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May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions.

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

DLN: 93493136044740 OMB No. 1545-0047

☑ Yes ☐ No

Form 990 (2018)

Cat. No. 11282Y

Open to Public

| Form <b>99(</b>  |
|------------------|
| Department of th |
| Treasury         |
| Internal Revenue |

Inspection For the 2019 calendar year, or tax year beginning 07-01-2018 , and ending 06-30-2019 C Name of organization D Employer identification number B Check if applicable: STERLING ÄND FRANCINE CLARK ART  $\square$  Address change INSTITUTE 04-2163004 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P.O. box if mail is not delivered to street address) Room/suite 225 SOUTH STREET ☐ Amended return ☐ Application pending (413) 458-2303 City or town, state or province, country, and ZIP or foreign postal code WILLIAMSTOWN, MA 012672878 G Gross receipts \$ 121,012,102 Name and address of principal officer: H(a) Is this a group return for SCOTT SCHWEIGHAUSER □Yes ☑No subordinates? 225 SOUTH STREET H(b) Are all subordinates WILLIAMSTOWN, MA 012672878 ☐ Yes ☐No included? **☑** 501(c)(3) ☐ 501(c)( ) **◄** (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW.CLARKART.EDU L Year of formation: 1950 M State of legal domicile: **K** Form of organization: lacktriangle Corporation lacktriangle Trust lacktriangle Association lacktriangle Other Summary 1 Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) . 23 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 23 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 172 90 **6** Total number of volunteers (estimate if necessary) . . . . 6 Total unrelated business revenue from Part VIII, column (C), line 12 **7**a 66,112 **b** Net unrelated business taxable income from Form 990-T, line 34 -548,073 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 6,820,421 6,254,869 Ravenue 1,497,633 9 Program service revenue (Part VIII, line 2g) . 1,592,522 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 20,890,521 19,027,465 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 32,117 73,526 29,240,692 26,948,382 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 370,800 366,500 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 7,820,949 8,265,613 Expenses 75,510 66,448 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶1,394,276 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 17,848,278 21,276,606 29,975,167 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) 26,115,537 Revenue less expenses. Subtract line 18 from line 12 . 3,125,155 -3,026,785 Net Assets or Fund Balances **Beginning of Current Year** End of Year 584,332,348 590,626,701 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 86,707,189 87,229,267 22 Net assets or fund balances. Subtract line 21 from line 20 . 497,625,159 503,397,434 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign Here SCOTT SCHWEIGHAUSER TREASURER Type or print name and title Print/Type preparer's name Preparer's signature Check | if 2020-05-11 P00849882 Paid self-employed Firm's name ADELSON & COMPANY PC Firm's EIN ► 20-5711238 Preparer Use Only Firm's address ▶ 100 NORTH STREET Phone no. (413) 443-6408 PITTSFIELD, MA 01201

| Form  | 990 (2018)             |                         |                   |                           |   | Page <b>2</b> |  |  |  |  |  |  |
|-------|------------------------|-------------------------|-------------------|---------------------------|---|---------------|--|--|--|--|--|--|
| Pa    | Statement              | of Program Servi        | ce Accomplis      | hments                    |   |               |  |  |  |  |  |  |
|       | Check if Sche          | dule O contains a resp  | onse or note to a | any line in this Part III |   | 🗸             |  |  |  |  |  |  |
| 1     |                        | organization's mission: |                   | •                         |   |               |  |  |  |  |  |  |
| SEE : | SCHEDULE O FOR THE     | ORGANIZATION'S MIS      | SSION STATEME     | NT.                       |   |               |  |  |  |  |  |  |
|       |                        |                         |                   |                           |   |               |  |  |  |  |  |  |
| 2     | Did the organization   | undertake any signific  | ant program ser   | vices during the year w   | which were not listed on  |               |  |  |  |  |  |  |
|       | the prior Form 990 o   | 🗌 Yes 🗹 No              |                   |                           |   |               |  |  |  |  |  |  |
|       | If "Yes," describe the | ese new services on Sc  | hedule O.         |                           |   |               |  |  |  |  |  |  |
| 3     | Did the organization   | cease conducting, or r  | nake significant  | changes in how it cond    | lucts, any program  |               |  |  |  |  |  |  |
|       | services?              |                         |                   |                           |   |               |  |  |  |  |  |  |
|       | If "Yes," describe the | ese changes on Schedu   | ile O.            |                           |   |               |  |  |  |  |  |  |
| 4     | Section 501(c)(3) ar   |                         | ons are required  | to report the amount      | e largest program services, as mea<br>of grants and allocations to others |               |  |  |  |  |  |  |
| 4a    | (Code:                 | ) (Expenses \$          | 5,484,256         | including grants of \$    | 348,500 ) (Revenue \$   | )             |  |  |  |  |  |  |
|       | See Additional Data    |                         |                   |                           |   |               |  |  |  |  |  |  |
| 4b    | (Code:                 | ) (Expenses \$          | 17,549,827        | including grants of \$    | 18,000 ) (Revenue \$  | 1,565,962 )   |  |  |  |  |  |  |
|       | See Additional Data    |                         |                   |                           |   |               |  |  |  |  |  |  |
| 4c    | (Code:                 | ) (Expenses \$          | 1,398,486         | including grants of \$    | ) (Revenue \$   | 26,560 )      |  |  |  |  |  |  |
|       | See Additional Data    |                         |                   |                           |   |               |  |  |  |  |  |  |
| 4d    | Other program servi    | ces (Describe in Sched  | ule O.)           |                           |   |               |  |  |  |  |  |  |
|       | (Expenses \$           | inc                     | luding grants of  | \$                        | ) (Revenue \$   | )             |  |  |  |  |  |  |
| 4e    | Total program ser      | vice expenses ▶         | 24,432,5          | 69                        |   |               |  |  |  |  |  |  |

| Pai | Checklist of Required Schedules   |        |               |          |
|-----|---|--------|---------------|----------|
|     | ·   |        | Yes           | No       |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 🕏   | 1      | Yes           |          |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🥞   | 2      | Yes           |          |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3      |               | No       |
| 4   | Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II  | 4      |               | No       |
| 5   | Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III  | 5      |               | No       |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I   | 6      |               | No       |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,   |        |               | No       |
| 8   | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets?  | 7<br>8 | Yes           | No       |
| 9   | If "Yes," complete Schedule D, Part III   | 8      | 103           |          |
|     | for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9      |               | No       |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>   | 10     | Yes           |          |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.  |        |               |          |
|     | Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI  | 11a    | Yes           |          |
|     | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b    | Yes           |          |
| С   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2   | 11c    |               | No       |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d    |               | No       |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏   | 11e    |               | No       |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f    | Yes           |          |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII 2   | 12a    | Yes           |          |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b    |               | No       |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13     |               | No       |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a    |               | No       |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b    | Yes           |          |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15     |               | No       |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16     |               | No       |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)   | 17     | Yes           |          |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18     |               | No       |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19     |               | No       |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H   | 20a    |               | No       |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  | 20b    |               |          |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21     | Yes           |          |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22     | Yes           |          |
|     |   | F      | orm <b>99</b> | 0 (2018) |

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|----|---|-----|-------------------|----------|
| ar | Checklist of Required Schedules (continued)   |     | V                 | NI.      |
|    | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J  | 23  | <b>Yes</b><br>Yes | No       |
| а  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a                            | 24a | Yes               |          |
| )  | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                   | No       |
|    | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                   | No       |
|    | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                   | No       |
|    | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a |                   | No       |
| )  | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?  If "Yes," complete Schedule L, Part I                                      | 25b |                   | No       |
|    | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?  If "Yes," complete Schedule L, Part II                                | 26  | Yes               |          |
|    | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27  |                   | N        |
|    | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):   |     |                   |          |
|    | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,  Part IV  | 28a |                   | N        |
|    | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                   | N        |
|    | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c |                   | N        |
|    | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🛸  | 29  | Yes               |          |
|    | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  | Yes               |          |
|    | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .  | 31  |                   | N        |
|    | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II   | 32  |                   | N        |
|    | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33  |                   | N        |
|    | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  | 34  | Yes               |          |
| ı  | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a |                   | N        |
|    | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2  | 35b |                   |          |
|    | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                   | N        |
|    | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                   | N        |
|    | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O   | 38  | Yes               |          |
| ar | Statements Regarding Other IRS Filings and Tax Compliance   |     |                   |          |
| _  | Check if Schedule O contains a response or note to any line in this Part V  | • ; |                   | <u>Ц</u> |
|    | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   83   |     | Yes               | N        |
|    | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 83  Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . 1b 0   |     |                   |          |

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?

|    | this return  |    |     |    |
|----|--|----|-----|----|
| b  | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2b | Yes |    |
|    | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   |    |     |    |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | 3a | Yes |    |
| b  | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O  | 3b | Yes |    |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a |     | No |
| b  | If "Yes," enter the name of the foreign country:  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |    |     |    |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a |     | No |
| b  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b |     | No |
| C  | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   | _  |     |    |

| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a         |     | No |
|----|--|------------|-----|----|
| b  | If "Yes," enter the name of the foreign country: ▶   |            |     |    |
|    | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  |            |     |    |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a         |     | No |
| b  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b         |     | No |
| С  | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   | 5c         |     |    |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | <b>6</b> a |     | No |
| b  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  | <b>6</b> b |     |    |
| 7  | Organizations that may receive deductible contributions under section 170(c).  |            |     |    |
| a  | Did the organization receive a navment in excess of \$75 made partly as a contribution and partly for goods and services   | 7a         | Yes | ĺ  |

| U  | bld any taxable party floury the organization that it was or is a party to a profibited tax shelter transaction:  | 5b | 1   | INO |
|----|---|----|-----|-----|
| С  | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  | 5c |     |     |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6a |     | No  |
| b  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6b |     |     |
| 7  | Organizations that may receive deductible contributions under section 170(c).   |    |     |     |
| а  | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | 7a | Yes |     |
| b  | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b | Yes |     |
| С  | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?  | 7c |     | No  |
| d  | If "Yes," indicate the number of Forms 8282 filed during the year   |    |     |     |
|    | Did the organization receive any funds, directly or indirectly, to have premiums on a personal benefit contract?  |    |     |     |

|   | not tax deductible?   | 6b         | 1   |    |
|---|---|------------|-----|----|
| 7 | Organizations that may receive deductible contributions under section 170(c).   |            |     |    |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a         | Yes |    |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | <b>7</b> b | Yes |    |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?            | 7c         |     | No |
| d | If "Yes," indicate the number of Forms 8282 filed during the year   |            |     |    |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                 | 7e         |     | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                    | 7f         |     | No |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                | 7g         |     | No |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form                      |            |     |    |

10a

10b

11a

11b

12b

13b

13c

**b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? .

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

Note. See the instructions for additional information the organization must report on Schedule O.

**b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

**9a** Did the sponsoring organization make any taxable distributions under section 4966? . . .

a Initiation fees and capital contributions included on Part VIII, line 12 . . .

Section 501(c)(29) qualified nonprofit health insurance issuers.

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

Gross income from other sources (Do not net amounts due or paid to other sources

**b** If "Yes," enter the amount of tax-exempt interest received or accrued during the year.

a Is the organization licensed to issue qualified health plans in more than one state?

which the organization is licensed to issue qualified health plans . . . . .

Enter the amount of reserves the organization is required to maintain by the states in

Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during

Sponsoring organizations maintaining donor advised funds.

Section 501(c)(7) organizations. Enter:

11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders .

Enter the amount of reserves on hand .

7h

8

9a

9h

12a

13a

14a

14b

15

No

Nο

Form 990 (2018)

Nο

| Form           | 990 (2018)  |            |           | Page <b>6</b> |
|----------------|---|------------|-----------|---------------|
| Par            | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  Check if Schedule O contains a response or note to any line in this Part VI | " respo    | onse to l | ines          |
| Se             | ction A. Governing Body and Management  |            |           |               |
| 1a             | Enter the number of voting members of the governing body at the end of the tax year label 1a 23   |            | Yes       | No            |
|                | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.   |            |           |               |
| b              | Enter the number of voting members included in line 1a, above, who are independent  1b 23   |            |           |               |
| 2              | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?   | 2          | Yes       |               |
| 3              | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •   | 3          |           | No            |
| 4              | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .  | 4          |           | No            |
| 5              | Did the organization become aware during the year of a significant diversion of the organization's assets? .  | 5          |           | No            |
| 6              | Did the organization have members or stockholders?  | 6          |           | No            |
|                | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  | 7a         | Yes       |               |
|                | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?   | 7b         | Yes       |               |
| 8              | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |            |           |               |
|                | The governing body?   | 8a         | Yes       |               |
|                | Each committee with authority to act on behalf of the governing body?   | 8b         | Yes       |               |
| 9<br>          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9          |           | No            |
| _Se            | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue  | Code       | Yes       | NI -          |
| 100            | Did the organization have local chapters, branches, or affiliates?  | 10a        | res       | No<br>No      |
|                | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10a        |           |               |
| 11a            | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   | 11a        | Yes       |               |
| b              | Describe in Schedule O the process, if any, used by the organization to review this Form 990  |            | 1.05      |               |
|                | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a        | Yes       |               |
| b              | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?   | 12b        | Yes       |               |
| c              | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  | 12c        | Yes       |               |
| 13             | Did the organization have a written whistleblower policy?   | 13         | Yes       |               |
| 14             | Did the organization have a written document retention and destruction policy?  | 14         | Yes       |               |
| 15             | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |            |           |               |
| a              | The organization's CEO, Executive Director, or top management official  | 15a        | Yes       |               |
| b              |   | 15a        |           |               |
|                | Other officers or key employees of the organization   | 15a        | Yes       |               |
|                | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   | -          | Yes       |               |
|                | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | -          | Yes       | No            |
|                | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a  | 15b<br>16a | Yes       | No            |
| b              | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 15b        | Yes       | No            |
| b              | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 15b<br>16a | Yes       | No            |
| <b>Se</b>      | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 15b<br>16a | Yes       | No            |
| b<br>Se        | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 15b<br>16a | Yes       | No            |
| <b>Se</b>      | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 15b<br>16a | Yes       | No            |
| Se<br>17<br>18 | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a<br>16b | Yes       | No            |

| Form 990 (2                  | 2018)   |  |                                   |                       |                     |                                 |                              |        |  |  | Page <b>7</b>  |
|------------------------------|---|--|-----------------------------------|-----------------------|---------------------|---------------------------------|------------------------------|--------|--|--|--|
| Part VII                     | Compensation of Officer and Independent Contra  |  | Truste                            | es,                   | Key                 | En                              | nploy                        | ees    | , Highest Comp   | ensated Employ   | ees,   |
|                              | Check if Schedule O contains a  | response or no   | te to an                          | y line                | e in t              | his                             | Part VI                      | ١.     |  |  | $\square$  |
| Section                      | A. Officers, Directors, Tru   | stees, Key E   | mploy                             | rees                  | , an                | d F                             | lighe                        | st C   | Compensated En   | nployees   |  |
| <b>1a</b> Complete year.     | e this table for all persons require  | ed to be listed.                                       | Report                            | comp                  | ensa                | tion                            | for th                       | е са   | lendar year ending   | with or within the o   | rganization's tax  |
| <ul> <li>List all</li> </ul> | of the organization's <b>current</b> off<br>ation. Enter -0- in columns (D), (                              |  |                                   |                       |                     |                                 |                              | als o  | or organizations), re  | gardless of amount   |  |
| • List all o                 | of the organization's <b>current</b> key  | employees, if  | any. Se                           | e inst                | ructi               | ons                             | for de                       | finit  | ion of "key employe  | e."  |  |
| who receive                  | organization's five <b>current</b> high<br>d reportable compensation (Box<br>and any related organizations. |  |                                   |                       |                     |                                 |                              |        |  |  | )  |
|                              | of the organization's <b>former</b> office<br>e compensation from the organiz                               |  |                                   |                       |                     |                                 |                              | ed e   | employees who rece   | ived more than \$10  | 0,000  |
|                              | of the organization's <b>former dire</b><br>n, more than \$10,000 of reportab                               |  |                                   |                       |                     |                                 |                              |        |  |  | e  |
|                              | in the following order: individua<br>d employees; and former such p   |  | ectors;                           | instit                | utior               | nal t                           | rustee                       | s; of  | ficers; key employe  | es; highest  |  |
| ☐ Check t                    | his box if neither the organizatio  | n nor any relate                                       | ed organ                          | nizatio               | on co               | omp                             | ensate                       | d ar   | ny current officer, di   | rector, or trustee.  |  |
|                              | <b>(A)</b><br>Name and Title  | (B) Average hours per week (list any hours for related | than o                            | ne b                  | ox, un off<br>tor/t | t che<br>inles<br>ficer<br>rust | and a                        | on     | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
|                              |   | organizations<br>below dotted<br>line)                 | Individual trustee<br>or director | Institutional Trustee | Officer             | Key employee                    | Highest compensated employee | Former | •  | MISC)  | related<br>organizations   |
| See Addition                 | al Data Table   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
| -                            |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |
|                              |   |  |                                   |                       |                     |                                 |                              |        |  |  |  |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) Part VII (B) (F) Name and Title Reportable Average Position (do not check more Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from related from the compensation organization (Wany hours director/trustee) organizations (Wfrom the 2/1099-MISC) 2/1099-MISC) for related organization and Officer Highest compensatemployee Former Individual trustee or director organizations related nstitutional Trustee below dotted organizations employee line) See Additional Data Table 1b Sub-Total . . . . . . . . . . . . • c Total from continuation sheets to Part VII, Section A . d Total (add lines 1b and 1c) . . . . . . 1.507.243 12,500 229,590 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 12 Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . 3 Nο For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the 4 organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual . 4 Yes 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . . . 5 Νo Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Description of services Name and business address Compensation SECURITAS SECURITY SEVICES SECURITY SERVICES 1,286,399 PO BOX 403412 ATLANTA, GA 30384 AUTOMATED LOGIC MAINTENANCE OF EQUIPMENT 115,827 PO BOX 403257 ATLANTA, GA 30384 WM J KELLER & SONS CONSTRUCTION DRAINAGE SYSTEM INSTALLATION 106,443 1435 ROUTE 9 CASTLETON, NY 12033

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 3

| Part  |          | Statement of                                    | Revenue       |                     |                     |           |                |            |                                   |   |          | Page 9                                     |
|---|----------|---|---------------|---------------------|---------------------|-----------|----------------|------------|-----------------------------------|---|----------|--|
|   | - 411    |   |               | a respo             | onse or note to any | line in t | his Part VIII  | <u>.</u> . | <u>.</u>                          |   |          | <u>.</u> . 🗆                               |
|   |          |   |               | ·                   |                     | (         | (A)<br>revenue | Rel<br>ex  | (B)<br>ated or<br>kempt<br>nction | (C)<br>Unrelated<br>business<br>revenue |          | (D) Revenue excluded from a under sections |
|   | 1:       | a Federated campaig                             | ns            | 1a                  |                     |           |                | re         | venue                             |   |          | 512 - 514                                  |
| nts<br>nts  |          | <b>b</b> Membership dues                        |               | 1b                  | 1,310,851           |           |                |            |                                   |   |          |  |
| irai<br>10 u  |          | c Fundraising events                            |               | 1c                  | 1,010,001           |           |                |            |                                   |   |          |  |
| S, C  |          | d Related organizatio                           |               | 1d                  |                     |           |                |            |                                   |   |          |  |
| ia<br>Ia  |          | e Government grants (co                         |               | 1e                  | 197,000             |           |                |            |                                   |   |          |  |
| ns,   |          | F All other contributions                       |               |                     |                     |           |                |            |                                   |   |          |  |
| er S  |          | and similar amounts n<br>above                  | ot included   | 1f                  | 4,747,018           |           |                |            |                                   |   |          |  |
| Contributions, Gifts, Grants<br>and Other Similar Amounts |          | g Noncash contribution                          | ons included  |                     |                     |           |                |            |                                   |   |          |  |
| ont   |          | in lines 1a - 1f:\$                             | 16            |                     | <u>015,909</u>      |           |                |            |                                   |   |          |  |
| <u>ه</u>  |          | <b>h Total.</b> Add lines 1a                    | -11           | •                   | •                   | 6 1 1     | 6,254,869      |            |                                   |   |          |  |
| ж   | ٦-       | MUSEUM PROGRAMS                                 |               |                     | Business            |           | 1,5            | 65,962     | 1,56                              | 5,962                                   |          |  |
| Service Revenue   |          | EDUCATIONAL PROGRA                              | MS            |                     |                     | 900099    |                | 26,560     | 26                                | 5,560                                   | —        |  |
| e.<br>R   | D        |   |               |                     |                     | 900099    |                |            |                                   |   |          |  |
| er vic  | С.       |   |               |                     |                     |           |                |            |                                   |   |          |  |
| Š   | d<br>e   |   |               | _                   |                     |           |                |            |                                   |   |          |  |
| Program   | _        | All other program se                            | rvice revenue |                     |                     |           |                |            |                                   |   |          |  |
| P   |          | Total. Add lines 2a-2                           |               |                     | ▶ 1,                | 592,522   |                |            |                                   |   |          |  |
|   |          | Investment income (i                            |               |                     | interest, and other |           |                | $\Box$     |                                   |   |          |  |
|   | 5        | similar amounts) .                              |               | •                   | •                   | `         | 4,802,419      | 1          |                                   |   | +        | 4,802,419                                  |
|   |          | Income from investme<br>Royalties               |               | •                   | •                   | -         | 7,414          | 1          | 7,414                             |   | +        |  |
|   |          | ,   | (i) Real      |                     | (ii) Personal       |           |                | $\vdash$   |                                   |   |          |  |
|   | 6a       | Gross rents                                     |               |                     |                     |           |                |            |                                   |   |          |  |
|   | b        | Less: rental expenses                           |               |                     |                     |           |                |            |                                   |   |          |  |
|   |          |   |               |                     |                     |           |                |            |                                   |   |          |  |
|   | C        | Rental income or (loss)                         |               |                     |                     |           |                |            |                                   |   |          |  |
|   | c        | Net rental income o                             | r (loss)      |                     |                     |           |                |            |                                   |   |          |  |
|   | _        | Constant  | (i) Securit   | ies                 | (ii) Other          |           |                |            |                                   |   |          |  |
|   | /a       | Gross amount<br>from sales of<br>assets other   | 107,4         | 57,245              | 3,50                | 0         |                |            |                                   |   |          |  |
|   |          | than inventory                                  |               |                     |                     |           |                |            |                                   |   |          |  |
|   | b        | Less: cost or other basis and                   | 93.2          | 35,699              |                     | 0         |                |            |                                   |   |          |  |
|   | _        | sales expenses                                  | ,             | 21,546              |                     |           |                |            |                                   |   |          |  |
|   |          | Gain or (loss)  Net gain or (loss)              |               |                     | 3,30<br>▶           |           | 14,225,046     | 5          |                                   |   |          | 14,225,046                                 |
|   |          | Gross income from f                             |               |                     |                     |           |                |            |                                   |   |          |  |
| ne  |          | (not including \$<br>contributions reporte      |               | of                  |                     |           |                |            |                                   |   |          |  |
| Other Revenue   |          | See Part IV, line 18                            |               |                     | I                   |           |                |            |                                   |   |          |  |
| Re  |          | Less: direct expense                            |               | . <b>b</b>          |                     |           |                |            |                                   |   |          |  |
| her   |          | : Net income or (loss)<br>: Gross income from g |               | -                   | ents                |           |                | +          |                                   |   | -        |  |
| ō   | <i>-</i> | See Part IV, line 19                            |               | cs.                 |                     |           |                |            |                                   |   |          |  |
|   |          |   |               | a                   |                     | _         |                |            |                                   |   |          |  |
|   |          | Less: direct expense<br>Net income or (loss)    |               | <b>b</b><br>activit | ies <b>.</b>        |           |                |            |                                   |   |          |  |
|   |          | Gross sales of invent                           | tory, less    |                     |                     |           |                |            |                                   |   |          |  |
|   |          | returns and allowand                            | ces           | a                   | 894,133             |           |                |            |                                   |   |          |  |
|   | b        | Less: cost of goods s                           | sold          | b                   |                     |           |                |            |                                   |   |          |  |
|   |          | : Net income or (loss)                          |               | invent              | tory ►              |           | 66,112         | 2          |                                   | 66,                                     | 112      |  |
|   |          | Miscellaneous                                   |               |                     | Business Code       |           |                |            |                                   |   |          |  |
|   | 11       | .a  |               |                     |                     |           |                |            |                                   |   |          |  |
|   |          |   |               |                     |                     |           |                | _          |                                   |   | _        |  |
|   | b        | •   |               |                     |                     |           |                |            |                                   |   |          |  |
|   | _        |   |               |                     |                     | 1         |                | 1          |                                   |   | $\dashv$ |  |
|   | C        | i   |               |                     |                     |           |                |            |                                   |   |          |  |
|   | ,        | All other revenue .                             |               |                     |                     | 1         |                |            |                                   |   | +        |  |
|   |          | Total. Add lines 11a                            |               |                     | 🕨                   |           |                | +          |                                   |   | +        |  |
|   | 12       | ! <b>Total revenue.</b> See                     | Instructions  |                     |                     |           |                | +          |                                   |   | +        |  |
|   |          |   | J             |                     | · · · •             |           | 26,948,382     | 2          | 1,599,936                         | 66,                                     | 112      | 19,027,465                                 |

Check here ► if following SOP 98-2 (ASC 958-720).

| Form 990 (2018)  |                        |                              |                                     | Page <b>10</b>             |
|--|------------------------|------------------------------|-------------------------------------|----------------------------|
| Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co  | olumns. All other orga | nizations must comp          | lete column (A).                    |                            |
| Check if Schedule O contains a response or note to any   | line in this Part IX . |                              |                                     | 🗆                          |
| Do not include amounts reported on lines 6b,<br>7b, 8b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses  | (B) Program service expenses | (C) Management and general expenses | (D)<br>Fundraisingexpenses |
| Grants and other assistance to domestic organizations and<br>domestic governments. See Part IV, line 21  | 18,000                 | 18,000                       | 3                                   |                            |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22  | 348,500                | 348,500                      |                                     |                            |
| <b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.  |                        |                              |                                     |                            |
| 4 Benefits paid to or for members  |                        |                              |                                     |                            |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees  | 919,807                |                              | 609,898                             | 309,909                    |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                        |                              |                                     |                            |
| 7 Other salaries and wages   | 5,536,570              | 4,211,201                    | 934,790                             | 390,579                    |
| <b>8</b> Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)   | 452,203                | 335,911                      | 80,129                              | 36,163                     |
| 9 Other employee benefits  | 910,828                | 626,946                      | 202,596                             | 81,286                     |
| <b>10</b> Payroll taxes  | 446,205                | 295,251                      | 104,279                             | 46,675                     |
| 11 Fees for services (non-employees):  |                        |                              |                                     |                            |
| a Management   | 228,437                | 224,882                      | 3,555                               |                            |
| <b>b</b> Legal   | 59,615                 | 471                          | 59,144                              |                            |
| c Accounting   | 51,955                 |                              | 51,955                              |                            |
| <b>d</b> Lobbying  |                        |                              |                                     |                            |
| e Professional fundraising services. See Part IV, line 17  | 66,448                 |                              |                                     | 66,448                     |
| f Investment management fees   | 594,161                |                              | 594,161                             |                            |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)   | 32,719                 |                              | 32,719                              |                            |
| 12 Advertising and promotion   | 302,824                | 286,722                      | 16,102                              |                            |
| 13 Office expenses   | 409,996                | 205,915                      | 130,160                             | 73,921                     |
| <b>14</b> Information technology   | 250,542                | 166,043                      | 84,499                              |                            |
| <b>15</b> Royalties  | 17,029                 | 17,029                       |                                     |                            |
| <b>16</b> Occupancy  | 2,787,879              | 2,318,118                    | 410,424                             | 59,337                     |
| <b>17</b> Travel   | 182,334                | 127,351                      | 43,355                              | 11,628                     |
| <b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials .   |                        |                              |                                     |                            |
| 19 Conferences, conventions, and meetings  | 513,210                | 243,211                      | 105,233                             | 164,766                    |
| 20 Interest  | 2,983,205              | 2,983,205                    |                                     |                            |
| 21 Payments to affiliates  |                        |                              |                                     |                            |
| 22 Depreciation, depletion, and amortization   | 9,279,484              | 8,782,298                    | 395,907                             | 101,279                    |
| 23 Insurance   | 347,679                | 252,512                      | 95,167                              |                            |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) |                        |                              |                                     |                            |
| a EXHIBITIONS AND OTHER P  | 1,241,761              | 1,241,761                    |                                     |                            |
| b SECURITY SERVICES  | 1,205,402              | 1,199,354                    | 676                                 | 5,372                      |
| c OTHER CONTRACTED SERVIC  | 462,172                | 240,082                      | 181,178                             | 40,912                     |
| d PRINTING AND PUBLICATIO  | 224,204                | 211,308                      | 6,895                               | 6,001                      |
| e All other expenses   | 101,998                | 96,498                       | 5,500                               |                            |
| 25 Total functional expenses. Add lines 1 through 24e  | 29,975,167             | 24,432,569                   | 4,148,322                           | 1,394,276                  |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundational columns.   | _5/55/20/              | ,,                           | 1,1 13,522                          |                            |

| P     | art X | Balance Sheet  |   |                         |                                 |             |                           |
|-------|-------|--|---|-------------------------|---------------------------------|-------------|---------------------------|
|       |       | Check if Schedule O contains a response or not   | e to ar   | ny line in this Part IX |                                 |             | <u> </u>                  |
|       |       |  |   |                         | <b>(A)</b><br>Beginning of year |             | <b>(B)</b><br>End of year |
|       | 1     | Cash-non-interest-bearing  |   |                         |                                 | 1           |                           |
|       | 2     | Savings and temporary cash investments .   |   | [                       | 4,320,502                       | 2           | 2,457,605                 |
|       | 3     | Pledges and grants receivable, net   |   | ,                       | 3,958,955                       | 3           | 3,193,043                 |
|       | 4     | Accounts receivable, net   |   | [                       | 412,000                         | 4           | 313,021                   |
| S     | 6     | Loans and other receivables from current and for trustees, key employees, and highest compensation of Schedule L. Loans and other receivables from other disqualisection 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L. | rsons (as defined under 8(c)(3)(B), and of section 501(c)(9) structions) Complete | 92,603                  | 5                               | 186,893     |                           |
| ssets | 7     | Notes and loans receivable, net  |   | -                       | 66,647                          | 7           | 161,876                   |
| AS    | 8     | Inventories for sale or use  |   | •                       | 436,220                         |             | 424,175                   |
| _     | 9     | Prepaid expenses and deferred charges  |   | . • •                   | 463,891                         | 9           | 324,085                   |
|       | 10a   | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D  | 10a   | 254,213,342             |                                 |             |                           |
|       | b     | Less: accumulated depreciation   | 10b   | 51,382,576              | 211,468,218                     | <b>10</b> c | 202,830,766               |
|       | 11    | Investments—publicly traded securities .   |   |                         | 144,636,579                     | 11          | 43,745,024                |
|       | 12    | Investments—other securities See Part IV line  | 11  |                         | 215 454 305                     | 12          | 332 850 031               |

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4.140.182 590.626.701

2,441,061

84,788,206

87.229.267

374.811.492

17,722,185

110.863.757

503,397,434

590,626,701

Form **990** (2018)

3.022.428

1,694,238

85,012,951

86,707,189

374.740.375

15,499,327

107.385.457

497,625,159

584,332,348

584.332.348

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Liabilities 22

Fund Balances

Assets or

Net

Investments-program-related. See Part IV, line 11

**Total assets.**Add lines 1 through 15 (must equal line 34) . . .

Escrow or custodial account liability. Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties

Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ightharpoonup and

Intangible assets . . . . .

Other assets. See Part IV, line 11 . .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

persons. Complete Part II of Schedule L .

and other liabilities not included on lines 17 - 24).

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here > \quad \text{and complete lines 30 through 34.}

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities. Add lines 17 through 25 .

Grants payable . .

Deferred revenue . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

3a

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Nο

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Audit Act and OMB Circular A-133?

#### **Additional Data**

#### Software ID: Software Version:

**EIN:** 04-2163004

Name: STERLING AND FRANCINE CLARK ART INSTITUTE

Form 990 (2018)

Form 990, Part III, Line 4a:

SEE SCHEDULE O FOR RESEARCH AND ACADEMIC PROGRAMS ACCOMPLISHMENTS.

Form 990, Part III, Line 4b: SEE SCHEDULE O FOR MUSEUM PROGRAM ACCOMPLISHMENTS. Form 990, Part III, Line 4c: SEE SCHEDULE O FOR EDUCATIONAL PROGRAM ACCOMPLISHMENTS.

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation and a director/trustee) organization organizations from the

|  | (14, 24,000   (14 |                                   |                       |         | organizations | from the                     |        |                      |                      |  |
|--|---|-----------------------------------|-----------------------|---------|---------------|------------------------------|--------|----------------------|----------------------|--|
|  | for related<br>organizations<br>below dotted<br>line)   | Individual trustee<br>or director | Institutional Trustee | Officer | Key employee  | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |
| O ANDREAS HALVORSEN<br>CHAIRMAN          | 4.00  | Х                                 |                       | х       |               |                              |        | 0                    | 0                    | 0  |
| ROBERT G SCOTT VICE CHAIRMAN & PRESIDENT | 4.00  | х                                 |                       | х       |               |                              |        | 0                    | 0                    | 0  |
| SCOTT SCHWEIGHAUSER TREASURER            | 4.00  | х                                 |                       | х       |               |                              |        | 0                    | 0                    | 0  |
| MAUREEN FENNESSY BOUSA                   | 1.00  | ×                                 |                       |         |               |                              |        | 0                    | 0                    | 0  |

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| SCOTT SCHWEIGHAUSER    |
|------------------------|
| TREASURER              |
| MAUREEN FENNESSY BOUSA |
| TRUSTEE                |
| MICHAEL J GOVAN        |

TRUSTEE

TRUSTEE

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**TRUSTEE** 

TRUSTEE

DIANE HALVORSEN

PATRICK LANDERS

MARTHA BERMAN LIPP

MICHAEL R LYNCH

FRANK MARTUCCI

......

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation

and Independent Contractors

DORIS FISCHER MALESARDI

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WILLIAM C SCHMIDT JR

AMY ENGEL SCHARF

FRANCIS OAKLEY

DENA HARDYMON

TRUSTEE

TRUSTEE

**TRUSTEE** 

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TRUSTEE

JESSIE PRICE

|                           | any hours   |                                   |                       | r/tr         | ustee)              |        | organization         | organizations        | from the                                     |  |
|---------------------------|---|-----------------------------------|-----------------------|--------------|---------------------|--------|----------------------|----------------------|--|--|
|                           | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Key employee | Highest compensated | Former | (W- 2/1099-<br>MISC) | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |  |
| PAUL NEELY TRUSTEE        | 1.00  | Х                                 |                       |              |                     |        | 0                    | 0                    | 0  |  |
| SANDRA M NILES<br>TRUSTEE | 1.00  | Х                                 |                       |              |                     |        | 0                    | 0                    | 0  |  |
| DENISE LITTLEFIELD SOBEL  | 1.00  |                                   |                       |              |                     |        | 0                    | 0                    | 0  |  |

| SANDRA M NILES           | 1.00 | X |  |  | 0   |  |
|--------------------------|------|---|--|--|-----|--|
| TRUSTEE                  |      | ^ |  |  | Ĭ   |  |
| DENISE LITTLEFIELD SOBEL | 1.00 | V |  |  |     |  |
| TRUSTEE                  |      | Х |  |  | 0   |  |
| ERIC L COCHRAN           | 1.00 | V |  |  | 0   |  |
| TRUSTEE                  |      | Α |  |  | l o |  |

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(A) (D) (E) (F) (B) (C) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other week (list person is both an officer from the from related compensation and a director/trustee) organization organizations from the any hours

and Independent Contractors

**DIRECTOR & EX-OFFICIO** 

**DEPUTY DIRECTOR & CLERK** 

STARR DIRECTOR OF RESEARCH & ACADEMIC

ESTHER S BELL

CHIEF CURATOR

**PROGRAMS** 

LISA R SALTZMAN

|                                  | (M 2/1000   /M 2/1000                                 |                                   |                       |  | organizations | from the                     |        |                      |       |  |
|----------------------------------|---|-----------------------------------|-----------------------|--|---------------|------------------------------|--------|----------------------|-------|--|
|                                  | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee |  | Key employee  | Highest compensated employee | Former | (W- 2/1099-<br>MISC) | MISC) | organization and<br>related<br>organizations |
| HELGE WEINER-TRAPNESS<br>TRUSTEE | 1.00  | х                                 |                       |  |               |                              |        | 0                    | 0     | 0  |
| SANDRA L BURTON TRUSTEE          | 1.00  | х                                 |                       |  |               |                              |        | 0                    | 0     | 0  |
| ELIZABETH B LEE                  | 1.00  | Х                                 |                       |  |               |                              |        | 0                    | 0     | 0  |

| TRUSTEE         |       | Х  |  |  | 0 | 0 |  |
|-----------------|-------|----|--|--|---|---|--|
| ELIZABETH B LEE | 1.00  | ×  |  |  | 0 | 0 |  |
| TRUSTEE         |       | Λ. |  |  |   |   |  |
| MAUD MANDEL     | 1.00  | X  |  |  | 0 | 0 |  |
| EX-OFFICIO      | 40.00 |    |  |  | 9 |   |  |
| OLIVIER MESLAY  | 40.00 |    |  |  |   |   |  |

| 1.00  | X |   |  | 0       | 0 |  |
|-------|---|---|--|---------|---|--|
| 40.00 | Х |   |  | 0       | 0 |  |
| 40.00 | × | Х |  | 357,526 | 0 |  |

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241,747

172,108

155,033

12,500

0

37,123

48,037

12,702

10,492

| LAWRENCE SMALLWOOD                   | 40.00  |  | _ |  | 25,577  | 0 | 0      |
|--------------------------------------|--------|--|---|--|---------|---|--------|
| DEPUTY DIRECTOR & CO-CLERK           |        |  | ^ |  | 25,5//  | J | O      |
| THOMAS WOODWARD                      | 40.00  |  |   |  |         |   |        |
| CHIEF ADVANCEMENT OFFICER & CO-CLERK | •••••• |  | X |  | 144,932 | 0 | 21,812 |
| ANTHONY G KING                       | 40.00  |  |   |  |         |   |        |

40.00

1.25

40.00

and Independent Contractors (A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Average Estimated than one box, unless amount of other

compensation

124,278

compensation

20,810

|  | week (list<br>any hours                               |                                   |                       |         |              | office<br>ustee              |        | from the organization | from related<br>organizations | compensation<br>from the                     |
|--|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------------|-------------------------------|--|
|  | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (W- 2/1099-<br>MISC)  | (W- 2/1099-<br>MISC)          | organization and<br>related<br>organizations |
| KATHLEEN MORRIS                                    | 40.00   |                                   |                       |         |              |                              |        |                       |                               |  |
| MARX DIRECTOR OF COLLECTIONS & EXHIBITIONS/CURATOR | •••••   |                                   |                       |         |              | Х                            |        | 143,982               | 0                             | 39,923                                       |
| VICTORIA SALTZMAN DIRECTOR OF COMMUNICATIONS       | 40.00   |                                   |                       |         |              | х                            |        | 142,060               | 0                             | 38,691                                       |
| FLENA SIYANKO                                      | 40.00   |                                   |                       |         |              |                              |        |                       |                               |  |

Χ

ELENA SIYANKO

ADVANCEMENT OFFICER/NYC

| efil    | e GR/                  | APHIC prii  | 1t - DO NO                    | OT PROCESS                            | As Filed Data -  |                         |                                    | DLN: 93   | 3493136044740                          |  |  |  |  |
|---------|------------------------|---|-------------------------------|---------------------------------------|--|-------------------------|------------------------------------|---|--|--|--|--|--|
|         | <b>HED</b><br>m 990    | ULE A   | Co                            |                                       | harity Status  |                         |                                    | ort 📙   | 2018                                   |  |  |  |  |
| 990E    |                        |   | Col                           |                                       | 4947(a)(1) nonexer   | mpt charitable          | trust.                             | a section                                       | <b>2010</b>                            |  |  |  |  |
| Donort  | mont of                | the Treasury  |                               | ▶ Go to v                             | Attach to Form 9<br>www.irs.gov/Form9                                |                         |                                    |   | Open to Public                         |  |  |  |  |
| Interna | l Reven                | ue Service  | Li                            | _                                     | •  |                         |                                    | Elavan idantifia                                | Inspection                             |  |  |  |  |
| STERL   | ING AN                 | <b>he organiza</b><br>ID FRANCINE C   |                               |                                       |  |                         |                                    | Employer identifica                             | ation number                           |  |  |  |  |
| INSTI   | _                      | Posson  | ior Bublio                    | Charity Statu                         | s (All organizations   | must complet            | o this part \ C                    | 04-2163004                                      |  |  |  |  |  |
|         | r <b>t I</b><br>rganiz |   |                               |                                       | <b>s</b> (All organizations<br>it is: (For lines 1 throu             |                         |                                    | ee instructions.                                |  |  |  |  |  |
| 1       | _                      | A church, c   | onvention of                  | f churches, or ass                    | ociation of churches d   | escribed in <b>sect</b> | ion 170(b)(1)                      | (A)(i).   |  |  |  |  |  |
| 2       | $\Box$                 | A school de   | scribed in <b>s</b> e         | ection 170(b)(1                       | )(A)(ii). (Attach Sche   | edule E (Form 99        | 90 or 990-EZ).)                    |   |  |  |  |  |  |
| 3       |                        |   |                               |                                       |  | ,                       | , ,                                | iii).   |  |  |  |  |  |
| 4       |                        | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).  A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's   |                               |                                       |  |                         |                                    |   |  |  |  |  |  |
|         | Ш                      | name, city, and state:  |                               |                                       |  |                         |                                    |   |  |  |  |  |  |
| 5       |                        | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in <b>section 170</b> (b)(1)(A)(iv). (Complete Part II.)   |                               |                                       |  |                         |                                    |   |  |  |  |  |  |
| 6       |                        |   |                               | · · · · · · · · · · · · · · · · · · · | governmental unit des  | cribed in <b>sectio</b> | n 170(b)(1)(A                      | )(v).   |  |  |  |  |  |
| 7       |                        | -   |                               | ormally receives a                    |  | support from a          | governmental u                     | nit or from the genera                          | I public described in                  |  |  |  |  |
| 8       |                        | A communi   | ty trust desc                 | cribed in <b>section</b>              | 170(b)(1)(A)(vi). (  | Complete Part II        | .)                                 |   |  |  |  |  |  |
| 9       |                        | An agricultural research organization described in <b>170(b)(1)(A)(ix)</b> operated in conjunction with a land-grant college or university or a non-land grant college of agriculture. See instructions. Enter the name, city, and state of the college or university:  |                               |                                       |  |                         |                                    |   |  |  |  |  |  |
| 10      |                        | An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) |                               |                                       |  |                         |                                    |   |  |  |  |  |  |
| 11      |                        | •   |                               |                                       | exclusively to test for  | public safety. Se       | e section 509                      | (a)(4).   |  |  |  |  |  |
| 12      | <b>✓</b>               | more public   | ly supported                  | d organizations de                    |  | 09(a)(1) or sec         | tion 509(a)(2)                     | of, or to carry out the  See section 509(a      |  |  |  |  |  |
| а       | <b>✓</b>               | <b>Type I.</b> A so   | supporting on n(s) the pow    | rganization opera                     | ted, supervised, or co   | ntrolled by its su      | pported organiz                    | ration(s), typically by of the supporting organ |  |  |  |  |  |
| b       |                        | <b>Type II.</b> A manageme  | supporting on<br>t of the sup | organization supe                     | tion vested in the sam   |                         |                                    | rganization(s), by hav<br>e the supported orgar |  |  |  |  |  |
| c       |                        | Type III f  | unctionally                   | integrated. A su                      |  |                         |                                    | nd functionally integrate                       | ed with, its                           |  |  |  |  |
| d       |                        | functionally  | integrated.                   | The organization                      | A supporting organiz<br>generally must satisfy<br>IV, Sections A and | y a distribution r      | n connection wit<br>equirement and | th its supported organ<br>an attentiveness requ | ization(s) that is not<br>irement (see |  |  |  |  |
| e       |                        | Check this  | box if the or                 | ganization receive                    | ed a written determina<br>ntegrated supporting                       | ation from the IR       | S that it is a Ty                  | pe I, Type II, Type III                         | functionally                           |  |  |  |  |
| f       | Enter                  |   |                               |                                       |  |                         |                                    | 1   |  |  |  |  |  |
| g       |                        |   |                               |                                       | pported organization(s   |                         |                                    | · · · · · · · · · · · · · · · · · · ·           |  |  |  |  |  |
|         | (i) N                  | lame of supp<br>organization  | orted                         | (ii) EIN                              |  |                         |                                    |   |  |  |  |  |  |
|         |                        |   |                               |                                       |  | Yes                     | No                                 |   |  |  |  |  |  |
| (A) W   | 'ILLIAM                | IS COLLEGE  |                               | 042104847                             | 2  | Yes                     |                                    | 0   | 0                                      |  |  |  |  |
| Tota    |                        |   | 1                             |                                       |  |                         |                                    | 0   | (                                      |  |  |  |  |
|         |                        | work Reduc  |                               | tice, see the In                      | structions for   | Cat. No. 11285          | F S                                | Schedule A (Form 99                             |  |  |  |  |  |

Page 2

III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| S   | Section A. Public Support   |                           |                      |                       |                         |                   |            |  |  |  |  |
|-----|---|---------------------------|----------------------|-----------------------|-------------------------|-------------------|------------|--|--|--|--|
|     | Calendar year   | (a) 2014                  | <b>(b)</b> 2015      | (c) 2016              | (d) 2017                | (e) 2018          | (f) Total  |  |  |  |  |
|     | (or fiscal year beginning in) ▶   | (4) 2017                  | (B) 2013             | (6) 2010              | (4) 2017                | (0) 2010          | (1) Total  |  |  |  |  |
| 1   | Gifts, grants, contributions, and   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | membership fees received. (Do not   |                           |                      |                       |                         |                   |            |  |  |  |  |
| _   | include any "unusual grant.") .   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 2   | Tax revenues levied for the   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | organization's benefit and either paid  |                           |                      |                       |                         |                   |            |  |  |  |  |
| _   | to or expended on its behalf The value of services or facilities                          |                           |                      |                       |                         |                   |            |  |  |  |  |
| 3   | furnished by a governmental unit to   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | the organization without charge   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 4   | <b>Total.</b> Add lines 1 through 3   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     |   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 5   | The portion of total contributions by each person (other than a                           |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | governmental unit or publicly   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | supported organization) included on   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | line 1 that exceeds 2% of the amount  |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | shown on line 11, column (f)  |                           |                      |                       |                         |                   |            |  |  |  |  |
| 6   | <b>Public support.</b> Subtract line 5 from   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | line 4.   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 9   | ection B. Total Support   |                           |                      |                       |                         |                   | 1          |  |  |  |  |
|     | Calendar year   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | (or fiscal year beginning in) ▶   | <b>(a)</b> 2014           | <b>(b)</b> 2015      | (c)2016               | (d)2017                 | <b>(e)</b> 2018   | (f)Total   |  |  |  |  |
| 7   | Amounts from line 4   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 8   | Gross income from interest,   |                           |                      |                       |                         |                   |            |  |  |  |  |
| ٠   | dividends, payments received on   | 1                         |                      |                       |                         |                   |            |  |  |  |  |
|     | securities loans, rents, royalties and  | 1                         |                      |                       |                         |                   |            |  |  |  |  |
|     | income from similar sources   | 1                         |                      |                       |                         |                   |            |  |  |  |  |
| 9   | Net income from unrelated business  |                           |                      |                       |                         |                   |            |  |  |  |  |
| -   | activities, whether or not the  | 1                         |                      |                       |                         |                   |            |  |  |  |  |
|     | business is regularly carried on  | 1                         |                      |                       |                         |                   |            |  |  |  |  |
| 10  | Other income. Do not include gain or  |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | loss from the sale of capital assets  | 1                         |                      |                       |                         |                   |            |  |  |  |  |
|     | (Explain in Part VI.)   |                           |                      |                       |                         |                   |            |  |  |  |  |
| 11  | Total support. Add lines 7 through  |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | 10  |                           |                      |                       |                         | <u> </u>          |            |  |  |  |  |
| 12  | Gross receipts from related activities, e   | tc. (see instructio       | ons)                 |                       |                         | 12                |            |  |  |  |  |
| 13  | First five years. If the Form 990 is for  | the organization          | 's first, second, th | ird, fourth, or fifth | tax vear as a sec       | tion 501(c)(3) or | anization. |  |  |  |  |
|     | check this box and <b>stop here</b>   | _                         |                      | , ,                   | ,                       | ` ' ' ' '         | ,          |  |  |  |  |
|     | check this box and stop here  | C D                       |                      |                       |                         |                   |            |  |  |  |  |
|     | ection C. Computation of Public   |                           |                      |                       |                         |                   |            |  |  |  |  |
|     | Public support percentage for 2018 (line  |                           |                      |                       |                         | 14                |            |  |  |  |  |
| 15  | Public support percentage for 2017 Sch  | edule A, Part II, l       | ine 14               |                       |                         | 15                |            |  |  |  |  |
| 16a | <b>33 1/3% support test—2018.</b> If the  | organization did r        | not check the box    | on line 13, and lin   | e 14 is 33 1/3% oı      | more, check this  | box        |  |  |  |  |
|     | and stop here. The organization qualif  |                           |                      |                       |                         |                   |            |  |  |  |  |
| b   | 33 1/3% support test—2017. If the   |                           |                      |                       |                         |                   | ck this    |  |  |  |  |
| 17a | box and <b>stop here.</b> The organization qualifies as a publicly supported organization |                           |                      |                       |                         |                   |            |  |  |  |  |
| b   | organization  | : <b>—2017.</b> If the or | acts-and-circumst    | ances" test, check    | this box and <b>sto</b> | p here.           | ▶□         |  |  |  |  |

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

| Р       | art IIII Support Schedule for   | Organization                | s Described in      | Section 509(a       | a)(2)               |                  | 1 490 2         |
|---------|---|-----------------------------|---------------------|---------------------|---------------------|------------------|-----------------|
|         | (Complete only if you cl  |                             |                     |                     |                     | to qualify und   | ler Part II. If |
|         | the organization fails to   | qualify under t             | the tests listed l  | pelow, please co    | mplete Part II.)    |                  |                 |
| Se      | ection A. Public Support  |                             |                     |                     |                     |                  | _               |
|         | Calendar year   | (a) 2014                    | <b>(b)</b> 2015     | (c) 2016            | (d) 2017            | (e) 2018         | (f) Total       |
| 1       | (or fiscal year beginning in) ► Gifts, grants, contributions, and         |                             |                     |                     |                     |                  |                 |
| -       | membership fees received. (Do not   |                             |                     |                     |                     |                  |                 |
|         | include any "unusual grants.") .  |                             |                     |                     |                     |                  |                 |
| 2       | Gross receipts from admissions,   |                             |                     |                     |                     |                  |                 |
|         | merchandise sold or services  |                             |                     |                     |                     |                  |                 |
|         | performed, or facilities furnished in any activity that is related to the |                             |                     |                     |                     |                  |                 |
|         | organization's tax-exempt purpose   |                             |                     |                     |                     |                  |                 |
| 3       | Gross receipts from activities that are                                   |                             |                     |                     |                     |                  |                 |
|         | not an unrelated trade or business  |                             |                     |                     |                     |                  |                 |
| 4       | under section 513 Tax revenues levied for the                             |                             |                     |                     |                     |                  |                 |
| 4       | organization's benefit and either paid                                    |                             |                     |                     |                     |                  |                 |
|         | to or expended on its behalf  |                             |                     |                     |                     |                  |                 |
| 5       | The value of services or facilities                                       |                             |                     |                     |                     |                  |                 |
|         | furnished by a governmental unit to                                       |                             |                     |                     |                     |                  |                 |
| _       | the organization without charge   |                             |                     |                     |                     |                  |                 |
| 6       | Total. Add lines 1 through 5  |                             |                     |                     |                     |                  |                 |
| /a      | Amounts included on lines 1, 2, and 3 received from disqualified persons  |                             |                     |                     |                     |                  |                 |
| b       | Amounts included on lines 2 and 3   |                             |                     |                     |                     |                  |                 |
| _       | received from other than disqualified                                     |                             |                     |                     |                     |                  |                 |
|         | persons that exceed the greater of  |                             |                     |                     |                     |                  |                 |
|         | \$5,000 or 1% of the amount on line                                       |                             |                     |                     |                     |                  |                 |
| _       | 13 for the year. Add lines 7a and 7b                                      |                             |                     |                     |                     |                  |                 |
| 8       | Public support. (Subtract line 7c   |                             |                     |                     |                     |                  |                 |
| J       | from line 6.)   |                             |                     |                     |                     |                  |                 |
| Se      | ection B. Total Support   |                             |                     |                     | •                   |                  | •               |
|         | Calendar year   | (2) 2014                    | (h) 2015            | (a) 2016            | (d) 2017            | (e) 2018         | (f) Total       |
|         | (or fiscal year beginning in) ▶   | (a) 2014                    | <b>(b)</b> 2015     | (c) 2016            | (d) 2017            | (e) 2016         | (f) Total       |
| 9       | Amounts from line 6   |                             |                     |                     |                     |                  |                 |
| 10a     | Gross income from interest,   |                             |                     |                     |                     |                  |                 |
|         | dividends, payments received on securities loans, rents, royalties and    |                             |                     |                     |                     |                  |                 |
|         | income from similar sources   |                             |                     |                     |                     |                  |                 |
| b       | Unrelated business taxable income   |                             |                     |                     |                     |                  |                 |
|         | (less section 511 taxes) from   |                             |                     |                     |                     |                  |                 |
|         | businesses acquired after June 30,  |                             |                     |                     |                     |                  |                 |
| _       | 1975.<br>Add lines 10a and 10b.   |                             |                     |                     |                     |                  |                 |
| С<br>11 | Net income from unrelated business  |                             |                     |                     |                     |                  |                 |
|         | activities not included in line 10b,                                      |                             |                     |                     |                     |                  |                 |
|         | whether or not the business is  |                             |                     |                     |                     |                  |                 |
|         | regularly carried on.   |                             |                     |                     |                     |                  |                 |
| 12      | Other income. Do not include gain or loss from the sale of capital assets |                             |                     |                     |                     |                  |                 |
|         | (Explain in Part VI.)   |                             |                     |                     |                     |                  |                 |
| 13      | Total support. (Add lines 9, 10c,   |                             |                     |                     |                     |                  |                 |
|         | 11, and 12.)  |                             |                     |                     |                     |                  |                 |
| 14      | First five years. If the Form 990 is for                                  | _                           |                     |                     | ,                   |                  |                 |
|         | check this box and <b>stop here</b>                                       |                             |                     |                     |                     |                  | ▶ ⊔             |
|         | ection C. Computation of Public S   |                             |                     | 1 (6)               |                     |                  |                 |
| 15      | Public support percentage for 2018 (lin                                   |                             | •                   | , , ,               |                     | 15               |                 |
| 16      | Public support percentage from 2017 S                                     | chedule A, Part II          | II, line 15         |                     |                     | 16               |                 |
| Se      | ction D. Computation of Investr   |                             |                     |                     |                     |                  | ·               |
| 17      | Investment income percentage for 201                                      | . <b>8</b> (line 10c, colur | nn (f) divided by   | line 13, column (f  | ))                  | 17               |                 |
| 18      | Investment income percentage from 20                                      |                             |                     |                     |                     | 18               |                 |
| 19a     | <b>331/3% support tests—2018.</b> If the                                  | organization did r          | ot check the box    | on line 14, and lir | ne 15 is more than  | 33 1/3%, and lir | ne 17 is not    |
|         | more than 33 1/3%, check this box and s                                   | stop here. The or           | rganization qualifi | es as a publicly su | ipported organizati | ion              | . ▶□            |
|         | 33 1/3% support tests—2017. If the  |                             |                     |                     |                     |                  |                 |
|         | not more than 33 1/3%, check this box                                     | and stop here.              | The organization o  | qualifies as a publ | icly supported orga | anization        | . ▶□            |
| 20      | Private foundation. If the organization                                   |                             |                     |                     |                     |                  | ►□              |

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of

Schedule A (Form 990 or 990-EZ) 2018

amendment to the organizing document).

complete Part I of Schedule L (Form 990 or 990-EZ).

the organization had excess business holdings).

organization had an interest? If "Yes," provide detail in Part VI.

organization's organizing document?

provide detail in Part VI.

answer line 10b below.

6

7

8

10a

Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.) Section A. All Supporting Organizations

Page 4

4c

5a

5b

5с

6

7

8

9a

9b

9c

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

No

No

No

No

No

No

No

No

|   | cotion At Air Supporting Significations  |   |     |    |
|---|--|---|-----|----|
|   |  |   | Yes | No |
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, |   |     |    |
|   | describe the designation. If historic and continuing relationship, explain.  | 1 | Yes |    |

| _ | If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,  |   |     |    |
|---|---|---|-----|----|
|   | describe the designation. If historic and continuing relationship, explain.   | 1 | Yes |    |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described |   |     |    |
|   | in section 509(a)(1) or (2).  | 2 |     | No |

|    | describe the designation. It instants and continuing relationship, explain.   | 1  | Yes |    |
|----|---|----|-----|----|
| 2  | Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described |    |     |    |
|    | in section 509(a)(1) or (2).  | 2  |     | No |
| 3а | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)  |    |     |    |
|    | below.  | 3a |     | No |
| h  | Did the organization confirm that each supported organization qualified under section 501(c)(4) (5) or (6) and satisfied  |    |     |    |

|    | 1   |    |    |
|----|---|----|----|
|    | in section 509(a)(1) or (2).  | 2  | No |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)  |    |    |
|    | below.  | 3a | No |
| b  | Did the organization confirm that each supported organization qualified under section $501(c)(4)$ , $(5)$ , or $(6)$ and satisfied the public support tests under section $509(a)(2)$ ? If "Yes," describe in <b>Part VI</b> when and how the organization made the |    |    |
|    | determination.  | 3b |    |
| c  | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?  |    |    |
|    |   |    |    |

| b  | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the |    |               |    |
|----|--|----|---------------|----|
|    | determination.   | 3b |               |    |
| c  | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?   |    |               |    |
|    | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.  | 3с |               |    |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you  |    |               |    |
|    | checked 12a or 12b in Part I, answer (b) and (c) below.  | 4a |               | No |
|    |  |    | $\overline{}$ |    |

|    | the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the  |    |    |
|----|--|----|----|
|    | determination.   | 3b |    |
| c  | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?   |    |    |
|    | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.  | 3с |    |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you  |    |    |
|    | checked 12a or 12b in Part I, answer (b) and (c) below.  | 4a | No |
| b  | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported  |    |    |
|    | organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. | 4b |    |
|    |  |    |    |

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support

Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

Was the organization controlled directly or indirectly at any time during the tax year by one or more disgualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.

Substitutions only. Was the substitution the result of an event beyond the organization's control?

organization's supported organizations? If "Yes," provide detail in Part VI.

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) .

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

| scn. | edule A (Form 990 or 990-EZ) 2018  |             | F        | Page <b>5</b> |
|------|--|-------------|----------|---------------|
| Pa   | Int IV Supporting Organizations (continued)  |             |          |               |
|      |  |             | Yes      | No            |
| 11   | Has the organization accepted a gift or contribution from any of the following persons?  |             |          |               |
| а    | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the  |             |          |               |
|      | governing body of a supported organization?  | 11a         |          | No            |
| b    | A family member of a person described in (a) above?  | 11b         |          | No            |
| С    | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.  | <b>11</b> c |          | No            |
| S    | ection B. Type I Supporting Organizations  |             |          |               |
|      |  |             | Yes      | No            |
| 1    | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1           | Yes      |               |
| 2    | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit   |             | 103      |               |
|      | carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.   | 2           |          | No            |
| S    | ection C. Type II Supporting Organizations   |             |          |               |
|      |  |             | Yes      | No            |
| 1    | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).  | 1           |          |               |
| S    | ection D. All Type III Supporting Organizations  |             | <u> </u> |               |
| _    | // 11 3 3  |             | Yes      | No            |
| 1    | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?   |             |          |               |
|      |  | 1           |          |               |
| 2    | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).  |             |          |               |
|      |  | 2           |          |               |
| 3    | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.  | 3           |          |               |
| S    | ection E. Type III Functionally-Integrated Supporting Organizations  |             | ·        |               |
| 1    | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)  | ions):      |          |               |
|      | The organization satisfied the Activities Test. Complete line 2 below.   |             |          |               |
|      | b  |             |          |               |
|      | The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government entity (see  | instru-     | ctions)  |               |
| 2    | Activities Test. <b>Answer (a) and (b) below.</b>  |             | Yes      | No            |
|      | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.   | 2a          |          |               |
|      | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.  | 2b          |          |               |
| 3    | Parent of Supported Organizations. Answer (a) and (b) below.   | 20          |          |               |
|      | <ul> <li>a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.</li> </ul>   | 3a          |          |               |
|      | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard.  | 3b          |          |               |

instructions)

| Par | t V Type III Non-Functionally Integrated 509(a)(3) Supporting 0  | rgani      | zations                   |                                |
|-----|--|------------|---------------------------|--------------------------------|
| 1   | Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organizations.                                |            |                           |                                |
|     | Section A - Adjusted Net Income  |            | (A) Prior Year            | (B) Current Year<br>(optional) |
| 1   | Net short-term capital gain  | 1          |                           |                                |
| 2   | Recoveries of prior-year distributions   | 2          |                           |                                |
| 3   | Other gross income (see instructions)  | 3          |                           |                                |
| 4   | Add lines 1 through 3  | 4          |                           |                                |
| 5   | Depreciation and depletion   | 5          |                           |                                |
| 6   | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6          |                           |                                |
| 7   | Other expenses (see instructions)  | 7          |                           |                                |
| 8   | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)  | 8          |                           |                                |
|     | Section B - Minimum Asset Amount   |            | (A) Prior Year            | (B) Current Year<br>(optional) |
| 1   | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):  | 1          |                           |                                |
| a   | Average monthly value of securities  | 1a         |                           |                                |
| b   | Average monthly cash balances  | <b>1</b> b |                           |                                |
| c   | Fair market value of other non-exempt-use assets   | 1c         |                           |                                |
| d   | Total (add lines 1a, 1b, and 1c)   | 1d         |                           |                                |
| е   | <b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI):  |            |                           |                                |
| 2   | Acquisition indebtedness applicable to non-exempt use assets   | 2          |                           |                                |
| 3   | Subtract line 2 from line 1d   | 3          |                           |                                |
| 4   | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).  | 4          |                           |                                |
| 5   | Net value of non-exempt-use assets (subtract line 4 from line 3)   | 5          |                           |                                |
| 6   | Multiply line 5 by .035  | 6          |                           |                                |
| 7   | Recoveries of prior-year distributions   | 7          |                           |                                |
| 8   | Minimum Asset Amount (add line 7 to line 6)  | 8          |                           |                                |
|     | Section C - Distributable Amount   |            |                           | Current Year                   |
| 1   | Adjusted net income for prior year (from Section A, line 8, Column A)  | 1          |                           |                                |
| 2   | Enter 85% of line 1  | 2          |                           |                                |
| 3   | Minimum asset amount for prior year (from Section B, line 8, Column A)   | 3          |                           |                                |
| 4   | Enter greater of line 2 or line 3  | 4          |                           |                                |
| 5   | Income tax imposed in prior year   | 5          |                           |                                |
| 6   | <b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)   | 6          |                           |                                |
| 7   | Check here if the current year is the organization's first as a non-functionally-in  | ntegrate   | ed Type III supporting or | ganization (see                |

c Remainder. Subtract lines 4a and 4b from 4.

5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI. See instructions.

6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions. 7 Excess distributions carryover to 2019. Add lines 3j and 4c.

8 Breakdown of line 7: a Excess from 2014. . . . . . **b** Excess from 2015. . . . . c Excess from 2016. . . . .

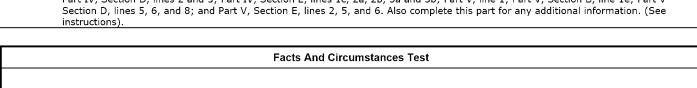
### **Additional Data**

#### Software ID: Software Version:

**EIN:** 04-2163004

Name: STERLING AND FRANCINE CLARK ART INSTITUTE

Schedule A (Form 990 or 990-EZ) 2018 Page 8 Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Part VI Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D. lines 5, 6, and 8; and Part V. Section E. lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).



efile GRAPHIC print - DO NOT PROCESS
SCHEDULE D

(Form 990)

Department of the Treasury

Internal Revenue Service

As Filed Data -

## **Supplemental Financial Statements**

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

**DLN: 93493136044740**OMB No. 1545-0047

2018

Open to Public Inspection

| STE        | <b>me of the organization</b><br>RLING AND FRANCINE CLARK ART  |                      |                 |                       | Emplo                   | yer identification number                           |
|------------|--|----------------------|-----------------|-----------------------|-------------------------|---|
| INS        | TITUTE   |                      |                 |                       | 04-216                  |   |
| Pa         | organizations Maintaining Donor Advi   |                      |                 |                       | r Accou                 | ınts.   |
|            | Complete if the organization answered "Ye  |                      |                 | sed funds             | (h                      | )Funds and other accounts                           |
| 1          | Total number at end of year  | (a) Boile            | , aav           | Jed Tallas            |                         | y and other decounts                                |
| 2          | Aggregate value of contributions to (during year)  |                      |                 |                       |                         |   |
| 3          | Aggregate value of grants from (during year)   |                      |                 |                       |                         |   |
| 4          | Aggregate value at end of year   |                      |                 |                       |                         |   |
| 5          | Did the organization inform all donors and donor adviso  | rs in writing that t | 10 255          | ets held in donor ad  | lvised fun              | ds are the  |
|            | organization's property, subject to the organization's ex  | clusive legal contr  | ol?             |                       |                         | ☐ Yes ☐ No  |
| 6          | Did the organization inform all grantees, donors, and do charitable purposes and not for the benefit of the donor private benefit?   | or donor advisor,    | or for<br>· · · | any other purpose o   | conferring              | g impermissible                                     |
| Pa         | rt II Conservation Easements. Complete if the  | ne organization a    | nswe            | red "Yes" on Forn     | n 990, P                | Part IV, line 7.                                    |
| 1          | Purpose(s) of conservation easements held by the organ   | nization (check all  | that a          | oply).                |                         |   |
|            | $\square$ Preservation of land for public use (e.g., recreation  | n or education)      |                 | Preservation of an    | historica               | lly important land area                             |
|            | Protection of natural habitat  |                      |                 | Preservation of a d   | ertified h              | istoric structure                                   |
|            | Preservation of open space   |                      |                 |                       |                         |   |
| 2          | Complete lines 2a through 2d if the organization held a easement on the last day of the tax year.  | qualified conserva   | ion co          | ntribution in the for |                         | onservation  Held at the End of the Year            |
| а          | Total number of conservation easements   |                      |                 |                       | 2a                      | ricia at the Ena of the Tear                        |
| b          | Total acreage restricted by conservation easements   |                      |                 |                       | 2b                      |   |
| С          | Number of conservation easements on a certified histori  | c structure include  | d in (a         | )                     | 2c                      |   |
| d          | Number of conservation easements included in (c) acquistructure listed in the National Register  | red after 7/25/06,   | and r           | ot on a historic      | 2d                      |   |
| 3          | Number of conservation easements modified, transferre tax year ▶   | d, released, exting  | uishe           | d, or terminated by   | the orgar               | nization during the                                 |
| 4          | Number of states where property subject to conservation  | n easement is loca   | ted ▶           |                       |                         |   |
| 5          | Does the organization have a written policy regarding the and enforcement of the conservation easements it holds   |                      |                 |                       | of violatio             | ons,  |
| 6          | Staff and volunteer hours devoted to monitoring, inspec  | ting, handling of v  | iolatio         | ns, and enforcing co  | onservatio              |   |
| 7          | Amount of expenses incurred in monitoring, inspecting,  \$ \\$   | handling of violati  | ons, a          | nd enforcing conser   | vation ea               | sements during the year                             |
| 8          | Does each conservation easement reported on line 2(d) and section 170(h)(4)(B)(ii)?  |                      |                 |                       | 70(h)(4)(               | B)(i)   |
| 9          | In Part XIII, describe how the organization reports cons<br>balance sheet, and include, if applicable, the text of the<br>the organization's accounting for conservation easemen | footnote to the or   |                 |                       |                         |   |
| Par        | <b>*TIII Organizations Maintaining Collections</b> Complete if the organization answered "Ye   |                      |                 |                       | er Simi                 | lar Assets.   |
| <b>1</b> a | If the organization elected, as permitted under SFAS 11 art, historical treasures, or other similar assets held for provide, in Part XIII, the text of the footnote to its finar | public exhibition, e | ducat           | ion, or research in f | atement a<br>Furtherand | and balance sheet works of<br>ce of public service, |
| b          | If the organization elected, as permitted under SFAS 11 historical treasures, or other similar assets held for pub following amounts relating to these items:                    |                      |                 |                       |                         |   |
| (          | (i) Revenue included on Form 990, Part VIII, line 1  |                      |                 |                       |                         | <b>▶</b> \$   |
|            | ii)Assets included in Form 990, Part X   |                      |                 |                       |                         | -   |
| 2          | If the organization received or held works of art, historic following amounts required to be reported under SFAS:  | cal treasures, or ot | her si          | milar assets for fina |                         |   |
| а          | Revenue included on Form 990, Part VIII, line 1  | ,                    | _               |                       |                         | <b>&gt;</b> \$                                      |
| b          | Assets included in Form 990, Part X  |                      |                 |                       |                         | <b>▶</b> \$   |
| For        | Paperwork Reduction Act Notice, see the Instruction  |                      |                 |                       |                         | Schedule D (Form 990) 201                           |

| D = -      | A 7777           | Overninations Maintaining Co   | Heatiens of Aut I      | listorical     | T      |                 | Othor      | Cimilar Acce     | <b></b> /+: |            | rage <b>z</b> |
|------------|------------------|--|------------------------|----------------|--------|-----------------|------------|------------------|-------------|------------|---------------|
|            | t III            | Organizations Maintaining Co   |                        |                |        | •               |            |                  |             |            |               |
| 3          | items            | the organization's acquisition, accession (check all that apply):                                  | on, and other records, |                | or tne | rollowing t     | nat are a  | significant use  | OF ITS COII | ection     |               |
| а          | ✓                | Public exhibition  |                        | d 🔽            | Loa    | in or excha     | ange prog  | rams             |             |            |               |
| b          | <b>✓</b>         | Scholarly research   |                        | е _            | Oth    | ner             |            |                  |             |            |               |
| С          | <b>✓</b>         | Preservation for future generations  |                        |                |        |                 |            |                  |             |            |               |
| 4          | Provid<br>Part X | de a description of the organization's co  | llections and explain  | how they fu    | ther t | he organiz      | ation's ex | empt purpose     | in          |            |               |
| 5          |                  | g the year, did the organization solicit on the solicit of the sold to raise funds rather than the |                        |                |        |                 |            | _                | ٦.,         | <b></b> N  |               |
| Da         | rt IV            | Escrow and Custodial Arrange   | <u>'</u>               |                | ,      |                 |            |                  | Yes         | <u>▼</u> N | 0             |
|            |                  | Complete if the organization answ<br>X, line 21.   | wered "Yes" on For     |                |        |                 |            |                  | on Form     | 990,       | Part          |
| <b>1</b> a |                  | organization an agent, trustee, custod<br>led on Form 990, Part X?                                 |                        |                |        |                 |            | _                | Yes         | □ <b>N</b> | o             |
| b          | If "Ye           | s," explain the arrangement in Part XII  | I and complete the fo  | ollowing table | ٠.     | Γ               |            | Amo              | unt         |            | _             |
| c          |                  | ning balance   | ·                      | -              |        | .               | 1c         |                  |             |            | _             |
| d          | -                | ons during the year  |                        |                |        | ŀ               | 1d         |                  |             |            | _             |
| e          |                  | butions during the year  |                        |                |        | ı               | 1e         |                  |             |            | _             |
| f          |                  | g balance  |                        |                |        | T I             | 1f         |                  |             |            | _             |
| 2a         |                  | re organization include an amount on Fo  |                        |                |        |                 |            | bility? [        | Yes         | N          | –<br>o        |
| b          |                  | s," explain the arrangement in Part XII:   |                        |                |        |                 |            | _                | _           |            |               |
|            | rt V             | Endowment Funds. Complete i  |                        |                |        |                 |            |                  |             |            |               |
|            |                  |  | (a)Current year        | (b)Prior y     |        | (c)Two ye       |            | (d)Three years I | ack (e)F    | our year   | rs back       |
| <b>1</b> a | Beginni          | ing of year balance  | 107,385,457            |                | 61,694 |                 | 7,570,012  | 102,052          |             |            | 452,797       |
|            | _                | outions  | 431,000                |                | 30,000 |                 | 255,000    |                  |             |            |               |
| С          | Net inv          | estment earnings, gains, and losses  | 7,039,022              | 7,8            | 89,788 |                 | 9,266,766  | -522             | ,344        | 1,         | 347,668       |
|            |                  | or scholarships  |                        |                |        |                 |            |                  |             |            |               |
|            | Other e          | expenditures for facilities organis  | 3,991,719              | 3,8            | 96,025 |                 | 3,730,084  | 3,959            | ,661        | 3,         | 748,448       |
| f          | Admini           | strative expenses  |                        |                |        |                 |            |                  |             |            |               |
|            |                  | year balance   | 110,863,760            | 107,3          | 85,457 | 10              | 3,361,694  | 97,570           | ,012        | 102,       | 052,017       |
| 2          | Provid           | ,<br>de the estimated percentage of the curr   | ent vear end balance   | (line 1a co    | umn (  | i<br>a)) held a | s.         |                  |             |            |               |
| -<br>а     |                  | designated or quasi-endowment >  | ene year ena balance   | (iiiic 1g, co  | G (    | a)) nera a      | J.         |                  |             |            |               |
| b          |                  | anent endowment ► 100.000 %  |                        |                |        |                 |            |                  |             |            |               |
| _          |                  | orarily restricted endowment >   |                        |                |        |                 |            |                  |             |            |               |
| С          | •                | ercentages on lines 2a, 2b, and 2c shou  | uld equal 100%         |                |        |                 |            |                  |             |            |               |
| 3a         | Are th           | nere endowment funds not in the possestization by:   |                        | tion that are  | held a | and admini      | stered fo  | the              |             | Yes        | No            |
|            | -                | related organizations  |                        |                |        |                 |            |                  | 3a(i)       |            | No            |
|            | • ,              | elated organizations   |                        |                |        |                 |            |                  | 3a(ii)      | Yes        |               |
| b          |                  | s" on 3a(ii), are the related organizatio  |                        |                | R? .   |                 |            |                  | 3b          | Yes        |               |
| 4          | Descr            | ibe in Part XIII the intended uses of the  | e organization's endo  | wment funds    |        |                 |            |                  |             |            | -             |
| Pa         | rt VI            | Land, Buildings, and Equipme<br>Complete if the organization ans                                   |                        | -m 990 Pa      | + T\/  | line 11a        | See For    | m 990 Part '     | X line 10   | <b>1</b>   |               |
|            | Descri           | ption of property (a) Cost or ot (investm  | her basis (b) Cost     | or other basis |        |                 |            | epreciation      |             | ook valu   | e             |
| 1a         | Land             |  |                        | 1              | 472,80 | 2               |            |                  |             | 1          | ,472,802      |
|            | Building         |  |                        |                | 506,18 |                 |            | 45,048,071       |             |            | 3,458,115     |
|            |                  | old improvements   |                        | 2.13           | 74,09  |                 |            | 74,094           |             |            | 0,130,113     |
|            |                  | nent   |                        | q              | 062,82 |                 |            | 6,260,411        |             | 7          | 2,802,414     |
| u          |                  |  |                        |                |        |                 |            |                  |             |            |               |

97,435

Total. Add lines 1a through 1e.(Column (d) must equal Form 990, Part X, column (B), line 10(c).) .

97,435

202,830,766

| Schedule D (Form 990) 2018  Part VII Investments—Other Securities. Complete if   | the organization answere     | Pa<br>ed "Yes" on Form 990, Part IV, line 11b.               |
|--|------------------------------|--|
| See Form 990, Part X, line 12.  (a) Description of security or category  | (b) Book value               | (c) Method of valuation:                                     |
| (including name of security)   | (5, 255), 151,00             | Cost or end-of-year market value                             |
| (1) Financial derivatives  |                              |  |
| (3) Other(A) REAL ESTATE   | 4,120,012                    | F  |
| (B) INSTITUTIONAL MONEY MARKET FUNDS   | 591,025                      | F  |
| (C) PRIVATE - OFFSHORE   | 7,453,035                    | F  |
| (D) BENEFICIAL INTEREST HELD BY RELATED ORGANIZATION   | 320,685,959                  | F  |
| (E)  |                              |  |
| (F)  |                              |  |
| (G)  |                              |  |
| (H)  |                              |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)  Part VIII Investments—Program Related.   | 332,850,031                  |  |
| Complete if the organization answered 'Yes' on   |                              |  |
| (a) Description of investment  | (b) Book value               | (c) Method of valuation:<br>Cost or end-of-year market value |
| (1)  |                              |  |
| (2)  |                              |  |
| (3)  |                              |  |
| (4)  |                              |  |
| (5)  |                              |  |
| (6)  |                              |  |
| (7)  |                              |  |
| (8)  |                              |  |
| (9)  |                              |  |
| Total. (Column (b) must equal Form 990, Part X, col.(B) line 13.)  | •                            |  |
| Part IX Other Assets. Complete if the organization answer  (a) Descripti   | <u>'</u>                     | /, line 11d. See Form 990, Part X, line 15.  (b) Book value  |
| (1)  |                              |  |
| (2)  |                              |  |
| (3)  |                              |  |
| (4)  |                              |  |
| (5)  |                              |  |
| (6)  |                              |  |
| (7)  |                              |  |
| (8)  |                              |  |
| (9)  |                              |  |
| Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.)  |                              |  |
| <b>Part X Other Liabilities.</b> Complete if the organization See Form 990, Part X, line 25.   |                              |  |
| 1. (a) Description of liability (1) Federal income taxes   | (b) Book                     | value  |
|  |                              |  |
| (2)  |                              |  |
| (3)  |                              |  |
| (4)  |                              |  |
| (5)  |                              |  |
| (6)  |                              |  |
|  |                              |  |
| (7)  |                              |  |
| (8)  |                              |  |
| (9)  |                              |  |
| <b>Total.</b> (Column (b) must equal Form 990, Part X, col.(B) line 25.) <b>2.</b> Liability for uncertain tax positions. In Part XIII, provide the text | of the footnote to the organ | ization's financial statements that reports the              |
| organization's liability for uncertain tax positions under FIN 48 (ASC   | <del>-</del>                 |  |

2c Recoveries of prior year grants . . . . . . d Other (Describe in Part XIII.) 2d

2e е 3 3

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Subtract line **2e** from line **1** . . . . . . . . . 4

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . . . . . . .

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b .

b Add lines **4a** and **4b** . . . . . . . .

Donated services and use of facilities . . . . .

Schedule D (Form 990) 2018

b

1

2

C

d

е 3

b

5

Part XIII

See Additional Data Table

4

C 5

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Subtract line 2e from line 1 . . . . . . . .

Add lines **4a** and **4b** . . . . . . . . . . . . .

Supplemental Information

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Donated services and use of facilities . .

Prior year adjustments . . . . . .

Other (Describe in Part XIII.) . . .

Add lines 2a through 2d .

Return Reference

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Part XII

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) . . . . . . . Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Total expenses and losses per audited financial statements . . . . . .

4a 4b

2a 2b

2c

2d

4a

4b

Explanation

2b

368,345

594.161

2e

3

4c

5

594,161

4c 5

29,381,006 594,161 29.975.167

Page 4

35,521,626

9,167,405

26,354,221

594,161

26,948,382

29,749,351

368,345

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

Schedule D (Form 990) 2018

|                        | Page <b>5</b> |
|------------------------|---------------|
| nformation (continued) |               |
| Explanation            |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |
|                        |               |

Schedule D (Form 990) 2018

### **Additional Data**

Software ID: Software Version:

**EIN:** 04-2163004

CLARK'S POLICY IS TO MAINTAIN AND CONTINUE TO ACQUIRE SIGNIFICANT WORKS OF ART FOR ITS COLLECTION AND BOOKS FOR ITS LIBRARY. EACH ITEM IS CATALOGED, PRESERVED, AND CARED FOR, AND

ACTIVITIES VERIFYING THEIR EXISTENCE AND ASSESSING THEIR CONDITION ARE PERFORMED

Name: STERLING AND FRANCINE CLARK ART INSTITUTE

| Supplemental Information |   |
|--------------------------|---|
| Return Reference         | Explanation   |
| PART III, LINE 1A:       | THE ART AND LIBRARY COLLECTIONS, WHICH WERE ACQUIRED THROUGH PURCHASES AND CONTRIBUTIONS SINCE THE CLARK'S INCEPTION, ARE INCLUDED AS AN ASSET ON THE STATEMENT OF FINANCIAL POSITION VALUED AT A \$1 AND ARE NOT CONSIDERED ASSETS IN THE MONETARY SENSE. PURCHASED COLLECTION ITEMS ARE REPORTED AS NONOPERATING ITEMS WHICH DECREASE NET ASSETS WITHOUT DONOR RESTRICTIONS IN THE YEAR IN WHICH THE ITEMS ARE ACQUIRED, OR IN NET ASSETS WITH DONOR RESTRICTIONS IF THE ASSETS USED TO PURCHASE THE ITEMS ARE RESTRICTED BY DONORS. CONTRIBUTED COLLECTION ITEMS ARE EXCLUDED FROM THE FINANCIAL STATEMENTS. PROCEEDS FROM DEACCESSIONS OR INSURANCE RECOVERY ARE REFLECTED AS INCREASES IN THE APPROPRIATE NET ASSET CLASSES. THE |

CONTINUOUSLY.

| Supplemental Information |  |  |
|--------------------------|--|--|
| Return Reference         | Explanation  |  |
| PART III, LINE 4:        | INTRODUCTION: THE STERLING AND FRANCINE CLARK ART INSTITUTE IS AN ART MUSEUM AND INTERNATI ONAL CENTER OF RESEARCH AND HIGHER EDUCATION IN THE VISUAL ARTS. IN ADDITION TO ITS RECOGN IZEO COLLECTIONS OF OLD MASTER, IMPRESSIONIST, AND NINTERENTH-CENTURY AMERICAN ART, DISPLA YED IN A SERIES OF INTIMATE GALLERIES, THE CLARK ORGANIZES CRITICALLY-ACCLAIMED SPECIAL EX HIBITIONS THAT APPEAL TO A WIDE RANGE OF AUDIENCES AND ADVANCE NEW IDEAS. THE CLARK'S RESE ARCH AND ACADEMIC PROGRAM OFFERS FELLOWSHIPS TO RENOWNED INTERNATIONAL SCHOLARS AND MUSEUM PROFESSIONALS, PRESENTS REGULAR CONFERENCES AND SYMPOSIA, AND FEATURES ONE OF THE MOST CO MPREHENSIVE ART HISTORY LIBRARIES IN THE WORLD. TOGETHER WITH WILLIAMS COLLEGE, THE CLARK JOINTLY SPONSORS ONE OF THE NATION'S MOST RESPECTED MASTER'S PROGRAMS IN ART HISTORY. HIST ORY AND MISSION: STERLING AND FRANCINE CLARK ESTABLISHED THE CLARK IN 1955, ENVISIONING A DISTINCTIVE ART MUSEUM SET IN A PASTORAL LANDSCAPE, DEDICATED TO ADVANCING AND EXTENDING THE PUBLIC UNDERSTANDING OF ART. THE CLARK ADDED A RESEARCH AND ACADEMIC PROGRAM, INCLUDING AN INTERNATIONAL FELLOWSHIP PROGRAM AND FULL SCHEDULE OF CONFERENCES, COLLOQUIA AND SYMPO SIA, AND CREATED A GROWING EXHIBITION PROGRAM. THE CLARK BENEFITS FROM AN INCREASED INTERN ATIONAL PROFILE AS A RESULT OF PARTNERSHIPS WITH INSTITUTIONS AROUND THE WORLD. PROGRAMMIN G: THE MUSEUM PROGRAM: THE STERLING AND FRANCINE CLARK BENEFITS FROM AN INCREASED INTERN ALSO GROW ITS COLLECTIONS AND EXHIBITIONS. THE CORE COLLECTION OF EXCEPTIONAL OLD MASTER PAINTINGS, FRENCH IMPRESSIONIST WORKS, AMERICAN MASTERWORKS BY THE LIKES OF HOMER AND SAR GEANT, AND ENGLISH SILVER CONTINUES TO DRAW AUDIENCES FROM AROUND THE WORLD. THE CLARK HAS ALSO BECOME KNOWN FOR ITS IMPRESSIVE COLLECTION OF PRINTS AND DRAWINGS, WHICH SPAN THE SCAPE OF PROGRAMS AND ALSO BECOME KNOWN FOR ITS IMPRESSIVE COLLECTION OF PRINTS AND DRAWINGS, WHICH SPAN THE SCAPE TO HER ID TO TULDUSE-LAUTREC. MORE RECENTLY THE CLARK HAS ASSEMBLED A NOTABLE COLLECTION OF MASTER THOTOGRAPHS, INCLUDING WOR |  |

| Supplemental Information |  |
|--------------------------|--|
| Return Reference         | Explanation  |
|                          | M DRAWS UPON THE RICH RESOURCES OF BOTH THE CLARK AND WILLIAMS TO PREPARE GRADUATE STUDENT S FOR RESEARCH AND FURTHER STUDY IN THE ACADEMIC AND MUSEUM WORLDS. |

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| Supplemental Information |  |
|--------------------------|--|
| Return Reference         | Explanation  |
| PART V, LINE 4:          | PART V, LINE 4: THE CLARK'S ENDOWMENT CONSISTS OF A NUMBER OF INDIVIDUAL FUNDS ESTABLISHED FOR A VARIETY OF PURPOSES. THESE FUNDS INCLUDE THE ORIGINAL ENDOWMENT ESTABLISHED BY THE FOUNDERS THE INCOME FROM WHICH IS EXPENDABLE TO FUND THE GENERAL OPERATIONS OF THE CLARK. OTHER ENDOWMENT FUNDS PROVIDE INCOME FOR THE SUPPORT OF SPECIFIC PROGRAMS AND ACTIVITIES OF THE CLARK. |

- - -

| Supplemental Information |  |
|--------------------------|--|
| Return Reference         | Explanation  |
| PART X, LINE 2:          | MANAGEMENT HAS EVALUATED SIGNIFICANT TAX POSITIONS AGAINST THE CRITERIA ESTABLISHED BY PROFESSIONAL STANDARDS AND BELIEVES THERE ARE NO SUCH TAX POSITIONS REQUIRING ACCOUNTING RECOGNITION. |

| upplemental Information                   |   |  |  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|--|--|
| Return Reference                          | Explanation   |  |  |  |  |  |  |  |  |
| PART XII, LINE 2D - OTHER<br>ADJUSTMENTS: | PURCHASED WORKS OF ART AND LIBRARY COLLECTIONS 368,345. |  |  |  |  |  |  |  |  |

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493136044740 OMB No. 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2018 ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. **Open to Public** ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Department of the Treasury Inspection Internal Revenue Service Name of the organization **Employer identification number** STERLING AND FRANCINE CLARK ART INSTITUTE 04-2163004 Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and 1 other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance 2 outside the United States. Activites per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a (f) Total expenditures offices in the employees, agents, region (by type) (e.g., program service, describe for and investments region and independent fundraising, program specific type of in region contractors in services, investments, grants service(s) in region region to recipients located in the region) See Add'l Data 51,934 3a Sub-total . b Total from continuation sheets to Part I c Totals (add lines 3a and 3b) n 51,934

| chedule F (Form 990) 2018      |                                   |                          |                                 |                                    |   |  | Page <b>3</b>   |
|--------------------------------|-----------------------------------|--------------------------|---------------------------------|------------------------------------|---|--|---|
|                                |                                   |                          |                                 | ed States. Complete if             | f the organization ar                   | nswered "Yes" to Form S                      | 990, Part IV, line 16.                                |
| a) Type of grant or assistance | duplicated if addit<br>(b) Region | (c) Number of recipients | eeded. (d) Amount of cash grant | (e) Manner of cash<br>disbursement | (f) Amount of<br>non-cash<br>assistance | (g) Description<br>of non-cash<br>assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |
|                                |                                   |                          |                                 |                                    |   |  |   |

| Sche | dule F (Form 990) 2018  |       | Page <b>4</b> |
|------|---|-------|---------------|
| Par  | t IV Foreign Forms  |       |               |
| 1    | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)   | Yes   | <b>☑</b> No   |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | _     | _             |
|      |   | ∐ Yes | <b>✓</b> No   |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign  |       |               |
|      | Corporations. (see Instructions for Form 5471)  | Yes   | <b>✓</b> No   |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621).   | ☐Yes  | <b>☑</b> No   |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)  |       |               |
|      | (see instructions for Form 6865)  | ☐Yes  | <b>✓</b> No   |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form  |       |               |
|      | 5713; don't file with Form 990)   | ☐ Yes | <b>✓</b> No   |

| Schedule F (F  | Form 990) 2018 Page <b>5</b> |  |  |
|--|------------------------------|--|--|
| Part V  Supplemental Information  Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to any additional information (see instructions).  990 Schedule F, Supplemental Information |                              |  |  |
| Return Explanation Reference   |                              |  |  |
| The interest in  |                              |  |  |

#### **Additional Data**

#### Software ID: Software Version:

**EIN:** 04-2163004

Name: STERLING AND FRANCINE CLARK ART

INSTITUTE

SERVICESPROGRAM SERVICES

0 PROGRAM SERVICES

| Form 990 Schedule F Part | t I - Activities | Outside The U | Jnited States |
|--------------------------|------------------|---------------|---------------|
|                          |                  |               |               |

| (a) Region | ` '            | (c) Number of | ` '                        | (e) If activity listed in (d) | l ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' |
|------------|----------------|---------------|----------------------------|-------------------------------|---|
|            | offices in the | employees or  | in region (by type) (i.e., | is a program service,         | for region                              |
|            | region         | agents in     | fundraising, program       | describe specific type of     |   |
|            |                | region        | services, grants to        | service(s) in region          |   |
|            |                |               | recipients located in the  |                               |   |
|            |                |               | region)                    |                               |   |

0 PROGRAM

**EUROPE** 

SOUTH AMERICA

CULTURAL EXCHANGE

CULTURAL EXCHANGE

47,002

2,348

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of reaion agents in fundraising, program service(s) in region services, grants to reaion recipients located in the reaion) NORTH AMERICA 0 PROGRAM SERVICES CULTURAL EXCHANGE 2,584

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DLN: 93493136044740

# **Supplemental Information Regarding**

Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**SCHEDULE G** 

Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

|            | ie of the organization<br>RLING AND FRANCINE CLARK A               | RT                      |                          |  |                                      | Employer ide   | ntification number                                      |
|------------|--|-------------------------|--------------------------|--|--------------------------------------|--|---|
|            | FITUTE CENTER OF THE SECOND FOR                                    |                         |                          |  |                                      | 04-2163004   |   |
| Pa         | Fundraising Activi   | ·                       | _                        |  |                                      | rm 990, Part IV, line 1  | 7.  |
| 1          | Indicate whether the organiza                                      | ation raised funds thro | ough any                 | of the fo  | llowing activities. Check            | all that apply.  |   |
| а          | ✓ Mail solicitations   |                         |                          | e  | Solicitation of non-                 | government grants  |   |
| b          | ✓ Internet and email solicita                                      | ations                  |                          | f  | Solicitation of gove                 | ernment grants   |   |
| c          | ✓ Phone solicitations  |                         |                          | g  | Special fundraising                  | events   |   |
| d          | ✓ In-person solicitations  |                         |                          |  |                                      |  |   |
| <b>2</b> a | Did the organization have a wor key employees listed in Fo         |                         |                          |  |                                      | ,  | es 🗆 No   |
| b          | If "Yes," list the ten highest p<br>to be compensated at least \$! |                         |                          | idraisers)                                       | pursuant to agreements               |  |   |
| (i) I      | Name and address of individual<br>or entity (fundraiser)           | (ii) Activity           | fundrai<br>custo<br>cont | Did<br>ser have<br>ody or<br>crol of<br>outions? | (iv) Gross receipts<br>from activity | (v) Amount paid to<br>(or retained by)<br>fundraiser listed in<br>col. (i) | (vi) Amount paid to<br>(or retained by)<br>organization |
|            | MAUREEN A HENNESSEY  | SOLICIT GRANTS          | Yes                      | No   |                                      |  |   |
|            | 2815 STATE ROAD  | SOLICIT GRANTS          |                          | No   | 391,500                              | 60,885   | 330,615   |
|            | RICHMOND, MA 01254   |                         |                          |  | ·                                    | ·  | ,   |
|            | DANILLER COMPANY<br>3724 JEFFERSON ST SUITE<br>302                 | MEMBER<br>ACQUISITION   |                          | No   | 64,440                               | 54,038   | 10,402  |
|            | AUSTIN, TX 78731   |                         |                          |  |                                      |  |   |
|            | GRENZEBACH GLIER & ASSOC<br>INC<br>P O BOX 88277                   | CAPITAL CAMPAIGN        |                          | No   | 15,000                               | 5,000  | 10,000  |
|            | CHICAGO, IL 60680  |                         |                          |  |                                      |  |   |
|            |  |                         |                          |  |                                      |  |   |
| Tota       |  |                         |                          | .▶   | 470,940                              | 119,923  | 351,017   |
| 3          | List all states in which the organ                                 | nization is registered  | or licens                | ed to soli                                       | cit contributions or has be          | een notified it is exempt f  | rom registration or                                     |

licensing.

| Sche    | dule G (Form 990 or 990-EZ) 201                      | 18  |   |            |         | F   | Page 3 |  |  |  |
|---------|--|---|---|------------|---------|-----|--------|--|--|--|
| 11      | Does the organization conduct of                     | gaming activities with nonmembers   | 5?  |            | · 🗌 Yes | □No |        |  |  |  |
| 12      |  | eneficiary or trustee of a trust or a gaming?                             | member of a partnership or other entit  | у          | □Yes    | _   |        |  |  |  |
| 13      | Indicate the percentage of gam                       | ing activity conducted in:  |   |            | - 103   |     |        |  |  |  |
| а       | The organization's facility .                        |   |   | . 13       | 3a      |     | %      |  |  |  |
| b       | An outside facility                                  |   |   | . 13       | Bb      |     | %      |  |  |  |
| 14      | Enter the name and address of                        | the person who prepares the organ   | nization's gaming/special events books  | and record | ds:     |     |        |  |  |  |
|         | Name •   |   |   |            |         |     |        |  |  |  |
|         | Address •  |   |   |            |         |     |        |  |  |  |
| 15a     | _  | ontract with a third party from who<br>                                   | m the organization receives gaming  |            | · 🗆 Yes | □No |        |  |  |  |
| b       |  | aming revenue received by the organised by the third party $ hilde{r}$ \$ | anization ► \$  | and the    |         |     |        |  |  |  |
| c       | If "Yes," enter name and address of the third party: |   |   |            |         |     |        |  |  |  |
|         | Name ►   |   |   |            |         |     |        |  |  |  |
|         | Address ▶  |   |   |            |         |     |        |  |  |  |
| 16      | Gaming manager information:                          |   |   |            |         |     |        |  |  |  |
|         | Name ►   |   |   |            |         |     |        |  |  |  |
|         | Gaming manager compensation                          | n ▶ \$  |   |            |         |     |        |  |  |  |
|         | Description of services provided                     | 1▶  |   |            |         |     |        |  |  |  |
|         | ☐ Director/officer                                   | ☐ Employee  | ☐ Independent contractor  |            |         |     |        |  |  |  |
| 17      | Mandatory distributions:                             |   |   |            |         |     |        |  |  |  |
| т,<br>а | •  | der state law to make charitable di:                                      | stributions from the gaming proceeds to                                       | )          |         |     |        |  |  |  |
|         | •  |   |   |            | · 🗆 Yes | □No |        |  |  |  |
| b       | Enter the amount of distribution                     | ns required under state law distribu                                      | ited to other exempt organizations or sp                                      | pent       |         |     |        |  |  |  |
|         |  | pt activities during the tax year 🕨                                       | •   |            |         |     |        |  |  |  |
| Pai     |  |   | ions required by Part I, line 2b, col<br>licable. Also provide any additional |            |         |     | s.     |  |  |  |
|         | Return Reference                                     |   | Explanation   |            |         |     |        |  |  |  |
|         | EDILLE C. DART I LINE 2P. COLLI                      | MN (V) DANILLER + COMPANY - A   | LSO PAID \$8,700 FOR POSTAGE  |            |         |     |        |  |  |  |

| efile GRAPHIC print - DO N   | OT PROCESS                           | As Filed Data -                          |                                       |  |   | DI                                       | N: 93493136044740                      |
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| Note: To capture the full cor  | ntent of this do                     | ocument, please sel                      | lect landscape mode                   | e (11" x 8.5") whe                       | n printing.   |  |  |
| Schedule I   |                                      | Grants and O                             | ther Accietane                        | oo to Oraaniz                            | ations  |  | OMB No. 1545-0047                      |
| (Form 990) Grants and Other Assistance to Organizations, Governments and Individuals in the United States                  |                                      |  |                                       |  |   |  | 2018                                   |
|  |                                      |  |                                       | <del>-</del>                             | <del>-</del>  |  | <b>4010</b>                            |
| Department of the  | Coi                                  | mplete if the organiza                   | tion answered "Yes," o Attach to Form |  | , line 21 or 22.  |  | Open to Public                         |
| Department of the<br>Treasury<br>Internal Revenue Service  |                                      | ► Go to <u>www</u>                       | w.irs.gov/Form990 for                 |  | on.   |  | Inspection                             |
| Name of the organization STERLING AND FRANCINE CLARK A   | DT                                   |  |                                       |  |   | Employer identifi                        | cation number                          |
| INSTITUTE  | AK I                                 |  |                                       |  |   | 04-2163004                               |  |
| Part I General Informat  | ion on Grants                        | and Assistance                           |                                       |  |   | •  |  |
| <ol> <li>Does the organization mainta<br/>the selection criteria used to</li> <li>Describe in Part IV the organ</li> </ol> | award the grants ization's procedure | or assistance? es for monitoring the use | e of grant funds in the Un            | nited States.                            |   | •  | ✓ Yes □ No                             |
|  |                                      | can be duplicated if add                 |                                       | ints. Complete if the of                 | rgamzation answered res                                     | on Form 990, Part IV, iii                | e 21, for any recipient                |
| (a) Name and address of organization or government   | (b) EIN                              | (c) IRC section<br>(if applicable)       | (d) Amount of cash<br>grant           | (e) Amount of non-<br>cash<br>assistance | (f) Method of valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of<br>noncash assistance | (h) Purpose of grant or assistance     |
| (1) MASS MOCA<br>1040 MASS MOCA WAY<br>NORTH ADAMS, MA 01247   | 04-3113688                           | 501(C)(3)                                | 18,000                                | 0  |   |  | \$18,000 STUDENT<br>EXHIBITION SUPPORT |
| 2 Enter total number of section  | 501(c)(3) and go                     | vernment organizations                   | listed in the line 1 table .          |  |   | •  | 1                                      |
| 3 Enter total number of other of   | organizations listed                 | d in the line 1 table                    |                                       |  |   | • 🔚                                      |  |
| For Paperwork Reduction Act Notice,  | see the Instruction                  | ns for Form 990.                         |                                       | Cat. No. 50055                           | 5P  | Sc                                       | hedule I (Form 990) 2018               |

THE VISUAL ARTS

CONSERVATION

(2)

(2)

(3)

(4)

(5)

(6)

(7)

LINE 1

LINE 2

Part IV

Return Reference

FORM 990 SCHEDULE I PART III

FORM 990 SCHEDULE I PART III

STIPENDS FOR SCHOLARLY RESEARCH IN

STIPEND FOR GRADUATE WORK IN ART

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

(c) Amount of

cash grant

345,000

3,500

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

RECIPIENTS OF STIPENDS FOR SCHOLARLY RESEARCH IN THE VISUAL ARTS ARE REQUIRED TO PREPARE WRITTEN SCHOLARLY REPORTS, AND PARTICIPATE IN

RECIPIENTS OF STIPENDS FOR GRADUATE WORK IN ART CONSERVATION ARE REQUIRED TO BE A WILLIAMS COLLEGE ART HISTORY GRADUATE STUDENT. THE

GRADUATE STUDENT PARTICIPATES IN AN ART CONSERVATION PROJECT REQUIRING BOTH A WRITTEN REPORT AND LECTURE FOR THE PROJECT.

SCHOLARLY CONFERENCES AND LECTURES. SCHOLARS ARE SELECTED FROM A POOL OF APPLICANTS BY A DISTINGUISHED 8 MEMBER JURY WITH EXPERTISE IN THE

(d) Amount of

noncash assistance

(b) Number of

recipients

Explanation

FIELD.

17

Schedule I (Form 990) 2018

Schedule I (Form 990) 2018

Page 2

| efil  | e GRAPHIC pi                                | rint - DO NOT PROCESS   | As Filed Data  | a -  | DLN: 934                | 19313      | 36044           | 740  |
|-------|---|---|--|--|-------------------------|------------|-----------------|------|
| Sch   | nedule J                                    | C   | ompensati  | ion Information  | 00                      | 1B No.     | 1545-0          | 0047 |
| (Forr | m 990)                                      |   | For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. |  |                         |            |                 |      |
| •     | tment of the Treasury<br>al Revenue Service | ► Go to <u>www.irs.go</u>   | ov/Form990 for   | instructions and the latest inform   | mation.                 |            | to Pul<br>ectio |      |
|       | ne of the organiza                          | Iation  |  |  | Employer identificat    |            |                 |      |
|       | RLING AND FRANCII<br>TITUTE                 | NE CLARK ART  |  |  | 04-2163004              |            |                 |      |
| Pa    | rt I Questi                                 | ons Regarding Compensa  | ation  |  |                         |            |                 |      |
|       | <del></del>                                 |   |  |  |                         |            | Yes             | No   |
| 1a    |   |   |  | the following to or for a person liste<br>y relevant information regarding the   |                         |            |                 |      |
|       |   | s or charter travel   |  | Housing allowance or residence for   | •                       |            |                 |      |
|       |   | companions  | 님  | Payments for business use of perso   |                         |            |                 |      |
|       |   | nification and gross-up paymen  | ts 📙   | Health or social club dues or initiation   |                         |            |                 |      |
|       | LI Discretion                               | nary spending account   | Ш  | Personal services (e.g., maid, chauf   | Teur, cner)             |            |                 |      |
| b     |   | xes in line 1a are checked, did t<br>all of the expenses described ab |  | ollow a written policy regarding paym<br>plete Part III to explain   | nent or reimbursement   | <b>1</b> b | Yes             |      |
| 2     |   |   |  | or allowing expenses incurred by all<br>r, regarding the items checked in line   | . 1.2                   | 2          | Yes             |      |
|       | unectors, truste                            | es, officers, including the CEO/                                      | Executive Director   | , regarding the items checked in line  | ta:                     |            |                 |      |
| 3     | organization's C                            | CEO/Éxecutive Director. Check a                                       | ill that apply. Do r   | d to establish the compensation of the<br>not check any boxes for methods<br>CEO/Executive Director, but explain i   |                         |            |                 |      |
|       |   | ed organización to establish con                                      |  | clo, Executive Director, but explain   | iii i dit iii.          |            |                 |      |
|       |   | ation committee   | ✓  | Written employment contract  |                         |            |                 |      |
|       |   | ent compensation consultant   | <b>✓</b>   | Compensation survey or study   | Li                      |            |                 |      |
|       | <b>▼</b> 1 Form 990                         | of other organizations  | <b>V</b>   | Approval by the board or compensa  | ition committee         |            |                 |      |
| 4     | During the year related organiza            |   | 990, Part VII, Se  | ction A, line 1a, with respect to the f  | iling organization or a |            |                 |      |
| а     | Receive a sever                             | ance payment or change-of-cor   | ntrol payment? .   |  |                         | 4a         | Yes             |      |
| b     | Participate in, o                           | r receive payment from, a supp  | lemental nonqual   | ified retirement plan?   |                         | 4b         | Yes             |      |
| С     |   |   |  | nsation arrangement? .<br>dicable amounts for each item in Part  |                         | 4c         |                 | No   |
|       | 0   504( )(0                                | ) F04( )(4)     F04( )(00   |  |  |                         |            |                 |      |
| 5     |   | (a), 501(c)(4), and 501(c)(29   |  | the organization pay or accrue any   |                         |            |                 |      |
| 5     |   | ontingent on the revenues of:   |  | the organization pay or accrue any   |                         |            |                 |      |
| а     | The organization                            | n?  |  |  |                         | 5a         |                 | No   |
| b     |   |   |  |  |                         | 5b         |                 | No   |
|       | If "Yes," on line                           | 5a or 5b, describe in Part III.                                       |  |  |                         |            |                 |      |
| 6     |   | ed on Form 990, Part VII, Section<br>ontingent on the net earnings o  |  | the organization pay or accrue any   |                         |            |                 |      |
| а     | The organization                            | n?  |  |  |                         | 6a         |                 | No   |
| b     |   |   |  |  |                         | 6b         |                 | No   |
|       | · ·   | 6a or 6b, describe in Part III.                                       |  |  |                         |            |                 |      |
| 7     |   |   |  | the organization provide any nonfixe<br>rt III   |                         | 7          |                 | No   |
| 8     | subject to the ir                           | nitial contract exception describ                                     | ed in Regulations  | red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," defined to the contract of the contract |                         | 8          |                 | No   |
| 9     | If "Yes" on line                            | 8, did the organization also folk                                     | ow the rebuttable  | presumption procedure described in   | Regulations section     | 9          |                 | No   |
| For F | Panerwork Redu                              | uction Act Notice, see the Ins  | structions for Fo  | orm 990. Cat No <sup>a</sup>   | 50053T Schedule J       |            | 1 990)          | 2018 |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| Note. The sum of column                                 | S (D | )(1)-(111) for each listed inc | dividual must equal the to          | tal amount of Form 990,                   | Part VII, Section A, line .    |                |                      | t individual.   |
|---|------|--------------------------------|-------------------------------------|---|--------------------------------|----------------|----------------------|---|
| (A) Name and Title                                      |      |                                | of W-2 and/or 1099-MIS              |   | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | (F) Compensation in                                     |
|   |      | (i) Base<br>compensation       | (ii) Bonus & incentive compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(i)-(D)           | column (B) reported<br>as deferred on prior<br>Form 990 |
| 1 OLIVIER MESLAY<br>DIRECTOR & EX-OFFICIO               | (i)  | 343,702                        | 0                                   | 13,824                                    | 27,500                         | 9,623          | 394,649              | 0   |
| 5111201011 01 27 01 1 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
| 2 THOMAS WOODWARD<br>CHIEF ADVANCEMENT                  | (i)  | 142,672                        | 1,628                               | 632                                       | 3,487                          | 18,325         | 166,744              | 0   |
| OFFICER & CO-CLERK                                      | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
| 3 ANTHONY G KING<br>DEPUTY DIRECTOR & CLERK             | (i)  | 238,747                        | 0                                   | 3,000                                     | 24,586                         | 23,451         | 289,784              | 0   |
|   | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
| 4 ESTHER S BELL<br>CHIEF CURATOR                        | (i)  | 171,883                        | 0                                   | 225                                       | 12,032                         | 670            | 184,810              | 0   |
|   | (ii) | 12,500                         | 0                                   | 0   | 0                              | 0              | 12,500               | 0   |
| <b>5</b> LISA R SALTZMAN<br>STARR DIRECTOR OF           | (i)  | 135,124                        | 15,981                              | 3,928                                     | 2,708                          | 7,784          | 165,525              | 0   |
| RESEARCH & ACADEMI                                      | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
| 6 KATHLEEN MORRIS<br>MARX DIRECTOR OF                   | (i)  | 143,065                        | 0                                   | 917                                       | 15,166                         | 24,757         | 183,905              | 0   |
| COLLECTIONS & EXHIB                                     | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
| 7 VICTORIA SALTZMAN<br>DIRECTOR OF                      | (i)  | 140,700                        | 0                                   | 1,360                                     | 14,840                         | 23,851         | 180,751              | 0   |
| COMMUNICATIONS  | (ii) | 0                              | 0                                   | 0   | 0                              | 0              | 0                    | 0   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      |                                |                                     |   |                                |                |                      |   |
|   |      | l                              |                                     |   |                                |                | Schedule             | J (Form 990) 2018                                       |

| Schedule J (Form 990) 2018 Page <b>3</b>  |   |  |  |  |
|---|---|--|--|--|
| Part III Supplemental Inform  | Part III Supplemental Information   |  |  |  |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information |   |  |  |  |
| Return Reference  | Explanation   |  |  |  |
| PART I, LINE 1A   | THE ORGANIZATION COMPENSATED TWO EMPLOYEES FOR MOVING EXPENSES AND THE PERSONAL INCOME TAX ATTRIBUTABLE TO THAT INCOME. |  |  |  |

| Return Reference | Explanation  |
|------------------|--|
| ·                | PART 1, LINE 4A: AN EMPLOYEE RECEIVED WAIVER PAY FOR THE LAST TWO PAY PERIODS OF THE CALENDAR YEAR 2018. PART 1, LINE 4B: THE DIRECTOR PARTICIPATES IN A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN (SECTION 457(B) PLAN). DURING THE CALENDAR YEAR 2018, THE CLARK CONTRIBUTED \$7,500 TO THE PLAN. THIS AMOUNT IS INCLUDED ON FORM 990 PART VII, COLUMN (D) AND ON SCHEDULE J, PART II, COLUMN B(III). |

I (Form 990) 2018

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

**Supplemental Information on Tax-Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions,

OMB No. 1545-0047

DLN: 93493136044740

explanations, and any additional information in Part VI.

Schedule K

(Form 990)

|     | rtment of the Treasury<br>nal Revenue Service         |                        | ►Go to www.       | ► Attach to Form 99¢<br>irs.gov/Form990 for. |           | informat | tion.             |                      |               |                                |         |      | en to P<br>Inspecti  |     |               |
|-----|---|------------------------|-------------------|--|-----------|----------|-------------------|----------------------|---------------|--------------------------------|---------|------|----------------------|-----|---------------|
|     | e of the organization<br>RLING AND FRANCINE CLARK ART |                        |                   |  |           |          |                   |                      | 1 .           | Employer identification number |         |      |                      |     |               |
| INS | <u> </u>  |                        |                   |  |           |          |                   |                      |               | 04-21                          | 163004  |      |                      |     |               |
| Pa  | rt I Bond Issues                                      | T                      | 1                 |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
|     | (a) Issuer name                                       | (b) Issuer EIN         | (c) CUSIP #       | (d) Date issued                              | (e) Issue | price    | (f                | ) Descripti          | on of purpose | (g) D                          | efeased | beh  | On<br>alf of<br>suer | . , | Pool<br>ncing |
|     |   |                        |                   |  |           |          |                   |                      |               | Yes                            | No      | Yes  | No                   | Yes | No            |
| A   | MASS HEALTH AND<br>EDUCATIONAL FINANCE<br>AUTHORITY   | 04-2455601             | 57586EVN8         | 07-29-2010                                   | 26,6      |          |                   | RUCTION /<br>UILDING | AND EQUIPMEN  | ТХ                             |         |      | X                    |     | X             |
| В   | MASS DEVELOPMENT FINANCE<br>AGENCY                    | 04-3431814             | 57584XBG5         | 08-19-2015                                   | 22,7      | 731,813  | 2006 A            | DV REFUN             | D             |                                | Х       |      | Х                    |     | Х             |
| С   | MASS DEVELOPMENT FINANCE<br>AGENCY                    | 04-3431814             | 57584XB83         | 11-22-2016                                   | 62,8      |          | 2010 (F<br>REFUNI |                      | 2011 ADV      |                                | X       |      | Х                    |     | Х             |
| Pa  | rt II Proceeds  |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
|     |   |                        |                   |  |           | Α        |                   | ı                    | 3             | •                              | 0       |      |                      | D   |               |
| 1   | Amount of bonds retired                               |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 2   | Amount of bonds legally defease                       |                        |                   |  |           | 24,115   | ,000              |                      |               |                                |         |      |                      |     |               |
| 3   | Total proceeds of issue                               |                        |                   |  |           | 26,660   | ,177              |                      | 22,731,813    |                                | 62,830  | ,138 |                      |     |               |
| 4   | Gross proceeds in reserve funds                       |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 5   | Capitalized interest from procee                      |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 6   | Proceeds in refunding escrows.                        |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 7   |   |                        |                   |  | 289       | ,198     |                   | 309,574              |               | 668                            | ,097    |      |                      |     |               |
| 8   | Credit enhancement from proce                         | eds                    |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 9   | Working capital expenditures fro                      | om proceeds            |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 10  | O Capital expenditures from proceeds                  |                        |                   |  | 26,370    | 70,979   |                   |                      |               |                                |         |      |                      |     |               |
| 11  | Other spent proceeds                                  |                        |                   |  |           |          |                   |                      | 22,422,239    |                                | 62,162  | ,041 |                      |     |               |
| 12  | Other unspent proceeds                                |                        |                   |  |           |          |                   |                      |               |                                |         |      |                      |     |               |
| 13  | Year of substantial completion .                      |                        |                   |  | 21        | 012      | 2015              |                      | 2016          |                                |         |      |                      |     |               |
|     |   |                        |                   |  | Yes       | No       | ,                 | Yes                  | No            | Yes                            | No      |      | Yes                  |     | No            |
| 14  | Were the bonds issued as part of                      | of a current refunding | jissue?           |  |           | X        |                   |                      | X             |                                | ×       |      |                      |     |               |
| 15  | Were the bonds issued as part of                      | of an advance refundi  | ing issue?        |  |           | Х        |                   | Х                    |               | Х                              |         |      |                      |     | -             |
| 16  | Has the final allocation of proced                    | eds been made? .       |                   |  | Х         |          |                   | Х                    |               | Х                              |         |      |                      |     |               |
| 17  | Does the organization maintain proceeds?              |                        |                   |  | Х         |          |                   | Х                    |               | Х                              |         |      | _                    |     |               |
| Pa  | rt III Private Business Us                            |                        |                   |  | •         | •        |                   |                      |               |                                |         |      |                      |     |               |
|     |   |                        |                   |  |           | A        |                   |                      | 3             |                                | C       |      |                      | D   |               |
|     |   |                        |                   |  | Yes       | No       |                   | Yes                  | No            | Yes                            | No      |      | Yes                  |     | No            |
| 1   | Was the organization a partner                        |                        | member of an LLC, | which owned property                         |           | X        |                   |                      | x             |                                | ×       |      |                      |     |               |

Are there any lease arrangements that may result in private business use of bond-financed

Χ

Χ

Χ

b

C

d

6

8a

Part IV

b

C

Arbitrage

counsel to review any research agreements relating to the financed property?

a section 501(c)(3) organization or a state or local government . . . . . Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a

nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply?...

If "Yes" to line 2c, provide in Part VI the date the rebate Is the bond issue a variable rate issue? . . . . .

Was the hedge superintegrated? . . . . . . Was the hedge terminated?

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

Enter the percentage of financed property used in a private business use by entities other than

counsel to review any management or service contracts relating to the financed property?

Page 2

В C D Α Yes Nο Yes No Yes No Yes No Are there any management or service contracts that may result in private business use of Χ Х Χ

Α

No

Χ

Χ

Χ

Χ

Χ

Yes

Χ

Χ

Χ

Χ

Yes

Χ

В

No

Χ

Χ

Χ

Χ

Χ

Are there any research agreements that may result in private business use of bond-financed Χ Χ Χ

Х

Х

Χ

Yes

Χ

C

No

Х

Х

Χ

Χ

Х

Х

Χ

Χ

D

Schedule K (Form 990) 2018

No

Yes

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

В

No

Explanation

No

Χ

Χ

Χ

Yes

R

No

Yes

No

Χ

Yes

Nο

Χ

Yes

Χ

**Supplemental Information.** Provide additional information for responses to questions on Schedule K (see instructions).

PART II - LINE 3 COLUMN A - DIFFERENCE OF \$24.616 REPRESENTS INVESTMENT EARNINGS

Yes

Page 3

No

D

D

Nο

Yes

Yes

Schedule K (Form 990) 2018

(GIC)?

period?

Part V

Part VI

INFORMATION

Arbitrage (Continued)

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

Term of GIC . . . . . . . . . .

requirements of section 148? . . .

Return Reference

SCHEDULE K SUPPLENTAL

| Form 990 or 990-EZ)    Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.   Attach to Form 990 or Form 990-EZ.   Go to www.irs.qov/Form990 for the latest information.   | open to Publinspection Inspection |
|--|--|
| Department of the Treasury Internal Revenue Service  Name of the organization STERLING AND FRANCINE CLARK ART INSTITUTE  Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.  (a) Name of disqualified person  (b) Relationship between disqualified person and organization organization  (c) Description of transaction  (b) Relationship between disqualified person and organization  (c) Description of transaction  (c) Description of transaction  2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958.  3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  Part II Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26; or if to reported an amount on Form 990, Part X, line 5, 6, or 22  (a) Name of (b) Relationship (c) Purpose of loan  On Form the organization?  To From  Part II Loans to And/or From Interested Persons. Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26; or if to reported an amount on Form 990, Part X, line 5, 6, or 22  (a) Name of (b) Relationship (c) Purpose of loan or from the organization?  To From  Note the destination of the Interest of th | or if the organization  (i) Writter ed by agreement  |
| Name of the organization STERLING AND FRANCINE CLARK ART INSTITUTE  Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.  (c) Description of transaction organization organization organization  2 Enter the amount of tax incurred by organization managers or disqualified person and organization  2 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization.  **Section 501(c)(4), and 501(c)(29) organizations only).  (c) Description of transaction  (d) Relationship between disqualified person and organization organization organization.  **Section 501(c)(4), and 501(c)(29) organizations only).  (c) Description of transaction  **Transaction**  **Description of transaction organization organization.  **Section 501(c)(4), and 501(c)(29) organizations only).  (c) Description of transaction organization organization.  **Section 501(c)(4), and 501(c)(29) organization only.  (c) Description of transaction.  **Section 501(c)(4), and 501(c)(29) organization only.  (c) Description of transaction.  **Section 501(c)(4), and 501(c)(29) organization only.  (e) Description of transaction.  **Section 501(c)(4), and 501(c)(29) organization only.  **Section 501(c)(4), and 501(c)(29) organization only.  **Section 501(c)(4), and 501(c)(29) organization only.  **Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26; or if transaction.  **Section 501(c)(4) and 501(c)(4) and 501(c)(29) organization.  **Section 501(c)(4) and 501(c)(4) and 501(c)(4) and 501(c)(4) and 501(c)(5) and 501(c)(6) and 501(c) | rif the organization  (i) Writter ed by agreement  |
| Name of the organization STERLING AND FRANCINE CLARK ART INSTITUTE  Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.  1 (a) Name of disqualified person (b) Relationship between disqualified person and organization organization organization organization organization organization  2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958.  3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i) Written ed by  (ii) Written agreement  |
| Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only).  Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.  1 (a) Name of disqualified person (b) Relationship between disqualified person and organization of transaction  2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958.  3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization   | on of Yes I  or if the organization  (i)Written agreement  |
| (c) Description of transaction  2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958   | on of Yes I  or if the organization  (i)Written agreement  |
| 2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958   | or if the organization  (i) Written ed by agreement  |
| 4958. 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i)Writter ed by agreement   |
| A958. 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i)Writter ed by agreement   |
| 4958. 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i)Writter ed by agreement   |
| 4958. 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i)Writter ed by agreement   |
| A958. 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization  | or if the organization  (i)Writter ed by agreement   |
| To From Yes No Yes No  |  |
|  | <del></del>  |
| DLIVIER MESLAY RESIDENCE RESIDENCE   | Yes Yes  |
| 2) CHIEF PURCHASE X 100,000 99,050 No Yes THOMAS ADVANCEMENT OFFICER & CO- CLERK PURCHASE X 100,000 99,050 No Yes  | Yes  |
|  |  |
|  |  |
|  |  |

| Part V | Supplemental | Information |
|--------|--------------|-------------|

Schedule I. (Form 990 or 990-F7) 2018.

DLN: 93493136044740 SCHEDULE M OMB No. 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** STERLING AND FRANCINE CLARK ART INSTITUTE 04-2163004 Part I Types of Property (a) (b) (c) (d) Check if Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . Χ Art-Historical treasures Art—Fractional interests Χ 4 Books and publications Clothing and household goods . . . . . Cars and other vehicles **7** Boats and planes . . 8 Intellectual property . . . Securities—Publicly traded . Χ 12 1,015,909 AVG FMV ON TRANSFER DATE 10 Securities—Closely held stock . 11 Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . . 13 Qualified conservation contribution—Historic structures . . . . Qualified conservation contribution—Other . . Real estate—Residential . Real estate—Commercial . Real estate—Other . . . 18 Collectibles . . . . 19 Food inventory . . . 20 Drugs and medical supplies . 21 Taxidermy . . . . . 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . 25 Other ► ( \_\_\_ 26 Other ▶ ( \_\_\_\_\_\_) 27 Other ▶ ( \_\_\_\_\_\_) Number of Forms 8283 received by the organization during the tax year for contributions 29 3 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt 30a Nο **b** If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 Yes 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Yes **b** If "Yes," describe in Part II. If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No. 51227J

Page 2

Schedule M (Form 990) (2018)

| efile GRAPH                     | IIC print - D   | O NOT PROCESS  | As Filed Data -   |   | DLN:  | 93493136044740   |
|---------------------------------|---|--|---|---|---|--|
| SCHEDUL                         | E O   | 0  |   | 4- F 000 0  | 00 F7   | OMB No. 1545-0047  |
| (Form 990 or<br>EZ)             |   | Complete to pro  | vide information for<br>or 990-EZ or to prov  | on to Form 990 or 9<br>r responses to specific questi<br>ide any additional informatio  | ons on  | 2018   |
| Department of the T             | Гreasury  | ► Go to <u>v</u>   |   | n 990 or 990-EZ.<br><u>90</u> for the latest information.   |   | Open to Public<br>Inspection                                   |
|                                 | 04-2103004  |  |   |   |   |  |
| 990 Schedul                     | e O, Supple   | mental Informatio  | n   |   |   |  |
| Return<br>Reference             |   |  |   | Explanation   |   |  |
| FORM 990,<br>PART III<br>LINE 1 | TERLING AN NED TO THI TO BECOME TIMATE GAI ED STATES A MAJOR AI | ND FRANCINE CLARK<br>E PUBLIC IN 1955, THI<br>E ONE OF THE MOST<br>LLERIES AND STUNNI<br>THAT COMBINES A P | ART INSTITUTE AS A<br>E INSTITUTE HAS BU<br>BELOVED AND RESI<br>NG NATURAL ENVIR<br>PUBLIC ART MUSEUM<br>T, THE CLARK IS A LE | D STERLING AND FRANCINE OF A HOME FOR THEIR EXTENSIVILLY UPON THIS EXTRAORDIN PECTED ART MUSEUMS IN THE RONMENT. ONE OF THE FEW IN WITH RESEARCH AND ACALE ADING INTERNATIONAL CENTORY. | VE ART COLLECT<br>ARY GROUP OF NEWORLD, KNOWN<br>INSTITUTIONS IN<br>DEMIC PROGRAM | ION. OPE<br>NORKS<br>IN FOR ITS IN<br>THE UNIT<br>S, INCLUDING |

Return Explanation
Reference

FORM 990, O. ANDREAS HALVORSEN IS CHAIRMAN OF THE BOARD AND HIS WIFE DIANE HALVORSEN IS A BOARD TRUSTEE.

PART VI,
SECTION A,
LINE 2

| Return<br>Reference                            | Explanation   |  |
|--|---|--|
| FORM 990,<br>PART VI,<br>SECTION A,<br>LINE 7A | THE-BYLAWS OF THE INSTITUTE, AS AMENDED NOVEMBER 11, 2017, PROVIDE THAT AT ALL TIMES THE M AJORITY OF THE TRUSTEES OF THE INSTITUTE SHALL BE ELECTED BY THE TRUSTEES OF WILLIAMS COLL EGE. IN ADDITION, THE BY-LAWS PROVIDE THAT THE PRESIDENT OF WILLIAMS COLLEGE SHALL BE A ME MBER OF THE BOARD OF TRUSTEES OF THE INSTITUTE DURING HIS OR HER TERM OF SERVICE AS PRESID ENT OF THE COLLEGE. THE BY-LAWS FURTHER PROVIDE THAT THE BOARD OF TRUSTEES OF THE INSTITUT E SHALL APPOINT, AS CHIEF EXECUTIVE OFFICER OF THE INSTITUTE, A DIRECTOR WHO SHALL BE AN E X-OFFICIO MEMBER OF THE BOARD. THE BY-LAWS AND ARTICLES OF THE INSTITUTE MAY BE AMENDED BY THE MEMBERS OF THE INSTITUTE. THE BY-LAWS PROVIDE FURTHER THAT THOSE ELECTED AS TRUSTEES, WHETHER BY THE MEMBERSHIP OR THE TRUSTEES OF WILLIAMS COLLEGE, ARE ALSO ELECTED IPSO FACT O AS MEMBERS OF THE INSTITUTE AND THAT ADDITIONAL MEMBERS MAY BE ELECTED FROM TIME TO TIME BY VOTE OF THE MEMBERS OR BY THE TRUSTEES |  |

Return Explanation

| FORM 990,  | THE SELECTION OF THE AUDITING FIRM IS RECOMMENDED BY THE GOVERNING BODY AND APPROVED BY THE |
|------------|---|
| PART VI,   | MEMBERS.  |
| SECTION A, |   |
| LINE 7B    |   |

Return Explanation
Reference

FORM 990, MANAGEMENT SUBMITS A DRAFT OF THE INTERNAL REVENUE SERVICE (IRS) 990 FORM TO THE AUDIT COM MITTEE OF THE BOARD OF TRUSTEES FOR INITIAL REVIEW AND COMMENTS. AFTER MEETING THEIR APPRO SECTION B, VAL, THE AUDIT COMMITTEE SUBMITS THE 990 FORM TO THE EXECUTIVE COMMITTEE OF THE BOARD OF THE LINE 11B RUSTEES FOR FINAL REVIEW AND APPROVAL BEFORE FILING.

Return Explanation
Reference

| FORM 990,  | ANNUALLY, THE CLARK REQUIRES OFFICERS, TRUSTEES AND SENIOR MANAGERS TO COMPLETE A CONFLICT |
|------------|--|
| PART VI,   | OF INTEREST STATEMENT WHICH IS DESIGNED TO DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICTS OF   |
| SECTION B, | INTEREST, INCLUDING MATERIAL AFFILIATIONS AND DIRECT OR INDIRECT RELATIONSHIPS. THESE STAT |
| LINE 12C   | FMENTS ARE REVIEWED TO ASCERTAIN THAT NO MATERIAL CONFLICTS EXIST                          |

| Return<br>Reference                            | <b>Explanation</b>  |
|--|---|
| FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 15 | THE EXECUTIVE COMMITTEE, PERFORMING THE DUTIES OF A COMPENSATION COMMITTEE, MEETS PERIODIC ALLY TO DISCUSS DIRECTOR COMPENSATION MATTERS. PRIOR TO THE EXPIRATION OF THE DIRECTOR'S E MPLOYMENT CONTRACT (AND DURING THE CONTRACT PERIOD IF NECESSARY), THE COMMITTEE ENGAGES AP PROPRIATE CONSULTING EXPERTISE TO ASSESS THE COMPETITIVENESS AND REASONABLENESS OF THE DIR ECTOR'S COMPENSATION PACKAGE. THE CONSULTING FIRM UTILIZES COMPENSATION SURVEYS AND OTHER MATERIAL TO ALLOW COMPARATIVE ANALYSIS WITH SIMILAR INSTITUTIONS. THE RESULTS OF THE ANALY SIS ARE USED BY THE CHAIR OF THE COMMITTEE TO NEGOTIATE A WRITTEN CONTRACT WITH THE DIRECT OR. THE COMMITTEE'S RECOMMENDATIONS FOR COMPENSATION ARE PRESENTED TO THE BOARD OF TRUSTEE S FOR FINAL APPROVAL. THE COMMITTEE ALSO REVIEWS AND APPROVES THE DIRECTOR'S RECOMMENDATION FOR COMPENSATION LEVELS FOR CERTAIN OTHER SENIOR MANAGEMENT POSITIONS, NOTABLY THE DEPUT Y DIRECTOR. |

Return Explanation

FORM 990, PART VI, SECTION C, LINE 19

Return Explanation
Reference

LINE 9:

FORM 990, PURCHASED WORKS OF ART AND LIBRARY COLLECTIONS -368,345.
PART XI,

| Return<br>Reference              | Explanation  |
|----------------------------------|--|
| FORM 990<br>PART III,<br>LINE 4A | RESEARCH AND ACADEMIC PROGRAM ACCOMPLISHMENTS: AS AN INTERNATIONAL CENTER FOR HIGHER LEARN ING, THE CLARK IS DRIVEN BY A STRONG COMMITMENT TO THE GENERATION OF IDEAS AND A DISTINCT FOCUS ON EDUCATION. THE CLARK'S RESEARCH AND ACADEMIC PROGRAM ENCOURAGES FRESH APPROACHES TO ADVANCING CRITICAL PERSPECTIVES IN THE VISUAL ARTS. CLARK FELLOWS - CONSIDERED TO BE PR OMISING AND ESTABLISHED SCHOLARS AND PRACTITIONERS IN THE VISUAL ARTS - FOSTER INTELLECTUA L DIALOGUE AND INQUIRY IN THE THEORY, HISTORY, AND INTERPRETATION OF VISUAL CULTURE. CONFE RENCES, SYMPOSIA, AND CONVERSATIONS FOCUS ON VITAL TOPICS IN THE FIELD AND ADDRESS QUESTIO NS THAT CONTRIBUTE TO A BROADER PUBLIC UNDERSTANDING OF THE ROLE OF VISUAL CULTURE. THE CL ARK'S ART RESEARCH LIBRARY, ONE OF THE LARGEST IN THE COUNTRY, SERVES BOTH SCHOLARS AND THE PUBLIC. SINCE ITS INCEPTION IN THE EARLY 1960S, THE LIBRARY COLLECTION HAS GROWN FROM IT S BASE - THE ROBERT STERLING CLARK COLLECTION OF ILLUSTRATED RARE BOOKS - TO ENCOMPASS OVE R 275,000 VOLUMES. THE LIBRARY'S OPEN STACKS AND PROFESSIONAL STAFF ENSURE THAT MATERIALS ARE READILY AVAILABLE TO ALL PATRONS. IN COOPERATION WITH WILLIAMS COLLEGE, THE CLARK OFFE RS A MASTERS' PROGRAM IN THE HISTORY OF ART, CONSIDERED TO BE ONE OF THE FINEST IN THE COUNTRY. THE PROGRAM DRAWS UPON THE RICH RESOURCES OF THE CLARK AND WILLIAMS TO PREPARE GRADU ATE STUDENTS FOR RESEARCH AND FURTHER STUDY IN THE ACADEMIC AND MUSEUM WORLDS. |

| Return<br>Reference              | Explanation  |
|----------------------------------|--|
| FORM 990<br>PART III,<br>LINE 4B | MUSEUM PROGRAM ACCOMPLISHMENTS: SINCE ITS FOUNDING IN 1955, THE CLARK'S COLLECTION HAS CON TINUED TO GROW, NOW CONSISTING OF OVER 9,000 OBJECTS, INCLUDING OVER 500 PAINTINGS AND SIG NIFICANT HOLDINGS OF WORKS ON PAPER AND DECORATIVE ARTS. THE COLLECTION FEATURES EUROPEAN AND AMERICAN PAINTINGS, SCULPTURE, PRINTS, DRAWINGS, PHOTOGRAPHS, AND DECORATIVE ARTS FROM THE RENAISSANCE TO THE EARLY TWENTIETH CENTURY. THE COLLECTION IS ESPECIALLY RICH IN FREN CH IMPRESSIONIST AND ACADEMIC PAINTINGS, BRITISH OIL SKETCHES, DRAWINGS, AND SILVER, AND T HE WORK OF AMERICAN ARTISTS WINSLOW HOMER, GEORGE INNESS, AND JOHN SINGER SARGENT. BASED O N THE FOUNDING GIFT FROM STERLING AND FRANCINE CLARK, THE COLLECTION HAS EXPANDED OVER THE YEARS THROUGH NUMEROUS ACQUISITIONS AS WELL AS SIGNIFICANT GIFTS AND BEQUESTS, INCLUDING THE GIFT OF THE SIR EDWIN AND LADY MANTON COLLECTION OF BRITISH ART AND THE GIFT OF GEORGE INNESS PAINTINGS BY FRANK AND KATHERINE MARTUCCI. THE CLARK ALSO ORGANIZES SPECIAL EXHIBITIONS IN COOPERATION WITH LEADING MUSEUMS IN THE UNITED STATES AND EUROPE. RECENT EXHIBITIONS IN COOPERATION WITH LEADING MUSEUMS IN THE UNITED STATES AND EUROPE. RECENT EXHIBITIONS IN COOPERATION WITH LEADING MUSEUMS IN THE UNITED STATES AND EUROPE. RECENT EXHIBITIONS IN COOPERATION WITH LEADING MUSEUMS IN THE UNITED STATES AND EUROPE. RECENT EXHIBITIONS INCLUDE: WOMEN ARTISTS IN PARIS, 1850-1900 (SUMMER 2018), TURNER AND CONSTABLE: THE INHABITED LAND SCAPE (WINTER 2018/2019), THOMAS GAINSBOROUGH: DRAWINGS AT THE CLARK (WINTER 2018/2019), I DA O'KEEFFE: ESCAPING GEORGIA'S SHADOW (SUMMER 2019), RENOIR: THE BODY, THE SENSES (SUMMER 2019), ART'S BIGGEST STAGE: COLLECTING THE VENICE BIENNALE 2007-2019 (SUMMER 2019), AND J ANET CARDIFF: THE FORTY PART MOTET (SUMMER 2019). UPCOMING EXHIBITIONS INCLUDE: TRAVELS ON PAPER (WINTER 2019/2020), ARABESQUE (WINTER 2019/2020), PIA CAMIL: VELO REVELO (2020), NI KOLJA ASTRUP: VISIONS OF NORWAY (SUMMER 2021), DECOMING EXHIBITIONS ARE AUGMENTED BY WEB-BASED MICR OSITES, GENERAL AND CUSTOMIZED GALLERY TA |

| Return<br>Reference              | Explanation  |
|----------------------------------|--|
| FORM 990<br>PART III,<br>LINE 4C | EDUCATIONAL PROGRAM ACCOMPLISHMENTS: THE CLARK CONDUCTS A FULL SERIES OF EDUCATIONAL PROGR AMS FOR THE GENERAL PUBLIC DESIGNED TO ENCOURAGE A WIDE RANGE OF AUDIENCES TO EXPLORE, UND ERSTAND, AND ENJOY THE CLARK'S COLLECTIONS IN PARTICULAR AND THE VISUAL ARTS IN GENERAL. T HESE OFFERINGS INCLUDE GUIDED GALLERY TALKS, FAMILY ACTIVITY GUIDES, AND FAMILY EVENTS DES IGNED FOR DIFFERENT AGES AND STATES. THE CLARK'S EDUCATION PHILOSOPHY DIFFERS FROM THAT OF MANY MUSEUMS IN THAT IT EMPHASIZES INTERACTIVE ENGAGEMENT RATHER THAN THE MORE TRADITIONA L ONE-WAY FLOW OF INFORMATION FROM PRESENTER TO AUDIENCE. THIS APPROACH IS DESIGNED TO BE FLEXIBLE, SO AS TO RESPOND TO THE DIFFERENT REQUIREMENTS OF DIFFERENT AUDIENCES, AND IT ST IMULATES CULTURAL, SOCIAL, AND HISTORICAL AWARENESS THAT CARRIES BEYOND A PARTICULAR WORK OF ART. THIS RESULTS IN A FULLER, MORE PERSONAL EXPERIENCE FOR THE MUSEUM VISITOR. |

SCHEDULE R
(Form 990)

Related

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Department of the Treasury

### **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

2018

Schedule R (Form 990) 2018

**DLN: 93493136044740**OMB No. 1545-0047

Open to Public

| nternal Revenue Service   |                   |                                |         |   |                            |                   |  |                                  |                               |                         | CCIOII |                           |
|---|-------------------|--------------------------------|---------|---|----------------------------|-------------------|--|----------------------------------|-------------------------------|-------------------------|--------|---------------------------|
| lame of the organization<br>STERLING AND FRANCINE CLARK ART<br>NSTITUTE   |                   |                                |         |   |                            |                   |  | l <b>oyer identifi</b><br>163004 | cation                        | number                  |        |                           |
| Part I Identification of Disregarded Entities Complete if   | f the organi      | ization answere                | d "Yes' | on Form 9                                     | 90, Part                   | IV, line 33       | 3.   |                                  |                               |                         |        |                           |
| (a) Name, address, and EIN (if applicable) of disregarded entity  |                   | <b>(b)</b><br>Primary activity |         | (c) Legal domicile (state or foreign country) |                            | (d)<br>Total inco | me   | (e)<br>End-of-year assets        |                               | sets Direct coi<br>enti |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
| Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year. | <b>ons</b> Comple | te if the organia              | zation  | answered "Y                                   | 'es" on F                  | orm 990,          | Part IV  | , line 34 bed                    | cause                         | it had one or           | more   |                           |
| (a) Name, address, and EIN of related organization  | Prima             | <b>(b)</b><br>Primary activity |         | (c)<br>omicile (state<br>eign country)        | (d)<br>Exempt Code section |                   | (e) Public charity status (if section 501(c)(3)) |                                  | (f) Direct controlling entity |                         |        | g)<br>512(b)<br>ontrolled |
| (1)WILLIAMS COLLEGE<br>880 MAIN STREET  | UNDERGRADI        | JATE EDUCATION                 |         | MA  | 501(C)3                    |                   | LINE 2   | <u> </u>                         |                               |                         | Yes    | No<br>No                  |
| WILLIAMSTOWN, MA 01267<br>04-2104847  |                   |                                |         |   |                            |                   |  |                                  | N/A                           |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |
|   |                   |                                |         |   |                            |                   |  |                                  |                               |                         |        |                           |

Cat. No. 50135Y

| Part III Identification of Related Organization one or more related organizations treated      | ons Taxable as a P<br>ed as a partnership o | artnership during the ta | Complet<br>x year.                            | e if the or                            | ganization                                      | answ                               | vered "Yes      | " on Form                | 990,                            | Part I\                   | /, line 34 b   | ecaus                | se it ha                | d                                   |
|--|---|--------------------------|---|--|---|------------------------------------|-----------------|--------------------------|---------------------------------|---------------------------|--|----------------------|-------------------------|-------------------------------------|
| (a)  Name, address, and EIN of related organization  |   |                          | (c) Legal domicile (state or foreign country) | (d)<br>Direct<br>controlling<br>entity | unrelate<br>excluded f<br>tax und<br>sections 5 | ated,<br>ed,<br>from<br>er<br>512- | d, total income |                          | ( <b>F</b><br>Disprop<br>alloca | rtionate                  | (i)<br>Code V-UBI<br>amount in box<br>20 of<br>Schedule K-1<br>(Form 1065) | Gene<br>mana<br>part | ral or   P<br>aging   c | <b>(k)</b><br>ercentage<br>wnership |
|  |   |                          |   |  | 514)  |                                    |                 |                          | Yes                             | No                        |  | Yes                  | No                      |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   | _                                  |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
| Part IV Identification of Related Organizati because it had one or more related organizati (a) |   | a corporatio             |   |  |   | ır.                                | ation answ      | ered "Yes                | " on Fo                         | orm 99<br>(g)             | 90, Part IV,   |                      | 34                      | (i)                                 |
| Name, address, and EIN of<br>related organization  | Primary activity                            | Le<br>don                | gal<br>nicile<br>r foreign                    | Dire                                   | ct controlling                                  | Type (C corp                       |                 | Share of total<br>income |                                 | of end-<br>year<br>assets |  | ntage                | (13)                    | ion 512(b)<br>controlled<br>entity? |
|  |   |                          | ntry)   |  |   |                                    |                 |                          |                                 |                           |  |                      | Ye                      |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           |  |                      |                         |                                     |
|  |   |                          |   |  |   |                                    |                 |                          |                                 |                           | Sahadula B   | <b>( -</b>           | 000)                    | 2010                                |

Sale of assets to related organization(s).

(1) WILLIAMS COLLEGE (LESS THAN 50000)

(2)WILLIAMS COLLEGE (LESS THAN 50000)
(3)WILLIAMS COLLEGE (LESS THAN 50000)

(4)WILLIAMS COLLEGE

Purchase of assets from related organization(s).

Exchange of assets with related organization(s) . . . .

Reimbursement paid by related organization(s) for expenses . . .

Lease of facilities, equipment, or other assets to related organization(s) . . .

| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.                 |     |  |      |  |  |  |  |  |  |  |  |
|---|-----|--|------|--|--|--|--|--|--|--|--|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.   |     |  |      |  |  |  |  |  |  |  |  |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? |     |  |      |  |  |  |  |  |  |  |  |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity  |     |  |      |  |  |  |  |  |  |  |  |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)  |     |  |      |  |  |  |  |  |  |  |  |
|   | 4 - |  | BI - |  |  |  |  |  |  |  |  |

Page 3

No No

No

No No

No

No

No

No

No

No

No

1f

1m

10

1r Yes

**1**s

Schedule R (Form 990) 2018

(d)

Method of determining amount involved

1n Yes

1p Yes

| Gift, grant, or capital contribution to related organization(s)   | 1b<br>1c<br>1d |   |
|---|----------------|---|
| Gift, grant, or capital contribution from related organization(s) | 1c             |   |
| Loans or loan guarantees to or for related organization(s)        | <b>1</b> d     |   |
| Leans or lean guarantees by related erganization(s)               | 16             | Т |

(b)

Transaction type (a-s)

Q

Amount involved

100,000,000

N/A

N/A

Name of related organization

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

|   |                                | <u>_</u> | <del></del>   |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|---|--------------------------------|----------|---------------|-----|----|---|----------|---|----|---|-----------|------------------------------------|--|----------------------------------|--|---|---|--|---------------------------------------|
| (a)<br>Name, address, and EIN of entity | <b>(b)</b><br>Primary activity |          | sections 512- |     |    | (e) Are all partners section 501(c)(3) organizations? |          | (e) Are all partners section 501(c)(3) organizations? |    | (e) Are all partners section 501(c)(3) organizations? |           | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproprtionate allocations? |  | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j)<br>General or<br>managing<br>partner? |  | <b>(k)</b><br>Percentage<br>ownership |
|   |                                |          | 514)          | Yes | No |   | <u> </u> | Yes   | No |   | Yes       | No                                 | ı  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    |   |           |                                    |  |                                  |  |   |   |  |                                       |
|   |                                |          |               |     |    |   |          |   |    | Schedul   | e R (Form | 1 990                              | 0) 2018                                  |                                  |  |   |   |  |                                       |

| chedule R (For   | m 990) 2018              | Page  | e <b>5</b> |  |  |  |  |  |  |  |
|------------------|--------------------------|---|------------|--|--|--|--|--|--|--|
| Part VII         | Supplemental Info        | Supplemental Information  |            |  |  |  |  |  |  |  |
|                  | Provide additional infor | mation for responses to questions on Schedule R (see instructions). |            |  |  |  |  |  |  |  |
| Return Reference |                          | Explanation   |            |  |  |  |  |  |  |  |
|                  |                          |   |            |  |  |  |  |  |  |  |