**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public

► Go to www.irs.gov/Form990 for instructions and the latest information. Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public. / () Inspection APR 1 2018 and ending MAR 31. A For the 2018 calendar year or tax year beginning

	0. u.	20 to deletted your or tax your beginning 1111t 17 1020		<del></del>							
В	Check if	C Name of organization COMMISSION ON ECONOMIC OPPORTUNITY		D Employer identific	cation number						
Address FOR THE GREATER CAPITAL REGION, INC.											
一			<u> </u>	14-1	490509						
	Initial		Room/suite								
	Final return	2331 FIFTH AVENUE		518-272-6012							
	termir ated	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$ 16,554,913							
	Amen return	1RO1, N1 12100		H(a) Is this a group re							
	Application	F Name and address of principal officer 1411111111111111111111111111111111111	~2	for subordinates? Yes X No  H(b) Are all subordinates included? Yes No							
Pending SAME AS C ABOVE H(b) Are all subordinates included? Yes											
		empt status	or 527	<b>⊣</b>	list (see instructions)						
		te: > WWW • CEOEMPOWERS • ORG  Torganization: X Corporation Trust Association Other	1 Vazi	H(c) Group exemption	State of legal domicile NY						
	art I	forganization: X Corporation Trust Association Other ►  Summary		Oriomiation, 1909 W	State of legal dofficile 242						
<u> </u>			COMMIS	SSION ON OPPO	RTUNITY						
ç	'			RELLA AGENCY							
Governance	2	Check this box  If the organization discontinued its operations or disposi	ed of more	than 25% of its net ass	ets						
Ver	3	Number of voting members of the governing body (Part VI, line 1a)		3	22						
Ö	4	Number of independent voting members of the governing body (Part VI, line 1b)		4	22						
Activities &	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)		5	338						
ΣĘ	6	Total number of volunteers (estimate if necessary)		6	175						
Acti	l	Total unrelated business revenue from Part VIII, column (C), line 12		7a	10 366						
_	b	Net unrelated business taxable income from Form 990-T, line 38	<del></del>		19,366.						
	_	Control of the Contro	$\vdash$	Prior Year 551,129.	Current Year 1,035,070.						
ne	8   9	Contributions and grants (Part VIII, line 1h) Program service revenue (Part VIII, line 2g)		15,527,201.	15,514,623.						
Revenue		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		-676,276.	5,220.						
æ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-	-7,463.	0.						
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		15,394,591.	16,554,913.						
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.						
	14	Benefits paid to or for members (Part IX, column (A), line 4)	<u> </u>	0.	0.						
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	$\vdash$	9,262,666.	9,177,105.						
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.						
ž	b	Total fundraising expenses (Part IX, column (D), line 25)		( 000 072	7,226,408.						
ш		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	S-OSC	6,992,872.	16,403,513.						
	18	Total expenses Add lines 13-17 (must equal Part IX, str.mn (A) fine 25)7 2019	니었⊩	-860,947.	151,400.						
JO S		Revenue less expenses Subtract line 18 from line 12 O	100 11	eginning of Current Year	End of Year						
뜏	20	Total assets (Part X, line 16) OGDEN, UT	·   -	16,837,290.	17,441,948.						
ASSI	21	Total liabilities (Part X, line 26)		2,014,792.	2,204,793.						
ë je	21 22	Net assets or fund balances Subtract line 21 from line 20		14,822,498.	15,237,155.						
Pa	art II	Signature Block									
		lties of perjury, I declare that I have examined this return, including accompanying schedules			knowledge and belief, it is						
rtro	correc	t, and complete. Declaration of proparer (other than officer) is based on all information of whi	ich preparei	r has any knowledge	<del>/.</del>						
J		Signature of officer			<del>///</del>						
Sig		•		Date	·						
Her	e	KATHERINE MACIOL, PRESIDENT Type or print name and title									
				Date , Check	PTIN						
Paid		Print/Type preparer's name  KEVIN TESTO  Preparer's signature  Lest	,	12/6/19 If self-employs							
	arer	Firm's name BONADIO & CO., LLP		Firm's EIN	16-1131146						
	Only	Firm's address 6 WEMBLEY CT									
- •	,	ALBANY, NY 12205		Phone no (5	18) 464-4080						
May	the If	RS discuss this return with the preparer shown above? (see instructions)			X Yes No						

# COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, INC.

Form	1990 (2018) FOR THE GREATER CAPITAL REGION, INC. 14-1490509 Page	ge <b>2</b>
Pa	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission	
	THE COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION,	
	INC. (CEO) IS AN UMBRELLA AGENCY THAT PROVIDES THE OVERALL LEADERSHIP,	
	POLICY GUIDANCE, AND SUPPORT NECESSARY TO SUCCESSFULLY DELIVER A WIDE RANGE OF SERVICES. THE PROGRAMS AT CEO ARE DESIGNED TO EMPOWER	
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes X	) No
	If "Yes," describe these new services on Schedule O	INO
2	Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X	l Na
3	If "Yes," describe these changes on Schedule O	, 140
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses	
7	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
	revenue, if any, for each program service reported	
4a	0.000.274	3.)
	EARLY CHILDHOOD PROGRAMS - CEO'S HEAD START AND EARLY HEAD START	
	PROGRAMS PROVIDE SERVICES TO INCOME ELIGIBLE FAMILIES IN RENSSELAER	
	COUNTY. 592 CHILDREN WERE SERVED DURING FISCAL 2018.	
	(Code ) (Expenses \$ 3,017,797. including grants of \$ ) (Revenue \$ 3,017,797	<del>, ,</del>
4b	(Code) (Expenses S3,017,797. including grants of S) (Revenue S) (Revenue S3,017,797. NUTRITION PROGRAMS - CEO'S FOOD PANTRY IS OPEN TO PERSONS NEEDING	<u>·</u>
	EMERGENCY FOOD. WIC (SUPPLEMENTAL FOOD PROGRAM FOR WOMEN, INFANTS AND	
	CHILDREN) PROVIDES HEALTHY FOOD, INFANT FORMULA, AND NUTRITION	
	EDUCATION TO INCOME ELIGIBLE WOMEN WHO ARE PREGNANT, BREAST-FEEDING, OR	
	HAVE GIVEN BIRTH IN THE LAST SIX MONTHS. APPROXIMATELY 5,338 FAMILIES	
	WERE SERVED DURING FISCAL 2019.	
4c		<u>)                                     </u>
	HOUSING PROGRAMS - WEATHERIZATION SERVICES ARE PROVIDED FREE OF CHARGE	
	TO INCOME ELIGIBLE HOUSEHOLDS. CEO'S HOME PROGRAM IS DESIGNED TO	
	ASSIST ELIGIBLE HOMEOWNERS IN THE CITY OF TROY WITH REPAIRS AND HOME	
	IMPROVEMENTS. 357 HOUSEHOLDS WERE SERVED DURING FISCAL 2019.	
	Other program services (Describe in Schedule O )	
4d	(Expenses \$ 2,329,219. including grants of \$ ) (Revenue \$ 2,917,070.)	
4e	Total program service expenses ► 14,575,729.	
	Form 990 (2	2018)

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# COMMISSION ON ECONOMIC OPPORTUNITY Form 990 (2018) FOR THE GREATER CAPITAL REGION, INC. Part IV Checklist of Required Schedules

			V	- NI-
4	le the organization described in section 501/o/(3) or 4947(a)(1) (other than a private foundation)?		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?	1	х	
2	If "Yes," complete Schedule A  Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
•	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
•	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X _
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X		1	
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	ا مما	, I	
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	446		х
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		- 21
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	11c		х
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	110		
a	Part X, line 16° If "Yes," complete Schedule D, Part IX	11d		х
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		<u>X</u>
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			\ <b></b>
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			v
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		<u> </u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	46		v
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	17		Х
40	column (A), lines 6 and 11e <sup>9</sup> If "Yes," complete Schedule G, Part I			
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	18		х
19	1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
. 3		19		Х
20a	complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II	21		Х
_			000	

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Form 990 (2018) FOR THE GREATER CAPITAL REGION, INC. 14-1490509 Page 4

Rart IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 27 If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	١.		
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			7.
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			İ
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			v
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions)	-		X
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	200		
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	28c		х
29	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
30	contributions? If "Yes," complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
٠.	If "Yes." complete Schedule N. Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
-	Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes, " complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?		- 1	
	If "Yes," complete Schedule R, Part V, line 2	36		_ <u>X</u> _
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			ì
Da	Note. All Form 990 filers are required to complete Schedule O	38	_X	
Pa	tt V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			
	Short if Conedule O Contains a response of note to any line in this rait v	I	V-:- 1	<u> </u>
_	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable		Yes	No
1a				 
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			,
C	(gambling) winnings to prize winners?	1c	x -	
832004	4 12-31-18			2018)

	Continuedy			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			ĺ
	filed for the calendar year ending with or within the year covered by this return 2a 338		<del></del>	
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	_X_	<u> </u>
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		<del></del>	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			<b>₩</b>
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	$\vdash$	X
b	If "Yes," enter the name of the foreign country			
_	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			$\overline{\mathbf{x}}$
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
þ	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		^
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
ьа	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	6a		x
	any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	0a		
D	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			<u> </u>
' a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	×
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
Ū	to file Form 8282?	7c		х
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			ŀ
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them)			<u> </u>
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	$\vdash \vdash \vdash$	<del>                                     </del>
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120		-
а	Is the organization licensed to issue qualified health plans in more than one state?	13a	$\vdash$	
	Note. See the instructions for additional information the organization must report on Schedule O			
ь	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
_	organization is licensed to issue qualified health plans  Enter the amount of reserves on hand  13b			
с 14а	Did the organization receive any payments for indoor tanning services during the tax year?	14a	$\Box$	Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		х
	If "Yes," see instructions and file Form 4720, Schedule N			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O			
		Form	990	(2018)

FOR THE GREATER CAPITAL REGION, INC.

14-1490509

Form 990 (2018) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 22			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 22			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		_X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			!
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes." provide the names and addresses in Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		-	-
	·		Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	v	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	40-	$\overline{\mathbf{x}}$	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	10-	х	
	In Schedule O how this was done	12c 13	X	
13	Did the organization have a written whistleblower policy?	14	X	
14	Did the organization have a written document retention and destruction policy?	14	- 22	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
_		15a	<u>x</u>	
	The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization	15b	X	
D	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	.55		
162	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
iva	taxable entity during the year?	16a		$\overline{\mathbf{x}}$
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			]
	In joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶NY			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s	only) a	availab	le
-	for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financi	al	
-	statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	MARY O'GRADY, CFO - 518-272-6012			
	2331 FIFTH AVENUE, TROY, NY 12180			
832006	12-31-18	Form	990	(2018)

14-1490509

Form 990 (2018) FOR THE GREATER CAPITAL REGION, INC. 14-1 Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors** 

Check if Schedule O contains a response or note to any line in this Part VII

### Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A)  Name and Title	(B) Average hours per week	(do		Posi Posi heck r	c) ition more	than o	one n an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Ollicer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) CYNTHIA DORAN MEMBER	1.00	х						0.	0.	0.
(2) MARY FRANCES SABO	1.00	^		$\dashv$					0.	
MEMBER	1.00	х						0.	0.	0.
(3) NANCY W. PERRY	1.00				_					
MEMBER	1.00	х						0.	0.	0.
(4) BRIAN WILLIAMS	1.00									
MEMBER		x						0.	0.	0.
(5) PATRICIA O'CONNOR, PH.D.	1.00									
MEMBER		х						0.	0.	0.
(6) SANDRA CIMORELLI	1.00									
MEMBER		X						0.	0.	0.
(7) MICHELE BOWMAN	1.00									
MEMBER		X						0.	0.	0.
(8) PETER GRIMM	1.00									
MEMBER		X						0.	0.	0.
(9) PATRICK MORPHY, ESQ.	1.00									
SECRETARY		X		Х				0.	0.	0.
(10) JEREMY DICKINSON	1.00									
MEMBER		X						0.	0.	0.
(11) STEVEN MCLAUGHLIN	1.00								_	_
MEMBER		X				L_	_	0.	0.	0.
(12) MARK FLEMING	1.00							_		
VICE CHAIRPERSON		X		Х		<u> </u>	<u> </u>	0.	0.	0.
(13) KATHLEEN JIMINO	1.00									•
TREASURER		Х		Х		<u> </u>	<u> </u>	0.	0.	0.
(14) MARIANNE BRIGGS	1.00								,	•
MEMBER	1.00	Х	Щ					0.	0.	0.
(15) STEVEN FIGUEROA	1.00								_	^
MEMBER	1 00	X	$\vdash \vdash$			$\vdash$	_	0.	0.	0.
(16) CHARLENA KEELS	1.00	,,							_	^
MEMBER	1 00	Х	$\vdash$	$\dashv$		$\vdash$	_	0.	0.	0.
(17) MICHAEL STAMMEL	1.00	х						0.	0.	0.
MEMBER		Λ	Ш							Form <b>990</b> (2018)

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Form **990** (2018)

Form 990 (2018)

Part VII   Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (con												
(A)	(B)	(C)						(D)	(E)		_	(F)
Name and title	Average	(,,		Pos		than (	200	Reportable	Reportable		Es	tımated
	hours per	рох	, unle	ss per	rson ı	s both	n an	compensation	compensatio	- 1		nount of
	week		cer ar	dad:	recto	r/trus	tee)	from	from related	- 1		other
	(list any hours for	director						the	organizations			pensation om the
	related	D TO 8	ee	j		sated	i	organization (W-2/1099-MISC)	(W-2/1099-MIS	,c,		anization
	organizations	ruste	l trus		æ	mpen		(** 27 1000 141100)				d related
	below	Individual trustee or	Institutional trustee	<u>ا</u>	Key employee	est co	<b>1</b>				orga	ınızatıons
	line)	ng N	IISII	Officer	Key e	Highest compensated employee	Рогп					
(18) JESSICA D'AMBROSI	1.00									ĺ		
MEMBER		Х			<u> </u>	ļ	L	0.		0.		0.
(19) TRACY PITCHER	1.00									_		_
CHAIRPERSON		Х		X	L		_	0.		0.		0.
(20) MICHAEL BOSSERT	1.00											_
MEMBER		X	L		L	lacksquare		0.		0.		0.
(21) ELLEN VENSON	1.00											_
MEMBER		X						0.		0.		0.
(22) BETTY BELLINO-GIUGNO	1.00									_		_
MEMBER		Х		Щ			_	0.		0.		0.
(23) KATHERINE MACIOL	35.00											
PRESIDENT		_		Х			_	169,380.		0.		798.
(24) MARY O'GRADY	35.00											
CHIEF FINANCIAL OFFICER		<u> </u>		Х				130,793.		0.	12	2,844.
(25) SUZANNE ROSA	35.00							100 764				
CHIEF ADMINISTRATIVE OFFIC				Х				130,761.		0.	16	5,453.
4h Cub Asad							_	430,934.		0.	3 (	9,095.
1b Sub-total	Cantinu A							430,934.		0.		0.
c Total from continuation sheets to Part VII	, Section A							430,934.		0.	3 (	9,095.
d Total (add lines 1b and 1c)  2 Total number of individuals (including but no	at limited to th		lieta	d ah	000	) wh	n re		000 of reportable			,,0,,,
compensation from the organization	or infinited to the	USE	11316	u ab	.046	, ,	0 10	scewed more triair \$100,	ooo or reportable			3
compensation from the organization	•											Yes No
3 Did the organization list any former officer,	director or tri	ister	ke	v em	nda	vee	or l	highest compensated en	nplovee on	ſ		
line 1a? If "Yes," complete Schedule J for su			,	,	٠,٢.٠	,,,,,		gcor compandates on		ł	3	<u>x</u>
4 For any individual listed on line 1a, is the su		e co	mne	nsat	tion	and	oth	ner compensation from the	ne organization	j		
and related organizations greater than \$150	•		•					·	g		4	X
5 Did any person listed on line 1a receive or a									lual for services	Ī		
rendered to the organization? If "Yes." com	•							g			5	$\overline{\mathbf{x}}$
Section B. Independent Contractors												
Complete this table for your five highest cor	npensated ind	epe	nder	nt co	ntra	actor	s th	nat received more than \$	100,000 of comp	ensat	ion fro	m
the organization Report compensation for t												
(A)								(B)			(C	:)
Name and business	address							Description of s	ervices	C	ompen	sation
ROSCH BROTHERS, INC.							I					
424 OLD NISKAYUNA ROAD, L	1	21:	<u>10</u>			CONSTRUCTION			378	<u>3,153.</u>		
SEAT CENTER						į	SERVICES FOR					
131 STATE STREET, SCHENEC	TADY, N	Y	12	30!	5			YOUTHBUILD			119	<u>,839.</u>

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

Form 990 (2018) FOR THE GREATER CAPITAL REGION, INC. 14-1490509

Part VIII | Statement of Revenue

_			Check if Schedule O con	tains a respoi	nse or note to any line	e in this Part VIII			
			Oneck ii Schedule S com	tains a respon	ise of note to any inc	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
s s	1	а	Federated campaigns	1a					
ant			Membership dues	1b					
جَ ق			Fundraising events	1c					1
ifts	1		Related organizations	1d					
<u> </u>			Government grants (contribut		863,951.				
Suc			All other contributions, gifts, gran		<u>'</u>				Ì
i i		•	similar amounts not included abo		171,119.				
<u> </u>		q	Noncash contributions included in lines						
Contributions, Gifts, Grants land Other Similar Amounts		•	Total. Add lines 1a-1f	Ia-II \$		1,035,070.			
	_	<u></u>	TOWN / NO INICO TO TE		Business Code				
60	,	а	PROGRAM SERVICE FEES		900099	15,514,623.	15,514,623.	· · · · · · · · · · · · · · · · · · ·	
Š	-	ь			_				
Ser		c			_	· <u> </u>			
E &		d							
Program Service Revenue		e		- 11-					
Ā			All other program service reve	enue					
			Total. Add lines 2a-2f		<b>—</b>	15,514,623.			
	3		Investment income (including	dividends, in	terest, and				
			other similar amounts)		<b>&gt;</b>	5,220.	5,220.		
	4		Income from investment of ta	x-exempt bor	nd proceeds				<u> </u>
	5		Royalties		<b>&gt;</b>				
				(i) Real	(ii) Personal	_		<del></del>	
	6	а	Gross rents						
		b	Less rental expenses						
		С	Rental income or (loss)						.]
		d	Net rental income or (loss)						
	7	а	Gross amount from sales of	(i) Securiti	es (II) Other				
			assets other than inventory						1
		b	Less cost or other basis						1
			and sales expenses						
		С	Gain or (loss)						<u></u>
		d	Net gain or (loss)						
ø.	8	а	Gross income from fundraisin	g events (not					
venue			including \$	of					
			contributions reported on line	1c) See					}
Other Re			Part IV, line 18		a				j j
oth			Less direct expenses		b				
•			Net income or (loss) from fund		ts				<del>                                     </del>
	9	а	Gross income from gaming ac	tivities See		l			
			Part IV, line 19		a				
			Less direct expenses		b[				
			Net income or (loss) from gam		P.				
	10	а	Gross sales of inventory, less	returns					
			and allowances		a				
			Less cost of goods sold		b	<del></del>			J
		<u>c</u>	Net income or (loss) from sale				<del></del>	<del></del>	<del>                                     </del>
	11	_	Miscellaneous Revenu	<del>-</del>	Business Code			<del></del>	
					<del>-</del>				
		b			-				
		q	All other revenue	,	-		-		
			Total. Add lines 11a-11d			-	-		ı
[	12	_	Total revenue See instructions			16,554,913.	15,519,843.	0.	0.
83200		31-							Form <b>990</b> (2018)

Form 990 (2018) FOR THE GREATER CAPITAL REGION, INC.

[Part IX | Statement of Functional Expenses]

Part	IX   State	ment of Fun	Clional	zhen	262			
						 	 	_
•						 		

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)													
	Check if Schedule O contains a response or note to any line in this Part IX  Denot reside a greated as lines Sh. (A) (B) (C) (D)												
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses								
1	Grants and other assistance to domestic organizations												
	and domestic governments. See Part IV, line 21												
2	Grants and other assistance to domestic												
	individuals See Part IV, line 22												
3	Grants and other assistance to foreign				1								
	organizations, foreign governments, and foreign												
	individuals See Part IV, lines 15 and 16												
4	Benefits paid to or for members	·											
5	Compensation of current officers, directors,												
	trustees, and key employees	461,029.		461,029.									
6	Compensation not included above, to disqualified	•											
	persons (as defined under section 4958(f)(1)) and		1										
	persons described in section 4958(c)(3)(B)												
7	Other salaries and wages	6,713,091.	6,128,735.	584,356.									
8	Pension plan accruals and contributions (include	222 222	222 422	40 500									
	section 401(k) and 403(b) employer contributions)	386,970.		48,780.									
9	Other employee benefits	1,067,195.		134,528.									
10	Payroll taxes	548,820.	479,637.	69,183.									
11	Fees for services (non-employees)												
а	Management	11 705	11 705		<del></del> _								
b	Legal	11,785. 34,752.	11,785.	24 752	<del></del>								
C	Accounting	34,/32.		34,752.	<del></del>								
d	Lobbying												
e	Professional fundraising services See Part IV, line 17	<del></del>			<del></del>								
f	Investment management fees				<del></del>								
g	Other (If line 11g amount exceeds 10% of line 25,	448,497.	406,977.	41,520.									
10	column (A) amount, list line 11g expenses on Sch 0.) Advertising and promotion	59,622.		1,750.									
12 13	Office expenses	773,016.	641,419.	131,597.									
14	Information technology	773,0101	011,110.										
15	Royalties												
16	Occupancy	1,421,116.	1,349,957.	71,159.									
17	Travel	132,793.	126,508.	6,285.									
18	Payments of travel or entertainment expenses												
	for any federal, state, or local public officials												
19	Conferences, conventions, and meetings												
20	Interest	40,537.	40,537.										
21	Payments to affiliates												
22	Depreciation, depletion, and amortization	661,606.	659,268.	2,338.									
23	Insurance	127,620.	121,588.	6,032.									
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)												
а	FOOD	2,081,849.	2,066,374.	15,475.									
b	MATERIALS	422,569.	422,569.										
С	PROCESSING COSTS	313,854.	121,469.	192,385.									
d	MISCELLANEOUS	250,582.	250,582.										
е	All other expenses	446,210.	419,595.	15,744.	10,871.								
<u>25</u>	Total functional expenses. Add lines 1 through 24e	16,403,513.	14,575,729.	1,816,913.	10,871.								
26	Joint costs Complete this line only if the organization												
	reported in column (B) joint costs from a combined												
	educational campaign and fundraising solicitation												
	Check here If following SOP 98-2 (ASC 958-720)												
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Form **990** (2018)

Form 990 (2018)

Part X Balance Sheet

COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, INC.

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Check if Schedule O contains a response or note to any line in this Part X (B) (A) End of year Beginning of year 1,684,782. 942,155. 1. Cash - non-interest-bearing 1 269,394. 2 2 Savings and temporary cash investments 3 3 Pledges and grants receivable, net 1,130,354. 1,158,580. 4 Accounts receivable, net Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary 6 employees' beneficiary organizations (see instr) Complete Part II of Sch L Assets 7 Notes and loans receivable, net 9,641. 16,840. 8 Inventories for sale or use 114,770. 75,476. Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 21,941,430. basis Complete Part VI of Schedule D 10a 11,020,820. 11,127,634. 10c 10,920,610. b Less accumulated depreciation 10b 3,282,636. 3,546,366. 11 Investments - publicly traded securities 11 12 12 Investments - other securities See Part IV, line 11 13 13 Investments - program-related See Part IV, line 11 14 14 Intangible assets 15 15 Other assets See Part IV, line 11 16,837,290. 17,441,948. 16 16 Total assets, Add lines 1 through 15 (must equal line 34) 809,045. 731,961. 17 17 Accounts payable and accrued expenses 18 18 Grants payable 143,757. 0. 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons 22 Complete Part II of Schedule L 1,139,074. 1,395,748. 23 23 . Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 25 Schedule D 2,014,792. 2,204,793. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here complete lines 27 through 29, and lines 33 and 34. **Net Assets or Fund Balances** 15,080,785. 14,809,521. 27 27 Unrestricted net assets 156,370. 12,977. 28 28 Temporarily restricted net assets 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 291 Capital stock or trust principal, or current funds 3333 Paid-in or capital surplus, or land, building, or equipment fund Retained earnings, endowment, accumulated income, or other funds 32 14,822,498 15,237,155. 33 Total net assets or fund balances 16,837,17,441,948. Total liabilities and net assets/fund balances Form 990 (2018)

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COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, INC.

									400	- ^ ^		4.0
	<u>1 990 (</u>				R CAPITA	AL REGION,	, INC.	14-1	L490	509	_ Pa	ge 12
Pa	rt XI	Reconciliation of Ne	t Asse	ts								
		Check if Schedule O conta	ans a res	sponse or not	te to any line in	this Part XI	<del></del> ;	<del> </del>				<u></u>
							ì					
1	Total	revenue (must equal Part V	III, colun	nn (A), line 12	2)			1		<u>, 55</u>		
2	Total	expenses (must equal Part	IX, colur	nn (A), Ime 2	5)			2	<u> 16</u>	,40		
3	Reve	nue less expenses. Subtrac	t line 2 f	rom line 1				3				00.
4	Net a	assets or fund balances at b	eginning	of year (mus	t equal Part X,	lıne 33, column (A)	)	4	<u> </u>	,82		
5	Net u	inrealized gains (losses) on	investme	ents				5		26	<u>3,2</u>	<u>57.</u>
6	Dona	ited services and use of fac-	lities					6				
7	Inves	tment expenses						7				
8	Prior	period adjustments						8				
9	Othe	r changes in net assets or fi	und bala	nces (explain	ın Schedule O)			9				0.
10	Net a	ssets or fund balances at e	nd of yea	ar Combine I	ines 3 through	9 (must equal Part	X, line 33,	i				
	colur	nn (B))						10	<u> 15</u>	<u>, 23'</u>	<u>7,1</u>	<u>55.</u>
Pa	rt XII	Financial Statement	s and	Reporting								
		Check if Schedule O conta	ins a res	ponse or not	te to any line in	this Part XII						X
											Yes	No
1	Acco	unting method used to prep	are the	Form 990	Cash	X Accrual	Other					
	If the	organization changed its m	ethod of	accounting	from a prior yea	r or checked "Othe	er," explain in Schedule	0				
2a		the organization's financial							i	2a		X
		es," check a box below to in						on a				
	sepa	rate basis, consolidated bas	is, or bo	th								
		Separate basis	Consolic	lated basis	Both o	consolidated and s	eparate basis					
b	Were	the organization's financial	stateme	nts audited b	y an independe	ent accountant?				2b	Х	
		es," check a box below to in					re audited on a separate	e basis,		ŀ		1
	cons	olidated basis, or both										
	X	Separate basis	Consolic	lated basis	☐ Both o	consolidated and s	eparate basis					
С	If "Ye	es" to line 2a or 2b, does the	organiz	ation have a	committee that	assumes respons	ibility for oversight of the	e audıt,				
		w, or compilation of its finar							į	2c	Х	
		organization changed either						edule O	[		_	
За		result of a federal award, wa							ſ			
		nd OMB Circular A-133?		-	-	-				За	Х	
ь		es." did the organization und	lergo the	required aud	dit or audits? If	the organization di	d not undergo the requi	red audıt	[			
-		dits, explain why in Schedu	_	•		-	<del>-</del>			3b	Х	
		, - ,								Form	990	(2018)

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### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, 14-1490509 Reason for Public Charity Status (All organizations must complete this part ) See instructions Part The organization is not a private foundation because it is (For lines 1 through 12, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ)) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi), (Complete Part II) R A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III ) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B. \_\_\_\_ Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, Type III, functionally integrated, or Type III non-functionally integrated supporting organization Enter the number of supported organizations Provide the following information about the supported organization(s) (iv) Is the organization lister (vi) Amount of other (I) Name of supported (II) EIN (III) Type of organization (v) Amount of monetary in your governing document (described on lines 1-10 support (see instructions) support (see instructions) organization Yes No above (see instructions)) Total

Schedule A (Form 990 or 990-EZ) 2018 FOR THE GREATER CAPITAL REGION, INC. 14-1490 [Part II] Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) 14-1490509 Page 2

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	ınclude any "unusual grants ")	469,499.	441,181.	394,877.	332,402.	445,701.	2083660.
2	Tax revenues levied for the organ-						
	ızatıon's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities					•	
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	469,499.	441,181.	394,877.	332,402.	445,701.	2083660.
5	The portion of total contributions	1					
	by each person (other than a	ļ					
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
	Public support. Subtract line 5 from line 4						2083660.
Sec	ction B. Total Support	-					
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	469,499.	441,181.	394,877.	332,402.	445,701.	2083660.
8	Gross income from interest,		:				
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	8,248.	4,014.	9,288.	6,081.	<u>5,220.</u>	32,851.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI)	31,904.	46,175.	61,402.	10,649.	13,265.	163,395.
11	Total support. Add lines 7 through 10						2279906.
12		•	•				,914,798.
13	First five years. If the Form 990 is for	the organization's	first, second, third	i, fourth, or fifth ta	x year as a section	501(c)(3)	. —
50	organization, check this box and storection C. Computation of Publi	here	contage	<del></del> · ·	<del></del>	***	<u> </u>
				. (0)		44	91.39 %
	Public support percentage for 2018 (I		•	olumn (t))		14	04 00
	Public support percentage from 2017				4 :- 22 1/20/	15	
16a	33 1/3% support test - 2018. If the c			i line 13, and line i	4 IS 33 1/3% OF M	ore, check this box	<b>►</b> X
	stop here. The organization qualifies		_	no 12 or 160 and	luno 15 io 22 1/20/	or more shock the	
D	33 1/3% support test - 2017. If the c				1116 10 15 00 1/370	or more, check th	▶□
47-	and stop here. The organization qual				12 162 or 16b a	nd line 14 is 1004 /	or more
1/a	10% -facts-and-circumstances test and if the organization meets the "fac						
						t viriow the organ	. □
	meets the "facts-and-circumstances"	-				7a and line 15 is 1	<b>-</b> □ 10% or
10	10% -facts-and-circumstances test						
	more, and if the organization meets the organization meets the "facts-and-circ						<b>_</b>
10	Private foundation. If the organization		-				
16	rivate toundation. It the organization	in did flot crieck a t	30x 011 iiile 13, 10a	i, 100, 17a, 01 17b		dule A (Form 990	
					Sche		J. 000 EE, 2010

Schedule A (Form 990 or 990-EZ) 2018 FOR THE GREATER CAPITAL REGION, INC.

[Part III] Support Schedule for Organizations Described in Section 509(a)(2)

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	(Complete only if you checked qualify under the tests listed b			organization failed	to qualify under F	Part II If the organiz	zation fails to
Sec	ction A. Public Support			1	1		/
Cale	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total/
1	Gifts, grants, contributions, and		İ				
	membership fees received (Do not						
	include any "unusual grants ")				ļ	<del> </del> -	<del>  /</del>
2	Gross receipts from admissions, merchandise sold or services per-						/
	formed, or facilities furnished in						Y
	any activity that is related to the						
_	organization's tax-exempt purpose			<u> </u>		<del>                                     </del>	<del> </del>
3	Gross receipts from activities that are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-					<del>  /                                   </del>	
4	ization's benefit and either paid to					/	
	or expended on its behalf					<i>Y</i>	
5	The value of services or facilities					<del></del>	
J	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
	Amounts included on lines 1, 2, and						
	3 received from disqualified persons				/		
b	Amounts included on lines 2 and 3 received				/		
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the			/	1		
	amount on line 13 for the year						
c	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6)	<u> </u>					
Sec	tion B. Total Support				·	<del> </del>	1
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6					<del>                                     </del>	
10a	Gross income from interest, dividends, payments received on		/				
	securities loans, rents, royalties,						
•	and income from similar sources		<u> </u>				
b	Unrelated business taxable income		/				
	(less section 511 taxes) from businesses		/				
	acquired after June 30, 1975		<del>-/</del>		-	-	
	Add lines 10a and 10b  Net income from unrelated business		/	<u> </u>	<del> </del>		-
	activities not included in line 10b,	/	ĺ				
	whether or not the business is						
12	regularly carried on Other income Do not include gain	<del>/-</del>					
	or loss from the sale of capital						
12	assets (Explain in Part VI)	<del></del>					
	Total support. (Add lines 9, 10c, 11, and 12) First five years. If the Form 990 is fol	r the organization's	first second thir	t fourth or fifth to	y vear as a section	n 501(c)(3) organiz:	ation
14	check this box and stop here	the organization s	s mat, second, time	2, 100101, 01 11101 12	in year as a scouc	00 1(0)(0) 01942	<b></b> ▶□
Sec	ction C. Computation of Publi	c Support Per	centage				
	Public support percentage for 2018 (I			column (f))		15	%
	Public support percentage from 2017			(-),		16	%
	tion D. Computation of Inves			-			
	Investment income percentage for 20			ne 13, column (f))		17	%
	Investment income percentage from					18	%
	33 1/3% support tests - 2018. If the			on line 14, and line	e 15 is more than 3	33 1/3%, and line 1	7 is not
	more than 33 1/3%, check this box ar						ightharpoons
b	33 1/3% support tests - 2017. If the						and
_	line 18 is not more than 33 1/3%, che						▶□
20	Private foundation. If the organization						<u> </u>
						edule A /Form 99/	000 EZ\ 2010

Schedule A (Form 990 or 990-EZ) 2018 FOR THE GREATER CAPITAL REGION, INC.

ION, INC. 14-1490509 Page 4

### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

Sec	tion A. All Supporting Organizations			
			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing			
	documents? If "No," describe in Part VI how the supported organizations are designated. If designated by			
	class or purpose, describe the designation. If historic and continuing relationship, explain	1		
2	Did the organization have any supported organization that does not have an IRS determination of status			
	under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported			
	organization was described in section 509(a)(1) or (2)	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer			
	(b) and (c) below	3a		
b				
	satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the	3b		
_	organization made the determination  Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B)	30		
C	purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use	3c		
42	Was any supported organization not organized in the United States ("foreign supported organization")? If	- 55		
70	"Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below	4a		
h	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign			
•	supported organization? If "Yes," describe in Part VI how the organization had such control and discretion			
	despite being controlled or supervised by or in connection with its supported organizations	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination			
_	under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used			
	to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)			احب
	purposes	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes,"			
	answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN			
	numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action,			
	(iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action			
	was accomplished (such as by amendment to the organizing document)	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already			
	designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	_5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to			
	anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class			
	benefited by one or more of its supported organizations, or (iii) other supporting organizations that also			
	support or benefit one or more of the filing organization's supported organizations?     "Yes," provide detail in	6		
-	Part VI.	-		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with			
	regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 79			
	If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more			
	disqualified persons as defined in section 4946 (other than foundation managers and organizations described		<u></u> .	
	in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which			
	the supporting organization had an interest? If "Yes," provide detail in Part VI.	9b		
С	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit			
	from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section		ļ	
	4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated			
	supporting organizations)? If "Yes," answer 10b below	10a_	∤	
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to		<u> </u>	
	determine whether the organization had excess business holdings.)	10b		

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Schedule A (Form 990 or 990-EZ) 2018

	dule A (Form 990 or 990 EZ) 2018 FOR THE GREATER CAPITAL REGION, INC. 14-14	<u> 9050</u>	<u>9 P</u>	age <b>5</b>
ra	rt IV   Supporting Organizations <sub>(continued)</sub>		T <sub>v</sub>	Τ
	the the supervision consider a set or contribution from any of the following payage?		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?  A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
a	below, the governing body of a supported organization?	11a		
h	A family member of a person described in (a) above?	11b		$\vdash$
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,		i	
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			l
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1		<u> </u>
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations		I	T
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			ĺ
	or management of the supporting organization was vested in the same persons that controlled or managed	1		
Sec	the supported organization(s). tion D. All Type III Supporting Organizations		L	
000	tion b. All Type in Supporting Significations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the	<u> </u>	1.00	110
•	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			l
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how	<u> </u>	l	l
	the organization maintained a close and continuous working relationship with the supported organization(s)	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's	'		
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3	L	<u> </u>
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions	<b>).</b>		
а	The organization satisfied the Activities Test Complete line 2 below			
b	The organization is the parent of each of its supported organizations. Complete line 3 below			
c	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see insi	ructions)		
2	Activities Test Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,	ľ		
	how the organization was responsive to those supported organizations, and how the organization determined	2a		
h	that these activities constituted substantially all of its activities  Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			1
	reasons for the organization's position that its supported organization(s) would have engaged in these	ľ		1
	activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
-	trustees of each of the supported organizations? <i>Provide details in</i> <b>Part VI.</b>	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		
	· · · · · · · · · · · · · · · · · · ·			

	edule A (Form 990 or 990-EZ) 2018 FOR THE GREATER CAPITAL rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	REGI g Organ		14-1490509 Page 6
1	Check here if the organization satisfied the Integral Part Test as a qualifying			Part VI ) See instructions All
'	other Type III non-functionally integrated supporting organizations must co			rait vi) See ilisa actions. All
Sec	tion A - Adjusted Net Income	Inplete de	(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
Ů	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		İ
7		7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		<del></del>
	tion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see		·	
	instructions for short tax year or assets held for part of year)			
а	Average monthly value of securities	1a		
	Average monthly cash balances	1b	·	
	Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		
	Discount claimed for blockage or other			
	factors (explain in detail in Part VI)			1
2		2		
3	Subtract line 2 from line 1d	3	·	,
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount,			
•	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	ion C - Distributable Amount		·	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
•	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionall		ed Type III supporting org	anization (see
•	instructions)	,	71 FE 3 - 13	<b>,</b>

Schedule A (Form 990 or 990-EZ) 2018

Sche Par	dule A (Form 990 or 990 EZ) 2018 FOR THE GREAT    † V   Type III Non-Functionally Integrated 509(			4-1490509 Page 7
Ь		ajjoj oupporting orga	(Continued)	Current Year
	on D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exemp	it purposes or supported		
	organizations, in excess of income from activity			
_3_	Administrative expenses paid to accomplish exempt purpose	s or supported organizations	S	
_4_	Amounts paid to acquire exempt-use assets			
_5_	Qualified set-aside amounts (prior IRS approval required)			
_6_	Other distributions (describe in Part VI) See instructions		<del> </del>	
_7_	Total annual distributions. Add lines 1 through 6		····	
8	Distributions to attentive supported organizations to which the	ie organization is responsive		
	(provide details in Part VI) See instructions			
9	Distributable amount for 2018 from Section C, line 6		<del></del>	
<u>10</u>	Line 8 amount divided by line 9 amount		,	
Sect	on E - Distribution Allocations (see instructions)	(ı) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1	Distributable amount for 2018 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2018 (reason-			
_	able cause required- explain in Part VI) See instructions			]
3	Excess distributions carryover, if any, to 2018			
	From 2013			
	From 2014			
	From 2015			
	From 2016			
	From 2017		. <u>.</u>	
		. —		
	Total of lines 3a through e			
	Applied to underdistributions of prior years			· · · · · · · · · · · · · · · · · · ·
	Applied to 2018 distributable amount		<del></del>	
_ <u>i</u>				
<u> </u>	Remainder Subtract lines 3g, 3h, and 3i from 3f			
4	Distributions for 2018 from Section D,			
	line 7 \$			
	Applied to underdistributions of prior years			
	Applied to 2018 distributable amount			<u> </u>
	Remainder Subtract lines 4a and 4b from 4			
5	Remaining underdistributions for years prior to 2018, if			
	any Subtract lines 3g and 4a from line 2 For result greater			
	than zero, explain in Part VI. See instructions			
6	Remaining underdistributions for 2018 Subtract lines 3h		:	
	and 4b from line 1. For result greater than zero, explain in			
	Part VI See instructions	<u></u>		
7	Excess distributions carryover to 2019. Add lines 3j			
	and 4c			
8	Breakdown of line 7			
а	Excess from 2014			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			

Schedule A (Form 990 or 990-EZ) 2018

Schedule A	(Form 990 or 990-EZ) 2018	FOR THE	GREATER	CAPITAL	REGION,	INC.	14-1490509	Page 8
Part VI	Supplemental Infor Part IV, Section A, lines 1 line 1, Part IV, Section D, Section D, lines 5, 6, and	<b>mation.</b> Prov., 2, 3b, 3c, 4b, lines 2 and 3. F	vide the explana 4c, 5a, 6, 9a, 9b Part IV. Section E	tions required by , 9c, 11a, 11b, a E, lines 1c, 2a, 2b	Part II, line 10, lind 11c, Part IV, o, 3a, and 3b, Pa	Part II, line 17a or Section B, lines 1 irt V, line 1, Part \	17b, Part III, line 12, and 2, Part IV, Section , Section B, line 1e, Pa	
	(See instructions)							
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### **SCHEDULE D**

(Form 990)

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Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No 1545-0047

Name of the organization

COMMISSION ON ECONOMIC OPPORTUNITY

Employer identification number 14-1490509

Da	FOR THE GREATER CAP		14-1490509
Pa	<u> </u>		Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v		
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ac	dvisors in writing that grant funds can be use	ed only
	for charitable purposes and not for the benefit of the donor or	donor advisor, or for any other purpose cor	nferring
	impermissible private benefit?		Yes No
Pa	t II   Conservation Easements. Complete if the org	anization answered "Yes" on Form 990, Par	t IV, line 7
1	Purpose(s) of conservation easements held by the organization	on (check all that apply)	
	Preservation of land for public use (e.g., recreation or ea	ducation) Preservation of a historic	cally important land area
	Protection of natural habitat	Preservation of a certifie	d historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ed conservation contribution in the form of a	a conservation easement on the last
	day of the tax year		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic stru	icture included in (a)	2c
d	Number of conservation easements included in (c) acquired a		
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the org	ganization during the tax
	year <b>&gt;</b>		
4	Number of states where property subject to conservation eas	ement is located	
5	Does the organization have a written policy regarding the peri	odic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, h		vation easements during the year
	<b>&gt;</b>	_	
7	Amount of expenses incurred in monitoring, inspecting, handle	ling of violations, and enforcing conservation	easements during the year
	▶\$	-	
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170(h)(4	I)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation	on easements in its revenue and expense sta	tement, and balance sheet, and
	include, if applicable, the text of the footnote to the organizati		
	conservation easements		
Pai	t III Organizations Maintaining Collections of	Art, Historical Treasures, or Othe	r Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8	
1a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its revenue statemen	t and balance sheet works of art,
	historical treasures, or other similar assets held for public exh		
	the text of the footnote to its financial statements that describ	es these items	
b	If the organization elected, as permitted under SFAS 116 (AS)		d balance sheet works of art, historical
-	treasures, or other similar assets held for public exhibition, ed		
	relating to these items		,,
	(i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
	(ii) Assets included in Form 990, Part X		► \$ ► \$
2	If the organization received or held works of art, historical trea	isures, or other similar assets for financial da	
2	the following amounts required to be reported under SFAS 11		mi, piorido
_		o vice soof relating to these items	<b>&gt;</b> \$
	Revenue included on Form 990, Part VIII, line 1		•
<u> D</u>	Assets included in Form 990, Part X		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule D (Form 990) 2018

		GREATER C				NC .	- C:		1490509	
Pai	t III   Organizations Maintaining C									
3	Using the organization's acquisition, accessi	on, and other record	ls, check	any of the f	following tha	t are a sı	gnifica	nt use of	its collection i	tems
	(check all that apply)		_							
а	Public exhibition	•	#   <del> </del>		hange progr	ams				
b	Scholarly research	•		Other						
С	Preservation for future generations									
4	Provide a description of the organization's co								Part XIII	
5	During the year, did the organization solicit of	r receive donations	of art, h	storical treas	sures, or othe	er sımılaı	r asset:	3		
_	to be sold to raise funds rather than to be ma								Yes	No_
Pai	t IV Escrow and Custodial Arran		ete if the	e organizatio	n answered	"Yes" on	Form	990, Part	IV, line 9, or	
	reported an amount on Form 990, Pa							<del>-</del>	•	
1a	Is the organization an agent, trustee, custodi	an or other intermed	diary for o	contributions	s or other as	sets not	ınclude	ed	<u> </u>	<b>—</b>
	on Form 990, Part X?								Yes	L No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing t	table						
							$\vdash$	+	Amount	
	Beginning balance							<u>c  </u>		
d	Additions during the year							d		
е	Distributions during the year							e		
f	Ending balance	000 5	04.6			1 . 1. 1		f		
2a	Did the organization include an amount on Fo		-				iity /		Yes	∐ No
Par	If "Yes," explain the arrangement in Part XIII <b>t V</b> Endowment Funds. Complete						10			
Lui	Endownient i dires. Complete		1 "		(c) Two yea			ee years b	ack (a) Four	years back
4.	Regioning of veer helence	(a) Current year	(8) (	Prior year	(C) I WO yea	15 Dack	(u) III	ee years o	ack (e) Tour	rears back
1a 	Beginning of year balance		-							
b	Contributions									
C C	Net investment earnings, gains, and losses									
d	Grants or scholarships Other expenditures for facilities								<del></del>	
٠										
	and programs Administrative expenses		-						-	
'										
9 2	End of year balance Provide the estimated percentage of the curr	ent year end halanc	e fline 1d	r column (a)	l held as					
a	Board designated or quasi-endowment	ent year end balanc	% %	y, column (a)	y ricid as					
b	Permanent endowment	%	_′°							
	Temporarily restricted endowment	^ %								
·	The percentages on lines 2a, 2b, and 2c sho									
За	Are there endowment funds not in the posse		ation tha	t are held an	nd administer	red for th	ne orga	nızatıon		
-	by	g					J		Ţ,	Yes No
	(i) unrelated organizations								3a(ı)	
	(ii) related organizations								3a(II)	
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on S	chedule R?					3b	
4	Describe in Part XIII the intended uses of the							•	<u> </u>	
Par	t VI Land, Buildings, and Equipm	ent.								
	Complete if the organization answered	d "Yes" on Form 990	), Part IV	/, line 11a S	ee Form 990	, Part X,	line 10	1		
	Description of property	(a) Cost or o	ther	(b) Cost	or other	(c) A	ccumu	lated	(d) Book	value
		basis (investr	nent)		(other)	de	preciat	ion		
1a	Land			87	6,983.					,983.
b	Buildings			19,18	9,097.	9,	549,	421.	9,639	,676.
С	Leasehold improvements			_				]		
d	Equipment				8,350.			957.		,393.
<u>e</u>	Other			66	7,000.		460,	442.		,558.
Total	. Add lines 1a through 1e (Column (d) must e	gual Form 990. Part	X. colum	nn (B). line 10	Oc.)			<b>&gt;</b>	10,920	<u>,610.</u>

Schedule D (Form 990) 2018

COMMISSION ON ECONOMIC OPPORTUNITY 14-1490509 Page 3 FOR THE GREATER CAPITAL REGION, INC. Schedule D (Form 990) 2018 Part VII Investments - Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b See Form 990, Part X, line 12 (c) Method of valuation Cost or end-of-year market value (a) Description of security or category (including name of security) (b) Book value (1) Financial derivatives (2) Closely-held equity interests (3) Other (A)(B) (C) (D) (E) (F) (G) (H)Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) Part VIII Investments - Program Related. Complete if the organization answered "Yes" on Form 990, Part IV, line 11c See Form 990, Part X, line 13 (c) Method of valuation Cost or end-of-year market value (a) Description of investment (b) Book value (1) (2)(3)(4)(5) (6)(7) (8)(9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d See Form 990, Part X, line 15 (a) Description (b) Book value (1)(2) (3) (4)(5)(6)(7)(8) (9) Total. (Column (b) must equal Form 990. Part X. col. (B) line 15.) Part X | Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f See Form 990, Part X, line 25 (b) Book value (a) Description of liability (1) Federal income taxes (2)(3)(4)(5) (6) (7)(8)(9)

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Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2018

Total. (Column (b) must equal Form 990. Part X, col. (B) line 25.)

Sche	dule D (Form 990) 2018 FOR THE GREATER CAPITAL R		INC.		<u> 1490509</u>	Page 4
Pa	t XI Reconciliation of Revenue per Audited Financial Statem	ents With	Revenue per Re	turn.		
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12	2a				
1	Total revenue, gains, and other support per audited financial statements			1	18,729	,659.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12					
a	Net unrealized gains (losses) on investments	2a	263,257.			
	Donated services and use of facilities	2b	1,911,489.	1		
b		2c		1		
C	Recoveries of prior year grants	2d		1		
d	Other (Describe in Part XIII )	20		2e	2,174,	746.
	Add lines 2a through 2d			3	16,554	913.
3	Subtract line 2e from line 1				10,334	<u>, , , , , , , , , , , , , , , , , , , </u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	الما				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		1		
b	Other (Describe in Part XIII )	4b				Λ
	Add lines 4a and 4b			4c 5	16,554,	913
Do:	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.)  t XII   Reconciliation of Expenses per Audited Financial Stater	nents Witl	Fynansas nar F			, , , , , ,
Pai	<del></del>		i Expenses per i	ictui.	•••	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12	2a		<u> </u>	10 225	072
1	Total expenses and losses per audited financial statements			1	18,325,	, 6/3.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	1 1	1 011 400			
а	Donated services and use of facilities	2a	1,911,489.			
b	Prior year adjustments	2b				
С	Other losses	2c	40 054			
d	Other (Describe in Part XIII )	2d	10,871.			260
е	Add lines 2a through 2d			2e	1,922,	
3	Subtract line 2e from line 1			3	16,403,	513.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1			1	İ	
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			İ	
b	Other (Describe in Part XIII)	4b			İ	
С	Add lines 4a and 4b			4c		0.
_5	Total expenses Add lines 3 and 4c. (This must equal Form 990. Part I. line 18.)			5	16,403,	<u>513.</u>
Par	t XIII Supplemental Information.		·			
Provi	de the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Pa	ırt IV, lınes 1b	and 2b, Part V, line 4	, Part 2	X, line 2, Part X	I,
lines	2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any ac	dditional infor	mation			
					•	
PAF	T XII, LINE 2D - OTHER ADJUSTMENTS:				<u> </u>	
SPE	CIAL EVENT FUNDRAISING EXPENSE		<u></u>		10,8	71.
			<u>.</u>			
			<del></del>	-		
		- <del> </del>				
		<u> </u>			<del></del>	

### SCHEDULE J (Form 990)

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

ormation. Inspection

Department of the Treasury
Internal Revenue Service '
Name of the organization

**Questions Regarding Compensation** 

COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, INC.

Employer identification number 14-1490509

OMB No 1545-0047

Open to Public

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)		,	
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III			
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			- <del></del>
	Receive a severance payment or change-of-control payment?	4a	Х	<u>X</u>
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Λ.	v
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
_	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of	—— 5а		X
	The organization?	5b		X
b	Any related organization?	30		71
_	If "Yes" on line 5a or 5b, describe in Part III			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of	6a		X
	The organization?	6b		X
D	Any related organization?	UD		
7	If "Yes" on line 6a or 6b, describe in Part III  For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
′		7		X
٥	not described on lines 5 and 6? If "Yes," describe in Part III  Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
8	initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
3	•	9		
	Regulations section 53 4958-6(c)?	9		

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Schedule J (Form 990) 2018

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

FOR THE GREATER CAPITAL REGION, INC.

14-1490509

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii)

Do not list any individuals that aren't listed on Form 990, Part VII

Page 2

Note: The sum of columns (B)(i) (iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

		(B) Breakdown of \	W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		- 1		-	other deferred		(B)(I)-(D)	in column (B)
(A) Name and Title		(I) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) KATHERINE MACIOL	3	169,380.	0.	0	9,798.	0	179,178.	0.
PRESIDENT	3	0	0	0		0		0
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Schedule J (Form 990) 2018

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Schedule J (Form 990) 2018 FOI

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
PART I, LINE 4B:
CEO SPONSORS A SECTION 457(B) QUALIFIED ELIGIBLE SALARY DEFERRAL PLAN
PRIMARILY FOR THE PURPOSE OF PROVIDING DEFERRED COMPENSATION FOR THE
PRESIDENT TO ACCUMULATE RETIREMENT ASSETS. THE PLAN ENABLES PARTICIPANTS
TO DEFER INCOME ON A PRE-TAX BASIS AND ALLOWS CEO TO MAKE DISCRETIONARY
CONTRIBUTIONS TO PARTICIPANT ACCOUNTS. THE PLAN'S ASSETS ARE INCLUDED IN
INVESTMENTS AND THE OBLIGATION IS INCLUDED IN ACCRUED EXPENSES.
Schedule J (Form 990) 2018

### **SCHEDULE O**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Name of the organization

COMMISSION ON ECONOMIC OPPORTUNITY FOR THE GREATER CAPITAL REGION, INC.

Open to Public Inspection

OMB No 1545-0047

Employer identification number 14-1490509

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
PROVIDES THE OVERALL LEADERSHIP, POLICY GUIDANCE, AND SUPPORT NECESSARY
TO SUCCESSFULLY DELIVER A WIDE RANGE OF SERVICES. THE PROGRAMS AT CEO
ARE DESIGNED TO EMPOWER INDIVIDUALS AND FAMILIES TO BUILD
SELF-SUFFICIENCY IN ALL LIFE AREAS AND RISE OUT OF POVERTY. CEO WORKS
IN PARTNERSHIP WITH THE INDIVIDUALS, FAMILIES, AND THE LARGER COMMUNITY
TO IMPROVE THE QUALITY OF LIFE FOR ALL COMMUNITY MEMBERS BY ADDRESSING
THEIR SOCIAL, EMOTIONAL, ECONOMIC AND EDUCATIONAL NEEDS.
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
INDIVIDUALS AND FAMILIES TO BUILD SELF-SUFFICIENCY IN ALL LIFE AREAS
AND RISE OUT OF POVERTY. CEO WORKS IN PARTNERSHIP WITH THE
INDIVIDUALS, FAMILIES, AND THE LARGER COMMUNITY TO IMPROVE THE QUALITY
OF LIFE FOR ALL COMMUNITY MEMBERS BY ADDRESSING THEIR SOCIAL,
EMOTIONAL, ECONOMIC AND EDUCATIONAL NEEDS.
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
SENIOR PROGRAMS - CEO'S FOSTER GRANDPARENT PROGRAM OFFERS THOSE OVER 60
YEARS OF AGE THE OPPORTUNITY TO SHARE THEIR WEALTH OF EXPERIENCE WITH
CHILDREN WHO HAVE SPECIAL NEEDS IN THE COMMUNITY. SENIOR AIDES PROVIDE
JOB TRAINING FOR INCOME ELIGIBLE RESIDENTS OF RENSSELAER COUNTY WHO ARE
OVER 55 YEARS OF AGE.
EXPENSES \$ 2,329,219. INCLUDING GRANTS OF \$ 0. REVENUE \$ 2,917,070.
FORM 990, PART VI, SECTION B, LINE 11B:
THE PRESIDENT AND CFO REVIEW THE 990. THE ORGANIZATION'S INDEPENDENT

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

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STATEMENTS OR THE SELECTION OF AN INDEPENDENT AUDITOR.