efile GRAPHIC print - DO NOT PROCESS As Filed Data -

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

DLN: 93493129021779 OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www.irs.gov/form990

Open to Public Inspection

| A F | or th | e 2017 c | alendar year, or tax year be | ginning 07-01-2017 , and ending 06- | 30-2018 | | | |
|-----------------------------|-------------|------------------|--|--|--------------------|---------------------------------|-----------------|------------------------|
| B Che | ck ıf a | pplicable | C Name of organization Babson College | | | D Employe | er identifi | ication number |
| | | change | - | | | 04-2103 | 3544 | |
| □ Na | | - | % RICHARD BOWMAN Doing business as | | | | | |
| | | n/terminated | | | | | | |
| ☐ Am | ende | d return | | of mail is not delivered to street address) Room/s | suite | E Telephone | e number | |
| ☐ Ap | olicati | on pending | 231 Forest Street | | | (781) 23 | 39-5298 | |
| | | | City or town, state or province, Babson Park, MA 024570310 | country, and ZIP or foreign postal code | | | | |
| | | | 54570510 | | | G Gross red | ceipts \$ 35 | 59,403,002 |
| | | | F Name and address of prin- KERRY HEALEY | cipal officer | H(a) I | s this a group ret | urn for | |
| | | | 231 FOREST STREET | | | ubordinates? | | □Yes 🗹 No |
| | | | BABSON PARK, MA 02457 | | | ire all subordinate ncluded? | es | ☐ Yes ☐No |
| I Tax | (-exer | mpt status | ☑ 501(c)(3) □ 501(c)() | ◀ (insert no) | 1 | f "No," attach a li | st (see | instructions) |
| J W | ebsit | te:► WW | /W BABSON EDU | | H(c) G | Froup exemption | number | > |
| | | | | | 1_ | | | |
| K Forn | n of o | rganızatıon | ✓ Corporation ☐ Trust ☐ / | Association ☐ Other ► | L Year of | formation 1919 | M State of MA | of legal domicile |
| Pa | rt T | Sum | marv | | | | | |
| | | | scribe the organization's mission | n or most significant activities | | | | |
| e) | | SEE ŚCHE | _ | | | | | |
| <u>=</u> | - | | | | | | | |
| Ĕ | - | | | | | | | |
| Governance | 2 | Check thi | is box $\blacktriangleright \square$ if the organization | discontinued its operations or disposed of | more than | 25% of its net as | ssets | |
| | 3 | Number o | of voting members of the gove | rning body (Part VI, line 1a) | | | 3 | 41 |
| > 0 √ | 4 | Number o | of independent voting member | s of the governing body (Part VI, line 1b) | | | 4 | 39 |
| Activities & | 5 | Total num | nber of individuals employed in | calendar year 2017 (Part V, line 2a) . | | | 5 | 2,558 |
| ct. | 6 | Total nun | nber of volunteers (estimate if | necessary) | | | 6 | 3,048 |
| ď | 7a | Total unre | 7a | 849,337 | | | | |
| | b | Net unrel | ated business taxable income | from Form 990-T, line 34 | <u> </u> | | 7b | -214,963 |
| | | | | | | Prior Year | | Current Year |
| <u>Qı</u> | 8 | Contribut | ions and grants (Part VIII, line | 1h) | | 27,601,0 | 88 | 46,246,422 |
| าแอ | 9 | Program | service revenue (Part VIII, line | 2g) | | 210,555,9 | 35 | 223,108,885 |
| Rəvenue | 10 | Investme | ent income (Part VIII, column (| A), lines 3, 4, and 7d) | | 9,413,7 | '92 | 13,538,818 |
| _ | 11 | Other rev | enue (Part VIII, column (A), lı | nes 5, 6d, 8c, 9c, 10c, and 11e) | | 3,510,7 | | 3,588,698 |
| | 12 | Total reve | enue—add lines 8 through 11 (| must equal Part VIII, column (A), line 12) | | 251,081,5 | 95 | 286,482,823 |
| | 13 | Grants ar | nd similar amounts paid (Part I | X, column (A), lines 1–3) | | 42,127,0 | 167 | 45,146,310 |
| | 14 | Benefits p | paid to or for members (Part I) | (, column (A), line 4) | | | 0 | 0 |
| & | 15 | Salaries, | other compensation, employee | e benefits (Part IX, column (A), lines 5–10) | | 117,891,9 | 97 | 121,797,069 |
| Expenses | 16 a | Professio | onal fundraising fees (Part IX, o | olumn (A), line 11e) | | | 0 | 0 |
| × | | | raising expenses (Part IX, column (I | | | | | |
| ш | | | penses (Part IX, column (A), lıı | • | | 83,775,5 | 66 | 84,507,346 |
| | 18 | Total exp | enses Add lines 13-17 (must | equal Part IX, column (A), line 25) | | 243,794,6 | | 251,450,725 |
| | 19 | Revenue | less expenses Subtract line 18 | 3 from line 12 | | 7,286,9 | | 35,032,098 |
| Net Assets or Fund Balances | | | | | Begin | ning of Current Ye | ear | End of Year |
| set | 20 | Total asse | ets (Part X, line 16) | | | 678,881,7 | 73 | 779,723,786 |
| A B | | | ulities (Part X, line 26) | | | 230,591,1 | _ | 268,196,673 |
| ξĒ | | | s or fund balances Subtract li | | | 448,290,6 | _ | 511,527,113 |
| Par | | | ature Block | | | ,, | | |
| Under | pen | alties of p | erjury, I declare that I have ex | amined this return, including accompanyin | | | | |
| knowl any k | | | f, it is true, correct, and comp | ete Declaration of preparer (other than of | ficer) is bas | sed on all informa | ition of w | hich preparer has |
| | | 1. | | | | | | |
| | | Signati | ure of officer | | | 2019-05-06 Date | | |
| Sign | | Joignace | are or officer | | | Date | | |
| Here | 1 | | RINE P CRAVEN CHIEF ADMIN OFFI r print name and title | CER | | | | |
| | | 17 | | Dranavar's signature | Data | T In | ITTNI | |
| D-:- | | | rint/Type preparer's name RIN COUTURE | Preparer's signature ERIN COUTURE | Date 2019-04-17 | Check L If P | TIN 01390592 | <u>!</u> |
| Paid | | | irm's name PricewaterhouseCo | opers LLP | | self-employed Firm's EIN ► | | |
| Pre | | جا ا۔ | irm's address > 101 SEAPORT BOU | · | | Phone no (617) 5 | 30-5000 | |
| Use | Un | iiy | BOSTON, MA 022: | | | | | |
| M | h c T |)C d | | | | ı | | es 🗆 No |
| | | | this return with the preparer s duction Act Notice, see the | hown above? (see instructions) | Ca+ 1 | No 11282Y | <u> </u> | Form 990 (2017) |
| | | | | | | | | |

| Form | 990 (2017) | | | | | Page 2 |
|------|-----------------------------|----------------------|------------------|---------------------------|---|---------------|
| Par | t IIII Statement of | Program Servi | e Accomplis | hments | | |
| | Check If Schedule | O contains a resp | onse or note to | any line in this Part III | | 🗆 |
| 1 | Briefly describe the orga | nızatıon's mıssıon | | | | |
| BABS | SON COLLEGE EDUCATES E | ENTREPRENEURIAL | LEADERS WHO | CREATE GREAT ECONOR | MIC AND SOCIAL VALUE EVERYW | <u>HERE</u> |
| | | | | | | |
| _ | | | | | | |
| 2 | Did the organization und | | | | nich were not listed on | |
| | the prior Form 990 or 99 | | | | | 🗌 Yes 🗹 No |
| _ | If "Yes," describe these r | | | | | |
| 3 | Did the organization ceas | | _ | changes in now it condu | cts, any program | □ Yes ☑ No |
| | services? | | | | | ⊔ Yes ⊻ No |
| 4 | If "Yes," describe these of | - | | | | |
| 7 | | 01(c)(4) organizatio | ons are required | to report the amount of | argest program services, as meas f grants and allocations to others, | |
| 4a | (Code |) (Expenses \$ | 217,164,760 | including grants of \$ | 45,146,310) (Revenue \$ | 223,108,885) |
| | See Additional Data | | | | | |
| | • | | | | | |
| 4b | (Code |) (Expenses \$ | | including grants of \$ |) (Revenue \$ |) |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 4c | (Code |) (Expenses \$ | | including grants of \$ |) (Revenue \$ |) |
| | | | | | | |
| | | | | | | |
| | - | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 4d | Other program services | (Describe in Sched | ule O) | | | |
| | (Expenses \$ | | luding grants of | \$ |) (Revenue \$ |) |
| 4e | Total program service | expenses > | 217,164,7 | 60 | | |

or X as applicable

Checklist of Required Schedules

assessments, or similar amounts as defined in Revenue Procedure 98-19?

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🥞 .

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Was the organization included in consolidated, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

 Yes

Page 3

Nο

Nο

No

No

No

Nο

Nο

Nο

Nο

Nο

Νo

Nο

Form **990** (2017)

5 6 7

R

9

10

11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

17

18

19

Yes

26

27

29

31

33

34

36

37

| | 330 (2017) | | | rage 🕇 | | | | | | | |
|---|---|-----|-----|--------|--|--|--|--|--|--|--|
| Part IV Checklist of Required Schedules (continued) | | | | | | | | | | | |
| | | | Yes | No | | | | | | | |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | No | | | | | | | |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | | | | | | | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | No | | | | | | | |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes | | | | | | | | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's | 23 | Yes | | | | | | | | |

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 💆

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . ** Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

Yes 24a

24b

24c

24d

25a

25b

26

27

28a

28b

28c

29

30

31

32

33

34

35a

35b

36

37

38

Yes

Yes

Yes

Yes

Yes

Yes

Form 990 (2017)

Dage 4

Nο

Nο

No

No

Νo

No

Νo

Nο

Nο

Nο

Nο

No

Nο

| orm | 990 (2017) | | | Page |
|-----|--|------------|-----|------|
| Pai | | | | _ |
| | Check if Schedule O contains a response or note to any line in this Part V | | | Ш |
| | Enterthe growth and are not also Berry 2 of Ferma 1000 February of each completely and the design of | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 478 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0 | | | |
| | | | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1 c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Yes | |
| _ | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3а | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | Yes | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | No |
| b | If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR) | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | No |
| | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 20 | | |
| · | The rest, to line 3a of 3b, did the organization me Form 6660-17. | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6 a | | No |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6 b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | Yes | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7 b | Yes | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | No |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | No |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 0 | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 1 | Section 501(c)(12) organizations. Enter | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | |
| 3 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O | 13a | | |
| | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| h | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |

| Par | t VI | Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "N 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions | o" respo | nse to li | nes |
|-----|-----------------|--|------------|-----------|----------|
| | | Check if Schedule O contains a response or note to any line in this Part VI | | | ✓ |
| Se | ction | A. Governing Body and Management | | 1 | |
| | | | | Yes | No |
| 1a | Enter | the number of voting members of the governing body at the end of the tax year 1a 4 | ı | | |
| | body, | re are material differences in voting rights among members of the governing or if the governing body delegated broad authority to an executive committee or ir committee, explain in Schedule O | | | |
| b | Enter | the number of voting members included in line 1a, above, who are independent 1b 3 | | | |
| 2 | | ny officer, director, trustee, or key employee have a family relationship or a business relationship with any other r, director, trustee, or key employee? | 2 | Yes | |
| 3 | | ne organization delegate control over management duties customarily performed by or under the direct supervisio Icers, directors or trustees, or key employees to a management company or other person? | n 3 | | No |
| 4 | Did th | ne organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | No |
| 5 | Did th | ne organization become aware during the year of a significant diversion of the organization's assets? | 5 | | No |
| 6 | | ne organization have members or stockholders? | 6 | | No |
| | | ne organization have members, stockholders, or other persons who had the power to elect or appoint one or more | | | 110 |
| | memb | pers of the governing body? | 7a | | No |
| b | | ny governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or ns other than the governing body? | 7b | | No |
| 8 | | ne organization contemporaneously document the meetings held or written actions undertaken during the year by illowing | | | |
| а | The g | overning body? | 8a | Yes | |
| b | Each (| committee with authority to act on behalf of the governing body? | 8 b | Yes | |
| 9 | | ere any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the inzation's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No |
| Se | ction | B. Policies (This Section B requests information about policies not required by the Internal Revenue | ie Code | ∍.) | |
| | | | | Yes | No |
| | | ne organization have local chapters, branches, or affiliates? | 10a | | No |
| | and b | s," did the organization have written policies and procedures governing the activities of such chapters, affiliates, ranches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| | form? | | 11a | | No |
| | | ibe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| | | ne organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| Ь | Were conflic | officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to cts? | 12b | Yes | |
| С | | ne organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in dule O how this was done</i> | 12c | Yes | |
| 13 | Did th | ne organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did th | ne organization have a written document retention and destruction policy? | 14 | | No |
| 15 | | ne process for determining compensation of the following persons include a review and approval by independent ns, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The o | rganization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other | officers or key employees of the organization | 15b | Yes | |
| | | s" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Dıd th taxab | ne organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a le entity during the year? | 16a | | No |
| b | ın joir | s," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt | | | |
| | status | s with respect to such arrangements? | 16b | | |
| | | C. Disclosure | | | |
| 17 | Lıst th | ne States with which a copy of this Form 990 is required to be filed▶ CA , MA | | | |
| 18 | | on 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) ible for public inspection. Indicate how you made these available. Check all that apply | | | |
| | _ | Own website 🗹 Another's website 🗹 Upon request 🔲 Other (explain in Schedule O) | | | |
| 19 | Descr | ribe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest , and financial statements available to the public during the tax year | | | |
| 20 | State | the name, address, and telephone number of the person who possesses the organization's books and records HARD BOWMAN 231 FOREST STREET Babson Park, MA 024570310 (781) 239-5298 | | | |

compensated employees, and former such persons

Part VII

 $\overline{\mathbf{V}}$

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
 - List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

(A) (C) (F) (B) (D) (E) Name and Title Position (do not check more Reportable Reportable Estimated Average than one how unless nerson amount of other

| | hours per week (list any hours for related | 1 | | n of or/t | ficer rust | and a | | compensation from the organization (W- 2/1099-MISC) | compensation from related organizations (W- 2/1099- | amount of other compensation from the |
|---------------------------|---|-----------------------------------|-----------------------|--------------|---------------|------------------------------|--------|--|--|--|
| | organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | 2/1033-MI3C) | (W- 2/1099- MISC) | organization and related organizations |
| See Additional Data Table | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | Form 990 (2017) |

PRICEWATERHOUSECOOPERS LLP,

SIGNATURE PRINTING CONSULTING,

800 WEST CUMMINGS PARK SUITE 2900

compensation from the organization ▶ 324

101 SEAPORT BOULEVARD BOSTON, MA 02210

Name and Title

Average

hours per

week (list

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (F) Estimated

amount of other

compensation

Page 8

| | | any hours | hours director/trustee) organi | | | | | | | | organizations (| w- | from the organization an | | |
|--------------|---|---|-----------------------------------|-----------------------|--------|--------------|---------------------------------|--------|--------------|-----------|---------------------------|--------|--------------------------|----------|--|
| | | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Office | Key employee | Highest compensated employee | Former | 2/1099-N | 415C) | 2/1099-MISC | , | relat organiza | ed | |
| See | Additional Data Table | | | | | | | | | | | + | | | |
| | | | | | | | | | | | | \top | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| c 1 | otal from continuation sheets to P | art VII, Sectio | nΑ. | | | | * * * | | 6,579 | ,376 | | 0 | | 758,409 | |
| 2 | Total number of individuals (including of reportable compensation from the | | | se list | ed a | bove | e) who | rece | eived more t | than \$10 | 00,000 | | | | |
| | <u> </u> | | | | | | | | | | | | Yes | No | |
| 3 | Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i> . | | | | • | | | | | | employee on | | | | |
| 4 | For any individual listed on line 1a, is | | | | | | | | compensat | | • • | 3 | Yes | | |
| • | organization and related organization | | | | | | | | | | trie | | | | |
| 5 | Did any person listed on line 1a recei | ve or accrue cor | nnensa | tion f | rom | • anv | unrela | · · | organization | or indi | udual for | 4 | Yes | | |
| - | services rendered to the organization | | | | | | | | | | | 5 | | No | |
| Se | ection B. Independent Contract | | | | | | | | | | | | | | |
| 1 | Complete this table for your five high from the organization Report compe | | | | | | | | | | | npen | sation | | |
| | Name - | (A) and business addre | ess | | | | | | | Descr | (B) option of services | | (C Comper | | |
| 16 W | ELLY PARTNERS LLC, ALTHAM STREET ON, MA 02118 | | | | | | | | AD | VERTISIN | | | | ,277,328 | |
| IORT 8 NO | H COUNTRY ROOFING LLC, DRMAC ROAD JRN, MA 01801 | | | | | | | | COI | NSTRUCT | ION | | | 526,321 | |
| | WATERHOUSECOOPERS LLD | | | | | | | | ALI | DIT & TAY | SERVICE | \neg | İ | 385 655 | |

Position (do not check more

than one box, unless person

is both an officer and a

Reportable

compensation

from the

Reportable

compensation

from related

AUDIT & TAX SERVICE

PRINTING

385,655

201,563

| Part | | II Statement of | Revenue | | | | | | | | | rage 3 |
|---|------------|--|----------------------------------|---------------------|--------------------------|-----------------------|------------|----------------------|-----------------------------|------------|----------------------------------|--|
| | | Check if Schedul | e O contains | a respo | onse or note to any | | | | | | | <u> </u> |
| | | | | | | (A Total re | | Relat exe fund | B) ed or mpt ction enue | Unr bus | (C) elated siness venue | (D) Revenue excluded from tax under sections 512-514 |
| 10 | 1 a | a Federated campaig | ns | 1a | | | | 1000 | inue | | | 312-314 |
| ints unt | ŀ | b Membership dues | | 1 b | | | | | | | | |
| 6ra | • | c Fundraising events | | 1c | 66,370 | | | | | | | |
| īš. P | (| d Related organizatio | ns | 1d | | | | | | | | |
| <u>≅</u> ≅ | ١, | e Government grants (co | ontributions) | 1e | 795,027 | | | | | | | |
| sir. | 1 | f All other contributions, | | | | | | | | | | |
| tributions, Gifts, Grants Other Similar Amounts | | and similar amounts no above | ot included | 1f | 45,385,025 | | | | | | | |
| 를 돌 | | g Noncash contributio | | 622 | 724 | | | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | _ | in lines 1a-1f \$ 1-1a Total.Add lines 1a-1 | | | | | | | | | | |
| | تبل | Totali (da iii es 1a 1 | | • • | Business | | 46,422 | | | | | |
| าเค | 2a | TUITION & FEES | | | Dusiness | 900099 | 172.5 | 72,035 | 172,57 | 2.035 | | |
| .¥- | | ROOM & BOARD | | | | 900099 | | 00,106 | 29,900 | | | |
| ce F | С | ED/NON-ED PROGRAM F | REVENUE | | | 900099 | 20,6 | 36,744 | 19,75 | ,836 | 884,9 | 908 |
| λerν | d | | | | | | | | | | | |
| E S | е | | | _ | | | | | | | | |
| Program Service Revenue | f | All other program se | rvice revenue | <u> </u> | 777 1 | l 08,885 | | | | | | |
| Ğ | g | Total. Add lines 2a-2f | f | | > | 00,000 | | | | | | |
| | | Investment income (ii similar amounts) . | | | nterest, and other | ļ | 1,401,346 | 5 | | | -192,463 | 1,593,809 |
| | | Income from investme | | | ond proceeds > | | 374,210 | | | | | 374,210 |
| | 5 | Royalties | <u></u> | | • | | ſ |) | | | | |
| | _ | _ | (ı) Rea | I | (II) Personal | | | | | | | |
| | 6a | Gross rents | 3,5 | 565,171 | | | | | | | | |
| | ь | Less rental expenses | | | | 1 | | | | | | |
| | c | : Rental income or | 3,5 | 565,171 | 0 | - | | | | | | |
| | | (loss) | | | | ļ | 0.555.47 | | | | | |
| | a | Net rental income o | | | (11) Othor | | 3,565,17 | L | | | | 3,565,171 |
| | 7a | Gross amount from sales of assets other than inventory | m sales of 84,682,340 sets other | | | | | | | | | |
| | Ь | Less cost or other basis and sales expenses | 72,9 | 919,078 | | | | | | | | |
| | | Gain or (loss) | | 763,262 | | ļ | 11 762 26 | | | | 156.000 | 44 606 270 |
| | | I Net gain or (loss) . Gross income from fi | | • ents | • | <u> </u> | 11,763,26 | 2 | | | 156,892 | 11,606,370 |
| Other Revenue | | (not including \$ contributions reporte See Part IV, line 18 | 66,370 ed on line 1c) | of . a | 23,890 | | | | | | | |
| ÷ ه | | Less direct expense: Net income or (loss) | | b sına ev | 0 ents • | J | 23,890 | | | | | 23,890 |
| the | | Gross income from g | amıng actıvıt | | · · • | 1 | , , | 1 | | | | , |
| 0 | | See Part IV, line 19 | | а | 738 | | | | | | | |
| | ь | Less direct expense | s | ь | 1,101 | | | | | | | |
| | | : Net income or (loss) | | actıvıt | les | J | -363 | 3 | | | | -363 |
| | 10a | Gross sales of invent returns and allowand | | a | 0 | | | | | | | |
| | b | Less cost of goods s | sold | b | 0 |] | | | | | | |
| | c | Net income or (loss) | | invent | | | (|) | | | | |
| | 11 | Miscellaneous | Revenue | | Business Code | | | | | | | |
| | 11 | .a | | | | | | | | | | |
| | b | | | | • | | | | | | | |
| | _ | | | | | | | | | | | |
| | c | : | | | | | | | | | | |
| | | | | | | | | | | | | |
| | d | All other revenue . | | | | | | | | | | |
| | е | Total. Add lines 11a | -11d | | • | | (| | | | | |
| | 12 | Total revenue. See | Instructions | | | _ | 286,482,82 | 3 | 222,223,977 | | 849,337 | 17,163,087 |
| | | | | | | | | -1 | ,,,,,,,, | | 040,007 | Form 990 (2017) |

| Form 990 (2017) | | | | Page 10 |
|---|-----------------------|------------------------------------|---|-----------------------------------|
| Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co | lumns All other orga | nızatıons must comp | lete column (A) | |
| Check if Schedule O contains a response or note to any | line in this Part IX | | | 🗆 |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraisingexpenses |
| Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 | 0 | | | |
| 2 Grants and other assistance to domestic individuals See Part IV, line 22 | 45,146,310 | 45,146,310 | | |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16 | 0 | | | |
| 4 Benefits paid to or for members | 0 | | | |
| 5 Compensation of current officers, directors, trustees, and key employees | 3,532,539 | 1,368,283 | 1,717,392 | 446,864 |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 2,223,526 | 995,782 | 913,271 | 314,473 |
| 7 Other salaries and wages | 91,840,973 | 76,418,284 | 11,365,726 | 4,056,963 |
| 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) | 7,189,764 | 5,982,400 | 889,765 | 317,599 |
| 9 Other employee benefits | 10,789,870 | 8,977,947 | 1,335,294 | 476,629 |
| 10 Payroll taxes | 6,220,397 | 5,175,817 | 769,802 | 274,778 |
| 11 Fees for services (non-employees) | | | | |
| a Management | 0 | | | |
| b Legal | 267,675 | 127,125 | 140,550 | |
| c Accounting | 456,759 | 12,839 | 443,920 | |
| d Lobbying | 0 | | | |
| e Professional fundraising services See Part IV, line 17 | 0 | | | |
| f Investment management fees | 333,155 | 333,155 | | |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) | 1,572,572 | 715,434 | 857,138 | |
| 12 Advertising and promotion | 5,600,881 | 4,813,215 | 655,448 | 132,218 |
| 13 Office expenses | 4,586,925 | 3,225,132 | 900,314 | 461,479 |
| 14 Information technology | 8,641,990 | 7,910,118 | 616,247 | 115,625 |
| 15 Royalties | 0 | | | |
| 16 Occupancy | 9,220,253 | 9,063,820 | 119,354 | 37,079 |
| 17 Travel | 7,857,613 | 5,191,809 | 2,007,821 | 657,983 |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . | 0 | | | |
| 19 Conferences, conventions, and meetings | 2,591,819 | 2,515,192 | 65,972 | 10,655 |
| 20 Interest | 5,470,749 | 5,470,749 | | |
| 21 Payments to affiliates | 0 | | | |
| 22 Depreciation, depletion, and amortization | 14,709,542 | 14,459,978 | 190,411 | 59,153 |
| 23 Insurance | 0 | | | |
| 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) | | | | |
| a FOOD & BEVERAGE SERVICE | 8,469,114 | 8,469,114 | | |
| - PROFESSIONAL CONSULTING | 6 512 710 | E 000 005 | 1 103 060 | 310,736 |
| b PROFESSIONAL CONSULTING | 6,512,710 | 5,009,005 | 1,192,969 | 310,/36 |

3,286,611

4,920,530 251,450,725

8,448

3,286,611

2,496,641

217,164,760

8,448

552,155

8,224,389

Form **990** (2017)

1,871,734

26,061,576

c ROOM, CONF, & ADMIN

e All other expenses

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

d TAX

12

13

14

15

16

17

18

19

20

21

23

24

25

26

27

28

29

30

31

32

33

34

Liabilities 22

Fund Balances

Assets or

Net

214,556,361

315.605.230

106.314.909

37.581.721

779.723.786

31,467,328

40,288,965

163,312,173

21.890.000

11.238.207

268,196,673

222.051.958

156,678,272

132,796,883

511,527,113

779.723.786

Form **990** (2017)

0

0

0

0

n

O

(B) End of year

Page **11**

Check if Schedule O contains a response or note to any line in this Part IX .

Investments—other securities See Part IV, line 11 . . .

Investments—program-related See Part IV, line 11 .

Other assets See Part IV, line 11

Tax-exempt bond liabilities

persons Complete Part II of Schedule L . .

and other liabilities not included on lines 17-24)

Total liabilities. Add lines 17 through 25 . .

Total liabilities and net assets/fund balances .

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here ▶ ☐ and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total assets.Add lines 1 through 15 (must equal line 34) . . .

Escrow or custodial account liability Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

Unsecured notes and loans payable to unrelated third parties .

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Intangible assets

Grants payable . . .

Deferred revenue

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

Accounts payable and accrued expenses

| 1 Cash-non-interest-bearing | | 38,743,423 | 1 | 53,710,249 |
|--|---|------------|---|------------|
| 2 Savings and temporary cash investments | [| 0 | 2 | 0 |
| 3 Pledges and grants receivable, net | | 35,073,793 | 3 | 37,985,403 |
| 4 Accounts receivable, net | | 5,384,145 | 4 | 5,651,852 |

(A)

Beginning of year

38 743 423

12

15

16

17

19

20

21

23

24

25

26

27

28

29

30

31

32

33

34

٥ 13

0 14

0 18

C 22

11.329.532

678.881.773

21,631,261

39,580,768

22.955.000

15.395.404

230,591.127

184.159.388

137,171,141

126.960.117

448,290,646

678.881.773

131,028,694

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part 0 5 II of Schedule L Loans and other receivables from other disqualified persons (as defined under

section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) 0 6 voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Notes and loans receivable, net . . 3.377.598

Assets 2.885.797 Inventories for sale or use . 8 0 4.758.577 Prepaid expenses and deferred charges . 9 5,432,264

10a Land, buildings, and equipment cost or other 471,046,859 basis Complete Part VI of Schedule D 10a 10b 256,490,498 188.751.155 10c b Less accumulated depreciation 297.909.496 11 Investments—publicly traded securities . 11 93.554.054

Page **12**

3a

3b

Yes

Yes Form 990 (2017)

5 5 28.204.369 6

Form 990 (2017)

Audit Act and OMB Circular A-133?

7 8

Other changes in net assets or fund balances (explain in Schedule O) 9 10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) 10 511,527,113

Part XII **Financial Statements and Reporting**

~ Check if Schedule O contains a response or note to any line in this Part XII Yes No ☐ Cash ☑ Accrual ☐ Other 1 Accounting method used to prepare the Form 990 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O 2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a Νo If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

separate basis, consolidated basis, or both ☐ Separate basis Consolidated basis ☐ Both consolidated and separate basis

b Were the organization's financial statements audited by an independent accountant? 2b Yes If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both

Consolidated basis Separate basis ☐ Both consolidated and separate basis

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight

of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c Yes

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software ID:

Software Version: **EIN:** 04-2103544

Name: Babson College

Form 990 (2017)

Form 990, Part III, Line 4a:

THEIR STRATEGIC GOALS

BABSON COLLEGE ENROLLS APPROXIMATELY 2.342 UNDERGRADUATE AND 987 GRADUATE STUDENTS FROM THE UNITED STATES AND MORE THAN 80 COUNTRIES WORLDWIDE THE COLLEGE OFFERS EDUCATION IN BUSINESS AND LIBERAL ARTS, AND IT GRANTS THE BACHELOR OF SCIENCE DEGREE THROUGH ITS UNDERGRADUATE PROGRAM THE COLLEGE ALSO GRANTS MASTER OF BUSINESS ADMINISTRATION DEGREES AND CUSTOM MASTER OF SCIENCE DEGREES THROUGH THE F W OLIN GRADUATE SCHOOL OF BUSINESS AT BABSON COLLEGE ADDITIONALLY. BABSON OFFERS DISTINCT EXECUTIVE EDUCATION PROGRAMS TO HELP COMPANIES REACH

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

| | any nours | | | | | | | organization | organizations | from the |
|---|---|-----------------------------------|-----------------------|---|--------------|------------------------------|--------|----------------------|----------------------|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| MICHAEL ANGELAKIS TRUSTEE (UNTIL 1/18) | 1 2 | × | | | | | | 0 | 0 | 0 |
| CHRISTINE ANGELAKIS TRUSTEE (START 10/17) | 1 2 | х | | | | | | 0 | 0 | 0 |
| THE HONOR CRAIG BENSON VICE CHAIR, BOARD OF TRUSTEE | 1 2 | x | | х | | | | 0 | 0 | 0 |
| ETTORE V BIAGIONI TRUSTEE | 1 2 | × | | | | | | 0 | 0 | 0 |
| KHALED BICHARA TRUSTEE | 1 2 | × | | | | | | 0 | 0 | 0 |

Х

Χ

0

0

0

0

1 2

0.0 1 2

..............

Χ

Х

Х

Х

Х

HOWARD BROWN

......

......

TRUSTEE

TRUSTEE

TRUSTEE

MARLA M CAPOZZI

PAUL W CHISHOLM

SAID DARWAZAH

WARREN CROSS

CHAIR, BOT (START 10/17)

VICE CHAIR, BOT (START 10/17)

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Estimated Average Reportable hours per than one box, unless compensation compensation amount of other week (list person is both an officer from related from the compensation

and Independent Contractors

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

HARISH M FABIANI

FRANK M FISCHER

SHATIEK GATLIN

TRUSTEE (START 10/17)

THOMAS F GILBANE JR

BRETT A GORDON

LEONARD GREEN

TRUSTEE (UNTIL 10/17)

......

| | any hours | | | | | ustee) | | organization | organizations | from the |
|-----------------------------|---|---|-----------------------|----|--------------|---------------------|--------|----------------------|----------------------|--|
| | for related organizations below dotted line) | | Institutional Trustee | 10 | key employee | Highest compensated | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| RICHELIEU DENNIS TRUSTEE | 1 2 | × | | | | | | 0 | 0 | 0 |
| DEBORAH DESANTIS | 0 0 | × | | | | | | 0 | 0 | 0 |
| TRUSTEE | 0 0 | | | | | | | | | |

| TRUSTEE | 0 0 | ^ | | | | U | |
|-------------------|-----|---|--|--|---|---|--|
| DEBORAH DESANTIS | 1 2 | v | | | 0 | 0 | |
| TRUSTEE | 0 0 | ^ | | | 0 | 0 | |
| GARY T DICAMILLO | 1 2 | _ | | | 0 | 0 | |
| TRUSTEE | 0 0 | ^ | | | 0 | 0 | |
| CRAIG M DONALDSON | 1 2 | × | | | 0 | 0 | |

00

0 0

00

00

0 0

00

0 0

Х

Χ

Х

Х

Х

Х

0

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related any hours and a director/trustee) organization organizations from the

| | for related organizations below dotted line) | individual trustee or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|----------------------|--|
| DR KERRY HEALEY TRUSTEE/PRESIDENT | 40 0 20 0 | × | | × | | | | 754,239 | 0 | 60,567 |
| JAMES HERBERT II TRUSTEE | 1 2 | х | | | | | | 0 | 0 | 0 |
| BRUCE T HERRING VICE CHAIR, BOARD OF TRUSTEES | 1 2 | х | | х | | | | 0 | 0 | 0 |
| JOHN JOHNSON TRUSTEE | 1 2 | Х | | | | | | 0 | 0 | 0 |

1 2

0 0 12

0.0 1 2

0 0

......

Х

Χ

Х

Х

Х

Х

0

| VICE CHAIR, BOARD OF TRUSTEES |
|-------------------------------|
| JOHN JOHNSON |
| TRUSTEE |
| FRED SC KIANG |
| TRUSTEE |

JOHN KLUGE JR

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE (START 10/17)

......

CARMELLA KLETJIAN

DAVID F LAMERE

SUCHITRA LOHIA

MICHAEL S LORBER

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation from the

| | any hours | and | a dir | ecto | r/tr | rustee) |) | organization | organizations | from the |
|---------------------------------------|---|-----|-----------------------|------------|--------------|------------------------------|--------|----------------------|----------------------|--|
| | for related organizations below dotted line) | | Institutional Trustee | <u>0</u> € | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| MANOJ NARENDER MADNANI TRUSTEE | 1 2 | × | | | | | | 0 | 0 | 0 |
| CARLOS MATTOS TRUSTEE (UNTIL 6/15/18) | 1 2 | × | | | | | | 0 | 0 | 0 |
| JEFFREY J MCLANE | 1 2 | × | | | | | | 0 | 0 | 0 |

| TRUSTEE | 0 0 | | | | | | |
|-------------------------|-----|-----|--|--|--|-----|--|
| CARLOS MATTOS | 1 2 | v | | | | 0 | |
| TRUSTEE (UNTIL 6/15/18) | 0 0 | ^ | | | | 0 | |
| JEFFREY J MCLANE | 1 2 | × | | | | 0 | |
| TRUSTEE | 0 0 | '' | | | | 9 | |
| RAMON MENDIOLA | 1 2 | v | | | | 0 | |
| TOLICTEE | | l ^ | | | | l " | |

1 2

0.0 1 2

0.0 1 2

......

......

and Independent Contractors

DR RICHARD K MILLER

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

JAMES A RULLO

JEFFERY PERRY

MARTIN RESTREPO

TRUSTEE (START 10/17)

RICHARD A RENWICK

TRUSTEE (Until 02/18)

KENNETH G ROMANZI

.....

| TRUSTEE (UNTIL 6/15/18) | 0 0 | | | | | | |
|-------------------------|-----|----|--|--|---|---|---|
| JEFFREY J MCLANE | 1 2 | ., | | | | | Γ |
| TRUSTEE | 0 0 | × | | | U | U | |
| RAMON MENDIOLA | 1 2 | × | | | 0 | 0 | |
| TRUSTEE | 0 0 | ^ | | | ĺ | 0 | |

Х

Χ

Х

Х

Х

Х

0

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation

| | any hours | and | a dır | ecto | or/tr | ustee) | | organization | organizations | from the |
|--|---|-----------------------------------|-----------------------|------|--------------|---------------------|--------|----------------------|----------------------|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | | key employee | Highest compensated | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| DIANNE SAHENK TRUSTEE | 1 2 | x | | | | | | 0 | 0 | 0 |
| CAROLINA SAMSING TRUSTEE (UNTIL 10/17) | 0 0 | х | | | | | | 0 | 0 | 0 |
| AMANDA STRONG TRUSTEE | 1 2 | х | | | | | | 0 | 0 | 0 |
| DAVIDE VISCO TRUSTEE (START 10/17) | 1 2 | X | | | | | | 0 | 0 | 0 |
| MEAGHAN TOOTHAKER | 1 2 | | | | | | | | | |

ol

0

0

0

Х

Χ

Х

Х

Х

Χ

Χ

Χ

0 0 12

0.0 1 2

1 2 12

0.0 40 0

0 0

..............

| TRUSTEE |
|-----------------------|
| DAVIDE VISCO |
| TRUSTEE (START 10/17) |
| MEAGHAN TOOTHAKER |
| TRUSTEE (UNTIL 10/17) |

MARTHA D VORLICEK

ROBERT E WEISSMAN

CHAIR, BOT (UNTIL 10/17)

TRUSTEE (UNTIL 10/18)

PROVOST (START 5/18)

TRUSTEE

JOSEPH WINN

GARY ZWERLING

MARK RICE

TREASURER, BOARD OF TRUSTEES

......

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

MARY ROSE

JANICE BELL

PROFESSOR

PROFESSOR

PROFESSOR

RICHARD BLISS

ANIRUDH DHEBAR

ANDREW L ZACHARAKIS

VP FOR CAMPUS & COMMUN AFFAIRS

MANAGING DIR OF BABSON GLOBAL

| | for related organizations below dotted line) | individual trustee or director | Institutional Trustee | 10 | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
|--------------------------------------|---|-----------------------------------|-----------------------|----|--------------|------------------------------|--------|----------------------|----------------------|--|
| MARNI ALLEN | 40 0 | | | | | | | | | |
| ASSISTANT CLERK | 20 0 | | | X | | | | 148,631 | 0 | 15,281 |
| EDWARD CHIU SR VP OF ADVANCEMENT | 40 0 | | | х | | | | 399,661 | 0 | 58,580 |
| KATHERINE CRAVEN CHIEF ADMIN OFFICER | 0 0 40 0 | | | х | | | | 405,786 | 0 | 30,503 |
| MICHAEL JOHNSON PROVOST (UNTIL 5/18) | 40 0 | | | х | | | | 445,034 | 0 | 32,724 |

Χ

Х

Х

Х

Х

272,478

414.649

389,045

382,421

486,942

54,691

54,382

31,658

52,801

54,663

34,729

0

0

| KATHERINE CRAVEN | | | $_{\rm x}$ | | 405.786 | |
|-----------------------------|------|--|------------|--|---------|--|
| CHIEF ADMIN OFFICER | 0 0 | | | | 103,700 | |
| MICHAEL JOHNSON | 40 0 | | | | | |
| PROVOST (UNTIL 5/18) | 0 0 | | × | | 445,034 | |
| MICHAEL LAYISH | 40 0 | | V | | | |
| VP GEN COUN/SECRETARY/CLERK | 0 0 | | * | | 228,539 | |

40 0

0 0 40 0

0.0 40 0

0 0

...............

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation compensation amount of other

and Independent Contractors

ALFRED NANNI

SHAHID ANSARI

PHILLIP KNUTEL

CIO SEE SCH O

CEO BABSON GLOBAL/FACULTY

......

FACULTY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | week (list any hours | | | | office ustee | | from the organization | from related organizations | compensation from the |
|--|---|-----------------------------------|-----------------------|--------------|------------------------------|--------|-----------------------|----------------------------|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| JAY A RAO | 40 0 | | | | | | | | |
| PROFESSOR | 0.0 | | | | X | | 450,247 | 0 | 47,164 |
| DIANA ZAIS VP FOR DEVELOPMENT SEE SCH O | 40 0 | | | | | × | 232,260 | 0 | 50,280 |
| DONNA BONAPARTE | 40 0 | | | | | | | _ | |
| VP FOR HR SEE SCH O | 0 0 | | | | | × | 252,683 | 0 | 36,843 |
| JANE EDMONDS | 40 0 | | | | | | | | |
| VP PROG & COMM OUT SEE SCH O | 0 0 | | | | | × | 150,442 | 0 | 20,576 |
| ELAINE EISENMAN | 40 0 | | | | | Ü | 167.504 | | 404 |
| FORMER DEAN OF BEEE | 0 0 | | | | | × | 167,684 | 0 | 494 |
| ALFRED NANNI | 40 0 | | | | | | | | |

0 0

40 0 40 0

0 0

......

Х

Х

Х

233,096

478,058

287,481

56,580

30,511

35,382

| efil | e GR/ | APHIC pri | nt - DO NO | T PROCESS | As Filed Data - | | | DLN: 9: | 3493129021779 | |
|---|---|------------------------------|--------------------------------|---|---|---|-------------------------------------|---|---|--|
| SCHEDULE A (Form 990 or 990EZ) Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a sec 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ. | | | | | | | | ort | 2017 | |
| | | f the Treasury | ► Inf | ormation abou | ıt Schedule A (Form | 990 or 990-EZ | | ictions is at | Open to Public Inspection | |
| | | nue Service he organiza | tion | | <u>www.irs.g</u> | ov/form990. | | Employer identific | | |
| Babso | n Colleg | ge | | | | | | 04-2103544 | | |
| | rt I | | | | us (All organization | | | | | |
| The c | rganız | ration is not | a private four | ndation because | it is (For lines 1 thro | ough 12, check o | nly one box) | | | |
| 1 | | A church, c | onvention of | churches, or as | sociation of churches | described in sec t | tion 170(b)(1) | (A)(i). | | |
| 2 | ✓ | A school de | scribed in se | ection 170(b)(| 1)(A)(ii). (Attach Sch | nedule E (Form 9 | 90 or 990-EZ)) | | | |
| 3 | | A hospital o | or a cooperat | ive hospital ser | vice organization desc | rıbed ın section | 170(b)(1)(A)(| iii). | | |
| 4 | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state | | | | | | | | | |
| 5 | | (b)(1)(A) | (iv). (Comple | ete Part II) | t of a college or unive | | | | ped in section 170 | |
| 6 | | • | | - | governmental unit de | | | | | |
| 7 | | _ | | rmally receives (vi). (Complete | a substantial part of it Part II) | s support from a | governmental u | init or from the genera | al public described in | |
| 8 | | A communi | ty trust desc | rıbed ın sectior | 170(b)(1)(A)(vi) | (Complete Part I | I) | | | |
| 9 | | | | | escribed in 170(b)(1) ee instructions Enter | | | | ege or university or a | |
| 10 | | from activit | ies related to income and | o its exempt fur unrelated busin | (1) more than 331/39 ctions—subject to cer ess taxable income (lemplete Part III) | tain exceptions, a | and (2) no more | than 331/3% of its su | - ' | |
| 11 | | An organiza | ation organiz | ed and operated | d exclusively to test fo | r public safety S | ee section 509 | (a)(4). | | |
| 12 | | more public | ly supported | l organizations (| d exclusively for the be described in section 5 the type of supporting | 09(a)(1) or se d | ction 509(a)(2 |). See section 509(a | | |
| а | | Type I. A so | supporting or n(s) the pow | ganızatıon oper | ated, supervised, or cappoint or elect a majo | ontrolled by its s | upported organi | zation(s), typically by | | |
| b | | Type II. A manageme | supporting on nt of the sup | organization sup porting organiza | ervised or controlled i | | | | | |
| С | | Type III f | unctionally | | and C. supporting organizatio ons) You must com | | | | ted with, its | |
| d | | Type III n functionally | on-function integrated | nally integrate The organizatio | d. A supporting organi n generally must satis t IV, Sections A and | ization operated fy a distribution i | ın connection wi requirement and | th its supported orgar | | |
| e | | Check this | box if the org | ganization recei | ved a written determir | nation from the II | | pe I, Type II, Type II | functionally | |
| f | | | | • | integrated supporting | organization | | | | |
| g | | | | d organizations | ipported organization(| 5) | | | | |
| | | Name of support organization | orted | (ii) EIN | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | (iv) Is the organized in your govern | | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) | |
| | | | | | | Yes | No | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Tota | l | | tion Act Not | | | | | Schedule A (Form 9 | | |

15 Public support percentage for 2016 Schedule A, Part II, line 14

organization

instructions

supported organization

and stop here. The organization qualifies as a publicly supported organization

box and stop here. The organization qualifies as a publicly supported organization

15

Schedule A (Form 990 or 990-EZ) 2017

70 686 %

▶□

▶□

Page 2

(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year

(f) Total (a) 2013 **(b)** 2014 (c) 2015 (d) 2016 (e) 2017 (or fiscal year beginning in) Gifts, grants, contributions, and 20,810,199 17,512,072 22,073,133 27,601,088 46,246,422 membership fees received (Do not 134,242,914 include any "unusual grant") 2 Tax revenues levied for the organization's benefit and either 0 paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge 20,810,199 Total. Add lines 1 through 3 17,512,072 22,073,133 27,601,088 46,246,422 134,242,914 The portion of total contributions by each person (other than a 5

| 6 | governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 from line 4 | | | | | | 29,020,185 105,222,729 |
|----|--|------------|-----------------|------------|-----------------|------------|---------------------------|
| _: | Section B. Total Support | | | | | | |
| | Calendar year (or fiscal year beginning in) ▶ | (a)2013 | (b) 2014 | (c)2015 | (d) 2016 | (e)2017 | (f) ⊤otal |
| 7 | Amounts from line 4 | 20,810,199 | 17,512,072 | 22,073,133 | 27,601,088 | 46,246,422 | 134,242,914 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 4,838,469 | 6,274,065 | 5,071,525 | 5,820,466 | 5,533,190 | 27,537,715 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | 111,208 | 1,040,698 | | | | 1,151,906 |
| 10 | Other income Do not include gain or loss from the sale of capital | 48,260 | | 73,190 | 28,884 | 23,890 | 174,224 |

| | Calendar year | (a)2013 | (b) 2014 | (c)2015 | (d) 2016 | (e) 2017 | (f)Total | | |
|----|---|---------------------|-----------------------|-----------------------|---------------------|------------------|---------------|--|--|
| 7 | (or fiscal year beginning in) ► Amounts from line 4 | 20,810,199 | 17,512,072 | 22,073,133 | 27,601,088 | 46,246,42 | 134,242,914 | | |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 4,838,469 | , , | | | • | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | 111,208 | 1,040,698 | | | | 1,151,906 | | |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI) | 48,260 | | 73,190 | 28,884 | 23,89 | 174,224 | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 163,106,759 | | |
| 12 | Gross receipts from related activities, | etc (see instructi | ons) | • | | 12 | 1,032,760,150 | | |
| 13 | First five years. If the Form 990 is for | or the organization | n's first, second, th | ird, fourth, or fifth | n tax year as a sec | tion 501(c)(3) o | ganization, | | |
| | check this box and stop here | | | | | | | | |
| S | ection C. Computation of Publi | | | | | | | | |
| 14 | 4 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f)) 14 64 512 % | | | | | | | | |

16a 33 1/3% support test-2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box

17a 10%-facts-and-circumstances test-2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

h 10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

b 33 1/3% support test-2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

| Р | Support Schedule for | | | | | | |
|-----|---|--------------------------|---------------------------|---------------------------|---------------------|-------------------|------------------|
| | (Complete only if you cl the organization fails to | | | | | | er Part II. If |
| Se | ection A. Public Support | quality under t | ine tests listed i | below, please co | ompiete Part II., |) | |
| | Calendar year | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| _ | (or fiscal year beginning in) ▶ | (a) 2013 | (0) 2014 | (6) 2015 | (4) 2016 | (e) 2017 | (I) Iotai |
| 1 | Gifts, grants, contributions, and membership fees received (Do not | | | | | | |
| | include any "unusual grants ") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services | | | | | | |
| | performed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are | | | | | | |
| | not an unrelated trade or business | | | | | | |
| 4 | under section 513 Tax revenues levied for the | | | | | | |
| - | organization's benefit and either paid | | | | | | |
| | to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 | | | | | | |
| | received from other than disqualified persons that exceed the greater of | | | | | | |
| | \$5,000 or 1% of the amount on line | | | | | | |
| | 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c | | | | | | |
| S | from line 6) ection B. Total Support | | | | | | |
| | Calendar year | | | | | | |
| | (or fiscal year beginning in) ▶ | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 9 | | | | | | | |
| 10a | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties and income from similar sources | | | | | | |
| ь | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from | | | | | | |
| | businesses acquired after June 30, 1975 | | | | | | |
| c | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| 12 | regularly carried on Other income Do not include gain or | | | | | | |
| 12 | loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, | | | | | | |
| 14 | 11, and 12) First five years. If the Form 990 is for | l r the organization | l 's first, second, th | L urd, fourth, or fift | l lax vear as a sec | ction 501(c)(3) o | l rganization |
| | check this box and stop here | | | ,, | , | | ▶ □ |
| Se | ection C. Computation of Public S | Support Perce | ntage | | | | |
| 15 | Public support percentage for 2017 (lin | | | column (f)) | | 15 | |
| 16 | Public support percentage from 2016 S | chedule A, Part II | II, line 15 | | | 16 | |
| Se | ction D. Computation of Investr | nent Income | Percentage | | | | |
| 17 | Investment income percentage for 201 | 7 (line 10c, colur | nn (f) divided by | lıne 13, column (f | ·)) | 17 | |
| 18 | Investment income percentage from 20 | 016 Schedule A, I | Part III, line 17 | | | 18 | |
| | 331/3% support tests—2017. If the | organization did n | ot check the box | on line 14, and lir | ne 15 is more than | | e 17 is not |
| | more than 33 1/3%, check this box and s | | | | | | ightharpoons |
| | 33 1/3% support tests—2016. If the | | | | | | . — |
| _ | not more than 33 1/3%, check this box | - | | | · · | | ightharpoons |
| 20 | Private foundation. If the organization | - | - | | | | ightharpoons |

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V) Section A. All Supporting Organizations

Yes

5b

5c

7

9b

9с

10a

10b

Schedule A (Form 990 or 990-EZ) 2017

No

| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, | | | |
|----|---|----|---|--|
| | describe the designation If historic and continuing relationship, explain | 1 | İ | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2) | | | |
| | in section 309(a)(1) or (2) | 2 | | |
| 3а | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) | | | |
| | below | 3a | İ | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the | | | |
| | determination | 3b | | |

| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the | · | | | |
|----|--|----|--|--|--|
| | determination | 3b | | | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? | | | | |
| | If "Yes," explain in Part VI what controls the organization put in place to ensure such use | | | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you | | | | |
| | checked 12a or 12b ın Part I, answer (b) and (c) below | | | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported | | | | |

| c | Did the organization ensure that all support to such organizations was used exclusively for section $170(c)(2)(B)$ purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use | | | |
|----|---|----|--|--|
| | | 3с | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you | | | |
| | checked 12a or 12b ın Part I, answer (b) and (c) below | | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported | | | |
| | organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations | 4b | | |
| c | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support | | | |
| | to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes | | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and | | | |

| | | | , , | |
|----|--|----|-----|--|
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you | | | |
| | checked 12a or 12b in Part I, answer (b) and (c) below | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported | | | |
| | organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations | 4b | | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support | | | |
| | to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes | 4c | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the | | | |
| | organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document) | | | |

| 6 | the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone oth i (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its ported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing | | |
|---|--|---|--|
| | organization's supported organizations? If "Yes," provide detail in Part VI. | 6 | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a | | |
| | substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) | | |

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

Substitutions only. Was the substitution the result of an event beyond the organization's control?

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

organization's organizing document?

10a

answer line 10b below

organization had an interest? If "Yes," provide detail in Part VI.

the organization had excess business holdings)

| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," | | |
|----|---|---|---|
| | complete Part I of Schedule L (Form 990 or 990-EZ) | 8 | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as | | i |

```
defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"
provide detail in Part VI.
```

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

```
9a
Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting
```

| Pa | rt IV Supporting Organizations (continued) | | | -9 |
|----|---|-----|---------|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI | 11c | | |
| | ection B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year | | | |
| _ | | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization | 2 | | |
| 5 | ection C. Type II Supporting Organizations | | | |
| | cetion c. Type 11 Supporting Organizations | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the | | | |
| | supporting organization was vested in the same persons that controlled or managed the supported organization(s) | 1 | | |
| S | ection D. All Type III Supporting Organizations | | | |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | | Yes | No |
| | | | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s) | | | |
| | | | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard | 3 | | |
| s | ection E. Type III Functionally-Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct The organization satisfied the Activities Test. Complete line 2 below The organization is the parent of each of its supported organizations. Complete line 3 below The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see | | ctions) | |
| 2 | Activities Test Answer (a) and (b) below. | | Yes | No |
| | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities | 2a | | |
| | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement | 2b | | |
| 3 | Parent of Supported Organizations Answer (a) and (b) below. | | | |
| | a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI.</i> the role played by the organization in this regard | 3b | | |

Schedule A (Form 990 or 990-EZ) 2017

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 (explain in Part VI) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E (A) Prior Year (B) Current Year Section A - Adjusted Net Income (optional)

Page 6

1 Net short-term capital gain 1 Recoveries of prior-year distributions 2 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3 Depreciation and depletion 5 5 Portion of operating expenses paid or incurred for production or collection of gross 6 income or for management, conservation, or maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions)

Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) 8 (A) Prior Year (B) Current Year Section B - Minimum Asset Amount (optional) Aggregate fair market value of all non-exempt-use assets (see instructions for short 1 tax year or assets held for part of year) a Average monthly value of securities 1a **b** Average monthly cash balances **1**b c Fair market value of other non-exempt-use assets 1c 1d d Total (add lines 1a, 1b, and 1c)

e Discount claimed for blockage or other factors (explain in detail in Part VI) 2 Subtract line 2 from line 1d 3 Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see 4 instructions) 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 6 Multiply line 5 by 035 Recoveries of prior-year distributions 7 Minimum Asset Amount (add line 7 to line 6) 8

2 Acquisition indebtedness applicable to non-exempt use assets 3 6 7 8 Section C - Distributable Amount **Current Year** Adjusted net income for prior year (from Section A, line 8, Column A) 1 2 2 Enter 85% of line 1 3 Minimum asset amount for prior year (from Section B, line 8, Column A) 4 Enter greater of line 2 or line 3 4 5 5 Income tax imposed in prior year 6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)

7 Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions) Schedule A (Form 990 or 990-F7) 2017

| 3 | Administrative expenses paid to accomplish exempt purposes of supported organizations | |
|----|--|--|
| 4 | Amounts paid to acquire exempt-use assets | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | |
| 6 | Other distributions (describe in Part VI) See instructions | |
| 7 | Total annual distributions. Add lines 1 through 6 | |
| 8 | Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions | |
| 9 | Distributable amount for 2017 from Section C, line 6 | |
| 10 | Line 8 amount divided by Line 9 amount | |

| 7 Total annual distributions. Add lines I through 6 | | | | | |
|---|---|--|---|--|--|
| Distributions to attentive supported organizations to wh details in Part VI) See instructions | | | | | |
| 9 Distributable amount for 2017 from Section C, line 6 | | | | | |
| 10 Line 8 amount divided by Line 9 amount | 10 Line 8 amount divided by Line 9 amount | | | | |
| Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2017 | (iii) Distributable Amount for 2017 | | |
| 1 Distributable amount for 2017 from Section C, line | | | | | |

| 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions | | | | | |
|--|-----|-----------------------------|--|--|-----------------------------|
| 9 Distributable amount for 2017 from Section C, line 6 10 Line 8 amount divided by Line 9 amount | | | | | |
| | | | | | (i) Excess Distributions |
| | | | | | |
| | | | | | |
| | (i) | (i) (ii) Underdistributions | | | |

| Justing table amount for 2017 from Section C, line o | | | | | | |
|---|---|--|--|--|--|--|
| 10 Line 8 amount divided by Line 9 amount | Line 8 amount divided by Line 9 amount | | | | | |
| Section E - Distribution Allocations (see instructions) | (iii) Distributable Amount for 2017 | | | | | |
| Distributable amount for 2017 from Section C, line 6 | | | | | | |
| 2 Underdistributions, if any, for years prior to 2017 (reasonable cause required explain in Part VI) See instructions | | | | | | |
| 3 Excess distributions carryover, if any, to 2017 | | | | | | |
| a | | | | | | |
| b From 2013 | | | | | | |
| c From 2014 | | | | | | |
| d From 2015 | | | | | | |

e From 2016. f Total of lines 3a through e

instructions)

q Applied to underdistributions of prior years h Applied to 2017 distributable amount i Carryover from 2012 not applied (see

j Remainder Subtract lines 3g, 3h, and 3i from 3f 4 Distributions for 2017 from Section D, line 7

a Applied to underdistributions of prior years b Applied to 2017 distributable amount c Remainder Subtract lines 4a and 4b from 4 5 Remaining underdistributions for years prior to 2017, if any Subtract lines 3g and 4a from line 2

b Excess from 2014. c Excess from 2015. **d** Excess from 2016. e Excess from 2017.

| If the amount is greater than zero, explain in Part VI See instructions | | |
|--|--|--|
| 6 Remaining underdistributions for 2017 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions | | |
| 7 Excess distributions carryover to 2018. Add lines 3j and 4c | | |
| 8 Breakdown of line 7 | | |
| a Excess from 2013 | | |

Schedule A (Form 990 or 990-EZ) (2017)

| Schedule A (Fo | orm 990 or 990-EZ) 2 | Pag | e 8 |
|----------------|--|---|------------|
| | Section A, lines 1, 2, 3 Part IV, Section D, line | mation. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1 es 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See | |
| | | Facts And Circumstances Test | |
| <u> </u> | | | _ |
| 990 Schedu | ile A, Supplemen | tal Information | |
| Retur | n Reference | Explanation | |
| | | | |

COLUMNS (A),(B),(C),(E) - 2013, 2015, 2016, 2017 LINE 10 INCLUDES INCOME FROM FUNDRAISING AND FORM 990, SCHEDULE A, PART

GAMING ACTIVITIES

II, LINE 10

SCHEDULE C

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493129021779

Open to Public

Department of the Treasury Internal Revenue Service

EZ)

(Form 990 or 990-

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Inspection

| f the | Section 501(c)(3) organizations that Section 501(c)(3) organizations that | e Part I-A only n Form 990, Part IV, Line 4, or Form 9 have filed Form 5768 (election under s have NOT filed Form 5768 (election un n Form 990, Part IV, Line 5 (Proxy Tax | ection 501(h)) Co ider section 501(h | mplete Part I)) Complete | I-A Do not Part II-B D | com o not | plete Part II-l t complete Pa | art II-A |
|------------|--|--|--|-----------------------------------|--|--------------|--|---|
| | xy Tax) (see separate instruction: Section 501(c)(4), (5), or (6) organiz | | | | | | | |
| Nar | me of the organization son College | | | Er | mployer id | entií | fication nun | ıber |
| Dab | - | | | | 1-2103544 | | | |
| Par | t I-A Complete if the organ | nization is exempt under sectio | n 501(c) or is | a section ! | 527 orgai | niza | tion. | |
| 1 | Provide a description of the organ "political campaign activities") | ization's direct and indirect political can | npaign activities in | Part IV (see | instruction | s for | definition of | |
| 2 | Political campaign activity expend | itures (see instructions) | | | > | \$ _ | | |
| 3 | Volunteer hours for political camp | · · | | | | | | |
| | | nization is exempt under sectio | | | | | | |
| 1 | · · | x incurred by the organization under se | | | > | \$. | | |
| 2 3 | | ix incurred by organization managers ui tion 4955 tax, did it file Form 4720 for t | | | • | ٠. | | |
| 4 а | Was a correction made? | ion 4333 tax, ala le me form 4720 for e | ms year | | | | ☐ Yes ☐ Yes | ⊔ No □ No |
| ь | If "Yes," describe in Part IV | | | | | | | |
| | | nization is exempt under sectio | n 501(c), exce | pt section | 501(c)(3 | 3). | | |
| 1 | Enter the amount directly expend | ed by the filing organization for section | 527 exempt funct | ion activities | > | \$ _ | | |
| 2 | Enter the amount of the filing org function activities | anization's funds contributed to other o | rganızatıons for se | ection 527 ex | empt ▶ | \$ _ | | |
| 3 | Total exempt function expenditure | es Add lines 1 and 2 Enter here and or | Form 1120-POL, | line 17b | > | \$ | | |
| 4 | Did the filing organization file For | m 1120-POL for this year? | | | | ۳. | ☐ Yes | □ No |
| 5 | organization made payments For of political contributions received | employer identification number (EIN) of each organization listed, enter the amo that were promptly and directly delivere see (PAC) If additional space is needed, | ount paid from the ed to a separate p | filing organiz olitical organi | zation's fund | ds A | lso enter the | |
| | (a) Name | (b) Address | (c) EIN | filing org funds If i | nt paid from anization's none, enter 0- | | (e) Amount contributions and promp directly deliv separate proganization enter | s received otly and vered to a political If none, |
| L | | | | | | | | |
| 2 | | | | | | | | |
| 3 | | | | | | | | |
| 1 | | | | | | | | |
| 5 | | | | | | | | |
| 5 | | | | | | | | |
| or P | aperwork Reduction Act Notice, see t | the instructions for Form 990 or 990-EZ. | Cat | No 500845 | Schedule (| : (Fo | rm 990 or 990 | 0-EZ) 2017 |

2a Lobbying nontaxable amount Lobbying ceiling amount (150% of line 2a, column(e)) Total lobbying expenditures Grassroots nontaxable amount Grassroots ceiling amount (150% of line 2d, column (e)) Grassroots lobbying expenditures

SCHEDULE C, PART II-B, LINE 1

(b)

(a)

activity Yes No Amount During the year, did the filing organization attempt to influence foreign, national, state or local legislation, 1 including any attempt to influence public opinion on a legislative matter or referendum, through the use of Volunteers? No Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Νo Media advertisements? No Mailings to members, legislators, or the public? Nο d Publications, or published or broadcast statements? No Grants to other organizations for lobbying purposes? No Direct contact with legislators, their staffs, government officials, or a legislative body? No Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Νo Other activities? Yes Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? Nο If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." 1 Dues, assessments and similar amounts from members 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b b Carryover from last year 2c c Total 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information Return Reference Explanation

LOBBYING ACTIVITIES THE ORGANIZATION PAYS MEMBERSHIP DUES TO MEMBER ORGANIZATIONS WHICH MAY ENGAGE IN LOBBYING ACTIVITIES THEREFORE, A PORTION OF THE DUES MAY BE ATTRIBUTABLE TO

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

LOBBYING ACTIVITIES

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

DLN: 93493129021779 OMB No 1545-0047

> Open to Public Inspection

Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

▶ Attach to Form 990.

Department of the Treasury Internal Revenue Service Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Name of the organization **Employer identification number** Babson College 04-2103544 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Cat No 52283D

Schedule D (Form 990) 2017

| Par | t III | Organizations Ma | aintaining Coll | ections of Art, | Histor | ical Tr | easu | res, or Other | Similar As | sets (cor | ntınued) | |
|--------|-----------------|---|------------------------------|--------------------------------|------------|------------|------------|--------------------|-----------------|--------------|-------------|----------------|
| 3 | | the organization's acq (check all that apply) | uisition, accession | , and other record | s, check | any of t | he fol | llowing that are a | a significant u | se of its co | ollection | |
| а | \checkmark | Public exhibition | | | d | ✓ | Loan | or exchange pro | grams | | | |
| b | | Scholarly research | | | е | | Other | | | | | |
| С | ✓ | Preservation for future | e generations | | | | | | | | | |
| 4 | Provi Part) | de a description of the K | organızatıon's coll | ections and explair | n how th | ey furth | er the | e organization's e | xempt purpo | se in | | |
| 5 | | ig the year, did the orga is to be sold to raise fur | | | | | | | nılar | ☐ Yes | ✓ N | 0 |
| Pa | rt IV | Escrow and Cust Complete if the ord X, line 21. | | | orm 990 | O, Part | IV, lır | ne 9, or report | ed an amou | nt on For | m 990, | Part |
| 1a | | e organization an agent ded on Form 990, Part) | | an or other interme | ediary fo | r contrib | utions | s or other assets | not | Yes | □ N | o |
| ь | If "Y∈ | es," explain the arrange | ement in Part XIII | and complete the | following | table | | | A | mount | | _ |
| c | | nning balance | | | | , | | 1c | | | | _ |
| d | _ | ions during the year | | | | | | 1d | | | | _ |
| e | | butions during the year | - | | | | | 1e | | | | _ |
| f | | ng balance | • | | | | | 1f | | | | _ |
| 2a | | he organization include | an amount on For | rm 990 Part V line | e 21 for | eccrow | or cu | todial account li | ability2 | | | - |
| b | | • | | , , | • | | | | , | ☐ Yes | _ | 0 |
| | art V | es," explain the arrange Endowment Fund | | | | | | | | | | |
| ГС | II V | Elidowillelit Full | us. Complete ii | (a)Current year | | Prior year | | (c)Two years back | · · | | e)Four year | e back |
| 1a | Beainn | ing of year balance . | | 391,463,550 | _ | 346,696, | - | 348,628,929 | | 014,635 | | 519,968 |
| | _ | outions | | 5,296,080 | | 12,903, | - | 17,401,454 | <u> </u> | 318,164 | | 558,248 |
| | | vestment earnings, gair | ns and losses | 38,869,570 | | 44,250, | | -7,624,128 | · · | 977,769 | | 508,164 |
| | | or scholarships | | 3,139,346 | | 2,949, | | 2,577,169 | <u> </u> | 464,963 | | 223,083 |
| | | expenditures for facilities | | | | | | | | | | |
| _ | | ograms | | 10,569,715 | 1 | 9,437, | ,294 | 9,132,554 | 8,. | 216,676 | 7,2 | 448,662 ——— |
| | | istrative expenses . | | | | | | | | | | |
| g | End of | year balance | | 421,920,139 | 9 | 391,463, | ,550 | 346,696,532 | 348, | 628,929 | 332,0 | 014,635 |
| 2 a | | de the estimated percei d designated or quasi-e | - | nt year end balanc 40 000 % | e (line 1 | .g, colun | nn (a) |) held as | | | | |
| b | | anent endowment > | 30 000 % | | | | | | | | | |
| | | orarily restricted endov | | 00 % | | | | | | | | |
| С | • | percentages on lines 2a | | | | | | | | | | |
| За | | here endowment funds | | • | ation tha | at are he | ıld and | d administered fo | or the | | | |
| - | | nization by | The time problem | or are organize | | | | | | | Yes | No |
| | (i) uı | nrelated organizations | | | | | | | | 3a(i |) | No |
| | (ii) r | elated organizations . | | | | | | | | 3a(ii | i) | No |
| b | | es" on 3a(II), are the rel | - | | | | • | | | 3b | | |
| 4 | Desci | ribe in Part XIII the inte | | | owment | funds | | | | | | |
| Pa | rt VI | Land, Buildings, | | | 000 |) Dowt | T\ / | 11- C F- | 000 Da | مصا ۷ | 10 | |
| | Descri | Complete if the orderty | (a) Cost or oth (investme | er basis (b) Co | st or othe | • | | | | | Book value | e |
| _ | | | | | | 1.00 | 0 545 | | | | | 600 545 |
| | Land | | | | | - | 0,545 | | 100 444 272 | | | ,600,545 |
| | | gs | | | | 338,15 | 8,393 ا | | 189,411,272 | | 148 | ,747,121 |
| | | old improvements | | | | | | | | | | |
| | | nent | | | | 59,69 | | | 45,203,750 | | | ,491,546 |
| | | | | | | 71,59 | | | 21,875,476 | | 49 | ,717,149 |
| Tota | al. Add | lines 1a through 1e (Co | olumn (d) must ed | jual Form 990, Par | t X, colu | mn (B), | line 1 | !0(c)) | > | | 214 | ,556,361 |

| Part VII | Investments—Other Securities. Complete if the See Form 990, Part X, line 12. | ne organization answ | ered "Yes" on Form 990, | Part IV, line 11b. |
|-------------------|---|----------------------|----------------------------|-----------------------------------|
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method | of valuation ear market value |
| (3) Other | | 106,314,909 | | - |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | _ |
| (G) | | | | |
| (H) | | | | _ |
| Total. (Column | (b) must equal Form 990, Part X, col (B) line 12) | 106,314,909 | | |
| Part VIII | Investments—Program Related. Complete if the organization answered 'Yes' on F | | ne 11c See Form 990 Pa | art Y line 13 |
| | (a) Description of investment | (b) Book value | (c) Method | of valuation |
| (1) | | | Cost or end-or-y | ear market value |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | _ |
| (6) | | | | _ |
| (7) | | | | _ |
| (8) | | | | _ |
| (9) | | | | _ |
| Total. (Column | (b) must equal Form 990, Part X, col (B) line 13) | • | | |
| Part IX | Other Assets. Complete if the organization answered (a) Description | | t IV, line 11d See Form 99 | 0, Part X, line 15 (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Part X | nn (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization a See Form 990, Part X, line 25. | nswered 'Yes' on For | | or 11f. |
| 1. (1) Federal ır | (a) Description of liability | (b) Bo | ook value | |
| | ICES FOR STUDENT LOAN | | 0 2,263,353 | |
| MARKET VAL | UE OF INT RATE CONTR | | 8,974,854 | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Column | (b) must equal Form 990, Part X, col (B) line 25) | • | 11,238,207 | |
| | r uncertain tax positions In Part XIII, provide the text of s liability for uncertain tax positions under FIN 48 (ASC 7 | | | |

Schedule D (Form 990) 2017

| | Complete if the organi | zation answered 'Yes' on Form 990, Part | IV, li | ne 12a. | | |
|-------------|---|---|------------------|---|-----------|-------------------------|
| 1 | Total revenue, gains, and other si | upport per audited financial statements | | | 1 | |
| 2 | Amounts included on line 1 but no | ot on Form 990, Part VIII, line 12 | | | | |
| а | Net unrealized gains (losses) on i | nvestments | 2a | | | |
| b | Donated services and use of facili | ties | 2b | | | |
| С | Recoveries of prior year grants | | 2c | | | |
| d | Other (Describe in Part XIII) . | | 2d | | | |
| е | Add lines 2a through 2d | | | | 2e | |
| 3 | Subtract line 2e from line 1 . | | | | 3 | |
| 4 | Amounts included on Form 990, F | Part VIII, line 12, but not on line 1 | | | | |
| а | Investment expenses not included | d on Form 990, Part VIII, line 7b . | 4a | | | |
| b | Other (Describe in Part XIII) . | | 4b | | | |
| c | Add lines 4a and 4b | | | | 4c | |
| 5 | Total revenue Add lines 3 and 40 | c. (This must equal Form 990, Part I, line 12) | | | 5 | |
| Par | | penses per Audited Financial Statem | | | Returi | n. |
| | | zation answered 'Yes' on Form 990, Part | IV, I | ne 12a. | | |
| 1 | Total expenses and losses per aud | | | | 1 | |
| 2 | Amounts included on line 1 but no | ot on Form 990, Part IX, line 25 | ı | 1 | | |
| а | Donated services and use of facili | ties | 2a | | _ | |
| b | Prior year adjustments | | 2b | | | |
| С | Other losses | | 2c | | | |
| d | Other (Describe in Part XIII) . | | 2d | | | |
| е | Add lines 2a through 2d | | | | 2e | |
| 3 | Subtract line ${f 2e}$ from line ${f 1}$. | | | | 3 | |
| 4 | Amounts included on Form 990, P | Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included | d on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII) . | | 4b | | | |
| С | Add lines 4a and 4b | | | | 4c | |
| 5 | Total expenses Add lines 3 and 4 | Ic. (This must equal Form 990, Part I, line 18 |) . | | 5 | |
| Par | t XIIII Supplemental Info | ormation | | | | |
| Prov XI, | vide the descriptions required for Pa lines 2d and 4b, and Part XII, lines | art II, lines 3, 5, and 9, Part III, lines 1a and 4 2d and 4b Also complete this part to provide | 4, Pari any a | t IV, lines 1b and 2b, Part idditional information | : V, line | 4, Part X, line 2, Part |
| | Return Reference | | Ex | planation | | |
| See A | Additional Data Table | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |

Page 4

| Page 5 | 7 Page | | | |
|---------------|-----------------------------|-----------------------------|--|--|
| | ormation <i>(continued)</i> | Part XIII Supplemental Info | | |
| | Explanation | Return Reference | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Schedule D (Form 990) 2017

Additional Data

Software Version:

Name: Babson College

EIN: 04-2103544

SUCH COLLECTION ITEMS ARE NOT RECORDED FOR FINANCIAL STATEMENT PURPOSES

Supplemental Information

Explanation

Software ID:

Return Reference

WORKS OF ART, HISTORICAL TREASURES, LITERARY WORKS AND ARTIFACTS, WHICH ARE PRESERVED AND PROTECTED FOR EDUCATIONAL, RESEARCH, AND PUBLIC EXHIBITION PURPOSES, ARE NOT CAPITALIZED

SCHEDULE D. PART III. LINE 1A THEY ARE NEITHER DISPOSED OF FOR FINANCIAL GAIN NOR ENCUMBERED IN ANY MANNER ACCORDINGLY.

| Supplemental Information | |
|----------------------------|---|
| Return Reference | Explanation |
| SCHEDULE D, PART V, LINE 4 | BABSON COLLEGE'S ENDOWMENT CONSISTS OF OVER 250 INDIVIDUAL FUNDS WHICH HAVE BEEN ESTABLISH ED OVER TIME FOR VARIOUS PURPOSES, INCLUDING SCHOLARSHIPS, CHAIRS AND PROFESSORSHIPS, FACI LITIES, ATHLETICS, AND OTHER EDUCATIONAL SERVICES |

Constant and a second Profession at last

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493129021779 OMB No 1545-0047 SCHEDULE E **Schools** (Form 990 or 990-▶ Complete if the organization answered "Yes" on Form 990, EZ) Part IV, line 13, or Form 990-EZ, Part VI, line 48. ▶ Attach to Form 990 or Form 990-EZ. Open to Public ▶ Information about Schedule E (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. Inspection Department of the Treasury Namel & the organization **Employer identification number** Babson College 04-2103544 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II 3 Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes d Copies of all material used by the organization or on its behalf to solicit contributions? 4d Yes If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? 5a Nο b Admissions policies? 5b Nο c Employment of faculty or administrative staff? 5c Nο d Scholarships or other financial assistance? 5d Nο e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? 5g Nο h Other extracurricular activities? 5h Nο If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a Does the organization receive any financial aid or assistance from a governmental agency? 6a Yes b Has the organization's right to such aid ever been revoked or suspended? 6b No If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ. Schedule E (Form 990 or 990-EZ) (2017)

| chedule E (Form 990 or 990EZ) (2017) | | | | | | | | | | |
|---|---|--|--|--|--|--|--|--|--|--|
| Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable Also provide any other additional information (see instructions) | | | | | | | | | | |
| Return Reference | Explanation | | | | | | | | | |
| SCHEDULE E, PART I, LINE 3 | BABSON COLLEGE PROHIBITS DISCRIMINATING ON THE BASIS OF RACE, COLOR, NATIONALITY OR ETHNIC ORIGIN, RELIGION, SEX, LIFESTYLE, SEXUAL ORIENTATION PREFERENCE, AGE, HANDICAP, OR VETERAN STATUS THIS POLICY IS PUBLISHED IN THE FACULTY AND STAFF HANDBOOK | | | | | | | | | |
| SCHEDULE E, PART I, LINE 6 | GOVERNMENT FINANCIAL AID BABSON COLLEGE RECEIVES FEDERAL AID TO ENHANCE SCHOLARSHIP AND WORK STUDY PROGRAMS | | | | | | | | | |

Schedule F (Form 990 or 990-FZ) (2017)

| efile GRAPHIC print | - DO NOT PROCE | SS . | As Filed Data - | ed Data - DLN: 934931290217 | | | | | |
|--|---|------------------------------|--|--|---------------|---|--|--|--|
| SCHEDULE F (Form 990) | Statemer | nt of a | Activities (| Outside the Uni | tates | OMB No 1545-0047 | | | |
| (1 01111 330) | ► Complete if th | e organı | | es" to Form 990, Part IV, I o Form 990. | ıne 14b, 1 | 15, or 16. | 2017 | | |
| Department of the Treasury Internal Revenue Service | ► Information abo | out Sched | dule F (Form 990) a | and its instructions is at wi | /w.irs.gov | //form990. | Open to Public Inspection | | |
| Name of the organization | | | | | | Employer iden | tification number | | |
| Babson College | | | | | | 04-2103544 | | | |
| | nformation on Ac Part IV, line 14b. | tivities | Outside the U | Inited States. Comple | te if the | organization ai | nswered "Yes" to | | |
| _ | - | | | substantiate the amount | _ | | | | |
| to award the gran | - | ty for tr | ne grants or assis | stance, and the selection | criteria | usea | | | |
| - | s. Describe in Part V | the org | anızatıon's proce | dures for monitoring the | use of i | ts grants and oth | □ Yes □ No ner assistance | | |
| 3 Activites per Region | n (The following Part I | I, line 3 | table can be duplı | cated if additional space is | needed |) | | | |
| (a) Region | office | ımber of s ın the gıon | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region) | program sp | vity listed in (d) is a n service, describe ecific type of ce(s) in region | (f) Total expenditures for and investments in region | | |
| (1) See Add'l Data | | | | <u> </u> | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| (5) | | | | | | | | | |
| 3a Sub-total b Total from continuat Part I | ion sheets to | | 73 | | | | 38,187,727 127,356 | | |
| c Totals (add lines 3a | | | 73 | | No 5008 | 23/4/ Sabada | 38,315,083 e F (Form 990) 2017 | | |

| (1) | | | | |
|------|--|--|--|--|
| (2) | | | | |
| (3) | | | | |

(4)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as taxexempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2017

(4) (5) (6) (7)

(8) (9) (10) (11) (12)

(13) (14) (15) (16) (17) (18) Page **3**

Schedule F (Form 990) 2017

| Part IIII Grants and O | ther Assistance to | Individuals | Outside the Unite | ed States. Complete if | the organization an | swered "Yes" to Form 9 | 90, Part IV, line 16. | | | |
|---------------------------------|---|--------------------------|-----------------------------|------------------------------------|---|--|--|--|--|--|
| Part III can be | Part III can be duplicated if additional space is needed. | | | | | | | | | |
| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) | | | |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |

| Sche | dule F (Form 990) 2017 | | Page 4 |
|------|--|--------------|---------------|
| Par | t IV Foreign Forms | | |
| 1 | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | ✓ Yes | □No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A, do not file with Form 990) | Yes | ☑ No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471) | ✓ Yes | □No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | ✓ Yes | □No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | ✓ Yes | □No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, do not file with Form 990) | ✓ Yes | □No |

| Schedule F (Form 990) 2017 Page 5 | | | | | | | |
|--|---|--|--|--|--|--|--|
| Part V Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to any additional information (see instructions). | | | | | | | |
| Return Reference | Explanation | | | | | | |
| SCHEDULE F, PART I, LINE 3 | ALL THE NUMBERS ARE BASED ON THE AMOUNTS ASSOCIATED WITH THE ACTIVITY ON THE ORGANIZATION'S TRIAL BALANCE | | | | | | |

Additional Data

Europe (Including Iceland and

Greenland)

Software ID: Software Version:

Activities Outside The United States

EIN: 04-2103544

STUDENT STUDY ABROAD

2,748,182

Name: Babson College

| -orm 990 Schedule F Part 1 - Activities Outside The United States | | | | | | | | | | |
|---|---|--|---|---|--------------------------------------|--|--|--|--|--|
| (a) Region | (b) Number of offices in the region | (c) Number of employees or agents in region | (d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures for region | | | | | |
| East Asia and the Pacific | | | Program Services | STUDENT STUDY ABROAD | 639,448 | | | | | |

Program Services

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) STUDENT STUDY ABROAD 120.234 Russia and the Newly Program Services Independent States South America STUDENT STUDY ABROAD 72,250 Program Services

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Sub-Saharan Africa STUDENT STUDY ABROAD 92.077 Program Services Sub-Saharan Africa Program Services ELECTIVE ABROAD 38,245

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures ın region (by type) (i e , offices in the employees or is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) East Asia and the Pacific ELECTIVE ABROAD 188.040 Program Services Central America and the Program Services ELECTIVE ABROAD 2,429 Caribbean

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) Europe (Including Iceland and **IELECTIVE ABROAD** 289.630 Program Services Greenland) Middle East and North Africa 44,334 Program Services IELECTIVE ABROAD

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures ın region (by type) (i e , offices in the employees or is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South America ELECTIVE ABROAD 164.822 Program Services Central America and the Investments 32,025,871 Caribbean

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) East Asia and the Pacific EXECUTIVE EDUCATION 311.849 14 Program Services Europe (Including Iceland and 15 Program Services EXECUTIVE EDUCATION 262,852 Greenland)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Middle East and North Africa 25 Program Services EXECUTIVE EDUCATION 471.615 North America 3 Program Services EXECUTIVE EDUCATION 33,932

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) South America EXECUTIVE EDUCATION 681.917 16 Program Services Europe (Including Iceland and Fundraising DEVELOPMENT 71,274 Greenland)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) Middle Fast and North Africa Fundraising DEVELOPMENT 34.942 North America **IFundraising** IDEVELOPMENT 8,806

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) South America Fundraising DEVELOPMENT 1.938 Sub-Saharan Africa |Fundraising IDEVELOPMENT 10,396

DLN: 93493129021779 OMB No 1545-0047 SCHEDULE G **Supplemental Information Regarding** (Form 990 or 990-EZ) **Fundraising or Gaming Activities** Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a Open to Public Department of the Treasury Attach to Form 990 or Form 990-EZ. Inspection Internal Revenue Service ▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www irs gov/form990. Name of the organization **Employer identification number** Babson College 04-2103544 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations e Solicitation of non-government grants ☐ Solicitation of government grants Phone solicitations ☐ Special fundraising events In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (i) Name and address of individual (ii) Activity (iii) Did (iv) Gross receipts (v) Amount paid to (vi) Amount paid to or entity (fundraiser) fundraiser have from activity (or retained by) (or retained by) custody or fundraiser listed in organization control of col (i) contributions? Yes No 1 8 10 Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Cat No 50083H Schedule G (Form 990 or 990-EZ) 2017 Part II

than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a)Event #1 (c)Other events (b) Event #2 (d) Total events **Presidents Cup** (add col (a) through (event type) (total number) (event type) col (c)) Revenue 1 Gross receipts. 90,260 90,260 2 Less Contributions. 66,370 66,370 3 Gross income (line 1 minus 23,890 23,890 line 2) 4 Cash prizes 5 Noncash prizes Direct Expenses Rent/facility costs 7 Food and beverages 8 Entertainment Other direct expenses **10** Direct expense summary Add lines 4 through 9 in column (d) . . . 11 Net income summary Subtract line 10 from line 3, column (d) 23,890 Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. Revenue (b) Pull tabs/Instant (d) Total gaming (add (a) Bingo (c) Other gaming bingo/progressive bingo col (a) through col (c)) 1 Gross revenue . Expenses | 2 Cash prizes Noncash prizes Direct 4 Rent/facility costs 5 Other direct expenses Yes Yes % Yes 6 Volunteer labor No Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Subtract line 7 from line 1, column (d). Enter the state(s) in which the organization conducts gaming activities _ ☐ Yes ☐ No Is the organization licensed to conduct gaming activities in each of these states? If "No," explain . 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No If "Yes," explain _

| Sche | dule G (Form 9 | 90 or 990-EZ) 2017 | | | | | P | age 3 | | | | |
|---------|--|---|---|---|-----|------|-----|--------------|--|--|--|--|
| 11 | Does the orga | anızatıon conduct gamıng | activities with nonmember | rs? | | Yes | □No | | | | | |
| 12 | | zation a grantor, beneficia minister charitable gamin | | a member of a partnership or other entity | | □Yes | | | | | | |
| 13 | Indicate the p | percentage of gaming act | ıvıty conducted ın | | | cs | | | | | | |
| а | The organizat | tion's facility | | | 13a | | | % | | | | |
| b | An outside fa | cility | | | 13b | | | % | | | | |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records | | | | | | | | | | | |
| | Name ▶ | | | | | | | | | | | |
| | Address ► | 231 FOREST STREET BABSON PARK, MA 024 | 457 | | | | | | | | | |
| 15a | Does the organical revenue? | anization have a contract | with a third party from wh | om the organization receives gaming | | □Yes | □No | | | | | |
| b | If "Yes," ente amount of ga | | | | | | | | | | | |
| С | _ | r name and address of th | | | | | | | | | | |
| | Name ▶ | | | | | | | | | | | |
| | Address ► | | | | | | | | | | | |
| 16 | Gaming mana | ager information | | | | | | | | | | |
| | Name ► | | | | | | | | | | | |
| | Gaming mana | ager compensation > \$ | | | | | | | | | | |
| | Description of | f services provided > | | | | | | | | | | |
| | ☐ Director/ | officer | ☐ Employee | ☐ Independent contractor | | | | | | | | |
| 17 a | _ | | te law to make charitable d | listributions from the gaming proceeds to | | □ves | Пио | | | | | |
| b | Enter the am | retain the state gaming license? Yes No Enter the amount of distributions required under state law distributed to other exempt organizations or spent | | | | | | | | | | |
| | ın the organız | zation's own exempt activ | rities during the tax year $lacktriangle$ | \$ | | | | | | | | |
| Pai | | | | tions required by Part I, line 2b, colum blicable. Also provide any additional inf | | | | | | | | |
| | Return Reference Explanation | | | | | | | | | | | |
| SCHI | EDULE G, PART | | | TAIL REFLECTS REVENUE FOR THE EVENT IN EVENT WERE INCURRED IN FY19 AND WILL | | | | | | | | |

efile GRAPHIC print - DO NOT PROCESS As Filed Data DLN: 93493129021779 OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations,** (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization **Employer identification number** Babson College 04-2103544 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and ✓ Yes Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (c) IRC section (a) Name and address of (b) EIN (d) Amount of cash (e) Amount of non-(f) Method of valuation (h) Purpose of grant (q) Description of organization (if applicable) (book, FMV, appraisal, noncash assistance grant cash or assistance or government assistance other) (1) (3) (5) (6)(7) (8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2017

| Schedule I (Form 990) 2017 | | | | | Page 2 |
|-----------------------------------|--|--------------------------|----------------------------------|---|--|
| Part IIII Grants and Other Assist | tance to Domestic Individua If additional space is needed | | inization answered "Yes" | s" on Form 990, Part IV, line 22 | |
| (a) Type of grant or assistance | e (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| (1) INSTITUTIONAL GRANTS/SCHOLA | ARSHIP 1545 | 45,146,310 | 1 | | |
| (2) | | | <u> </u> | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | <u></u> | | |
| (6) | | | | | |
| (7) | | | | | |
| Part IV Supplemental Info | ormation. Provide the inf | formation required in F | Part I, line 2; Part III | I, column (b); and any other a | additional information. |
| Return Reference Ex | xplanation | | | | |
| CCHEDITIE I DART I LINE 3 TH | E DROCEDURES FOR NEED R | ACED AWARDS INCLUDE | DEVIEW AND DECOLUT | TON OF ALL FEDERAL PROCECCOL | D IDENTIFIED FLICIBILITY CONFLICTS AND 1000/ |

SCHEDULE I, PART I, LINE 2

THE PROCEDURES FOR NEED-BASED AWARDS INCLUDE REVIEW AND RESOLUTION OF ALL FEDERAL-PROCESSOR-IDENTIFIED ELIGIBILITY CONFLICTS, AND 100% VERIFICATION OF REPORTED PARENT AND STUDENT INCOMES FOR ALL FUNDS, THERE IS A SEPARATION OF THE AWARDING AND DISBURSEMENT FUNCTIONS (DIFFERENT INDIVIDUALS RESPONSIBLE FOR EACH), MONTHLY RECONCILIATIONS BETWEEN STUDENT ACCOUNTS AND THE COLLEGE'S GENERAL LEDGER, AND AN

SCHEDULE I, PART III

ANNUAL AUDIT IN ACCORDANCE WITH OMB CIRCULAR A-133

THE CASH GRANT IS REFLECTED ON STUDENTS' ACCOUNTS Schedule I (Form 990) 2017

| efil | e GRAPHIC pr | int - DO NOT PROCESS | As Filed Dat | a - DLN | : 934931 | 29021 | 1779 |
|------------|---|--|-------------------------|--|----------------|-----------------|------|
| Schedule J | | C | OMB No | 1545- | 0047 | | |
| (Fori | n 990) | For certain Office ▶ Complete if the org | | 2017 | | | |
| • | tment of the Treasury al Revenue Service | ► Information a | | (Form 990) and its instructions is at | Open Inst | to Pul ectio | |
| Nar | ne of the organiza | ation | | Employer iden | | | |
| Bab | son College | | | 04-2103544 | | | |
| Pa | rt I Questi | ons Regarding Compensa | tion | 0 1 22000 1 1 | | | |
| | | | | | | Yes | No |
| 1a | | | | f the following to or for a person listed on Form ly relevant information regarding these items | | | |
| | ✓ First-class | or charter travel | $\overline{\checkmark}$ | Housing allowance or residence for personal use | | | |
| | | companions | | Payments for business use of personal residence | | | |
| | | nification and gross-up payment | | Health or social club dues or initiation fees | | | |
| | Discretion | ary spending account | \checkmark | Personal services (e g , maid, chauffeur, chef) | | | |
| b | | xes in line 1a are checked, did t ill of the expenses described ab | | ollow a written policy regarding payment or reimbursenplete Part III to explain | ment 1b | | No |
| 2 | | | | or allowing expenses incurred by all | 2 | Yes | |
| | directors, truste | es, officers, including the CEO/I | executive Directo | r, regarding the items checked in line 1a? | | | |
| 3 | | | | ed to establish the compensation of the | | | |
| | | | | not check any boxes for methods CEO/Executive Director, but explain in Part III | | | |
| | | - | | | | | |
| | | ation committee | ✓ | Written employment contract | | | |
| | | ent compensation consultant of other organizations | 7 | Compensation survey or study Approval by the board or compensation committee | | | |
| 4 | | - | | ction A, line 1a, with respect to the filing organization | or 3 | | |
| - | related organiza | | 990, Part VII, Se | ction A, line 1a, with respect to the hing organization | OI a | | |
| а | Receive a sever | ance payment or change-of-con | trol payment? | | 4a | Yes | |
| b | Participate in, o | r receive payment from, a supp | lemental nonqual | ıfıed retirement plan? | 4b | Yes | |
| c | Participate in, o | r receive payment from, an equ | ity-based comper | nsation arrangement? | 4c | | No |
| | If "Yes" to any o | of lines 4a-c, list the persons an | d provide the app | plicable amounts for each item in Part III | | | |
| | Only 501(c)(3 |), 501(c)(4), and 501(c)(29 |) organizations | must complete lines 5-9. | | | |
| 5 | | | | the organization pay or accrue any | | | |
| | compensation c | ontingent on the revenues of | | | | | |
| а | The organization | ٦٦ | | | 5a | | No |
| b | Any related orga | | | | 5b | | No |
| | | 5a or 5b, describe in Part III | | | | | |
| 6 | | ed on Form 990, Part VII, Section on tingent on the net earnings o | | the organization pay or accrue any | | | |
| а | The organization | | | | 6a | | No |
| b | Any related orga | | | | 6b | | No |
| _ | • | 6a or 6b, describe in Part III | | | | | |
| 7 | | ed on Form 990, Part VII, Section escribed in lines 5 and 67 If "Ye | | the organization provide any nonfixed rt III | 7 | Yes | |
| 8 | | | | red pursuant to a contract that was section 53 4958-4(a)(3)? If "Yes," describe | 8 | Yes | |
| 9 | If "Yes" on line 5 53 4958-6(c)? | 8, did the organization also follo | w the rebuttable | presumption procedure described in Regulations secti | | Yes | |
| For I | Danerwork Bedi | iction Act Notice, see the Ins | tructions for Fo | orm 990. Cat No 50053T Scheo | lule 1 (Forn | | 2017 |

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual (A) Name and Title (C) Retirement (D) Nontaxable (B) Breakdown of W-2 and/or 1099-MISC (E) Total of (F) and other benefits columns compensation Compensation in

| | | compensation | | deferred | benefici | (B)(1) (D) | column (B) |
|---------------------------|--|---|---|--------------------------|----------|------------|---|
| | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | deferred compensation | | (B)(ı)-(D) | column (B) reported as deferred on prior Form 990 |
| See Additional Data Table | | | | | | | |
| | 1 | | | | 1 ' | 1 | 1 |
| | ' | | | ! | 1 ' | 1 | 1 |
| | 1 | | | | · ' | | |
| | ' | | | | 1 ' | 1 | 1 |
| | † | | | | 1 | () | |
| | ' | | | | 1 ' | 1 | 1 |
| | † | | | | 1 | | T |
| | ' | | | | 1 ' | 1 | 1 |
| | | | | | | | |
| | ' | | | | 1 ' | 1 | 1 |
| | † | | | | 1 | | |
| | ' | | | | 1 ' | 1 | 1 |
| | † | | | | 1 | | 1 |
| | ' | | | | 1 ' | 1 | 1 |
| | † | | | | 1 | | |
| | ' | | | | 1 ' | 1 | 1 |
| | <u>'</u> | | | | ' | | |
| | ' | | | | 1 ' | 1 | 1 |
| | 1 | | | | ' | | 1 |
| | ' | | | | 1 ' | 1 | 1 |
| | <u>'</u> | | | | 1 | 1 | ĺ |
| | ' | | | | 1 ' | 1 | 1 |
| | <u> </u> | | | | · | <u> </u> | 1 |
| | ' | | | | 1 ' | 1 | 1 |
| | ' | | | | 1 | · · | 1 |

| | | 1 | Schedule J (Fo | orm 990) 2017 |
|--|--|---|----------------|---------------|

| Schedule J (Form 990) 2017 | Page 3 |
|--|--|
| Part III Supplemental Inform | nation |
| Provide the information, explanation, or | descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information |
| Return Reference | Explanation |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | FIRST-CLASS TRAVEL COLLEGE POLICIES ALLOW THE PRESIDENT TO TRAVEL FIRST-CLASS UNDER CERTAIN CIRCUMSTANCES FOR BUSINESS PURPOSES HOUSING ALLOWANCE AND PERSONAL SERVICES. THE PRESIDENT IS REQUIRED TO LIVE IN CAMPUS HOUSING AS A CONDITION OF EMPLOYMENT FOR THE CONVENIENCE OF BABSON COLLEGE. THE FAIR MARKET VALUE OF THE HOUSING AND ANY CLEANING SERVICES, IF PROVIDED, ASSOCIATED WITH THE PROPERTY ARE INCLUDED AS A NONTAXABLE BENEFIT GROSS-UP PAYMENTS IN CONNECTION WITH THE COLLEGE'S NONQUALIFIED 457(F) ARRANGEMENT WITH ITS PRESIDENT, THE COLLEGE MADE CERTAIN TAX PAYMENTS ON THE PRESIDENT'S BEHALF. THESE PAYMENTS ARE TREATED AS TAXABLE AND ARE INCLUDED IN SCHEDULE J. PART II, COLUMN B(III) HEALTH OR SOCIAL CLUB. THE PRESIDENT RECEIVED AN ANNUAL MEMBERSHIP TO A LOCAL COUNTRY CLUB FOR BUSINESS USE RELATED TO THE COLLEGE. SCHEDULE J. PART I, LINE 1B ALL OF THE ITEMS CHECKED ABOVE ARE INCLUDED AS PART OF THE INDIVIDUAL'S EMPLOYMENT CONTRACT AND APPROVED BY THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES. SCHEDULE J. PART I, LINE 4B ELAINE EISENMAN SEPARATED FROM THE COLLEGE IN AUGUST 2016 IN CONNECTION WITH HER SEPARATION, SHE RECEIVED SALARY CONTINUATION THROUGH JUNE 2017 TOTAL PAYMENTS OF \$167,684 BECEIVED LINDER THIS AGREEMENT IN 2017 ARE INCLUDED IN SCHEDULE 1, PART I. COLLING (BIVILI) |

TOTAL PAYMENTS OF \$167,684 RECEIVED UNDER THIS AGREEMENT IN 2017 ARE INCLUDED IN SCHEDULE J, PART II, COLUMN (B)(III) EFFECTIVE JULY 1, 2013 THE COLLEGE ENTERED INTO A NON-QUALIFIED SECTION 457(F) ARRANGEMENT WITH ITS PRESIDENT UNDER THE TERMS OF THE SCHEDULE J, PART I, LINE 4B

PLAN, THE PRESIDENT WILL RECEIVE A CREDIT TO HER ACCOUNT OF NO LESS THAN \$52,500 FOR EACH PLAN YEAR SHE HOLDS THE TITLE OF THE PRESIDENT OF THE COLLEGE ON JUNE 30TH OF SUCH PLAN YEAR AMOUNTS AWARDED UNDER THE PLAN ARE 100% VESTED AT THE TIME OF THE AWARD \$52,500 WAS

CREDITED IN 2017 AND IS INCLUDED IN SCHEDULE J, PART II, COLUMN B (III)

CERTAIN LISTED INDIVIDUALS MAY RECEIVE A NON-FIXED PAYMENT BONUS. ALL BONUSES ARE APPROVED BY THE PRESIDENT AND REVIEWED BY HUMAN.

SCHEDULE J, PART I, LINE 7

lresources :

SCHEDULE J, PART I, LINE 8 IDR KERRY HEALEY IS UNDER HER INITIAL CONTRACT WITH BABSON COLLEGE

Schedule J (Form 990) 2017

Software ID: Software Version:

EIN: 04-2103544

Name: Babson College

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| 1 | Form 990, Schedule | J, I | Part II - Officers, Di | rectors, Trustees, Ke | ey Employees, and H | lighest Compensated | d Employees | | |
|--|------------------------------------|------------------|------------------------|------------------------|---------------------|---------------------|-------------|------------|-------------------------|
| Control Michael Control Mi | (A) Name and Title | | | of W-2 and/or 1099-MIS | C compensation | | | | |
| NOS-INFORMEDIATION 0 | | | (i) Base Compensation | Bonus & incentive | Other reportable | | benefits | (B)(ı)-(D) | reported as deferred on |
| MARINE 11 14 15 15 15 15 15 15 | 1DR KERRY HEALEY TRUSTEE/PRESIDENT | (1) | 662,713 | 0 | 91,526 | 29,856 | 30,711 | 814,806 | 0 |
| ASSESTED (0) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | THOST ELYTTHEOLOGIC | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SA VOTO CHANGE 10 | | (1) | 146,003 | 2,524 | 104 | 14,976 | 305 | 163,912 | 0 |
| EXEMPTION CHAIN Color Co | ASSISTANT CLERK | (11) | 0 | 0 | 0 | 0 | 0 | | |
| Company Comp | | | 375,656 | 11,400 | 12,605 | 29,856 | 28,724 | 458,241 | 0 |
| MARITE CRIVER 10 375,592 11,575 10,617 29,855 647 436,285 0 0 0 0 0 0 0 0 0 | SR VP OF ADVANCEMENT | (11) | 0 | | | | | | |
| College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April Confection College April C | | | 375,593 | 11.576 | 18.617 | 29.856 | 647 | 436 289 | 0 |
| MINICHAEL LAWISH (1) | CHIEF ADMIN OFFICER | | 0 | | | | | | |
| MARCHAEL LATISH 0 | 4MICHAEL JOHNSON | | 411.512 | 12 750 | 20 772 | 70 856 | 7 868 | 477.758 | 0 |
| SMICLARYSHELAWYSHER (1) | PROVOST (UNTIL 5/18) | | | 12,750 | | 29,030 | 2,000 | 477,730 | |
| PORT | 5MICHAEL LAYISH | | 213 578 | 14.750 | 0 | 24.401 | 0 | 0 | 0 |
| WATER PROPERTY WATE | VP GEN | | | 14,/50 | 211 | 24,491 | 30,200 | 283,230 | |
| V FOR CAMPUS & COMMUNE V V V V V V V V V | | + | 244 595 | 0 | 0 | 0 | 0 | 0 | 0 |
| TABLE BELL 10 361,814 50,000 2,835 29,856 1,802 446,307 0 0 0 0 0 0 0 0 0 | VP FOR CAMPUS & COMMUN | (1) | 244,565 | 8,111 | 19,782 | 29,856 | 24,526 | 326,860 | 0 |
| MANAGEN DIR OF BABSON COLORADA COLORAD | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Note | MANAGING DIR OF BABSON | (1) | 361,814 | 50,000 | 2,835 | 29,856 | 1,802 | 446,307 | 0 |
| PROFESSOR (1) | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NADICENT CACHARAKIS (1) 379,955 2,000 466 23,600 31,003 437,004 0 0 0 0 0 0 0 0 0 | | (1) | 387,872 | 0 | 1,173 | 20,771 | 32,030 | 441,846 | 0 |
| PROFESSOR | | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DRICHARD BLISS (1) 484,011 2,000 931 25,015 9,714 521,671 0 0 0 0 0 0 0 0 0 | | (1) | 379,955 | 2,000 | 466 | 23,600 | 31,063 | 437,084 | 0 |
| Note | | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Table Tabl | 10RICHARD BLISS PROFESSOR | (1) | 484,011 | 2,000 | 931 | 25,015 | 9,714 | 521,671 | 0 |
| PROFESSOR (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Colorad Relation Colorad Rel | 11JAY A RAO | (1) | 449,889 | 0 | 358 | 18,985 | 28,179 | 497,411 | 0 |
| SCH O (ii) O O O O O O O O O | T NOT ESSON | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SCH O (II) O O O O O O O O O | | (1) | 227,275 | 3,500 | 1,485 | 25,904 | 24,376 | 282,540 | 0 |
| 13DONNA BONAPARTE VP FOR HR SEE SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH 0 VP FOR GREAT COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH COMMONT SCH SCH SCH COMMONT SCH SCH SCH COMMONT SCH SCH SCH SCH SCH SCH SCH SCH SCH SCH | | (11) | 0 | 0 | 0 | 0 | 0 | | 0 |
| Colorador Colo | | _ | 243,815 | 7,304 | 1,564 | 27,108 | 9,735 | 289,526 | 0 |
| 14JANE EDMONDS | VP FOR HR SEE SCH O | (11) | 0 | | | | | | |
| VP PROG & COMM OUT SEE SCH O | | _ | 149,775 | 0 | 667 | 15.774 | 4.802 | 171.018 | 0 |
| 15ELAINE EISENMAN FORMER DEAN OF BEEE | | (11) | 0 | | | | | | |
| Commer Dean OF Beee | 15ELAINE EISENMAN | | 0 | 0 | 167 684 | 0 | 494 | 168 178 | 0 |
| 16ALFRED NANNI FACULTY | FORMER DEAN OF BEEE | | | | | | | | |
| CEO BABSON CI CI CI CI CI CI CI C | 16ALFRED NANNI | | 231,597 | 0 | 1 400 | 24.607 | 21 077 | 300.676 | 0 |
| 17SHAHID ANSARI CEO BABSON GLOBAL/FACULTY (II) 406,350 50,000 21,708 29,856 655 508,569 0 18PHILLIP KNUTEL CIO SEE SCH O (II) 268,812 0 18,669 29,856 5,526 322,863 0 | FACULTY | l | | | 1,499 | | | 209,070 | |
| CEO BABSON GLOBAL/FACULTY (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 17SHAHID ANSARI | | 406 350 | 0 | 0 | 0 | 0 | 0 | 0 |
| 18PHILLIP KNUTEL CIO SEE SCH O | CEO BABSON | | | 50,000 | 21,708 | 29,856 | 655 | 508,569 | |
| CIO SEE SCHO | | _ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | [⁽¹⁾ | 268,812 | 0 | 18,669 | 29,856 | 5,526 | 322,863 | 0 |
| | | (11) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| efi | ile GRAPHIC print - [| OO NOT PROCESS | As Filed Data - | | | | | | | | | DLN: 9 | 3493 | 12902 | 21779 | | | |
|--|--|--------------------------------------|--|---|-------------------------|-----------|----------------------------|----------------------------|-------------|---|---|---|---------|-----------------------|---------|--|--|--|
| | hedule K orm 990) | | if the organization ar | Information on swered "Yes" to Form Ins, and any additional | 990, Part informatio | IV, line | 24a. Pro | | scriptions, | | OMB No 1545-0047 2017 Open to Public Inspection | | | | | | | |
| | artment of the Treasury mal Revenue Service | ▶Inform | nation about Schedule | ► Attach to Form 99 • K (Form 990) and its | | s is at v | www.irs.o | gov/for | m990. | | | | | | | | | |
| Name | e of the organization | | | | | _ | | | | Emplo | yer iden | | | | | | | |
| Варя | son College | | | | | | | | | 04-21 | 03544 | | | | | | | |
| Pa | art I Bond Issues | | | | | | _ | | | | | | | | | | | |
| (a) Issuer name (b) | | (b) Issuer I | EIN (c) CUSIP # | (d) Date issued | (e) Issue price | | (f) | (f) Description of purpose | | | efeased | ed (h) On behalf of Issuer | | (i) Pool financing | | | | |
| | | | | | | | | | | Yes | No | Yes | No | Yes | No | | | |
| A | MA DEVELOPMENT FINA AGENCY (2017) | NCE 04-343181 | .4 57584YBM0 | 12-26-2017 | 38,092,499 ATH/V | | | LNESS (| ENTER CONS | Т | Х | | Х | | X | | | |
| В | MA DEVELOPMENT FINA AGENCY (2015B) | NCE 04-343181 | .4 000000000 | 08-28-2015 | 37,0 | 000,000 | SEE PART | SEE PART VI | | | х | | Х | | Х | | | |
| С | MA DEVELOPMENT FINA AGENCY (2015A) | NCE 04-343181 | .4 57584XCC3 | 08-05-2015 | 26,7 | 750,183 | REFINAN (2007A) | CE DEBT | (2005A) AND |) | Х | | Х | | X | | | |
| D | MA DEVELOPMENT FINA AGENCY (2013) | NCE 04-343181 | .4 000000000 | 07-17-2013 | 35,0 | 000,000 | NEW BUILDING, MISC PROJECT | | | г | Х | | Х | | X | | | |
| Pa | rt III Proceeds | | | | | | | | | | | | | | | | | |
| | | | | | | A | | l | 3 | C | • | | | D | | | | |
| 1 | | | | | | | 0 | | 2,024,381 | | 645, | ,000 | | 3,5 | 535,112 | | | |
| | | | | | | | 0 | | 0 | | | 0 | | | 0 | | | |
| | | | | | | 38,177 | - | | 37,008,961 | | 26,750 | | | 35,0 | 059,260 | | | |
| 4_ | | | | | | | 0 | | 0 | | | 0 | | | 0 | | | |
| 5 | | | | | 1 | | 0 | | 0 | | | 0 | | | 0 | | | |
| 6 7 | | | · · · · · · · | | | | | | 0 | | 242 | 126 | | | | | | |
| / 8 | | | | | 369,720 246,942 | | | | | 312, | ,136 | 118,081 | | | | | | |
| 9 | | | | | | | 0 | | 0 | | 0 | | | | | | | |
| 10 | - · · · · · | · | | | | 4,536 | | | 36,762,019 | | | 0 | | 34 (| 941,179 | | | |
| 11 | | | | | | 7,330 | 0 | | 0 | | 26,438, | 047 | | 54,. | 0 | | | |
| 12 | | | | | | 33,271 | 1.281 | | 0 | | 20, 100, | 0 | | | | | | |
| 13 | | | | | | | , | 20 | 17 | 20: | 15 | | | 2014 | | | | |
| | | | | | Yes | No | , | Yes | No | Yes | No | | Yes | | No | | | |
| 14 | Were the bonds issued | as part of a current refu | ındıng ıssue? | | | Х | | | х | Х | | | | | X | | | |
| 15 | Were the bonds issued | as part of an advance r | efunding issue? | | | Х | | | Х | Х | | | | | X | | | |
| 16 | Has the final allocation | of proceeds been made | [?] | | | Х | | Χ | | | Х | | Х | | | | | |
| Does the organization maintain adequate books and records to support the final allocation of proceeds? | | | | | × | | | X | | Х | | | Х | | | | | |
| Pai | rt IIII Private Busii | ness Use | | | | | | | | | | | | | | | | |
| | | | | | Yes | Α | | | 3 | <u>, , , , , , , , , , , , , , , , , , , </u> | | | ., | D | | | | |
| 1 | Was the organization a financed by tax-exemp | partner in a partnership t bonds? | n a partnership, or a member of an LLC, which owned property | | | X | | Yes | No X | Yes | No X | | Yes | | No X | | | |
| 2 | Are there any lease arr | | sult in private business u | | | х | | | х | | Х | | Х | | | | | |
| For | Paperwork Reduction | | | 10 | Ca | t No 50 | 0193F | | | | S | chedul | - K (Fo | rm 990 | 0) 2017 | | | |

За

d

9

c

Part IV

Arbitrage

Χ

Х

1 100 %

1 100 %

Χ

Х

Χ

No

Х

Χ

Х

Х

Χ

0 %

D

Yes

Χ

Yes

Χ

Schedule K (Form 990) 2017

C

No

Х

0 200 %

0 200 %

Х

Х

Χ

0 %

Yes

Χ

Х

No

Χ

Х

Χ

Χ

Χ

C

Nο

Х

Χ

0 %

0 %

0 %

Х

Χ

Χ

Yes

Χ

Χ

No

Х

Χ

Χ

Χ

Х

Α

Yes

Χ

Yes

Х

No

Χ

Χ

Χ

Χ

Х

No

Х

Χ

0 %

0 %

0 %

Χ

Χ

Χ

Yes

Χ

Page 2

counsel to review any management or service contracts relating to the financed property?

Are there any research agreements that may result in private business use of bond-financed

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

Enter the percentage of financed property used in a private business use by entities other than

counsel to review any research agreements relating to the financed property?

organization, or a state or local government

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

property?.........

Rebate not due yet?

hedge with respect to the bond issue?

Exception to rebate?

No rebate due?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Schedule K (Form 990) 2017

D

| | (GIC)? b Name of provider c Term of GIC d Was the regulatory safe h the GIC satisfied? Were any gross proceeds period? Has the organization estal requirements of section 1: Part V Procedures To Has the organization estal requirements are timely in feelf-remediation is not a self-remediation is not a self-remediation. Return Reference | | Yes | No | • | es/ | No | Yes | No | | Yes | No | |
|--|---|---|---|--|--|--|--|--|-----|----|-----|----|----|
| 5a | | rested in a guaranteed investment contract | | × | | | X | | Х | | | Х | |
| b | Name of provider | | 0 | | О | | | 0 | | 0 | | | |
| С | Term of GIC | | | | | | | | | | | | |
| d | | harbor for establishing the fair market value of | | | | | | | | | | | |
| 6 | period? | s invested beyond an available temporary | | × | | | X | | х | | | х | |
| (GIC)? b Name of provider c Term of GIC d Was the regulatory safe the GIC satisfied? 6 Were any gross proceeds period? 7 Has the organization estrequirements of section: Part V Procedures To Has the organization estrequirements are timely if self-remediation is not Part VI Supplement Return Reference | ablished written procedures to monitor the 148? | × | | | x | | Х | | | X | | | |
| Pa | rt V Procedures To | o Undertake Corrective Action | | | | | | | | | | | |
| | | | | | | A | | В | (| c | | D | |
| | | | | | Yes | No | Yes | No | Yes | No | Yes | N | lo |
| | requirements are timely | ablished written procedures to ensure that violat identified and corrected through the voluntary c available under applicable regulations? | | | X | | X | | X | | x | | |
| P | art VI Supplemen | tal Information. Provide additional inform | nation for res | ponses to c | uestions | on Sche | dule K (see II | nstructions). | | | | | |
| | Return Reference | | Explanati | on | | | | | | | | | |
| | • | SCHEDULE K, PART I, ROW B, COLUMN F MA DI RENOV RESIDENCE HALLS, NEW ATHLETIC BLD DEVELOPMENT FINANCE AGENCY (2011A) DESI SCHEDULE K, PART I, ROW B, COLUMN F MA DI REFINANCE DEBT (2002A) FOR THE NEW ASTR. LINE 3 THE TOTAL PROCEEDS EXCEED THE ISS SCHEDULE K, PART II, COLUMN C, LINE 11 TH ISSUE NO LONGER IN ESCROW SCHEDULE K, REFUNDING PROCEEDS OF THE ISSUE THAT AF | OG, MISC PROJE CRIPTION OF PU EVELOPMENT FI OTURF ATHLETI SUE PRICE DUE E OTHER SPENT | CT SCHEDL JRPOSE REI NANCE AGE C FIELD SCH TO INVESTI F PROCEEDS INS A and B | ILE K, PAR FINANCE C NCY (2008 HEDULE K, MENT EARI ARE THE THE OTH | TÍ, ROW A EBT (1993 A) DESCR PART II, VINGS ON REFUNDIN ER SPENT | A, COLUMN F N 8A) BLANK CEN RIPTION OF PUI COLUMN A, B, THE PROJECT NG PROCEEDS OF PROCEEDS AR | MA NTER RPOSE & D, FUND OF THE E THE | | | | | |

LINE 2C THE REBATE COMPUTATION DATES MA DEVELOPMENT FIN AGENCY (2011A) - JULY, 2014 MA

DEVELOPMENT FIN AGENCY (2008A) - APRIL, 2015

Α

В

С

| efile GRAF | PHIC print - DO NOT | PROCESS As | Filed Data - | | | | | | | | | DLN: 9 | 934931 | L2902 | 1779 | | | | |
|--|---|------------------------|----------------------|---|--------------------------|------------------|---------------------|---------------------|-----------------|--------|-----------|-----------------------------------|---------------------|-----------------------|---------|--|--|--|--|
| Schedule | | Sui | nnlemental I | nformation o | n Tay-F | :vemi | nt B | londs | | | | ОМВ | No 154 | 5-0047 | | | | | |
| (Form 99 | 90) | | e organization ansv | wered "Yes" to Form and any additional i | 990, Part 1 | V, line | 24a. P | | scriptions, | | 2017 | | | | | | | | |
| Department of t Internal Revenu | | ▶Information | | Attach to Form 990 (Form 990) and its it | | s is at <u>พ</u> | ww.ir | rs.gov/for | <u> 11990</u> . | | | | en to Pi nspecti | | | | | | |
| Name of the org | ganization | | | | | | | | | Emplo | yer ident | | n numbe | | | | | | |
| Babson Colleg | | | | | | | | | | 04-21 | 03544 | | | | | | | | |
| | Bond Issues | _ | | | | | | | | | | | | | | | | | |
| (a) Issuer name (b) Issuer | | (b) Issuer EIN | (c) CUSIP # | (d) Date issued | (e) Issue | price | (1 | f) Descripti | on of purpose | (g) De | efeased | sed (h) On behalf of issuer | | (i) Pool financing | | | | | |
| | | | | | | | | | | Yes | No | Yes | No | Yes | No | | | | |
| | ELOPMENT FINANCE (2011A) | 04-3431814 | 57583UGH5 | 07-07-2011 | 14,518,050 SEE PART VI | | | X | | X | | X | | | | | | | |
| | ELOPMENT FINANCE (2008A) | 04-3431814 | 57583RUW3 | 04-17-2008 | 36,4 | 175,000 | SEE P | ART VI | | | × | | Х | | Х | | | | |
| Part II | Proceeds | | l | | | | | | | | | | | | | | | | |
| | | | | | | A B | | | C | | | | D | | | | | | |
| | t of bonds retired | | | | | 6,940 | 6,940,000 8,990,000 | | | | | | | | | | | | |
| | t of bonds legally defease | | | | | | 0 | | 0 | | | | | | | | | | |
| | roceeds of issue | | | | | 14,518 | ,050 | | 36,475,000 | | | | | | | | | | |
| | proceeds in reserve funds | | | | | | 0 | | 0 | | | | | | | | | | |
| | ized interest from procee | | | | | 0 0 | | | | | | | | | | | | | |
| | ds in refunding escrows . | | | | | 0 0 | | | | | | | | | | | | | |
| | ce costs from proceeds . | | | | | 243,275 250,504 | | | | | | | | | | | | | |
| | enhancement from proce | | | | | | 0 | | 29,208 | | | | | | | | | | |
| | g capital expenditures fro | | | | | | 0 | | 0 | | | | | | | | | | |
| | expenditures from proce | | | | | | | | 0 | | | | | | | | | | |
| | spent proceeds | | | | | 14,274 | | | 36,195,288 | | | | | | | | | | |
| | unspent proceeds | | | | | | | | 0 | | | | | | | | | | |
| 13 Year of | f substantial completion . | | | | | 011 | | | 08 | | | | | 1 | | | | | |
| - Moro t | he bonds issued as part o | of a current refunding | | | Yes | No | | Yes | No | Yes | No | | Yes | | No | | | | |
| | <u> </u> | | | | Х | | | X | | | | | | | | | | | |
| | he bonds issued as part o | | | | | X | | | Х | | | | | | | | | | |
| | | X | | | X | | | | | | | | | | | | | | |
| Does the organization maintain adequate books and records to support the final allocation of proceeds? | | | | | | | | X | | | | | | | | | | | |
| | Private Business Us | | | • • | | | | | | | | | | | | | | | |
| | | · - | | | | Α | | ı | 3 | | | | | D | | | | | |
| | | | Yes | No | | Yes | No | Yes | No | | Yes | | No | | | | | | |
| finance | e organization a partner ed by tax-exempt bonds? | <u></u> | <u> </u> | | | х | | | Х | | | | | | | | | | |
| 2 Are the propert | ere any lease arrangemer ty? | nts that may result in | private business use | of bond-financed | | х | | | Х | | | | | | | | | | |
| | ork Reduction Act Notice | | | | Ca | t No 50 | 1193E | | | | S | hedul | k (For | m 990 | 1) 2017 | | | | |

9

C

Part IV

Arbitrage

Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

organization, or a state or local government

Rebate not due yet?

hedge with respect to the bond issue?

Exception to rebate?

Was the hedge superintegrated?

Was the hedge terminated?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

| | Tittate business and (continued) | | | | | | | | |
|----|--|-----|-----|-----|-----|-----|----|-----|----|
| | | | Α | | В | | С | |) |
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| 3а | Are there any management or service contracts that may result in private business use of bond-financed property? | | Х | | Х | | | | |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| С | Are there any research agreements that may result in private business use of bond-financed property? | | Х | | X | | | | |
| d | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government | | 0 % | | 0 % | | | | |

0 %

0 %

Х

Х

Х

Yes

Х

Χ

Х

Χ

GOLDMAN SACHS

Χ

No

Χ

Х

25 %

Χ

Х

No

Χ

Χ

Χ

Х

Α

Yes

Χ

Χ

0 %

0 %

Χ

Х

Х

Yes

C

No

Yes

Schedule K (Form 990) 2017

No

Page 2

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

requirements of section 148? . . .

Schedule K (Form 990) 2017

period?

Part V

No

No

D

Yes

Schedule K (Form 990) 2017

Yes

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

No

Yes

Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Yes

Χ

Nο

Yes

No

Χ

Х

Yes

Yes

No

No

Yes

No

| efile GRAPHI | C print - DO NO | OT PROCES | S As Fi | led Data - | | | | | DI | .N: 93 | 4931 | 290 | 21779 |
|--|---|--|---|---|---|--|------------------------|-------|------------|--|------------------|---------------------------|---------|
| Schedule L (Form 990 or 990 | Comple | te if the orga 27, 28a, | nization a 28b, or 28 ▶ Attac | 1S With II nswered "Yes ic, or Form 99 ih to Form 99 | s" on Form 9 00-EZ, Part V 0 or Form 99 | 90, Part IV, I , line 38a or 0-EZ. | ines 2 40b. | | | 6, | ^{18 No} | | |
| Department of the Trea | isurv | ormation abo | out Schedu | ile L (Form 99 <u>www.irs.gov</u> | |) and its inst | ructio | ns is | at | | pen | | ublic |
| Name of the org Babson College | anızatıon | | | | | | En | nplo | yer ide | entifica | tion r | umb | er |
| | | | | | | | | | 3544 | | | | |
| | ss Benefit Trail lete if the organiza | | | | | | | | | ne 40h | | | |
| |) Name of disqual | | | Relationship be | | | | | escrip | | (d |) Cor | rected? |
| | | | | (| organization | | | tr | ansact | on | Y | es | No |
| | | | | | | | | | | | | | |
| | | | | | | | + | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Part II Los Cor rep (a) Name of | ans to and/or nplete if the organ orted an amount of (b) Relationship with organization | From Interest in Form 990, | ested Per red "Yes" or Part X, line ! (d) Loan | 'sons. n Form 990-EZ, 5, 6, or 22 | organization . | | 90, Par (g) defa | In | (Appro | b, or if the state of the state | (| ganıza i)Wrıt greem | ten: |
| | | | То | From | | | Yes | No | Yes | No | Yes | | No |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Total | | | | | <u> </u> | | | | | | | | |
| | nts or Assista | nce Benefit | ina Inter | | | | | | | | | | |
| | nplete if the org | | | | | line 27. | | | | | | | |
| (a) Name of inter | rested person (b |) Relationship erested perso organizat | n and the | (c) Amount | of assistance | (d) Type | of assi | stanc | e | (e) Pui | rpose (| of assi | stance |
| | | | | | | | | | + | | | | |
| | | | | | | | | | + | | | | |
| | | | | | | | | | \dashv | | | | |
| | | | | | | | | | | | | | |
| | | | | rm 990 or 990-1 | | at No. 500564 | | | | l (Form | | | |

transaction

between interested

| | person and the organization | | | organız reven | | | | | | | |
|------------------------------------|--|-----------|-----------------------|------------------|----|--|--|--|--|--|--|
| | | | | Yes | No | | | | | | |
| (-, | SPOUSE OF FORMER PROVOST | 446,307 | FACULTY WAGES | | No | | | | | | |
| (2) GILBANE CONSTRUCTION | TRUSTEE IS OWNER | 9,563,608 | CONSTRUCTION SERVICES | | No | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Part V Supplemental Information | | | <u> </u> | | | | | | | | |
| Provide additional information for | Provide additional information for responses to questions on Schedule L (see instructions) | | | | | | | | | | |

| Supplemental Inform | Supplemental Information | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|
| Provide additional information for responses to questions on Schedule L (see instructions) | | | | | | | | | | | |
| Return Reference Explanation | | | | | | | | | | | |
| | (A) NAME OF PERSON JANICE BELL (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND LORGANIZATION SPOUSE OF THE FORMER PROVOST (C) AMOUNT OF TRANSACTION \$446.307 (D) | | | | | | | | | | |

INTERESTED PERSONS

DESCRIPTION OF TRANSACTION FACULTY WAGES PAID (E) SHARING OF ORGANIZATION REVENUES? - NO (A) NAME OF PERSON GILBANE CONSTRUCTION (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION TRUSTEE IS OWNER (C)AMOUNT OF TRANSACTION \$9.563.608 (D)DESCRIPTION OF

TRANSACTION CONSTRUCTION SERVICES - TRANSACTION BETWEEN BABSON COLLEGE AND GILBANE

CONSTRUCTION WAS REVIEWED USING NORMAL PROCUREMENT PROCEDURES. TRANSACTION WAS ARMS-LENGTH AND AT FAIR MARKET VALUE (E) SHARING OF ORGANIZATION REVENUES? - NO

Schedule L (Form 990 or 990-EZ) 2017

| efil | e GRAPHIC pr | rint - DO NOT PR | OCESS | As Filed Data - | | DLN: | 9349312 | 9021 | 779 |
|-------------|------------------------------------|------------------------|--------------|--|--|--|--------------|--------|--------|
| SCH | EDULE M | | | loncash Contri | hutione | | OMB No 1 | .545-0 | 047 |
| (For | m 990) | | ľ | ioncasii Contri | Dutions | Γ | 20 | 1 = | , |
| | | ▶Complete if the | organizati | ons answered "Yes" on F | orm 990, Part IV, lines 2 | 9 or 30. | 20 | 1/ | / |
| | | ► Attach to Form | 990. | | | | | | |
| Depar | tment of the Treasury | ▶Information abo | ut Schedu | le M (Form 990) and its i | nstructions is at <u>www.ir</u> | s.gov/form990 | Open to | o Pub | lic |
| | al Revenue Service | | | | | | Inspe | ection | 1 |
| | e of the organizat | ion | | | | Employer identi | fication n | umbe | r |
| Dabsc | n College | | | | | 04-2103544 | | | |
| Pa | rt I Types | of Property | | | | | | | |
| | 7. | · · · | (a) | (b) | (c) | | (d) | | |
| | | | Check If | Number of contributions or | Noncash contribution | | of determi | | |
| | | | applicable | items contributed | amounts reported on Form 990, Part VIII, line | noncash cor | ntribution a | moun | ts |
| | | | | | 1g | | | | |
| 1 | Art—Works of art | t | | | | | | | |
| 2 | Art—Historical tr | easures . | | | | | | | |
| 3 | Art—Fractional in | nterests | | | | | | | |
| 4 | Books and public | ations | | | | | | | |
| 5 | Clothing and hou | | | | | | | | |
| 6 | goods Cars and other v | | | | | | | | |
| 7 | Boats and planes | | | | | | | | |
| 8 | Intellectual prope | | | | | | | | |
| 9 | Securities—Public | • | X | 43 | 633.72 | 4 AVG OF HI&LOV | V-DATE | | |
| | Securities—Close | | | | | | | | |
| | Securities—Partr | | | | | | | | |
| | or trust interest | | | | | | | | |
| | Securities—Misce | | | | | | | | |
| 13 | Qualified conserve contribution—Hi | | | | | | | | |
| | structures . | | | | | | | | |
| 14 | Qualified conserv | vation | | | | | | | |
| | contribution—Of | | | | | | | | |
| | Real estate—Res | | | | | | | | |
| 16 | Real estate—Cor | | | | | | | | |
| 17 18 | Real estate—Oth Collectibles . | | | | | | | | |
| 19 | Food inventory | | | | | | | | |
| 20 | Drugs and medic | | | | | | | | |
| 21 | Taxidermy . | | | | | | | | |
| | Historical artifact | ts | | | | | | | |
| 23 | Scientific specim | ens | | | | | | | |
| 24 | Archeological art | ifacts | | | | | | | |
| | Other ▶ (| | | | | | | | |
| | Other ▶ (| | | | | | | | |
| 27 | Other ► (| • | | | | | | | |
| | Other ▶ (| <u> </u> | | | | | | | |
| 29 | | | | ation during the tax year for 3, Part IV, Donee Acknowled | | 29 | | | |
| | Tor Willell the org | gariizacion completed | 1101111 020. | o, Fait IV, Donee Acknowled | gement | | | Yes | No |
| 30a | During the year | did the organization | n receive b | y contribution any property i | reported in Part I lines 1 th | rough 28 that it | | 163 | 110 |
| 50 a | must hold for at | least three years fr | om the date | e of the initial contribution, a | and which is not required to | be used for exem | ipt | | |
| | purposes for the | e entire holding perio | od? | | | | 30a | | No |
| h | If "Yes " describ | e the arrangement i | n Part II | | | | 500 | | 110 |
| | • | _ | | -1 ElsE (1 | | J | ,, | V | \ |
| 31 | _ | _ | | olicy that requires the review | , | | 31 | Yes | _ |
| 32a | | | | or related organizations to s | | ash | 32a | | l |
| L | If "Yes," describ | | | | | | 324 | | No_ |
| | • | | amount := | column (c) for a type of pro | norty for which column (-) | ic chocked | | | |
| 33 | describe in Part | | amount in | column (c) for a type or pro | perty for which column (a) | is checked, | | | |
| F B | | on Act Notice, see the | Tu about at | on for Form 000 | Cat No 512271 | C-L-1 | ule M (Form | 000) | (2017) |

| Schedule M (Form 990) (2017) | Page 2 |
|------------------------------|---|
| I, column (b), t | Information. ormation required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part the number of contributions, the number of items received, or a combination of both. Also complete y additional information. |
| Return Reference | Explanation |
| SCHEDULE M, LINE 32B | BABSON UTILIZES THE SERVICES OF A BROKER TO SELL DONATED SECURITIES COLUMN (B) BABSON USED THE NUMBER OF CONTRIBUTIONS RECEIVED FOR COLUMN (B) |
| | Schedule M (Form 990) (2017) |

| efile GRAPH | IC print - DO NOT PROCESS | DLN | : 93493129021779 | | | | | |
|--|--|---------------------------------|--------------------------------|--|--|--|--|--|
| SCHEDUL (Form 990 or EZ) | 990- Complete to provide information for responses to spec Form 990 or 990-EZ or to provide any additional Attach to Form 990 or 990-EZ. Information about Schedule O (Form 990 or 990-EZ) and www.irs.gov/form990. | cific questions on information. | 2017 Open to Public Inspection | | | | | |
| Internal Revenue Ce Name of the org Babson College | anization | Employer iden 04-2103544 | tification number | | | | | |
| Return Reference | Explanation | | | | | | | |
| FORM 990, PART I, LINE 1 | ORGANIZATION'S MISSION BABSON COLLEGE EDUCATES ENTREPRENEURIAL LEADERS WHO CREATE GREAT EC ONOMIC AND SOCIAL VALUE EVERYWHERE BABSON COLLEGE IS A GLOBAL LEADER IN MANAGEMENT EDUCAT ION WITH APPROXIMATELY 2,342 UNDERGRADUATE AND 987 GRADUATE ENROLLMENT OUR INNOVATIVE CUR RICULA CHALLENGE STUDENTS TO THINK CREATIVELY AND ACROSS DISCIPLINARY BOUNDARIES WE CULTI VATE THE WILLINGNESS TO TAKE AND MANAGE RISK, THE ABILITY TO ENERGIZE OTHERS TOWARD A GOAL , AND THE COURAGE TO ACT RESPONSIBLY OUR STUDENTS UNDERSTAND THAT LEADERSHIP REQUIRES BOT H TECHNICAL KNOWLEDGE AND A SOPHISTICATED APPRECIATION OF INSTITUTIONS, SOCIETIES, CULTURE S, AND THE SELF THEY WELCOME THE CHALLENGE OF LEARNING CONTINUOUSLY AND TAKING RESPONSIBI LITY FOR THEIR CAREERS OUR STUDENTS WILL BE KEY CONTRIBUTORS IN ESTABLISHED ENTERPRISES A S WELL AS EMERGING VENTURES | | | | | | | |

| Return Reference | Explanation |
|--|---|
| PART VI, SECTION A, OF LINE 1 HE EA H ON F | PURSUANT TO THE ORGANIZATION'S BYLAWS, THE BOARD OF TRUSTEES SHALL HAVE AN EXECUTIVE COMMINITIES WHICH SHALL CONSIST OF THE PRESIDENT OF THE CORPORATION, THE CHAIRPERSON OF THE BOARD OF TRUSTEES, THE VICE CHAIRPERSON(S) OF THE BOARD OF TRUSTEES, THE CHAIRPERSON-ELECT OF THE BOARD OF TRUSTEES AND SUCH OTHER TRUSTEES AS SHALL BE APPOINTED BY THE CHAIRPERSON OF THE BOARD OF TRUSTEES OF THE CORPORATION FOR TERMS OF ONE (1) YEAR, BUT ANY MEMBER MAY BE REAPPOINTED DURING THE INTERVALS BETWEEN MEETINGS OF THE BOARD OF TRUSTEES, SUBJECT TO SUCH LIMITATIONS AS MAY BE PRESCRIBED BY RESOLUTION OF THE BOARD OF TRUSTEES, THE EXECUTIVE COMMITTEE SHALL HAVE GENERAL SUPERINTENDENCE AND ADMINISTRATION OF THE CURRENT MANAGEMENT OF THE AFFAIRS OF THE CORPORATION, AND MAY EXERCISE ALL THE AUTHORITY OF THE BOARD OF TRUSTEES WITH RESPECT THERETO INCLUDING THE POWER TO AUTHORIZE THE SEAL OF THE CORPORATION TO BE AFFIXED TO ALL PAPERS THAT MAY REQUIRE IT FORM 990, PART VI, SECTION A, LINE 2 TRUSTEES MICHAEL ANGELAKIS AND CHRISTINE ANGELAKIS HAVE A FAMILY RELATIONSHIP |

Return Explanation
Reference

| FORM 990, | THE FORM 990 IS PREPARED INTERNALLY AND REVIEWED BY MANAGEMENT AND PRICEWATERHOUSECOOPERS, |
|------------|--|
| PART VI, | LLP "PWC" THE FULL 990 RETURN, INCLUDING SCHEDULE B, IS THEN REVIEWED BY SENIOR MANAGEME |
| SECTION B, | NT AND THE AUDIT COMMITTEE THE FINAL FORM 990, WITH THE EXCEPTION OF SCHEDULE B, IS THEN |
| LINE 11 | MADE AVAILABLE TO THE FULL BOARD OF TRUSTEES PRIOR TO FILING WITH THE IRS SCHEDULE B IS A |
| | VAILABLE TO ANY MEMBER OF THE BOARD OF TRUSTEES UPON REQUEST PWC SIGNS THE RETURN AS PAID |
| | PREPARER |

| Return Reference | Explanation |
|------------------------|--|
| PART VI, SECTION B, | EACH YEAR ALL TRUSTEES ARE REQUIRED TO COMPLETE AND SIGN A CONFLICT OF INTEREST QUESTIONNA IRE AND STATEMENT OF COMPLIANCE THEIR RESPONSE TO THE QUESTIONNAIRE IS REVIEWED BY MANAGE MENT IN ADDITION, PAYROLL AND VENDOR FILES ARE REVIEWED FOR THE EXISTENCE OF TRANSACTIONS WITH RELATED PARTIES IF A CONFLICT OCCURS, THE BOARD MEMBER WILL RECUSE HIM OR HERSELF FROM ANY MATTERS RELATING TO THE TRANSACTION |
| | |

Return Explanation
Reference

| FORM 990, | BABSON COLLEGE'S BOARD OF TRUSTEES APPROVED A WRITTEN DOCUMENT RETENTION AND DESTRUCTION P |
|------------|--|
| PART VI, | OLICY AT ITS OCTOBER 2018 BOARD MEETING HOWEVER, RESPONSE STILL REMAINS "NO", SINCE POLIC |
| SECTION B, | Y WAS APPROVED OUTSIDE OF THE FY18 TAX YEAR THE POLICY WILL BE SUBJECT TO ADDITIONAL UPDA |
| LINE 14 | TES ANNUALLY |

990 Schedule O, Supplemental Information

Return Explanation

Reference

| FORM 990, | COMPENSATION FOR THE PRESIDENT AND OFFICERS OF THE COLLEGE IS REVIEWED BY HUMAN RESOURCES |
|------------|--|
| PART VI, | AT LEAST ONCE A YEAR THIS REVIEW INCLUDES COMPARING RELEVANT, INDEPENDENT MARKET COMPENSA |
| SECTION B, | TION AND IS DOCUMENTED THE EXECUTIVE COMMITTEE OF THE BOARD OF TRUSTEES IS PROVIDED APPRO |
| | PRIATE INFORMATION INCLUDING A RECOMMENDATION FOR COMPENSATION (OR INCREASE IN COMPENSATIO |
| | N) ANY CHANGE TO COMPENSATION FOR THE PRESIDENT AND OFFICERS IS APPROVED BY THIS COMMITTE |

Return Explanation
Reference

FORM 990, PART VI, SECTION C, LINE 19

Return Explanation

Reference

| INCICIONOC | |
|------------|---|
| FORM 990, | ALFRED NANNI AND SHAHID ANSARI ARE FORMER PROVOSTS OF BABSON COLLEGE EFFECTIVE JANUARY 20 |
| PART VII, | 16, BABSON COLLEGE AMENDED ITS BYLAWS TO RE-CLASSIFY CERTAIN POSITIONS AS SUCH, THEY WILL |
| SECTION A | NO LONGER BE CLASSIFIED AS OFFICERS AND GOING FORWARD WILL BE LISTED AS FORMER OFFICERS |

Return Explanation

FORM 990,
PART XII,
LINE 2C

THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES IS RESPONSIBLE FOR OVERSIGHT OF THE AUDIT THE AUDIT THE AUDITED FINANICAL STATEMENTS

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493129021779 OMB No 1545-0047 **SCHEDULE R Related Organizations and Unrelated Partnerships** 2017 (Form 990) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990. Open to Public ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Department of the Treasury Inspection Internal Revenue Service Name of the organization Employer identification number Babson College 04-2103544 Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I (f) (b) (c) (e) Direct controlling Name, address, and EIN (if applicable) of disregarded entity Legal domicile (state Total income End-of-year assets Primary activity or foreign country) entity

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (b) (c) (d) (e) (g) Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512(b) or foreign country) (if section 501(c)(3)) entity (13) controlled entity? Yes No (1)BABSON GLOBAL INC SUPPT ORG MA 509(A)(3) LINE 12A, I BABSON COLLE No 231 FOREST STREET BABSON PARK, MA 02457 27-1642647 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50135Y Schedule R (Form 990) 2017

| Part III Identification of Related Orga one or more related organization | | | | te ıf th | e org | anızatıon | ansv | vered "Ye | s" on Form | n 990, | Part I' | V, line 3 | 4 be | cause i | t had | |
|--|---------------------------|-----------------------------------|---|-----------------------------|----------------|--|--------------------------|---|--|---------|-----------------------------------|--|------------------------|---|---------------------------|---------------------------------|
| (a) Name, address, and EIN related organization | of | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d Dire contro ent | ect olling | unrelate excluded f tax unde sections 5 | ated, d, rom er | (f) Share of total income | (g) Share of end-of-year assets | Disprop | h) ortionate otions? | (1) Code V-L amount in 20 of Schedule (Form 10 | box K-1 | (j) General d managin partner? | r Perc own | (k) entage ership |
| | | | | | | 514) | | | | Yes | No | | - | Yes No | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Part IV Identification of Related Orga because it had one or more relat | inizations Taxable as a C | orporation a corporati | or Trus | t Com | plete na th | ıf the org e tax vea | anıza r. | ation ansi | vered "Yes | s" on F | orm 9 | 90, Part | IV,∣ | ıne 34 | ' | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | d (state | (c) Legal lomicile e or foreign | | Direct | (d) controlling entity | Type (C cor | (e) e of entity rp, S corp, trust) | (f) Share of tota Income | | (g) e of end year assets | | (h) ercent wners | age | Section (13) co ent | ntrolled ity? |
| (1)CHARITABLE REMAINDER UNITRUST (2) | FUNDRAISING | | ountry) MA | | NA | | TRUST | Т | | | | | | | Yes | No No |
| ONE LINCOLN STREET BOSTON, MA 02111 | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | Schodul | o P / | Eor- C | 00) 3 | 17 |

(1)BABSON GLOBAL INC

(2)BABSON GLOBAL INC

(3)BABSON GLOBAL INC

e Loans or loan guarantees by related organization(s) . . .

Sale of assets to related organization(s).

Purchase of assets from related organization(s) .

Exchange of assets with related organization(s) Lease of facilities, equipment, or other assets to related organization(s) . . .

Reimbursement paid by related organization(s) for expenses . . .

| Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. | | | | | |
|--|--|-----|----|--|--|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule | | Yes | No | | |
| 1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | | | |

Page 3

No No No No No

No

No No

No

No

No

No

No No

No

1e

1g

1h

1k

11 Yes

1m

1n

1r

1s Yes

Schedule R (Form 990) 2017

(d)

Method of determining amount involved

COST PLUS OVERH

INCL IN ABOVE

ACTUAL COST

Yes

Yes 1f |

| Dι | During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | | | |
|----|--|----------|---|--|--|--|
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity | 1a | Γ | | | |
| b | Gift, grant, or capital contribution to related organization(s) | 1a 1b | Γ | | | |
| _ | Gift grant, or capital contribution from related organization(c) | 1 c | Γ | | | |

| а | Receipt of (i) interest, (ii)annuities, (iii) royalties, or(iv) rent from a controlled entity | - 1 | 1a |
|---|---|-----|------------|
| b | Gift, grant, or capital contribution to related organization(s) | L | 1 b |
| c | Gift, grant, or capital contribution from related organization(s) | | 1 c |
| d | Loans or loan guarantees to or for related organization(s) | ſ | 1 d |

Name of related organization

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction type (a-s)

(c)

Amount involved

1,893,265

1,000,000

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| - See management of garileactors see and accords regarding exclusion | | | | | | | | | | | | | |
|--|--------------------------------|---|--|-----|---|------------------------------------|--|--------------------------------------|----|---|-----------|------|--------------------------------|
| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | | (e) e all partners section 501(c)(3) ganizations? | (f) Share of total Income | (g) Share of end-of-year assets | (h) Disproprtiona allocations? | | (1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | | | (k) Percentage ownership |
| | | | 514) | Yes | No | | | Yes | No | | Yes | No | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | Schedul | e R (Forn | 1 99 | 0) 2017 |

Schedule R (Form 990) 2017 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2017