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Form 990

Department of the Treasury  
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public

Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 09-01-2018 , and ending 08-31-2019

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

Young Men's Christian Association of Greater Nashua

Doing business as

Number and street (or P O box if mail is not delivered to street address)

Room/suite

10 COTTON ROAD 1

City or town, state or province, country, and ZIP or foreign postal code

NASHUA, NH 03063

F Name and address of principal officer

MICHAEL LACHANCE

10 COTTON ROAD 1

NASHUA, NH 03063

H(a) Is this a group return for subordinates?

☐ Yes

☒ No

H(b) Are all subordinates included?

☐ Yes

☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶

D Employer identification number

02-0222250

E Telephone number

(603) 598-1533

G Gross receipts \$ 14,981,596

I Tax-exempt status

☒ 501(c)(3)

☐ 501(c) ( ) ◀(insert no )

☐ 4947(a)(1) or

☐ 527

J Website: ▶ WWW.NMYMCA.ORG

K Form of organization

☒ Corporation

☐ Trust

☐ Association

☐ Other ▶

L Year of formation 1887

M State of legal domicile NH

Part I

Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities

THE MISSION OF THE YMCA OF GREATER NASHUA IS TO INSTILL VALUES AND PROVIDE OPPORTUNITIES FOR LIFELONG PERSONAL GROWTH AND DEVELOPMENT OF A HEALTHY SPIRIT, MIND, AND BODY FOR ALL WE HAVE THREE AREAS OF FOCUS 1) YOUTH DEVELOPMENT - NURTURING THE POTENTIAL OF EVERY CHILD AND TEEN 2) HEALTHY LIVING - IMPROVING THE NATION'S HEALTH AND WELL-BEING 3) SOCIAL RESPONSIBILITY - GIVING BACK AND PROVIDING SUPPORT FOR OUR NEIGHBORS

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3 Number of voting members of the governing body (Part VI, line 1a)

4 Number of independent voting members of the governing body (Part VI, line 1b)

5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)

6 Total number of volunteers (estimate if necessary)

7a Total unrelated business revenue from Part VIII, column (C), line 12

7b Net unrelated business taxable income from Form 990-T, line 34

Revenue

8 Contributions and grants (Part VIII, line 1h)

9 Program service revenue (Part VIII, line 2g)

10 Investment income (Part VIII, column (A), lines 3, 4, and 7d )

11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)

12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)

Expenses

13 Grants and similar amounts paid (Part IX, column (A), lines 1–3 )

14 Benefits paid to or for members (Part IX, column (A), line 4)

15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)

16a Professional fundraising fees (Part IX, column (A), line 11e)

b Total fundraising expenses (Part IX, column (D), line 25) ▶240,909

17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)

18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)

19 Revenue less expenses Subtract line 18 from line 12

Net Assets or Fund Balances

20 Total assets (Part X, line 16)

21 Total liabilities (Part X, line 26)

22 Net assets or fund balances Subtract line 21 from line 20

Prior Year

Current Year

704,895

927,317

11,320,350

12,237,093

593,075

178,406

70,552

109,019

12,688,872

13,451,835

805,415

763,227

0

7,294,375

8,119,576

0

4,227,220

4,464,096

12,327,010

13,346,899

361,862

104,936

Beginning of Current Year

End of Year

21,015,473

25,025,578

9,699,704

13,782,521

11,315,769

11,243,057

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

2020-01-10

Date

MICHAEL LACHANCE CEO

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN P00085224

Firm's name ▶ Melanson Heath & Company PC

Firm's EIN ▶ 02-0354851

Firm's address ▶ 102 Perimeter Road

Phone no (603) 882-1111

Nashua, NH 030631301

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes

☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2018)

**Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response or note to any line in this Part III ☒**1** Briefly describe the organization's mission

THE MISSION OF THE YMCA OF GREATER NASHUA IS TO INSTILL VALUES AND PROVIDE OPPORTUNITIES FOR LIFELONG PERSONAL GROWTH AND DEVELOPMENT OF A HEALTHY SPIRIT, MIND, AND BODY FOR ALL. WE HAVE THREE AREAS OF FOCUS: 1) YOUTH DEVELOPMENT - NURTURING THE POTENTIAL OF EVERY CHILD AND TEEN; 2) HEALTHY LIVING - IMPROVING THE NATION'S HEALTH AND WELL-BEING; 3) SOCIAL RESPONSIBILITY - GIVING BACK AND PROVIDING SUPPORT FOR OUR NEIGHBORS. THE YMCA IS OPEN TO EVERY MEMBER OF THE COMMUNITY, REGARDLESS OF THE ABILITY TO PAY. FINANCIAL ASSISTANCE IS AVAILABLE FOR THOSE WHO CANNOT AFFORD TO PAY THE FULL COST OF ANY PROGRAM OR SERVICE.

**2** Did the organization undertake any significant program services during the year which were not listed onthe prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any programservices? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

<b>4a</b>	(Code )	(Expenses \$	3,597,028	including grants of \$	382,007	(Revenue \$	3,799,817
See Additional Data							

<b>4b</b>	(Code )	(Expenses \$	1,116,476	including grants of \$	105,812	(Revenue \$	1,409,293
See Additional Data							

<b>4c</b>	(Code )	(Expenses \$	921,753	including grants of \$	7,061	(Revenue \$	593,723
See Additional Data							

(Code )	(Expenses \$	2,078,414	including grants of \$	268,347	(Revenue \$	6,434,260
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YOUTH DEVELOPMENT, HEALTHY LIVING, SOCIAL RESPONSIBILITY - YOUTH DEVELOPMENT: ACTIVE, ENGAGED CHILDREN ARE THE BACKBONE OF A HEALTHY COMMUNITY. THE YMCA IS ONE OF THE LARGEST PROVIDERS OF YOUTH PROGRAMMING IN THE REGION. WE ARE COMMITTED TO INCREASING OPPORTUNITIES FOR YOUTH TO DEEPEN VALUES AND POSITIVE ATTITUDES. WHETHER A CHILD ENGAGES WITH US THROUGH OUR YOUTH BASKETBALL PROGRAM, STORM SWIM TEAM, GYMNASICS PROGRAMS, ARTS & HUMANITIES CLASSES, OR ONE OF THE MANY SPORTS PROGRAMS, OUR GOAL IS TO HELP THEM ENGAGE IN LIFELONG HEALTHY ACTIVITIES WITH POSITIVE ROLE MODELS TO HELP GUIDE THEIR DECISION MAKING AND LIFE CHOICES. ALL OF OUR YOUTH PROGRAMS INCORPORATE OUR VALUES OF CARING, HONESTY, RESPECT AND RESPONSIBILITY. HEALTHY LIVING: THE YMCA OF GREATER NASHUA CONTINUES TO BE A LEADER IN THE GREATER NASHUA COMMUNITY IN RESPONSE TO THE CITY OF NASHUA'S FOCUS ON CHILDHOOD OBESITY, WHICH HAS BEEN NAMED ONE OF THE THREE MAJOR HEALTH ISSUES THAT THE CITY IS FOCUSING ON IN ITS HEALTH IMPROVEMENT PLAN. OUR PRESCRIBE THE Y (YOUTH ANTI-OBESITY INITIATIVE) PROGRAM AIMS TO STOP THIS RAPID INCREASE IN OBESITY BY STARTING WITH OUR CHILDREN, FOR STUDIES SHOW THAT IF A CHILD IS OVERWEIGHT AT AGE 12, THEY ARE MOST LIKELY TO BE OVERWEIGHT ADULTS. THIS PROGRAM IS THE ONLY ONE OF ITS KIND IN THE NASHUA AREA. MORE THAN 79 ADULTS HAVE RECLAIMED THEIR HEALTH IN OUR LIVESTRONG AT THE YMCA, A RESEARCH-BASED PHYSICAL ACTIVITY AND WELL-BEING INITIATIVE THAT HELPS PEOPLE AFFECTED BY CANCER REACH THEIR HOLISTIC HEALTH GOALS. THE LIVESTRONG AT THE YMCA PROGRAM IS AVAILABLE TO CANCER SURVIVORS AND THEIR FAMILIES IN THE GREATER NASHUA COMMUNITY. ON A BROAD LEVEL, MAKING YMCA HEALTHY LIVING PROGRAMS AND CLASSES AVAILABLE IS AN IMPORTANT CORNERSTONE OF OUR LONG RANGE STRATEGIC PLAN. IN 2018/2019, THE YMCA OF GREATER NASHUA PROVIDED \$1,371,000 IN COMMUNITY BENEFITS AND SERVICES TO THOSE IN NEED IN OUR COMMUNITY. THIS INCLUDES \$760,000 AWARDED IN Y CARES FINANCIAL ASSISTANCE SCHOLARSHIPS TO ENABLE CHILDREN, ADULTS AND SENIORS WITH LIMITED FINANCIAL MEANS TO PARTICIPATE IN ANY Y PROGRAM OR SERVICE. SIGNIFICANT AID IS FOR CHILDCARE, AFTERSCHOOL CARE AND SUMMER CAMP, ALLOWING PARENTS WHO ARE BELOW-WAGE EARNERS TO WORK OR RETURN TO SCHOOL AND AFFORD QUALITY CHILDCARE. ALSO INCLUDED IS AN INVESTMENT BY OUR Y AND OUR FUNDING PARTNERS OF \$611,000 TOWARD COMMUNITY-BASED INITIATIVES. WE PROVIDE SEVERAL EVIDENCE BASED PROGRAMS AT NO COST INCLUDING POWER SCHOLARS ACADEMY, LIVESTRONG AT THE YMCA CANCER SURVIVOR PROGRAM, PRESCRIBE THE Y YOUTH ANTI-OBESITY INITIATIVE, YMCA ACHIEVEMENT CENTER AT HUDSON MEMORIAL SCHOOL, AND SUPERHERO TRAINING ACADEMY. SOCIAL RESPONSIBILITY - WITHIN THE GREATER NASHUA AREA, THE YMCA IS SEEN AS A COLLABORATOR, CONVENING WITH THE CITIES AND TOWNS, AS WELL AS OTHER SOCIAL SERVICE AGENCIES, TO ADDRESS COMMUNITY NEEDS. THIS YEAR WE PARTNERED WITH THE NASHUA PUBLIC SCHOOL SYSTEM TO OFFER THE 'POWER SCHOLARS ACADEMY,' A SUMMER PROGRAM THAT EXPANDS LEARNING TIME TO IMPROVE THE ACADEMIC ACHIEVEMENTS, SELF-CONFIDENCE AND LIFE TRAJECTORIES OF ELEMENTARY SCHOOL STUDENTS IN NASHUA WHO WERE PERFORMING AT BELOW GRADE LEVEL. THIS PROGRAM RAN AT THREE NASHUA PUBLIC SCHOOLS THIS SUMMER. OUR Y HAS PARTNERED WITH BELLXCCEL (BUILDING EDUCATED LEADERS FOR LIFE) AND THE YMCA OF THE USA TO BRING THIS PROGRAM TO OUR COMMUNITY. WE CONTINUE TO HAVE A STRONG PARTNERSHIP WITH THE HUDSON PUBLIC SCHOOL DEPARTMENT AND TITLE ONE PRESCHOOL SCHOOL IN NASHUA TO ADDRESS THE NEEDS OF SOME CHILDREN STRUGGLING IN FIRST GRADE. WE GRADUATED THE FIFTH CLASS FROM THE YMCA SUPERHERO TRAINING ACADEMY AT THE DR. H. O. SMITH ELEMENTARY SCHOOL IN HUDSON. THIS PROGRAM BENEFITS MANY FIRST GRADERS HAVING LOW ATTENDANCE, SCHOOL ANXIETY, LOW SELF-ESTEEM, BEING BULLIED, ACTING OUT OR NOT BEING ENGAGED IN THE CLASSROOM. TEACHERS AND GUIDANCE COUNSELORS WERE CONCERNED ABOUT THESE CHILDREN, BUT THEIR NEEDS DID NOT FIT INTO TRADITIONAL AT-RISK SERVICES OFFERED. Y STAFF DEVELOPED SUPERHERO TRAINING ACADEMY TO TEACH KIDS ABOUT BEING STRONG IN THEIR MIND AND BODY, SHOWING GREAT CHARACTER AND LEADERSHIP AND DEVELOPING THEIR OWN SUPERHERO PERSONA WHO WORKS TO IMPROVE THEIR SCHOOL COMMUNITY. ALSO IN CONJUNCTION WITH THE HUDSON PUBLIC SCHOOL SYSTEM, WE CELEBRATED THE THIRD YEAR OF THE YMCA ACHIEVEMENT CENTER (YAC) AT HUDSON MEMORIAL SCHOOL. Y LEADERSHIP AND THE HUDSON SCHOOL DISTRICT DEVELOPED THE CONCEPT OF THE Y ACHIEVEMENT CENTER TO ADDRESS NEEDS OF 6TH-8TH GRADE STUDENTS THROUGH PROVIDING SOCIAL AND EMOTIONAL LEARNING AND CREATING AN OVERALL CULTURE OF POSITIVITY WITHIN THE MIDDLE SCHOOL SETTING. THE YAC IS AN INNOVATIVE WAY TO ADDRESS THE NEEDS OF MIDDLE SCHOOLERS THROUGH CREATING AN ENVIRONMENT THAT FOCUSES ON HELPING STUDENTS TO EXPERIENCE POSITIVE EMOTIONS, TEACHING CHARACTER VALUES, AND IDENTIFYING STUDENT STRENGTHS. OUR LEADERS CLUB AND Y-ACHIEVERS TEEN LEADERSHIP PROGRAMS ENGAGE WITH OVER 100 YOUTH. THE GOALS OF THESE INITIATIVES ARE IMPROVED STUDENT PERFORMANCE IN THE CLASSROOM, HIGHER RATES OF HIGH SCHOOL GRADUATION AND COLLEGE ENROLLMENT, AND PREPARING YOUTH TO BE PRODUCTIVE MEMBERS OF THE WORKFORCE AND COMMUNITY. THIS YEAR WE ENGAGED MORE THAN 1000 COMMUNITY MEMBERS (DONATING NEARLY \$400,000 IN VALUE TO THE ORGANIZATION) TO MAKE A DIFFERENCE IN PEOPLE'S LIVES, OFFERING THE OPPORTUNITY TO MEET NEW PEOPLE AND MAKE NEW FRIENDS, ALL WHILE DEVELOPING SKILLS AND GAINING INVALUABLE EXPERIENCE. THE Y PROVIDES PEOPLE THE OPPORTUNITY TO PUT INTO PRACTICE WHAT THEY BELIEVE ABOUT LIFE AND GIVE BACK TO THEIR COMMUNITY THROUGH VOLUNTEER PARTICIPATION IN Y PROGRAMS AND SERVICES. WE HAVE THE PRESENCE AND PARTNERSHIPS TO NOT JUST PROMISE, BUT DELIVER POSITIVE, PERSONAL AND SOCIAL CHANGE. WITH A FOCUS ON YOUTH DEVELOPMENT, HEALTHY LIVING AND SOCIAL RESPONSIBILITY, Y VOLUNTEERS GIVE MEN, WOMEN AND YOUTH OF ALL AGES AND FROM ALL WALKS OF LIFE THE RESOURCES AND SUPPORT THEY NEED TO BE HEALTHY, CONFIDENT, CONNECTED AND SECURE. OUR TOGETHERHOOD PROGRAM, A YMCA SIGNATURE PROGRAM WHERE WE INVITE Y MEMBERS TO LEAD AND PARTICIPATE IN VOLUNTEER SERVICE.

<b>4d</b>	Other program services (Describe in Schedule O )	(Expenses \$	2,078,414	including grants of \$	268,347	(Revenue \$	6,434,260
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<b>4e</b>	Total program service expenses	7,713,671
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**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	<b>1</b> Yes	
<b>2</b> Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	<b>2</b> Yes	
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	<b>3</b>	No
<b>4 Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	<b>4</b>	No
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	<b>5</b>	
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	<b>6</b>	No
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	<b>7</b>	No
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	<b>8</b>	No
<b>9</b> Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	<b>9</b>	No
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	<b>10</b> Yes	
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	<b>11a</b> Yes	
<b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	<b>11b</b>	No
<b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	<b>11c</b>	No
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	<b>11d</b>	No
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	<b>11e</b> Yes	
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	<b>11f</b>	No
<b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	<b>12a</b> Yes	
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	<b>12b</b>	No
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	<b>13</b>	No
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?	<b>14a</b>	No
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	<b>14b</b>	No
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	<b>15</b>	No
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	<b>16</b>	No
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	<b>17</b>	No
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	<b>18</b> Yes	
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	<b>19</b>	No
<b>20a</b> Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	<b>20a</b>	No
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<b>20b</b>	
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	<b>21</b>	No
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	<b>22</b> Yes	

**Part IV Checklist of Required Schedules (continued)**

		Yes	No
<b>23</b>	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .	<b>23</b> Yes	
<b>24a</b>	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> . . . . .	<b>24a</b> Yes	
<b>b</b>	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .	<b>24b</b>	No
<b>c</b>	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	<b>24c</b>	No
<b>d</b>	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .	<b>24d</b>	No
<b>25a</b>	<b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25a</b>	No
<b>b</b>	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25b</b>	No
<b>26</b>	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i> . . . . .	<b>26</b>	No
<b>27</b>	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> . . . . .	<b>27</b>	No
<b>28</b>	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
<b>a</b>	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28a</b>	No
<b>b</b>	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28b</b>	No
<b>c</b>	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28c</b>	No
<b>29</b>	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .	<b>29</b>	No
<b>30</b>	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .	<b>30</b>	No
<b>31</b>	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .	<b>31</b>	No
<b>32</b>	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .	<b>32</b>	No
<b>33</b>	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .	<b>33</b>	No
<b>34</b>	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> . . . . .	<b>34</b>	No
<b>35a</b>	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	<b>35a</b>	No
<b>b</b>	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	<b>35b</b>	
<b>36</b>	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	<b>36</b>	No
<b>37</b>	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	<b>37</b>	No
<b>38</b>	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	<b>38</b> Yes	

**Part V Statements Regarding Other IRS Filings and Tax Compliance**Check if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . . . . .	<b>1a</b> 5	
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . . . . .	<b>1b</b> 0	
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .	<b>1c</b> Yes	

<b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . . . . .		<b>2a</b>	664	<b>2b</b>	Yes	
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)						
<b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .				<b>3a</b>		No
<b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . . . .				<b>3b</b>		
<b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .				<b>4a</b>		No
<b>b</b> If "Yes," enter the name of the foreign country ▶ _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)						
<b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . .				<b>5a</b>		No
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				<b>5b</b>		No
<b>c</b> If "Yes," to line 5a or 5b, did the organization file Form 8886-T? . . . . .				<b>5c</b>		
<b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . .				<b>6a</b>		No
<b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .				<b>6b</b>		
<b>7 Organizations that may receive deductible contributions under section 170(c).</b>						
<b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .				<b>7a</b>	Yes	
<b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .				<b>7b</b>	Yes	
<b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .				<b>7c</b>	Yes	
<b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year . . . . .				<b>7d</b>		
<b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?				<b>7e</b>		No
<b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .				<b>7f</b>		No
<b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .				<b>7g</b>		
<b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .				<b>7h</b>		
<b>8 Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . .						
				<b>8</b>		
<b>9a</b> Did the sponsoring organization make any taxable distributions under section 4966? . . . . .				<b>9a</b>		
<b>b</b> Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . .				<b>9b</b>		
<b>10 Section 501(c)(7) organizations.</b> Enter						
<b>a</b> Initiation fees and capital contributions included on Part VIII, line 12 . . . . .				<b>10a</b>		
<b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities				<b>10b</b>		
<b>11 Section 501(c)(12) organizations.</b> Enter						
<b>a</b> Gross income from members or shareholders . . . . .				<b>11a</b>		
<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them ) . . . . .				<b>11b</b>		
<b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?						
<b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year				<b>12b</b>		
<b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>						
<b>a</b> Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O				<b>13a</b>		
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . .				<b>13b</b>		
<b>c</b> Enter the amount of reserves on hand . . . . .				<b>13c</b>		
<b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year? . . . . .				<b>14a</b>		No
<b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .				<b>14b</b>		
<b>15</b> Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . .				<b>15</b>		No
<b>16</b> Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O . . . . .				<b>16</b>		No

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. ☒

## Section A. Governing Body and Management

	Yes	No
<b>1a</b> Enter the number of voting members of the governing body at the end of the tax year	1a	20
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
<b>b</b> Enter the number of voting members included in line 1a, above, who are independent	1b	20
<b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
<b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
<b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
<b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
<b>6</b> Did the organization have members or stockholders?	6	Yes
<b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes
<b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
<b>a</b> The governing body?	8a	Yes
<b>b</b> Each committee with authority to act on behalf of the governing body?	8b	Yes
<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

## Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
<b>10a</b> Did the organization have local chapters, branches, or affiliates?	10a	Yes
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
<b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990		
<b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
<b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
<b>13</b> Did the organization have a written whistleblower policy?	13	Yes
<b>14</b> Did the organization have a written document retention and destruction policy?	14	Yes
<b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>a</b> The organization's CEO, Executive Director, or top management official	15a	Yes
<b>b</b> Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
<b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

## Section C. Disclosure

**17** List the States with which a copy of this Form 990 is required to be filed: **NH**

**18** Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

**19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

**20** State the name, address, and telephone number of the person who possesses the organization's books and records.  
**►MICHAEL LACHANCE 10 COTTON ROAD 1 NASHUA, NH 03063 (603) 598-1533**

## Part VII

**Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**Check if Schedule O contains a response or note to any line in this Part VII . . . . . ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) STEVE LYNN CVO	1 0 .....	X						0	0	0
(2) JOSEPH THOMAS TREASURER	1 0 .....	X						0	0	0
(3) ANDY WHIGHAM SECRETARY	1 0 .....	X						0	0	0
(4) MATT D'ARCY BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(5) BRIANNA DOS SANTOS BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(6) LYDIA FOLEY BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(7) JILL GAGE BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(8) RICH HILLMAN BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(9) CORY HUSSEY BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(10) PETER LAQUERRE BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(11) MARK LEVESQUE BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(12) DOREEN MANETTA BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(13) DR LAURA MILLER BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(14) MARGARET MORRIS BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(15) DEANE NAVAROLI BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(16) HELEN PRINCIPIO BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(17) KYLE SCHNECK BOARD OF DIRECTORS	1 0 .....	X						0	0	0

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) GLORIA SELVITELLA BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(19) SIMON THOMSON BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(20) KENNETH WEINTRAUB BOARD OF DIRECTORS	1 0 .....	X						0	0	0
(21) MICHAEL LACHANCE CEO	40 0 .....			X				167,169	0	31,096
(22) JOSEPH MANZOLI COO	40 0 .....			X				116,780	0	14,014
(23) MAHESH BHATIA CFO	40 0 .....			X				106,787	0	23,850
<b>1b Sub-Total</b>										
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>								390,736	0	68,960

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶ 3**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		No
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	Yes	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		No

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
J LAWRENCE HALL 17 PROGRESS AVE NASHUA, NH 03062	HVAC	274,680
MACEDO JANITORIAL 75 CHRISTOPHER STREET BOSTON, MA 02122	JANITORIAL SERVICES	102,300

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶ 2**



**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII ☒

**Contributions, Gifts, Grants and Other Similar Amounts**

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
<b>1a</b> Federated campaigns . . .	<b>1a</b>	0			
<b>b</b> Membership dues . . .	<b>1b</b>	0			
<b>c</b> Fundraising events . . .	<b>1c</b>	87,780			
<b>d</b> Related organizations	<b>1d</b>	0			
<b>e</b> Government grants (contributions)	<b>1e</b>	0			
<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b>	839,537			
<b>g</b> Noncash contributions included in lines 1a - 1f \$	24,277				
<b>h Total.</b> Add lines 1a-1f . . . . .		927,317			

**Program Service Revenue**

	Business Code				
<b>2a</b> Healthy Living		6,369,026	6,369,026		
<b>b</b> Youth Development		5,656,244	5,656,244		
<b>c</b> Social Responsibility		211,823	211,823		
<b>d</b> _____					
<b>e</b> _____					
<b>f</b> All other program service revenue		0	0	0	0
<b>g Total.</b> Add lines 2a-2f . . . . .		12,237,093			

**Other Revenue**

<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .		202,706			202,706
<b>4</b> Income from investment of tax-exempt bond proceeds					
<b>5</b> Royalties . . . . .					
<b>6a</b> Gross rents	(i) Real	(ii) Personal			
<b>b</b> Less rental expenses					
<b>c</b> Rental income or (loss)	0	0			
<b>d</b> Net rental income or (loss) . . . . .					
<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
<b>b</b> Less cost or other basis and sales expenses	1,437,142				
<b>c</b> Gain or (loss)	1,461,442				
<b>d</b> Net gain or (loss) . . . . .	-24,300	0	-24,300		-24,300
<b>8a</b> Gross income from fundraising events (not including \$ 87,780 of contributions reported on line 1c) See Part IV, line 18 . . . . .	<b>a</b>	68,319			
<b>b</b> Less direct expenses . . . . .	<b>b</b>	68,319			
<b>c</b> Net income or (loss) from fundraising events . . . . .					
<b>9a</b> Gross income from gaming activities See Part IV, line 19 . . . . .	<b>a</b>				
<b>b</b> Less direct expenses . . . . .	<b>b</b>				
<b>c</b> Net income or (loss) from gaming activities . . . . .					
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>				
<b>b</b> Less cost of goods sold . . . . .	<b>b</b>				
<b>c</b> Net income or (loss) from sales of inventory . . . . .					
Miscellaneous Revenue	Business Code				
<b>11a</b> VENDING REVENUE, ETC	900099	109,019			109,019
<b>b</b> _____					
<b>c</b> _____					
<b>d</b> All other revenue . . . . .		0	0	0	0
<b>e Total.</b> Add lines 11a-11d . . . . .		109,019			
<b>12 Total revenue.</b> See Instructions . . . . .		13,451,835	12,237,093	0	287,425

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>				
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.				
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22.	763,227	763,227		
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	0	0		
<b>4</b> Benefits paid to or for members.				
<b>5</b> Compensation of current officers, directors, trustees, and key employees.	493,057	182,407	191,566	119,084
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
<b>7</b> Other salaries and wages.	6,153,065	4,418,960	1,648,094	86,011
<b>8</b> Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	376,883	253,612	121,201	2,070
<b>9</b> Other employee benefits.	471,331	357,203	109,185	4,943
<b>10</b> Payroll taxes.	625,240	484,542	132,517	8,181
<b>11</b> Fees for services (non-employees):				
<b>a</b> Management.				
<b>b</b> Legal.	4,257		4,257	
<b>c</b> Accounting.	9,650		9,650	
<b>d</b> Lobbying.				
<b>e</b> Professional fundraising services. See Part IV, line 17.				
<b>f</b> Investment management fees.	20,629		20,629	
<b>g</b> Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	207,834	23,243	180,753	3,838
<b>12</b> Advertising and promotion.	89,282	9,613	79,669	
<b>13</b> Office expenses.	25,780	95	25,249	436
<b>14</b> Information technology.	262,279	900	261,379	
<b>15</b> Royalties.				
<b>16</b> Occupancy.	1,053,615	353,475	700,140	
<b>17</b> Travel.	176,592	126,381	48,346	1,865
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials.				
<b>19</b> Conferences, conventions, and meetings.	25,393	2,571	19,663	3,159
<b>20</b> Interest.	334,429	88,601	245,828	
<b>21</b> Payments to affiliates.	187,884	87,456	99,043	1,385
<b>22</b> Depreciation, depletion, and amortization.	960,120	21,375	938,745	
<b>23</b> Insurance.	103,181	33,635	69,546	
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
<b>a</b> SUPPLIES	779,182	488,502	280,761	9,919
<b>b</b> MISCELLANEOUS	216,564	17,873	198,673	18
<b>c</b> SMALL EQUIPMENT	7,425		7,425	
<b>d</b>				
<b>e</b> All other expenses	0	0	0	0
<b>25</b> Total functional expenses. Add lines 1 through 24e.	13,346,899	7,713,671	5,392,319	240,909
<b>26</b> Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

**Part X Balance Sheet**Check if Schedule O contains a response or note to any line in this Part IX ☐

		(A) Beginning of year		(B) End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	0	<b>1</b>	
	<b>2</b> Savings and temporary cash investments . . . . .	3,183,704	<b>2</b>	1,953,913
	<b>3</b> Pledges and grants receivable, net . . . . .	269,793	<b>3</b>	196,308
	<b>4</b> Accounts receivable, net . . . . .	89,192	<b>4</b>	119,420
	<b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .	0	<b>5</b>	0
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . .		<b>6</b>	0
	<b>7</b> Notes and loans receivable, net . . . . .	0	<b>7</b>	
	<b>8</b> Inventories for sale or use . . . . .	0	<b>8</b>	
	<b>9</b> Prepaid expenses and deferred charges . . . . .	72,600	<b>9</b>	73,605
	<b>10a</b> Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	26,932,822		
	<b>b</b> Less: accumulated depreciation	7,375,236		
		14,140,273	<b>10c</b>	19,557,586
	<b>11</b> Investments—publicly traded securities . . . . .	3,259,911	<b>11</b>	3,124,746
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .	0	<b>12</b>	
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .	0	<b>13</b>	
	<b>14</b> Intangible assets . . . . .	0	<b>14</b>	
<b>15</b> Other assets. See Part IV, line 11 . . . . .	0	<b>15</b>	0	
<b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	21,015,473	<b>16</b>	25,025,578	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	587,988	<b>17</b>	443,037
	<b>18</b> Grants payable . . . . .	0	<b>18</b>	
	<b>19</b> Deferred revenue . . . . .	308,060	<b>19</b>	260,264
	<b>20</b> Tax-exempt bond liabilities . . . . .	8,324,724	<b>20</b>	12,511,300
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .	0	<b>21</b>	
	<b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .		<b>22</b>	0
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .	0	<b>23</b>	0
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .	356,632	<b>24</b>	441,611
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D . . . . .	122,300	<b>25</b>	126,309
	<b>26</b> <b>Total liabilities.</b> Add lines 17 through 25 . . . . .	9,699,704	<b>26</b>	13,782,521
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here</b> <input type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets . . . . .	10,536,515	<b>27</b>	10,501,291
	<b>28</b> Temporarily restricted net assets . . . . .	277,010	<b>28</b>	239,522
	<b>29</b> Permanently restricted net assets . . . . .	502,244	<b>29</b>	502,244
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>	
<b>33</b> Total net assets or fund balances . . . . .	11,315,769	<b>33</b>	11,243,057	
<b>34</b> Total liabilities and net assets/fund balances . . . . .	21,015,473	<b>34</b>	25,025,578	

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response or note to any line in this Part XI ☐

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	13,451,835
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	13,346,899
<b>3</b>	Revenue less expenses Subtract line 2 from line 1	<b>3</b>	104,936
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	11,315,769
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	-177,648
<b>6</b>	Donated services and use of facilities	<b>6</b>	
<b>7</b>	Investment expenses	<b>7</b>	
<b>8</b>	Prior period adjustments	<b>8</b>	
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>9</b>	0
<b>10</b>	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	11,243,057

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
<b>1</b> Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
<b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
<b>b</b> Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
<b>c</b> If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
<b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
<b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

# Additional Data

**Software ID:** 18007697  
**Software Version:** 2018v3.1  
**EIN:** 02-0222250  
**Name:** Young Men's Christian Association of Greater Nashua

Form 990 (2018)

**Form 990, Part III, Line 4a:**

CHILD CARE - OUR EARLY EDUCATION CENTER AT THE MERRIMACK Y IS THE LARGEST SINGLE-SITE YMCA EARLY LEARNING CENTER IN THE UNITED STATES THE STATE OF NH HAS RECOGNIZED OUR EARLY EDUCATION CENTER AS A LICENSED PLUS CHILDCARE CENTER THIS RECOGNITION SIGNIFIES TO FAMILIES LOOKING FOR CHILDCARE THAT OUR Y MEETS THE HIGHEST STANDARDS SET BY THE STATE AS ONE OF THE LARGEST PROVIDERS OF AFFORDABLE CHILD CARE IN THE GREATER NASHUA COMMUNITY, WE CARE FOR OVER 475 CHILDREN ON A DAILY BASIS DURING THE SCHOOL YEAR OUR EARLY EDUCATION CENTER BASED AT THE MERRIMACK YMCA EMPLOYS MORE THAN 65 FULL TIME TEACHERS WHO CARE FOR AND EDUCATE CHILDREN AS YOUNG AS 6-WEEKS FOR FULL-DAY CHILD CARE THE CENTRAL FOCUS OF ALL YMCA CHILD CARE PROGRAMS IS TO FOSTER GROWTH AND DEVELOPMENT, NOT ONLY IN CHILDREN BUT ALSO IN THEIR PARENTS AND FAMILIES APPROXIMATELY 325 CHILDREN WERE ENROLLED IN THE MERRIMACK YMCA'S FULL-TIME LICENSED CHILD CARE, FULL AND PART-TIME PRESCHOOL AND KINDERGARTEN PROGRAMS DURING THE 2018/2019 SCHOOL YEAR WE ARE PROUD TO OFFER SUBSIDIZED CHILD CARE TO APPROXIMATELY 15% OF OUR FAMILIES, FROM 13 COMMUNITIES OUR PROGRAMS EXPOSE CHILDREN TO A VARIETY OF ASSET-BUILDING PROGRAMS AS WELL AS ENRICHMENT PROGRAMS AN ADDITIONAL 108 CHILDREN WERE ENROLLED IN THE SCHOOL'S OUT AFTERSCHOOL PROGRAMS AT THE MERRIMACK AND NASHUA YMCAS DURING THE 2018/2019 SCHOOL YEAR DAILY ACTIVITIES FOR SCHOOL'S OUT PARTICIPANTS INCLUDE GROUP GAMES, SPORTS, NUTRITION EDUCATION AND HEALTHY SNACKS, MUSIC, SWIMMING, FREE PLAY, ARTS & CRAFTS, AND HOMEWORK ASSISTANCE OUR EDUCATIONAL PROGRAMS HELP KIDS DEVELOP MORAL AND ETHICAL BEHAVIOR, SELF-ESTEEM, AND LEADERSHIP SKILLS PARENTS PLAY AN IMPORTANT ROLE IN POLICY AND PROGRAM DECISIONS IN MANY INSTANCES, YMCA CHILD CARE ALLOWS PARENTS OF THE CHILDREN IN OUR PROGRAMS TO REMAIN GAINFULLY EMPLOYED, KNOWING THAT THEIR CHILDREN ARE THRIVING IN A SAFE, EDUCATIONAL AND SUPPORTIVE ENVIRONMENT

**Form 990, Part III, Line 4b:**

YMCA DAY CAMP - THE YMCA OF GREATER NASHUA SERVED LOCAL FAMILIES BY PROVIDING SUMMER CAMP EXPERIENCES AT CAMP SARGENT AND OVERNIGHT CAMP EXPERIENCES AT CAMP SPAULDING TO HUNDREDS OF LOCAL CHILDREN THIS SUMMER, THE YMCA OFFERED THE CAMP EXPERIENCE TO MORE THAN 1,248 CHILDREN WHO LEARNED TEAMWORK, GAINED LEADERSHIP SKILLS, BUILT SELF-CONFIDENCE, LEARNED NEW SKILLS AND MADE FRIENDS AT CAMP SARGENT AND OUR ON SITE CAMPS AT THE MERRIMACK Y AND THE NASHUA Y WE HOSTED 400 KIDS AT CAMP SPAULDING THROUGH OUR JOINT PARTNERSHIP WITH CHILD & FAMILY SERVICES AND THE CONCORD FAMILY Y THROUGH OUR CAMP PROGRAM, WE ARE ABLE TO PROVIDE OPPORTUNITIES FOR YOUTH DEVELOPMENT FOR YOUNG PEOPLE AGES 5 THROUGH GRADE 9 SOME CHILDREN ENJOYED THE CAMP EXPERIENCE FOR ONE WEEK, WHILE OTHERS WERE ENROLLED FOR THE ENTIRE 11 WEEK SUMMER PROGRAM YMCA DAY AND OVERNIGHT CAMPING EXPERIENCES SEEK TO HELP CHILDREN ACHIEVE THEIR FULLEST POTENTIAL IN SPIRIT, MIND AND BODY SPECIAL EMPHASIS IS PLACED ON ENSURING ACCESS TO PROGRAMS, CHILD CARE, AND MEMBERSHIP FOR FAMILIES IN LOW INCOME AREAS BY PROVIDING FINANCIAL ASSISTANCE THROUGH OUR Y-CARES FINANCIAL ASSISTANCE PROGRAM

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**Form 990, Part III, Line 4c:**

YMCA AQUATICS - MORE THAN 3,325 CHILDREN AND ADULTS WERE TAUGHT SWIMMING LESSONS AT OUR FACILITIES THIS YEAR. YMCA AQUATIC PROGRAMS ARE PART OF THE YMCA'S OVERALL GOAL OF BUILDING HEALTHY SPIRIT, MIND, AND BODY. THE AQUATIC DEPARTMENT CONTINUES TO BE A LEADER IN AQUATIC PROGRAMMING AND IN OFFERING A FULL RANGE OF PROGRAMS FOR ALL AGES. ALONG WITH THE REGULAR PRESCHOOL AND GRADE SCHOOL SWIMMING PROGRAMS, THE YMCA ALSO OFFERS AQUATIC EXERCISE (INCLUDING CLASSES SPECIFICALLY FOR SENIORS AND THOSE WITH ARTHRITIS), LIFE GUARDING AND TIME FOR RECREATIONAL LAP SWIMMING. FIFTY CHILDREN PARTICIPATED IN OUR 'SAFETY AROUND THE WATER' SWIM PROGRAM AT A FREE OR REDUCED RATE. IN ADDITION TO PROVIDING SPECIFIC SWIMMING AND WATER SAFETY SKILLS, YMCA AQUATICS PROMOTES GOOD HEALTH THROUGH REGULAR EXERCISE. THE YMCA'S AQUATIC PROFESSIONALS ARE RECOGNIZED AS LEADERS IN THE AQUATIC FIELD AND SERVE AS TRAINERS FOR THE YMCA OF THE USA IN THIS REGION FOR NATIONAL AQUATIC CERTIFICATIONS. THE YMCA'S AQUATIC PROGRAMS ARE OFFERED AT FEES AFFORDABLE TO THE COMMUNITY AT LARGE, WITH FINANCIAL ASSISTANCE FOR THOSE WHO QUALIFY. ADDITIONALLY, THE YMCA OFFERS POOL USAGE, LIFEGUARDS AND INSTRUCTORS AT NO CHARGE TO GROUPS SUCH AS SPECIAL OLYMPICS, AREA AGENCY AND OTHERS WHO USE AQUA THERAPY WITH THEIR DISABLED CLIENTS. ADDITIONALLY, 140 CHILDREN HAD THE OPPORTUNITY TO LEARN ENDURANCE, SPORTSMANSHIP AND HOW TO REACH THEIR PERSONAL GOALS THROUGH OUR YMCA STORM SWIM TEAM.

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SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.  
▶ Attach to Form 990 or Form 990-EZ.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization  
Young Men's Christian Association of Greater Nashua

Employer identification number  
02-0222250

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 12, check only one box )

1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ) )

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II )

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9

☐

An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture See instructions Enter the name, city, and state of the college or university

10

☒

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )

11

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

12

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g

a

☐

**Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**

b

☐

**Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**

c

☐

**Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**

d

☐

**Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**

e

☐

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization

f

Enter the number of supported organizations

g

Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat No 11285F

Schedule A (Form 990 or 990-EZ) 2018



Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170(b)(1)(A)(ix)  
(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support							
	Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant ")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	<b>Total.</b> Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	<b>Public support.</b> Subtract line 5 from line 4						

Section B. Total Support							
Calendar year (or fiscal year beginning in) ►		(a)2014	(b)2015	(c)2016	(d)2017	(e)2018	(f)Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI )						
11	<b>Total support.</b> Add lines 7 through 10						
12	Gross receipts from related activities, etc (see instructions)					<b>12</b>	
13	<b>First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ► <input type="checkbox"/>						

Section C. Computation of Public Support Percentage		
14	Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14
15	Public support percentage for 2017 Schedule A, Part II, line 14	15
16a	<b>33 1/3% support test—2018.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization <span>▶ <input type="checkbox"/></span>	
b	<b>33 1/3% support test—2017.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization <span>▶ <input type="checkbox"/></span>	
17a	<b>10%-facts-and-circumstances test—2018.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization <span>▶ <input type="checkbox"/></span>	
b	<b>10%-facts-and-circumstances test—2017.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization <span>▶ <input type="checkbox"/></span>	
18	<b>Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions <span>▶ <input type="checkbox"/></span>	

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

<b>Calendar year (or fiscal year beginning in) ►</b>		<b>(a) 2014</b>	<b>(b) 2015</b>	<b>(c) 2016</b>	<b>(d) 2017</b>	<b>(e) 2018</b>	<b>(f) Total</b>
<b>1</b>	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	5,697,315	5,965,342	6,241,432	5,836,793	6,631,671	30,372,553
<b>2</b>	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	4,361,487	5,076,588	5,571,623	6,095,514	6,457,280	27,562,492
<b>3</b>	Gross receipts from activities that are not an unrelated trade or business under section 513	54,281	87,511	45,116	70,552	109,019	366,479
<b>4</b>	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
<b>5</b>	The value of services or facilities furnished by a governmental unit to the organization without charge						0
<b>6</b>	<b>Total.</b> Add lines 1 through 5	10,113,083	11,129,441	11,858,171	12,002,859	13,197,970	58,301,524
<b>7a</b>	Amounts included on lines 1, 2, and 3 received from disqualified persons	0	0	0	0	0	0
<b>b</b>	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	0	0	0	0	0	0
<b>c</b>	Add lines 7a and 7b	0	0	0	0	0	0
<b>8</b>	<b>Public support.</b> (Subtract line 7c from line 6.)						58,301,524

**Section B. Total Support**

<b>Calendar year (or fiscal year beginning in) ►</b>		<b>(a) 2014</b>	<b>(b) 2015</b>	<b>(c) 2016</b>	<b>(d) 2017</b>	<b>(e) 2018</b>	<b>(f) Total</b>
<b>9</b>	Amounts from line 6	10,113,083	11,129,441	11,858,171	12,002,859	13,197,970	58,301,524
<b>10a</b>	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	118,151	101,709	109,995	110,471	178,406	618,732
<b>b</b>	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						0
<b>c</b>	Add lines 10a and 10b	118,151	101,709	109,995	110,471	178,406	618,732
<b>11</b>	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						0
<b>12</b>	Other income. Do not include gain or loss from the sale of capital assets. (Explain in Part VI.)	0	0	0	0	0	0
<b>13</b>	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)	10,231,234	11,231,150	11,968,166	12,113,330	13,376,376	58,920,256

**14** **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

**Section C. Computation of Public Support Percentage**

<b>15</b>	Public support percentage for 2018 (line 8, column (f) divided by line 13, column (f))	<b>15</b>	98.95 %
<b>16</b>	Public support percentage from 2017 Schedule A, Part III, line 15	<b>16</b>	99.04 %

**Section D. Computation of Investment Income Percentage**

<b>17</b>	Investment income percentage for <b>2018</b> (line 10c, column (f) divided by line 13, column (f))	<b>17</b>	1.05 %
<b>18</b>	Investment income percentage from <b>2017</b> Schedule A, Part III, line 17	<b>18</b>	0.96 %

**19a** **33 1/3% support tests—2018.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ☒

**b** **33 1/3% support tests—2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization. ☐

**20** **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ☐

**Part IV Supporting Organizations**

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

	Yes	No
<b>1</b> Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>	<b>1</b>	
<b>2</b> Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>	<b>2</b>	
<b>3a</b> Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>	<b>3a</b>	
<b>b</b> Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.</i>	<b>3b</b>	
<b>c</b> Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.</i>	<b>3c</b>	
<b>4a</b> Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>	<b>4a</b>	
<b>b</b> Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>	<b>4b</b>	
<b>c</b> Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>	<b>4c</b>	
<b>5a</b> Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in <b>Part VI</b>, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>	<b>5a</b>	
<b>b</b> <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	<b>5b</b>	
<b>c</b> <b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?	<b>5c</b>	
<b>6</b> Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in <b>Part VI</b>.</i>	<b>6</b>	
<b>7</b> Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	<b>7</b>	
<b>8</b> Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>	<b>8</b>	
<b>9a</b> Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in <b>Part VI</b>.</i>	<b>9a</b>	
<b>b</b> Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>	<b>9b</b>	
<b>c</b> Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in <b>Part VI</b>.</i>	<b>9c</b>	
<b>10a</b> Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>	<b>10a</b>	
<b>b</b> Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>	<b>10b</b>	

Part IV

Supporting Organizations (continued)

	Yes	No
<b>11</b> Has the organization accepted a gift or contribution from any of the following persons?		
<b>a</b> A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
<b>b</b> A family member of a person described in (a) above?		
<b>c</b> A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI</i>		

Section B. Type I Supporting Organizations

	Yes	No
<b>1</b> Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
<b>2</b> Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

	Yes	No
<b>1</b> Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

	Yes	No
<b>1</b> Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
<b>2</b> Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
<b>3</b> By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

<b>1</b> Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)		
<b>a</b> <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
<b>b</b> <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
<b>c</b> <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
<b>2</b> Activities Test. Answer (a) and (b) below.		
<b>a</b> Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
<b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
<b>3</b> Parent of Supported Organizations. Answer (a) and (b) below.		
<b>a</b> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

<b>Part V</b> <b>Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations</b>			
<div><div>1</div><div><input type="checkbox"/></div><div>Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). <b>See instructions.</b> All other Type III non-functionally integrated supporting organizations must complete Sections A through E.</div></div>			
<b>Section A - Adjusted Net Income</b>		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	<b>Adjusted Net Income</b> (subtract lines 5, 6 and 7 from line 4)	8	
<b>Section B - Minimum Asset Amount</b>		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1	
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	<b>Total</b> (add lines 1a, 1b, and 1c)	1d	
e	<b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	<b>Minimum Asset Amount</b> (add line 7 to line 6)	8	
<b>Section C - Distributable Amount</b>			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<div><div><input type="checkbox"/></div><div>Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).</div></div>		

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2018			
a From 2013. . . . .			
b From 2014. . . . .			
c From 2015. . . . .			
d From 2016. . . . .			
e From 2017. . . . .			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2018 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions			
6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions			
7 Excess distributions carryover to 2019. Add lines 3j and 4c			
8 Breakdown of line 7			
a Excess from 2014. . . . .			
b Excess from 2015. . . . .			
c Excess from 2016. . . . .			
d Excess from 2017. . . . .			
e Excess from 2018. . . . .			

Additional Data

Software ID: 18007697  
Software Version: 2018v3.1  
EIN: 02-0222250  
Name: Young Men's Christian Association of Greater Nashua

**Part VI** **Supplemental Information.** Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6 Also complete this part for any additional information (See instructions)

Facts And Circumstances Test

SCHEDULE D  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.  
► Attach to Form 990.  
► Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization  
Young Men's Christian Association of Greater Nashua

Employer identification number  
02-0222250

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☐ Preservation of an historically important land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included on Form 990, Part VIII, line 1

► \$

(ii) Assets included in Form 990, Part X

► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenue included on Form 990, Part VIII, line 1

► \$

b Assets included in Form 990, Part X

► \$



**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a** ☐ Public exhibition
- b** ☐ Scholarly research
- c** ☐ Preservation for future generations
- d** ☐ Loan or exchange programs
- e** ☐ Other

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

**5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII and complete the following table

**c** Beginning balance

**d** Additions during the year

**e** Distributions during the year

**f** Ending balance

	Amount
<b>1c</b>	
<b>1d</b>	
<b>1e</b>	
<b>1f</b>	

**2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . . ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII . . . . ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance . . . . .	3,259,911	3,112,089	2,905,779	2,757,390	2,887,694
<b>b</b> Contributions . . . . .	0	0	0	1,000	0
<b>c</b> Net investment earnings, gains, and losses	-15,985	267,822	309,510	250,589	-34,304
<b>d</b> Grants or scholarships . . . . .	0	0	0	0	0
<b>e</b> Other expenditures for facilities and programs . . . . .	119,180	120,000	103,200	103,200	96,000
<b>f</b> Administrative expenses . . . . .	0	0		0	0
<b>g</b> End of year balance . . . . .	3,124,746	3,259,911	3,112,089	2,905,779	2,757,390

**2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

**a** Board designated or quasi-endowment ▶ 78 1 %

**b** Permanent endowment ▶ 16 1 %

**c** Temporarily restricted endowment ▶ 5 8 %

The percentages on lines 2a, 2b, and 2c should equal 100%

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations . . . . .

(ii) related organizations . . . . .

**b** If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? . . . . .

	Yes	No
<b>3a(i)</b>		No
<b>3a(ii)</b>		No
<b>3b</b>		

**4** Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land . . . . .		1,125,522		1,125,522
<b>b</b> Buildings . . . . .		23,532,611	5,732,341	17,800,270
<b>c</b> Leasehold improvements				
<b>d</b> Equipment . . . . .				
<b>e</b> Other . . . . .		2,274,689	1,642,895	631,794
<b>Total.</b> Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				19,557,586

Part VII

Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b.  
See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives . . . . .		
(2) Closely-held equity interests . . . . .		
(3) Other _____		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12 ) ▶		

Part VIII

Investments—Program Related.  
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 ) ▶		

Part IX

Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15 ) . . . . . ▶	

Part X

Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.  
See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
OTHER LIABILITIES	126,309	
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 ) ▶	126,309	

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	12,490,331
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
<b>a</b>	Net unrealized gains (losses) on investments . . . . .	<b>2a</b>	-177,648
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII ) . . . . .	<b>2d</b>	0
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	-177,648
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	12,667,979
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	20,629
<b>b</b>	Other (Describe in Part XIII ) . . . . .	<b>4b</b>	763,227
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	783,856
<b>5</b>	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12 ) . . . . .	<b>5</b>	13,451,835

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	12,563,043
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	
<b>c</b>	Other losses . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII ) . . . . .	<b>2d</b>	0
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	0
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	12,563,043
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line <b>1</b> :		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	20,629
<b>b</b>	Other (Describe in Part XIII ) . . . . .	<b>4b</b>	763,227
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	783,856
<b>5</b>	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18 ) . . . . .	<b>5</b>	13,346,899

**Part XIII Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

**Part XIII**   **Supplemental Information** *(continued)*

Return Reference	Explanation

**Additional Data**

**Software ID:** 18007697  
**Software Version:** 2018v3.1  
**EIN:** 02-0222250  
**Name:** Young Men's Christian Association of Greater Nashua

**Supplemental Information**

Return Reference	Explanation
Schedule D, Part V PART V, LINE 2	THE DONOR DESIGNATED FUND'S INCOME IS TO BE USED FOR THE GENERAL PURPOSES OF THE ORGANIZATION THE BOARD DESIGNATED INVESTMENT FUND MAY BE USED AT THE BOARD'S DISCRETION AND IS NOT SUBJECT TO THE NEW HAMPSHIRE UNIFORM PRUDENT MANAGMENT OF INSTITUTIONAL FUND ACT

Supplemental Information	
Return Reference	Explanation
Schedule D, Part V, Line 4 Intended uses of endowment funds	THE DONOR DESIGNATED FUND'S INCOME IS TO BE USED FOR THE GENERAL PURPOSES OF THE ORGANIZATION THE BOARD DESIGNATED INVESTMENT FUND MAY BE USED AT THE BOARD'S DISCRETION AND IS NOT SUBJECT TO THE NEW HAMPSHIRE UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XI, Line 4(b) Other revenues in form 990 not in audited financial statements	FINANCIAL AID - 763227

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XII, Line 4(b) Other expenses in form 990 not in audited financial statements	FINANCIAL AID - 763227





**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

Revenue		(a) Event #1	(b) Event #2	(c) Other events	(d)
		<b>GALA</b> (event type)	<b>GOLF TOURNAMENT</b> (event type)	<b>1</b> (total number)	Total events (add col (a) through col (c))
Revenue	<b>1</b> Gross receipts . . . . .	71,879	41,000	43,220	156,099
	<b>2</b> Less Contributions . . . . .	52,978	20,319	14,483	87,780
	<b>3</b> Gross income (line 1 minus line 2) . . . . .	18,901	20,681	28,737	68,319
Direct Expenses	<b>4</b> Cash prizes . . . . .				
	<b>5</b> Noncash prizes . . . . .				
	<b>6</b> Rent/facility costs . . . . .				
	<b>7</b> Food and beverages . . . . .				
	<b>8</b> Entertainment . . . . .				
	<b>9</b> Other direct expenses . . . . .	18,901	20,681	28,737	68,319
	<b>10</b> Direct expense summary Add lines 4 through 9 in column (d) . . . . . ►				68,319
	<b>11</b> Net income summary Subtract line 10 from line 3, column (d) . . . . . ►				0

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Direct Expenses	<b>1</b> Gross revenue . . . . .				
	<b>2</b> Cash prizes . . . . .				
	<b>3</b> Noncash prizes . . . . .				
	<b>4</b> Rent/facility costs . . . . .				
	<b>5</b> Other direct expenses . . . . .				
	<b>6</b> Volunteer labor . . . . .	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	<b>7</b> Direct expense summary Add lines 2 through 5 in column (d) . . . . . ►				
	<b>8</b> Net gaming income summary Subtract line 7 from line 1, column (d) . . . . . ►				

**9** Enter the state(s) in which the organization conducts gaming activities \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

**b** If "No," explain \_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

**b** If "Yes," explain \_\_\_\_\_

<b>11</b> Does the organization conduct gaming activities with nonmembers?	<input type="checkbox"/> Yes <input type="checkbox"/> No				
<b>12</b> Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?	<input type="checkbox"/> Yes <input type="checkbox"/> No				
<b>13</b> Indicate the percentage of gaming activity conducted in					
<b>a</b> The organization's facility	<table border="1" style="display: inline-table; border-collapse: collapse;"><tr><td style="width: 100px; text-align: center;"><b>13a</b></td><td style="width: 100px; text-align: center;">%</td></tr><tr><td style="text-align: center;"><b>13b</b></td><td style="text-align: center;">%</td></tr></table>	<b>13a</b>	%	<b>13b</b>	%
<b>13a</b>	%				
<b>13b</b>	%				
<b>b</b> An outside facility					

**14** Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ► .....

Address ► .....

**15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

**b** If "Yes," enter the amount of gaming revenue received by the organization ► \$ ..... and the amount of gaming revenue retained by the third party ► \$ .....

**c** If "Yes," enter name and address of the third party

Name ► .....

Address ► .....

**16** Gaming manager information

Name ► .....

Gaming manager compensation ► \$ .....

Description of services provided ► .....

☐ Director/officer

☐ Employee

☐ Independent contractor

**17** Mandatory distributions

**a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

**b** Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ .....

**Part IV Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Return Reference

Explanation

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I  
(Form 990)

Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States  
Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990.  
▶ Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No 1545-0047

2018

Open to Public  
Inspection

Department of the  
Treasury  
Internal Revenue Service

Name of the organization  
Young Men's Christian Association of Greater Nashua

Employer identification number

02-0222250

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

- 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . ▶
- 3 Enter total number of other organizations listed in the line 1 table . . . . . ▶

**Part III** **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22  
Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1) FINANCIAL ASSISTANCE TO PARTICIPATE IN THE YMCA PROGRAMS AT REDUCED COSTS	3000	0	763,227	FMV	REDUCTION IN SERVICE PRICE
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

**Part IV** **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
Schedule I, Part I, Line 2 Procedures for monitoring use of grant funds	THE YMCA HAS A FORMAL PROCESS FOR FINANCIAL ASSISTANCE THE INDIVIDUAL WILL COMPLETE AN APPLICATION FOR FINANCIAL ASSISTANCE THE APPLICATION HAS THE YMCA CRITERIA FOR ELIGIBILITY TO RECEIVE FINANCIAL ASSISTANCE THE YMCA DIRECTORS WILL REVIEW THE APPLICATION FOR FINANCIAL ASSISTANCE IF APPROVED, FINANCIAL ASSISTANCE WILL BE GIVEN REPORTS CAN BE PRODUCED AT ANY TIME WHICH WILL SHOW THE AMOUNT OF FINANCIAL ASSISTANCE GIVEN AND TO WHOM IT WAS GIVEN

Schedule J (Form 990)	Compensation Information	OMB No 1545-0047
		2018
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees		
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.		
▶ Attach to Form 990.		
▶ Go to <a href="http://www.irs.gov/Form990">www.irs.gov/Form990</a> for instructions and the latest information.		
Name of the organization		Employer identification number
Young Men's Christian Association of Greater Nashua		02-0222250

Part I Questions Regarding Compensation		Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
<input type="checkbox"/> First-class or charter travel	<input type="checkbox"/> Housing allowance or residence for personal use		
<input type="checkbox"/> Travel for companions	<input type="checkbox"/> Payments for business use of personal residence		
<input type="checkbox"/> Tax indemnification and gross-up payments	<input type="checkbox"/> Health or social club dues or initiation fees		
<input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)		
b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain		1b	
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?		2	
3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
<input type="checkbox"/> Compensation committee	<input type="checkbox"/> Written employment contract		
<input type="checkbox"/> Independent compensation consultant	<input checked="" type="checkbox"/> Compensation survey or study		
<input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Approval by the board or compensation committee		
4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization			
a Receive a severance payment or change-of-control payment?		4a	No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?		4b	No
c Participate in, or receive payment from, an equity-based compensation arrangement?		4c	No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a The organization?		5a	No
b Any related organization?		5b	No
If "Yes," on line 5a or 5b, describe in Part III			
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a The organization?		6a	No
b Any related organization?		6b	No
If "Yes," on line 6a or 6b, describe in Part III			
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III		7	No
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III		8	No
9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		9	

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

[illegible]

**Part III**   **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
Schedule J, Part I, Line 3 PART I, LINE 3	THE CEO SALARY IS REVIEWED ANNUALLY BY THE EXECUTIVE COMMITTEE AND APPROVED BY THE COMPLETE BOARD OF DIRECTORS. SALARY IS COMPARED TO INDUSTRY STANDARDS AND COMPARABLE YMCA'S AND OTHER COMPARABLE ORGANIZATIONS.





Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule K  
(Form 990)

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI.  
► Attach to Form 990.  
► Go to [www.irs.gov/Form990](http://www.irs.gov/Form990) for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Name of the organization  
Young Men's Christian Association of Greater Nashua

Employer identification number

02-0222250

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A NEW HAMPSHIRE HEALTH AND EDUCATION FACILITIES AUTHORITY	02-0279866	000000000	05-19-2015	9,200,000	TO FUND REFINANCE OF DEBT AND CAPITAL IMPROVEMENTS		X		X		X

Part II Proceeds

		A		B		C		D	
1	Amount of bonds retired . . . . .	1,624,893							
2	Amount of bonds legally defeased . . . . .	0							
3	Total proceeds of issue . . . . .	9,200,000							
4	Gross proceeds in reserve funds . . . . .	0							
5	Capitalized interest from proceeds . . . . .	0							
6	Proceeds in refunding escrows . . . . .	0							
7	Issuance costs from proceeds . . . . .	114,193							
8	Credit enhancement from proceeds . . . . .	0							
9	Working capital expenditures from proceeds . . . . .	0							
10	Capital expenditures from proceeds . . . . .	3,361,297							
11	Other spent proceeds . . . . .	5,724,510							
12	Other unspent proceeds . . . . .	0							
13	Year of substantial completion . . . . .	2019							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue? . . . .	X							
15	Were the bonds issued as part of an advance refunding issue? . . . .		X						
16	Has the final allocation of proceeds been made? . . . . .		X						
17	Does the organization maintain adequate books and records to support the final allocation of proceeds? . . . . .	X							

Part III Private Business Use

					A		B		C		D	
					Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? . . . . .					X						
2	Are there any lease arrangements that may result in private business use of bond-financed property? . . . . .					X						

**Part III Private Business Use** (Continued)

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>3a</b> Are there any management or service contracts that may result in private business use of bond-financed property? . . . . .		X						
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
<b>c</b> Are there any research agreements that may result in private business use of bond-financed property? . . . . .		X						
<b>d</b> If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
<b>4</b> Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . . . ▶	0 %							
<b>5</b> Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . . . ▶	0 %							
<b>6</b> Total of lines 4 and 5 . . . . .	0 %							
<b>7</b> Does the bond issue meet the private security or payment test? . . .		X						
<b>8a</b> Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued? . . . . .		X						
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . .								
<b>c</b> If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? . . . . .								
<b>9</b> Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? . . . . .		X						

**Part IV Arbitrage**

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>1</b> Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? . . . . .		X						
<b>2</b> If "No" to line 1, did the following apply? . . . . .								
<b>a</b> Rebate not due yet? . . . . .	X							
<b>b</b> Exception to rebate? . . . . .		X						
<b>c</b> No rebate due? . . . . .		X						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . .								
<b>3</b> Is the bond issue a variable rate issue? . . . . .		X						
<b>4a</b> Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of hedge . . . . .								
<b>d</b> Was the hedge superintegrated? . . . . .								
<b>e</b> Was the hedge terminated? . . . . .								

**Part IV Arbitrage** (Continued)

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>5a</b> Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of GIC . . . . .								
<b>d</b> Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? . . . . .		X						
<b>6</b> Were any gross proceeds invested beyond an available temporary period?		X						
<b>7</b> Has the organization established written procedures to monitor the requirements of section 148? . . . .		X						

**Part V Procedures To Undertake Corrective Action**

	<b>A</b>		<b>B</b>		<b>C</b>		<b>D</b>	
	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?	X							

**Part VI Supplemental Information.** Provide additional information for responses to questions on Schedule K (see instructions).

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<b>SCHEDULE O</b> (Form 990 or 990-EZ)	<b>Supplemental Information to Form 990 or 990-EZ</b> Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. ▶ Go to <u><a href="http://www.irs.gov/Form990">www.irs.gov/Form990</a></u> for the latest information.		OMB No 1545-0047
			<b>2018</b>
Department of the Treasury			<b>Open to Public Inspection</b>
Name of the organization Young Men's Christian Association of Greater Nashua		Employer identification number  02-0222250	

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	<p>(Expenses \$ 2,078,414 including grants of \$ 268,347)(Revenue \$ 6,434,260) YOUTH DEVELOPMENT, HEALTHY LIVING, SOCIAL RESPONSIBILITY - YOUTH DEVELOPMENT ACTIVE, ENGAGED CHILDREN ARE THE BACKBONE OF A HEALTHY COMMUNITY THE YMCA IS ONE OF THE LARGEST PROVIDERS OF YOUTH PROGRAMMING IN THE REGION WE ARE COMMITTED TO INCREASING OPPORTUNITIES FOR YOUTH TO DEEPEN VALUES AND POSITIVE ATTITUDES WHETHER A CHILD ENGAGES WITH US THROUGH OUR YOUTH BASKETBALL PROGRAM, STORM SWIM TEAM, GYMNASTICS PROGRAMS, ARTS &amp; HUMANITIES CLASSES, OR ONE OF THE MANY SPORTS PROGRAMS, OUR GOAL IS TO HELP THEM ENGAGE IN LIFELONG HEALTHY ACTIVITIES WITH POSITIVE ROLE MODELS TO HELP GUIDE THEIR DECISION MAKING AND LIFE CHOICES ALL OF OUR YOUTH PROGRAMS INCORPORATE OUR VALUES OF CARING, HONESTY, RESPECT AND RESPONSIBILITY HEALTHY LIVING THE YMCA OF GREATER NASHUA CONTINUES TO BE A LEADER IN THE GREATER NASHUA COMMUNITY IN RESPONSE TO THE CITY OF NASHUA'S FOCUS ON CHILDHOOD OBESITY, WHICH HAS BEEN NAMED ONE OF THE THREE MAJOR HEALTH ISSUES THAT THE CITY IS FOCUSING ON IN ITS HEALTH IMPROVEMENT PLAN OUR PRESCRIBE THE Y (YOUTH ANTI-OBESITY INITIATIVE) PROGRAM AIMS TO STOP THIS RAPID INCREASE IN OBESITY BY STARTING WITH OUR CHILDREN, FOR STUDIES SHOW THAT IF A CHILD IS OVER WEIGHT AT AGE 12, THEY ARE MOST LIKELY TO BE OVERWEIGHT ADULTS THIS PROGRAM IS THE ONLY ONE OF ITS KIND IN THE NASHUA AREA MORE THAN 79 ADULTS HAVE RECLAIMED THEIR HEALTH IN OUR LIVESTRONG AT THE YMCA, A RESEARCH-BASED PHYSICAL ACTIVITY AND WELL-BEING INITIATIVE THAT HELPS PEOPLE AFFECTED BY CANCER REACH THEIR HOLISTIC HEALTH GOALS THE LIVESTRONG AT THE YMCA PROGRAM IS AVAILABLE TO CANCER SURVIVORS AND THEIR FAMILIES IN THE GREATER NASHUA COMMUNITY ON A BROAD LEVEL, MAKING YMCA HEALTHY LIVING PROGRAMS AND CLASSES AVAILABLE IS AN IMPORTANT CORNERSTONE OF OUR LONG RANGE STRATEGIC PLAN IN 2018/2019, THE YMCA OF GREATER NASHUA PROVIDED \$1,371,000 IN COMMUNITY BENEFITS AND SERVICES TO THOSE IN NEED IN OUR COMMUNITY THIS INCLUDES \$760,000 AWARDED IN Y CARES FINANCIAL ASSISTANCE SCHOLARSHIPS TO ENABLE CHILDREN, ADULTS AND SENIORS WITH LIMITED FINANCIAL MEANS TO PARTICIPATE IN ANY Y PROGRAM OR SERVICE SIGNIFICANT AID IS FOR CHILDCARE, AFTERSCHOOL CARE AND SUMMER CAMP, ALLOWING PARENTS WHO ARE BELOW-WAGE EARNERS TO WORK OR RETURN TO SCHOOL AND AFFORD QUALITY CHILDCARE ALSO INCLUDED IS AN INVESTMENT BY OUR Y AND OUR FUNDING PARTNERS OF \$611,000 TOWARD COMMUNITY-BASED INITIATIVES WE PROVIDE SEVERAL EVIDENCE BASED PROGRAMS AT NO COST INCLUDING POWER SCHOLARS ACADEMY, LIVESTRONG AT THE YMCA CANCER SURVIVOR PROGRAM, PRESCRIBE THE Y YOUTH ANTI-OBESITY INITIATIVE, YMCA ACHIEVEMENT CENTER AT HUDSON MEMORIAL SCHOOL, AND SUPHERO TRAINING ACADEMY SOCIAL RESPONSIBILITY - WITHIN THE GREATER NASHUA AREA, THE YMCA IS SEEN AS A COLLABORATOR, CONVENING WITH THE CITIES AND TOWNS, AS WELL AS OTHER SOCIAL SERVICE AGENCIES, TO ADDRESS COMMUNITY NEEDS THIS YEAR WE PARTNERED WITH THE NASHUA PUBLIC SCHOOL SYSTEM TO OFFER THE 'POW</p>

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	<p>ER SCHOLARS ACADEMY,' A SUMMER PROGRAM THAT EXPANDS LEARNING TIME TO IMPROVE THE ACADEMIC ACHIEVEMENTS, SELF-CONFIDENCE AND LIFE TRAJECTORIES OF ELEMENTARY SCHOOL STUDENTS IN NASHUA WHO WERE PERFORMING AT BELOW GRADE LEVEL THIS PROGRAM RAN AT THREE NASHUA PUBLIC SCHOOLS THIS SUMMER OUR Y HAS PARTNERED WITH BELLXCEL (BUILDING EDUCATED LEADERS FOR LIFE) AND T HE YMCA OF THE USA TO BRING THIS PROGRAM TO OUR COMMUNITY WE CONTINUE TO HAVE A STRONG PA RTNERSHIP WITH THE HUDSON PUBLIC SCHOOL DEPARTMENT AND TITLE ONE PRESCHOOL SCHOOL IN NASHUA TO ADDRESS THE NEEDS OF SOME CHILDREN STRUGGLING IN FIRST GRADE WE GRADUATED THE FIFTH CLASS FROM THE YMCA SUPERHERO TRAINING ACADEMY AT THE DR H O SMITH ELEMENTARY SCHOOL IN HUDSON THIS PROGRAM BENEFITS MANY FIRST GRADERS HAVING LOW ATTENDANCE, SCHOOL ANXIETY, LO W SELF-ESTEEM, BEING BULLIED, ACTING OUT OF NOT BEING ENGAGED IN THE CLASSROOM TEACHERS A ND GUIDANCE COUNSELORS WERE CONCERNED ABOUT THESE CHILDREN, BUT THEIR NEEDS DID NOT FIT IN TO TRADITIONAL AT-RISK SERVICES OFFERED Y STAFF DEVELOPED SUPERHERO TRAINING ACADEMY TO T EACH KIDS ABOUT BEING STRONG IN THEIR MIND AND BODY SHOWING GREAT CHARACTER AND LEADERSHIP AND DEVELOPING THEIR OWN SUPERHERO PERSONA WHO WORKS TO IMPROVE THEIR SCHOOL COMMUNITY A LSO IN CONJUNCTION WITH THE HUDSON PUBLIC SCHOOL SYSTEM, WE CELEBRATED THE THIRD YEAR OF TH E YMCA ACHIEVEMENT CENTER (YAC) AT HUDSON MEMORIAL SCHOOL Y LEADERSHIP AND THE HUDSON SCH OOL DISTRICT DEVELOPED THE CONCEPT OF THE Y ACHIEVEMENT CENTER TO ADDRESS NEEDS OF 6TH-8TH GRADE STUDENTS THROUGH PROVIDING SOCIAL AND EMOTIONAL LEARNING AND CREATING AN OVERALL CU LTURE OF POSITIVITY WITHIN THE MIDDLE SCHOOL SETTING THE YAC IS AN INNOVATIVE WAY TO ADDRE SS THE NEEDS OF MIDDLE SCHOOLERS THROUGH CREATIVING AN ENVIRONMENT THAT FOCUSES ON HELPING STUDENTS TO EXPERIENCE POSITIVE EMOTIONS, TEACHING CHARACTER VALUES, AND IDENTIFYING STUD ENT STRENGTHS OUR LEADERS CLUB AND Y-ACHIEVERS TEEN LEADERSHIP PROGRAMS ENGAGE WITH OVER 100 YOUTH THE GOALS OF THESE INITIATIVES ARE IMPROVED STUDENT PERFORMANCE IN THE CLASSROO M, HIGHER RATES OF HIGH SCHOOL GRADUATION AND COLLEGE ENROLLMENT, AND PREPARING YOUTH TO B E PRODUCTIVE MEMBERS OF THE WORKFORCE AND COMMUNITY THIS YEAR WE ENGAGED MORE THAN 1000 C OMMUNITY MEMBERS (DONATING NEARLY \$400,000 IN VALUE TO THE ORGANIZATION) TO MAKE A DIFFEREN CE IN PEOPLE'S LIVES, OFFERING THE OPPORTUNITY TO MEET NEW PEOPLE AND MAKE NEW FRIENDS, A LL WHILE DEVELOPING SKILLS AND GAINING INVALUABLE EXPERIENCE THE Y PROVIDES PEOPLE THE OP PORTUNITY TO PUT INTO PRACTICE WHAT THEY BELIEVE ABOUT LIFE AND GIVE BACK TO THEIR COMMUNI TY THROUGH VOLUNTEER PARTICIPATION IN Y PROGRAMS AND SERVICES WE HAVE THE PRESENCE AND PA RTNERSHIPS TO NOT JUST PROMISE, BUT DELIVER POSITIVE, PERSONAL AND SOCIAL CHANGE WITH A FOCUS ON YOUTH DEVELOPMENT, HEALTHY LIVING AND SOCIAL RESPONSIBILITY, Y VOLUNTEERS GIVE MEN , WOMEN AND YOUTH OF ALL AGES AND FROM ALL WALKS OF LIFE THE RESOURCES AND SUPPORT THEY NE ED TO BE HEALTHY, CONFIDENT, C</p>

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part III, Line 4d Description of other program services	CONNECTED AND SECURE OUR TOGETHERHOOD PROGRAM, A YMCA SIGNATURE PROGRAM WHERE WE INVITE Y MEMBERS TO LEAD AND PARTICIPATE IN VOLUNTEER SERVICE



# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 6 FORM 990, PART VI, SECTION A, LINE 6	THE YMCA HAS MEMBERS WHO PAY DUES

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 7a FORM 990, PART VI, SECTION A, LINE 7A	THERE IS AN ANNUAL MEETING HELD WHERE MEMBERS CAN VOICE OPINIONS

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 7b FORM 990, PART VI, SECTION A, LINE 7B	MEMBERS VOTE AT THE ANNUAL MEETING

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 11b FORM 990, PART VI, SECTION B, LINE 11	THE AUDIT COMMITTEE REVIEWS THE 990 AND IT IS APPROVED BY THE BOARD

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 12c FORM 990, PART VI, SECTION B, LINE 12C	THE YMCA REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THE CONFLICTS OF INTEREST POLICY WITH THE USE OF THE AUDITORS ANNUAL CIRCULATION OF A QUESTIONNAIRE TO THE BOARD OF DIRECTORS AND SENIOR STAFF WHICH INCLUDES QUESTIONS REGARDING ANY CONFLICTS OF INTEREST IN ADDITION, THE MARKETING DIRECTOR/CEO REVIEWS ALL CONTRACTS WITH BOARD MEMBERS AND SENIOR STAFF TO SEE IF ANY TRANSACTIONS FALL UNDER THE CONFLICT OF INTEREST POLICY THIS PROCEDURE IS COMPLETED ONCE A YEAR

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 15 FORM 990, PART VI, SECTION B, LINE 15	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF EMPLOYEES

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 19 FORM 990, PART VI, SECTION C, LINE 19	THE YMCA MAKES AVAILABLE TO THE PUBLIC ALL DOCUMENTS, POLICIES, AND FINANCIAL STATEMENTS TO THOSE REQUESTING THEM IN ADDITION, THE YMCA PROVIDES FINANCIAL INFORMATION, DONOR INFORMATION AND COMMUNITY BENEFIT INFORMATION TO ALL ATTENDING THE ANNUAL MEETING THE YMCA ALSO PUBLISHES THE FORM 990 ON ITS WEBSITE THE MEMBERS HANDBOOK OF RULES AND REGULATIONS ARE ALSO DISCLOSED ON THE WEBSITE

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 6 Classes of members or stockholders	THE YMCA HAS MEMBERS WHO PAY DUES



**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 7a Members or stockholders electing members of governing body	Our organization is a public charity open to all without regard to ability to pay. Our members have the right to elect members of the board, but do not receive any distributions of income or assets from the organization.

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 7b Decisions requiring approval by members or stockholders	MEMBERS VOTE AT THE ANNUAL MEETING

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 11b Review of form 990 by governing body	THE AUDIT COMMITTEE REVIEWS THE 990 PRIOR TO FILING AND IT IS APPROVED BY THE BOARD

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 12c Conflict of interest policy	A conflict of interest questionnaire is sent out annually to each officer and director of the organization. The questionnaire requires each person to answer a series of questions related to various potential conflicts of interest that are specifically asked on the Form 990. The organization's compliance officer monitors the responses for any potential conflicts of interest and then determines whether or not an actual conflict of interest exists. Anyone who is determined to have a conflict of interest is not allowed to vote on any matters involving the related conflict of interest. The compliance officer attends all board meetings to ensure compliance with these guidelines.

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 15a Process to establish compensation of top management official	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF EMPLOYEES COMPENSATION OF TOP MANAGEMENT OFFICIALS ARE REVIEWED BY THE BOARD AND COMPARES IT TO NATIONAL GUIDANCE

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VI, Line 15b Process to establish compensation of other employees	THE BOARD MUST APPROVE THE BUDGET WHICH INCLUDES COMPENSATION FOR ALL LEVELS OF MANAGEMENT COMPENSATION IS COMPARED TO NATIONAL GUIDANCE

# 990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 19 Required documents available to the public	THE YMCA MAKES AVAILABLE TO THE PUBLIC ALL DOCUMENTS, POLICIES, AND FINANCIAL STATEMENTS TO THOSE REQUESTING THEM IN ADDITION, THE YMCA PROVIDES FINANCIAL INFORMATION, DONOR INFORMATION AND COMMUNITY BENEFIT INFORMATION TO ALL ATTENDING THE ANNUAL MEETING THE YMCA ALSO PUBLISHES THE FORM 990 ON ITS WEBSITE THE MEMBERS' HANDBOOK OF RULES AND REGULATIONS ARE ALSO DISCLOSED ON THE WEBSITE

**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part VIII, Line 2f Other Program Service Revenue	- Total Revenue , Related or Exempt Function Revenue , Unrelated Business Revenue , Revenue Excluded from Tax Under Sections 512, 513, or 514 , - Total Revenue , Related or Exempt Function Revenue , Unrelated Business Revenue , Revenue Excluded from Tax Under Sections 512, 513, or 514 ,



**990 Schedule O, Supplemental Information**

Return Reference	Explanation
Form 990, Part XII, Line 2c FORM 990, PART XII, LINE 2C	THE YMCA HAS NOT CHANGED IT OVERSIGHT PROCESS DURING THE YEAR