DLN: 93493319050729 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 C Name of organization D Employer identification number B Check if applicable Root Capital Inc □ Address change 04-3478123 % BRYAN WOLINER ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 130 Bishop Allen Drive 2nd Floor ☐ Amended return ☐ Application pending (617) 661-5792 City or town, state or province, country, and ZIP or foreign postal code Cambridge, MA 021393309 G Gross receipts \$ 22,506,661 Name and address of principal officer H(a) Is this a group return for William F Foote ☐Yes **☑**No subordinates? 130 Bishop Allen Drive 2nd Floor H(b) Are all subordinates Cambridge, MA 021393309 ☐ Yes ☐No ıncluded? □ 527 **☑** 501(c)(3) **☐** 501(c)() **◄** (Insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► www rootcapital org ${f M}$ State of legal domicile L Year of formation 1999 K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities A non-profit organization that helps increase income and stability for rural farmers disconnected from the formal economy Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 14 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 **6** Total number of volunteers (estimate if necessary) 6 18 Total unrelated business revenue from Part VIII, column (C), line 12 0 **b** Net unrelated business taxable income from Form 990-T, line 34 21,751 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 11,510,919 14,068,743 Ravenua 9,478,238 7,850,854 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 112,810 -5,818 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 970,491 361,941 22,072,458 22,275,720 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 32,732 549,685 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 8,143,768 8,569,288 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶922,406 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 12,757,743 13,964,504 20,934,243 23,083,477 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses Subtract line 18 from line 12 . 1,138,215 -807,757 Net Assets or Fund Balances Beginning of Current Year **End of Year** 105,322,211 90,858,790 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 89,072,080 75,139,983 22 Net assets or fund balances Subtract line 21 from line 20 . 16,250,131 15,718,807 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-13 Signature of officer Sign Here BRYAN WOLINER Interim CFO & Treas Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00741490 Paid self-employed Firm's name FRANT THORNTON LLP Firm's EIN ▶ Preparer Use Only Firm's address ► 757 THIRD AVENUE 9TH FLOOR Phone no (212) 599-0100 NEW YORK, NY 100172013 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

FOIL	n 990 (2018)					Page 2
Pa	art III Statement	of Program Service	ce Accomplis	hments		
	Check if Sche	dule O contains a resp	onse or note to a	any line in this Part III		🗹
1	Briefly describe the o	rganization's mission		·		
ROO					ERS IN AFRICA, SOUTH-EAST ASI AL BUSINESSES THAT COLLECT A	
2	-	, -		vices during the year w	hich were not listed on	☐ Yes ☑ No
	If "Yes," describe the	se new services on Sc	hedule O			
3	Did the organization services?	3 ,	nake significant o	changes in how it cond	ucts, any program · · · · · · · · · · · · · · · · · · ·	☐ Yes ☑ No
	If "Yes," describe the	se changes on Schedu	le O			
4	Section 501(c)(3) an		ons are required	to report the amount of	largest program services, as mea of grants and allocations to others	
4a	(Code) (Expenses \$	14,687,155	including grants of \$	0) (Revenue \$	8,212,795)
	See Additional Data					, , ,
4b	(Code) (Expenses \$	3,488,490	including grants of \$	460,082) (Revenue \$	0)
4b	(Code See Additional Data) (Expenses \$	3,488,490	including grants of \$	460,082) (Revenue \$	0)
4b 4c	•) (Expenses \$) (Expenses \$		including grants of \$ including grants of \$	460,082) (Revenue \$ 89,603) (Revenue \$	0)
	See Additional Data					,
	See Additional Data (Code See Additional Data		1,608,710			,
4c	See Additional Data (Code See Additional Data) (Expenses \$ ces (Describe in Sched	1,608,710	including grants of \$,

Part IV Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Yes 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 😼 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates No 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 No Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? No 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part Il 💆 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? No R Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Yes 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 No permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛸 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total Nο 11b assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Yes 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🕏 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🔧 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🥦 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Nο b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 Nο 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Yes b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14b valued at \$100,000 or more? *If "Yes," complete Schedule F, Parts I and IV* Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Yes 15 foreign organization? If "Yes," complete Schedule F, Parts II and IV 💆 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to Nο 16 or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, No 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 Nο Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 19 Nο **20a** Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H* . . . 20a No b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic Nο 21 government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, No

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensation for the organization's current and former officers, directors, trustees, key employees, and highest compensation and the organization and the organization are selected by the complete Schedule K. If "We," go to line 35's. 24a Did the organization mives and proceeded of tax-exempt bonds beyond a temporary period exception? 24b Did the organization mives and proceeded of tax-exempt bonds beyond a temporary period exception? 24c Did the organization mives and "one behalf of" issuer for bonds outstanding at any time during the year? 24d Did the organization are and "one behalf of" issuer for bonds outstanding at any time during the year? 24d Did the organization are an excess benefit transaction with a disqualified person during the year? If "yes," complete Schedule L, Part I. 15 Is the organization may are that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organizations prior forms 990 or 990-E22 16 Is the organization are sent any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? 17 "es," complete Schedule L, Part II. 28 Was the organization private agrant or other assistance to an officer, director, trustee, level persons? If "res," complete Schedule L, Part IV. 29 Did the organization acan'ty to a business transaction with one of the following parties (see Schedule L, Part IV. 29 Did the organization precise and access of a private form of papicale fining thresholds, conditions, and executions? 30 A current or former officer, director, trus	(;	2018)			Page 4
and former officers, directors, trustees, key employees, and nighest compensated employees? If "Yes," complete Schedule J. 434 Dd the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a. 44a Dd the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 44b Dd the organization minest any proceeds of tax-exempt bonds beyond a temporary period exception? 44c Dd the organization maintain an escrow account other than a refunding escrow at any time during the year? 44c Dd the organization and tax as in "on behalf of" issuer for bonds outstanding at any time during the year? 44d Dd the organization and tax as in "on behalf of" issuer for bonds outstanding at any time during the year? 44d Dd the organization and tax as in "on behalf of" issuer for bonds outstanding at any time during the year? 44d Dd the organization engage in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has a series benefit transaction with a disqualified person in a prior year, and that the transaction has a prior prior Forms 990 or 990-E22 45d Dd the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former offices, directors, trustees, key employees, highest compensated employees, or disqualified persons? 45d Dd the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, director, trustee, we propose thereof, against selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule I., Part II. 45d Dd the organization provide schedule I., Part II. 45d Dd the organization provide schedule I., Part III. 45d Dd the organization receive and more than 250, 30		Checklist of Required Schedules (continued)			
and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J. 4a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b Did the organization mentan an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c Did the organization and at as an "in behalf of" issuer for bonds outstanding at any time during the year? 4d Did the organization and at as an "in behalf of" issuer for bonds outstanding at any time during the year? 4d Did the organization and at as an "in behalf of" issuer for bonds outstanding at any time during the year? 4d Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule I, Fart I. 1 is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction have to been reported on any of the organization prior Forms 990 or 990-E22 If "Yes," complete Schedule I, Fart II. 25b Did the organization report any amount on Part X, line 3, 6, or 22 for receivables from or payables to any current or former officers, director, trustes, key employees, undisqualified persons? 17''es," complete Schedule I, Fart II. Did the organization report any amount on Part X, line 3, 6, or 22 for receivables from or payables to any current or former officer, director, trustee, or key employees, or disqualified persons? 17''es," complete Schedule II, Fart II. Was the organization a party to a business transaction with one of the following parties (see Schedule I, Part IV. 27c Did the organization organization report any organization a				Yes	No
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246 Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c Did the organization act as an "on behalf of "issuer for bonds outstanding at any time during the year? 24d Did the organization act as an "on behalf of "issuer for bonds outstanding at any time during the year? 24d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I. Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E27 If "Yes," complete Schedule L, Part II. Did the organization report any amount on Part X. line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or dispatial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III. Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IIV. 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IIV. 28b A family member of a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key e	lā	ast day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and	24a		No
to defease any tax-exempt bonds? 24d 24d 24d 24d 24d 24d 24d 24	tl	the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . 1 b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E2? 1 b Is the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? 1 b If the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, director, trustee, key employees, or disqualified persons? 1 b If the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officer a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II loud the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) 2 b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions? If "Yes," complete Schedule L, Part IV in the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule L, Part IV individual to the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M. 2 Did the organization related to any tax-exempt or transfer more than 25% of its net assets? 2 If "Yes," complete Schedule N, Part I in the organization related to any tax-ex			24c		
Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . 15 Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms '990 or '990-E27' . 16 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, frustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . 17 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II . 18 Was the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) 18 A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 29 A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . 29 Did the organization sell, exchange, dispose of, or transfer more than \$25% of its net assets? 18 Tyes," complete Schedule N, Part II . 29 Did the organization or loudy of an entity disrega	tl	the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E27 If "Yes," complete Schedule L, Part I . Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 28b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 29c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . Did the organization iquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I . Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II . Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3 If "Yes," complete Schedule R, Part II . Did the organization of section 512(b)(13)? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part	tl	the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"	25a		No
former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II . Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II . Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 28a b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule M . 29c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M . Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part II . Did the organization on 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . 31d Was the organization have a controlled entity within the meaning of section 512(b)(13) If "Yes," complete Schedule R, Part II, III, or IV, and Part V, Ine 1 . 33d Was the organization have a controlled entity within the meaning of section 512(b)(13) If "Yes," complete Schedule R, Part V, Ine 2 . 35d 36 Did the organization own 100% of an entity disreg	t	the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?	25b		No
contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III is Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	16	er officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?	26	Yes	
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. 28a b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I. Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II. Was the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? 5 Escition 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI, line 2 Did the organization complete Schedule O and provide explanati	r	ributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	27		No
A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV. A family member of a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trusteed as a partice) was an officer, director, trustee, or key employee (or a family member thereof) was an officer in order and inow a season of the organization and that is treated as a partners					
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I. Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II. Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part V, line 2 1 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O			28a		No
officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I. Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II. Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I. Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Did the organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O Statements Regarding Other IRS Filings and Tax Compliance		^^. 1	28b		No
Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M			28c		No
Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	tl	the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II			30		No
If "Yes," complete Schedule N, Part II	tl	the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1			32		No
Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1			33		No
If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	: 1	the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	34	Yes	
within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	tl	the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2			35b		No
Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	ti	ion 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related	36		No
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	tl	the organization conduct more than 5% of its activities through an entity that is not a related organization and that	37		No
Part V Statements Regarding Other IRS Filings and Tax Compliance	tl	the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.		Yes	
	J	· · · · · · · · · · · · · · · · · · ·			
Check is deficially a response of note to any line in this rait v	•	Check if Schedule O contains a response or note to any line in this Part V			
			Ť	Yes	 No

b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

1c

Yes

7g

7h

8

9a

9h

12a

13a

14a

14b

15

No

No

Form **990** (2018)

10a

10b

11a

11b

12b

13b

13c

If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

9a Did the sponsoring organization make any taxable distributions under section 4966? . . .

Sponsoring organizations maintaining donor advised funds.

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Section 501(c)(29) qualified nonprofit health insurance issuers.

Section 501(c)(7) organizations. Enter

Section 501(c)(12) organizations. Entera Gross income from members or shareholders .

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Page 6

Part VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below, and the properties 2 through 7b below, and through 7b below, and the properties 2 through 7b below 7	onse to l	ines
	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI		✓
Section	A. Governing Body and Management		
		Voc	N.

	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 16			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 14			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	⊋.)	-
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
Ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a

status with respect to such arrangements? .

Section C. Disclosure

18

Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest

State the name, address, and telephone number of the person who possesses the organization's books and records ▶BRYAN WOLINER 130 BISHOP ALLEN DRIVE 2ND FLOOR Cambridge, MA 021393309 (617) 299-2424

only) available for public inspection. Indicate how you made these available. Check all that apply ☑ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

policy, and financial statements available to the public during the tax year

List the States with which a copy of this Form 990 is required to be filed▶ AL , AK , AR , CA , CO , CT , DC , FL , GA , IL , KS , KY , ME , MD , MA , MI , MN , MS , NV , NH , NJ , NM , NY , NC , ND , OH ,

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt

 OK , OR , PA , RI , SC , TN , UT , VA , WA , WV , WI

16a

16b

Nο

Form 990 (2018)

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

year

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee"

• List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
 - f reportable compensation from the organization and any related organizations

 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A)

(B)

(C)

(D)

(E)

(F)

(F)

Average

hours per

than one box, unless person

week (list

is both an officer and a

from the

compensation

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from related

Name and Title	hours per week (list any hours for related	than o	ne bo	ox, u n off or/t	inles ficer ruste	and a	on	compensation from the organization (W- 2/1099-MISC)	compensation from related organizations (W- 2/1099-	amount of other compensation from the organization and
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2,1005-11150)	MISC)	related organizations
See Additional Data Table										
										Form 990 (2018)

	(A) Name and Title	(B) Average hours per week (list any hours	than o	one b	ox, u an off	ot che unles fficer	neck mo ess pers r and a tee)	son	Rep comp fro organiz	(D) portable pensation om the zation (W-	(E) Reportable compensation from related organizations (w-	(F) Estima amount o compens from t	ated of other sation the
		for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/109	99-MISC)	2/1099-MISC)	organizati relati organiza	ed
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	Total from continuation sheets to Pa	Part VII , Section .					•							
d Ţ	Total (add lines 1b and 1c)						>			,748,676		0		212,171
2	Total number of individuals (including of reportable compensation from the			e list	.ed a!	bove	e) who) rece	eived mo	ore than \$1	.00,000			
													Yes	No
3	Did the organization list any former of	officer director	or trust	tee, k	ev e	lame	ovee.	or hi	iahest ca	mnensatec	l emplovee on		Tes	NO
	line 1a? If "Yes," complete Schedule 3			•	•			•	• •			3		No
4	For any individual listed on line 1a, is organization and related organization:										n the			
i	ındıvıdual			•	•	٠						4	Yes	
5	Did any person listed on line 1a receiv services rendered to the organization		•			,			_	tion or ind	ıvıdual for	5		No
Se	ection B. Independent Contract				_	_		_						
1	Complete this table for your five higher from the organization. Report comper	est compensate	:d indepe	ender r vea	nt co r enc	ontra dina	actors to	that or wif	received	l more thar organizatio	າ \$100,000 of cor n's tax vear	mpen	ısatıon	
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	tate Street 13 FON, MA 02109													•
Open	Capital Advisors,									Consulting				221,100

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

NAUTICA CENTER ROYAL ROAD

compensation from the organization ▶ 3

2173 Salk Ave Suite 250 CARLSBAD, CA 92008

BLACK RIVER, 0 Force Optimized LLC,

435,970

Form **990** (2018)

Consulting

Page 8

Page **9**

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Other basis and sales expenses 230,941 -230,941			than inventory										
sales expenses		t			230 941		1						
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c d All other revenue						30003		303,727		303,727			·
c d All other revenue			MICCELL ANEQUE DE			90009	9	56.214		56.214		0	(
d All other revenue			- MISCELLANEOUS RI	EVENUE		30003		/		50,214			
d All other revenue			<u> </u>				+						
e Total. Add lines 11a-11d		•	-										
e Total. Add lines 11a-11d			d All other revenue				1					+	
12 Total revenue. See Instructions						<u> </u>			-			+	
22,275,720 8,212,795 0 -5,818								361,941				+	
			Jean revenuer Jee	256 4060015		• • • •		22,275,720		8,212,795		0 =	-5,818

Form 990 (2018)				Page 10
Part IX Statement of Functional Expenses				
Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all cc Check if Schedule O contains a response or note to any	_		, ,	🗸
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	0	expenses	general expenses	
Grants and other assistance to domestic individuals See Part IV, line 22	0			
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	549,685	549,685		
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	1,665,590	867,151	701,481	96,958
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	5,345,569	4,344,987	526,484	474,098
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	118,293	92,968	14,341	10,984
9 Other employee benefits	929,339	516,101	365,783	47,455
10 Payroll taxes	510,497	442,125	20,039	48,333
11 Fees for services (non-employees)				
a Management	0			
b Legal	297,047	84,136	212,911	
c Accounting	175,093	5,129	169,964	
d Lobbying	0			
e Professional fundraising services See Part IV, line 17	0			
f Investment management fees	0			
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,973,354	1,498,632	439,900	34,822
12 Advertising and promotion	25,786	8,408	16,561	817
13 Office expenses	123,455	92,259	31,196	
14 Information technology	560,492	60,231	500,261	
15 Royalties	0			
16 Occupancy	1,037,354	809,653	153,682	74,019
17 Travel	981,556	903,032	36,587	41,937
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
19 Conferences, conventions, and meetings	328,327	327,492	835	
20 Interest	1,759,365	1,759,365		
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	113,549		113,549	
23 Insurance	85,906	1,853	84,053	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				

6,406,250

22,792

74,178

23,083,477

a ALLOWANCE FOR LOAN LOSS

c MEMBERSHIP & PUBLICATIONS

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

d SHARED COST ALLOCATION

b OTHER DIRECT COSTS

e All other expenses

6,406,250

486

29,216

495,736

19,784,355

0

0

45,505

922,406

Form **990** (2018)

0

22,306

44,962

-541,241

2,376,716

Page **11**

0

91,345

125,000

70,191,661

75.139.983

11.134.002

4,584,805

15,718,807

90,858,790

Form **990** (2018)

99.803

0 20

21

22

23

24

25

26

27

28

30

31 32

33

34

4,470,218

175,000

82,162,749

89.072.080

10.654.322

5,595,809

16,250,131

105,322,211

0 29

341.736

		Check if Schedule O contains a response or not	e to ar	ny line in this Part IX			🗆
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing			38,211,338	1	14,325,029
	2	Savings and temporary cash investments .		[2,951,425	2	25,031,999
	3	Pledges and grants receivable, net			2,693,118	3	3,088,061
	4	Accounts receivable, net		[2,078,737	4	3,015,673
	5	Loans and other receivables from current and for trustees, key employees, and highest compensar Part II of Schedule L	ated en	nployees Complete	0	5	0
	6	Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L	0	6	0		
ets	7	Notes and loans receivable, net		[191,795	7	71,923
SS	8	Inventories for sale or use			0	8	0
Ø	9	Prepaid expenses and deferred charges			498,188	9	598,299
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	1,520,531			
	ь	Less accumulated depreciation	10b	379,256	804,067	10c	1,141,275
	11	Investments—publicly traded securities .			210.885	11	258.862

Assets	7	Part II of Schedule L			191,795	7	71,923		
\$8	8	Inventories for sale or use	rentories for sale or use						
A	9	Prepaid expenses and deferred charges			498,188	9	598,299		
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	1,520,531					
	b	Less accumulated depreciation	10 b	379,256	804,067	10c	1,141,275		
	11	Investments—publicly traded securities .			210,885	11	258,862		
	12	Investments—other securities See Part IV, line	11 .		0	12	0		
	13	Investments—program-related See Part IV, line	11 .	•	56,335,906	13	42,212,773		
	14	Intangible assets			0	14	0		
	15	Other assets See Part IV, line 11			1,346,752	15	1,114,896		
	16			105,322,211	16	90,858,790			
	17	Accounts payable and accrued expenses			1,813,190	17	2,149,089		
	4.0	Committee or a combile			0	40			

`	9	Prepaid expenses and deferred charges			498,188	9	598,299
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	1,520,531			
	b	Less accumulated depreciation	10 b	379,256	804,067	10 c	1,141,275
	11	Investments—publicly traded securities .			210,885	11	258,862
	12	Investments—other securities See Part IV, line	11 .		0	12	0
	13	Investments—program-related See Part IV, line	11 .		56,335,906	13	42,212,773
	14	Intangible assets			0	14	0
	15	Other assets See Part IV, line 11			1,346,752	15	1,114,896
	16	Total assets.Add lines 1 through 15 (must equ	al line	34)	105,322,211	16	90,858,790
	17	Accounts payable and accrued expenses			1,813,190	17	2,149,089
	18	Grants payable			0	18	0
	19	Deferred revenue			109,187	19	2,483,085

26 Total liabilities. Add lines 17 through 25 . 27 28 29 30 Capital stock or trust principal, or current funds

20

21

23

24

Liabilities 22

Assets or Fund Balances

Net

31

32

33

34

Form 990 (2018)

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets Temporarily restricted net assets Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

Complete Part X of Schedule D

Total net assets or fund balances

Total liabilities and net assets/fund balances

and other liabilities not included on lines 17 - 24)

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Yes Form 990 (2018)

Additional Data

Software ID:

Software Version:

EIN: 04-3478123

Name: Root Capital Inc.

Form 990 (2018)

Form 990, Part III, Line 4a:

ROOT CAPITAL PROVIDES AGRICULTURAL BUSINESSES WITH A UNIOUE COMBINATION OF CAPITAL, TRAINING AND ACCESS TO GLOBAL MARKETS TO HELP THEM GROW THESE CORE ACTIVITIES COMPRISE A THREE-PRONG STRATEGY FINANCE, ADVISE, CATALYZE PLEASE REFER TO THE ORGANIZATION'S WEBSITE FOR FURTHER INFORMATION AND STATISTICS ON PROGRAM ACCOMPLISHMENTS FINANCE ROOT CAPITAL TYPICALLY PROVIDES LOANS RANGING FROM \$50.000 TO \$3 MILLION TO RURAL SMALL AND GROWING BUSINESSES. ESPECIALLY THOSE BUSINESSES NOT CURRENTLY REACHED BY COMMERCIAL LENDERS

ADVISE ROOT CAPITAL'S ADVISORY SERVICES PROGRAM PROVIDES TARGETED FINANCIAL TRAINING TO CURRENT AND PROSPECTIVE CLIENTS SO THEY HAVE THE FINANCIAL MANAGEMENT SKILLS THEY NEED TO GROW AND SUSTAIN THEIR BUSINESSES ROOT CAPITAL'S FINANCIAL ADVISORY SERVICES (FAS) ARE DESIGNED TO PREPARE BUSINESSES WITH GROWTH POTENTIAL TO QUALIFY FOR CREDIT. TO SHEPHERD MORE PROSPECTIVE CLIENTS INTO OUR PORTFOLIO, AND TO MITIGATE THE

Form 990, Part III, Line 4b:

RISK OF LENDING TO THESE BUSINESSES

Form 990, Part III, Line 4c: CATALYZE ROOT CAPITAL. INC SEEKS TO CATALYZE A THRIVING FINANCIAL MARKET TO SUPPORT HISTORICALLY UNDERSERVED RURAL SMALL AND GROWING BUSINESSES THE PROGRAM'S STRATEGY IS TO - INNOVATE - CONDUCT R&D, STUDY IMPACT AT THE HOUSEHOLD AND BUSINESS LEVELS, AND LOOK FOR WAYS TO INCREASE IMPACT - ACCELERATE - SHARE LEARNING FROM WORK WITH LIKE-MINDED PEERS TO BUILD COMMON STANDARDS AND PRACTICES NECESSARY FOR THE

INDUSTRY TO THRIVE AND SCALE

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer from the week (list from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any nours	and	a dir	ecto	r/tr	ustee)	'	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Jeremy Mındıch	1 0	×		x				0	0	0	
Citali	0 0		<u> </u>	 '	₩	\longmapsto					
Philip Martin Brown Board Member	1 0	×						0	0	0	
Board Member	0 0				<u> </u>						
Peggy Clark	1 0	×						0	0	0	
Board Member	0 0										
Franz Colloredo-Mansfeld Board Member	1 0	×						0	0	0	
1	. 00										

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Peggy Clark
Board Member
Franz Colloredo-Mansfeld
Board Member
Daniel Crisafulli

Board Member

Melissa Dann

Board Member

Funke Oyewole

Rick Peyser

Jack Taylor

Board Member

Board Member

Board Member

Eugene Weil

Board Member (thru 3/2018)

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

(W-2/1099-

57,277

273,194

197,570

(W- 2/1099-

organization and

6,102

24,602

10,577

0

0

for related

24 0

0 0 10

0 0 10

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0 0

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated employee	Former	MISC)	MISC)	related organizations
Simon Winter Board Member	10	Х						0	0	0
Ana Zacapa Board Member	0 0	×						0	0	0
Grant Gund Board Member	10	×						0	0	0
Jan-Maarten Mulder Board Member	10	X						0	0	0

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Peter Bernard COO & Board Membr (6/18-10/18)

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James Benenson III

Mary Barton Dock

William F Foote

President & CEO

CFO/Treasurer & COO

Jared Chase

CD Glin

Board Member (as of 2/2018)

Board Member (as of 5/2018)

Board Member (As of 5/2018)

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Jean Forrester

Lubna Maria Elia

Michael McCreless

Elicia Carmichael

VP Strategy

Sr Director of Impact

Sr Dir, US HR & Corp Complianc

Controller

	any hours	and	a dır	ecto	or/tr	ustee))	organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Nancy Everett	40 0									
Gen Counsel & Interim COO	0.0			X				162,895	0	19,802
Bryan Woliner	40 0			,,				141.057	0	40.750
VP Finance & IT, Interim CFO	0 0			X				141,867	U	19,758
Marlı Porth	40 0								_	
Chief of Staff/Clerk	0 0			X				78,053	0	5,043
Brian Matthew Onie Milder	40 0									
					X			185,870	0	21,581

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148,988

119,263

109,335

117,283

6,283

22,427

42,976

14,742

18,278

VP Finance & 11, Interim CFO	0 0						
Marlı Porth	40 0					70.050	
Chief of Staff/Clerk	0 0		×			78,053	
Brian Matthew Onie Milder	40 0						
EVP of Strategy				X		185,870	
LVF of Strategy	0 0						
Darcy Salinger	40 0						
					X	157,081	
Chief Credit Officer						·	

0 0 40 0

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0 0

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efil	e GR/	APHIC pri	it - DO NOT PROCI	ESS	As Filed Data -			DLN: 9	3493319050729				
SCI	HED	ULE A	Dub	lic (Charity Statu	s and Dul	olic Supp	ort	OMB No 1545-0047				
	m 99			he or	ganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) empt charitable	organization or trust.	I	2018				
•		the Treasury	▶ 6	io to <u>ı</u>	www.irs.gov/Form	990 for the late	st information	•	Open to Public Inspection				
Nam		ne Service ne organiza inc	tion					Employer identific	<u> </u>				
								04-3478123					
Pa The o			for Public Charity : a private foundation be					See instructions.					
1			onvention of churches,		`	•		(A)(i).					
2		•	scribed in section 170										
3						,							
4		·		ooperative hospital service organization described in section 170(b)(1)(A)(iii). rch organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's									
_		name, city,	and state	nd state									
5	Ш		ation operated for the b (iv). (Complete Part II		of a college or unive	rsity owned or op	perated by a gov	ernmental unit descri	bed in section 170				
6		A federal, s	tate, or local governme	ent or	governmental unit de	scribed in sectio	on 170(b)(1)(A	\)(v).					
7	✓		ation that normally rece 0(b)(1)(A)(vi). (Com			s support from a	governmental u	ınıt or from the gener	al public described in				
8			ty trust described in se	•	,	(Complete Part I	I)						
9			ıral research organızatı ant college of agrıcultu						ege or university or a				
10		from activit	ation that normally receives related to its exemplincome and unrelated to exection 509(a)(2)	ot fund busine	ctions—subject to cer ess taxable income (le	taın exceptions,	and (2) no more	than 331/3% of its si	upport from gross				
11		An organiza	ation organized and ope	erated	exclusively to test fo	r public safety S	ee section 509	(a)(4).					
12		more public	ation organized and ope ly supported organizat through 12d that desc	ions d	escribed in section 5	09(a)(1) or sec	ction 509(a)(2). See section 509(a					
a		Type I. A s organizatio	supporting organization n(s) the power to regul Part IV, Sections A a	opera arly a	ited, supervised, or c	ontrolled by its s	upported organi	zation(s), typically by					
b		Type II. A manageme	supporting organization nt of the supporting org	n supe ganiza	tion vested in the sar				~				
c		Type III f	unctionally integrate organization(s) (see ins	d. A s	upporting organizatio				ited with, its				
d		Type III n	on-functionally integ integrated The organ You must complet	ı rated ızatıon	I. A supporting organ generally must satis	ization operated fy a distribution	in connection wi requirement and	th its supported orgai	1. 1				
e		Check this	box if the organization	receiv	ed a written determir	nation from the I		pe I, Type II, Type II	I functionally				
f	Enter	-	or Type III non-function of supported organization		mtegrated supporting	organization							
g	Provi	de the follow	ing information about t	he suj	oported organization(s)							
	(i) N	lame of supp organization		N	(iii) Type of organization (described on lines 1- 10 above (see instructions))		anization listed ing document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)				
						Yes	No						
Tota	1			\dashv									
		work Reduc	tion Act Notice, see t	he In	structions for	Cat No 11285	<u>I</u> 5F !	 Schedule A (Form 9	90 or 990-EZ) 2018				

(b)(1)(A)(ix)

Page 2

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part

	III. If the organization fa						quaiii)	, under Fait
s	ection A. Public Support	ans to quamy an	der ene tests nse	ea below, pieas	e complete rait			
_	Calendar year	() 2014	(1.) 2015	() 2016	(1) 2017	() 201	$\overline{}$	(C) T
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 201	.8	(f) Total
	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	7,221,264	6,528,783	8,283,243	11,510,919	14,0	68,743	47,612,952
	Tax revenues levied for the							
_	organization's benefit and either paid							0
	to or expended on its behalf							0
3	The value of services or facilities furnished by a governmental unit to							0
	the organization without charge							
4	Total. Add lines 1 through 3	7,221,264	6,528,783	8,283,243	11,510,919	14,00	68,743	47,612,952
5	The portion of total contributions by							
	each person (other than a							
	governmental unit or publicly supported organization) included on							6,095,088
	line 1 that exceeds 2% of the							0,030,000
	amount shown on line 11, column (f)							
6	Public support. Subtract line 5 from line 4							41,517,864
S	ection B. Total Support	•	•	•				
	Calendar year	(a)2014	(b) 2015	(c)2016	(d)2017	(e)201	8	(f)Total
_	(or fiscal year beginning in) ▶	` '			` '			
7	Amounts from line 4 Gross income from interest.	7,221,264	6,528,783	8,283,243	11,510,919	14,0	68,743	47,612,952
8	dividends, payments received on							
	securities loans, rents, royalties and	152,280	94,009	108,868	112,649	2.	25,123	692,929
	income from similar sources							
9	Net income from unrelated business activities, whether or not the							0
10	business is regularly carried on Other income Do not include gain							
10	or loss from the sale of capital			37,635				37,635
	assets (Explain in Part VI)							
11	Total support. Add lines 7 through 10							48,343,516
12	Gross receipts from related activities,	etc (see instructio	ns)			12		55,044,957
13	First five years. If the Form 990 is fo	r the organization	s first, second, thi	rd, fourth, or fifth	tax year as a sect	ion 501(c)((3) organ	nization,
	check this box and stop here						_	
s	ection C. Computation of Public							
14	Public support percentage for 2018 (lin			olumn (f))		14		85 881 %
	Public support percentage for 2017 Sc			01411111 (17)		15		85 171 %
	33 1/3% support test—2018. If the			on line 13 and line	14 is 23 1/20% or		ck thic b	
16a					E 14 IS 33 1/3 /0 OI	more, che	'K CIII2 D	× ✓
b	and stop here. The organization quali 33 1/3% support test—2017. If th				nd line 15 is 33 1/	3% or more	e, check	
	box and stop here. The organization							▶ □
17 a	10%-facts-and-circumstances test is 10% or more, and if the organizatio in Part VI how the organization meets	n meets the "facts	-and-circumstance	s" test, check this	box and stop he	re. Explain		
	organization			J				►□
b	10%-facts-and-circumstances tes 15 is 10% or more, and if the organiz Explain in Part VI how the organization	ation meets the "f	acts-and-circumsta	ances" test, check	this box and stop	here.		, 1
	supported organization	m meets the racts	anu-circumstance	.s test The organ	nzacion qualifies d	s a publicly		►□
	Deine La form de Line If the community	and the second of the second o	h	- 16h 171	the selection there is a con-			

Р	Support Schedule for						
	(Complete only if you c						ler Part II. If
- C	the organization fails to ection A. Public Support	quality under t	ne tests listed	pelow, please co	omplete Part II.)	
30	Calendar year		43.554.5		413.004-		(0) =
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
_	organization's tax-exempt purpose Gross receipts from activities that are						
3	not an unrelated trade or business						
	under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf The value of services or facilities						
5	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
_	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of						
	\$5,000 or 1% of the amount on line						
	13 for the year						
C	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
	from line 6)						
36	ection B. Total Support Calendar year			I	1		1
	(or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
b	income from similar sources Unrelated business taxable income						
D	(less section 511 taxes) from						
	businesses acquired after June 30,						
	1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12							
	loss from the sale of capital assets						
	(Explain in Part VI)						
13	Total support. (Add lines 9, 10c, 11, and 12)						
14	First five years. If the Form 990 is for	r the organization	ı 's fırst, second, tl	nird, fourth, or fift	:h tax vear as a se	ction 501(c)(3) c	rganization.
	check this box and stop here	,	, ,	, ,	,	(), ()	• □
Se	ection C. Computation of Public	Support Perce	ntage				<u> </u>
15	Public support percentage for 2018 (lin			column (f))		15	
16	Public support percentage from 2017 S					16	
	ection D. Computation of Investi					1 1	
17	Investment income percentage for 201			line 13, column (f	·))	17	
18	Investment income percentage from 2	•		,	• •	18	
	331/3% support tests—2018. If the		·	on line 14 and lin	ne 15 is more than		ne 17 is not
							_
	more than 33 1/3%, check this box and s						
b	33 1/3% support tests—2017. If the	-			•		_
	not more than 33 1/3%, check this box	and stop here.	The organization	qualifies as a publ	icly supported org	anization	▶⊔_
20	Private foundation. If the organization	on did not check a	box on line 14, 1	.9a, or 19b, check	this box and see	instructions	▶ □

Schedule A (Form 990 or 990-EZ) 2018 Page 4 Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V) Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509

(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below

3а Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported

organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a

amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

organization's organizing document? Substitutions only. Was the substitution the result of an event beyond the organization's control?

5b 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its

6

7

8

answer line 10b below

the organization had excess business holdings)

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

complete Part I of Schedule L (Form 990 or 990-EZ)

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

9b which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

>cn	edule A (Form 990 or 990-E2) 2018		F	age 5
Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11 c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	2		
	organization	-		
S	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
_	<u> </u>			
	ection D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		103	-140
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations		l	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions)		
	The organization satisfied the Activities Test Complete line 2 below	•		
	b			
	The organization supported a governmental entity Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test Answer (a) and (b) below.	į	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement			
,		2b		
3	Parent of Supported Organizations Answer (a) and (b) below.	_		
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard	3h		

Sched	lule A (Form 990 or 990-EZ) 2018			Page 6
Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount		_	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functionally-instructions)	ntegrat	ed Type III supporting or	ganızatıon (see

Schedule A (Form 990 or 990-EZ) (2018)

c Remainder Subtract lines 4a and 4b from 4

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2
If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

See instructions

d Excess from 2017.e Excess from 2018.

3_j and 4c

8 Breakdown of line 7

Additional Data

Software ID:

Software Version: **EIN:** 04-3478123

Name: Root Capital Inc.

Page 8

Schedule A (Form 990 or 990-EZ) 2018 Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Part VI

Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Facts And Circumstances Test

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

DLN: 93493319050729 OMB No 1545-0047

2018

Open to Public Inspection

	me of the organization		Employer identification number
KOO	t Capital Inc		04-3478123
Pa	rt I Organizations Maintaining Donor Advi	sed Funds or Other Similar Funds o	r Accounts.
	Complete if the organization answered "Ye		(h) Finada and ather assumes
	Total number at end of year	(a) Donor advised funds	(b)Funds and other accounts
	,		
	Aggregate value of contributions to (during year) Aggregate value of grants from (during year)		
	Aggregate value at end of year		16 1 11
i	Did the organization inform all donors and donor advisor organization's property, subject to the organization's ex		vised funds are the \Box Yes \Box No
•	Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?		
Pa	rt II Conservation Easements. Complete if the	ne organization answered "Yes" on Form	n 990, Part IV, line 7.
	Purpose(s) of conservation easements held by the orga	nızatıon (check all that apply)	
	Preservation of land for public use (e g , recreation	n or education)	historically important land area
	☐ Protection of natural habitat	Preservation of a co	ertified historic structure
	Preservation of open space		
:	Complete lines 2a through 2d if the organization held a easement on the last day of the tax year	qualified conservation contribution in the form	m of a conservation Held at the End of the Year
а	Total number of conservation easements	I	2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified histori	c structure included in (a)	2c
d	Number of conservation easements included in (c) acqu structure listed in the National Register	ired after 7/25/06, and not on a historic	2d
l	Number of conservation easements modified, transferred tax year ▶	ed, released, extinguished, or terminated by t	the organization during the
	Number of states where property subject to conservation	on easement is located >	
	Does the organization have a written policy regarding the and enforcement of the conservation easements it holds		of violations, Yes No
i	Staff and volunteer hours devoted to monitoring, inspec	cting, handling of violations, and enforcing co	nservation easements during the year
,	Amount of expenses incurred in monitoring, inspecting, \$ \\$	handling of violations, and enforcing conserv	ation easements during the year
1	Does each conservation easement reported on line 2(d) and section $170(h)(4)(B)(II)^2$	above satisfy the requirements of section 17	70(h)(4)(B)(ı) ☐ Y es ☐ N o
l	In Part XIII, describe how the organization reports cons balance sheet, and include, if applicable, the text of the the organization's accounting for conservation easemen	footnote to the organization's financial state	nse statement, and
ar	Organizations Maintaining Collections Complete if the organization answered "Ye	of Art, Historical Treasures, or Othe	er Similar Assets.
a	If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar	public exhibition, education, or research in fu	
b	If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub	.6 (ASC 958), to report in its revenue statem	
(following amounts relating to these items i) Revenue included on Form 990, Part VIII, line 1		▶ \$
	ii)Assets included in Form 990, Part X		► \$ ► \$
',	If the organization received or held works of art, historic following amounts required to be reported under SFAS	·	ncial gain, provide the
а	Revenue included on Form 990, Part VIII, line 1	110 (AGC 990) relating to these items	▶ \$
_	·		► \$
b	Assets included in Form 990, Part X		▶ \$

Cat No 52283D

Schedule D (Form 990) 2018

Par	t III	Organizations Ma	aintaining Col	lections (of Art, F	listori	ical T	reası	ures, o	r Other	Similar A	ssets (continued _,)
3		g the organization's acq	uisition, accessior	n, and other	r records,	check	any of	the fo	llowing t	hat are a	significant	use of it	s collection	ו
а	item:	s (check all that apply)				d								
	Ш	Public exhibition					Ш	Loan	or exch	ange pro	grams			
b		Scholarly research				е		Othe	ır					
С		Preservation for future	e generations											
4	Provi Part	ide a description of the o	organization's col	lections and	d explain l	how the	ey furtl	ner the	e organız	zation's e	xempt purpo	ose in		
5		ng the year, did the orga ts to be sold to raise fur									nılar	□ Y	es 🗆	No
Pa	rt IV													
		Complete if the org X, line 21.	ganization answ	ered "Yes	s" on For	m 990	, Part	IV, li	ine 9, o	r reporte	ed an amoi	unt on	Form 990), Part
1a		e organization an agent ded on Form 990, Part)		an or other	ıntermed	lary for	contri	bution	ns or othe	er assets	not	□ Y	es 🔽	No
b	If "Y	es," explain the arrange	ement in Part XIII	and comple	ete the fo	llowina	table				Δ	mount		
c		nning balance								1c				
d	_	tions during the year								1d				
е		ributions during the year	r							1e				
f		ng balance								1f				
2a		the organization include	an amount on Fo	rm 990 Pa	rt X line	21 for	escrow	or cu	ıstodial a	eccount lu	ability?		es 🗆	— No
b		es," explain the arrange											cs	140
	rt V	Endowment Fund												
		Liidowillene i diik	usi complete ii	(a)Curre			rior yea				(d)Three ye		(e)Four ye	ears back
1a	Beginr	ning of year balance .												
b	Contri	butions												
С	Net in	vestment earnings, gair	ns, and losses											
d	Grants	s or scholarships	•											
e		expenditures for facilitie	es											
f	Admin	istrative expenses .												
g	End of	f year balance												
2	Provi	ide the estimated percei	ntage of the curre	ent vear end	d balance	(line 1	a. colu	mn (a)) held a	s	1		ı	
а		d designated or quasi-e		,		(5 ,		,,					
b	Perm	nanent endowment >												
c	Tem	porarily restricted endov	wment ▶											
·		percentages on lines 2a,		ld equal 10	0%									
3 a		there endowment funds	not in the posses	sion of the	organızat	ion tha	t are h	eld an	ıd admın	istered fo	r the		Yes	No
	(i) u	nrelated organizations										3	a(i)	
		related organizations .											a(ii)	
b		es" on 3a(II), are the rel	<u>-</u>		•			? .					3b	
4		ribe in Part XIII the inte			on s endov	wment	runas							
Рa	rt VI	Land, Buildings, Complete if the org			s" on For	m 990). Part	TV. lı	ine 11a.	See Fo	rm 990. Pa	art X. lı	ne 10.	
	Descr	ription of property	(a) Cost or oth (investme	er basıs	(b) Cost						depreciation		(d) Book va	lue
1a	Land													
b	Buildir	ngs												
С	Leasel	hold improvements					{	32,399			38,476			43,923
		ment					1:	11,508			103,439			8,069
	Other						1,32	26,624			237,341			1,089,283
Tota	al. Add	lines 1a through 1e (Co	olumn (d) must ed	qual Form S	990, Part .	X, colui	mn (B)	, line .	10(c))		>			1,141,275
											Sch	nedule l	D (Form 9	90) 2018

Schedule D (Form 990) 2018 Part VII Investments—Other Securities. Complete if	f the organizat	tion ansv	vered "Yes" on Form 990	Page : , Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category			(c) Method	of valuation
(including name of security)			Cost or end-of-y	ear market value
(1) Financial derivatives				
(3)Other	· · · ·			
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•			
Part VIII Investments—Program Related. Complete if the organization answered 'Yes' or	n Form 990. P	art IV. lı	ne 11c. See Form 990. P	art X. line 13.
(a) Description of investment	(b) Book \		(c) Method	of valuation
(1)LOANS RECEIVABLE	42,212			ear market value F
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization answe		2,212,773	rt IV line 11d See Form 99	0 Part V line 15
(a) Description		III 990, Fe	it IV, ille IIu See Form 99	(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) Part X Other Liabilities. Complete if the organization	n answered 'V	es' on Ec		or 11f
See Form 990, Part X, line 25.	ii aliswered ii			. 01 111,
1. (a) Description of liability (1) Federal income taxes		(D) B	ook value	
DEFERRED RENT LIABILITY			95,969	
OTHER LIABILITIES (3)			3,834	
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) 2. Liability for uncertain tax positions In Part XIII, provide the tex	t of the footnote	e to the o	99,803 ganization's financial statem	ents that reports the
organization's liability for uncertain tax positions under FIN 48 (AS			=	•

Part XI

2

b

c d

е 3

4

1

2

c

d

3

4

b

5

Part XIII

See Additional Data Table

Return Reference

Schedule D (Form 990) 2018

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Donated services and use of facilities . . .

Other (Describe in Part XIII)

Supplemental Information

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Add lines **4a** and **4b**

Page 4

-7,745,339

22,275,720

22,275,720

15,061,705

143,843

14,917,862

8,165,615

23.083.477

Schedule D (Form 990) 2018

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2d

2a

2b

2c

2d

4a 4b

Explanation

urn.

1

2e

3

4c

5

5.249

2e

3

143.843

-7.894.431

143,843

8,165,615

Schedule D (Form 990) 2018	Page 5
Part XIII Supplemental Info	mation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

Additional Data

Software Version:

Software ID:

EIN: 04-3478123 Name: Root Capital Inc.

Supplemental Information

Return Reference

Explanation

Escrow and Custodial Arrangements

ADMINISTERS THE ENTIRE LOAN CREDIT COUNSELING AND DEBT MANAGEMENT SERVICES ARE PROVIDED B Y THE CO-LENDER IN MANY LOCATIONS, ROOT CAPITAL BEARS THE RESPONSIBILITY TO CREATE A TRIA NGULATED PARTNERSHIP BETWEEN THE CO-LENDER, BORROWER, AND COMMERCIAL BUYER THIS CREATES

SCHEDULE D. PART IV. LINE 2B AT TIMES. ROOT CAPITAL CO-LENDS WITH OTHER ORGANIZATIONS AND

N ADDED MEASURE OF SECURITY FOR ROOT CAPITAL'S CLIENTS BY ENSURING THAT THEIR PRODUCTS CAN BE SOLD AT A FAIR PRICE. AND HELPS BUYERS CONTRIBUTE TO THE LOCAL ECONOMIES THE ESCROW F UNDS REPRESENT A TIMING DIFFERENCE BETWEEN REPAYMENTS FROM BORROWERS AND TRANSFER OF

FUNDS DUE TO CO-LENDING PARTNERS THE ESCROW ACCOUNT IS ALSO USED WHEN A BUYER PAYS ROOT CAPITA L THE FULL AMOUNT OF THE MONEY OWED TO A SUPPLIER/BORROWER ROOT CAPITAL DEDUCTS THE PRINC IPAL AND INTEREST OWED ON ITS LOAN AND FORWARDS THE REMAINING BALANCE TO THE SUPPLIER/BORR OWER

Supplemental Information					
Return Reference	Explanation				
Liability for Uncertain Tax Position (ASC 740)	SCHEDULE D, PART X, LINE 2 Root Capital follows guidance that clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including iss ues relating to financial statement recognition and measurement. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the combined financial statements if the position is "more-likely-than-not" to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is bas ed solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged. Root Capital is exempt from federal income tax under IR. C section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. Root Capital has processes present ly in place to ensure the maintenance of its tax-exempt status, to identify and report unrelated business income, to determine its filing and tax obligations in jurisdictions for which it has nexus, and to identify and evaluate other matters that may be considered tax positions. Root Capital has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. In addition, Root Capital has not recorded a provision for income taxes as it has no material tax liability from unrelated business income activities.				

Supplemental Information Return Reference Explanation SCHEDULE D, PART XI, LINE 2D PROVISION FOR LOAN LOSS \$(6,406,250) INTEREST EXPENSE &(1,7 Reconciliation of revenue 59.365) FOREIGN CURRENCY EXCHANGE GAIN (LOSS) 271.184 --------------------------

----- TOTAL \$(7.894.431)

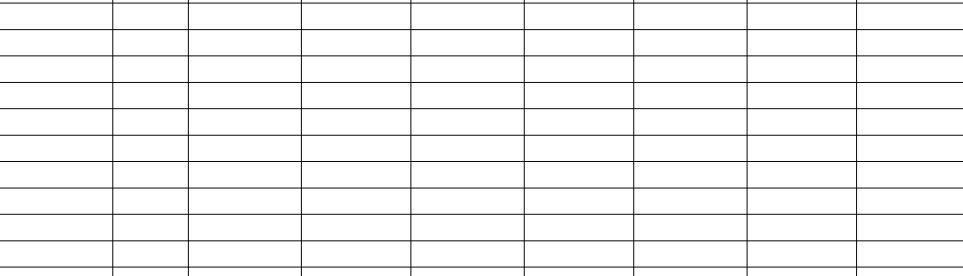
Supplemental Information Return Reference Explanation

Reconciliation of expenses SCHEDULE D, PART XII, LINE 4B PROVISION FOR LOAN LOSS \$6,406,250 INTEREST EXPENSE \$1,759

efile GRAPHIC print - DO NOT PROCESS		As Filed Data -			DLN: 93493319050729		
SCHEDULE F (Form 990)	State	ement of	Activities (Outside the Uni	ited St	ates	OMB No 1545-0047
(1 01111 330)	► Compl	lete if the organ	ızatıon answered "	Yes" to Form 990, Part IV, I	ıne 14b, 15	i, or 16.	2018
				to Form 990.			
Department of the Treasury	•	Go to www.irs.	gov/Form990 for I	nstructions and the latest ii	itormation.	•	Open to Public Inspection
Internal Revenue Service Name of the organization						Empleyen iden	tification number
Root Capital Inc						Employer iden	itilication number
<u> </u>						04-3478123	
	nformation Part IV, line		s Outside the l	Jnited States. Comple	te If the I	organızatıon a	nswered "Yes" to
1 For grantmakers	. Does the or	ganızatıon ma	ıntaın records to	substantiate the amount	of its gra	ants and	
other assistance, t	:he grantees'	eligibility for t	he grants or assis	stance, and the selection	criteria u	sed	
to award the grant	ts or assistan	ce?					☑ Yes 🗌 No
2 For grantmakers outside the United		Part V the org	anızatıon's proce	dures for monitoring the	use of its	grants and otl	her assistance
3 Activites per Region	(The followin	ng Part I, line 3	table can be dupli	cated if additional space is	needed)		
		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	region (by type) (e g , program : spec		ty listed in (d) is a service, describe cific type of e(s) in region	(f) Total expenditures for and investments in region
See Add'l Data				-			
3a Sub-total			5 62				104,288,090
b Total from continuat Part I	ion sheets to						
c Totals (add lines 3a	and 3b)		5 62				104,288,090
,							

	IV, line 1	IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.											
1.	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)				
	See Add'l Data												

Page 2



2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as taxexempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

28 Schedule F (Form 990) 2018

Schedule F (Form 990) 2018							Page 3
Part IIII Grants and Otl				ed States. Complete r	f the organization ar	nswered "Yes" to Form 9	990, Part IV, line 16.
	duplicated if addit			T	1		
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Sche	dule F (Form 990) 2018		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)		
		☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (See Instructions for Form 5471)	✓ Yes	□No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	✓ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
	(see Instruction for Form 5005)	☐ Yes	☑ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form	_	_
	5713, don't file with Form 990)	☐ Yes	✓ No

Schedule F (Form 99	chedule F (Form 990) 2018 Page 5										
Provid amou metho	Part V Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).										
990 Schedule F,	990 Schedule F, Supplemental Information										
Return Reference	Explanation										
PROCESS FOR MONITORING USE OF GRANTS	Schedule F, Part I, line 2 ROOT CAPITAL IS RESPONSIBLE FOR THE ACTIONS OR INACTIONS OF ITS SUBRECIPIENTS AS STIPULATED UNDER THE AGREEMENTS THE MONITORING OF SUBRECIPIENTS IS AN EXTREMELY IMPORTANT PART OF SUBPROJECT MANAGEMENT TO ENSURE THAT THE SUBGRANTEE IS PERFORMING IN ACCORDANCE WITH THE AGREEMENT, STANDARD OPERATING PROCEDURE AND IN FURTHERANCE OF THE PROJECT OBJECTIVES A VARIETY OF TOOLS are UTILIZED TO MONITOR SUBGRANTEES THESE INCLUDE - TIMELY AND THOROUGH REVIEW OF FINANCIAL AND PROGRAMMATIC SUBGRANTEE REPORTS - PERIODIC AND ON-SITE VISITS - REGULAR AND ONGOING COMMUNICATION WITH SUBGRANTEE - INTERNAL AND/OR EXTERNAL AUDITS PATHFINDER CONDUCTS PRE-AWARD AND PERIODIC RISK ASSESSMENTS OF THE SUBRECIPIENTS DEPENDING ON THE RESULTS. A MONITORING PLAN TOGETHER WITH AN APPROPRIATE MECHANISM FOR FUNDING.										

FINANCIAL AND PROGRAMATIC MANAGMENT AND MONITORING IS FORMULATED

990 Schedule F, Supplemental Information

Return Reference	Explanation
Accounting Method	Schedule F, Part I, Line 3, Column (f) THE EXPENDITURES, PER REGION, ARE PRESENTED ON THE ACCRUAL

BASIS OF ACCOUNTING

Additional Data

South America

Software ID: Software Version:

EIN: 04-3478123

Name: Root Capital Inc

Loan Disbursements

34,339,830

Form	aan	Schedule F	Part T -	· Activities	Outside	The	United States
1 01 111	220	Schedule 1	rait I	- MCCIVICS	Outside	1116	United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Sub-Saharan Africa	2	24	Program Services	Loan Disbursements	25.821.075

13 Program Services

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or ın region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Central America and the 18 | Program Services 26.953.903 Loan Disbursements Carıbbean North America 5,078,772 7 Program Services Loan Disbursements

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Fast Asia and the Pacific Loan Disbursements 4.813.680 Program Services Sub-Saharan Africa Program Services Lending/Advisory 3,157,822

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region services, grants to service(s) in region region recipients located in the region) South America 1.861.536 Program Services Lending/Advisory Central America and the Program Services Lending/Advisory 1,333,383 Caribbean

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) North America Lendina/Advisory 378,404 Program Services South America Grantmaking Lending/Advisory 250,000

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) Central America and the 167.685 l Grantmakına Lending/Advisory Carıbbean North America 102,000 |Grantmaking Lending/Advisory

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of fundraising, program region agents in services, grants to service(s) in region region recipients located in the region) Fast Asia and the Pacific Lending/Advisory 30,000 lGrantmakınd

(i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(ıf cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Agricultural 20.000 lwire Africa

15.000 lwire

Form 990 Schedule F Part II - Grants or Entities Outside The United States

South America | Agricultural

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire |South America |Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 20,000 wire |South America |Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire |South America |Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire |South America |Agricultural 20,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire |South America |Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire Central America Agricultural 15.000 Wire land the Carıbbean

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS codel (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of I (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Central America Agricultural 15.000 wire land the |Carıbbean South America 15.000 Wire Agricultural

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (q) Amount of (f) Manner of valuation (d) Purpose of | (e) Amount of I (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Agricultural 20,000 lwire Africa Sub-Saharan Agricultural 20.000 lwire Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire North America | Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (q) Amount of (f) Manner of valuation (d) Purpose of | (e) Amount of I (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Agricultural 20,000 lwire Africa Sub-Saharan Agricultural 7.632 Wire Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If grant cash grant non-cash disbursement assistance appraisal, applicable) assistance other) South America Agricultural 15.000 wire |South America |Agricultural 15,000 wire

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of | (e) Amount of I (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Agricultural 20,000 lwire Africa Sub-Saharan Agricultural 29.900 lwire Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of | (e) Amount of I (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If arant cash grant non-cash disbursement assistance appraisal. applicable) assistance other) Sub-Saharan Agricultural 20,000 Wire Africa North America | Agricultural 87,000 lwire

efil	e GRAPHIC pr	int - DO NOT PROCESS As Filed	Dat	a -	DLN: 934	9331	9050	729
Sch	edule J	Compen	sat	ion Information	ОМ	B No	1545-0	0047
(For	n 990)	For certain Officers, Direct	ors, 1	rustees, Key Employees, and Highest				
		Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.						
Б		▶ A	ttack	i to Form 990. instructions and the latest information			o Pul	
•	tment of the Treasury al Revenue Service	P Go to <u>www.ns.gov/ronnes</u>	<u>, 0</u> 101			Insp	ectio	n
	ne of the organiza t Capital Inc	ition		Empl	loyer identificat	ion nu	ımber	
1100	e Capital Inc			04-34	478123			
Pa	rt I Questi	ons Regarding Compensation						
					. 1		Yes	No
1a				f the following to or for a person listed on F ly relevant information regarding these iten				
		or charter travel		Housing allowance or residence for persor				
	_	companions	H	Payments for business use of personal res				
		ification and gross-up payments	H	Health or social club dues or initiation fees Personal services (e.g., maid, chauffeur, c				
	Discretion	ary spending account	ш	reisonal services (e.g., maid, chauneur, c	crier)			
b		tes in line 1a are checked, did the organiza Il of the expenses described above? If "No		ollow a written policy regarding payment or plete Part III to explain	r reimbursement	1 b		
2		tion require substantiation prior to reimbu es, officers, including the CEO/Executive D				2		
	directors, truste	es, officers, including the CEO/Executive D	Hecto	r, regarding the items checked in line 1a.				
3		f any, of the following the filing organization EO/Executive Director Check all that apply						
	_	•		CEO/Executive Director, but explain in Part	: III			
	✓ Compensa	ition committee	П	Written employment contract				
		ent committee	✓	Compensation survey or study				
		of other organizations	✓	Approval by the board or compensation co	ommittee			
4	During the year	did any person listed on Form 990, Part V	II, Se	ction A, line 1a, with respect to the filing or				
	related organiza	tion						
a		ance payment or change-of-control payme				4a		No
b	•	receive payment from, a supplemental no	•	•		4b 4c		No
С		receive payment from, an equity-based c f lines 4a-c, list the persons and provide th		_		4C		No_
	,	, , , ,						
), 501(c)(4), and 501(c)(29) organiza						
5		d on Form 990, Part VII, Section A, line 1a ontingent on the revenues of	a, dıd	the organization pay or accrue any				
а	The organization					5a		No
b	Any related orga					5b		No
_	-	5a or 5b, describe in Part III						
6		d on Form 990, Part VII, Section A, line 1a ontingent on the net earnings of	a, aia	the organization pay or accrue any				
a	The organization					6a		No
b	Any related orga	ınızatıon? 6a or 6b, describe in Part III				6b		No
7	•	ba or bb, describe in Part III d on Form 990, Part VII, Section A, line 1a	ام،ام	the organization provide any pentived				
	payments not d	escribed in lines 5 and 6? If "Yes," describe	ın Pa	rt III		7	Yes	
8		nts reported on Form 990, Part VII, paid on Itial contract exception described in Regula		red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," describe	e	8		No
9	If "Yes" on line 5 53 4958-6(c)?	3, did the organization also follow the rebu	ttable	presumption procedure described in Regula	ations section	9		No_
For I	Danarwork Body	ction Act Notice, see the Instructions	for E	Cat No. 500533	Schedule 1		, 990)	2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990. Part VII

Note. The sum of column	Do no ns (B	ot list any individuals that)(i)-(iii) for each listed in	: are not listed on Form 9 dividual must equal the to	90, Part VII <u>otal amount of Form</u> 990,	Part VII, Section A, line	1a, applicable column (D)	and (E) amounts for tha	it individual
(A) Name and Title			of W-2 and/or 1099-MIS		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1 William F Foote President & CEO	(i)	273,194	0	0	11,000	13,602	297,796	0
	(ii)	0	0	0	0	0	0	0
2 Jared Chase CFO/Treasurer & COO	(i)	197,570	0	0	7,454	3,123	208,147	0
	(ii)	0	0	0	0	0	0	0
3 Brian Matthew Onie Milde EVP of Strategy	(i)	173,803	0	12,067	7,484	14,097	207,451	0
Evr of Strategy	(ii)	0	0	0	0	0	0	0
4 Nancy Everett Gen Counsel & Interim COO	/i)	158,203	4,692	0	6,880	12,922	182,697	0
, com counsel a machini coc	(ii)	0	0	0	0	0	0	0
5 Darcy Salinger Chief Credit Officer	(i)	157,081	0	0	6,283	0	163,364	0
	(ii)	0	0	0	0	0	0	0
6 Jean Forrester Controller	(i)	148,988	0	0	5,479	16,948	171,415	0
	(ii)	0	0	0	0	0	0	0
7 Bryan Woliner VP Finance & IT, Interim CFC	(i)	134,829	7,038	0	5,836	13,922	161,625	0
7. , manos a 11, 11.com or o	(ii)	0	0	0	0	0	0	0
8 Lubna Maria Elia Sr Dir, US HR & Corp	(i)	119,263	0	0	34,206	8,770	162,239	0
Complianc	(ii)	0	0	0	0	0	0	0
,								
							Schedule	J (Form 990) 2018

Schedule J (Form 990) 2018	Page 3								
art III Supplemental Information									
Provide the information, explanation, or	ovide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information								
Return Reference	Explanation								

Schedule L (Form 990 or 990	C print - DO N	OT PROCESS	As Fil	ed Data -					DL	N: 93	34933	190	0/29
	-EZ) ► Comple	te if the organi	ization ar	swered "Yes	on Form 9		nes 25	a, 25	5b, 26		MB No		
		27, 28a, 28		c, or Form 99 1 to Form 990		, line 38a or 4 0-EZ.	0Ь.				2(11	8
		►Go to <u>v</u>	www.irs.q	ov/Form990	for the late	st information	۱.						
Department of the Trea Internal Revenue Servi	I										Open Insi	to Pu Jecti	
Name of the orga							Em	ploye	er ide	ntifica	ation r		
Root Capital Inc							04-	3478:	123				
	ss Benefit Tra									401			
	lete if the organiza Name of disqual					fed person an			scripti		16) Cori	ected?
1 (a	, Ivame or disquar	med person			organization	med person an	ή ,	•	nsactio		'`'		No
			_										
Con repo (a) Name of	nplete if the orgar			Form 990-EZ,	·	riginal (f) Balance icipal due	(g) 1	, Part IV, line 26, or (g) In (h) Approved board or committee			(i)Written by agreement?		
			То	From			Yes	No	Yes	No	Yes	J	No
	BOARD MEMBER		X		25,000	25,000		NI -					
(2) Jack Taylor	BOARD MEMBER	investment	X					No		No	Yes		
					100,000	100,000		No		No	Yes Yes		
					100,000	100,000		-			-		
					100,000	100,000		-			-		
Total								-			-		
Total				•	100,000	125,000		-			-		
Total				•				-			-		
	nts or Assista	nce Benefitin	g Intere		\$			-			-		
Part III Gra	nplete if the org	anızatıon answ	ered "Ye	sted Persoi s" on Form 9	ns. 990, Part IV,	125,000 line 27.		No		No	Yes		
Part III Gra	nplete if the org rested person (b		vered "Ye etween and the	sted Persoi	ns. 990, Part IV,	125,000		No		No	Yes	of assi	stance
Part III Gra	nplete if the org rested person (b	anization answ) Relationship beterested person a	vered "Ye etween and the	sted Persoi s" on Form 9	ns. 990, Part IV,	125,000 line 27.		No		No	Yes	of assi	stance
Total Part III Gra Com (a) Name of Inter	nplete if the org rested person (b	anization answ) Relationship beterested person a	vered "Ye etween and the	sted Persoi s" on Form 9	ns. 990, Part IV,	125,000 line 27.		No		No	Yes	of assi	stance
Part III Gra	nplete if the org rested person (b	anization answ) Relationship beterested person a	vered "Ye etween and the	sted Persoi s" on Form 9	ns. 990, Part IV,	125,000 line 27.		No		No	Yes	of assi	stance

Schedule L (Form 990 or 990-EZ) 2018					Page 2					
Part IV Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.										
(a) Name of Interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Si organiz rever	f ation's					
				Yes	No					

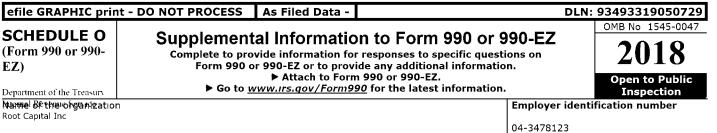
Supplemental Information Provide additional information for responses to questions on Schedule L (see instructions)

Part V

Return Reference Explanation

LOANS TO ROOT CAPITAL, INC SCHEDULE L. PART II TWO BOARD MEMBERS EXTENDED LOANS TO ROOT CAPITAL, INC. THESE LOANS ARE DOCUMENTED IN A WRITTEN AGREEMENT BETWEEN THE ORGANIZATION AND THE BOARD MEMBERS AND THE TERMS ARE NEGOTIATED AT ARMS LENGTH, AND INDEPENDENTLY FROM THE INDIVIDUALS ROLE AT

ROOT CAPITAL. THESE LOANS ARE MADE WITHIN THE USUAL PARAMETERS OFFERED TO ALL INVESTORS. Schedule I (Form 990 or 990-F7) 2018



990	Schedule	Ο,	Supplemental	Information

Return Reference	Fymlaustian
Return Reference	Explanation
ORGANIZATION'S MISSION, CONTINUED	FORM 990, PART III, LINE 1 THROUGH A UNIQUE COMBINATION OF CAPITAL, TRAINING, AND ACCESS T O GLOBAL MARKETS, ROOT CAPITAL HELPS AGRICULTURAL BUSINESSES INCREASE FARMER INCOMES, WHICH IN TURN IMPROVES FOOD SECURITY, EMPOWERS WOMEN, CONSERVES ECCOSYSTEMS, AND ENCOURAGES THE NEXT GENERATION OF FARMERS PROGRAM SERVICE ACCOMPLISHMENTS, CONTINUED FINANCE FORM 990, PART III, LINE 4A MOST ROOT CAPITAL LOANS CAN BE CATEGORIZED AS FOLLOWS 1) LINES OF CREDIT, WHICH ARE USED BY BORROWERS TO COVER COSTS OF PURCHASING RAW PRODUCT FROM THEIR FARMER SUPPLIERS THESE LINES OF CREDIT HAVE TERMS OF UP TO ONE YEAR AND ARE GENERALLY ORIENTED A ROUND A HARVEST OR PRODUCTION CYCLE 2) FIXED-ASSET LOANS WITH TERMS OF UP TO SEVEN YEARS FOR INVESTMENT IN EQUIPMENT AND INFRASTRUCTURE 3) GENERAL WORKING CAPITAL LOANS WITH TERM S FROM ONE TO SEVEN YEARS ROOT CAPITAL ASSESSES PROSPECTIVE CLIENTS AND EVALUATES THEM ON A SERIES OF FINANCIAL, SOCIAL, AND ENVIRONMENTAL CRITERIA SOCIAL CRITERIA INCLUDE PRICES PAID TO SUPPLIERS, EMPLOYEE WAGES, AND WORKING CONDITIONS, AND COMPANY SUPPORT FOR SOCIAL PROGRAMS SUCH AS TRAINING AND MEDICAL CARE ENVIRONMENTAL CRITERIA INCLUDE SOIL AND WATER MANAGEMENT, THE IMPACT OF THE BUSINESS ON THE SURROUNDING COMMUNITY, AND STANDARDS FOR PR ODUCT HANDLING AND PROCESSING ROOT CAPITAL'S LENDING SUPPORTS SUSTAINABLE ENVIRONMENTAL PROTECT RURAL ECOSYSTEMS CROPS PROCESSED AND MARKETED BY ROOT CAPITAL CLIEN TS INCLUDE WILD-HARVESTED PRODUCTS SUCH AS NUTS AND NATIVE PLANTS FOR OILS, AGRO-FORESTRY CROPS SUCH AS SHADE-GROWN COFFEE AND COCOA, AND FARM-GROWN FRUITS AND VEGETABLES LENDING OFFICERS STAY ENGAGED WITH CLIENTS THROUGHOUT THE TERM OF EACH LOAN, AND ROOT CAPITAL'S FINANCIAL ADVISORY SERVICES PROGRAM PROVIDES TRAINING AS NEEDED Advisory Programs FORM 990, PART III, LINE 48 THOUGH FINANCIAL MANAGEMENT TRAINING IS THE CORE OFFICERS AND VEGETABLES LENDING OFFICERS STAY ENGAGED WITH CLIENTS THROUGHOUT THE TERM OF EACH LOAN, AND ROOT CAPITAL'S FINANCIAL MANAGEMENT, AGRONOMY ROOT CAPITAL PLAYS A LEADERSHIP POOPER, FINANCIA

ORGANIZATION'S MISSION, CONTINUED OF AGRICULTURAL AND OTHER SUSTAINABLE PRODUCTS WORLDWIDE INCLUDING COMPANIES SUCH AS CO OPERATIVE COFFEES, ANDEAN NATURALS, GEPA, STARBUCKS, KEURIG GREEN MOUNTAIN, AND EQUAL EXCH ANGE COMMUNITY SUSTAINABILITY - FARMER ASSOCIATIONS ENCOURAGE PARTICIPATORY DECISION-MAKI NG AND ARE A SOURCE OF COMMUNITY OWNERSHIP AND PRIDE THEY ALSO STEM MIGRATION TO URBAN AR EAS BY MAKING TRADITIONAL AGRICULTURAL ACTIVITIES MORE VIABLE SOCIAL IMPACT INCLUDES STAB ILIZING INCOMES IN RURAL COMMUNITIES AND CREATING NEW ECONOMIC OPPORTUNITIES FOR WOMEN, IN DIGENOUS PEOPLES AND OTHER MARGINALIZED GROUPS ENVIRONMENTAL SUSTAINABILITY - ROOT CAPITA L CLIENTS TYPICALLY PROVIDE FARMERS WITH TRAINING IN SUSTAINABLE PRODUCTION TO AVOID DEFOR ESTATION, REDUCE CHEMICAL USE, IMPROVE WATER AND SOIL MANAGEMENT, AND OTHERWISE PROTECT TH E HEALTH OF RURAL ECOSYSTEMS	Return Reference	Explanation
	MISSION,	OF AGRICULTURAL AND OTHER SUSTAINABLE PRODUCTS WORLDWIDE INCLUDING COMPANIES SUCH AS CO OPERATIVE COFFEES, ANDEAN NATURALS, GEPA, STARBUCKS, KEURIG GREEN MOUNTAIN, AND EQUAL EXCH ANGE COMMUNITY SUSTAINABILITY - FARMER ASSOCIATIONS ENCOURAGE PARTICIPATORY DECISION-MAKI NG AND ARE A SOURCE OF COMMUNITY OWNERSHIP AND PRIDE THEY ALSO STEM MIGRATION TO URBAN AR EAS BY MAKING TRADITIONAL AGRICULTURAL ACTIVITIES MORE VIABLE SOCIAL IMPACT INCLUDES STAB ILIZING INCOMES IN RURAL COMMUNITIES AND CREATING NEW ECONOMIC OPPORTUNITIES FOR WOMEN, IN DIGENOUS PEOPLES AND OTHER MARGINALIZED GROUPS ENVIRONMENTAL SUSTAINABILITY - ROOT CAPITA L CLIENTS TYPICALLY PROVIDE FARMERS WITH TRAINING IN SUSTAINABLE PRODUCTION TO AVOID DEFOR ESTATION, REDUCE CHEMICAL USE, IMPROVE WATER AND SOIL MANAGEMENT, AND OTHERWISE PROTECT TH

990 Schedule O, Supplemental Information

Return Explanation

THE FINAL FORM 990 WHICH IS FILED WITH THE IRS

Reference

FORM 990	FORM 990, PART VI, LINE 11B THE FORM 990 WAS PREPARED BY AN INDEPENDENT PUBLIC ACCOUNTING FIRM WITH
REVIEW	INFORMATION PROVIDED BY MANAGEMENT THE FORM 990 IS REVIEWED BY THE CONTROLLER, CHIEF FINANCIAL
PROCESS	OFFICER AND PRESIDENT PRIOR TO FILING. THE COMPLETE FORM 990 IS PROVIDED TO ALL VOTING MEMBERS OF

OCESS OFFICER AND PRESIDENT PRIOR TO FILING, THE COMPLETE FORM 990 IS PROVIDED TO ALL VOTING MEMBERS OF THE BOARD OF DIRECTORS WITH OPPORTUNITY FOR QUESTIONS, COMMENTS, OR EDITS THE BOARD OF DIRECTORS IS GIVEN 10 DAYS TO REVIEW AND COMMENT ON THE FORM 990 ANY CHANGES ARE INCORPORATED IN

Return Reference	Explanation
CONFLICT OF INTEREST POLICY	FORM 990, PART VI, LINE 12C ALL ROOT CAPITAL BOARD MEMBERS AND EMPLOYEES PARTICIPATE IN AN ANNUAL TRAINING ON ROOT CAPITAL'S CODE OF ETHICS, WHICH INCLUDES A CONFLICT OF INTEREST POLICY DIRECTORS AND OFFICERS COMPLETE A CONFLICT OF INTEREST DISCLOSURE FORM EACH YEAR, WHICH IS REVIEWED BY ROOT CAPITAL'S GOVERNANCE, RISK MANAGEMENT & COMPLIANCE (GRC) TEAM, AND VETTED WITH LEGAL COUNSEL IF NEEDED IF IT IS NECESSARY TO REVIEW OR CLEAR A CONFLICT RELATED TO THE CURRENT WORK OR ACTIVITY OF ROOT CAPITAL, THAT CONFLICT IS BROUGHT BEFORE THE GOVERNANCE COMMITTEE OF THE BOARD IF THE DIRECTOR WITH THE CONFLICT SERVES ON THE GOVERNANCE COMMITTEE, S/HE IS RECUSED FROM THE CONVERSATION THE GOVERNANCE COMMITTEE ENSURES THAT ANY BUSINESS DECISION THAT COULD BE AFFECTED BY THE PARTICULAR CONFLICT IS CONSIDERED OBJECTIVELY BY THE ROOT CAPITAL TEAM AND IS IN THE BEST INTEREST OF THE ORGANIZATION THE GOVERNANCE COMMITTEE'S CONVERSATION AND DECISION WITH RESPECT TO THE CONFLICT IS RECORDED IN THE MINUTES OF THE MEETING AND SHARED WITH THE WHOLE BOARD IN THE SUBSEQUENT QUARTERLY BOARD BOOK ALL ROOT CAPITAL PERSONNEL ARE TRAINED ON THE CONFLICT OF INTEREST POLICY IN THE COURSE OF ITS ANNUAL CODE OF ETHICS WORKSHOPS BEFORE THESE WORKSHOPS, ROOT CAPITAL'S CONFLICT OF INTEREST POLICY IS SHARED WITH THE PARTICIPANTS AND, AFTER THE TRAINING, PARTICIPANTS ARE ASKED TO SIGN AN ACKNOWLEDGEMENT FORM ATTESTING THAT THEY HAVE READ THE POLICIES AND COMPLETED THE TRAINING

Return Reference

COMPENSATION	FORM 990, PART VI, LINE 15 PER DELEGATION OF THE FULL BOARD OF DIRECTORS EACH YEAR, THE ROOT
REVIEW	CAPITAL BOARD OF DIRECTORS' GOVERNANCE COMMITTEE REVIEWS THE CEO'S PERFORMANCE AND
PROCESS	COMPENSATION ANNUALLY AND RECOMMENDS A SALARY FOR APPROVAL BY THE EXECUTIVE COMMITTEE OF
	THE BOARD THIS POWER IS DELEGATED TO THE EXECUTIVE COMMITTEE BY THE BOARD SINCE THE FIRST
	QUARTER BOARD MEETING OCCURS PRIOR TO SALARY ADJUSTMENTS EACH YEAR THE CEO'S SALARY
	RECOMMENDATION IS SUPPORTED BY A COMPENSATION STUDY PERFORMED BY AN OUTSIDE COMPENSATION
	EXPERT EVERY TWO YEARS DOCUMENTATION OF THE DELIBERATION AND DECISION IS FILED IN THE CEO'S
	PERSONNEL FOLDER COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES IS DETERMINED BY THE CEO

Explanation

OF THE ORGANIZATION USING THE RESULTS OF A COMPENSATION SURVEY CONDUCTED ON AN ANNUAL BASIS

990 Schedule O, Supplemental Information

Return

Reference	
PUBLIC	FORM 990, PART VI, LINE 19 Root capital makes its form 990 available to the public by retaining a copy at its place of business
DISCLOSURE	AND ON ITS WEBSITE, WWW ROOTCAPITAL ORG The form 990 is likewise published on the internet at www guidestar org
	The organization financial statements are made available in its annual report. The organization's governing documents and
	conflict of interest policy are not ordinarily made available to the public, but, if requested, will be provided at management's
	discretion

Explanation

Return Explanation
Reference

ASSETS

OTHER CHANGES
IN NET

OTHER FORM 990, PART XI, LINE 9 FOREIGN CURRENCY EXCHANGE Gain/(Loss) \$271,184

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R**

(Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Root Capital Inc

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018

Employer identification number

04-3478123

DLN: 93493319050729 OMB No 1545-0047

> Open to Public Inspection

Part I Identification of Disregarded Entities Complete If	the organ	ızatıon answe	ered "Yes	' on Form	990, Part :	IV, line 3	33.					
(a) Name, address, and EIN (If applicable) of disregarded entity		(b) Primary ac	ctivity	Legal dom or foreigr	ıcıle (state	(d) Total in) come	(e) End-of-year a	ssets	(f) Direct cor enti	itrolling	
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	s Comple				"Yes" on F	orm 990			ecause			
(a) Name, address, and EIN of related organization	Prima	(b) ary activity	(c) Legal domicile (state or foreign country)				(e) Public charity status (if section 501(c)(3)		Dı	(f) rect controlling entity	Section (13) cor enti	512(b) ntrolled ity?
(1)Root Capital Mexico AC Ma Adelina Flores No 20 Colo Chiapa MX	Prgm Sup	port	N	1X	N/A		N/A		Root Ca	apıtal	Yes	No
(2)Asociacion Accder Av Camino Real 348 Terra El P Lima PE	Prgm Sup	port	F	PE	N/A		N/A		Root Ca	apıtal	Yes	
(3)Root Capital Guatemala AC 22 Avenida 3-87 Zona 3 Edific Quetzaltenago GT	Prgm Sup	port	(ST.	N/A		N/A		Root Ca	apıtal	Yes	
For Paperwork Reduction Act Notice, see the Instructions for Form 9	90.		Ca	t No 5013	5Y				Sch	edule R (Form	990) 20	18

(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)	l, total incom		Disprop	h) ortionate itions?	(i) Code V-U amount in 20 of Schedule k (Form 106	oox ma pa	(j) neral or naging rtner?		itage
					314)			Yes	No	1	Ye	s No	1	
											_	+		
IV Identification of Related Organizated because it had one or more related or						ization ans	wered "Yes	" on Fo	orm 99	90, Part I	V, lın	e 34		_
		s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Typentity (C of	(e)	wered "Yes (f) Share of total income	Share	(g) e of end- year assets	of- Pe	V, lin (h) rcentag	e	(i) Section 5 (13) continuentity	512(b trolled y?
because it had one or more related of (a) Name, address, and EIN of	erganizations treated as	s a corporation	on or trus (c) egal micile	st during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Pe	(h)	e	Section 5 (13) cont entity	512(b trolled
because it had one or more related of (a) Name, address, and EIN of	erganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Pe	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related of (a) Name, address, and EIN of	erganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Pe	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related of (a) Name, address, and EIN of	erganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Pe	(h)	e	Section 5 (13) cont entity	512(b trolled y?
because it had one or more related of (a) Name, address, and EIN of	erganizations treated as	s a corporation	on or trus (c) egal micile or foreign	st during th	(d) controlling Typentity (C of	(e) pe of entity orp, S corp,	(f) Share of total	Share	(g) e of end- year	of- Pe	(h)	e	Section 5 (13) cont entity	512(b trolled y?

(1)Root Capital AC - Mexico

(3)Root Capital AC - Guatemala

(2)Asociacion ACCDER

No

No

No No

No

No

No

No

No

11

1m

1n

1r

Schedule R (Form 990) 2018

(d)

Method of determining amount involved

1p Yes

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.										
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No							
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?										
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No							
b Gift, grant, or capital contribution to related organization(s)	1 b		No							
c Gift, grant, or capital contribution from related organization(s)	1c		No							
d Loans or loan guarantees to or for related organization(s)	1d		No							
e Loans or loan guarantees by related organization(s)	1e		No							

	Li Loans of loan guarantees to of for related organization(s)	-"	1 1	
•	e Loans or loan guarantees by related organization(s)	1e		No
f	f Dividends from related organization(s)	1f		No
	g Sale of assets to related organization(s)	1 g		No
H	h Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction type (a-s)

(c)

Amount involved

89,891

1,344,713

25,631

FMV

FMV

FMV

n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . .

Name of related organization

Reimbursement paid to related organization(s) for expenses . . .

Reimbursement paid by related organization(s) for expenses . . .

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

was not a related organization. See mistractions regarding exclusion													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	sections 512-		ganizations?	(f) Share of total Income	(g) Share of end-of-year assets		_	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		or ig ?	(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
		· · · · · · · · · · · · · · · · · · ·								Schedul	e R (Forn	n 99	0) 2018

Schedule R (Form 990) 2018 Page 5 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Return Reference Explanation Foreign Controlled Subsidiaries The Root Capital Form 990 presents the consolidated information of its foreign controlled subsidiaries (as disclosed in Schedule R, Part II) thereby reporting the organizations worldwide activities consistently with its audited financial statements

Schedule R (Form 990) 2018