

# MID-CITY SUPPLY CO., INC.



April 2026



## AC & HEAT PUMP FUNDAMENTALS PROGRAM

### Class 10: Heat Pumps & Reversing Valves

April 21, 2026 | Warsaw, IN

April 22, 2026 | South Bend, IN

### Class 11: Inverter Mini-Splits

April 23, 2026 | Warsaw, IN

[CLICK HERE TO VIEW ALL EVENTS](#)

**MID-CITY SUPPLY CO., INC.**  
**Appion**

## 2026 TECHNICIAN PROMOTION

GET **FREE** TOOLS WITH YOUR APPION PURCHASE  
MARCH 1 - JUNE 30, 2026

**Your Purchase:** **G5Twin**



**A2L Compatible Refrigerant Recovery Machine**  
Part# G5TWIN

**Your Reward:** **2 Tools FREE**

Choose one of the following:


+

OR


3/8 in. Hose - 4 ft  
MH380004AAY     1/4 in. VCRT  
MGAVCT     5/16 in. VCRT  
MGAVCR

**Your Purchase:** **PTCKIT**



**Pressure Temperature Compound Gauge Kit**  
Part# PTCKIT1

**Your Reward:** **2 Tools FREE**

Choose two of the following:




1/4 in. Core Control Tool  
CCT14     5/16 in. Core Control Tool  
CCT56

Limited-time offer. Purchase an eligible product between March 1, 2026, and June 30, 2026. This offer is only valid for end-user submissions. Wholesalers and distributors are not eligible to participate or submit on behalf of customers. Complete the Online Promotional Registration Form at: [AppionTools.com/TechProm2026](https://AppionTools.com/TechProm2026). Includes a copy of the Proof of Purchase with the submission. Appion Inc. will ship free promotional items directly to the submitter within 8-10 weeks of receiving the correctly submitted Online Promotional Registration Form. Our promotional items are now available in eligible countries, including all countries in the European Union, Australia, Canada, Malaysia, New Zealand, Puerto Rico, South Africa, the United Arab Emirates, Saudi Arabia, the United Kingdom, and the United States. If you're located outside these countries and interested in our promotional items, please don't hesitate to contact us at [appion@appion.com](mailto:appion@appion.com). Offer good while supplies last. Offer valid only when eligible products are purchased from authorized Appion wholesalers, as listed on the official website. Appion reserves the right to change and stop any or all authorized wholesalers. If you are sure to fill out the Online Promotional Registration Form completely before June 30, 2026. An incomplete form or failure to include the Proof of Purchase before June 30, 2026, will delay or prevent delivery.



SCAN FOR DETAILS

**MID-CITY SUPPLY CO., INC.** *Milwaukee*

## APRIL COUNTER DAYS

### 10% OFF MILWAUKEE TOOLS

**WARSAW**

1610 W. CENTER STREET  
WARSAW, IN 46580



APRIL 7, 2026

**COLDWATER**

639 E. CHICAGO ROAD  
COLDWATER, MI 49036



APRIL 13, 2026

**SPRINGFIELD**

335 HELMER ROAD NORTH  
SPRINGFIELD, MI 49037



APRIL 15, 2026

**JENISON**

2304 PORT SHELDON STREET  
JENISON, MI 49428



APRIL 23, 2026

**MICHIGAN CITY**

1501 E. SECOND STREET  
MICHIGAN CITY, IN 46360



APRIL 30, 2026

\*ALL SEWAGE RELATED TOOLS ARE NOT INCLUDED\*

## America's Half-Trillion-Dollar Sewage Problem

**Aging systems and rising demand are driving billions in needed repairs.**

Aging wastewater infrastructure across the U.S. is leading to thousands of failures each year, increasing contamination risks for millions. The EPA estimates \$630 billion is needed to repair and replace deteriorating systems, while population growth and extreme weather add further strain. With a D+ grade from ASCE, experts warn that underfunding continues to delay critical upgrades.



***Editor's Note** – I know that in Northern Indiana CSO upgrades have been occurring in multiple cities, so this felt appropriate to share ~ Joe Velleman*

*Source: Autumn Spredemann via The Epoch Times website article*

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## Aluminum Price Spikes Add Pressure to HVAC Industry

**Conflict-driven supply disruptions are raising costs and labor concerns.**

War in the Middle East is driving aluminum prices higher, adding strain to an HVAC industry already facing rising costs and labor challenges. Supply disruptions and reduced production are pushing prices toward record highs, with experts warning that continued instability could further increase material costs and impact the broader market.



*Source: Chris Gray via ACHR News website article*

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**MID-CITY**  
SUPPLY CO., INC.

# SPRING STOCK-UP

LOCK IN SPECIAL PRICING ON PLUMBING & HVAC PRODUCTS & EARN

April 1 - May 15, 2026

## How the Arzel Pro Panel App Makes Installation Easier

**Supreme Court review could impact gas furnace standards.**

The Arzel Pro Panel app gives contractors more control, easier setup, and better troubleshooting capabilities. All of that comes in a no-nonsense package. The app is simple to connect and doesn't

require Wi-Fi or cell service. We're proud that the [Arzel Pro app](#) makes the Pro Panel our most customizable panel. And it's still easy to install.

### Installing a Pro Panel with the Arzel Pro Panel App

When you're installing a Pro Panel, just turn the panel on and then open the Arzel Pro app. Your Pro Panel will pop up on the connection screen (see photo). Tap connect to pair your device with the Pro Panel.



Source: via Arzel website article

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## When Managers Don't Get Along: Should the CEO Step In?

**Every CEO eventually faces two capable managers who cannot work together.**

Maybe it's personality. Maybe it's ego. Maybe it's a turf war over territory or resources. Sometimes it's an old grievance that never got resolved and has become organizational folklore. Or it could be as simple as two competent professionals with fundamentally different communication styles.

I was talking with a credit union CEO last week, and we discussed this situation that is in his organization. Two exceptionally good branch managers are not getting along. Is it the CEO's job to step in and fix it? In most cases, the answer is no. Not because the CEO doesn't care, but because premature CEO involvement often creates more problems than it solves.

Source: Mary Kelly, Commander, USN, CSP, CPAE via LinkedIn article

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## The End of Reactive Service

**Sensorization, analytics, and service model transformation are changing how contractors respond to and prevent disruptions.**

Traditional service models have long relied on reactive responses and routine maintenance, stepping in only after issues arise. But rising energy costs and hidden inefficiencies are making that approach unsustainable. With sensors and analytics, contractors can detect problems earlier, reduce disruptions, and shift toward more proactive, data-driven service.

Source: Kristen R. Bayles, Assistant Editor via PM Magazine website newsletter

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# GUARDIANS OF THE INDUSTRY



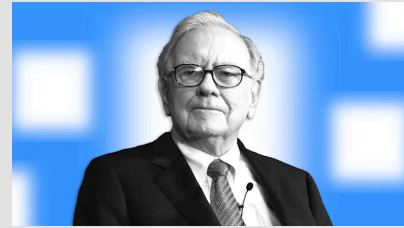
[CLICK HERE FOR THE NEW PRODUCT NEWSLETTER](#)

## Warren Buffett's Best Quotes for Business Leaders

The longest-serving CEO in America steps down, leaving behind decades of insight.

Warren Buffett, age 95, was the longest-serving CEO of a publicly traded company in the United States. Now he's stepped down, with Greg Abel set to take over on January 1.

In honor of that remarkable tenure here are 56 of Buffett's best quotes, one for each year he served as CEO. I've done my best to rank them in order from good to great, and to end with the single piece of advice that might matter most.



Source: Bill Murphy Jr, Founder of Understandably and Contributing Editor, Inc. via Inc website newsletter

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## The HVAC Technician Shortage: What 2031 Could Look Like

Why the HVAC technician shortage is getting worse.

The [HVAC technician shortage](#) is already impacting the industry and could lead to longer wait times, higher labor costs, and unmet demand by 2031. While demand remains strong, the supply of workers continues to decline. According to the [Air Conditioning Contractors of America \(ACCA\)](#), nearly 30% of technicians are over 55, with retirements rising and fewer younger workers entering the field. Without change, the industry could face a shortage of over 300,000 technicians, putting significant strain on service and operations.



Source: Bob Allomong via HVACR Trends website article

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**M18 TOP-OFF**  
175W POWER SUPPLY  
POWER WHEN YOU NEED IT



## Assume the Best

Grace in everyday moments can change how we lead and work together.

From crowded airports to workplace frustrations, it's easy to assume the worst in others. But moments that seem careless or rude often have unseen reasons—stress, urgency, or personal challenges. In the workplace, the same applies: missed deadlines or tense interactions don't always

reflect indifference. Choosing to assume good intent first can strengthen relationships, improve communication, and make us more effective leaders and teammates.

*Source: Mary Kelly, Commander, USN, CSP, CPAE via LinkedIn article*

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## EPA Launches Drinking Water Support Initiative

**RealWaterTA focuses on infrastructure, compliance, and technical support for utilities.**

The EPA has launched the Real Water Technical Assistance (RealWaterTA) initiative to strengthen support for drinking water and wastewater systems nationwide. The program focuses on helping utilities address aging infrastructure, meet regulatory requirements, and improve operations through targeted technical guidance. Officials say the effort will help communities deliver reliable water services while maximizing federal infrastructure funding.



*Source: Natalie Forster, Editorial Director via Supply House Time website article*

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## 25 Facts You Can't Help but Share

**Strange, fun, and surprising facts perfect for any conversation.**

There's no shortage of fascinating, weird, and surprising facts to spark conversation. From everyday items with unexpected names to surprising truths about animals and nature, some facts are just too interesting to keep to yourself. Whether you're looking for a fun icebreaker or something to share at your next gathering, these 25 facts are guaranteed to entertain and surprise.



*Source: via Interesting Facts website article*

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