DLN: 93493012007001

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

			calendar year, or tax year beginning 09-01-2019 , and ending 08-3 C Name of organization	1-2020		Employ	er identi	fication :	
		pplicable: change	Young Men's Christian Association of Greater Nashua					ilcation i	lullibei
	me cha	-				02-022	2250		
	tial ret		Doing business as						
		n/terminate I return	d Number and street (or P.O. box if mail is not delivered to street address) Room/su	ito		Telephor	ne numbe	r	
		n return on pendin	10 COTTON BOAD 1	iice		(603) 5	598-1533	3	
			City or town, state or province, country, and ZIP or foreign postal code			() -		•	
			NASHUA, NH 03063			Gross re	eceipts \$ 1	.3,569,65	7
			F Name and address of principal officer:	H(a)	Is this a	group re	turn for		
			MICHAEL LACHANCE 10 COTTON ROAD 1		subordina				Yes 🗹 No
			NASHUA, NH 03063		Are all su included?		tes		Yes 🗆 No
[Tax	k-exen	npt status	5: ☑ 501(c)(3) ☐ 501(c)() ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527		If "No," a		list. (see	instruct	ions)
J W	ebsit	e:▶ W	WW.NMYMCA.ORG	H(c)	Group ex	emption	number	•	
							T		
∢ Forn	n of or	ganizatio	n: ☑ Corporation ☐ Trust ☐ Association ☐ Other ►	L Year o	of formation	ı: 1887	M State	of legal o	domicile: NH
Pa	ırt I	Sun	nmary						
1 6			escribe the organization's mission or most significant activities:						
	т	THE MIS	SION OF THE YMCA OF GREATER NASHUA IS TO INSTILL VALUES AND PROV						
eu			I AND DEVELOPMENT OF A HEALTHY SPIRIT, MIND, AND BODY FOR ALL. WE PMENT - NURTURING THE POTENTIAL OF EVERY CHILD AND TEEN 2) HEALTI						
ဋိ			ING 3) SOCIAL RESPONSIBILITY - GIVING BACK AND PROVIDING SUPPORT						
E	-								
) Ye									
activities & Governance	2	Check tl	his box $lacktriangle$ if the organization discontinued its operations or disposed of m	nore tha	n 25% of	its net a	assets.		
ಶ			of voting members of the governing body (Part VI, line 1a)				3		20
e e	4	Number	of independent voting members of the governing body (Part VI, line 1b) $$.				4		20
Ä	5	Total nu	ımber of individuals employed in calendar year 2019 (Part V, line 2a)				5		709
ĕ	6	Total nu	ımber of volunteers (estimate if necessary)				6		369
	7a	Total un	related business revenue from Part VIII, column (C), line 12				7a		C
	b	Net unr	elated business taxable income from Form 990-T, line 39				7b		C
					Prior '	Year		Currer	nt Year
Qı	8	Contribu	utions and grants (Part VIII, line 1h)			927,	317		3,266,26
Rəvenue	9	Program	n service revenue (Part VIII, line 2g)			12,237,	093		9,376,63
R⇒γ	10	Investm	nent income (Part VIII, column (A), lines 3, 4, and 7d)			178,	406		-41,870
	11	Other re	evenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			109,			140,84
	12	Total re	venue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)			13,451,	835		12,741,869
	13	Grants a	and similar amounts paid (Part IX, column (A), lines 1–3)			763,	227		456,55
	l		s paid to or for members (Part IX, column (A), line 4)				0		(
&	l		, other compensation, employee benefits (Part IX, column (A), lines 5–10)			8,119,	576		7,664,17
Expenses	l		ional fundraising fees (Part IX, column (A), line 11e)				0		
S	l		draising expenses (Part IX, column (D), line 25) ▶219,270						
	l		xpenses (Part IX, column (A), lines 11a-11d, 11f-24e)			4,464,			4,589,70
	l		repenses. Add lines 13–17 (must equal Part IX, column (A), line 25)			13,346,			12,710,43
, un	19	Revenue	e less expenses. Subtract line 18 from line 12	D	· · · · · · · · · · · · · · · · · · ·	104,		F. J.	31,43
Net Assets or Fund Balances				Вед	inning of (urrent 1	rear	Ena o	of Year
sset Safa	20	Total as	sets (Part X, line 16)			25,025,	578		25,503,12
ξ B	21	Total lia	bilities (Part X, line 26)			13,782,	521		14,021,889
ŽΞ	22	Net asse	ets or fund balances. Subtract line 21 from line 20			11,243,	057		11,481,23
	rt II		nature Block						
			perjury, I declare that I have examined this return, including accompanying ief, it is true, correct, and complete. Declaration of preparer (other than offic						
	nowle		ion, it is true, confect, and complete. Sectoration of preparer (other than one		asca on a	1 111101111	ideloli ol	winen pi	eparer nas
		I k			2024 0	1 12			
c:		Signa	iture of officer		2021-0: Date	1-12			
Sign Here		MICH	AEL LACHANCE CEO						
			AEL LACHANCE CEO or print name and title						
		1'	Print/Type preparer's name Preparer's signature D	ate	1		PTIN		
Paic	1				Check self-em		P0008522	!4	
	a oare	er	Firm's name Melanson Heath & Company PC				-0354851		
-	On	ъ. I	Firm's address ▶ 102 Perimeter Road		Phono	no (602)	882-1111		
	J.,,	·			I riione r	10. (003)	002-1111		
			Nashua, NH 030631301						

May the IRS discuss this return with the preparer shown above? (see instructions) .

☑ Yes ☐ No

Form	990 (2019)					Pag
Pa	statement	of Program Servi	ce Accomplis	hments		
	Check if Sche	dule O contains a resp	onse or note to a	any line in this Part III .		
1		rganization's mission:				
DEVI POTE GIVI	ELOPMENT OF A HEALT INTIAL OF EVERY CHIL NG BACK AND PROVID	HY SPIRIT, MIND, AND D AND TEEN 2) HEALT ING SUPPORT FOR OU	D BODY FOR ALL THY LIVING - IMF JR NEIGHBORS. T	. WE HAVE THREE AREA PROVING THE NATION'S THE YMCA IS OPEN TO E	OPPORTUNITIES FOR LIFELO S OF FOCUS: 1) YOUTH DEV HEALTH AND WELL-BEING 3 VERY MEMBER OF THE COMI RD TO PAY THE FULL COST C	ELOPMENT - NURTURING TH) SOCIAL RESPONSIBILITY MUNITY, REGARDLESS OF T
2	3	, ,	ant program serv	vices during the year wh	ich were not listed on	
	the prior Form 990 o If "Yes." describe the	r 990-EZ?	hedule O.			☐ Yes ☑ No
3	•			changes in how it conduc	cts, any program	
	services?	5 ,				. □Yes ☑No
	If "Yes," describe the	se changes on Schedu	ıle O.			
4	Section $501(c)(3)$ an		ons are required	to report the amount of	argest program services, as i grants and allocations to oth	
4a	(Code:) (Expenses \$	3,425,959	including grants of \$	307,318) (Revenue \$	2,933,946)
	See Additional Data					
4b	(Code:) (Expenses \$	737,759	including grants of \$	2,232) (Revenue \$	335,583)
	See Additional Data					
4c	(Code:) (Expenses \$	646,890	including grants of \$	0) (Revenue \$	531,720)
TC	Coo Additional Data					
70	See Additional Data					
	See Additional Data	Table				
4d	See Additional Data Other program service	ces (Describe in Sched				
	See Additional Data	ces (Describe in Sched	lule O.) cluding grants of	\$ 147,00	D5) (Revenue \$	5,575,383)

18

19

20a

20b

21

Nο

Nο

Nο

No

Form **990** (2019)

	aan (501a)			Page 3
Par	tIV Checklist of Required Schedules	1	Vaa	N.a.
1	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete		Yes Yes	No
	Schedule A 🕏	1		
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 2	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D,</i> Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)	17		No
				1

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

18

19

Form	990 (2019)			Page 4
Par	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L</i> ,Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		No
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
Pai	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Bort V			

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming

1a

1b

12

0

1c

Yes Form **990** (2019)

1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable .

b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .

	Statements Recording Other IDS Filings and Tay Compliance (continued)			Page 5
	Statements Regarding Other IRS Filings and Tax Compliance (continued)			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country:	4a		No
_	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No ———
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		_
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter: Gross income from members or shareholders			
a	Gross income from members or shareholders			
b	against amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	14-		No
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		No
	If the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess	140		
	If "Yes," see instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	15		No No
	If "Yes," complete Form 4720, Schedule O.	16		No

orm	990 (2019)			Page 6
Pai	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI	" resp	onse to l	ines V
Se	ction A. Governing Body and Management			
		\blacksquare	Yes	No
la	Enter the number of voting members of the governing body at the end of the tax year 20			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 20			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8 b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	e.)	
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records: MICHAEL LACHANCE 10 COTTON ROAD 1 NASHUA, NH 03063 (603) 598-1533			
			orm 004	1 (2010)

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII $\,$.

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations. • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

Check this box if neither the orga		d organ I	izatio			ensate	d ar				
(A) Name and title	(B) Average hours per week (list any hours for related	(ne bo oth a direct	ox, u n off or/ti	che inles icer ruste	s pers and a	son	(D) Reportable compensation from the organization (W-2/1099-	(E) Reportable compensation from related organizations (W-2/1099-	(F) Estimated amount of other compensation from the organization and	
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	MISC)	MISC)	related organizations	
(1) ANDY WHIGHAM	1.0							0	0	,	
SECRETARY		X						0	0	(
(2) BRIANNA DOS SANTOS	1.0										
BOARD OF DIRECTORS		Х						0	0	(
(3) CORY HUSSEY	1.0										
BOARD OF DIRECTORS		Х						0	0	(
(4) DOREEN MANETTA	1.0										
BOARD OF DIRECTORS		Х						0	0	(
(5) GLORIA SELVITELLA	1.0										
BOARD OF DIRECTORS		X						0	0	(
(6) HELEN PRINCIPIO	1.0								_		
BOARD OF DIRECTORS		Х						0	0	(
(7) JAMES POIRIER	1.0	.,									
BOARD OF DIRECTORS		Х						0	0	(
(8) JILL GAGE	1.0										
BOARD OF DIRECTORS		X						0	0	(
(9) JOSEPH THOMAS	1.0	.,								,	
TREASURER		X						0	0	(
(10) KELLI WHOLEY	1.0							0	0		
BOARD OF DIRECTORS		X						0	0	(
(11) KENNETH WEINTRAUB	1.0							0	0		
BOARD OF DIRECTORS		X						0	0	(
(12) KYLE SCHNECK	1.0							0	0		
BOARD OF DIRECTORS		Х						0	0	(
(13) LYDIA FOLEY	1.0							0	0	,	
BOARD OF DIRECTORS		Х						0	0	(
(14) MARK LEVESQUE	1.0										
BOARD OF DIRECTORS		Х			L			0	0	(
(15) MATT D'ARCY	1.0	х						0	0	(
BOARD OF DIRECTORS		^						0	0		
(16) MICHAEL DECRISTOFARO	1.0										
BOARD OF DIRECTORS		Х	L			L		0	0	(
(17) NATE JENSEN	1.0	V						0		(
BOARD OF DIRECTORS		X						U	0	(

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

(A) Name and title	(B) Average hours per week (list any hours for related	than d	ne b	ox, ι n of or/t	t channe: Inle: ficer rust	<u> </u>	son	(D) Reportable compensation from the organization (W-2/1099-	(E) Reportable compensatio from related organization (W-2/1099-	n I s	(F Estim amount of compen from organizat	ated of other sation the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	MISC)	MISC)		relat organiz	:ed
(18) PETER LAQUERRE	1.0								0	0		0
BOARD OF DIRECTORS (19) SIMON THOMSON	+						-			\dashv		
BOARD OF DIRECTORS	1.0	×							0	0		0
(20) STEVE LYNN CVO	1.0	×							0	0		0
(21) JOSEPH MANZOLI	40.0			Х				120	006	0		14.014
<u>coo</u>								130,	096			14,014
(22) MAHESH BHATIA	40.0	l		х				120,	554	0		23,850
CFO (23) MICHAEL LACHANCE	+									\dashv		
CEO	40.0			Х				172,	494	0		31,096
1b Sub-Total				٠.	<u> </u>	<u> </u>				工		
c Total from continuation sheets to P d Total (add lines 1b and 1c)	-			•		>		423,144		0		68,960
Total number of individuals (including of reportable compensation from the	g but not limited	to thos			bove		rec	,	\$100,000	<u>-1</u>		
3 Did the organization list any former	effican dinastan		l				- u h:	-h-st			Yes	No
3 Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i>				• v e			•	gnest compensa	ed employee on	3		No
4 For any individual listed on line 1a, is organization and related organization												
individual	· • • •	• •		•	•	• •				4	Yes	
5 Did any person listed on line 1a receiservices rendered to the organization									ndividual for	5		No
Section B. Independent Contract										_	•	
Complete this table for your five high from the organization. Report compe										mper	nsation	
- Name	(A) and business addre	ess							(B) escription of services		Compe	
UNICPRO								CLEANIN	G SERVICES			215,784
415 BOSTON TURNPIKE SHREWSBURY, MA 01545												
BIG SHINE ENERGY								ENERGY	CONSULTANT			165,082
300 CORPORATE BOULEVARD NEWBURGH, NY 12550												
J LAWRENCE HALL								HVAC				124,876
17 PROGRESS AVE NASHUA, NH 03062												
4												

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 3

orm 9 Part		Statement	of E	Pavanua						Page 9
raii	VIII				respo	onse or note to any	line in this Part VIII			🗆
							(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
10	1 a	Federated campa	igns	s	1a	0		revenue		312 - 314
Contributions, Gifts, Grants and Other Similar Amounts	ı	b Membership dues	s .		1 b	0				
6r2	,	c Fundraising even	ts .	[1c	0				
ifts, ar A	•	d Related organiza	tions	5	1 d	0				
m: 6	•	e Government grants	(con	tributions)	1e	2,187,731				
Sis	1	 All other contribution and similar amounts 	ns, g s not	jifts, grants, included	1f	1,078,534				
Contributions, Gifts, Grants and Other Similar Amounts	١,	above g Noncash contributio	ns in	L cluded in		1,0,0,331				
a di	3	lines 1a - 1f:\$			1 g	19,300				
S a	ı	h Total. Add lines	1a-1	f		•	3,266,265			
						Business Code				
	2a	Healthy Living					5,386,833	5,386,833		
Program Service Revenue	b	Youth Development					3,831,593	3,831,593		
eğ.		Social Responsibility					158,206	158,206		
vice.	С	Social Responsibility					223,233	200,200		
Set	d									
ram										
y og	е									
-	f	All other program	serv	rice revenue.			0	0	0	0
	g	Total. Add lines 2	2a-2	f	. •	9,376,632		I.		
		Investment income imilar amounts)		luding divide		nterest, and other	114,124	ı		114,124
		Income from invest				•	<u> </u>			
	5 I	Royalties			•	•	•			
				(i) Rea	al	(ii) Personal	4			
	6a	Gross rents	6a							
	b	Less: rental expenses	6b							
	С	Rental income					1			
	,	or (loss) Net rental income	6c		0		<u>0</u>			
		Net rental income		(i) Securi	· ·	(ii) Other				
	7a	Gross amount					1			
		from sales of assets other than inventory	7a		667,957		0			
	b	Less: cost or	_							
	_	other basis and sales expenses	7b	6	532,440	191,51	1			
		Gain or (loss)	7c		35,517	' -191,51	1			
		Net gain or (loss)				· ·	- 1 55,994	ı		-155,994
a	8a	Gross income from fu (not including \$	ındra	ising events of						
n l		contributions reporter		line 1c).						
ev.		See Part IV, line 18			8a	2,135	_			
Other Revenue		Less: direct expen Net income or (los			8b ina eve	3,837 ents •		2		-1,702
ľ	9a	Gross income from See Part IV, line 19			9a					
	b	Less: direct expen	ses		9b		1			
	c	Net income or (los	s) fr	om gaming	activiti	ies	_			
	10=	Gross sales of inve	ento	rv. less						
		returns and allowa	nce	S	10a					
	b	Less: cost of good	s so	ld	10 b					
	С	Net income or (los Miscellaneo	_		invent	ory ► Business Code	1			
	11	aVENDING REVENU				90009	9 142,544	,		142,544
			,							
	b									
								<u></u>		
	c									
		All other revenue					() (C	0
		Total. Add lines 1				•	142,544	ļ		
	12	Total revenue. S	ee ir	istructions	• •	· · · •	12,741,869	9,376,632	. C	98,972

Pa	Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must of	complete all columns.	All other organization	ns must complete colu	mn (A).
	Check if Schedule O contains a response or note to ar		_		🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic individuals. See Part IV, line 22	456,555	456,555		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.	0	0		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	514,222	189,347	204,557	120,318
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	5,640,799	3,893,547	1,678,332	68,920
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	401,585	245,234	147,947	8,404
9	Other employee benefits	547,163	426,873	118,623	1,667
10	Payroll taxes	560,406	403,901	148,915	7,590
11	Fees for services (non-employees):				
a	Management				
b	Legal	6,718		6,718	
	Accounting	23,000		23,000	
	Lobbying				
	Professional fundraising services. See Part IV, line 17				
	Investment management fees	19,049		19,049	
	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	101,491	7,416	91,325	2,750
12	Advertising and promotion	64,308	3,806	59,790	712
13	Office expenses	20,201		19,854	347
14	Information technology	358,015		358,015	
15	Royalties				
	Occupancy	1,288,206	378,851	909,355	
	Travel	104,025	71,410	32,012	603
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19	Conferences, conventions, and meetings	10,481	1,554	7,012	1,915
	Interest	452,370	63,360	389,010	
21	Payments to affiliates	160,070	77,962	80,543	1,565
22	Depreciation, depletion, and amortization	1,067,411	14,832	1,052,579	
	Insurance	115,328	34,370	80,958	
	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)	· .	,		
•	a SUPPLIES	562,379	262,305	295,620	4,454
İ	b MISCELLANEOUS	234,481	9,761	224,695	25
•	c SMALL EQUIPMENT	2,174		2,174	
	d	0	0	0	0
	e All other expenses		-		
	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.	12,710,437	6,541,084	5,950,083	219,270
	Check here ► ☐ if following SOP 98-2 (ASC 958-720).				

Cash-non-interest-bearing .

b Less: accumulated depreciation

Intangible assets .

Investments—publicly traded securities .

Other assets. See Part IV, line 11 . . .

Investments—other securities. See Part IV, line 11 .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

Investments-program-related. See Part IV, line 11

Form 990 (2019)

1,953,913

19,557,586

3,124,746

0

0 15

10c

11

12 0 13

14

30

31

32

33

11,243,057

25,025,578

1

2

Beginning of year

Page 11

2,511,513

18,906,986

3,342,081

11,481,232

25,503,121

Form 990 (2019)

(B)

End of year

2	Savings and temporary cash investments	1,953,913	2	2,511,513
3	Pledges and grants receivable, net	196,308	3	468,946
4	Accounts receivable, net	119,420	4	165,338
5	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons	0	5	0
6	Loans and other receivables from other disqualified persons (as defined und section $4958(f)(1)$), and persons described in section $4958(c)(3)(B)$.	I I	6	0
7	Notes and loans receivable, net		7	
8	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges	73,605	9	108,257
10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 27,325,	490		

8,418,504

Assets 30

31

32

33

Assets

11

12

13

14

15

25,025,578 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) 25,503,121 17 Accounts payable and accrued expenses 443,037 17 610,983 18 18 Grants payable . 19 260,264 19 Deferred revenue . . . 20 Tax-exempt bond liabilities . . 12.511.300 20 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D Liabilities 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity 0 22 0 23 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 441,611 24 126,309 25 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24).

10b

379,087 12.300.637 140,000 472,439 118,743

Complete Part X of Schedule D 13.782.521 26 Total liabilities. Add lines 17 through 25 . . 26

Organizations that follow FASB ASC 958, check here ▶

14.021.889 complete lines 27, 28, 32, and 33. 27 10,501,291 10,745,630 Net assets without donor restrictions 27

Fund Balances 28 741,766 28 735,602 Net assets with donor restrictions .

Organizations that do not follow FASB ASC 958, check here ightharpoonup and complete lines 29 through 33. ō 29 29 Capital stock or trust principal, or current funds

3h

Form 990 (2019)

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Additional Data

Software ID: 19010655

Software Version: 2019v5.0

EIN: 02-0222250

Name: Young Men's Christian Association of Greater Nashua

Form 990 (2019)

Form 990, Part III, Line 4a:

THRIVING IN A SAFE, EDUCATIONAL AND SUPPORTIVE ENVIRONMENT.

CHILD CARE - OUR EARLY EDUCATION CENTER AT THE MERRIMACK Y IS THE LARGEST SINGLE-SITE YMCA EARLY LEARNING CETNER IN THE UNITED STATES. THE STATE OF NH HAS RECOGNIZED OUR EARLY EDUCATION CENTER AS A LICENSED PLUS CHILDCARE CENTER. THIS RECOGNITION SIGNIFIES TO FAMILIES LOOKING FOR CHILDCARE THAT OUR Y MEETS THE HIGHEST STANDARDS SET BY THE STATE. AS ONE OF THE LARGEST PROVIDERS OF AFFORDABLE CHILD CARE IN THE GREATER NASHUA COMMUNITY, DURING THE PANDEMIC, WE WERE NAMED AN EMERGENCY CHILD CARE FACILITY BY THE STATE OF NEW HAMPSHIRE. WE CAREE FOR OVER 475 CHILDREN ON A DAILY BASIS DURING THE SCHOOL YEAR, BEFORE THE PANDEMIC. AS AN EMERGENCY FACILITY, WE CARED FOR 110 CHILDREN. OUR EARLY EDUCATION CENTER BASED AT THE MERRIMACK YMCA EMPLOYS MORE THAN 65 FULL TIME TEACHERS WHO CARE FOR AND EDUCATE CHILDREN AS YOUNG AS 6-WEEKS FOR FULL-DAY CHILD CARE. THE CENTRAL FOCUS OF ALL YMCA CHILD CARE PROGRAMS IS TO FOSTER GROWTH AND DEVELOPMENT, NOT ONLY IN CHILDREN BUT ALSO IN THEIR PARENTS AND FAMILIES. WE ARE PROUD TO OFFER SUBSIDIZED CHILD CARE TO APPROXIMATELY 15% OF OUR FAMILIES, FROM 13 COMMUNITIES. DURING THE PANDEMIC, THIS NUMBER WAS SIGNIFICANTLY HIGHER 50% OF THE FAMILIES ENROLLED AT THAT TIME EITHER RECEIVED YMCA FINANCIAL ASSISTANCE, OR IF THEY CAME TO USE THROUGH OUR HOSPITAL PARTNERSHIP, WERE ASSISTED FINANCIALLY BY ST. JOSEPH HOSPITAL. OUR PROGRAMS EXPOSE CHILDREN TO A VARIETY OF ASSET-BUILDING PROGRAMS AS WELL AS ENRICHMENT PROGRAMS. DAILY ACTIVITIES FOR SCHOOL'S OUT PARTICIPANTS INCLUDE GROUP GAMES, SPORTS, NUTRITION EDUCATION AND HEALTHY SNACKS, MUSIC, SWIMMING, FREE PLAY, ARTS & CRAFTS, AND HOMEWORK ASSISTANCE. OUR EDUCATIONAL PROGRAMS HELP KIDS DEVELOP MORAL AND ETHICAL BEHAVIOR, SELF-ESTEEM, AND LEADERSHIP SKILLS. PARENTS PLAY AN IMPORTANT ROLE IN POLICY AND PROGRAM DECISIONS. IN MANY MISTANCES. YMCA CHILD CARE ALLOWS PARENTS OF THE CHILDREN IN OUR PROGRAMS TO REMAIN GAINFULLY EMPLOYED. KNOWING THAT THEIR CHILDREN ARE

Form 990, Part III, Line 4b:

GOALS THROUGH OUR YMCA STORM SWIM TEAM.

BUILDING HEALTHY SPIRIT, MIND, AND BODY. THE AQUATIC DEPARTMENT CONTINUES TO BE A LEADER IN AQUATIC PROGRAMMING AND IN OFFERING A FULL RANGE OF PROGRAMS FOR ALL AGES. ALONG WITH THE REGULAR PRESCHOOL AND GRADE SCHOOL SWIMMING PROGRAMS, THE YMCA ALSO OFFERS AOUATIC EXERCISE (INCLUDING CLASSES SPECIFICALLY FOR SENIORS AND THOSE WITH ARTHRITIS), LIFE GUARDING AND TIME FOR RECREATIONAL LAP SWIMMING, FIFTY CHILDREN

PARTICIPATED IN OUR 'SAFETY AROUND THE WATER' SWIM PROGRAM AT A FREE OR REDUCED RATE. IN ADDITION TO PROVIDING SPECIFIC SWIMMING AND WATER SAFETY SKILLS, YMCA AQUATICS PROMOTES GOOD HEALTH THROUGH REGULAR EXERCISE. THE YMCA'S AQUATIC PROFESSIONALS ARE RECOGNIZED AS LEADERS IN THE

YMCA AQUATICS - THIS YEAR, 2,961 INDIVIDUALS RECEIVED OVER 16,000 SWIM LESSONS, YMCA AQUATIC PROGRAMS ARE PART OF THE YMCA'S OVERALL GOAL OF

AOUATIC FIELD AND SERVE AS TRAINERS FOR THE YMCA OF THE USA IN THIS REGION FOR NATIONAL AOUATIC CERTIFICATIONS. THE YMCA'S AOUATIC PROGRAMS ARE

OFFERED AT FEES AFFORDABLE TO THE COMMUNITY AT LARGE, WITH FINANCIAL ASSISTANCE FOR THOSE WHO OUALIFY, ADDITIONALLY, THE YMCA OFFERS POOL

DISABLED CLIENTS, ADDITIONALLY, MORE THAN 100 CHILDREN HAD THE OPPORTUNITY TO LEARN ENDURANCE, SPORTSMANSHIP AND HOW TO REACH THEIR PERSONAL

USAGE, LIFEGUARDS AND INSTRUCTORS AT NO CHARGE TO GROUPS SUCH AS SPECIAL OLYMPICS, AREA AGENCY AND OTHERS WHO USE AQUA THERAPY WITH THEIR

YMCA DAY CAMP - THE YMCA OF GREATER NASHUA SERVED LOCAL FAMILIES BY PROVIDING SUMMER CAMP EXPERIENCES AT CAMP SARGENT, THE MERRIMACK YMCA, AND THE WESTWOOD PARK YMCA. THIS SUMMER, THE YMCA OFFERED THE CAMP EXPERIENCE TO MORE THAN 716 CHILDREN WHO LEARNED TEAMWORK, GAINED LEADERSHIP SKILLS, BUILT SELF-CONFIDENCE, LEARNED NEW SKILLS AND MADE FRIENDS AT OUR CAMPS, THIS REPRESENTS 2.876 WEEKS OF CAMP AT CAMP SARGENT.

CAMP CREATE AT THE MERRIMACK Y AND SPORTS CAMPS AT THE WESTWOOD PARK YMCA. OUR DAY CAMPS STARTED JUNE 22 AND WERE CLOSE TO FULL CAPACITY UNDER THE STTE OF NEW HAMPSHIRE GROUP SIZE GUIDELINES DURING THE PANDEMIC. THROUGH OUR CAMP PROGRAM, WE ARE ABLE TO PROVIDE OPPORTUNITIES

Form 990, Part III, Line 4c:

FINANCIAL ASSISTANCE THROUGH OUR Y-CARES FINANCIAL ASSISTANCE PROGRAM.

FOR YOUTH DEVELOPMENT FOR YOUNG PEOPLE AGES 5 THROUGH GRADE 9. SOME CHILDREN ENJOYED THE CAMP EXPERIENCE FOR ONE WEEK, WHILE OTHERS WERE

ENROLLED FOR THE ENTIRE 10 WEEK SUMMER PROGRAM, YMCA DAY CAMP EXPERIENCES SEEK TO HELP CHILDREN ACHIEVE THEIR FULLEST POTENTIAL IN SPIRIT, MIND

AND BODY. SPECIAL EMPHASIS IS PLACED ON ENSURING ACCESS TO PROGRAMS, CHILD CARE, AND MEMBERSHIP FOR FAMILIES IN LOW INCOME AREAS BY PROVIDING

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

) (Expenses \$

THAT TARGETS STRENGTHS AND POSITIVE ATTRIBUTES OF THE STUDENTS.

239,495

including grants of \$

EDUCATIONAL PROGRAMS - THE YMCA PARTNERS WITH LOCAL SCHOOL DISTRICTS TO OFFER A VARIETY OF EDUCATIONAL PROGRAMS. A SUMMER PROGRAM IS OFFERED FOR GRADES 1-8 TO HELP THEM START THE NEXT SCHOOL YEAR AHEAD ACADEMICALLY. AN IN-SCHOOL PROGRAM IS OFFERED TO AID CHILDREN IN GRADES 6-8 TO DEVELOP A SENSE OF PERSONAL ENRICHMENT AND ACHIEVEMENT BY MEETING ACADEMIC AND SOCIAL NEEDS, CREATING A CARING ATMOSPHERE, AND PROVIDING A CHALLENGING PSYCHOLOGY-INFUSED CURRICULUM

0) (Revenue \$

143,812)

COMMUNITY. (Code:

Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.

) (Expenses \$ 1,490,981 including grants of \$ (Code: 147,005) (Revenue \$ 5,431,571) YOUTH DEVELOPMENT, HEALTHY LIVING, SOCIAL RESPONSIBILITY - YOUTH DEVELOPMENT: ACTIVE, ENGAGED CHILDREN ARE THE BACKBONE OF A HEALTHY COMMUNITY. THE YMCA IS ONE OF THE LARGEST PROVIDERS OF YOUTH PROGRAMMING IN THE REGION. WE ARE COMMITTED TO

INCREASING OPPORTUNITIES FOR YOUTH TO DEEPEN VALUES AND POSITIVE ATTITUDES. WHETHER A CHILD ENGAGES WITH US THROUGH OUR

YOUTH BASKETBALL PROGRAM, STORM SWIM TEAM, GYMNASTICS PROGRAMS, ARTS & HUMANITIES CLASSES, OR ONE OF THE MANY SPORTS

DECISION MAKING AND LIFE CHOICES. ALL OF OUR YOUTH PROGRAMS INCORPORATE OUR VALUES OF CARING, HONESTY, RESPECT AND RESPONSIBILITY. HEALTHY LIVING: THE YMCA OF GREATER NASHUA CONTINUES TO BE A LEADER IN THE GREATER NASHUA COMMUNITY IN RESPONSE TO THE CITY OF NASHUA'S FOCUS ON CHILDHOOD OBESITY, WHICH HAS BEEN NAMED ONE OF THE THREE MAJOR HEALTH ISSUES THAT THE CITY IS FOCUSING ON IN ITS HEALTH IMPROVEMENT PLAN. OUR PRESCRIBE THE Y (YOUTH ANTI-OBESITY INITIATIVE) PROGRAM AIMS TO STOP THIS RAPID INCREASE IN OBESITY BY STARTING WITH OUR CHILDREN, FOR STUDIES SHOW THAT IF A CHILD IS OVERWEIGHT AT AGE 12, THEY ARE MOST LIKELY TO BE OVERWEIGHT ADULTS. THIS PROGRAM IS THE ONLY ONE OF ITS KIND IN THE NASHUA AREA. MORE THAN 90 ADULTS HAVE RECLAIMED THEIR HEALTH IN OUR LIVESTRONG AT THE YMCA, A RESEARCH-BASED PHYSICAL ACTIVITY AND WELL-BEING INITIATIVE THAT HELPS PEOPLE AFFECTED BY CANCER REACH THEIR HOLISTIC HEALTH GOALS. THE LIVESTRONG AT THE YMCA PROGRAM IS AVAILABLE TO CANCER SURVIVORS AND THEIR FAMILIES IN THE GREATER NASHUA COMMUNITY. ON A BROAD LEVEL, MAKING YMCA HEALTHY LIVING PROGRAMS AND CLASSES AVAILABLE IS AN IMPORTANT CORNERSTONE OF OUR LONG RANGE STRATEGIC PLAN. IN 2019/2020, THE YMCA OF GREATER NASHUA PROVIDED \$851,000 IN COMMUNITY BENEFITS AND SERVICES TO THOSE IN NEED IN OUR COMMUNITY. THIS INCLUDES \$456,000 AWARDED IN Y CARES FINANCIAL ASSISTANCE SCHOLARSHIPS TO ENABLE CHILDREN, ADULTS AND SENIORS WITH LIMITED FINANCIAL MEANS TO PARTICIPATE IN ANY Y PROGRAM OR SERVICE. SIGNIFICANT AID IS FOR CHILDCARE, AFTERSCHOOL CARE AND SUMMER CAMP, ALLOWING PARENTS WHO ARE BELOW-WAGE EARNERS TO WORK OR RETURN TO SCHOOL AND AFFORD QUALITY CHILDCARE. ALSO INCLUDED IS AN INVESTMENT BY OUR Y AND OUR FUNDING PARTNERS OF \$395.000 TOWARD COMMUNITY-BASED INITIATIVES. WE PROVIDE SEVERAL EVIDENCE BASED PROGRAMS AT NO COST INCLUDING: THE NEW YMCA EDUCATIONAL ACADEMY, POWER SCHOLARS ACADEMY, LIVESTRONG AT THE YMCA CANCER SURVIVOR PROGRAM, PRESCRIBE THE Y YOUTH ANTI-OBESITY INITIATIVE, YMCA ACHIEVEMENT CENTER AT HUDSON MEMORIAL SCHOOL, AND SUPERHERO TRAINING ACADEMY. SOCIAL RESPONSIBILITY -WITHIN THE GREATER NASHUA AREA, THE YMCA IS SEEN AS A COLLABORATOR, CONVENING WITH THE CITIES AND TOWNS, AS WELL AS OTHER SOCIAL SERVICE AGENCIES, TO ADDRESS COMMUNITY NEEDS. THIS YEAR PROVIDED AN OPPORTUNITY TO ASSIST WITH THE SEVERE BLOOD SHORTAGE BY HOSTING THREE BLOOD DRIVES IN CONJUNCTION WITH THE AMERICAN RED CROSS. THE ESTIMATED NUMBER OF HOSPITAL PATIENTS GIVEN BLOOD FROM DONATIONS COLLECTED AT THE Y THIS SPRING IS 150. WE STARTED THE YMCA EDUCATIONAL ACADEMY IN RESPONSE TO OUR PUBLIC SCHOOLS NEED TO DO REMOTE LEARNING OR A HYBRID IN SCHOOL/REMOTE LEARNING MODEL DURING THE PANDEMIC. THIS HAS BEEN AN IMPORTANT RESOURCE FOR BOTH WORKING PARENTS AND PARENTS WHO NEEDED ASSISTANCE IN THEIR NEW ROLE IN HELPING STUDENTS LEARN AT HOME. WE AGAIN PARTNERED WITH THE NASHUA PUBLIC SCHOOL SYSTEM TO OFFER THE 'POWER SCHOLARS ACADEMY, A SUMMER PROGRAM THAT EXPANDS LEARNING TIME TO IMPROVE THE ACADEMIC ACHIEVEMENTS, SELF-CONFIDENCE AND LIFE TRAJECTORIES OF ELEMENTARY SCHOOL STUDENTS IN NASHUA WHO WERE PERFORMING AT BELOW GRADE LEVEL.THIS PROGRAM RAN REMOTELY THIS YEAR.OUR Y HAS PARTNERED WITH BELLXCEL (BUILDING EDUCATED LEADERS FOR LIFE) AND THE YMCA OF THE USA TO BRING THIS PROGRAM TO OUR COMMUNITY. THIS YEAR WE ENGAGED MORE THAN 1000 COMMUNITY MEMBERS (DONATING NEARLY \$1 MILLION IN VALUE TO THE ORGANIZATION) TO MAKE A DIFFERENCE IN PEOPLE'S LIVES, OFFERING THE OPPORTUNITY TO MEET NEW PEOPLE AND MAKE NEW FRIENDS. ALL WHILE DEVELOPING SKILLS AND GAINING INVALUABLE EXPERIENCE. THE Y PROVIDES PEOPLE THE OPPORTUNITY TO PUT INTO PRACTICE WHAT THEY BELIEVE ABOUT LIFE AND GIVE BACK TO THEIR COMMUNITY THROUGH VOLUNTEER PARTICIPATION IN Y PROGRAMS AND SERVICES. WE HAVE THE PRESENCE AND PARTNERSHIPS TO NOT JUST PROMISE, BUT DELIVER POSITIVE, PERSONAL AND SOCIAL CHANGE. WITH A FOCUS ON YOUTH DEVELOPMENT, HEALTHY LIVING AND SOCIAL RESPONSIBILITY, Y VOLUNTEERS GIVE MEN, WOMEN AND YOUTH OF ALL AGES AND FROM ALL WALKS OF LIFE THE RESOURCES AND SUPPORT THEY NEED TO BE HEALTHY, CONFIDENT, CONNECTED AND SECURE. OUR TOGETHERHOOD PROGRAM, A YMCA SIGNATURE PROGRAM WHERE WE INVITE Y MEMBERS TO LEAD AND PARTICIPATE IN VOLUNTEER SERVICE OUTSIDE OF OUR YMCA FACILITIES HAS PARTNERED WITH THE UNITED WAY TO PUT TOGETHER CARE PACKAGES FOR SENIORS IN OUR

PROGRAMS, OUR GOAL IS TO HELP THEM ENGAGE IN LIFELONG HEALTHY ACTIVITIES WITH POSITIVE ROLE MODELS TO HELP GUIDE THEIR

efil	e GR/	APHIC pri	nt - DO NOT PROCESS	As Filed Data -	DLN: 9	DLN: 93493012007001		
SCI	HED	ULE A	- Dublic (Charity Statu	e and Dul	olic Supp	ort	OMB No. 1545-0047
	m 99			ganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) empt charitable	organization or trust.		2019
		f the Treasury	► Go to <u>www.irs</u>	.gov/Form990 for i	nstructions and	I the latest info	ormation.	Open to Public Inspection
Nam	e of th	nie Service he organiza Christian Assoc	tion Station of Greater Nashua				Employer identific	
roung	110113						02-0222250	
	rt I		for Public Charity Statu a private foundation because				See instructions.	
1 1	rganiz		onvention of churches, or as	`	•		(A)(i)	
2		,	•					
			scribed in section 170(b)(,	, ,		
3		·	or a cooperative hospital serv	-			-	
4	Ш	A medical r name, city,	esearch organization operate and state:	ed in conjunction with	a hospital descri	ibed in section :	170(b)(1)(A)(III). E	nter the hospital's
5			ation operated for the benefit (iv). (Complete Part II.)	of a college or unive	rsity owned or op	perated by a gov	ernmental unit descri	ped in section 170
6		A federal, s	tate, or local government or	governmental unit de	scribed in sectio	on 170(b)(1)(A	()(v).	
7			ation that normally receives a (O(b)(1)(A)(vi). (Complete		s support from a	governmental u	init or from the gener	al public described in
8		A communi	ty trust described in section	170(b)(1)(A)(vi).	(Complete Part I	I.)		
9			ural research organization de rant college of agriculture. Se					ege or university or a
10	✓	from activit	ation that normally receives: dies related to its exempt fun income and unrelated busing See section 509(a)(2). (Co	ctions—subject to cer ess taxable income (le	tain exceptions,	and (2) no more	than 331/3% of its su	pport from gross
11		An organiza	ation organized and operated	exclusively to test fo	r public safety. S	ee section 509	(a)(4).	
12		more public	ation organized and operated cly supported organizations d through 12d that describes	escribed in section 5	i09(a)(1) or se c	ction 509(a)(2). See section 509(a	
a		organizatio	supporting organization opera n(s) the power to regularly a Part IV, Sections A and B.	ppoint or elect a majo				
b		Type II. A manageme	supporting organization sup- nt of the supporting organiza plete Part IV, Sections A a	ervised or controlled i Ition vested in the sar				
С		Type III f	unctionally integrated. A s organization(s) (see instructi	upporting organizatio				ted with, its
d		Type III n	on-functionally integrated integrated integrated. The organization (s). You must complete Par	I. A supporting organi generally must satis	ization operated fy a distribution	in connection wi requirement and	th its supported orgar	
e			box if the organization receiver or Type III non-functionally			RS that it is a Ty	pe I, Type II, Type II	I functionally
f	Enter	r the number	of supported organizations				<u> </u>	
g			ing information about the su	· · · · · · · · · · · · · · · · · · ·	т'		Γ	T
	(i) N	Name of supported organization		(iii) Type of organization (described on lines 1- 10 above (see instructions))		anization listed ing document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
					Yes	No		
Tota			tion Act Notice, see the In		Cat. No. 11285			 90 or 990-EZ) 2019

Sch	edule A (Form 990 or 990-EZ) 2019						Page 2
P	art II Support Schedule for	Organizations	Described in S	Sections 170(b)(1)(A)(iv) ar	nd 170(b)(1)(A	(vi)
	(Complete only if you ch						under Part III.
	If the organization failed	to qualify unde	r the tests listed	below, please	complete Part I	II.)	
	ection A. Public Support Calendar year		I				
	(or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not include any "unusual grant.")						
2	Tax revenues levied for the						
_	organization's benefit and either paid						
_	to or expended on its behalf The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount shown on line 11, column (f).						
6	Public support. Subtract line 5 from						
	line 4.						
<u>s</u>	ection B. Total Support		T		1	1	
	Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties and						
	income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
10	business is regularly carried on Other income. Do not include gain or						-
	loss from the sale of capital assets						
	(Explain in Part VI.).						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	
13	First five years. If the Form 990 is for	or the organization	's first, second, th	ird, fourth, or fifth	n tax year as a sec	tion 501(c)(3) org	anization,
	check this box and stop here					▶ [
S	ection C. Computation of Publi						
14	Public support percentage for 2019 (li	ne 6, column (f) di	vided by line 11,	column (f))		14	-
15	Public support percentage for 2018 Sc	hedule A, Part II,	line 14			15	
16a	33 1/3% support test—2019. If the						
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			▶□
b	33 1/3% support test—2018. If th	e organization did	not check a box o	on line 13 or 16a,	and line 15 is 33 i	1/3% or more, chec	k this
	box and stop here. The organization	qualifies as a pub	licly supported or	ganization			▶ 🗆
17 a	10%-facts-and-circumstances tes	t— 2019. If the org	ganization did not	check a box on lin	ne 13, 16a, or 16b	, and line 14	
	is 10% or more, and if the organization in Part VI how the organization meets	n meets the facts	-and-circumstanci cumstances" test.	es test, check thi The organization	s box and stop n e qualifies as a publ	e re. Explain icly supported	
	organization			-			►□
h	10%-facts-and-circumstances tes	st— 2018. If the o	rganization did no	t check a box on I	ine 13, 16a, 16b,	or 17a, and line	
_	15 is 10% or more, and if the organiz	zation meets the "i	facts-and-circums	tances" test, chec	k this box and sto	p here.	
	Explain in Part VI how the organization			-		• •	. \Box
_	supported organization		haven 15 40-4	C- 10b 47 4	76		▶⊔
18	_						. □
	instructions		<u> </u>		- Cabadu	lo A (Form 000 o	▶ ⊔

	(Complete only if you the organization fails t						r Part II. If
S	ection A. Public Support			, , , , , , , , , , , , , , , , , , ,			
Ť	Calendar year	(-) 2015	(1-) 2016	(-) 2017	(4) 2010	(-) 2010	(6) T-1-1
	(or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not	1,154,398	1,404,552	704,895	927,317	3,266,265	7,457,427
	include any "unusual grants.") .						
2	Gross receipts from admissions,						
	merchandise sold or services	0.007.533	40 527 600	44 220 250	42 227 002	0 276 622	F2 240 20
	performed, or facilities furnished in	9,887,532	10,527,680	11,320,350	12,237,093	9,376,632	53,349,287
	any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
3	are not an unrelated trade or						
	business under section 513	87,511	45,116	70,552	109,019	142,544	454,742
4	Tax revenues levied for the						
	organization's benefit and either						(
	paid to or expended on its behalf						•
_							
5	The value of services or facilities						
	furnished by a governmental unit to						·
6	the organization without charge Total. Add lines 1 through 5	11,129,441	11,977,348	12,095,797	13,273,429	12,785,441	61,261,456
	Amounts included on lines 1, 2, and	11,129,441	11,977,346	12,093,797	13,273,429	12,705,441	01,201,430
/a	3 received from disqualified persons	0	0	0	0	0	(
h	Amounts included on lines 2 and 3						
	received from other than						
	disqualified persons that exceed the	o	0	o	0	0	(
	greater of \$5,000 or 1% of the						
	amount on line 13 for the year.						
С	Add lines 7a and 7b	0	0	0	0	0	C
8	Public support. (Subtract line 7c						61,261,456
	from line 6.)						01,201,430
S	ection B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9		11,129,441	11,977,348	12,095,797	13,273,429	12,785,441	61,261,456
10a	_		,,			==,:==,::=	,,
104	dividends, payments received on						
	securities loans, rents, royalties	101,709	109,995	110,471	178,406	114,124	614,705
	and income from similar sources						
b							
	(less section 511 taxes) from						C
	businesses acquired after June 30,						
	1975.	101 700	100.005	110 474	170 404	114 124	614 705
C		101,709	109,995	110,471	178,406	114,124	614,705
11	Net income from unrelated	ı					

Support Schedule for Organizations Described in Section 509(a)(2)

	business activities not included in line 10b, whether or not the business is regularly carried on.		
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	0	

Total support. (Add lines 9, 10c,

11, and 12.). .

14

20

13,451,835 12,087,343 12,206,268 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

check this box and **stop here**. Section C. Computation of Public Support Percentage Public support percentage for 2019 (line 8, column (f) divided by line 13, column (f)) 15 Public support percentage from 2018 Schedule A, Part III, line 15 16

12,899,565 61,876,161

15

16

99.01 %

17

18

98.95 %

Section D. Computation of Investment Income Percentage Investment income percentage for **2019** (line 10c, column (f) divided by line 13, column (f))

11,231,150

0.99 %

17 Investment income percentage from 2018 Schedule A, Part III, line 17

1.05 %

18 19a 331/3% support tests—2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not

more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization 🕨 🗹 b 33 1/3% support tests—2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete

10a

answer line 10b below.

the organization had excess business holdings).

Sections A and D, and complete Part V.) Section A. All Supporting Organizations Yes No

Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. 1 Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). 2

Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below. 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the

determination. 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. 3с

Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or

4b supervised by or in connection with its supported organizations. Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and

(c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document).

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

5c Substitutions only. Was the substitution the result of an event beyond the organization's control? Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other 6

supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) . 7

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

8 complete Part I of Schedule L (Form 990 or 990-EZ). 8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as

defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

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Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting
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than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its

organization had an interest? If "Yes," provide detail in Part VI.

9c

10a

10b

Schedule A (Form 990 or 990-EZ) 2019

9b

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Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in
which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
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Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

	edule A (101111 550 01 550 E2) 2015			age 3
Pa	rt IV Supporting Organizations (continued)			
_			Yes	No
	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?			
		11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .	11c		
S	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that	-	+	
2	operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting			
	organization.	2		
S	ection C. Type II Supporting Organizations			
_			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of			
	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the	1		
	supporting organization was vested in the same persons that controlled or managed the supported organization(s).			
S	ection D. All Type III Supporting Organizations		v	
_			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing			
	documents in effect on the date of notification, to the extent not previously provided?			
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).			
_		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax			
	year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	3		
S	ection E. Type III Functionally-Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction)	ions):		
	The organization satisfied the Activities Test. Complete line 2 below.			
	b			
•	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see	instru	ctions)	
2	Activities Test. Answer (a) and (b) below.	ſ	Yes	No
•	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
ı	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's			
	involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
•	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard.	3h		

3b

1	Type III Non-Functionally Integrated 509(a)(3) Supporting O Check here if the organization satisfied the Integral Part Test as a qualifying true.			. Part VIV See
	Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organization			
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Yea (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):	1		
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
C	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
e	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	
4	Amounts paid to acquire exempt-use assets	
5	Qualified set-aside amounts (prior IRS approval required)	
6	Other distributions (describe in Part VI). See instructions	
7	Total annual distributions. Add lines 1 through 6.	

5	Qualified set-aside amounts (prior IRS approval require			
6	Other distributions (describe in Part VI). See instruction			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to whe details in Part VI). See instructions	sive (provide		
9	Distributable amount for 2019 from Section C, line 6			
10	10 Line 8 amount divided by Line 9 amount			
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions	(iii) Distributable

outer distributions (describe in Fair 42). See mistractions			
7 Total annual distributions. Add lines 1 through 6.			
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions			
9 Distributable amount for 2019 from Section C, line 6			
10 Line 8 amount divided by Line 9 amount			
(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019	
	Underdistributions	Distributable	

Schedule A (Form 990 or 990-EZ) (2019)

3 Excess distributions carryover, if any, to 2019:

g Applied to underdistributions of prior years h Applied to 2019 distributable amount i Carryover from 2014 not applied (see

a Applied to underdistributions of prior years b Applied to 2019 distributable amount c Remainder. Subtract lines 4a and 4b from 4. 5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI.

6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions. 7 Excess distributions carryover to 2020. Add lines

a Excess from 2015. **b** Excess from 2016. c Excess from 2017. **d** Excess from 2018. e Excess from 2019.

j Remainder. Subtract lines 3g, 3h, and 3i from 3f. 4 Distributions for 2019 from Section D, line 7:

a From 2014. **b** From 2015. c From 2016. **d** From 2017. e From 2018. f Total of lines 3a through e

instructions)

See instructions.

3j and 4c. 8 Breakdown of line 7:

\$

Additional Data

Software ID: 19010655 **Software Version:** 2019v5.0

EIN: 02-0222250

Name: Young Men's Christian Association of Greater Nashua

Part VI
Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

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DLN: 93493012007001

OMB No. 1545-0047

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Open to Public

Internal Revenue Service

(Form 990)

Department of the Treasury ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Name of the organization **Employer identification number** Young Men's Christian Association of Greater Nashua 02-0222250 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible ☐ Yes ☐ No Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Year 2b Number of conservation easements on a certified historic structure included in (a) 20 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year 🟲 Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) ☐ Yes In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

d Equipment .

Sche	edule D (Form 990) 2019						Page 2
Par	rt IIII Organizations	Maintaining Col	llections of Art, I	listorical Treas	ures, or Other	Similar Assets	(continued)
3	Using the organization's a items (check all that app		n, and other records,	check any of the	following that are a	significant use of i	ts collection
а	☐ Public exhibition			d Loa	n or exchange prog	ırams	
b	Scholarly research			e 🗌 Oth	er		
С	Preservation for fu	ture generations					
4	Provide a description of t Part XIII.	he organization's co	llections and explain	how they further t	he organization's ex	xempt purpose in	
5	During the year, did the assets to be sold to raise	~		,		_	∕es □ No
Pa		ustodial Arrange organization ansv	ements. vered "Yes" on For	m 990, Part IV,	line 9, or reporte	ed an amount on	Form 990, Part
1 a	Is the organization an ag included on Form 990, Pa						res 🗌 No
b	If "Yes," explain the arra	ngoment in Bart VIII	and complete the fo	llowing table:		Amoun	
C	, .	-	,	-	1c	Amoun	
d	• •				·		
e					· · · · 		
f	Ending balance						
2a	Did the organization inclu					shility2 🗆 🗆	
_	-					·	res 🗆 No
b	If "Yes," explain the arra		Check here if the e	xpianation has bee	n provided in Part .	ХIII	
-(vered "Yes" on For	m 990, Part IV,	line 10.		
	•		(a) Current year	(b) Prior year		(d) Three years back	(e) Four years back
1 a	Beginning of year balance		3,124,746	3,259,911	3,112,089	2,905,779	2,757,390
b	Contributions		0	0	0	·	1,000
	Net investment earnings, o	-	337,335	-15,985	267,822		<u> </u>
	Grants or scholarships .		0	0	0	(0
е	Other expenditures for fac and programs	ilities	120,000	119,180	<u> </u>	,	103,200
f	Administrative expenses		0	0	0		0
g	End of year balance		3,342,081	3,124,746	3,259,911	3,112,089	2,905,779
2	Provide the estimated pe	rcentage of the curr	ent year end balance	(line 1g, column (a)) held as:		
а	Board designated or quas		78.6 %				
b	Permanent endowment >	15.1 %					
C		***************************************	3 %				
3a	The percentages on lines Are there endowment fur			ion that are held a	nd administered fo	r the	
	organization by:					F	Yes No
	(i) unrelated organization					<u> </u>	3a(i) No 3a(ii) No
b	(ii) related organizations If "Yes" on 3a(ii), are the			on Schedule R?	• •	F	3b
4	Describe in Part XIII the	=	•				<u> </u>
		s, and Equipme					
			vered "Yes" on For	m 990, Part IV,	line 11a. See Fo	rm 990, Part X, I	ine 10.
	Description of property	(a) Cost or ot (investme		or other basis (other	(c) Accumulated o	depreciation	(d) Book value
		(IIIV CSUITE	,				
	Land			1,125,52	2		1,125,522
b	Buildings			23,679,68	3	6,303,942	17,375,741
С	Leasehold improvements						

2,520,285

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

405,723

2,114,562

Part VII	Investments—Other Securities.	Dowt IV lin	a 11b Caa Farm 000 F	Cont V Jino 12
	Complete if the organization answered "Yes" on Form 990, (a) Description of security or category (including name of security)	(b) Book value	(c) Metho	d of valuation: -year market value
(1) Financia (2) Closely-l (3)Other	I derivatives			
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Columi	n (b) must equal Form 990, Part X, col. (B) line 12.)	,		
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form 990,	<u>'</u>	e 11c See Form 990	Part X line 13
	(a) Description of investment	raiciv, iiii	(b) Book value	(c) Method of valuation:
				Cost or end-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Columi Part IX	n (b) must equal Form 990, Part X, col.(B) line 13.) Other Assets.		•	
	Complete if the organization answered 'Yes' on Form 990, F (a) Description	art IV, line	11d. See Form 990, Par	t X, line 15. (b) Book value
(1)	(a) Beschiption			(B) Book value
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	mn (b) must equal Form 990, Part X, col.(B) line 15.)			•
Part X	Other Liabilities. Complete if the organization answered 'Yes' on Form 990, P	art IV, line	11e or 11f.See Form	990, Part X, line 25.
1.	(a) Description of liability	•		(b) Book value
(1) Federal ((2)	income taxes			
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col.(B) line 25.)		•	118,743
	or uncertain tax positions. In Part XIII, provide the text of the footnot 's liability for uncertain tax positions under FIN 48 (ASC 740). Check			_

Part XI

2

3

4

а

b

C 5

1 2

C

d

b

Part XIII

See Additional Data Table

5

3 4

Part XII

Schedule D (Form 990) 2019

Page 4

206,743

12,234,833

475,604

12.710.437

Schedule D (Form 990) 2019

12,266,265

-	recordings of prior your grants	-	-	•	
d	Other (Describe in Part XIII.)				
е	Add lines 2a through 2d				

а	Net unrealized gains (losses) on investments
b	Donated services and use of facilities
c	Recoveries of prior year grants
d	Other (Describe in Part XIII.)
e	Add lines 2a through 2d

Add lines **4a** and **4b**

Donated services and use of facilities . .

Prior year adjustments

Other (Describe in Part XIII.) . Add lines 2a through 2d .

Subtract line 2e from line 1 .

Return Reference

Subtract line 2e from line 1

Investment expenses not included on Form 990, Part VIII, line 7b .

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Supplemental Information

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part VIII, line 12:

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

2d

4a

2a

2b 2c

4b

2a 2b

2c

2d

4a

4b

Explanation

19,049 456,555

206.743

2e 3

2e

3

4c

5

19,049 456.555

4c Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

475,604
12,741,869
12,234,833

chedule D (Forn	n 990) 2019	Page 5
Part XIII	Supplemental Info	rmation (continued)
Return Reference		Explanation

Schedule D (Form 990) 2019

Additional Data

Software ID: 19010655
Software Version: 2019v5.0

EIN: 02-0222250

Name: Young Men's Christian Association of Greater Nashua

Supplemental Information

Supplemental Information	
Return Reference	Explanation
Schedule D, Part V PART V, LINE 2	THE DONOR DESIGNATED FUND'S INCOME IS TO BE USED FOR THE GENERAL PURPOSES OF THE ORGANIZAT ION. THE BOARD DESIGNATED INVESTMENT FUND MAY BE USED AT THE BOARD'S DISCRETION AND IS NOT

Supplemental Information	
Return Reference	Explanation
Schedule D, Part V, Line 4 Intended uses of endowment	THE DONOR DESIGNATED FUND'S INCOME IS TO BE USED FOR THE GENERAL PURPOSES OF THE ORGANIZAT ION. THE BOARD DESIGNATED INVESTMENT FUND MAY BE USED AT THE BOARD'S DISCRETION AND IS NOT
funds	SUBJECT TO THE NEW HAMPSHIRE UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT.

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XI, Line 4(b) Other revenues in form 990 not in audited financial statements	FINANCIAL AID - 456555

s

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XII, Line 4(b) Other expenses in form 990 not in audited financial statements	FINANCIAL AID - 456555

s

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Schedule I

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

OMB No. 1545-0047

2019

DLN: 93493012007001

Open to Public Inspection

reasury nternal Revenue Service		► Go to <u>ww</u>	w.irs.gov/Form990 for	the latest information	on.		Inspection
ame of the organization oung Men's Christian Associa	tion of Greater Nashua	1				Employer identifi	cation number
						02-0222250	
	mation on Grants				<u> </u>		
the selection criteria use	ed to award the grants	stantiate the amount of or assistance?	the grants or assistance,	the grantees eligibility	for the grants or assistance	e, and	☑ Yes ☐ No
			se of grant funds in the U				
Part II Grants and Othe that received mo	e r Assistance to Don re than \$5,000. Part II	nestic Organizations a I can be duplicated if ad	ind Domestic Governme ditional space is needed.	ents. Complete if the o	rganization answered "Yes"	on Form 990, Part IV, line	e 21, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
1)							
2)							
3)							
4)							
5)							
6)							
7)							
8)							
9)							
10)							
11)							
12)							
	. , . ,	-					
3 Enter total number of ot	her organizations liste	ed in the line 1 table .				▶	

(Form 990)

Return Reference

grant funds.

Schedule I, Part I, Line 2

Procedures for monitoring use of

FINANCIAL ASSISTANCE TO PARTICIPATE IN THE YMCA PROGRAMS AT REDUCED COSTS.

Part III

(1)

(2)

Schedule I (Form 990) 2019

REDUCTION IN SERVICE PRICE

Page 2

Schedule I (Form 990) 2019

456,555 FMV

THE YMCA HAS A FORMAL PROCESS FOR FINANCIAL ASSISTANCE. THE INDIVIDUAL WILL COMPLETE AN APPLICATION FOR FINANCIAL ASSISTANCE. THE APPLICATION HAS THE YMCA CRITERIA FOR ELIGIBILITY TO RECEIVE FINANCIAL ASSISTANCE. THE YMCA DIRECTORS WILL REVIEW THE APPLICATION FOR

FINANCIAL ASSISTANCE, IF APPROVED, FINANCIAL ASSISTANCE WILL BE GIVEN, REPORTS CAN BE PRODUCED AT ANY TIME WHICH WILL SHOW THE AMOUNT OF

(3) (4) (5)

(6) (7) Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

(c) Amount of

cash grant

(b) Number of

recipients

Explanation

3000

FINANCIAL ASSISTANCE GIVEN AND TO WHOM IT WAS GIVEN.

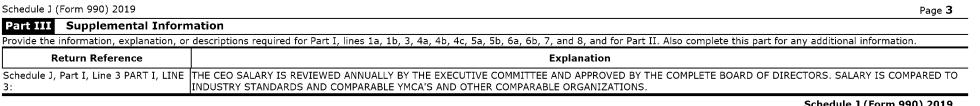
efil	e GRAPHIC pi	rint - DO NOT PROCESS	As Filed Data	a -	DLN: 93493	301200	7001
Schedule J (Form 990)		C	ompensat	ion Information	ОМВ	No. 1545	-0047
		For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23.				2019	
•	tment of the Treasury	► Go to <u>www.irs.g</u> e		to Form 990. instructions and the latest information		n to Pu	
	al Revenue Service ne of the organiz	lation		Emple	Oyer identification	spection number	
		ssociation of Greater Nashua					•
Pa	rt I Questi	ons Regarding Compensa	ation	02-02	22250		
	- Quissi	one regarding compenses				Yes	No
1a				the following to or for a person listed on Fo y relevant information regarding these item			
	First-class	s or charter travel		Housing allowance or residence for person	al use		
		companions	님	Payments for business use of personal res			
		nification and gross-up paymen	ts 📙	Health or social club dues or initiation fees			
	LI Discretion	nary spending account	Ц	Personal services (e.g., maid, chauffeur, c	ner)		
b				follow a written policy regarding payment ove? If "No," complete Part III to explain		.b	
2				or allowing expenses incurred by all r, regarding the items checked on Line 1a?		2	
	unectors, truste	es, officers, including the CEO/	Executive Directo	r, regarding the items checked on time fa:	•		
3				ed to establish the compensation of the			
				not check any boxes for methods CEO/Executive Director, but explain in Part	III.		
				Michael			
		ation committee ent compensation consultant	✓	Written employment contract Compensation survey or study			
		of other organizations	✓	Approval by the board or compensation co	mmittee		
4	During the year related organiza		990, Part VII, Se	ction A, line 1a, with respect to the filing or	ganization or a		
а	Receive a sever	ance payment or change-of-cor	ntrol payment? .		. 4	a	No
b		· · ·		ified retirement plan?		ь	No
С	•		•	nsation arrangement?		ŀc	No
	If "Yes" to any o	of lines 4a-c, list the persons an	d provide the app	licable amounts for each item in Part III.			
	0 504()(0) F04()(4) F04()(00					
5	, ,,,	(a), 501(c)(4), and 501(c)(29	, ,	must complete lines 5-9. the organization pay or accrue any			
5		ontingent on the revenues of:		the organization pay of accide any			
а	The organization	n?			5	ia	No
b	=					<u>-</u>	No
		5a or 5b, describe in Part III.					
6		ed on Form 990, Part VII, Section ontingent on the net earnings o		the organization pay or accrue any			
а	The organization	n?			6	a	No
b	, -			$\bullet = \bullet =$. •	ib	No
	•	6a or 6b, describe in Part III.					1
7				the organization provide any nonfixed rt III		7	No
8	subject to the ir	nitial contract exception describ	ed in Regulations	red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," describe · · · · · · · · · ·		В	No.
9	If "Yes" on line	8, did the organization also folk	ow the rebuttable	presumption procedure described in Regula	ations section	9	No
For F		uction Act Notice, see the Ins			Schedule J (F) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.								
(A) Name and Title		(B) Breakdowr (i) Base compensation	of W-2 and/or 1099-MIS (ii) Bonus & incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1 MICHAEL LACHANCE	(i)	172,494	0	0	20,060	11,036	203,590	0
CEO	(ii)	0	0	0	0	0	0	0
			•		•		Schedule	J (Form 990) 2019



DLN: 93493012007001 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No. 1545-0047 Schedule K **Supplemental Information on Tax-Exempt Bonds** (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. ▶ Attach to Form 990. Department of the Treasury Open to Public Internal Revenue Service ▶Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Name of the organization **Employer identification number** Young Men's Christian Association of Greater Nashua 02-0222250 Part I **Bond Issues** (a) Issuer name (b) Issuer EIN (c) CUSIP # (d) Date issued (f) Description of purpose (h) On (i) Pool (e) Issue price (g) Defeased behalf of financing issuer Yes No Yes No Yes No NEW HAMPSHIRE HEALTH AND 02-0279866 000000000 05-19-2015 9.200.000 TO FUND REFINANCE OF DEBT AND Χ Χ Χ **EDUCATION FACILITIES** CAPITAL IMPROVEMENTS AUTHORITY Part II **Proceeds** В C D 1,832,273 2 3 9,200,000 5 6 7 114,193 8 9 10 3,361,297 11 5,724,510 12 13 2019 Yes No Yes Yes No No Were the bonds issued as part of a current refunding issue of tax-exempt 14 Χ Were the bonds issued as part of an advance refunding issue of taxable 15 Χ 16 Does the organization maintain adequate books and records to support the final allocation of Χ Part III **Private Business Use** Α В C D Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property Χ Are there any lease arrangements that may result in private business use of bond-financed For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No. 50193E Schedule K (Form 990) 2019 Enter the percentage of financed property used in a private business use by entities other than

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

Schedule K (Form 990) 2019

3a

6

Part IV

b

C

Arbitrage

Page 2

D

Schedule K (Form 990) 2019

No

Yes

· · ·								
		4		В	•	c	ſ	D
	Yes	No	Yes	No	Yes	No	Yes	No
Are there any management or service contracts that may result in private business use of bond-financed property?		х						

b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?				
С	Are there any research agreements that may result in private business use of bond-financed property?	Х			
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?				

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Χ

Χ

Χ

Yes

Х

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0 %

0 %

Х

Χ

Χ

Yes

В

No

C

No

Yes

	_		
	Yes	No	
Were gross proceeds invested in a guaranteed investment contract (GIC)?		Х	

Schedule K (Form 990) 2019

period?

Arbitrage (Continued)

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

the GIC satisfied?

requirements of section 148? . . .

Supplemental Information. Provide additional information for responses to questions on Schedule K. (See instructions).

Yes

Χ

No

Yes

Page 3

No

D

D

No

Yes

Yes

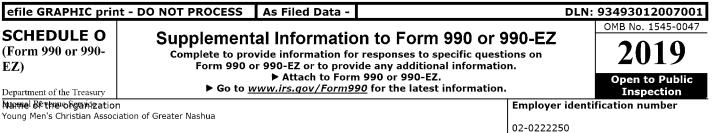
Yes

No

No

Yes

Nο



Return Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	(Expenses \$ 1,490,981 including grants of \$ 147,005)(Revenue \$ 5,431,571) YOUTH DEVELOPMEN T, HEALTHY LIVING, SOCIAL RESPONSIBILITY - YOUTH DEVELOPMENT: ACTIVE, ENGAGED CHILDREN ARE THE BACKBONE OF A HEALTHY COMMUNITY. THE YMCA IS ONE OF THE LARGEST PROVIDERS OF YOUTH PR OGRAMMING IN THE REGION. WE ARE COMMITTED TO INCREASING OPPORTUNITIES FOR YOUTH TO DEEPEN VALUES AND POSITIVE ATTITUDES. WHETHER A CHILD ENGAGES WITH US THROUGH OUR YOUTH BASKETBAL L PROGRAM, STORM SWIM TEAM, GYMNASTICS PROGRAMS, ARTS & HUMANITIES CLASSES, OR ONE OF THE MANY SPORTS PROGRAMS, OUR GOAL IS TO HELP THEM ENGAGE IN LIFELONG HEALTHY ACTIVITIES WITH POSITIVE ROLE MODELS TO HELP GUIDE THEIR DECISION MAKING AND LIFE CHOICES. ALL OF OUR YOUTH PROGRAMS INCORPORATE OUR VALUES OF CARING, HONESTY, RESPECT AND RESPONSIBILITY. HEALTHY LIVING: THE YMCA OF GREATER NASHUA CONTINUES TO BE A LEADER IN THE GREATER NASHUA COMMUNIT Y IN RESPONSE TO THE CITY OF NASHUA'S FOCUS ON CHILDHOOD OBESITY, WHICH HAS BEEN NAMED ONE OF THE THREE MAJOR HEALTH ISSUES THAT THE CITY IS FOCUSING ON IN ITS HEALTH IMPROVEMENT P LAN. OUR PRESCRIBE THE Y (YOUTH ANTLOBESITY INITIATIVE) PROGRAM AIMS TO STOP THIS RAPID I NOREASE IN OBESITY BY STARTING WITH OUR CHILDREN, FOR STUDIES SHOW THAT IF A CHILD IS OVER WEIGHT AT DAGE 12, THEY ARE MOST LIKELY TO BE OVER WEIGHT AT MODELS. THEY ARE MOST LIKELY TO BE OVER WEIGHT AT MORE THE HEALTH IN OUR LIVESTRONG AT THE YMCA, A RESEARCH-BASED PHYSICAL ACTIVITY AND WELL-BEING INITIATIVE THAT HELPS PEOPLE AFFECTED BY CANCER REACH THEIR HOLISTIC HEALTH GOALS. THE LIVESTRONG AT THEY MCA PROGRAM IS AVAILABLE TO CANCER SURVIVORS AND THEIR FAMILIES IN THE GREATER NASHUA COMM UNITY. ON A BROAD LEVEL, MAKING YMCA HEALTHY LIVING PROGRAMS AND CLASSES AVAILABLE IS AN I MPORTANT CORNERSTONE OF OUR LONG RANGE STRATEGIC PLAN. IN 2019/2020, THE YMCA OF GREATER NASHUA COMM UNITY. ON A BROAD LEVEL, MAKING YMCA HEALTHY LIVING PROGRAMS AND CLASSES AVAILABLE IS AN I MPORTANT CORNERSTONE OF OUR LONG RANGE STRATEGIC PLAN. IN 2019/2020, THE YMCA OF GREATER NAS

Return

Reference	
Form 990, Part III, Line 4d Description of other program services	TH THE SEVERE BLOOD SHORTAGE BY HOSTING THREE BLOOD DRIVES IN CONJUNCTION WITH THE AMERICA N RED CROSS. THE ESTIMATED NUMBER OF HOSPITAL PATIENTS GIVEN BLOOD FROM DONATIONS COLLECTE D AT THE Y THIS SPRING IS 150. WE STARTED THE YMCA EDUCATIONAL ACADEMY IN RESPONSE TO OUR PUBLIC SCHOOLS NEED TO DO REMOTE LEARNING OR A HYBRID IN SCHOOL/REMOTE LEARNING MODEL DURI NG THE PANDEMIC. THIS HAS BEEN AN IMPORTANT RESOURCE FOR BOTH WORKING PARENTS AND PARENTS WHO NEEDED ASSISTANCE IN THEIR NEW ROLE IN HELPING STUDENTS LEARN AT HOME. WE AGAIN PARTNE RED WITH THE NASHUA PUBLIC SCHOOL SYSTEM TO OFFER THE 'POWER SCHOLARS ACADEMY,' A SUMMER P ROGRAM THAT EXPANDS LEARNING TIME TO IMPROVE THE ACADEMIC ACHIEVEMENTS, SELF-CONFIDENCE AN D LIFE TRAJECTORIES OF ELEMENTARY SCHOOL STUDENTS IN NASHUA WHO WERE PERFORMING AT BELOW G RADE LEVEL. THIS PROGRAM RAN REMOTELY THIS YEAR.OUR Y HAS PARTNERED WITH BELLXCEL (BUILDING EDUCATED LEADERS FOR LIFE) AND THE YMCA OF THE USA TO BRING THIS PROGRAM TO OUR COMMUNITY. THIS YEAR WE ENGAGED MORE THAN 1000 COMMUNITY MEMBERS (DONATING NEARLY \$1 MILLION IN VAL UE TO THE ORGANIZATION) TO MAKE A DIFFERENCE IN PEOPLE'S LIVES, OFFERING THE OPPORTUNITY TO MEET NEW PEOPLE AND MAKE NEW FRIENDS, ALL WHILE DEVELOPING SKILLS AND GAINING INVALUABLE EXPERIENCE. THE Y PROVIDES PEOPLE THE OPPORTUNITY TO PUT INTO PRACTICE WHAT THEY BELIEVE ABOUT LIFE AND GIVE BACK TO THEIR COMMUNITY THROUGH VOLUNTEER PARTICIPATION IN Y PROGRAMS AND SERVICES. WE HAVE THE PRESENCE AND PARTNERSHIPS TO NOT JUST PROMISE, BUT DELIVER POSIT IVE, PERSONAL AND SOCIAL CHANGE. WITH A FOCUS ON YOUTH DEVELOPMENT, HEALTHY LIVING AND SOC IAL RESPONSIBILITY, Y VOLUNTEERS GIVE MEN, WOMEN AND YOUTH OF ALL AGES AND FROM ALL WALKS OF LIFE THE RESOURCES AND SUPPORT THEY NEED TO BE HEALTHY, CONFIDENT, CONNECTED AND SECURE. OUR TOGETHERHOOD PROGRAM, A YMCA SIGNATURE PROGRAM WHERE WE INVITE Y MEMBERS TO LEAD AND PARTICIPATE IN VOLUNTEER SERVICE OUTSIDE OF OUR YMCA FACILITIES HAS PARTNERED WITH THE UN ITED WAY TO PUT TOGETHER CARE PACKAGES FOR SENIORS IN

Explanation

Doturn

Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	(Expenses \$ 239,495 including grants of \$ 0)(Revenue \$ 143,812) EDUCATIONAL PROGRAMS - THE YMCA PARTNERS WITH LOCAL SCHOOL DISTRICTS TO OFFER A VARIETY OF EDUCATIONAL PROGRAMS. A SUMMER PROGRAM IS OFFERED FOR GRADES 1-8 TO HELP THEM START THE NEXT SCHOOL YEAR AHEAD ACADEMICALLY. AN IN-SCHOOL PROGRAM IS OFFERED TO AID CHILDREN IN GRADES 6-8 TO DEVELOP A SENSE OF PERSONAL ENRICHMENT AND ACHIEVEMENT BY MEETING ACADEMIC AND SOCIAL NEEDS, CREATING A CARING ATMOSPHERE, AND PROVIDING A CHALLENGING PSYCHOLOGY-INFUSED CURRICULUM THAT TARGETS STRENGTHS AND POSITIVE ATTRIBUTES OF THE STUDENTS.

Evalanation

990 Schedule O, Supplemental Information Return **Explanation** Reference Form 990. THE YMCA HAS MEMBERS WHO PAY DUES.

Part VI, Line 6 FORM 990. PART VI. SECTION A.

LINE 6

Return Reference

Form 990, THERE IS AN ANNUAL MEETING HELD WHERE MEMBERS CAN VOICE OPINIONS.

Part VI, Line
7a FORM
990, PART
VI, SECTION
A, LINE 7A

990 Schedule O, Supplemental Information Return **Explanation** Reference Form 990. MEMBERS VOTE AT THE ANNUAL MEETING.

Part VI, Line
7b FORM
990, PART
VI. SECTION

A, LINE 7B

Return Reference Explanation

THE AUDIT COMMITTEE REVIEWS THE 990 AND IT IS APPROVED BY THE BOARD.

B. LINE 11

Part VI, Line
11b FORM
990, PART
VI, SECTION

Return Reference	Explanation
Form 990,	THE YMCA REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THE CONFLICTS OF
Part VI, Line	\mid INTEREST POLICY WITH THE USE OF THE AUDITORS ANNUAL CIRCULATION OF A QUESTIONNAIRE TO THE BOARD OF \mid
12c FORM	DIRECTORS AND SENIOR STAFF WHICH INCLUDES QUESTIONS REGARDING ANY CONFLICTS OF INTEREST. IN
990, PART	ADDITION, THE MARKETING DIRECTOR/CEO REVIEWS ALL CONTRACTS WITH BOARD MEMBERS AND SENIOR STAFF
VI, SECTION	TO SEE IF ANY TRANSACTIONS FALL UNDER THE CONFLICT OF INTEREST POLICY. THIS PROCEDURE IS COMPLETED
B LINE 12C	ONCE A YEAR

Return Explanation

Form 990,	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF EMPLOYEES.
Part VI, Line	
15 FORM	
990, PART	
VI, SECTION	
B, LINE 15	

Return

C, LINE 19

Reference	
Form 990,	THE YMCA MAKES AVAILABLE TO THE PUBLIC ALL DOCUMENTS, POLICIES, AND FINANCIAL STATEMENTS TO THOSE
Part VI, Line	REQUESTING THEM. IN ADDITION, THE YMCA PROVIDES FINANCIAL INFORMATION, DONOR INFORMATION AND
19 FORM	COMMUNITY BENEFIT INFORMATION TO ALL ATTENDING THE ANNUAL MEETING. THE YMCA ALSO PUBLISHES THE
990, PART	FORM 990 ON ITS WEBSITE. THE MEMBERS HANDBOOK OF RULES AND REGULATIONS ARE ALSO DISCLOSED ON THE
VI, SECTION	WEBSITE.

Explanation

Return Reference
Form 990,
Data Will Line

stockholders

Part VI, Line 6 Classes of members or

Return Reference	Explanation
Form 990, Part VI, Line 7a Members or stockholders electing members of governing body	Our organization is a public charity open to all without regard to ability to pay. Our members have the right to elect members of the board, but do not receive any distributions of income or assets from the organization.

Return Reference Explanation

Form 990, MEMBERS VOTE AT THE ANNUAL MEETING.

Part VI, Line
7b Decisions
requiring
approval by
members or
stockholders

Return Reference

Form 990, Part VII Line

THE AUDIT COMMITTEE REVIEWS THE 990 PRIOR TO FILING AND IT IS APPROVED BY THE BOARD.

Part VI, Line
11b Review
of form 990
by governing
body

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 12c Conflict of interest policy	A conflict of interest questionnaire is sent out annually to each officer and director of the organization. The questionnaire requires each person to answer a series of questions related to various potential conflicts of interest that are specifically asked on the Form 990. The organization's compliance officer monitors the responses for any potential conflicts of interest and then determines whether or not an actual conflict of interest exists. Anyone who is determined to have a conflict of interest is not allowed to vote on any matters involving the related conflict of interest. The compliance officer attends all board meetings to ensure compliance with these guidelines.

Return Reference	Explanation
Form 990, Part VI, Line 15a Process to establish compensation of top management official	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF EMPLOYEES. COMPENSATION OF TOP MANAGEMENT OFFICIALS ARE REVIEWED BY THE BOARD AND COMPARES IT TO NATIONAL GUIDANCE.

Doturn

Reference	Explanation
Form 990, Part VI, Line 15b Process to establish compensation of other employees	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF MANAGEMENT. COMPENSATION IS COMPARED TO NATIONAL GUIDANCE.

Evolunation

THE WEBSITE

Reference Form 990, Part VI, Line 19 Required THE YMCA MAKES AVAILABLE TO THE PUBLIC ALL DOCUMENTS, POLICIES, AND FINANCIAL STATEMENTS TO THOSE REQUESTING THEM. IN ADDITION, THE YMCA PROVIDES FINANCIAL INFORMATION, DONOR INFORMATION AND COMMUNITY BENEFIT INFORMATION TO ALL ATTENDING THE ANNUAL MEETING. THE YMCA ALSO PUBLISHES THE

Explanation

FORM 990 ON ITS WEBSITE. THE MEMBERS' HANDBOOK OF RULES AND REGULATIONS ARE ALSO DISCLOSED ON

19 Required documents available to the public

Return

Return Reference	Explanation
Form 990, Part VIII, Line 2f Other Program Service Revenue	- Total Revenue: , Related or Exempt Function Revenue: , Unrelated Business Revenue: , Revenue Excluded from Tax Under Sections 512, 513, or 514: ; - Total Revenue: , Related or Exempt Function Revenue: , Unrelated Business Revenue: , Revenue Excluded from Tax Under Sections 512, 513, or 514: ;

Return Explanation
Reference

XII, LINE 2C

Form 990, THE YMCA HAS NOT CHANGED IT OVERSIGHT PROCESS DURING THE YEAR.

Part XII, Line
2c FORM
990, PART