Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. Open to Public Inspection

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

	۱ ۸	For the	2018 cale	ndar year, or tax year beginn	ning	, 20 18, a	and ending			, 20	
) i	3 (Check if a	applicable	C Name of organization Ohio Ch	namber of Commerce				D Employer	identification n	umber
N [_	Address (Doing business as					3	31-4357206	
	_	Name cha	-	Number and street (or P O box	if mail is not delivered to street	address)	Room/suite		E Telephone	number	
₹[\neg	nitial retu		34 S Third Street			100	,	6	14-228-4201	
5 [_		n/terminated	<u> </u>	country, and ZIP or foreign pos	tal code					<u>. </u>
, i	_	Amended		Columbus, OH 43215					G Gross rece	ıpts \$	4,313,103
ַע	_		on pending	F Name and address of principal	officer Andrew E Doehre	l. President	& CEO	H(a) Is this a o	roup return for sub-	ordinates? Yes	s 🗸 No
7	•	.,рроа	pg	34 S Third St, STE 100, Colu			<i>,</i> ,			cluded? Ves	_
◝;		Гах-ехел	npt status	501(c)(3)		4947(a)(1) or	□ 527X			t (see instruction	
		Website.		w.ohiochamber.com	(9) (9 _) - (110011110)	(-)(-)	'' / '''	H(c) Group	exemption nu	mber ▶	
					ociation Other ►	L Yea	ar of formation	1893		legal domicile	ОН
$\stackrel{\sim}{=}$		rt I	Summ					7,000			
J				escribe the organization's m	nission or most significat	activities	The Ohio	Chamber	of Commerc	ce aggressive	elv
7	ا يو		_	ns free enterprise, economic		1					
<u>"</u>	မ္အ		Cuampior	is tree enterprise, economic	compensiveness and gro	101 01 01	ilouris		••••		••
\neg	Ĕ	2	Check th	is box ▶☐ if the organizati	on discontinued its oper	ations or di	sposed of n	nore than	25% of its	net assets	
\preceq	8			of voting members of the g			opocou o		3		66
\Box	ဗ			of independent voting mem			line 1h)		4		66
	es			nber of individuals employe		/ \		• •	5		22
	∄			nber of volunteers (estimate	• •	,	,		6		1,000
	Activities			elated business revenue fro	· · · · · · · · · · · · · · · · · · ·		<i>\</i>	•	7a		4,500
	`			lated business taxable inco					7b		4,500
-	\dashv		1401 011101	iated basiness taxable inte	110 110 111 1 0 111 1 0 900 1 1	Mar		Prior Ye		Current Y	
		8	Contribut	tions and grants (Part VIII, I	ine 1h)	1/1/		$\overline{}$			
	울			service revenue (Part VIII, I	1 \ (//	15	$-c_{0}$	\rightarrow	2,704,726		2,455,835
	Revenue		-	ent income (Part VIII, column			2019	5/	1,776,621	****	660,309
	تت			venue (Part VIII, column (A),				/	767,950		1,196,959
		12	Total reve	enue-add lines 8 through 1	1 (must equal Part VIII co	olumn MAX Jir			5,249,297		4,313,103
ð	•			nd similar amounts paid (Pa					125,000		459,131
2010	5			paid to or for members (Pa					120,000		400,101
<i>(</i>				other compensation, employ		nn (A), lines :	5-10)	-	2,059,670		2,097,704
9	ž.			onal fundraising fees (Part I	•		• • • • • • • • • • • • • • • • • • • •		2,000,070		
	• 1			draising expenses (Part IX,		• •	-		-	5	
当	<u>~</u>			penses (Part IX, column (A)	-	 \			996,564		2,305,835
				penses Add lines 13-17 (m			,		3,181,234		4,862,670
Ω			•	less expenses. Subtract lir	•	1 (), 20	" 		2,068,063		-549,567
y	- %		110701140	TOOD EXPONDED. CUBINGET III		· · ·	Beg	inning of Cu		End of Ye	
ANNED	a se	20	Total ass	ets (Part X, line 16)					2,527,241	2	6,002,707
₹.	Bal			pilities (Part X, line 26)			` 		2,116,272		8,655,926
S N	Fund B			ts or fund balances. Subtra	ct line 21 from line 20		` 		0.410.969		7,346,781
-	_	rt II		ture Block	01 1110 21 110111 11110 20	· · ·	<u>`</u>		5,410,5001	·	1,040,101
•				ry, I declare that I have examined t	his return, including accompar	wing schedules	and statemen	its and to t	he hest of my	knowledge and	d helief it is
				lete Declaration of preparer (other						o	
-				1115					Z 10	7/2019	,
•	Sig	ո	Sign	ature of officer	<u></u>			Da		1100.1	
	Her		li An	ndrew E. Doehrel	1. President +	C 50					
		_	_	or print name and title	LI I I CSIDEATI						
-				pe preparer's name	Preparer's signature		Date		Ta	PTIN	•
	Pai			· · ·					Check self-employ	ved	
		pare	I					E,		<u> </u>	
(Us	e Only			<u> </u>				n's EIN ▶	<u></u>	
ī	Mar	the IP		ddress ► s this return with the prepar	rer shown above? (see in	structions)	<u>-</u> .	Į Pno	ne no	☐ Ye:	s 🗌 No
-						150 0000115)	C=4 N= 4	12027			990 (2018)
	-ur⊣	raperw	ork Redu	ction Act Notice, see the ser	iarale mstructions.		Cat No 1	1202 Y		FORITS	(2010)

Cat No 11282Y

For Paperwork Reduction Act Notice, see the separate instructions.

Part	
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission
	As the state's leading business advocate and resource, the Ohio Chamber of Commerce aggressively champions free enterprise,
	economic competitiveness and growth for the benefit of all Ohioans.
	······································
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
_	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	services?
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by
7	expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,
	the total expenses, and revenue, if any, for each program service reported.
4a	(Code) (Expenses \$ncluding grants of \$) (Revenue \$)
	Legislative representation - monitoring activities of the Ohio General Assembly on matters of concern to Ohio businesses;
	arranging for businesses to testify before committees; reviewing legislation and communicating business views to the legislature.
	•
4b	(Code) (Expenses \$ including grants of \$) (Revenue \$)
	Business information - disseminating information on state and federal legislation, laws, regulations and activities through a
	bi-monthly mailed newsletter, electronic communications, conferences and seminars
	••••••••••••••••••••••••••••••••••••
4c	(Code) (Expenses \$ncluding grants of \$) (Revenue \$)
	Promoting Ohio economic growth - providing information and direct assistance to businesses seeking to locate and expand
	in Ohio - participating in sales trips and working with other organizations with similar goals
4d	Other program services (Describe in Schedule O)
4d	Other program services (Describe in Schedule O) (Expenses \$ including grants of \$) (Revenue \$)

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Form 99	10 (2018)	`	•	Page $f 3$
Part	V Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		1
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		1
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		√
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	✓	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6_		✓
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II .	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	_	✓
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V .	10		1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	✓	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		✓
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	✓	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	✓	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		✓
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	✓	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		√
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		-
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV.	14b		1
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		1
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II .	18		1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		1
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		<u> </u>
21	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	20b		

domestic government on Part IX, column (A), line 17 If "Yes," complete Schedule I, Parts I and II . . .

Form **990** (2018)

Part	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2 ^o If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	1	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		1
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? .	24b		-
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		1
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		:	
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		1
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		✓
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		1
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		✓
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		✓
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		✓
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	✓	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		✓
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19° Note. All Form 990 filers are required to complete Schedule O.	38	✓	
Part				
	Check if Schedule O contains a response or note to any line in this Part V			\Box
_		_	Yes	No
1a b	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	-	

Part	V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 22			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	✓	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	✓	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O.	3b	✓	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,			
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a_		✓
b	If "Yes," enter the name of the foreign country. ▶			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? .	5a		√
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		✓
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		-
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	C-		,
	organization solicit any contributions that were not tax deductible as charitable contributions? .	6a		V
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or	6b		
_	gifts were not tax deductible?	60		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	— 7а		7
h	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		-
b	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
С	required to file Form 8282?	7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		7
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		1
g g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
_	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter.			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter.			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)	10-		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			ŀ
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	13a		
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	ISa		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	ľ		
_	the organization is licensed to issue qualified health plans			
C 14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		1
14a b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b		╎
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	· • •	-	_
15	excess parachute payment(s) during the year?	15		/
	If "Yes," see instructions and file Form 4720, Schedule N.			Ė
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		1
	If "Yes," complete Form 4720, Schedule O			

					ugo 🗨			
Part	Governance, Management, and Disclosure For each "Yes" response to lines 2 th response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes	-						
	Check if Schedule O contains a response or note to any line in this Part VI	<u> </u>	<u></u>		. 🔲			
<u>Secti</u>	on A. Governing Body and Management				,			
	En al la Calabara de	4		Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year .	<u>1a</u> 66						
	If there are material differences in voting rights among members of the governing body, or							
	if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				,			
h	b Enter the number of voting members included in line 1a, above, who are independent . 1b 6							
2	<u> </u>							
	any other officer, director, trustee, or key employee?		2		1			
3	Did the organization delegate control over management duties customarily performed by or		2					
4	supervision of officers, directors, or trustees, or key employees to a management company or other Did the organization make any significant changes to its governing documents since the prior Form 99		3 4		V			
4 5	Did the organization become aware during the year of a significant diversion of the organization		5		1			
6	Did the organization have members or stockholders?		6	1	<u> </u>			
7a	Did the organization have members, stockholders, or other persons who had the power to	elect or appoint		Ť				
, ,	one or more members of the governing body?		7a	✓				
b	Are any governance decisions of the organization reserved to (or subject to approval stockholders, or persons other than the governing body?	by) members,	7b		1			
8	Did the organization contemporaneously document the meetings held or written actions un	dertaken during						
	the year by the following	_						
а	The governing body?		8a	✓	<u> </u>			
b	Each committee with authority to act on behalf of the governing body?		8b	✓	<u> </u>			
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot the organization's mailing address? If "Yes," provide the names and addresses in Schedule C		9		1			
Secti	on B. Policies (This Section B requests information about policies not required by the		ue C	ode.)				
				Yes	No			
10a	Did the organization have local chapters, branches, or affiliates?		10a		✓			
b	If "Yes," did the organization have written policies and procedures governing the activities of affiliates, and branches to ensure their operations are consistent with the organization's exem		10b					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before		11a		✓			
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		12a	✓				
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give	e rise to conflicts?	12b	✓				
С	Did the organization regularly and consistently monitor and enforce compliance with the pascribe in Schedule O how this was done.	oolicy? If "Yes,"	12c	1				
13	Did the organization have a written whistleblower policy?		13	✓				
14	Did the organization have a written document retention and destruction policy?		14	\				
15	Did the process for determining compensation of the following persons include a review a independent persons, comparability data, and contemporaneous substantiation of the deliberation				:			
а	The organization's CEO, Executive Director, or top management official		15a	<u>✓</u>				
b	Other officers or key employees of the organization		15b		✓			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or simil with a taxable entity during the year?	lar arrangement	16a		-			
ь	If "Yes," did the organization follow a written policy or procedure requiring the organization	to evaluate ite			Ť			
D	participation in joint venture arrangements under applicable federal tax law, and take steps t	o safeguard the						
0 4:	organization's exempt status with respect to such arrangements?	·	16b		<u> </u>			
	on C. Disclosure							
17								
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable (3)s only) available for public inspection indicate how you made these available. Check all that Own website Another's website Upon request Other (explain in Sci.	it apply nedule 0)						
19	Describe in Schedule O whether (and if so, how) the organization made its governing docume financial statements available to the public during the tax year				, and			
20	State the name, address, and telephone number of the person who possesses the organization	on's books and re	cords	>				
	Jennifer Osburn, 34 S Third St, Suite 100, Columbus, OH 43215 614-228-4201							

Form 990 (2018)

Part VII	Compensation of Officers, Directors	s, Trustees, Key Employees, Highest Compensated	Employees, and
	Independent Contractors		

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers; key employees; highest compensated employees, and former such persons.

Check this box if neither the organization nor	any related	d orga	anız	atıo	n c	ompe	nsa	ted any curren	t officer, director	r, or trustee
				(0						
(A)	(B)	/		Pos		than c		(D)	(E)	(F)
Name and Title	Average					ıs both		Reportable	Reportable	Estimated
	hours per	office	er and			or/trust	ee)	compensation from	compensation from related	amount of other
	week (list any hours for	악	Ins	Q	Ke	eng H	Ę	the	organizations	compensation
	related	Individual trustee or director	효	Officer	Key employee	hes	Former	organization	(W-2/1099-MISC)	from the
	organizations below dotted	ual t ctor	iona		oldı	eco	,	(W-2/1099-MISC)		organization and related
	line)	rust	†		yee	npe				organizations
		ee	Institutional trustee			Highest compensated employee				
						ed.				
(1) Larry J. Kidd	2									
Chairman, Executive Committee	1	✓		✓				0	0	
(2) Jeffrey A Walters	2									
Chairman Elect		✓		✓				0	0	
(3) Wesley Jetter	1									
Vice Chair, Executive Committee		✓		✓				0	0	
(4) Melissa Ingwersen	2									
Treasurer, Executive Committee		✓		✓				0	0	
(5) Thomas M Zaino	2									
Past Chairman, Executive Committee	1	✓						0	0	
(6) Richard H Brandt	1									
Member, Executive Committee		✓						0	0	
(7) Frank Carrino	1									
Member, Executive Committee	1	✓						0	0	
(8) Jeffrey Gorman	1									
Member, Executive Committee		✓						<u>o</u>	0	(
(9) Brian Hicks	1									
Member, Executive Committee	4	✓						0	0	
(10) Kevın Hinkle	1									
Member, Executive Committee		1							0	
(11) Linda Hondros	1									
Member, Executive Committee		✓						0	o	(
(12) Thomas Lagos	1									
Member, Executive Committee		1						0	0	
	1									
Member, Executive Committee	1	\	L					_ 0	0	
(14) Lois Mitten Rosenberry	1									
Member, Executive Committee		✓.						o	0	· · · · · · · · · · · · · · · · · · ·

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Form 990 (2018)

Form		

Part VII	Compensation of Officers, Direct	ors, Trustees	, Key Employees	Highest Co	mpensated En	nployees, a	and
	Independent Contractors						

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization no	r any relate	d orga	aniz	atıo	n c	ompe	nsa	ited any curren	t officer, director	r, or trustee.	_
(A) Name and Title	(B) Average hours per week (list any	box, office	unles er and	Pos eck s pe d a d	rson	than o	an (ee)	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other	
	hours for related organizations below dotted line)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations	
(1) (51) Michael Pahutski Board Member	1	1						0	0	(<u>o</u>
(2) (52) Stacy Rastauskas	11	/									_
Board Member	1	-	\vdash	├	\vdash		-	O	0	(<u>0</u>
(3) (53) Robb Reder Board Member	 	1		ľ				.	0		0
(4) (54) Steve Ringel Board Member	11	1						0			<u>×</u> 0
(5) (55) Eric Roegner Board Member	11	/						0	0		0
(6) (56) Mary Schell Board Member	1	1							0		0
(7) (57) Thomas Secor	1							<u>*</u>			_
Board Member	ļ	✓		_				0	0	!	0
(8) (58) Steve Shepard Board Member	11	1							o		0
(9) (59) Tim Snyder	11	,									_
Board Member	1	✓	-		-		├		0		<u>0</u>
(10) (60) Élise Spriggs Board Member	ļ <u>1</u>	1				•		٥	o		0
(11) (61) Curt Steiner	11										_
Board Member		✓	<u> </u>	Ĺ.,	ļ	<u> </u>	_	0	0		<u>0</u>
(12) (62) Karma Thomson Board Member	11	/							0		n
(13) (63) David Whikehart	1	Ė			\vdash		T		<u> </u>		<u>-</u>
Board Member	I	1 ✓			_				oo		0
(14) (64) Guy Worley	1										,
Board Member	<u> </u>	✓				<u> </u>	<u>L</u>		0	000 #	0

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Form 990/2018)

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Part VII	Compensation of Officers, Direct	ors, Trustees	, Key Employees	, Highest	Compensated	Employees,	and
	Independent Contractors						

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

Check this box in heither the organization hol	Turry rollator	3 0. g.	<u> </u>		(1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,	<u> </u>		lica any carron	0.000, 0.0000	., 0	-
(A)	(B)	(B) Position						(D)	(E)	(F)	
Name and Title	Average		(do not check more than one box, unless person is both a					Reportable	Reportable	Estimated	
, , , , , , , , , , , , , , , , , , ,	hours per					or/trust		compensation	compensation from	amount of	
	week (list any hours for related organizations below dotted line)		Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations	_
(1) (26) Thomas Button	1										
Board Member	†	✓		[0	o		0
(2) (27) Robert Camp	1										_
Board Member	1	✓						o	0]	0
(3) (28) LaVawn Coleman	1										
Board Member	<u> </u>	✓							o	<u> </u>	0
(4) (29) Michele Connell	1										
Board Member		✓	L					0	0		0
(5) (30) Rita McNeil Danish Board Member	11	/) .	o		0
(6) (31) Walt Davis	1		<u> </u>								_
Board Member	3	✓						0	o	Į.	0
(7) (32) Dennis Duchene	1			Г							_
Board Member	T	√					ļ	o	o		0
(8) (33) Mark Dunford	1										_
Board Member	<u> </u>	✓						<u> </u>	0		0
(9) (34) Rex Elsass	1									}	
Board Member		✓	<u> </u>		L				0		0
(10) (35) Steven English	1]	l			İ	l	1	l		
Board Member		/	<u> </u>	_			L	c	0		0
(11) (36) Stewart Fletcher	11			ļ							
Board Member		✓		_	L		<u> </u>		0		0
(12) (37) Allen Fore	11			ł	1						
Board Member	<u> </u>	✓	<u> </u>	L	<u> </u>		_		0		0
(13) (38) Everett Gallagher	11								}		
Board Member	<u> </u>	/	<u> </u>	<u> </u>	<u> </u>	<u> </u>	—	c	0		0
(14) (39) Jay Gershen	ļ <u>1</u>										٠
Board Member	<u> </u>	┸	<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u></u>	0	<u> </u>	0

Part	VII Section A. Officers, Directors, Trust	ees, Key E	mplo	yees	s, ar	nd F	lighe	st C	ompensated E	mployees (conti	nued)		
					((C)							
	(A)	(B)				ition			(D)	(E)		(F)	
	Name and title	Average					than o		Reportable	Reportable	Fet	mated	
	142the and title	hours per					ıs both or/trust		compensation	compensation from		ount of	
		week (list any		_		_	_		from	related	1	ther	
		hours for	Individual trustee or director	<u> S</u>	Officer	Key employee	## ## ## ## ## ## ## #	Former	the	organizations		ensation	ו
		related organizations	re de	∰	ĕ	9	Ş ş	l er	organization (W-2/1099-MISC)	(W-2/1099-MISC)	1	m the nization	
		below dotted	tor la	읦		믕	မြို့		(**-2/1099-10130)			related	
		line)	rust	=		yee	l g				orgai	nizations	;
			ee	Institutional trustee			Highest compensated employee						
(45)				L"			e e						
	Charles Sulerzyskı	11	1										•
	er, Executive Committee		V		-	-		-	0	0			0
	oseph Watson	11	,						_	_			_
	er, Executive Committee		✓		<u> </u>	_		-	0	0			0
$(17)_{-1}$	ara Abraham	1	,										
	Member		✓						0	0			0
(18) E	Brett Amheiser	1	_								1		
	Member		<u> </u>		_				0	0	_		0
(19)	an Bans	1									[
Board	Member	1	✓						0	0			0
(20) F	tobert Baxter	1											
	Member		✓						0	0			0
(21)	ohnnı Beckel	1											
	Member		1							٥			0
	teve Bennett	1				Т							
	Member	<u>-</u>	1						٥	ا ا			0
_		1	_			\vdash		\vdash	-		-		
	Bill Bishop		1							۱ ،			0
	Member		_		\vdash	\vdash		┝	0				
	llan Brown	11	,					İ	1				_
	Member		✓	_	_	_			0	0			0
(25)	vette McGee Brown	11	,										
	Member		✓					Ļ	0	0			0
1b	Sub-total	•					•	>	_				
С	Total from continuation sheets to Part	VII, Sectio	n A		•		•	•					
d	Total (add lines 1b and 1c)	•						<u> </u>					
2	Total number of individuals (including but	not limited	l to th	ose	lıst	ed :	above	e) w	ho received m	ore than \$100,00	00 of		
	reportable compensation from the organi	zation 🟲									_		
												Yes	No
3	Did the organization list any former of	ficer, direc	tor, c	r tr	uste	ee.	kev e	emp	loyee, or high	est compensate	ed		1
	employee on line 1a? If "Yes," complete S							•			3		
4	For any individual listed on line 1a, is the							n a	nd other comp	ensation from t	ne 🗀		
•	organization and related organizations												- [
	individual	_									4		
5	Did any person listed on line 1a receive of									eation or individu	_		i
3	for services rendered to the organization									ation or maivide	^{'α'} 		
Section	n B. Independent Contractors	11 100, 0	omp.		00,	·cac	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0, 0	den person	· · · · · -		<u> </u>	
									46-4-4-4-4-4	ad mays then \$11	00 000 ~		
1	Complete this table for your five highest of												
	compensation from the organization. Rep	ort compe	nsatio	on ro	or tr	ie c	aieno	ar y	ear ending wit	n or within the o	rganizati	on s ta	X
	year.							ī				_	
	(A) Name and business add	rocc							(B) Description of s	enuces	(C) Compens	ation	
	INAITIE AITO DUSINESS AGO		_					<u> </u>	Description of S	C, 7,063	Compets	,411011	
								<u> </u>	···				
								<u> </u>					
								_					
	·												
	Total number of independent contracts	re (malicidia	na 5:	.+	٠ ٠		od +-		osa listed abo	ave) who			; i
2	Total number of independent contractor received more than \$100,000 of compens							, in	iose listeu abt	Svej wild			<i>,</i> .]
	Teceived more man \$100,000 or compens	auon nom	110 01	yan	ızal	1011						_ 000	/2010
											For	ո 990	(2018)

Part VII Section A. Officers, Directors, Trus	tees, Key E	mplo	/ees			lighes	st C	ompensated E	mployees (co	ntinue	ed)	_
(A) Name and title	(B) Average hours per	box,	unles	Pos eck s pe	rson	than o	an	(D) Reportable compensation	(E) Reportable compensation f	rom	(F) Estimated amount of other	
	week (list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	organizations (W-2/1099-MIS		compensation from the organization and related organizations	
(15) (40) Scott Goodspeed Board Member	1	√						.0		0		0
(16) (41) Katie Grayem	11	1										_
Board Member (17) (42) Jeremy Halford	1	•	_		 			0		0		0
Board Member	<u> </u>	✓						0		0		0
(18) (43) Ryan Hartong	1											
Board Member		✓_	_		 		_	0	1	-0		0
(19) (44) Jill Jansen Board Member	11	1						٥	j			0
(20) (45) David Koren	1	–					\vdash		1	7-		
Board Member		1						0		0		0
(21) (46) Aneezal Mohamed	11								Ţ			
Board Member	-	✓				ļ		<u>0</u>		<u> </u>		0
(22) (47) Michael Moore Board Member	11	1								a		0
(23) (48) Rusty Orben	11	Ť	<u> </u>							1		
Board Member		1						0		0		0
(24) (49) Clara Osterhage	11											
Board Member		✓		<u> </u>		ļ	<u> </u>	<u> </u>		0		0
(25) (50) Jordan Pace Board Member	ļ <u>1</u>	/						•				0
1b Sub-total		' ' .	٠.	L		<u> </u>	•	ľ		┪		_
c Total from continuation sheets to Part	VII, Sectio	n A					▶					
d Total (add lines 1b and 1c)							<u> </u>	<u> </u>				
2 Total number of individuals (including bu reportable compensation from the organ		i to th	ose	list	ted .	above	9) W	ho received m	ore than \$10	0,000	Oî	
reportable compensation from the organ	ization -					-					Yes	No
3 Did the organization list any former or employee on line 1a? If "Yes," complete							-	oloyee, or high		sated		
4 For any individual listed on line 1a, is the organization and related organizations	greater th	an \$	150,	000	? 1							
individual	or accrue co		nsa	tion	fro						1 1 1	<i>"</i>
for services rendered to the organization Section B. Independent Contractors	rii Yes, C	omp	ele	301	iea	JIE J I	Or S	such person	<u> </u>		5	<u> </u>
Complete this table for your five highest compensation from the organization. Re year.												ax
(A) Name and business add	dress							(B) Description of s	services		(C) Compensation	
	_						\vdash					_
							-					
							\vdash					
2 Total number of independent contractor received more than \$100,000 of compensations.							o th	nose listed ab	ove) who			

Part VII Section A. Officers, Directors, Trus	tees, Key E	mplo	yees	s, ar	nd F	lighe	st C	ompensated E	mployees (co	ntinue	d)		
				•	C)								
(A)	(B)	(do n	ot ch		ition more	e than o	one	(D)	(E)			(F)	
Name and title	Average	box,	unles	s pe	rson	is both	n an	Reportable	Reportable			mated	
	hours per week (list any			_		or/trus	-	compensation from	compensation for related	rom		unt of ther	
	hours for	or d	Insti	Officer	Key employee	P High	Former	the	organizations			ensatio	'n
	related organizations	/idu	ţ	ĕ	em	nest loye	ner	organization (W-2/1099-MISC)	(W-2/1099-MIS	SC)		n the nzation	1
	below dotted	al tr	nal		oloy	e com		(, , ,			and	related	
	line)	Individual trustee or director	Institutional trustee		e	pen				İ	organ	ızatıon:	s
			tee			Highest compensated employee				İ			
(45) (65) Lasker Zakak						-				+		_	
(15) (65) Joshua Zabek Board Member	1	1						0					0
(16) (66) James Zimmerman	1	 		\vdash				1					
Board Member	'	1						ا ،	ļ	0			0
(17) (67) Andrew E. Doehrel	40	i i											
President & CEO	······································			✓				380,475		0		18	39,660
(18) (68) Keith A. Lake	40							1		1		- 1-	,
Vice President, Government Affairs	3	1		1				141,965		o		1	17,992
(19) (69) Andrew V Piccolantonio	40												
Vice President, Membership (11/2018)		1		✓				103,305		0		1	12,847
(20) (70) Jennifer L. Osburn	40												
Vice President, Administration	2			✓				96,674		0		1	12,960
(21) (71) Julie W. Feasel	40												
Vice President, Communications				✓				95,000		0		1	1,400
(22) (72) Kathryn G. Eshelman	40												
Vice President, Membership (through 10/2018)				✓				76,891		0			1,800
(23)													
					_								
(24)	ļ												
					_								
(25)													
dh Cuh total	L	L						204.040		_			
1b Sub-total	VII Soctio	n A	•	•	•	•		894,310		0			16,659
d Total (add lines 1b and 1c)	VII, Sectio				•	•		894,310		0		2/	16,659
2 Total number of individuals (including but	t not limited					ahove	2) W				of.	- 24	0,033
reportable compensation from the organ		1 10 11	1030	, 1130	·CG	above	., ••	3	ore than proc	,,000 (,		
												Yes	No
3 Did the organization list any former of	ficer direc	tor o	r tr	uste	ee.	kev e	emn	lovee, or high	est compens	sated			
employee on line 1a? If "Yes," complete											3		1
4 For any individual listed on line 1a, is the							n a	nd other comp	ensation from	n the			1
organization and related organizations	greater th	an \$1	150,	000	17 11	"Ye	s, "	complete Sch	edule J for	such			<u>'</u>
ındıvıdual	•							•			4	✓	
5 Did any person listed on line 1a receive of	or accrue co	mpe	nsat	ion	fror	n any	un:	related organiz	ation or indiv	ridual			
for services rendered to the organization	ን If "Yes," c	ompl	ete	Sch	edu	ıle J f	or s	such person	<u></u>		5		✓
Section B. Independent Contractors													
1 Complete this table for your five highest	compensat	ed ind	depe	end	ent	contr	acto	ors that receive	ed more than	\$100,	000 of		
compensation from the organization. Rep	oort compe	nsatio	on fo	or th	ne c	alend	ar y	ear ending wit	h or within th	e orga	ınızatıc	n's ta	ЭX
year.													
(A)	luana							(B) Description of s	00,000	_	(C)	ation	
Name and business add	iress										ompens		,
Cult Marketing - 175 S Third Street, Suite 820, Colu							$\overline{}$	ige Campaign P					0,000
Capitol Square LTD dba 34 S Third LTD - 34 S Third							$\overline{}$	nstruction & Blo					6,003
Workspace Ohio LLC - 330 W Spring Street, Suite 1					5		$\overline{}$	niture Design &	-				3,165
	tegrated Building Systems - 950 Michigan Avenue, Columbus, OH 43215 Audio Visual Design & Exp. 169,938												
Team Logic IT - 7716 Rivers Edge Drive, Suite C, C				۰ ا				Services & Expe		•	_	14	15,878
2 Total number of independent contractor	as (includir	ig DU	it TH	ŲιΙ	JIII III	ես (ն	, un	iose iisteu adi	JVE) WIIO				1

received more than \$100,000 of compensation from the organization ▶

Check if Schedule O contains a response or note to any line in this Part VIII Check Check if Schedule O contains a response or note to any line in this Part VIII Check Check if Schedule O contains a response or note to any line in this Part VIII Check Check if Schedule O contains Check if Schedule O check if Schedule O check Check if Schedule O c	Part	VIII	Statement of Reve				5		
1	/2.		Check if Schedule C) contains a i	esponse or note to		(B) Related or exempt function	(C) Unrelated business	Revenue excluded from tax under sections
Bunness Code Summers Code Summ	र ह	1a	Federated campaigns	1	la l		revenue		512-514
Bunness Code Summers Code Summ	iran	_	. •						
Bunness Code Summers Code Summ	s, G Am	С	Fundraising events	. [1	lc				!
Bunness Code Summers Code Summ	Gift	d	•	_	d				
Bunness Code Summers Code Summ	ns, Simi	_			le				
Bunness Code Summers Code Summ	utio	T							
Bunness Code Summers Code Summ	를 들	_							ì
Bunness Code Summers Code Summ	Con	_			***************************************				
3 Investment income (including dividends, interest, and other similar amounts) 660,309 660,309 660,309 4 Income from investment of tax-exempt bond proceeds 772,100 772,100 772,100 5 Royalties 772,100 772,100 772,100 6a Gross rents (i) Real (ii) Personal (iii) Secondary					Business Code				
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and other similar amounts)	Pro		• •			1			ļ
4 Income from investment of tax-exempt bond proceeds ► Royalties		3			_				
Total Page Tot				· ·	•	660,309			660,309
(i) Personal (ii) Personal (iii) P				t of tax-exemp	t bond proceeds				770.400
Company Com		5	Hoyaities .	(ı) Real	(ii) Personal	772,100	-		772,100 I
D		6a	Gross rents .	\	- ' '		i		
d Net rental income or (loss) 7a Gross and subset than inventory b Less. cost or other basis and sales expenses c Garn or (loss) d Net garn or (loss) 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18 b Less direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities. See Part IV, line 19 a b Less direct expenses b c Net income or (loss) from gaming activities See Part IV, line 19 c Net income or (loss) from gaming activities See Part IV, line 19 c Net income or (loss) from gaming activities See Part IV, line 19 c Net income or (loss) from gaming activities Less circet expenses b c Net income or (loss) from gaming activities In a Bulletian or the state of the st		_							ì
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See Part IV, line 19 a b Less direct expenses b c Net income or (loss) from gaming activities . ▶ 10a Gross sales of inventory, less returns and allowances . a b Less cost of goods sold . b c Net income or (loss) from sales of inventory . ▶ Miscellaneous Revenue Business Code 11a Gain on Sale of Building & Assets 900099 424,859 b c All other revenue . e Total. Add lines 11a-11d ▶ 424,859 12 Total revenue. See instructions . ▶ 4,313,103 2,451,335 4,500 1,857,268	•								······································
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		12	rotal revenue. See in	nstructions	▶	4,313,103	2,451,335	4,500	1,857,268 Form 990 (2018)

Part IX Statement of Functional Expenses

Sectio	n 501(c)(3) and 501(c)(4) organizations must con	nplete all columns A	ll other organization	ns must complete co	olumn (A).
	Check if Schedule O contains a respon	se or note to any lin	e in this Part IX .		🗸
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments See Part IV, line 21	456,985			
2	Grants and other assistance to domestic individuals See Part IV, line 22 .				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	894,310			
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	688,716			
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	297,365			
9	Other employee benefits	114,779			
10	Payroll taxes	102,534			
11	Fees for services (non-employees):				
а	Management				
b	Legal	42,600			
C	Accounting	22,625		_	
d	Lobbying				
e f	Professional fundraising services See Part IV, line 17 Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,145,749			
12	Advertising and promotion	1,143,743			
13	Office expenses	236,724	-		=
14	Information technology	34,133			
15	Royalties	3,7,00			
16	Occupancy	340,972			
17	Travel	35,637			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	182,211			
20	Interest				
21	Payments to affiliates		····		
22	Depreciation, depletion, and amortization	216,698			
23	Insurance	10,273			<u> </u>
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)				
а	Mambarchia Marketina Costs	19,659			<u> </u>
b	Organizational Support	20,700			
c		20,.00			
d					
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	4,862,670			
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and				
	fundraising solicitation. Check here following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

2 Savings and temporary cash investments 3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(8), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L 7 Notes and loans receivable, net 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D 10a 1,732,884 b Less accumulated depreciation 11 Investments—publicly traded securites 12 Investments—publicly traded securites 12 Investments—program-related See Part IV, line 11 13 Investments—program-related See Part IV, line 11 14 Intangible assets 114 15 Other assets See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 22,527,241 16 26 17 Accounts payable and accrued expenses 1,114,1166 19 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and	191,457 425,467 98,749 71,191
2 Savings and temporary cash investments 3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees beneficiary organizations (see instructions) Complete Part II of Schedule L 7 Notes and loans receivable, net 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D 10a 1,732,884 b Less accumulated depreciation 11 Investments—publicity traded securities 12 Investments—other securities See Part IV, line 11 13 Investments—other securities See Part IV, line 11 14 Intangible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 1,002,106 17 Investments—other line 1,114,166 19 Deferred revenue 1,114,166 19 Tax-exempt bond liabilities 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D	98,749 71,191
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12 Investments—other securities See Part IV, line 11	541,392 055,460
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17 Accounts payable and accrued expenses 1,002,106 17 18 Grants payable 18 19 Deferred revenue 1,1114,166 19 20 Tax-exempt bond liabilities 12 Escrow or custodial account liability Complete Part IV of Schedule D 21	002,707
19 Deferred revenue	989,047
20 Tax-exempt bond liabilities	
21 Escrow or custodial account liability Complete Part IV of Schedule D 21	989,349
22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and	
trustees, key employees, highest compensated employees, and	
disqualified persons. Complete Part II of Schedule L	
20 Occasion mortgages and notes payable to unrelated time parties	
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X	
- + O-b	677.530
	655,926
Organizations that follow SFAS 117 (ASC 958), check here ▶ ✓ and	
complete lines 27 through 29, and lines 33 and 34.	
27 Unrestricted net assets	346,781
28 Temporarily restricted net assets	
29 Permanently restricted net assets	
Complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets	
2 30 Capital stock or trust principal, or current funds	1
31 Paid-in or capital surplus, or land, building, or equipment fund 31	
32 Retained earnings, endowment, accumulated income, or other funds .	<u></u>
34 Total liabilities and net assets/fund balances	346,781

Page **12**

Pari	XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4,31	13,103
2	Total expenses (must equal Part IX, column (A), line 25)	2		4,8€	52,670
3	Revenue less expenses Subtract line 2 from line 1	3		-54	19,567
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		20,41	10,969
5	Net unrealized gains (losses) on investments	5		-2,51	14,621
6	Donated services and use of facilities	6			
7	Investment expenses	7_			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line				
	33, column (B))	10		17,34	16,781
Part	XII Financial Statements and Reporting				_
	Check if Schedule O contains a response or note to any line in this Part XII	· · ·			igsquare
				Yes	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other			-	
	If the organization changed its method of accounting from a prior year or checked "Other," ex	kplain in	1	•	
	Schedule O.		<u>`</u>	·	لــِــا
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		✓.
	If "Yes," check a box below to indicate whether the financial statements for the year were com-	ipiled or	· ·		•
	reviewed on a separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separate basis		<u></u> -	-	لـــا
b	Were the organization's financial statements audited by an independent accountant?	•	2b	 . ✓	 ,
	If "Yes," check a box below to indicate whether the financial statements for the year were audit	ed on a		·	
	separate basis, consolidated basis, or both:		~ +		,
	Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or		2c	,	
	of the audit, review, or compilation of its financial statements and selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of an independent according to the audit and a selection of a select			 • 	- 1
	If the organization changed either its oversight process or selection process during the tax year, e. Schedule O	xpiain in	'		"
٥-		dawla	\ 		
Зa	As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?	iorth in	3a		1
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo	arao tha		+	
D	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a		3b		
	required addit of addite, explain why in concedic o and accomb any stops taken to undergo soon to			لــــــــــــــــــــــــــــــــــــــ	

Form **990** (2018)



SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- · Section 527 organizations Complete Part I-A only

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

anization answered "Yes." on Form 990. Part IV. line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy

Tax) (s	see separate instructions), t		rax) (see separat	e instructions, or rorm 330	5-22, Fait V, line 330 (Floxy
	ection 501(c)(4), (5), or (6) orga of organization	anizations Complete Part III		Employer ide	ntification number
	J				31-4357206
Part	Chamber of Commerce Complete if the	e organization is exempt und	er section 5016	c) or is a section 527	
1 2 3	Provide a description of definition of "political campaign activity	f the organization's direct and in-	direct political ca	impaign activities in Par	
Part		e organization is exempt und		<u>-)(3)</u>	
1 2 3 4a b Part 1	Enter the amount of any Enter the amount of any If the organization incurre Was a correction made? If "Yes," describe in Part I-C Complete if the Enter the amount direct activities	excise tax incurred by the organization excise tax incurred by organization ed a section 4955 tax, did it file Follows IV. e organization is exempt under the expended by the filing organization organization is funds contributed in the contr	ation under section managers under rm 4720 for this year section 501(cation for section	n 4955	B
3 4 5	line 17b Did the filing organization Enter the names, address organization made paymenthe amount of political co	expenditures Add lines 1 and 2. In file Form 1120-POL for this year's ses and employer identification nurents. For each organization listed, contributions received that were profited or a political action committee.	? . mber (EIN) of all so enter the amount mptly and directly	ection 527 political organ paid from the filing organ delivered to a separate	nization's funds. Also enter political organization, such
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

Da	a0	2

Pa	art II-A	Complete if the organizati section 501(h)).	on is exempt	under section 5	01(c)(3) and file	d Form 5768 (ele	ction under
A	Check >	if the filing organization belo address, EIN, expenses, and				iliated group memb	er's name,
В	Check_▶	If the filing organization che	cked box A and	l "limited control" p	rovisions apply.		
		Limits on Lot (The term "expenditures" i	bying Expend neans amount		.)	(a) Filing organization's totals	(b) Affiliated group totals
	la Total	lobbying expenditures to influence	e public opinio	n (grass roots lobby	ying)		
		lobbying expenditures to influence		· -	- ·		
		lobbying expenditures (add lines	-				
	d Other	exempt purpose expenditures .	•				
	e Total	exempt purpose expenditures (ac	dd lines 1c and	1d)			
		ying nontaxable amount Enter			g table in both		
	If the a	amount on line 1e, column (a) or (b)	s: The lobbyin	g nontaxable amour	nt is:		r
	Not ov	er \$500,000	20% of the a	amount on line 1e			
	Over \$	500,000 but not over \$1,000,000	\$100,000 plu	us 15% of the excess	over \$500,000		,
	Over \$	1,000,000 but not over \$1,500,000	\$175,000 plu	us 10% of the excess	over \$1,000,000		
	Over \$	1,500,000 but not over \$17,000,000	\$225,000 plu	us 5% of the excess of	over \$1,500,000		
	Over \$17,000,000 \$1,000,000						
	g Grass	sroots nontaxable amount (enter 2	25% of line 1f)				
		act line 1g from line 1a. If zero or			•		
		act line 1f from line 1c. If zero or					
		re is an amount other than zer ting section 4911 tax for this yea			the organization		Yes No
	(Sor	ne organizations that made a s	ection 501(h) e	Period Under Sec election do not hav structions for lines	e to complete al	of the five column	ns below.
_		Lobbyir	g Expenditure	s During 4-Year A	veraging Period		
	Ca	lendar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
-2	2a Lobb	ying nontaxable amount					
		ying ceiling amount 6 of line 2a, column (e))		A grant of the same of the sam	,		
	c Total	lobbying expenditures					
	d Grass	sroots nontaxable amount					
		sroots ceiling amount 6 of line 2d, column (e))		,	, ,		
	f Grass	sroots lobbying expenditures					

Part	(election under section 501(h)).				/L\	
	each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed in part	Yes	No		(b) mount	
1	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			,,	7	
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					!
С	Media advertisements?					
d	Mailings to members, legislators, or the public?					
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities?					
j	Total. Add lines 1c through 1i	1				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912					لـــــ
b	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 .					
c d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					$\overline{}$
Part		(5)	or se	ction		
·	501(c)(6).	(0), 0), 3C	J.1.011		
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		✓
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		✓
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the p	orior	year?	3		✓
Part	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OF answered "Yes."		Part			
1	Dues, assessments and similar amounts from members	١. ١	1		2,32	2,942
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).	of				
а	Current year	.	2a		12	5,850
b	Carryover from last year		2b			0
C	Total		2c		12	5,850
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .	.	3		696	<u>6,883</u>
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of t excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbyi					
	and political expenditure next year?		4			
5	Taxable amount of lobbying and political expenditures (see instructions)	ſ	5			0
Part	IV Supplemental Information					
	e the descriptions required for Part I-A, line 1; Part I-B, line 4, Part I-C, line 5; Part II-A (affiliated grou instructions); and Part II-B, line 1 Also, complete this part for any additional information.	p list); Par	t II-A, I	lines 1	and
·	······································					•••••
·						-

	m 990 or 990-EZ) 2018	Page 4
Part IV	Supplemental Information (continued)	
		·
		•••••••

	<u></u>	•••••
		••••••
		,
····		
•		

SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB № 1545-0047

Open to Public Inspection

Employer identification number

Ohio Chamber of Commerce 31-4357206 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . 1 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) . Aggregate value at end of year . . 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of a historically important land area Preservation of a certified historic structure ☐ Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements . 2a 2b Total acreage restricted by conservation easements Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? . In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 . . (ii) Assets included in Form 990, Part X ▶ If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items. a Revenue included on Form 990, Part VIII, line 1 . . **b** Assets included in Form 990, Part X

Par	Organizations Maintaining	Collections of A	Art, His	torical 1	reasures,	or Oth	er Similar As	sets (cor	tınued)
3	Using the organization's acquisition, a collection items (check all that apply)	ccession, and ot	her reco	rds, chec	k any of the	follow	ing that are a s	ignificant	use of its
а	☐ Public exhibition		d	☐ Loan	or exchange	progra	ams		
b	☐ Scholarly research		е	Other	,				
С	☐ Preservation for future generations								
4	Provide a description of the organization XIII								se in Part
5	During the year, did the organization sassets to be sold to raise funds rather	than to be mainta							i □ No
Part	IV Escrow and Custodial Arrai								_
	Complete if the organization 990, Part X, line 21.								Form
1a	Is the organization an agent, trustee, included on Form 990, Part X?			•		ons or (other assets no		i □ No
b	If "Yes," explain the arrangement in Pa	rt XIII and comple	ete the fo	ilowing ta	able		Ar	nount	
С	Beginning balance			_		1c			
ď	Additions during the year .					1d			
e	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount		art X. line	21. for e	scrow or cus		account liability	? ☐ Yes	No
	If "Yes," explain the arrangement in Pa								
Par				.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
	Complete if the organization	answered "Yes'	on For	m 990, F	Part IV, line	10.			
		(a) Current year		or year	(c) Two years		d) Three years back	(e) Four y	ears back
1a	Beginning of year balance								
b	Contributions	_					· · •	†	
С	Net investment earnings, gains, and losses								
d	Grants or scholarships				-				
e	Other expenditures for facilities and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percentage of the	e current vear en	d balanc	e (line 1a	. column (a))	held as	s [.]	1	
a	Board designated or quasi-endowment				,				
b	Permanent endowment ▶		· ·						
С	Temporarily restricted endowment ▶	%							
_	The percentages on lines 2a, 2b, and 2		00%						
3a	Are there endowment funds not in the			zation tha	at are held a	nd adm	ninistered for th	е	
	organization by.		Ū					_	es No
	(i) unrelated organizations							3a(i)	
	(ii) related organizations							3a(ii)	
b	If "Yes" on line 3a(ii), are the related org	panizations listed	as requi	red on So	chedule R?	_		3b	
4	Describe in Part XIII the intended uses								
Part									
	Complete if the organization		on For	m 990. F	Part IV. line	11a. S	ee Form 990.	Part X. lii	ne 10.
	Description of property	(a) Cost or oth	her basis	(b) Cost o	r other basis	(c) A	ccumulated	(d) Book	
		(investme	ent)	(0	ther)	gep	preciation		
1a	Land								
b	Buildings								
С	Leasehold improvements				838,075		24,151		813,924
đ	Equipment				894,809		167,341		727,468
е	Other								
Total.	Add lines 1a through 1e (Column (d) me	ust equal Form 99	90, Part)	K, column	(B), line 10c	:.)	•		1,541,392

Part VII	Investments—Other Securities. Complete if the organization answ		m 990	Part IV line	11b See Form	990 Part X line 12
	(a) Description of security or category (including name of security)			look value	(c) Meth	od of valuation of-year market value
(1) Financial	derivatives					
(2) Closely-h	neld equity interests .					
		•••••				
(A)						<u>. </u>
(B)					<u> </u>	
(C)						
(D)				-		
(E) (F)						_ .
(G)						
(H)						
	b) must equal Form 990, Part X, col (B) line 12) ▶					·
Part VIII	Investments - Program Related	i.				-
	Complete if the organization answ		n 990,	Part IV, line	11c. See Form	990, Part X, line 13.
	(a) Description of investment		(b) E	Book value		od of valuation of-year market value
(1)						
(2)	-			-		
(3)					<u> </u>	<u> </u>
(4)		••				
(5) (6)	···					
(7)				-		•
(8)					<u> </u>	
(9)						
	b) must equal Form 990, Part X, col (B) line 13)					
Part IX	Other Assets.		-			
	Complete if the organization answ		n 990,	Part IV, line	11d. See Form	
	(a	i) Description				(b) Book value
	g lease right-of-use asset, net (for the ex	pected lease term of 2	years)			6,618,99
(2)	·					
(3)						
(4)			_			
(5)						-
(6)						<u> </u>
(7) (8)						
(9)				<u> </u>		
	mn (b) must equal Form 990, Part X, co	ol (B) line 15.)				6,618,99
Part X	Other Liabilities.					
	Complete if the organization answ	wered "Yes" on For	n 990,	Part IV, line	11e or 11f. See	Form 990, Part X,
	line 25.			<u></u>		
1.	(a) Description of liability	(b) Book value				
(1) Federal ır			0			
(3) Operatin	g lease liability (for 20 years)	6,67	7,530			
(4)						
(5)						•
(6)			\neg			
(7)						
(8)						
(9)						
	b) must equal Form 990, Part X, col (B) line 25)		7,530			
2. Liability for	uncertain tax positions. In Part XIII, provi	de the text of the footno	te to the	organization	s financial statemen	nts that reports the

organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Par				Return.	_
	Complete if the organization answered "Yes" on Form 990,		12a		
1	Total revenue, gains, and other support per audited financial statements		•	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a		」	
b	Donated services and use of facilities	2b		1 1	
С	Recoveries of prior year grants	2c		.	
d	Other (Describe in Part XIII)	2d			
е	Add lines 2a through 2d		•	2e	
3	Subtract line 2e from line 1		•	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1.				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		↓	
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line			5	
Part				er Returr	٦.
	Complete if the organization answered "Yes" on Form 990,	Part IV, line	12a.		
1	Total expenses and losses per audited financial statements	• •		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
а	Donated services and use of facilities	2a	***	4	
b	Prior year adjustments	2b		4	
C	Other losses	2c		↓	
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	
3	Subtract line 2e from line 1			3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		4	
þ	Other (Describe in Part XIII)	4b		 	
C	Add lines 4a and 4b		•	4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, lin	e 18) .	•	5	
	XIII Supplemental Information.	-1.4. D4.11/ 1		- D41/ I	and A. Dant V. Iona
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a an t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part				
Z, 1 a1	t XI, lines 20 and 40, and 1 art XII, lines 20 and 40 Also complete this part	to provide a	,	mormation	
Part X	(, Line 2			•••••	
TI 01	le controlis de la companya del companya de la companya del companya de la compan		5) = f the luteur	al Davianus	Codo The
The C	hamber is a non-profit organization exempt from federal income taxes under S	ection 501(c)(o) of the intern	ai kevenue	Code. The
<u> </u>		The Ob			
Cnami	ber is, however, subject to federal income tax on certain unrelated business in	come. The Cr	iamber accoun	its for unice	rtainty in income
•	in the financial electroments on required under FASD ASS. Appropriate for Uncert	haimbu in Imaan	as Tayos The	ctandard n	racaribac a
taxes	in its financial statements as required under FASB ASC, Accounting for Uncer	lainty in incon	ie rakes. The	Stariuaru p	iescribes a
	aution throughold and management attribute for the financial statement recognition		urament of a t	av nacition	takan
recogi	nition threshold and measurement attribute for the financial statement recogni	tion and meas	urement of a to	ax position	lakeii
	ected to be taken in a tax return Management determined that there were no	matarial image	tain nocitions	takan hu th	o Chambar in
or exp	ected to be taken in a tax return - Wanagement determined that there were no r	nateriai uncer	tain positions	taken by ti	ie Chamber in
:4- 4					
its tax	returns.			• • • • • • • • • • • • • • • • • • • •	••••
					••••

Page 5	orm 990) 2018	Schedule D (Forr
)	Supplemental Information (continued)	Part XIII
······································		
	······	
		•
······································		

SCHEDULE 1 (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

201	2018	Open to Public
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OMB No 1545-0047

▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection	mployer identification number
	Employer Identif

Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, **ջ** □ Ohio Bold Project Assist. Nonpolitical contribution (h) Purpose of grant or assistance ✓ Yes 31-4357206 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (g) Description of noncash assistance Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, other) Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. 0 Book 0 Book (e) Amount of noncash assistance Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (d) Amount of cash 106,985 350,000 grant Enter total number of other organizations listed in the line 1 table (c) IRC section (if applicable) the selection criteria used to award the grants or assistance? For Paperwork Reduction Act Notice, see the Instructions for Form 990. General Information on Grants and Assistance 501(c)(3) 501(c)(4) 47-5568413 82-2814507 (b) EIN 34 S Third St, Ste 100, Columbus, OH (2) Ohioans for a Healthy Economy 34 S Third St, Ste 100, Columbus, OH (1) OCC Research Foundation 1 (a) Name and address of organization Ohio Chamber of Commerce or government Part II Partl 9 ල € 9 6 (10 (12) 8 E

Schedule I (Form 990) (2018)

Cat No 50055P

Schedule I (F	Schedule I (Form 990) (2018)
Part III	Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
	Part III can be duplicated if additional space is needed

	minimum in promoted for the contract of the co	Special or sende				
	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
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Part IV	Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.	the information r	equired in Part I, lin	e 2; Part III, column	(b); and any other addition	onal information.

Part 1, Line 2 · The Organization's President & CEO reviews all assistance/expenditures for approval and ensures that the recipient organization's mission and operations are consistent with the Chamber's mission and operations, as well as ensuring that funds will be used in the United States. Additionally, all expenditures are restricted for non-political purposes.

Schedule I (Form 990) (2018)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization

Employer identification number

31-4357206 Ohio Chamber of Commerce Part I Questions Regarding Compensation Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use Payments for business use of personal residence ☐ Travel for companions ☐ Tax indemnification and gross-up payments Health or social club dues or initiation fees Personal services (such as maid, chauffeur, chef) ☐ Discretionary spending account b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line ✓ . . 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ✓ Compensation committee ☐ Written employment contract Compensation survey or study ☐ Independent compensation consultant Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment? 4a 4b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of. a The organization? 5a **b** Any related organization? 5b If "Yes" on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of a The organization? 6a 6b b Any related organization? If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III 7 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

Regulations section 53 4958-6(c)?

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Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(1)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(B) Breakdown of W-2 and/or 1099-MISC compensation	פר	(B) Breakdown o	W-2 and/or 1099-MIS	SC compensation	יי סיייין איייין טפטווטיי איייין איייין	a, applicable coluin	ווטטוווג	o lor triat illuividual.
					(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(I) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	other deferred compensation	benefits	(B)(i)(D)	in column (B) reported as deferred on pnor Form 990
Android E Doobrol	(3)	341.305	39.170		171.160		551.635	
1President & CEO	(ii)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
Keith A. Lake	(3)	130,965	000'11		17,992		159,957	
2VP, Government Affairs	(ii)							
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Schedule J (Form 990) 2018

Provide In Supplemental Information or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6b, 6b, 7, and 8, and for Part II. Also complete this part for any additional information, or descriptions required for Part II. Inc. any additional information. Part I, Line 4a. A sewerance parament of \$11,000 was paid to Kathryn Esheliman in December 2018 in addition to COBRA insurance parament of \$11,000 was paid to Kathryn Esheliman in December 2018 in addition to COBRA insurance parament of \$11,000 was paid to Kathryn Esheliman in December 2018 in addition to COBRA insurance parament of \$11,000 was paid to Kathryn Esheliman in December 2018 in addition to COBRA insurance parament of \$148,350 during 2018. Part I, Line 4b. The President & C.C.D. participates in a 457(0) and 457(0) plan, to which the Chamber contributed a combined amount of \$148,350 during 2018.

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

2018

OMB No 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

31-4357206 **Ohio Chamber of Commerce** Part VI, Line 6 & 7(a): Companies and individuals who pay dues to the Ohio Chamber of Commerce are members and, as such, elect individuals to the Board of Directors at the Annual Meeting. Part VI, Line 11: A copy of the draft Form 990 was reviewed by the Audit Committee, after being reviewed by the President and CEO. Once all reviews are complete, the form is filed with the IRS. Part VI, Line 12c Every Board member is requested to disclose any conflict with the Chamber The President and CEO asks the Board to disclose any conflict based on the Board Agenda prior to each Board / Executive Committee meeting Part VI, Line 15(a) and 15(b): The Compensation Committee reviews and recommends goals and objectives on an annual basis relative to the compensation of the President and CEO and evaluates his performance. The President and CEO evaluates all other employees on an annual basis. The Compensation Committee uses compensation surveys and studies from like organizations around the country. Part VI, Line 19. The Chamber's "Code of Ethical Practices" policy is discussed on the company website. The actual policy is on the employee-accessed network and includes sections of conflict of interest, confidential information, role of the directors and committees, reporting mechanisms for violations of the policy and much more. The policy is applicable to all employees and directors. Financial statements and governing documents are available upon request. Part IX, Line 11g. Other expenses of \$1,145,749 include \$1,041,529 spent on the image campaign to increase visibility and positive reactions to businesses in Ohio, \$23,433 spent on membership staff training, \$33,000 spent towards the production on the Employer Opioid Toolkit, and \$47,787 spent on general design of graphics and the website as well as professional writing for publications Part XII, Line 2c. Both the Audit Committee and the Compensation Committee are comprised of members of the Executive Committee and report back to the full Executive Committee The Executive Committee was created by the Board of Directors to handle the financial affairs of the Chamber and reports back to the full Board. The Audit Committee provides oversight to the Board in financial matters, including but not limited to, the annual audit and review of the Form 990

SCHEDULE R

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Ohio Chamber of Commerce

Partl

Related Organizations and Unrelated Partnerships

▶ Attach to Form 990.

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

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OMB No 1545-0047

Open to Public Inspection

Employer identification number 31-4357206

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(g) Section 512(b)(13) controlled entity? (f)
Direct controlling
entity Yes No Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. (f)
Direct controlling
entity 12a Ohio Chamber N/A Ohio Chamber (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) (d) Total income (d) Exempt Code section 501(c)(3) 501(c)(6) (c)
Legal domicile (state
or foreign country) (c)
Legal domicile (state or foreign country) (b)
Primary activity Ohio Ohio (b) Primary activity ssue Advocacy Research (1)Ohio Chamber of Commerce Research Foundation (a) Name, address, and EIN (if applicable) of disregarded entity (a) Name, address, and EIN of related organization (2)Ohioans for a Healthy Economy, Inc. 34 S Third St, Suite 100, Columbus, OH 43215 34 S Third St, Suite 100, Columbus, OH 43215 Part II (1)None 8 ₹ 9 <u>©</u> € ල ල

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Cat No 50135Y

Schedule R (Form 990) 2018

Page 2		(k) Percentage ownership									, _`≥	(t) Section 512(b)(13) controlled entity?	No								Schedule R (Form 990) 2018
	ne 34		٥ N							-	Part	Section cor er	Yes		<u> </u>						Form (
	r IV, I	(J) General or managing partner?	Yes							_	066 u	(h) Percentage ownership									ule R (
	n 990, Paı	(I) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)								-	s" on Forr							_			Sched
	Forr ר	Code amoun of Sch (For									d "Ye	(g) Share of end-of-year assets									
	es" or	(h) Disproportionate allocations?	No								were		_					_			
	λ,, pa	Disprop alloca	Yes								n ans ear.	(f) Share of total income									
	answer	(g) Share of end-of- year assets									ganizatio the tax y										
	zatior ir.							<u> </u>	<u> </u>		he or	(e) Type of entity (C corp, S corp, or trust)			i						
	organı ax yea	(f) Share of total Income									ete if t ust d	Typ (C corp,				:					
	the c	Share									omple n or tr	olling									
	omplete if	(e) Predominant income (related, urrelated, excluded from tax under sections 512—514)					<u>.</u>				Trust. Corporation	(d) Direct controlling entity									
	ip. C	Prec incom uni exclu tax									ion or	:ile country)									
	nersh a par										orati ated	(c) Legal domicile (state or foreign country)		1						,	
	Part ed as	(d) Direct controlling entity									Corp ns tre	Le (state o									
	e as a treate	Direc									e as a	>									
	Taxable	(c) Legal domicile (state or foreign						9			Taxable ed organ	(b) Primary activity									
	ations orga	-									ations relat	ď									
	Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.	(b) Primary activity									Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.	ıtıon									
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	of Re										of Re se it h	related									
	ation It had	EIN of									ation Decau	(a) d EIN of									
90) 201	entific cause	(a) ess, and organizat									e 34, l	ress, an									
(Form 9	ğ	(a) Name, address, and ElN of related organization									<u>ğ <u>ğ</u></u>	(a) Name, address, and EIN of related organization									
Schedule R (Form 990) 2018	Part III	Nam		(1)None	(2)	(3)	(4)	(2)	(9)	(2)	Part IV	Nai		(1)None	(2)	(3)	(4)	(9)	(9)	(2)	

Note: Complete line 1 if any entity is listed in Parts II. III. or IV of this schedule.				_	Yes	å
	more related organ	izations listed in Parts	S II-IV?		-	
				-B		\
b Gift, grant, or capital contribution to related organization(s)				P	>	
c Gift, grant, or capital contribution from related organization(s)			•	10		`
d Loans or loan guarantees to or for related organization(s)				1d	_	>
e Loans or loan guarantees by related organization(s)	•	•		1e		
						_
f Dividends from related organization(s)				<u> </u> =	-	>
g Sale of assets to related organization(s)				19		>
				£		>
i Exchange of assets with related organization(s)		•		1;		>
j Lease of facilities, equipment, or other assets to related organization(s)				i=	\	
			•	1;	+	٦
K Lease of racilities, equipment, or other assets from related organization(s)				╧		>
 Performance of services or membership or fundraising solicitations for related organization(s) 				=		>
 m Performance of services or membership or fundraising solicitations by related organization(s) 		•	•	E E		\
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		٠		1n	/	
o Sharing of paid employees with related organization(s)	•			10	>	
					+	
p Reimbursement paid to related organization(s) for expenses				2	<u> </u> >]
a Reimbursement paid by related organization(s) for expenses				. 0		,
			· ·	<u>-</u>	_	
r Other transfer of cash or property to related organization(s)	•			 -]、
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	nolete this line incli	iding covered relation	iships and transaction	thres	holds	ا. ا
		500000000000000000000000000000000000000	מיים מיים מיים	3	3	
(a) Name of related organization	(b) Transaction type (a – s)	(c) Amount involved	(d) Method of determining amount involved	amount	ınvolve	70
(1) Ohio Chamber of Commerce Research Foundation	q	106,985	106.985 Book Value - Contribution of Cash	ution of	Cash	_
					ļ	
(2) Ohioans for a Healthy Economy, Inc.	р	350,000	350,000 Book Value - Contribution of Cash	ution of	fCash	
(3) Ohio Chamber of Commerce Research Foundation	0	74,255	74,255 Payroll & Related Costs and Benefits	sts and	Benef	fits
(4)						
(5)						
(9)						
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Unrelated Organizations Taxable as a Partnership. Complete of the organization answered "Yes" on Form 990, Part IV, line 37. Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) (b) (c) (d) (e) (f) (f) (g) (g) (g) Name, address, and ElN of entity Primary activity Legal domicile Predominant Are all partners. Share of Share of	(b) Primary activity	(c) Legal domicile	(d) Predominant	(e) Are all partners	(f) Share of		(h) Disproportiona	(c) (c) Code V – UBI	(J) General or	(k) Percentage
		(state or foreign country)	income (related, unrelated, excluded	section 501(c)(3)	total income	Ŀ	allocations?	6 9		ownership
			from tax under sections 512—514)	organizations?			V Po N		NO NO	
(1) None				3			3		3	
(2)										
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Schedule R (F	-orm 990) 2018	Page 5
Part VII	Supplemental Information. Provide additional information for responses to questions on Schedule R. See instructions.	
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