

# SALE

**FIRST**  
**COMMERCIAL**  
real estate services LLC



## **RIVERSIDE PROFESSIONAL CENTER**

**2925 River Rd. South  
Salem, OR 97302**

365 State Street | Salem, OR 97301  
www.firstcommercialoregon.com

**4% Commission to Buyer's Broker**



Click link to watch a video of this entire property and the surrounding area: <https://youtu.be/fc1wzstzkkw>

### **OFFERING SUMMARY**

SALE PRICE:	\$4,815,000 (\$207.96/GSF)
BUILDING SIZE:	23,153 GSF; 22,024 RSF (+/-)
LAND SIZE:	2.07 Acre (Approx. 90,169 SF)
ZONE:	CR (Commercial Retail)
YEAR BUILT:	2008

### **PROPERTY SNAPSHOT**

- Zone allows for office, medical as well as retail uses (a very flexible zone code)
- 106 on-site parking spaces (including 3 ADA)
- Parking Ratio: Approx. 4.8/1,000 RSF



**TERRI FROHNMAYER**

PRINCIPAL BROKER  
503.364.7400  
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### **PROPERTY HIGHLIGHTS**

Solid investment opportunity, Riverside Professional Center, an attractive two-level medical/professional office building with visibility along River Rd. South in south Salem. Bordering Croisan Creek, the building is ADA accessible including elevator service, fully sprinkled and includes a compatible blend of medical and professional office tenants. It is beautifully designed and appointed (interior and exterior) with nature/park views from the expansive windows on both levels.

The building size is approximately 23,153 gross SF and 22,024 rentable SF.

The current tenant mix includes two tenants on the main level and four tenant spaces on the second level.

***The office building is positioned as an excellent investment opportunity - 100% leased.***

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### **TENANTS INCLUDE:**

- Salem Health
- Mann Mortgage
- Neighborly Ventures
- Therapeutic Associates  
Physical Therapy
- Salem Reporter
- Mountain West Investment  
Corp.

### **FINANCIAL SUMMARY**

Gross Income	\$509,354
Operating Expenses	\$202,787 (includes 5% vacancy factor)
NOI	\$306,567
Cap Rate	<b>6.37%</b>
Purchase Price	\$4,815,000



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**WORK AREA  
NEIGHBORLY VENTURES**



**SALEM HEALTH  
HALLWAY**



**FRONT DESK/RECEPTION**



**SALEM HEALTH EXAM ROOM**



**SALEM HEALTH  
HALL/WORK AREA**



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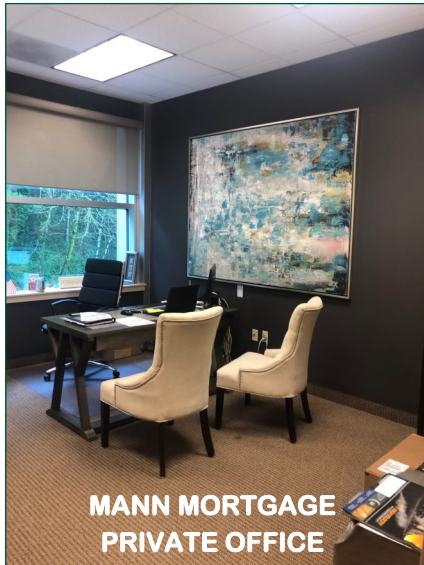
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**MANN MORTGAGE  
PRIVATE OFFICE**



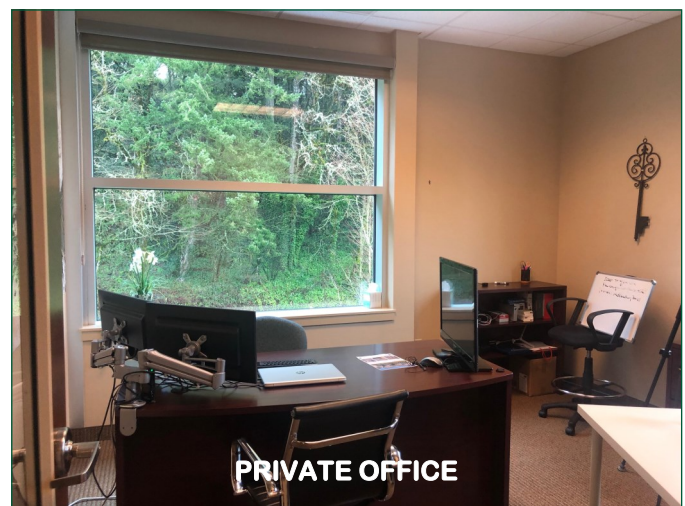
**MANN MORTGAGE  
CONFERENCE ROOM**



**THERAPEUTIC ASSOCIATES  
FRONT DESK/RECEPTION**



**THERAPEUTIC ASSOCIATES  
TREATMENT AREA**



**PRIVATE OFFICE**



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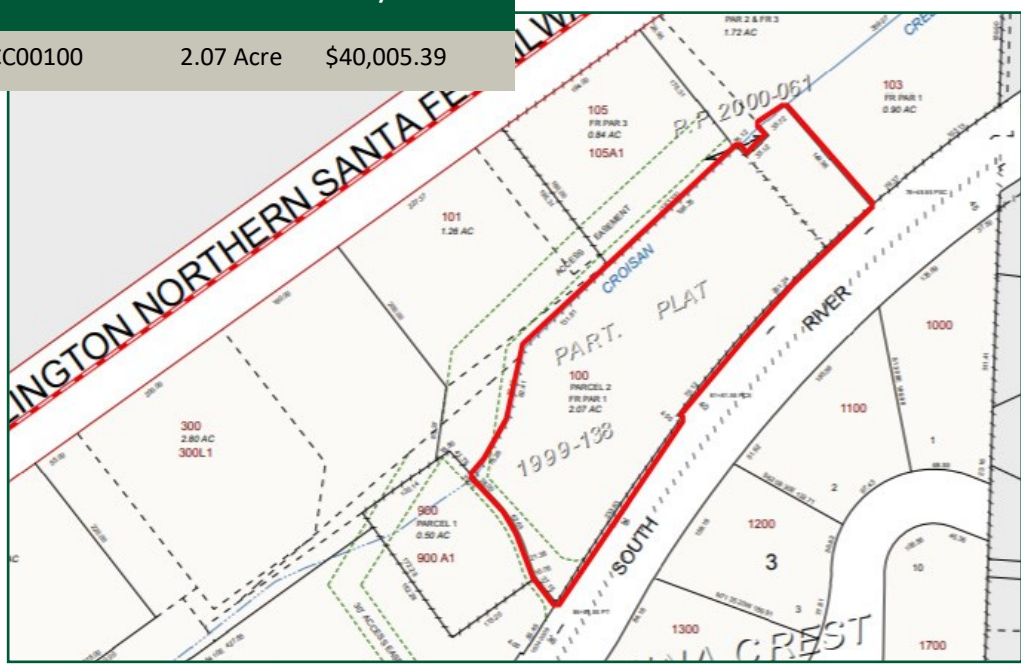
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TAX ACCOUNT	MAP TAX LOT #	LOT SIZE	2019/20 TAXES
R27693	073W33CC00100	2.07 Acre	\$40,005.39



Information contained herein has been obtained from the owner of the property or from other sources that we deem reliable. We have no reason to doubt its accuracy, but we do not guarantee it. All information is subject to change without notice.

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### **ABOUT SALEM**

Salem, the capitol city of Oregon and its second largest city, lies in the center of the lush Willamette River valley, 47 miles from Portland. Salem is a city of over 47 square miles, located an hour from the Cascade Mountains to the east and an hour from the ocean beaches to the west. Salem's current population is 147,215 (July 2005) with a sustainable growth rate of approximately 1.5% per year.

Salem has an excellent K-12 school system and five institutions of higher education. Over 13 public or private universities and colleges are located within a 70-mile radius of Salem. Salem's educational institutions provide undergraduate and graduate programs and workforce training, as well as contributing a rich tapestry of cultural events and art that enrich the community.

Salem is an exceptional environment for living, for working, and for growing a business. Our commutes are short, our air is pure, our parks abundant and beautiful. We have abundant land for development. A ready and willing workforce. Great training programs. And a city that works hard to make doing business easy.



## INITIAL AGENCY DISCLOSURE PAMPHLET

*Consumers: This pamphlet describes the legal obligations of Oregon real estate licensees to consumers. Real estate brokers and principal real estate brokers are required to provide this information to you when they first contact you. A licensed real estate broker or principal broker need not provide the pamphlet to a party who has, or may be reasonably assumed to have, received a copy of the pamphlet from another broker.*

*This pamphlet is informational only. Neither the pamphlet nor its delivery to you may be interpreted as evidence of intent to create an agency relationship between you and a broker or a principal broker.*

### Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a licensed real estate broker or principal broker (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

**Seller's Agent** — Represents the seller only.

**Buyer's Agent** — Represents the buyer only.

**Disclosed Limited Agent** — Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of all clients.

*The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.*

### Definition of "Confidential Information"

Generally, licensees must maintain confidential information about their clients. "Confidential information" is information communicated to a real estate licensee or the licensee's agent by the buyer or seller of one to four residential units regarding the real property transaction, including but not limited to price, terms, financial qualifications or motivation to buy or sell. "Confidential information" does not mean information that:

- (1) The buyer instructs the licensee or the licensee's agent to disclose about the buyer to the seller, or the seller instructs the licensee or the licensee's agent to disclose about the seller to the buyer; and
- (2) The licensee or the licensee's agent knows or should know failure to disclose would constitute fraudulent representation.

### Duties and Responsibilities of a Seller's Agent

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer.

An agent who represents only the seller owes the following affirmative duties to the seller, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A seller's agent owes the seller the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the seller;
- (3) To be loyal to the seller by not taking action that is adverse or detrimental to the seller's interest in a transaction;
- (4) To disclose in a timely manner to the seller any conflict of interest, existing or contemplated;
- (5) To advise the seller to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the seller except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between seller and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

### Duties and Responsibilities of a Buyer's Agent

An agent, other than the seller's agent, may agree to act as the buyer's agent only. The buyer's agent is not representing the seller, even if the buyer's agent is receiving compensation for services rendered, either in full or in part, from the seller or through the seller's agent.

An agent who represents only the buyer owes the following affirmative duties to the buyer, the other parties and the other parties' agents involved in a real estate transaction:

- (1) To deal honestly and in good faith;
- (2) To present all written offers, notices and other communications to and from the parties in a timely manner without regard to whether the property is subject to a contract for sale or the buyer is already a party to a contract to purchase; and
- (3) To disclose material facts known by the agent and not apparent or readily ascertainable to a party.

A buyer's agent owes the buyer the following affirmative duties:

- (1) To exercise reasonable care and diligence;
- (2) To account in a timely manner for money and property received from or on behalf of the buyer;
- (3) To be loyal to the buyer by not taking action that is adverse or detrimental to the buyer's interest in a transaction;
- (4) To disclose in a timely manner to the buyer any conflict of interest, existing or contemplated;
- (5) To advise the buyer to seek expert advice on matters related to the transaction that are beyond the agent's expertise;
- (6) To maintain confidential information from or about the buyer except under subpoena or court order, even after termination of the agency relationship; and
- (7) Unless agreed otherwise in writing, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase.

None of these affirmative duties of an agent may be waived, except (7). The affirmative duty listed in (7) can only be waived by written agreement between buyer and agent.

Under Oregon law, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching an affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise, including but not limited to investigation of the condition of property, the legal status of the title or the seller's past conformance with law.

### Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property, only under a written "Disclosed Limited Agency Agreement" signed by the seller and buyer(s).

Disclosed Limited Agents have the following duties to their clients:

- (1) To the seller, the duties listed above for a seller's agent;
- (2) To the buyer, the duties listed above for a buyer's agent; and
- (3) To both buyer and seller, except with express written permission of the respective person, the duty not to disclose to the other person:
  - (a) That the seller will accept a price lower or terms less favorable than the listing price or terms;
  - (b) That the buyer will pay a price greater or terms more favorable than the offering price or terms; or
  - (c) Confidential information as defined above.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

When different agents associated with the same principal broker (a real estate licensee who supervises other agents) establish agency relationships with different parties to the same transaction, only the principal broker will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agents have already established an agency relationship unless all parties agree otherwise in writing. The principal real estate broker and the real estate licensees representing either seller or buyer shall owe the following duties to the seller and buyer:

- (1) To disclose a conflict of interest in writing to all parties;
- (2) To take no action that is adverse or detrimental to either party's interest in the transaction; and
- (3) To obey the lawful instructions of both parties.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation.

*You are encouraged to discuss the above information with the licensee delivering this pamphlet to you. If you intend for that licensee, or any other Oregon real estate licensee, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with the agent about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without the licensee's knowledge and consent, and an agent cannot make you a client without your knowledge and consent.*