ..... DIRECTOR	1 00 .....	X						0	0	0
BRIAN O'CONNELL ..... DIRECTOR	1 00 .....	X						0	0	0
JACQUES PANIS ..... DIRECTOR	1 00 .....	X						0	0	0
LEON RICHARDSON ..... DIRECTOR	1 00 .....	X						0	0	0
MICHAEL RITCHIE ..... DIRECTOR	1 00 .....	X						0	0	0
DAVID SECURA ..... DIRECTOR	1 00 .....	X						0	0	0
ERROL SERVICE ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
THOMAS SHAFER ..... DIRECTOR	1 00 .....	X						0	0	0
TIMOTHY SMITH ..... DIRECTOR	1 00 .....	X						0	0	0
FRANK VENEGAS ..... DIRECTOR	1 00 .....	X						0	0	0
TIFIANY WALKER ..... DIRECTOR	1 00 .....	X						0	0	0
CARLA WALKER-MILLER ..... DIRECTOR	1 00 .....	X						0	0	0
M ROY WILSON ..... DIRECTOR	1 00 .....	X						0	0	0
ALAN YOUNG ..... DIRECTOR	1 00 .....	X						0	0	0
RANDOLPH AGLEY ..... DIRECTOR	1 00 .....	X						0	0	0
BARBARA ALLUSHUSKI ..... DIRECTOR	1 00 .....	X						0	0	0
DENNIS ARCHER ..... DIRECTOR	1 00 .....	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
WILLIAM BROOKS ..... DIRECTOR	1 00 .....	X						0	0	0
ELIZABETH CHAPPELL ..... DIRECTOR	1 00 .....	X						0	0	0
RICHARD GABRYS ..... DIRECTOR	1 00 .....	X						0	0	0
FRANK HENNESSEY ..... DIRECTOR	1 00 .....	X						0	0	0
RICHARD KUGHN ..... DIRECTOR	1 00 .....	X						0	0	0
DANIEL LOEPP ..... DIRECTOR	1 00 .....	X						0	0	0
BENJAMIN MAIBACH III ..... DIRECTOR	1 00 .....	X						0	0	0
CHARLES MCCLURE ..... DIRECTOR	1 00 .....	X						0	0	0
MICHAEL MONAHAN ..... DIRECTOR	1 00 .....	X						0	0	0
LESLIE MURPHY ..... DIRECTOR	1 00 .....	X						0	0	0



**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JAMES NICHOLSON ..... DIRECTOR	1 00 .....	X						0	0	0
CYNTHIA PASKY ..... DIRECTOR	1 00 .....	X						0	0	0
SANDRA PIERCE ..... DIRECTOR	1 00 .....	X						0	0	0
NANCY SCHLICHTING ..... DIRECTOR	1 00 .....	X						0	0	0
RONALD STEFFENS ..... DIRECTOR	1 00 .....	X						0	0	0
JOSEPH WELCH ..... DIRECTOR	1 00 .....	X						0	0	0

**SCHEDULE C**  
(Form 990 or 990-EZ)  
  
Department of the Treasury  
Internal Revenue Service

**Political Campaign and Lobbying Activities**  
For Organizations Exempt From Income Tax Under section 501(c) and section 527  
  
▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.  
▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047  
  
**2017**  
**Open to Public Inspection**

**If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**  
 ● Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C  
 ● Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B  
 ● Section 527 organizations Complete Part I-A only  
**If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**  
 ● Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B  
 ● Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A  
**If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then**  
 ● Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization DETROIT REGIONAL CHAMBER	Employer identification number 38-0477570
--	--

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$ \_\_\_\_\_
- 3 Volunteer hours for political campaign activities (see instructions) \_\_\_\_\_

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ \_\_\_\_\_
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ \_\_\_\_\_
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  Yes  No
- 4a Was a correction made?  Yes  No
- b If "Yes," describe in Part IV

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ \_\_\_\_\_
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ \_\_\_\_\_
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$ \_\_\_\_\_
- 4 Did the filing organization file **Form 1120-POL** for this year?  Yes  No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check  if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B** Check  if the filing organization checked box A and "limited control" provisions apply

**Limits on Lobbying Expenditures**  
(The term "expenditures" means amounts paid or incurred.)

(a) Filing organization's totals	(b) Affiliated group totals
----------------------------------	-----------------------------

- 1a** Total lobbying expenditures to influence public opinion (grass roots lobbying)
- b** Total lobbying expenditures to influence a legislative body (direct lobbying)
- c** Total lobbying expenditures (add lines 1a and 1b)
- d** Other exempt purpose expenditures
- e** Total exempt purpose expenditures (add lines 1c and 1d)
- f** Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

- g** Grassroots nontaxable amount (enter 25% of line 1f)
- h** Subtract line 1g from line 1a If zero or less, enter -0-
- i** Subtract line 1f from line 1c If zero or less, enter -0-
- j** If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?


**Yes**  **No**

**4-Year Averaging Period Under section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

**Lobbying Expenditures During 4-Year Averaging Period**

Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) Total
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
<b>a</b> Volunteers?			
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
<b>c</b> Media advertisements?			
<b>d</b> Mailings to members, legislators, or the public?			
<b>e</b> Publications, or published or broadcast statements?			
<b>f</b> Grants to other organizations for lobbying purposes?			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
<b>i</b> Other activities?			
<b>j</b> Total Add lines 1c through 1i			
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	<b>1</b>	No
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	<b>2</b>	No
<b>3</b> Did the organization agree to carry over lobbying and political expenditures from the prior year?	<b>3</b>	No

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	2,112,672
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	121,664
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	121,664
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	126,760
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	-5,096

**Part IV Supplemental Information**

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Return Reference	Explanation
SCHEDULE C, PART III-B, LINE 1	ALL MEMBERSHIP DUES INVOICES CONTAIN THE FOLLOWING DISCLOSURE "FEDERAL TAX LAW REQUIRES THE CHAMBER TO SPECIFY THE SHARE OF YOUR MEMBERSHIP INVESTMENT THAT SUPPORTS STATE AND FEDERAL LOBBYING THAT SHARE, REASONABLY ESTIMATED AT 6%, IS NO LONGER TAX DEDUCTIBLE THE REMAINING 94% MAY BE DEDUCTIBLE AS AN ORDINARY AND NECESSARY BUSINESS EXPENSE"

**SCHEDULE D**  
(Form 990)  
  
Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**  
▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.  
▶ Attach to Form 990.  
**Information about Schedule D (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

OMB No 1545-0047  
**2017**  
**Open to Public Inspection**

**Name of the organization**  
DETROIT REGIONAL CHAMBER

**Employer identification number**  
38-0477570

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
<b>1</b> Total number at end of year		
<b>2</b> Aggregate value of contributions to (during year)		
<b>3</b> Aggregate value of grants from (during year)		
<b>4</b> Aggregate value at end of year		
<b>5</b> Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes <input type="checkbox"/> No	
<b>6</b> Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes <input type="checkbox"/> No	

**Part II Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

**1** Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e g , recreation or education)       Preservation of an historically important land area

Protection of natural habitat       Preservation of a certified historic structure

Preservation of open space

**2** Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year	
<b>a</b> Total number of conservation easements	<b>2a</b>	
<b>b</b> Total acreage restricted by conservation easements	<b>2b</b>	
<b>c</b> Number of conservation easements on a certified historic structure included in (a)	<b>2c</b>	
<b>d</b> Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	<b>2d</b>	

**3** Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ \_\_\_\_\_

**4** Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

**5** Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  Yes  No

**6** Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \_\_\_\_\_

**7** Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

**8** Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?  Yes  No

**9** In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

**1a** If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

**b** If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

**(i)** Revenue included on Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

**(ii)** Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

**2** If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

**a** Revenue included on Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

**b** Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a**  Public exhibition
  - b**  Scholarly research
  - c**  Preservation for future generations
  - d**  Loan or exchange programs
  - e**  Other
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table
- |  | Amount |
|--|--------|
| <b>c</b> Beginning balance             |        |
| <b>d</b> Additions during the year     |        |
| <b>e</b> Distributions during the year |        |
| <b>f</b> Ending balance                |        |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  Yes  No
- b** If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . .

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance . . . . .					
<b>b</b> Contributions . . . . .					
<b>c</b> Net investment earnings, gains, and losses					
<b>d</b> Grants or scholarships . . . . .					
<b>e</b> Other expenditures for facilities and programs . . . . .					
<b>f</b> Administrative expenses . . . . .					
<b>g</b> End of year balance . . . . .					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as
- a** Board designated or quasi-endowment ▶
  - b** Permanent endowment ▶
  - c** Temporarily restricted endowment ▶
- The percentages on lines 2a, 2b, and 2c should equal 100%
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- |  |            |           |
|--|------------|-----------|
| <b>(i)</b> unrelated organizations . . . . .   | <b>Yes</b> | <b>No</b> |
| <b>3a(i)</b>   |            |           |
| <b>(ii)</b> related organizations . . . . .  |            |           |
| <b>3a(ii)</b>  |            |           |
| <b>b</b> If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? . . . . . |            |           |
| <b>3b</b>  |            |           |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land . . . . .				
<b>b</b> Buildings . . . . .				
<b>c</b> Leasehold improvements		592,463	458,364	134,099
<b>d</b> Equipment . . . . .		2,861,928	2,586,557	275,371
<b>e</b> Other . . . . .				
<b>Total.</b> Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				409,470

**Part VII Investments—Other Securities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives . . . . .		
(2) Closely-held equity interests . . . . .		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 12.)		

**Part VIII Investments—Program Related.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 13.)		

**Part IX Other Assets.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 15.)	

**Part X Other Liabilities.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability	(b) Book value
(1) Federal income taxes	
CAPITAL LEASE OBLIGATION	39,061
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col (B) line 25.)	39,061

**2.** Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	7,390,499
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
<b>a</b>	Net unrealized gains (losses) on investments . . . . .	<b>2a</b>	548,207
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	343,648
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII ) . . . . .	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	891,855
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	6,498,644
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII ) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	0
<b>5</b>	Total revenue Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12 ) . . . . .	<b>5</b>	6,498,644

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	6,316,736
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	343,648
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	
<b>c</b>	Other losses . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII ) . . . . .	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	343,648
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	5,973,088
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII ) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	0
<b>5</b>	Total expenses Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18 ) . . . . .	<b>5</b>	5,973,088

**Part XIII Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Return Reference	Explanation
See Additional Data Table	



**Part XIII** Supplemental Information *(continued)*

Return Reference	Explanation

## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 38-0477570

**Name:** DETROIT REGIONAL CHAMBER

## Supplemental Information

Return Reference	Explanation
PART X, LINE 2	THE ORGANIZATION'S MANAGEMENT IS NOT AWARE OF ANY UNRECOGNIZED TAX BENEFITS

Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

2017

Open to Public Inspection

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Attach to Form 990.

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

Name of the organization DETROIT REGIONAL CHAMBER

Employer identification number 38-0477570

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance...
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed

Table with 8 columns: (a) Name and address of organization or government, (b) EIN, (c) IRC section (if applicable), (d) Amount of cash grant, (e) Amount of non-cash assistance, (f) Method of valuation (book, FMV, appraisal, other), (g) Description of noncash assistance, (h) Purpose of grant or assistance. Row 1: (1) DETROIT REGIONAL CHAMBER FOUNDATION INC, 38-2352462, 501(C)(3), 1,000,000, N/A, N/A, TO SUPPORT THE CHARITABLE INITIATIVES OF THE FOUNDATION

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table.
3 Enter total number of other organizations listed in the line 1 table.

**Part III Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

**Part IV Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
PART I, LINE 2	ANY FUNDS PROVIDED BY THE DETROIT REGIONAL CHAMBER (THE "CHAMBER") TO DETROIT REGIONAL CHAMBER FOUNDATION, INC (THE "FOUNDATION") ARE USED BY THE PROGRAMS FOR WHICH THEY ARE INTENDED ALL PROGRAMS OF BOTH THE CHAMBER AND THE FOUNDATION HAVE THEIR OWN COST CENTERS TO KEEP FINANCIAL ACTIVITY SEGREGATED THE ACTIVITY IS MONITORED BY THE ORGANIZATIONS' COMMON MANAGEMENT TEAMS

**Schedule J**  
(Form 990)

## Compensation Information

OMB No 1545-0047

# 2017

**Open to Public Inspection**

**For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**

▶ **Attach to Form 990.**

▶ **Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

Department of the Treasury  
Internal Revenue Service

Name of the organization DETROIT REGIONAL CHAMBER	Employer identification number 38-0477570
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### Part I Questions Regarding Compensation

		Yes	No		
<p><b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <input checked="" type="checkbox"/> First-class or charter travel  <input type="checkbox"/> Travel for companions  <input type="checkbox"/> Tax indemnification and gross-up payments  <input type="checkbox"/> Discretionary spending account                 </td> <td style="width: 50%; vertical-align: top;"> <input type="checkbox"/> Housing allowance or residence for personal use  <input type="checkbox"/> Payments for business use of personal residence  <input checked="" type="checkbox"/> Health or social club dues or initiation fees  <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)                 </td> </tr> </table>	<input checked="" type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input checked="" type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)			
<input checked="" type="checkbox"/> First-class or charter travel <input type="checkbox"/> Travel for companions <input type="checkbox"/> Tax indemnification and gross-up payments <input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Housing allowance or residence for personal use <input type="checkbox"/> Payments for business use of personal residence <input checked="" type="checkbox"/> Health or social club dues or initiation fees <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)				
<p><b>b</b> If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain</p>	<b>1b</b>	Yes			
<p><b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?</p>	<b>2</b>	Yes			
<p><b>3</b> Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <input checked="" type="checkbox"/> Compensation committee  <input checked="" type="checkbox"/> Independent compensation consultant  <input checked="" type="checkbox"/> Form 990 of other organizations                 </td> <td style="width: 50%; vertical-align: top;"> <input checked="" type="checkbox"/> Written employment contract  <input checked="" type="checkbox"/> Compensation survey or study  <input checked="" type="checkbox"/> Approval by the board or compensation committee                 </td> </tr> </table>	<input checked="" type="checkbox"/> Compensation committee <input checked="" type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee			
<input checked="" type="checkbox"/> Compensation committee <input checked="" type="checkbox"/> Independent compensation consultant <input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Written employment contract <input checked="" type="checkbox"/> Compensation survey or study <input checked="" type="checkbox"/> Approval by the board or compensation committee				
<p><b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization</p> <p><b>a</b> Receive a severance payment or change-of-control payment?</p> <p><b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?</p> <p><b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement?</p> <p>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</p>	<b>4a</b>		No		
	<b>4b</b>		No		
	<b>4c</b>		No		
<p><b>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</b></p> <p><b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</p> <p><b>a</b> The organization?</p> <p><b>b</b> Any related organization?</p> <p>If "Yes," on line 5a or 5b, describe in Part III</p>	<b>5a</b>				
	<b>5b</b>				
<p><b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</p> <p><b>a</b> The organization?</p> <p><b>b</b> Any related organization?</p> <p>If "Yes," on line 6a or 6b, describe in Part III</p>	<b>6a</b>				
	<b>6b</b>				
<p><b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III</p>	<b>7</b>				
<p><b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III</p>	<b>8</b>				
<p><b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</p>	<b>9</b>				

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
See Additional Data Table							

**Part III** Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
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**SCHEDULE O**  
(Form 990 or 990-EZ)Department of the Treasury  
Internal Revenue ServiceName of the organization  
DETROIT REGIONAL CHAMBER**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

**2017****Open to Public Inspection**

Employer identification number

38-0477570

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	THE BOARD OF THE DETROIT REGIONAL CHAMBER CONSISTS OF UP TO 80 PROMINENT BUSINESS LEADERS FROM THE COMMUNITY REPRESENTING A DIVERSITY OF BUSINESS SECTORS THERE ARE BOARD MEMBERS WHOSE COMPANIES HAVE "ARMS LENGTH" BUSINESS TRANSACTIONS WITH OTHER BOARD MEMBERS' COMPANIES THE CHAMBER'S BOARD MEMBERS ARE ALSO IN HIGH DEMAND TO SERVE ON OTHER BOARDS IT IS NOT UNUSUAL FOR SOME OF THE CHAMBER'S BOARD MEMBERS TO SIT ON OTHER BOARDS, INCLUDING COMPANIES THAT ARE REPRESENTED ON THE CHAMBER BOARD

**990 Schedule O, Supplemental Information**

<b>Return Reference</b>	<b>Explanation</b>
FORM 990, PART VI, SECTION A, LINE 6	THE DETROIT REGIONAL CHAMBER IS A MEMBERSHIP ORGANIZATION, REFER TO THE INFORMATION PROVIDED FOR PART VI, SECTION A, LINES 7A AND 7B BELOW FOR FURTHER DETAILS

**990 Schedule O, Supplemental Information**

<b>Return Reference</b>	<b>Explanation</b>
FORM 990, PART VI, SECTION A, LINE 7A	BY THE LAST DAY OF MARCH EACH YEAR, THE NOMINATING AND GOVERNANCE COMMITTEE SELECTS 20 CANDIDATES TO BE PROPOSED FOR ELECTION TO SERVE THREE YEAR TERMS ON THE BOARD OF DIRECTORS, AND ALSO SELECTS UP TO 20 CANDIDATES FOR APPOINTMENT TO THE BOARD OF DIRECTORS FOR ONE-YEAR TERMS THE NAMES OF UP TO 20 CANDIDATES PROPOSED BY THE NOMINATING AND GOVERNANCE COMMITTEE FOR APPOINTMENT FOR ONE YEAR TERMS TO THE BOARD OF DIRECTORS ARE PRESENTED FOR APPROVAL BY THE BOARD OF DIRECTORS AT ITS APRIL MEETING A BALLOT IS PREPARED BY THE NOMINATING AND GOVERNANCE COMMITTEE WITH THE NAMES OF THE 20 CANDIDATES PROPOSED BY THE NOMINATING AND GOVERNANCE COMMITTEE FOR ELECTION FOR THREE-YEAR TERMS, AS WELL AS SPACES FOR NAMES OF ADDITIONAL NOMINEES FOR ELECTION THIS BALLOT IS PUBLISHED IN THE OFFICIAL PUBLICATION OF THE CHAMBER AND IS POSTED IN A PROMINENT LOCATION AT THE PRINCIPAL PLACE OF BUSINESS OF THE CHAMBER AT LEAST 30 DAYS PRIOR TO THE ELECTION VOTING MEMBERS ARE REQUESTED TO VOTE AND RETURN THE BALLOT IN PERSON, BY MAIL, OR EMAIL THE 20 CANDIDATES RECEIVING THE MOST VOTES ARE ELECTED TO THE BOARD

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	IN ADDITION TO THE INFORMATION DISCLOSED ABOVE IN THE RESPONSE TO PART VI, SECTION A, LINE 7A, THE GENERAL MEMBERSHIP HAS VOTING AND APPROVAL RIGHTS AT THE ANNUAL MEETING AND SPECIAL MEETINGS, ACCORDING TO SECTIONS 2 4 AND 2 5 OF THE AMENDED AND RESTATED BY-LAWS OF THE DETROIT REGIONAL CHAMBER "2 4 ANNUAL MEETING- THE ANNUAL MEETING OF THE VOTING MEMBERS OF THE CORPORATION SHALL BE HELD AT THE TIME DETERMINED BY THE BOARD OF DIRECTORS AND STATED IN THE NOTICE OF MEETING " "2 5 SPECIAL MEETINGS- SPECIAL MEETINGS OF THE VOTING MEMBERS OF THE CORPORATION MAY BE CALLED BY THE PRESIDENT OR THE SECRETARY AT THE WRITTEN REQUEST OF 5% OR MORE OF THE VOTING MEMBERS IN GOOD STANDING AND ENTITLED TO VOTE, WHICH WRITTEN REQUEST SHALL STATE THE PURPOSE OF THE PROPOSED SPECIAL MEETING " "A NOMINATING AND GOVERNANCE COMMITTEE OF THE BOARD OF DIRECTORS HAS A PURPOSE TO- IDENTIFY AND RECOMMEND TO THE FULL BOARD OF DIRECTORS NOMINEES TO SERVE ON THE BOARD OF DIRECTORS AND TO SERVE AS OFFICERS OF THE CHAMBER- DISCHARGE THE DUTIES AND RESPONSIBILITIES OF THE BOARD OF DIRECTORS WITH RESPECT TO THE CORPORATE GOVERNANCE OF THE CHAMBER- FULFILL THE DUTIES AND RESPONSIBILITIES SET FORTH IN THE CHAMBER BY-LAWS AND IN THE COMMITTEE CHARTER "

**990 Schedule O, Supplemental Information**

<b>Return Reference</b>	<b>Explanation</b>
FORM 990, PART VI, SECTION B, LINE 11B	FORM 990 IS PREPARED BY AN INDEPENDENT CPA FIRM AND IS REVIEWED BY THE CHIEF EXECUTIVE OFFICER, THE CHIEF OPERATING OFFICER, AND THE CHIEF FINANCIAL OFFICER THE BOARD OF DIRECTORS HAS APPOINTED AN AUDIT AND FINANCE COMMITTEE, WHICH IS A COMMITTEE OF THE BOARD OF DIRECTORS THE AUDIT AND FINANCE COMMITTEES PRIMARY FUNCTION IS TO ASSIST THE BOARD OF DIRECTORS IN FULFILLING ITS OVERSIGHT RESPONSIBILITIES BY REVIEWING THE FINANCIAL INFORMATION WHICH WILL BE PROVIDED TO THE CHAMBER AND OTHERS, THE SYSTEM OF INTERNAL CONTROLS WHICH MANAGEMENT AND THE BOARD HAVE ESTABLISHED AND THE AUDIT PROCESS IN DOING SO, IT IS THE AUDIT AND FINANCE COMMITTEE'S RESPONSIBILITY TO PROVIDE AN OPEN AVENUE OF COMMUNICATION BETWEEN THE BOARD OF DIRECTORS, MANAGEMENT AND THE CHAMBERS EXTERNAL AUDITORS PRIOR TO SUBMISSION OF FORM 990 THE RETURN IS REVIEWED WITH THE CHAIR OF THE AUDIT AND FINANCE COMMITTEE

**990 Schedule O, Supplemental Information**

<b>Return Reference</b>	<b>Explanation</b>
FORM 990, PART VI, SECTION B, LINE 12C	<p>THE BOARD OF DIRECTORS AND STAFF OF THE CHAMBER ARE EXPECTED TO MAINTAIN THE HIGHEST ETHICAL STANDARDS IN CONDUCTING THE BUSINESS OF THE CHAMBER ALL STAFF HAVE BEEN IN SERVICED ON THE CONFLICT OF INTEREST POLICY AND HAVE SIGNED AN ACKNOWLEDGMENT THAT THEY ARE FAMILIAR WITH AND UNDERSTAND THE POLICY THE POLICY IS A 12 QUESTION "ANNUAL QUESTIONNAIRE" ON CONFLICT OF INTEREST THAT IS GIVEN TO EACH BOARD MEMBER THIS QUESTIONNAIRE INCLUDES DISCLOSING ANY KNOWN CONFLICTS EACH BOARD MEMBER'S SIGNATURE IS REQUIRED AND THE FOLLOWING STATEMENT IS INCLUDED IN THE QUESTIONNAIRE "AS A MEMBER OF THE BOARD OF DIRECTORS OF THE DETROIT REGIONAL CHAMBER, I UNDERSTAND THAT CERTAIN DISCLOSURES REGARDING INDEPENDENCE AND TRANSACTIONS WITH INTERESTED PERSONS ARE REQUIRED BY THE BOARD MEMBERS OF THE DETROIT REGIONAL CHAMBER I AGREE TO PROMPTLY UPDATE THE INFORMATION CONTAINED ON THIS FORM SHOULD I BECOME AWARE OF A SITUATION THAT MAY LEAD TO INDEPENDENCE ISSUES, CONFLICT OF INTEREST, OR TRANSACTIONS WITH INTERESTED PERSONS I ALSO AGREE TO DISCLOSE THE INFORMATION CONTAINED ON THE FORM IMMEDIATELY DURING A MEETING SHOULD I BECOME AWARE OF THE SITUATION THAT MAY LEAD TO INDEPENDENCE ISSUES, CONFLICTS OF INTEREST, OR TRANSACTIONS WITH AN INTERESTED PERSON THAT REQUIRES DISCUSSION OR VOTING " THE CONFLICT OF INTEREST QUESTIONNAIRE IS SENT TO MEMBERS OF THE BOARD OF DIRECTORS ANNUALLY AND IS KEPT ON FILE IN THE PRESIDENT'S OFFICE</p>

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	<p>THE PURPOSE OF THE COMPENSATION COMMITTEE (THE "COMMITTEE") OF THE BOARD OF DIRECTORS OF THE DETROIT REGIONAL CHAMBER, A MICHIGAN NONPROFIT CORPORATION (THE "CHAMBER"), IS TO DISCHARGE THE DUTIES AND RESPONSIBILITIES OF THE BOARD OF DIRECTORS WITH RESPECT TO THE COMPENSATION OF THE CEO, AS WELL AS OTHER EXECUTIVE OFFICERS OF THE CHAMBER WHO REPORT DIRECTLY TO THE CEO, PLUS ANY EMPLOYEE OF THE CHAMBER WHOSE TOTAL COMPENSATION EQUALS OR EXCEEDS THAT OF ANY OF SUCH DIRECT REPORTS WITH SUCH DIRECT REPORTS AND OTHER EMPLOYEES REFERRED TO AS "COVERED EMPLOYEES AND TO FULFILL THE FOLLOWING DUTIES AND RESPONSIBILITIES -ANNUALLY REVIEW AND APPROVE THE GOALS AND OBJECTIVES OF THE CEO AND OF THE CHAMBER -CONDUCTING AN ANNUAL APPRAISAL OF THE CEO BASED UPON PREVIOUSLY APPROVED GOALS AND OBJECTIVES -ESTABLISHING AND APPROVING ALL FORMS OF COMPENSATION AND BENEFITS FOR THE CEO -BASED UPON INPUT FROM, AND THE RECOMMENDATION OF, THE CEO, AND BASED UPON DOCUMENTED PERFORMANCE EVALUATIONS, ANNUALLY APPROVING ALL FORMS OF COMPENSATION AND BENEFITS FOR THE COVERED EMPLOYEES -KEEPING ABEAST OF CURRENT DEVELOPMENTS IN EXECUTIVE COMPENSATION RELATIVE TO THE CHAMBER OF COMMERCE INDUSTRY AND RELATIVE TO BEST PRACTICES IN THE BUSINESS AND NONPROFIT COMMUNITIES -ESTABLISHING AND PERIODICALLY REVIEWING AND UPDATING SUCCESSION PLANS FOR THE CEO -PERIODICALLY REVIEWING SUCCESSION FOR THE COVERED EMPLOYEES AS DEVELOPED BY THE CEO -WHEN APPROPRIATE AS DETERMINED BY THE CHAIR OF THE CHAMBER, LEADING THE SELECTION PROCESS TO IDENTIFY AND EMPLOY THE SUCCESSOR TO THE CEO -BEFORE THE ADOPTION OF ANY MATERIAL CHANGES TO SIGNIFICANT COMPENSATION AND BENEFIT PLANS GENERALLY AVAILABLE TO ALL EMPLOYEES OF THE CHAMBER, REVIEW AND, IF DETERMINED TO BE APPROPRIATE BY THE COMMITTEE, RECOMMEND ANY SUCH ADOPTION OF MATERIAL CHANGES FOR CONSIDERATION BY THE BOARD OF DIRECTORS OF THE CHAMBER -PERIODICALLY REVIEWING WITH THE CEO THE HUMAN RESOURCES POLICIES EMPLOYED BY THE CHAMBER -PROVIDING INPUT TO THE BOARD OF DIRECTORS AND THE CEO ON WHETHER COMPENSATION ARRANGEMENTS FOR THE CHAMBER EXECUTIVES INCENTIVIZE UNNECESSARY AND EXCESSIVE RISK TAKING -OVERSEEING ANY OTHER COMPENSATION MATTERS AS MAY BE DIRECTED BY THE BOARD OF DIRECTORS FROM TIME TO TIME THE COMPENSATION COMMITTEE CONSISTS OF SEVEN MEMBERS, EACH OF WHOM MUST BE A CURRENT MEMBER OF THE BOARD OF DIRECTORS OF THE CHAMBER, COMPRISED OF THE FOLLOWING INDIVIDUALS -THE CHAIR OF THE CHAMBER -THE FIRST VICE-CHAIR OF THE CHAMBER -THE IMMEDIATE PAST CHAIR OF THE CHAMBER -THE GENERAL COUNSEL OF THE CHAMBER AND -THREE INDIVIDUALS, MEETING THE FOLLOWING CRITERIA EACH INDIVIDUAL MUST BE RECOMMENDED BY THE CHAIR OF THE CHAMBER AND APPROVED BY THE EXECUTIVE COMMITTEE OR THE BOARD OF DIRECTORS- EACH INDIVIDUAL, UNLESS OTHERWISE APPROVED BY THE EXECUTIVE COMMITTEE OR THE BOARD OF DIRECTORS, MUST BE INDEPENDENT OF ANY MATERIAL AFFILIATION WITH THE CHAMBER IN TERMS OF BUSINESS CONDUCTED DIRECTLY OR INDIRECTLY WITH THE CHAMBER AT LEAST ON</p>

**990 Schedule O, Supplemental Information**

<b>Return Reference</b>	<b>Explanation</b>
FORM 990, PART VI, SECTION B, LINE 15	E OF THESE THREE INDIVIDUALS MUST HAVE EXPERIENCE IN HUMAN RESOURCES AND/OR COMPENSATION-RELATED MATTERS, AS DETERMINED BY THE CHAIR OF THE CHAMBER THESE THREE INDIVIDUAL MEMBERS ARE CLASSIFIED INTO THREE CLASSES WITH STAGGERED TERMS OF THREE YEARS, WITH THE INITIAL TERMS OF THE FIRST CLASS, THE SECOND CLASS, AND THE THIRD CLASS EXPIRING ON JUNE 30, 2018, 2019, AND 2020, RESPECTIVELY, AND THE SUBSEQUENT TERMS OF EACH CLASS TO BE THREE YEARS EACH OF THESE INDIVIDUAL MEMBERS MAY BE APPOINTED FOR SUCCESSIVE TERMS IN ADDITION THE CEO SERVES AS AN EX-OFFICIO AND NON-VOTING MEMBER OF THE COMPENSATION COMMITTEE THE CHAMBER ENGAGED MERCER IN 2009 TO COMPLETE A REVIEW OF THE COMPENSATION, PREREQUISITES, AND SUPPLEMENTAL BENEFITS OF THE CHAMBERS EXECUTIVE POSITIONS, TO ASSIST ON A REVIEW OF THE ORGANIZATIONS STRUCTURE, AND TO DEVELOP RECOMMENDATIONS FOR AN EXECUTIVE COMPENSATION STRATEGY AND AN ANNUAL INCENTIVE PLAN FRAMEWORK THE CHAMBER FOLLOWED UP IN 2012 WITH AN UPDATE TO COMPENSATION FOR EXECUTIVE STAFF AND ADDED APPROXIMATELY 20 STAFF POSITIONS FOR THE COMPENSATION EXAMINATION



# 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE CHAMBERS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE NOT AVAILABLE TO THE PUBLIC

**SCHEDULE R  
(Form 990)**

**Related Organizations and Unrelated Partnerships**

OMB No 1545-0047

**2017**

**Open to Public  
Inspection**

- ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
- ▶ Attach to Form 990.
- ▶ Information about Schedule R (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Department of the Treasury  
Internal Revenue Service

Name of the organization  
DETROIT REGIONAL CHAMBER

**Employer identification number**

38-0477570

**Part I Identification of Disregarded Entities** Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

**Part II Identification of Related Tax-Exempt Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
<b>(1)</b> DETROIT REGIONAL CHAMBER FOUNDATION PO BOX 33840  DETROIT, MI 482320840 38-2352462	DETROIT REGIONAL CHAMBER FOUNDATION, INC SUPPORTS INITIATIVES TO CREATE JOBS	MI	501(C)(3)		N/A	Yes	
<b>(2)</b> MICHIGAN FUTURE INC PO BOX 130416  ANN ARBOR, MI 481130416 38-3001180	MICHIGAN FUTURE, INC'S MISSION IS TO DEVELOP AND ADVANCE A PRACTICAL VISION	MI	501(C)(3)	LINE 11A, I	N/A	Yes	

**Part III Identification of Related Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
<b>(1)</b> DETROIT REGIONAL CHAMBER SERVICES INC PO BOX 33840 DETROIT, MI 482320840 38-2479423	AFFINITY SERVICES	MI	N/A	C	2,304,319	1,220,049	100 000 %		No
<b>(2)</b> NATIONAL COMMERCE GROUP ONE WOODWARD AVENUE SUITE 1900 DETROIT, MI 482263402 20-3796295	AFFINITY SERVICES	MI	N/A	C	5,871,586	9,350,533	100 000 %		No

**Part V Transactions With Related Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

	Yes	No
<b>1</b> During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
<b>a</b> Receipt of <b>(i)</b> interest, <b>(ii)</b> annuities, <b>(iii)</b> royalties, or <b>(iv)</b> rent from a controlled entity . . . . .		No
<b>b</b> Gift, grant, or capital contribution to related organization(s) . . . . .	Yes	
<b>c</b> Gift, grant, or capital contribution from related organization(s) . . . . .		No
<b>d</b> Loans or loan guarantees to or for related organization(s) . . . . .		No
<b>e</b> Loans or loan guarantees by related organization(s) . . . . .		No
<b>f</b> Dividends from related organization(s) . . . . .		No
<b>g</b> Sale of assets to related organization(s) . . . . .		No
<b>h</b> Purchase of assets from related organization(s) . . . . .		No
<b>i</b> Exchange of assets with related organization(s) . . . . .		No
<b>j</b> Lease of facilities, equipment, or other assets to related organization(s) . . . . .		No
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s) . . . . .		No
<b>l</b> Performance of services or membership or fundraising solicitations for related organization(s) . . . . .		No
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s) . . . . .		No
<b>n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .	Yes	
<b>o</b> Sharing of paid employees with related organization(s) . . . . .	Yes	
<b>p</b> Reimbursement paid to related organization(s) for expenses . . . . .		No
<b>q</b> Reimbursement paid by related organization(s) for expenses . . . . .		No
<b>r</b> Other transfer of cash or property to related organization(s) . . . . .		No
<b>s</b> Other transfer of cash or property from related organization(s) . . . . .		No

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) DETROIT REGIONAL CHAMBER FOUNDATION INC	B	1,000,000	SEE PART VII

**Part VI Unrelated Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

**Part VII**    **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

<b>Return Reference</b>	<b>Explanation</b>
SCHEDULE R, PART V, ITEM 2, COLUMN (D)	METHOD OF DETERMINING AMOUNT INVOLVED    BOARD AUTHORIZED CHARITABLE CONTRIBUTIONS