DLN: 93493164001190 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 07-01-2018 , and ending 06-30-2019 C Name of organization
NATIONAL GOVERNORS ASSOCIATION D Employer identification number B Check if applicable ☐ Address change CENTER FOR BEST PRACTICES 23-7391796 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminate E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 444 N CAPITOL STREET NW SUITE 267 ☐ Amended return (202) 624-5300 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC $\,$ 20001 G Gross receipts \$ 25,710,511 Name and address of principal officer H(a) Is this a group return for NIKKI GUILFORD □Yes ☑No subordinates? 444 N CAPITOL STREET NW SUITE 267 H(b) Are all subordinates WASHINGTON, DC 20001 ☐ Yes ☐No included? Tax-exempt status **✓** 501(c)(3) П 4947(a)(1) or □ 527 If "No," attach a list (see instructions) 501(c) () **◀** (insert no) **H(c)** Group exemption number ▶ Website: ► WWW NGA ORG L Year of formation 1974 M State of legal domicile DC K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities TO PROVIDE TAILORED TECHNICAL ASSISTANCE FOR CHALLENGES FACING THE STATES, IDENTIFY AND SHARE BEST PRACTICES, AND SERVE AS AN INFORMATION CLEARINGHOUSE ON GUBERNATORIAL INITIATIVES Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 4 Number of independent voting members of the governing body (Part VI, line 1b) 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) . . . 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a b Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year Current Year** 17,871,944 18,126,039 8 Contributions and grants (Part VIII, line 1h) . . 9 Program service revenue (Part VIII, line 2g) . . 924,564 522,954 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . 912,557 606,848 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 20,741 19,022,487 19,963,160 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1–3). 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 8,744,058 7,871,117 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . b Total fundraising expenses (Part IX, column (D), line 25) ▶1,443,072 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 8,131,875 13,450,199 18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 16,875,933 21,321,316 19 Revenue less expenses Subtract line 18 from line 12 . 3,087,227 -2,298,829 Net Assets or Fund Balances **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) . 29,219,192 27,186,910 68,120 21 Total liabilities (Part X, line 26) . 475,278 22 Net assets or fund balances Subtract line 21 from line 20 . 28,743,914 27,118,790 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-06-08 Signature of officer Sign Here STEVE POLK CFO Type or print name and title Print/Type preparer's name Preparer's signature Date Check | If 2020-06-12 P00176056 Paid self-employed Firm's name ► COATES & HUTCHINSON PC Firm's EIN ► 52-1637908 Preparer Use Only Firm's address ▶ 2130 PRIEST BRIDGE DR STE 10 Phone no (410) 721-3946 CROFTON, MD 211142457 ☐ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) Cat No 11282Y

		018)	(D				Page
Pa	art III		f Program Servic	=			
				nse or note to	any line in this Part III		🗹
L		_	ganization's mission				
			INICAL ASSISTANCE F HOUSE ON GUBERNA			ENTIFY AND SHARE BEST PRACTI	ICES, AND SERVE AS
	Did th	organization III	ndertake any significa	nt program ser	vices during the year which	were not listed on	
		or Form 990 or !	, -	it program ser	vices during the year which	were not listed on	☐ Yes ☑ No
			e new services on Sch				Lifes Lino
3							
1		-	ease conducting, or m	ake significant	changes in how it conducts,	any program	☐ Yes ☑ No
	service If "Yes		changes on Schedule	· · · ·			⊔ Yes ⊻ No
1	Section	n 501(c)(3) and		ns are required	to report the amount of gra	est program services, as measure ants and allocations to others, the	
la	(Code See Ad	ditional Data) (Expenses \$	2,646,742	including grants of \$) (Revenue \$)
ь	(Code) (Expenses \$	5,818,122	including grants of \$) (Revenue \$)
	See Ad	ditional Data					
ŀc	(Code) (Expenses \$	4,662,062	ıncludıng grants of \$) (Revenue \$)
	See Ad	ditional Data					
	(Code) (Expenses \$	6,751,318	ıncludıng grants of \$) (Revenue \$)
	ENERG' RELEVA INNOW AUTON WASTE RESILII -WATEI FACILI' FORCE CONVE HOUSII CLEANI FACILI' -CLEANI IN THE ROADM TECHNI SAFETY GOVER PREPAF ADDIC' -ENHAN GENER. CYBERS NEW G'	Y AND TRANSPORT. INT TO GOVERNOR ATION, POWER SEC OMOUS AND ELECT , ENERGY ASSURAI ENCY, AND STATE R ENERGY NEXUS S IES TASK FORCE 2019 SPRING MEE ING -FOUR REGIG OF RESILIENCY -EN JP -SMARTER STAT ITES TASK FORCE ING UP AMERICA'S ELECTRIC SECTOR APS -EXECUTIVE A OLOGY RECOMMEI OUTSION PROVIE NORS AND THEIR S EDNESS, HOMELAI TON SPECIFIC AC ICING STATE CYBE AL CONVENINGS -C SECURITY (SPRING OVERNOR (CHAPTE	ATION DIVISION) PROVII S AND THEIR SENIOR SY TOR MODERNIZATION IN FIC VEHICLES, SMART A NCE AND CYBERSECURIT WATER RESOURCE MANA STATE RETREATS -STATE REGIONAL ELECTRIC VEHETING ON NUCLEAR WEAD WALTRANSPORTATION E NERGY RESILIENCE RETRI SES, SMARTER COMMUNII SOUNDES SHAME MEETING - ON UCLEAR WEAPONS COI SOUNDES SHAME STATE WITHORITY DURING ENER DED INFORMATION, RESE SENIOR STAFFS IN THE A ND SECURITY, JUVENILE COMPLISHMENTS INCLUE RSECURITY -PREVENTING SOVERNORS HOMELAND; SYUMMER 2019) -EMERG SY ON EMERGENCY PREPA	DED INFORMATIO AFFS IN A RANGE ICLUDING THE IN ND CONNECTED ", EXISTING AND GEMENT SPECIFIC RESILIENCE ASSI IICLE WORKSHOB ONS WASTE CLE LECTRIFICATION EATS -INTERGOVI TES LEARNING LU GOVERNORS' AD MPLEX 2019 UPD E POLICY SUPPOR GY EMERGENCIE ERNORS HOMELA ARCH, POLICY AN REAS OF CRIMIN, JUSTICE, EMERGI JUSTICE, EME	IN, RESEARCH, POLICY ANALYSI: OF AREAS, INCLUDING INFRA® ITEGRATION OF DISTRIBUTED E STATES, WASTE DISPOSITION A FUTURE NUCLEAR ENERGY, OF C ACCOMPLISHMENTS INCLUDED ESSMENT AND PLANNING TOOL PS -CONVENINGS -TRANSPORTA ANUP -BOOTCAMP FOR GOVERN WORKSHOPS -GLOBAL ENERGY ERNMENTAL MEETING WITH THE AB -ENERGY EFFICIENCY EXPERT VISORS' 2018 ENERGY POLICY II JATE FOR GOVERNORS -SMART & T FOR NUCLEAR GENERATION -1 S A ROAD MAP FOR GOVERNOR ND SECURITY AND PUBLIC SAFE IALYSIS, TECHNICAL ASSISTANC ALCY PREPAREDNESS, AND POLI ASSISTANCE OPPORTUNITIES AI ENCY PREPAREDNESS, AND POLI ASSISTANCE OPPORTUNITIES AI ENCE -OPIOIDS AND SUBSTANC ORS COUNCIL MEETINGS (SUMM ATIONS REGIONAL WORKSHOPS	DENVIRONMENT DIVISION (FORMERLY SEAND TECHNICAL ASSISTANCE TO STATUTURE PLANNING, FINANCING, STRUCTURE PLANNING, FINANCING, FINANCING, FINANCING, PINANCING, PINANCIN	ATES ON KEY ISSUES ESILIENCY AND CIENCY, CONNECTED, DR NUCLEAR WEAPONS PLOYMENT, HOUSING NITIES AND PROJECTS ETREATS -FEDERAL RAL FACILITIES TASK -IMPAIRED DRIVING DTABLE ON ENHANCING CLEAR WEAPONS WASTE ITUTE -FEDERAL REATS PUBLICATIONS NCING CYBERSECURITY 'ATTON POLICY DMOUS VEHICLE SECURITY AND PUBLIC SSUES RELEVANT TO UBLIC HEALTH PISTICE REFORM PROJECT WESS -TRAFFIC SAFETY AL SUMMIT ON STATE -TRANSITION AND THE

Form	990 (2018)			Page 3
Par	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🥞	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 💆	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		No
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 💆	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX "	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	_
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII **	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section $170(b)(1)(A)(II)$? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
h	If "Yee" to line 20a, did the organization attach a copy of its audited financial statements to this return?		_	

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III

21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

20b

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Form	990 (2018)			Page 4
Pai	Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.	20	Yes	

All Form 990 filers are required to complete Schedule O Part V Statements Regarding Other IRS Filings and Tax Compliance $\overline{\mathbf{V}}$ Check if Schedule O contains a response or note to any line in this Part V $\,$. Yes No

 ${f c}$ Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

1a

1b

0

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Yes Form **990** (2018)

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O. 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess 15 parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N No Is the organization an educational institution subject to the section 4968 excise tax on net investment income? Form **990** (2018)

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OHIII	330 (2010)			Page o
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to i	lines
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
Ь	Enter the number of voting members included in line 1a, above, who are independent 1b 2			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
Ь	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	,
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	2 Code	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
	status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed AK , AL , AR , CA , CT , DC , FL , GA , IL , ME , MI , MN , MS , NC , ND , NH , NJ , NM PA , RI , SC , TN , UT , WA , VA , WI			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	☑ Own website ☑ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			

State the name, address, and telephone number of the person who possesses the organization's books and records STEVE POLK 444 N CAPITOL STREET NW SUITE 267 WASHINGTON, DC 20001 (202) 624-5300

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(16) TIM BLUTE

PROGRAM DIRE (17) NIKKI GUILFORD

INTERIM EXEC

(14) BETH CARON

(15) SETH GERSON

(8) MARTIN SIMON

(9) KEVIN SILARD

(10) JEFFREY MCLEOD

(11) LAUREN BLOCK

(12) SANDRA WILKNISS

(13) AAILYAH SAMUEL

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Part VII

Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the

- List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations

 List all of the organization's former director organization, more than \$10,000 of reportable co 										
List persons in the following order individual trus compensated employees, and former such persor		rs, ınstı	tutio	nal t	rust	ees, c	office	ers, key employees	, highest	
\square Check this box if neither the organization noi	r any related or	ganızat	ion c	omp	ens	ated a	ny d	current officer, dire	ctor, or trustee	
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted	Position (do not check more than one box, unless person is both an officer and a director/trustee) Officer or director that the statut					er	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
	line)	Individual trustee or director	Institutional Trustee	4	employee	st compensated wee	ėt			
(1) GOVERNOR STEVE BULLOCK VICE CHAIR	0 40	×		×				0	0	0
(2) GOVERNOR LARRY HOGAN CHAIR	0 20	×						0	0	0
(3) SCOTT PATTISON EXEC DIR/ CE	40 00			х				639,834	0	44,313
(4) TIFFANY SHACKELFORD CHIEF STRATE	40 00				х			325,067	0	30,855
(5) RICHARD JONAS NGAC DIRECTO	40 00				х			306,163	0	28,137
(6) HEMI TEWARSON	40 00				x			284,510	0	40,025

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50,709

37,087

39,363

31,568

26.138

18,295

47,094

15.659

14,983

37,392

40.662

Form 990 (2018)

284,510 DIVISION DIR 40.00 (7) SUSAN GANDER

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LOCUS STREET SOLUTIONS LLC

compensation from the organization ▶ 14

2008 HILLYER PLACE NW WASHINGTON, DC 20009

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

Part VIII Section A. Officers, Directors	, iiustees, k	Cy LIII	PiOA	ces	, ai	iu iliy	, ii C	et compensateu	Linbioyees (C	UITUI	nueu)	
(A) Name and Title	(B) Average hours per week (list any hours	than o	ne b	ox, ι n of	t ch unle ficer	eck moss ss pers r and a ee)	son	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations		(F) Estima amount o compens from	ated of other sation the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)		organizat relat organiza	ed
			ग			ted						
(18) GARRETT EUCALITTO	40 00					x		143,938		0		22,743
(19) MELINDA BECKER										+		
PROGRAM DIRE						×		143,368		0		28,002
(20) MEGHAN WILLIS	40 00					х		138,646		0		29,462
PROGRAM DIRE	***					_^		130,040		1		
(21) JEFF LOCKE	40 00					×		133,421		o		20,063
PROGRAM DIRE										+		
										+		
										+		
										+		
										4		
1b Sub-Total					1	•						
c Total from continuation sheets to Part V	-				1	<u> </u>		4,484,987				580,881
d Total (add lines 1b and 1c) Total number of individuals (including but of reportable compensation from the organization)	not limited to					vho re	ceiv		,000			300,001
											Yes	No
3 Did the organization list any former offic	er, director or t	rustee,	key (emp	loye	e, or h	nighe	est compensated en	nployee on			
line 1a? If "Yes," complete Schedule J for	such individual		•	•	٠		•		[3		No
For any individual listed on line 1a, is the organization and related organizations grandividual	eater than \$150	. 7,000	Īf "Υe	s," c	com	olete S	che	dule J for such		4	Yes	
5 Did any person listed on line 1a receive o services rendered to the organization? If '	r accrue compe	nsation	from	any	y un	related	d org	ganization or individ	<u> </u>		res	
		Jenear	116 5 1	01 3	ucii	persor	<u> </u>			5		No
Section B. Independent Contractors Complete this table for your five highest of from the organization Report compensation.	compensated in									ens	ation	
Name and h	(A)	•						Danamunh	(B)		(C)	
R&R PARTNERS	ousiness address							Descript MKGT CONSUL	TANT	\dashv	Compen	499,796
900 S PAVILLION CENTER DRIVE SUITE 100 LAS VEGAS, NV 89144												
ROSE FINANCIAL SERVICES								ACCOUNTING				476,342
2 RESEARCH PLACE ROCKVILLE, MD 20850												
ROBERT JOSEPH GROUP								FIN CONSULTA	NT			451,458
ONE PRESERVE PARKWAY SUITE 150 POCKVILLE MD 20852												
ROCKVILLE, MD 20852 AJILLION PROFESSIONAL STAFFING								STAFFING		\dashv		395,312
DEPT CH 14031 PALATINE, IL 60055												
LOCUS STREET SOLUTIONS LLC								CONSULTANT				305 662

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

305,662

CONSULTANT

orm 9 Part		Statement of	Pavanua							Page 9
Pan	VIII			a respo	onse or note to anv	line in this Part VIII				🗆
		3.133.1 H 34.1344		<u> </u>	3.132 61 11632 62 411,	(A) Total revenue	Rela exe fun	ted or empt ction	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
	18	a Federated campaigi	ns	1a		l	rev	enue		512 - 514
nts ints		b Membership dues		1b						
3ra not	١,	c Fundraising events		1c						
IS, (١,	d Related organizatio	ns	1d						
<u> </u>	١,	e Government grants (co	ontributions)	1e	5,447,402					
ns,	1	f All other contributions,			<u> </u>					
atio er		and similar amounts no above	ot included	1f	12,424,542					
들	,	g Noncash contribution	ons included							
Contributions, Gifts, Grants and Other Similar Amounts		in lines 1a - 1f \$ h Total. Add lines 1a-	-1f							
9		Totali Add ililes 14	1	•	Business	17,871,944				
٦ <u>.</u>	2-	REGISTRATION FEES			Busiliess		99,717	399,	717	
۲۰۸۰		EMPLOYMENT/VOCATION	NAI FEES			1	23,237	123,	237	
Service Revenue	D									
-t-	С			_						
<i>&</i>	d									
Program	e f	All other program se								
Ę.		Total. Add lines 2a-2			•	522,954				
		Investment income (ii			interest, and other	1				
	9	similar amounts) .			•	381,98	1			381,981
		Income from investme								
	9	Royalties	(ı) Rea		•	· <u> </u> 				
	6a	Gross rents	(1) 1100	•	(11) 1 21301141	1				
	L	Less rental expenses				-				
	E	Less Telltal expelises								
	c	Rental income or (loss)								
	c	Net rental income o	r (loss) .		· · · •	_				
			(ı) Securi	ties	(II) Other					
	7a	Gross amount from sales of	6,9	12,891						
		assets other than inventory	ĺ	,						
	b	Less cost or				-				
		other basis and sales expenses	6,6	88,024						
		Gain or (loss)		224,867]				
		Net gain or (loss) .			•	224,867	1	224,867		
<u> </u>	Ga	· —		of						
듄		contributions reporte See Part IV, line 18		а						
Rev	ь	Less direct expenses		Ь		1				
Other Revenue	c	Net income or (loss)	from fundrais	sing ev	ents					
₽	9a	Gross income from g See Part IV, line 19		ies						
				а	1					
		Less direct expenses		Ь						
		: Net income or (loss)		activit	ies >	1				
	10.	Gross sales of invent returns and allowand								
	_			a		_				
		Less cost of goods s		ь						
	-	Net income or (loss) Miscellaneous		invent	Business Code					
	11	-aOTHER INCOME				20,74:	1	20,741		
	b	,								
	c									
		I All other revenue . Total. Add lines 11a					-			
					•	20,74	1			
	12	! Total revenue. See	INSTRUCTIONS	• •	• • • •	19,022,48	7	768,562		381,981

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Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co	olumns All other orga	nızatıons must comp	olete column (A)	
Check if Schedule O contains a response or note to any	/ line in this Part IX .			🗹
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	2,777,212	2,477,754		299,458
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,528,219	3,404,182		124,037
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	336,152	314,715		21,437
9 Other employee benefits	866,451	811,197		55,254
10 Payroll taxes	363,083	339,929		23,154
11 Fees for services (non-employees)				
a Management				
b Legal				
c Accounting			-	

4,239,190

314,744

322,692

1,872,178

1,551,545

1,448,874

3,036,072

466,503

79,910

82,156

20,952

8,901

6,482

21,321,316

3,747,551

265,596

289,348

1,751,889

1,528,928

1,424,785

2,934,561

451,965

79,910

23,483

20,430

8,901

3,120

19,878,244

491,639

49,148

33,344

120,289

22,617

24,089

101,511

14,538

58,673

522

3,362

1,443,072

Form 990 (2018)

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g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)

18 Payments of travel or entertainment expenses for any

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation
Check here ► ☐ if following SOP 98-2 (ASC 958-720)

federal, state, or local public officials .

19 Conferences, conventions, and meetings .

21 Payments to affiliates22 Depreciation, depletion, and amortization .

expenses on Schedule O)

a MISCELLANEOUS

d FILING & CREDIT CARD FEES

f Investment management fees . .

12 Advertising and promotion . . .

13 Office expenses . .

14 Information technology

20 Interest

15 Royalties .

17 Travel .

16 Occupancy .

23 Insurance .

b RECRUITMENT

e All other expenses

c EQUIPMENT

2

30

31

32

33

34

Net

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total net assets or fund balances

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

30

31 32

33

34

27,118,790

27,186,910

Form **990** (2018)

28.743.914

29,219,192

Page **11**

Check if Schedule O contains a response or note to any line in this Part IX . Beginning of year End of year 1 Cash-non-interest-bearing . Savings and temporary cash investments . . 2,186,617 2

3 3 Pledges and grants receivable, net . . 9,784,873 4 3,166,018 Accounts receivable, net . Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and

contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 5.594.405 7 Notes and loans receivable, net . 8 Inventories for sale or use . Prepaid expenses and deferred charges 10.000 9

10a Land, buildings, and equipment cost or other 10a basis Complete Part VI of Schedule D Less accumulated depreciation 10b 10c 17,237,702 18,400,902 11 11 Investments—publicly traded securities . 12 12 Investments—other securities See Part IV, line 11 . 13 13 Investments-program-related See Part IV, line 11

14 14 Intangible assets 15 15 25.585 Other assets See Part IV, line 11 . 16 Total assets. Add lines 1 through 15 (must equal line 34) . . 29.219.192 16 27.186.910 57.795 168.318 17 17 Accounts payable and accrued expenses 18 18 Grants payable . .

19 Deferred revenue . . . 306.960 19 20 Tax-exempt bond liabilities . . . 20

21 Escrow or custodial account liability Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees,

10.325 key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . 22

Liabilities 23 23 Secured mortgages and notes payable to unrelated third parties 24 24 Unsecured notes and loans payable to unrelated third parties

25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25 . 475.278 26 68.120 Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

complete lines 27 through 29, and lines 33 and 34. 28.743.914 21.179.838 27 Unrestricted net assets 27

Fund Balances 28 5,938,952 28 Temporarily restricted net assets 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34. Assets or

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software ID:

Software Version:

EIN: 23-7391796

NATIONAL GOVERNORS ASSOCIATION

CENTER FOR BEST PRACTICES

Form 990 (2018)

Form 990, Part III, Line 4a:

LEADERSHIP IN HELPING STUDENTS SUCCEED IN POSTSECONDARY EDUCATION.

EDUCATION DIVISION DURING FY19, THE EDUCATION DIVISION PROVIDED INFORMATION, RESEARCH, POLICY ANALYSIS, AND TECHNICAL ASSISTANCE SUCH AS LARGE SCALE AND SMALL SCALE CONVENINGS ON KEY ISSUES RELEVANT TO GOVERNORS AND THEIR SENIOR STAFF, INCLUDING TRENDS IN STATE POLICIES IN AREAS OF EARLY CARE AND EDUCATION, K-12 EDUCATION, AND POSTSECONDARY EDUCATION SPECIFIC ACCOMPLISHMENTS INCLUDED RAPID RESPONSE AND TECHNICAL ASSISTANCE THROUGH THE GOVERNOR'S RESPONSE TEAM ON THE FOLLOWING TOPICS. -SCHOOL SAFETY -SPECIAL EDUCATION -CHARTER SCHOOLS -SOCIAL AND EMOTIONAL LEARNING -UNIVERSAL HOME VISITING -EARLY CHILDHOOD WORKFORCE DEVELOPMENT AND SUPPORT -EARLY CARE AND EDUCATION GOVERNANCE STRUCTURES -SCHOOL FINANCE AND SCHOOL FUNDING FORMULAS -HUMAN CAPITAL. TEACHER LICENSURE. AND SCHOOL LEADERSHIP -HIGH-OUALITY PREK

(INCLUDING FOR RURAL LOCATIONS) -EDUCATION POLICY ADVISOR AND GOVERNOR ROLE -STUDENT ACHIEVEMENT -COMPUTER SCIENCE -FEDERAL LEGISLATION (ESSA AND PERKINS) -ACCOUNTABILITY -WRAPAROUND SERVICES (INCLUDING STUDENT HUNGER) -WORK-BASED LEARNING -HOUSING (TEACHER HOUSING AND AFFORDABLE HOUSING) - EARLY COLLEGE CREDIT PROGRAMS - POSTSECONDARY WRAP AROUND SERVICES (SPECIFIC) WEBINARS - CHRONIC ABSENTEEISM - 'BACK TO SCHOOL'

SCHOOL SAFETY AND PREVENTION WEBINAR -PRENATAL TO AGE THREE POLICIES SUMMARY OF AN EXPERT ROUNDTABLE DISCUSSION -SCHOOL LEADERSHIP UNDER ESSA -STATE HIGHLIGHT LOUISIANA'S EFFORTS TO DEVELOP AND SUPPORT SCHOOL LEADERS -BUILDING SUCCESS STRATEGIES FOR EFFECTIVELY ADVANCING YOUR GOVERNOR'S EDUCATION PRIORITIES -WHAT ARE STATE'S HIGHER EDUCATION PRIORITIES FOR 2019? (IN COLLABORATION WITH THE AMERICAN ASSOCIATION OF STATE COLLEGES AND UNIVERSITIES) POLICY ACADEMIES AND CONVENINGS -BACK TO SCHOOL RECEPTION GUBERNATORIAL CANDIDATE EDUCATION PRIORITIES FOR 2019 -GOVERNORS' EDUCATION POLICY ADVISORS INSTITUTE -EARLY CARE AND EDUCATION WORKFORCE 2 0 CROSS-STATE CONVENING -HIGHER EDUCATION EXPERT ROUNDTABLE -MINI SUMMIT ON GUBERNATORIAL PRIORITIES -INTEGRATING AND ADVANCING STATE PRENATAL TO AGE THREE POLICIES LEARNING COLLABORATIVE -IMPROVING WORKFORCE READINESS THROUGH SOCIAL-EMOTIONAL SKILLS AND SCHOOL CLIMATE ADVISORY GROUP MEETING -EARLY CARE AND EDUCATION WORKFORCE 2 0 CROSS-STATE CONVENING 2 -STUDENT HEALTH, WELL-BEING, AND SAFETY SUMMIT (CROSS-DIVISIONAL EVENT) -INTEGRATING AND ADVANCING STATE PRENATAL TO AGE THREE POLICIES SITE VISITS -EARLY CARE AND EDUCATION WORKFORCE 2 0 SITE VISITS -EDUCATE FOR OPPORTUNITY KICK-OFF MEETING

(WITH EO DIVISION) PUBLICATIONS AND PRODUCTS -POLICY PROFILES - GUBERNATORIAL CANDIDATES' EDUCATION POLICY PROFILES -REPORT - INTEGRATING AND ADVANCING STATE PRENATAL TO AGE 3 POLICIES REPORT OF AN EXPERT ROUNDTABLE CONVERSATION -WHITE PAPER - LEVERAGING TRANSITION TEN WAYS FOR NEW GOVERNORS TO ADVANCE EDUCATION POLICIES AND PRIORITIES FROM DAY ONE ACCOMPANIED BY AN EXECUTIVE SUMMARY PODCAST SERIES -EPISODE 1 PRINCIPAL PIPELINES -EPISODE 2 LEARNING POLICY INSTITUTE -EPISODE 3 NEW LEADERS -EPISODE 4 DR STEVE TOZER IN PRINCIPAL PREPARATION -EPISODE 5 DEVEN SCOTT OF THE EDUCATION COMMISSION OF THE STATES -EPISODE 6 DR PAUL MANNA ON USING ESSA TO HELP PREPARE PRINCIPALS -EPISODE 7 DR CORTNEY ROWLAND. ON PRINCIPAL PROFESSIONAL DEVELOPMENT -MEDIUM POST. FIVE EDUCATION PRIORITIES FOR NEW GOVERNORS -MEDIUM POST. GOVERNORS ARE PROVIDING

Form 990, Part III, Line 4b:

PROGRAMS AND STRATEGIES TO REDUCE BARRIERS TO LICENSURE, STRATEGIES TO IMPROVE THE SAFETY OF CHILDREN AND YOUTH IN THE CHILD WELFARE SYSTEM AND TWO-GENERATION STATE STRATEGIES FOR ADDRESSING FAMILY AND COMMUNITY POVERTY, PROMOTING ACCESS TO CAPITAL, FOSTERING INNOVATION AND ENTREPRENEURSHIP IN STATES AND HELPING RURAL AREAS PROSPER THROUGH CREATIVE SECTOR INITIATIVES. SPECIFIC ACCOMPLISHMENTS INCLUDED. THE EO DIVISION DELIVERED A VARIETY OF FOCUSED PROJECTS AND TECHNICAL ASSISTANCE ACROSS THE DIVISION'S FOUR PROGRAM AREAS ECONOMIC DEVELOPMENT -SUPPORTED GOVERNORS' ECONOMIC POLICY ADVISORS THROUGH INFORMATION SHARING, RESEARCH AND TECHNICAL ASSISTANCE -COMPLETED PROJECT TO EDUCATE ECONOMIC POLICY ADVISORS ON ENTREPRENEURSHIP OCOMPLETED PROJECT ON CONTRIBUTION OF THE CREATIVE SECTOR TO RURAL ECONOMIC DEVELOPMENT -SHARED STATE STRATEGIES ON OPPORTUNITY ZONES -BEGAN PLANNING PHASE FOR A POLICY ACADEMY ON BUSINESS REGULATIONS HUMAN SERVICES INITIATIVES AND TECHNICAL ASSISTANCE -SUPPORTED GOVERNORS' HUMAN SERVICES ADVISORS WITH INFORMATION, RESEARCH, PEER-SHARING OPPORTUNITIES, AND COLLABORATING WITH NATIONAL HUMAN SERVICES PARTNERS -SUPPORTED STATES' SUCCESSFUL IMPLEMENTATION OF THE FAMILY FIRST PREVENTION SERVICES ACT THROUGH TECHNICAL ASSISTANCE, INFORMATION-SHARING AND CONNECTIONS TO PEERS AND EXPERTS IN THE FIELD -CONDUCTED THE 2018 POLICY INSTITUTE FOR GOVERNORS' HUMAN SERVICES ADVISORS -DEVELOPED THE THREE BRANCH INSTITUTE TOOLKIT IN PARTNERSHIP WITH THE THREE-BRANCH ADVISORY COMMITTEE, THE NATIONAL CONFERENCE OF STATE LEGISLATURES AND CASEY FAMILY PROGRAMS POSTSECONDARY EDUCATION INITIATIVE AND TECHNICAL ASSISTANCE -EXECUTED FUNDING SUCCESS. A STATE POSTSECONDARY FINANCING LEARNING LAB PROJECT THE PROJECT MEETINGS FOCUSED ON THE GOVERNORS ROLE IN SUPPORTING POSTSECONDARY ATTAINMENT AND THE INSTITUTIONAL VOICE IN STATE FINANCIAL POLICY -SUPPORTED GOVERNORS' POSTSECONDARY EDUCATION STAFF THROUGH INFORMATION SHARING, RESEARCH AND TECHNICAL ASSISTANCE -COLLABORATED WITH THE EDUCATION DIVISION ON THE GOVERNORS EDUCATION POLICY ADVISOR MEETING AND RELATED RESOURCES AND TECHNICAL ASSISTANCE -LAUNCHED FLAGSHIP EDUCATE FOR OPPORTUNITY PROJECT, A 2 3M PROJECT FUNDED BY STRADA EDUCATION NETWORK. THIS PROJECT FOCUSES ON CONNECTING ADULTS TO POSTSECONDARY PATHWAYS THAT RESPOND TO STATE WORKFORCE NEEDS INGA ANNOUNCED EDUCATE FOR OPPORTUNITY VIA AN IN-PERSON EVENT IN JUNE 2019 IN WASHINGTON, DC. THE EVENT WAS ALSO LIVESTREAMED TO 400+ INDIVIDUALS ACROSS STATES. THIS LAUNCH ENCOURAGED STATES TO APPLY TO BE ONE OF SIX STATES IN THE COHORT, EACH OF WHICH WOULD RECEIVE 100,000 LOAN AND JOIN A 1 5 YEAR NGA POLICY ACADEMY, INCLUDING IN-PERSON AND COHORT TECHNICAL ASSISTANCE APPLICATIONS WERE DUE IN JULY 2019 -PARTNERED WITH THE AMERICAN ASSOCIATION OF COMMUNITY COLLEGES (AACC) ON THE EXPANDING COMMUNITY COLLEGE APPRENTICESHIPS (ECCA) PROJECT - RECEIVED SUPPORT FROM THE LUMINA FOUNDATION TO EXECUTE A RESEARCH PROJECT ON STATE OVERSIGHT OF QUALITY ASSURANCE IN HIGHER EDUCATION. THIS PROJECT WAS CRAFTED IS COLLABORATION WITH THE STATE HIGHER EDUCATION EXECUTIVE OFFICERS (SHEED). ASSOCIATION AND THE NATIONAL COUNCIL OF HIGHER EDUCATION MANAGEMENT SYSTEMS (NCHEMS) WORKFORCE DEVELOPMENT INITIATIVES AND TECHNICAL ASSISTANCE -PROVIDED CUSTOMIZED TECHNICAL ASSISTANCE TO STATE WORKFORCE BOARD CHAIRS AND STATE WORKFORCE DEVELOPMENT AGENCY LEADERS TO SUPPORT IMPROVED FUNCTIONING OF STATE PUBLIC WORKFORCE SYSTEMS THROUGH THE ONGOING WORKFORCE DEVELOPMENT TECHNICAL ASSISTANCE PROGRAM -PROVIDED SUPPORT AND TECHNICAL ASSISTANCE TO 46 RECIPIENTS OF THE U.S. DEPARTMENT OF LABOR (USDOL)'S 2015 AMERICAN APPRENTICESHIP INITIATIVE GRANTS -CONDUCTED AND CONCLUDED THE SECOND PHASE OF A POLICY ACADEMY WITH 18 STATES AND TERRITORIES ON SCALING WORK-BASED LEARNING OPPORTUNITIES FOR YOUTH AND YOUNG ADULTS TO PREPARE FOR ENTRY INTO MIDDLE-SKILLS STEM JOBS -SERVED AS A NATIONAL PARTNER IN THE PARTNERSHIP TO ADVANCE YOUTH APPRENTICESHIP, INCLUDING PROVIDING TECHNICAL ASSISTANCE TO STATES AND LOCALITIES INTERESTED IN EXPANDING YOUTH APPRENTICESHIP AND PREPARING A PUBLICATION FOR FY20 ON THE GOVERNORS' ROLE IN SCALING YOUTH APPRENTICESHIP. -CONDUCTED A CONSORTIUM PROJECT WITH 11 STATES ON OCCUPATIONAL LICENSING REFORM, INCLUDING REDUCING BARRIERS TO ENTERING LICENSED OCCUPATIONS AND INCREASING PORTABILITY AND RECIPROCITY OF LICENSES ACROSS STATES. CONDUCTED IN PARTNERSHIP WITH NCSL AND CSG. CO-PRODUCED FOUR PUBLICATIONS AND PLANNED TWO MULTI-STATE CONVENINGS AS PART OF THIS PROJECT -PUBLISHED A REPORT ON EXPANDING ACCESS TO QUALITY TRAINING AND EMPLOYMENT OPPORTUNITIES FOR PEOPLE WITH DISABILITIES. AS A PRODUCT OF A FY18 PROJECT AS PART OF THE STATE EXCHANGE FOR EMPLOYMENT AND DISABILITY SUPPORTED BY THE USDOL -LAUNCHED THE FUTURE WORKFORCE NOW INITIATIVE, INCLUDING EXTENSIVE BACKGROUND RESEARCH AND HOSTING TWO CROSS-SECTOR, MULTIDISCIPLINARY EXPERT ROUNDTABLES ADDITIONAL ROUNDTABLES, A MAJOR STATE POLICY FORUM, AND A PUBLICATION WERE PLANNED TO FOLLOW IN FY20 -LAUNCHED THE STATE COLLABORATIVE CONSORTIUM TO UNDERSTAND AND SUPPORT THE ON-DEMAND WORKFORCE WITH 9 STATES, WHICH ESTABLISHED CROSS-STATE TOPICAL WORKING GROUPS TO DEVELOP POLICY AND PRACTICE SOLUTIONS -ONGOING CUSTOMIZED TECHNICAL ASSISTANCE FOR GOVERNORS' WORKFORCE POLICY ADVISORS AND STATE WORKFORCE OFFICIALS AND WORKING WITH FEDERAL AGENCIES AND NATIONAL WORKFORCE PARTNERS. -HOSTED THREE REGIONAL WORKSHOPS ACROSS THE NATION AND PUBLISHED A GOVERNORS' ACTION GUIDE FOR GOVERNOR STEVE BULLOCK'S 2018-2019 CHAIR'S INITIATIVE GOOD JOBS FOR ALL AMERICANS POLICY ACADEMIES -POLICY ACADEMY ON STATE STRATEGIES TO SCALE HIGH-QUALITY WORK-BASED LEARNING (18 STATES AND TERRITORIES PARTICIPATED IN PHASE II DURING THIS FISCAL YEAR) -AMERICAN APPRENTICESHIP INITIATIVE (AAI) GRANTEES TECHNICAL ASSISTANCE PROVISION (INCLUDING 12 STATES) -OCCUPATIONAL LICENSING POLICY LEARNING CONSORTIUM (11 STATES, IN PARTNERSHIP WITH NCSL, CSG) -NGA-PEW POLICY ACADEMY ON BUSINESS REGULATIONS - RFP ISSUED DURING THIS FISCAL YEAR -STATE COLLABORATIVE CONSORTIUM TO UNDERSTAND AND SUPPORT THE ON-DEMAND WORKFORCE (9 STATES) -EDUCATE FOR OPPORTUNITY POLICY ACADEMY (LAUNCHED DURING THIS FISCAL YEAR, STATES WERE NOT SELECTED DURING THIS TIME PERIOD) GENERAL MEETINGS -POLICY INSTITUTE FOR GOVERNORS' HUMAN SERVICES ADVISORS -STATE SUMMIT ON OPPORTUNITY ZONES -SUMMER 2018 MEETING OF STATE WORKFORCE BOARD CHAIRS -SUMMER 2018 MEETING OF STATE WORKFORCE AGENCY LEADERS -WINTER 2019 MEETING OF STATE WORKFORCE BOARD CHAIRS -WINTER 2019 MEETING OF STATE WORKFORCE AGENCY LEADERS -WORK-BASED LEARNING POLICY ACADEMY CROSS-STATE MEETING OF COHORT STATES -NATIONAL INSTITUTE ON SCALING WORK-BASED LEARNING -AMERICAN APPRENTICESHIP INITIATIVE 3RD GRANTEE NATIONAL MEETING -OCCUPATIONAL LICENSING POLICY CONSORTIUM MULTI-STATE MEETING -CROSS-BRANCH SUMMIT ON JUVENILE JUSTICE -FUTURE WORKFORCE NOW INITIATIVE TWO EXPERT ROUNDTABLES -GOOD JOBS FOR ALL AMERICANS. THREE REGIONAL WORKSHOPS -FUNDING SUCCESS POSTSECONDARY FINANCING PROJECT ONE EXPERT ROUNDTABLE AND TWO REGIONAL ROUNDTABLES (NASHVILLE AND PORTLAND) -EDUCATE FOR OPPORTUNITY PROJECT LAUNCH EVENT PUBLICATIONS -ALIGNING STATE SYSTEMS FOR A TALENT-DRIVEN ECONOMY. A ROAD MAP FOR STATES -STATES CONTINUE ADVANCING STRATEGIES TO SCALE WORK-BASED LEARNING -RURAL PROSPERITY THROUGH THE ARTS & CREATIVE SECTOR A RURAL ACTION GUIDE FOR GOVERNORS AND STATES -ENTREPRENEURSHIP IN STATES FOSTERING A STARTUP-FRIENDLY ECONOMY -GOVERNOR'S ACTION GUIDE TO ACHIEVING GOOD JOBS FOR ALL AMERICANS -STATES EXPAND EMPLOYMENT AND TRAINING OPPORTUNITIES FOR PEOPLE WITH DISABILITIES -OCCUPATIONAL LICENSING BARRIERS TO WORK SERIES (COLLABORATED AND CO- AUTHORED WITH NCSL, CSG)

ECONOMIC OPPORTUNITY DIVISION ACCOMPLISHMENTS DURING FY 2019, THE ECONOMIC OPPORTUNITY DIVISION PROVIDED INFORMATION, RESEARCH, POLICY ANALYSIS AND TECHNICAL ASSISTANCE ON KEY ISSUES RELEVANT TO GOVERNORS AND THEIR SENIOR STAFF RELATED TO ECONOMIC DEVELOPMENT, HUMAN SERVICES. POSTSECONDARY EDUCATION AND WORKFORCE DEVELOPMENT THIS INCLUDED SCALING PARTICIPATION IN WORK-BASED LEARNING AND APPRENTICESHIP

Form 990, Part III, Line 4c:

SUSTAINABILITY -STATE STRATEGIES FOR AVERTING FARLY DEATHS.

ISSUES RELEVANT TO GOVERNORS AND THEIR SENIOR STAFFS IN THE SIX CORE FOCUS AREAS OF (1) HEALTH SYSTEMS TRANSFORMATION (2) INNOVATION IN THE DELIVERY AND FINANCING OF MEDICAID SERVICES AND INNOVATIONS IN PRIVATE HEALTH INSURANCE COVERAGE (3) ADDRESSING STATES' HEALTH CARE WORKFORCE NEEDS (4) PUBLIC HEALTH, INCLUDING MATERNAL AND CHILD HEALTH AND OPIOID ADDICTION (5) HEALTH CARE DATA AND ANALYTICS AND (6) BEHAVIORAL HEALTH AND SOCIAL DETERMINANTS OF HEALTH, INCLUDING STRATEGIES TO IMPROVE THE HEALTH OF HIGH COST PATIENTS AND REDUCE THE COST OF CARING FOR THEM SPECIFIC ACCOMPLISHMENTS INCLUDED -TECHNICAL ASSISTANCE, PROJECTS AND RETREATS -ADDRESSING INFECTIOUS DISEASES ASSOCIATED WITH THE OPIOID

HEALTH DIVISION DURING FY 2019, THE HEALTH DIVISION PROVIDED INFORMATION, RESEARCH, POLICY ANALYSIS, AND TECHNICAL ASSISTANCE, TO STATES ON KEY

CRISIS -ADDRESSING MATERNAL OPIOID USE DISORDER TO PREVENT AND REDUCE THE EFFECTS OF NEONATAL ABSTINENCE SYNDROME -ADDRESSING THE WHOLE CHILD BUILDING CROSS-SECTOR COLLABORATIONS TO SUPPORT CHILD HEALTH AND WELL-BEING -BUILDING CAPACITY TO IMPROVE OUTCOMES AND REDUCE COST OF CARE FOR HIGH NEED, HIGH COST POPULATIONS WITH BEHAVIORAL HEALTH AND SOCIAL SUPPORT NEEDS BEHAVIORAL HEALTH INTEGRATION LEARNING LAB -BUILDING STATE CAPACITY TO EVALUATE INNOVATIVE MEDICAID POLICIES -HARNESSING THE POWER OF DATA TO ACHIEVE STATE POLICY GOALS. THE FOUNDATION FOR STATE SUCCESS IN IMPROVING QUALITY AND REDUCING COSTS -IMPROVING HEALTH IN RURAL AMERICA ADDRESSING THE LEADING CAUSES OF DEATH LEARNING

COLLABORATIVE -OPIOID STATE ACTION NETWORK -PHARMACEUTICAL LEARNING COLLABORATIVE -RWJF STATE POLICY SCAN PROJECT -STRATEGIES TO PROMOTE CHILD HEALTH, WELLBEING, AND SAFETY IN SCHOOLS AND COMMUNITIES -CONVENINGS -BOOTCAMP FOR GOVERNORS' NEW HEALTH POLICY LEADERS -EXPANDING ACCESS TO OPIOID USE DISORDER TREATMENT FOR JUSTICE-INVOLVED POPULATIONS -HEALTH POLICY LEADERS INSTITUTE (2018) -IMPROVING CAPACITY FOR HEALTH CARE SERVICE DELIVERY MEETING -IMPROVING COORDINATION AND INTEGRATION OF CARE FOR THE DUAL ELIGIBLE POPULATION -MEDICAID EXPANSION ROUNDTABLE

-MIDWEST REGIONAL WORKSHOP ON EXPANDING ACCESS TO MEDICATION-ASSISTED TREATMENT FOR JUSTICE-INVOLVED POPULATIONS -OPIOID SUMMIT FOR NEW ADMINISTRATIONS -PHARMACEUTICALS SUMMIT (2018) -ROUNDTABLE ON STATE STRATEGIES TO ADDRESS MATERNAL MORBIDITY AND MORTALITY -ROUNDTABLE ON STRATEGIES TO ADDRESS UNANTICIPATED OUT-OF-NETWORK BILLING - STATES -ROUNDTABLE ON STRATEGIES TO ADDRESS UNANTICIPATED OUT-OF-NETWORK BILLING - INDUSTRY -SOUTHEAST REGIONAL WORKSHOP ON EXPANDING ACCESS TO MEDICATION-ASSISTED TREATMENT FOR JUSTICE-INVOLVED POPULATIONS

-STRATEGIES TO PROMOTE CHILD HEALTH, WELLBEING, AND SAFETY IN SCHOOLS AND COMMUNITIES MULTI-STATE CONVENING -USING DATA TO COMBAT THE OPIOID

EPIDEMIC A ROUNDTABLE DISCUSSION WITH STATE PUBLIC SAFETY AND PUBLIC HEALTH EXPERTS -PUBLICATIONS -ADDRESSING THE INFECTIOUS DISEASE

CONSEQUENCES OF THE OPIOID EPIDEMIC -EMERGING TRENDS IN THE EVOLVING OPIOID EPIDEMIC -IMPROVING THE HEALTH AND WELL-BEING OF THE NATION'S AGING

POPULATION CONSIDERATIONS FOR GOVERNORS -PUBLIC HEALTH CRISES AND PHARMACEUTICAL INTERVENTIONS. IMPROVING ACCESS WHILE ENSURING FISCAL

SCHEE (Form 99 990EZ)	OULE A	Com		Charity Statu rganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) empt charitable	organization or trust.		2018
Department o	of the Treasury		► Go to	www.irs.gov/Form				Open to Public Inspection
Name of t	t he organiza SOVERNORS ASS						Employer identifi	<u> </u>
ENTER FOR	R BEST PRACTIC	ES					23-7391796	
Part I he organi				us (All organization e it is (For lines 1 thro			see instructions.	
1 🗆		•		ssociation of churches	•		(A)(i).	
2 🗆	A school de	scribed in se c	tion 170(b)(1)(A)(ii). (Attach Sch	nedule E (Form 9	990 or 990-EZ))		
3 □				vice organization desci	,	, ,	iii).	
4 🗆	·	esearch organ	•	ed in conjunction with			•	nter the hospital's
5 🗌		ation operated (iv). (Comple		t of a college or unive	rsity owned or o	perated by a gov	ernmental unit descr	bed in section 170
6 🗌	A federal, s	tate, or local	government o	governmental unit de	scribed in sectio	on 170(b)(1)(<i>A</i>	()(v).	
7	-		mally receives vi). (Complete	a substantial part of it Part II)	s support from a	governmental u	ınıt or from the genei	al public described in
8 🗌	A communi	ty trust descr	bed in sectio i	n 170(b)(1)(A)(vi)	(Complete Part I	I)		
9 🗆				escribed in 170(b)(1) lee instructions Enter				lege or university or a
.0 _	from activit	ies related to income and i	ıts exempt fur ınrelated busır	(1) more than 331/39 nctions—subject to cer ness taxable income (le omplete Part III)	taın exceptions,	and (2) no more	than 331/3% of its s	upport from gross
1 🗆	•			d exclusively to test fo	r public safety S	See section 509	(a)(4).	
2 🗆	more public	ly supported	organizations :	d exclusively for the be described in section 5 the type of supporting	09(a)(1) or se	ction 509(a)(2). See section 509(
a 🗌	Type I. A so	supporting org n(s) the powe	anızatıon oper	rated, supervised, or co appoint or elect a majo	ontrolled by its s	upported organi	zation(s), typically by	
b П	manageme	nt of the supp		pervised or controlled in ation vested in the sar and C.				
c 🗌		•	-	supporting organizatio	•	·	, -	ated with, its
d 🗆	Type III n functionally	on-functions integrated T	ally integrate he organizatio	ions) You must com d. A supporting organi n generally must satis rt IV, Sections A and	ization operated fy a distribution	in connection wi requirement and	th its supported orga	
e 🗌	Check this	box if the org	anızatıon recei	ved a written determir	nation from the I		pe I, Type II, Type I	II functionally
f Ente			on-functionally organizations	integrated supporting	organization		_	
				upported organization((iii) Type of	T .	anızatıon listed		1 (2)
(1)	(i) Name of supported organization		(ii) EIN	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)			
					Yes	No		
otal								
	work Reduc	tion Act Noti	ce. see the I	nstructions for	Cat No 11285	5F :	Schedule A (Form 9	990 or 990-EZ) 201

instructions

P	Support Schedule for	Organizations	Described in Se	ections 170(b)	(1)(A)(iv), 17	0(b)(1)(A)(vi)	, and 170
	(b)(1)(A)(ix)	acked the hey o	n line E 7 9 or	O of Dart I or if	the erganization	a failed to qualify	Lundor Dart
	(Complete only if you che III. If the organization f						/ under Part
	ection A. Public Support	ans to quanty un	uer the tests list	eu below, please	e complete Part	111.)	
	Calendar year	() 2011	(1.) 2015	() 2046	(1) 2017	() 2010	
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and	20,292,399	14,519,386	14,518,819	18,126,039	17,871,944	85,328,587
	membership fees received (Do not include any "unusual grant")	20,292,399	14,319,360	14,316,619	18,120,039	17,071,944	63,326,367
	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge Total. Add lines 1 through 3	20,292,399	14,519,386	14,518,819	18,126,039	17,871,944	85,328,587
	The portion of total contributions by	20,232,333	14,515,500	14,510,015	10,120,033	17,071,544	03,320,307
•	each person (other than a						
	governmental unit or publicly						0.056.030
	supported organization) included on line 1 that exceeds 2% of the						9,056,830
	amount shown on line 11, column (f)						
_	Bublic consent Cubbs at least						
	Public support. Subtract line 5 from line 4						76,271,757
	ection B. Total Support	<u> </u>	<u>'</u>	<u>'</u>	<u>'</u>		
	Calendar year	(a)2014	(b) 2015	(c)2016	(d)2017	(e)2018	(f)Total
-	(or fiscal year beginning in) ▶	20,292,399	14,519,386	14,518,819	18,126,039	17,871,944	85,328,587
7 8	Amounts from line 4 Gross income from interest,	20,292,399	14,519,386	14,518,819	18,126,039	17,871,944	85,328,587
٥	dividends, payments received on						
	securities loans, rents, royalties	470,239	411,281	519,392	330,440	381,981	2,113,333
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
10	business is regularly carried on Other income Do not include gain		+				
10	or loss from the sale of capital	140,611	168,659	217,287	71,075	20,741	618,373
	assets (Explain in Part VI)						
11	Total support. Add lines 7 through 10						88,060,293
12	Gross receipts from related activities,	etc (see instructio	ns)		l	12	3,108,853
	First five years. If the Form 990 is for			d fourth or fifth	tay year as a sect		
	check this box and stop here	<u>-</u>				· · · · · · <u>-</u>	nzacion,
	ection C. Computation of Publi			<u> </u>			
	Public support percentage for 2018 (li			olumn (f))		14	86 610 %
	Public support percentage for 2017 Sc			(17)		15	87 480 %
	33 1/3% support test—2018. If the			n line 13, and line	14 is 33 1/3% or		
IVa	and stop here. The organization qual				11 10 33 1,370 01	more, eneck emb b	▶ ☑
b	33 1/3% support test—2017. If the	· ·			nd line 15 is 33 1/	3% or more, check	
_	box and stop here. The organization	_					▶ □
17a	10%-facts-and-circumstances tes				13, 16a, or 16b,	and line 14	
	is 10% or more, and if the organization						
	in Part VI how the organization meets	the Tacts-and-circ	umstances" test	ne organization q	ualifies as a public	ry supported	. □
	organization 10%-facts-and-circumstances to	et_2017 If the ex	manization did not	check a how on lin	e 13 165 165 o	r 17a and line	▶□
b	10%-facts-and-circumstances te 15 is 10% or more, and if the organi						
	Explain in Part VI how the organization						
	supported organization						▶ □
18	Private foundation. If the organizat	ion did not check a	box on line 13, 16	a, 16b, 17a, or 17	b, check this box	and see	

Page 2

Р	Support Schedule for						
	(Complete only if you c						ler Part II. If
- C	the organization fails to ection A. Public Support	quality under t	ne tests listed	pelow, please co	omplete Part II.)	
30	Calendar year		43.554.5		413.004-		(0) =
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
_	organization's tax-exempt purpose Gross receipts from activities that are						
3	not an unrelated trade or business						
	under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf The value of services or facilities						
5	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
_	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line						
	13 for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6)						
36	ection B. Total Support Calendar year			I	1		1
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
b	income from similar sources Unrelated business taxable income						
D	(less section 511 taxes) from						
	businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI)						
13	Total support. (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is for	r the organization	ı 's fırst, second, tl	nird, fourth, or fift	:h tax vear as a se	ction 501(c)(3) c	rganization.
	check this box and stop here	3	, ,	, ,	,	(), ()	• □
Se	ection C. Computation of Public	Support Perce	ntage				<u> </u>
15	Public support percentage for 2018 (lin			column (f))		15	
16	Public support percentage from 2017 S					16	
	ection D. Computation of Investi					1 1	
<u> </u>	Investment income percentage for 201			line 13, column (f	·))	17	
18	Investment income percentage from 2	•		,	••	18	
	331/3% support tests—2018. If the		·	on line 14 and lin	ne 15 is more than		ne 17 is not
							_
	more than 33 1/3%, check this box and s						
b	33 1/3% support tests—2017. If the	-			•		_
	not more than 33 1/3%, check this box	and stop here.	The organization	qualifies as a publ	icly supported org	anızatıon	▶⊔_
20	Private foundation. If the organization	on did not check a	box on line 14, 1	.9a, or 19b, check	this box and see	instructions	▶ □

Schedule A (Form 990 or 990-EZ) 2018 Page 4 Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V) Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

3а Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported

organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a

amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

organization's organizing document? Substitutions only. Was the substitution the result of an event beyond the organization's control?

5b 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its

6

7

8

answer line 10b below

the organization had excess business holdings)

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

complete Part I of Schedule L (Form 990 or 990-EZ)

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

9b which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

>cn	edule A (Form 990 or 990-E2) 2018		F	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11 c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	2		
	organization	-		
S	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
_	<u> </u>			
	ection D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		103	-140
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations		l	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions)		
	The organization satisfied the Activities Test Complete line 2 below	•		
	b			
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test Answer (a) and (b) below.	į	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement			
,		2b		
3	Parent of Supported Organizations Answer (a) and (b) below.	_		
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard	3h		

Sched	ule A (Form 990 or 990-EZ) 2018			Page 6
Par	t V Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	izations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally-instructions)	ntegrat	ed Type III supporting or	ganızatıon (see

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2

If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

See instructions

d Excess from 2017.e Excess from 2018.

3_j and 4c

8 Breakdown of line 7

Schedule A	(Form 990 or 990-E) 2018	Page
Part VI	Section A, lines 1, Part IV, Section D	formation. Provide the explanations required by Part II, line 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also comple	V, Section B, lines 1 and 2, Part IV, Section C, line 1, Part V, line 1, Part V, Section B, line 1e, Part V
		Facts And Circumstances Test	
990 S che	dule A, Supplem	ental Information	
Re	turn Reference	Explana	ation
PART II. LI	INE 10	618,373	

SCHEDULE D

(Form 990)

Department of the Treasury

DLN: 93493164001190 OMB No 1545-0047

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Interr	nal Revenue Service	► Go to <u>www.irs.q</u>	ov/Form990 for the latest information.		Ins	spection
NA	ime of the organ TIONAL GOVERNORS NTER FOR BEST PRAC	ASSOCIATION		Employer ide	ntification	number
Pa		zations Maintaining Donor Adviste of the organization answered "Ye	sed Funds or Other Similar Funds o			
-		3	(a) Donor advised funds	(b)Funds	and other a	accounts
1	Total number at	end of year				
2	Aggregate value	of contributions to (during year)				
3	Aggregate value	of grants from (during year)				
4	Aggregate value	at end of year				
5		ation inform all donors and donor adviso property, subject to the organization's ex	rs in writing that the assets held in donor ad clusive legal control?	vised funds are t		Yes 🗌 No
6		oses and not for the benefit of the donor	onor advisors in writing that grant funds can or donor advisor, or for any other purpose c		_	Yes 🗌 No
Pa	rt III Conser	rvation Easements. Complete if th	ne organization answered "Yes" on Forn	n 990, Part IV,	line 7.	
1	Purpose(s) of co	onservation easements held by the organ	nization (check all that apply)			
	Preservation	on of land for public use (e g , recreation	n or education) \square Preservation of an	historically impo	rtant land a	irea
	☐ Protection	of natural habitat	Preservation of a c	ertified historic s	tructure	
	☐ Preservation	on of open space				
2		2a through 2d if the organization held a e last day of the tax year	qualified conservation contribution in the for		ion the End o	f the Year
а	Total number of	conservation easements		2a		
b	Total acreage re	estricted by conservation easements		2b		
С	Number of conse	ervation easements on a certified histori	c structure included in (a)	2c		
d		ervation easements included in (c) acqui in the National Register	red after 7/25/06, and not on a historic	2d		
3	Number of cons tax year ▶	ervation easements modified, transferre	d, released, extinguished, or terminated by t	the organization	during the	
4	Number of state	es where property subject to conservatio	n easement is located >			
5		ization have a written policy regarding that of the conservation easements it holds	ne periodic monitoring, inspection, handling o	of violations,	☐ Yes	□No
6	Staff and volunt	teer hours devoted to monitoring, inspec	iting, handling of violations, and enforcing co	onservation easer		
7	Amount of expe	enses incurred in monitoring, inspecting,	handling of violations, and enforcing conserv	vation easements	during the	year
8	Does each constant section 170		above satisfy the requirements of section 17	70(h)(4)(B)(ı)	☐ Yes	□ No
9	balance sheet, a	and include, if applicable, the text of the	ervation easements in its revenue and exper footnote to the organization's financial state		nd	
Pai	rt IIII Organi		of Art, Historical Treasures, or Oth	er Similar Ass	sets.	
1a	If the organizati	easures, or other similar assets held for	6 (ASC 958), not to report in its revenue sta public exhibition, education, or research in f			
b	If the organizati	ion elected, as permitted under SFAS 11	icial statements that describes these items 6 (ASC 958), to report in its revenue statem lic exhibition, education, or research in furth			
	following amour	nts relating to these items ded on Form 990, Part VIII, line 1	, , , , , , , , , , , , , , , , , , , ,	·		
	•					
•	-	I in Form 990, Part X		▶ \$		
2	following amour	nts required to be reported under SFAS	cal treasures, or other similar assets for final 116 (ASC 958) relating to these items	ncial gain, provid		
а	Revenue include	ed on Form 990, Part VIII, line 1		▶ \$		
b	Assets included	ın Form 990, Part X		▶ \$		

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Coll	lections of Ar	t, Histori	ical Ti	reas	ures, or	Other S	Similar Assets	(continued)
3		the organization's acq (check all that apply)	uisition, accession	n, and other reco	ords, check	any of	the f	ollowing th	nat are a	significant use of	its collection
а		Public exhibition			d		Loar	n or excha	nge prog	rams	
b		Scholarly research			e		Oth	er			
c		Preservation for future	e generations								
4	Provi Part)	de a description of the XIII	organization's coll	ections and expl	ain how the	ey furth	ner th	ne organiza	ation's ex	empt purpose in	
5		ng the year, did the org s to be sold to raise fur								_	∕es □ No
Pai	rt IV										
		Complete if the org	ganızatıon answ	ered "Yes" on	Form 990	, Part	IV,	line 9, or	reporte	d an amount on	Form 990, Part
1a		e organization an agent ded on Form 990, Part)		an or other inter	mediary for	contri	butio	ns or othe	r assets r	not	res 🗌 No
b	If "Y€	es," explain the arrange	ement in Part XIII	and complete th	ne following	table				Amoun	t
С	Begin	nning balance							1c		
d	Addıt	ons during the year							1d		
е	Dıstrı	butions during the year	r						1e		
f	Endın	ng balance							1f		
2a	Did tl	he organization include	an amount on Fo	rm 990, Part X, I	line 21, for	escrow	or c	ustodial ad	count lia	bility? 🔲 🖠	res 🗌 No
b	If "Y∈	es," explain the arrange	ement in Part XIII	Check here if th	ne explanat	ion has	bee	n provided	ın Part X	an	
Pa	rt V	Endowment Fund									
				(a)Current year	r (b) P	rior yea	r	(c)Two ye	ars back	(d)Three years back	((e) Four years back
1 a	Beginn	ning of year balance .		17,237,	702	15,869	9,928	1.	4,260,594	14,890,99	0 14,293,395
b	Contrib	outions		351,8		177	7,096			-374,56	
c	Net inv	vestment earnings, gair	ns, and losses	898,	572	1,310),908	:	1,685,691	-178,00	3 676,446
d	Grants	or scholarships	•								
е		expenditures for facilitions of the contract o	es								
		istrative expenses .		87,2	_),230		76,358	77,83	<u> </u>
g	End of	year balance		18,400,9	902	17,237	7,702	1:	5,869,927	14,260,59	4 14,890,990
2		de the estimated perce	-	•	nce (line 1	g, colu	mn (a	a)) held as	;		
а		d designated or quasi-e	endowment 🕨 1	100 000 %							
b		anent endowment 🕨									
С		porarily restricted endov									
٦-		percentages on lines 2a					-14 -		6		
3а		here endowment funds nization by	not in the possess	sion of the orgar	nization tha	t are n	eid ai	na aaminis	sterea ror	tne	Yes No
	(i) uı	nrelated organizations								Γ	3a(i) No
		elated organizations .									3a(ii) No
		es" on 3a(II), are the re	-	•			?.				3b
4		ribe in Part XIII the inte			ndowment	funds					
Pai	rt VI	Land, Buildings, Complete if the or			Form 990	Part	Τ\/	line 11a	See For	m 990 Part X	line 10
	Descri	iption of property	(a) Cost or oth (investme	er basis (b)	Cost or other	•				epreciation	(d) Book value
1a	Land										
	Buildin										
		nold improvements									
		nent									_
		lines 1a through 1e (Co	ı olumn (d) must ed	ual Form 990, F	Part X, colui	mn (B)	. line	10(c)).	. 1	•	

Part VII	Investments—Other Securities. Complete if the See Form 990, Part X, line 12.				
	(a) Description of security or category (including name of security)		(b) Book value		Method of valuation end-of-year market value
	al derivatives				
	Tied equity interests	<u> </u>			
(A)					
[B)					
(C)					
(D)					
(E)					
F)					
(G)					
(H)					
Fotal. (Colum	nn (b) must equal Form 990, Part X, col (B) line 12)	>			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on F	orm 990. Pa	art IV. line	11c. See Form	990. Part X. line 13.
	(a) Description of investment		ok value	(c)	Method of valuation end-of-year market value
(1)				Cost of	end-or-year market value
(2)					
(3)					
(4)					
5)					
6)					
(7)					
(8)					
(9)					
	nn (b) must equal Form 990, Part X, col (B) line 13)	•			
Γotal. (Colum	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
Fotal. (Colum			n 990, Part	IV, line 11d See	Form 990, Part X, line 15 (b) Book value
Part IX	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
Part IX 1)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
Part IX 1) 2)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
1) 2) 3)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
1) 2) 3) 4)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
1) 2) 3) 4) 5)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
1) 2) 3) 4) 5) 6)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
1) 2) 3) 4) 5) 6) 7)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
Total. (Column Part IX 1) 1) 2) 3) 4) 5) 6) 7) 8) 9)	Other Assets. Complete if the organization answered		n 990, Part	IV, line 11d See	
Total. (Column Part IX 1) 1) 2) 3) 4) 5) 6) 7) 8)	Other Assets. Complete if the organization answered (a) Description (b) must equal Form 990, Part X, col (B) line 15 Other Liabilities. Complete if the organization a				(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) 9) Fotal. (Column	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability			n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) 9) Fotal. (Column Part X	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization a See Form 990, Part X, line 25.		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) Fotal. (Column 1) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) Fotal. (Column 7) 8. 1) Federal (1) 2)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) 9) Fotal. (Column Part X 1) Federal (1) 2) 3)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) 9) Fotal. (Column Part X 1) Federal (1) 2) 3) 4)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) Part X 1) Fotal. (Columnary) Part X 1) Federal (1) 2) 3) 4) 5)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) Part X 1) Fotal. (Columnary) Part X 1) Federal (1) 2) 3) 4) 5)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
1) 2) 3) 4) 5) 6) 7) 8) Part X 1) Fotal. (Columnary) Part X 1) Federal (1) 2) 3) 4) 5) 6)	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
(1) (2) (3) (4) (5) (6) (7) (8) (9) (1) (Columpart X	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value
Total. (Column Part IX	Other Assets. Complete if the organization answered (a) Description (a) Description (b) Description (c) Description (d) Description (e) Description (e) Description (f) Description (g) Description (g) Description of liability		es' on Forn	n 990, Part IV, I	(b) Book value

Part XI

2

b

c d

e

b

c

b

5

Part XIII

See Additional Data Table

Return Reference

5

3

4

Schedule D (Form 990) 2018

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b .

Add lines **4a** and **4b**

Supplemental Information

Add lines **4a** and **4b**

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Page 4

673,705

19,022,487

19,022,487

21,321,316

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 21,321,316 2 Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . . . 2a 2b 2c c 2d Other (Describe in Part XIII) d Add lines 2a through 2d 2e 3 21,321,316 3 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . 4a 4b

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2d

4a

4b

Explanation

673.705

2e

3

4c

5

4c

5

Schedule D (Form 990) 2018

Schedule D (Form 990) 2018	Page 5
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software Version:

Software ID:

EIN: 23-7391796

NATIONAL GOVERNORS ASSOCIATION Name:

CENTER FOR BEST PRACTICES

Supplemental Information Return Reference

SCHEDULE D, PAGE 3, PART X

Explanation

EMENTS NGA CENTER FILES INFORMATION RETURNS IN THE US FEDERAL JURISDICTION

MANAGEMENT HAS EVALUATED NGA CENTER'S TAX POSITION AND HAS CONCLUDED THAT NGA CENTER HAS AKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE CONSOLIDATED FINANCIAL STAT

efil	e GRAPHIC pr	int - DO NOT PROCESS As I	Filed Data	a -	DLN: 934	9316	54001	190
Schedule J		Comp	pensati	ion Information	OM	IB No	1545-0	0047
(For	n 990)	For certain Officers, D						
		➤ Complete if the organiza	Compensa tion answ	ated Employees vered "Yes" on Form 990, Part IV,	line 23.	20	18	}
_	a		▶ Attach	to Form 990. instructions and the latest inform			to Pul	
•	tment of the Treasury al Revenue Service	Go to <u>www.irs.gov/ro.</u>	<u>гтээо</u> тог	instructions and the latest inform	nation.		ectio	
	ne of the organiza				Employer identificat	ion nu	ımber	
	IONAL GOVERNORS TER FOR BEST PRAC				23-7391796			
Pa	rt I Questi	ons Regarding Compensation						
							Yes	No
1a		ppiate box(es) if the organization provection A, line 1a Complete Part III to						
		or charter travel		Housing allowance or residence for				
		companions	님	Payments for business use of persoi				
		nification and gross-up payments	H	Health or social club dues or initiation				
	☐ Discretion	ary spending account		Personal services (e g , maid, chauf	reur, cner)			
b		kes in line 1a are checked, did the org ill of the expenses described above? I			ent or reimbursement	1b		
2		ation require substantiation prior to re es, officers, including the CEO/Execut			. 152	2		
	unectors, truste	es, officers, including the CEO/Execut	ive Director	r, regarding the items checked in line	: La'			
3		If any, of the following the filing organd EO/Executive Director Check all that			ne			
		d organization to establish compensa			n Part III			
	✓ Compensa	ation committee	✓	Written employment contract				
		ent compensation consultant	✓	Compensation survey or study				
		of other organizations	▽	Approval by the board or compensa	tion committee			
4	During the year related organiza	, did any person listed on Form 990, F	Part VII, Se	ction A, line 1a, with respect to the fi	ling organization or a			
	_						,	
a L		ance payment or change-of-control pa	•	ified votirement plan?		4a 4b	Yes	No.
b c	•	r receive payment from, a supplemen r receive payment from, an equity-ba:	•	· ·		46 4c		No No
·		of lines 4a-c, list the persons and prov		_	: III			110
_), 501(c)(4), and 501(c)(29) orga		-				
5		ed on Form 990, Part VII, Section A, li ontingent on the revenues of	ine la, did i	the organization pay or accrue any				
а	The organization	1 [?]				5a		No
b	Any related orga					5b		No
_	•	5a or 5b, describe in Part III						
6		ed on Form 990, Part VII, Section A, li ontingent on the net earnings of	ine 1a, did i	the organization pay or accrue any				
a	The organization					6a	-	No
b	Any related orga	anization? 6a or 6b, describe in Part III				6b		No
7	•	ed on Form 990, Part VII, Section A, li	ine 15 did i	the organization provide any perfive	4			
,		escribed in lines 5 and 6? If "Yes," des				7		No
8		nts reported on Form 990, Part VII, p litial contract exception described in R			escribe	8		No
9	If "Yes" on line 53 4958-6(c)?	3, did the organization also follow the	rebuttable	presumption procedure described in	Regulations section	9		
For E	Danarwork Padu	ction Act Notice, see the Instruct	ions for Fo	rm 990 Cat No 5	0053T Schedule 1	(Forn	1 990)	2018

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (C) Retirement (E) Total of (F) and other benefits columns Compensation in compensation deferred (B)(i)-(D) column (B) (i) Base (ii) (iii) Other compensation reported as compensation Bonus & incentive reportable deferred on prior compensation compensation Form 990 See Additional Data Table

			 Schedule J (F	orm 990) 2018

Schedule J (Form 990) 2018	Page 3						
Part III Supplemental Inform	ation						
Provide the information, explanation, or	Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information						
Return Reference	Explanation						

Calcadula 1 (Farms 000) 2010

SCHEDULE J, PAGE 1, PART I, LINE 4 SCOTT PATTISON 185,000 0 0 TIFFANY SHACKELFORD 92,235 0 0

Return Reference	Explanation
'	SCHEDULE J PART II - THE ORGANIZATION ENGAGES IN A COMMON PAYMASTER RELATIONSHIP DEFINED IN REGULATIONS SECTION 31 3121(S)-1(B) NATIONAL GOVERNORS ASSOCIATION, A RELATED ORGANIZATION, IS THE COMMON PAYMASTER

SCHE

Software ID: **Software Version:**

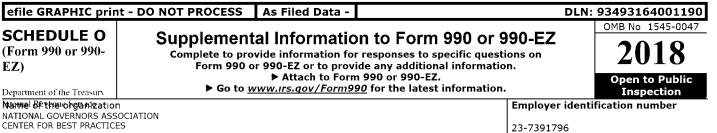
EIN: 23-7391796

Name: NATIONAL GOVERNORS ASSOCIATION

CENTER FOR BEST PRACTICES

Stees, Key Employees, and Highest Co

	le J,	Part II - Officers, Di						
(A) Name and Title			of W-2 and/or 1099-MIS		(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	penerits	(B)(ı)-(D)	reported as deferred on prior Form 990
SCOTT PATTISON EXEC DIR/ CEO	(I) (II)	639,834			36,232	8,081	684,147	
TIFFANY SHACKELFORD CHIEF STRATEGIC OFF	(1)	325,067			22,464	8,391	355,922	
RICHARD JONAS	(II)	306,163			26,649	1,488	334,300	
NGAC DIRECTOR	(11)							
HEMI TEWARSON DIVISION DIRECTOR	(I) (II)	284,510 			24,307	15,718 	324,535	
SUSAN GANDER DIVISION DIRECTOR	(1)	276,805			23,253	27,456	327,514	
MARTIN SIMON DIVISION DIRECTOR	(I) (II)	248,498			20,875	16,212	285,585	
KEVIN SILARD DIR OF CORP RELATION	(I)	245,665			21,663	17,700	285,028	
JEFFREY MCLEOD DIVISION DIRECTOR	(I)	240,155			20,442	11,126	271,723	
LAUREN BLOCK PROGRAM DIRECTOR	(I)	191,097			17,094	9,044	217,235	
SANDRA WILKNISS PROGRAM DIRECTOR	(I)	187,628			17,045	1,250	205,923	
AAILYAH SAMUEL DIVISION DIRECTOR	(1)	184,730			19,682	27,412	231,824	
BETH CARON DIVISION DIRECTOR	(1)	182,554			14,488	1,171	198,213	
SETH GERSON PROGRAM DIRECTOR	(1)	170,094			13,786	1,197	185,077	
TIM BLUTE PROGRAM DIRECTOR	(1)				15,388	22,004	204,779	
NIKKI GUILFORD INTERIM EXEC DIR	(1)	275,427			21,322	19,340	316,089	
GARRETT EUCALITTO PROGRAM DIRECTOR	(1)	143,938			13,115	9,628	166,681	
MELINDA BECKER PROGRAM DIRECTOR	(1)	143,368			12,959	15,043	171,370	
MEGHAN WILLIS PROGRAM DIRECTOR	(1)	138,646			12,534	16,928	168,108	
JEFF LOCKE PROGRAM DIRECTOR	(1)	133,421			11,653	8,410	153,484	



990	Schedule	Ο,	Supplemental	Information

	<u> </u>
Return Reference	Explanation
FORM 990,	EDUCATION DIVISION DURING FY19, THE EDUCATION DIVISION PROVIDED INFORMATION, RESEARCH, POLICY
PAGE 2,	ANALYSIS, AND TECHNICAL ASSISTANCE SUCH AS LARGE SCALE AND SMALL SCALE CONVENINGS ON K EY ISSUES
PART III, LINE 4A	RELEVANT TO GOVERNORS AND THEIR SENIOR STAFF, INCLUDING TRENDS IN STATE POLICIES IN AREAS OF EARLY CARE AND EDUCATION, K-12 EDUCATION, AND POSTSECONDARY EDUCATION SPECIF IC ACCOMPLISHMENTS
LINE TA	INCLUDED RAPID RESPONSE AND TECHNICAL ASSISTANCE THROUGH THE GOVERNOR'S RESPONSE TEAM ON THE
	FOLLOWING TOPICS -SCHOOL SAFETY -SPECIAL EDUCATION -CHARTER SCHOOL S -SOCIAL AND EMOTIONAL
	LEARNING -UNIVERSAL HOME VISITING -EARLY CHILDHOOD WORKFORCE DEVEL OPMENT AND SUPPORT -EARLY
	CARE AND EDUCATION GOVERNANCE STRUCTURES -SCHOOL FINANCE AND SCH OOL FUNDING FORMULAS -HUMAN
	CAPITAL, TEACHER LICENSURE, AND SCHOOL LEADERSHIP -HIGH-QUALIT Y PREK (INCLUDING FOR RURAL
	LOCATIONS) -EDUCATION POLICY ADVISOR AND GOVERNOR ROLE -STUDEN T ACHIEVEMENT -COMPUTER SCIENCE
	-FEDERAL LEGISLATION (ESSA AND PERKINS) -ACCOUNTABILITY -W RAPAROUND SERVICES (INCLUDING STUDENT
	HUNGER) -WORK-BASED LEARNING -HOUSING (TEACHER HOUSI NG AND AFFORDABLE HOUSING) -EARLY COLLEGE CREDIT PROGRAMS -POSTSECONDARY WRAP AROUND SERVI CES (SPECIFIC) WEBINARS -CHRONIC ABSENTEEISM
	-'BACK TO SCHOOL' SCHOOL SAFETY AND PREVENTI ON WEBINAR -PRENATAL TO AGE THREE POLICIES SUMMARY
	OF AN EXPERT ROUNDTABLE DISCUSSION -SC HOOL LEADERSHIP UNDER ESSA -STATE HIGHLIGHT LOUISIANA'S
	EFFORTS TO DEVELOP AND SUPPORT SC HOOL LEADERS -BUILDING SUCCESS STRATEGIES FOR EFFECTIVELY
	ADVANCING YOUR GOVERNOR'S EDUCA TION PRIORITIES -WHAT ARE STATE'S HIGHER EDUCATION PRIORITIES FOR
	2019? (IN COLLABORATION WITH THE AMERICAN ASSOCIATION OF STATE COLLEGES AND UNIVERSITIES) POLICY
	ACADEMIES AND CON VENINGS -BACK TO SCHOOL RECEPTION GUBERNATORIAL CANDIDATE EDUCATION
	PRIORITIES FOR 2019 -GOVERNORS' EDUCATION POLICY ADVISORS INSTITUTE -EARLY CARE AND EDUCATION
	WORKFORCE 2 0 CR OSS-STATE CONVENING -HIGHER EDUCATION EXPERT ROUNDTABLE -MINI SUMMIT ON GUBERNATORIAL PRIO RITIES -INTEGRATING AND ADVANCING STATE PRENATAL TO AGE THREE POLICIES
	LEARNING COLLABORATIVE -IMPROVING WORKFORCE READINESS THROUGH SOCIAL-EMOTIONAL SKILLS AND
	SCHOOL CLIMATE ADVI SORY GROUP MEETING -EARLY CARE AND EDUCATION WORKFORCE 2 0 CROSS-STATE
	CONVENING 2 -STUDEN T HEALTH, WELL-BEING, AND SAFETY SUMMIT (CROSS-DIVISIONAL EVENT) -INTEGRATING
	AND ADVANCIN G STATE PRENATAL TO AGE THREE POLICIES SITE VISITS -EARLY CARE AND EDUCATION
	WORKFORCE 2 0 SITE VISITS -EDUCATE FOR OPPORTUNITY KICK-OFF MEETING (WITH EO DIVISION) PUBLICATIONS
	AND PRODUCTS -POLICY PROFILES - GUBERNATORIAL CANDIDATES' EDUCATION POLICY PROFILES -REPORT -
	INTEGRATING AND ADVANCING STATE PRENATAL TO AGE 3 POLICIES REPORT OF AN EXPERT ROUNDTABLE
	CONVERSATION -WHITE PAPER - LEVERAGING TRANSITION TEN WAYS FOR NEW GOVERNORS TO ADVANCE
	EDUCATION POLICIES AND PRIORITIES FROM DAY ONE ACCOMPANIED BY AN EXECUTIVE SUMMARY PODCA ST SERIES -EPISODE 1 PRINCIPAL PIPELINES -EPISODE 2 LEARNING POLICY INSTITUTE -EPISODE 3 NEW LEADERS
	I -EPISODE 4 DR
<u> </u>	1.10001 1.01

Return

Reference	
FORM 990,	STEVE TOZER IN PRINCIPAL PREPARATION -EPISODE 5 DEVEN SCOTT OF THE EDUCATION COMMISSION O F THE
PAGE 2,	STATES -EPISODE 6 DR PAUL MANNA ON USING ESSA TO HELP PREPARE PRINCIPALS -EPISODE 7 DR CORTNEY
PART III,	ROWLAND ON PRINCIPAL PROFESSIONAL DEVELOPMENT -MEDIUM POST FIVE EDUCATION PRIORITIES FOR NEW
LINE 4A	GOVERNORS -MEDIUM POST GOVERNORS ARE PROVIDING LEADERSHIP IN HELPING S TUDENTS SUCCEED IN
	POSTSECONDARY EDUCATION

Explanation

990	Schedule	Ο,	Supplemental	Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4B	ECONOMIC OPPORTUNITY DIVISION ACCOMPLISHMENTS DURING FY 2019, THE ECONOMIC OPPORTUNITY DIVISION PROVIDED INFORMATION, RESEARCH, POLICY ANALYSIS AND TECHNICAL ASSISTANCE ON KEY ISSU ES RELEVANT TO GOVERNORS AND THEIR SENIOR STAFF RELATED TO ECONOMIC DEVELOPMENT, HUMAN SER VICES, POSTSECONDARY EDUCATION AND WORKFORCE DEVELOPMENT THIS INCLUDED SCALING PARTICIPATION IN WORK-BASED LEARNING AND APPRENTICESHIP PROGRAMS AND STRATEGIES TO REDUCE BARRIERS TO LICENSURE, STRATEGIES TO IMPROVE THE SAFETY OF CHILDREN AND YOUTH IN THE CHILD WELFARE SYSTEM AND TWO-GENERATION STATE STRATEGIES FOR ADDRESSING FAMILY AND COMMUNITY POVERTY, PR OMOTING ACCESS TO CAPITAL, FOSTERING INNOVATION AND ENTREPRENEURSHIP IN STATES AND HELPING RURAL AREAS PROSPER THROUGH CREATIVE SECTOR INITIATIVES SPECIFIC ACCOMPLISHMENTS INCLUDE D THE EO DIVISION DELIVERED A VARIETY OF FOCUSED PROJECTS AND TECHNICAL ASSISTANCE ACROSS THE DIVISION'S FOUR PROGRAM AREAS ECONOMIC DEVELOPMENT -SUPPORTED GOVERNORS' ECONOMIC POLICY ADVISORS THROUGH INFORMATION SHARING, RESEARCH AND TECHNICAL ASSISTANCE -COMPLETED PROJECT TO EDUCATE ECONOMIC POLICY ADVISORS ON ENTREPRENEURSHIP O COMPLETED PROJECT ON CON TRIBUTION OF THE CREATIVE SECTOR TO RURAL ECONOMIC DEVELOPMENT -SHARED STATE STRATEGIES O N OPPORTUNITY ZONES -BEGAN PLANNING PHASE FOR A POLICY ACADEMY ON BUSINESS REGULATIONS H UMAN SERVICES INITIATIVES AND TECHNICAL ASSISTANCE -SUPPORTED GOVERNORS' HUMAN SERVICES AD VISORS WITH INFORMATION, RESEARCH, PEER-SHARING OPPORTUNITIES, AND COLLABORATING WITH NAT IONAL HUMAN SERVICES PARTNERS -SUPPORTED STATES' SUCCESSFUL IMPLEMENTATION OF THE FAMILY FIRST PREVENTION SERVICES ACT THROUGH TECHNICAL ASSISTANCE. INFORMATION-SHARING AND CONNECT TIONS TO PEERS AND EXPERTS IN THE FIELD -CONDUCTED THE 2018 POLICY INSTITUTE FOR GOVERNORS 'HUMAN SERVICES AD VISORS WITH INFORMATION. RESEARCH, PEER-SHARING POLICY INSTITUTE FOR GOVERNOR S' HUMAN SERVICES AD VISORS DEVELOPED THE THREE BRANCH INSTITUTE FOR GOVERNOR S' HUMAN SERVICES ADVISORS DEVELOPED THE THREE BRANCH INSTITUTE FOR GOV

990	Schedule	Ο,	Supplemental	Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4B	OF WHICH WOULD RECEIVE 100,000 LOAN AND JOIN A 1 5 YEAR NGA POLICY ACADEMY, INCLUDING IN-P ERSON AND COHORT TECHNICAL ASSISTANCE APPLICATIONS WERE DUE IN JULY 2019 -PARTNERED WITH THE AMERICAN ASSOCIATION OF COMMUNITY COLLEGES (AACC) ON THE EXPANDING COMMUNITY COLLEGE APPRENTICESHIPS (ECCA) PROJECT -RECEIVED SUPPORT FROM THE LUMINA FOUNDATION TO EXECUTE A RESEARCH PROJECT ON STATE OVERSIGHT OF QUALITY ASSURANCE IN HIGHER EDUCATION THIS PROJECT WAS CRAFTED IS COLLABORATION WITH THE STATE HIGHER EDUCATION EXECUTIVE OFFICERS (SHEEO) A SSOCIATION AND THE NATIONAL COUNCIL OF HIGHER EDUCATION MANAGEMENT SYSTEMS (NCHEMS) WORKF ORCE DEVELOPMENT INITIATIVES AND TECHNICAL ASSISTANCE -PROVIDED CUSTOMIZED TECHNICAL ASSISTANCE TO STATE WORKFORCE BOARD CHAIRS AND STATE WORKFORCE DEVELOPMENT AGENCY LEADERS TO S UPPORT IMPROVED FUNCTIONING OF STATE PUBLIC WORKFORCE SYSTEMS THROUGH THE ONGOING WORKFORCE E DEVELOPMENT TECHNICAL ASSISTANCE PROVIDED SUPPORT AND TECHNICAL ASSISTANCE TO 46 RECIPIENTS OF THE U.S DEPARTMENT OF LABOR (USDOLY)'S 2015 AMERICAN APPRENTICESHIP INITI ATIVE GRANTS -CONDUCTED AND CONCLUDED THE SECOND PHASE OF A POLICY ACADEMY WITH 18 STATES AND TERRITORIES ON SCALING WORK-BASED LEARNING OPPORTUNITIES FOR YOUTH AND YOUNG ADULTS TO PREPARE FOR ENTRY INTO MIDDLE-SKILLS STEM JOBS -SERVED AS A NATIONAL PARTHER IN THE PAR TNERSHIP TO ADVANCE YOUTH APPRENTICESHIP, INCLUDING PROVIDING TECHNICAL ASSISTANCE TO STATE ES AND ITERRESTED IN EXPANDING YOUTH APPRENTICESHIP -CONDUCTED A CONSORTIUM PROJECT WITH 11 STATES ON OCCUPATIONAL LICENSING PREPARING A PUBLICATION FOR FY20 ON THE GOVERNORS' ROLE IN SCALING YOUTH APPRENTICESHIP -CONDUCTED A CONSORTIUM PROJECT WITH 11 STATES ON OCCUPATIONAL LICENSING PROPORTIONS AND PLACE ASSISTANCE TO STATE ES AND LOCALITIES IN EXPANDING YOUTH APPRENTICESHIP -CONDUCTED A CONSORTIUM PROJECT WITH 11 STATES ON OCCUPATIONAL LICENSING PROPORTIONS AND PLACE OF THE STATE EXCHANGE FOR EXPRENDING FOR PLACE OF THIS PROJECT -PUBLISHED A REPORT ON EXPANDING A CCESS TO QUALITY TRAINING AND EMPLOYMENT

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4B	OLICY ACADEMIES -POLICY ACADEMY ON STATE STRATEGIES TO SCALE HIGH-QUALITY WORK-BASED LEARN ING (18 STATES AND TERRITORIES PARTICIPATED IN PHASE II DURING THIS FISCAL YEAR) -AMERICAN APPRENTICESHIP INITIATIVE (AAI) GRANTEES TECHNICAL ASSISTANCE PROVISION (INCLUDING 12 STA TES) -OCCUPATIONAL LICENSING POLICY LEARNING CONSORTIUM (11 STATES, IN PARTNERSHIP WITH NC SL, CSG) -NGA-PEW POLICY ACADEMY ON BUSINESS REGULATIONS - RFP ISSUED DURING THIS FISCAL Y EAR -STATE COLLABORATIVE CONSORTIUM TO UNDERSTAND AND SUPPORT THE ON-DEMAND WORKFORCE (9 S TATES) -EDUCATE FOR OPPORTUNITY POLICY ACADEMY (LAUNCHED DURING THIS FISCAL YEAR, STATES WERE NOT SELECTED DURING THIS TIME PERIOD) GENERAL MEETINGS -POLICY INSTITUTE FOR GOVERNORS' HUMAN SERVICES ADVISORS -STATE SUMMIT ON OPPORTUNITY ZONES -SUMMER 2018 MEETING OF STATE WORKFORCE BOARD CHAIRS -SUMMER 2018 MEETING OF STATE WORKFORCE AGENCY LEADERS -WINTER 2019 MEETING OF STATE WORKFORCE BOARD CHAIRS -WINTER 2019 MEETING OF STATE WORKFORCE BOARD CHAIRS -WINTER 2019 MEETING OF STATE WORKFORCE AGENCY LEADERS -WORK-BASED LEARNING POLICY ACADEMY CROSS-STATE MEETING OF COHORT STATES -NATIONAL INSTITUTE ON SCALING WORK-BASED LEARNING -AMERICAN APPRENTICESHIP INITIATIVE 3RD GRANTEE NATIONAL MEETING -OCCUPATIONAL LICENSING POLICY CONSORTIUM MULTI-STATE MEETING -CROSS-BRA NCH SUMMIT ON JUVENILE JUSTICE -FUTURE WORKFORCE NOW INITIATIVE TWO EXPERT ROUNDITABLES -G OOD JOBS FOR ALL AMERICANS THREE REGIONAL WORKSHOPS -FUNDING SUCCESS POSTSECONDARY FINANC ING PROJECT ONE EXPERT ROUNDITABLE AND TWO REGIONAL ROUNDITABLES (NASHVILLE AND PORTLAND) - EDUCATE FOR OPPORTUNITY PROJECT LAUNCH EVENT PUBLICATIONS -ALIGNING STATE SYSTEMS FOR A TA LENT-DRIVEN ECONOMY A ROAD MAP FOR STATES -STATES CONTINUE ADVANCING STRATEGIES TO SCALE WORK-BASED LEARNING -RURAL PROSPERITY THROUGH THE ARTS & CREATIVE SECTOR A RURAL ACTION G UIDE FOR GOVERNOR'S AND STATES -ENTREPRENEURSHIP IN STATES FOSTERING A STATTUP-FRIENDLY ECONOMY -GOVERNOR'S ACTION GUIDE TO ACHIEVING GOOD JOBS FOR ALL AMERICANS -STATES EXPAND EMP LOYME

990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4C	HEALTH DIVISION DURING FY 2019, THE HEALTH DIVISION PROVIDED INFORMATION, RESEARCH, POLICY ANALYSIS, AND TECHNICAL ASSISTANCE, TO STATES ON KEY ISSUES RELEVANT TO GOVERNORS AND THE IR SENIOR STAFFS IN THE SIX CORE FOCUS AREAS OF (1) HEALTH SYSTEMS TRANSFORMATION (2) INN OVATION IN THE DELIVERY AND FINANCING OF MEDICAID SERVICES AND INNOVATIONS IN PRIVATE HEAL TH INSURANCE COVERAGE (3) ADDRESSING STATES HEALTH CARE WORKFORCE NEEDS (4) PUBLIC HEALTH , INCLUDING MATERNAL AND CHILD HEALTH AND OPIOID ADDICTION (5) HEALTH CARE DATA AND ANALYT ICS AND (6) BEHAVIORAL HEALTH AND SOCIAL DETERMINANTS OF HEALTH, INCLUDING STRATEGIES TO I MPROVE THE HEALTH OF HIGH COST PATIENTS AND REDUCE THE COST OF CARING FOR THEM SPECIFIC A CCOMPLISHMENTS INCLUDED - TECHNICAL ASSISTANCE, PROJECTS AND RETREATS -ADDRESSING INFECTIO US DISEASES ASSOCIATED WITH THE OPIOID CRISIS -ADDRESSING MATERNAL OPIOID USE DISORDER TO PREVENT AND REDUCE THE EFFECTS OF NEONATAL ABSTINENCE SYNDROME -ADDRESSING THE WHOLE CHILD BUILDING CROSS-SECTOR COLLABORATIONS TO SUPPORT CHILD HEALTH AND WELL-BEING -BUILDING CA PACITY TO IMPROVE OUTCOMES AND REDUCE COST OF CARE FOR HIGH NEED, HIGH COST POPULATIONS WITH BEHAVIORAL HEALTH AND SOCIAL SUPPORT NEEDS BEHAVIORAL HEALTH INTEGRATION LEARNING LAB -BUILDING STATE CAPACITY TO EVALUATE INNOVATIVE MEDICAID POLICIES -HARNESSING THE POWER OF DATA TO ACHIEVE STATE POLICY GOALS. THE FOUNDATION FOR STATE SUCCESS IN IMPROVING QUALITY AND REDUCING COSTS -IMPROVING HEALTH IN RURAL AMERICA ADDRESSING THE LEADING CAUSES OF DEATH LEARNING COLLABORATIVE -OPIOID STATE ACTION NETWORK -PHARMACEUTICAL LEARNING COLLABOR ATIVE -WALF STATE POLICY GOALS. THE FOUNDATION FOR GOVERNORS' NEW HEALTH POLICY LEADERS -EXPANDING ACCESS TO OPIOID USE DISORDER TREATMENT FOR GOVERNORS' NEW HEALTH POLICY LEADERS -EXPANDING ACCESS TO OPIOID USE DISORDER TREATMENT FOR GOVERNORS' NEW HEALTH POLICY LEADERS -EXPANDING ACCESS TO OPIOID USE DISORDER TREATMENT FOR GOVERNORS' NEW HEALTH POLICY LEADERS -EXPANDING ACCESS TO MEDICATION OF CARE FOR THE DUAL ELIGI

Return Explanation
Reference

FORM 990,	IDEMIC -IMPROVING THE HEALTH AND WELL-BEING OF THE NATION'S AGING POPULATION CONSIDERATIO NS FOR
PAGE 2,	GOVERNORS -PUBLIC HEALTH CRISES AND PHARMACEUTICAL INTERVENTIONS IMPROVING ACCESS WHILE
PART III,	ENSURING FISCAL SUSTAINABILITY -STATE STRATEGIES FOR AVERTING EARLY DEATHS
LINE 4C	

990	Schedu	le 0, 9	Suppl	lementa	l Infor	mation

Return Reference	Explanation
FORM 990, PAGE 2, PART III, LINE 4D	ENERGY, INFRASTRUCTURE AND ENVIRONMENT DURING 2019, THE ENERGY, INFRASTRUCTURE AND ENVIRON MENT DIVISION (FORMERLY THE ENVIRONMENT, ENERGY AND TRANSPORTATION DIVISION) PROVIDED INFO RMATION, RESEARCH, POLICY ANALYSIS AND TECHNICAL ASSISTANCE TO STATES ON KEY ISSUES RELEVA NT TO GOVERNORS AND THEIR SENIOR STAFFS IN A RANGE OF AREAS, INCLUDING INFRASTRUCTURE PLA INNING, FINANCING, RESILIENCY AND INNOVATION, POWER SECTOR MODERNIZATION INCLUDING THE INTE GRATION OF DISTRIBUTED ENERGY RESOURCES AND ENERGY EFFICIENCY, CONNECTED, AUTONOMOUS AND E LECTRIC VEHICLES, SMART AND CONNECTED STATES, WASTE DISPOSITION AND ENVIRONMENTAL REMEDIAT ION FOR NUCLEAR WEAPONS WASTE, ENERGY ASSURANCE AND CYBERSECURITY, EXISTING AND FUTURE NUC LEAR ENERGY, OFFSHORE WIND DEVELOPMENT AND DEPLOYMENT, HOUSING RESILIENCY, AND STATE WATER RESOURCE MANAGEMENT SPECIFIC ACCOMPLISHMENTS INCLUDED -TECHNICAL ASSISTANCE OPPORTUNITIE S AND PROJECTS -WATER ENERGY NEXUS STATE RETREATS -STATE RESILIENCE ASSESSMENT AND PLANNIN G TOOL BETA TESTS AND STATE RESILIENCY RETREATS -FEDERAL FACILITIES TASK FORCE -REGIONAL ELECTRIC VEHICLE WORKSHOPS -CONVENINGS -TRANSPORTATION TECHNOLOGY WORKSHOP -FEDERAL FACILITIES TASK FORCE 2019 SPRING MEETING ON NUCLEAR WEAPONS WASTE CLEANUP -BOOTCAMP FOR GOVERNO RS' NEW ENERGY POLICY ADVISORS -IMPAIRED DRIVING CONVENING -FOUR REGIONAL TRANSPORTATION E LECTRIFICATION WORKSHOPS -GLOBAL ENERGY SOLUTIONS SUMMIT -EXPERTS ROUNDTABLE ON ENHANCING HOUSING RESILIENCY -ENERGY RESILIENCY ENERGY POLICY (PERCENCE) RESILIENCE RETREATS -INTERGOVERNMENTAL MEETING WITH THE US DE PARTMENT OF ENERGY ON NUCLEAR WEAPONS WASTE CLEANUP -SOOTCAMP FOR GOVERNORS' NEW ENERGY POLICY INSTITUTE -FEDERAL FACILITIES TASK FORCE 2018 SUMMER MEETING GOVERNORS' ADVISORS 2018 ENERGY POLICY INSTITUTE -FEDERAL FACILITIES TASK FORCE 2018 ON MORKSHOPS -GLOBAL ENERGY SOLUTIONS SUMMIT -EXPERTS ROUNDTABLE ON ENHANCING CONVENING -FOUR FOR NO NUCLEAR WEAPONS COMPLEX 2019 UPDATE FOR GOVERNORS -SMART & SAFE STATE STREED FOR ENHANCING CYBERSECURITY IN THE ELECTRIC SECTOR -

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TO ADDRESS THE OPIOID EPIDEMIC

Return

Reference FORM 990, PAGE 2, TINGS (SUMMER 2018 AND WINTER 2019) -NATIONAL SUMMIT ON STATE CYBERSECURITY (SPRING/SUMMER 2019)

Explanation

PAGE 2, TINGS (SUMMER 2018 AND WINTER 2019) -NATIONAL SUMMIT ON STATE CYBERSECURITY (SPRING/SUMMER 2019)
-EMERGENCY COMMUNICATIONS REGIONAL WORKSHOPS (SUMMER/FALL 2018) PUBLICATIONS -TRANS ITION AND
THE NEW GOVERNOR (CHAPTER ON EMERGENCY PREPAREDNESS) -GOVERNORS GUIDE TO HOMELAN D SECURITY
(UPDATE) -EMERGING TRENDS IN THE EVOLVING OPIOID OVERDOSE EPIDEMIC -USING EMERG ENCY DECLARATIONS

Return

Reference	Explanation
FORM 990,	LINE 1A ALL VENDORS ARE PAID BY NATIONAL GOVERNORS ASSOCIATION (NGA), A RELATED ORGANIZATION
PART V	THEREFORE, NATIONAL GOVERNORS ASSOCIATION CENTER FOR BEST PRACTICES DID NOT FILE A FORM 1096 FOR
	2019 FORM 1096 WAS FILED BY NGA COVERING ALL VENDORS ENGAGED BY NGA AND NGA CENTER FOR BEST
	PRACTICES LINE 2A - NATIONAL GOVERNORS ASSOCIATION CENTER FOR BEST PRACTICES LEASES ALL OF ITS
	EMPLOYEES FROM NATIONAL GOVERNORS ASSOCIATION, A RELATED ORGANIZATION COMPENSATION IS
	ALLOCATED TO EACH ORGANIZATION BASED ON ACTUAL HOURS RECORDED CONTEMPORANEOUSLY ON BI-WEEKLY
	TIMESHEETS ALL EMPLOYEES ARE INCLUDED ON FORM W-3 " TRANSMITTAL OF WAGE AND TAX STATEMENTS"
	FILED BY NATIONAL GOVERNORS ASSOCIATION

Explanation

Return Explanation
Reference

LINE 6

FORM 990, THE GOVERNORS OF THE FIFTY STATES AND FIVE U.S. TERRITORIES ARE MEMBERS OF THE ORGANIZATION PAGE 6, PART VI,

Return Explanation

FORM 990, AN AMENDMENT OF THE ARTICLES OF INCOPORATION REQUIRES APPROVAL BY THE MEMBERS
PART VI,
LINE 7B

990 Schedule O, Supplemental Information

Return

LINE 11B

Reference	
FORM 990,	THE IRS FORM 990 IS PREPARED BY THE CONTROLLER, REVIEWED BY SENIOR MEMBERS OF MANAGEMENT AND
PAGE 6,	REVIEWED AND SIGNED BY THE CHIEF FINANCIAL OFFICER THE IRS FORM 990 IS THEN AVAILABLE ON THE
PART VI.	ORGANIZATION'S WEBSITE. ON THE GUIDESTAR WEBSITE AND UPON REQUEST. THIS PROCESS HAS BEEN

Explanation

APPROVED BY THE ORGANIZATION'S FINANCE COMMITTEE WHICH WAS APPOINTED BY THE BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 12C	EMPLOYEES MUST PROVIDE WRITTEN NOTIFICATION TO THE EXECUTIVE DIRECTOR OF A CONFLICT OF INTEREST OR POTENTIAL CONFLICT INTEREST AS SOON AS IT OCCURS IN ADDITION, THE ORGANIZATION REQUIRES EMPLOYEES TO CERTIFY THAT THEY HAVE REVIEWED THE CONFLICT OF INTEREST POLICY ON AN ANNUAL BASIS OFFICERS AND KEY EMPLOYEES(AS DEFINED BY THE IRS) MUST ANNUALLY DISCLOSE THEIR INTERESTS THAT COULD GIVE RISE TO CONFLICTS OF INTEREST, SUCH AS A LIST OF FAMILY MEMBERS, SUBSTANTIAL BUSINESS OR INVESTMENT HOLDINGS, AND OTHER TRANSACTIONS OR AFFILIATIONS WITH BUSINESSES AND OTHER ORGANIZATIONS OR THOSE OF FAMILY MEMBERS OFFICERS AND EMPLOYEES FOUND TO BE IN VIOLATION OF CONFLICT OF INTEREST POLICY ARE SUBJECT TO DISCIPLINARY ACTION OR TERMINATION FOR DIRECTORS OF THE CORPORATION, THE ORGANIZATION RELIES ON EACH GOVERNOR'S COMPLIANCE WITH STATE ETHICS LAWS TO AVOID CONFLICTS OF INTEREST AND MAKE ANY REQUIRED DISCLOSURES ANY MEMBER OF THE ORGANIZATION MAY RAISE A POSSIBLE CONFLICT OF INTEREST WITH ANOTHER MEMBER AND ACT IN ACCORDANCE WITH THE ARTICLES AND BYLAWS OF THE ORGANIZATION TO TAKE ACTION

Return Reference	Explanation
FORM 990, PAGE 6, PART VI, LINE 15A	THE EXECUTIVE DIRECTOR RECEIVES A PERFORMANCE EVALUATION ANNUALLY FOR CONSIDERATION OF MERIT PAY INCREASE EFFECTIVE ON JANUARY 1 OF EACH CALENDAR YEAR PERFORMANCE IS EVALUATED BY THE CURRENT NATIONAL GOVERNORS ASSOCIATION (NGA) CHAIR, CURRENT NGA VICE CHAIR AND THE IMMEDIATE PAST NGA CHAIR COLLECTIVELY IN PREPARATION FOR THE PERFORMANCE EVALUATION, THE EXECUTIVE DIRECTOR PROVIDES A SELF-EVALUATION TO THE CURRENT NGA CHAIR AND AN EXTERNAL MARKET BENCHMARKING ANALYSIS THAT SHOWS SALARIES FOR COMPARABLE POSITIONS FOR THE OTHER BIG 7 PUBLIC INTEREST GROUPS AS WELL AS FOR OTHER NOT-FOR-PROFIT EXECUTIVES TAKEN FROM SEVERAL SALARY SURVEYS THE CURRENT NGA CHAIR IS RESPONSIBLE FOR CONVENING THE PERFORMANCE DISCUSSION, WRITING THE PERFORMANCE EVALUATION AND COMMUNICATING THE PERFORMANCE FEEDBACK TO THE EXECUTIVE DIRECTOR AT THE CONCLUSION OF THIS EVALUATION PROCESS, THE CURRENT NGA CHAIR WRITES A MEMO TO THE NGA CHIEF OPERATING OFFICER OUTLINING THE SPECIFICS OF THE MERIT PAY INCREASE AND AUTHORIZING THE ACTION FOR PURPOSES OF PAYROLL PROCESSING

Return Explanation

FORM 990, PAGE 6, PART VI, LINE 17

MAINE, MICHIGAN, MINNESOTA, MISSISSIPPI, NORTH CAROLINA, NORTH DAKOTA, NEW HAMPSHIRE, NEW JERSEY, NEW MEXICO, NEW YORK, OHIO, OKLAHOMA, OREGON, PENNSYLVANIA, RHODE ISLAND, SOUTH CAROLINA, TENNESSEE, UTAH, WASHINGTON, VIRGINIA, WISCONSIN

990 Schedule O, Supplemental Information

Return

Peference

Kelelelice	
FORM 990,	THE ORGANIZATION'S GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC ON
PAGE 6,	THE ORGANIZATION'S WEBSITE THE CONFLICT OF INTEREST POLICY IS DESCRIBED IN THE IRS FORM 990 WHICH IS
PART VI,	AVAILABLE TO THE PUBLIC ON THE ORGANIZATION'S WEBSITE AND ON THE GUIDSTAR WEBSITE
LINE 19	

Explanation

Return Explanation
Reference

LINE 11G

FORM 990, PART IX, CONSULTANTS, SUBGRANTS& OTHER 3,747,551 0 491,639

SCHEDULE R

(Form 990)

As Filed Data
Related

Department of the Treasury

NATIONAL GOVERNORS ASSOCIATION

Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

2018

DLN: 93493164001190OMB No 1545-0047

Open to Public Inspection

Employer identification number

CENTER FOR BEST PRACTICES							23-7	'391796				
Part I Identification of Disregarded Entities	Complete if the organ	ization answ	ered "Yes	" on Form	990, Part	IV, line 3	33.					
(a) Name, address, and EIN (If applicable) of disregarded of	entity	(b) Primary activity		(c) Legal domicile (state or foreign country)		(d) Total income		(e) e End-of-year assets		(f) Direct controllin entity		
Part II Identification of Related Tax-Exempt or related tax-exempt organizations during the							, Part I	· 	ecause			
(a) Name, address, and EIN of related organization	Prim	(b) ary activity	Legal dom	c) ncile (state n country)	(d) Exempt Cod	e section	Public of (if section	(e) charity status on 501(c)(3))	Dii	(f) rect controlling entity	Section (13) co ent Yes	g) n 512(b) ontrolled tity? No
(1)NATIONAL GOVERNORS ASSOCIATION 444 N CAPITOL STREET ST267 WASHINGTON, DC 20001	NON PRO	FIT		OC .					N/A		Tes	No
52-1020381											 	
For Paperwork Reduction Act Notice, see the Instruction	ns for Form 990.		Ca	t No 501	<u> </u> 35Y				Sch	edule R (Form	990) 2	018

(a) Name, address, and EIN of related organization			(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded fron tax under sections 512- 514)	total income				(i) Code V-UBI amount in bo 20 of Schedule K-1 (Form 1065)	ox managin partner?		(k Percer owner	ntag
					314)			Yes	No		Yes	s No		
														_
Identification of Related Organiza because it had one or more related o	ations Taxable as a C	Corporation s a corporation	or Trus	t Complete st during th	ıf the organ ne tax year.	ızatıon ansı	wered "Yes	" on Fo	orm 9!	90, Part IV	, line	34		
Identification of Related Organization because it had one or more related of Name, address, and EIN of related organization	ations Taxable as a C rganizations treated as (b) Primary activity	L do (state	on or trus (c) egal micile or foreign	st during th	(d) controlling entity Ty	(e)	wered "Yes (f) Share of total Income	Share	(g) of end- year assets	-of- Perce	, line h) entage	s (:	(I) ection 5 13) cont entity	512 trol y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	L do (state	on or tru: (c) egal micile	st during th	(d) controlling entity Ty	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	-of- Perce	h) entage	s (:	ection 5 13) cont entity	512 trol
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because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	L do (state	on or trus (c) egal micile or foreign	st during th	(d) controlling entity Ty	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	-of- Perce	h) entage	s (:	ection 5 13) cont entity	512 trol y?
because it had one or more related o (a) Name, address, and EIN of	rganizations treated as	L do (state	on or trus (c) egal micile or foreign	st during th	(d) controlling entity Ty	(e) pe of entity corp, S corp,	(f) Share of total	Share	(g) of end- year	-of- Perce	h) entage	s (:	ection 5 13) cont entity	tro y?

Schedule R (Form 990) 2018		Pag	e 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	1	Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1 f		No
g Sale of assets to related organization(s)	1g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1 i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k Lease of facilities, equipment, or other assets from related organization(s)	1k	+	No
l Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n \	res	
o Sharing of paid employees with related organization(s)	10		No
p Reimbursement paid to related organization(s) for expenses	1 p		No
q Reimbursement paid by related organization(s) for expenses	1 q		No
r Other transfer of cash or property to related organization(s)	1r		No
s Other transfer of cash or property from related organization(s)	1s		No

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-			(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionat allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
													_
													_
	•								•	Schedul	e R (Form	1 99	0) 2018

