DLN: 93493259008209 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization D Employer identification number B Check if applicable Easter Seals Inc ☐ Address change 36-2171729 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 141 W Jackson Blvd No 1400A ☐ Amended return ☐ Application pending (312) 726-6200 City or town, state or province, country, and ZIP or foreign postal code Chicago, IL $\,$ 60604 $\,$ G Gross receipts \$ 62,113,506 Name and address of principal officer H(a) Is this a group return for Angela Williams ☐Yes ☑No subordinates? 141 W Jackson Blvd No 1400A H(b) Are all subordinates Chicago, IL 60604 ☐ Yes ☐No ıncluded? Tax-exempt status **✓** 501(c)(3) 501(c)() **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ▶ www easterseals com L Year of formation 1938 M State of legal domicile Summary 1 Briefly describe the organization's mission or most significant activities To change perception of disability by making positive differences in people's lives Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 15 4 15 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 **6** Total number of volunteers (estimate if necessary) 6 15 Total unrelated business revenue from Part VIII, column (C), line 12 86,239 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 57,710,004 56,227,381 Ravenua 5,578,537 4,433,829 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 304,880 261,403 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 834,277 996,475 64,427,698 61,919,088 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 22,425,746 23,345,546 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 8,231,317 7,002,381 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 12,238,919 10,154,662 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶14,483,913 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 20,213,709 20,768,739 63,109,691 61,271,328 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 1,318,007 647,760 Assets or d Balances Beginning of Current Year **End of Year** 18,613,230 19,243,267 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 24,087,782 24,303,917 22 Net assets or fund balances Subtract line 21 from line 20 . -5,474,552 -5,060,650 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-09-04 Signature of officer Sign Here Julie Hubbard Sr VP of Finance Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P01247672 Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ▶ 1 S WACKER DRIVE STE 800 Phone no (312) 634-3400 CHICAGO, IL 60606 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page 2				
Pa	t III Statement	of Program Service	e Accomplis	hments						
	Check If Sched	dule O contains a respo	onse or note to a	any line in this Part III .		🗹				
1	Briefly describe the or	rganızatıon's mıssıon								
For n range disab comr phys	early 100 years we have of new issues, Easters illities. The work we do nunities across the natical, intellectual, emotic	ve been the indispensa seals makes a major, i every day is redefinin ion to make a positive onal or social, Easterse	ble resource for positive, life-cha g disabilities for profound differ eals is America's	people and families changing difference in the the the 21st century Day bence in the lives of people.	allenged by disabilities Now, lives of people and families of y day, person by person, Eas ple facing today's disabilities g stronger every day because	nallenged by today's terseals does the hard work in				
2	-	, -	ant program serv	vices during the year wh	nich were not listed on	□ Yes ☑ No				
	the prior Form 990 or If "Yes," describe the		odulo O			☐ Yes ☑ No				
3	•			changes in how it condu	icts, any program					
_	services?									
	If "Yes," describe these changes on Schedule O									
4		d 501(c)(4) organizatio	ons are required	to report the amount o	largest program services, as f grants and allocations to otl					
4a	(Code) (Expenses \$	22,248,681	including grants of \$	19,154,734) (Revenue \$)				
	See Additional Data	, (=				,				
4b	(Code) (Expenses \$	8,774,409	including grants of \$) (Revenue \$)				
	See Additional Data									
4c	(Code) (Expenses \$	4,542,726	ıncludıng grants of \$	2,198,797) (Revenue \$	2,063,032)				
	See Additional Data									
	See Additional Data T	āble able								
4d	Other program servic									
	(Expenses \$	8,758,941 incl		• • • •	15) (Revenue \$	2,370,797)				
4e	Total program serv	ice expenses 🟲	44,324,7	57		Form 990 (2018)				

Pai	Checklist of Required Schedules			
	·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 📆	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🥞	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	!	7		No
8	· · · · · · · · · · · · · · · · · · ·	8		No
9		9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 🕏	11d	Yes	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	

Part V

Pai	Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J </i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.	20	Yes	

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38

51

0

1a

1b

Yes

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No

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V $% \left(A_{1}\right) =A_{1}\left(A_{2}\right) +A_{2}\left(A_{3}\right) +A_{3}\left(A_{3}\right) +$

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

13a

14a

14b

15

No

Nο

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13b

13c

Section 501(c)(29) qualified nonprofit health insurance issuers.

a Is the organization licensed to issue qualified health plans in more than one state?

which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand

Enter the amount of reserves the organization is required to maintain by the states in

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

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Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to	lines 🗸
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year 11 12 15		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 15			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			_
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Ça	ection C. Disclosure	130		
17	List the States with which a copy of this Form 990 is required to be filed AL , AK , CA , CO , CT , DC , FL , GA , HI , ME , MD , MA , MI , MN , MS , NH , NJ , NN OK , OR , PA , RI , SC , TN , UT , VA , WA	۷,NY,	NC , NI	O , OH ,
18	only) available for public inspection. Indicate how you made these available. Check all that apply			
19	☑ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			

State the name, address, and telephone number of the person who possesses the organization's books and records ►Julie Hubbard 141 W Jackson Blvd No 1400A Chicago, IL 60604 (312) 726-6200

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Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	this	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees	, an	id H	lighe	st C	Compensated En	nployees	
ear • List all f compens	e this table for all persons require of the organization's current of ation Enter -0- in columns (D), (ficers, directors, E), and (F) if no	trustee	s (wl nsatı	neth on v	er ir vas į	ndıvıdu Daid	als (or organizations), re	gardless of amount	-
	of the organization's current key		•								
ho receive	organization's five current high ad reportable compensation (Box n and any related organizations										
f reportabl	of the organization's former office e compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	•'			·	•
rganızatıor	of the organization's former dire n, more than \$10,000 of reportab	le compensation	n from t	he or	gan	ızatı	on and	an	y related organization	ns	2
ompensate	s in the following order individua ed employees, and former such p	ersons	•								
_ Check	this box if neither the organizatio	n nor any relate	ed orgar	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	Г
	(A) Name and Title	(B) Average hours per week (list any hours for related		ne b	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1000 MISC)	MISC)	related organizations
See Addition	al Data Table						Ŀ				
					l	1		l			

Blackbaud

PO Box 930256 Atlanta, GA 31193 Community Transportation

1341 G Street NW 10th Floor Washington, DC 20005

compensation from the organization ▶ 17

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(A) Name and Title	(B) Average hours per week (list any hours	than o	ne b	ox, u n off	t che inles ficer	and a	son	(D) Reportable compensation from the organization (\)	from related W- organizations (W		(F) Estima amount of compens from t	ted f other sation :he
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MISC) 2/1099-MISC)		rganizati relate organiza	ed
See Additional Data Table												
1b Sub-Total	art VII , Section			·		•		1,568,261	0			81,458
Total number of individuals (including of reportable compensation from the	but not limited	to thos			bove	e) who	rece	eived more than	\$100,000			<u> </u>
-											Yes	No
3 Did the organization list any former of line 1a? <i>If "Yes," complete Schedule 3</i>			ee, k	ey eı •	mplo •	oyee, d	or hi	ghest compensa	ted employee on	,		NI-
4 For any individual listed on line 1a, is			comp	ensa	tion	and o	ther	compensation f	rom the	3		No
organization and related organization individual	s greater than \$	150,000	07 <i>If</i> •	"Yes	," cc	omplet • •	te Sc	hedule J for suc	h	4	Yes	
5 Did any person listed on line 1a receiver services rendered to the organization									ndividual for	5		No No
Section B. Independent Contract	ors											
Complete this table for your five high- from the organization. Report comper	•									ensa	ation	
Name a	(A) and business addre	:55						С	(B) escription of services		(C) Compen	
Infogroup Inc								Profession	onal Fundraiser/Printing		5,	381,725
PO Box 3243 Omaha, NE 38103												
RR Donnelley 7810 Solution Center								Printing/	Production		5,	184,220
Chicago, IL 60677 Innerworkings								Printing	Production			836,869
7503 Solution Center											2,	
Chicago, IL 60677								Profession	anal Fundraiser/Printing	-		755 840

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Professional Fundraiser/Printing

Transportation Services

1,755,840

748,987

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Part	VII										
		Check if Schedul	e O contains	a respo	onse or note to any l	line in th (A Total re	١)	Rel ex fu	(B) ated or kempt nction	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	1	La Federated campaig	ns	1a	9,957			re	venue		512 - 514
ints unts		b Membership dues		1b							
6ra mo		c Fundraising events		1c							
Ę, Ę		d Related organizatio	ns	1d	4,876						
آءِ ق		e Government grants (co	ontributions)	1e	26,106,826						
Sin's		f All other contributions, and similar amounts n									
Contributions, Gifts, Grants and Other Similar Amounts		above g Noncash contribution		1f	30,105,722						
onti nd (in lines 1a - 1f \$ h Total. Add lines 1a-	-1f								
<u> </u>		II Total. Add lines Ta	-11	•	Business		6,227,381				
7.Lle	2:	a Affiliate Membership F					3,5	74,623	3,574	1,623	
i e Ve		b Non-Affiliate Sales &				541900 541900	5	46,758	546	5,758	
e B		C Affiliate Sales & Serv				541900	3	312,448	312	2,448	
er vi						341300					
n S	•	u —									
Program Service Revenue		f All other program se	rvice revenue								
ď	g	Total. Add lines 2a-2	2f		4,4	33,829					
		Investment income (ii	ncluding divid	ends, i	interest, and other		252.00	4			252.004
		similar amounts) . Income from investme			and proceeds		252,004	+			252,004
				•	•						
		•	(ı) Rea		(II) Personal						
	6	a Gross rents									
		b Less rental expenses				_					
	,	c Rental income or				1					
		d Net rental income o	r (loss)			1					
	ľ	u Net rental income o	(i) Securit		(II) Other						
	7:	a Gross amount	, ,			1					
		from sales of assets other	2	03,817							
		than inventory									
		b Less cost or other basis and sales expenses	1	94,418							
	,	C Gain or (loss)		9,399							
	,	d Net gain or (loss) .			•		9,399	9			9,399
a)	8	 Gross income from fine (not including \$ 		ents of							
Other Revenue		contributions reporte	ed on line 1c)		ļ						
eve		See Part IV, line 18 b Less direct expense		a b		-					
r B		c Net income or (loss)			ents	J					
the	9;	a Gross income from g		es							
O		See Part IV, line 19		а	}						
		b Less direct expense	s	ь		1					
	,	c Net income or (loss)	from gaming	activit	ies	<u>.</u>					
	10	a Gross sales of invent returns and allowand									
				а	}						
		b Less cost of goods s	sold	b							
		Net income or (loss)		invent							
	1:	Miscellaneous 1a Donor List Rental	Revenue		Business Code 900099		996,47!	5		86,239	910,236
		Donor List Refital					= = / * / *			55,25	
		b									
	,	с									
	,	d All other revenue .									
	,	e Total. Add lines 11a	-11d		•		996,47!	5			
	1:	2 Total revenue. See	Instructions				61,919,08		4,433,829	86,239	1,171,639
							02,010,000	-1	7,733,029	00,235	Form 990 (2018)

14,544

374,348

53,057

63,480

318,664

25,222

55,139

54,919

178,627

18,521

113,241

0

2,462,658

796,724

21,552

135,104

189,350

14,995

30,506

61,835

21,726

11,005

1,850,935

124,389

14,483,913

12,005,597

Form 990 (2018)

Forr	990 (2018)				Page 10
	Statement of Functional Expenses ion 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	nızatıons must comp	olete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX .			🗹
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	23,178,968	23,178,968		
2	Grants and other assistance to domestic individuals See Part IV, line 22	166,578	166,578		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	885,382	503,964	351,013	30,405
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	3,911,592	2,834,617	376,265	700,710
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	1,398,697	973,460	212,059	213,178
9	Other employee benefits	466,444	324,634	70,718	71,092
10	Payroll taxes	340,266	236,817	51,588	51,861
11	Fees for services (non-employees)				
a	Management				
b	Legal	77,868		77,868	
	Accounting	51,560		51,560	
ď	Lobbying	29,890	24,181	1,825	3,884
6	Professional fundraising services See Part IV, line 17	10,154,662			10,154,662

f Investment management fees . . .

12 Advertising and promotion .

14 Information technology .

20 Interest

21 Payments to affiliates . . .

expenses on Schedule O) a Print Mail Production

e All other expenses

22 Depreciation, depletion, and amortization .

13 Office expenses .

15 Royalties .

17 Travel .

16 Occupancy .

23 Insurance .

b c d

g Other (If line 11g amount exceeds 10% of line 25, column

(A) amount, list line 11g expenses on Schedule O)

18 Payments of travel or entertainment expenses for any federal, state, or local public officials . **19** Conferences, conventions, and meetings

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization

reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☑ If following SOP 98-2 (ASC 958-720) 14,544

68,262

221,649

1,039,710

1,219,957

283,691

303,289

141,118

269,531

70,905

10,558,853

286,641

61,271,328

20,712,313

4,960,199

68,262

147,040

841,126

711,943

243,474

217,644

24,364

69,178

41,379

8,707,918

49,011

44,324,757

8,706,716

6,131,271

Page **11**

3.327.139

3,963,960

11,873,414

24.303.917

-8.706.546

1,956,667

1.689.229

-5,060,650

19,243,267

Form **990** (2018)

Form 990 (2018)

Deferred revenue .

Tax-exempt bond liabilities . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

20

21

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32

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34

Fund Balances

Assets or 30

Net

Liabilities 22

		(A) Beginning of year		(B) End of year
	1 Cash-non-interest-bearing	3,000	1	3,000
	2 Savings and temporary cash investments	4,109,070	2	5,404,317
	3 Pledges and grants receivable, net	2,222,121	3	1,893,454
	4 Accounts receivable, net	1,930,454	4	2,316,595
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
Λ.	6 Loans and other receivables from other disqualified persons (as defined ur section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complet Part II of Schedule L		6	
3	7 Notes and loans receivable, net		7	

	0	section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	s(c)(3)(B), and of section 501(c)(9)		6			
ets	7	Notes and loans receivable, net	•			7		
Assets	8	Inventories for sale or use			8			
A	9	Prepaid expenses and deferred charges			369,322	9	932,050	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	2,796,278				
	b	Less accumulated depreciation	1,796,139	10c	2,014,993			
	11	Investments—publicly traded securities .	Investments—publicly traded securities .					
	12	Investments—other securities See Part IV, line			12			
	13	Investments—program-related See Part IV. line	e 11 .			13		

SS	8	Inventories for sale or use		8			
۷	9	Prepaid expenses and deferred charges			369,322	9	932,050
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	2,796,278			
	ь	Less accumulated depreciation	1,796,139	10c	2,014,993		
	11	Investments—publicly traded securities .	5,866,496	11	4,571,876		
	12	Investments—other securities See Part IV, line		12			
	13	Investments—program-related See Part IV, line	11 .			13	
	14	Intangible assets			200,000	14	200,000
	15	Other assets See Part IV, line 11	2,116,628	15	1,906,982		
	16	Total assets.Add lines 1 through 15 (must equ	18,613,230	16	19,243,267		
	17	Accounts payable and accrued expenses			4,907,977	17	4,781,804
	18	Grants payable			644,104	18	357,600

3.118.453

3,916,339

11.500.909

24.087.782

-9.920.334

2,607,821

1,837,961

-5,474,552

18,613,230

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31 32

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3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

Audit Act and OMB Circular A-133? 3a

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Yes

Yes Form 990 (2018)

3b

Additional Data

Software ID:

Software Version:

EIN: 36-2171729

Name: Easter Seals Inc.

Form 990 (2018)

Form 990, Part III, Line 4a:

Easterseals Senior Community Service Employment Program (SCSEP) is a work-based community service program for older workers, funded by the Department of Labor (DDL) Authorized by the Older American Act, the program provides subsidized, service-based training for low-income persons 55 or older, who are unemployed with poor employment prospects SCSEP's mission is to promote economic self-sufficiency for older individuals seeking to achieve this goal Program participants train at community nonprofits and government agencies, gaining skills to prepare them for employment (See Schedule O for additional program information) In addition, Easterseals provides program participants training to help them become job-ready, this can include resume workshops, interview workshops, job search assistance, and other supports to become

more employable The U.S. Department of Labor Employment and Training Administration (DOLETA) administers SCSEP by awarding grants to 19 non-profit organizations (including Easterseals, Inc.) and to each of 56 state and territorial governments. Easterseals, a national SCSEP grantee since 2003 had 9 affiliate organizations working as sub-recipients of SCSEP during its 2018 program year. During the calendar year 2018, Easterseals served (2,933) participants and successfully trained many participants. who were "most in need " Participants included (463) people over age 70, (1,726) homeless or at-risk of homelessness, (995) with a disability, (424) were veterans, (259) participants had limited English proficiency, (753) tested with low literacy skills, and (1,400) had an advanced education ranging from one year of college to doctoral degrees (454) participants exited during the year for paid employment, with a median starting wage of (\$11 00) per hour, made possible through their participation in the SCSEP During this same period, Easterseals SCSEP participants provided (1,663,002) million hours of community service hours to local not-for-profit and government

agencies through their training assignments. These community service hours greatly benefit local communities in addition to training SCSEP participants.

Form 990, Part III, Line 4b:

Public Health Education Creating a public awareness about individuals living with disabilities and the issues they face through multi-media public education campaigns,

community advocacy, and by providing up-to-date resources about disabilities, disability awareness, opportunities, universal design, and other relevant topics. The primary

focus is on young children, older adults, people living with autism, and military service members and veterans with disabilities

Fundraising Advisory Training and consultation with Easterseals' affiliates to strengthen their relationships with donors and make the general public aware of the needs of

Form 990, Part III, Line 4c:

children and adults with disabilities and their families

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

budgeting, strategic planning and personnel selection

2.024# NCMM newsletter subscribers 1.372# of Blogs 17

) (Expenses \$

(Code

Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

(Code) (Expenses \$ 616,916 including grants of \$ 2,300) (Revenue \$ 293,332)

Management Advisory Managing Easterseals' brand and membership standards with affiliates, consulting on general management issues

including Easterseals' best practices for service delivery, board development, and doing business as a nonprofit finance and accounting,

2,084,906 including grants of \$

Transportation Association The mission of the National Center for Mobility Management (NCMM) is to facilitate communities to adopt transportation strategies and mobility options that empower people to live independently and advance health, economic vitality, self-sufficiency, and community The Center is funded by the Federal Transit Administration to provide diverse and universally-designed technical assistance by Working with States, regions, and local communities to address transportation challenges, solve problems, and build capacity to coordinate resources through mobility management, Supporting FTA's Coordinating Council on Access and Mobility (CCAM), Developing and delivering training, products, and informational materials, and Building mobility management infrastructures In 2018, NCMM staff provided varying levels of technical assistance, including intense and targeted technical assistance through workshops and presentations and less-intense TA through online modes. The redesigned NCMM website reached over 25,000 visitors, NCMM organized and hosted three community training forums across the country that reached over 100 professionals. Our intense and targeted technical assistance reached organizations and professionals in all 10 FTA regions and in 30 states Online, less-intense TA reached all states. We presented at over 30 national and regional events and had 791 professionals register for our e-learning training NCMM saw website visitors grow by 61% since 2013. To build replicable strategies to support capacity-building around mobility management, NCMM managed model demonstration programs with State transit agencies, regional councils of governments, and local health care and transit agencies. To further build-capacity, NCMM developed 5 products, briefs, or implementation guides. NCMM experienced dramatic increases in online and electronic participation and technical assistance including Between 2017 and 2018, NCMM realized - Thirty-six percent (36%) increase in website page views - An increase of 139% in registered users to NCMM's e-learning mobility management basics course between 2017-18 Since the launch of the online courses, there was a 348% increase in registered learners. Seventy-seven percent (77%) of those

National Center for Mobility Management (NCMM) Funded through a cooperative agreement with the US Department of Transportation, Federal Transit Administration NCMM is a partnership across Easterseals, the Community Transportation Association, and the American Public

who started learning modules completed them - Twenty-three percent (23%) increase in the number of NCMM Information Briefs downloaded NCMM Reached # Visitors to Website 25,315# Members of LinkedIn Group (peer to peer networks) 2,030# Twitter followers

1,355,905) (Revenue \$

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

children and adults with disabilities, their families, and the personnel that serve them

others, the total expenses, and revenue, if any, for each program service reported.

Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to

(Code) (Expenses \$ 1,344,275 including grants of \$) (Revenue \$ 639,178) Professional Education and Training Activities to improve the knowledge, skills, and critical judgment of affiliate staff, volunteers, caregivers, and

other health and education professionals

(Code) (Expenses \$ including grants of \$) (Revenue \$ 49,284

Advocacy for Persons with Disabilities and Research Activities to assure equal access and opportunities for people with disabilities, and awards, grants, and/or activities to support studies or investigations in the physical and social sciences that seek new evidence-based knowledge to benefit

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

```
1,638,652 including grants of $
                                                                                                   633,810 ) (Revenue $
   (Code
                              ) (Expenses $
Easterseals Transportation Group staff conducted the business of two cooperative agreements and fee-for-service consulting in four major areas
training programs, technical assistance activities, grants management and outreach initiatives. Below are the summaries of service statistics for
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each of the transportation group's programs/projects Easterseals Project Action Consulting (ESPAC) provides fee-for-service technical assistance, training, and grant management for service providers across the U.S. Our goal is to help transportation and/or disability service providers, schools,

Departments of Transportation, transit associations, travel training associations and others develop customized solutions to improve mobility for all older adults, people with disabilities, caregivers, veterans, low-income individuals and others served by their organizations. Staff activities include information, referral and technical assistance activities (e.g., toll-free information and referral, targeted/tailored person-centered technical assistance to service providers and communities by e-mail or in-person), training programs (e.g., in-person and online courses, workshops, and webinars), grant management (10 community grants), and outreach initiatives (e.g., newsletters, presentations/workshops at conferences, maintenance of website, engagement with social media, and online communities) ESPAC Total Individuals Served 94,212 (This may be inflated due to duplication of individuals on social media and training.) Training- # training events - online courses 9- # training events webinars 23- # training events - in person 45- total # people who participated in training events 1,440Certification Programs 2 ADA Paratransit Manager and Certification for Travel Training Instruction- Total number of people who participated in certification programs 86 Outreach - Products, Mailings, & E-Alerts- # mailing list subscribers (average/mailing) 977- # of e-alerts distributed 5- # specialized mailing 100utreach Website- # unique visitors to the website *accurate number not available for 2018Outreach Social Media- # participants in online communities 553- # Twitter followers 192- # Twitter posts 61- # Facebook posts 26- # Facebook likes 204- # Facebook Followers 218 Outreach Presentations- # of conferences staff attended 2- # who attended staff presentations @ conferences/meetings 127The National Aging and Disability Transportation

Center (NADTC) is operated through two cooperative agreements (IL-2017-036-00 and IL-2018-032-00) funded by the Department of

Presentations- # Conferences staff participated in 28- # Contacts through conference presentations and vendor shows 1,825

) (Expenses \$

autism, and military service members and veterans

(Code

Transportation, Federal Transit Administration (FTA) Its mission is to promote the availability and accessibility of transportation options that meet the needs of older adults and people with disabilities, and caregivers. Staff conducted the business of the cooperative agreements in these areas information, referral and technical assistance activities (e.g., toll-free, person-centered information and referral and targeted technical assistance), training programs (e.g., online courses, webinars), grant administration (6 community grant programs), and outreach initiatives (e.g., newsletters, information briefs on specific topics of interest, presentations at conferences, maintenance of website, engagement with social media, and online communities) NADTC Total Individuals Served 120,502 (This number is inflated because there are duplications among individuals served, but it is impossible to know how many)Information & Referral - # Information & Referral & TA calls (800 line) 518- # Transportation calls/inquiries through Eldercare Locator 33.273Training - # Training events online courses 4- # Training events webinars 25- # Total people who participated in training events 8590utreach Products, Mailings, & E-Alerts- # Products disseminated at events 3,971- # Mailing list subscribers (avg/mailing) 1,309 - # Alerts distributed 250utreach Website - # Unique visitors to website 43,4880utreach Social Media- # YouTube views (Jan-Dec 2018) 2,879- # Facebook posts 66- # Tweets posted 232- # Twitter followers 488- # LinkedIn posts 59- # LinkedIn followers 1190utreach

3,024,908 including grants of \$

Program Development Funds, leadership, and assistance to provide services for children and adults with autism and other disabilities Primary services are medical rehabilitation, job training and employment, inclusive child care, adult day services, and camping and recreation. Building from Easterseals' expertise. Easterseals is focusing on four service areas of critical importance young children, older adults, people living with

) (Revenue \$

1.438.287)

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Treasurer

Karl Anderson

Board Member

Karl Armstrong

Board Member

Board Member

Donna Elbrecht

Rick Fleetwood

Board Member

Elizabeth W DeBiasi

Board Member (until 10/2018)

	any hours	and	a dır	ecto	r/tr	ustee)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Nancy Goguen	3 00	×		x				n	0	0
Chairman	1 00	l ''		^					0	٥
John Pfeiffer	3 00	×		x				n	0	0
1st Vice Chairman		_ ^		^				l o	U	٥
James Bee 2nd Vice Chairman	3 00	×		х				0	0	0
Diane Deskins Hastert Secretary	3 00	×		х				0	0	0
Kathleen C Daly	3 00									

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

		id a director/trustee/					01941112411011	(14/ 3/4 300	110111 the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	101	Key employee	Highest compensated employee	Former	- (W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
John F Jostrand Board Member	3 00	1 1						0	0	0
Joseph G Kern Board Member	3 00	x						o	0	0
Fred J Maahs Jr Board Member	3 00	1 1						0	0	0
Kımberiy Mıchel Board Member	3 00	1 1						0	0	0
Sheldon Orloff MD	3 00	1 1						0	0	

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423,255

197,280

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11,107

948

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Board Member (until 12/10/18)

Meredith K Sugar

Board Member

Joanne Sullivan

Board Member

Edward L Wenzel

Angela Williams

President & CEO

Sr VP of Finance

Julie Hubbard

Board Member (until 10/2018)

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	for value of					45000,	<i>'</i>	(14, 2,4,000	(14/ 3/4000		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Ron Ekstrand Sr VP Aff Network Adv (until 6/1)	50 00 1 00			x				110,529	0	3,108	
Sharon L Watson Asst VP of Corporate Strategy	50 00				×			155,904	0	7,624	
Thomas C Davies	50 00					x		145.910	0	15.362	

Х

143,076

132,177

132,012

128,118

6,594

12,839

12,839

11,037

Sharon L Watson	50 00			¥		155.904	
Asst VP of Corporate Strategy				^		133,301	
Thomas C Davies	50 00				x	145,910	
Sr Director of IT					^	113,510	
Judy Chanley	50 00						

50 00

50 00

50 00

......

and Independent Contractors

Judy Shanley

Carol Ann Salter

Jed Johnson

Asst VP of Ed & Youth Transition

National Director of SCSEP 7 AVP

Asst VP Transportation & Mobility

Carol R Wright Kenderdine

Sr VP of Strategic Initiatives

SCHEDU Form 990 (990EZ)		Comp		Charity Staturganization is a sect 4947(a)(1) nonexe	ion 501(c)(3) empt charitable	organization o	l l	2018
Department of the			► Go to	www.irs.gov/Forms				Open to Public Inspection
lame of the aster Seals Inc	organizati	on					Employer identific	cation number
	.	D 1:11 - 0		- (All	11-	1 - 15 1 > 6	36-2171729	
				us (All organization e it is (For lines 1 thro			see instructions.	
_				ssociation of churches	-	•	(A)(i).	
	Ţ		•	1)(A)(ii). (Attach Sch				
				vice organization desci	,	, ,	iii).	
4	·	search organi	·	ed in conjunction with			-	Enter the hospital's
5 🗆 A	n organizati			t of a college or unive	rsity owned or o	perated by a gov	ernmental unit descr	bed in section 170
6 🗆 🕫	federal, sta	ite, or local g	overnment or	governmental unit de	scribed in sectio	on 170(b)(1)(A	\)(v).	
S	ection 170	(b)(1)(A)(v	i). (Complete			_	ınıt or from the gener	al public described in
B 🗆 A	community	trust describ	ed in section	170(b)(1)(A)(vi)	(Complete Part I	I)		
				escribed in 170(b)(1) ee instructions Enter				lege or university or
fi	rom activitie nvestment ir	s related to i ncome and ui	ts exempt fur rrelated busir	(1) more than 331/39 actions—subject to cer- less taxable income (le amplete Part III)	taın exceptions,	and (2) no more	than 331/3% of its s	upport from gross
	•			d exclusively to test fo	r public safety S	See section 509	(a)(4).	
□ r	nore publicly	supported o	rganizations (d exclusively for the be described in section 5 the type of supporting	09(a)(1) or se	ction 509(a)(2). See section 509(
י י	ype I. A su rganization(pporting orga s) the power	anızatıon oper	ated, supervised, or co	ontrolled by its s	upported organi	zation(s), typically by	
□ r	nanagement	of the suppo		ervised or controlled in the sare and C.				
				supporting organizatio				ated with, its
^j □ ^T	ype III no unctionally i	n-functiona ntegrated Th	integrate ne organizatio	 d. A supporting organi n generally must satis rt IV, Sections A and 	zation operated fy a distribution	in connection wi	th its supported orga	
	heck this bo	x if the orga	nızatıon recei	ved a written determir	nation from the I		pe I, Type II, Type II	I functionally
_	-		n-functionally organizations	integrated supporting	organization			
				ipported organization(() A	() Amount of
` '	ne of suppo rganızatıon	rted	(ii) EIN	organization in your governing document? monetary :		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (se instructions)	
					Yes	No		
otal								
	rk Reductio	on Act Notic	e, see the T	structions for	Cat No 1128!	SF '	 Schedule A (Form 9	 90 or 990-F7\ 201

III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (e) 2018 (a) 2014 **(b)** 2015 (c) 2016 (d) 2017 (f) Total (or fiscal year beginning in) ▶ Gifts, grants, contributions, and 62,854,568 61,292,267 55,319,953 57,710,004 56,227,381 293,404,173 membership fees received (Do not include any "unusual grant") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part

furnished by a governmental unit to the organization without charge Total. Add lines 1 through 3 62,854,568 61,292,267 55,319,953 57,710,004 56,227,381 293,404,173 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column Public support. Subtract line 5 from line 4

Section B. Total Support Calendar year (d)2017 (e)2018 (a)2014 (b)2015 (c)2016 (f)Total (or fiscal year beginning in) ▶ Amounts from line 4 62,854,568 61,292,267 55,319,953 57,710,004 56,227,381 Gross income from interest. dividends, payments received on 234,673 175,608 116,820 136,243 252,004 securities loans, rents, royalties and income from similar sources

293,404,173 293,404,173 915,348 Net income from unrelated business activities, whether or not the business is regularly carried on Other income Do not include gain 10 or loss from the sale of capital 948,667 815,476 657,233 771,525 910,236 4,103,137 assets (Explain in Part VI) Total support. Add lines 7 through 11 298,422,658

12 31,777,703 14 98 320 %

12 Gross receipts from related activities, etc (see instructions) 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, Section C. Computation of Public Support Percentage 14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) 15 Public support percentage for 2017 Schedule A, Part II, line 14 15 98 350 % 16a 33 1/3% support test-2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test-2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this ▶□ box and stop here. The organization qualifies as a publicly supported organization is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

17a 10%-facts-and-circumstances test-2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 ▶□ organization h 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Р	art IIII Support Schedule for	Organization	s Described in	Section 509(a	a)(2)		
	(Complete only if you c	hecked the box	on line 10 of Pa	art I or if the or	ganization failed		er Part II. If
	the organization fails to	qualify under	the tests listed b	pelow, please co	omplete Part II.))	
Se	ection A. Public Support		T	Г			1
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
-	membership fees received (Do not						
	include any "unusual grants ")						
2	Gross receipts from admissions,						
	merchandise sold or services performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are						
	not an unrelated trade or business						
4	under section 513 Tax revenues levied for the						
-	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
•	the organization without charge						
6 72	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and						
/ a	3 received from disqualified persons						
ь	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6)						
Se	ection B. Total Support						
	Calendar year	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
0	(or fiscal year beginning in) ► Amounts from line 6			. ,			
L0a	Gross income from interest,						
LUa	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
Ь	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI)						
13	Total support. (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is fo	r the organization	ı ı's fırst, second. th	urd, fourth, or fift	h tax vear as a se	ction 501(c)(3) o	rganization.
	check this box and stop here	.	,	,,,	,		▶ □
Se	ection C. Computation of Public	Support Perce	ntage				
15	Public support percentage for 2018 (lin	e 8, column (f) d	ıvıded by line 13,	column (f))		15	
16	Public support percentage from 2017 S	ichedule A, Part I	II, line 15			16	
Se	ection D. Computation of Investi	ment Income	Percentage				
17	Investment income percentage for 201			lıne 13, column (f))	17	
18	Investment income percentage from 2	017 Schedule A,	Part III, line 17			18	
	331/3% support tests—2018. If the		•	on line 14, and lir	ne 15 is more than		e 17 is not
	more than 33 1/3%, check this box and						▶□
	33 1/3% support tests—2017. If the						
J	not more than 33 1/3%, check this box	-			•		▶ □
20	Private foundation. If the organization	-	-				▶□

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

answer line 10b below

the organization had excess business holdings)

Schedule A (Form 990 or 990-EZ) 2018

Section A. All Supporting Organizations Yes

1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose,		
	describe the designation If historic and continuing relationship, explain	1	
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509		

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2) 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

2 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below

4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a amendment to the organizing document)

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other 6 than (1) its supported organizations. (11) individuals that are part of the charitable class benefited by one or more of its

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 7

8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI. 9b

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding 10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Pa	rt IV Supporting Organizations (continued)					
	cupper unity or gamma units (community)		Yes	No		
11	Has the organization accepted a gift or contribution from any of the following persons?			<u> </u>		
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the		\vdash			
u	governing body of a supported organization?					
h	A family member of a person described in (a) above?					
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11b				
	ection B. Type I Supporting Organizations	110				
	ection b. Type I Supporting Organizations		Yes	No		
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or					
	trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1	\sqcup			
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting					
	organization					
S	ection C. Type II Supporting Organizations					
			Yes	No		
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1				
_	,, , , , , , , , , , , , , , , , , , , ,			<u> </u>		
	ection D. All Type III Supporting Organizations		Yes	No		
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	j				
	, F					
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)	1				
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3				
S	ection E. Type III Functionally-Integrated Supporting Organizations					
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct	ions)				
	The organization satisfied the Activities Test Complete line 2 below	-				
	b					
	c	ınstru	ctions)			
2	Activities Test Answer (a) and (b) below.		Yes	No		
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a				
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b				
3	Parent of Supported Organizations Answer (a) and (b) below.		\vdash			
	 a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI. 	3a				
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard	26				

m -	
/I) See	
ıgh E	
(B) Current Year	
(optional)	

(B) Current Year

(optional)

Current Year

Schedule A (Form 990 or 990-F7) 2018

Page 6

	Check here if the organization satisfied the Integral Part Test as a qualifying trust on instructions. All other Type III non-functionally integrated supporting organizations in		
~		(A) Prior Year	

	instructions. All other Type III non-functionally integrated supporting organiza	tions i	must complete Sections A	through E
	Section A - Adjusted Net Income		(A) Prior Year	(B) C (o
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		

4 5

Add lines 1 through 3

Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Other expenses (see instructions)

1

5

7

Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)

Section B - Minimum Asset Amount

Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)

a Average monthly value of securities **b** Average monthly cash balances c Fair market value of other non-exempt-use assets d Total (add lines 1a, 1b, and 1c)

e Discount claimed for blockage or other factors (explain in detail in Part VI)

2 Acquisition indebtedness applicable to non-exempt use assets Subtract line 2 from line 1d

Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)

5 Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by 035 6

7 Recoveries of prior-year distributions Minimum Asset Amount (add line 7 to line 6)

Section C - Distributable Amount

8

Adjusted net income for prior year (from Section A, line 8, Column A) Enter 85% of line 1

2

4

Enter greater of line 2 or line 3

5 Income tax imposed in prior year

temporary reduction (see instructions)

instructions)

Minimum asset amount for prior year (from Section B, line 8, Column A)

Distributable Amount. Subtract line 5 from line 4, unless subject to emergency

5

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

2 3 4

6

7

8

1

1a

1b

1c 1d

2

3

4

5

6

7

8

1

6

(A) Prior Year

b Applied to 2018 distributable amount

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions 6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI See instructions

7 Excess distributions carryover to 2019. Add lines 31 and 4c 8 Breakdown of line 7

a Excess from 2014. **b** Excess from 2015. c Excess from 2016.

Schedule A (Form 990 or 990-EZ) (2018)

d Excess from 2017. e Excess from 2018.

Schedule A (Fo	chedule A (Form 990 or 990-EZ) 2018 Page 8							
S F	Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)							
	Facts And Circumstances Test							
990 Schedu	990 Schedule A, Supplemental Information							
Retur	Return Reference Explanation							
Schedule A, P	chedule A, Part II, Line 10, Donor List Rental - 2014 Amount \$ 948,667 2015 Amount \$ 815,476 2016 Amount \$ 657,233 2017							

Amount \$ 771,525 2018 Amount \$ 910,236

Explanation of Other Income

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

n 527

LUIOOpen to Public

Inspection

OMB No 1545-0047

DLN: 93493259008209

Department of the Treasury Internal Revenue Service

Easter Seals Inc

2

5

EZ)

SCHEDULE C (Form 990 or 990-

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
 Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
 Section 527 organizations Complete Part I-A only
 If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
 Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
 Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A
 If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c
 (Proxy Tax) (see separate instructions), then
 Section 501(c)(4), (5), or (6) organizations Complete Part III
 Name of the organization

36-2171729 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? ☐ Yes □ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-

300,982

250,000

26,127

385,564

250,000

27,358

266,452

250,000

33,074

238,343

250,000

29,890

Schedule C (Form 990 or 990-EZ) 2018

1,191,341

1,000,000

1,500,000

116,449

Total lobbying expenditures

Grassroots ceiling amount

Grassroots nontaxable amount

(150% of line 2d, column (e))

Grassroots lobbying expenditures

Return Reference

activity

Volunteers?

1

(b)

Amount

(a)

No

Yes

Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year С Total 2c 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

DLN: 93493259008209OMB No 1545-0047

2018

Open to Public Inspection

	me of the organization ter Seals Inc		Employer identification number
_451	ter Seas IIIe		36-2171729
Pa	Organizations Maintaining Donor Advi		r Accounts.
		(a) Donor advised funds	(b)Funds and other accounts
	Total number at end of year		
	Aggregate value of contributions to (during year)		
1	Aggregate value of grants from (during year)		
	Aggregate value at end of year		
	Did the organization inform all donors and donor advisorganization's property, subject to the organization's ex		Ivised funds are the
•	Did the organization inform all grantees, donors, and dicharitable purposes and not for the benefit of the donor private benefit?		
Pai	rt III Conservation Easements. Complete if the	he organization answered "Yes" on Forr	n 990, Part IV, line 7.
	Purpose(s) of conservation easements held by the orga	nızatıon (check all that apply)	
	Preservation of land for public use (e g , recreatio	n or education) \square Preservation of an	historically important land area
	Protection of natural habitat	☐ Preservation of a c	certified historic structure
	Preservation of open space		
	Complete lines 2a through 2d if the organization held a	qualified conservation contribution in the for	rm of a conservation
	easement on the last day of the tax year		Held at the End of the Year
a	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified histor	` '	2c
d	Number of conservation easements included in (c) acqu structure listed in the National Register	ired after 7/25/06, and not on a historic	2d
l	Number of conservation easements modified, transferre tax year	ed, released, extinguished, or terminated by	the organization during the
	Number of states where property subject to conservation	on easement is located >	
;	Does the organization have a written policy regarding t and enforcement of the conservation easements it hold		of violations,
,	Staff and volunteer hours devoted to monitoring, inspe	cting, handling of violations, and enforcing co	
ı	Amount of expenses incurred in monitoring, inspecting,	handling of violations, and enforcing conser	vation easements during the year
	* \$		
	Does each conservation easement reported on line $2(d)$ and section $170(h)(4)(B)(H)^{2}$) above satisfy the requirements of section $oldsymbol{1}'$	70(h)(4)(B)(ι)
l	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemer	e footnote to the organization's financial state	
ar	Organizations Maintaining Collections Complete if the organization answered "Ye	of Art, Historical Treasures, or Oth	er Similar Assets.
a	If the organization elected, as permitted under SFAS 1: art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its final	16 (ASC 958), not to report in its revenue sta public exhibition, education, or research in f	
b	If the organization elected, as permitted under SFAS 13 historical treasures, or other similar assets held for pub following amounts relating to these items		
((i) Revenue included on Form 990, Part VIII, line 1		▶ \$
(i	ii)Assets included in Form 990, Part X		▶ \$
!	If the organization received or held works of art, historic following amounts required to be reported under SFAS		
а	Revenue included on Form 990, Part VIII, line 1		▶ \$
b	Assets included in Form 990, Part X		▶ \$

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Col	lections o	of Art,	Histori	cal T	reasi	ures, or	Other	Similar	Assets	(continued)
3		the organization's acquiched (check all that apply)	uisition, accessior	n, and other	records	s, check	any of	the fo	ollowing t	hat are a	sıgnıfıcar	it use of it	s collection
a		Public exhibition				d		Loar	or excha	ange prog	ırams		
b		Scholarly research				e		Othe	er				
С		Preservation for future	e generations										
4	Provi Part :	de a description of the o	organızatıon's coll	ections and	l explain	how the	ey furtl	ner th	e organız	ation's ex	kempt pur	pose in	
5		g the year, dıd the orga s to be sold to raise fur									ıılar	□ Y	es 🗌 No
Pa	rt IV	Escrow and Custo Complete if the org X, line 21.			" on Fo	rm 990	, Part	IV, I	ıne 9, or	reporte	ed an am	ount on	Form 990, Part
1a		e organization an agent led on Form 990, Part)		an or other	ınterme	diary for	contri	butior	ns or othe	er assets	not	□ Y	es 🗆 No
b	If "Y∈	es," explain the arrange	ement in Part XIII	and comple	ete the f	ollowing	table					Amount	:
c		ning balance				,			ļ	1c			
d	_	ions during the year							İ	1d			
е	Dıstrı	butions during the year	•						İ	1e			
f		g balance							İ	1f			
2 a		ne organization include	an amount on Fo	rm 990, Par	t X, line	21, for	escrow	or cu	ı ustodıal a	ccount lia	ability?	. 🗆 Y	es 🗌 No
b	If "Y∈	s," explain the arrange	ment in Part XIII	Check here	e if the e	explanati	on has	beer	provided	d in Part)	XIII	. 🗆	
Pa	rt V	Endowment Fund	ds. Complete ıf	the organ	ızatıon	answer	ed "Y	es" o	n Form	990, Par	t IV, line	10.	
				(a)Curren	nt year	(b) P	rıor yea	r	(c)Two ye	ears back	(d)Three	years back	(e)Four years back
1 a	Beginn	ing of year balance .											
b	Contrib	outions											
C	Net inv	estment earnings, gain	ns, and losses										
d	Grants	or scholarships											
e		expenditures for facilitie ograms	es										
f	Admini	strative expenses .											
g	End of	year balance											
2		Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as							_				
а	Board	Board designated or quasi-endowment ▶											
b	Perm	Permanent endowment ▶											
c	Temp	orarily restricted endov	wment 🟲										
		ercentages on lines 2a,	•	•									
3a		nere endowment funds	not in the posses	sion of the o	organiza	ition that	t are h	eld ar	nd admini	stered fo	r the		Voc. No.
	_	organization by (i) unrelated organizations											
		elated organizations .										<u> </u>	a(ii)
b		s" on 3a(II), are the rel		s listed as r	equired	on Sche	dule R	, .				. 🖯	3b
4	Desci	ribe in Part XIII the inte	ended uses of the	organizatio	n's endo	wment f	funds						<u> </u>
Pa	rt VI	Land, Buildings,											
		Complete of the org					•						
	Descri	ption of property	(a) Cost or oth (investme		(b) Cos	t or other	basis (other)	(c) Acc	umulated o	lepreciation	1	(d) Book value
	Land												
b	Buildin	gs											
С	Leaseh	old improvements					1,30	5,800			287,14	0	1,018,660
d	Equipn	nent [1,02	28,269			494,14	.5	534,124
е	Other						46	52,209					462,209
Tota	ıl. Add	lines 1a through 1e (Co	olumn (d) must ed	ual Form 9	90, Part	X, colur	nn (B)	, line	10(c)).		<u> </u>		2,014,993
											S	chedule	D (Form 990) 2018

(a) Description of security or category (including name of security)		(b) Book value	(c) Method of va Cost or end-of-year r	
(1) Financial derivatives				
(A)				
В)				
C)				
(D)				
E)				
F)				
(G)				
H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII Investments—Program Related. Complete if the organization answered 'Yes' or	n Form 990, P	art IV, lıne	11c. See Form 990, Part >	(, line 13.
(a) Description of investment	(b) Bo	ook value	(c) Method of va Cost or end-of-year r	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	▶ Varion Fam	- 000 Davit	0/ line 114 Can Farm 000 Pa	od V loca 1E
Part IX Other Assets. Complete if the organization answe (a) Description	red 'Yes' on For	n 990, Part :	V, line 11d See Form 990, Pa	(b) Book value
Part IX Other Assets. Complete if the organization answe (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts	red 'Yes' on For	n 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts	red 'Yes' on For	n 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) Perpetual Trusts	red 'Yes' on For	n 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) Perpetual Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (h) Charitable Remainder Trusts	red 'Yes' on For	n 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
Part IX Other Assets. Complete if the organization answer (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5)	red 'Yes' on For	m 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
Part IX Other Assets. Complete if the organization answer (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6)	red 'Yes' on For	m 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
Part IX Other Assets. Complete if the organization answe (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7)	red 'Yes' on For	m 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889
(a) Description (a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) (g) (g)	red 'Yes' on For	m 990, Part :	V, line 11d See Form 990, Pa	(b) Book value 1,032,579 4,889 869,514
Part IX Other Assets. Complete if the organization answer (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization	ered 'Yes' on For			(b) Book value 1,032,579 4,889 869,514
Part IX Other Assets. Complete if the organization answer (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Fotal. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability	ered 'Yes' on For			(b) Book value 1,032,579 4,889 869,514
Part IX Other Assets. Complete if the organization answer (a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability (1) Federal income taxes	ered 'Yes' on For	es' on Form	1 990, Part IV, line 11e or	(b) Book value 1,032,579 4,889 869,514
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Remainder Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Remainder Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charitable Lead Trusts (g) Charita	ered 'Yes' on For	es' on Form		(b) Book value 1,032,579 4,889 869,514
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) Charitable Remainder Trusts (g) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Remainder Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charitable Lead Trusts (h) Charita	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514
(a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability (1) Federal income taxes Pension Liability Annuities Payable (3)	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514
(a) Description (a) Description (b) Perpetual Trusts (c) Charitable Lead Trusts (d) Charitable Remainder Trusts (e) Charitable Remainder Trusts (f) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability (b) Federal income taxes Pension Liability Annuities Payable (c) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability Annuities Payable (d) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (e) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (f) Federal income taxes Pension Liability Annuities Payable (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must equal Form 990, Part X, col (h) line 15 (h) (g) Column (h) Must	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514
(a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability (1) Federal income taxes Pension Liability Annuities Payable (3) (4) (5)	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514
(a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. (a) Description of liability (1) Federal income taxes Pension Liability Annuities Payable (3) (4) (5)	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514
(a) Description (1) Perpetual Trusts (2) Charitable Lead Trusts (3) Charitable Remainder Trusts (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	ered 'Yes' on For	es' on Form	990, Part IV, line 11e or :	(b) Book value 1,032,579 4,889 869,514

Schedule D (Form 990) 2018

FG		ization answered 'Yes' on Form 990, Pari		•	Cluiii	
1		upport per audited financial statements .			1	
2	Amounts included on line 1 but no	ot on Form 990, Part VIII, line 12				
а	Net unrealized gains (losses) on i	nvestments	2a			
b	Donated services and use of facili	ities	2b			
c	Recoveries of prior year grants		2c			
d	Other (Describe in Part XIII) .		2d			
е	Add lines 2a through 2d				2e	
3	Subtract line $\mathbf{2e}$ from line 1 .				3	
4	Amounts included on Form 990, F	Part VIII, line 12, but not on line 1				
а	Investment expenses not include	d on Form 990, Part VIII, line 7b 🛭 .	4a			
b	Other (Describe in Part XIII) .		4b			
С	Add lines 4a and 4b		· · ·		4c	
5	Total revenue Add lines 3 and 4	c. (This must equal Form 990, Part I, line 12)			5	
Par		penses per Audited Financial Statem			Retur	n.
_	•	ization answered 'Yes' on Form 990, Pari			1	T
1	·	dited financial statements			-	
2	Amounts included on line 1 but no	, ,	۱ ـ	ı		
а		ities	2a			
b	· •		2b			
с			2c		_	
d			2d			
е -					2e	
3					3	
4	•	Part IX, line 25, but not on line 1:		1		
a	•	d on Form 990, Part VIII, line 7b	4a			
b	,		4b		_	
С					4c	
5		4c. (This must equal Form 990, Part I, line 18) .		5	
	t XIII Supplemental Info					
		art II, lines 3, 5, and 9, Part III, lines 1a and s 2d and 4b Also complete this part to provide			rt V, line	4, Part X, line 2, Part
	Return Reference		Ex	planation		
See A	Addıtıonal Data Table					

Page **4**

Schedule D (Form 990) 2018	Page 5
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software ID:

Software Version:

EIN: 36-2171729

Name: Easter Seals Inc

Supplemental Information

Return Reference	Explanation	
Part X, Line 2	Easter Seals, Inc. is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law, except for taxes pertaining to unrelated business income, if any. The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, Easter Seals, Inc. may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, base don the technical merits of the position. Examples of tax positions include the tax-exemp tistatus of Easter Seals, Inc. and various positions related to the potential sources of unrelated business taxable income (UBTI). There were no unrecognized tax benefits identified or recorded as liabilities for the reporting periods presented in these financial statements. Easter Seals, Inc. files Form 990 in the U.S. federal jurisdiction and the state of Illinois.	

efile GRAPHIC print - DO NOT PROCESS

SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

10

Total

As Filed Data -

DLN: 93493259008209

2018

OMB No 1545-0047

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

▶Go to www irs gov/Form990 for instructions and the latest information

Open to Public Inspection

Name of the organization **Employer identification number** Easter Seals Inc 36-2171729 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply ✓ Mail solicitations ✓ Solicitation of non-government grants ✓ Internet and email solicitations ✓ Solicitation of government grants Phone solicitations Special fundraising events ✓ In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☑ Yes ☐ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (i) Name and address of (ii) Activity (iii) Did (iv) Gross receipts (vi) Amount paid to (v) Amount paid to fundraiser have individual from activity (or retained by) (or retained by) custody or or entity (fundraiser) fundraiser listed in organization control of col (i) contributions? Yes No Print RR Donnelley Production/Fundraising 7810 Solution Center No 10,372,881 9,043,488 1,329,393 Chicago, IL 60677 Fundraising Consultant, Infoaroup lLıst PO Box 3243 Management/Brokerage, No 8,188,763 120,000 8,068,763 Mail Prod Omaha, NE 68103 Fundraising Infocision Management Corp PO Box 932441 No 583,430 382,096 201,334 Cleveland, OH 44193 Fundraising Consultant Blackbaud PO Box 930256 0 513,878 No -513,878 Atlanta, GA 31193 Marketing/Fundraising Support Task Force Partners Consultant 108th St Apt D14 Νo 0 95,200 -95,200 Forest Hills, NY 11375 8 9

List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or

AL, AK, CA, CO, CT, DC, FL, GA, HI, IL, IN, KS, KY, LA, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WA, WV, WI, MO, NV

19,145,074

Cat No 50083H

8,990,412

10,154,662

Sche	dule G (Form 990 or 990-EZ) 2018					F	age 3
11	Does the organization conduct gaming	activities with nonmembe	ers?		□Yes	□No	
12	Is the organization a grantor, beneficial formed to administer charitable gaming		a member of a partnership or other entity		□Yes	_	
13	Indicate the percentage of gaming acti	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the per	son who prepares the org	janization's gaming/special events books and re	cords			
	Name •						
	Address >						
15a	Does the organization have a contract revenue?	with a third party from w	hom the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming ramount of gaming revenue retained by		rganization 🕨 \$ and th	ie			
С	If "Yes," enter name and address of the	e third party					
	Name ►						
	Address ►						
16	Gaming manager information						
	Name ▶						
	Gaming manager compensation ► \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
	•	e law to make charitable	distributions from the gaming proceeds to		□Yes	□ N -	
b		red under state law distri	buted to other exempt organizations or spent		∟ Yes	□ No	
	in the organization's own exempt activ						
Pai			ations required by Part I, line 2b, columniplicable. Also provide any additional infor				 5.
	Return Reference		Explanation				
Sche	dule G, Part I, Line 2b, Column (v)	impact of these consulting in fundraising results of a	ers such as Blackbaud, Easterseals did not list ig relationships is not seen in revenue directly b our affiliates across the country Each of these seals fundraising initiatives impacting affiliates	back to busines	headquarte s partners	ers, but ra	

Schedule G (Form 990 or 990-EZ) 2018

DLN: 93493259008209 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasurv Internal Revenue Service Name of the organization Employer identification number Easter Seals Inc 36-2171729 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (1) See Additional Data (2) (4)(5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

Page 2

Schedule I (Form 990) 2018

(4) (5)

Schedule I (Form 990) 2018

(6)

(7)

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part IV

Explanation

Return Reference Part I, Line 2

Easterseals monitors the various grants provided to subrecipients through the use of financial and non-financial measures. For example, each subrecipient must submit its Form 990 and audited financial statements to ensure solvency and that basic financial thresholds are met For non-financial measures, Easterseals has multiple interactions with subrecipients throughout the year to monitor performance and to make recommendations for incorporating best practices into subrecipients'

operations

Additional Data

601 E Street NW Washington, DC 20049 Easter Seals Oregon

5757 SW Macadam Avenue Portland, OR 97239

Software ID: Software Version:

93-0386885

EIN: 36-2171729 Name: Easter Seals Inc.

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

organization	(-,	ıf applicable	grant	cash	(book, FMV, appraisal,	
or government				assistance	other)	

(e) Amount of non-	(f) Method of valua
cash	(book, FMV, apprais
assistance	other)

(g) Description of non-cash assistance

(h) Purpose of grant or assistance

Disability Services

Disability Services

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash ation

4,591,419

AARP Foundation 52-0794300 501(c)(3) 4,977,966

501(c)(3)

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 22-1508591 501(c)(3) 2.754.700 Disability Services Easter Seals New Jersev 25 Kennedy Boulevard Suite 600

25 Kennedy Boulevard Suite
600
East Brunswick, NJ 08816

Easter Seals New York 13-5596808 501(c)(3) 2,385,354

40 W 37th Street Suite 503 New York, NY 10018

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Easter Seals-Goodwill Northern 81-0232125 501(c)(3) 1.962.531 Disability Services Rocky Mountain 425 1st Avenue N Great Falls, MT 59401

1.274.381

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Goodwill Easter Seals Miami

660 S Main Street Dayton, OH 45402

Valley

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Faster Seals Central Alabama 23-7070631 501(c)(3) 998.264 Disability Services 2125 E South Boulevard Montgomery, AL 36116

Goodwill Easter Seals of the 63-0363472 501(c)(3) 735.597 Disability Services Gulf Coast

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2448 Gordon Smith Drive

Mobile, AL 36617

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Faster Seals Colorado 84-0412575 501(c)(3) 722.546 Disability Services

5755 West Alameda Avenue Lakewood, CO 80226		(-)(-)	. , 5		
Easter Seals Metropolitan Chicago	36-2169153	501(c)(3)	350,001		Disability Services

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1939 W 13th Street Suite 300

Chicago, IL 60608

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 94-3068149 501(c)(3) 203.875 Disability Services Easter Seals Southern California 1570 F 17th Street

Santa Ana, CA 92705

Hartford, CT 06112

Faster Seals Blake Foundation 06-0653197 501(c)(3) 185.628 Disability Services 120 Holcomb Street

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Faster Seals New Hampshire 02-0272825 501(c)(3) 169.982 Disability Services

555 Auburn Street Manchester, NH 03103		(/(/	,		
Easter Seals Serving DC MD VA Inc	53-0212296	501(c)(3)	138,083		Disability Services

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1420 Spring Street

Silver Spring, MD 20910

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Easter Seals Southwest Human 86-0407179 501(c)(3) 123.296 Disability Services Development 2850 N 24th Street

119.348

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Phoenix, AZ 85008

Easter Seals Delaware &

Maryland's Eastern Shore 61 Corporate Circle New Castle, DE 19720

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 04-2103867 501(c)(3) 96.557 Disability Services Easter Seals Massachusetts 484 Main Street Worcester, MA 01608 23-1352293 501(c)(3) 94,481 Disability Services

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Faster Seals Southeastern Pennsylvania 3975 Conshohocken Avenue

Philadelphia, PA 19131

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 36-2476388 501(c)(3) 85.005 Disability Services Easter Seals DuPage & Fox Valley 830 S Addison Avenue

72,302

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Villa Park, IL 60181

31-0873433

Faster Seals TriState

2901 Gilbert Avenue Cincinnati, OH 45206

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Easter Seals Greater Houston 74-1238418 501(c)(3) 69.050 Disability Services 4500 Bissonnet Suite 340 Bellaire, TX 77401

61.250

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

4500 Bissonnet Suite 34 Bellaire, TX 77401 Easterseals Southeast Wisconsin

2222 S 114th Street West Allis, WI 53227

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Easter Seals UCP North 56-0670676 501(c)(3) 56,269 Disability Services

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

210E

Seattle, WA 98119

Easter Seals Washington 200 W Mercer Street Suite	91-0575956	501(c)(3)	56,126		Disability Services
Carolina & Virginia Inc 5171 Glenwood Avenue Suite 400 Raleigh, NC 27612					

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 59-0637848 501(c)(3) 54.757 Disability Services Easter Seals Florida 520 N Semoran Boulevard Suite 280 Orlando, FL 32807

50.446

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals Michigan

2399 E Walton Boulevard Auburn Hills, MI 48326

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Easter Seals Tennessee 62-0504893 501(c)(3) 49.572 Disability Services 750 Old Hickory Boulevard Suite

2-260	
Brentwood, TN	37027
Easter Seals W	
Central Pennsy	Ivania

2525 Railroad Street Pittsburgh, PA 15222 25-0965215

501(c)(3) 39,203

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 48-0543745 501(c)(3) 37.929 Disability Services Easter Seals Capper Foundation 3500 SW 10th Avenue Topeka, KS 66604

37.921

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals North Georgia

Atlanta, GA 30319

550

53 Perimeter Center East Suite

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Easter Seals Joliet Region Inc 36-2300706 501(c)(3) 36,793 Disability Services 212 Barney Drive Joliet, IL 60435

36,410

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals North Texas

1424 Hemphill Street Fort Worth, TX 76104

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Goodwill Easter Seals 41-0706171 501(c)(3) 33.163 Disability Services Minnesota

32.583

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

553 Fairview Avenue North St Paul, MN 55104

1475 NW 14th Avenue Miami, FL 33125

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Easter Seals Midwest 43-0827160 501(c)(3) 29.060 Disability Services 13545 Barrett Parkway Suite 300 Ballwin, MO 63021

28.798

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals Capital Region &

Eastern Connecticut 100 Deerfield Road Windsor, CT 06095

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Faster Seals Towa 42-0707100 501(c)(3) 28.413 Disability Services PO Box 5168

27,900

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Des Moines, IA 50305

Easter Seals Arkansas

3920 Woodland Heights Road Little Rock, AR 72212

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 23-2823542 501(c)(3) 27.744 Disability Services Easter Seals Eastern Pennsylvania 1501 Lehigh Street Suite 201

26.276

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Allentown, PA 18103

Faster Seals Rhode Island

633 3rd Avenue 6th Floor New York, NY 10017

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 58-1919206 501(c)(3) 25,429 Disability Services Easter Seals West Georgia Inc PO Box 1690 Fortson, GA 31808

24,107

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals of Central Illinois

507 E Armstrong Avenue Peoria, IL 61603

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Easter Seals Central and 31-4379471 501(c)(3) 22.428 Disability Services Southeast Ohio Inc 3830 Trueman Court

21.630

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Hilliard, OH 43026 Faster Seals Northern Ohio

2173 N Ridge Road Suite G Lorain, OH 44055

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Easter Seals of Mahoning 34-6004377 501(c)(3) 21.477 Disability Services Trumbull and Columbiana

Services

Counties 299 Edwards Street Youngstown, OH 44502					
Easter Seals Crossroads	35-0869058	501(c)(3)	18,064		Disability 9

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Rehabilitation Center 4740 Kingsway Drive

Indianapolis, IN 46205

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Easter Seals Foundation 26-1207337 501(c)(3) 17.238 Disability Services 141 W Jackson Boulevard Suitel 1400A 1400A

16,556

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

06-0669111

Chicago, IL 60604

120 Holcomb Street Hartford, CT 06112

Easter Seals of Oak Hill

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Easter Seals Southwestern 35-0909982 501(c)(3) 16.170 Disability Services Indiana 3701 Bellemeade Avenue

15.881

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Evansville, IN 47714

Easter Seals Louisiana

2000

1010 Common Street Suite

New Orleans, LA 70112

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 59-0722785 501(c)(3) 15.791 Disability Services Easter Seals Northeast Central Florida Inc

PO Box 9117 Daytona Beach, FL 32120 Disability Services

Easter Seals Southern Georgia 58-1915733 501(c)(3) 14.299 1906 Palmyra Road

Albany, GA 31701

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Easter Seals Superior 94-1279800 501(c)(3) 10.672 Disability Services California 3205 Hurley Way Sacremento, CA 95864

10.236

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals Rio Grande Valley

Texas PO Box 489 McAllen, TX 78505

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 36-3038628 501(c)(19) 10.000 VFW Post 1493 Veterans Assistance 22057 Pfeiffer Road

22057 Pfeiffer Road
Frankfort, IL 60423

Easter Seals Bay Area 94-3120231 501(c)(3) 7,141

Disability Services 250

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Pleasant Hill, CA 94523

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Faster Seals Nevada 94-2815686 501(c)(3) 6.937 Disability Services 6200 W Oakey Boulevard Las Vegas, NV 89146

6.271

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Easter Seals Central Texas

8505 Cross Park Drive Austin, TX 78754

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 45-2546652 501(c)(3) 5.000 Disability Services The ARC of El Paso PO Box 221543

PO Box 221543
El Paso, TX 79913

The Jewish Community Center 13-3490745 501(c)(3) 5,000

Disability Services

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

334 Amsterdam Avenue New York, NY 10023

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 501(c)(3) 5.000 Tierra Del Sol Foundation 95-2671260 Disability Services

9919 Sunland Boulevard Sunland, CA 91040

efil	efile GRAPHIC print - DO NOT PROCESS As Filed Data - DLN: 93493259							
Sch	nedule J	Co	ompensati	ion Information	00	1B No	1545-0	0047
(Fori	m 990)		Compensa anization answ	rustees, Key Employees, and Hig ated Employees rered "Yes" on Form 990, Part IV to Form 990.	hest , line 23.	20	18	3
•	tment of the Treasury	► Go to <u>www.irs.go</u>		instructions and the latest infor	mation.		to Pul	
	al Revenue Service ne of the organiza	lation			Employer identificat		ectio ımber	
East	ter Seals Inc				36-2171729			
Pa	rt I Questi	ons Regarding Compensa	tion		00 22/ 2/ 2/			
							Yes	No
1a				the following to or for a person liste y relevant information regarding the				
		s or charter travel		Housing allowance or residence for	•			
	_	companions	님	Payments for business use of perso				
		nification and gross-up payment	s L	Health or social club dues or initiati				
	☐ Discretion	nary spending account		Personal services (e g , maid, chau	rreur, cner)			
b		xes in line 1a are checked, did th all of the expenses described abo		ollow a written policy regarding payn iplete Part III to explain	nent or reimbursement	1b		
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2		
	directors, truste	es, officers, including the CEO/E	xecutive Director	r, regarding the items checked in line	e Ia.			
3	organization's C	EO/Executive Director Check al	I that apply Dor	d to establish the compensation of t not check any boxes for methods CEO/Executive Director, but explain				
	✓ Compensa	ation committee		Written employment contract				
	_ '	ent compensation consultant	▽	Compensation survey or study				
	✓ Form 990	of other organizations	\checkmark	Approval by the board or compensa	ition committee			
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a			
а	Receive a sever	ance payment or change-of-con	trol payment?			4a		No
b		r receive payment from, a suppl		ified retirement plan?		4b		No
С	Participate in, o	r receive payment from, an equi	ty-based comper	nsation arrangement?		4c		No
	If "Yes" to any o	of lines 4a-c, list the persons and	d provide the app	olicable amounts for each item in Par	t III			
	Only 501(c)(3), 501(c)(4), and 501(c)(29)	organizations	must complete lines 5-9.				
5		ed on Form 990, Part VII, Sectio ontingent on the revenues of		the organization pay or accrue any				
а	The organization	n?				5a		No
b	Any related orga					5b		No
	•	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Sectio ontingent on the net earnings of		the organization pay or accrue any				
а	The organization					6 a		No
b	Any related orga					6b		No
-	·	6a or 6b, describe in Part III	m A loss 4. 111	LL	ن			
7		ed on Form 990, Part VII, Sectio escribed in lines 5 and 6? If "Yes		the organization provide any nonfixe rt III	α	7	Yes	
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8		No
9	If "Yes" on line 5 53 4958-6(c)?	8, did the organization also follo	w the rebuttable	presumption procedure described in	Regulations section	9		
For I	Panerwork Redu	iction Act Notice, see the Ins	tructions for Fo	orm 990. Cat No !	50053T Schedule J	(Form	990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of colu	.mns (B	رر)(۱)-(۱۱۱) for each listed in	ndividual must equal the to	otal amount of Form 990,	Part VII, Section A, line	1a, applicable column (D)) and (E) amounts for the	ıt ındıvıdual
(A) Name and Title		(i) Base compensation	n of W-2 and/or 1099-MIS (ii) Bonus & incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1 Angela Williams President & CEO	(i)	397,395	25,860	0	0	11,107	434,362	0
	(ii)	0	0	0	0	0	0	0
2 Julie Hubbard Sr VP of Finance	(i)		18,000	0	0	948	198,228	0
	(ii)		0	0	0	0	0	0
3 Sharon L Watson Asst VP of Corporate	(i)		0	0	0	7,624	163,528	0
Strategy	(ii)	0	0	0	0	0	0	0
4 Thomas C Davies Sr Director of IT	(i)		0	0	0	15,362	161,272	0
	(ii)	0	0	0	0	0	0	0
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Page 3 (Form 990) 2018										
Part III Supplemental Information										
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information										
Return Reference Explanation										
Part I, Line 7	Julie Hubbard received a bonus during 2018 which is reported as taxable income on her W-2. The bonus was determined by the board and approval was subject to									

their discretion

2018 Schedule 1

efile GRAPH	DLN:	DLN: 93493259008209				
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specific Form 990 or 990-EZ or to provide any additional into Attach to Form 990 or 990-EZ.	ic questions on formation.	OMB No 1545-0047 2018 Open to Public Inspection			
Name l Bftherofg Easter Seals Inc	ৰ্মাহation	Employer identi	fication number			
Return Reference	e O, Supplemental Information Explanation					
Form 990, Part VI, Section A, line 4	Easterseals, Inc updated its bylaws on October 18, 2018 to incorporate the folloges - Not less than 15 and not more than 21 voting board members - Self-perpe board elects its own successors) - Officer Terms 2 years instead of 1 year - Chai point at least 1 non-national board member volunteer from affiliates to serve on ard committee except the Executive Committee - The National Board shall includ Affiliate CEOs of member affiliates as voting national board members Affiliate CI nly serve one 3-year term except ALC Chair who will serve consistent with their Affiliate CEOs cannot serve as board officers - Elimination of the House of es and its current duties transferred to the national board - Transfer of House Not g Committee Functions to the Board	tuating (the r must a every bo e three (3) EOs may o ALC Chaır Delegat				

Return Explanation

Form 990,
Part VI,
Section A,
Inc. Shall consist of two (2) classes. Affiliates and Provisional Affiliates. Both classes shall have the right to vote, acting through their duly disciplanted delegates to the National House, except the right of a Provisional Affiliate to vote may be restricted or denied as provided in the by-laws.

Return Explanation
Reference

Form 990,
Part VI,
Section A,
Inne 7a

The members of the organization, acting through their duly designated delegates to the Nat ional House, have the right to nominate and elect certain Easter Seals, Inc. directors

Return Explanation

Form 990,
Part VI,
Section A,
Inne 7b

The members of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization, acting through their duly designated delegates to the Nat
representation of the organization eturn Explanation
Reference

Form 990,
Part VI,
Section B,
Inne 11b

The Form 990 was provided to the audit committee prior to the final submission. The audit committee, per its charter, is granted authority by the Board to review the Form 990. Additionally, all board members were provided an electronic copy of the Form 990, including all supplemental schedules, prior to its filing with the IRS

Explanation Return Reference Form 990. 1) Conflict of interest forms were sent out and completed by board members and employees f

or this year. The Conflict of interest policy and forms for volunteers and staff have been Part VI. Section B. recently reviewed by legal counsel to ensure they are consistent with all appropriate req line 12c

990 Schedule O, Supplemental Information

any potential issues are resolved

uirements and regulations 2) All conflict of interest forms completed by board members an d staff are reviewed by Human Resources to determine if any potential conflicts exist and

Return Reference

Torm 990, The Executive Evaluation and Compensation Committee evaluates the performance and reviews

es

Part VI,
Section B,
line 15

and establishes the compensation of the President and Chief Executive Officer of Eastersea
Is The Committee also reviews compensation of key executive team members. Comparable compensation data, prepared by several outside sources, is shared with the Committee to assist them in their decision-making. The Committee's decisions are formally documented in minut.

Return

line 19

Reference	
Form 990, Part VI,	Easterseals, upon request, will provide copies of any of the following documents to the ge neral public for the same period of disclosure as set forth in IRC section 6104(d) 1) For
Section C,	m 1023, 2) Form 990, 3) Form 990-T, 4) governing documents, 5) conflict of interest policy

, and 6) financial statements Additionally, the prior three years of Forms 990 and the fi

nancial statements are available on the Easterseals website (www easterseals com)

Explanation

xpenses 5,000

Return

Reference	Explanation
Form 990, Part IX, line 11g	Other Professional Fees Program service expenses 2,702,189 Management and general expenses 203,936 Fundraising expenses 434,036 Total expenses 3,340,161 Demonstration Programs Program service expenses 474,561 Management and general expenses 35,815 Fundraising expenses 76,225 Total expenses 586,601 SCSEP Chicago Participant Payments Program service expenses 1,104,690 Management and general expenses 83,371 Fundraising expenses 177,439 Total expenses 1,365,500 Training Services & Seminars Program service expenses 1,938 M anagement and general expenses 146 Fundraising expenses 311 Total expenses 2,395 Transp ortation Services Program service expenses 672,776 Management and general expenses 50,77 5 Fundraising expenses 108,063 Total expenses 831,614 Management Advisory Program service expenses 4,045 Management and general expenses 305 Fundraising expenses 650 Total e

Explanation

Return Explanation
Reference

Form 990,	Pension liability adjustments other than net periodic benefit cost 249,085. Change in valu
	e of split interest agreements -302,570 Market Adjustment to Prior Awards 203,894
_	

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

DLN: 93493259008209 OMB No 1545-0047

> Open to Public Inspection

Employer identification number

Mame, address, and EIV (if applicable) of disregarded entity Primary activity Legal domici (state of foreign country) Total income End of year assets Oriented controlling childry	Edster Sedis Inc							36-2	171729			
Part II Identification of Related Tax-Exempt Organizations Complete If the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (b) (c) (c) (d) (e) (f) (f) (f) (f) (f) (f) (f) (f) (f) (f	Part I Identification of Disregarded Entities Complete	ıf the organizat	ion answe	red "Yes	" on Form	990, Part	IV, line 3	3.				
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(1) Easter Seals Foundation 141 W Jackson Blvd Suite 1400A Chicago, IL 60604 Yes No Yes No Yes Variable Supports Easter Seals, IL 501(c)(3) Line 12a, I Easter Seals Inc Yes Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, Inc Variable Supports Easter Seals, I	(a)	(b)		Legal don	ncile (state	(d) Exempt Cod	e section	Public c	harity status	Direct controlling	Section (13)	on 512(b controlle
Chicago, IL 60604 26-1207337			er Seals,		IL	501(c)(3)		Line 12a,	I	Easter Seals Inc		
	Chicago, IL 60604 26-1207337											1
											+	
	_											
For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50135Y Schedule R (Form 990) 2018												2012

(a) Name, address, and E related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	Predom Income(re unrela excluded tax un sections	inant Selated, tot ted, d from ader 512-	(f) Share of tal income	(g) Share of end-of-year assets	(h Dispropi allocat	rtionate	(1) Code V-UBI amount in bo 20 of Schedule K-: (Form 1065)	Gene mana part	aging	(k) Percentag ownership
						· ·			Yes	No		Yes	No	
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					+			1				_		
Part IV Identification of Related Or because it had one or more rel	ated organizations treated as	s a corporation	on or tru	st during th	ie tax ye	ar.		vered "Yes	" on Fo	orm 99	90, Part IV	, line	34	
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Schedule R (Form 990) 2018		F	Page 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		1	
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	. 1	a	No
b Gift, grant, or capital contribution to related organization(s)	. 11	b Yes	;
c Gift, grant, or capital contribution from related organization(s)	. 10	c Yes	;
d Loans or loan guarantees to or for related organization(s)	. 10	d	No
e Loans or loan guarantees by related organization(s)	10	e	No
f Dividends from related organization(s)	1.	f	No
g Sale of assets to related organization(s)	19	g 	No
h Purchase of assets from related organization(s)	11	h	No
i Exchange of assets with related organization(s)	1	i	No
j Lease of facilities, equipment, or other assets to related organization(s)	1	j	No
k Lease of facilities, equipment, or other assets from related organization(s)	11	k	No
I Performance of services or membership or fundraising solicitations for related organization(s)	1	1	No
m Performance of services or membership or fundraising solicitations by related organization(s)	11	m	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1	n	No
o Sharing of paid employees with related organization(s)	16	o Yes	
p Reimbursement paid to related organization(s) for expenses	. 1	p	No
q Reimbursement paid by related organization(s) for expenses	<u> </u>	4	No
r Other transfer of cash or property to related organization(s)	. 1	r	No
s Other transfer of cash or property from related organization(s)	 	s	No

l Performance of services or membership or fundraising solicitations for related organization(s)				11	No
f m Performance of services or membership or fundraising solicitations by related organization(s)				1m	No
f n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	No
o Sharing of paid employees with related organization(s)				1o Yes	
p Reimbursement paid to related organization(s) for expenses				1p	No
q Reimbursement paid by related organization(s) for expenses				1q	No
r Other transfer of cash or property to related organization(s)				1r	No
${f s}$ Other transfer of cash or property from related organization(s)				1s	No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line	, including covered r	elationships and trai	nsaction thresholds		
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining am	ount involve	d
(1)Easter Seals Foundation	В	17,238	Cash		
(2)Easter Seals Foundation	С	4,876	Cash		

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	domicile	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)		(e) e all partners section 501(c)(3) ganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
	ı									Schedul	e R (Form	199	0) 2018

