

Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

2017

Department of the Treasury Internal Revenue Service

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Open to Public Inspection

For calendar year 2017 or tax year beginning 10/01, 2017, and ending 9/30, 2018

Tom T East Sr and Alice K East and Alice H East and Robert C East Wildlife Fnd 200 Concord Plaza Drive #410 San Antonio, TX 78216

Employer identification number 26-1380672, Telephone number 210-447-0126, Exemption application pending, Foreign organizations, etc.

Check all that apply: Initial return, Final return, Address change, etc.

Check type of organization: Section 501(c)(3) exempt private foundation 03

Fair market value of all assets at end of year: \$ 599,985,907. Accounting method: Accrual

Table with columns: (a) Revenue and expenses per books, (b) Net investment income, (c) Adjusted net income, (d) Disbursements for charitable purposes. Rows include contributions, interest, dividends, rents, net rental income, capital gain, other income, total operating and administrative expenses, and total expenses.

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| Part II Balance Sheets      |   | Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)      | Beginning of year |                | End of year           |  |
|-----------------------------|---|---|-------------------|----------------|-----------------------|--|
|                             |   |   | (a) Book Value    | (b) Book Value | (c) Fair Market Value |  |
| ASSETS                      | 1   | Cash – non-interest-bearing   |                   |                |                       |  |
|                             | 2   | Savings and temporary cash investments  | 1,950,459.        | 181,243.       | 181,243.              |  |
|                             | 3   | Accounts receivable ▶ 426,678.  |                   |                |                       |  |
|                             |   | Less: allowance for doubtful accounts ▶   | 12,690.           | 426,678.       | 426,678.              |  |
|                             | 4   | Pledges receivable ▶  |                   |                |                       |  |
|                             |   | Less: allowance for doubtful accounts ▶   |                   |                |                       |  |
|                             | 5   | Grants receivable   |                   |                |                       |  |
|                             | 6   | Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) |                   |                |                       |  |
|                             | 7   | Other notes and loans receivable (attach sch) ▶   |                   |                |                       |  |
|                             |   | Less: allowance for doubtful accounts ▶   |                   |                |                       |  |
|                             | 8   | Inventories for sale or use   |                   |                |                       |  |
|                             | 9   | Prepaid expenses and deferred charges   | 53,305.           | 65,195.        | 65,195.               |  |
|                             | 10a   | Investments – U.S. and state government obligations (attach schedule) Statement 8                                       | 4,736,741.        | 6,047,338.     | 6,047,338.            |  |
|                             | b   | Investments – corporate stock (attach schedule) Statement 9   | 9,179,849.        | 7,700,768.     | 7,700,768.            |  |
|                             | c   | Investments – corporate bonds (attach schedule)   |                   |                |                       |  |
|                             | 11  | Investments – land, buildings, and equipment basis ▶  |                   |                |                       |  |
|                             | Less: accumulated depreciation (attach schedule) ▶  |   |                   |                |                       |  |
| 12                          | Investments – mortgage loans  |   |                   |                |                       |  |
| 13                          | Investments – other (attach schedule) Statement 10  | 188,916,082.  | 200,907,809.      | 200,907,809.   |                       |  |
| 14                          | Land, buildings, and equipment basis ▶ 505,446,207.   |   |                   |                |                       |  |
|                             | Less: accumulated depreciation (attach schedule) See Stmt 11 ▶ 9,233,317.   | 497,774,757.  | 496,212,890.      | 380,815,366.   |                       |  |
| 15                          | Other assets (describe ▶ See Statement 12)  | 3,127,045.  | 3,841,510.        | 3,841,510.     |                       |  |
| 16                          | <b>Total assets</b> (to be completed by all filers – see the instructions. Also, see page 1, item l)                                    | 705,750,928.  | 715,383,431.      | 599,985,907.   |                       |  |
| LIABILITIES                 | 17  | Accounts payable and accrued expenses   | 589,888.          | 816,376.       |                       |  |
|                             | 18  | Grants payable  |                   |                |                       |  |
|                             | 19  | Deferred revenue  | 547,447.          | 523,928.       |                       |  |
|                             | 20  | Loans from officers, directors, trustees, & other disqualified persons  |                   |                |                       |  |
|                             | 21  | Mortgages and other notes payable (attach schedule) Stmt 13   | 2,548,003.        | 2,314,123.     |                       |  |
|                             | 22  | Other liabilities (describe ▶)  |                   |                |                       |  |
|                             | 23  | <b>Total liabilities</b> (add lines 17 through 22)  | 3,685,338.        | 3,654,427.     |                       |  |
| NET ASSETS OR FUND BALANCES | Foundations that follow SFAS 117, check here and complete lines 24 through 26, and lines 30 and 31. <input checked="" type="checkbox"/> |   |                   |                |                       |  |
|                             | 24  | Unrestricted  | 702,065,590.      | 711,729,004.   |                       |  |
|                             | 25  | Temporarily restricted  |                   |                |                       |  |
|                             | 26  | Permanently restricted  |                   |                |                       |  |
|                             | Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. <input type="checkbox"/>                          |   |                   |                |                       |  |
|                             | 27  | Capital stock, trust principal, or current funds  |                   |                |                       |  |
|                             | 28  | Paid-in or capital surplus, or land, bldg, and equipment fund   |                   |                |                       |  |
|                             | 29  | Retained earnings, accumulated income, endowment, or other funds  |                   |                |                       |  |
| 30                          | <b>Total net assets or fund balances</b> (see instructions)   | 702,065,590.  | 711,729,004.      |                |                       |  |
| 31                          | <b>Total liabilities and net assets/fund balances</b> (see instructions)  | 705,750,928.  | 715,383,431.      |                |                       |  |

Part III Analysis of Changes in Net Assets or Fund Balances

|   |  |   |              |
|---|--|---|--------------|
| 1 | Total net assets or fund balances at beginning of year – Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) | 1 | 702,065,590. |
| 2 | Enter amount from Part I, line 27a   | 2 | -1,103,652.  |
| 3 | Other increases not included in line 2 (itemize) ▶ See Statement 14  | 3 | 10,767,066.  |
| 4 | Add lines 1, 2, and 3  | 4 | 711,729,004. |
| 5 | Decreases not included in line 2 (itemize) ▶   | 5 |              |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5) – Part II, column (b), line 30  | 6 | 711,729,004. |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shares MLC Company)  |  | (b) How acquired<br>P — Purchase<br>D — Donation | (c) Date acquired<br>(mo., day, yr.)  | (d) Date sold<br>(mo., day, yr.) |
|--|--|--|---|----------------------------------|
| 1 a See Statement 15   |  |  |   |                                  |
| b  |  |  |   |                                  |
| c  |  |  |   |                                  |
| d  |  |  |   |                                  |
| e  |  |  |   |                                  |
| (e) Gross sales price  | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale  | (h) Gain or (loss)<br>(e) plus (f) minus (g)  |                                  |
| a  |  |  |   |                                  |
| b  |  |  |   |                                  |
| c  |  |  |   |                                  |
| d  |  |  |   |                                  |
| e  |  |  |   |                                  |
| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69  |  |  | (l) Gains (Col. (h)<br>gain minus col. (k), but not less<br>than -0-) or Losses (from col. (h)) |                                  |
| (i) FMV as of 12/31/69   | (j) Adjusted basis<br>as of 12/31/69       | (k) Excess of col. (i)<br>over col. (j), if any  |   |                                  |
| a  |  |  |   |                                  |
| b  |  |  |   |                                  |
| c  |  |  |   |                                  |
| d  |  |  |   |                                  |
| e  |  |  |   |                                  |
| 2 Capital gain net income or (net capital loss). <span style="float:right">[ If gain, also enter in Part I, line 7<br/>If (loss), enter -0- in Part I, line 7 ]</span>   |  | 2  | 6,846,061.  |                                  |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6).<br>If gain, also enter in Part I, line 8, column (c) See instructions If (loss), enter -0-<br>in Part I, line 8 <span style="float:right">]</span> |  | 3  | 315,537.  |                                  |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?  Yes  No

If 'Yes,' the foundation doesn't qualify under section 4940(e). Do not complete this part.

| 1 Enter the appropriate amount in each column for each year; see the instructions before making any entries  |                                       |  |  |  |
|--|---------------------------------------|--|--|--|
| (a) Base period years<br>Calendar year (or tax year<br>beginning in)   | (b) Adjusted qualifying distributions | (c) Net value of<br>noncharitable-use assets | (d) Distribution ratio<br>(col. (b) divided by col. (c)) |  |
| 2016   | 5,797,188.                            | 195,451,305.                                 | 0.029661   |  |
| 2015   | 5,947,067.                            | 180,636,456.                                 | 0.032923   |  |
| 2014   | 9,523,357.                            | 199,490,573.                                 | 0.047738   |  |
| 2013   | 5,645,257.                            | 195,938,565.                                 | 0.028811   |  |
| 2012   | 6,619,542.                            | 175,782,329.                                 | 0.037658   |  |
| 2 Total of line 1, column (d)  |                                       | 2  | 0.176791   |  |
| 3 Average distribution ratio for the 5-year base period — divide the total on line 2 by 5 0, or by the number of years the foundation has been in existence if less than 5 years |                                       | 3  | 0.035358   |  |
| 4 Enter the net value of noncharitable-use assets for 2017 from Part X, line 5   |                                       | 4  | 214,283,595.   |  |
| 5 Multiply line 4 by line 3  |                                       | 5  | 7,576,639.   |  |
| 6 Enter 1% of net investment income (1% of Part I, line 27b)   |                                       | 6  | 59,512.  |  |
| 7 Add lines 5 and 6  |                                       | 7  | 7,636,151.   |  |
| 8 Enter qualifying distributions from Part XII, line 4   |                                       | 8  | 6,984,655.   |  |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 – see instructions)**

|   |     |          |
|---|-----|----------|
| <b>1 a</b> Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter 'N/A' on line 1.<br>Date of ruling or determination letter _____ (attach copy of letter if necessary – see instructions) |     |          |
| <b>b</b> Domestic foundations that meet the section 4940(e) requirements in Part V, check here. <input type="checkbox"/> and enter 1% of Part I, line 27b   | 1   | 119,024. |
| <b>c</b> All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b)  |     |          |
| <b>2</b> Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0-)   | 2   | 0.       |
| <b>3</b> Add lines 1 and 2  | 3   | 119,024. |
| <b>4</b> Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-)   | 4   | 0.       |
| <b>5</b> Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0- <b>No Tax Due</b>   | 5   | 119,024. |
| <b>6</b> Credits/Payments: <b>60-month termination applies</b>  |     |          |
| <b>a</b> 2017 estimated tax pmts and 2016 overpayment credited to 2017  | 6 a |          |
| <b>b</b> Exempt foreign organizations – tax withheld at source  | 6 b |          |
| <b>c</b> Tax paid with application for extension of time to file (Form 8868)  | 6 c |          |
| <b>d</b> Backup withholding erroneously withheld  | 6 d |          |
| <b>7</b> Total credits and payments. Add lines 6a through 6d  | 7   | 0.       |
| <b>8</b> Enter any penalty for underpayment of estimated tax Check here <input type="checkbox"/> if Form 2220 is attached   | 8   |          |
| <b>9</b> Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed <b>872-B consent form attached</b>   | 9   | 119,024. |
| <b>10</b> Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid   | 10  |          |
| <b>11</b> Enter the amount of line 10 to be Credited to 2018 estimated tax Refunded   | 11  |          |

**Part VII-A Statements Regarding Activities**

|   | Yes | No |
|---|-----|----|
| <b>1 a</b> During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?   | X   |    |
| <b>b</b> Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition<br>If the answer is 'Yes' to <b>1a</b> or <b>1b</b> , attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities. |     | X  |
| <b>c</b> Did the foundation file <b>Form 1120-POL</b> for this year?  |     | X  |
| <b>d</b> Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:<br>(1) On the foundation ▶ \$ 0. (2) On foundation managers ▶ \$ 0.   |     |    |
| <b>e</b> Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ▶ \$ 0.   |     |    |
| <b>2</b> Has the foundation engaged in any activities that have not previously been reported to the IRS? If 'Yes,' attach a detailed description of the activities  |     | X  |
| <b>3</b> Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If 'Yes,' attach a conformed copy of the changes   |     | X  |
| <b>4 a</b> Did the foundation have unrelated business gross income of \$1,000 or more during the year?  | X   |    |
| <b>b</b> If 'Yes,' has it filed a tax return on <b>Form 990-T</b> for this year?  | X   |    |
| <b>5</b> Was there a liquidation, termination, dissolution, or substantial contraction during the year? If 'Yes,' attach the statement required by General Instruction T.   |     | X  |
| <b>6</b> Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?                           | X   |    |
| <b>7</b> Did the foundation have at least \$5,000 in assets at any time during the year? If 'Yes,' complete Part II, col (c), and Part XV   | X   |    |
| <b>8 a</b> Enter the states to which the foundation reports or with which it is registered. See instructions<br><u>TX</u>   |     |    |
| <b>b</b> If the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by <i>General Instruction G</i> ? If 'No,' attach explanation  | X   |    |
| <b>9</b> Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2017 or the tax year beginning in 2017? See the instructions for Part XIV If 'Yes,' complete Part XIV   | X   |    |
| <b>10</b> Did any persons become substantial contributors during the tax year? If 'Yes,' attach a schedule listing their names and addresses  |     | X  |

**Part VII-A Statements Regarding Activities (continued)**

|    |   |     |     |
|----|---|-----|-----|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' attach schedule. See instructions.   | Yes | No  |
|    |   |     | X   |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If 'Yes,' attach statement. See instructions.  |     | X   |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address <u>www.eastfoundation.net</u>  | X   |     |
| 14 | The books are in care of <u>Nicolas Rangel</u> Telephone no <u>210-447-0126</u><br>Located at <u>200 Concord Plaza, Suite 410 San Antonio TX</u> ZIP + 4 <u>78216</u>   |     |     |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here and enter the amount of tax-exempt interest received or accrued during the year   | N/A | N/A |
| 16 | At any time during calendar year 2017, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See the instructions for exceptions and filing requirements for FinCEN Form 114. If 'Yes,' enter the name of the foreign country | Yes | No  |
|    |   |     | X   |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.

|   | Yes                                     | No                                     |
|---|---|--|
| 1 a During the year, did the foundation (either directly or indirectly)   |   |  |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person?  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?  | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No            |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| (6) Agree to pay money or property to a government official? (Exception. Check 'No' if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.)   | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| b If any answer is 'Yes' to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions. Organizations relying on a current notice regarding disaster assistance, check here   |   | X                                      |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2017?   |   | X                                      |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))   |   |  |
| a At the end of tax year 2017, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2017?<br>If 'Yes,' list the years <u>20__ , 20__ , 20__ , 20__</u>  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer 'No' and attach statement - see instructions.)   |   | N/A                                    |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br><u>20__ , 20__ , 20__ , 20__</u>  |   |  |
| 3 a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?  | <input type="checkbox"/> Yes            | <input checked="" type="checkbox"/> No |
| b If 'Yes,' did it have excess business holdings in 2017 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2017.) |   | N/A                                    |
| 4 a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?   |   | X                                      |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2017?   |   | X                                      |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required** (continued)

**5 a** During the year, did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?  Yes  No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?  Yes  No

(3) Provide a grant to an individual for travel, study, or other similar purposes?  Yes  No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions  Yes  No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?  Yes  No

**b** If any answer is 'Yes' to 5a(1)–(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance? See instructions  Yes  No

Organizations relying on a current notice regarding disaster assistance, check here

**c** If the answer is 'Yes' to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?  Yes  No  
If 'Yes,' attach the statement required by Regulations section 53.4945–5(d) N/A

**6 a** Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No

**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No  
If 'Yes' to 6b, file Form 8870

**7 a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?  Yes  No

**b** If 'Yes,' did the foundation receive any proceeds or have any net income attributable to the transaction?  Yes  No N/A

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

**1 List all officers, directors, trustees, and foundation managers and their compensation. See instructions.**

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|----------------------|---|---|---|---------------------------------------|
| See Statement 16     |   | 1,079,450.                                | 121,115.  | 0.                                    |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |
|                      |   |   |   |                                       |

**2 Compensation of five highest-paid employees (other than those included on line 1 – see instructions). If none, enter 'NONE.'**

| (a) Name and address of each employee paid more than \$50,000             | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|------------------|---|---------------------------------------|
| Trey Dyer<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216          | Sr Land Rep<br>40   | 169,000.         | 31,489.   | 0.                                    |
| Vincent Linney<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216     | Ranch Directo<br>40                                       | 154,000.         | 30,284.   | 25,000.                               |
| Paula Arnold<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216       | Sr Controller<br>40                                       | 147,998.         | 30,284.   | 0.                                    |
| Robert T Snelgrove<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216 | IT Director<br>40   | 132,000.         | 27,451.   | 0.                                    |
| Christopher H Huff<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216 | Field Op Dire<br>40                                       | 126,000.         | 19,890.   | 0.                                    |

Total number of other employees paid over \$50,000  11

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

**3** Five highest-paid independent contractors for professional services. See instructions. If none, enter 'NONE.'

| (a) Name and address of each person paid more than \$50,000                                     | (b) Type of service | (c) Compensation |
|---|---------------------|------------------|
| Texas A&M AgriLife Research<br>400 Harvey Mitchell Pkwy South, Ste<br>College Station, TX 77845 | Research services   | 418,632.         |
| Texas A&M University-Kingsville<br>700 University Blvd., MSC 201<br>Kingsville, TX 78363        | Research services   | 374,453.         |
| MCM Systems<br>1908 Orange Blossom Drive<br>Laredo, TX 78045                                    | Construction        | 324,617.         |
| J & S Water Wells<br>1056 East First<br>Bellville, TX 77418                                     | Water well services | 187,064.         |
| Flying J Services LLC<br>1750 CR 323<br>Jourdanton, TX 78026                                    | Helicopter services | 144,191.         |
| Total number of others receiving over \$50,000 for professional services                        |                     | 12               |

**Part IX-A** Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

|                    | Expenses   |
|--------------------|------------|
| 1 See Statement 17 | 6,329,239. |
| 2                  |            |
| 3                  |            |
| 4                  |            |

**Part IX-B** Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2

|   | Amount |
|---|--------|
| 1 N/A   |        |
| 2   |        |
| 3 All other program-related investments. See instructions |        |
| Total. Add lines 1 through 3                              | 0.     |

BAA

**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|   |   |     |              |
|---|---|-----|--------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes  |     |              |
| a | Average monthly fair market value of securities   | 1 a | 21,946,366.  |
| b | Average of monthly cash balances  | 1 b | 915,498.     |
| c | Fair market value of all other assets (see instructions)  | 1 c | 194,684,933. |
| d | <b>Total</b> (add lines 1a, b, and c)   | 1 d | 217,546,797. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)   | 1 e | 0.           |
| 2 | Acquisition indebtedness applicable to line 1 assets  | 2   | 0.           |
| 3 | Subtract line 2 from line 1d  | 3   | 217,546,797. |
| 4 | Cash deemed held for charitable activities. Enter 1-1/2% of line 3 (for greater amount, see instructions)   | 4   | 3,263,202.   |
| 5 | <b>Net value of noncharitable-use assets.</b> Subtract line 4 from line 3. Enter here and on Part V, line 4 | 5   | 214,283,595. |
| 6 | <b>Minimum investment return.</b> Enter 5% of line 5  | 6   | 10,714,180.  |

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here  and do not complete this part.)

|    |   |     |   |
|----|---|-----|---|
| 1  | Minimum investment return from Part X, line 6   | N/A | 1 |
| 2a | Tax on investment income for 2017 from Part VI, line 5  | 2 a |   |
| b  | Income tax for 2017 (This does not include the tax from Part VI.)   | 2 b |   |
| c  | Add lines 2a and 2b   | 2 c |   |
| 3  | Distributable amount before adjustments Subtract line 2c from line 1                                      | 3   |   |
| 4  | Recoveries of amounts treated as qualifying distributions   | 4   |   |
| 5  | Add lines 3 and 4   | 5   |   |
| 6  | Deduction from distributable amount (see instructions)  | 6   |   |
| 7  | <b>Distributable amount as adjusted.</b> Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7   |   |

**Part XII Qualifying Distributions** (see instructions)

|   |   |     |            |
|---|---|-----|------------|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes   |     |            |
| a | Expenses, contributions, gifts, etc. — total from Part I, column (d), line 26   | 1 a | 6,012,179. |
| b | Program-related investments — total from Part IX-B  | 1 b |            |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes   | 2   | 972,476.   |
| 3 | Amounts set aside for specific charitable projects that satisfy the   |     |            |
| a | Suitability test (prior IRS approval required)  | 3 a |            |
| b | Cash distribution test (attach the required schedule)   | 3 b |            |
| 4 | <b>Qualifying distributions.</b> Add lines 1a through 3b. Enter here and on Part V, line 8; and Part XIII, line 4                                 | 4   | 6,984,655. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b See instructions | 5   |            |
| 6 | <b>Adjusted qualifying distributions.</b> Subtract line 5 from line 4   | 6   | 6,984,655. |

**Note:** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.



**Part XIII Undistributed Income** (see instructions)

N/A

|  | (a)<br>Corpus | (b)<br>Years prior to 2016 | (c)<br>2016 | (d)<br>2017 |
|--|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2017 from Part XI, line 7   |               |                            |             |             |
| 2 Undistributed income, if any, as of the end of 2017  |               |                            |             |             |
| a Enter amount for 2016 only   |               |                            |             |             |
| b Total for prior years 20__, 20__, 20__   |               |                            |             |             |
| 3 Excess distributions carryover, if any, to 2017  |               |                            |             |             |
| a From 2012  |               |                            |             |             |
| b From 2013  |               |                            |             |             |
| c From 2014  |               |                            |             |             |
| d From 2015  |               |                            |             |             |
| e From 2016  |               |                            |             |             |
| f Total of lines 3a through e  |               |                            |             |             |
| 4 Qualifying distributions for 2017 from Part XII, line 4 ▶ \$ _____   |               |                            |             |             |
| a Applied to 2016, but not more than line 2a   |               |                            |             |             |
| b Applied to undistributed income of prior years (Election required – see instructions)  |               |                            |             |             |
| c Treated as distributions out of corpus (Election required – see instructions)  |               |                            |             |             |
| d Applied to 2017 distributable amount   |               |                            |             |             |
| e Remaining amount distributed out of corpus   |               |                            |             |             |
| 5 Excess distributions carryover applied to 2017 (If an amount appears in column (d), the same amount must be shown in column (a))   |               |                            |             |             |
| 6 Enter the net total of each column as indicated below:   |               |                            |             |             |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5  |               |                            |             |             |
| b Prior years' undistributed income. Subtract line 4b from line 2b   |               |                            |             |             |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               |                            |             |             |
| d Subtract line 6c from line 6b Taxable amount – see instructions  |               |                            |             |             |
| e Undistributed income for 2016 Subtract line 4a from line 2a Taxable amount – see instructions  |               |                            |             |             |
| f Undistributed income for 2017 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2018  |               |                            |             |             |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required – see instructions)       |               |                            |             |             |
| 8 Excess distributions carryover from 2012 not applied on line 5 or line 7 (see instructions)  |               |                            |             |             |
| 9 Excess distributions carryover to 2018. Subtract lines 7 and 8 from line 6a  |               |                            |             |             |
| 10 Analysis of line 9  |               |                            |             |             |
| a Excess from 2013   |               |                            |             |             |
| b Excess from 2014   |               |                            |             |             |
| c Excess from 2015   |               |                            |             |             |
| d Excess from 2016   |               |                            |             |             |
| e Excess from 2017   |               |                            |             |             |

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9)

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2017, enter the date of the ruling ▶ 4/21/08  
 b Check box to indicate whether the foundation is a private operating foundation described in section  4942(j)(3) or  4942(j)(5)

|   | Tax year   |            |            |            | (e) Total   |
|---|------------|------------|------------|------------|-------------|
|   | (a) 2017   | (b) 2016   | (c) 2015   | (d) 2014   |             |
| 2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed                     | 100.       | 241,031.   | 411,017.   | 5,674,344. | 6,326,392.  |
| b 85% of line 2a  |            | 204,876.   | 349,364.   | 4,823,192. | 5,377,432.  |
| c Qualifying distributions from Part XII, line 4 for each year listed   | 6,984,655. | 5,797,188. | 5,947,067. | 9,620,560. | 28,349,470. |
| d Amounts included in line 2c not used directly for active conduct of exempt activities   | 214,985.   |            |            |            | 214,985.    |
| e Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c                                    | 6,769,670. | 5,797,188. | 5,947,067. | 9,620,560. | 28,134,485. |
| 3 Complete 3a, b, or c for the alternative test relied upon   |            |            |            |            |             |
| a 'Assets' alternative test — enter:  |            |            |            |            |             |
| (1) Value of all assets   | 602359433. | 600433520. | 569542420. | 691295555. | 2463630928. |
| (2) Value of assets qualifying under section 4942(j)(3)(B)(i)   | 384812636. | 402005798. | 387941690. | 490553589. | 1665313713. |
| b 'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed                              | 7,142,787. | 6,515,044. | 5,962,557. | 6,591,028. | 26,211,416. |
| c 'Support' alternative test — enter:   |            |            |            |            |             |
| (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) |            |            |            |            |             |
| (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)                                      |            |            |            |            |             |
| (3) Largest amount of support from an exempt organization   |            |            |            |            |             |
| (4) Gross investment income   |            |            |            |            |             |

**Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year — see instructions.)**

1 **Information Regarding Foundation Managers:**  
 a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2) )  
 None

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest  
 None

2 **Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**  
 Check here  if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. to individuals or organizations under other conditions, complete items 2a, b, c, and d. See instructions.

a The name, address, and telephone number or email address of the person to whom applications should be addressed  
 See Statement 18

b The form in which applications should be submitted and information and materials they should include.  
 See Statement for Line 2a

c Any submission deadlines:  
 See Statement for Line 2a

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:  
 See Statement for Line 2a

**Part XV** Supplementary Information (continued)

**3** Grants and Contributions Paid During the Year or Approved for Future Payment

| Recipient<br>Name and address (home or business)   | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution          | Amount               |
|--|---|--------------------------------|---|----------------------|
| <i>a</i> Paid during the year  |   |                                |   |                      |
| Texas Wildlife Association Foundation<br>3660 Thousand Oaks Drive, Suite 126<br>San Antonio TX 78247 | N/A   | PC                             | Discovery Trunks program, general support | 114,985.             |
| Witte Museum<br>3801 Broadway St<br>San Antonio TX 78209   | N/A   | PC                             | General support                           | 100,000.             |
| <b>Total</b>   |   |                                |   | <b>▶ 3a</b> 214,985. |
| <i>b</i> Approved for future payment   |   |                                |   |                      |
| <b>Total</b>   |   |                                |   | <b>▶ 3b</b>          |

**Part XVI-A Analysis of Income-Producing Activities**

Enter gross amounts unless otherwise indicated

|  | Unrelated business income |               | Excluded by section 512, 513, or 514 |               | (e)<br>Related or exempt<br>function income<br>(See instructions ) |
|--|---------------------------|---------------|--------------------------------------|---------------|--|
|  | (a)<br>Business<br>code   | (b)<br>Amount | (c)<br>Exclu-<br>sion<br>code        | (d)<br>Amount |  |
| 1 Program service revenue                                  |                           |               |                                      |               |  |
| a Books  |                           |               |                                      |               | 10,341.  |
| b Cattle   |                           |               |                                      |               | 2,955,472.   |
| c Drought insurance  |                           |               |                                      |               | 272,273.   |
| d  |                           |               |                                      |               |  |
| e  |                           |               |                                      |               |  |
| f  |                           |               |                                      |               |  |
| g Fees and contracts from government agencies              |                           |               |                                      |               |  |
| 2 Membership dues and assessments                          |                           |               |                                      |               |  |
| 3 Interest on savings and temporary cash investments       |                           |               | 14                                   | 4,467.        |  |
| 4 Dividends and interest from securities                   |                           |               | 14                                   | 532,991.      |  |
| 5 Net rental income or (loss) from real estate             |                           |               |                                      |               |  |
| a Debt-financed property                                   |                           |               |                                      |               |  |
| b Not debt-financed property                               |                           |               | 16                                   | 161,647.      |  |
| 6 Net rental income or (loss) from personal property       |                           |               |                                      |               |  |
| 7 Other investment income                                  |                           |               |                                      |               |  |
| 8 Gain or (loss) from sales of assets other than inventory | 523000                    | 495,702.      | 18                                   | 6,846,061.    | 1,207,528.   |
| 9 Net income or (loss) from special events                 |                           |               |                                      |               |  |
| 10 Gross profit or (loss) from sales of inventory          |                           |               |                                      |               |  |
| 11 Other revenue:  |                           |               |                                      |               |  |
| a From Sch K-1 (Form 1065)                                 | 523000                    | -24,277.      | 14                                   | 2,169,183.    |  |
| b Other Revenue  |                           |               | 1                                    | 33,269.       |  |
| c Royalties  |                           |               | 15                                   | 398,252.      |  |
| d Section 965(A) income                                    |                           |               | 14                                   | 66,046.       |  |
| e  |                           |               |                                      |               |  |
| 12 Subtotal. Add columns (b), (d), and (e)                 |                           | 471,425.      |                                      | 10,211,916.   | 4,445,614.   |
| 13 Total. Add line 12, columns (b), (d), and (e)           |                           |               |                                      |               | 13 15,128,955.   |

(See worksheet in line 13 instructions to verify calculations.)

**Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes**

| Line No. | Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes) (See instructions)   |
|----------|---|
| 12(E)    | The East Foundation's principal function is the direct conduct of agricultural research in conjunction with the Texas A&M University System, a land grant university system, on its primary asset, a working laboratory and unique natural resource, i.e., over 215,000 acres of native rangeland in the South Texas Brush Country and Coastal Sand Plain lying between the Nueces River and Rio Grande River of Texas. The Foundation's purposes encompass 1) using scientific research to understand and improve the productivity of native rangelands for both wildlife conservation and livestock production, 2) managing ranch lands as a working laboratory that includes cattle ranching and native wildlife as an integral part of the research program, and 3) educating the general public on wildlife conservation, and the relationship of wildlife existing alongside a cattle operation. In short, the Foundation seeks through its agricultural research to identify and encourage wise land stewardship practices by private landowners across native rangelands that will be beneficial to the public. It follows that the Foundation's exempt purposes can only be achieved through the active management of a livestock ranch that is representative of the 14.1 million acres of native rangeland in the South Texas Brush Country and Coastal Sand Plain region. This ranch serves as a laboratory for agricultural research that will facilitate wildlife conservation and livestock production throughout these 14.1 million acres of native rangeland and encourage wildlife conservation and livestock production in similar habitats across the United States and around the world. |



**Schedule B**  
**(Form 990, 990-EZ,**  
**or 990-PF)**

Department of the Treasury  
Internal Revenue Service

**Schedule of Contributors**

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF.**  
▶ **Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.**

OMB No 1545-0047

**2017**

Name of the organization **Tom T East Sr and Alice K East and Alice  
H East and Robert C East Wildlife Fnd**

Employer identification number  
**26-1380672**

**Organization type** (check one)

**Filers of:**

Form 990 or 990-EZ

**Section:**

- 501(c)( ) (enter number) organization  
 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation  
 527 political organization

Form 990-PF

- 501(c)(3) exempt private foundation  
 4947(a)(1) nonexempt charitable trust treated as a private foundation  
 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

**General Rule**

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions

**Special Rules**

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ \_\_\_\_\_

**Caution.** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer 'No' on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

**Schedule B (Form 990, 990-EZ, or 990-PF) (2017)**

Name of organization

Employer identification number

Tom T East Sr and Alice K East and Alice

26-1380672

**Part I** Contributors (see instructions) Use duplicate copies of Part I if additional space is needed

| (a)<br>Number | (b)<br>Name, address, and ZIP + 4   | (c)<br>Total<br>contributions | (d)<br>Type of contribution   |
|---------------|---|-------------------------------|---|
| 1             | Las Huellas Inc<br>-----<br>3302 Boca Chica Blvd<br>-----<br>Brownsville, TX 78521<br>----- | \$ 15,000.                    | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions.) |
| -----         | -----<br>-----<br>-----   | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions )            |
| -----         | -----<br>-----<br>-----   | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions )            |
| -----         | -----<br>-----<br>-----   | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions )            |
| -----         | -----<br>-----<br>-----   | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions )            |
| -----         | -----<br>-----<br>-----   | \$ -----                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II for noncash contributions )            |





Name of organization: Tom T East Sr and Alice K East and Alice  
 Employer identification number: 26-1380672

**Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor.** Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once See instructions ) ▶ \$            N/A  
 Use duplicate copies of Part III if additional space is needed.

| (a)<br>No. from<br>Part I | (b)<br>Purpose of gift | (c)<br>Use of gift | (d)<br>Description of how gift is held |
|---------------------------|------------------------|--------------------|--|
|                           | N/A                    |                    |  |

| (e)<br>Transfer of gift                 |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a)<br>No. from<br>Part I | (b)<br>Purpose of gift | (c)<br>Use of gift | (d)<br>Description of how gift is held |
|---------------------------|------------------------|--------------------|--|
|                           |                        |                    |  |

| (e)<br>Transfer of gift                 |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a)<br>No. from<br>Part I | (b)<br>Purpose of gift | (c)<br>Use of gift | (d)<br>Description of how gift is held |
|---------------------------|------------------------|--------------------|--|
|                           |                        |                    |  |

| (e)<br>Transfer of gift                 |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

| (a)<br>No. from<br>Part I | (b)<br>Purpose of gift | (c)<br>Use of gift | (d)<br>Description of how gift is held |
|---------------------------|------------------------|--------------------|--|
|                           |                        |                    |  |

| (e)<br>Transfer of gift                 |  |
|---|--|
| Transferee's name, address, and ZIP + 4 | Relationship of transferor to transferee |
|   |  |

Part I, Line 6 - Net Capital Gain/Loss

|                                      | Proceeds             | Cost              | Gain/Loss           |
|--------------------------------------|----------------------|-------------------|---------------------|
| Amounts reported in Part IV          | \$ 32,896,023        | 26,049,962        | \$ 6,846,061        |
| Charitable asset like-kind exchange  |                      |                   | 1,207,528           |
| UBTI - Passthrough K-1 Capital Gain  |                      |                   | 107,874             |
| UBTI - Passthrough K-1 Sec 1231 Gain |                      |                   | 387,828             |
| Total Gain/Loss per Part I, Line 6   | <u>\$ 32,896,023</u> | <u>26,049,962</u> | <u>\$ 8,549,291</u> |

Tom T East Sr and Alice K East and Alice  
H East and Robert C East Wildlife Fnd

26-1380672

**Statement 1**  
**Form 990-PF, Part I, Line 11**  
**Other Income**

|                          | (a)<br>Revenue<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income |
|--------------------------|-----------------------------|---------------------------------|-------------------------------|
| Books                    | \$ 10,341.                  |                                 | \$ 10,341.                    |
| Cattle                   | 2,955,472.                  |                                 | 2,955,472.                    |
| Drought insurance        | 272,273.                    |                                 | 272,273.                      |
| From Sch K-1 (Form 1065) | 2,144,906.                  | \$ 2,113,942.                   | 2,089,665.                    |
| Other Revenue            | 33,269.                     | 12,744.                         | 33,269.                       |
| Royalties                | 398,252.                    | 398,252.                        | 398,252.                      |
| Section 965(A) income    | 66,046.                     | 66,046.                         | 66,046.                       |
| <b>Total</b>             | <b>\$ 5,880,559.</b>        | <b>\$ 2,590,984.</b>            | <b>\$ 5,825,318.</b>          |

**Statement 2**  
**Form 990-PF, Part I, Line 16a**  
**Legal Fees**

|              | (a)<br>Expenses<br>Per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|--------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Legal fees   | \$ 14,783.                   | \$ 7,392.                       | \$ 7,047.                     | \$ 5,256.                     |
| <b>Total</b> | <b>\$ 14,783.</b>            | <b>\$ 7,392.</b>                | <b>\$ 7,047.</b>              | <b>\$ 5,256.</b>              |

**Statement 3**  
**Form 990-PF, Part I, Line 16b**  
**Accounting Fees**

|                     | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|---------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Accounting services | \$ 107,460.                  | \$ 11,821.                      | \$ 19,514.                    | \$ 79,846.                    |
| Audit services      | 43,250.                      | 4,758.                          | 7,854.                        | 33,972.                       |
| Tax compliance      | 25,714.                      |                                 | 4,669.                        | 655.                          |
| <b>Total</b>        | <b>\$ 176,424.</b>           | <b>\$ 16,579.</b>               | <b>\$ 32,037.</b>             | <b>\$ 114,473.</b>            |

**Statement 4**  
**Form 990-PF, Part I, Line 16c**  
**Other Professional Fees**

|                                | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|--------------------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Administrative services        | \$ 62,701.                   | \$ 6,897.                       | \$ 11,386.                    | \$ 48,211.                    |
| Advisor fees                   | 51,750.                      | 7,386.                          | 10,423.                       | 39,436.                       |
| Agricultural spraying services | 144,191.                     | 15,861.                         | 26,184.                       | 113,258.                      |
| Investment fees                | 678,653.                     | 678,653.                        | 513,485.                      |                               |
| Other professional services    | 27,472.                      | 3,022.                          | 4,988.                        | 21,383.                       |
| Recruitment services           | 95,240.                      | 10,476.                         | 17,295.                       | 74,808.                       |

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**Statement 4 (continued)**  
**Form 990-PF, Part I, Line 16c**  
**Other Professional Fees**

|                      | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|----------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Software development | \$ 35,744.                   |                                 |                               | \$ 28,946.                    |
| <b>Total</b>         | <b>\$ 1,095,751.</b>         | <b>\$ 722,295.</b>              | <b>\$ 583,761.</b>            | <b>\$ 326,042.</b>            |

**Statement 5**  
**Form 990-PF, Part I, Line 18**  
**Taxes**

|              | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|--------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Foreign tax  | \$ 9,222.                    | \$ 9,222.                       | \$ 6,978.                     |                               |
| Property tax | 347,006.                     | 173,503.                        | 165,408.                      | \$ 151,593.                   |
| Royalty tax  | 3,631.                       | 1,815.                          | 1,731.                        | 1,586.                        |
| <b>Total</b> | <b>\$ 359,859.</b>           | <b>\$ 184,540.</b>              | <b>\$ 174,117.</b>            | <b>\$ 153,179.</b>            |

**Statement 6**  
**Form 990-PF, Part I, Line 19**  
**Allocated Depreciation**

| Date<br>Acquired                 | Cost<br>Basis | Prior Yr<br>Depr | Method | Rate | Life | Current<br>Yr Depr | Net Invest<br>Income | Adjusted<br>Net Income |
|----------------------------------|---------------|------------------|--------|------|------|--------------------|----------------------|------------------------|
| <b>Vehicles</b>                  |               |                  |        |      |      |                    |                      |                        |
| Various                          | 2,198,371     | 1,632,132        | S/L    |      | 5    | 287,486            | 0                    | 0                      |
| <b>Buildings - staff housing</b> |               |                  |        |      |      |                    |                      |                        |
| Various                          | 2,562,451     | 449,532          | S/L    |      | 27.5 | 92,308             | 0                    | 0                      |
| <b>Buildings - non-res</b>       |               |                  |        |      |      |                    |                      |                        |
| Various                          | 2,421,842     | 185,261          | S/L    |      | 39   | 64,008             | 0                    | 0                      |
| <b>Machinery and equipment</b>   |               |                  |        |      |      |                    |                      |                        |
| Various                          | 549,023       | 307,907          | S/L    |      | 5    | 65,044             | 0                    | 0                      |
| <b>Improvements/fences</b>       |               |                  |        |      |      |                    |                      |                        |
| Various                          | 7,928,038     | 2,610,335        | S/L    |      | 20   | 515,270            | 0                    | 0                      |
| <b>Furniture and fixtures</b>    |               |                  |        |      |      |                    |                      |                        |
| Various                          | 55,186        | 33,577           | S/L    |      | 5    | 7,884              | 0                    | 0                      |
| <b>Livestock</b>                 |               |                  |        |      |      |                    |                      |                        |
| Various                          | 5,630,514     | 2,075,501        | S/L    |      | 5    | 907,073            | 0                    | 0                      |

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**Statement 7**  
**Form 990-PF, Part I, Line 23**  
**Other Expenses**

|                              | (a)<br>Expenses<br>per Books | (b) Net<br>Investment<br>Income | (c)<br>Adjusted<br>Net Income | (d)<br>Charitable<br>Purposes |
|------------------------------|------------------------------|---------------------------------|-------------------------------|-------------------------------|
| Bank fees                    | \$ 17,161.                   | \$ 3,711.                       | \$ 7,203.                     | \$ 8,652.                     |
| Community outreach           | 81,136.                      | 4,862.                          | 11,288.                       | 67,801.                       |
| Cost of goods sold           | 7,667.                       | 843.                            | 1,392.                        | 8,690.                        |
| Dues and subscriptions       | 20,186.                      | 1,812.                          | 9,317.                        | 9,179.                        |
| Equipment rental             | 14,258.                      | 30.                             | 154.                          | 14,076.                       |
| From Sch K-1 (Form 1065)     | 3,206,169.                   | 2,595,869.                      | 2,425,864.                    |                               |
| Insurance                    | 420,479.                     | 50,109.                         | 290,088.                      | 77,770.                       |
| Licenses, fees, and permits  | 11,478.                      | 424.                            | 6,641.                        | 3,633.                        |
| Office supplies              | 79,308.                      | 462.                            | 46,259.                       | 34,510.                       |
| Postage and mailing services | 3,978.                       | 438.                            | 897.                          | 2,683.                        |
| Ranch program expenses       | 2,301,245.                   | 4,636.                          | 1,628,833.                    | 783,338.                      |
| Repairs and maintenance      | 179,366.                     | 6,455.                          | 23,040.                       | 150,593.                      |
| Research and monitoring      | 911,053.                     |                                 |                               | 754,511.                      |
| Royalty expenses             | 11,701.                      | 11,701.                         | 8,853.                        |                               |
| Storage                      | 9,154.                       | 1,007.                          | 1,662.                        | 7,190.                        |
| Transportation               | 167,732.                     |                                 | 84,707.                       | 67,660.                       |
| <b>Total</b>                 | <b>\$ 7,442,071.</b>         | <b>\$ 2,682,359.</b>            | <b>\$ 4,546,198.</b>          | <b>\$ 1,990,286.</b>          |

**Statement 8**  
**Form 990-PF, Part II, Line 10a**  
**Investments - U.S. and State Government Obligations**

| <u>U.S. Government Obligations</u> | <u>Valuation<br/>Method</u> | <u>Book<br/>Value</u> | <u>Fair Market<br/>Value</u> |
|------------------------------------|-----------------------------|-----------------------|------------------------------|
| U.S. government obligations        | Mkt Val                     | \$ 6,047,338.         | \$ 6,047,338.                |
|                                    | Total                       | \$ 6,047,338.         | \$ 6,047,338.                |

**Statement 9**  
**Form 990-PF, Part II, Line 10b**  
**Investments - Corporate Stocks**

| <u>Corporate Stocks</u>         | <u>Valuation<br/>Method</u> | <u>Book<br/>Value</u> | <u>Fair Market<br/>Value</u> |
|---------------------------------|-----------------------------|-----------------------|------------------------------|
| Black Stone Minerals Company LP | Mkt Val                     | \$ 4,100,000.         | \$ 4,100,000.                |
| iShares                         | Mkt Val                     | 3,600,768.            | 3,600,768.                   |
|                                 | Total                       | \$ 7,700,768.         | \$ 7,700,768.                |

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Statement 10  
Form 990-PF, Part II, Line 13  
Investments - Other

|  | Valuation<br>Method | Book<br>Value              | Fair Market<br>Value  |
|--|---------------------|----------------------------|-----------------------|
| <u>Other Investments</u>                 |                     |                            |                       |
| Artisan Global Value Ins                 | Mkt Val             | \$ 5,823,140.              | \$ 5,823,140.         |
| Avalon Carlyle                           | Mkt Val             | 4,838,179.                 | 4,838,179.            |
| Carlyle Intl Energy                      | Mkt Val             | 3,652,224.                 | 3,652,224.            |
| Carlyle Power                            | Mkt Val             | 1,218,051.                 | 1,218,051.            |
| CCAP 8-2015                              | Mkt Val             | 2,679,047.                 | 2,679,047.            |
| CCAP Fund 6 LP                           | Mkt Val             | 1,628,053.                 | 1,628,053.            |
| Cevian Capital II Ltd Class A            | Mkt Val             | 3,023,628.                 | 3,023,628.            |
| Commonfund Capital Natural Res           | Mkt Val             | 7,273,401.                 | 7,273,401.            |
| Knighthead Offshore Fund Ltd A           | Mkt Val             | 1.                         | 1.                    |
| Liberty Harbor SPV II Ltd A              | Mkt Val             | 6,537.                     | 6,537.                |
| Makena                                   | Mkt Val             | 159667838.                 | 159,667,838.          |
| Mineral rights                           | Mkt Val             | 4,424,242.                 | 4,424,242.            |
| Oak Hill Advisors LP                     | Mkt Val             | 1,002,630.                 | 1,002,630.            |
| Pershing Square International Ltd E      | Mkt Val             | 29,796.                    | 29,796.               |
| Reservoir Resource Partners              | Mkt Val             | 35,405.                    | 35,405.               |
| Samlyn Offshore Ltd A3                   | Mkt Val             | 95,730.                    | 95,730.               |
| Senator Global Opportunity Offshore Fund | Mkt Val             | 187,090.                   | 187,090.              |
| SRI Class C Interest 2013                | Mkt Val             | 25,984.                    | 25,984.               |
| Stelliam Offshore Long Fund A            | Mkt Val             | 893,570.                   | 893,570.              |
| The Children's Investment Fund           | Mkt Val             | 1,444,859.                 | 1,444,859.            |
| Tourbillon Global Equities Ltd           | Mkt Val             | 482,757.                   | 482,757.              |
| ValueAct Capital International           | Mkt Val             | 537,247.                   | 537,247.              |
| Touchstone Sands Cap Inc                 | Mkt Val             | 1,559,300.                 | 1,559,300.            |
| Charles Schwab LT Liquidity              | Mkt Val             | 379,100.                   | 379,100.              |
|  |                     | <u>Total \$ 200907809.</u> | <u>\$200,907,809.</u> |

Statement 11  
Form 990-PF, Part II, Line 14  
Land, Buildings, and Equipment

| Category                    | Basis                | Accum.<br>Deprec.    | Book<br>Value        | Fair Market<br>Value   |
|-----------------------------|----------------------|----------------------|----------------------|------------------------|
| Auto./Transportation Equip. | \$ 2,198,371.        | \$ 1,919,617.        | \$ 278,754.          | \$ 278,754.            |
| Furniture and Fixtures      | 55,186.              | 41,461.              | 13,725.              | 13,725.                |
| Machinery and Equipment     | 549,023.             | 372,951.             | 176,072.             | 176,072.               |
| Buildings                   | 4,984,293.           | 791,109.             | 4,193,184.           | 4,193,184.             |
| Improvements                | 7,928,038.           | 3,125,605.           | 4,802,433.           | 4,802,433.             |
| Land                        | 484100782.           |                      | 484100782.           | 368,703,258.           |
| Miscellaneous               | 5,630,514.           | 2,982,574.           | 2,647,940.           | 2,647,940.             |
| Total                       | <u>\$ 505446207.</u> | <u>\$ 9,233,317.</u> | <u>\$ 496212890.</u> | <u>\$ 380,815,366.</u> |

**Statement 12**  
**Form 990-PF, Part II, Line 15**  
**Other Assets**

|                      | <u>Book Value</u>    | <u>Fair Market Value</u> |
|----------------------|----------------------|--------------------------|
| Archives/books       | \$ 217,306.          | \$ 217,306.              |
| Checks in transit    | 1,887.               | 1,887.                   |
| Inventory - supplies | 88,996.              | 88,996.                  |
| Livestock            | 3,500,781.           | 3,500,781.               |
| Risk mgmt options    | 23,970.              | 23,970.                  |
| Security deposits    | 8,570.               | 8,570.                   |
| <b>Total</b>         | <b>\$ 3,841,510.</b> | <b>\$ 3,841,510.</b>     |

**Statement 13**  
**Form 990-PF, Part II, Line 21**  
**Mortgages and Other Notes Payable**

| <u>Other Notes Payable</u>                | <u>Balance Due</u> |
|---|--------------------|
| Lender's Name: Frost Bank                 |                    |
| Relationship of Lender: None              |                    |
| Date of Note: 2/01/2017                   |                    |
| Maturity Date: 2/01/2022                  |                    |
| Repayment Terms: Monthly payments/balloon |                    |
| Interest Rate: 3.50%                      |                    |
| Security Provided: None                   |                    |
| Purpose of Loan: Land purchase            |                    |
| Desc. of Consideration:                   |                    |
| FMV of Consideration: 2,314,123.          |                    |
| Original Amount: 2,700,000.               |                    |
| Balance Due:                              | \$ 2,314,123.      |

**Statement 14**  
**Form 990-PF, Part III, Line 3**  
**Other Increases**

|   |                       |
|---|-----------------------|
| Unrealized appreciation in value of investments | \$ 10,767,066.        |
| <b>Total</b>                                    | <b>\$ 10,767,066.</b> |

**Statement 15**  
**Form 990-PF, Part IV, Line 1**  
**Capital Gains and Losses for Tax on Investment Income**

| <u>Item</u> | <u>(a) Description</u>            | <u>(b) How Acquired</u> | <u>(c) Date Acquired</u> | <u>(d) Date Sold</u> |
|-------------|-----------------------------------|-------------------------|--------------------------|----------------------|
| 1           | Publicly traded securities        |                         |                          |                      |
| 2           | From Schedule K-1 (Form 1065)     |                         |                          |                      |
| 3           | Artisan Global Value Ins          | Purchased               | 1/01/2017                | Various              |
| 4           | Cevian Capital II Ltd USD Class A | Purchased               | 11/01/2014               | Various              |
| 5           | Children's Investment Fund        | Purchased               | 1/01/2015                | Various              |

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Statement 15 (continued)  
Form 990-PF, Part IV, Line 1  
Capital Gains and Losses for Tax on Investment Income

| Item | (a) Description                                   | (b) How Acquired | (c) Date Acquired | (d) Date Sold |
|------|---|------------------|-------------------|---------------|
| 6    | OHA European Strategic Credit Fund (Offshore), LP | Purchased        | Various           | Various       |
| 7    | Owl Creek Credit Opps Fund, Ltd                   | Purchased        | 1/01/2015         | Various       |
| 8    | Pershing Square International, Ltd                | Purchased        | 1/01/2015         | Various       |
| 9    | Samlyn Offshore Ltd                               | Purchased        | 8/01/2014         | Various       |
| 10   | Senator Global Opportunity Offshore Fund II Ltd   | Purchased        | 12/31/2015        | Various       |
| 11   | Stelliam Offshore Long Fund, Ltd Series A NR 0416 | Purchased        | 4/01/2016         | Various       |
| 12   | Stelliam Offshore Long Fund, Ltd Series A NR 1015 | Purchased        | 10/01/2015        | Various       |
| 13   | Touchstone Sands Capital Emrg Mkts Gwth Inst      | Purchased        | Various           | Various       |
| 14   | Tourbillon Global Equities, Ltd                   | Purchased        | 11/01/2015        | Various       |
| 15   | ValueAct Capital International I, LP              | Purchased        | 1/31/2016         | Various       |
| 16   | ValueAct Capital Intl II LP                       | Purchased        | 1/01/2015         | Various       |
| 17   | Wasatch Hoisington US Treasury Fd Inv             | Purchased        | Various           | Various       |

| Item | (e) Gross Sales | (f) Deprec. Allowed | (g) Cost Basis | (h) Gain (Loss) | (i) FMV 12/31/69 | (j) Adj. Bas. 12/31/69 | (k) Excess (i)-(j) | (l) Gain (Loss)   |
|------|-----------------|---------------------|----------------|-----------------|------------------|------------------------|--------------------|-------------------|
| 1    | 10197138.       |                     | 10368387.      | -171,249.       |                  |                        |                    | \$-171,249.       |
| 2    | 3791619.        |                     | 0.             | 3791619.        |                  |                        |                    | 3791619.          |
| 3    | 2479653.        |                     | 2049440.       | 430,213.        |                  |                        |                    | 430,213.          |
| 4    | 1103853.        |                     | 818,997.       | 284,856.        |                  |                        |                    | 284,856.          |
| 5    | 655,680.        |                     | 417,031.       | 238,649.        |                  |                        |                    | 238,649.          |
| 6    | 840,533.        |                     | 618,216.       | 222,317.        |                  |                        |                    | 222,317.          |
| 7    | 1164528.        |                     | 1059544.       | 104,984.        |                  |                        |                    | 104,984.          |
| 8    | 711,597.        |                     | 694,680.       | 16,917.         |                  |                        |                    | 16,917.           |
| 9    | 1914605.        |                     | 1169212.       | 745,393.        |                  |                        |                    | 745,393.          |
| 10   | 1145700.        |                     | 945,588.       | 200,112.        |                  |                        |                    | 200,112.          |
| 11   | 693,834.        |                     | 550,000.       | 143,834.        |                  |                        |                    | 143,834.          |
| 12   | 3948788.        |                     | 3000000.       | 948,788.        |                  |                        |                    | 948,788.          |
| 13   | 511,308.        |                     | 500,075.       | 11,233.         |                  |                        |                    | 11,233.           |
| 14   | 497,438.        |                     | 601,258.       | -103,820.       |                  |                        |                    | -103,820.         |
| 15   | 617,186.        |                     | 515,675.       | 101,511.        |                  |                        |                    | 101,511.          |
| 16   | 1622564.        |                     | 1500000.       | 122,564.        |                  |                        |                    | 122,564.          |
| 17   | 1000000.        |                     | 1241860.       | -241,860.       |                  |                        |                    | -241,860.         |
|      |                 |                     |                |                 |                  |                        |                    | Total \$ 6846061. |

Statement 16  
Form 990-PF, Part VIII, Line 1  
List of Officers, Directors, Trustees, and Key Employees

| Name and Address   | Title and Average Hours Per Week Devoted | Compen-sation | Contri-bution to EBP & DC | Expense Account/ Other |
|--|--|---------------|---------------------------|------------------------|
| Robert N Wilkins<br>200 Concord Plaza Ste 410<br>San Antonio, TX 78216 | President & CEO<br>40.00                 | \$ 362,000.   | \$ 55,128.                | \$ 0.                  |



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**Statement 16 (continued)**  
**Form 990-PF, Part VIII, Line 1**  
**List of Officers, Directors, Trustees, and Key Employees**

| Name and Address  | Title and<br>Average Hours<br>Per Week Devoted | Compen-<br>sation    | Contri-<br>bution to<br>EBP & DC | Expense<br>Account/<br>Other |
|---|--|----------------------|----------------------------------|------------------------------|
| Paul O Price<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216       | Vice President<br>40.00                        | \$ 248,450.          | \$ 31,603.                       | \$ 0.                        |
| Tyler Campbell<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216     | Foundation Mgr.<br>40.00                       | 207,000.             | 34,384.                          | 0.                           |
| Bryan Wagner<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216       | Director<br>4.00                               | 65,500.              | 0.                               | 0.                           |
| Richard W Evans Jr<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216 | Director<br>4.00                               | 65,500.              | 0.                               | 0.                           |
| Dan Kinsel III<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216     | Director<br>4.00                               | 65,500.              | 0.                               | 0.                           |
| Stephen J Kleberg<br>200 Concord Plaza, Ste 410<br>San Antonio, TX 78216  | Director<br>4.00                               | 65,500.              | 0.                               | 0.                           |
| Total   |  | <u>\$ 1,079,450.</u> | <u>\$ 121,115.</u>               | <u>\$ 0.</u>                 |

**Statement 17**  
**Form 990-PF, Part IX-A, Line 1**  
**Summary of Direct Charitable Activities**

| Direct Charitable Activities  | Expenses      |
|---|---------------|
| The East Foundation's principal mission is the continuous and direct conduct of agricultural research in conjunction with the Texas A&M University System, a land grant university system. This agricultural research is directly conducted in a single, fully-integrated Program of interdependent research, education, rangeland management, and outreach. The Foundation's primary asset is a unique resource, a working laboratory for our research, comprising over 215,000 acres of native rangeland in the South Texas Brush Country and Coastal Sand Plain lying between the Nueces River and Rio Grande River of Texas.  | \$ 6,329,239. |
| The Foundation's mission is to support wildlife conservation and other public benefits of ranching and private land stewardship. Agricultural research, including education, are at the heart of the East Foundation's mission and are critical to carrying out its purposes of 1) using scientific research to understand and improve the productivity of native rangelands for both wildlife conservation and livestock production, 2) managing ranch lands as a working laboratory that includes livestock production and native wildlife as an integral part of the research program, and 3) educating the general public on wildlife conservation, and the relationship of |               |

**Statement 17 (continued)**  
**Form 990-PF, Part IX-A, Line 1**  
**Summary of Direct Charitable Activities**

Direct Charitable Activities

Expenses

wildlife existing alongside livestock.

The Foundation's purposes are further characterized in its Program Priorities. In fulfilling our Program Priorities we 1) develop research programs that intentionally focus on those factors that most threaten the productivity of native rangelands (e.g., drought, disease, invasive plants, and exotic animals), 2) engage with universities to develop changes in undergraduate experiences, graduate curricula, and faculty focus to train future leaders, land managers, scientists, and policy-makers, 3) deliver programming, knowledge, and leadership skills to the youth of South Texas benefiting the region now and in the future, and 4) deliberately engage partners at the local, state and national levels, allowing us to leverage existing resources, while sharing our research and successful education strategies, enhancing conservation around the state and across the nation.

Specifically, the Foundation supports research and education in the fields of wildlife ecology and management, rangeland ecology and management, ranching and private land stewardship. During 2018, Foundation scientists put six publications into peer-reviewed scientific journals and made 64 scientific presentations at state and national conferences. Since 2015, Foundation scientists have authored and co-authored 24 publications in peer-reviewed scientific journals. At present there are another 23 publications in process - either in review or in press.

The Foundation averaged 12 university researchers working on the ranches per day (or 4,389 researcher-days), with peak activity months from March-July 2018. Our field research involved 17 graduate students and two post-doctoral fellows from two universities, along with 150 student volunteers and field technicians from 15 different states. One of our wildlife monitoring projects provided hands-on experience to over 100 students from eight Texas universities. We had five students receive graduate degrees. We partnered with IDEA Public Schools to deliver adventure-based, natural resource programming. Over 136 program-days, we impacted 16,320 K-12 students. In partnership with the Texas Wildlife Association, our Stewarding Texas Resource Guide reached 3,089 students.

Additionally, 204 teachers received access to the Guide online, with a potential reach of more than 80,000 students. Our new Stewarding Soil module reached more than 10,000 students statewide. In partnership with the Texas Wildlife Association, our Educators stationed in South Texas delivered Wildlife by Design lessons to 19,719 students and our teacher workshops presented 320 teachers with curriculum on natural resources and land stewardship. We held field lessons on our ranches reaching 598 students and more than 100 adults. Our field days brought 2,886 students and 98 teachers from surrounding counties to our ranches. Through a day of hands-on activities with our partners, students learned first-hand about the many public benefits of ranching and private land stewardship. We anticipate tremendous growth in our charitable education functions, as projects and activities related to this Program Priority continue to mature.

Our native rangelands are the cornerstone of our charitable Program.

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**Statement 17 (continued)**  
**Form 990-PF, Part IX-A, Line 1**  
**Summary of Direct Charitable Activities**

Direct Charitable Activities

Expenses

We strive to manage our lands in a responsible, sustainable, and progressive manner, thereby delivering opportunities for high-impact research, education, and outreach for generations. Specifically, we are engaged in research to determine how to maintain our cattle inventory at a level that promotes rangeland health. We invest in infrastructure improvements that advance our charitable Program and we engage in purposeful land management activities, such as exotic animal control, to enhance the sustained health of our rangelands. This year, significant investments included improvements to facilities, fencing, and roads, all aimed at enhancing the functionality of the laboratory and advancing our mission.

**Statement 18**  
**Form 990-PF, Part XV, Line 2a-d**  
**Application Submission Information**

Name of Grant Program: East Foundation Three Minute Thesis  
Name: Tyler Campbell  
Care Of: East Foundation  
Street Address: 200 Concord Plaza, Ste 410  
City, State, Zip Code: San Antonio, TX 78216  
Telephone: 210-447-0126  
E-Mail Address: tcampbell@eastfoundation.net  
Form and Content: See attachment to Part XV, Line 2  
Submission Deadlines: See attachment to Part XV, Line 2  
Restrictions on Awards: See attachment to Part XV, Line 2

2017 Form 990-PF  
Part VII-A, Line 1a

The Tom T East Sr and Alice K East and Alice H East and Robert C East Wildlife Foundation (the foundation) is an agricultural research organization. The IRS approved the foundation's conversion to this § 170(b)(1)(A)(ix) classification, effective October 1, 2016. During its 2017 tax year, ending September 30, 2018, the foundation paid membership dues to the Texas Land & Mineral Owners Association (TLMA), an organization described in § 501(c)(6), in the amount of \$2,500. TLMA disclosed in a letter to the foundation acknowledging receipt of the dues that 8% of the dues, or \$200, are not deductible to the extent TLMA engages in lobbying on behalf of its members. TLMA accordingly disclosed that 92%, or \$2,300, of the foundation's dues are deductible.

The foundation, now operating as a public charity as of October 1, 2016, may carry on propaganda or otherwise influence legislation as an insubstantial part of its overall activities, pursuant to Treas. Reg. 1.501(c)(3)-1(c)(3). The foundation reports this transaction and understands the portion of the TLMA dues considered as lobbying, \$200, is an insubstantial part of its overall permissible activities for the year ending September 30, 2018.

**Attachment to Part XV, Line 2**

The Annual East Foundation Three Minute Thesis (3MT) competition is a research communication competition developed by the University of Queensland in Australia. It challenges graduate students to make a compelling presentation on their research topic and its significance in just three minutes. The competition helps students develop academic, presentation and research communication skills and the capacity to explain their research to a non-academic audience.

The mission of the East Foundation is to support wildlife conservation and the other public benefits of ranching and private land stewardship. We engage with university programs to strengthen the pipeline of talented scientists and well-informed decision makers. We conduct programs such as 3MT® because we need more management-minded scientists and more science-minded managers. Through this, we are developing future leaders that will be well-grounded in applied science, able to communicate to decision-makers.

**Why Compete?**

- improve your ability to communicate science to people who are not scientists
- hone your “elevator speech”
- promote your research to decision makers
- significant cash awards
- because it is the right thing to do

**Eligibility**

The competition is open to all graduate students working on the East Foundation’s lands – both MS and PhD. All 3MT® presentations will be professionally videoed.

**Contact Information**

For general information concerning the competition, please contact Tyler Campbell, Ph.D.  
at [tcampbell@eastfoundation.net](mailto:tcampbell@eastfoundation.net)

Submit all presentation information and slide content to Maria Hernandez at [mhernandez@eastfoundation.net](mailto:mhernandez@eastfoundation.net)

**Competition Information**

There will be two categories of competition—general research and proposed research. You are encouraged to compete in both and eligible to win all three prizes – there is no limit to the number of presentations that each student can present. Also, “in progress” research efforts are encouraged.

- **General Research Category**
  - **Directors Award**
    - This category will be judged by the East Foundation Board of Directors and will awarded to the single presentation that best meets the judging criteria and captures the essence of our mission at the East Foundation. Our Directors are senior-level leaders; investment bankers, oil & gas developers, cattlemen, and businessmen, that hold a deep understanding of ranching, land management, and wildlife conservation.

**Attachment to Part XV, Line 2**

- Prize: \$3000\*
- People's Choice Award
  - This category will be judged by the audience in the room—peers, colleagues, university faculty, the East Foundation Professional Advisors Group, East Foundation professional staff, and other invited guests from a cross section of south Texas.
  - Prize: \$2,000\*
- **Proposed Research Category**—the best research often generates more questions than answers. This category will focus on proposals building on research or lessons learned while working on East Foundation ranches.
  - Best Research Proposal Award
    - This category will be judged by the East Foundation Professional Advisors Group. The East Foundation's Professional Advisors are among the nation's top experts in wildlife management, rangeland ecology, ranch management, livestock management, and veterinary science. They are responsible for advising the Foundation on the content and direction of research, education, and outreach efforts.
    - Prize: \$1,000\*

*\*The East Foundation reserves the right to make no awards if presentations do not meet minimum judging criteria*

**Rules**

- A single static PowerPoint slide is permitted (no slide transitions, animations or movement of any kind, the slide is to be presented from the beginning of the oration).
- No additional electronic media (e.g., sound and video files) are permitted.
- No additional props (e.g., costumes, musical instruments, laboratory equipment) are permitted.
- Presentations are limited to 3 minutes. Presentations exceeding 3 minutes are subject to disqualification at the discretion of the judges.
- Presentations are to be spoken word (e.g., no poems, raps or songs).
- Presentations are to commence from the stage.
- Presentations are considered to have commenced when a presenter starts their presentation through movement or speech.
- The decision of the adjudicating panel is final.

**Judging Criteria**

Each of the below three judging criteria have equal weight. Note what each criterion has in common: an emphasis on the audience--peers, colleagues, university faculty, the East Foundation Professional Advisors Group, East Foundation professional staff, and other invited guests from a cross section of south Texas.

- *Communication style:* Was the thesis topic and its significance communicated in language appropriate to an intelligent but non-specialist audience?
- *Comprehension:* Did the presentation help the audience understand the research?
- *Engagement:* Did the presentation make the audience want to know more?