efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318033339 OMB No. 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization AMERICAN PROPERTY CASUALTY INSURANCE D Employer identification number B Check if applicable □ Address change ASSOCIATION 20-0487810 % MARK WACHHOLZ ☐ Name change Doing business as APCIA APCI ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 8700 West Bryn Mawr 1200s ☐ Amended return (847) 297-7800 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code Chicago, IL $\,$ 606313512 $\,$ G Gross receipts \$ 44,429,021 Name and address of principal officer H(a) Is this a group return for David A Sampson ☐Yes ☑No subordinates? 8700 West Bryn Mawr 1200s H(b) Are all subordinates Chicago, IL 606313512 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► www APCI ora L Year of formation 2004 M State of legal domicile IL Summary 1 Briefly describe the organization's mission or most significant activities APCIA Promotes and protects the viability of a competitive private insurance market for the benefit of consumers and insurers Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 51 4 51 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 54 Total unrelated business revenue from Part VIII, column (C), line 12 7a 24,935 **b** Net unrelated business taxable income from Form 990-T, line 34 70,311 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . Ravenua 39,580,455 40,311,279 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 13,844,820 4,089,423 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 84,550 28,319 53,509,825 44,429,021 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 1,514,809 1,729,035 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 21,591,496 21,599,144 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 135,453 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 17,859,641 20,237,785 40,965,946 43,701,417 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 12,543,879 727,604 Assets or d Balances Beginning of Current Year **End of Year** 126,888,783 121,983,133 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 25,521,480 24,668,501 22 Net assets or fund balances Subtract line 21 from line 20 101,367,303 97,314,632 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-13 Signature of officer Sign Here MARK D WACHHOLZ CFO Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P01564049 Paid self-employed Firm's name FRNST & YOUNG US LLP Firm's EIN ▶ Preparer Use Only Firm's address ► 155 N Wacker Drive Phone no (312) 879-2000 Chicago, IL 60606 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)				Page 2					
Pa	t Statement	of Program Service Acc	complishments							
	Check If Sche	dule O contains a response oi	note to any line in this Part III		🗆					
1	Briefly describe the o	organization's mission	·							
	A PROMOTES AND PRO	OTECTS THE VIABILITY OF A (COMPETITIVE PRIVATE INSURANC	E MARKET FOR THE BENEFIT OF	CONSUMERS AND					
2	=	, -	gram services during the year whi		□ Yes V No					
	the prior Form 990 o	⊔ Yes 🛂 No								
_	•	ese new services on Schedule								
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?									
	If "Yes," describe the	ese changes on Schedule O								
4	Section 501(c)(3) an		nplishments for each of its three la required to report the amount of service reported							
4a	(Code) (Expenses \$		including grants of \$) (Revenue \$	γ					
	See Additional Data	, (, (,					
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)					
	See Additional Data									
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)					
	See Additional Data									
4d	Other program servi									
	(Expenses \$	ıncludıng	grants of \$) (Revenue \$)					
4e	Total program serv	vice expenses ►								
					Form 990 (2018)					

Pai	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III \mathfrak{P}	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part !	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 💆	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 💆	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🥞	11c	Yes	
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX "	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII **	12a		No
	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2⁹ If "Yes," complete Schedule I, Parts I and III

21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

government on Part IX, column (A), line 1º If "Yes," complete Schedule I, Parts I and II

Νo

Yes

20b

21

22

Part V

Yes

Yes

Form **990** (2018)

No

38

193

0

1a

1b

Pai	tiV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V $\,$.

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . .

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

7f

7g

7h

8

9a

9h

12a

13a

14a

14b

15

Yes

Form 990 (2018)

No

10a

10b

11a

11b

12b

13b

13c

01111	556 (2016)			raye
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "National Ray Bb, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Check if Schedule O contains a response or note to any line in this Part VI	o" respo	onse to	lınes 🔽
Se	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 5.	L		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 5	1		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervisio of officers, directors or trustees, or key employees to a management company or other person? .	^п з		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Revenu	ie Code	e.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?			
		16b		
<u>Se</u> 17	ection C. Disclosure List the States with which a copy of this Form 990 is required to be filed▶			
1/	List the States with which a copy of this Form 990 is required to be filed CA			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records MARK WACHHOLZ 8700 WEST BRYN MAWR SUITE 1200S Chicago, IL 606313512 (847) 297-7800			

orm 990 (2018)										Page 7
Part VII	Compensation of Officer and Independent Contra		Truste	es,	Key	En	ıploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	this	Part VI	١.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees	, an	id H	lighe	st C	Compensated En	nployees	
ear • List all f compens	e this table for all persons require of the organization's current of ation Enter -0- in columns (D), (ficers, directors, E), and (F) if no	trustee	s (wl nsatı	neth on v	er ir vas į	ndıvıdu Daid	als (or organizations), re	gardless of amount	-
	of the organization's current key		•								
ho receive	organization's five current high ad reportable compensation (Box n and any related organizations										
f reportabl	of the organization's former office e compensation from the organiz	ation and any r	elated o	rganı	zatı	ons	•'			·	•
rganızatıor	of the organization's former dire n, more than \$10,000 of reportab	le compensation	n from t	he or	gan	ızatı	on and	an	y related organization	ns	2
ompensate	s in the following order individua ed employees, and former such p	ersons	•								
_ Check	this box if neither the organizatio	n nor any relate	ed organ	nizatio	on c	omp	ensate	d ar	ny current officer, di	rector, or trustee	Γ
	(A) Name and Title	(B) Average hours per week (list any hours for related	than c	Position (do not che than one box, unles is both an officer director/truste				compensation compensation from the from related organization (W- organization (W- 2/1099-MISC)			(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2,1000 MISC)	MISC)	related organizations
See Addition	al Data Table						Ŀ				
					l	1		l			

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (F) Estimated

Page 8

(A) Name and Title	(B) Average hours per week (list any hours for related	than c	one b	ox, u an off tor/t	ot che unles fficer trust	neck mo ess pers er and a tee)	son	(D) Reportal compensa from th organizatio 2/1099-M	ible ation he on (W-	(E) Reportable compensation from related organizations (' 2/1099-MISC	n I W-	Estima amount o compens from organizati	ated of other sation the
	organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-111	130)	2,1039-1113C		relat organiza	:ed
See Additional Data Table							T				\top		
											\Box		
		<u> </u>	<u> </u>	igspace	<u> </u>	<u> </u>	\downarrow				_		
		<u> </u>	<u> </u>	igspace	<u> </u>	<u> </u>	\downarrow				\dashv		
		 	—	igdash	<u></u>		igspace				\dashv		
		 	\vdash	\vdash	₩	 	\vdash				\dashv		
		 	+-	\vdash	\vdash	_	\vdash	 			\dashv		
		 	\vdash	\vdash	\vdash	+	\vdash	 			+		
1b Sub-Total		<u> </u>	!	<u> </u>	<u>.</u>	<u> </u>	<u></u>				\dashv		
c Total from continuation sheets to P	Part VII , Section	Α				•		6 772	122		0		721 062
d Total (add lines 1b and 1c) Total number of individuals (including of reportable compensation from the	ng but not limited	d to thos				re) who	rec	6,773, eived more ti			<u>"I</u>		731,963
											_	Yes	No
3 Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i>						loyee, d		ghest compe	nsated	employee on	3		No
For any individual listed on line 1a, is organization and related organization individual	ns greater than \$	\$150,00	00? <i>If</i>	"Yes	s," co	omplet				the	4	Yes	
5 Did any person listed on line 1a recei services rendered to the organization										vidual for	5	1.00	No
Section B. Independent Contract					_						_		
Complete this table for your five high from the organization. Report compe											mper	nsation	
	(A) e and business addre	ess								(B) ription of services		(C Comper	nsation
OGILVY PUBLIC RELATIONS WORLDWIDE, 1 NORTH 5TH STREET PHILADELPHIA, PA 19178					_					SERVICES			240,000
LOCKTON COMPANIES LLC, 500 W MONROE ST STE 3400 CHICAGO, IL 60661									sulting				292,636
ERNST YOUNG US LLP - PNC BANK, 3712 SOLUTIONS CENTER CHICAGO, IL 60677					_			CON	NSULTING	<u> </u>			344,792
MERCURY PUBLIC AFFAIRS LLC, 200 VARICK ST STE 600 NEW YORK, NY 10014								PRO	FESSION	NAL SERVICE	_		306,257
PILLSBURY WINTHROP SHAW PITTMAN, 1200 SEVENTEENTH ST NW WASHINGTON, DC 20036					_			LEG	AL CONS	SULTING			252,762
2 Total number of independent contractor	ors (including but	t not lin	oited '	to th	1056	listed	aho:	ve) who rece	ived mo	ore than \$100.00	00 of	<i>-</i>	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 26

(C)

(D)

(B)

		(2018)										Page 9
Part	VII						D 1.7/11					
		Check if Schedul	e O contains	a respo	onse or note to any	Total re)	Rel e: fu	(B) ated or xempt nction	(C) Unrelate busines revenue	s	(D) Revenue excluded from ax under sections
	1	a Federated campaig	ns	1a				r€	venue			512 - 514
nts ints		b Membership dues		1b								
Gra mot		c Fundraising events		1c	_							
rş, F		d Related organizatio	ns	1d								
يَّا قَ		e Government grants (co	ontributions)	1e								
Sin.		f All other contributions, and similar amounts n										
Contributions, Gifts, Grants and Other Similar Amounts		above	ot meladea	1f								
ള		9 Noncash contribution in lines 1a - 1f \$	ons included									
and		h Total. Add lines 1a	-1f	•	🕨		0					
					Business	Code						
TE e	2a	a MEMBERSHIP DUES				900099	36,	141,716	36,14	1,716		
₹ ₹	Ŀ	REGISTRATION FEES-M	EETINGS			900099	1,	751,440	1,75	1,440		
Program Service Revenue	c	SPONSORSHIP FEES-ME	ETINGS			900099		741,010	1,74	1,010		
	c	HOTEL COMMISSIONS				900099		103,489		3,489		
	e	NET ASSOCIATE DUES				900099		396,000	396	5,000		
ogra	f	f All other program se	rvice revenue					177,624	177	7,624		
\$	g	I Total. Add lines 2a-2	.f		▶ 40,3	311,279						
		Investment income (ii			nterest, and other		3,974,97	·4				3,974,974
		similar amounts) . Income from investme	ent of tax-exe		ond proceeds	<u>:</u>		0				3,974,974
		B 1				-		0				
			(ı) Rea	I	(II) Personal							
	6a	a Gross rents										
	ı	b Less rental expenses				1						
		c Rental income or		0		0						
		(loss)										
	•	d Net rental income o			(II) Other			0				
	78	a Gross amount	(ı) Securi		· , ,							
		from sales of assets other	1	.14,449								
		than inventory										
	'	b Less cost or other basis and sales expenses										
	•	C Gain or (loss)	1	14,449								
		d Net gain or (loss) .		•	•	<u></u>	114,44	9				114,449
a)	8a	 Gross income from form form formal from the comments of the comme	_	ents of								
Revenue		contributions reporte See Part IV, line 18		a] 							
ev.		b Less direct expense		b	0	_						
er		c Net income or (loss)		ing ev	ents			0				
Other	98	Gross income from g See Part IV, line 19		ies								
_		500 F 411117, IIII 6 25		а) 							
		b Less direct expense		b	0							
		c Net income or (loss)		activit	ies ▶			0				
	10	aGross sales of invent returns and allowand										
				a		⊣						
		b Less cost of goods s		b				0				
	•	Net income or (loss) Miscellaneous		invent	Business Code							
	11	1a _{SMARTBRIEF}			90009	9	24,93	5			24,935	
	ı	b IL LCD ANTI-TRUST	SETTLEMENT		90009	9	2,62	4	2,624			
	•	C REAL ESTATE TAX S	AVINGS		90009	9	27	יט	270			
		d All other revenue .					49	10	490			0
		d All other revenue . e Total. Add lines 11a			•	1			470		+	0
		2 Total revenue. See					28,31					
				-			44,429,02	1	40,314,663		24,935	4,089,423

T GUIL 17 C	Statement of Fanctional Expenses	
Section 501	p(c)(3) and $ extstyle 501(c)(4)$ organizations must complete all columns	All other organizations must complete column (A)

orm 990 (2018)					Page 10
	Functional Expenses) organizations must complete all col	lumns All other orga	nızatıons must com	plete column (A)	
Check If Schedule O	contains a response or note to any	line in this Part IX .			🗆
Do not include amounts reports, 8b, 9b, and 10b of Part VI		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance domestic governments. Se	e to domestic organizations and e Part IV, line 21	1,729,035	·		
2 Grants and other assistance Part IV, line 22	e to domestic individuals See	0			
	e to foreign organizations, foreign individuals See Part IV, line 15	0			
4 Benefits paid to or for men	nbers	0			
5 Compensation of current of key employees	fficers, directors, trustees, and	5,899,781			
	l above, to disqualified persons (as S(f)(1)) and persons described in	0			
7 Other salaries and wages		12,034,416			
8 Pension plan accruals and (k) and 403(b) employer co	contributions (include section 401 ontributions)	1,473,910			
9 Other employee benefits		1,319,321			
10 Payroll taxes		871,716			
11 Fees for services (non-emp	ployees)				
a Management		1,975,509			
b Legal		669,005			
c Accounting	F	150,182			
		4,281,493			
e Professional fundraising se	⊢	135,453			
f Investment management f	· · · · · · · · -	13,000			
_	exceeds 10% of line 25, column	2,684,391			
12 Advertising and promotion	·	150,845			
13 Office expenses	⊢	1,497,672			
14 Information technology .	⊢	717,854			
15 Royalties	· · · · · ·	0			
16 Occupancy	-	1,830,410			
	· · · · · · · -	902,609			
17 Travel18 Payments of travel or ente federal, state, or local publ		0			
19 Conferences, conventions,	<u> </u>	3,859,893			
20 Interest	and meetings	0			
21 Payments to affiliates .		0			
22 Depreciation, depletion, an	d amortization	845,662			
	d amortization	172,905			
miscellaneous expenses in	xpenses not covered above (List line 24e If line 24e amount slumn (A) amount, list line 24e	172,903			
a MEMBERSHIP FEES		528,849			
b ACCRUED FUND THRU AN	10UNTS	-199,265			
c TRAINING		92,877			
d MISCELLANEOUS		63,894			
e All other expenses					
25 Total functional expense	es. Add lines 1 through 24e	43,701,417			
Joint costs. Complete this reported in column (B) join educational campaign and	line only if the organization it costs from a combined fundraising solicitation				
Check here > I if follow	ung SOP 98-2 (ASC 958-720)			1	i

Page **11**

8,364,219

0 570.564

0

0

0 0

1,095,401

14.638.317

24.668.501

97.314.632

97,314,632

121,983,133

Form **990** (2018)

0

0

17

18

19

21

23

24

25

26

27 28

29

30

31 32

33

34

0

8,172,955

618.276

0 20 0

0 22

1,320,181

15.410.068

25.521.480

101.367.303

101,367,303

126,888,783

Form 990 (2018)

17

18

19

20

21

23

24

25

26

27

28

29

30

31

32

33

34

Liabilities 22

Assets or Fund Balances

Net

	beginning or year		End of year
1 Cash-non-interest-bearing	4,921,722	1	2,610,841
2 Savings and temporary cash investments	3,719,107	2	3,770,543
3 Pledges and grants receivable, net	0	3	0
4 Accounts receivable, net	1,016,038	4	624,673
Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
6 Loans and other receivables from other disqualified persons (as defined under			

S		trustees, key employees, and highest compensa Part II of Schedule L	0	5	0		
	6	Loans and other receivables from other disqualisection 4958(f)(1)), persons described in sectio contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	3(c)(3)(B), and of section 501(c)(9)	0	6	0	
et	7	Notes and loans receivable, net	0	7	0		
Assets	8	Inventories for sale or use	0	8	0		
A	9	Prepaid expenses and deferred charges		777,534	9	503,293	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	5,696,727			
	ь	Less accumulated depreciation	10b	4,445,021	1,579,484	10c	1,251,706
	11	Investments—publicly traded securities .	103,821,235	11	101,515,148		
ı	12	Investments—other securities See Part IV. line	11 .		0	12	0

		contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations Part II of Schedule L	structions) Complete	0	6	0	
ets	7	Notes and loans receivable, net		0	7	0	
SS	8	Inventories for sale or use		0	8	0	
4	9	Prepaid expenses and deferred charges		777,534	9	503,293	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	5,696,727			
	ь	Less accumulated depreciation	10 b	4,445,021	1,579,484	10c	1,251,706
	11	Investments—publicly traded securities .			103,821,235	11	101,515,148
	12	Investments—other securities See Part IV, line	11 .		0	12	0
	13	Investments—program-related See Part IV, line	11 .		9,372,292	13	9,811,089
	14	Intangible assets	0	14	0		
	15	Other assets See Part IV, line 11	1,681,371	15	1,895,840		
	16	Total assets.Add lines 1 through 15 (must equ	ial line 3	34)	126,888,783	16	121,983,133

Total assets.Add lines 1 through 15 (must equal line 34) . .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

Grants payable . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

Additional Data

Software ID:

Software Version:

Hold Meetings and seminars to provide information to the industry which generally promotes competition in the property casualty industry and provides a forum for the

ASSOCIATION

Form 990 (2018)

Form 990, Part III, Line 4a:

discussion, study, and solution of common problems

Name: AMERICAN PROPERTY CASUALTY INSURANCE

EIN: 20-0487810

Form 990, Part III, Line 4b: Distribute information of common interest to American Property Casualty Insurers Association members

Form 990, Part III, Line 4c: Develop policy, advocate, and lobby for legislation which is consistent with the organization's objectives and purposes and coordinate with public officials and legislative bodies to the end that these objectives and purposes may be made effective

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours		a dır	ecto	r/tr	ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	ee voldme Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Janice Abraham DIRECTOR	1 0	×						0	0	0	
Marc Adee DIRECTOR	10	х						0	0	0	
Gregory M Barats Director	1 0	X						0	0	0	
John Barbagallo DIRECTOR	2 0	x						0	0	0	

Χ

Х

Х

Х

Х

0

10 10

10 10

0 0 10

0 0 10

0 0

..............

Director	0 0	
John Barbagallo	2 0	
-		X
DIRECTOR	1 0	
David A Bell	1 0	
		×
Director	0 0	
Kurt Bock	2 0	

and Independent Contractors

Kurt Bock

DIRECTOR

James Brannen

........ DIRECTOR

DANIEL BRIDGE

DIRECTOR

DIRECTOR

DIRECTOR

Jessica Clark

Steven Carroll

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	a dır	ecto		ustee))	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
GREGORY JOHN CRABB	1 0	x						0	0	0	
DIRECTOR	0 0										
Rıchard P Creedon Director	1 0	×						0	0	0	
Robert DiMuccio DIRECTOR	1 0	×						0	0	0	
Douglas D Dirks DIRECTOR	1 0	×						0	0	0	
Vincent Dennelli	2 0				T						

0

0

Х

Χ

Х

Х

Х

Х

0 0 10

0 0 10

0 0 10

0 0 10

10

Douglas D Dirks	
DIRECTOR	
Vincent Donnelly	
DIRECTOR	

Paula Downey

DIRECTOR

Tom Ealy

DIRECTOR

DIRECTOR

Mike Gerik

DIRECTOR

Bernard M Flynn

STANLEY A GALANSKI

DIRECTOR (TERM END 05/2018)

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation

and Independent Contractors

Director

DIRECTOR

DIRECTOR

ROBERT J LIVINGSTON

KATHY MCDONALD

Peter McPartland

DIRECTOR (TERM END 8/2018)

	any hours	and	a dır	ecto	r/tr	ustee)		organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	organization - (W- 2/1099- MISC) 0	(W- 2/1099- MISC)	organization and related organizations
Britton L Glisson Director (TERM END 06/2018)	1 0	×						0	0	0
Michael T Gray DIRECTOR	1 0	×						0	0	0
——————————————————————————————————————	1 0									

Michael T Gray	1 0	×				0	0	
DIRECTOR	1 0	,,				Ů	,	
DAVID L KAUFMAN	1 0	×				0	0	0
DIRECTOR	1 0	,				,)	
Bruce Kelley	1 0	×		·		0	0	ſ
DIRECTOR		^				ľ	0	

DAVID L KAUFMAN	1 0	¥			0	0	_
DIRECTOR	1 0	^				0	
Bruce Kelley	1 0	×			n	0	0
DIRECTOR	1 0	χ.				3	
Joseph P Lacher Jr	1 0	×			n	0	0
Director	0 0				Ŭ	,	

Bruce Kelley	1 0	×				n	0	0
DIRECTOR	1 0						0	
Joseph P Lacher Jr	1 0					0	0	0
Director	0 0	_ ^				0	0	
Edward J III Largent	1 0	l ,				0	0	0
Director	0 0	_ ^					U	Ŭ
		1	 	ı	ı			

Joseph P Lacher Jr	1 0	_×						0	0
Director	0 0	^						3	
Edward J III Largent	1 0	×					0	0	0
Director	0 0	^					9	3	
Michael E LaRocco	1 0	,,							
		ΙX	i I	- 1	- 1	ıl	ı	0	i 0

0

0

0

0

0 0 10

0 0 10

0 0 10

10

................

Х

Х

Х

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable hours per than one box, unless compensation compensation amount of other week (list person is both an officer from related from the compensation

	any hours				ustee)		organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Rick Means DIRECTOR	1 0	×					0	0	0	
Jonathan Michael DIRECTOR	1 0	×					0	0	0	
Timothy G NeCastro	1 0	×					0	0	0	

DIRECTOR	0 0	^				0	
Jonathan Michael	1 0	×			Ī	0	
DIRECTOR	0 0					9	
Timothy G NeCastro	1 0	×				0	
Director	0 0					9	
Tony Nicely	1 0	×				0	
DIRECTOR	1.0					Ĭ	

1 0

0 0 10

0 0 10

0 0 10

0 0

..............

Х

Χ

Х

Х

Х

Х

0

......

and Independent Contractors

RICK W PARKS

Richard V Poirier

KISHORE PONNAVOLU

ART RASCHBAUM

Bradley A Roeber

Stephen Rutledge

DIRECTOR (TERM END 08/2018)

DIRECTOR (TERM END 08/2018)

Director (TERM END 08/2018)

DIRECTOR (TERM END 01/2018)

DIRECTOR

Director

......

......

......

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation

	any hours					ustee)		organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations	
Jack Salzwedel DIRECTOR	1 0	×						0	0	0	
Bruce Sanderson DIRECTOR	10	x						0	0	0	
Marc Schmittlein DIRECTOR	1 0	×						0	0	0	
	l 1 N	1	l	I	1	1 1	l				

0

0

0

0

Brace Samuerson		l x			o	
DIRECTOR	0 0					
Marc Schmittlein	1 0					
DIRECTOR	0 0				U	
Thomas Van Berkel	1 0	×			0	
DIRECTOR (term end 11/2018)	0 0					
DUEE WALLACE	1 0					

10 10

10 10

0 0 10

10 10

0 0

Х

Χ

Х

Х

Х

Х

and Independent Contractors

DUFF WALLACE

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

Mark Watson

Richard J Zick

JOHN AMMENDOLA

DIRECTOR (term end 10/2018)

DIRECTOR (term beg 11/2018)

BEN WALTER

MARK T WALZ

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

and Independent Contractors

BRADLEY KISCADEN

STEVEN PATTERSON

JOHN ROCHE

SCOTT SHATRAW

MARTY WELCH

EDWARD YORTY

DIRECTOR (term beg 07/2018)

DIRECTOR (term beg 10/2018)

DIRECTOR (term beg 02/2018)

DIRECTOR (term beg 10/2018)

DIRECTOR (term beg 02/2018)

DIRECTOR (term beg 10/2018)

......

......

	any nours	anu	a uii	ecto	א/נו	ustee			organizations	organization and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
JOHN BRUNO	1 0	X						0	0	0	
DIRECTOR (term beg 10/2018)	0 0								0		
TOMMY COSHATT	1 0	Х						0	0	0	
DIRECTOR (term beg 10/2018)	0 0										
RON DAVIES	1 0	×						0	0	0	
DIRECTOR (term beg 10/2018)	0.0							Ĭ			

1011111 000111111		×					0)	0
DIRECTOR (term beg 10/2018)	0 0								
RON DAVIES	1 0								
		X		l			0)	J
DIRECTOR (term beg 10/2018)	0 0								
DARLA FINCHUM	1 0								1
		x					0)	O
DIRECTOR (term beg 11/2018)	0 0								
BDADLEV KISCADEN	1 0								Ī

0 0 10

0 0 10

0 0 10

0 0

..............

Х

Χ

Х

Х

Х

Х

0

0

0

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

	for malaka d	 		,	,		(14) 2 (4 000	(14/ 2/1000	
	for related organizations below dotted line)	Institutional Trustee	10	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations
David A Sampson	40 0								
President & CEO	1 0		×				1,727,322	0	75,717
June T Holmes	40 0								
Treasurer & COO	2 0		×				540,303	0	61,335
Paul C Blume	40 0								
SR VP, STATE GOVERNMENT REL	2 0		×				485,625	0	69,190
Randı L Cıgelnık	13 0								
			X		1 1		308,250	0	12,563

Χ

Χ

Х

Х

Χ

Χ

683,126

153,234

541,365

305,275

392,381

308,700

0

0

31,043

7,508

68,167

47,407

44,338

36,932

0.0 40 0

0 0 40 0

10 40 0

2 0 40 0

5 0

......

.

Paul C Blume
SR VP, STATE GOVERNMENT REL
Randı L Cıgelnık
SR VP, GENRL COUNSEL/CORP SEC
Robert M Gordon

......

......

SR VP. POLICY DEVEL & RESEARCH

SR VP, MEMBERSHIP & MARKET

......

SR VP, CFO & ASSIST TREASURER

SVP, GEN COUNSEL, CORP SEC

SR VP, FED GOVERNMENT REL

NATHANIEL WIENECKE

SR VP PUBLIC AFFAIRS

JESSICA H HANNA

MARK WACHHOLZ

CLAIRE HOWARD

Joanne Orfanos

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation

and Independent Contractors

DONALD GRIFFIN

David Snyder

DEPARTMENT VP, PRI

VP, International Policy

	any hours	and	a dır	ecto	r/tr	ustee)	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Kate Carey VP, Fed Government Relations	40 0					х		280,847	0	65,780
	40 0									
Scott A Joyner						x		301,420	0	57,035
VP, INFORMATION TECHNOLOGY	0.0									
STEPHEN BROADIE	40 0					×		244,001	0	48,592

Х

243,559

257,714

58,503

47,853

VP, Fed Government Relations	0 0						
Scott A Joyner	40 0			×	301,420	0	
VP, INFORMATION TECHNOLOGY	0 0			ζ	301,120		
STEPHEN BROADIE	40 0			×	244.001	0	
VP FINANCIAL & COUNSEL				^	244,001	Ŭ	

0 0 40 0

0 0 40 0

0 0

......

SCHEDULE C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493318033339

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990 or 990-

EZ)

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

▶Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

of the lifth (Pro	Section 501(c)(3) organizations Coi Section 501(c) (other than section 5 Section 527 organizations Comple e organization answered "Yes" o Section 501(c)(3) organizations tha Section 501(c)(3) organizations tha e organization answered "Yes" o xy Tax) (see separate instruction Section 501(c)(4), (5), or (6) organic	n Form 990, Part IV, Line 4, or Form 9 t have filed Form 5768 (election under s t have NOT filed Form 5768 (election ui n Form 990, Part IV, Line 5 (Proxy Tai is), then	e Part I-C s I-A and C below 990-EZ, Part VI, Iir section 501(h)) Co nder section 501(h	Do not co ne 47 (Lob emplete Pa)) Comple	mplete Part I-I bying Activit art II-A Do not ete Part II-B D ns) or Form 9	B ies), componot	then plete Part II-E t complete Pa Z, Part V, lind	3 art II-A e 35 c
AM AS	me of the organization ERICAN PROPERTY CASUALTY INSURANC SOCIATION				Employer id 20-0487810			nber
Pai	t I-A Complete if the orga	nization is exempt under section	on 501(c) or is	a sectio	n 527 orga	niza	tion.	
1	Provide a description of the organ "political campaign activities")	nization's direct and indirect political car	mpaign activities ir	Part IV (s	see instruction	s for	definition of	
2	Political campaign activity expend		>	\$_				
3	Volunteer hours for political camp	paign activities (see instructions)						
Pai	t I-B Complete if the orga	nization is exempt under section	on 501(c)(3).					
1	Enter the amount of any excise to	ax incurred by the organization under se	ection 4955		>	\$		
2	Enter the amount of any excise to	ax incurred by organization managers u	nder section 4955		>	\$		
3	If the organization incurred a sec	tion 4955 tax, did it file Form 4720 for	this year?			-	☐ Yes	□ No
4a	Was a correction made?		·				□ Yes	□ No
Ь	If "Yes," describe in Part IV							
		nization is exempt under section	on 501(c), exce	ept secti	on 501(c)(3).		
1	Enter the amount directly expend	led by the filing organization for section	527 exempt funct	ion activiti	ies 🕨	\$		360.000
2	·	panization's funds contributed to other o	•			\$		
3	Total exempt function expenditur	res Add lines 1 and 2 Enter here and o	n Form 1120-POL,	line 17b	>	\$_		360,000
4	Did the filing organization file For	rm 1120-POL for this year?					✓ Yes	□ No
5	organization made payments For of political contributions received	employer identification number (EIN) of r each organization listed, enter the am- that were promptly and directly deliver ee (PAC) If additional space is needed,	ount paid from the ed to a separate p	filing orga olitical org	anızatıon's fun Janızatıon, suc	ds A	Iso enter the	
	(a) Name	(b) Address	(c) EIN	`filing o	ount paid from organization's If none, enter -0-		(e) Amount of contributions and promp directly delived separate programments or an enter-	received otly and rered to a political If none,
	APCIA Political ount	8700 W Bryn Mawr Ave Suite 1200 Chicago, IL 60631	37-1430643					704,892
	APCIA Political ount I	8700 W Bryn Mawr Ave Suite 1200 Chicago, IL 60631	36-4213618					96,312
(3)	APCIA Colorado PAC	8700 W Bryn Mawr Ave Suite 1200 Chicago, IL 60631	20-5298939					8,158
(4)	APCIA CALIFORNIA PAC	8700 W Bryn Mawr Ave Suite 1200 Chicago, IL 60631	95-3876909					42,339
5								

Grassroots ceiling amount

Mailings to members, legislators, or the public? Publications, or published or broadcast statements?

answered "Yes."

expenditure next year?

Return Reference

Schedule C (Form 990 or 990-EZ) 2018

activity

Volunteers?

Media advertisements?

1

b

1

2

c Total

Part IV

3

Part III-B

(b)

Amount

(a)

No

1

2

2c

3

<u>4</u>

Schedule C (Form 990 or 990EZ) 2018

No

No

No

12,610,103

14,674,915

-2.064.812

Yes

f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? j Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Were substantially all (90% or more) dues received nondeductible by members?

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Supplemental Information

Did the organization make only in-house lobbying expenditures of \$2,000 or less?

Did the organization agree to carry over lobbying and political expenditures from the prior year?

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

1	Dues, assessments and similar amounts from members	1	36,141,716
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		, ,
а	Current year	2a	13,315,275
ь	Carryover from last year	2b	-705,172

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)

SCHEDULE D

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

DLN: 93493318033339 OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

(Form 990)

► Attach to Form 990. ▶ Go to www.irs.gov/Form990 for the latest information.

Inspection Employer identification number

	ERICAN PROPERTY CASUALTY INSURANCE SOCIATION				20-0487810		
Pa	rt I Organizations Maintaining Donor Advi						
	Complete if the organization answered "Ye	·		IV, line 6. sed funds	(h)[::::	ds and other a	
	Total number at end of year	(a) Dono	radvi	sea runas	(b)Fun	us and other a	accounts
<u>.</u>	Aggregate value of contributions to (during year)						
3	Aggregate value of grants from (during year)				1		
Ļ	Aggregate value at end of year						
i	Did the organization inform all donors and donor adviso organization's property, subject to the organization's ex			ets held in donor a	dvised funds ar	_	Yes 🗌 No
•	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?						Yes 🗆 No
Pa	rt II Conservation Easements. Complete if th	ne organization a	nswe	red "Yes" on For	m 990. Part I		ies 🗆 ito
	Purpose(s) of conservation easements held by the organ					.,	
	Preservation of land for public use (e.g., recreation	·		Preservation of ar	n historically im	portant land a	area
	Protection of natural habitat	•		Preservation of a	•	•	
	Preservation of open space		_	Treservation or a	cordined motori	5 5 11 4 5 14 1	
,	Complete lines 2a through 2d if the organization held a	gualified conservat	ion co	atribution in the fo	orm of a conserv	(ation	
•	easement on the last day of the tax year	qualified colliservat	1011 CO	in induction in the ro		at the End o	f the Year
а	Total number of conservation easements				2a		
b	Total acreage restricted by conservation easements				2b		
C	Number of conservation easements on a certified histori)	2c				
d	Number of conservation easements included in (c) acquistructure listed in the National Register	red after 7/25/06,	and n	ot on a historic	2d		
1	Number of conservation easements modified, transferre tax year ▶	d, released, exting	uished	, or terminated by	the organization	on during the	
ļ	Number of states where property subject to conservation	n easement is loca	ted ►				
i	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds		ıng, ın	spection, handling	of violations,	☐ Yes	□ No
•	Staff and volunteer hours devoted to monitoring, inspect	ting, handling of vi	olatioi	ns, and enforcing c	conservation ea	sements durin	g the year
,	Amount of expenses incurred in monitoring, inspecting, \$ \\$	handling of violation	ons, ar	d enforcing conse	rvation easeme	nts during the	e year
3	Does each conservation easement reported on line 2(d)	above satisfy the	equire	ments of section 1	170(h)(4)(B)(ı)		
	and section 170(h)(4)(B)(II)?	,	•			☐ Yes	□ No
)	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the org					
ar	t III Organizations Maintaining Collections Complete if the organization answered "Ye				her Similar A	ssets.	
.a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar	public exhibition, e	ducati	on, or research in			
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items	.6 (ASC 958), to re	port in	its revenue stater			
((i) Revenue included on Form 990, Part VIII, line 1				▶ \$		
(ii)Assets included in Form 990, Part X				- \$		
2	If the organization received or held works of art, historic following amounts required to be reported under SFAS				ancıal gaın, pro	vide the	
а	Revenue included on Form 990, Part VIII, line 1	•	-		▶ \$		
b	Assets included in Form 990, Part X				▶ \$		
					_		

Cat No 52283D

Schedule D (Form 990) 2018

Pai	t III	Organizations Maintaining	Collections o	f Art, Histo	rical T	reasui	res, or Othe	r Similar As	sets (d	continued)	
3		the organization's acquisition, acce (check all that apply)	ssion, and other	records, chec	k any of	the foll	lowing that are	a significant u	se of its	collection	
а		Public exhibition		d		Loan o	or exchange pr	ograms			
b		Scholarly research		е		Other					
С		Preservation for future generations									
4	Provi Part)	de a description of the organization's XIII	s collections and	explain how t	hey furt	ner the	organization's	exempt purpos	se in		
5		ng the year, did the organization soli is to be sold to raise funds rather tha						ımılar	☐ Ye	s □ N	D
Pa	rt IV	Escrow and Custodial Arrai Complete if the organization a X, line 21.		on Form 99	00, Part	IV, lın	ne 9, or repor	ted an amou			Part
1a		e organization an agent, trustee, cus ded on Form 990, Part X?	todian or other i	ntermediary f	or contri	butions	or other asset	s not	☐ Ye	s 🗆 No	o
ь	If "Y∈	es," explain the arrangement in Part	XIII and comple	te the following	ng table			Ar	mount		-
c	Begir	nning balance					1c				_
d	Addıt	ions during the year					1d				_
е	Dıstrı	butions during the year					1e				_
f	Endır	ng balance					1f				_
2 a	Did tl	he organization include an amount o	n Form 990, Par	t X, line 21, fo	r escrov	or cus	todial account	liability?	☐ Ye	s 🗆 No	D
b	If "Y∈	es," explain the arrangement in Part	XIII Check here	ıf the explan	ation has	been p	provided in Par	t XIII			
Pa	art V	Endowment Funds. Complete	te if the organi	zation answ	ered "Y	es" on	Form 990, P	art IV, line 10	0.		
			(a)Curren	t year (b) Prior yea	r (c) Two years bacl	(d) Three year	rs back	(e)Four year	s back_
1a	Beginn	ning of year balance							\longrightarrow		
b	Contrib	outions							\longrightarrow		
С	Net inv	vestment earnings, gains, and losses	;								
d	Grants	or scholarships									
е		expenditures for facilities ograms									
f	Admını	ıstratıve expenses									
g	End of	year balance									
2 a		de the estimated percentage of the of designated or quasi-endowment >	current year end	balance (line	1g, colu	mn (a))) held as				
ь	Perm	anent endowment ▶									
С	Temp	oorarily restricted endowment 🕨									
	The p	percentages on lines 2a, 2b, and 2c s	should equal 100	1%							
3a	orgar	here endowment funds not in the po nization by	ssession of the c	organization th	nat are h	eld and	administered	for the	_	Yes	No
	• •	nrelated organizations					• •		_	a(i)	
b	Ĭf "Y∈	elated organizations es" on 3a(ii), are the related organiz		•		? .				Bb	
4		ribe in Part XIII the intended uses of		n's endowmen	t funds						
Pa	rt VI	Land, Buildings, and Equip Complete if the organization a		on Form Q	∩ Dart	TV lin	0 112 Soo F	orm QQA Dar	rt V Jur	10 م	
	Descri	iption of property (a) Cost of	or other basis estment)	(b) Cost or oth			(c) Accumulated		•	d) Book value)
1a	Land										
b	Buildin	igs									
С	Leaseh	nold improvements	0		1,7	50,010		1,073,889			676,121
		nent	0		2,4	16,277		2,209,181			237,096
	Other		0		1,5	00,440		1,161,951			338,489
Tot	al. Add	lines 1a through 1e (Column (d) mu	ust equal Form 9:	90, Part X, co	umn (B)	, line 10	O(c))	>		1	,251,706

	(Form 990) 2018				Page 3
Part VII	Investments—Other Securities. Complete if See Form 990, Part X, line 12.	the organiza			
	(a) Description of security or category (including name of security)		(b) Book value	(c) Meth Cost or end-o	od of valuation if-year market value
	l derivatives				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
	n (b) must equal Form 990, Part X, col (B) line 12)	l	•		
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' or	n Form 990,	Part IV, lı	ne 11c. See Form 990,	, Part X, line 13.
	(a) Description of investment	(b) Book	value		od of valuation of-year market value
(1)INVSTMT	IN INDEP STAT SVCS		9,811,089		F
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	n (b) must equal Form 990, Part X, col (B) line 13)		0 011 000		
Part IX	Other Assets. Complete if the organization answer	red 'Yes' on Fo	9,811,089 rm 990, Pa		
(1)	(a) Descript	cion			(b) Book value
(2)					+
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
	mn (b) must equal Form 990, Part X, col (B) line 15)				·
Part X	Other Liabilities. Complete if the organization See Form 990, Part X, line 25.	n answered '`	res' on Fo	orm 990, Part IV, line 1	.1e or 11f.
1.	(a) Description of liability		(b) B	ook value	
PENSION LIA				0 10,539,157	
-	EMENT BENEFITS			4,099,160	
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)			_		
	n (b) must equal Form 990, Part X, col (B) line 25) or uncertain tax positions In Part XIII, provide the text	▶ t of the footno	te to the o	14,638,317	ements that reports the
	's liability for uncertain tax positions under FIN 48 (ASC				

1

2

Total revenue, gains, and other support per audited financial statements . . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

1

Page 4

а	Net unrealized gains (losses) on investments 2a			
b	Donated services and use of facilities			
С	Recoveries of prior year grants			
d	Other (Describe in Part XIII) 2d			
е	Add lines 2a through 2d	. 20	e	
3	Subtract line 2e from line 1	3	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a			
b	Other (Describe in Part XIII)			
c	Add lines 4a and 4b	44	·c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	5	
Par	T XII Reconciliation of Expenses per Audited Financial Statements With Expenses	per Reti	urn.	
	Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.			
1	Total expenses and losses per audited financial statements	1	L	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities 2a			
b	Prior year adjustments			
C	Other losses			
d	Other (Describe in Part XIII) 2d			
е	Add lines 2a through 2d	26	e	
3	Subtract line 2e from line 1	3	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a			
b	Other (Describe in Part XIII) 4b			
c	Add lines 4a and 4b	40	.с	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	5	
Pai	rt XIII Supplemental Information			
	vide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2i		ine 4	, Part X, line 2, Part
ΧI,	lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information	on		
	Return Reference Explanation			

Schedule D (Fo	orm 990) 2018	Page 5	
Part XIII	Supplemental Info		
Ret	urn Reference	Explanation	
			Schedule D (Form 990) 2018

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE G
(Form 990 or 990-EZ) | Supplemental Info

Department of the Treasury

Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a

Attach to Form 990 or Form 990-EZ.

Go to www irs gov/Form990 for instructions and the latest information

OMB No 1545-0047

DLN: 93493318033339

Open to Public

Inspection

ame of the organization MERICAN PROPERTY CASUALTY INSURANCE							Employer identification number			
SSOCIATION								20-0487810		
P	Fundraising Activities Form 990-EZ filers		_		answered "Yes" on Fo part.	orm 990,	Part IV, line 1	7.		
L	Indicate whether the organiza	ation raised funds thr	ough any	of the fo	llowing activities Check	all that a	ply			
а	Mail solicitations			e	Solicitation of non-	-governm	ent grants			
b	✓ Internet and email solicita	ations		f	Solicitation of gove	ernment g	grants			
c	Phone solicitations	✓ Phone solicitations g ☐ Special fundraising events								
d	✓ In-person solicitations									
	Did the organization have a w	rm 990, Part VII) or	entity in o	connectio	n with professional fundr	aising ser	vices? 🗹 Ye	s 🗆 No		
b	If "Yes," list the ten highest p to be compensated at least \$.			draisers)	pursuant to agreements	under wr	ich the fundraise	er is		
i)	or entity (fundraiser) fundraiser have custody or fundr					(or re fundra	nount paid to etained by) siser listed in col (i)	(vi) Amount paid to (or retained by) organization		
1	SAGAC PUBLIC AFFAIRS 4308 N CLASSEN BLVD	CONSULTING	Yes	No No			135,453			
2	OKLAHOMA CITY, OK 73118									
_										
3										
4										
5										
6										
7										
8										
9										
.0										
ot	tal			•			135,453			
3	List all states in which the orgal licensing	nızatıon ıs registered	or license	ed to soli	cit contributions or has b	een notifi	ed it is exempt fi	rom registration or		

Sche	dule G (Form 990 or 990-EZ) 2018					Р	age 3			
11	Does the organization conduct gaming	activities with nonmembers	7		☐Yes	□No				
12	Is the organization a grantor, beneficial formed to administer charitable gaming		member of a partnership or other entity		□Yes	_				
13	Indicate the percentage of gaming acti	vity conducted in								
а	The organization's facility			13a			%			
b	An outside facility			13b			%			
14	Enter the name and address of the per	son who prepares the organ	ization's gaming/special events books and re	ecords						
	Name									
	Address •									
15a	Does the organization have a contract revenue?	with a third party from who	m the organization receives gaming		□Yes	□No				
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$									
С	If "Yes," enter name and address of the	e thırd party								
	Name ▶									
	Address ►									
16	Gaming manager information									
	Name ►									
	Gaming manager compensation ► \$									
	Description of services provided ►									
	☐ Director/officer	☐ Employee	☐ Independent contractor							
17	Mandatory distributions									
	Is the organization required under stat retain the state gaming license?	e law to make charitable dis	tributions from the gaming proceeds to		П.,					
b	retain the state gaming license? ———————————————————————————————————									
_	in the organization's own exempt activ									
Pai			ons required by Part I, line 2b, column icable. Also provide any additional infor				 5.			
	Return Reference		Explanation							
PART	I, LINE 2B	PREPARES GRAPHIC DESIG regular basis as a part of Al	TING, PLANNING, AND PREPARATION OF MAN, PRINTING, AND DATABASE ANALYSIS THE PCIAs ongoing annual fundraising efforts, the served as a result of this vendors participation 2b, column (iv)	nese ser erefore	vices are p APCIA does	rovided o				

Schedule G (Form 990 or 990-EZ) 2018

DLN: 93493318033339 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations**, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public ▶ Attach to Form 990. Department of the Inspection ▶ Go to www.irs.gov/Form990 for the latest information. Treasury Internal Revenue Service Name of the organization Employer identification number AMERICAN PROPERTY CASUALTY INSURANCE 20-0487810 ASSOCIATION Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 1 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (q) Description of (h) Purpose of grant (if applicable) organization cash (book, FMV, appraisal, noncash assistance or assistance grant or government assistance other) (1) See Additional Data (2) (5)(6)(7)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 2 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2018

Schedule I (Form 990) 2018						Page 2
Part IIII Grants and Other Ass Part III can be duplicat	sistance to l ted if additio	Domestic Individu nal space is needed	ials. Complete if the org	ganization answered "Yes"	on Form 990, Part IV, line 22	
(a) Type of grant or assista	ance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Supplemental I	Informatio	n. Provide the inf	formation required in	Part I, line 2; Part III	I, column (b); and any other a	additional information.
Return Reference	Explanatio	n n				
				grants to 501(c)(3), 501(further monitor the organi		ns These grants are made for general support of the

GRANTS

Schedule I (Form 990) 2018

Additional Data

NW

Washington, DC 20036 NCSL FOUNDATION FOR

STATE LEGISLATURES

7700 East First Place Denver, CO 802307143 74-2232576

Software ID: **Software Version:**

501(C)(3)

EIN: 20-0487810

Name: AMERICAN PROPERTY CASUALTY INSURANCE ASSOCIATION

Form 990, Schedule I, Part	II, Grants and	Other Assistance to	Domestic Organiza	tions and Domest	ic Governments.		
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL BLACK CAUCUS FOUNDATION 1720 Massachusetts Avenue	52-1160561	501(c)(3)	10,000				Gen support for org stated IRS purpose

7,500

Gen support for org

stated IRS purpose

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 26-0275710 501(c)(6) 20.000 OUALITY PARTS COALITION Gen support for org stated IRS purpose

575 7th Street NW Washington, DC 20004 AMERICAN TORT REFORM 52-1464785 501(C)(6) 12,000 Gen support for org stated IRS purpose ASSOCIATION 1101 Connecticut Ave NW

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Suite 400 Washington, DC 20036

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 52-1504189 501(C)(4) 27.500 THE CONGRESSIONAL Gen support for org INSTITUTE stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 130

ARLINGTON, VA 22201

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance TRUSTEES OF THE UNIV OF 23-1352685 501(C)(3) 17.500 Gen support for ora DENIN stated IRS purpose

The Wharton School Lockbox 9726 PHILADELPHIA, PA 19178					stated INS
INSURANCE LEGISLATORS FOUNDATION	39-1781696	501(C)(3)	25,000		Gen suppoi

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

MANASQUAN, NJ 08736

port for org IRS purpose 2317 ROUTE 34 SUITE 2B

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 36-2167809 501(C)(3) 8.333 Gen support for org NATIONAL SAFETY COUNCIL stated IRS purpose

PO Box 558
ITASCA, IL 60143

APCIA POLITICAL ACCOUNT I 8700 W Bryn Mawr Ave Suite 1200S

stated İRS purpose 96,312

Gen support for org stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

CHICAGO, IL 60631

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 95-3876909 527 42.339 APCIA CALIFORNIA PAC Gen support for org 8700 W Bryn Mawr Ave Suite stated IRS purpose Gen support for org

12005 CHICAGO, IL 60631 APCIA COLORADO PAC 20-5298939 527 8.158 8700 W Bryn Mawr Ave Suite stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1200S

CHICAGO, IL 60631

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Congressional Hispanic Caucus 52-1114225 501(C)(3) 15.000 Gen support for org 1128 16th Street NW stated IRS purpose

Gen support for org

20,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

Washington, DC 20036

THE GEORGE W BUSH FOUNDATION 2943 SMU Boulevard

Dallas, TX 75205

20-4119317

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 38-1626029 501(C)(6) 10.000 MICHIGAN CHAMBER OF Gen support for org stated IRS purpose COMMERCE 600 S WALNUT ST

600 S WALNUT ST
LANSING, MI 48933

CONGRESSIONAL LEADERSHIP 45-3578123 527 100,000

FUND 1747 PENNSYLVANIA AVE NW 5TH FLOO

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

WASHINGTON, DC 20006

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 13-1912455 501(C)(6) 15.000 INSURANCE INFO INSTITUTE Gen support for org stated IRS purpose

INC 110 WILLIAM STREET NEW YORK, NY 10038 APCIA Political Account 37-1430643 527 704.892

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

CHICAGO, IL 60631

Gen support for ora 8700 W BRYN MAWR AVE stated IRS purpose SUITE 12005

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance 47-2058962 527 25.000 FLORIDA REPUBLICAN Gen support for org SENATORIAL CAMPAIGN stated IRS purpose COMMITTEE

2640-A MITCHAM DRIVE TALLAHASSEE, FL 32308 FRIENDS OF RON DESANTIS 82-3855986 527 50,000 Gen support for org 610 S BOULEVARD stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NA

TAMPA, FL 33606

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant non-cash assistance organization ıf applıcable grant cash (book, FMV, appraisal, or assistance or government other) assistance 36-2390323 501(C)(6) 6.000 ILLINOIS INSURANCE Gen support for org ASSOCIATION stated IRS purpose 217 FAST MONROE STREET SUITE 110

NΑ SPRINGFIELD, IL 62701 527 SENATE LEADERSHIP FUND 47-2994920 50,000 1130 CONNECTICUT AVE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Gen support for ora stated IRS purpose **SUITE 1201** NA WASHINGTON, DC 20036

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance 27-2896127 527 50.000 SENATE MAJORITY PAC Gen support for org 700 13TH STREET NW SUITE stated IRS purpose 600

NA
WASHINGTON, DC 20005

AMERICAN ACTION FORUM
1747 PENNSYLVANIA AVE NW
5TH FLOOR

THE FLOOR

STATE OF THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLOOR

THE PLO

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NA

WASHINGTON, DC 20006

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 53-0196605 501(C)(3) 8,333 AMERICAN RED CROSS Gen support for org stated IRS purpose 25688 NETWORK PLACE

NA CHICAGO, IL 60673					
ASSOCIATED INDUSTRIES OF FLORIDA 516 N ADAMS STREET NA	59-0148010	501(C)(6)	30,000		Gen support for org stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

TALLAHASSEE, FL 32302

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance INTERNATIONAL REPUBLICAN 52-1340267 501(C)(3) 30.000 Gen support for org stated IRS purpose INSTITUTE 100E EVE CTREET NIM CHITE

700 NA WASHINGTON, DC 20005					
JUNIOR ACHIEVEMENT OF NJ 4365 ROUTE 1 SOUTH SUITE 201	22-1774147	501(C)(3)	8,333		Gen support for org stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

NA

PRINCETON, NJ 08540

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance NO LABELS 27-1432208 501(C)(4) 25.000 Gen support for org 1130 CONNECTICUT AVE stated IRS purpose SUITE 325

NA
WASHINGTON, DC 20036

OHIOANS FOR A HEALTHY
ECONOMY
34 S THIRD ST SUITE 100

Gen support for org
stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

COLUMBUS, OH 43215

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable organization grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance 59-0683241 527 25.000 REPUBLICAN PARTY OF Gen support for org stated IRS purpose FLORIDA 420 E JEFFERSON STREET NA

TALLAHASSEE, FL 32301 50,000 SECURE FLORIDA'S FUTURE 82-3058657 501(C)(4)

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

TALLAHASSEE, FL 32301

Gen support for org 136 SOUTH BRONOUGH stated IRS purpose STREET

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, non-cash assistance organization if applicable grant cash or assistance or government other) assistance 20-0505849 501(C)(4) 10.000 STATE GOVERNMENT Gen support for org stated IRS purpose LEADERSHIP FD

1201 F STREET NW SUITE 675 NΑ WASHINGTON, DC 20004

THE OHIO STATE UNIVERSITY 31-1145986 501(C)(3) 23,740 Gen support for ora

1480 W LANE AVE

COLUMBUS, OH 43221

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

stated IRS purpose

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant **(b)** EIN (c) IRC section organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 52-2109035 501(C)(6) 65.000 Gen support for org stated IRS purpose

US CHAMBER INST FOR LEGAL RESEARCH 1615 H STREET NW

WASHINGTON, DC 20062

efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	a -	DLN: 934	19331	8033	339		
Sch	edule J	Co	mpensati	ion Information	40	1B No	1545-0	0047		
(For	n 990)	For certain Office	•							
		Complete if the organization	Compensa anization answ	ited Employees vered "Yes" on Form 990, Part IV	, line 23.	2018				
D			▶ Attach	to Form 990. instructions and the latest inform			o Pul			
•	tment of the Treasurv al Revenue Service	Go to www.iis.got	<i>1/ F01111990</i> 101	mstructions and the latest mion		Insp	ectio	n		
	me of the organiz	ation ASUALTY INSURANCE			Employer identificat	ion nu	ımber			
	OCIATION	ASOMETT INSURANCE			20-0487810					
Pa	rt I Questi	ons Regarding Compensat	ion							
							Yes	No		
1a				the following to or for a person liste y relevant information regarding the						
		s or charter travel		Housing allowance or residence for	•					
	_	companions		Payments for business use of perso						
		nification and gross-up payments		Health or social club dues or initiating Personal services (e.g., maid, chaut						
	L Discretion	nary spending account		reisonal services (e.g., maid, chad	neur, cher)					
b		xes in line 1a are checked, did th all of the expenses described abo		ollow a written policy regarding payn iplete Part III to explain	nent or reimbursement	1b	Yes			
2				or allowing expenses incurred by all r, regarding the items checked in line	. 1.2	2	Yes			
	directors, truste	ees, officers, including the CEO/E.	xecutive Director	r, regarding the items checked in line	e Ia'					
3				ed to establish the compensation of the third to the check any boxes for methods	he					
	_	•	117	CEO/Executive Director, but explain	ın Part III					
	✓ Compens	ation committee	✓	Written employment contract						
		ent compensation consultant	\overline{\sqrt}	Compensation survey or study						
		of other organizations	\checkmark	Approval by the board or compensa	ition committee					
4	During the year related organiza		90, Part VII, Se	ction A, line 1a, with respect to the f	iling organization or a					
а	_	ance payment or change-of-cont	rol payment?			4a		No		
b		r receive payment from, a supple		ified retirement plan?		4b	Yes	110		
c	Participate in, o	r receive payment from, an equit	y-based comper	nsation arrangement?		4c		No		
	If "Yes" to any o	of lines 4a-c, list the persons and	provide the app	olicable amounts for each item in Par	t III					
	Only 501(c)(3	s), 501(c)(4), and 501(c)(29)	organizations	must complete lines 5-9						
5			-	the organization pay or accrue any						
	compensation c	ontingent on the revenues of								
а	The organization	n?				5a				
b	Any related orga	anızatıon? : 5a or 5b, describe in Part III				5b				
_	·	·		kl						
6		ed on Form 990, Part VII, Section on the net earnings of	i A, iine Ia, did i	the organization pay or accrue any						
a	The organization					6a				
b	Any related orga	anızatıon? 6a or 6b, describe in Part III				6b				
7	•	•	ο Δ line to did i	the organization provide any nonfixe	d					
•	payments not d	escribed in lines 5 and 67 If "Yes	," describe in Pa	rt III	u .	7				
8				red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," d	escribe	8				
9	If "Yes" on line 53 4958-6(c)?	8, did the organization also follow	v the rebuttable	presumption procedure described in	Regulations section	9				
For F	Paperwork Redu	uction Act Notice, see the Inst	ructions for Fo	orm 990. Cat No. 5	50053T Schedule J	(Form	990)	2018		

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (C) Retirement (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (E) Total of (F) and other benefits columns Compensation in compensation deferred (B)(ı)-(D) column (B) (i) Base (ii) (iii) Other compensation reported as reportable compensation Bonus & incentive deferred on prior compensation compensation Form 990 See Additional Data Table

			Schedule J (Fo	orm 990) 2018

Page 3

Schedule J (Form 990) 2018

below received reimbursements for fitness expense, companion travel, and grossed up gift certificates for Christmas These benefits were treated as taxable Information compensation to the employee receiving the benefit. The following individuals received a fitness reimbursement. - David Sampson - June T. Holmes - Claire Howard - Randi L Cigelnik - Joanne Orfanos - Robert M Gordon - Stephen Broadie - Jessica Hanna - Kate Carey - Mark Wachholz - Scott A Joyner The following individuals received reimbursement for travel for companions - David Sampson - June T Holmes - Joanne Orfanos The following individuals received a gift certificate and/OR ltax gross up - David Sampson - June T Holmes - Paul Blume - Randi L Cigelnik - Robert M Gordon - Nathaniel Wienecke - Scott Joyner - Mark Sektnan - Jessica Hanna - Mark Wachholz - David Snyder - Joanne Orfanos - Kate Carey - Claire Howard - Stephen Broadie - Donald Griffin PAYMENT FROM A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN Schedule J, Part I, Line 4b To provide lost pension benefits due to the IRS limits, APCIA maintains supplemental retirement Iplans (the "Plan") for a select group of management, which is intended to comply with Section 457(B) and 457(F), and Section 409A of the Internal Revenue Code Amounts contributed under the 457(F) have been included as compensation in Box 5 of their 2018 IRS Form W-2. Therefore the amounts contributed have been recorded as compensation on the Form 990 The following individuals reported amounts as follows related to the 457(F) Plan David A Sampson \$66,900 June T Holmes \$20,436 AMOUNTS CONTRIBUTED TO THE INDIVIDUALS ACCOUNTS AS PART OF A 457(B) PLAN ARE INCLUDED IN W-2 BOX 5 AND ARE THEREFORE INCLUDED AS OTHER REPORTABLE COMPENSATION

2018 Schedule 1

Software ID:

Software Version:

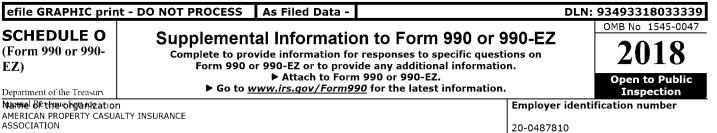
EIN: 20-0487810

Name: AMERICAN PROPERTY CASUALTY INSURANCE

ASSOCIATION

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	7		of W. 2 and/or 1000 MIS			• •	(E) Total of actions:	(E) Componentian ::
(A) Name and Title		(i) Base Compensation	of W-2 and/or 1099-MIS((ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
David A Sampson President & CEO	(1)	1,044,149	566,500	116,673	36,500	39,217	1,803,039	0
	(11)	0	0	0	0	0	0	0
June T Holmes Treasurer & COO	(1)	373,259	115,393	51,651	31,625	29,710	601,638	0
	(11)	0	0	0	0	0	0	0
Paul C Blume SR VP, STATE	(1)	342,415	120,010	23,200	28,188	41,002	554,815	0
GOVERNMENT REL	(11)	0	0	0	0	0	0	0
Randı L Cıgelnık SR VP, GENRL	(1)	113,409	128,693	66,148	11,624	939	320,813	0
COUNSEL/CORP SEC	(11)	0	0	0	0	0	0	0
Robert M Gordon SR VP, POLICY DEVEL &	(1)	416,892	238,460	27,774	28,188	2,855	714,169	0
RESEARCH	(11)	0	0	0	0	0	0	0
Joanne Orfanos SR VP, MEMBERSHIP &	(1)	36,185	61,828	55,221	1,609	5,899	160,742	0
MARKET	(11)	0	0	0	0	0	0	0
NATHANIEL WIENECKE SR VP, FED GOVERNMENT	(1)	328,157	194,164	19,044	28,188	39,979	609,532	0
REL	(11)	0	0	0	0	0	0	0
JESSICA H HANNA SR VP PUBLIC AFFAIRS	(1)	225,537	68,424	11,314	20,477	26,930	352,682	0
	(11)	0	0	0	0	0	0	0
MARK WACHHOLZ SR VP, CFO & ASSIST	(1)	294,436	83,068	14,877	28,159	16,179	436,719	0
TREASURER	(11)	0	0	0	0	0	0	0
Kate Carey VP, Fed Government	(1)	245,957	30,114	4,776	26,565	39,215	346,627	0
Relations	(11)	0	0	0	0	0	0	0
Scott A Joyner VP, INFORMATION	(1)	237,697	57,729	5,994	28,100	28,935	358,455	0
TECHNOLOGY	(11)	0	0	0	0	0	0	0
STEPHEN BROADIE VP FINANCIAL & COUNSEL	(1)	192,441	28,000	23,560	23,985	24,607	292,593	0
	(11)	0	0	0	0	0	0	0
DONALD GRIFFIN DEPARTMENT VP, PRI	(1)	211,026	27,500	5,033	24,637	33,866	302,062	0
	(11)	0	0	0	0	0	0	0
David Snyder VP, International Policy	(1)	219,004	29,000	9,710	25,868	21,985	305,567	0
,	(11)	0	0	0	0	0	0	0
CLAIRE HOWARD SVP. GEN COUNSEL, CORP	(1)	208,407	89,980	10,313	24,187	12,745	345,632	0
SVP, GEN COUNSEL, CORP SEC	(11)	0	0	0	0	0	0	0



990 Schedule O, Supplemental Information

Return Reference	Explanation
DESCRIPTION OF CLASSES OF MEMBERS OR STOCKHOLDERS	Form 990, Part VI, Question 6 There are 3 classes of membership as follows a) Regular Mem bers, whose membership is granted upon application and approval by the APCIA Board of Gover riors to all companies doing business in the USA which are engaged in writing property, ca sualty, or surety insurance, b) International Associate Members, whose membership is grant ed upon application and approval by the APCIA Board of Governors to all property, casualty, or surety companies which are not organized or licensed to write insurance in the USA, c.) Reinsurer Members, whose membership may be granted upon application and approval by the APCIA Board of Governors to companies authorized and/or approved in the USA to provide rei nsurance to companies writing property, casualty, or surety insurance upon such terms and conditions as are established by the APCIA Board of Governors, d) Notwithstanding the above, a company that is part of a group in which at least (i) one company is a APCIA member, and (ii) fifty-one percent of the property-casualty premium of the group is written by exi sting APCIA member companies, may be accepted as a member of APCIA without the approval of the Board of Governors in the same category of membership as the other companies in the group Description of Classes of Persons and the Nature of Their Rights Form 990, Part VI, Question 7a Regular members shall be entitled to serve on committees and the Board of Gover nors, and to vote in all matters coming before the membership However, in the event two or more regular members belong to the same company group only one such regular member shall be entitled to vote at any APCIA meeting, including but not limited to, any Board, Committee, or Task Force meeting International Associate Members shall not be entitled to serve on any committee or on the Board of Governors and shall not have the right to vote on any matter coming before the membership Reinsurance members shall not be entitled to serve on committees as their members of such committees. The PROCESS

Return Explanation
Reference

| STOCKHOLDERS | APCIA

DESCRIPTION
OF CLASSES OF
MEMBERS OR

HERE IS AN ONLINE TEST THAT MUST BE COMPLETED AND PASSED The Conflict of interest policy is posted on an internal employer intranet for easy reference for all employees. A separative conflict of interest policy is given to all directors. In addition, directors are given an annual conflict of interest disclosure statement that is required to be signed and returned to

Return Reference	Explanation
Process for Determining Compensation of the Organization's Top Management	FORM 990, PART VI, QUESTION 15A The process for determining the compensation of the Chief Executive Officer included a review and approval by the Board Executive Committee, and an independent market study of the compensation package versus that of data for comparable positions

Paturn

Reference	Едрівнацон
Process for Determining Compensation of Other Officers and Key Employees	Form 990, Part VI, Question 15b The process for determining the compensation of the senior officers includes a review and approval by APCIA's Benefits & Compensation Committee, and an independent market study of the compensation packages versus that of data for comparable positions

Evolunation

Return Reference	Explanation
Availability of Documents to the General Public	Form 990, Part VI, Question 19 APCIA does not make its governing documents or conflict of interest policy available to the public The Form 990 and the Financial statements are available upon request

Return Explanation
Reference

ĺ	Other	Part XI, Line 9 CHANGE IN PENSION LIABILITY \$ 659,123 AOCI-ISS-NET OF TAX \$ 169,513
	Changes in	
	Net Assets or	
	Fund	
	Balances	

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990.

As Filed Data -

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

DLN: 93493318033339

Open to Public Inspection

Employer identification number

AMERICAN PROPERTY CASUALTY INSURANCE ASSOCIATION												
Part I Identification of Disregarded Entities Complete	e if the organ	ızatıon answ	ered "Yes	" on Form	990, Part	IV, line 3	3.					
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary a		Legal dom	c) nicile (state n country)	(d) Total ind	come	(e) End-of-year a	ssets	(f) Direct controlli entity		
Part II Identification of Related Tax-Exempt Organizations during the tax year							, Part I'		ecause			
(a) Name, address, and EIN of related organization	Prima	(b) Primary activity		c) ncile (state n country)	(d) Exempt Cod			(e) charity status on 501(c)(3))	Dır	(f) rect controlling entity	Section (13) cor enti	512(t ntrolle
(1)APCIA POLITICAL ACTION COMMITTEE 8700 West Bryn Mawr	PAC			IL	527		N/A		APCIA		Yes	
Chicago, IL 60631 91-1899370												
(2)APCIA POLITICAL ACCOUNT I 8700 West Bryn Mawr	PAC			IL	527		N/A		APCIA		Yes	
Chicago, IL 60631 36-4213618												
(3)APCIA POLITICAL ACCOUNT II 8700 West Bryn Mawr	PAC			IL	527		N/A		APCIA		Yes	
Chicago, IL 60631 36-4129087												
(4)APCIA CALIFORNIA PAC 1415 L STREET SUITE 670	PAC			CA	527		N/A		APCIA		Yes	
SACRAMENTO, CA 95814 95-3876909												
(5)APCIA CALIFORNIA ISSUES COMMITTE 1415 L STREET SUITE 670	PAC			CA	527		N/A		APCIA		Yes	
SACRAMENTO, CA 95814 20-3587762												
(6)APCIA COLORADO PAC 8700 West Bryn Mawr	PAC		(0	527		N/A		APCIA		Yes	
Chicago, IL 60631 20-5298939												
(7)APCIA POLITICAL ACCOUNT 8700 WEST BRYN MAWR	PAC			IL	527		N/A		APCIA		Yes	
CHICAGO, IL 60631 37-1430643												
For Paperwork Reduction Act Notice, see the Instructions for For	m 990.		Ca	t No 5013	35Y				Sche	edule R (Form	990) 20	18

(a) Name, address, and related organizat		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	Predor Income(unrel exclude tax u section	lated, ed from under	(f) Share of otal incon	Share of end-of-year assets	Disprop alloca	itions?	(1) Code V- amount ir 20 of Schedule (Form 10	K-1 (65)	(j Gener mana partn	al or I ging er?	(k) Percent owners
									Yes	No			Yes	No	
					-										
														+	
														4	
					+										
V Identification of Related Or	rganizations Taxable as a	Corporation	or Trus	t Complete	If the a	organizat	tion ans	swered "Yes	 s" on Fo	orm 9	90, Part	IV, I	line :	34	
IV Identification of Related Or because it had one or more re (a) Name, address, and EIN of related organization		as a corporation (control to the corporation (control to t	on or trus gal scile foreign	st during th	ne tax yo d) ontrolling		ntity S	(f) Share of total income	Share (orm 99 (g) of end-o	of- P	IV, (h) ercent	age	Sec (13	ction B) cor enti
because it had one or more re (a) Name, address, and EIN of related organization	lated organizations treated a	as a corporation (c	on or trus) pal pal pole foreign try)	st during th	ne tax yo d) ontrolling	ear. (e) Type of er (C corp, S	ntity S	(f) Share of total	Share () as	(g) of end-o	of- P	(h) ercent	age ship	Sec (13	ction 3) cor
because it had one or more re (a) Name, address, and EIN of related organization pendent Statistical Services Inc st Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction B) cor enti es
because it had one or more re (a) Name, address, and EIN of related organization bendent Statistical Services Inc st Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction B) cor enti es
because it had one or more re (a) Name, address, and EIN of related organization bendent Statistical Services Inc st Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction B) cor enti es
because it had one or more re (a) Name, address, and EIN of related organization pendent Statistical Services Inc st Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction B) cor enti es
because it had one or more re (a) Name, address, and EIN of related organization pendent Statistical Services Inc st Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction B) cor enti es
because it had one or more re (a) Name, address, and EIN of related organization pendent Statistical Services Inc. est Bryn Mawr IL 606313512	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	$\overline{}$
(a) Name, address, and EIN of	Primary activity	as a corporation (c Leg domi (state or coun	on or trus) pal pal pole foreign try)	st during the	ne tax yo d) ontrolling	(e) Type of er (C corp, S or trust	ntity S	(f) Share of total Income	Share () as	(g) of end-o year ssets	of- P	(h) ercent owners	age ship	Sec (13	ction (b) coi enti es

(1)INDEPENDENT STATISTICAL SERVICES INC

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) Interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity. b Gift, grant, or capital contribution to related organization(s). c Gift, grant, or capital contribution from related organization(s). d Loans or loan guarantees to or for related organization(s). e Loans or loan guarantees by related organization(s). f Dividends from related organization(s). g Sale of assets to related organization(s). h Purchase of assets from related organization(s). i Exchange of assets with related organization(s).			age
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity. b Gift, grant, or capital contribution to related organization(s)	1	Yes	N
b Gift, grant, or capital contribution to related organization(s)			T
c Gift, grant, or capital contribution from related organization(s)	1a		N
d Loans or loan guarantees to or for related organization(s)	1b		N
Loans or loan guarantees by related organization(s) Dividends from related organization(s) Sale of assets to related organization(s) Purchase of assets from related organization(s) Exchange of assets with related organization(s)	1c		I
Loans or loan guarantees by related organization(s)	1d		1
g Sale of assets to related organization(s)	1e		ľ
Sale of assets to related organization(s)	1f		
Purchase of assets from related organization(s)	lg		T
Exchange of assets with related organization(s)	Lh		
	1i		
	1j		ľ
Lease of facilities, equipment, or other assets from related organization(s)	1k		1
Performance of services or membership or fundraising solicitations for related organization(s)	11		ľ
n Performance of services or membership or fundraising solicitations by related organization(s)	1m		1
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		T
Sharing of paid employees with related organization(s)	10 Y	Yes	Γ

i E	Exchange of assets with related organization(s)	1i		No
j l	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
				<u> </u>
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
I F	Performance of services or membership or fundraising solicitations for related organization(s)	11		No
m l	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n S	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	1 p		No
-	Permourcement hard by related organization(s) for expenses	1a	Yes	

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization

(b)

Transaction

type (a-s)

Q

(c)

Amount involved

1,280,116

COST

(d)

Method of determining amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity		(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	Ar or	(e) re all partners section 501(c)(3) rganizations?	(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
İ			514)	Yes	No	ļ ,		Yes	No		Yes	No	
									_	Schedul	e R (Form	1 990)) 2018

