For Paperwork Reduction Act Notice, see the separate instructions.

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

2019

DLN: 93493131028721 OMB No. 1545-0047

Open to Public Inspection

| | ry ıl Rev | enue Service | : | gov/Form990 for instructions a | | | ation. | | Open to Public Inspection |
|-----------------------------|--------------|-----------------------|--|--|-------------|-----------------------------|--------------------------|------------------|------------------------------|
| A F | or th | ne 2019 c | | inning 07-01-2019 , and endi | ng 06-30 | -2020 | | | |
| | | applicable: | C Name of organization PHILLIPS EXETER ACADEMY | | | | D Employ | er identi | fication number |
| | | change hange | % SAMANTHA K SLINEY | | | | 02-022 | 2174 | |
| ☐ Ini | | _ | Doing business as | | | | | | |
| ☐ Fin | al retu | rn/terminated | | | | | E Telephor | ao numbo | |
| | | d return | 20 MAIN CEREET | mail is not delivered to street address) | Room/suit | е | | | |
| ⊔ Ар | plicat | ion pending | | untry, and ZIP or foreign postal code | | | (603) 7 | 72-4311 | • |
| | | | EXETER, NH 038332460 | untry, and ZIP or loreign postal code | | | 6 6 | | 60.646.601 |
| | | | F Name and address of princip | and officer: | | 117) = 111 | | | 69,646,601 |
| | | | WILLIAM RAWSON | dal officer: | | H(a) Is this | | turn for | |
| | | | 20 MAIN STREET | | | subor H(b) Are al | dinates? I subordinat | tes | □Yes ☑No |
| | V-0V0 | mpt status: | EXETER, NH 038332460 | | | ` ´ includ | ed? | | ☐ Yes ☐No |
| | x-exe | mpt status. | ✓ 501(c)(3) | 1 (insert no.) ☐ 4947(a)(1) or ☐ | 527 | | | | instructions) |
| J W | ebsi | te:► WV | VW.EXETER.EDU | | | H(c) Group | exemption | number | • |
| | | | | | | L Year of forma | tion: 1701 | M State | of legal domicile: NH |
| K Fori | n of c | organization | : 🗹 Corporation 🗌 Trust 🔲 Ass | sociation ☐ Other ► | | L real of forms | 10011. 1701 | IN State | or legal dofffiche. NH |
| P: | art I | Sum | mary | | | | | | |
| | | | scribe the organization's mission | or most significant activities: | | | | | |
| യ | | SEE SCHE | | | | | | | |
| Š | | | | | | | | | |
| ша | | | | | | | | | |
| Governance | , | Check th | is box > if the organization d | liscontinued its operations or dispo | sed of me | ore than 25% | of its net a | ssets | |
| | | | | ing body (Part VI, line 1a) | | | 01 163 1166 6 | 3 | 20 |
| Activities & | 4 | Number | of independent voting members of | of the governing body (Part VI, line | e 1b) . | | | 4 | 19 |
| nes | 5 | Total nur | mber of individuals employed in c | alendar year 2019 (Part V, line 2a | a) | | | 5 | 1,323 |
| Ĭ | 6 | Total nur | mber of volunteers (estimate if ne | ecessary) | | | | 6 | 4,479 |
| AC | 7a | Total unr | elated business revenue from Pa | art VIII, column (C), line 12 | | | | 7a | -3,526,518 |
| | Ь | Net unre | lated business taxable income fro | om Form 990-T, line 39 | | | | 7b | |
| | | | | · | | Pri | or Year | | Current Year |
| _ | 8 | Contribu | tions and grants (Part VIII, line 1h | 1) | | | 21,888, | 460 | 19,526,643 |
| Ravenue | 9 | Program | service revenue (Part VIII, line 2g | · | | | 65,445, | | 63,407,545 |
| ðΛċ | 1 | - | • | lines 3, 4, and 7d) | | | 86,611, | | 77,454,295 |
| Œ | 1 | | venue (Part VIII, column (A), lines | • | | | 1,154, | | 1,237,321 |
| | 1 | | , | nust equal Part VIII, column (A), lir | ne 12) | | 175,100, | | 161,625,804 |
| | - | | nd similar amounts paid (Part IX, | | | | 24,564, | 234 | 25,644,798 |
| | 1 | | paid to or for members (Part IX, | , ,, | | | | 0 | 0 |
| ဟ | 1 | | ' | penefits (Part IX, column (A), lines | 5-10) | | 62,896, | 875 | 62,746,578 |
| Expenses | I | | onal fundraising fees (Part IX, colu | | | | ,, | 0 | 0 |
| 9 | 1 | | raising expenses (Part IX, column (D) | ,,, | · | | | | ` |
| ጃ | 1 | | penses (Part IX, column (A), lines | · · · · · · · · · · · · · · · · · · · | | | 41,722, | 724 | 43,100,096 |
| | 1 | | penses. Add lines 13–17 (must ed | • | • | | 129,183, | | 131,491,472 |
| | I | • | less expenses. Subtract line 18 f | | | | 45,916, | | 30,134,332 |
| × 6 | + | | Carriage into 10 i | | - | Beginning | of Current Y | | End of Year |
| Net Assets or Fund Balances | | | | | | | | ` | |
| sse 3ala | 20 | Total ass | ets (Part X, line 16) | | | | 1,726,083, | 549 | 1,715,514,168 |
| A P | 21 | Total liab | oilities (Part X, line 26) | | | | 178,875, | 778 | 169,483,343 |
| ΣĪ | 22 | Net asse | ts or fund balances. Subtract line | 21 from line 20 | | | 1,547,207, | 771 | 1,546,030,825 |
| Pa | rt II | Sign | ature Block | | | | | | |
| | | alties of p | erjury, I declare that I have exar | mined this return, including accom | | | | | |
| | | e and belie ledge. | ef, it is true, correct, and complet | e. Declaration of preparer (other | than office | er) is based o | n all inform | ation of | which preparer has |
| <u> </u> | | 1. | | | | | | | |
| | | Girman | - F - CC | | | | 1-05-10 | | |
| Sign | | Signat | ure of officer | | | Date | 9 | | |
| Here | • | | KA BEAUCHESNE CFO | | | | | | |
| | | 17 | or print name and title | T | | | | | |
| _ | _ | F | Print/Type preparer's name | Preparer's signature | Da | | | PTIN P0064146 | 3 |
| Paid | | <u> </u> | Small many A But at the state of | L L D | | self | -employed | | |
| Pre | • | ei | Firm's name PricewaterhouseCoop | pers LLP | | Firn | n's EIN ► | | |
| Use | Or | າly ⊤ | Firm's address 🟲 101 SEAPORT BLVD S | SUITE 500 | | Pho | ne no. (617) | 530-5000 | _ |
| | | | BOSTON, MA 02210 | | | | | | |
| May t | he II | SS discuss | this return with the preparer sho | own above? (see instructions) | | | | \ | Yes 🗆 No |

Cat. No. 11282Y

Form **990** (2019)

| Form | 990 (2019) | | | | | Page 2 |
|-------|------------------------|-------------------------|-------------------|---------------------------|---|---------------|
| Pa | rt III Statement | of Program Servi | ce Accomplis | hments | | |
| | Check if Sche | edule O contains a resp | onse or note to | any line in this Part III | | 🗸 |
| 1 | Briefly describe the | organization's mission | : | | | |
| SEE : | SCHEDULE O. | | | | | |
| | | | | | | |
| 2 | Did the organization | undertake any signific | ant program ser | vices during the year w | hich were not listed on | |
| | the prior Form 990 o | or 990-EZ? | | | | 🗌 Yes 🗹 No |
| | If "Yes," describe the | ese new services on So | chedule O. | | | |
| 3 | Did the organization | cease conducting, or | make significant | changes in how it cond | ucts, any program | |
| | services? | | | | | 🗌 Yes 🗹 No |
| | If "Yes," describe the | ese changes on Sched | ule O. | | | |
| 4 | Section 501(c)(3) ar | | ions are required | to report the amount | largest program services, as mea of grants and allocations to others | |
| 4a | (Code: |) (Expenses \$ | 109,352,519 | including grants of \$ | 24,563,359) (Revenue \$ | 56,333,219) |
| | See Additional Data | | | | | |
| 4b | (Code: |) (Expenses \$ | 5,508,286 | including grants of \$ | 1,081,439) (Revenue \$ | 6,958,881) |
| | See Additional Data | | | | | |
| 4c | (Code: |) (Expenses \$ | 882,838 | including grants of \$ |) (Revenue \$ | 870,139) |
| | See Additional Data | | | | | |
| 4d | Other program serv | ices (Describe in Sche | dule O.) | | | |
| | (Expenses \$ | ine | cluding grants of | \$ |) (Revenue \$ |) |
| 4e | Total program ser | vice expenses ▶ | 115,743,6 | 43 | | |

| Par | Checklist of Required Schedules | | | |
|-----|---|----------------|-----|----|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," completed by Schedule A Schedule A | ete 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🛸 | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidate for public office? If "Yes," complete Schedule C, Part I 🕏 | ates 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | Yes | |
| 5 | Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | j ₅ | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D.</i> Part | right 6 | | No |
| 7 | | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | 8 | Yes | |
| _ | complete Schedule D, Part III 😼 | | | |
| 9 | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a custodi for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | an 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V 🕏 | 10 | Yes | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VII or X as applicable. | I, IX, | | |
| | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D,</i> Part VI. | 11a | Yes | |
| | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 2 | 11b | Yes | |
| | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> 2 | 11c | | No |
| | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets report in Part X, line 16? If "Yes," complete Schedule D, Part IX 2 | 11d | | No |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 25 11e | Yes | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that address the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part | | Yes | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | . 12a | Yes | |
| b | Schedule D, Parts XI and XII 2 | mı 12b | 165 | No |
| 13 | Is the organization a school described in section $170(b)(1)(A)(ii)$? If "Yes," complete Schedule E | 13 | Yes | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | Yes | |
| | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Yes | |
| 15 | | any 15 | | No |
| 16 | | e to 16 | | No |
| 17 | - | ×, 17 | | No |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VI lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | No |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes, complete Schedule G, Part III | " 19 | | No |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domest government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | | | No |

| orm | 990 (2019) | | | Page 4 |
|-----|--|-----|-----|--------|
| Par | Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J </i> | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a | 24a | Yes | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | No |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | No |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | No |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> | 25b | | No |
| 26 | Did the organization report any amount on Part X, line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L,</i> Part III | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV | 28a | | No |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | No |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i> | 28c | | No |
| 9 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🐒 | 29 | Yes | |
| 0 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | 30 | | No |
| 1 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | No |
| 2 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | No |
| 3 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | Yes | |
| 5a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | No |
| b | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 6 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | No |
| 7 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |
| 88 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O | 38 | Yes | |
| Par | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | E | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 352 | | | |
| D | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . 1b 0 | 1 | | |

| -orm | 990 (2019) | | | Page 5 |
|------|--|-----|-----|---------------|
| Pa | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 2b | Yes | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | Yes | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: | 4a | | No |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | No |
| C | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6а | | No |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | Yes | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | Yes | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | No |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | No |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | _ |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes," enter the amount of tax-exempt interest received or accrued during the year. | 12a | | |
| | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? | _ | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in | 13a | | |
| c | which the organization is licensed to issue qualified health plans | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | |
| | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? | 15 | | No |
| 16 | If "Yes," see instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investment income?. If "Yes," complete Form 4720, Schedule O. | 16 | | No |

| orm | 990 (2019) | | | Page 6 |
|-----------------|---|-------------------|---------|---------------|
| Pai | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI | " respo | onse to | lines |
| Se | ction A. Governing Body and Management | | | |
| | | \longrightarrow | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 20 | . | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 19 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | No |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3 | | No |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . | 4 | | No |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No |
| 6 | Did the organization have members or stockholders? | 6 | | No |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | 7a | Yes | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | 7 b | | No |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | Yes | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Yes | |
| | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No |
| Se | ction B. Policies (This Section B requests information about policies not required by the Internal Revenu | e Code | | |
| | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | 10a 10b | | No |
| 11- | and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the | 105 | | |
| 114 | form? | 11a | Yes | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other officers or key employees of the organization | 15b | Yes | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No |
| Ь | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | | | 1 |
| _ | · · · · · · · · · · · · · · · · · · · | 16b | | |
| <u>Se</u> 17 | ction C. Disclosure List the states with which a copy of this Form 990 is required to be filed▶ | | | |
| 1/ | CA , IN , NH , OK | | | |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | $lacktriangledown$ Own website $\ lacktriangledown$ Another's website $\ lacktriangledown$ Upon request $\ lacktriangledown$ Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records: SAMANTHA K SLINEY 20 MAIN STREET EXETER, NH 038332460 (603) 777-3211 | | | |

(A)

Name and title

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

✓

(F)

Estimated

amount of other

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax

• List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000

of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

(C)

Position (do not check more

than one box, unless person

(D)

Reportable

compensation

(E)

Reportable

compensation

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(B)

Average

hours per

week (list is both an officer and a from the from related compensation director/trustee) any hours organization organizations from the for related (W-2/1099-(W-2/1099organization and Individual trustee or director Highest compensatemployee Former organizations MISC) MISC) related Institutional Trustee below dotted organizations employee line) Ē See Additional Data Table

Page 8

| | 990 (2019) | | | | | | | | | | | _ | | Page 8 |
|---------------|---|--|-----------------------------------|-----------------------|---------------------------|-------------------------|------------------------------|--------|--|---------------------|---|-------|---|-----------------------------------|
| Part | · · · · · · · · · · · · · · · · · · · | | s, Key | Empl | | | and | High | | ensat | | (cont | | |
| | (A) Name and title | (B) Average hours per week (list any hours for related | than d | one b | ox, u in off tor/ti | t che inles ficer | eck moss pers | son | (D) Reporta compensa from tl organiza (W-2/10 | ation ne tion | (E) Reportable compensation from related organizations (W-2/1099- | , | Estim amount of comper from organizat | ated of other sation the |
| | | organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | MISC | | MISC) | | relai organiz | ted |
| See Ad | dditional Data Table | | | | | | | | | | | | | |
| | | | | | \Box | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | ub-Total | | | | | | > | | | | | | | |
| | otal (add lines 1b and 1c) | • | | | | | • | | 2,268, | 419 | | 0 | | 543,02 |
| | Total number of individuals (includin of reportable compensation from the | | | e liste | ed al | bove | e) who | rec | eived more t | han \$ | 100,000 | | | , |
| | Did the organization list any former line 1a? <i>If "Yes," complete Schedule</i> | | | ee, k | | | | or hi | ghest compe | nsate | d employee on | 3 | Yes | No |
| | For any individual listed on line 1a, is organization and related organization individual | | | | | | | | | | m the | 4 | Yes | |
| | Did any person listed on line 1a rece services rendered to the organization | | | | | | | | | or inc | dividual for | 5 | les | No |
| Sec | ction B. Independent Contrac | tors | | | _ | | | | | | | | | 1.10 |
| | Complete this table for your five high from the organization. Report compe | | | | | | | | | | | mpen | sation | |
| | | (A) and business addre | ess | | | | | | | Des | (B) scription of services | | | C) nsation |
| 50 HA DSTO | MUT DESIGN CONSTRUCTION, IRRISON ROAD N, MA 02118 | | | | | | | | CON | ITRACT | SERVICES | | 2 | 2,709,251 |
| HAR | R ASSOCIATES, RVARD STREET ESTER, MA 01609 | | | | | | | | CON | ITRACT | SERVICES | | 1 | 1,761,817 |
| . SOL | LI INFORMATION GROUP, JTH HADDON AVE SUITE 7 DNFIELD, NJ 08033 | | | | | | | | IT C | ONTRA | ACT SERVICES | | | 453,625 |
| 57 BO | DFESSIONAL PAINTING, DW STREET IT, MA 02149 | | | | | | | | CON | NTRACT | SERVICES | | | 449,932 |
| AMBR O BOX | IDGE ASSOCIATES, K 412015 N, MA 022412015 | | | | | | | | INV | ESTME | NT SERVICES | | | 315,828 |
| • To | otal number of independent contractor | ors (including but | not lim | ited t | to the | ose | listed | ahov | ve) who rece | ived n | nore than \$100 00 | nn of | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 23

| orm 9- Part | | Statement | of E | Pavanua | | | | | | Page 9 |
|--|------|---|----------|----------------|------------|-------------------------|------------------------|---|---|--|
| Part | VIII | | | | respo | onse or note to any | line in this Part VIII | | | 🗆 |
| | | | | | | | (A) Total revenue | (B) Related or exempt function | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| 10 | 18 | a Federated campa | igns | · . | 1a | | | revenue | | 312 - 314 |
| Contributions, Gifts, Grants and Other Similar Amounts | | b Membership dues | s . | . | 1 b | | | | | |
| Gr. | , | c Fundraising even | ts . | . [| 1c | | | | | |
| ifts, | , | d Related organiza | tions | 5 | 1 d | | | | | |
| <u>m</u> ;∈ | • | e Government grants | (con | tributions) | 1e | | | | | |
| Sign | 1 | All other contribution and similar amounts | | | 1f | 19,526,643 | | | | |
| buti the | ١. | above g Noncash contributio | ns in | l cluded in | | 19,320,043 | | | | |
| a di | | lines 1a - 1f:\$ | | | 1 g | 3,205,377 | | | | |
| G E | | h Total. Add lines : | 1a-1 | f | | • | 19,526,643 | | | |
| | | | | | | Business Code | | | | |
| | 2a | STUDENT TUITION & | FEES | 5 | | 611710 | 55,850,079 | 55,850,079 | | |
| Program Service Revenue | b | AUX.& SUMMER PROG | GRAM | 1S | | 611710 | 7,557,466 | 7,557,466 | | |
| ₽8 ¥ | | | | | | 011710 | | | | |
| фСе | C | | | | | | | | | |
| Se. | d | 1 | | | | | | | | |
| a | | | | | | | | | | |
| Tog1 | е | | | | | | | | | |
| ~ | f | All other program | serv | rice revenue. | | | | | | |
| | | Total. Add lines 2 | | | | 63,407,545 | | | | |
| | | Investment income | | | | | 6,822,722 | , | -3 693 046 | 10,515,768 |
| | | similar amounts). Income from invest | | | | ond proceeds ► | 6,822,722 | | -3,693,046 | 10,313,766 |
| | | Royalties | | | - | | | | | |
| | | (i) Real | | | | (ii) Personal | Ì | | | |
| | 62 | Gross rents | 6a | , | 138,082 | , |] | | -3,693,046 | |
| | | Less: rental | | | +30,002 | | 1 | | | |
| | _ | expenses | 6b | | | | | | | |
| | С | Rental income or (loss) | 6c | 4 | 138,082 | 2 | | | | |
| | c | Net rental income | or (| (loss) | | | 438,082 | 271,554 | 166,528 | |
| | | | | (i) Securi | ities | (ii) Other | | | | |
| | 7a | Gross amount from sales of assets other than inventory | 7a | 578,3 | 350,410 |) | | | | |
| | b | Less: cost or other basis and sales expenses | 7b | 507,7 | 718,837 | 7 | | | | |
| | c | Gain or (loss) | 7c | 70,6 | 531,573 | 3 | | | | |
| | c | Net gain or (loss) | • | | | · · · • | 70,631,573 | 3 | | 70,631,573 |
| Other Revenue | 8a | Gross income from fu (not including \$ contributions reported See Part IV, line 18 | d on | of | | | | | | |
| Re | L | Less: direct expen | | | 8a 8b | 0 | - | | | |
| e. | | : Net income or (los | | | | | | | | |
| | | | | | | | | | | |
| | 9a | Gross income from See Part IV, line 19 | | | 9a | 0 | | | | |
| | b | Less: direct expen | ses | | 9b | 0 | 1 | | | |
| | c | Net income or (los | s) fr | om gaming | activit | ies | |) | | |
| | 10: | aGross sales of inve | antor | ry less | | | | | | |
| | 100 | returns and allowa | nces | s | 10a | 511,941 | | | | |
| | b | Less: cost of good | s sol | ld | 10b | 301,960 | | | | |
| | c | Net income or (los | | | invent | | 209,981 | | | 209,981 |
| ŀ | 11 | Miscellaneo | | | | Business Code 611710 | 183,796 | 183,796 | | |
| | -1 | aTUITION REFUND | INS | OUKANCE | | 611/10 | 163,796 | . 103,/90 | | |
| | ŀ | ADDITOATION FFF | <u> </u> | | | 611710 | 162,000 | 162,000 | | |
| | L | APPLICATION FEE | 3 | | | 011,10 | 102,000 | 102,000 | | |
| | | BOOKSTORE COM | MIC | SIONS | | 611710 | 106,118 | 3 | | 106,118 |
| | • | - DOORSTORE COM | 12 | -101A3 | | | | | | |
| | ď | All other revenue | _ | | | | 137,344 | 137,344 | | |
| | | Total. Add lines 1 | | | | • | | | | |
| | 12 | Total revenue. S | ee ir | nstructions | | | 589,258 | | | |
| | | | | | | | 161,625,804 | 64,162,239 | -3,526,518 | 81,463,440 |

| Form 990 (2019) | | | | Page 10 |
|--|---------------------|------------------------------|-------------------------------------|--------------------------|
| Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must c | omplete all columns | All other organization | ns must complete colu | ımn (A) |
| Check if Schedule O contains a response or note to an | | | | ППП (A). |
| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | 0 | схрепаса | general expenses | СХРСПЗСЗ |
| 2 Grants and other assistance to domestic individuals. See Part IV, line 22 | 25,644,798 | 25,644,798 | | |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16. | 0 | | | _ |
| 4 Benefits paid to or for members | 0 | | | |
| 5 Compensation of current officers, directors, trustees, and key employees | 825,314 | 292,999 | 434,649 | 97,666 |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 0 | | | |
| 7 Other salaries and wages | 45,668,789 | 38,495,631 | 3,202,625 | 3,970,533 |
| 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) | 5,082,590 | 4,339,110 | 345,457 | 398,023 |
| 9 Other employee benefits | 7,830,533 | 6,879,880 | 463,795 | 486,858 |
| 10 Payroll taxes | 3,339,352 | 2,778,407 | 274,373 | 286,572 |
| 11 Fees for services (non-employees): | | | | |
| a Management | 0 | | | |
| b Legal | 650,531 | | 650,531 | |
| c Accounting | 278,870 | | 278,870 | |
| d Lobbying | 0 | | | _ |
| e Professional fundraising services. See Part IV, line 17 | 0 | | | |
| f Investment management fees | 210,293 | | 210,293 | |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) | 2,197,842 | 1,796,044 | 240,782 | 161,016 |
| 12 Advertising and promotion | 262,944 | 257,625 | 4,050 | 1,269 |
| 13 Office expenses | 1,477,249 | 1,263,977 | 100,228 | 113,044 |
| 14 Information technology | 2,133,822 | 1,861,561 | 169,539 | 102,722 |
| 15 Royalties | 0 | | | |
| 16 Occupancy | 6,335,467 | 4,548,178 | 1,737,047 | 50,242 |
| 17 Travel | 1,121,218 | 774,933 | 70,180 | 276,105 |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . | 0 | | | |
| 19 Conferences, conventions, and meetings | 154,258 | 118,536 | 21,156 | 14,566 |
| 20 Interest | 2,462,483 | 2,374,449 | 62,418 | 25,616 |
| 21 Payments to affiliates | 0 | | | |
| 22 Depreciation, depletion, and amortization | 14,518,783 | 13,987,167 | 376,928 | 154,688 |
| 23 Insurance | 1,204,339 | 718,650 | 446,922 | 38,767 |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | , | | <u> </u> |
| a CONTINGENCY | 3,944,808 | 3,944,808 | 0 | 0 |
| b STUDENT RELATED EXPENSES | 3,257,558 | 3,171,535 | 85,707 | 316 |
| c FOOD/PROVISIONS | 1,487,234 | 1,487,234 | 0 | 0 |
| d PLANT RELATED ACTIVITIES | 918,240 | 884,618 | 23,839 | 9,783 |
| e All other expenses | 484,157 | 123,503 | 311,986 | 48,668 |
| Total functional expenses. Add lines 1 through 24e | 131,491,472 | 115,743,643 | 9,511,375 | 6,236,454 |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720). | | | | |

Form 990 (2019)

1

2

3

Assets

11

12

13

14

15

16

17

18

19

20

21

23

24

25

26

27

28

31

32

33

Liabilities 22

Fund Balances

ō 29

Assets 30 End of year

Page **11**

13,894,799

68,837,749

11,962,959

6.817

317.771

2,884,008

328,976,294

15,426,896

74,144,673

7,929,282

7,973,739

80.000.000

73,580,322

169.483.343

444,734,542

1,101,296,283

1,546,030,825

1,715,514,168

Form 990 (2019)

0

0

1,715,514,168

0

0

1,199,062,202

Check if Schedule O contains a response or note to any line in this Part IX .

Notes and loans receivable, net . . .

10a Land, buildings, and equipment: cost or other

Investments—publicly traded securities .

Other assets. See Part IV, line 11 . . .

Accounts payable and accrued expenses .

Investments—other securities. See Part IV, line 11 . . .

Total assets. Add lines 1 through 15 (must equal line 34) .

Escrow or custodial account liability. Complete Part IV of Schedule D

Secured mortgages and notes payable to unrelated third parties . . .

Organizations that follow FASB ASC 958, check here <a> \square and

Unsecured notes and loans payable to unrelated third parties .

and other liabilities not included on lines 17 - 24).

Total liabilities. Add lines 17 through 25 . .

Capital stock or trust principal, or current funds .

Total liabilities and net assets/fund balances .

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity

Other liabilities (including federal income tax, payables to related third parties,

Organizations that do not follow FASB ASC 958, check here > \(\begin{align*} \text{and} \\ \text{and} \end{align*}

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Investments—program-related. See Part IV, line 11

basis. Complete Part VI of Schedule D

b Less: accumulated depreciation

Intangible assets .

Grants payable .

Deferred revenue . . .

Complete Part X of Schedule D

complete lines 27, 28, 32, and 33.

Net assets without donor restrictions

Net assets with donor restrictions .

complete lines 29 through 33.

Total net assets or fund balances

Tax-exempt bond liabilities . .

Inventories for sale or use . . Prepaid expenses and deferred charges .

| | | | | | _ |
|--|--|--|--|--|---|
| Cash-non-interest-bearing | | | | | 1 |
| Savings and temporary cash investments | | | | | |
| | | | | | |

Pledges and grants receivable, net . . Accounts receivable, net

Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled

10a

10b

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B).

515,723,176

186,746,882

Beginning of year

16,679,092

62,772,154

12,853,353

190.982

302.344

2,891,655

325,359,296

1.228.445.689

75,783,863

8,438,912

21,485,903

80.000.000

68,950,963

178.875.778

440,147,966

1,107,059,805

1,547,207,771

1,726,083,549

1,726,083,549

805,121

0 13

0

0 18

0 21

0 22 0

0 24

0 5

0 6 0

1

2

3

4

7

8

9

10c

11

12

14

15

16

17

19

20

23

25

26

27

28

29

30

31

32

33

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

3a

3h

No

Form 990 (2019)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Audit Act and OMB Circular A-133?

Additional Data

Software Version:

EIN: 02-0222174

Software ID:

Name: PHILLIPS EXETER ACADEMY

Form 990 (2019)

Form 990, Part III, Line 4a: SEE SCHEDULE O.

Form 990, Part III, Line 4b: SEE SCHEDULE O.

Form 990, Part III, Line 4c: AUXILIARY ENTERPRISES INCLUDE STUDENT GRILL, FACILITY RENTALS, AND THE CHILDREN'S CENTER WHICH SERVICE THE ACADEMY DURING BOTH SUMMER AND REGULAR SESSIONS.

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the compensation from related any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

WILLIAM LEAHY

......

DEAN OF ENROLLMENT

DAVID W HANSON

LISA MACFARLANE

FORMER PRINCIPAL

VICE PRESIDENT/TRUSTEE

WOLE C COAXUM

FORMER CFO

| | fairy flours | and | a un | CCCC | usice | , | (W- 2/1099- | (14/ 2/4000 | |
|--|---|--|------|----------------------|--|---|-------------|-------------|---------|
| | for related organizations below dotted line) | organizations of dispersion of the structure of the struc | | (W- 2/1099- MISC) | organization and related organizations | | | | |
| WILLIAM RAWSON PRINCIPAL | 40.0 | Х | | х | | | 442,341 | 0 | 64,638 |
| JUSTIN MERRILL DIRECTOR OF INVESTMENTS | 40.0 | | | | Х | | 331,749 | 0 | 88,429 |
| KATHARINA LILLY MEDICAL DIRECTOR | 40.0 | | | | х | | 210,683 | 0 | 144,346 |
| MARIJKA BEAUCHESNE CFO | 40.0 | | | х | | | 297,552 | 0 | 46,056 |
| MODELLI BURLEY | 40.0 | | | | | | | | |

Χ

Χ

Χ

193,571

162,500

105,703

0

0

0

0

0

34,032

68,668

96,856

0

| TIEBIGAE BIRECTOR | 0.0 | | | | | |
|-----------------------------|------|--|---|---|---------|--|
| MARIJKA BEAUCHESNE | 40.0 | | | | | |
| | | | Х | | 297,552 | |
| CFO | 0.0 | | | | | |
| MORGAN DUDLEY | 40.0 | | | | | |
| | | | | Х | 279,658 | |
| DIRECTOR INSTITUTIONAL ADV. | 0.0 | | | | , | |
| HOLLY BARCROFT | 40.0 | | | | | |
| TO ZZ. BANKONO. | | | | Х | 244,662 | |
| GENERAL COUNSEL | 0.0 | | | | , | |

0.0 40.0

0.0

0.0

2.0

Χ

.

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

| | any hours | | | | r/tr | ustee) |) | organization | organizations | from the |
|---------------------------------|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------|--|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | organizations (W- 2/1099- MISC) 0 | organization and related organizations |
| WALTER C DONOVAN TRUSTEE | 2.0 | Х | | | | | | 0 | 0 | 0 |
| JOHN A DOWNER PRESIDENT/TRUSTEE | 2.0 | Х | | | | | | 0 | 0 | 0 |
| MARK A EDWARDS TRUSTEE | 2.0 | Х | | | | | | 0 | 0 | 0 |
| JENNIFER P HOLLERAN | 2.0 | Х | | | | | | 0 | 0 | 0 |

0

0

0

0

0

0.0 2.0

0.0 2.0

0.0 2.0

0.0 2.0

0.0 2.0

0.0 2.0 Χ

Χ

Х

Χ

Χ

Χ

| MARK A EDWARDS |
|---------------------|
| TRUSTEE |
| JENNIFER P HOLLERAN |
| TRUSTEE |
| MORGAN C SZE |

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

TRUSTEE

CIATTA Z BAYSAH

DANIEL C OAKLEY

DEIDRE O'BYRNE

JANNEY E WILSON

..........

SALLY JUTABHA MICHAELS

and Independent Contractors

(E) (A) (B) (C) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average hours per than one box, unless compensation amount of other compensation week (list person is both an officer from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

TRUSTEE

TRUSTEE

CIA BUCKLEY MARAKOVITS

| | any hours | | a dir | ecto | or/tr | ustee |) | organization | organizations | from the |
|--------------------|---|-----------------------------------|-----------------------|----------|--------------|------------------------------|--------|----------------------|----------------------|--|
| | for related organizations below dotted line) | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (W- 2/1099- MISC) | (W- 2/1099- MISC) | organization and related organizations |
| PETER M SCOCIMARA | 2.0 | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 0 | 0 | 0 |
| INOSTEE | 0.0 | | | | | | | | | |
| SERENA WILLE SIDES | 2.0 | | | | | | | | | |
| TRUSTEE | | X | | | | | | 0 | 0 | 0 |
| TROSTEE | 0.0 | | | | | | | | | |
| SUZI K COHEN | 2.0 | | | | | | | | | _ |
| TRUSTEE | | Х | | | | | | 0 | 0 | 0 |
| | 0.0 | | | <u> </u> | _ | | | | | |
| CLAUDINE GAY | 2.0 | | | | | | | | | |
| TRUSTEE | | X | | | | | | 0 | 0 | 0 |
| INOSTEL | 0.0 | | | <u> </u> | | <u> </u> | | | | |
| | l 2 n | 1 | l | I | | I | 1 | l | | |

| SUZI K COHEN | 2.0 | | | | 0 | 0 |
|-------------------|-----|---|--|--|---|---|
| TRUSTEE | 0.0 | | | | | 0 |
| CLAUDINE GAY | 2.0 | v | | | 0 | 0 |
| TRUSTEE | 0.0 | ^ | | | 0 | 0 |
| PETER A GEORGESCU | 2.0 | | | | | |

| CLAUDINE GAY | 2.0 | > | | | | 0 | |
|-------------------|-----|---|--|--|---|---|--|
| TRUSTEE | 0.0 | ^ | | | ٥ | 0 | |
| PETER A GEORGESCU | 2.0 | Х | | | 0 | 0 | |

| CLAUDINE GAY | 2.0 | v | | | 0 | 0 | |
|-------------------|-----|---|--|--|---|---|--|
| TRUSTEE | 0.0 | ^ | | | 0 | 0 | |
| PETER A GEORGESCU | 2.0 | v | | | 0 | 0 | |
| TRUSTEE | 0.0 | ^ | | | ľ | 0 | |

| TRUSTEE | 0.0 | ^ | | | | 0 | 0 |
|-------------------|-----|---|--|--|---|---|---|
| PETER A GEORGESCU | 2.0 | | | | 0 | C | 0 |
| TRUSTEE | 0.0 | Α | | | 0 |) | |

0

0

| TRUSTEE | 0.0 | Χ | | | 0 | 0 | |
|---------------------------|-----|---|--|--|---|---|--|
| KRISTYN MCLEOD VAN OSTERN | 2.0 | Х | | | 0 | 0 | |

| TRUSTEE | 0.0 | Χ | | | 0 | | |
|---------------------------|-----|----|--|--|---|----------|---|
| KRISTYN MCLEOD VAN OSTERN | 2.0 | × | | | 0 | 0 | |
| TRUSTEE | 0.0 | ** | | | | <u> </u> | 1 |

| KRISTYN MCLEOD VAN OSTERN | 2.0 | v | | | 0 | 0 | |
|---------------------------|-----|---|--|--|---|---|-----|
| TRUSTEE | 0.0 | ^ | | | | 0 | |
| 1ACOLIELTNE HAVES | 2.0 | | | | | | i T |

Χ

Χ

0.0 2.0

0.0

| efil | e GR/ | APHIC pri | nt - DO NOT PROCESS | As Filed Data - | | | DLN: 934931310287 | | | | | |
|---------|----------|--|---|--|--|-------------------------------------|------------------------------|------------------------------|--|--|--|--|
| SCI | | ULE A | Dublic (| Charity Statu | s and Public Support | | | | | | | |
| | m 99 | | Complete if the or | rganization is a sect 4947(a)(1) nonexe ▶ Attach to Form | ion 501(c)(3) e mpt charitable 990 or Form 99 | organization or trust. 00-EZ. | · a section | 2019 | | | | |
| | | the Treasury | ► Go to <u>www.irs</u> | .gov/Form990 for i | nstructions and | I the latest info | ormation. | Open to Public Inspection | | | | |
| Nam | e of th | nte Service he organiza ETER ACADEMY | | | | | Employer identific | ation number | | | | |
| FIIILL. | .FJ LAL | TER ACADEMI | | | | | 02-0222174 | | | | | |
| | rt I | | for Public Charity Statu | | | | See instructions. | | | | | |
| 1 ne c | rganiz | | a private foundation because | • | • | | (A)(:) | | | | | |
| | | • | onvention of churches, or as | | | | | | | | | |
| 2 | ✓ | | scribed in section 170(b)(| | , | | | | | | | |
| 3 | | · | or a cooperative hospital serv | - | | | - | | | | | |
| 4 | | A medical r name, city, | esearch organization operate and state: | ed in conjunction with | a hospital descri | ibed in section : | 170(b)(1)(A)(iii). E | nter the hospital's | | | | |
| 5 | | | ation operated for the benefit (iv). (Complete Part II.) | t of a college or unive | rsity owned or op | perated by a gov | ernmental unit descri | ped in section 170 | | | | |
| 6 | | | tate, or local government or | - | | | | | | | | |
| 7 | | _ | ation that normally receives a 'O(b)(1)(A)(vi). (Complete | · · | s support from a | governmental u | nit or from the genera | al public described in | | | | |
| 8 | | A communi | ty trust described in section | 170(b)(1)(A)(vi). | (Complete Part I | I.) | | | | | | |
| 9 | | non-land g | ural research organization de rant college of agriculture. Se | ee instructions. Enter | the name, city, a | and state of the | college or university: | , | | | | |
| 10 | | from activit investment | ation that normally receives: ties related to its exempt fun income and unrelated busin See section 509(a)(2). (Co | ctions—subject to cer ess taxable income (le | tain exceptions, | and (2) no more | than 331/3% of its su | pport from gross | | | | |
| 11 | | An organiza | ation organized and operated | l exclusively to test fo | r public safety. S | See section 509 | (a)(4). | | | | | |
| 12 | | more public | ation organized and operated cly supported organizations o through 12d that describes | lescribed in section 5 | 09(a)(1) or se | ction 509(a)(2 |). See section 509(a | | | | | |
| а | | organizatio | supporting organization opera n(s) the power to regularly a Part IV, Sections A and B. | ppoint or elect a majo | | | | | | | | |
| b | | Type II. A manageme | supporting organization sup nt of the supporting organiza plete Part IV, Sections A a | ervised or controlled i ation vested in the sar | | | | | | | | |
| С | | Type III f | unctionally integrated. A sorganization(s) (see instructi | supporting organizatio | | | | ted with, its | | | | |
| d | | Type III n | on-functionally integrated integrated integrated. The organization in You must complete Par | d. A supporting organi n generally must satis | ization operated fy a distribution | in connection wi requirement and | th its supported orgar | | | | | |
| е | | | box if the organization receiver or Type III non-functionally | | | RS that it is a Ty | pe I, Type II, Type II | I functionally | | | | |
| f | Enter | the number | of supported organizations | | | | <u> </u> | | | | | |
| g | | | ing information about the su | | r ' | | | | | | | |
| | (i) N | Name of supported of the second of the secon | | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | in your governing document? monetary support other support (see instructions) instructions | | | | | | | |
| | | | | | Yes | No | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Tota | | | tion Act Notice, see the Ir | | Cat. No. 11285 | | Schedule A (Form 9 | | | | | |

Page 2

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization failed to qualify under the tests listed below, please complete Part III.)

| | If the organization failed | to qualify unde | r the tests listed | below, please of | complete Part III | [.) | | | | | | | | |
|--------|---|---|--|--|--|---|-------------|--|--|--|--|--|--|--|
| S | Section A. Public Support | | | | | | | | | | | | | |
| | Calendar year | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total | | | | | | | |
| | (or fiscal year beginning in) ► Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grant.") | 47,217,066 | 20,288,108 | 29,490,880 | 21,888,460 | 19,526,643 | 138,411,157 | | | | | | | |
| | rax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | 0 | | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | 0 | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 47,217,066 | 20,288,108 | 29,490,880 | 21,888,460 | 19,526,643 | 138,411,157 | | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on | | | | | | 17,513,899 | | | | | | | |
| | line 1 that exceeds 2% of the amount shown on line 11, column (f). | | | | | | . , | | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 120,897,258 | | | | | | | |
| | ection B. Total Support | | | | | | | | | | | | | |
| _ | Calendar year | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total | | | | | | | |
| _ | (or fiscal year beginning in) ▶ | ` ' | ` ' | | | | | | | | | | | |
| 7 8 | Amounts from line 4 Gross income from interest, | 47,217,066 | 20,288,108 | 29,490,880 | 21,888,460 | 19,526,643 | 138,411,157 | | | | | | | |
| 8 | dividends, payments received on | | | | | | | | | | | | | |
| | securities loans, rents, royalties and income from similar sources | 4,074,521 | 5,964,319 | 7,392,340 | 8,249,358 | 7,260,804 | 32,941,342 | | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | 0 | | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). | 704,272 | 689,855 | 739,553 | 756,778 | 618,059 | 3,508,517 | | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 174,861,016 | | | | | | | |
| 12 | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 | 311,777,812 | | | | | | | |
| 13 | First five years. If the Form 990 is for | or the organization | 's first, second, thi | rd. fourth, or fifth | tax vear as a sect | ion 501(c)(3) orga | | | | | | | | |
| | check this box and stop here | - | | | • | · / · / <u>-</u> | | | | | | | | |
| s | ection C. Computation of Publi | | | | | | <u> </u> | | | | | | | |
| | Public support percentage for 2019 (li | | | olumn (f)) | | 14 | 69.139 % | | | | | | | |
| | Public support percentage for 2018 Sc | | | | | 15 | 69.850 % | | | | | | | |
| 16a | 33 1/3% support test-2019. If the | e organization did r | not check the box o | on line 13, and line | e 14 is 33 1/3% or | more, check this b | юх | | | | | | | |
| | and stop here. The organization qual | | | | | | _ | | | | | | | |
| b | 33 1/3% support test-2018. If the | ne organization did | not check a box or | n line 13 or 16a, a | nd line 15 is 33 1/ | 3% or more, check | this | | | | | | | |
| | box and stop here. The organization | n qualifies as a pub | olicly supported org | anization | | | ▶ 🗆 | | | | | | | |
| 17a | 10%-facts-and-circumstances tes is 10% or more, and if the organizatio in Part VI how the organization meets | on meets the "facts the "facts-and-cire | s-and-circumstance cumstances" test. ⁻ | s" test, check this The organization c | box and stop her pualifies as a public | r e. Explain cly supported | | | | | | | | |
| b | organization | st—2018. If the or zation meets the "f on meets the "facts | rganization did not facts-and-circumsta s-and-circumstance | check a box on li ances" test, check es" test. The organ | ne 13, 16a, 16b, or this box and stop nization qualifies as | r 17a, and line • here. s a publicly | | | | | | | | |
| 18 | supported organization | | box on line 13, 16 | | | and see | ▶□ | | | | | | | |

| Р | art III Support Schedule for | | | | | | |
|-----------|---|--------------------|-----------------------|-----------------------|----------------------|----------------------|---------------------|
| | (Complete only if you cl | | | | | | er Part II. If |
| S | the organization fails to ection A. Public Support | quality under | the tests listed i | pelow, please co | ompiete Part II.) | | |
| 30 | Calendar year | () 2015 | (1) 2016 | () 2247 | (1) 2010 | | (O.T.) |
| | (or fiscal year beginning in) ▶ | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not include any "unusual grants."). | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services | | | | | | |
| | performed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are | | | | | | |
| | not an unrelated trade or business | | | | | | |
| 4 | under section 513 Tax revenues levied for the | | | | | | |
| • | organization's benefit and either paid | | | | | | |
| _ | to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| L | 3 received from disqualified persons Amounts included on lines 2 and 3 | | | | | | |
| D | received from other than disqualified | | | | | | |
| | persons that exceed the greater of | | | | | | |
| | \$5,000 or 1% of the amount on line 13 for the year. | | | | | | |
| c | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c | | | | | | |
| | from line 6.) | | | | | | |
| Se | ection B. Total Support | | 1 | | | | Г |
| | Calendar year (or fiscal year beginning in) ▶ | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties and income from similar sources. | | | | | | |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from | | | | | | |
| | businesses acquired after June 30, 1975. | | | | | | |
| С | Add lines 10a and 10b. | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, | | | | | | |
| | whether or not the business is regularly carried on. | | | | | | |
| 12 | Other income. Do not include gain or | | | | | | |
| | loss from the sale of capital assets | | | | | | |
| 12 | (Explain in Part VI.) Total support. (Add lines 9, 10c, | | | | | | |
| 13 | 11, and 12.). | | | | | | |
| 14 | First five years. If the Form 990 is for | the organization | n's first, second, th | nird, fourth, or fift | h tax year as a sec | tion 501(c)(3) o | ganization <u>,</u> |
| | check this box and stop here | | | | | | ▶ ⊔ |
| | ection C. Computation of Public S | | | ! (6)) | | 1 1 | |
| 15 | Public support percentage for 2019 (lin | | • | | | 15 | |
| 16 | Public support percentage from 2018 S | - | <u> </u> | | | 16 | |
| | ection D. Computation of Investr Investment income percentage for 201 | | | line 13 column (f | :)) | 17 | |
| 17 10 | Investment income percentage for 201 | - | | - | | 17 | |
| 18 10- | 331/3% support tests—2019. If the | | • | | | 18 33 1/3% and lin | e 17 is not |
| | more than 33 1/3%, check this box and s | | | | | | |
| | more than 33 1/3%, check this box and s 33 1/3% support tests—2018. If the | | | | | | |
| ט | not more than 33 1/3%, check this box | - | | | • | | _ |
| 20 | Private foundation. If the organization | - | - | | | | |
| | Frivate foundation. If the organization | ni ulu not check a | a DOX ON UNE 14, I | .a, or iad, check | , unis pox and see I | HSGRUCHONS | . 📂 📖 |

Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete

6

7

8

the organization had excess business holdings).

Sections A and D, and complete Part V.) Section A. All Supporting Organizations Yes No

| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, | |
|---|---|---|
| | describe the designation. If historic and continuing relationship, explain. | 1 |

Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described

in section 509(a)(1) or (2). 2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.

3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. 3b

Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.

Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations. Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support

3с

10b

Schedule A (Form 990 or 990-EZ) 2019

to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by

(c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported 5a amendment to the organizing document). Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b

5c Substitutions only. Was the substitution the result of an event beyond the organization's control?

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI. 6

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) .

7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). 8

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI.

9a Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI.

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

9b Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI. 9c

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below. 10a

| | edule A (101111 330 01 330 E2) 2013 | | | age 3 |
|----|--|--------|---------|-------|
| Pa | rt IV Supporting Organizations (continued) | | | |
| _ | | | Yes | No |
| | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization? | | | |
| | | 11a | | |
| | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI . | 11c | | |
| S | ection B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that | - | | |
| 2 | operated, supervised, or controlled the supported organization(s) that operated, supervised or controlled the supported organization(s) that operated, supervised or controlled the supporting organization. | | | |
| | | 2 | | |
| S | ection C. Type II Supporting Organizations | | | |
| _ | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of | | | |
| | each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the | 1 | | |
| | supporting organization was vested in the same persons that controlled or managed the supported organization(s). | | | |
| S | ection D. All Type III Supporting Organizations | | v | |
| _ | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing | | | |
| | documents in effect on the date of notification, to the extent not previously provided? | | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | | | |
| _ | | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax | | | |
| | year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard. | 3 | | |
| S | ection E. Type III Functionally-Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction) | ions): | | |
| | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| | b | | | |
| • | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see | instru | ctions) | |
| 2 | Activities Test. Answer (a) and (b) below. | ſ | Yes | No |
| • | a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. | 2a | | |
| ı | b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's | | | |
| | involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| • | a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| | b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard. | 3h | | |

3b

| 1 | Type III Non-Functionally Integrated 509(a)(3) Supporting O Check here if the organization satisfied the Integral Part Test as a qualifying true. | | | . Part VIV. See |
|---|--|------------|----------------|-------------------------------|
| | Check here if the organization satisfied the Integral Part Test as a qualifying truinstructions. All other Type III non-functionally integrated supporting organization | | | |
| | Section A - Adjusted Net Income | | (A) Prior Year | (B) Current Yea (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 | | |
| | Section B - Minimum Asset Amount | | (A) Prior Year | (B) Current Yea (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | 1 | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1 b | | |
| C | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| e | Discount claimed for blockage or other factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| | Section C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) | 6 | | |

| | Amounts paid to supported organizations to accomplish exempt purposes | |
|---|---|--|
| 2 | Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity | |
| 3 | Administrative expenses paid to accomplish exempt purposes of supported organizations | |
| 4 | Amounts paid to acquire exempt-use assets | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | |
| 6 | Other distributions (describe in Part VI). See instructions | |
| 7 | Total annual distributions. Add lines 1 through 6. | |
| 8 | Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions | |
| 9 | Distributable amount for 2019 from Section C, line 6 | |

| _6 | Other distributions (describe in Part VI). See instruction | | | |
|----|--|-----------------------------|--|---|
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to wh details in Part VI). See instructions | | | |
| 9 | Distributable amount for 2019 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| | Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |

| 7 Total annual distributions. Add lines 1 through 6. | | | | |
|--|---|--|--|--|
| o∨ide | | | | |
| | | | | |
| 10 Line 8 amount divided by Line 9 amount | | | | |
| | | | | |
| (ii) derdistributions Pre-2019 | (iii) Distributable Amount for 2019 | | | |
| derdistributions | Distributable | | | |
| 0 | vide | | | |

| 8 Distributions to attentive supported organizations to widetails in Part VI). See instructions | | | |
|---|-----------------------------|--|---|
| 9 Distributable amount for 2019 from Section C, line 6 | | | |
| 10 Line 8 amount divided by Line 9 amount | | | |
| Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2019 | (iii) Distributable Amount for 2019 |
| 1 Distributable amount for 2019 from Section C, line 6 | | | |
| 2 Underdistributions, if any, for years prior to 2019 (reasonable cause required explain in Part VI). See instructions. | | | |
| 3 Excess distributions carryover, if any, to 2019: | | | |
| a From 2014 | | | |
| b From 2015 | | | |
| c From 2016 | | | |
| d From 2017 | | | |
| | | | |

e From 2018. f Total of lines 3a through e

instructions)

See instructions.

e Excess from 2019.

\$

g Applied to underdistributions of prior years h Applied to 2019 distributable amount i Carryover from 2014 not applied (see

j Remainder. Subtract lines 3g, 3h, and 3i from 3f. 4 Distributions for 2019 from Section D, line 7:

a Applied to underdistributions of prior years **b** Applied to 2019 distributable amount c Remainder. Subtract lines 4a and 4b from 4. 5 Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. If the amount is greater than zero, explain in Part VI.

6 Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions. 7 Excess distributions carryover to 2020. Add lines 3j and 4c. 8 Breakdown of line 7: a Excess from 2015.

b Excess from 2016. c Excess from 2017. **d** Excess from 2018.

Schedule A (Form 990 or 990-EZ) (2019)

| Schedule A (| Form 990 or 990-EZ) | 2019 Page |
|--------------|---|------------------------------|
| Part VI | Section A, lines 1, 2, Part IV, Section D, lir | |
| | | Facts And Circumstances Test |
| 990 Sched | dule A, Supplemer | ntal Information |
| Ret | Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional infor instructions). | |

SCHEDULE A, PART II, LINE 10 Other Income: 2015 704,272 2016 689,855 2017 739,553 2018 756,778 2019 618,059 Total 3,508,517

Political Campaign and Lobbying Activities

DLN: 93493131028721 OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. • Section 527 organizations: Complete Part I-A only. If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)); Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations: Complete Part III. Name of the organization **Employer identification number** PHILLIPS EXETER ACADEMY 02-0222174 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 3 Volunteer hours for political campaign activities (see instructions) Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No Was a correction made? 4a ☐ Yes ☐ No If "Yes," describe in Part IV. Complete if the organization is exempt under section 501(c), except section 501(c)(3). Part I-C Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b......... Did the filing organization file Form 1120-POL for this year? ☐ Yes 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated

| fund or a political action committe | ee (PAC). If additional space is needed, | provide informatio | on in Part IV. | |
|---|--|--------------------|--|--|
| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| 1 | | | | |
| 2 | | | | |
| 3 | | | | |
| 4 | | | | |
| 5 | | | | |
| 6 | | | | |
| For Paperwork Reduction Act Notice, see | the instructions for Form 990 or 990-EZ. | Cat. | No. 50084S Schedule C (| Form 990 or 990-EZ) 2019 |

| Sche | dule C (Form 990 or 990-EZ) 2019 | | | | | P | age 3 |
|------|--|--|--|----------------------------------|------------------------------------|---------------------------------|--------------|
| Pa | | panization is exempt under section 501(c)(3) and has NOT fion under section 501(h)). | led | | | | |
| or e | each "Yes" response on lines 1a throi | ugh 1i below, provide in Part IV a detailed description of the lobbying | (7 | a) | ₩ | (b) | |
| ctiv | · | -g a a a a a a a | Yes | No | / | Amoui | nt |
| 1 | | nization attempt to influence foreign, national, state or local legislation, public opinion on a legislative matter or referendum, through the use of: | | | | | |
| а | Volunteers? | | | No | | | |
| b | | compensation in expenses reported on lines 1c through 1i)? | | No | 1 | | |
| С | = : | | | No | 1 | | |
| d | Mailings to members, legislators, o | or the public? | | No | T | | |
| е | Publications, or published or broad | cast statements? | | No | \top | | |
| f | Grants to other organizations for lo | obbying purposes? | | No | T | | |
| g | Direct contact with legislators, their | ir staffs, government officials, or a legislative body? | | No | \top | | |
| h | | conventions, speeches, lectures, or any similar means? | | No | T | | |
| i | Other activities? | | Yes | | T | 1 | 58,129 |
| j | Total. Add lines 1c through 1i | | | | T | 1 | 58,129 |
| 2a | Did the activities in line 1 cause th | e organization to be not described in section 501(c)(3)? | | No | | | |
| b | If "Yes," enter the amount of any t | tax incurred under section 4912 | | | 1 | | |
| С | If "Yes," enter the amount of any t | ax incurred by organization managers under section 4912 | | | | | |
| d | If the filing organization incurred a | section 4912 tax, did it file Form 4720 for this year? | | | | | |
| Pai | t IIII-A Complete if the org | panization is exempt under section $501(c)(4)$, section $501(c)$ |)(5), o | r sect | ion | | |
| | 501(c)(6). | | | | | | |
| | | | | _ | | Yes | No |
| 1 | , , | re) dues received nondeductible by members? | | | 1 | | |
| 2 | | house lobbying expenditures of \$2,000 or less? | | L | 2 | | |
| 3 | Did the organization agree to carry | over lobbying and political expenditures from the prior year? | | | 3 | | |
| Pai | | panization is exempt under section $501(c)(4)$, section $501(c)$ | | | | 501(c | :)(6) |
| | | OTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part | III-A, | , line 3 | 3, is | | |
| 1 | Dues assessments and similar am | ounts from members | 1 | | | | |
| 2 | • | ying and political expenditures (do not include amounts of political | - | | | | |
| _ | expenses for which the section | | ! | | | | |
| а | Current year | | 2a | | | | |
| b | Carryover from last year | | 2b | | | | |
| C | Total | | 2c | | | | |
| 3 | Aggregate amount reported in sect | tion $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues . | 3 | | | | |
| 4 | the organization agree to carryove | nt on line 2c exceeds the amount on line 3, what portion of the excess does or to the reasonable estimate of nondeductible lobbying and political | | | | | |
| _ | | olitical expenditures (see instructions) | 4 5 | | | | |
| | | | | i | | | |
| | Supplemental Info | | | | | | |
| | | rt l-A, line 1; Part l-B, line 4; Part l-C, line 5; Part II-A (affiliated group list); complete this part for any additional information. | Part II- | A, lines | ; 1 an | d 2 (se | ee |
| | Return Reference | Explanation | | | | | |
| ОВІ | E N C T | SCHEDULE C, PART II-B, LINE 1I PHILLIPS EXETER ACADEMY IS A MEMBER OF BOARDING SCHOOLS, EIGHT SCHOOL ASSOCIATION, AISNE, CSEE, CASE, I NACUBO, NACUFS, NAFSA, ABOPS, EXETER AREA CHAMBER OF COMMERCE, NHMEA, NAIS, TABS, NEASC, MASTERY TRANSCRIPT CONSORTIUM AND A BORGANIZATIONS MAY USE A PORTION OF MEMBERSHIP DUES TO LOBBY ON FOTAL MEMBERSHIP DUES PAID BETWEEN 7/1/19 AND 6/30/20 WAS \$158,1 MEMBERSHIP DUES ALLOCATED TO LOBBYING ACTIVITIES BY THESE ORGANDETERMINABLE. | SANNE, NBOA, S ETTER C I BEHALI L29. THE | COLLECTION CHANCE F OF THE PORTI | GE BO L YEA I. THE IEIR N | DARD, IR ABR ISE MEMBE | - |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -SCHEDULE D

DLN: 93493131028721

OMB No. 1545-0047

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

▶ Go to www.irs.gov/Form990 for instructions and the latest information. Name of the organization **Employer identification number** PHILLIPS EXETER ACADEMY 02-0222174 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible ☐ Yes ☐ No Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Year 2b Number of conservation easements on a certified historic structure included in (a) 20 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register . . . Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year 🟲 Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) ☐ Yes In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

d Equipment .

| Sche | edule D (Form 990) 2019 | | | | | | Page 2 |
|------|--|---|------------------|-------------------------|--|-----------------------|---------------|
| Par | t IIII Organizations Maintaining Col | lections of Art, Histo | rical Tre | easures, or Other | Similar Assets (| continued) | |
| 3 | Using the organization's acquisition, accession items (check all that apply): | n, and other records, check | k any of t | he following that are a | significant use of its | s collection | |
| а | ✓ Public exhibition | d | | Loan or exchange pro | grams | | |
| b | Scholarly research | е | | Other | | | |
| С | ✓ Preservation for future generations | | | | | | |
| 4 | Provide a description of the organization's col Part XIII. | lections and explain how t | hey furthe | er the organization's e | xempt purpose in | | |
| 5 | During the year, did the organization solicit or assets to be sold to raise funds rather than to | | | | | es 🗹 N | lo |
| Pa | rt IV Escrow and Custodial Arrange Complete if the organization answ X, line 21. | | 00, Part I | V, line 9, or report | ed an amount on I | -orm 990, | Part |
| 1a | Is the organization an agent, trustee, custodia included on Form 990, Part X? | | | | | es 🗆 N | lo |
| b | If "Yes," explain the arrangement in Part XIII | and complete the followir | ng table: | | Amount | | _ |
| c | Beginning balance | | | 1c | | | |
| d | Additions during the year | | | 1d | | | _ |
| е | Distributions during the year | | | 1e | | | _ |
| f | Ending balance | | | 1f | | | _ |
| 2a | Did the organization include an amount on Fo | rm 990. Part X. line 21. fc | r escrow | or custodial account li | ability? \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | es 🗆 N | — In |
| b | | , | | | _ | .5 | |
| | art V Endowment Funds. | Check here if the explana | ation nas | been provided in Fart | лш Ш | | |
| | Complete if the organization answ | vered "Yes" on Form 99 | 0, Part I | V, line 10. | | | |
| | | | Prior year | | + | (e) Four yea | |
| 1a | Beginning of year balance | 1,315,274,700 | 1,314,997, | | 1 | 1,211, | 880,961 |
| b | Contributions | 16,690,851 | 10,232, | | | | 817,644 |
| С | Net investment earnings, gains, and losses | 42,779,080 | 49,567, | 791 122,393,634 | 148,329,692 | -26, | 494,761 |
| d | Grants or scholarships | 20,803,700 | 19,877, | 838 19,682,779 | 19,256,064 | 18, | 477,720 |
| е | Other expenditures for facilities and programs | 40,341,397 | 39,305, | 124 36,861,225 | 36,778,424 | 35, | 169,985 |
| f | Administrative expenses | 260,217 | 340, | 272 219,50: | 348,002 | | 344,847 |
| | End of year balance | 1,313,339,317 | 1,315,274, | 700 1,314,997,478 | 1,240,384,295 | 1,134, | 211,292 |
| 2 | Provide the estimated percentage of the curre | ent vear end halance (line | 1a colum | nn (a)) held as: | | | |
| | Board designated or quasi-endowment ► | 17.000 % | rg, coluit | iii (a)) iicia as. | | | |
| b | | | | | | | |
| c | | 930 % | | | | | |
| · | The percentages on lines 2a, 2b, and 2c shou | *************************************** | | | | | |
| 3a | Are there endowment funds not in the posses | · · | at are he | ld and administered fo | or the | | |
| | organization by: (i) unrelated organizations | | | | [3 | Yes a(i) Yes | No |
| | (ii) related organizations | | | | | a(ii) les | No |
| b | | | • • hedule R? | | | 3b | 110 |
| 4 | Describe in Part XIII the intended uses of the | • | | | | | |
| Pai | rt VI Land, Buildings, and Equipmer | nt. | | | | | |
| | Complete if the organization answ | vered "Yes" on Form 99 | | | | | |
| | Description of property (a) Cost or oth (investme | | er basis (ot | her) (c) Accumulated | depreciation (| (d) Book valu | ie |
| 1a | Land | | 4,556 | 5,370 | | | 4,556,370 |
| b | Buildings | | 472,497 | 7,682 | 168,695,965 | 300 | 3,801,717 |
| С | Leasehold improvements | | | | | | |
| | Equipment | | 23,377 | 7,816 | 18,050,917 | | 5,326,899 |

15,291,308

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

15,291,308

328,976,294

| Part VII | Investments—Other Securities. Complete if the organization answered "Yes" on | Form 990 Part IV line 1 | In See Form 000 D | art Y line 12 | |
|---|---|--------------------------|--------------------------|--|--|
| | Complete if the organization answered "Yes" on (a) Description of security or category | (b) Book value | (c) Method | of valuation: | |
| (4) =: | (including name of security) | | Cost or end-of-y | /ear market value | |
| (1) Financial(2) Closely-I | I derivatives held equity interests | | | | |
| (3) Other (A) GLOBAL | <u> </u> | 401,266,186 | | F | |
| | | | | | |
| | TE RETURN & LONG /SHORT | 548,024,638 | | F | |
| (C) PRIVATE | EQUITY & REAL ESTATE | 247,144,732 | | <u>F</u> | |
| (D) OTHER | | 2,626,646 | | <u>F</u> | |
| (E) | | | | | |
| (F) | | | | | |
| (G) | | | | | |
| (H) | | | | | |
| Total. (Colum | n (b) must equal Form 990, Part X, col. (B) line 12.) | 1,199,062,202 | | | |
| Part VIII | Investments—Program Related. | | | | |
| | Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13. | | | | |
| | (a) Description of investment | | (b) Book value | (c) Method of valuation: Cost or end-of-year market | |
| (1) | | | | value | |
| | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Columi | n (b) must equal Form 990, Part X, col.(B) line 13.) | | • | _ | |
| Part IX | Other Assets. Complete if the organization answered 'Yes' on | Form 990 Part IV line 1: | 1d Soo Form 000 Part | V line 1E | |
| | (a) Descripti | | id. See Form 990, Part | (b) Book value | |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| | | | | | |
| (5) | | | | | |
| (6) | | | | | |
| (7) | | | | | |
| (8) | | | | | |
| (9) | | | | | |
| Total. (Colu | mn (b) must equal Form 990, Part X, col.(B) line 15.) | | | • | |
| | Other Liabilities. | | | | |
| | Complete if the organization answered 'Yes' on | | 1e or 11f.See Form 9 | 90, Part X, line 25. (b) Book | |
| 1. (1) Endoral i | (a) Description of | паршту | | value | |
| | income taxes ES & DEFERRED GIVING AR | | | 0 30,702,278 | |
| (3) ASSET RETIREMENT OBLIGATION | | | | 3,060,314 | |
| | ITEREST RATE SWAP | | 28,051,857 | | |
| `` | T ORGANIZATION FUNDS | | 234,851 | | |
| (7) | N & OTHR EMPLYMNT RLTD | | | 11,531,022 | |
| (8) | | | | | |
| / | | | | | |
| | | | | | |
| (9) | | | | | |
| | | | | | |
| (9) (10) Total. (Column | n (b) must equal Form 990, Part X, col.(B) line 25.) or uncertain tax positions. In Part XIII, provide the text | | · | 73,580,322 | |

3

4

b

C

Part XII

5

1

2

C

d

е 3

b

Part XIII

See Additional Data Table

4

5

а

Schedule D (Form 990) 2019

Page 4

-21,390,318

160,357,506

1,268,298

140,142,428

Amounts included on line 1 but not on Form 990, Part VIII, line 12:

Net unrealized gains (losses) on investments Donated services and use of facilities b е

Add lines **4a** and **4b**

Donated services and use of facilities . .

Prior year adjustments

Other (Describe in Part XIII.) . . .

Add lines 2a through 2d .

Return Reference

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Subtract line 2e from line 1

Add lines **4a** and **4b**

Supplemental Information

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Amounts included on Form 990, Part VIII, line 12, but not on line 1:

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Investment expenses not included on Form 990, Part VIII, line 7b .

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

4a 4b Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)

> 2a 2b

> 2c

2d

4a

4b

Explanation

2a

2b

2c

2d

1,268,298 4c

2e

3

-33,646,153

12.255.835

11,000,693

1,268,298

1,081,439

4c

5

5

161,625,804

2e 11,000,693 3 129,141,735

2,349,737 131.491.472 Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part

Schedule D (Form 990) 2019

| chedule D (Form 990) 2019 | Page 5 |
|-----------------------------|----------------------|
| Part XIII Supplemental Info | ormation (continued) |
| Return Reference | Explanation |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

Schedule D (Form 990) 2019

Additional Data

Software Version:

Software ID:

EIN: 02-0222174

Name: PHILLIPS EXETER ACADEMY

Supplemental Information

Return Reference

Explanation

FORM 990, SCHEDULE D, PART III, LINE 1A THE ACADEMY'S COLLECTIONS INCLUDE WORKS OF ART, LI
TERARY WORKS, HISTORICAL TREASURES, AND ARTIFACTS. THESE COLLECTIONS ARE PROTECTED AND PRE
SERVED FOR PUBLIC EXHIBITION, EDUCATION, RESEARCH, AND FURTHERANCE OF PUBLIC SERVICE. THE
COLLECTIONS, WHICH WERE ACQUIRED THROUGH PURCHASES AND CONTRIBUTIONS SINCE THE ACADEMY'S
I
NCEPTION. ARE NOT RECOGNIZED AS ASSETS IN THE STATEMENT OF FINANCIAL POSITION OR CONTRIBUT

IONS IN THE STATEMENT OF ACTIVITIES.

| Supplemental Information | | | | | |
|---|--|--|--|--|--|
| Return Reference | Explanation | | | | |
| FORM 990, SCHEDULE D, PART III, LINE 4 | THE ACADEMY HAS BOOKS, PAINTINGS AND OTHER ITEMS WITH HISTORICAL SIGNIFICANCE THAT ARE HELD FOR STUDY AND OBSERVATION BY OUR STUDENTS AND FACULTY. THESE OBJECTS ARE PRESERVED SO THAT THEY MAY PROVIDE EDUCATIONAL EXPERIENCE TO FUTURE GENERATIONS OF STUDENTS AND ADULTS IN THE CAMPUS COMMUNITY. | | | | |

| Supplemental Information | |
|---|---|
| Return Reference | Explanation |
| FORM 990, SCHEDULE D, PART V, LINE 4 | PHILLIPS EXETER ACADEMY'S ENDOWED FUNDS ARE INVESTED INTO PERPETUITY AND THE INCOME IS USE D TO FUND ACADEMY PROGRAMS. THE FUNDS ARE INVESTED FOR LONG TERM GROWTH SO THAT CURRENT AN D FUTURE GENERATIONS OF STUDENTS WILL RECEIVE BENEFIT FROM THE FUNDS. |

| Supplemental Information | |
|--|---|
| Return Reference | Explanation |
| FORM 990, SCHEDULE D, PART X - FIN 48 | THE ACADEMY IS A TAX-EXEMPT ORGANIZATION ACCORDING TO THE INTERNAL REVENUE CODE SECTION 50 1(C)(3). HOWEVER, THE ACADEMY IS SUBJECT TO FEDERAL INCOME TAXES ON UNRELATED BUSINESS INC OME RELATED TO CERTAIN INVESTMENTS. DURING THE YEARS ENDED JUNE 30, 2020 and 2019, THE ACA DEMY EVALUATED ITS TAX POSITIONS AND CONCLUDED IT DID NOT HAVE ANY MATERIAL UNCERTAIN TAX POSITIONS. |

| Return Reference | Explanation |
|---|---|
| FORM 990, SCHEDULE D, PART XI, LINE 2D | AMOUNTS INCLUDED ON LINE 1, BUT NOT FORM 990, PART VIII, LINE 12 OTHER: COS NETTED AGAINST GROSS REVENUE 301,960 ASSET RETIREMENT OBLIGATION ADJUSTMENT 116,194 CHANGE IN VALUE OF F UNDS FOR DEFFERED GIVING 2,826,003 SUMMER FINANCIAL AID NETTED AGAINST TUITION (1,081,439) |

Supplemental Information

UNDS FOR DEFFERED GIVING 2,826,003 SUMMER FINANCIAL AID NETTED AGAINST TUITION (1,081,439)

PV ADJUSTMENTS FOR PHASED RETIREMENT PLAN 435,000 OTHER RECLASSIFICATIONS 7,044,922 PENSI

ON RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 2,613,195

TOTAL 12,255

| Supplemental Information | | | | | | | |
|--------------------------|---|--|--|--|--|--|--|
| Return Reference | Explanation | | | | | | |
| XII, LINE 2D | AMOUNTS INCLUDED ON LINE 1, BUT NOT ON FORM 990, PART IX, LINE 25 OTHER COMPONENTS OF NET PERIODIC PENSION COST 432,939 INTEREST RATE SWAP ADJUSTMENT 10,301,947 COS NETTED AGAINST GROSS REVENUE 301,960 OTHER RECLASSIFICATIONS (36,153) TOTAL 11,000,693 | | | | | | |

| Supplemental Information | | | | | | | |
|--|--|--|--|--|--|--|--|
| Return Reference | Explanation | | | | | | |
| FORM 990, SCHEDULE D, PART XII, LINE 4B | AMOUNTS INCLUDED ON PART IX, LINE 25, BUT NOT ON LINE 1 OTHER: SUMMER FINANCIAL AID NETTED AGAINST TUITION 1,081,439 TOTAL 1,081,439 | | | | | | |

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493131028721 OMB No. 1545-0047 SCHEDULE E **Schools** (Form 990 or 990-▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48. ▶ Attach to Form 990 or Form 990-EZ. Open to Public ▶ Go to www.irs.gov/Form990EZ for the latest information. Inspection Department of the Treasury Namel Retherosganization **Employer identification number** PHILLIPS EXETER ACADEMY 02-0222174 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing 4c Yes 4d Yes If you answered "No" to any of the above, please explain. If you need more space, use Part II. Does the organization discriminate by race in any way with respect to: 5a Nο **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? . 5c Νo **d** Scholarships or other financial assistance? . 5d Νo e Educational policies? . . 5e No f Use of facilities? . . 5f No **g** Athletic programs? 5g Νo 5h No If you answered "Yes" to any of the above, please explain. If you need more space, use Part II. **6a** Does the organization receive any financial aid or assistance from a governmental agency? 6a Νo b Has the organization's right to such aid ever been revoked or suspended? 6b No If you answered "Yes" to either line 6a or line 6b, explain on Part II. 7 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II. Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ. Cat. No. 50085D Schedule E (Form 990 or 990-EZ) (2019)

| Schedule E (Form 990 or 990EZ) (2019) | Page 2 | | | | | |
|--|---|--|--|--|--|--|
| Part II Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also provide any other additional information. See instructions. | | | | | | |
| Return Reference Explanation | | | | | | |
| RACIALLY NONDISCRIMINATORY POLICY | SCHEDULE E, PART I, LINE 3 THE POLICY IS EXPLAINED TO ALL CANDIDATES UPON APPLYING TO THE ACADEMY AND TO GUIDANCE COUNSELORS OF SCHOOLS THROUGHOUT THE COUNTRY AND FOREIGN COUNTRIES BY MEANS OF THE ACADEMY APPLICATION FORM AND WEBSITE | | | | | |

COUNTRIES BY MEANS OF THE ACADEMY APPLICATION FORM AND WEBSITE.

Schedule F (Form 990 or 990-FZ) (2019)

| efile GRAPHIC print - DO NOT PROCESS | | As Filed Data | - | DLN | DLN: 93493131028721 | | |
|---|---------------------------------------|--|--|---|--|--|--|
| SCHEDULE F St | atement of | Activities | Outside the Un | ited States | OMB No. 1545-0047 | | |
| Department of the Treasury | omplete if the orgar ▶ Go to www.irs | nization answered " ► Attach i s.gov/Form990 for i | | 2019 Open to Public Inspection | | | |
| Internal Revenue Service Name of the organization | | | | Employer ide | ntification number | | |
| PHILLIPS EXETER ACADEMY | | | | 02-0222174 | | | |
| General Informati Form 990, Part IV, | | s Outside the U | Jnited States. Comple | ete if the organization a | answered "Yes" on | | |
| 1 For grantmakers. Does the other assistance, the granted to award the grants or assistance. | ees' eligibility for t stance? | the grants or assi | stance, and the selection | n criteria used | ☐ Yes ☐ No | | |
| 2 For grantmakers. Describe outside the United States.3 Activites per Region. (The following the following the | | | | | ther assistance | | |
| (a) Region | (b) Number of offices in the region | 1 | (d) Activities conducted in region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of | (f) Total expenditures for and investments in the region | | |
| See Add'I Data | | | | | | | |
| | | | | | | | |
| Sub-total . Total from continuation sheets Part I . | to | 6 | | | 373,764 | | |
| c Totals (add lines 3a and 3b) | | 6 | | | 418,146,037 418,519,801 | | |

| | uplicated if addit | (c) Number of | | (a) Mannay of as -1- | (f) Amount of | (a) Decembring | (h) Math |
|----------------------------|--------------------|---------------|-----------------------------|------------------------------------|--|---|---|
| ype of grant or assistance | (b) Region | recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of noncash assistance | (g) Description of noncash assistance | (h) Method of valuation (book, FMV, appraisal, other |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| Sched | dule F (Form 990) 2019 | | Page 4 |
|-------|---|--------------|---------------|
| Par | t IV Foreign Forms | | |
| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | ☑ Yes | □No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | | |
| | | Yes | ✓ No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471) | | |
| | | ✓ Yes | □No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621). | ☑ Yes | □No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | | |
| | · · | ✓ Yes | □No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990). | ☐Yes | ☑ No |

| Schedule F (Fo | rm 990) 2019 Page 5 |
|----------------------------|--|
| | rovide the information rovide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; mounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting nethod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide ny additional information. See instructions. Ile F, Supplemental Information |
| Return Reference | Explanation |
| SCHEDULE F PART I, LINE | |

REGION, ACTIVITY AND TYPE OF SERVICE.

Additional Data

Europe (Including Iceland and

Greenland)

Software ID: Software Version:

EIN: 02-0222174

Name: PHILLIPS EXETER ACADEMY

588

Form 990 Schedule F Part I - Activities Outside The United States

| (a) Region | (b) Number of offices in the region | (c) Number of employees or agents in region | (d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures for region |
|--|---|--|--|--|--------------------------------------|
| Europe (Including Iceland and Greenland) | | 6 | Program Services | STUDY PROGRAM | 196,962 |

Investments

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) North America Program Services FACULTY DEVELOPMENT 881 East Asia and the Pacific Program Services ADMISSIONS 20,456 RECRUITMENT

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) Europe (Including Iceland and Fundraising 33.517 Greenland) 11,317 East Asia and the Pacific Program Services ISTUDY PROGRAM

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the reaion) Central America and the Program Services ADMISSIONS 636 Caribbean IRECRUITMENT Europe (Including Iceland and Program Services ADMISSIONS 7.357 Greenland) IRECRUITMENT

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the reaion) North America Program Services ADMISSIONS 1,454 IRECRUITMENT Middle East and North Africa Program Services ADMISSIONS 946 RECRUITMENT

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) Program Services ADMISSIONS 9.699 Russia and the Newly Independent States RECRUITMENT Fundraising 32,039 East Asia and the Pacific

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of reaion agents in service(s) in region region services, grants to recipients located in the reaion) North America Fundraising 922 Middle East and North Africa Fundraising 11,687

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of reaion agents in service(s) in region region services, grants to recipients located in the reaion) South America Fundraising 20,812 East Asia and the Pacific Investments 17,022

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) East Asia and the Pacific Program Services 7,469 Faculty Development Europe (Including Iceland and Program Services Faculty Development 15,980 Greenland)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) Middle East and North Africa Program Services Faculty Development 10,330 Russia and the Newly Program Services Faculty Development 20,443 Independent States

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the region) Program Services 1.034 Russia and the Newly Study Program Independent States South America Program Services Study Program 90

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of region agents in service(s) in region region services, grants to recipients located in the reaion) Central America and the 365,338,455 IInvestments Caribbean Europe (Including Iceland and 44,444,167 Investments Greenland)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of reaion agents in service(s) in region services, grants to reaion recipients located in the reaion) North America 8,315,538 lInvestments

efile GRAPHIC print - DO NOT PROCESS As Filed Data
Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

| 2

Open to Public Inspection

Schedule I (Form 990) 2019

DLN: 93493131028721

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Ser

Schedule I

(Form 990)

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for the latest information.

| nternal Revenue Service | | | | | | _ | |
|---|--|---|---|--|---|---------------------------------------|------------------------------------|
| Name of the organization PHILLIPS EXETER ACADEMY | | | | | | Employer identific | ation number |
| | | | | | | 02-0222174 | |
| Part I General Inform | ation on Grants | and Assistance | | | | | |
| Does the organization mai the selection criteria used | | | | | | ce, and | ☑ Yes ☐ No |
| 2 Describe in Part IV the org | | | | | | | |
| Part II Grants and Other that received more | Assistance to Dom than \$5,000. Part II | nestic Organizations a Ecan be duplicated if add | nd Domestic Governme ditional space is needed. | ents. Complete if the o | ganization answered "Yes' | on Form 990, Part IV, line | 21, for any recipient |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| (1) | | | | | | | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| 7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| 11) | | | | | | | |
| (12) | | | | | | | |
| 2 Enter total number of sect | ion 501(c)(3) and go | overnment organizations | s listed in the line 1 table | | | > | |

Cat. No. 50055P

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

169

(1) REGULAR SESSION SCHOLARSHIP 516 (2) REGULAR SESSION OTHER AID 516

Explanation

Schedule I (Form 990) 2019

(3) SUMMER PROGRAM SCHOLARSHIPS

Part III

(3)

(4)

(5)

(6)

(7)

Part IV

Return Reference

MONITORING GRANT FUNDS

80,279

Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

MAINTAINS EXTENSIVE RECORDS TO JUSTIFY BOTH AWARDS AND THE FINANCIAL NEED ELIGIBILITY OF THE RECIPIENTS.

946,100 FMV 1,081,439 FMV

23,536,980 FMV

SCHEDULE I. PART I. LINE 2 SCHOLARSHIPS AND MOST FINANCIAL ASSISTANCE CREDITS ARE NON CASH AND ARE APPLIED DIRECTLY TO STUDENT ACCOUNTS AT THE ACADEMY. ON OCCASION FINANCIAL AID STUDENTS ARE REIMBURSED FOR NECESSARY EXPENSES SUCH AS TRANSPORTATION OR THE COST OF COMPUTER EQUIPMENT. DOCUMENTATION EVIDENCING PAYMENT BY THE STUDENT IS REQUIRED BEFORE DISBURSEMENT OF CASH AID IS MADE. PHILLIPS EXETER ACADEMY

Other Fin. Assist.

Tuition Fees/Assista

Page **2**

Schedule I (Form 990) 2019

Tuition Fees/Assista

| efil | le GRAPHIC pr | rint - DO NOT PROCESS | As Filed Dat | a - | DLN: 9349 | 313 | 1028 | 721 |
|--------------------------|---|--|---------------------|--|----------------------|-------|--------|------|
| Schedule J (Form 990) | | C | ompensat | ion Information | ОМВ | No. 1 | 1545-0 | 047 |
| | | For certain Offic | t 🚾 | | 19 | | | |
| | | Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. | | | | | | • |
| Depar | tment of the Treasury | ▶ Go to www.irs.ge | | 1 to Form 990. · instructions and the latest informati | on. Op | en t | o Pul | olic |
| Intern | al Revenue Service | | | | I | | ectio | |
| | me of the organiza LLIPS EXETER ACAD | | | Em | ployer identificatio | n nu | mber | |
| | | | | 02- | 0222174 | | | |
| Pa | rt I Questi | ons Regarding Compensa | ation | | | | Yes | N- |
| 1 a | | | | f the following to or for a person listed on ny relevant information regarding these it | | | res | No_ |
| | ☐ First-class | s or charter travel | \checkmark | Housing allowance or residence for pers | onal use | | | |
| | ☐ Travel for | companions | | Payments for business use of personal r | esidence | | | |
| | Tax idemi | nification and gross-up paymen | | Health or social club dues or initiation fe | es | | | |
| | ☐ Discretion | nary spending account | \checkmark | Personal services (e.g., maid, chauffeur | , chef) | | | |
| b | | | | follow a written policy regarding paymen ve? If "No," complete Part III to explain | | 1b | Yes | |
| 2 | | | | or allowing expenses incurred by all | - 3 | 2 | Yes | |
| | directors, truste | es, officers, including the CEO/ | executive Directo | r, regarding the items checked on Line 1a | 1f | | | |
| 3 | | | | ed to establish the compensation of the | | | | |
| | | | | not check any boxes for methods CEO/Executive Director, but explain in Pa | rt III. | | | |
| | ✓ Compens | | | Weith a second of the second o | | | | |
| | | ation committee ent compensation consultant | ✓ | Written employment contract Compensation survey or study | | | | |
| | | of other organizations | ☑ | Approval by the board or compensation | committee | | | |
| | | - | _ | | | | | |
| 4 | During the year related organiza | | 990, Part VII, Se | ection A, line 1a, with respect to the filing | organization or a | | | |
| а | _ | ance payment or change-of-cor | ntrol navment? | | | 4a | Yes | |
| b | | · · · | | lified retirement plan? | | 4b | 165 | No |
| c | • | | • | nsation arrangement? | | 4c | | No |
| | If "Yes" to any o | of lines 4a-c, list the persons an | d provide the app | plicable amounts for each item in Part III. | | | | |
| | | | | | | | | |
| 5 | |), 501(c)(4), and 501(c)(29 | · - | the organization pay or accrue any | | | | |
| 5 | compensation c | ontingent on the revenues of: | on A, line 1a, did | the organization pay of accrue any | | | | |
| а | The organization | n? | | | | 5a | | No |
| b | = | | | | | 5b | | No |
| | If "Yes," on line | 5a or 5b, describe in Part III. | | | | | | |
| 6 | | ed on Form 990, Part VII, Section ontingent on the net earnings o | | the organization pay or accrue any | | | | |
| а | The organization | n? | | | | 6a | | No |
| b | , | | | | | 6b | | No |
| | · · | 6a or 6b, describe in Part III. | | | | | | |
| 7 | payments not d | escribed in lines 5 and 6? If "Ye | es," describe in Pa | the organization provide any nonfixed art III | | 7 | | No |
| 8 | subject to the in | nitial contract exception describ | ed in Regulations | red pursuant to a contract that was section 53.4958-4(a)(3)? If "Yes," descri | | 8 | Yes | |
| 9 | | | | presumption procedure described in Reg | | 9 | Yes | |
| For I | Panerwork Redu | iction Act Notice, see the In | structions for Fo | orm 990. Cat. No. 5005 | 3T Schedule J (F | orm | 990) | 2019 |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII. Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual. (A) Name and Title (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Retirement and (D) Nontaxable (E) Total of columns (F) Compensation in other deferred benefits (B)(i)-(D) column (B) reported (i) Base (ii) Bonus & incentive (iii) Other compensation as deferred on prior reportable compensation compensation Form 990 compensation 1 JUSTIN MERRILL 331,689 0 60 31,590 56,839 420.178 0 (i) DIRECTOR OF INVESTMENTS 0 0 0 0 0 0 (ii) 2 MORGAN DUDLEY 279,400 (i) 0 258 33,528 504 313,690 0 DIRECTOR INSTITUTIONAL ADV. 0 0 0 0 0 0 (ii) 3 HOLLY BARCROFT (i) 244,602 0 60 29,080 39,588 313,330 0 GENERAL COUNSEL 0 0 0 0 0 0 0 (ii) 4 WILLIAM LEAHY 193,433 (i) 0 138 24,384 72,472 290,427 0 DEAN OF ENROLLMENT 0 0 0 0 0 0 0 (ii) 5 WILLIAM RAWSON (i) 432,563 9,778 0 33,600 506,979 0 31,038 PRINCIPAL 0 0 0 0 0 0 (ii) 6 MARIJKA BEAUCHESNE 297,492 (i) 0 60 31,590 14,466 343,608 0 CFO 0 0 0 0 0 0 0 (ii) 7 KATHARINA LILLY 210,137 (i) 0 0 546 24,813 119,533 355,029 MEDICAL DIRECTOR 0 0 0 0 0 0 0 (ii) 8 DAVID W HANSON 0 (i) 0 162,500 0 0 162,500 0 FORMER CFO 0 0 0 0 0 0 (ii) 9 LISA MACFARLANE 0 0 0 0 0 (i) 105,703 105,703 FORMER PRINCIPAL 0 0 0 0 0 0 0 (ii)

| Schedule J (Form 990) 2019 | Page 3 | | | | | |
|--|--|--|--|--|--|--|
| Part III Supplemental Information | | | | | | |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. | | | | | | |
| Return Reference | Explanation | | | | | |
| SCHEDULE J, PART I, LINE 1 | THE PRINCIPAL, MEDICAL DIRECTOR AND DEAN OF ENROLLMENT ARE REQUIRED TO LIVE ON CAMPUS AS A CONDITION OF EMPLOYMENT AND FOR THE CONVENIENCE OF THE EMPLOYER, TO PARTICIPATE IN ACTIVITIES WITH THE STUDENTS AND TO CONDUCT BUSINESS OUTSIDE NORMAL BUSINESS HOURS. THE RESIDENCE OF THE PRINCIPAL IS USED THROUGHOUT THE YEAR FOR ACADEMY RELATED EVENTS. A HOUSEKEEPING SERVICE CLEANS THE RESIDENCE. THE SERVICE IS ALLOCATED BETWEEN THE PUBLIC AND PRIVATE SPACES. CLEANING OF THE PRIVATE RESIDENCE IS INCLUDED IN PRINCIPAL RAWSON'S TAXABLE COMPENSATON. | | | | | |
| SCHEDULE J, PART I, LINE 4A | THE FORMER PRINCIPAL AND FORMER CFO RECEIVED SEPARATION PAYMENTS WITHIN 9 AND 12 MONTHS, RESPECTIVELY, OF THE END OF THEIR EMPLOYMENT. THESE PAYMENTS INCLUDED ON SCHEDULE J, PART II, COLUMN B (III) WERE MADE IN FULFILLMENT OF THE ACADEMY'S CONTRACTUAL OBLIGATIONS. | | | | | |
| SCHEDULE J, PART I, LINE 8 | THE ACADEMY ENTERED INTO A CONTRACT WITH NEW PRINCIPAL WILLIAM RAWSON EFFECTIVE 7/1/2018 THAT QUALIFIES FOR THE INITIAL CONTRACT EXCEPTION UNDER TREASURY REGULATION SECTION 53.4958-4(A)(3). | | | | | |
| SCHEDULE J, PART II, COLUMN (D) | WILLIAM RAWSON, KATHERINA LILY AND WILLIAM LEAHY - NONTAXABLE BENEFITS INCLUDE THE VALUE OF ON-CAMPUS HOUSING PROVIDED FOR THE CONVENIENCE OF THE EMPLOYER. FOR CALENDAR YEAR 2019, MORGAN DUDLEY HAD A MEMBERSHIP TO A UNIVERSITY CLUB IN CONNECTION WITH THE ORGANIZATION'S BUSINESS PURPOSES AND INSTITUTIONAL ADVANCEMENT. | | | | | |

Schedule 1 (Form 990) 2019

DLN: 93493131028721 Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing. OMB No. 1545-0047 Schedule K **Supplemental Information on Tax-Exempt Bonds** (Form 990) ▶ Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI. Open to Public ▶ Attach to Form 990. Department of the Treasury Internal Revenue Service ▶Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Name of the organization **Employer identification number** PHILLIPS EXETER ACADEMY 02-0222174 Part I **Bond Issues** (b) Issuer EIN (c) CUSIP # (f) Description of purpose (h) On (i) Pool (a) Issuer name (d) Date issued (e) Issue price (g) Defeased behalf of financing issuer Yes No Yes No Yes No NH HEALTH & EDUCATION 02-0279866 644614SZ3 04-01-2016 80,000,000 | SEE PART VI Х Χ **FACILITIES AUTHORITY Proceeds** Part ${f II}$ В C D Α 2 3 80,130,819 5 6 7 490,448 8 9 10 29,640,371 11 50,000,000 12 13 2018 Yes No Yes No Yes No Yes No Were the bonds issued as part of a current refunding issue of tax-exempt 14 Χ Were the bonds issued as part of an advance refunding issue of taxable 15 Χ Χ 16 Does the organization maintain adequate books and records to support the final allocation of 17 Χ Part 🏻 **Private Business Use** Α R C D Yes No Yes No Yes No Yes No Was the organization a partner in a partnership, or a member of an LLC, which owned property Χ Are there any lease arrangements that may result in private business use of bond-financed Cat. No. 50193E Schedule K (Form 990) 2019 For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply?...

Exception to rebate?

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed Is the bond issue a variable rate issue?

Was the hedge superintegrated?

Was the hedge terminated?

hedge with respect to the bond issue?

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside

Enter the percentage of financed property used in a private business use by entities other than

counsel to review any research agreements relating to the financed property?

a section 501(c)(3) organization or a state or local government Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a

nongovernmental person other than a 501(c)(3) organization since the bonds were

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of. . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

Schedule K (Form 990) 2019

d

6

8a

Part IV

b

C

Arbitrage

Page **2**

D

Schedule K (Form 990) 2019

No

Yes

В C D Α Yes Nο Yes No Yes No Yes No Are there any management or service contracts that may result in private business use of Χ If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside b counsel to review any management or service contracts relating to the financed property? Are there any research agreements that may result in private business use of bond-financed C

Χ

0 %

0.259 %

0.259 %

Χ

Χ

Χ

Yes

В

No

C

No

Yes

Χ

Νo

Χ

3425 %

Χ

Χ

Α

Yes

Х

Χ

Х

BNY MELLON

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program

Schedule K (Form 990) 2019

(GIC)?

period?

Part V

Part VI

Arbitrage (Continued)

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

if self-remediation is not available under applicable regulations?

requirements of section 148? . . .

Return Reference

SCHEDULE K, PART I, LINE A, COLUMN

| | | | | | 4 | |
|--|--|--|--|-----|----|--|
| | | | | Yes | No | |
| | | | | | | |

Χ

Supplemental Information. Provide additional information for responses to questions on Schedule K. (See instructions).

BOND PURPOSE: CAPITAL CONSTRUCTION AND REFUNDING OF 2007 BOND

Yes

Yes

Χ

В

No

Explanation

No

Yes

Yes

No

No

Yes

Nο

Page 3

No

D

D

Nο

Yes

Yes

| Return Reference | | Explanation | |
|----------------------------|---------------------------------------|-------------|--|
| CHEDULE K, PART II, LINE 3 | INCLUDES INTEREST EARNED OF \$130,819 | | |

SC

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493131028721 SCHEDULE M OMB No. 1545-0047 **Noncash Contributions** (Form 990) 2019 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** PHILLIPS EXETER ACADEMY 02-0222174 Part I Types of Property (a) (b) (c) (d) Check if Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art-Works of art . . Art-Historical treasures Art—Fractional interests Χ ON/A 4 Books and publications Clothing and household goods Cars and other vehicles **7** Boats and planes . . 8 Intellectual property . . . Securities—Publicly traded . Χ 147 3,205,377 FMV 10 Securities—Closely held stock . 11 Securities—Partnership, LLC, or trust interests 12 Securities—Miscellaneous . . 13 Qualified conservation contribution—Historic structures Qualified conservation contribution—Other . . Real estate—Residential . Real estate—Commercial . Real estate—Other . . . 0 N/A 18 Collectibles Χ 19 Food inventory . . . 0 N/A 20 Drugs and medical supplies . 21 Taxidermy 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . . 25 Other ► (___ 26 Other ▶ (______) 27 Other ▶ (______) Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt 30a Nο **b** If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 Yes 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Nο **b** If "Yes," describe in Part II. If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, Schedule M (Form 990) (2019) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No. 51227J

| chedule M (Form 990) (2019) | | | | | | |
|---|--|--|--|--|--|--|
| Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. | | | | | | |
| Return Reference | Explanation | | | | | |
| SCHEDULE M, PART I, COLUMN (B) | THE NUMBER OF CONTRIBUTIONS ARE USED FOR REPORTING THE LIST OF NONCASH CONTRIBUTIONS. | | | | | |
| | GIFTS IN KIND LISTED IN PART I OF SCHEDULE M THAT ARE NOT LIQUIDATED AND ARE IMMATERIAL IN NATURE ARE CONSIDERED PART OF THE ACADEMY'S COLLECTIONS AND MAY INCLUDE WORKS OF ART, LITERARY WORK, HISTORICAL TREASURES AND ARTIFACTS. THESE COLLECTIONS ARE PROTECTED AND PRESERVED FOR PUBLIC EXHIBITION, EDUCATION OR RESEARCH. THESE COLLECTIONS ARE NOT RECOGNIZED AS ASSETS OR CONTRIBUTIONS IN THE ACADEMY'S FINANCIAL STATEMENTS. | | | | | |
| | Schedule M (Form 990) (2019) | | | | | |

| efile GRAPH | C print - DO N | OT PROCESS | As Filed Data - | | DLN: | 93493131028721 |
|--|--|---|---|---|--|---|
| SCHEDULE O Form 990 or 990- EZ) Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Separtment of the Treasury Department of the Treasury Department of the Treasury | | | | | | OMB No. 1545-0047 2019 Open to Public Inspection |
| Name l Betherofgr PHILLIPS EXETER A 990 Schedule | Employer identi 02-0222174 | fication number | | | | |
| Return Reference | | | | Explanation | | |
| MISSION STATEMENT | NDARY SCHOOL LMENT OF MORE CENT OF WHOM BILITY, INTELLE MY, EXACTING II ACTIVITY PROMI URTURE INTEGE EACH INDIVIDUA ALL ITS DIMENSI THEY SHARE. TH A COMMON PUR EXETER SEEKS IN THEIR CONTIN | , CONTINUES THI E THAN 1,000 STU I ARE DAY STUDE CTUAL CURIOSITY NQUIRY AND THO OTE FITNESS ANI RITY, EMPATHY, A AL'S ENGAGEMEN HE CHALLENGES RPOSE; TO STIMU S TO GRADUATE Y NUING INQUIRY A ES THEIR SELF-C | E COMMITMENT TO IDENTS APPROXIMANTS, THE SCHOOL Y, AND TENACITY WOUGHTFUL DISCOUFD HEALTH, AND THE KIND KINDNESS. BECOUTH THE STUDENTS MOUGH FACULTY VALUATE THEIR DEVELOYOUNG PEOPLE WHOND REFLECTION, WOUNG PEOPLE WHOND | PS EXETER ACADEMY, AN IN UNITE GOODNESS AND KNO ATELY 80 PERCENT OF WHOM SEEKS YOUNG PEOPLE WHO ITH DECENCY AND GOOD CHRE FOSTER THE LIFE OF THE DAILY INTERACTIONS OF A CAUSE LEARNING AND GROW HE RICHNESS OF EDUCATION UE THE DIFFERENCES THEY EET AT EXETER AND THE SU OPMENT AS INDIVIDUALS AN HOSE CREATIVITY AND INDERICHOSE INTEREST IN OTHERS DSE PASSION FOR LEARNING | WLEDGE. WITH A M ARE BOARDER: D COMBINE PROV HARACTER. AT THE E MIND. INSTRUC RESIDENTIAL SC I/TH AT EXETER A N REQUIRES DIVE BRING TO THE C I/PPORT THEY RE D AS MEMBERS C PENDENCE OF TH AND THE WORLE | A TOTAL ENROL S AND 20 PER EN ACADEMIC A HE ACADE HOOL N RISE FROM ERSITY IN OMMUNITY CEIVE HAVE OF SOCIETY OUGHT SUSTA |

| Return Reference | Explanation |
|--|---|
| Return Reference PROGRAM SERVICE ACCOMPLISHMENTS | Explanation FORM 990, PART III, LINE 4A PHILLIP EXETER ACADEMY'S PRIMARY PROGRAM SERVICE IS THE EDUCAT ION OF STUDENTS IN GRADES 9 THROUGH 12 IN A FULLY RESIDENTIAL BOARDING SCHOOL ENVIRONMENT. ENROLLMENT FOR 2019-2020 WAS 1,073. THE FOUNDATION OF EXETER'S REGULAR SESSION CURRICULUM CONTINUES TO BE THE TEACHING METHOD MADE POSSIBLE IN 1931 BY THE GENEROSITY OF EDWARD HAR KNESS: DISCUSSION IN SMALL CLASSES MEETING AROUND SEMINAR TABLES WHERE MAXIMUM STUDENT INV OLVEMENT AND INTERCHANGE ARE BOTH ENCOURAGED AND REQUIRED. SINCE 1931, THIS PROCESS HAS CO NTINUED WHILE THE CONTENT OF THE CURRICULUM HAS UNDERGONE SEVERAL REVISIONS AS EXETER HAS SOUGHT TO BLEND ITS RESPECT FOR TRADITION WITH ITS COMMITMENT TO EDUCATE YOUNG PEOPLE FOR A RAPIDLY CHANGING WORLD. THE CURRENT CURRICULUM IS BASED ON TWO FUNDAMENTAL ASSUMPTIONS A BOUT AN EXETER EDUCATION. FIRST, DUE TO INCREASING SPECIALIZATION AT THE COLLEGE LEVEL, EXETER VIEWS ITS CHARGE AS PROVIDING STUDENTS WITH A BROAD, LIBERAL ARTS PROGRAM. SECOND, THE ACADEMY BELIEVES THE PROCESS OF EDUCATION IS AS IMPORTANT AS ITS CONTENT. FACULTY EMPHAS IZE NOT MERELY WHAT THEY WANT STUDENTS TO KNOW, BUT ALSO WHAT SORTS OF INDIVIDUALS THEY WANT THEM TO BECOME: YOUNG PEOPLE WHOSE PASSION FOR LEARNING EXCEEDS WHAT THEY ALREADY KNOW AND WHOSE INTEREST IN OTHERS AND IN THE WORLD SURPASSES THEIR SELF-CONCERN. EXETER'S |
| | SCHOO L YEAR CONSISTS OF THREE TERMS, WHICH ALLOWS EXPANDED ELECTIVE CHOICES ACROSS A RANGE OF D |
| | ISCIPLINES TO BE COMBINED WITH A FOCUS ON DEPTH OF STUDY IN ADVANCED COURSES IN EACH DEPAR TMENT. STUDENTS NORMALLY ENROLL IN FIVE COURSES AND PARTICIPATE IN A SPORT EACH TERM. FORM 990, PART III, LINE 4B PHILLIPS EXETER ACADEMY'S SUMMER SCHOOL: EVERY SUMMER PHILLIPS EXE TER ACADEMY'S SUMMER SCHOOL, WHICH HAS BEEN IN OPERATION SINCE 1919, WELCOMES STUDENTS TO CAMPUS FOR FIVE WEEKS OF ACADEMIC STUDY, ATHLETICS, AND EXPLORATION THAT CARRY PARTICIPANT S FAR BEYOND THE CLASSROOMS AND THE PLAYING FIELDS. TYPICALLY, STUDENTS COME TO US FROM MO RE THAN 40 STATES, AND 50 COUNTRIES. |

Return

| MANAGEMENT E PÓWERS OF THE TRUSTÉES IN THE INTERVALS BETWEEN TRUSTEES' MEETINGS. THEY MAY ACT, ON BEI ALF OF THE TRUSTEES, UPON ALL MATTERS EXCEPT THOSE WHICH, IN THE OPINION OF THE COMMITTEE SHOULD AWAIT THE NEXT MEETING OF THE TRUSTEES. ALL ACTION SO TAKEN SHALL BE DEEMED THE ACTION OF THE TRUSTEES. FORM 990, PART VI, SECTION A, LINE 7A THE GENERAL ALUMNI/AE ASSOCIATION (GAA) BOARD OF DIRECTORS CONSISTS OF 20 REGULAR MEMBERS. THEY ELECT FOUR OFFICERS: PREIDENT, TWO VICE-PRESIDENTS AND A SECRETARY. THE PRESIDENT AND TWO VICE-PRESIDENTS SERVE W | Reference | |
|---|-----------|--|
| ROM 2-6 YEARS. | BODY AND | ENT, THE VICE PRESIDENT, THE PRINCIPAL AND NOT FEWER THAN TWO OTHER TRUSTEES SHALL HAVE THE POWERS OF THE TRUSTEES IN THE INTERVALS BETWEEN TRUSTEES' MEETINGS. THEY MAY ACT, ON BEH ALF OF THE TRUSTEES, UPON ALL MATTERS EXCEPT THOSE WHICH, IN THE OPINION OF THE COMMITTEE SHOULD AWAIT THE NEXT MEETING OF THE TRUSTEES. ALL ACTION SO TAKEN SHALL BE DEEMED THE ACT ION OF THE TRUSTEES. FORM 990, PART VI, SECTION A, LINE 7A THE GENERAL ALUMNI/AE ASSOCIATI ON (GAA) BOARD OF DIRECTORS CONSISTS OF 20 REGULAR MEMBERS. THEY ELECT FOUR OFFICERS: PRES IDENT, TWO VICE-PRESIDENTS AND A SECRETARY. THE PRESIDENT AND TWO VICE-PRESIDENTS SERVE WITH THE ACADEMY'S BOARD OF TRUSTEES FOR THEIR TERMS AS GAA OFFICERS WHICH CAN BE A PERIOD F |

Explanation

| Return Reference | Explanation |
|---------------------|--|
| FORM 990 | FORM 990, PART VI, SECTION B, LINE 11 ONCE PHILLIPS EXETER'S FORM 990 IS COMPLETED, IT IS |
| REVIEW | FIRST REVIEWED BY PHILLIPS EXETER ACADEMY'S INTERNAL MANAGEMENT AND OUTSIDE ADVISORS. FOLL |
| PROCESS | OWING THAT REVIEW, PEA'S INTERNAL MANAGEMENT AND OUTSIDE ADVISORS PRESENT THE FORM 990 TO |
| | THE AUDIT COMMITTEE FOR REVIEW AND COMMENT. THE COMPLETED FORM 990 IS PROVIDED TO ALL MEMB |
| | ERS OF THE BOARD OF TRUSTEES PRIOR TO THE FORM BEING FILED WITH THE IRS |

990 Schedule O, Supplemental Information **Explanation** Return Reference

| CONFLICT OF OF INTEREST POLICY REQUIRING DISCLOSURE OF RELEVANT FACTS THAT GIVE RISE TO A POTENTIAL C INTEREST POLICY OF INTEREST. ANNUALLY, TRUSTEES, MEMBERS OF THE INVESTMENT COMMITTEE, ADMINISTRA RS, AND STAFF WITH PURCHASING RESPONSIBILITIES ARE REQUIRED TO ACKNOWLEDGE IN WRITING THAT THEY HAVE READ, UNDERSTAND AND SIGN A CONFLICT OF INTEREST. ADDITIONALLY, AT THE END OF T HE FISCAL YEAR AND BEFORE THE SUBMISSION OF FORM 990, EACH TRUSTEE, OFFICER AND/OR KEY EMI LOYEE IS PROVIDED WITH A QUESTIONNAIRE REQUIRING DISCLOSURE OF ANY CONFLICTS OF INTEREST HAT MAY HAVE EXISTED DURING THE PRIOR FISCAL YEAR. | FO A POTENTIAL C ITTEE, ADMINISTRATO IGE IN WRITING THAT AT THE END OF T ER AND/OR KEY EMP |
|--|--|
|--|--|

| Return Reference | Explanation |
|--|--|
| PROCESS FOR DETERMINING COMPENSATION | FORM 990, PART VI, SECTION B, LINE 15 PHILLIPS EXETER ACADEMY MAINTAINS AN EXECUTIVE COMPE NSATION PHILOSOPHY INTENDED TO COMPLY WITH IRC 4958 INTERMEDIATE SANCTIONS THAT REQUIRES P ERIODIC REVIEW OF PEER INSTITUTIONS FOR COMPENSATION COMPARISONS AMONG EXECUTIVES DEEMED "DISQUALIFIED PERSONS." THE BOARD OF TRUSTEES APPROVES THEIR SALARIES ANNUALLY AND DOCUMENT S THEIR DETERMINATIONS IN MEETING MINUTES. OTHER EXECUTIVE COMPENSATION IS BASED ON A REVIEW OF PEER SCHOOLS USING ABOPS AND OTHER SALARY SURVEY DATA AND IS APPROVED BY THE ADMINIS TRATION. |

Return Explanation
Reference

DISCLOSURE FORM 990, PART VI, SECTION C, LINE 19 PHILLIPS EXETER ACADEMY'S GOVERNING DOCUMENTS AND CO
NFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. THE ORGANIZATION'S STA
TEMENT OF FINANCIAL POSITION AND STATEMENT OF ACTIVITIES ARE AVAILABLE ON THE ORGANIZATION
'S WEBSITE IN THE ANNUAL FINANCIAL REPORT

Return Reference Explanation

DECONOLINATION FORM ORD DARTYL OTHER CHANGES LINE & CHANGE IN VALUE OF FUNDS FOR DEFERRED ON INC. 2.0.

| RECONCILIATION | FORM 990, PART XI, OTHER CHANGES, LINE 9 CHANGE IN VALUE OF FUNDS FOR DEFFERRED GIVING 2,6 |
|----------------|--|
| OF CHANGE IN | 26,003 PENSION RELATED CHARGES OTHER THAN NET PERIODIC PENSION COST 2,613,195 OP/NON OP TR |
| NET ASSETS | ANSFER 7,044,207 INTEREST RATE SWAP ADJUSTMENT (EB) (10,301,947) OTHER COMPONENTS OF NP PE |
| | NSION COST (432,939) MISCELLANEOUS 586,356 TOTAL OTHER CHANGES, LINE 9 2,334,8 |
| | 75 |

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE R**

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

As Filed Data -

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ▶ Attach to Form 990.

latest information.

OMB No. 1545-0047

DLN: 93493131028721

Open to Public Inspection

Schedule R (Form 990) 2019

| Department of the Treasury | ► Go to <u>www.irs.gov/Form990</u> for instructions and the |
|----------------------------|---|
| Internal Revenue Service | |
| | |

Name of the organization PHILLIPS EXETER ACADEMY **Employer identification number** 02-0222174 Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | | (b) Primary a | ctivity | (c) Legal domic or foreign (| ile (state | (d) Total inc | ome | (e) End-of-year as | ssets | | f) ontrolling tity | |
|--|-----------|----------------------------|-----------------|---------------------------------------|------------|--------------------------|--------------------|---|--------|---|--------------------------|---|
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Part II Identification of Related Tax-Exempt Organiz related tax-exempt organizations during the tax years. (a) | | | janization T | | , | | , Part I | | ecause | | | · > |
| Name, address, and EIN of related organization | Prima | (b) ary activity | | (c) omicile (state ign country) | Exempt Co | de section | Public (if sect | (e) charity status ion 501(c)(3)) | Din | (f) ect controlling entity | Section (13) co en | (g) n 512(b ontrolle tity? |
| (1)HEINZ EXETER SCHOLARSHIP FUND | SCHOLARSH | HIP | | PA | 501(C)(3) | | PF | | NA | | Yes | No No |
| PO BOX 185 PITTSBURG, PA 15201 25-1482044 | | | | | | | | | | | | |
| (2)MSSC TRUST FBO PHILLIPS EXETER ACADEMY PO BOX 748 | SCHOLARSH | HIP | | SC | 501(C)(3) | | 12D, III | -0 | NA | | | No |
| SULLIVANS ISLAND, SC 29482 57-6114852 | | | | | | | | | | | | |
| (3)YOUCUM FAMILY PERPETUAL CHARITABLE TRUST 1100 N MARKET ST | SCHOLARSH | HIP | | PA | 501(C)(3) | | 120, III | -0 | NA | | | No |
| WILMINGTON, DE 19890 23-7704439 | | | | | | | | | | | | |
| (4)TUW PHILENA R PEABODY-LLOYD 01-34608 PO BOX 803878 | SCHOLARSH | HIP | | IL | 501(C)(3) | | 120, III | -0 | NA | | | No |
| CHICAGO, IL 60680 36-6088658 | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

Cat. No. 50135Y

| (a) Name, address, and related organiza | d EIN of ition | (b) (c) Primary Lega domic (stat or foreig count | Il Direct ile controlling e entity | Predomina income(related unrelated excluded fintax under sections 5 514) | ited, total incom d, om er | | | rtionate | (i) Code V amount i 20 c Schedul (Form 1 | in box r of e K-1 | (j) General managi partne | ng ow |
|---|---|--|--|---|-------------------------------------|--|---------|-------------------------|---|-------------------------|------------------------------------|------------------|
| | | | | <u> </u> | | | Yes | No | | • | Yes N | No |
| | | | | | | | | | | | + | + |
| | | | | | | | | | | | + | + |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | _ |
| | | | | | | | | | | | | |
| | | | | | | | | | | | - 1 | 1 |
| | | | | | | | | | | | | |
| Identification of Related O because it had one or more re | | | | | | swered "Ye | s" on F | orm 9 | 990, Pa | rt IV, | line 3 | 34 |
| | Organizations Taxable as a Control elated organizations treated as (b) Primary activity | | rust during | | | swered "Ye: (f) Share of total income | Share | (g) of end- year assets | -of- | rt IV, (h) Percent | age | Sectio (13) c |
| because it had one or more re (a) Name, address, and EIN of | elated organizations treated as (b) | (c) Legal domicile (state or fore | rust during | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio |
| (a) Name, address, and EIN of related organization | elated organizations treated as (b) Primary activity | (c) Legal domicile (state or fore country) | rust during Di | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio (13) c |
| because it had one or more read. (a) Name, address, and EIN of related organization D INCOME FUND (2) | elated organizations treated as (b) Primary activity FUNDRAISING | (c) Legal domicile (state or fore country) | Dii | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio (13) c |
| because it had one or more recommendation (a) Name, address, and EIN of related organization D INCOME FUND (2) TABLE REMAINDER TRUST (86) DULE R PART VII FOR LEGAL | elated organizations treated as (b) Primary activity FUNDRAISING | (c) Legal domicile (state or fore country) | Dii | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio (13) c |
| because it had one or more recommendation (a) Name, address, and EIN of related organization D INCOME FUND (2) TABLE REMAINDER TRUST (86) DULE R PART VII FOR LEGAL | elated organizations treated as (b) Primary activity FUNDRAISING | (c) Legal domicile (state or fore country) | Dii | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio (13) c |
| because it had one or more recommendation (a) Name, address, and EIN of related organization D INCOME FUND (2) TABLE REMAINDER TRUST (86) DULE R PART VII FOR LEGAL | elated organizations treated as (b) Primary activity FUNDRAISING | (c) Legal domicile (state or fore country) | Dii | the tax year (d) ect controlling entity | (e) Type of entity (C corp, S corp, | (f) Share of total | Share | (g) of end- year | -of- | (h) Percent | age | Sectio (13) c |

| Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. | | | | | | |
|---|------------|-----|----|--|--|--|
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | Yes | No | | | |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | | | | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | 1a | | No | | | |
| b Gift, grant, or capital contribution to related organization(s) | 1 b | | No | | | |
| c Gift, grant, or capital contribution from related organization(s) | 1c | Yes | | | | |
| d Loans or loan guarantees to or for related organization(s) | 1d | | No | | | |
| e Loans or loan guarantees by related organization(s) | 1e | | No | | | |
| | | | | | | |
| f Dividends from related organization(s) | 1f | | l | | | |

Page **3**

| е | Loans or loan guarantees by related organization(s) | 1e | No |
|---|--|------------|----|
| f | Dividends from related organization(s) | 1 f | |
| g | Sale of assets to related organization(s) | 1 g | No |
| h | Purchase of assets from related organization(s) | 1h | No |
| i | Exchange of assets with related organization(s) | 1i | No |
| j | Lease of facilities, equipment, or other assets to related organization(s) | 1j | No |
| | | | |

| f | Dividends from related organization(s) | 1 f | | | | | |
|-----|--|------------|-----|----|--|--|--|
| g | Sale of assets to related organization(s) | 1 g | | No | | | |
| h | Purchase of assets from related organization(s) | 1h | | No | | | |
| i | Exchange of assets with related organization(s) | 1i | | No | | | |
| j | Lease of facilities, equipment, or other assets to related organization(s) | 1j | | No | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | 1k | | No | | | |
| - 1 | I Performance of services or membership or fundraising solicitations for related organization(s) | | | | | | |
| n | m Performance of services or membership or fundraising solicitations by related organization(s) | | | | | | |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | 1n | | No | | | |
| 0 | Sharing of paid employees with related organization(s) | 10 | | No | | | |
| р | Reimbursement paid to related organization(s) for expenses | 1 p | | No | | | |
| q | Reimbursement paid by related organization(s) for expenses | 1 q | | No | | | |
| r | Other transfer of cash or property to related organization(s) | 1r | | No | | | |
| _ | Other transfer of each or property from related organization(c) | 16 | Yes | | | | |

| k Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | No |
|---|----------------------------------|------------------------|---------------------------------------|--------------|------|
| l Performance of services or membership or fundraising solicitations for related organization(s) | | | | 11 | No |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | | | 1m | No |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | 1n | No |
| o Sharing of paid employees with related organization(s) | | | | 10 | No |
| p Reimbursement paid to related organization(s) for expenses | | | | 1p | No |
| q Reimbursement paid by related organization(s) for expenses | | | | 1 q | No |
| r Other transfer of cash or property to related organization(s) | | | | 1r | No |
| f s Other transfer of cash or property from related organization(s) | | | | 1s Yes | ءَ ا |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line | e, including covered | relationships and trar | saction thresholds. | | |
| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining a | mount involv | ed |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | No |
|---|--|---|------------------------|---|-----------|------|
| q | Reimbursement paid by related organization(s) for expenses | | | | 1q | No |
| | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | | 1r | No |
| s | s Other transfer of cash or property from related organization(s) | | | | | s |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, i | including covered re | elationships and tran | saction thresholds. | | |
| | (-) | (1-) | (-) | (4) | | |
| | (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amo | unt invol | ved |
| | | type (a-s) | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | Schedule R (Fo | rm 990 | 2019 |

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | domicile income section total end | | (g) Share of end-of-year assets | nd-of-year allocations? | | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | ox managing | | (k) Percentage ownership | | | | |
|--|---|--|--|-------------------------|----|---|-------------|-----|--------------------------------|---------|-----------|-----|---------|
| | | | 514) | Yes | No | | | Yes | No | | Yes | No | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 1 | | 1 | | | ı | | | | Schedul | e R (Form | 990 | 0) 2019 |

| Schedule R (Form 990) 2019 | | | | | | |
|--|--|--|--|--|--|--|
| Part VII Supplemental Information | | | | | | |
| Provide additional information for responses to questions on Schedule R. (see instructions). | | | | | | |
| Return Reference | Explanation | | | | | |
| PART IV, LINE (2), COLUMN (C) | CA, DE, FL, IA, IL, MA, NC, NH, NJ, NY, OH, PA, RI, TN, TX | | | | | |