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OMB No 1545-0047

Form 990-PF

Department of the Treasury
Internal Revenue Service

Return of Private Foundation

- or Section 4947(a)(1) Trust Treated as Private Foundation
 Do not enter social security numbers on this form as it may be made public
 Go to www.irs.gov/Form990PF for instructions and the latest information.

2019

Open to Public Inspection

For calendar year 2019 or tax year beginning , 2019, and ending , 20

Name of foundation

PEPSICO FOUNDATION, INC.

Number and street (or P O box number if mail is not delivered to street address) Room/suite

700 ANDERSON HILL ROAD

City or town, state or province, country, and ZIP or foreign postal code

PURCHASE, NY 10577

| | | |
|------------------------|---|--|
| G Check all that apply | <input type="checkbox"/> Initial return | <input type="checkbox"/> Initial return of a former public charity |
| | <input type="checkbox"/> Final return | <input type="checkbox"/> Amended return |
| | <input type="checkbox"/> Address change | <input type="checkbox"/> Name change |

H Check type of organization Section 501(c)(3) exempt private foundation
 Section 4947(a)(1) nonexempt charitable trust Other taxable private foundation 04

I Fair market value of all assets at end of year (from Part II, col. (c), line 16) ► \$ 73,956,587. J Accounting method Cash Accrual
 Other (specify) (Part I, column (d), must be on cash basis)

A Employer identification number

13-6163174

B Telephone number (see instructions)

(914) 253-2000

C If exemption application is pending, check here. ▶ D 1 Foreign organizations, check here. ▶
 2 Foreign organizations meeting the 85% test, check here and attach computation ▶ E If private foundation status was terminated under section 507(b)(1)(A), check here. ▶ F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here. ▶

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions))

| | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|--|------------------------------------|---------------------------|-------------------------|---|
| 1 Contributions, gifts, grants, etc., received (attach schedule) | 35,000,000. | | | |
| 2 Check ▶ <input type="checkbox"/> if the foundation is not required to attach Sch. B. | | | | |
| 3 Interest on savings and temporary cash investments. | 1,829,694. | 1,829,694. | | |
| 4 Dividends and interest from securities | | | | |
| 5a Gross rents | | | | |
| b Net rental income or (loss) | | | | |
| 6a Net gain or (loss) from sale of assets not on line 10 | | | | |
| b Gross sales price for all assets on line 6a | | | | |
| 7 Capital gain net income (from Part IV, line 2) | | | | |
| 8 Net short-term capital gain | | | | |
| 9 Income modifications | | | | |
| 10a Gross sales less returns and allowances | 10,022,780. | | | ATCH 1 |
| b Less Cost of goods sold | 15,045,452. | | | |
| c Gross profit or (loss) (attach schedule) | -5,022,672. | | | |
| 11 Other income (attach schedule) ATCH 2 | 32,290. | | | |
| 12 Total Add lines 1 through 11 | 31,839,312. | 1,829,694. | | |
| 13 Compensation of officers, directors, trustees, etc | 0. | | | |
| 14 Other employee salaries and wages | 2,081,828. | | | 2,081,828. |
| 15 Pension plans, employee benefits | | | | |
| 16a Legal fees (attach schedule) ATCH 3 | 138,935. | | | 138,935. |
| b Accounting fees (attach schedule) ATCH 4 | 67,819. | | | 67,819. |
| c Other professional fees (attach schedule) [5] | 1,720,894. | | | 1,720,894. |
| 17 Interest | | | | |
| 18 Taxes (attach schedule) (see instructions) [6] | 115,000. | | | |
| 19 Depreciation (attach schedule) and depletion | | | | |
| 20 Occupancy | | | | |
| 21 Travel, conferences, and meetings | | | | |
| 22 Printing and publications | | | | |
| 23 Other expenses (attach schedule) ATCH 7 | 608,836. | | | 442,010. |
| 24 Total operating and administrative expenses. | | | | |
| Add lines 13 through 23 | 4,733,312. | | | 4,451,486. |
| 25 Contributions, gifts, grants paid | 30,144,118. | | | 30,144,118. |
| 26 Total expenses and disbursements Add lines 24 and 25 | 34,877,430. | 0. | 0. | 34,595,604. |
| 27 Subtract line 26 from line 12 | | | | |
| a Excess of revenue over expenses and disbursements | -3,038,118. | | | |
| b Net investment income (if negative, enter -0-) | | 1,829,694. | | |
| c Adjusted net income (if negative, enter -0-) | | | | |

Revenue
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| Part II Balance Sheets | | Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions) | Beginning of year | End of year |
|--|---|--|-------------------|-----------------------|
| | | (a) Book Value | (b) Book Value | (c) Fair Market Value |
| Assets | | | | |
| 1 | Cash - non-interest-bearing | | | |
| 2 | Savings and temporary cash investments | 49,857,964. | 70,405,468. | 70,405,468. |
| 3 | Accounts receivable ► | | | |
| | Less allowance for doubtful accounts ► | | | |
| 4 | Pledges receivable ► | | | |
| | Less allowance for doubtful accounts ► | | | |
| 5 | Grants receivable. | | | |
| 6 | Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) | | | |
| 7 | Other notes and loans receivable (attach schedule) ► | | | |
| | Less allowance for doubtful accounts ► | | | |
| 8 | Inventories for sale or use. | | | |
| 9 | Prepaid expenses and deferred charges | | | |
| 10a | Investments - U.S. and state government obligations (attach schedule). | 22,940,315. | | |
| b | Investments - corporate stock (attach schedule) | | | |
| c | Investments - corporate bonds (attach schedule) | | | |
| 11 | Investments - land, buildings, and equipment basis ► | | | |
| | Less accumulated depreciation ► (attach schedule) | | | |
| 12 | Investments - mortgage loans. | | | |
| 13 | Investments - other (attach schedule) | | | |
| 14 | Land, buildings, and equipment basis ► | | | |
| | Less accumulated depreciation ► (attach schedule) | | | |
| 15 | Other assets (describe ► ATCH 8) | 2,741,745. | 3,551,119. | 3,551,119. |
| 16 | Total assets (to be completed by all filers - see the instructions Also, see page 1, item I) | 75,540,024. | 73,956,587. | 73,956,587. |
| Liabilities | | | | |
| 17 | Accounts payable and accrued expenses | | | |
| 18 | Grants payable. | 35,569,868. | 27,197,120. | |
| 19 | Deferred revenue. | | | |
| 20 | Loans from officers, directors, trustees, and other disqualified persons. | | 1,058,217. | ATCH 9 |
| 21 | Mortgages and other notes payable (attach schedule) | | | |
| 22 | Other liabilities (describe ►) | | | |
| 23 | Total liabilities (add lines 17 through 22) | 35,569,868. | 28,255,337. | |
| Net Assets or Fund Balances | | | | |
| | Foundations that follow FASB ASC 958, check here ► <input checked="" type="checkbox"/> and complete lines 24, 25, 29, and 30. | | | |
| 24 | Net assets without donor restrictions | 39,970,156. | 45,701,250. | |
| 25 | Net assets with donor restrictions | | | |
| | Foundations that do not follow FASB ASC 958, check here ► <input type="checkbox"/> and complete lines 26 through 30 | | | |
| 26 | Capital stock, trust principal, or current funds | | | |
| 27 | Paid-in or capital surplus, or land, bldg., and equipment fund. | | | |
| 28 | Retained earnings, accumulated income, endowment, or other funds | | | |
| 29 | Total net assets or fund balances (see instructions) | 39,970,156. | 45,701,250. | |
| 30 | Total liabilities and net assets/fund balances (see instructions) | 75,540,024. | 73,956,587. | |
| Part III Analysis of Changes in Net Assets or Fund Balances | | | | |
| 1 | Total net assets or fund balances at beginning of year - Part II, column (a), line 29 (must agree with end-of-year figure reported on prior year's return). | 1 | 39,970,156. | |
| 2 | Enter amount from Part I, line 27a | 2 | -3,038,118. | |
| 3 | Other increases not included in line 2 (itemize) ► ATCH 10 | 3 | 8,769,250. | |
| 4 | Add lines 1, 2, and 3 | 4 | 45,701,288. | |
| 5 | Decreases not included in line 2 (itemize) ► ATCH 11 | 5 | 38. | |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 29 | 6 | 45,701,250. | |

Part IV Capital Gains and Losses for Tax on Investment Income

| (a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co) | | | (b) How acquired P - Purchase D - Donation | (c) Date acquired (mo , day, yr) | (d) Date sold (mo , day, yr) |
|---|---|---|--|-------------------------------------|---------------------------------|
| 1 a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g)) | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 | | | (I) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h)) | | |
| (i) FMV as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of col (i) over col (j), if any | (l) Gains (Col (h) gain minus col (k), but not less than -0-) or Losses (from col (h)) | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 2 Capital gain net income or (net capital loss) | { If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7 } | | 2 | | |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) If gain, also enter in Part I, line 8, column (c) See instructions If (loss), enter -0- in Part I, line 8 | { If gain, also enter in Part I, line 8, column (c) See instructions If (loss), enter -0- in Part I, line 8 } | | 3 | | |

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?
If "Yes," the foundation doesn't qualify under section 4940(e). Do not complete this part Yes No

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries

| (a) Base period years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio (col (b) divided by col (c)) |
|--|--|--|---|
| 2018 | 47,099,034. | 90,904,572. | 0.518115 |
| 2017 | 33,773,713. | 128,496,678. | 0.262837 |
| 2016 | 28,019,785. | 66,996,962. | 0.418225 |
| 2015 | 36,474,626. | 52,346,833. | 0.696788 |
| 2014 | 30,095,859. | 40,583,000. | 0.741588 |

- | | | |
|--|---|-------------|
| 2 Total of line 1, column (d) | 2 | 2.637553 |
| 3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5 0, or by the number of years the foundation has been in existence if less than 5 years | 3 | 0.527511 |
| 4 Enter the net value of noncharitable-use assets for 2019 from Part X, line 5 | 4 | 74,632,162. |
| 5 Multiply line 4 by line 3. | 5 | 39,369,286. |
| 6 Enter 1% of net investment income (1% of Part I, line 27b). | 6 | 18,297. |
| 7 Add lines 5 and 6. | 7 | 39,387,583. |
| 8 Enter qualifying distributions from Part XII, line 4 If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions | 8 | 35,653,821. |

| Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions) | | |
|--|---|--|
| 1a | Exempt operating foundations described in section 4940(d)(2), check here ► <input type="checkbox"/> and enter "N/A" on line 1 | Date of ruling or determination letter _____ (attach copy of letter if necessary - see instructions) |
| b | Domestic foundations that meet the section 4940(e) requirements in Part V, check here ► <input type="checkbox"/> and enter 1% of Part I, line 27b | |
| c | All other domestic foundations enter 2% of line 27b Exempt foreign organizations, enter 4% of Part I, line 12, col (b) | |
| 1 | | 36,594. |
| 2 | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0) | |
| 3 | Add lines 1 and 2 | 36,594. |
| 4 | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only, others, enter -0) | 0. |
| 5 | Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0- | 36,594. |
| 6 | Credits/Payments | |
| a | 2019 estimated tax payments and 2018 overpayment credited to 2019. | 6a 117,002. |
| b | Exempt foreign organizations - tax withheld at source | 6b |
| c | Tax paid with application for extension of time to file (Form 8868) | 6c |
| d | Backup withholding erroneously withheld | 6d |
| 7 | Total credits and payments Add lines 6a through 6d | 7 117,002. |
| 8 | Enter any penalty for underpayment of estimated tax Check here <input checked="" type="checkbox"/> if Form 2220 is attached | 8 172. |
| 9 | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed | 9 |
| 10 | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid | 10 80,236. |
| 11 | Enter the amount of line 10 to be Credited to 2020 estimated tax ► 80,236. Refunded ► | 11 |

Part VII-A Statements Regarding Activities

- 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?
- 1b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the definition
If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities
- 1c Did the foundation file Form 1120-POL for this year?
- 1d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year
(1) On the foundation ► \$ _____ (2) On foundation managers ► \$ _____
- 1e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ► \$ _____
- 2 Has the foundation engaged in any activities that have not previously been reported to the IRS?
If "Yes," attach a detailed description of the activities
- 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes
- 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?
- 4b If "Yes," has it filed a tax return on Form 990-T for this year?
- 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?
If "Yes," attach the statement required by *General Instruction T*
- 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either
- By language in the governing instrument, or
 - By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?
- 7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV
- 8a Enter the states to which the foundation reports or with which it is registered See instructions ► NY,
b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by *General Instruction G*? If "No," attach explanation
- 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2019 or the tax year beginning in 2019? See the instructions for Part XIV If "Yes," complete Part XIV
- 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses

2

Part VII-A Statements Regarding Activities (continued)

| | Yes | No |
|--|-----|----|
| 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule See instructions | 11 | X |
| 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If "Yes," attach statement See instructions ATCH 12 ATCH 13 . . . | 12 | X |
| 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ► WWW.PEPSICO.COM/SUSTAINABILITY/PHILANTHROPY | 13 | X |
| 14 The books are in care of ► SUE NORTON C/O PEPISCO, INC. Telephone no ► 914-253-2228 Located at ► 700 ANDERSON HILL ROAD, PURCHASE, NY ZIP+4 ► 10577 | | |
| 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here and enter the amount of tax-exempt interest received or accrued during the year ► 15 | | |
| 16 At any time during calendar year 2019, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114 If "Yes," enter the name of the foreign country ► | 16 | X |

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

| | Yes | No |
|--|-------------------------------------|--|
| File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. | | |
| 1a During the year, did the foundation (either directly or indirectly) | | |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person? | <input type="checkbox"/> | Yes <input checked="" type="checkbox"/> No |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? | <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? | <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? | <input checked="" type="checkbox"/> | Yes <input type="checkbox"/> No |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? | <input type="checkbox"/> | Yes <input checked="" type="checkbox"/> No |
| (6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) | <input type="checkbox"/> | Yes <input checked="" type="checkbox"/> No |
| b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions Organizations relying on a current notice regarding disaster assistance, check here ► | 1b | X |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2019? | 1c | X |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)) | | |
| a At the end of tax year 2019, did the foundation have any undistributed income (Part XIII, lines 6d and 6e) for tax year(s) beginning before 2019? | <input type="checkbox"/> | Yes <input checked="" type="checkbox"/> No |
| If "Yes," list the years ► | | |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions) | 2b | |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here ► | | |
| 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? | <input type="checkbox"/> | Yes <input checked="" type="checkbox"/> No |
| b If "Yes," did it have excess business holdings in 2019 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Form 4720, Schedule C, to determine if the foundation had excess business holdings in 2019) | 3b | |
| 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2019? | 4a | X |
| | 4b | X |

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

| | | | | | |
|----|--|---|----|-----|----|
| 5a | During the year, did the foundation pay or incur any amount to | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | Yes | No |
| | (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| | (2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| | (3) Provide a grant to an individual for travel, study, or other similar purposes? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| | (4) Provide a grant to an organization other than a charitable, etc., organization described in section 4945(d)(4)(A)? See instructions | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | | |
| | (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| b | If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53 4945 or in a current notice regarding disaster assistance? See instructions. Organizations relying on a current notice regarding disaster assistance, check here ► | | 5b | X | |
| c | If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | | |
| | If "Yes," attach the statement required by Regulations section 53 4945-5(d) ATCH 14 | | | | |
| 6a | Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| b | Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If "Yes" to 6b, file Form 8870 | | 6b | | |
| 7a | At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| b | If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? | | 7b | | |
| 8 | Is the foundation subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**1 List all officers, directors, trustees, and foundation managers and their compensation. See instructions.**

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|----------------------|---|---|---|---------------------------------------|
| ATCH 15 | | 0. | 0. | 0. |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

2 Compensation of five highest-paid employees (other than those included on line 1 - see instructions). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|------------------|---|---------------------------------------|
| (a) Name and address of each employee paid more than \$50,000 | | | | |
| NONE | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Total number of other employees paid over \$50,000. ►

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

3 Five highest-paid independent contractors for professional services. See instructions. If none, enter "NONE"

Total number of others receiving over \$50,000 for professional services

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

| | | |
|---|--|--|
| | organizations and other beneficaries served; conferences convened; research papers produced; etc | |
| 1 | SEE ATTACHMENT 19 | |
| | | |
| | | |
| 2 | SEE ATTACHMENT 19 | |
| | | |
| | | |
| 3 | SEE ATTACHMENT 19 | |
| | | |
| | | |
| 4 | | |
| | | |

Part IX-B Summary of Program-Related Investments (see instructions)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

| | | |
|----------|--|-------------------|
| 1 | EQUITY INVESTMENT IN THE OCEAN FUND, AN ENVIRONMENTAL IMPACT FUND FORMED FOR THE PRIMARY PURPOSE OF REDUCING POLLUTION & OCEAN PLASTIC AND COMBATING ENVIRONMENTAL DETERIORATION. | 1,058,217. |
| 2 | | |

All other program related investments. See institutions

All other program-related investments See instructions
3 _____
NONE _____

Part X Minimum Investment Return (All domestic foundations must complete this part Foreign foundations, see instructions)

| | |
|---|----|
| 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes | |
| a Average monthly fair market value of securities | 1a |
| b Average of monthly cash balances | 1b |
| c Fair market value of all other assets (see instructions) | 1c |
| d Total (add lines 1a, b, and c) | 1d |
| e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) | 1e |
| 2 Acquisition indebtedness applicable to line 1 assets | 2 |
| 3 Subtract line 2 from line 1d. | 3 |
| 4 Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions) | 4 |
| 5 Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 | 5 |
| 6 Minimum investment return. Enter 5% of line 5 | 6 |

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations, check here ► and do not complete this part)

| | | |
|---|----|------------|
| 1 Minimum investment return from Part X, line 6 | 1 | 3,731,608. |
| 2a Tax on investment income for 2019 from Part VI, line 5 | 2a | 36,594. |
| b Income tax for 2019 (This does not include the tax from Part VI) | 2b | |
| c Add lines 2a and 2b. | 2c | 36,594. |
| 3 Distributable amount before adjustments Subtract line 2c from line 1. | 3 | 3,695,014. |
| 4 Recoveries of amounts treated as qualifying distributions. | 4 | 443,235. |
| 5 Add lines 3 and 4 | 5 | 4,138,249. |
| 6 Deduction from distributable amount (see instructions). | 6 | |
| 7 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1. | 7 | 4,138,249. |

Part XII Qualifying Distributions (see instructions)

| | | |
|--|----|-------------|
| 1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes | | |
| a Expenses, contributions, gifts, etc - total from Part I, column (d), line 26. | 1a | 34,595,604. |
| b Program-related investments - total from Part IX-B. | 1b | 1,058,217. |
| 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes. | 2 | |
| 3 Amounts set aside for specific charitable projects that satisfy the | | |
| a Suitability test (prior IRS approval required) | 3a | |
| b Cash distribution test (attach the required schedule) | 3b | |
| 4 Qualifying distributions Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 35,653,821. |
| 5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b See instructions. | 5 | 0. |
| 6 Adjusted qualifying distributions. Subtract line 5 from line 4 | 6 | 35,653,821. |

Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2018 | (c) 2018 | (d) 2019 |
|--|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2019 from Part XI, line 7 | | | | 4,138,249. |
| 2 Undistributed income, if any, as of the end of 2019 | | | | |
| a Enter amount for 2018 only. | | | | |
| b Total for prior years 20 17 .20 16 ,20 15 | | | | |
| 3 Excess distributions carryover, if any, to 2019 | | | | |
| a From 2014 | 27,830,584. | | | |
| b From 2015 | 33,822,762. | | | |
| c From 2016 | 24,622,312. | | | |
| d From 2017 | 27,375,672. | | | |
| e From 2018 | 42,578,313. | | | |
| f Total of lines 3a through e | 156,229,643. | | | |
| 4 Qualifying distributions for 2019 from Part XII, line 4 ► \$ 35,653,821. | | | | |
| a Applied to 2018, but not more than line 2a | | | | |
| b Applied to undistributed income of prior years (Election required - see instructions). | | | | |
| c Treated as distributions out of corpus (Election required - see instructions) | | | | |
| d Applied to 2019 distributable amount. | | | | 4,138,249. |
| e Remaining amount distributed out of corpus. | 31,515,572. | | | |
| 5 Excess distributions carryover applied to 2019 (If an amount appears in column (d), the same amount must be shown in column (a)) | | | | |
| 6 Enter the net total of each column as indicated below: | | | | |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 187,745,215. | | | |
| b Prior years' undistributed income Subtract line 4b from line 2b. | | | | |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed | | | | |
| d Subtract line 6c from line 6b Taxable amount - see instructions | | | | |
| e Undistributed income for 2018 Subtract line 4a from line 2a Taxable amount - see instructions | | | | |
| f Undistributed income for 2019 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2020. | | | | |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required - see instructions) | | | | |
| 8 Excess distributions carryover from 2014 not applied on line 5 or line 7 (see instructions) | 27,830,584. | | | |
| 9 Excess distributions carryover to 2020. Subtract lines 7 and 8 from line 6a | 159,914,631. | | | |
| 10 Analysis of line 9 | | | | |
| a Excess from 2015 | 33,822,762. | | | |
| b Excess from 2016 | 24,622,312. | | | |
| c Excess from 2017 | 27,375,672. | | | |
| d Excess from 2018 | 42,578,313. | | | |
| e Excess from 2019 | 31,515,572. | | | |

Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9)

NOT APPLICABLE

| | | | | |
|---|--|--|--|--|
| 1a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2019, enter the date of the ruling | <input type="checkbox"/> | | | |
| b Check box to indicate whether the foundation is a private operating foundation described in section | <input type="checkbox"/> 4942(j)(3) or <input type="checkbox"/> 4942(j)(5) | | | |
| 2a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed | | | | |
| b 85% of line 2a | | | | |
| c Qualifying distributions from Part XII, line 4, for each year listed | | | | |
| d Amounts included in line 2c not used directly for active conduct of exempt activities | | | | |
| e Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c | | | | |
| 3 Complete 3a, b, or c for the alternative test relied upon | | | | |
| a "Assets" alternative test - enter | | | | |
| (1) Value of all assets. | | | | |
| (2) Value of assets qualifying under section 4942(j)(3)(B)(i) | | | | |
| b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 8 for each year listed | | | | |
| c "Support" alternative test - enter | | | | |
| (1) Total support other than gross investment income (interest, dividends, rents, payments on securities, loans (section 512(a)(5)), or royalties). | | | | |
| (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(ii) | | | | |
| (3) Largest amount of support from an exempt organization. | | | | |
| (4) Gross investment income | | | | |

Part XV Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets at any time during the year - see instructions.)**1 Information Regarding Foundation Managers:**

- a** List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2))

NONE

- b** List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

NONE

2 Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ► if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds If the foundation makes gifts, grants, etc., to individuals or organizations under other conditions, complete items 2a, b, c, and d See instructions

- a** The name, address, and telephone number or email address of the person to whom applications should be addressed

- b** The form in which applications should be submitted and information and materials they should include

- c** Any submission deadlines

- d** Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

Form 990-PF (2019)

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount |
|--------------------------------------|--|--------------------------------------|-------------------------------------|-------------|
| Name and address (home or business) | | | | |
| a Paid during the year | | | | |
| ATCH 17 | | | | |
| Total | | | ► 3a | 30,144,118. |
| b Approved for future payment | | | | |
| ATCH 18 | | | | |
| Total | | | ► 3b | 27,197,120. |

Form 990-PF (2019)

Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated

| Enter gross amounts unless otherwise indicated | Unrelated business income | | Excluded by section 512, 513, or 514 | | (e) Related or exempt function income (See instructions) |
|--|---------------------------|---------------|--------------------------------------|---------------|--|
| | (a) Business code | (b) Amount | (c) Exclusion code | (d) Amount | |
| 1 Program service revenue | | | | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f | | | | | |
| g Fees and contracts from government agencies | | | | | |
| 2 Membership dues and assessments | | | | | |
| 3 Interest on savings and temporary cash investments . | | | 14 | 1,829,694 . | |
| 4 Dividends and interest from securities | | | | | |
| 5 Net rental income or (loss) from real estate | | | | | |
| a Debt-financed property | | | | | |
| b Not debt-financed property | | | | | |
| 6 Net rental income or (loss) from personal property | | | | | |
| 7 Other investment income | | | | | |
| 8 Gain or (loss) from sales of assets other than inventory | | | | | |
| 9 Net income or (loss) from special events | | | | | |
| 10 Gross profit or (loss) from sales of inventory . . | | | | | -5,022,672 . |
| 11 Other revenue a OTHER INCOME | | | | | 32,290 . |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 12 Subtotal Add columns (b), (d), and (e) | | | | 1,829,694 . | -4,990,382 . |
| 13 Total Add line 12, columns (b), (d), and (e) | | | | | 13 -3,160,688 . |

(See worksheet in line 13 instructions to verify calculations)

Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

Part XVII Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt Organizations

- | | | | | |
|-----|---|-------|-----|----|
| 1 | Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? | | Yes | No |
| a | Transfers from the reporting foundation to a noncharitable exempt organization of | | | |
| (1) | Cash | 1a(1) | X | |
| (2) | Other assets. | 1a(2) | X | |
| b | Other transactions | | | |
| (1) | Sales of assets to a noncharitable exempt organization. | 1b(1) | X | |
| (2) | Purchases of assets from a noncharitable exempt organization. | 1b(2) | X | |
| (3) | Rental of facilities, equipment, or other assets. | 1b(3) | X | |
| (4) | Reimbursement arrangements | 1b(4) | X | |
| (5) | Loans or loan guarantees. | 1b(5) | X | |
| (6) | Performance of services or membership or fundraising solicitations | 1b(6) | X | |
| c | Sharing of facilities, equipment, mailing lists, other assets, or paid employees. | 1c | X | |
| d | If the answer to any of the above is "Yes," complete the following schedule Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received | | | |

- 2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) (other than section 501(c)(3)) or in section 527? Yes No

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|--------------------------|--------------------------|---------------------------------|
| | | |
| | | |
| | | |
| | | |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge

**Sign
Here**


Signature of officer or trustee

1

Date

Title

May the IRS discuss this return
with the preparer shown below?
See instructions Yes No

| | | | | | |
|---------------------------------------|--|---|---------------------------|---|--------------------------|
| Paid Preparer Use Only | Print/Type preparer's name MICHELLE G MICHALOWSKI | Preparer's signature  | Date 11/12/2020 | Check <input type="checkbox"/> if self-employed | PTIN P00755304 |
| | Firm's name ► PRICEWATERHOUSECOOPERS LLP | Firm's EIN ► 13-4008324 | | | |
| | Firm's address ► 600 13TH STREET NW, SUITE 1000 WASHINGTON, DC | 20005 | Phone no | 202-414-1000 | |

Form 990-PF (2019)

Schedule of Contributors

OMB No 1545-0047

2019

- Attach to Form 990, Form 990-EZ, or Form 990-PF.
- Go to www.irs.gov/Form990 for the latest information.

Name of the organization

PEPSICO FOUNDATION, INC.

Employer identification number

13-6163174

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

501(c)() (enter number) organization

4947(a)(1) nonexempt charitable trust not treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions

General Rule

- For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions

Special Rules

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000, or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ► \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990, or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

Name of organization PEPSICO FOUNDATION, INC.

Employer identification number
13-6163174**Part I Contributors** (see instructions) Use duplicate copies of Part I if additional space is needed

| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|------------|---|----------------------------|---|
| 1 | PEPSICO, INC. 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | \$ 35,000,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |
| | | \$ _____ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions) |

Name of organization PEPSICO FOUNDATION, INC.

Employer identification number

13-6163174

Part II Noncash Property (see instructions) Use duplicate copies of Part II if additional space is needed

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
|---------------------------|--|---|----------------------|
| | | \$ _____ | _____ |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ _____ | _____ |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ _____ | _____ |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ _____ | _____ |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions) | (d) Date received |
| | | \$ _____ | _____ |

Name of organization PEPSICO FOUNDATION, INC.

Employer identification number

13-6163174

Part III *Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor.* Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year (Enter this information once. See instructions) ► \$ _____
Use duplicate copies of Part III if additional space is needed

| (a) No. from Part I | | | | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
|---------------------|--|--|--|---|-----------------|--|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | (e) Transfer of gift | | |
| | | | | Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| (a) No. from Part I | | | | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | (e) Transfer of gift | | |
| | | | | Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| (a) No. from Part I | | | | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | (e) Transfer of gift | | |
| | | | | Transferee's name, address, and ZIP + 4 | | Relationship of transferor to transferee |
| | | | | | | |
| | | | | | | |
| | | | | | | |

ATTACHMENT 1FORM 990-PF, PART I - GROSS SALES LESS RETURNS AND ALLOWANCES

| <u>DESCRIPTION</u> | <u>AMOUNT</u> |
|----------------------------|--------------------|
| PACKAGED MEALS & MATERIALS | 10,022,780. |
| TOTAL | <u>10,022,780.</u> |

ATTACHMENT 2FORM 990PF, PART I - OTHER INCOME

DESCRIPTION
GRANT REFUNDS
PARTNERSHIP INCOME

TOTALS

REVENUE
AND
EXPENSES
PER BOOKS
46,733.
-14,443.
32,290.

FORM 990PF, PART I - LEGAL FEES

| <u>DESCRIPTION</u> | <u>REVENUE AND EXPENSES PER BOOKS</u> | <u>NET INVESTMENT INCOME</u> | <u>ADJUSTED NET INCOME</u> | <u>CHARITABLE PURPOSES</u> |
|--------------------------------|---|--------------------------------------|------------------------------------|--------------------------------|
| SIMPSON THACHER & BARTLETT LLP | 138,935. | | 138,935. | |
| TOTALS | <u><u>138,935.</u></u> | | | <u><u>138,935.</u></u> |

FORM 990PF, PART I - ACCOUNTING FEES

| <u>DESCRIPTION</u> | <u>REVENUE AND EXPENSES PER BOOKS</u> | <u>NET INVESTMENT INCOME</u> | <u>ADJUSTED NET INCOME</u> | <u>CHARITABLE PURPOSES</u> |
|------------------------|---|--------------------------------------|------------------------------------|--------------------------------|
| PRICEWATERHOUSECOOPERS | 67,819. | | | 67,819. |
| TOTALS | | <u><u>67,819.</u></u> | | <u><u>67,819.</u></u> |

PEPSICO FOUNDATION, INC.
2019 FORM 90-PF
13-6163174

PART I, LINE 16C OTHER PROFESSIONAL FEES

| VENDOR | DESCRIPTION | REVENUE AND EXPENSES PER BOOKS | NET INVESTMENT INCOME | CHARITABLE PURPOSES |
|-------------------------------------|-------------------------------|--------------------------------|-----------------------|---------------------|
| BERMAN CONSULTING | CONSULTING | 189,238 | - | 189,238 |
| GLOBESCAN INC. | CONSULTING | 5,336 | - | 5,336 |
| JUSTSHAREHOPE LLC | CONSULTING | 181,000 | - | 181,000 |
| PONTOON SOLUTIONS INC. | CONSULTING | 27,230 | - | 27,230 |
| RESOURCE RECYCLING SYSTEMS INC. | MEDIA/COMMUNICATIONS SERVICES | 10,541 | - | 10,541 |
| DESAI COMMUNICATIONS | MEDIA/COMMUNICATIONS SERVICES | 5,788 | - | 5,788 |
| DANIEL J. EDELMAN, INC. | MEDIA/COMMUNICATIONS SERVICES | 641,768 | - | 641,768 |
| HDI DESIGN INC. | MEDIA/COMMUNICATIONS SERVICES | 420 | - | 420 |
| PLAY NICE LLC | MEDIA/COMMUNICATIONS SERVICES | 5,195 | - | 5,195 |
| PR NEWSWIRE ASSOCIATION LLC | MEDIA/COMMUNICATIONS SERVICES | 8,909 | - | 8,909 |
| BLACKBAUD INC. | PROGRAM ADMINISTRATION | 24,950 | - | 24,950 |
| CHARITIES AID FOUNDATION | PROGRAM ADMINISTRATION | 1,050 | - | 1,050 |
| COOPERATIVE FOR ASSISTANCE & RELIEF | PROGRAM ADMINISTRATION | 6,500 | - | 6,500 |
| CYBERGRANTS INC. | PROGRAM ADMINISTRATION | 58,175 | - | 58,175 |
| DOCUSIGN INC. | PROGRAM ADMINISTRATION | 8,617 | - | 8,617 |
| EUROFINS GOOD INTEGRITY | PROGRAM ADMINISTRATION | 11,776 | - | 11,776 |
| SCHOLARSHIP AMERICA | PROGRAM ADMINISTRATION | 106,935 | - | 106,935 |
| TRUE IMPACT LLC | PROGRAM ADMINISTRATION | 108,000 | - | 108,000 |
| TWIST MARKETING | PROGRAM ADMINISTRATION | 8,015 | - | 8,015 |
| VOLUNTEER NEW YORK | PROGRAM ADMINISTRATION | 60,000 | - | 60,000 |
| YOURCAUSE LLC | PROGRAM ADMINISTRATION | 251,451 | - | 251,451 |
| | | 1,720,894 | - | 1,720,894 |

ATTACHMENT 6FORM 990PF, PART I - TAXES

| <u>DESCRIPTION</u> | <u>REVENUE AND EXPENSES PER BOOKS</u> |
|--------------------|---|
| FEDERAL TAXES | 115,000. |
| TOTALS | <u>115,000.</u> |

FORM 990PF, PART I - OTHER EXPENSES

| <u>DESCRIPTION</u> | <u>REVENUE AND EXPENSES PER BOOKS</u> | <u>CHARITABLE PURPOSES</u> |
|---|---|--------------------------------|
| DEFERRED INSURANCE EXPENSE | 234,400. | 234,400. |
| OTHER ADMINISTRATIVE EXPENSES | 110,245. | 110,245. |
| DCA - DISASTER RELIEF | 61,615. | 61,615. |
| DCA - SXSW | 35,000. | 35,000. |
| NY ATTORNEY GENERAL FILING FEE | 750. | 750. |
| INCORRECT VENDOR PAYMENT TO BE CORRECTED IN 2020 | 166,826. | |
| TOTALS | <u><u>608,836.</u></u> | <u><u>442,010.</u></u> |

ATTACHMENT 7

FORM 990PF, PART II - OTHER ASSETS

CLOSED LOOP FUND - PRI
THE OCEAN FUND - PRI

TOTALS

| <u>DESCRIPTION</u> | <u>ENDING BOOK VALUE</u> | <u>ENDING FMV</u> |
|--------------------|------------------------------|--------------------------|
| | 2,492,902. 1,058,217. | 2,492,902. 1,058,217. |
| | <u>3,551,119.</u> | <u>3,551,119.</u> |
| | | |

ATTACHMENT 8

ATTACHMENT 9FORM 990PF, PART II - LOANS FROM OFFICERS, DIRECTORS, ETC.

LENDER: PEPSICO, INC.
ORIGINAL AMOUNT: 3,006,844.
INTEREST RATE: %
DATE OF NOTE: 10/01/2019
MATURITY DATE: 06/08/2020
SECURITY PROVIDED: N/A
PURPOSE OF LOAN: PROVIDE FUNDS FOR PROGRAM RELATED INVESTMENT
DESCRIPTION AND FMV N/A
OF CONSIDERATION:

ENDING BALANCE DUE 1,058,217.

TOTAL ENDING LOANS FROM OFFICERS, DIRECTORS, ETC. 1,058,217.

ATTACHMENT 10FORM 990PF, PART III - OTHER INCREASES IN NET WORTH OR FUND BALANCES

| <u>DESCRIPTION</u> | <u>AMOUNT</u> |
|-----------------------------|-------------------|
| PRIOR YEAR GRANT RECOVERIES | 396,502. |
| CHANGE IN GRANTS PAYABLE | 8,372,748. |
| TOTAL | <u>8,769,250.</u> |

ATTACHMENT 11FORM 990PF, PART III - OTHER DECREASES IN NET WORTH OR FUND BALANCES

| <u>DESCRIPTION</u> | <u>AMOUNT</u> |
|--------------------|---------------|
| OTHER DECREASES | 38. |
| TOTAL | <u>38.</u> |

PEPSICO FOUNDATION, INC.

2019 FORM 990-PF 13-6163174

ATTACHMENT 12

FORM 990PF, PART VII-A -DISTRIBUTION TO A DONOR ADVISED FUND FOR QUALIFYING DISTRIBUTION

SEE ATTACHMENT 13

FORM 990PF, PART VII-A -DISTRIBUTION TO A DONOR ADVISED FUND FOR SECTION 170 C 2B

DONOR ADVISED FUND STATEMENT

DURING ITS 2019 TAX YEAR, PEPSICO FOUNDATION, INC. MADE CASH GRANTS
TO THE FOLLOWING NON-PERMANENT DONOR ADVISED FUNDS OVER WHICH THE
FOUNDATION HAS ADVISORY PRIVILEGES:

SILICON VALLEY COMMUNITY FOUNDATION - \$508,000

UNITED WAY WORLDWIDE - \$7,203,638

CHARITIES AID FOUNDATION - \$1,534,000

GIVE2ASIA - \$220,000

ALL GRANTS WERE TREATED AS QUALIFYING DISTRIBUTIONS ON THIS FORM
990-PF.

EACH OF THE DONOR ADVISED FUNDS IDENTIFIED ABOVE IS A 501(C)(3) AND
509(A)(1) PUBLIC CHARITY ORGANIZED AND OPERATED TO MAKE DONATIONS
EXCLUSIVELY FOR PURPOSES DEFINED IN IRC SECTION 501(C)(3). FOR EACH,
THE FOUNDATION HAS ONLY ADVISORY PRIVILEGES AND DOES NOT HAVE LEGAL
OWNERSHIP OF THE DONOR-ADVISED FUND ASSETS. ANY GRANTS RECOMMENDED BY
THE FOUNDATION WILL BE MADE BY THE DONOR ADVISED FUND ONLY UPON
APPROVAL BY THE DONOR-ADVISED FUND AND THEN ONLY TO QUALIFIED
NON-PROFITS DEFINED IN IRC SECTION 501(C)(3).

DISTRIBUTIONS FROM EACH DONOR ADVISED FUND IDENTIFIED ABOVE WILL
ACCOMPLISH THE PURPOSES DESCRIBED IN IRC SECTION 170(C)(2)(B).

ATTACHMENT 14FORM 990PF, PART VII-B, LINE 5C-EXPENDITURE RESPONSIBILITY STATEMENT

GRANTEE'S NAME: CLOSED LOOP FUND, LP
GRANTEE'S ADDRESS: 817 BROADWAY, 5TH FLOOR
CITY, STATE & ZIP: NEW YORK, NY 10003
GRANT DATE: 10/30/2014
GRANT AMOUNT: 3,000,000.
GRANT PURPOSE: DIRECT EQUITY FOR PROGRAM-RELATED INVESTMENT
AMOUNT EXPENDED: 3,000,000.
ANY DIVERSION? NO
DATES OF REPORTS: 3/31/2020
VERIFICATION DATE:
RESULTS OF VERIFICATION:

GRANTEE'S NAME: OCEAN FUND, LP
GRANTEE'S ADDRESS: 6 TEMASEK BLVD
CITY, STATE & ZIP:
FOREIGN COUNTRY: SINGAPORE 38986
GRANT DATE: 11/20/2019
GRANT AMOUNT: 13,000,000.
GRANT PURPOSE: DIRECT EQUITY FOR PROGRAM-RELATED INVESTMENT
AMOUNT EXPENDED: 1,058,217.
ANY DIVERSION? NO
DATES OF REPORTS: 5/4/2020
VERIFICATION DATE:
RESULTS OF VERIFICATION:

FORM 990PF, PART VIII - LIST OF OFFICERS, DIRECTORS, AND TRUSTEESATTACHMENT 15

| <u>NAME AND ADDRESS</u> | <u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION</u> | <u>COMPENSATION</u> | <u>CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS</u> | <u>EXPENSE ACCT AND OTHER ALLOWANCES</u> |
|---|---|---------------------|--|--|
| RAMON LAGUARTA 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | CHAIRMAN, DIRECTOR .10 | 0. | 0. | 0. |
| JON BANNER 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | PRESIDENT, DIRECTOR 1.00 | 0. | 0. | 0. |
| SUE NORTON 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | VICE PRESIDENT 1.00 | 0. | 0. | 0. |
| CHRISTINE GRIFF 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | SECRETARY .10 | 0. | 0. | 0. |
| KEN SMITH 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | TREASURER .10 | 0. | 0. | 0. |
| RAM KRISHNAN 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR (AS OF 12/16/19) .10 | 0. | 0. | 0. |

FORM 990PF, PART VIII - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

13-6163174

ATTACHMENT 15 (CONT'D)

| <u>NAME AND ADDRESS</u> | <u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION</u> | <u>COMPENSATION</u> | <u>CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS</u> | <u>EXPENSE ACCT AND OTHER ALLOWANCES</u> |
|--|---|---------------------|--|--|
| HUGH JOHNSTON 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR .10 | 0. | 0. | 0. |
| GRACE PUMA 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR .10 | 0. | 0. | 0. |
| RONALD SCHELLEKENS 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR (AS OF 12/16/19) .10 | 0. | 0. | 0. |
| DAVID YAWMAN 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR .10 | 0. | 0. | 0. |
| AL CAREY 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR (THROUGH 3/30/19) .10 | 0. | 0. | 0. |
| DR. MEHWOOD KHAN 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR (THROUGH 4/17/19) .10 | 0. | 0. | 0. |

FORM 990PF, PART VIII - LIST OF OFFICERS, DIRECTORS, AND TRUSTEES

13-6163174

ATTACHMENT 15 (CONT'D)

| <u>NAME AND ADDRESS</u> | <u>TITLE AND AVERAGE HOURS PER WEEK DEVOTED TO POSITION</u> | <u>COMPENSATION</u> | <u>CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS</u> | <u>EXPENSE ACCT AND OTHER ALLOWANCES</u> |
|---|---|---------------------|--|--|
| LAXMAN NARASIMHAN 700 ANDERSON HILL ROAD PURCHASE, NY 10577 | DIRECTOR (THROUGH 7/15/19) .10 | 0. | 0. | 0. |
| | GRAND TOTALS | <u>0.</u> | <u>0.</u> | <u>0.</u> |

990PF, PART VIII- COMPENSATION OF THE FIVE HIGHEST PAID PROFESSIONALSATTACHMENT 16

| <u>NAME AND ADDRESS</u> | <u>TYPE OF SERVICE</u> | <u>COMPENSATION</u> |
|--|------------------------|---------------------|
| DANIEL J. EDELMAN, INC. 250 HUDSON STREET NEW YORK, NY 10013 | MEDIA/COMMUNICATIONS | 641,768. |
| YOURCAUSE LLC 2508 HIGHLANDER WAY, SUITE 210 CARROLLTON, TX 08536 | MATCHING GIFT ADMIN | 251,451. |
| BERMAN CONSULTING 18904 UNION TURNPIKE FRESH MEADOWS, NY 11366 | CONSULTING | 189,238. |
| JUSTSHAREHOPE LLC 263 PENNSYLVANIA AVENUE YONKERS, NY 10707 | CONSULTING | 181,000. |
| SIMPSON THACHER & BARTLETT 425 LEXINGTON AVENUE NEW YORK, NY 10017 | LEGAL SERVICES | 138,935. |
| | TOTAL COMPENSATION | <u>1,402,392.</u> |

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17

| RECIPIENT NAME AND ADDRESS | RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT | | PURPOSE OF GRANT OR CONTRIBUTION | AMOUNT |
|--|--|----|----------------------------------|---------|
| | PC | PC | | |
| AMERICAN CORPORATE PARTNERS 2 GRAND CENTRAL TOWER NEW YORK, NY 10017 | PC | PC | MILITARY SPOUSE PROGRAM | 500,000 |
| AMERICAN CORPORATE PARTNERS 2 GRAND CENTRAL TOWER NEW YORK, NY 10017 | PC | PC | WOMEN VETERAN PROGRAM | 50,000 |
| AMERICAN INDIA FOUNDATION 225 W 34TH ST, 9TH FL NEW YORK, NY 10122 | PC | PC | EVENT SPONSORSHIP | 10,000 |
| AMERICAN RED CROSS 520 W 49TH ST, 3RD FL NEW YORK, NY 10019 | PC | PC | DISASTER RELIEF | 500,000 |
| ARCHITECTURAL LEAGUE OF NEW YORK 594 BROADWAY STE 607 NEW YORK, NY 10012 | PC | PC | EVENT SPONSORSHIP | 12,500 |
| ASIA SOCIETY 725 PARK AVE NEW YORK, NY 10021 | PC | PC | EVENT SPONSORSHIP | 75,000 |

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FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

| RECIPIENT NAME AND ADDRESS | RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT | PURPOSE OF GRANT OR CONTRIBUTION | AMOUNT | |
|---|--|----------------------------------|-----------|-----|
| | | | PC | SPC |
| BIG BROTHERS BIG SISTERS NYC 845 3 RD AVE, 6TH FL NEW YORK, NY 10022 | PC | SPONSORSHIP | 75,000 | |
| BREAST CANCER ALLIANCE 48 MAPLE AVE GREENWICH, CT 6830 | PC | SPONSORSHIP | 25,000 | |
| BRIDGEPORT RESCUE MISSION INC 1088 FAIRFIELD AVE BRIDGEPORT, CT 6605 | PC | GENERAL SUPPORT | 5,000 | |
| CHARITIES AID FOUNDATION 225 REINEKERS LN STE 375 ALEXANDRIA, VA 22314-2840 | PC | CIUDAD SALUDABLE GRANT | 1,021,100 | |
| CHARITIES AID FOUNDATION 225 REINEKERS LN STE 375 ALEXANDRIA, VA 22314-2840 | PC | FOOD BANK RUSSIA | 20,200 | |
| CHARITIES AID FOUNDATION 225 REINEKERS LN STE 375 ALEXANDRIA, VA 22314-2840 | PC | GIVE TOGETHER GRANT POLAND | 20,200 | |

ATTACHMENT 17 (CONT'D)

FORM 990BF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

| RECIPIENT NAME AND ADDRESS | RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT | PURPOSE OF GRANT OR CONTRIBUTION | <u>AMOUNT</u> |
|--|--|----------------------------------|------------------------|
| | | | ATTACHMENT 17 (CONT'D) |
| CHARITIES AID FOUNDATION 225 REINEKERS LN STE 375 ALEXANDRIA, VA 22314-2840 | PC | TERRACYCLE GRANT BANGKOK | 472,500 |
| CIRCULATE INITIATIVE INC 15 W 26TH ST FL 11 NEW YORK, NY 10018 | PC | REDUCE PLASTICS GRANT | 400,000 |
| CIVIL RIGHTS FOUNDATION INC 561 7TH AVE FL 14 NEW YORK, NY 10018 | PC | GENERAL SUPPORT | 100,000 |
| CONGRESSIONAL BLACK CAUCUS 1720 MASSACHUSETTS AVE NW WASHINGTON, DC 20036-1903 | PC | FELLOWSHIP PROGRAM | 150,000 |
| CONGRESSIONAL HISPANIC CAUCUS 1128 16TH ST NW WASHINGTON, DC 20036 | PC | FELLOWSHIP PROGRAM | 295,000 |
| COOPERATIVE FOR ASSISTANCE & 151 ELLIS ST NE ATLANTA, GA 30303 | PC | CARE - EGYPT | 27,920 |

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARRELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR
ANDRECIPIENT NAME AND ADDRESS

COOPERATIVE FOR ASSISTANCE &
151 ELLIS ST NE
ATLANTA, GA 30303

COOPERATIVE FOR ASSISTANCE &
115 BROADWAY 7TH FLR
NEW YORK, NY 10006

EXECUTIVE LEADERSHIP COUNCIL INC
1301 K ST NW STE 210 W
WASHINGTON, DC 20005

FOOD BANK FOR WESTCHESTER INC
200 CLEARBROOK RD
ELMSFORD, NY 10523

FOOD BANK FOR WESTCHESTER INC
200 CLEARBROOK RD
ELMSFORD, NY 10523

FOOD BANK FOR WESTCHESTER INC
200 CLEARBROOK RD
ELMSFORD, NY 10523

FOUNDATION STATUS OF RECIPIENT

PC

PC

PC

PC

PC

PC

PC

PURPOSE OF GRANT OR CONTRIBUTION

37,070

37,070

2,658,731

150,000

10,000

2,500

ATTACHMENT 17 (CONT'D)

FORM 990PF. PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D.)RELATIONSHIP TO SUBSTANTIAL CONTRIBUTORANDFOUNDATION STATUS OF RECIPIENTAMOUNTRECIPIENT NAME AND ADDRESS

PO BOX 148

KATONAH, NY 10536-0148

FRIENDS OF THE WORLD FOOD
1125 L ST NW STE 510
WASHINGTON, DC 20006FRIENDS OF THE WORLD FOOD
1125 L ST NW STE 510
WASHINGTON, DC 20006PROJECT GATEHOUSE ENDOWMENT
620 WESTPORT PKWY
GRAPEVINE, TX 76051GIVE2ASIA
600 CALIFORNIA ST FL 11
SAN FRANCISCO, CA 94108GREENWICH HISTORICAL SOCIETY INC
47 STRICKLAND RD
COS COB, CT 06807-2727

PC

10,000

PC

815,000

PC

399,000

PC

50,000

PC

220,000

PC

25,000

SPONSORSHIP

10,000

SPONSORSHIP

815,000

CAREER DEVELOPMENT PROGRAM

399,000

DISASTER RELIEF

220,000

SPONSORSHIP

25,000

FORM 990PF. PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

AND

FOUNDATION STATUS OF RECIPIENT

PURPOSE OF GRANT OR CONTRIBUTION

AMOUNT

HATCHERY CHICAGO IL
135 N KEDZIE AVE
CHICAGO, IL 60612

PC

GENERAL SUPPORT

350,000

HISPANIC ASSOCIATION ON CORPORATE
1220 L ST NW STE 701
WASHINGTON, DC 20005

PC

SPONSORSHIP

100,000

INTER AMERICAN DEVELOPMENT BANK
1300 NEW YORK AVE NW
WASHINGTON, DC 20577

GOV

AQUAFUND SUPPORT

400,000

INTER AMERICAN DEVELOPMENT BANK
1300 NEW YORK AVE NW
WASHINGTON, DC 20577

GOV

HYDROBID SUPPORT

900,000

INTERNATIONAL YOUTH FOUNDATION
1 E FRATT ST STE 701
BALTIMORE, MD 21202

PC

PATHWAYS TO SUCCESS SUPPORT

775,000

J&W WORLDWIDE
745 ATLANTIC AVE
BOSTON, MA 2111

PC

WOMEN'S PROGRAM SUPPORT

202,000

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D)RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

AND

FOUNDATION STATUS OF RECIPIENT

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR</u> | <u>FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|---|--|---------------------------------------|---|---------------|
| JUNIOR ACHIEVEMENT OF NEW YORK INC 420 Lexington Ave STE 204-5 NEW YORK, NY 10170 | PC | GENERAL SUPPORT | | 25,000 |
| KING CENTER 449 AUBURN AVE ATLANTA, GA 30312 | PC | GENERAL SUPPORT | | 10,000 |
| LA PLAZA DE CULTURA Y ARTES 501 N MAIN ST LOS ANGELES, CA 90012 | PC | GENERAL SUPPORT | | 333,652 |
| LULAC NATIONAL EDUCATIONAL SERVICE 1133 19TH ST NW STE 1000 WASHINGTON, DC 20036 | PC | STEM PROGRAM | | 75,000 |
| MARTIN LUTHER KING CENTER 449 AUBURN AVE ATLANTA, GA 30312 | PC | SPONSORSHIP | | 15,000 |
| MAYORS FUND TO ADVANCE NEW 253 BROADWAY FL 6 NEW YORK, NY 10007 | PC | EVENT SPONSORSHIP | | 10,000 |

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|---|---|---|---------------|
| MBRCY CORPS 45 SW ANKENY ST PORTLAND, OR 97204 | PC | DISASTER RELIEF | 100,000 |
| N STREET VILLAGE 1333 N STREET NW WASHINGTON, DC 20005 | PC | EVENT SPONSORSHIP | 25,000 |
| NATIONAL ETHNIC COALITION 16 W 36TH ST STE 801 NEW YORK, NY 10018 | PC | HONORS SOCIETY SUPPORT | 50,000 |
| NATIONAL MERIT SCHOLARSHIP CORP CHICAGO, IL 60693 | PC | SCHOLARSHIP PROGRAM | 41,960 |
| NATIONAL SEPTEMBER 11 MEMORIAL & MUSEUM NEW YORK, NY 10281 | PC | GENERAL SUPPORT | 35,000 |
| NATIONAL UNDERGROUND RAILROAD 200 LIBERTY ST FL 16 CINCINNATI, OH 45202 | PC | GENERAL SUPPORT | 33,000 |

ATTACHMENT 17 (CONT'D)

FORM 990PP, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

 ATTACHMENT 17 (CONT'D)

RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

AND

FOUNDATION STATUS OF RECIPIENT

RECIPIENT NAME AND ADDRESS

NEW YORK CENTER FOR AUTISM
200 LIBERTY ST FL 16
NEW YORK, NY 10019

NEW YORK UNIVERSITY
50 E FREEDOM WAY
NEW YORK, NY 10087

PENCIL, INC
162 W 56TH ST STE 405
NEW YORK, NY 10010

POSITIVE PLANET FOUNDATION
30 W 26TH ST, 5TH FL
NEW YORK, NY 10001

PROJECT HOME
220 5TH AVE, FL 8
PHILADELPHIA, PA 19130

PUBLIC FOUNDATION
220 5TH AVE FL 8 DEMO DEPT
ATLANTA, GA 30317

PURPOSE OF GRANT OR CONTRIBUTION

EVENT SPONSORSHIP

25,000

NYCSDG SUPPORT

200,000

EVENT SPONSORSHIP

5,000

GENERAL SUPPORT

339,000

GENERAL SUPPORT

10,000

EVENT SPONSORSHIP

21,400

AMOUNT

FORM 990PF... PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D)RELATIONSHIP TO SUBSTANTIAL CONTRIBUTORANDFOUNDATION STATUS OF RECIPIENT

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND</u> | <u>FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|--|--|---------------------------------------|---|---------------|
| RECYCLING PARTNERSHIP 1515 FAIRMOUNT AVE FALLS CHURCH, VA 22046 | PC | | RECYCLING | 2,000,000 |
| ROBIN HOOD FOUNDATION 244 CLUB PLACE SE NEW YORK, NY 10003 | PC | | WOMEN - BRONX SUSTAINABLE COMMUNITY | 1,000,000 |
| SAFE WATER NETWORK 125 ROWELL CT NEW YORK, NY 10168 | PC | | SAFE WATER NETWORK PLEDGE | 10,000 |
| SAFE WATER NETWORK 826 BROADWAY FL 9 NEW YORK, NY 10168 | PC | | SAFE WATER NETWORK PLEDGE | 25,000 |
| SCHOLARSHIP AMERICA 122 E 42ND ST 26TH FL MINNEAPOLIS, MN 55425 | PC | | SCHOLARSHIP PROGRAM | 2,915,027 |
| SCHOLARSHIP AMERICA 7900 INTERNATIONAL DRIVE SUITE 500 SAINT PETER, MN 56082 | PC | | SCHOLARSHIP PROGRAM | 8,065 |

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D)

RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

AND

FOUNDATION STATUS OF RECIPIENT

RECIPIENT NAME AND ADDRESS

SILICON VALLEY COMMUNITY FOUNDATION
7900 INTERNATIONAL DRIVE SUITE 500
MOUNTAIN VIEW, CA 94040

SOUTH ASIAN YOUTH ACTION
1 SCHOLARSHIP WAY
ELMHURST, NY 11373

STOP HUNGER NOW INC
2440 W EL CAMINO REAL STE 300
RALEIGH, NC 27612

STOP HUNGER NOW INC
54 05 SEABURY ST
RALEIGH, NC 27612

TASTE OF THE NFL
3733 NATIONAL DR STE 200
EDINA, MN 55436

TEAM RUBICON
3733 NATIONAL DR STE 200
LOS ANGELES, CA 90045

PURPOSE OF GRANT OR CONTRIBUTION

AMOUNT

PC

CORPORATE ADVISED FUND

508,000

PC

ELMHURST QUEENS COMMUNITY CENTER

5,000

PC

MANDEL ADAY MEAL PACKING

6,305

PC

RISE AGAINST HUNGER MEAL PACKAGING

377,000

PC

NUTRITION

50,000

PC

DISASTER RELIEF

100,000

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D)RECIPIENT NAME AND ADDRESSRELATIONSHIP TO SUBSTANTIAL CONTRIBUTORANDFOUNDATION STATUS OF RECIPIENTAMOUNTTEAM RUBICON
5100 EDEN AVE STE 103
LOS ANGELES, CA 90045PC

DISASTER RELIEF

50,000TEXAS BUSINESS HALL OF FAME
6171 W CENTURY BLVD STE 310
HOUSTON, TX 77027PC

GENERAL SUPPORT

25,000TRUSTEES OF TUFTS COLLEGE
6171 W CENTURY BLVD STE 310
BOSTON, MA 2111PC

NUTRITION

50,000UNIDOSUS
3939 ESSEX LN STE 100
LOS ANGELES, CA 900074PC

MUJERES EN ESCALERA PROGRAM SUPPORT

333,000UNITED NEGRO COLLEGE FUND
136 HARRISON AVE POSNER FL 2
NEW YORK, NY 10005PC

BRONX WOMEN'S INITIATIVE

100,000UNITED STATES NAVAL ACADEMY
247 KING GEORGE ST
ANNAPOLIS, MD 21402PC

TENNIS CAPITAL PROJECT FUND

30,000

FORM 990PF - PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|---|---|---|---------------|
| UNITED WAY OF COASTAL CAROLINA 80 PINE ST FL 9 NEW BERN, NC 28563 | PC AND | DISASTER RELIEF | 25,000 |
| UNITED WAY WORLDWIDE 247 KING GEORGE ST ALEXANDRIA, VA 22314 | PC | NUTRITION - DVC VENEZUELA | 105,000 |
| US SCIENCES PO FOUNDATION 701 N FAIRFAX ST NEW YORK, NY 10004 | PC AND | WOMEN IN BUSINESS SUPPORT | 90,000 |
| VOLUNTEER NEW YORK 85 BROAD ST FL 17 TARRYTOWN, NY 10591 | PC AND | DAYS OF SERVICE PROGRAM | 200 |
| VOLUNTEER NEW YORK 85 BROAD ST FL 17 TARRYTOWN, NY 10591 | PC AND | PEP GIVES BACK PROGRAM | 1,550 |

ATTACHMENT 17 (CONT'D)RECIPIENT NAME AND ADDRESSRELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR
AND
FOUNDATION STATUS OF RECIPIENTPURPOSE OF GRANT OR CONTRIBUTIONAMOUNTRECIPIENT NAME AND ADDRESSRELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR
AND
FOUNDATION STATUS OF RECIPIENTPURPOSE OF GRANT OR CONTRIBUTIONAMOUNT

FORM 990PF, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEAR

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|--|---|---|---------------|
| WARRIOR SCHOLAR PROJECT 220 WHITE PLAINS RD WASHINGTON, DC 20005 | PC GENERAL SUPPORT | GENERAL SUPPORT | 250,000 |
| WATER ORG 220 WHITE PLAINS RD KANSAS CITY, MO 64105 | PC GENERAL SUPPORT | GENERAL SUPPORT | 10,000 |
| WATERAID AMERICA INC 1012 14TH ST NW STE 1200 NEW YORK, NY 10279 | PC ACCESS TO SAFE WATER | ACCESS TO SAFE WATER | 206,000 |
| WATERAID AMERICA INC 920 MAIN ST STE 1800 NEW YORK, NY 10279 | PC ACCESS TO SAFE WATER | ACCESS TO SAFE WATER | 1,158,000 |
| WOMENS REFUGEE COMMISSION 233 BROADWAY RM 2705 NEW YORK, NY 10018 | PC EVENT SPONSORSHIP | EVENT SPONSORSHIP | 25,000 |
| WORLD CENTRAL KITCHEN INC 233 BROADWAY RM 2705 WASHINGTON, DC 20009-4808 | PC DISASTER RELIEF | DISASTER RELIEF | 100,000 |

ATTACHMENT 17 (CONT'D)

ATTACHMENT 17

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5851QD 1467

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FORM 990PP, PART XV - GRANTS AND CONTRIBUTIONS PAID DURING THE YEARATTACHMENT 17 (CONT'D)

| RECIPIENT NAME AND ADDRESS | RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT | PURPOSE OF GRANT OR CONTRIBUTION | AMOUNT |
|---|--|----------------------------------|-------------------|
| | | | |
| WORLD CENTRAL KITCHEN INC 15 W 37TH ST FL 9 WASHINGTON, DC 20009-4808 | PC | DISASTER RELIEF | 100,000 |
| WORLD RESOURCE INSTITUTE 1342 FLORIDA AVE NW WASHINGTON, DC 20002 | PC | RECYCLING | 800,000 |
| WORLD WILDLIFE FUND INC 1342 FLORIDA AVE NW WASHINGTON, DC 20037? | PC | AMAZON GRANT | 250,000 |
| UNITED WAY WORLDWIDE 10 G ST NE STE 800 ALEXANDRIA, VA 22314 | | MATCHING GRANT FUND | 7,098,638 |
| | | TOTAL CONTRIBUTIONS PAID | <u>30,144.118</u> |

FORM 990PF, PART XV - CONTRIBUTIONS APPROVED FOR FUTURE PAYMENT

| <u>RECIPIENT NAME AND ADDRESS</u> | <u>RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR AND FOUNDATION STATUS OF RECIPIENT</u> | <u>PURPOSE OF GRANT OR CONTRIBUTION</u> | <u>AMOUNT</u> |
|---|---|--|---------------|
| ANAL ACADEMY 3945 DEER RIDGE LANE AUBURN, CA 95602 | PC | CAREER-PREP FELLOWSHIP | 705,050 |
| AMERICAN CORPORATE PARTNERS 2 GRAND CENTRAL TOWER NEW YORK, NY 10017 | PC | MILITARY SPOUSE PROGRAM | 200,000 |
| CHARITIES AID FOUNDATION AMERICA 225 REINERERS LN STE 375 ALEXANDRIA, VA 22314-2840 | PC | RECYCLING WITH PURPOSE PROGRAM | 1,000,000 |
| GIVE2ASIA 600 CALIFORNIA ST FL 11 SAN FRANCISCO, CA 94108 | PC | CHINA ZERO WASTE PUBLIC EDUCATION WITH PURPOSE | 695,021 |
| CIRCULATE INITIATIVE INC 15 W 36TH ST, FL 11 NEW YORK, NY 10018 | PC | THE OCEAN FUND | 6,000,000 |
| CONGRESSIONAL HISPANIC CAUCUS INSTITUTE 1128 16TH ST , NW WASHINGTON, DC 20036 | PC | FELLOWSHIP | 150,000 |

ATTACHMENT 18

ATTACHMENT 18ATTACHMENT 18ATTACHMENT 18

5851QD 1467

ATTACHMENT 18

PC

ATTACHMENT 18

ATTACHMENT 18

V 19-7 5F

FORM 990PF. PART XV - CONTRIBUTIONS APPROVED FOR FUTURE PAYMENTATTACHMENT 18 (CONT'D)

RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR

AND

FOUNDATION STATUS OF RECIPIENT

RECIPIENT NAME AND ADDRESS
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE
 115 BROADWAY, 7TH FL
 NEW YORK, NY 10006

PC

AMOUNT

6,136,049

DISCOVERY EDUCATION INC
 2427 LYNX LANE
 ORLANDO, FL 32804

PC

PURPOSE OF GRANT OR CONTRIBUTION

RECYCLING & SUSTAINABILITY EDUCATION PROGRAM

3,042,000

INTERNATIONAL YOUTH FOUNDATION (IYF)
 1 E PRATT ST STE 701
 BALTIMORE, MD 21202

PC

PURPOSE OF GRANT OR CONTRIBUTION

PATHWAYS TO SUCCESS PROGRAM

775,000

ROBIN HOOD FOUNDATION
 826 BROADWAY FL 9
 NEW YORK, NY 10003

PC

PURPOSE OF GRANT OR CONTRIBUTION

ALL-IN-ONE RECYCLING INITIATIVE

6,000,000

THE RECYCLING PARTNERSHIP
 125 ROWELL COURT
 FALLS CHURCH, VA 22046

PC

PURPOSE OF GRANT OR CONTRIBUTION

SAFE WATER PROGRAMS

494,000

WATERAID AMERICA INC
 233 BROADWAY RM 2705
 NEW YORK, NY 10279

TOTAL CONTRIBUTIONS APPROVED

27,197,120

PEPSICO FOUNDATION, INC.
2019 FORM 990-PF
13-6163174

PART IX-A SUMMARY OF DIRECT CHARITABLE ACTIVITIES

| DESCRIPTION | EXPENSES |
|--|---------------------------|
| 1 SEE ATTACHMENT 19, EXHIBIT A. | \$ 17,238,274 |
| 2 THE PEPSICO FOUNDATION PROVIDED MEALS IN RELIEF FOR VICTIMS OF TROPICAL STORM BARRY. | \$ 61,615 |
| 3 THE PEPSICO FOUNDATION HOSTED A DINNER AT A PROMINENT CONFERENCE, SXSW, TO PROMOTE THE WORK OF OUR THEN NEW GRANTEE, CARE. DINNER ATTENDEES INCLUDED PROSPECTIVE NEW CARE FUNDERS WHO ARE INVOLVED IN AGRICULTURE, FOOD INDUSTRY, PHILANTHROPY AS WELL AS MEMBERS OF THE MEDIA WHO ARE IN A POSITION TO DRAW MORE ATTENTION TO THE NEED TO SUPPORT INCLUSIVE FARMING FOR SOCIAL & ECONOMIC IMPACT. | \$ 35,000 |
| | <hr/> <hr/> \$ 17,334,889 |