Form 990-PF
Department of the Treasury Internal Revenue Service

EXTENDED TO MAY 17, 2021 Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990PF for instructions and the latest information.

For	calendar year 2019 or tax year beginning JUL	1, 2019	, and ending	JUN 30, 2020	<u> </u>
Na	me of foundation			A Employer identification	number
1	THE ACHIEVEMENT NETWORK, L	TD.		20-3289870	1
	mber and street (or P O box number if mail is not delivered to street	•	Room/suite	<b>B</b> Telephone number	
_1	BEACON STREET, 2ND FLOOR			617-725-00	00
	ty or town, state or province, country, and ZIP or foreign pi BOSTON, MA 02108	ostal code		C If exemption application is p	ending, check here
	Check all that apply: Initial return	Initial return of a f	ormer public charity	D 1. Foreign organizations	s, check here
	Final return	Amended return		2 Foreign ergografians me	nature the REM test
,	Address change	Name change		2. Foreign organizations me check here and attach co	emputation
2 H	Check type of organization: X Section 501(c)(3) ex		03	E If private foundation sta	
フ <u>ー</u>	Section 4947(a)(1) nonexempt charitable trust			under section 507(b)(1)	(A), check here
	air market value of all assets at end of year J Accounting	=	X Accrual	F If the foundation is in a	
	from Part II, col. (c), line 16) ▶\$ - 18,670,092. (Part I, colum	her (specify)	ue )	under section 507(b)(1)	(B), check here
	art   Analysis of Revenue and Expenses			/-\ A dA- d A	(d) Disbursements
	(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) )	(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	for charitable purposes (cash basis only)
	1 Contributions, gifts, grants, etc., received	8,092,713.			
	2 Check I if the foundation is not required to attach Sch B	20 500	20 500	20 700	(M) m=1(=) = (
	3 Interest on savings and temporary cash investments	39,700.	39,700.	39,700.	STATEMENT 1
_	4 Dividends and interest from securities			·	
•	5a Gross rents				
	b Net rental income or (loss)				
ā	6a Net gain or (loss) from sale of assets not on line 10 Gross sales price for all	RECEIVE	<del>D  </del>	· · · · · · · · · · · · · · · · · · ·	
<b>22</b> g	assets on line 6a     Capital gain net income (from Part IV, line 2)		- 10 o.		
2021 Revenue	8 Net short-term capital gain	S MAR 0 8 20	1 1 2 1	0.	
ø	9 Income modifications	D MAR V O EV	- 181		
<del></del>	10a and allowances	CODEN	17	<u></u>	
AUG	b Less Cost of goods sold	OGDEN,			
A	c Gross profit or (loss)				
Ω	11 Other income	21,938,307.	0.	21,938,307.	STATEMENT 2
<u>II</u>	12 Total. Add lines 1 through 11	30,070,720.	39,700.		
SCANNED	13 Compensation of officers, directors, trustees, etc	807,584.	0.	565,725.	
Ę	14 Other employee salaries and wages	20,934,980.	0.	14,665,280.	
S	15 Pension plans, employee benefits	4,389,546.	0.	3,074,945.	
nse	16a Legal fees STMT 3	17,468.	0.	12,237.	5,231.
Expens	b Accounting fees STMT 4	27,400.	0.	19,194. 1,341,312.	8,206.
Ü	c Other professional fees STMT 5	1,914,750.	0.	1,341,312.	573,438.
ž	17 Interest				
stra	18 Taxes 19 Depreciation and depletion	42,373.	0.	0.	
Administrative	19 Depreciation and depletion 20 Occupancy	1,150,127.	0.	805,682.	344,445.
Adn	21 Travel, conferences, and meetings	1,556,866.	0.	1,090,609.	466,257.
and /		101,374.	0.	71,014.	30,360.
λ <u>ē</u>	23 Other expenses STMT 6	1,623,607.	0.	1,137,362.	486,245.
Operating	24 Total operating and administrative			, , , , , , , , , , , , , , , , , , , ,	
	expenses. Add lines 13 through 23	32,566,075.	0.	22,783,360.	9,740,342.
g   õ	25 Contributions, gifts, grants paid	0.			0.
1 Received	26 Total expenses and disbursements.				
<u> </u>	Add lines 24 and 25	32,566,075.	0.	22,783,360.	9,740,342.
ī [	27 Subtract line 26 from line 12:				
.	Excess of revenue over expenses and disbursements	-2,495,355.		_	
3	b Net investment income (if negative, enter -0-)		39,700.		
.	C Adjusted net income (if negative, enter -0-)			0.	1

923501 12-17-19 LHA For Paperwork Reduction Act Notice, see instructions.

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<u> </u>		Balance Sheets Attached schedules and amounts in the description	beginning of year	End o	t year
	art	column should be for end-of-year amounts only	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash - non-interest-bearing	8,697,002.	14,875,534.	14,875,534.
	2	Savings and temporary cash investments	1,181,095.	266,564.	266,564.
		Accounts receivable ► 3,094,362.	, , , , , , , , , , , , , , , , , , , ,		
		Less: allowance for doubtful accounts	5,969,614.	3,094,362.	3,094,362.
	4	Pledges receivable	0,000,000	0,00-,00-	0,002,002
	•	Less; allowance for doubtful accounts		<del> </del>	
	5	Grants receivable	312,795.	_	
		Receivables due from officers, directors, trustees, and other	312,733.		
	ľ				
	,	disqualified persons			
	7	Other notes and loans receivable		<del></del>	
		Less; allowance for doubtful accounts			·· <u> </u>
ets	8	Inventories for sale or use	000 (50	000 050	
Assets	9	Prepaid expenses and deferred charges	202,679.	233,250.	233,250.
٩ ا	10a	Investments - U.S. and state government obligations			
	b	Investments - corporate stock			
	C	Investments - corporate bonds			
	11	Investments - land, buildings, and equipment basis			1
		Less accumulated depreciation			
	12	Investments - mortgage loans			
	13	Investments - other			
	14	Land, buildings, and equipment basis > 761,533.			
		Less accumulated depreciation STMT 7 > 729,754.	74,152.	31,779.	31,779.
	15	Other assets (describe DEPOSIT )	196,597.	168,603.	168,603.
		Total assets (to be completed by all filers - see the			<u> </u>
		instructions. Also, see page 1, item I)	16,633,934.	18,670,092.	18,670,092.
	17	Accounts payable and accrued expenses	1,852,767.	2,008,117.	
	18	Grants payable		· · · · · · · · · · · · · · · · · · ·	
S	19	Deferred revenue	263,880.	140,043.	·
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			-
ا ق	21	Mortgages and other notes payable			
ا ٿ		Other liabilities (describe STATEMENT 8)	0.	4,500,000.	
		Cutor madmines (describe		1,300,000.	<del></del>
	22	Total liabilities (add lines 17 through 22)	2,116,647.	6,648,160.	
┪	20	Foundations that follow FASB ASC 958, check here	2,110,0476	0,040,1001	
,,		and complete lines 24, 25, 29, and 30.			-
nces	24	Net assets without donor restrictions	12,144,490.	10,952,459.	•
틸			2,372,797.	1,069,473.	
Net Assets or Fund Bala	23	Net assets with donor restrictions	2,312,131.	1,003,413.	
밀		Foundations that do not follow FASB ASC 958, check here			
띠		and complete lines 26 through 30.			
2	26	Capital stock, trust principal, or current funds			
ž	27	Paid-in or capital surplus, or land, bldg., and equipment fund			
¥ŝ	28	Retained earnings, accumulated income, endowment, or other funds	14 515 005	10 001 000	
ᄫ	29	Total net assets or fund balances	14,517,287.	12,021,932.	
_		_	16 622 024	40 650 000	
	30	Total liabilities and net assets/fund balances	16,633,934.	18,670,092.	
Pa	art	III Analysis of Changes in Net Assets or Fund B	alances		
7	Total	not accepts or fund halanees at hogunage of year. Port II. column (a) line	20	<del></del>	<del></del>
		net assets or fund balances at beginning of year - Part II, column (a), line	<b>4</b> 3	[.]	11 517 207
		t agree with end-of-year figure reported on prior year's return)		1	14,517,287.
		amount from Part I, line 27a		2	-2,495,355.
		r increases not included in line 2 (itemize)		3	0.
		ines 1, 2, and 3		4	12,021,932.
		eases not included in line 2 (itemize)			0.
6	Total	net assets or fund balances at end of year (line 4 minus line 5) - Part II, co	lumn (b), line 29	6	12,021,932.
					Form <b>990-PF</b> (2019)

		of property sold (for exa r common stock, 200 sh		te,	1 1	How at - Purd - Don	cquired hase ation		acquired lay, yr.)	( <b>d</b> ) Date solo (mo., day, yr	
1a											
b NC	NE				<u> </u>						
<u>c</u>					-					ļ	
<u> </u>		<del> </del>			<del> </del>		<del></del>				
<u>e</u>	/6\ D	epreciation allowed	(a) Co	st or other basis	┸			(b) C	an or (loss		—
(e) Gross sales price	1 ''	(or allowable)	107	xpense of sale		(h) Gain or (loss) ((e) plus (f) minus (g))					
<u>a</u>		<del></del>									
C	<u> </u>		<u> </u>								
d	1										
е											
Complete only for assets show	ng gain in ce	olumn (h) and owned by	the foundation	on 12/31/69.					Col. (h) gain		
(i) FMV as of 12/31/69		) Adjusted basis as of 12/31/69		cess of col. (1) col. (j), if any			со		not less tha (from col.		
a											
b			-								
С					İ						
đ											
е											
2 Capital gain net income or (net c	apıtal loss)	If gain, also enter				2					
3 Net short-term capital gain or (lo	es) as defini				<b>1</b>						
If gain, also enter in Part I, line 8			id (0).		λl						
If (loss), enter -0- in Part I, line 8	}				<u> </u>	3					
Part Va Qualification (	Jnder Se	ection 4940(e) for	Reduced	Tax on Net	Inv	estn	nent Inc	come			
(For optional use by domestic privat	te foundatior	ns subject to the section (	4940(a) tax on	net investment in	icome	:.)					
If section 4940(d)(2) applies, leave	this part blar	ık.									
Was the foundation liable for the sec If "Yes," the foundation doesn't qual				•	rioay					Yes X	No
1 Enter the appropriate amount in					ntries						
(a) Base period years		(b)			(c)			T		(d)	
Base periód years Calendar year (or tax year beginn	ına ın)	Adjusted qualifying dis	tributions	Net value of no			use assets			outión ratio /ided by col. (c))	
2018	<u>, ,                                  </u>	9,78	2,297.		17	,08	4,482		(	.5725	84
2017		8,01	8,163.				7,761			.4747	
2016			4,723.				0,147			.6517	
2015			6,446.				7,842			.9065	
2014		7,40	6,867.		10	<u>,52</u>	1,650	)		.7039	64
2 Total of line 1, column (d)								2		3.3096	72
3 Average distribution ratio for the	-	•	on line 2 by 5.0	), or by the numb	er of y	/ears				6610	
the foundation has been in existe	ence if less ti	han 5 years						3		.6619	34
4 Enter the net value of noncharita	ble-use asse	ets for 2019 from Part X,	line 5					4	1	5,797,52	11.
F. Multiply line 4 by line 2								5	1	0,456,91	6
5 Multiply line 4 by line 3											
6 Enter 1% of net investment inco	me (1% of P	art I, line 27b)						6		39	7.
7 Add lines 5 and 6								7	1	0,457,31	3.
B Enter qualifying distributions from	m Part XII, lı	ne 4						8		9,740,34	2.
If line 8 is equal to or greater tha See the Part VI instructions.	n line 7, che	ck the box in Part VI, line	1b, and comp	lete that part usin	g a 1%	% tax r	ate.				

		20-3289	870		Page :
Pá	art VII-A Statements Regarding Activities (continued)				
				Yes	No
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of				
	section 512(b)(13)? If "Yes," attach schedule. See instructions		11		X
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory pri	vileges?			
	If "Yes," attach statement. See instructions		12		Х
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?		13	Х	
	Website address ACHIEVEMENTNETWORK.ORG	•			
14	The books are in care of ▶ NATASHA WILLIAMS  Telephone no. ▶	(617)7	25-	000	0
		ZIP+4 ▶02			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here				ЛT
	and enter the amount of tax-exempt interest received or accrued during the year	15	N	/A	
16	At any time during calendar year 2019, did the foundation have an interest in or a signature or other authority over a bank,			Yes	No
	securities, or other financial account in a foreign country?	ſ	16		X
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the	ŀ			<del></del>
	foreign country				
Pá	art VII-B   Statements Regarding Activities for Which Form 4720 May Be Required				
ـــــــــا	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.			Yes	No
1:	a During the year, did the foundation (either directly or indirectly):	ŀ		103	140
		X No			1
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)	, (ZX 140			
		X No			
		X No			1
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?  X Yes				ĺ
	(1) - 2) - 20 - 20 - 20 - 20 - 20 - 20 - 2	, L . NO			
	(5) Transfer any income or assets to a disqualified person (or make any of either available	X No			1
		ا NO لکا:			
	(6) Agree to pay money or property to a government official? (Exception. Check "No"	ļ			·
	If the foundation agreed to make a grant to or to employ the official for a period after	<b>▽</b>			
		X No			1
	b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations	ļ	<del></del>		37
	section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions		1b		Х
	Organizations relying on a current notice regarding disaster assistance, check here				
•	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected				
_	before the first day of the tax year beginning in 2019?		1c		Х
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation				
	defined in section 4942(j)(3) or 4942(j)(5)):				
8	a At the end of tax year 2019, did the foundation have any undistributed income (Part XIII, lines			.	
		X No		ļ	
_	If "Yes," list the years , , , , , , , , , , , , , , , , , , ,			j	
t					
	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach				
	statement - see instructions.)	N/A	2b		
C	of the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.	ĺ			
	a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time			i	
3a	r <del></del> -				. 1
	• •	X No			. 1
b	o If "Yes," did it have excess business holdings in 2019 as a result of (1) any purchase by the foundation or disqualified persons after			ŀ	
	May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dis	pose	ļ	i	1
	of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Form 4720,				
	Schedule C, to determine if the foundation had excess business holdings in 2019.)	N/A	3b	[	
48	a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?		4a		Х
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose t	hat	]	T	آ_ن
	had not been removed from jeonardy before the first day of the tax year beginning in 20192	[*	45		Y

Part VII-B   Statements Regarding Activities for Which	Form 4720 May Be	Required (contin	ued)		
5a During the year, did the foundation pay or incur any amount to:		· -		Ye	s No
(1) Carry on propaganda, or otherwise attempt to influence legislation (sect	ion 4945(e))?	Y	es 🗶 No 「		
(2) Influence the outcome of any specific public election (see section 4955)	; or to carry on, directly or indir	· · · · · · · · · · · · · · · · · · ·			
any voter registration drive?			es 🗶 No		
(3) Provide a grant to an individual for travel, study, or other similar purpos		Y	es 🗶 No		
(4) Provide a grant to an organization other than a charitable, etc., organization	tion described in section			1	1
4945(d)(4)(A)? See instructions			es X No	[	
(5) Provide for any purpose other than religious, charitable, scientific, literal	ry, or educational purposes, or				
the prevention of cruelty to children or animals?			es X No		
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify t	•	in Regulations	N / N   -	_	_
section 53.4945 or in a current notice regarding disaster assistance? See ins			N/A	5b	
Organizations relying on a current notice regarding disaster assistance, chec					-   ,-
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption			🗀		
expenditure responsibility for the grant?  If "Yes," attach the statement required by Regulations section 53.4945-5(d).	ľ	(/A	es L No		
6a Did the foundation, during the year, receive any funds, directly or indirectly, t	n nav premiume on				
a personal benefit contract?	o pay promiums on	[	es X No		
<b>b</b> Did the foundation, during the year, pay premiums, directly or indirectly, on a	a personal benefit contract?	۰۰ ـــ	-	6b -	- - <u>x</u> -
If "Yes" to 6b, file Form 8870.	- Paragram porionit contract.		<u> </u>		+
7a At any time during the tax year, was the foundation a party to a prohibited tax	shelter transaction?		es X No	-	
b If "Yes," did the foundation receive any proceeds or have any net income attri			N/A	7b	+
8 Is the foundation subject to the section 4960 tax on payment(s) of more than		r	,  -	<del></del>	1
excess parachute payment(s) during the year?	, , ,		es 🗶 No		1 :
Part VIII Information About Officers, Directors, Trus Paid Employees, and Contractors	stees, Foundation Ma	ınagers, Highl	y	•	
1 List all officers, directors, trustees, and foundation managers and	I their compensation.	<del></del>	-		
	(b) Title, and average hours per week devoted	(c) Compensation	(d) Contributions to employee benefit plans and deferred	(e) (	xpense int, other
(a) Name and address	to position	(If not paid, enter -0-)	and deferred compensation	accou	unt, otner wances
			•		
SEE STATEMENT 10		755,367.	52,218.		0.
		1			
	_				
	4				
	-				
	_				
	_				
2 Compensation of five highest-paid employees (other than those in	ncluded on line 1) If none	enter "NONE "			
	(b) Title and average	CITE HOILE.	(d) Contributions to	(e) F	xoense
(a) Name and address of each employee paid more than \$50,000	hours per week devoted to position	(c) Compensation	employee benefit plans and deferred	accou	xpense int, other wances
KIMBERLY COCKRELL	CHIEF PARTNER	SHIP OFFI	compensation	allu	walles
1 BEACON STREET, BOSTON, MA 02108	40.00	212,000.	6,872.		0.
EMMA DOGGETT	CHIEF PROGRAM		0,072.		
1 BEACON STREET, BOSTON, MA 02108	40.00	212,000.	4,844.		0.
KARN ENGELSGJERD (LEFT 6.30.20)		EST REGIO		<u> </u>	
1 BEACON STREET, BOSTON, MA 02108	40.00	179,273.	829.		0.
MARK BLACKMAN	VP, PRODUCT				
1 BEACON STREET, BOSTON, MA 02108	40.00	175,100.	889.		0.
LYNNE MARTIN	EXECUTIVE DIR			P DE	
1 BEACON STREET, BOSTON, MA 02108	40.00	168,920.	3,941.		0.
Total number of other employees paid over \$50,000		, , , <u>, , , , , , , , , , , , , , , , </u>	<b>D</b>		201
			Form	990-P	F (2019)

#### Form 990-PF (2019) THE ACHIEVEMENT NETWORK, LTD. 20-3289870 Page 7 Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued) 3 Five highest-paid independent contractors for professional services. If none, enter "NONE." (a) Name and address of each person paid more than \$50,000 (b) Type of service (c) Compensation REDSTONE STRATEGY GROUP STRATEGY AND PROJECT 3223 ARAPAHOE AVENUE, BOULDER, CO 80303 MANAGEMENT CONSULTI 454,545. AVENIROS LLC 12 GILL STREET, SUITE 1600, WOBURN, MA 01776 EDUCATIONAL SERVICES 310,625. LEARNOSITY LIMITED - THE DISTILLERS BUILDING NEW CHURCH STREET SMITHFIELD, DUBLI WEB SERVICES 273,731. CLEVER, INC. 1263 MISSION STREET, SAN FRANCISCO, CA 94103 EDUCATIONAL SERVICES 105,000. BELAY, INC. VIRTUAL ASSISTANT 885 WOODSTOCK ROAD, ROSWELL, GA 30075 SERVICES 76,882. Total number of others receiving over \$50,000 for professional services Part IX-A Summary of Direct Charitable Activities List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the **Expenses** number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. SEE STATEMENT 11 32,566,075. Part IX-B Summary of Program-Related Investments Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2. Amount N/A All other program-related investments. See instructions.

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0.

Total. Add lines 1 through 3

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Part X	Minimum Investment Return (All domestic foundations in	nust complete this part. Foreign four	ndations	s, see instructions)
1 Fair ma	rket value of assets not used (or held for use) directly in carrying out charitable	e, etc., purposes:		
a Averag	e monthly fair market value of securities		1a	0.
<b>b</b> Averag	e of monthly cash balances		1b	12,510,098.
c Fair ma	rket value of all other assets		1c	3,527,994.
d Total (	add lines 1a, b, and c)		1d	16,038,092.
e Reduct	ion claimed for blockage or other factors reported on lines 1a and			
1c (atta	ch detailed explanation)	1e   0.	- 1	
2 Acquis	tion indebtedness applicable to line 1 assets		2	0.
3 Subtra	ct line 2 from line 1d		3	16,038,092.
4 Cash d	eemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount,	see instructions)	4	240,571.
5 Net va	ue of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on	Part V, line 4	5	15,797,521.
6 Minim	um investment return. Enter 5% of line 5		6	789,876.
Part XI	Distributable Amount (see instructions) (Section 4942(j)(3) are foreign organizations, check here ► X and do not complete this part.)		d certain	
1 Minim	m revestment return from Part X, line 6		1	
2a Tax on	investment income for 2019 from Part VI, line 5	2a		
<b>b</b> Income	tax for 2019. (This does not include the tax from Part VI.)	26		
c Add lin	es 2a and 2b		2c	
3 Distrib	stable amount before adjustments. Subtract line 2c-front line 1		3	
4 Recove	ries of amounts treated as qualifying distributions		4	
5 Add lin	es 3 and 4		5	
6 Deduct	ion from distributable amount (see instructions)		6	
Distrib7	utable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part	XIII, line 1	7	
Part XI	Qualifying Distributions (see Instructions)			
1 Amour	ts paid (including administrative expenses) to accomplish charitable, etc., purp	oses:		
a Expens	es, contributions, gifts, etc total from Part I, column (d), line 26		1a	9,740,342.
<b>b</b> Progra	m-related investments - total from Part IX-B		1b	0.
2 Amour	ts paid to acquire assets used (or held for use) directly in carrying out charitab	le, etc., purposes	2	
3 Amour	ts set aside for specific charitable projects that satisfy the:			
a Suitabi	ity test (prior IRS approval required)		3a	
<b>b</b> Cash d	stribution test (attach the required schedule)		3b	
4 Qualify	ing distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, an	d Part XIII, line 4	4	9,740,342.
5 Founda	tions that qualify under section 4940(e) for the reduced rate of tax on net inves	stment		
income	. Enter 1% of Part I, line 27b		5	0.
6 Adjust	ed qualifying distributions. Subtract line 5 from line 4		6	9,740,342.
Note:	The amount on line 6 will be used in Part V. column (b), in subsequent years w	hen calculation whether the foundation o	ualifies fo	or the section

Form **990-PF** (2019)

4940(e) reduction of tax in those years.

Form **990-PF** (2019)

Part XIII Undistributed Income (s	ee instructions)	N/A		
	(a) \	(b)	(c)	(d)
	Corpus \	Years prior to 2018	2018	2019/
1 Distributable amount for 2019 from Part XI,	, I			
line 7	<del>                                     </del>			
2 Undistributed Income, if any, as of the end of 2019 a Enter amount for 2018 only		\		
<b>b</b> Total for prior years:		\		
b Total for prior years.		\	/	
3 Excess distributions carryover, if any, to 2019:		\		
a From 2014		Ì		
<b>b</b> From 2015		`,		
c From 2016		΄,		
<b>d</b> From 2017		\		
e From 2018				
f Total of lines 3a through e				
4 Qualifying distributions for 2019 from		\		
Part XII, line 4: ►\$		\ /		
a Applied to 2018, but not more than line 2a		\ /		
<b>b</b> Applied to undistributed income of prior		Y		
years (Election required - see instructions)				
c Treated as distributions out of corpus				
(Election required - see instructions)				
d Applied to 2019 distributable amount			· ·-	
e Remaining amount distributed out of corpus			\	
Excess distributions carryover applied to 2019 (If an amount appears in column (d), the same amount must be shown in column (a))				
6 Enter the net total of each column as indicated below:				
& Corpus Add lines 3f, 4c, and 4e Subtract line 5			,	
<b>b</b> Prior years' undistributed income. Subtract			`\	
line 4b from line 2b			\ \	
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d Subtract line 6c from line 6b. Taxable		-		
amount - see instructions			\	
e Undistributed income for 2018. Subtract line			\	
4a from line 2a. Taxable amount - see instr.			\	ļ
f Undistributed income for 2019. Subtract				
lines 4d and 5 from line 1. This amount must				
be distributed in 2020				
7 Amounts treated as distributions out of				\
corpus to satisfy requirements imposed by				
section 170(b)(1)(F) or 4942(g)(3) (Election				\ \
may be required - see instructions)				
8 Excess distributions carryover from 2014				
not applied on line 5 or line 7				
9 Excess distributions carryover to 2020.				
Subtract lines 7 and 8 from line 6a				
10 Analysis of line 9:				\
a Excess from 2015		İ		\
b Excess from 2016				\
c Excess from 2017				\
dExcess from 2018				\frac{1}{2}
e Excess from 2019	į			j

Part AIV   Private Operating P	oundations (see in	structions and Part VII	-A, question 9)		
1 a If the foundation has received a ruling o			0.5	100 106	
foundation, and the ruling is effective fo		-		20/06	
<b>b</b> Check box to indicate whether the found		ig foundation described i		4942(j)(3) or 49	942(1)(5)
2 a Enter the lesser of the adjusted net	Tax year	/h\ 2010	Prior 3 years	T (4) 2016	(a) Takal
income from Part I or the minimum	(a) 2019	(b) 2018	(c) 2017	(d) 2016	(e) Total
investment return from Part X for	١٧٥	100 556		0.45 0.05	
each year listed	\χο.	100,576.	21,829.		1,069,412.
<b>b</b> 85% of line 2a	0.	85,490.	18,555.	804,956.	909,000.
c Qualifying distributions from Part XII,	0 740 340	0 700 007	0 010 163	10 244 505	20 005 505
line 4, for each year listed	9,740,342.	9,782,297.	8,018,163.	12,344,785.	39,885,587.
d Amounts included in line 2c not					
used directly for active conduct of		•	•		
exempt activities	0.	0.	0.	0.	0.
e Qualifying distributions made directly					
for active conduct of exempt activities.	0 740 242	0 702 207	0 010 163	12 244 705	20 005 507
Subtract line 2d from line 2c 3 Complete 3a, b, or c for the	9,740,342.	9,182,291.	8,018,163.	12,344,785.	39,885,587.
alternative test relied upon:			1		
a "Assets" alternative test - enter:	1 1				1 1 1 0
(1) Value of all assets	<u> </u>				/ X 0.
(2) Value of assets qualifying					0.
under section 4942(j)(3)(B)(i)  b "Endowment" alternative test - enter					<u> </u>
2/3 of minimum investment return					
shown in Part X, line 6, for each year listed	526,584.	569,483.	562,925.	631 338	2,290,330.
c "Support" alternative test - enter:	320,304.	305,403.	302,323.	031,330.	2,250,550.
(1) Total support other than gross					
investment income (interest,					
dividends, rents, payments on					
securities loans (section 512(a)(5)), or royalties)					0.
(2) Support from general public			<u> </u>	<u> </u>	<u> </u>
and 5 or more exempt					
organizations as provided in section 4942(j)(3)(B)(iii)					0.
(3) Largest amount of support from		,			
an exempt organization	·				0.
(4) Gross investment income					0.
Part XV   Supplementary Info	rmation (Comple	te this part only	f the foundation	had \$5,000 or mo	
at any time during t	he year-see instr	uctions.)		•	
1 Information Regarding Foundation	n Managers:				•
a List any managers of the foundation wh		than 2% of the total contr	butions received by the	foundation before the clos	se of any tax
year (but only if they have contributed n	nore than \$5,000). (See se	ection 507(d)(2).)			
NONE	<del>.</del>				
<b>b</b> List any managers of the foundation wh			or an equally large portio	n of the ownership of a pa	artnership or
other entity) of which the foundation has	s a 10% or greater interes	t.			
NONE					
2 Information Regarding Contributi					
Check here 🕨 🗶 if the foundation o					ests for funds. If
the foundation makes gifts, grants, etc.,	to individuals or organiza	tions under other condition	ons, complete items 2a, I	o, c, and d.	
a The name, address, and telephone num	ber or email address of th	e person to whom applica	ations should be address	ed:	
	<u>.</u>			·	
<b>b</b> The form in which applications should b	e submitted and informat	ion and materials they sh	ould include:		
<del></del>				<del></del>	<del></del> _
c Any submission deadlines:					
d Any restrictions or limitations on awards	s, such as hy dengraphica	areas, charitable fields	ands of institutions or o	ther factors:	
2 7.319 Tooking of minimations of awards	, saun as by goograpilloa	. a. ouo, onurimbio noido, i	as or moditations, or o	anor motors,	

3 Grants and Contributions Paid During the Year or Approved for Future Payment						
Recipient	if recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of	Purpose of grant or contribution	Amount		
Name and address (home or business)	or substantial contributor	recipient	001111111111111111111111111111111111111			
a Paid during the year				_		
NONE						
•						
		-				
			-	· · · · · · · · · · · · · · · · · · ·		
				-		
Total		<del> </del>	<b>▶</b> 3a	0.		
b Approved for future payment						
NONE						
Total			<b>▶</b> 3b	0.		

Enter gross amounts unless otherwise indicated.	Unrelated t	usiness income		y section 512, 513, or 514	(e)	
1 Program service revenue:	(a) Business code	(b) Amount	Exclu- sion code	(d) Amount	Related or exempt function income	
a PROGRAM SERVICES			<del>                                      </del>		21,938,307	
A TROGRAM BERVICES	<del>-</del>		+ +		21,730,307	
	_				· · · · · · · · · · · · · · · · · · ·	
		-	<del></del>			
	_		+			
e						
T			$\overline{}$			
g Fees and contracts from government agencies						
2 Membership dues and assessments	-		$\rightarrow$			
3 Interest on savings and temporary cash				20 500		
investments			14	39,700.	<del>-</del>	
4 Dividends and interest from securities	<u> </u>	_ <del> </del>				
5 Net rental income or (loss) from real estate:	<u> </u>					
a Debt-financed property						
b Not debt-financed property			$\bot$			
6 Net rental income or (loss) from personal						
property						
7 Other investment income						
8 Gain or (loss) from sales of assets other						
than inventory						
9 Net income or (loss) from special events					<del></del>	
10 Gross profit or (loss) from sales of inventory						
11 Other revenue:						
a						
b						
C	_					
d						
e						
12 Subtotal. Add columns (b), (d), and (e)		(	).	39,700.	21,938,307.	
13 Total. Add line 12, columns (b), (d), and (e)				13	21,978,007.	
(See worksheet in line 13 instructions to verify calculations.	.)					
Part XVI-B Relationship of Activities	s to the Accor	nlichment of	Evemnt Di	ILDOCOC		
relationship of Activities	s to the Accon	ipiisiiiieiit oi	Exemptre	ii poses		
Line No. Explain below how each activity for which in	ncome is reported in a	olumn (e) of Part XV	I-A contributed	importantly to the accomp	lishment of	
the foundation's exempt purposes (other the						
1 PROGRAM SERVICE REVEN	UE IS FEES	RECEIVE	BY TH	E ACHIEVEMEN	T	
NETWORK, LTD. FOR THE	PURPOSE (	F PROVIDI	NG DAT	A-DRIVEN STR	ATEGIES	
THAT IMPROVE THE ACAD	EMIC ACHI	EVEMENT FO	OR STUD	ENTS IN LOW-		
INCOME SCHOOLS.	-					
<del></del>						

# Part XVII Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt Organizations

1 Did t	he organization directly or indir	rectly engage in any	of the followin	g with any other organization	on described in secti	on 501(c)		Yes	No
(othe	er than section 501(c)(3) organ	iizations) or in sectio	on 527, relating	g to political organizations?	•				
a Tran	sfers from the reporting founda	ation to a noncharita	ble exempt or	ganization of:					
(1)	Cash						1a(1)		X
(2)	Other assets						1a(2)		X
<b>b</b> Othe	r transactions:								
	Sales of assets to a noncharital	• •					1b(1)		X
	Purchases of assets from a nor		organization				1b(2)		X
	Rental of facilities, equipment,						1b(3)		X
	Reimbursement arrangements						1b(4)		X
	Loans or loan guarantees						1b(5)		X
	Performance of services or me						1b(6)		X
	ing of facilities, equipment, mai e answer to any of the above is				wave chow the foir n	anket value of the goods, at	1c		
	ervices given by the reporting for							ets,	
	mn (d) the value of the goods, (			su iess tilali ilali iliaiket valt	be in any transaction	or snaring arrangement, sin	J VV 111		
(a)Line no	(b) Amount involved			exempt organization	(d) Description	of transfers, transactions, and sh	arıno arr	angeme	nts
·	\	(1,11	N/A	,	(-/				
					<u> </u>				
				_,_					
							·		
			<del></del>						
2a lath	foundation directly or indirect	the offiliated with local	rolated to ano	or more toy event ergen	izations described				
	e foundation directly or indirect ction 501(c) (other than sectioi	=		of more tax-exempt organi	zations described		] Yes	X	l No
	es," complete the following sch		CUUII JZI ·				1 162	LAX	) NO
U 11 10	(a) Name of org			(b) Type of organization	1	c) Description of relationship	)		
	N/A			( / J / J					
						<del></del>			
					1		_		
	Under penalties of perjury, I declare to	that I have examined the	s return, includin	g accompanying schedules and	statements, and to the	best of my knowledge May to	he IRS di		
Sign	and belief, it is true, correct, and con	priese Decimanon or pri	cpac (one ma	ALIAI			with the below?	prepare See ins	r tr
Here	Mour			12/18/21	OFFICE	R X	Yes		No
	Signature of officer or trustee			Date	Title	A			
	Print/Type preparer's na		Preparer's si	gnature	Date	Check if PTIN			
Daid	JUSTIN K.	LEROUX,				self- employed			
Paid	CPA	GDAG THO		K. LEROUX,	02/02/21	P01			
Prepar Use O		CPAS, INC	•			Firm's EIN ► 04 – 25	/ T // §	5 U	
USE U	-	MA CHTAICE	משם זגטו						
	Firm's address ► 50					Bhana E00 36	c n 1		
	WE:	STBOROUGH	, MA U	T 2 0 T		Phone no. 508-36			0045
						Forn	n <b>990</b>	- <b>۲</b> ۲ (	2019)

## Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

### **Schedule of Contributors**

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2019

Name of the organization **Employer identification number** THE ACHIEVEMENT NETWORK, LTD. 20-3289870 Organization type (check one): Filers of: Section: Form 990 or 990-EZ ا 501(c)ر ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000, or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1 Complete Parts I and II For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

**Employer identification number** 

# THE ACHIEVEMENT NETWORK, LTD.

20-3289870

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>	BILL AND MELINDA GATES FOUNDATION P.O. BOX 23350 SEATTLE, WA 98102	\$1,149,998.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	CHARLES AND LYNN SCHUSTERMAN FAMILY FOUNDATION  1250 EYE STREET, 700	\$ 3,733,896.	Person X Payroll Noncash
•	WASHINGTON, DC 20005	3,733,030.	(Complete Part II for noncash contributions)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	CARNEGIE CORPORATION OF NEW YORK  437 MADISON AVENUE  NEW YORK, NY 10022	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>4</u>	BALLMER GROUP  777 108TH AVE NE, SUITE 2020  BELLEVUE, WA 98004	\$ 2,000,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	OAKLAND PUBLIC EDUCATION  PO BOX 71005  OAKLAND, CA 94612	\$ <u>56,000</u> .	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	LLOYD A FRY FOUNDATION  120 S LASALLE ST SUITE 1950  CHICAGO, IL 60603	\$150,000 <b>.</b>	Person X Payroll

**Employer identification number** 

#### THE ACHIEVEMENT NETWORK, LTD.

20-3289870

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	POSES FAMILY FOUNDATION  145 HUDSON ST STE 5B  NEW YORK, NY 10013	\$306,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	FLEETWOOD FOUNDATION  1 COMMERCE SQ 40 S MAIN ST SUITE 1900  MEMPHIS, TN 38103	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	GHR FOUNDATION  560 SOUTH 6TH STREET, SUITE 2950  MINNEAPOLIS, MN 55402	\$168,250.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10	GREAT MN SCHOOLS  1300 LAGOON, 4TH FLOOR  MINNEAPOLIS, MN 55408	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11	SCOTT WELLS  37 ROYALSTON RD  WELLESLEY, MA 02481	\$5,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12	THE ANSCHUTZ FOUNDATION  555 17TH ST UNIT 960  DENVER, CO 80202	\$ <u>20,000</u> .	Person X Payroll Noncash (Complete Part II for noncash contributions.)

**Employer identification number** 

#### THE ACHIEVEMENT NETWORK, LTD.

20-3289870

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received		
		\$			
(a) No. from Part I	(b) _ Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received		
		\$			

ame of or	ganization		Employer identification number					
HE AC	CHIEVEMENT NETWORK, LTD	•	20-3289870					
Part III		ons to organizations described in s through (e) and the following line en haritable, etc., contributions of \$1,000 or	section 501(c)(7), (8), or (10) that total more than \$1,000 for the year.					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
	(e) Transfer of gift							
	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
<u></u>								
		(e) Transfer of gif	•					
	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee					
(a) No.	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
Part I								
_		(e) Transfer of gif	t					
_	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee					
(a) No.								
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
		(e) Transfer of gif						
-	Transferee's name, address, an		Relationship of transferor to transferee					

FORM 990-PF INTEREST ON SAV	INGS AND T	EMPORARY	CASH	INVESTMENTS	STATEMENT 1	
SOURCE	RE			(B) INVESTMENT INCOME	(C) ADJUSTED NET INCOME	
INTEREST INCOME		39,700.		39,700.	39,700.	
TOTAL TO PART I, LINE 3		39,700.		39,700.	39,700.	
FORM 990-PF	OTHER	INCOME			STATEMENT 2	
DESCRIPTION		(A) REVEN PER BO		(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	
PROGRAM SERVICES	-	21,93	8,307.	0	21,938,307.	
TOTAL TO FORM 990-PF, PART I	, LINE 11	21,93	8,307.	0	21,938,307.	
FORM 990-PF	LEG	AL FEES			STATEMENT 3	
DESCRIPTION	(A) EXPENSES PER BOOK	NET I	3) NVEST-	(C) ADJUSTED	(D) CHARITABLE	
		S MENT.	INCOME	NET INCOM		
LEGAL	17,46		INCOME 0	<del></del>	E PURPOSES	
LEGAL TO FM 990-PF, PG 1, LN 16A		8.		. 12,23	PURPOSES 5,231.	
<del>-</del>	17,46	8.	0	. 12,23	PURPOSES 5,231.	
TO FM 990-PF, PG 1, LN 16A	17,46	FING FEE:	0 0 3) NVEST-	. 12,23	PURPOSES 7. 5,231. 7. 5,231. STATEMENT 4  (D) CHARITABLE	
TO FM 990-PF, PG 1, LN 16A =	17,46  17,46  ACCOUNT  (A)  EXPENSES	FING FEE:	0 0 3) NVEST-	. 12,23° . 12,23° . 12,23° . ADJUSTED NET INCOME	PURPOSES  7. 5,231.  7. 5,231.  STATEMENT 4  (D) CHARITABLE PURPOSES	

FORM 990-PF	OTHER PROFES	SSIONAL FEES	STATEMENT 5		
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
PAYROLL SERVICE TECHNICAL ASSISTANCE HUMAN CAPITAL ASSESSMENT DEVELOPMENT OTHER	342,474. 353,614. 60,656. 107,279. 1,050,727.	0. 0. 0.	247,712. 42,490. 75,151.	105,902. 18,166.	
TO FORM 990-PF, PG 1, LN 16	C 1,914,750.	0.	1,341,312.	573,438.	
FORM 990-PF	OTHER E	XPENSES	S	TATEMENT 6	
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
LICENSE FEE TELEPHONE AND COMMUNICATION POSTAGE MISCELLANEOUS ADVERTISING INSURANCE BAD DEBT EXPENSE STAFF DEVELOPMENT	38,149. S 160,811. 12,582. 15,109. 79,863. 58,830. 306,825. 116,639.	0. 0. 0. 0.	112,651. 8,814. 10,584. 55,945. 41,211. 214,936.	11,425. 48,160. 3,768. 4,525. 23,918. 17,619. 91,889. 34,932.	
OFFICE EXPENSE RECRUITING	704,809. 129,990.	0.	•	211,079. 38,930.	
TO FORM 990-PF, PG 1, LN 23	1,623,607.	0.	1,137,362.	486,245.	
FORM 990-PF DEPRECIATION	OF ASSETS NOT	HELD FOR INV	ESTMENT S	TATEMENT 7	
DESCRIPTION		ACCUMULATED DEPRECIATION	BOOK VALUE	FAIR MARKET VALUE	
FURNITURE & FIXTURES LEASEHOLD IMPROVEMENTS SOFTWARE PHONE	91,105. 168,957. 400,475. 100,996.	91,105. 137,178. 400,475. 100,996.	0. 31,779. 0. 0.	0. 31,779. 0. 0.	
TO 990-PF, PART II, LN 14	761,533.	729,754.	31,779.	31,779.	
=			<del></del> :	<del></del>	

FORM 990-PF OTHE	R LIABILITIES	- <u>-</u>	STATEMENT 8		
DESCRIPTION		BOY AMOUNT	EOY AMOUNT		
CONDITIONAL ADVANCE	-	0.	4,500,000.		
TOTAL TO FORM 990-PF, PART II, LINE	. 22 ` =	0.	4,500,000.		
	ANTIAL CONTRIB	UTORS	STATEMENT 9		
NAME OF CONTRIBUTOR	ADDRESS		-		
BALLMER GROUP	777 108TH AVE BELLEVUE, WA	NE, SUITE 2020 98004			
BILL AND MELINDA GATES FOUNDATION	P.O. BOX 2335 SEATTLE, WA 9				
CARNEGIE CORPORATION	437 MADISON AVENUE NEW YORK, NY 10022				
STRATEGIC GRANT PARTNERS	240 NEWBURY STREET, 2ND FLOOR BOSTON, MA 02116				
THE MICHAEL AND SUSAN DELL	P.O. BOX 163867				
FOUNDATION	AUSTIN, TX 78	716			
U.S. DEPARTMENT OF EDUCATION	400 MARYLAND A				
CHARLES AND LYNN SCHUSTERMAN FAMILY	1250 EYE STRE	ET #700			
FOUNDATION	WASHINGTON, DO	C 20005			
THE SKILLMAN FOUNDATION	100 TALON CENT DETROIT, MI 4	TER DRIVE SUITE 8207	100		
NEW PROFIT, INC.	200 CLARENDON BOSTON, MA 023	STREET, 9TH FL 116	OOR		

	LIST OF OFFICERS, DE AND FOUNDATION MANAC		STATI	EMENT 10
NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	
MARK ATKINSON 1 BEACON STREET BOSTON, MA 02108	DIRECTOR 1.00	0.	0.	0.
JUDY ELLIOTT 1 BEACON STREET BOSTON, MA 02108	DIRECTOR 1.00	0.	0.	0.
MORA SEGAL 1 BEACON STREET BOSTON, MA 02108	CEO & PRESIDENT	r 285,367.	16,368.	0.
SCOTT WELLS 1 BEACON STREET BOSTON, MA 02108	CHAIR 1.00	0.	0.	0.
JOHN FARWELL MAYCOCK 1 BEACON STREET BOSTON, MA 02108	SECRETARY 1.00	0.	0.	0.
NATASHA WILLIAMS 1 BEACON STREET BOSTON, MA 02108	COO 40.00	205,000.	19,177.	0.
GARTH HARRIES (LEFT 4.11.20) 1 BEACON STREET BOSTON, MA 02108	DIRECTOR 1.00	0.	0.	0 •
BHARAT ANAND 1 BEACON STREET BOSTON, MA 02108	DIRECTOR 1.00	0.	0.	0.
DEBORAH GRAY 1 BEACON STREET BOSTON, MA 02108	GENERAL COUNSEL	ASSISTANT 80,000.		0.
CARTER ROMANSKY 1 BEACON STREET BOSTON, MA 02108	CSO, ASSISTANT 40.00	SECRETARY 185,000.	16,673.	0.
REBECCA KOCKLER 1 BEACON STREET BOSTON, MA 02108	DIRECTOR 1.00	0.	0.	0.

THE ACHIEVEMENT	NETWORK,	LTD.			20-3289	9870
BRIAN PICK 1 BEACON STREET BOSTON, MA 02108			DIRECTOR 1.00	0.	0.	0.
ROBERTO RODRIGUEZ 1 BEACON STREET BOSTON, MA 02108			TREASURER 1.00	0.	0.	0.
STEPHANIE WU 1 BEACON STREET BOSTON, MA 02108			DIRECTOR 1.00	0.	0.	0.
TOTALS INCLUDED ON	990-PF,	PAGE 6,	PART VIII	755,367.	52,218.	0.
FORM 990-PF	SUMMARY	OF DIRE	CT CHARITABLE	ACTIVITIES	STATEMENT	11

### ACTIVITY ONE

THE ACHIEVEMENT NETWORK, LTD. (ANET) IS A NONPROFIT CORPORATION WHICH WAS INCORPORATED IN MASSACHUSETTS ON JUNE 15, 2005. ANET'S PURPOSE IS TO WORK WITH LOW-INCOME PUBLIC SCHOOLS TO CLOSE THE ACHIEVEMENT GAP. ANET PROVIDES EFFECTIVE DATA DRIVEN STRATEGIES TO IDENTIFY AND CLOSE GAPS IN STUDENT LEARNING THROUGH INTERIM ASSESSMENTS, REAL TIME AND BEST PRACTICE COACHING. ANET WORKS WITH SCHOOLS IN MASSACHUSETTS AND ACROSS THE UNITED STATES. IN 2019-2020, ANET SERVED 343 SCHOOL DISTRICTS AND OVER 280,000 STUDENTS.

32,566,075.

TO FORM 990-PF, PART IX-A, LINE 1