DLN: 93493315020309 OMB No. 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable SOCIETY FÖR HUMAN RESOURCE MANAGEMENT □ Address change 34-0948453 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 1800 DUKE STREET ☐ Amended return ☐ Application pending (703) 548-3440 City or town, state or province, country, and ZIP or foreign postal code ALEXANDRIA, VA  $\,$  223143499 G Gross receipts \$ 209,837,188 Name and address of principal officer H(a) Is this a group return for JOHNNY C TAYLOR JR ☐Yes **☑**No subordinates? 1800 DUKE STREET H(b) Are all subordinates ALEXANDRIA, VA 223143499 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 4947(a)(1) or 501(c) ( 6 ) **◄** (insert no ) If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW SHRM ORG L Year of formation 1949 M State of legal domicile Summary 1 Briefly describe the organization's mission or most significant activities SHRM'S MISSION IS TO SERVE THE NEEDS OF HUMAN RESOURCE PROFESSIONALS Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 13 4 12 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 505 **6** Total number of volunteers (estimate if necessary) . . . . 6 17,034 Total unrelated business revenue from Part VIII, column (C), line 12 7a 9,401,465 **b** Net unrelated business taxable income from Form 990-T, line 34 1,911,942 **Current Year Prior Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenua 106,881,923 121,739,878 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 8,363,190 6,998,242 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 15,811,881 16,966,777 131,056,994 145,704,897 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 2,330,289 3,002,005 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 56,271,783 53,932,132 Expenses **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 69,449,229 74,668,614 128,051,301 131,602,751 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 3,005,693 14,102,146 Net Assets or Fund Balances Beginning of Current Year End of Year 215,497,225 216,438,006 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 93,257,126 84,082,019 22 Net assets or fund balances Subtract line 21 from line 20 . 123,180,880 131,415,206 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign Here MARY MOHNEY TREASURER/CFO Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2019-11-11 P00639053 Paid self-employed Firm's name ► MARCUM LLP Firm's EIN ► 11-1986323 Preparer Use Only Firm's address ► 1899 L STREET NW SUITE 850 Phone no (202) 227-4000 WASHINGTON, DC 20036 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

| Form | 990 (2018)            |                                 |                                       |   | Page <b>2</b>        |
|------|-----------------------|---------------------------------|---------------------------------------|---|----------------------|
| Pa   | rt III Statement      | t of Program Service Ac         | complishments                         |   |                      |
| -    | Check if Sch          | edule O contains a response o   | r note to any line in this Part III . |   | 🗹                    |
| 1    | Briefly describe the  | organization's mission          |                                       |   |                      |
| SHR  | 1 EMPOWERS PEOPLE     | AND WORKPLACES BY ADVAI         | NCING HR PRACTICES AND BY MA          | AXIMIZING HUMAN POTENTIAL   |                      |
| 2    | -                     | , , ,                           | gram services during the year wh      |   |                      |
|      | the prior Form 990    |                                 | ☑ Yes ☐ No                            |   |                      |
|      | ,                     | ese new services on Schedule    |                                       |   |                      |
| 3    | Did the organization  | n cease conducting, or make si  | gnificant changes in how it condu     | icts, any program   |                      |
|      | services?             |                                 |                                       |   | 🗌 Yes 🗹 No           |
|      | If "Yes," describe th | ese changes on Schedule O       |                                       |   |                      |
| 4    | Section 501(c)(3) a   |                                 | required to report the amount o       | largest program services, as measi<br>f grants and allocations to others, |                      |
| 4a   | (Code                 | ) (Expenses \$                  | including grants of \$                | ) (Revenue \$   | )                    |
|      | See Additional Data   |                                 |                                       |   |                      |
| 4b   | (Code                 | ) (Expenses \$                  | including grants of \$                | ) (Revenue \$   | )                    |
|      | See Additional Data   |                                 |                                       |   |                      |
| 4c   | (Code                 | ) (Expenses \$                  | including grants of \$                | ) (Revenue \$   | )                    |
|      | See Additional Data   |                                 |                                       |   |                      |
| 4d   | Other program serv    | rices (Describe in Schedule O ) |                                       |   |                      |
|      | (Expenses \$          | ıncludıng                       | grants of \$                          | ) (Revenue \$   | )                    |
| 4e   | Total program ser     | rvice expenses ▶                |                                       |   |                      |
|      |                       |                                 |                                       |   | Form <b>990</b> (201 |

| Form | 990 (2018)  |     |     | Page <b>3</b> |
|------|---|-----|-----|---------------|
| Pa   | tIV Checklist of Required Schedules   |     |     |               |
|      |   |     | Yes | No            |
| 1    | Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete Schedule $A$   | 1   |     | No            |
| 2    | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?   | 2   |     | No            |
| 3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No            |
| 4    | Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II  | 4   |     |               |
| 5    | Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $                     | 5   | Yes |               |
| 6    | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I                                       | 6   |     | No            |
| 7    | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II  | 7   |     | No            |
| 8    | Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III  | 8   |     | No            |
| 9    | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9   |     | No            |
| 10   | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 2  | 10  |     | No            |
| 11   | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or $X$ as applicable   |     |     |               |
|      | Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI  | 11a | Yes |               |
| b    | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b |     | No            |
|      | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2   | 11c |     | No            |
|      | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2  | 11d |     | No            |
| е    | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏   | 11e | Yes |               |
| f    | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f | Yes |               |
| 12a  | Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2   | 12a |     | No            |
|      | Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b | Yes |               |
| 13   | Is the organization a school described in section $170(b)(1)(A)(II)$ ? If "Yes," complete Schedule E  | 13  |     | No            |
| 14a  | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a | Yes |               |
| b    | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,   |     |     |               |

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . . . . . . . . .

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

Νo

No

Nο

Form 990 (2018)

20b

21

22

19

21

22

Part V

| -orm | 990 (2018)  |            |                   | Page 4 |
|------|---|------------|-------------------|--------|
| Pai  | Checklist of Required Schedules (continued)   |            |                   |        |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   | 23         | <b>Yes</b><br>Yes | No     |
| 24a  | Schedule J  |            |                   |        |
| h    | the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a   | 24a        |                   | No     |
|      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year   | 24b        |                   |        |
|      | to defease any tax-exempt bonds?  | 24c<br>24d |                   |        |
|      | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a        |                   |        |
| b    | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I                                      | 25b        |                   |        |
| 26   | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II                                 | 26         |                   | No     |
| 27   | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27         |                   | No     |
| 28   | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)  |            |                   |        |
| а    | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,  Part IV  | 28a        |                   | No     |
| b    | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b        |                   | No     |
| С    | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>   | 28c        |                   | No     |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29         |                   | No     |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M </i>  | 30         |                   | No     |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .  | 31         |                   | No     |
|      | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32         |                   | No     |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33         |                   | No     |
| 34   | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  | 34         | Yes               |        |
| 35a  | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a        | Yes               |        |
| b    | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b        | Yes               |        |
| 36   | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>  | 36         |                   |        |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37         |                   | No     |
| 38   | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O   | 38         | Yes               |        |

Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

**b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

Check if Schedule O contains a response or note to any line in this Part V .

 ${f c}$  Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 

 $\overline{\mathbf{V}}$ 

No

Yes

426

0

1a

1b

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

Nο

Form **990** (2018)

10a

10b

11a

11b

12b

13b

13c

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . .

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

**b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

| orm | 990 (2018)   |         |   |          |    |  |     | Page <b>6</b> |  |  |
|-----|--|---------|---|----------|----|--|-----|---------------|--|--|
| Pai | <b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "No" 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI |         |   |          |    |  |     |               |  |  |
| Se  | ction A. Governing Body and Management   | •       |   | <u> </u> | •  |  | • • |               |  |  |
|     |  |         |   |          |    |  | Yes | No            |  |  |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year  | 1a      |   |          | 13 |  |     |               |  |  |
|     | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O   |         |   |          |    |  |     |               |  |  |
| b   | Enter the number of voting members included in line 1a, above, who are independent   | 1b      |   |          | 12 |  |     |               |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a busine officer, director, trustee, or key employee?  | ther    | 2 |          | No |  |     |               |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by  | rvision | 3 |          | No |  |     |               |  |  |

|    | similar committee, explain in Schedule O  |         |          |                   |          |     |    |
|----|---|---------|----------|-------------------|----------|-----|----|
| b  | Enter the number of voting members included in line 1a, above, who are independent  | 1b      |          | 12                | 2        |     |    |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a busine officer, director, trustee, or key employee?                                       |         |          |                   | 2        |     | No |
| 3  | Did the organization delegate control over management duties customarily performed by of officers, directors or trustees, or key employees to a management company or other i |         |          | direct supervisio | <b>3</b> |     | No |
| 4  | Did the organization make any significant changes to its governing documents since the  | prior F | orm 99   | 0 was filed? .    | 4        | Yes |    |
| 5  | Did the organization become aware during the year of a significant diversion of the organization  | nızatıo | n's asse | ts? .             | 5        |     | No |
| 6  | Did the organization have members or stockholders?  |         |          |                   | 6        | Yes |    |
| 7a | Did the organization have members, stockholders, or other persons who had the power members of the governing body?  |         |          |                   | 7a       | Yes |    |
| b  | Are any governance decisions of the organization reserved to (or subject to approval by) persons other than the governing body?   |         |          |                   | 7b       |     | No |
| 8  | $\operatorname{Did}$ the organization contemporaneously document the meetings held or written actions the following   | undert  | aken du  | ırıng the year by |          |     |    |
| а  | The governing body?   |         |          |                   | 8a       | Yes |    |

| 3                         | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •  | 3                        |                             | No |
|---------------------------|--|--------------------------|-----------------------------|----|
| 4                         | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .   | 4                        | Yes                         |    |
| 5                         | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5                        |                             | No |
| 6                         | Did the organization have members or stockholders?   | 6                        | Yes                         |    |
| 7a                        | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a                       | Yes                         |    |
| b                         | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | 7b                       |                             | No |
| 8                         | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |                          |                             |    |
| а                         | The governing body?  | <b>8</b> a               | Yes                         |    |
| b                         | Each committee with authority to act on behalf of the governing body?  | <b>8</b> b               | Yes                         |    |
| 9                         | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9                        |                             | No |
| Se                        | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue   | e Code                   | e.)                         |    |
|                           |  |                          | 1                           |    |
|                           |  |                          | Yes                         | No |
| 10a                       | Did the organization have local chapters, branches, or affiliates?   | 10a                      | Yes<br>Yes                  | No |
|                           | Did the organization have local chapters, branches, or affiliates?   | 10a<br>10b               |                             | No |
| b                         | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the  | 10b                      | Yes                         | No |
| b<br>11a                  | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  |                          | Yes                         | No |
| b<br>11a<br>b             | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  | 10b<br>11a               | Yes<br>Yes<br>Yes           | No |
| b<br>11a<br>b<br>12a      | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13   | 10b                      | Yes                         | No |
| b<br>11a<br>b<br>12a      | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  | 10b<br>11a               | Yes<br>Yes<br>Yes           | No |
| b<br>11a<br>b<br>12a<br>b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to   | 10b<br>11a<br>12a        | Yes Yes Yes Yes             | No |
| b<br>11a<br>b<br>12a<br>b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in   | 10b<br>11a<br>12a<br>12b | Yes Yes Yes Yes Yes         | No |
| b<br>11a<br>b<br>12a<br>b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  | 10b<br>11a<br>12a<br>12b | Yes Yes Yes Yes Yes Yes Yes | No |
| b 11a b 12a b c           | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy? | 10b 11a 12a 12b 12c 13   | Yes Yes Yes Yes Yes Yes Yes | No |

|     | members of the governing body?   | 7a         | Yes |    |
|-----|--|------------|-----|----|
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | <b>7</b> b |     | No |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |            |     |    |
| а   | The governing body?  | 8a         | Yes |    |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b         | Yes |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9          |     | No |
| Se  | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue   | e Code     | ∍.) |    |
|     |  |            | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates?   | 10a        | Yes |    |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | 10b        | Yes |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a        | Yes |    |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |            |     |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a        | Yes |    |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b        | Yes |    |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c        | Yes |    |
| 13  | Did the organization have a written whistleblower policy?  | 13         | Yes |    |
| 14  | Did the organization have a written document retention and destruction policy?   | 14         | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |            |     |    |
| а   | The organization's CEO, Executive Director, or top management official   | 15a        | Yes |    |
| b   | Other officers or key employees of the organization  | 15b        | Yes |    |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |            |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a        | '   | No |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?   | 16b        |     |    |
| Se  | ction C. Disclosure  |            |     | I  |
| 17  | List the States with which a copy of this Form 990 is required to be filed▶  CA  |            |     |    |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply  Own website Another's website Upon request Other (explain in Schedule O) |            |     |    |
| 10  | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest  |            |     |    |

| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a | Yes           |                |
|-----|--|-----|---------------|----------------|
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |     |               |                |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a | Yes           |                |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b | Yes           |                |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c | Yes           |                |
| 13  | Did the organization have a written whistleblower policy?  | 13  | Yes           |                |
| 14  | Did the organization have a written document retention and destruction policy?   | 14  | Yes           |                |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                               |     |               |                |
| а   | The organization's CEO, Executive Director, or top management official   | 15a | Yes           |                |
| b   | Other officers or key employees of the organization  | 15b | Yes           |                |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |     |               |                |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a |               | No             |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt |     |               |                |
|     | status with respect to such arrangements?  | 16b |               |                |
| Se  | ction C. Disclosure  |     |               |                |
| 17  | List the States with which a copy of this Form 990 is required to be filed▶  CA  |     |               |                |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply                               |     |               |                |
|     | Own website $\square$ Another's website $\checkmark$ Upon request $\square$ Other (explain in Schedule O)  |     |               |                |
| 19  | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year   |     |               |                |
| 20  | State the name, address, and telephone number of the person who possesses the organization's books and records<br>MARY MOHNEY 1800 DUKE STREET ALEXANDRIA, VA 223143499 (703) 548-3440   |     |               |                |
|     |  | F   | orm <b>99</b> | <b>0</b> (2018 |

| 13  | Did the organization have a written whistleblower policy?  | 13  | Yes           |                 |
|-----|--|-----|---------------|-----------------|
| 14  | Did the organization have a written document retention and destruction policy?   | 14  | Yes           |                 |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |               |                 |
| а   | The organization's CEO, Executive Director, or top management official   | 15a | Yes           |                 |
| b   | Other officers or key employees of the organization  | 15b | Yes           |                 |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |     |               |                 |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a |               | No              |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b |               |                 |
| Se  | ction C. Disclosure  |     |               |                 |
| 17  | List the States with which a copy of this Form 990 is required to be filed▶  CA  |     |               |                 |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply   |     |               |                 |
|     | Own website Another's website 🗹 Upon request 🗌 Other (explain in Schedule O)   |     |               |                 |
| 19  | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year   |     |               |                 |
| 20  | State the name, address, and telephone number of the person who possesses the organization's books and records<br>MARY MOHNEY 1800 DUKE STREET ALEXANDRIA, VA 223143499 (703) 548-3440   |     |               |                 |
|     |  | F   | orm <b>99</b> | <b>0</b> (2018) |

| orm 990 (                      | 2018)  |  |                                   |                       |                       |                                 |                                 |        |  |  | Page <b>7</b>  |
|--------------------------------|--|--|-----------------------------------|-----------------------|-----------------------|---------------------------------|---------------------------------|--------|--|--|--|
| Part VII                       | Compensation of Officer and Independent Contra   |  | Truste                            | es,                   | Key                   | En                              | ıploy                           | ees    | , Highest Comp   | ensated Employ   | rees,  |
|                                | Check if Schedule O contains a   | response or no   | te to an                          | y line                | ın t                  | this                            | Part VI                         | ١.     |  |  | 🗆  |
| Section                        | A. Officers, Directors, Tru  | istees, Key E  | mploy                             | ees                   | , an                  | id H                            | lighe                           | st C   | Compensated En   | nployees   |  |
| ear<br>• List all<br>f compens | e this table for all persons require<br>of the organization's <b>current</b> of<br>ation Enter -0- in columns (D), ( | ficers, directors,<br>E), and (F) if no                | trustee                           | s (wl<br>nsatı        | neth<br>on v          | er ir<br>vas į                  | ndıvıdu<br>Daid                 | als (  | or organizations), re  | gardless of amount   | -  |
|                                | of the organization's <b>current</b> key   |  | •                                 |                       |                       |                                 |                                 |        |  |  |  |
| ho receive                     | organization's five <b>current</b> high<br>ad reportable compensation (Box<br>n and any related organizations        |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
| f reportabl                    | of the organization's <b>former</b> office<br>e compensation from the organiz  | ation and any r  | elated o                          | rganı                 | zatı                  | ons                             | •'                              |        |  | ·  | •  |
| rganızatıor                    | of the organization's <b>former dire</b><br>n, more than \$10,000 of reportab  | le compensation  | n from t                          | he or                 | gan                   | ızatı                           | on and                          | an     | y related organization   | ns   | 2  |
| ompensate                      | s in the following order individua<br>ed employees, and former such p  | ersons   | •                                 |                       |                       |                                 |                                 |        |  |  |  |
| _ Check                        | this box if neither the organizatio  | n nor any relate                                       | ed orgar                          | nzatio                | on c                  | omp                             | ensate                          | d ar   | ny current officer, di   | rector, or trustee   | Γ  |
|                                | <b>(A)</b><br>Name and Title   | (B) Average hours per week (list any hours for related |                                   | ne b                  | ox, ι<br>n of<br>or/t | t che<br>unles<br>ficer<br>rust | s pers<br>and a<br>ee)          | on     | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
|                                |  | organizations<br>below dotted<br>line)                 | Individual trustee<br>or director | Institutional Trustee | Officer               | key employee                    | Highest compensated<br>employee | Former | 2,1000 MISC)   | MISC)  | related<br>organizations   |
| See Addition                   | al Data Table  |  |                                   |                       |                       |                                 | Ŀ                               |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       |                       |                                 |                                 |        |  |  |  |
|                                |  |  |                                   |                       | l                     | 1                               |                                 | l      |  |  |  |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

|       | <b>(A)</b><br>Name and Title   | (B) Average hours per week (list any hours for related | than o   | one b  | ox, i<br>an of<br>tor/t | ot ch<br>unle<br>fficei<br>trust | neck mo<br>ess pers<br>er and a<br>tee) | rson<br>a | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (\) 2/1099-MISC | w-        | (F) Estimated amount of other compensation from the organization and |           |  |
|-------|--|--|--|--|-------------------------|----------------------------------|---|-----------|--|--|-----------|--|-----------|--|
|       |  | organizations<br>below dotted<br>line)                 | individual trustee<br>or director                | Institutional Trustee                            | Officer                 | key employee                     | Highest compensated<br>employee         | Former    | 2/1035-11436/  | 2/1033-1113-0  | ,         | relati<br>organiza   | ed        |  |
| See i | Addıtıonal Data Table  |  | <del>                                     </del> | +  | +                       | +                                | +-                                      | +         |  |  | +         |  |           |  |
|       |  | -  | <del>                                     </del> | +  | $\vdash$                | +                                | +                                       | +         |  |  | +         |  |           |  |
|       |  |  |  | <del>                                     </del> | $\vdash$                | +                                | +                                       | $\vdash$  |  |  | +         |  |           |  |
|       |  |  |  | +  | $\vdash$                |                                  | +                                       | $\vdash$  |  |  | $\top$    |  |           |  |
|       |  |  |  | <del>                                     </del> | $\vdash$                | $\dagger$                        | †                                       | $\dagger$ |  |  | $\top$    |  |           |  |
|       |  | 1  |  | <del>                                     </del> | <b>†</b>                | $\dagger$                        | +                                       | $\dagger$ |  |  | $\dagger$ |  |           |  |
|       |  | 1  |  |  | $\dagger$               | $\dagger$                        | 1                                       | T         |  |  | $\top$    |  |           |  |
|       |  |  |  | T  | $\vdash$                | $\vdash$                         | †                                       | $\vdash$  |  |  | $\top$    |  |           |  |
|       |  |  |  | <u> </u>   | $\vdash$                | $\vdash$                         | †                                       | $\vdash$  |  |  | $\top$    |  |           |  |
|       |  |  |  | <u> </u>   | $\vdash$                |                                  | †                                       | <u> </u>  |  |  | $\top$    |  |           |  |
|       | Sub-Total  |  |  | <del>-</del>                                     |                         |                                  | <u> </u>                                | <u> </u>  |  |  | 芷         |  |           |  |
| _     | Total from continuation sheets to Pa<br>Total (add lines 1b and 1c)                          | art VII <b>, Section</b>                               |  |  |                         |                                  | <b>&gt;</b>                             | —         | 9,215,244  | 628,18   | .8        |  | 2,277,190 |  |
| 2     | Total number of individuals (including of reportable compensation from the o                 | but not limited  | to thos  |  |                         |                                  | e) who                                  | ) rec     | eived more than \$   | 100,000  |           |  |           |  |
|       |  |  |  |  |                         |                                  |   |           |  | ı  | _         | Yes  | No        |  |
| 3     | Did the organization list any <b>former</b> of line 1a? <i>If "Yes," complete Schedule J</i> | I for such individ                                     | dual .   | •  | •                       | •                                |   | •         |  |  | 3         | Yes  |           |  |
| 4     | For any individual listed on line 1a, is organization and related organizations individual   |  |  |  |                         |                                  |   |           |  | m the  | 4         | Yes  |           |  |
| 5     | Did any person listed on line 1a receiv<br>services rendered to the organization?            |  |  |  |                         |                                  |   |           |  | dividual for   | 5         |  | No        |  |
| Se    | ection B. Independent Contract   | ors  |  |  | _                       | _                                |   | _         |  |  | _         |  |           |  |
| 1     | Complete this table for your five higher from the organization Report compens                |  |  |  |                         |                                  |   |           |  |  | npen      | sation   |           |  |
|       |  | (A)<br>and business addre                              |  | , -  |                         | ••••                             | ***                                     | •         |  | (B)<br>scription of services   |           | (C<br>Compen   |           |  |
| WUNE  | DERMAN   | illa pusilless addita                                  | 255  |  |                         |                                  |   |           |  | G SERVICES   |           | 1  | ,541,758  |  |
|       | THOMAS JEFFERSON STREET NW<br>HINGTON, DC 20007  |  |  |  |                         |                                  |   |           |  |  |           |  |           |  |
|       | ES CORPORATION   |  |  |  |                         |                                  |   |           | DEVELOPM<br>SERVICES   | ENT/PROMOTION  |           | 6,   | ,439,463  |  |
|       | LONE OAK DRIVE SUITE 180<br>N, MN 55121  |  |  |  |                         |                                  |   |           |  |  |           |  |           |  |
|       | R CHICAGO AT MCCORMICK PLACE   | _  |  |  | _                       |                                  | _                                       |           | CONFEREN   | ICE SERVICES   |           | 1,   | ,743,760  |  |
| CHICA | S LAKESHORE DRIVE<br>AGO, IL 60616   |  |  |  |                         |                                  |   |           |  |  | ļ         |  |           |  |
|       | ETRIC INC  |  |  |  |                         |                                  |   |           | TESTING S  | ERVICES  |           | 1,   | ,595,919  |  |
| PITTS | DX 223608<br>BURGH, PA 15251   |  |  |  |                         |                                  |   |           |  |  | ļ         | <u> </u>   | 700       |  |
| INVNT | T LLC<br>ROADWAY FLOOR 4   |  |  |  |                         |                                  |   |           | CONFEREN   | ICE SERVICES   | ļ         | 1,   | ,569,539  |  |
| NEW Y | YORK, NY 10012   | Consultation at least                                  | ·  | ا امداد  | ٠. ال                   |                                  | 1:-4                                    | - 5.0     | Viole sussequed m  | the are #100 00  | 2 26      |  |           |  |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 113

|   |            | (2018)   | <b>D</b>                              |              |                     |           |                        |               |                                     |                                | Page <b>9</b>  |
|---|------------|--|---------------------------------------|--------------|---------------------|-----------|------------------------|---------------|-------------------------------------|--------------------------------|--|
| Part  | VIII       | Statement of   |                                       | rocno        | onse or note to any | line in t | hic Dart VIII          |               |                                     |                                | П  |
|   |            | Check II Schedul   | e O contains a                        | respo        | onse or note to any | (         | (A)<br>revenue         | Re<br>e<br>fi | (B) elated or exempt unction evenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
|   | 1a         | Federated campaig  | ns                                    | 1a           |                     |           | l                      |               | evenue                              |                                | 312 314  |
| nts<br>ints   | Ŀ          | Membership dues  |                                       | <b>1</b> b   |                     |           |                        |               |                                     |                                |  |
| 673<br>100  |            | : Fundraising events   |                                       | 1c           |                     |           |                        |               |                                     |                                |  |
| <u>`</u> \$`_₹  | 6          | l Related organizatio  | ns                                    | 1d           |                     |           |                        |               |                                     |                                |  |
| <u> </u>  | 6          | Government grants (co  | ontributions)                         | 1e           |                     |           |                        |               |                                     |                                |  |
| ions,<br>r Sirr   | f          | All other contributions,<br>and similar amounts nabove                                 |                                       | 1f           |                     |           |                        |               |                                     |                                |  |
| Contributions, Gifts, Grants<br>and Other Similar Amounts | g          | Noncash contribution In lines 1a - 1f \$   | ons included                          |              |                     |           |                        |               |                                     |                                |  |
| S<br>B  | ŀ          | <b>n Total.</b> Add lines 1a   | -1f                                   |              | •                   |           |                        |               |                                     |                                |  |
|   |            |  |                                       |              | Business            | Code      |                        |               |                                     |                                |  |
| E   | 2a         | MEMBERSHIP DUES  |                                       |              |                     | 900099    |                        | 30,181        | 52,030,1                            |                                |  |
| ž   | b          | ANNUAL CONFERENCE  |                                       |              |                     | 611430    |                        | 41,704        | 26,663,5                            |                                | 5,978,147  |
| 3   | C          | CERTIFICATION PROGRA   | AM                                    |              |                     | 900099    |                        | 43,242        | 12,743,2                            |                                |  |
| Ž   | d SEMINARS |  |                                       |              |                     | 611430    |                        | 41,333        | 9,741,3                             |                                |  |
| آ<br>آ  | e          | ADVERTISING  |                                       |              | 541800              | 9,2       | 02,207                 |               | 9,202,2                             | 07                             |  |
| Program Service Revenue                                   | f          | All other program se   | rvice revenue                         |              |                     |           | 5,3                    | 81,211        | 5,103,3                             | 61                             | 277,850  |
| Ě   |            | Fotal. Add lines 2a-2  |                                       |              | 121,7               | 39,878    |                        |               |                                     |                                |  |
|   |            | nvestment income (ii   |                                       |              | Interest, and other |           |                        | T             |                                     |                                |  |
|   |            | •  |                                       |              | <b>•</b>            | <u> </u>  | 3,495,25               | 7             |                                     | 72,887                         | 3,422,370  |
|   |            | ncome from investme  |                                       | •            | •                   |           | 781,09                 | 0             |                                     |                                | 781,090  |
|   | <b>5</b> F | Royalties  | (ı) Real                              |              | ▶ (II) Personal     | <u> </u>  | 701,03                 | 1             |                                     |                                | 701,030  |
|   | 6a         | Gross rents  | (i) Real                              |              | (ii) i cisonai      | 1         |                        |               |                                     |                                |  |
|   |            | l  | · · · · · · · · · · · · · · · · · · · | 63,479       |                     | 1         |                        |               |                                     |                                |  |
|   | Ь          | Less rental expenses   | /                                     | 93,769       |                     |           |                        |               |                                     |                                |  |
|   | c          | Rental income or (loss)  | 4                                     | 69,710       |                     | 1         |                        |               |                                     |                                |  |
|   | d          | Net rental income o  | r (loss)                              |              | <u> </u>            | 1         | 469,71                 | 0             |                                     | 15,139                         | 454,571  |
|   |            | The Fernial Intestine  | (ı) Securit                           |              | (II) Other          |           |                        |               |                                     | ·                              | ,  |
|   |            | Gross amount<br>from sales of<br>assets other<br>than inventory                        | 60,6                                  | 82,333       |                     |           |                        |               |                                     |                                |  |
|   | b          | Less cost or   |                                       |              |                     | 1         |                        |               |                                     |                                |  |
|   |            | other basis and<br>sales expenses  | 57,1                                  | 79,348       |                     |           |                        |               |                                     |                                |  |
|   |            | Gain or (loss)   | ·                                     | 02,985       |                     | ļ         |                        |               |                                     |                                |  |
|   |            | Net gain or (loss) .   |                                       |              | <b>•</b>            |           | 3,502,98               | 5             |                                     |                                | 3,502,985  |
| Other Revenue   |            | Gross income from formal (not including \$ contributions reported See Part IV, line 18 | ed on line 1c)                        | of<br>a      |                     |           |                        |               |                                     |                                |  |
| Rev   |            | Less direct expense  |                                       | b            |                     | 1         |                        |               |                                     |                                |  |
| er  | c          | Net income or (loss)   | from fundrais                         | ing ev       | ents                |           |                        |               |                                     |                                |  |
| Oth   | 9a         | Gross income from g<br>See Part IV, line 19  |                                       |              |                     |           |                        |               |                                     |                                |  |
|   | Ь          | Less direct expense  | s .                                   | a<br>b       |                     | -         |                        |               |                                     |                                |  |
|   |            | Net income or (loss)   |                                       | I            | les 🏲               | J         |                        |               |                                     |                                |  |
|   | 10a        | Gross sales of invent  |                                       |              |                     |           |                        |               |                                     |                                |  |
|   |            | returns and allowand   | es                                    | a            | 19,660,620          |           |                        |               |                                     |                                |  |
|   | ь          | Less cost of goods s   | sold                                  | b            |                     | -         |                        |               |                                     |                                |  |
|   |            | Net income or (loss)   |                                       | -ı<br>ınvent | tory ►              | J         | 13,501,44              | 6             | 13,421,214                          | 80,232                         |  |
|   |            | Miscellaneous  |                                       |              | Business Code       |           |                        |               |                                     |                                |  |
|   | 11:        | <b>a</b> ADMINISTRATIVE FI   | EES                                   |              | 561000              |           | 990,04                 | 9             |                                     |                                | 990,049  |
|   | b          | MISCELLANEOUS  |                                       |              | 900099              | )         | 738,07                 | 8             |                                     |                                | 738,078  |
|   | c          | MAILING LIST RENT  | AL                                    |              | 900099              | ,         | 371,26                 | 8             |                                     |                                | 371,268  |
|   | d          | All other revenue .  | Il other revenue                      |              |                     |           |                        | 6             |                                     | 31,000                         | 84,136   |
|   |            | e Total. Add lines 11a–11d   |                                       |              |                     |           | 2 214 52               | 1             |                                     |                                |  |
|   | 12         | Total revenue. See   | Instructions                          |              |                     |           | 2,214,53<br>145,704,89 |               | 119,702,888                         | 9,401,465                      | 16,600,544   |
|   |            |  |                                       |              |                     |           |                        |               |                                     |                                | Form <b>990</b> (2018)                                 |

d AGENCY/SALES COMMISSION

25 Total functional expenses. Add lines 1 through 24e

**26 Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

e All other expenses

| For | m 990 (2018)   |                              |                                    |   | Page <b>10</b>                    |
|-----|--|------------------------------|------------------------------------|---|-----------------------------------|
|     | art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all c   | olumns All other orga        | anızatıons must com                | plete column (A)                          |                                   |
|     | Check if Schedule O contains a response or note to any   | / line in this Part IX .     |                                    | <u> </u>                                  | <u> </u>                          |
|     | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.  | <b>(A)</b><br>Total expenses | (B)<br>Program service<br>expenses | (C)<br>Management and<br>general expenses | <b>(D)</b><br>Fundraisingexpenses |
| 1   | Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21  | 3,002,005                    |                                    |   |                                   |
| 2   | Grants and other assistance to domestic individuals See<br>Part IV, line 22  |                              |                                    |   |                                   |
| 3   | Grants and other assistance to foreign organizations, foreign<br>governments, and foreign individuals See Part IV, line 15<br>and 16   |                              |                                    |   |                                   |
| 4   | Benefits paid to or for members  |                              |                                    |   |                                   |
| 5   | Compensation of current officers, directors, trustees, and key employees   | 9,160,603                    |                                    |   |                                   |
| 6   | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$   | 788,381                      |                                    |   |                                   |
| 7   | Other salaries and wages   | 31,380,004                   |                                    |   |                                   |
| 8   | Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)  | 5,409,349                    |                                    |   |                                   |
| 9   | Other employee benefits  | 4,492,141                    |                                    |   |                                   |
| 10  | Payroll taxes  | 2,701,654                    |                                    |   |                                   |
| 11  | Fees for services (non-employees)  |                              |                                    |   |                                   |
| •   | a Management   |                              |                                    |   |                                   |
| ı   | o Legal  | 657,541                      |                                    |   |                                   |
| •   | Accounting   | 1,288,819                    |                                    |   |                                   |
|     | <b>1</b> Lobbying  | 1,080,421                    |                                    |   |                                   |
|     | Professional fundraising services See Part IV, line 17   |                              |                                    |   |                                   |
| 1   | Investment management fees   | 477,646                      |                                    |   |                                   |
| 9   | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)   | 7,192,906                    |                                    |   |                                   |
| 12  | Advertising and promotion  | 9,122,433                    |                                    |   |                                   |
| 13  | Office expenses  | 13,777,015                   |                                    |   |                                   |
| 14  | Information technology   | 4,577,145                    |                                    |   |                                   |
| 15  | Royalties  |                              |                                    |   |                                   |
| 16  | Occupancy  | 2,020,528                    |                                    |   |                                   |
| 17  | Travel   | 3,703,851                    |                                    |   |                                   |
| 18  | Payments of travel or entertainment expenses for any federal, state, or local public officials .   |                              |                                    |   |                                   |
| 19  | Conferences, conventions, and meetings   | 13,169,523                   |                                    |   |                                   |
| 20  | Interest   |                              |                                    |   |                                   |
| 21  | Payments to affiliates   |                              |                                    |   |                                   |
| 22  | Depreciation, depletion, and amortization  | 7,657,475                    |                                    |   |                                   |
| 23  | Insurance  | 434,377                      |                                    |   |                                   |
| 24  | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) |                              |                                    |   |                                   |
|     | a UBI TAXES  | 411,569                      |                                    |   |                                   |
|     | b CHAPTER SUPPORT  | 2,219,739                    |                                    |   |                                   |
|     | c TESTING FEES   | 1,663,657                    |                                    |   |                                   |

1,658,055

3,555,914 131,602,751

Form **990** (2018)

Form 990 (2018)

Deferred revenue .

Tax-exempt bond liabilities . . .

Escrow or custodial account liability Complete Part IV of Schedule D

Total liabilities and net assets/fund balances

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

20

21

34

|       |     |   | ,   |             | (A)<br>Beginning of year |             | (B)<br>End of year |
|-------|-----|---|---|-------------|--------------------------|-------------|--------------------|
|       | 1   | Cash-non-interest-bearing   |   |             | 194                      | 1           | 194                |
|       | 2   | Savings and temporary cash investments .  | 20,784,935  | 2           | 29,186,733               |             |                    |
|       | 3   | Pledges and grants receivable, net  |   |             | 3                        |             |                    |
|       | 4   | Accounts receivable, net  |   | [           | 2,610,012                | 4           | 2,881,024          |
|       | 5   | Loans and other receivables from current and for<br>trustees, key employees, and highest compensa<br>Part II of Schedule L  |   |             | 5                        |             |                    |
| ssets | 7   | Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L | c)(3)(B), and<br>section 501(c)(9)<br>tructions) Complete |             | 6                        |             |                    |
| SS    | 8   | Inventories for sale or use   |   |             | 285,097                  | 8           | 355,142            |
| 4     | 9   | Prepaid expenses and deferred charges   |   |             | 11,615,460               | 9           | 9,598,670          |
|       | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D   | 10a   | 71,381,693  |                          |             |                    |
|       | ь   | Less accumulated depreciation   | <b>10</b> b   | 35,924,342  | 36,424,157               | 10c         | 35,457,351         |
|       | 11  | Investments—publicly traded securities .  |   | 126,939,785 | 11                       | 127,861,881 |                    |
|       | 12  | Investments—other securities See Part IV. line  | 9,286,022   | 12          | 2,289,953                |             |                    |

| _   |     |   |             |            |             |     |            |
|-----|-----|---|-------------|------------|-------------|-----|------------|
| Ass | 8   | Inventories for sale or use   | 285,097     | 8          | 355,142     |     |            |
| ⋖   | 9   | Prepaid expenses and deferred charges   | 11,615,460  | 9          | 9,598,670   |     |            |
|     | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a         | 71,381,693 |             |     |            |
|     | ь   | Less accumulated depreciation   | <b>10</b> b | 35,924,342 | 36,424,157  | 10c | 35,457,351 |
|     | 11  | Investments—publicly traded securities .  | 126,939,785 | 11         | 127,861,881 |     |            |
|     | 12  | Investments—other securities See Part IV, line                                    | 11 .        |            | 9,286,022   | 12  | 2,289,953  |
|     | 13  | Investments—program-related See Part IV, line                                     | 11 .        | •          |             | 13  |            |
|     | 14  | Intangible assets   |             |            | 14          |     |            |
|     | 15  | Other assets See Part IV, line 11   |             |            | 8,492,344   | 15  | 7,866,277  |
|     | 16  | Total assets.Add lines 1 through 15 (must equ                                     | 216,438,006 | 16         | 215,497,225 |     |            |
|     | 17  | Accounts payable and accrued expenses   |             |            | 12,907,516  | 17  | 15,555,335 |
|     | 18  | Grants payable  |             | 18         |             |     |            |

42.990.429

215,497,225 Form **990** (2018)

39.009.879

19

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21

34

216,438,006

| Lia  |    | persons Complete Part II of Schedule L  |             | 22 |             |
|------|----|---|-------------|----|-------------|
|      | 23 | Secured mortgages and notes payable to unrelated third parties  | 2,020,166   | 23 | 1,540,252   |
|      | 24 | Unsecured notes and loans payable to unrelated third parties  |             | 24 |             |
|      | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24)  Complete Part X of Schedule D | 39,319,565  | 25 | 23,996,003  |
|      | 26 | Total liabilities. Add lines 17 through 25  | 93,257,126  | 26 | 84,082,019  |
| sabu | 27 | Organizations that follow SFAS 117 (ASC 958), check here ► ✓ and complete lines 27 through 29, and lines 33 and 34.   | 123.180.880 | 27 | 131.415.206 |

|          | 26 | Total liabilities. Add lines 17 through 25   | 93,257,126  | 26 | 84,082,019  |
|----------|----|--|-------------|----|-------------|
| Balances | 27 | Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.  Unrestricted net assets | 123,180,880 | 27 | 131,415,206 |
| Bal      | 28 | Temporarily restricted net assets  |             | 28 |             |
|          | 29 | Permanently restricted net assets  |             | 29 |             |
| Fund     |    | Organizations that do not follow SFAS 117 (ASC 958),   |             |    |             |
| or       | 30 | check here ▶ ☐ and complete lines 30 through 34. Capital stock or trust principal, or current funds  |             | 30 |             |
| ssets    | 31 | Paid-in or capital surplus, or land, building or equipment fund  |             | 31 |             |
| As       | 32 | Retained earnings, endowment, accumulated income, or other funds   |             | 32 |             |
| Net      | 33 | Total net assets or fund balances  | 123,180,880 | 33 | 131,415,206 |
| Z        | 24 | Total liabilities and not accets/filed halances  | 216 438 006 | 24 | 215 407 225 |

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

### Additional Data

Software ID: Software Version:

**EIN:** 34-0948453

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

Form 990 (2018)

Form 990, Part III, Line 4a:

GOVERNMENT AND PUBLIC AFFAIRS SHRM MONITORS CONGRESSIONAL ACTIONS THAT IMPACT HUMAN RESOURCE MANAGEMENT ISSUES AND REPRESENTS MEMBERS' POSITIONS ON PENDING LEGISLATION AND REGULATORY ISSUES.

#### Form 990, Part III, Line 4b: CERTIFICATION PROGRAM SHRM HAS ESTABLISHED TWO COMPETENCY BASED CERTIFICATIONS WHICH ASSESS, THROUGH KNOWLEDGE AND SITUATIONAL JUDGMENT QUESTIONS, HR PROFESSIONAL CAPABILITIES IN THE ASPECTS OF PRACTICING HUMAN RESOURCES

## Form 990, Part III, Line 4c: SEMINARS AND EDUCATIONAL PROGRAMS SHRM PROVIDES VARIOUS FORUMS AND PRODUCTS TO HELP EDUCATE HUMAN RESOURCE PROFESSIONALS AND

DISSEMINATE INFORMATION ON HUMAN RESOURCE ISSUES AND PROVIDE A NETWORKING FORUM FOR SUCH PROFESSIONALS

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|   | any hours   |                                   | a dir                 | ecto    | or/tr        | ustee)              | )      | organization         | organizations        | from the                                     |  |
|---|---|-----------------------------------|-----------------------|---------|--------------|---------------------|--------|----------------------|----------------------|--|--|
|   | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | Highest compensated | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |  |
| JOHNNY C TAYLOR JR SHRM-SCP<br>PRES & CEO/HRPS, SHRMF, & CFGI DIR | 37 50<br>4 00   | ×                                 |                       | x       |              |                     |        | 702,984              | 0                    | 66,328                                       |  |
| CORETHA M RUSHING SHRM-SCP<br>CHAIR                               | 8 00  | х                                 |                       | ×       |              |                     |        | 47,155               | 0                    | 0  |  |
| DAVID WINDLEY SHRM-SCP<br>CHAIR DESIGNATE                         | 8 00  | x                                 |                       | х       |              |                     |        | 25,381               | 0                    | 0  |  |
| JANET ALBERTI DIRECTOR  | 8 00  | ×                                 |                       |         |              |                     |        | 20,381               | 0                    | 0  |  |

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SALLY HORNICK ANDERSON SHRM-SCP

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MELISSA ANDERSON

MICHELLE BOTTOMLEY

STEVEN BROWNE SHRM-SCP

DONNA MORRIS SHRM-SCP

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

THOMAS W DERRY

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|                                      | any hours   | and                               | a dır                 | ecto    | or/tr        | ustee                        | )      | organization         | organizations        | from the                                     |
|--------------------------------------|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
|                                      | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| JOHANNA SODERSTROM<br>DIRECTOR       | 8 00  | ×                                 |                       |         |              |                              |        | 20,381               | 0                    | 0  |
| PATRICK WRIGHT PHD DIRECTOR          | 8 00  | ×                                 |                       |         |              |                              |        | 20,381               | 0                    | 0  |
| GRETCHEN K ZECH SHRM-SCP<br>DIRECTOR | 8 00  | x                                 |                       |         |              |                              |        | 20,381               | 0                    | 0  |
| MARY MOHNEY CPA<br>TREASURER & CFO   | 37 50   |                                   |                       | x       |              |                              |        | 552,607              | 0                    | 167,882                                      |
| FLIZABETH O BILLE IDSHRM-SCP         | 37 50   |                                   |                       |         |              |                              |        |                      |                      |  |

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247,773

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448,725

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356,562

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39,846

30,312

240,900

276,814

101,379

156,135

| MARY MOHNEY CPA                  | 37 50 |
|----------------------------------|-------|
| TREASURER & CFO                  |       |
| ELIZABETH O BILLE JDSHRM-SCP     | 37 50 |
| SEC /GEN COUNSEL - UNTIL 08/2018 |       |
| EMILY DICKENS ID SEC             | 37 50 |

CHIEF OF STAFF

JESSICA PERRY

CHIEF DIGITAL OFFICER

MARGO VICKERS CHIEF

......

EXT REL OFF - UNTIL 09/2018

JEANEEN ANDREWS-FELDMAN

NICHOLAS SCHACHT SHRM-SCP

CHIEF GLOBAL DEV OFFICER

CHIEF MARKETING OFFICER

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation and a director/trustee) organizations any hours organization from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

VP, MARKETING

CONTROLLER

TIM CANNY

MEGAN SMITH CPA

ELIZABETH W BLOCK

VP, ADVERTISING SALES

BETTINA DEYNES SHRM-SCP

CHIEF HR OFFICER - UNTIL 05/2018

.......

VP, MEETINGS & CONFERENCES

|                                       | ally hours  | and a director/trustee)           |                       |  |              |                              | ,      | Organization         | organizations        | mom the                                      |  |
|---------------------------------------|---|-----------------------------------|-----------------------|--|--------------|------------------------------|--------|----------------------|----------------------|--|--|
|                                       | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee |  | Key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |  |
| ALEXANDER ALONSO PHD SHRM-SCP         | 37 50   |                                   |                       |  |              |                              |        | 226 560              |                      | 40.167                                       |  |
| CHIEF KNOWLEDGE ADVISOR               |   |                                   |                       |  | ×            |                              |        | 326,568              | ,                    | 48,167                                       |  |
| SCOTT OPPLER SHRM-SCP                 | 37 50   |                                   |                       |  | x            |                              |        | 206 210              | 0                    | 101 704                                      |  |
| VP CERT RESEARCH & ANALYSIS           |   |                                   |                       |  | ^            |                              |        | 306,318              | U                    | 101,704                                      |  |
| MICHAEL AITKEN VP, GOVERNMENT AFFAIRS | 37 50   |                                   |                       |  | х            |                              |        | 274,823              | 0                    | 82,409                                       |  |

| MICHAEL AITKEN                 | 37 30 |  | νl  |  | 274.823 | 0 | 82,409  |
|--------------------------------|-------|--|-----|--|---------|---|---------|
| VP, GOVERNMENT AFFAIRS         |       |  | ^   |  | 274,023 | 0 | 02,403  |
| ANTHONY LEE                    | 37 50 |  | Ų   |  | 240 720 |   | 112.766 |
| VP, EDITORIAL                  |       |  | ^   |  | 249,730 | U | 113,766 |
| ELISSA O'BRIEN SHRM-SCP CHIEF  | 37 50 |  | V   |  | 236,012 | 0 | 71,103  |
| MEMBER OFFICER - UNTIL 09/2018 |       |  | ^ I |  | 230,012 | U | /1,103  |

| ANTHONY LEE                   | 37 50 |  |  | x |  | 249,730 | 0 |  |
|-------------------------------|-------|--|--|---|--|---------|---|--|
| VP, EDITORIAL                 |       |  |  |   |  | 213,730 | J |  |
| ELISSA O'BRIEN SHRM-SCP CHIEF | 37 50 |  |  | V |  | 236,012 | 0 |  |
| EMBER OFFICER - UNTIL 09/2018 |       |  |  | ^ |  | 236,012 | 0 |  |
|                               |       |  |  |   |  |         |   |  |

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| ANTHONY LEE                    | 37 50 |  | x |  | 249.730 | 0 | 113 |
|--------------------------------|-------|--|---|--|---------|---|-----|
| VP, EDITORIAL                  |       |  |   |  | 213,730 |   |     |
| ELISSA O'BRIEN SHRM-SCP CHIEF  | 37 50 |  | v |  | 236,012 | 0 | 71  |
| MEMBER OFFICER - UNTIL 09/2018 |       |  |   |  | 230,012 | 0 |     |
| STACEV B HOLVENSTOT            | 37 50 |  |   |  |         |   |     |

| VP, GOVERNMENT AFFAIRS        |       |  |   |  |         |   |         |
|-------------------------------|-------|--|---|--|---------|---|---------|
| ANTHONY LEE                   | 37 50 |  | x |  | 249.730 | 0 | 113,766 |
| VP, EDITORIAL                 |       |  |   |  | 213,730 | • | 113,700 |
| ELISSA O'BRIEN SHRM-SCP CHIEF | 37 50 |  | x |  | 236,012 | 0 | 71,103  |

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235,462

229,221

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0

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108,117

11,933

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

any hours

and a director/trustee)

organization

174,282

214,705

217,994

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organizations

from the

18,537

31,590

45,011

26,358

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0

and Independent Contractors

SERGIO SANCHEZ-ZUFFEREY

TODD M OOSTERVEEN DIR

KIMBERLY LAMBERT

ACCOUNT EXECUTIVE

ACCOUNT EXECUTIVE

DIR EXAM DEVELOPMENT

NANCY WOOLEVER

PETER LEHMAYER

......

TECH INFRA - UNTIL 12/2018

VP, BRAND/MEM VALUE - UNTIL 10/18

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|   |   | l                                 |                       |    | -            |                              |        | 1 (1) 3 (4 000 1     | (14.000              | 1  |
|---|---|-----------------------------------|-----------------------|----|--------------|------------------------------|--------|----------------------|----------------------|--|
|   | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | 10 | key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| VLADAN DASIC<br>CIO - UNTIL 03/2018                   | 37 50   |                                   |                       |    | ×            |                              |        | 211,642              | 0                    | 25,731                                       |
| TRENT BURNER VP, RESEARCH                             | 37 50   |                                   |                       |    | ×            |                              |        | 201,534              | 0                    | 24,804                                       |
| VIVEK PATEL DIR, TECH SOLUTIONS                       | 37 50   |                                   |                       |    | ×            |                              |        | 197,573              | 0                    | 44,787                                       |
| LYNN SHOTWELL SVP GLOBAL OUTREACH & OPS - AS OF 10/18 | 37 50<br>37 50  |                                   |                       |    | ×            |                              |        | 164,211              | 228,721              | 90,378                                       |
| MICHELLE SPARACINO                                    | 37 50   |                                   |                       |    | ×            |                              |        | 60,283               | 143,503              | 65,041                                       |

| DIR, TECH SOLUTIONS              |       |  |    |  |         |         |  |
|----------------------------------|-------|--|----|--|---------|---------|--|
| LYNN SHOTWELL SVP GLOBAL         | 37 50 |  | ×  |  | 164.211 | 228.721 |  |
| OUTREACH & OPS - AS OF 10/18     | 37 50 |  | Ĺ^ |  | 104,211 | 220,721 |  |
| MICHELLE SPARACINO               | 37 50 |  |    |  |         |         |  |
| VP, CERT SVC & OPS - UNTIL 02/18 | 37 50 |  | X  |  | 60,283  | 143,503 |  |
| CERCIO CANCHEZ ZUEEEREV          | 37 50 |  |    |  |         |         |  |

37 50

37 50

37 50

37 50

......

......

(A) (B) (C) (D) (E) (F) Name and Title Reportable Reportable Average Position (do not check more Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation

Х

Х

192,081

255,964

49,398

1,450

and Independent Contractors

LISA L CONNELL

FORMER SHRM VP/ EXEC DIR. HRPS

FORMER SVP, MEM & EXT AFFAIRS

J ROBERT CARR JD SHRM-SCP

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

|   | any hours   | and                               | a dır                 | recto   | r/tr         | ustee                        | )      | organization         | organizations        | from the                                     |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
|   | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| LA TANYA JAMES-ROUSE<br>ASSOCIATE GENERAL COUNSEL | 37 50   |                                   |                       |         |              | х                            |        | 172,224              | 0                    | 39,144                                       |
| HENRY G JACKSON CPA                               | 0 00  |                                   |                       |         |              |                              |        |                      |                      |  |

|                                   |       |  |  | _ |   |         |   |   |
|-----------------------------------|-------|--|--|---|---|---------|---|---|
| LA TANYA JAMES-ROUSE              | 37 50 |  |  | v |   | 172,224 | 0 |   |
| ASSOCIATE GENERAL COUNSEL         |       |  |  | ^ |   | 1/2,224 | 0 | • |
| HENRY G JACKSON CPA               | 0 00  |  |  |   | v | 788,381 | 0 |   |
| FORMER PRES & CEO/HRPS & CFGI DIR | 0.00  |  |  |   | ^ | /00,301 |   |   |

0 00 0 00

37 50 0 00

0 00

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SCHEDULE C

For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.

### Political Campaign and Lobbying Activities

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

▶Go to www.irs.gov/Form990 for instructions and the latest information.

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Schedule C (Form 990 or 990-EZ) 2018

Cat No 50084S

DLN: 93493315020309

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

EZ)

(Form 990 or 990-

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** SOCIETY FOR HUMAN RESOURCE MANAGEMENT 34-0948453 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Was a correction made? ☐ Yes □ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-2 5

Grassroots ceiling amount

Schedule C (Form 990 or 990-EZ) 2018

activity

Volunteers?

1

2

1

2

С Total

Part IV

3

Part III-B

Current year

Carryover from last year

expenditure next year?

Return Reference

answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

(b)

Amount

Yes

Yes

No

No

No

52,030,181

2,453,502

-7.464.016

-5.010.514

1,560,905

-6,571,419

(a)

No

Yes

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2018

#### Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? b Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i

2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Part III-A 501(c)(6). Were substantially all (90% or more) dues received nondeductible by members? 1

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political expenditures from the prior year?

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

DLN: 93493315020309 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

► Go to www.irs.gov/Form990 for the latest information. Name of the organization **Employer identification number** SOCIETY FOR HUMAN RESOURCE MANAGEMENT 34-0948453 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

| Par        | t IIII   | Organizations Ma  | aintaining Col               | lections o     | of Art, H       | listori  | cal T    | reası   | ires, or         | Other      | Similar A    | ssets (    | continue | ed)                |        |
|------------|--|---|------------------------------|----------------|-----------------|----------|----------|---------|------------------|------------|--------------|------------|----------|--------------------|--------|
| 3          |  | the organization's acq<br>(check all that apply)          | uisition, accessioi          | n, and other   | r records,      | check a  | any of   | the fo  | llowing th       | at are a   | significant  | use of its | collect  | ion                | _      |
| а          |  | Public exhibition   |                              |                |                 | d        |          | Loan    | or exchai        | nge prog   | grams        |            |          |                    |        |
| b          |  | Scholarly research  |                              |                |                 | e        |          | Othe    | r                |            |              |            |          |                    |        |
| С          |  | Preservation for future                                   | e generations                |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| 4          | Provid<br>Part   | de a description of the<br>XIII                           | organızatıon's col           | lections and   | d explain h     | now the  | ey furtl | her the | e organiza       | ation's ex | xempt purpo  | ose in     |          |                    |        |
| 5          |  | ng the year, did the organs<br>ss to be sold to raise fur |                              |                |                 |          |          |         |                  |            | nılar        | ☐ Ye       | es [     | □No                |        |
| Pa         | rt IV  | Escrow and Cust<br>Complete if the ord<br>X, line 21.     |                              |                | " on For        | m 990    | , Part   | IV, lı  | ne 9, or         | reporte    | ed an amou   | unt on F   | Form 9   | 90, Part           |        |
| 1a         |  | e organization an agent<br>ded on Form 990, Part I        |                              | an or other    | ıntermedı       | ary for  | contri   | bution  | s or other       | assets     | not          | □ Ye       | es [     | □No                |        |
| b          | If "Y∈   | es," explain the arrange                                  | ement in Part XIII           | and comple     | ete the fol     | llowing  | table    |         | Γ                |            | Δ            | mount      |          |                    |        |
| c          |  | nning balance   |                              | ·              |                 |          |          |         |                  | 1c         |              |            |          |                    |        |
| d          | Addıt  | ions during the year                                      |                              |                |                 |          |          |         |                  | 1d         |              |            |          |                    |        |
| е          | Dıstrı   | butions during the year                                   | r                            |                |                 |          |          |         |                  | 1e         |              |            |          |                    |        |
| f          | Endın  | ng balance  |                              |                |                 |          |          |         |                  | 1f         |              |            |          |                    |        |
| 2a         | Did th   | he organization include                                   | an amount on Fo              | rm 990, Pa     | rt X, line 2    | 21, for  | escrov   | v or cu | -<br>Istodial ac | count lia  | ability?     | □ Ye       | s [      | <br>□ No           |        |
| b          |  | es," explain the arrange                                  |                              |                |                 |          |          |         |                  |            | •            | _          |          |                    |        |
|            | rt V   | Endowment Fund  |                              |                |                 |          |          |         |                  |            |              |            |          |                    | _      |
|            |  |   |                              | (a)Currer      |                 |          | rior yea |         |                  |            | (d)Three ye  |            | (e)Four  | years back         | _      |
| <b>1</b> a | Beginn   | ing of year balance .                                     |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| b          | Contrib  | outions   |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| С          | Net inv  | vestment earnings, gair                                   | ns, and losses               |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| d          | Grants   | or scholarships   | •                            |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| е          |  | expenditures for facilitie<br>ograms                      | es                           |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| f          | Admını   | strative expenses .                                       |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| g          | End of   | year balance  |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| 2          | Provid   | de the estimated perce                                    | ntage of the curre           | ent year end   | d balance       | (line 1g | g, colu  | mn (a   | )) held as       |            |              |            |          |                    |        |
| а          | Board  | d designated or quasi-e                                   | ndowment 🟲                   |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| b          | Perm   | anent endowment 🕨   |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
| С          | Temp   | oorarily restricted endov                                 | wment ►                      |                |                 |          |          |         |                  |            |              |            |          |                    |        |
|            | The p  | percentages on lines 2a                                   | , 2b, and 2c shou            | ld equal 10    | 0%              |          |          |         |                  |            |              |            |          |                    |        |
| За         |  | here endowment funds                                      | not in the posses            | sion of the    | organızatı      | on that  | are h    | eld an  | id adminis       | tered fo   | r the        |            |          |                    |        |
|            | -  | nization by<br>nrelated organizations                     |                              |                |                 |          |          |         |                  |            |              | 2          | a(i)     | es No              |        |
|            |  | elated organizations                                      |                              | • •            |                 |          | •        |         |                  |            |              |            | a(ii)    | <del></del>        |        |
| ь          |  | es" on 3a(II), are the re                                 |                              | is listed as i | required o      | n Sche   | dule R   | ? .     | • •              |            |              |            | 3b       | _                  |        |
| 4          |  | ribe in Part XIII the inte                                | <del>-</del>                 |                | •               |          |          |         |                  |            |              |            |          |                    |        |
| Pa         | Part VI Land, Buildings, and Equipment. Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10. |   |                              |                |                 |          |          |         |                  |            |              |            |          |                    |        |
|            | Descri   | iption of property  | (a) Cost or oth<br>(investme | er basıs       | <b>(b)</b> Cost |          |          |         |                  |            | depreciation |            | (d) Book | value              | _      |
| 1a         | Land   |   |                              |                |                 |          | 5.88     | 83,311  |                  |            |              |            |          | 5,883,31           | _      |
|            | Buildin  |   |                              |                |                 |          |          | 69,416  |                  |            | 16,040,772   |            |          | 20,328,64          | _      |
|            |  | nold improvements   |                              |                |                 |          | , 5      | -,.15   | 1                |            | ,,           |            |          | _ = > , = = 0, 0 1 | _      |
|            |  | nent  |                              |                |                 |          | 6.21     | 08,973  | +                |            | 5,351,006    |            |          | 857,96             | _<br>7 |
| u          | -44.5.   |   | l                            |                | 1               |          | -,       | -, -, - | 1                |            | -,,          |            |          | ,50                |        |

22,919,993

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

8,387,429

35,457,351

14,532,564

| <b>art VII</b> Investments—Other Securities. Complete if the c<br>See Form 990, Part X, line 12.   | _                         |                       | , ,  |
|--|---------------------------|-----------------------|--|
| (a) Description of security or category (including name of security)   | (b)<br>Book<br>value      |                       | ethod of valuation<br>d-of-year market value |
| .) Financial derivatives   |                           |                       |  |
| ) Closely-held equity interests  | · ·                       |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
|  |                           |                       |  |
|  |                           |                       |  |
|  |                           |                       |  |
|  |                           |                       |  |
| )  |                           |                       |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 12) art VIII Investments—Program Related.   | •                         |                       |  |
| Complete if the organization answered 'Yes' on Form  |                           |                       |  |
| (a) Description of investment  | (b) Book value            |                       | ethod of valuation<br>d-of-year market value |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
| )  |                           |                       |  |
|  |                           |                       |  |
|  |                           |                       |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13) art IX Other Assets. Complete if the organization answered 'Ye  | ▶<br>es' on Form 990, Par | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo | rm 990, Part X, line 15 (b) Book value       |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description   | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description   | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description   | es' on Form 990, Par      | t IV, line 11d See Fo |  |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description  ) ) ) ) ) ) ) ) ) ) ) ) ) ) ) otal. (Column (b) must equal Form 990, Part X, col (B) line 15 )   |                           |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  (b) Description  (c) Description  (d) Description  (e) Description  (f) Description  (g) Description  (g) Description  (h) Descript |                           |                       | (b) Book value                               |
| Other Assets. Complete if the organization answered 'Ye  (a) Description  (b) Must equal Form 990, Part X, col (B) line 13 (B)  (c) Column (b) must equal Form 990, Part X, col (B) line 15 (Column (b) must equal Form 990, Part X, col (B) line 15 (Column (b) Form 990, Part X, line 25.  (a) Description of liability  | vered 'Yes' on For        |                       | (b) Book value                               |
| Act IX  Other Assets. Complete if the organization answered 'Yes  (a) Description  (b) Must equal Form 990, Part X, col (B) line 13 (B)  (c) Description  (d) Description  (e) Description  (f) Description  (g) Description  (h) Description  (g) Description  (h) Description  (g) Description  (h) Description  (g) Description of liability  (h) Federal income taxes  | vered 'Yes' on For        | m 990, Part IV, lin   | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  tal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X  Other Liabilities. Complete if the organization answered See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  CRUED BENEFIT COST  | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description  tal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  CRUED BENEFIT COST  E TO RELATED ENTITIES  POSITS   | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description  tal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.  (a) Description of liability  Federal income taxes  CRUED BENEFIT COST  E TO RELATED ENTITIES  POSITS   | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX Other Assets. Complete if the organization answered 'Ye  (a) Description  )  )  )  otal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.  (a) Description of liability  ) Federal income taxes  CRUED BENEFIT COST  JE TO RELATED ENTITIES  EPOSITS  )  | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  (b) Description  (c) Description  (d) Description  (e) Description  (f) Description  (h) Description  (h) Description  (h) Description  (h) Description  (h) Description  (h) Description of liability  (h) Pederal income taxes  (h) Description of liability  (h) Pederal income taxes  (h) Description of liability  (h) Pederal income taxes  (h) Description of liability  (h) Description of liability  (h) Description of liability  | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  Part IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  )  )  )  )  part IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  )  )  part IX  Other Liabilities. Complete if the organization answered 'Ye  See Form 990, Part X, line 25.  (a) Description of liability  ) Federal income taxes  CRUED BENEFIT COST  DE TO RELATED ENTITIES  POSITS  )  )  )  )   | vered 'Yes' on For        |                       | (b) Book value                               |
| otal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets. Complete if the organization answered 'Ye  (a) Description  )  )  )  )  )  otal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X Other Liabilities. Complete if the organization answered 'Yee (a) Description of liability  ) Federal income taxes  CCRUED BENEFIT COST  JE TO RELATED ENTITIES  EPOSITS  )  )  )  )  )  )  )  )  )  | vered 'Yes' on For        |                       | (b) Book value                               |
| tal. (Column (b) must equal Form 990, Part X, col (B) line 13 )  art IX  Other Assets. Complete if the organization answered 'Ye  (a) Description  )  )  )  otal. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X Other Liabilities. Complete if the organization answ See Form 990, Part X, line 25.  (a) Description of liability  ) Federal income taxes  CRUED BENEFIT COST  DE TO RELATED ENTITIES  POSITS  )  )  )  | vered 'Yes' on For        |                       | (b) Book value                               |

Part XI

2

а

b

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Schedule D (Form 990) 2018

Page 4

-7,296,800

477,646

145,704,897

138,078,048

6,952,943

477,646

131.602.751

Schedule D (Form 990) 2018

131,125,105

145,227,251

# d

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments . . . .

e 3 4

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Add lines **4a** and **4b** . . . . . . . . . . . . . . . .

Investment expenses not included on Form 990, Part VIII, line 7b . Add lines **4a** and **4b** . . . . . . . Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . Part XII

Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities . . .

Other (Describe in Part XIII ) . . . . . .

**Supplemental Information** 

Add lines 2a through 2d . . . . . . . . .

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . .

b c 5

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4b

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

2c

2d

4a

4b

Explanation

2a

2b

2c

2d

4a

2a

2b

6,952,943

477,646

-14,249,743

6.952.943

477,646

2e

3

4c

5

2e

3

4c

5

| Schedule D (Form 990) 2018  | Page <b>5</b>      |
|-----------------------------|--------------------|
| Part XIII Supplemental Info | nation (continued) |
| Return Reference            | Explanation        |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |
|                             |                    |

Schedule D (Form 990) 2018

### **Additional Data**

Software Version:

N'S TAX-EXEMPT STATUS

**EIN:** 34-0948453

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

**Supplemental Information** Return Reference Explanation PART X, LINE 2 THE ORGANIZATION EVALUATED ITS UNCERTAINTY IN INCOME TAXES FOR THE YEARS ENDED DECEMBER 31 , 2018 AND 2017, AND DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE CONSOLIDATED FINANCIAL STATEMENTS OR WHICH MIGHT HAVE ANY EFFECT ON THE ORGANIZATIO

Software ID:

| Supplemental Information                | upplemental Information                              |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|
| Return Reference                        | Explanation  |  |  |  |  |  |  |  |  |
| PART XI, LINE 2D - OTHER<br>ADJUSTMENTS | RENTAL EXPENSES 793,769 COST OF GOODS SOLD 6,159,174 |  |  |  |  |  |  |  |  |

| Supplemental Information                 |  |
|--|--|
| Return Reference                         | Explanation  |
| PART XII, LINE 2D - OTHER<br>ADJUSTMENTS | RENTAL EXPENSES 793,769 COST OF GOODS SOLD 6,159,174 |

S

| efil  | e GRAPHIC prin                              | t - DO NOT I                         | PROCESS                                    | As Filed Data -  | -  |                | DLN:  | 93493315020309   |
|-------|---|--------------------------------------|--|--|--|----------------|---|--|
|       | HEDULE F<br>rm 990)                         | State                                | ement of                                   | Activities (   | Outside the Uni  | ited S         | tates   | OMB No 1545-0047   |
| (1 0  | iii 330)                                    | ► Compl                              | lete if the orgar                          |  | Yes" to Form 990, Part IV, I<br>to Form 990.   | ıne 14b, 1     | .5, or 16.  | 2018   |
| -     | tment of the Treasury<br>al Revenue Service | •                                    | ► Go to www.irs                            | gov/Form990 for II   | nstructions and the latest ii  | nformatio      | n.  | Open to Public<br>Inspection                               |
|       | e of the organization<br>ETY FOR HUMAN RE   |                                      | GEMENT                                     |  |  |                | <b>Employer iden</b> 34-0948453   | tification number  |
| Pa    |   | I <b>nformation</b><br>Part IV, line |  | s Outside the U  | <b>Jnited States.</b> Comple   | te if the      | organization a  | nswered "Yes" to   |
| 1     | _   | the grantees'                        | eligibility for t                          |  | substantiate the amount<br>stance, and the selection   | _              |   | □ v □ <b>v</b>   |
| 2     | •   | <b>s.</b> Describe in                |  | ganızatıon's proce   | dures for monitoring the   | use of it      | ts grants and oth   | L Yes L No   |
| 3     | Activites per Regio                         | n (The followir                      | ng Part I, line 3                          | table can be dupli   | cated if additional space is   | needed         | )   |  |
|       | (a) Region                                  |                                      | <b>(b)</b> Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in<br>region (by type) (e g ,<br>fundraising, program<br>services, investments, grants<br>to recipients located in the<br>region) | program<br>spe | vity listed in (d) is a<br>n service, describe<br>ecific type of<br>ce(s) in region | (f) Total expenditures<br>for and investments<br>in region |
| (1)   | See Add'l Data                              |                                      |  |  | regiony  |                |   |  |
| (2)   |   |                                      |  |  |  |                |   |  |
| (3)   |   |                                      |  |  |  |                |   |  |
| (4)   |   |                                      |  |  |  |                |   |  |
| (5)   |   |                                      |  |  |  |                |   |  |
| b     | Sub-total<br>Total from continua<br>Part I  |                                      |  | 0 0  |  |                |   | 8,388,737<br>0   |
| С     | Totals (add lines 3                         | a and 3b)                            | l  | 0 0  | <u> </u>   |                |   | 8,388,737  |
| For P | aperwork Reduction                          | Act Notice, see                      | e the Instruction                          | ons for Form 990   | Cat  | No 5008        | .2W Schedul   | le F (Form 990) 2018                                       |

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-

exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . . . . .

(4) (5) (6)

(7) (8) (9)

(10) (11)

(12) (13) (14) (15) (16)

(17) (18) Page 3

Schedule F (Form 990) 2018

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (c) Number of (d) Amount of (h) Method of

| (a) Type of grant of assistance | (b) Region | recipients | cash grant | disbursement | non-cash<br>assistance | of non-cash<br>assistance | valuation (book, FMV, appraisal, other) |
|---------------------------------|------------|------------|------------|--------------|------------------------|---------------------------|---|
| (1)                             |            |            |            |              |                        |                           |   |

|     | recipients | cash grant | aispursement | assistance | assistance | valuation<br>(book, FMV,<br>appraisal, other) |
|-----|------------|------------|--------------|------------|------------|---|
| (1) |            |            |              |            |            |   |

(2) (3)

| Sche | dule F (Form 990) 2018   |               | Page <b>4</b> |
|------|--|---------------|---------------|
| Par  | t IV Foreign Forms   |               |               |
| 1    | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)  | <b>☑</b> Yes  | □No           |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990) |               |               |
|      | Instructions for Forms 3320 and 3320 A, don't me man Form 330)   | $\square$ Yes | <b>✓</b> No   |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)   |               |               |
|      | Corporations (see Instructions for Form 5471)  | <b>✓</b> Yes  | □No           |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)  | Yes           | <b>☑</b> No   |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)   |               |               |
|      |  | ☐ Yes         | <b>✓</b> No   |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form   |               |               |
|      | 5713, don't file with Form 990)  | <b>✓</b> Yes  | □No           |

| Schedule F (F       | orm 990) 2018 Page <b>5</b>  |
|---------------------|--|
|                     | Supplemental Information  Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions). |
| Return<br>Reference | Lile F, Supplemental Information  Explanation  |
| PART I,             | SHRM'S WHOLLY OWNED SUBSIDIARY, STRATEGIC HUMAN RESOURCE MANAGEMENT INDIA PRIVATE LIMITED.   |

SHRM MANAGEMENT CONSULTING (BEIJING) CO , LTD TO PROVIDE HR RESEARCH AND EDUCATIONAL PROGRAMS IN CHINA SHRM CORPORATION ALSO HAS ANOTHER WHOLLY OWNED SUBSIDIARY, SHRM MIDDLE EAST & AFRICA FZ LLC, WHICH MAINTAINS ONE OFFICE WITH APPROXIMATELY 3 EMPLOYEES AND PROVIDES EDUCATIONAL PROGRAMS

IN THE MIDDLE EAST

#### **Additional Data**

CENTRAL AMERICA AND THE

CARIBBEAN SOUTH ASIA

#### Software ID: Software Version:

**EIN:** 34-0948453

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

#### Form 990 Schedule F Part I - Activities Outside The United States

| TOTAL SOO Delication Tal | C ACCITICIOS                              | Outolde The O  | rincoa ocaces   |   |                                      |
|--------------------------|---|--|---|---|--------------------------------------|
| (a) Region               | (b) Number of<br>offices in the<br>region | (c) Number of<br>employees or<br>agents in<br>region | (d) Activities conducted<br>in region (by type) (i e ,<br>fundraising, program<br>services, grants to<br>recipients located in the<br>region) | (e) If activity listed in (d)<br>is a program service,<br>describe specific type of<br>service(s) in region | (f) Total expenditures<br>for region |
|                          |   |  |   |   |                                      |

0 INVESTMENTS

0 PROGRAM-RELATED

INVESTMENT

- - - 4,299,902

3,233,471

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) MIDDLE FAST AND NORTH 0 PROGRAM-RELATED 456,889 AFRICA INVESTMENT EUROPE (INCLUDING ICELAND 0 INVESTMENTS 398.475 & GREENLAND)

DLN: 93493315020309 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number SOCIETY FOR HUMAN RESOURCE MANAGEMENT 34-0948453 **General Information on Grants and Assistance** Part I Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (1) See Additional Data (2) (5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

| Schedule I (Form 990 | 0) 2018  |                          |                          |                                  |   | Page <b>2</b>                             |
|----------------------|--|--------------------------|--------------------------|----------------------------------|---|---|
|                      | and Other Assistance to<br>can be duplicated if addition |                          | als. Complete if the org | ganization answered "Yes         | on Form 990, Part IV, line 22                         |   |
|                      | grant or assistance                                      | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance     |
| (1)                  |  |                          |                          |                                  |   |   |
| (2)                  |  |                          |                          |                                  |   |   |
| (3)                  |  |                          |                          |                                  |   |   |
| (4)                  |  |                          |                          |                                  |   |   |
| (5)                  |  |                          |                          |                                  |   |   |
| (6)                  |  |                          |                          |                                  |   |   |
| (7)                  |  |                          |                          |                                  |   |   |
| Part IV Sur          | pplemental Informati                                     | on. Provide the inf      | ormation required in     | Part I, line 2; Part III         | , column (b); and any other a                         | dditional information.                    |
| Return Reference     | Explanati  | on                       |                          |                                  |   |   |
| PART I, LINE 2       |  |                          |                          |                                  | RAL SUPPORT CONTRIBUTIONS AF                          | RE MADE TO WELL ESTABLISHED ORGANIZATIONS |

Schedule I (Form 990) 2018

## **Additional Data**

HR PEOPLE & STRATEGY INC

ALEXANDRIA, VA 22314 SHRM FOUNDATION INC

ALEXANDRIA, VA 22314

1800 DUKE STREET

1800 DUKE STREET

# Software ID: **Software Version: EIN:** 34-0948453

13-2989471

34-6610067

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

| (a) Name and address of | (b) EIN | (c) IRC section | (d) Amount of cash | (e) Amount of non- | (f) Method of valuation | ĺ |
|-------------------------|---------|-----------------|--------------------|--------------------|-------------------------|---|
| organization            |         | ıf applıcable   | grant              | cash               | (book, FMV, appraisal,  | ı |
| or government           |         |                 |                    | assistance         | other)                  | 1 |

1,750,000

802,605

| organization  | ıf applıcable | grant | cash       | (book, FMV, appraisal, |
|---------------|---------------|-------|------------|------------------------|
| or government |               |       | assistance | other)                 |
|               |               |       |            |                        |

501(C)(3)

501(C)(3)

| organization<br>or government | , , | if applicable | grant | cash<br>assistance | (book, FMV, appraisal,<br>other) |
|-------------------------------|-----|---------------|-------|--------------------|----------------------------------|
|                               |     |               |       |                    |                                  |

| organization  | ıf applıcable | grant | cash       | (book, FMV, appraisa |
|---------------|---------------|-------|------------|----------------------|
| or government |               |       | assistance | other)               |
|               |               |       |            |                      |



(g) Description of

non-cash assistance

(h) Purpose of grant

GENERAL OPERATING

SUPPORT

or assistance

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 52-1198289 N/A 30.000 US DEPARTMENT OF IGENERAL CONFERENCE EDUCATION SUPPORT 400 MARYLAND AVE SW

IGENERAL OPERATING

SUPPORT

57.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

WASHINGTON, DC 20202
US CHAMBER OF COMMERCE

WASHINGTON, DC 20013

FOUNDATION

PO BOX 1200

46-1561597

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance 52-1194546 501(C)(3) 100.000 IGENERAL OPERATING JOBS FOR AMERICA'S GRADUATES INC SUPPORT

1729 KING STREET SUITE 100
ALEXANDRIA, VA 22314

THE SEMINAR NETWORK INC 46-3508366 501(C)(3) 100,000

GENERAL OPERATING SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 500

ARLINGTON, VA 22201

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 53-0196605 501(C)(3) 25.000 IGENERAL OPERATING AMERICAN RED CROSS 431 18TH STREET NW SUPPORT WASHINGTON, DC 20006

IGENERAL OPERATING

SUPPORT

45.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

THIRD WAY FOUNDATION INC.

1200 NEW HAMPSHIRE

WASHINGTON, DC 20036

AVENUE NW SUITE

575

52-1629221

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (b) EIN (c) IRC section organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 501(C)(3) 92.400 CONGRESSIONAL HISPANIC 52-1114225 IGENERAL OPERATING CAUCUS INSTITUTE SUPPORT

1128 16TH STREET NW WASHINGTON, DC 20036

| efil  | e GRAPHI                            | IC print - DO NOT PROCESS  | As Filed Dat                 | a -   | DLN: 934                | 19331  | 5020   | 309  |
|-------|-------------------------------------|--|------------------------------|---|-------------------------|--------|--------|------|
| Sch   | edule J                             | C  | ompensat                     | ion Information   | 40                      | 1B No  | 1545-0 | 0047 |
| (For  | n 990)                              | For certain Offi   |                              | rustees, Key Employees, and Hig   | hest                    |        |        |      |
|       |                                     | ➤ Complete if the o  | Compensa<br>rganization answ | ated Employees<br>/ered "Yes" on Form 990, Part IV                                | , line 23.              | 20     | 18     | }    |
| D     |                                     |  | ▶ Attach                     | i to Form 990.<br>instructions and the latest infori                              |                         |        | o Pul  |      |
| •     | tment of the Tro<br>al Revenue Serv |  | 101/11/11/19 <u>90</u>       | mstructions and the latest mion   |                         | Insp   | ectio  | n    |
|       | ne of the org                       | ganization<br>MAN RESOURCE MANAGEMENT  |                              |   | Employer identificat    | ion nu | ımber  |      |
|       | ZETT TORTIO                         | WATER SOURCE THAT TO SELECT  |                              |   | 34-0948453              |        |        |      |
| Pa    | rt I Qu                             | estions Regarding Compens  | ation                        |   |                         |        |        |      |
|       |                                     |  |                              |   |                         |        | Yes    | No   |
| 1a    |                                     |  |                              | f the following to or for a person liste<br>by relevant information regarding the |                         |        |        |      |
|       |                                     | -class or charter travel   |                              | Housing allowance or residence for  | •                       |        |        |      |
|       | _                                   | el for companions  |                              | Payments for business use of perso  |                         |        |        |      |
|       |                                     | idemnification and gross-up payme  | nts 🗀                        | Health or social club dues or initiating Personal services (e.g., maid, chau      |                         |        |        |      |
|       | L DISC                              | retionary spending account   | Œ                            | rersonal services (e.g., maid, chau   | neur, cher)             |        |        |      |
| b     |                                     | ne boxes in line 1a are checked, did<br>n of all of the expenses described a |                              | ollow a written policy regarding payn<br>nplete Part III to explain               | nent or reimbursement   | 1b     | Yes    |      |
| 2     |                                     |  |                              | or allowing expenses incurred by all<br>r, regarding the items checked in line    | - 1-2                   | 2      | Yes    |      |
|       | directors, t                        | trustees, officers, including the CEC  | /Executive Directo           | r, regarding the items checked in im-   | e lar                   |        |        |      |
| 3     |                                     | hich, if any, of the following the filition's CEO/Executive Director Check   |                              | ed to establish the compensation of t   | he                      |        |        |      |
|       | _                                   |  | 117                          | CEO/Executive Director, but explain   | ın Part III             |        |        |      |
|       | <b>✓</b> Com                        | pensation committee  | <b>~</b>                     | Written employment contract   |                         |        |        |      |
|       |                                     | pendent compensation consultant  | <u> </u>                     | Compensation survey or study  |                         |        |        |      |
|       |                                     | n 990 of other organizations   | ✓                            | Approval by the board or compensa   | ition committee         |        |        |      |
| 4     | During the related org              |  | n 990, Part VII, Se          | ction A, line 1a, with respect to the f   | iling organization or a |        |        |      |
| а     | _                                   | severance payment or change-of-co  | entrol navment?              |   |                         | 4a     | Yes    |      |
| b     |                                     | in, or receive payment from, a sup   |                              | ified retirement plan?  |                         | 4b     | Yes    |      |
| С     | •                                   | in, or receive payment from, an ed   |                              | •   |                         | 4c     |        | No   |
|       | If "Yes" to                         | any of lines 4a-c, list the persons a  | ind provide the app          | olicable amounts for each item in Par   | t III                   |        |        |      |
|       | Only 501                            | (c)(3), 501(c)(4), and 501(c)(2  | Q) organizations             | must complete lines 5-9   |                         |        |        |      |
| 5     | - '                                 | s listed on Form 990, Part VII, Sect   |                              | ·   |                         |        |        |      |
|       |                                     | tion contingent on the revenues of   |                              | , , , ,   |                         |        |        |      |
| а     | The organi                          | zation?  |                              |   |                         | 5a     |        |      |
| b     | ,                                   | d organization?  |                              |   |                         | 5b     |        |      |
|       | -                                   | n line 5a or 5b, describe in Part III  |                              |   |                         |        |        |      |
| 6     |                                     | is listed on Form 990, Part VII, Section contingent on the net earnings      |                              | the organization pay or accrue any  |                         |        |        |      |
| a     | The organi                          |  |                              |   |                         | 6a     |        |      |
| b     | •                                   | d organization?  |                              |   |                         | 6b     |        |      |
| 7     | •                                   | n line 6a or 6b, describe in Part III  | uon Allino ta did            | the organization provide any newform  | d                       |        |        |      |
| 7     | payments                            | not described in lines 5 and 6? If "Y  | 'es," describe in Pa         |   | u                       | 7      |        |      |
| 8     |                                     |  |                              | red pursuant to a contract that was<br>section 53 4958-4(a)(3)? If "Yes," d       | escribe                 | 8      |        |      |
| 9     | If "Yes" on<br>53 4958-6            |  | low the rebuttable           | presumption procedure described in  | Regulations section     | 9      |        |      |
| For F | Panerwork                           | Reduction Act Notice, see the I  | structions for Fo            | orm 990. Cat No   | 50053T Schedule J       | (Form  | 990)   | 2018 |

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. the individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

| For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII  Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual |                          |   |   |                          |                         |            |  |  |
|---|--------------------------|---|---|--------------------------|-------------------------|------------|--|--|
| (A) Name and Title  | (B) Break                | kdown of W-2 and/o<br>compensation        | or 1099-MISC                              | and other                | (D) Nontaxable benefits | columns    | (F)<br>Compensation in                                     |  |
|   | (i) Base<br>compensation | (ii)<br>Bonus & incentive<br>compensation | (iii) Other<br>reportable<br>compensation | deferred<br>compensation |                         | (B)(ı)-(D) | column (B)<br>reported as<br>deferred on prior<br>Form 990 |  |
| See Additional Data Table   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |
|   |                          |   |   |                          |                         |            |  |  |

| Page <b>3</b>  |   |  |  |  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|--|--|--|
| Part III Supplemental Inform   | Supplemental Information  |  |  |  |  |  |  |  |  |  |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information |   |  |  |  |  |  |  |  |  |  |
| Return Reference   | Explanation   |  |  |  |  |  |  |  |  |  |
| ,  | IT IS SHRM'S POLICY TO ALLOW BUSINESS CLASS TRAVEL TO ANY EMPLOYEE OR DIRECTOR FLYING INTERNATIONAL OR FLYING 5 HOURS OR LONGER ALL BOARD OF DIRECTORS AND THE CEO ARE PERMITTED TO FLY BUSINESS/FIRST CLASS COMPANION TRAVEL IS PERMITTED FOR BOARD OF DIRECTORS SERVING |  |  |  |  |  |  |  |  |  |

AS CHAIR OR IMMEDIATE PAST CHAIR IN 2018, 14 DIRECTORS/OFFICERS AND 3 KEY EMPLOYEES RECEIVED FIRST CLASS/BUSINESS TRAVEL BENEFITS SHRM ALSO PAID THE PERSONAL TRAINER FEES AND ANNUAL PHYSICAL FEES FOR THE CEO. AS WELL AS THE GROSS UP TAX PAYMENTS FOR THOSE IN 2018

| Return Reference | Explanation   |
|------------------|---|
| ,                | SHRM MAINTAINS AN UNQUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN FOR EXECUTIVES WHO MEET CERTAIN CRITERIA THE PLAN IS UNFUNDED AND MAINTAINS NO ASSETS AS OF DECEMBER 2018, MARY MOHNEY WAS A PARTICIPANT IN THE PLAN SEVERANCE PAYMENTS WERE MADE TO THE FOLLOWING INDIVIDUALS IN 2018 SERGIO SANCHEZ-ZUFFEREY (\$21,346), BETTINA DEYNES (\$55,000), ELISSA O'BRIEN (\$54,006), MARGO VICKERS (\$76,923), TODD MOSTERVEEN (\$24,464) AND VLADAN DASIC (\$108,478) |

2018 Schedule 1

Software ID:

**Software Version:** 

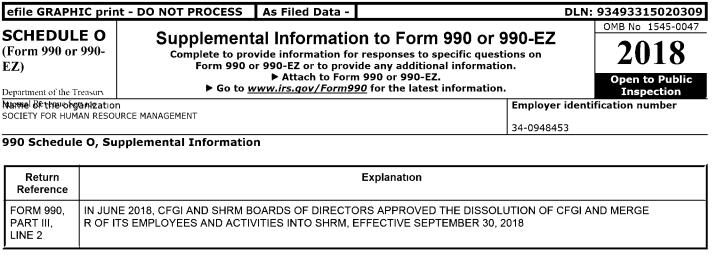
**EIN:** 34-0948453

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

| (i) Base Compensation (ii) (iii) other deferred benefits (B)(I)-(D) column (B)   |   | ₃ J,     |                       | irectors, Trustees, K |                  |                  |                 | T                   |                         |
|--|---|----------|-----------------------|-----------------------|------------------|------------------|-----------------|---------------------|-------------------------|
|  | (A) Name and Title                          |          |                       |                       |                  |                  |                 |                     | (F) Compensation in     |
| SAMPLE DISCORDER   10   10   10   10   10   10   10   1  |   |          | (i) Base Compensation | Bonus & incentive     | Other reportable |                  | Denents         | (D)(I)-(U)          | reported as deferred on |
| ROSA PACTORINES - SURPERS         0 <td>CHDM_CCD</td> <td></td> <td>664,961</td> <td>12,601</td> <td>25,422</td> <td>53,833</td> <td>12,495</td> <td>769,312</td> <td>0</td>   | CHDM_CCD                                    |          | 664,961               | 12,601                | 25,422           | 53,833           | 12,495          | 769,312             | 0                       |
| TREADBRING A.CHC   10  | PRES & CEO/HRPS, SHRMF,<br>& CFGI DIR       | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
|  |   |          | 382,240<br><br>0      | 169,475<br><br>0      | 892<br><br>0     | 151,550<br><br>0 | 16,332<br><br>0 | 720,489<br>         | 0                       |
| STATE   STAT | JDSHRM-SCP<br>SEC /GEN COUNSEL -            |          | 161,905<br>           | 85,593                | 275              | 39,846           | 0               | 287,619             | 0                       |
| Sestion Precise   10   377.78   140,855   1,666   235,617   5,286   711,211  | EMILY DICKENS JD SEC                        | (1)      | 215,633               | 0                     | 606              | 25,029           | 5,283           | 246,551             | 0                       |
| Chief Dictal Chief Cell   (a)   0   0   0   0   0   0   0   0   0  |   | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| MARCH MARCHES CHEFF   10   309,066   60,707   78,949   222,408   4,466   725,539   19,000   10   0   0   0   0   0   0   0   0   |   |          | 327,781               | 140,863               | 1,667            | 235,617          | 5,283           | 711,211             | 0                       |
| EXTRECT OFF-UNITY (0) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | MARGO VICKERS CHIEF                         | · 1      | 309.069               | 0                     | 70.040           | 272.400          | 0               | 725 520             | 0                       |
| FELDMAN   COLUMN    | EXT REL OFF - UNTIL                         | ll       | 0                     | 60,707                | 78,949<br><br>0  | 2/2,408<br><br>0 | 4,406<br>       | /25,539<br> <br>  0 | 0                       |
| STACEY BOUNDENTON   19, MARKETING OFFICER   01   0   0   0   0   0   0   0   0   |   | (1)      | 326,100               | 116,935               | 1,806            | 86,230           | 15,149          | 546,220             | 0                       |
| SIRNE SCP (10)   | CHIEF MARKETING OFFICER                     | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| STREAM   S | SHRM-SCP<br>CHIEF GLOBAL DEV                |          | 315,226               | 39,461                | 1,875            | 139,803          | 16,332          | 512,697             | 0                       |
| SHRN-SCP (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |   | <u> </u> | 248 320               | 77.000                | 420              | 27.126           | 10.071          | 274 725             | 0                       |
| SCOTT OPPLER SHRM-SCP (1) 247,512 57,000 1,806 101,704 0 488,022 0 488,022 0 6 6 6,007 1 6,332 357,232 1 6,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | SHRM-SCP<br>CHIEF KNOWLEDGE                 |          | 248,320               | //,828<br>  <br>  0   | 420              | 37,196<br>       | 10,9/1          | 3/4,/35             | 0                       |
| MICHAEL ATTERN (II) 222,297 50,789 1,737 66,077 16,332 357,232 (III) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   | SCOTT OPPLER SHRM-SCP<br>VP CERT RESEARCH & | (1)      | 247,512               | 57,000                | 1,806            | 101,704          | 0               | 408,022             | 0                       |
| Volume   V |   | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| ANTIONY LEE VP, EDITORIAL  (I) 193,219 54,774 1,737 98,617 15,149 363,496    ELISSA OBRIEN SHRM-SCP (I) 141,596 39,741 54,675 58,540 12,563 307,115    ELISSA OBRIEN SHRM-SCP (II) 193,166 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |   | (i)      | 222,297               | 50,789                | 1,737            | 66,077<br>       | 16,332          | 357,232             | c                       |
| VP, EBITIORIAL (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | ANTHONYLEE                                  | <u> </u> | 103.310               | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| CHIEF MEMBER OFFICER - UNTIL 09/2018   |   | (')      | 193,219               | 54,774                | 1,737            | 98,617           | 15,149          | 363,496             | 0                       |
| CHIEF MEMBER OFFICER - UNTIL 09/2018   | ELISSA O'BRIEN SHRM-SCP                     | (1)      | 141.596               | 20 741                | U<br>54.675      | U<br>50 540      | 12 562          | 207 115             | 0                       |
| STACEY B HOLVENSTOT   (1)  | CHIEF<br>MEMBER OFFICER - UNTIL             | ``       | 0                     | 0                     | 0                |                  | 12,303          | 307,113             | 0                       |
| MEGAN SMITH CPA   (i)  | STACEY B HOLVENSTOT                         | (1)      | 193,166               | 41,691                | 605              | 37,949           | 0               | 273,411             | 0                       |
| CONTROLLER (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |   |          | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| ELIZABETH W BLOCK VP, MEETINGS & CONFERENCES (II) 184,741 40,501 2,563 53,626 4,905 286,336 CONFERENCES (III) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |   |          | 180,344               | 48,323                | 554              | 37,981<br>       | 16,332          | 283,534             | 0                       |
| CONFERENCES (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |   |          | 184,741               | 40,501                | 2,563            | 53,626           | 4,905           | 286,336             | 0                       |
| VP, ADVERTISING SALES         (II)         0 <td></td> <td>(11)</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>  |   | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| SETTINA DEYNES SHRM-SCP  | TIM CANNY VP, ADVERTISING SALES             |          | 186,291               | 37,477                | 2,580            | 95,790           | 12,327          | 334,465             | 0                       |
| SCP CHIEF HR OFFICER - UNTIL (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |   | (11)     | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| 05/2018         (II)         0   | SCP   | (1)      | 107,968<br>           | 56,370                | 55,327           | 5,023            | 6,910           | 231,598             | 0                       |
| CIO - UNTIL 03/2018 (II) 0 0 0 0 0 0 0 0 0 0 0 TRENT BURNER VP, RESEARCH (I) 163,364 0 38,170 9,100 15,704 226,338   | 05/2018                                     |          | 0                     | 0                     | 0                | 0                | 0               | 0                   | 0                       |
| TRENT BURNER VP, RESEARCH (I) 163,364 0 38,170 9,100 15,704 226,338  | VLADAN DASIC<br>CIO - UNTIL 03/2018         |          | 56,288                | 46,706                | 108,648          | 21,928           | 3,803           | 237,373             | 0                       |
| VP, RESEARCH   |   | -        | 163,364               | 0                     | 0<br>38,170      | 9,100            | 0<br>15,704     | 226,338             | 0                       |
|  | vr, KESEAKUH                                | (11)     | 0                     | 0                     | 0                |                  | 0               | 0                   | 0                       |

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (E) Total of columns (C) Retirement and (D) Nontaxable (F) Compensation in other deferred benefits (B)(i)-(D)column (B) (i) Base Compensation (ii) (iii) compensation reported as deferred on Bonus & incentive Other reportable prior Form 990 compensation compensation VIVEK PATEL 166,695 (1) 30,536 342 28,455 16,332 242,360 DIR, TECH SOLUTIONS LYNN SHOTWELL SVP (ı) 52,882 111,329 21,897 4,083 190,191 **GLOBAL** OUTREACH & OPS - AS OF 175,354 52,624 743 52,149 12,249 293,119 10/18 MICHELLE SPARACINO 33,913 26,205 165 692 60,975 VP, CERT SVC & OPS -UNTIL 02/18 142,845 658 59,444 4,905 207,852 SERGIO SANCHEZ-145,806 22,060 4,718 13,819 192,819 6,416 ZUFFEREY VP, BRAND/MEM VALUE -UNTIL 10/18 TODD M OOSTERVEEN DIR 166,802 23,166 24,737 26,510 5,080 246,295 TECH INFRA - UNTIL 12/2018 KIMBERLY LAMBERT 96,966 120,567 461 28,679 16,332 263,005 ACCOUNT EXECUTIVE |(II) PETER LEHMAYER 97,600 100,491 315 21,075 5,283 224,764 ACCOUNT EXECUTIVE NANCY WOOLEVER 150,449 27,294 1,226 47,373 226,342 DIR EXAM DEVELOPMENT LA TANYA JAMES-ROUSE 151,817 20,112 295 22,812 16,332 211,368 ASSOCIATE GENERAL COUNSEL l(II) HENRY G JACKSON CPA 30,653 757,523 205 788,381 FORMER PRES & CEO/HRPS & CFGI DIR LISA L CONNELL FORMER SHRM VP/ EXEC DIR, HRPS 212,653 42,345 966 37,071 12,327 305,362 J ROBERT CARR JD SHRM-16,444 193,531 175,022 615 502 948 SCP FORMER SVP, MEM & EXT

AFFAIRS



Return Explanation
Reference

FORM 990, SHRM AMENDED ITS BYLAWS TO INCLUDE AN ENTERPRISE MEMBER CATEGORY
PART VI,
SECTION A,
LINE 4

# Return Explanation Reference

990 Schedule O, Supplemental Information

FORM 990,
PART VI,
SECTION A,
LINE 6

THE BYLAWS OF SHRM PROVIDE FOR 9 CLASSES OF MEMBERSHIP AS FOLLOWS 1)PROFESSIONAL MEMBERS, 6)STUDE
MEMBERS, 7)GLOBAL MEMBERS, 8)SPECIAL EXPERTISE MEMBERS, 9) ENTERPRISE MEMBERS NO CORPO
RATE MEMBERSHIPS ARE PERMITTED THE REQUIREMENTS AND PRIVILEGES OF THE VARIOUS MEMBERSHIP
CLASSES ARE SPECIFIED IN ARTICLE II OF SHRM'S BYLAWS

Explanation Return Reference

FORM 990. ELECTIONS OF OFFICERS AND DIRECTORS ARE CONDUCTED BY MAIL BALLOT IN ACCORDANCE WITH PROVIS PART VI. IONS OUTLINED IN ARTICLE VIII OF SHRM'S BYLAWS EVERY PROFESSIONAL. GENERAL. SPECIAL EXPER SECTION A. TISE, RETIRED LIFE, PROFESSIONAL LIFE AND PAST CHAIR LIFE MEMBER OF SHRM, IN GOOD STANDING

LINE 7A . SHALL BE ENTITLED TO ONE VOTE IN THE ELECTION OF SHRM'S BOARD OF DIRECTORS

Return Explanation
Reference

| FORM 990,  | SHRM'S FEDERAL FORM 990 IS REVIEWED BY THE ACCOUNTING STAFF OF SHRM, INCLUDING THE CONTROL |
|------------|--|
| PART VI,   | LER AND CFO SUCH REVIEW TAKES PLACE UPON RECEIPT OF THE DRAFT FORM 990 FROM THE INDEPENDE  |
| SECTION B, | NT PUBLIC ACCOUNTING FIRM WHO CONDUCTS THE FINANCIAL STATEMENT AUDIT OF SHRM ADDITIONALLY  |
| LINE 11B   | , THE BOARD OF DIRECTORS HAS DELEGATED REVIEW OF THE FEDERAL FORM 990 TO THE CHAIR OF THE  |
|            | AUDIT COMMITTEE AFTER THE REVIEW OF THE FORM 990 BY THE CHAIR OF THE AUDIT COMMITTEE, THE  |
|            | FORM IS SENT TO THE FULL BOARD OF DIRECTORS BEFORE FILING                                  |

| Return<br>Reference                             | Explanation  |
|---|--|
| FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 12C | THE SHRM BOARD CONFLICT OF INTEREST POLICY PROVIDES THE FOLLOWING PROCEDURES FOR ADDRESSIN G POTENTIAL CONFLICTS OF INTEREST THAT MAY REQUIRE BOARD OR COMMITTEE ACTION, SUCH AS 1) THE INTERESTED PERSON MUST DISCLOSE ALL FACTS MATERIAL TO THE CONFLICT OF INTEREST AND SUCH DISCLOSURE MUST BE REFLECTED IN THE MINUTES OF THE MEETING WHERE SUCH MATTER IS BEING REVIEWED, 2) THE INTERESTED PERSON IS PROHIBITED FROM PARTICIPATING IN DISCUSSIONS ABOUT THE MATTER EXCEPT TO DISCLOSE MATERIAL FACTS AND RESPOND TO QUESTIONS, 3) SUCH PERSON SHALL NOT ATTEMPT TO EXERT HIS OR HER PERSONAL INFLUENCE WITH RESPECT TO THE MATTER EITHER AT OR OUTSIDE OF THE MEETING, 4) SUCH PERSON MAY NOT BE PRESENT TO HEAR THE BOARD OR COMMITTEE DISCUSSIONS ON THE MATTER, 5) SUCH INTERESTED PERSON IS PRECLUDED FROM VOTING ON THE MATTER AND SUCH PERSON'S PRESENCE MAY NOT BE COUNTED IN DETERMINING THE PRESENCE OF A QUORUM FOR PURPOSES OF THE VOTE AT THE MEETING, 6) SUCH PERSON'S INELIGIBILITY TO VOTE SHOULD BE REFLECTED IN THE MINUTES ADDITIONALLY, THE SHRM EMPLOYEE CODE OF CONDUCT APPLIES TO ALL SHR MEMPLOYEES RECEIVE A COPY OF THE CODE OF CONDUCT AND RETURN AN AC KNOWLEDGEMENT TO THE SHRM HR DEPARTMENT THAT THEY UNDERSTAND AND WILL COMPLY WITH THE CODE OF CONDUCT SECTION IV(K) OF THE CODE OF CONDUCT SETS FORTH THE CONFLICT OF INTEREST RULE S APPLICABLE TO ALL EMPLOYEES IT IS SHRWIS INTENT TO AVOID IMPROPRIETY IN ALL OF ITS DECISIONS AND ACTIONS THE CODE OF CONDUCT RERSONAL INTERESTS IN CONFLICT WITH SHRM'S, NOT TO USE SHRM ASSETS OR THEIR POSITION AT SHRM FOR PERSONAL USE OR GAIN, NOT TO ACCEPT GIFTS FROM WY VENDORS WITHIN SPECIFIED GIFT GIPDELINES EMPLOYEES ARE INFORMED THAT ACTUAL OR POTENTIAL CONFLICTS OF INTEREST MAY GO BEYOND DEALINGS WITH MEMBERS, CUSTOMERS, VENDORS OR SUPPLIERS CONFLICTS OF INTEREST MAY GO BEYOND DEALINGS WITH MEMBERS, CUSTOMERS, VENDORS OR SUPPLIERS CONFLICTS OF POTENTIAL CONFLICT OF INTEREST MAY HAVE AN ALSO INVOLVE DEALINGS WITH MANAGERS, SUBORDINATES OR OTHER STAFF MEMBERS IF A CONFLICT OF POTENTIAL CONFLICT RRISES, EMP |

| Return<br>Reference               | Explanation   |
|-----------------------------------|---|
| PART VI,<br>SECTION B,<br>LINE 15 | CEO COMPENSATION IS SET BY THE BOARD OF DIRECTORS' COMPENSATION AND ORGANIZATION COMMITTEE COMPENSATION OF EMPLOYEE OFFICERS AND SENIOR VICE PRESIDENTS ARE RECOMMENDED BY AN INDEP ENDENT COMPENSATION CONSULTANT, THROUGH REVIEW OF RELEVANT COMPARABILITY DATA THE RECOMME NDATION IS DISCUSSED AND SUBSTANTIATED BY THE CEO AND/OR CHRO AND APPROVED BY THE COMPENSA TION AND ORGANIZATION COMMITTEE ALL OTHER KEY EMPLOYEE COMPENSATION IS RECOMMENDED THROUGH A REVIEW OF RELEVANT COMPARABILITY DATA THE RECOMMENDATION IS DISCUSSED AND SUBSTANTIATED BY THE CEO AND/OR CHRO COMPENSATION AMOUNTS ARE DIRECTLY LINKED TO THE INDIVIDUAL'S PERFORMANCE RATING THE SHRM BOARD OF DIRECTORS APPROVES A REASONABLE LEVEL OF HONORARIA FOR ALL BOARD MEMBERS, INCLUDING THE BOARD CHAIR AND IMMEDIATE PAST CHAIR, WHO ARE OFFICERS OF THE CORPORATION THE SHRM GOVERNANCE COMMITTEE OF THE BOARD OF DIRECTORS RECOMMENDS THE HONORARIA FOR ALL BOARD MEMBERS, AND THE FULL BOARD THEN APPROVES THE HONORARIA LEVEL AT THE TIME OF RECOMMENDING AND APPROVING THE HONORARIA AND ITS LEVEL, THE GOVERNANCE COMMITTEE AND BOARD OF DIRECTORS RELY UPON SURVEYS AND AN OPINION OF AN OUTSIDE NATIONALLY RECOGN IZED COMPENSATION EXPERT SUPPORTING THE REASONABLENESS OF THE HONORARIA THE OHIO NON-PROFIT CORPORATION ACT (CODE SECTION 1702 301), UNDER WHICH SHRM IS INCORPORATED, EXPRESSLY ALLOWS DIRECTORS TO VOTE TO ESTABLISH REASONABLE COMPENSATION FOR THEMSELVES, "IRRESPECTIVE OF ANY FINANCIAL OR PERSONAL INTEREST OF ANY OF THE DIRECTORS" |

Explanation Return Reference

FORM 990. SHRM'S ANNUAL FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC ON SHRM'S ANNUAL REPORT. SH RM'S BYLAWS ARE ALSO AVAILABLE TO THE PUBLIC ON SHRM'S WEBSITE. AND THE ARTICLES OF INCORP PART VI. SECTION C. ORATION ARE AVAILABLE ON THE OHIO SECRETARY OF STATE CORPORATE DIVISION WEBSITE. SHRM WILL

LINE 19 CONSIDER MAKING ITS CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC UPON REQUEST

Return Explanation

| Reference |   |
|-----------|---|
| FORM 990, | PENSION-RELATED CHANGES OTHER THAN NET PERIODIC BENEFIT COSTS 5,182,707 CURRENCY TRANSLAT |
| PART XI,  | ON ADJUSTMENT -115,727 TRANSFER OF CFGI 3,314,943   |

LINE 9

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - SCHEDULE R | Related

(Form 990)

Department of the Treasury

Name of the organization SOCIETY FOR HUMAN RESOURCE MANAGEMENT

Internal Revenue Service

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.
 ▶ Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

2018

**Employer identification number** 

**DLN: 93493315020309**OMB No 1545-0047

Open to Public Inspection

|   |                             |                                |                     |   |                  |                    | 34-0      | 948453                                |                             |                                    |                           |                              |
|---|-----------------------------|--------------------------------|---------------------|---|------------------|--------------------|-----------|---------------------------------------|-----------------------------|------------------------------------|---------------------------|------------------------------|
| Part I Identification of Disregarded Entities Co                        | omplete if the organ        | ızatıon answei                 | red "Yes            | on Form 9   | 990, Part :      | IV, line 3         | 3.        |                                       |                             |                                    |                           |                              |
| (a) Name, address, and EIN (If applicable) of disregarded entit         | .y                          | <b>(b)</b><br>Primary activity |                     | (c)<br>Legal domicile (state<br>or foreign country) |                  | te (d) Total incom |           | <b>(e)</b><br>End-of-year             | assets                      | <b>(f)</b><br>Direct conf<br>entit | trolling                  |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
| Part II Identification of Related Tax-Exempt Organizations during the t |                             | l<br>ete if the organ          | nization            | l<br>answered "                                     | Yes" on F        | l<br>orm 990,      | Part I\   | /, line 34 b                          | ecause                      | it had one or n                    | nore                      |                              |
| (a) Name, address, and EIN of related organization                      | Primai                      | ( <b>b)</b><br>Y activity      | Legal do<br>or fore | (c)<br>omicile (state<br>ign country)               | (d<br>Exempt Cod | de section         | Public cl | (e)<br>narity status<br>in 501(c)(3)) | s Direct controlling entity |                                    | Section (b)( control enti | n 512<br>13)<br>olled<br>ty? |
| (1)SHRM FOUNDATION INC<br>1800 DUKE STREET                              | RESEARCH/SUF<br>STANDARDS   | PPORT HR                       |                     | ОН  | 501(C)(3)        |                    | LINE 7    |                                       |                             | Y FOR HUMAN<br>CE MANAGEMENT       | Yes                       | No                           |
| ALEXANDRIA, VA 223143499 34-6610067 (2)COUNCIL FOR GLOBAL IMMIGRATION   | EDUCATION & A               | ADVOCACY ON                    |                     | DC  | 501(C)(6)        |                    | N/A       |                                       | SOCIETY                     | Y FOR HUMAN                        | Yes                       |                              |
| 1800 DUKE STREET  ALEXANDRIA, VA 223143499 13-2781857                   | EMPLOYMENT-E<br>IMMIGRATION | BASED                          |                     |   |                  |                    |           |                                       | RESOUR                      | CE MANAGEMENT                      |                           |                              |
| (3)HR PEOPLE & STRATEGY INC<br>1800 DUKE STREET                         | STRATEGIC HR                | EDUCATION                      |                     | NY  | 501(C)(3)        |                    | LINE 10   |                                       |                             | Y FOR HUMAN<br>CE MANAGEMENT       | Yes                       |                              |
| ALEXANDRIA, VA 223143499<br>13-2989471                                  |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
|   |                             |                                |                     |   |                  |                    |           |                                       |                             |                                    |                           |                              |
| For Paperwork Reduction Act Notice, see the Instructions                | for Form 990.               |                                | Ca                  | t No 50135  | Ϋ́               |                    |           |                                       | Sch                         | edule R (Form 9                    | 90) 20                    | 18                           |

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| <b>(a)</b><br>Name, address, and EIN of<br>related organization   | <b>(b)</b><br>Primary<br>activity | (c) Legal domicile (state or foreign country) | (d)<br>Direct<br>controlling<br>entity | (e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514) | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets | (l<br>Disprop<br>alloca | rtionate | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | mana<br>part | ral or<br>aging | <b>(k)</b><br>Percentage<br>ownership |
|---|-----------------------------------|---|--|---|---------------------------------|--|-------------------------|----------|---|--------------|-----------------|---------------------------------------|
|   |                                   |   |  | ,   |                                 |  | Yes                     | No       |   | Yes          | No              |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              | $\vdash$        |                                       |
|   |                                   |   |  |   |                                 |  |                         |          |   |              |                 |                                       |
| Part IV Identification of Related Organizations Taxable as a  | Corneration                       | Or Truc                                       | t Complete                             | if the erganiz  | ation ancu                      | orod "Voc                                | l on E                  | orm 0    | 00 Part IV  | lino         | 24              |                                       |
| <b>Part IV</b> Identification of Related Organizations Taxable as a 6 because it had one or more related organizations treated as |                                   |   |  |   | ation answ                      | ereu 1es                                 | UIIF                    | 0111119  | 50, Part IV,  | mie          | 34              |                                       |
| because it flad one of more related organizations treated as  | - a corporatio                    |   |  |   |                                 |  |                         |          |   |              |                 |                                       |

|  |   | - a corporation or trust at                               | aring the tax ye                            | .ui i   |  |   |                                |                                 |                          |
|--|---|---|---|---|--|---|--------------------------------|---------------------------------|--------------------------|
| (a)<br>Name, address, and EIN of<br>related organization   | (b)<br>Primary activity                             | (c)<br>Legal<br>domicile<br>(state or foreign<br>country) | (d)<br>Direct controlling<br>entity         | (e) Type of entity (C corp, S corp, or trust) | <b>(f)</b><br>Share of total<br>Income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Percentage<br>ownership | Sectio<br>(b)(<br>contr<br>enti | on 512<br>(13)<br>rolled |
| (1)SHRM CORPORATION  1800 DUKE STREET ALEXANDRIA, VA 223143499 76-0839798  | ON-LINE JOBS<br>ADVERTISING PROGRAM                 | VA  | SOCIETY FOR<br>HUMAN RESOURCE<br>MANAGEMENT | С   | 1,648,976                              | 654,878                                   | 100 000 %                      | Yes                             |                          |
| (2)STRATEGIC HUMAN RESOURCE MGM'T INDIA PVT LTD  REGUS ORCHID BUS CTR 311 CORINTHIAN BLDG KHAR, MUMBAI 40052 IN 80-2212005 | HR RESEARCH AND<br>EDUCATIONAL PROGRAMS<br>IN INDIA | IN  | SOCIETY FOR<br>HUMAN RESOURCE<br>MANAGEMENT | С   | 1,335,419                              | 2,788,218                                 | 100 000 %                      | Yes                             |                          |
| (3)SHRM MEA FZ-LLC  EXECUTIVE OFFICE NO 21 BLOCK 09  DUBAI  AE   | EDUCATIONAL PROGRAMS<br>IN THE MIDDLE EAST          | AE  | SHRM<br>CORPORATION                         | С   |  |   |                                | Yes                             |                          |
| (4)SHRM MANAGEMENT CONSULTING (BEIJING) CO LTD  GATEWAY PLAZA 18 XIAGUANGLI E 3R BEIJING 100027 CH                         | HR RESEARCH AND<br>EDUCATIONAL PROGRAMS<br>IN CHINA | СН  | SHRM<br>CORPORATION                         | С   |  |   |                                | Yes                             |                          |
|  |   |   |   |   |  |   |                                |                                 |                          |
|  |   |   |   |   |  | Sal                                       | pedule P (Form                 | 220) 26                         | 110                      |

| Schedule R (Form 990) 2018  |    |     |    |  |  |
|---|----|-----|----|--|--|
| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.                 |    |     |    |  |  |
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule  |    | Yes | No |  |  |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? |    |     |    |  |  |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity  | 1a |     | No |  |  |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)  | 1b | Yes |    |  |  |
| c Gift, grant, or capital contribution from related organization(s)   | 1c | Yes |    |  |  |
| d Loans or loan guarantees to or for related organization(s)  | 1d |     | No |  |  |
| e Loans or loan guarantees by related organization(s)   | 1e |     | No |  |  |
| f Dividends from related organization(s)  | 1f | Yes |    |  |  |
| g Sale of assets to related organization(s)   | 1g |     | No |  |  |
| h Purchase of assets from related organization(s)   | 1h |     | No |  |  |
| i Exchange of assets with related organization(s)   | 1i |     | No |  |  |
| j Lease of facilities, equipment, or other assets to related organization(s)  | 1j |     | No |  |  |
|   |    |     |    |  |  |

| i   | Exchange of assets with related organization(s)   | 11         |     | No         |
|-----|---|------------|-----|------------|
| j   | Lease of facilities, equipment, or other assets to related organization(s)  | 1j         |     | No         |
| k   | Lease of facilities, equipment, or other assets from related organization(s)  | 1k         |     | No         |
| - 1 | Performance of services or membership or fundraising solicitations for related organization(s)  | 11         | Yes |            |
| m   | Performance of services or membership or fundraising solicitations by related organization(s)   | 1m         |     | No         |
| n   | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)   | 1n         | Yes |            |
| 0   | Sharing of paid employees with related organization(s)  | 10         | Yes | 1          |
| р   | Reimbursement paid to related organization(s) for expenses  | <b>1</b> p | Yes | +-         |
| q   | Reimbursement paid by related organization(s) for expenses  | <b>1</b> q | Yes | lacksquare |
| r   | Other transfer of cash or property to related organization(s)   | 1r         |     | No         |
| s   | Other transfer of cash or property from related organization(s)   | 1s         | Yes |            |
| _   | If the anguer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered velationships and transaction thresholds |            |     |            |

|     |  | 1 1     |         |    |
|-----|--|---------|---------|----|
| k   | Lease of facilities, equipment, or other assets from related organization(s)   | 1k      |         | No |
| - 1 | Performance of services or membership or fundraising solicitations for related organization(s)   | 11      | Yes     |    |
| m   | Performance of services or membership or fundraising solicitations by related organization(s)  | 1m      |         | No |
| n   | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  | 1n      | Yes     |    |
|     | Sharing of paid employees with related organization(s)   | 10      | Yes     |    |
| р   | Reimbursement paid to related organization(s) for expenses   | 1p      | Yes     |    |
| q   | Reimbursement paid by related organization(s) for expenses   | 1q      | Yes     |    |
| r   | Other transfer of cash or property to related organization(s)  | 1r      |         | No |
| s   | Other transfer of cash or property from related organization(s)  | 1s      | Yes     |    |
|     | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds dditional Data Table |         |         |    |
|     | (a) (b) (c) (d)  Name of related organization Transaction type (a-s)   | ount ır | nvolved |    |
|     |  |         |         |    |
|     |  |         |         |    |
| -   |  |         |         | -  |

Schedule R (Form 990) 2018

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>(a)</b><br>Name, address, and EIN of entity | (b)<br>Primary activity |  | (d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514) | Ar<br>or | (e) re all partners section 501(c)(3) rganizations? | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtiona<br>allocations? | ite | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) |           | or<br>ig<br>? | (k)<br>Percentage<br>ownership |
|--|-------------------------|--|--|----------|---|------------------------------------|--|--------------------------------------|-----|---|-----------|---------------|--------------------------------|
| İ  |                         |  | 514)   | Yes      | No  | ļ ,                                |  | Yes                                  | No  |   | Yes       | No            |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      |     |   |           |               |                                |
|  |                         |  |  |          |   |                                    |  |                                      | _   | Schedul   | e R (Form | 1 990         | )) 2018                        |



### **Additional Data**

(16)

(17)

(18)

(19)

SHRM FOUNDATION INC

HR PEOPLE & STRATEGY INC

COUNCIL FOR GLOBAL IMMIGRATION

STRATEGIC HUMAN RESOURCE MGM'T INDIA PVT LTD

Software ID: Software Version:

**EIN:** 34-0948453

Name: SOCIETY FOR HUMAN RESOURCE MANAGEMENT

| Form ! | 990, Schedule R, Part V - Transactions With Related Organizations |                                 |                        |   |
|--------|---|---------------------------------|------------------------|---|
|        | (a)<br>Name of related organization                               | (b)<br>Transaction<br>type(a-s) | (c)<br>Amount Involved | (d) Method of determining amount involved |
| (1)    | HR PEOPLE & STRATEGY INC  | В                               | 1,750,000              | CASH                                      |
| (1)    | SHRM FOUNDATION INC   | В                               | 802,605                | CASH                                      |
| (2)    | SHRM MEA FZ-LLC   | В                               | 180,000                | CASH                                      |
| (3)    | SHRM CORPORATION  | F                               | 750,000                | CASH                                      |
| (4)    | COUNCIL FOR GLOBAL IMMIGRATION                                    | L                               | 178,501                | FMV                                       |
| (5)    | HR PEOPLE & STRATEGY INC  | L                               | 399,050                | FMV                                       |
| (6)    | SHRM CORPORATION  | L                               | 297,125                | FMV                                       |
| (7)    | STRATEGIC HUMAN RESOURCE MGM'T INDIA PVT LTD                      | М                               | 354,898                | FMV                                       |
| (8)    | COUNCIL FOR GLOBAL IMMIGRATION                                    | N                               | 78,322                 | FMV                                       |
| (9)    | HR PEOPLE & STRATEGY INC  | N                               | 73,080                 | FMV                                       |
| (10)   | SHRM FOUNDATION INC   | N                               | 73,080                 | FMV                                       |
| (11)   | SHRM CORPORATION  | 0                               | 217,956                | COST                                      |
| (12)   | SHRM CORPORATION  | Р                               | 127,398                | COST                                      |
| (13)   | STRATEGIC HUMAN RESOURCE MGM'T INDIA PVT LTD                      | Р                               | 543,142                | COST                                      |
| (14)   | SHRM FOUNDATION INC   | Р                               | 821,191                | COST                                      |
| (15)   | COUNCIL FOR GLOBAL IMMIGRATION                                    | Q                               | 144,991                | COST                                      |

Q

Q

Q

S

480,990

347,511

220,030

2,933,382

COST

COST

COST

**BOOK VALUE**